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# Travel Daily AU

First with the news

Fri 14 Jan 11

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

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## Viva! Asia out now

VIVA! Holidays has released its all new 2011/2012 Asia brochure product, valid for travel from 01 Apr - see page eight for details.

## QF \$26m cartel fine

QANTAS has said it will pay \$US26.5m for its involvement in a freight fuel cartel between Jan 2000-11 Sep 2006, to the US govt.

## Six pages of news

*Travel Daily* has six pages of news today plus full pages from:

- AA Appointments
- Qantas Holidays

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## QF confirms DFW routes

QANTAS has today officially confirmed it will commence new direct services between Australia and Dallas/Fort Worth, Texas from 16 May, as exclusively revealed by *Travel Daily* about 24 hrs ago.

Yesterday agent GDS displays, including Amadeus (which hosts all of Qantas' content) showed QF had loaded a new triangular service between Sydney-Dallas/Fort Worth-Brisbane-Sydney.

However, after *TD*'s story ran the flight details were pulled out of GDS displays until this morning's confirmation from QF.

Qantas plans to operate a triple class Boeing 747-400 aircraft four times weekly initially on the route, with QF7 expected to leave Sydney at 1:25pm and arrive into DFW at 1:50pm the same day, a flying time of 15.5 hours, saving at least three hours on the trip.

QF8 will depart DFW at 10:00pm and fly direct to BNE, arriving at 5:00am+2 days, which at 16hrs duration, will make it one of the longest routes in the world.

QF8 then continues onto SYD at 6:30am, arriving at 8:05am.

The 747-400 will offer 66 Business, 26 Premium Economy and 215 Economy class seats.

The move will see QF terminate its Sydney-San Francisco service from 14 May, but SFO will remain a QF codeshare destination.

Flying directly into the US South opens up new markets for QF thru its feed with oneworld partner, American Airlines, which has its main hub at Dallas/Fort Worth.

AA offers easy connections with 'cornerstone markets' of Chicago, Miami, New York and Los Angeles.

Qantas will seek to expand its commercial relationship with AA through the ACCC and US DoT, and plans to add Albuquerque, Boise, Cleveland, Washington DC, El Paso, NYC's LaGuardia, Kansas City, Oklahoma, Phoenix, San Antonio, Salt Lake City, Tucson, Sacramento, Cancun, Mexico City and Guadalajara to its network.

The stronger pact will involve coordination of Australia/New Zealand and US operations, "giving Qantas a stronger and more balanced network footprint" in the US, "providing more choice and convenience for travellers," Qantas said in a statement today.

The carriers plan to increase the DFW service to daily once the alliance is approved.

The move is likely to heat up the trans-Pacific airfare battle between Qantas and V Australia, Delta Air Lines and United Airlines.

QF's move could be seen as an early blow to VA and DL, who have pledged to the US govt that if their JV is approved they will open up new Pacific routes.

## McEvoy on Oprah

TODAY's issue of *Travel Daily* includes the second installment on Oprah's Australia TV series to air next week, by Tourism Australia md, Andrew McEvoy.

McEvoy added to the speculation that QF may have been adding more air capacity between Australia and the United States.

"People's ability to fly here easily and affordably is equally important, and for that to happen we hope to see additional airline capacity between the US and Australia," McEvoy says - see his full comments on page four.

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Page 2

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## Speak French in less than 3 hours

### New Caledonia is oh so close!



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## AAVacations range

AMERICAN Airlines' wholly owned tour operator, AAVacations, will launch a comprehensive range of Australian and Asia-Pacific land, air and intergrated travel packages for the US market, as part of the new commercial deal between AA and Qantas (pg1).

The product will aim to grow US leisure travel to Australia and the South Pacific region.

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## Qld flood victim coverage

COVER-MORE Travel Insurance has confirmed that 20,000 of its Brisbane-based clients currently overseas will be covered under the firm's insurance policy should they decide to return home early to survey damage to their property caused by Queensland floods.

