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Travel Daily^{AU}

First with the news

Wed 05 Jan 11

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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Vale Alan Diamond

THE travel industry is mourning the sudden loss of one of its great characters, with the passing of Alan Diamond, formerly of XPRESS Travel.

Diamond began his travel career with NAB Travel, progressing to State Manager, then moved onto AMEX Travel in the mid-90s, and then went on to become the GM of Jetset and Synergi.

After some time out of the industry, he returned as GM of XPRESS Travel Group in 2006.

He passed away on 31 Dec 2010 aged 62, following a 10-month battle with cancer.

His funeral will be held at noon at St Mary's Church, Concord NSW on Thu 06 Jan, with a burial at Rookwood cemetery at 1:30pm.

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Travel Daily on



Travel Daily^{AU}
First with the news

QLD tourism flood relief

UNPRECEDENTED rainfall levels and rising flood waters in parts of 'The Sunshine State' has seen the state's tourism organisation move to allay concerns of its effect on tourism to the rest of Queensland.

In a special edition 'Queensland floods update' broadcast by email yesterday, Tourism Queensland said most parts of QLD remain unaffected by the floods.

"While parts of central, outback and south-western Queensland have been affected, the majority of the state's tourism destinations including Brisbane, the Gold Coast, Sunshine Coast, Fraser Coast, Southern Downs, Toowoomba, Mackay, Whitsundays, Townsville and Tropical North Queensland are currently accessible and are fully open for business," the release said.

TQ says its working on strategies to assist affected tourism regions and operators in parts of Central, Outback and South-Western QLD, to "get (them) back on their feet once the flood crisis has passed", in partnership with the state's

QH WA program

QANTAS Holidays has released its 2011/12 brochure product for Western Australia, Broome and The Kimberley regions - for more info see page seven.

tourism industry, government and other stakeholders.

The Queensland Government is offering small businesses (which would include travel agencies and tour operators) in specific regions affected by direct flood damage, assistance in the form of grants of up to \$25,000 for costs arising in getting their businesses back up to speed.

Immediate grants of \$5,000 are being made to assist with early recovery, and up to \$20,000 on proof of expenditure.

MEANWHILE, QantasLink says its cancelled all flights between Rockhampton and Brisbane, Mackay, Townsville and Cairns until 09 Jan at the earliest, due to the airport's closure (TD yest.)

QFlink is letting pax booked on flights to ROK during the period to rebook onto an alternate service (to Gladstone, Mackay, Biloela or Emerald) obtain a store credit or apply for a refund, with no cancellation or rebooking fee, from now and until Fri 14 Jan.

Five pages of news

Travel Daily today has five pages of news and photos, plus full pages from:

- AA Appointments
- Qantas Holidays

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2011/12 brochures available at Tifs

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*Conditions apply. Refer to the Gold letter in your LaUNCH box for full details & conditions.

Conditions: Full terms and conditions of prizes are outlined in the prize letter contained in the official Wendy Wu Tours LaUNCH box. Closing date of promotion: 21 January 2011. Random prize draw will take place on 28 January 2011, 10:00EST at Level 9, 275 George Street Sydney NSW 2000. Prize winners names will be published in Travel Daily on 01 Feb 11 and Travelbulletin on 25 Mar 11. Authorised by permit numbers: NSW-LTPS/10/08813; VIC-10/3319; SA-T10/2252; ACT-TP10/041042. Wendy Wu Tours Lic Number: 2TA4792. 7201K



Wendy Wu Tours

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Travel Daily AU

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Page 2

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EK boosts NZ seats

EMIRATES has raised capacity on flights between Auckland and Dubai, via Brisbane, by an additional 672 seats each week, by replacing its Airbus A340-500 aircraft with a Boeing 777-300ER, effective 02 Jan 2011.

MEANWHILE, Emirates will alter its flight numbers and amend schedules on its Dubai-Melbourne, and Dubai-Kuala Lumpur-Melbourne services from 30 Jan to 28 Feb, according to travel agent GDSs.

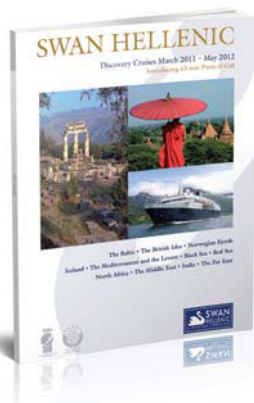
Flight numbers will change from EK406 to EK8408 for the direct service, and from EK408 to EK8406 for the indirect flight.