Several more thousand Brisbane clients who were about to take trips will also be covered, should they elect to abort their travel.

75% of Queensland has now been declared a disaster zone by the state's premier, Anna Bligh, and thousands of anxious Australian travellers are wanting to return home, or defer upcoming trips, Cover-More said.

"For customers desperately wanting to return to Australia, Cover-More will be covering travel amendment costs where their home has been affected by the floods," chief operating officer Kerrie Fussell said.

Likewise, clients who have had their houses flooded, and are due to depart on a trip will be covered under Cover-More's natural disasters protection.

Those clients will be reimbursed out-of-pocket cancellation or

### Timing of QF news

THE announcement of Qantas' new DFW service (pg1) could not have come at a better time, with the G'Day USA Australia Week tourism showcase event kicking off tomorrow in Los Angeles.

One part of the two-week long Australia promotional show is a Business Events showcase in Dallas on 24 Jan, which so happens to be co-hosted by Qantas.

The Dallas event will focus on what Australia can offer the meeting and incentives markets.

amendment costs.

"We are deeply saddened to see fellow Australians suffering during this time, and hope that this confirmation of cover will go some way to ease the financial burden many are facing," Fussell said.

Cover-More is providing clients in the impacted region with details on how to claim by email and by SMS.

The travel insurance provider has set up a dedicated flood line on 1300 72 88 22 and taken on an additional 10 claims staff to handle the expected influx in claims, resulting from the QLD floods and the recent snowstorms in the UK, Europe and US.

### QF fares to DFW

FARES on Qantas' new service to Dallas/Fort Worth are available now to book through GDSs, with Y class fares priced at about \$200 dearer than QF's LA flights.



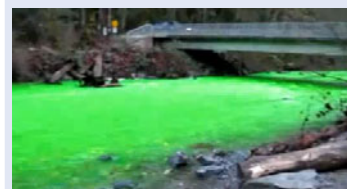
## Window Seat

COULD it be an early celebration to mark St Patrick's Day?

Tourists recently visiting the Goldstream River in Canada were somewhat confused as to why the flowing water at this popular tourist destination was luminous green.

Tests revealed that a prankster added fluorescein to the water, which lasted for hours, but thankfully no fish were harmed or coloured by the dye.

It's not yet known who dyed the river green.



*Green's the new blue?*

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## TIME clocks in 4 '11

THE Travel Industry Mentor Experience has received great success during its first year, with chairman Penny Spencer saying she's elated with the amount of support offered by the industry.

Spencer told *TD* that the new Feb intake will include 15 Mentees coming from Brisbane, Perth, Melbourne and Adelaide, and covering a range of areas from across the industry.

A graduation ceremony for the 2010 Mentees will be held on 09 Feb 11, including special guest, Virgin Blue ceo, John Borghetti.

## Starwood ME plans

STARWOOD Hotels & Resorts Worldwide have announced plans to expand the group's portfolio of properties in the Middle East.

New additions include Sheraton Sharjah (to open in 2013), three hotels in Muscat under the W, Westin and Element brands (to open in 2013), and St Regis Amman and The Residences at St Regis Amman, in Jordan, in 2014.

## VA c'share on OO

THE Virgin Blue Group has overnight been granted rights by the US Dept of Transportation to display V Australia's airline code on Delta Connection services operated by SkyWest Airlines (OO) in the USA, *TD* can reveal.

OO operates primarily out of Salt Lake City, Utah.

The initial list of codeshare points include SkyWest services from Los Angeles to Salt Lake City, San Francisco, Las Vegas, San Diego and Phoenix.

It also includes international routes from Salt Lake City to Calgary and Vancouver in Canada, as well as Guadalajara in Mexico.

Last week Virgin Blue signed a new alliance with Australia's own WA-based, Skywest Airlines.

## QF to JFK daily

QANTAS has announced it will increase capacity from six times weekly to daily on flight numbers QF107/108, between Los Angeles and New York's JFK airport, from Jun 2011.

## TQ's efforts and floods updates

TOURISM Queensland is advising the trade it's doing its best to keep the industry updated regularly with news on affected and unaffected regions of the state by severe flooding.

The organisation said it's been working with state and federal governments, RTOs, industry associations, Tourism Australia, retail and others to disseminate information, and been gathering intelligence on the impact of the floods from a physical and economical perspective.

Anthony Hayes, ceo and Leanne Coddington acting ceo for TQ said: "We are already looking at our upcoming marketing and publicity initiative and as we move into the recovery phase of this crisis we will adapt them as necessary."

The update on the flood situation as of 3pm ESDT was that

## TA Fastrack rebuild

TOURISM Industry consultancy firm TA Fastrack ceo Adrian Caruso and Tourism Risk, Crisis and Recovery Management expert Dr David Beirman have put together a 10 page Tourism Crisis Recovery Guide that they say can assist businesses affected by the recent flood crisis in Queensland.

The guide looks at four main points: Readiness, Response, Reduction and Recovery.

Each point is broken down into its own subsections allowing businesses to tick off the points as they complete the task of either getting prepared for the worst or resuming control.

For advice and consultancy services phone (07) 3040 3589.

flooding was restricting access in Brisbane, Central Queensland, the Outback, Southern Downs, and Granite Belt, Toowoomba and Darling Downs, Western Downs, South Burnett and the Lockyer Valley.

Tourism operations in the Sunshine Coast, Fraser Coast, Gold Coast, Whitsundays, Mackay, Townsville and Tropical North Queensland are open.

## Value adds to team

VALUE Tours has named Renee Stanton at its new Sales Manager.

Stanton most recently moved across from a similar role with Delta Air Lines and as Business development manager with American Airlines in London.

## Calling all Travel Experts

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## WIN "CRUSTY DEMONS VOL.15" ON DVD

Every day this week, **Via Vision Entertainment** is giving *TD* readers the chance to win a copy of **Crusty Demons: Volume 15** on DVD.



One of the biggest selling action sports DVD/video's of all time; **CRUSTY DEMONS OF**

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Crusty Demons Volume 15 is available now from all good retailers or online at [www.viavision.com.au](http://www.viavision.com.au)

For your chance to win your own free copy, simply be the first person to email the correct answer to the daily question below to:

[crustydemons@traveldaily.com.au](mailto:crustydemons@traveldaily.com.au)

## What is the RRP of the Crusty Demons: Vol. 15 DVD?

Congratulations to yesterday's lucky winner, **Therese Oliver** from **Jetset Travel Naracoorte**.

## Part 2 - Oprah's visit Down Under

By Andrew McEvoy, Managing Director Tourism Australia



The **Ultimate Aussie Holiday Sale**, running between January 19 and February 27, will put some great deals into the domestic market at the same time that the Oprah shows air in Australia.

Tourism Australia itself is spending \$1.5m on marketing activity during the six week campaign, including brand advertising for our **No Leave, No Life** campaign during the TV show's ad breaks.

And this spend is being matched in partnership with the

commercial sector in Australia.

We're also working with partners in the USA to capitalise on the coverage in the States.

Along with commercial partners, we will spend another \$5 million leveraging Oprah into North America.

The timing of this year's **G'day USA** program, which runs from January 15 – 29, dovetails nicely with the Oprah screenings and will feature campaign and marketing activity with airlines, wholesale and retail partners.

We already know that Americans have high awareness of Australia and that our country is high on their wish list.

The challenge has always been converting this positive sentiment into action, getting them to book a trip.

Increasing inbound visitor numbers – particularly from the USA – will be the real proof in the pudding.

I'm confident the 'Oprah effect' will be a positive one for Australia.

Her ringing endorsement of our country - telling the world to get their 'buns over here' - certainly won't do any harm.

Oprah's visit will have impact. Her shows will shine a powerful global light on Australia and drive new demand.