Ubid4rooms match

UBID4ROOMS is so confident it's offering the best deal for room nights booked through bidding, that it'll offer a \$25 gift voucher, as well as the cheaper online rate, with 24 hrs of a bid being accepted.

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HAL pushes online sales

HOLLAND America Line is tempting agents to book clients on the cruise line's 2011/2012 homeport voyages online through its local GSA, Travel the World, by offering bonus incentives.

The promotion follows HAL's decision to introduce a second cruise ship to Australian waters in 2011 - *MS Zaandam* - which will

Webjet TTV up 15%

WEBJET has today announced its Total Transaction Values for the half year to 31 Dec 2010 were up by approximately 15% on the corresponding period last year, to around \$285 million.

MD David Clarke said the online travel booking site's transaction volumes have increased at a rate of more than double that of those in the leisure market.

Full details of Webjet's half year filings will be released in Feb.

CoSport extension

COSPORT Australia, a division of Jet Set Sports, has announced an extension of its sponsorship of the Australian Olympic Committee through until 2020.

The re-signing sees CoSport as the official and exclusive AOC provider of event tickets and hospitality packages for the Olympic Games.

The firm, which has an office in Sydney, is an authorised seller of London 2012 Hospitality packages.

CIT orders 38 737s

CIT Aerospace has placed an order with Boeing for 38 Next Gen 737 jets and the purchase rights for seven extra 737s.

Deliver of 15 737-900s and 23 737-800s is expected in 2017.

offer sailings to New Zealand, the Great Barrier Reef, South Pacific and Asia, and complements the *ms Volendam* which conducts cruises between Australia/New Zealand and the South Pacific.

Consultants who book via TTW's website through until 31 Mar will receive "earlybird bonuses" for their clients and a Travel the World Online Sales Bonus of 1% (excluding taxes and other non-discountable amounts) of the value of the booking, TTW said.

Earlybird bonus offers include discounts on cruise fares and onboard extras such as fine dining at the Pinnacle Grill, champagne and a wine navigation pack.

The incentives are available on a number of roundtrip cruises from Sydney, including the 14-day New Zealand Discovery; the 16-day New Zealand Holidays and the 13- or 14-day Pacific Treasures itineraries.

A new HAL campaign promoting this coming season's cruises will be rolled out later this month, with ads in nationwide newspapers as well as localised promotions.

TTW is offering extra training sessions throughout Jan on HAL's product, and encouraging agents to speak with their sales managers to ensure "they can be eligible for the sales bonus", said TTW's national sales mgr, Barry Downs.

Bunnik discounts

BUNNIK Tours is offering savings of up to \$1,000 per couple on select small group tours to North and Central America, Africa, The Middle East, Europe and Asia, when clients are booked and deposited by 31 Jan.

See www.bunniktours.com.au.



Window Seat

THESE pilots should have kept a stronger grip on their joysticks.

An airline that offers couples the chance to join the Mile High Club has been grounded by the Civil Aviation Authority because of fears that distracted pilots may crash as "they cannot keep their minds on the job."

Lovers are being charged £640 to frolic high above the clouds on board Mile High Flights single-engined Cessna plane.

Founder of Mile High Flights in Gloucestershire, Mike Crisp, says "I'm not giving-up because of some prudish snobbery on the part of the CAA."

"Joining the club is something a lot of couples dream of."

And this is evident from the testimonials on the airline's website, with one satisfied customer saying, "It was absolutely fabulous and the extra finishing touches were superb."

AND the winner of the 2020 Olympic Games is...Hobart.

Well, not exactly, but any visitor to the 'Hobart 2020 Olympics' Facebook page may think the Applicant City had already won the bid to host the games.

The page has racked up almost 12,000 followers and features a collection of fan photos from across the world throwing their support behind the bid.

Fans can even purchase merchandise from a gold pin at \$5 to a t-shirt starting at \$35.

The administrators are confident Hobart can win the bid, with one post stating that if Qatar, which is one fifth the size of Tasmania, can host the 2022 World Cup, then "this shows that places of a small size with not many people are capable of hosting major sporting events..."



FB fan Wendy from Washington DC helps to put the Apple Isle on the map

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QATAR
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BW 'to go' iPad app

BEST Western International has introduced 'Best Western to Go', a new iPad application that allows guests to find and book accommodation at 4000 Best Western hotels worldwide.

Features include photo and description capabilities where users can add pictures and info, as well as organise saved locations by city; trip name and location type for an easy reference.

To download the free app. visit www.BestWestern2Go.com.

HA daily sale price

HAWAIIAN Airlines is offering a new year deal in time for its daily direct services, set to commence from Apr to Aug between Sydney & Honolulu, on sale until 14 Jan.

Economy class fares ex Sydney to Honolulu (including taxes) start from \$985pp, or \$1,090pp to the neighbouring islands of Maui, Kauai and the Big Island, valid for travel between 12 Feb-07 Aug.

See hawaiianairlines.com.au.

TM Club sales spike

TRAVELMANAGERS' alliance with Club Med is paying dividends, according to the home network agency, with sales figures up 151% year-on-year from Jul-Dec 2010.

Executive gm Mandy Scotney said "the partnership is going from strength to strength."

TravelManagers locked in 29 client reservations to Club Med's Lindemann Island, five bookings to Bali and two to Phuket from its Dec eNewsletter to its members.

JAL IT structure

JAPAN Airlines has renewed its contract with IBM Japan for a further three years, effective immediately, after reviewing its Strategic Outsourcing Agreement.

The new contract will offer the airline a more efficient and high quality production service, it says.

JAL will also acquire the entire 51% of IBM's stocks from the JAL/IBM joint venture company, JAL Information Technology Co.

MEANWHILE, JAL and China Southern Airlines have begun a new codeshare deal on services between Tokyo Narita and Dalian.

The agreement will see JAL place its code on CZ's four times weekly services on the route.

Daydream special

DAYDREAM Island Resort and Spa is offering a two night summer getaway package priced from \$99ppts per night, valid for travel from 07 Jan to 28 Feb.

The two-night minimum deal includes accom in a Garden room, brekkie and return transfers from Abel Point Marina.

Air India profit

AIR India has announced a cash profit of RS210.66m (AU\$4.5m) in Nov 2010, a record level put down due to "significant improvements in efficiency parameters", better yield management and increasing passenger volumes.

AI's international passenger load factors were up nearly 3% during the Apr-Nov period on the same time last year, to 65%.

Riding the Canadian Wave



ABOVE: Air Canada hosted a group of 30 travel agents and industry members recently to a surf lesson on Manly Beach, as a way to say "thank you" for their support throughout the year.

The carrier chose the beach and

surfing to showcase Canada's nature and outdoors, as well as reinforce the country's long ski period and conditions.

Pictured here enjoying their time on the beach are some of the participants on the day.



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Duties will involve booking both Domestic & International Travel including Trans Tasman, with Hotels, Car Hire. You may also be requested to be able to "Switch Hats" and assist with Holiday-Leisure bookings. We are also a Cruiseco member agency.

Systems of Sabre is essential, and Tramada is preferred but not essential, on job training can be provided.

You must be a Self Ticketing Consultant, and have wide fares knowledge and understanding.

Great working conditions, from 9am to 5.30pm Monday to Friday, no late nights on Thursday or weekend work. Off street parking available. Our Artarmon office is located within 1 minute walking distance to Artarmon Railway station.

We have our own "After Hours" Consultants, so you will not be required to assist in any afterhours work.

Salary NEG for the right person with experience. A team player attitude is a vital part of this role.

We look forward to receiving your application and CV in writing via email to – belinda@gsttravel.com.au to the attention of Belinda Orsini.

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CZ direct to AKL

CHINA Southern Airlines has scrapped operational plans to fly trans-Tasman services between Melbourne and Auckland from late Mar (TD 13 Dec), instead opting to go direct from Guangzhou to the NZ city.

According to CZ's latest online flight schedule, it will now launch thrice weekly services using Airbus A330-200 aircraft from Guangzhou to Auckland from 08 Apr.

Orbitz appoints cfo

ORBITZ Worldwide has named Russ Hammer as the group's new chief financial officer, effective 01 Jan 2011, succeeding Marsha Williams who has retired.

LAN axes Toronto

LAN Airlines is pulling its services between Santiago and Toronto, via New York, from 01 Apr, according to agent GDSs.

Passengers who have purchased tickets out of Pearson are being advised to call the airline to update their travel arrangements.

The airline will still offer connecting flights from New York, Miami, Los Angeles & San Francisco.