But demand alone will not deliver the increased US visitor numbers that we all want to see.

People's ability to fly here easily and affordably is equally important and for that to happen we hope to see additional airline capacity between the US and Australia.

Inbound tourism to Australia is not without its challenges, but positive and powerful marketing initiatives like the Oprah Winfrey Show will help Australia gain our share of the global travel market.



## Hahn Air upgrade

HAHN Air Lines and Innovata has announced a major upgrade of the hahnair.com websites interactive route network mapping service.

New features include both airport and airline centric maps, improved zoom and pan capabilities and links through to Google maps for all airlines featured in the map displays.

For info see [www.hahnair.com](http://www.hahnair.com).

## ICCA training dates

THE International Cruise Council Australasia is again this year offering training courses in Per, Syd, Bne, Mel and Adl.

The first training courses will be held as follows: Per in the evening of 31 Jan, 01 and 02 Feb; Syd on 16 and 17 Mar; Bne on 01 and 02 Mar; Mel 15 and 16 Mar; and Adl on 12 and 13 Apr.

Details at - [cruising.org.au](http://cruising.org.au).

## HA direct to Seoul

HAWAIIAN Airlines has launched its direct Honolulu to Seoul, South Korea service, earlier this week.

The four times weekly service will be operated on a 264 seat Boeing 767-300ER aircraft, with further plans to upgrade to a larger 294 seat Airbus A330-200 plane at a later date.

## TTF Garden Island

THE Tourism and Transport Forum is pushing for a cruise ship terminal being built at Garden Island, following this weeks announcement that Carnival Spirit will make Sydney its base.

John Lee TTF Chief Executive said "within the next decade, 85% of cruise ships... will be unable to fit under the Harbour Bridge" which "signals an urgent need to find another cruise ship terminal on the eastern side of the Harbour Bridge".

The Forum said cruise shipping in 2009/10 accounted for \$1.2 billion to the national economy with the number expected to grow to \$3 billion over the next few years.

## Tunisia warning up

THE Dept of Foreign Affairs and Trade has increased its overall advice for Tunisia in Africa to use a 'High degree of caution' due to a further risk of civil unrest.

Protests across a range of locations in the region have led to a number of fatalities, since Dec.

## Coral Seas bonus

CORAL Seas has released its annual Earlybird Bonus Deals to the South Pacific including guided Island Tours, entry to local attractions, meal plans and food and beverage credit - see [coralseas.com.au/travel-deals/](http://coralseas.com.au/travel-deals/).

## Agent logos Excite

EXCITE Holidays is letting travel agents display their own company logo on prepaid vouchers - email logos to [res@exciteholidays.com](mailto:res@exciteholidays.com).



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Reporting to the General Manager of Operations and Administration this role will be accountable for generating profitable revenue by developing and managing air products and contracts with our preferred airline partners to enhance Scenic Tours, Connoisseur's Choice and Evergreen Tours brands in the marketplace.

The successful applicant will be required to analyse current season air products, liaise with Product Managers for each destination/tour to understand and ascertain the best airline routes and wholesale fares and negotiate with airlines to meet our product requirements.

To be successful in this role you must demonstrate excellent interpersonal skills and have a proven record of negotiating and establishing networks and relationships with airlines and/or other industry bodies together with Airline industry knowledge.

Please register your interest by emailing your resume and remuneration expectations to: [employment@scenictours.com](mailto:employment@scenictours.com) with the subject line Airline Contracts Manager by COB Friday 28 January 2011.

For further information on the company please visit our website [www.scenictours.com](http://www.scenictours.com).

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After a record year Hawai'i Tourism would like to thank our travel industry 'ohana (family) for their tremendous support, with 100+ special Hawai'i travel offers available to Aussie travel professionals during Mahalo "Thank You" Month 01 April - 31 May 2011



Hawai'i Tourism Oceania



## HWT previews Insight



ABOVE: Insight Vacations late last year launched an Interactive game to highlight its new 2011 Europe and Britain Preview brochure.