SQ sells Sao Paulo

SINGAPORE Airlines has reopened reservations for its thrice weekly Singapore-Barcelona-Sao Paulo service, set to launch on 28 Mar, according to agent GDSs.

The flight timing has been pushed back by four hours, now departing SIN at 12.40am to arrive in Barcelona at 8.20am, then onwards to Sao Paulo, leaving at 9.30am and arriving at 15.55pm.

The return flight departs GRU at 1.45am, arrives into BCN at 17.35pm, before departing an hour and 10 mins later for SIN, arriving the next day at 13.35pm.

Smoke free rentals

DOLLAR Thrifty Automotive Group has implemented a 100% smoke-free car policy in the US effective 01 Jan, banning renters from smoking in any vehicle hired.

Fines of up to US\$250 will apply to renters who do not comply with the new policy.

"We think it is important to follow suit with the rest of the US travel industry's non-smoking approach so that travellers always have a smoke-free means of transportation," said president and ceo, Scott Thompson.

New LHW member

LEADING Hotels of the World has welcomed the Casa de Campo Hotel in the Dominican Republic to its portfolio of hotels.

The property features a marina and yacht club and golf courses.

Antarctic savings

ADVENTURE World is offering a 21% early booking discount on select Gap Adventures Antarctica expeditions, when booking before the end of this month.

The discount is available on all Antarctica expeditions within categories two to five.

The 12 night Antarctica Classic in Depth cruise is now priced at \$5,579pp, a saving of \$1,500pp.

QF biofuel effort

QANTAS is expected to shortly announce a partnership with Solena Fuels in the US to build a biofuels plant in Sydney.

According to *The Australian*, the \$300 million plant will convert commercial waste into biofuel, based on a similar project British Airways is constructing in London.

The move will aid Qantas with meeting government enforced sustainable aviation guidelines.

USA replaces TSA?

A NUMBER of airports in the US are considering whether they should replace the Transportation Security Administration with contractors following the recent public outrage over security screening.

Orlando Airport in Florida has already been granted approval to replace the TSA and the Metropolitan Washington Airports Authority (which looks after Dulles Int'l and Reagan National airports) are also considering the same action.

The private firms are still required to perform the same checks, pat-down searches and full body scanners that the TSA currently uses.

Tu-154B grounded

RUSSIA'S transport department has ordered the grounding of all Tu-154B passenger jets following a fire onboard a Kogalymavia aircraft as it taxied for take-off at Surgut in Siberia on Sat.

The aircraft, which was bound for Moscow, was carrying 135 pax and crew when one of the jet's engines exploded on the tarmac.

The incident led to the death of four passengers and another 43 required medical attention.

Tupolev Tu-154B aircraft have been in operation since the 1970s, and there are 14 still being used in Russia at the moment.

Russian Skyteam alliance carrier Aeroflot removed its fleet of 23 Tu-154 jets from service last Jan.

NCL's tennis Epic

NORWEGIAN Cruise Line is offering another tennis voyage aboard its *Norwegian Epic*, following the success of the Sony Ericsson Open itinerary last year.

The seven-night Caribbean voyage allows pax to play tennis on courts in the Bahamas, St Thomas and St Marten, as well as onboard the ship, and spends two days at the Sony Ericsson Open.

Guests can exchange tennis activities for spa or golf options.

The cruise sails from Miami on 24 Mar 2011.

Elite/Ryokan JV

ELITE Resorts of Asia Pacific has announced a strategic marketing alliance has been formed with The Ryokan Collection, Japan, beginning in first quarter 2011.

The pact will see a number of Ryokan hotels in Japan join the growing number of Elite partners.



BDM Retail

Reservations & Ticket Office Consultant

Global Aviation Services GSA for Delta Air Lines Australia is seeking two experienced team members to join our Sydney team.

BDM Retail

This position is a challenging role in a highly competitive market.

A minimum of 3 years sales experience in the Travel Industry is essential. You will need to be highly motivated & have the ability to work under pressure to meet & exceed targets coupled with drive & determination to succeed.

You will be required to proactively seek new business opportunities as well as drive existing business with Delta Air Lines industry partners.

For this position you must possess a high level of customer service, excellent communication & presentation skills, fares & ticketing experience, good knowledge of Microsoft Office plus a positive attitude.

Please email your resume by close of business on the 14th January 2011 to Mr Peter McKeon: peterm@deltaairlinesaustralia.com.au

Reservations & Ticket Office Consultant

We are seeking an articulate, energetic, positive person who enjoys assisting customers.

A minimum of 3 years airline/agency reservation & ticketing experience is essential. CRS experience in Amadeus, Galileo or Sabre is also required.

For this position you must possess a high level of customer service skills.

Please email your resume by close of business on the 14th January 2011 to Miss Louise Allen: louisea@deltaairlinesaustralia.com.au

Only successful applicants will be contacted.

Assistant Accountant

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Our continued growth means that we need to expand our Finance team and we're looking for a brilliant individual to join us.

We are seeking a proactive, self-motivated professional with strong commercial, analytical and financial skills. Travel Industry experience preferred with Tramad, MYOB and Excel experience an advantage. Your main responsibilities are to assist with the daily accounting processes for our Events business, AbsoluteEdge, and our Promotions business, Granted Worldwide. In this position you will be reporting to Melinda Brine, Finance Manager.

If you've got what it takes to be part of our team, and if you would like to have a voice in the way that your company is managed then please submit your application and covering letter in writing to Melinda Brine, Finance Manager at careers@traveledge.com.au. Applications close on 10th January, 2011.

www.traveledge.com.au



WIN A HOLIDAY TO VANUATU

Throughout January, **Travel Daily** is giving travel consultant readers the chance to win a fabulous Vanuatu holiday package for two, courtesy of **Air Vanuatu**, **Vanuatu Tourism Office** and **Warwick Le Lagon Resort & Spa Vanuatu**.

The prize includes Air Vanuatu return economy flights for two from Brisbane, Sydney or Melbourne to Port Vila; five nights accommodation at Warwick Le Lagon Resort & Spa Vanuatu and daily buffet breakfast for two.

Every week **Travel Daily** will ask a different Vanuatu-related question – just read the issue and email us your answer. There will be five questions in total.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Vanuatu holiday.

Email your answer to: vanuatucomp@traveldaily.com.au



Q.1: Name three of the many adventure activities you can experience in Vanuatu?

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Travel Daily
First with the news

FQ ceases PQQ-BNE

BRINDABELLA Airlines ceased its Brisbane-Port Macquarie service on 31 Dec 2010, due to a lack of passenger numbers.

The route had seen a significant shortfall over the last 12 months "with no sign of recovery and airport taxes expected to rise, the decision to withdraw services to the region is one we clearly had to make," said ceo Jeff Boyd.

BAC flood donation

BRISBANE Airport Corporation has said it will donate \$250,000 to the Premier's Flood Relief Appeal, following the extreme weather over the holiday period in North and Central Queensland.

Sofitel Cambodia

SOFITEL has opened its first five star property in Phnom Penh, Cambodia since the 1990s.

Sofitel Phnom Penh Phokeethra offers 201 rooms, eight restaurants and bars, meeting facilities, a spa and fitness complex.

C&K backs polo

COX & Kings Australia has added its support to Melbourne's Portsea Polo tournament being held this Sat, announcing it will sponsor one of the polo teams involved in the event.

"This is an A-list event which features many celebrities and is the first big social event on the Victorian calendar," said C&K's GM marketing, Ash Jurberg.

"A number of premium brands are already associated with the event and we are delighted to add our support," Jurberg added.

CCC Aussie day

CAPTAIN Cook Cruises is once again offering its Australia Day lunch cruise on Sydney Harbour aboard *MV Sydney 2000*.

Package options include a four course lunch and open bar on the Sky deck, an Aussie buffet lunch on the Club (including open bar) and Show decks.

Prices for the 26 Jan 2010 cruise range from \$99 to \$129pp.

CBR starts Stage 2

CANBERRA Airport will begin works on the construction of the next stage of its upgrade, the Western Concourse Terminal Extension, this month.

Stage 2 of CBR's \$350 million terminal upgrade will see a further 30,000 sqm of terminal space added, including the left wing, an atrium, another 1,200-space multi-level car park and more aircraft parking upgrades.

The completion date for the project is late 2012.

Canberra Airport's Southern Concourse Terminal Extension opened in Nov (*TD 15 Nov*).

AirAsia New Year

AIRASIA is offering a 'Beat the Heat New Year Sale' with one way flights from Melbourne to London Stansted priced from \$398, when booked by 15 Jan and for travel from 01 Feb to 31 Mar 2011.

For full details and other prices see www.airasia.com.

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DescaradA promo

AGENTS booking their clients on a DescaradA Luxury Charter cruises have the chance of winning a three night cruise and a nights accom in Airlie Beach for two, as part of the re-introduction in 2011 of their industry incentives.

There's also three great prizes up for grabs worth a total of around \$12,000.

To enter, agents need to book a cruise between now and 31 March for travel until 31 Mar 2012, with each person booked earning an agent one entry into the draw.

For more info on the incentive phone (02) 9699 2214 or email info@descarada.com.au.

Europcar

Sales Account Manager (Online Travel Products)

Europcar Australia, one of Australia's leading car rental companies, is seeking to appoint a self-driven and dynamic Sales Account Manager (On-Line Travel Products).

In this role you will manage a portfolio of accounts and achieve maximum revenue with highest yield possible for the domestic and international online segment of the travel business.

Key Accountabilities and Responsibilities will include:

- Prospect for new business in the Travel Industry segment. Responsible for identifying sales opportunities, winning, planning and implementing of new business;
- Achieve maximum revenue with highest yield possible for your segment, specifically within the online channel;
- Administer and manage existing portfolio of Brokers & Online Travel Agencies on a National & Global basis. Work closely to form relationships with Partners within Segment;
- Meet or exceed revenue targets;
- Carry out regular reviews of account performance and adjust rates structures according to volume (minimum annually);
- Develop and maintain a consistent and efficient call cycle (Email & Telephone predominately);
- Develop specific strategies with Online Partners to maximise real estate exposure for Europcar branding and grow sales to ensure dominance and proactive practices;
- Complete and present tenders and procurement presentations in a timely and efficient manner – ensuring information presented is compliant with company standards and of a professional standard.

To be considered for this role you must possess the following;

- Effective communication skills, both written (general correspondence and report writing) and oral;
- Possess a positive energy and is self empowered;
- Passion and interest in e-commerce technologies;
- Sound interpersonal skills, with the ability to communicate at all levels;
- Works well under pressure and uses initiative;
- Negotiation/conflict resolution skills;
- Committed to providing excellent Customer Service both Internally & to external clients;
- Self motivated and achievement orientated;
- Must work well as part of a team;
- Ability to be flexible in an evolving work environment.

For more information about this position or to submit an application, please send your details to **Roberto Mignanelli**, quoting reference number **HO 51/10** to roberto.mignanelli@europcar.com.au

For a confidential discussion call Roberto on (03) 9330 6116



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Have you seen the Northern Lights? Have you a passion for river cruising? We are searching for a consultant to join one of Australia's leading travel companies, specialising in Scandinavia, Eastern Europe and Russia. You will have a minimum of 1 year consulting experience and fantastic destination knowledge of these regions. Excellent customer service and sales skills are a must. You will receive a fantastic salary plus commission and access to amazing travel benefits - don't delay apply now!

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SYDNEY – SALARY PACKAGE \$50K PLUS**

Would you like to work for one of Australia's leading wholesale companies? This is a newly created role within the product department of this sought after wholesaler. If you have used calypso and calypso net extensively, had experience loading product and had experience with model itineraries then this could be your dream role. Make use of that new year's resolution and find your dream role in 2011.

**SHARP OPERATOR WANTED
CUSTOMER SERVICE SUPERVISOR
MELBOURNE (EAST) – SALARY PACKAGE TO \$50K**

This online travel reservations company is seeking a motivated travel supervisor to manage their small team of consultants whilst remaining hands on in the department. Monday to Friday business hours with the occasional Saturday (your choice of paid overtime or a day in lieu). This truly is a great back office role with a relaxed and highly social company. Travel industry & previous supervisory experience essential for this role.

**TAKE A LOOK AT THIS GEM
WHOLESALE PRODUCT SUPPORT
MELBOURNE (INNER) – SALARY PACKAGE TO \$50K**

This rare find will get you excited about your travel career again. Working within the product department of this busy boutique wholesaler, your role will include a variety of roles to ensure you will never be bored. Experience working within a product role including rate negotiation, brochure production and competitor analysis is essential. Strong knowledge of South America product is preferable!

**A FRESH START TO A HEALTHIER CAREER
DOMESTIC CORPORATE CONSULTANT
ADELAIDE (CBD) – SALARY PACKAGE TO \$45K**

Due to the acquisition of new business, this ever-growing TMC have new roles on offer within their domestic team. Development of their staff is a priority for this company and you will be provided with ongoing support and training to ensure your career in corporate travel is a successful one. Your background will include a min 2 years experience working within the industry in either a retail or domestic corporate role.

**YOU'LL BE SHOUTING FROM THE ROOF TOPS!
WHOLESALE TRAVEL CONSULTANT (4 MONTH CONTRACT)
PERTH (INNER) – HOURLY RATE FROM \$20 - \$25 P/H**

This exciting contract offers one very lucky wholesale travel consultant to work within one of the leading wholesalers in Australia. The benefits don't end there though; you will also receive a top hourly rate, weekly pay, a social team environment and exciting worldwide itineraries to put together every day. Experience working with the native Calypso reservations system is essential. Immediate start.

**PART TIME PERFECTION
1 DAY/ WEEK CORPORATE TRAVEL CONSULTANT
BRISBANE CBD – TOP \$\$\$**

Looking to get back into travel? Not ready to commit to full time hours? We currently have the opportunity for an experienced corporate travel consultant to take on a job share arrangement. Working one day a week you will enjoy great \$, along with access to fabulous travel benefits. This is the perfect way to enjoy a rare work/life balance. You will need min 2 years consulting exp and strong GALILEO skills. Don't miss out this role won't last for long!

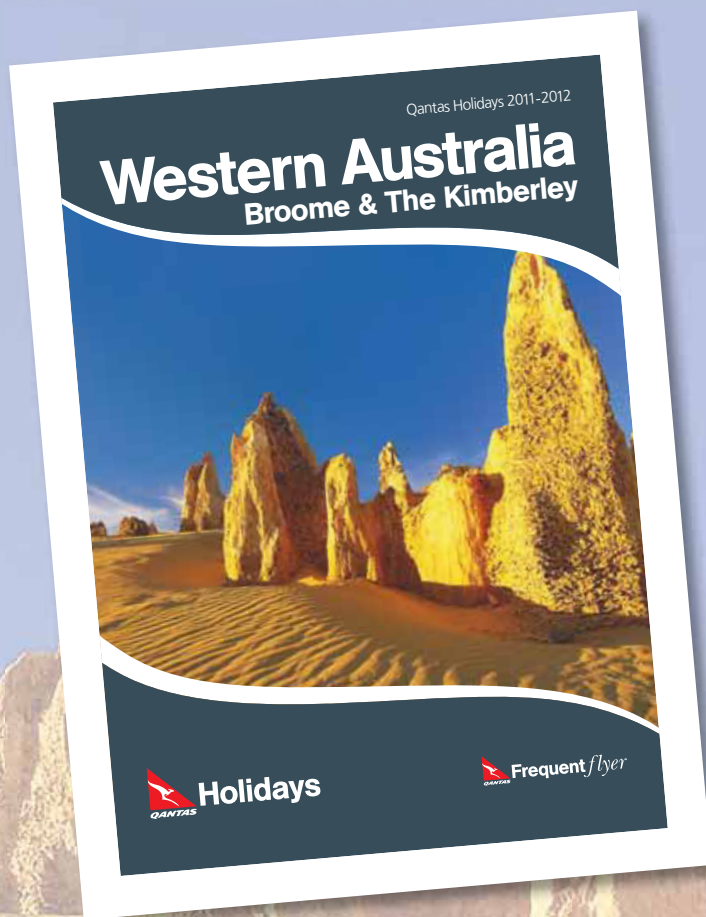
**LOOKING FOR A NEW ADVENTURE?
ADVENTURE TRAVEL CONSULTANT
BRISBANE INNER SUBURBS – \$50K OTE**

Are you an expert on South America, Asia and Africa? Love adventure travel and creating off the beaten track itineraries for your clients? Then this is your dream role. Working in this small and supportive team you will love spending time with your clients and creating once in a lifetime adventures for them. Along with fantastic \$\$ you will have top industry discounts and the opportunity to take famils to exotic and remote destinations. Call today.



Holidays

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Qantas Holidays are excited to announce the release of our fresh, new, easy-to-read Western Australia, Broome & The Kimberley brochure (for travel 1 April 2011 to 31 March 2012) incorporating a large selection of hotels, sightseeing, touring and transfers.

Visit the Brochures and Flyers section on the Industry Sales Site to view our 2011/2012 Released Brochures

qantasholidays.com.au/agents

Qantas Holidays 2011/2012 brochure range



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