The game and bookings gave the agents the opportunity to win thousands of World Rewards points as well as Apple iPads.

Pictured above is a lucky iPad winner Kim Hagelstein with her envious colleagues from Harvey World Travel Armidale from left are: Suraya Jenkins, Amanda

Myhill, Kim Hagelstein, Leah McLennan, Janelle Gream and David Farrar, national sales manager, Insight Vacations.

### Nordic 2 for 1 deal

NORDIC Travel has a two for one offer on its Falkland Islands, South Georgia and Antarctic Peninsula voyage departing on 04-22 Feb.

For sailings on 22 Feb to 04 Mar and 15-26 Mar the deal includes 50% off the second person.

More at [nordictravel.com.au](http://nordictravel.com.au).



## Product Executive - Asia and Sth America

APT is the premier touring company in Australia with operations and offices in all States and overseas in New Zealand, USA, Canada, UK and Europe. Our products are global and vary from river cruising to coach touring with the common objective of exceeding customer expectations as we "Discover the World in Style".

We are seeking applications for the full time position of Product Executive—Asia & South America. Working closely with the Product Manager the Product Executive will assist in developing product which provides a competitive advantage, ensure sales and gives profitability to the company, while providing best practice administration and planning services.

Key Responsibilities include: Generating ideas and contributing to product development; Assisting the Product Manager in finalising all new product development, tour planning & inventory request, procurement, global competitor analysis, brochure production, product training, proofing ads, inventory management; Establishing initial tour board set up to budget stage with Product Manager; Contract administration; Coordination of all familiarisations; Analysing and reporting on customer satisfaction results; Control with Yield / Pricing monthly forecasting models; Working closely with Digital marketing team to ensure administration of product offers; and creating and fostering excellent working relationships with all relevant suppliers.

Skills required for this role include: Excellent computer skills; APT Asia and South America Product knowledge and destination knowledge (personal travel experience will be well regarded); High attention to detail skills; The ability to work effectively in a team as well as independently; Solid administrative skills coupled with excellent communication skills (both written and verbal); Proven ability to be able to organise & prioritise work and meet deadlines; and the ability to work under pressure in a busy environment. Previous experience in a similar role would be advantageous.

In return we offer a competitive remuneration, varied and challenging responsibilities, and future career progression opportunities.

Application close: **COB Thursday 20<sup>th</sup> January 2011.**

Please send a cover letter and resume to:  
[employment@aptouring.com.au](mailto:employment@aptouring.com.au)

## MK appointments

AIR Mauritius has appointed May Battista to the role of Sales Executive moving across from her role with the Accor Group hotels.

MK also named Steven Fisher as its new Airport Representative - both staff are based in Melbourne.

## CTED begins the rebuilding phase

THE Capricorn Tourism and Economic Development in QLD says it's staying positive through this month's floods, implementing its Rebuilding Towards 2050 project following the announcement that heavy vehicles will be able to access the National Highway south into Rockhampton from 4pm ESDT today.

The access is a start to the regions recovery said ceo Mary Carroll.

"The current flooding across Central Queensland is a timely reminder to avoid a repeat isolation of our major city and region which has cost millions upon millions of dollars in lost revenue to all businesses," Carroll said.

A number of recovery and rebuilding developments have been implemented including the promotion of integral transport links such as the Freedom Fastcats ferry to Gladstone and Greyhound bus links; the production of daily e-news updates to 2,000 business contacts, media and organisations

to assist with critical info about transport access, gov't grants, and emergency contacts.

Carroll has participated in daily response teleconference meetings with Tourism QLD, Department of Employment Economic Development and Innovation and QLD Tourism Industry Council; and the State Tourism Group that was set up under the Flood Recovery Taskforce.

### 787 Euro certificate

THE European Aviation Safety Agency is expected to make a decision on whether it will grant the Boeing 787 Dreamliner with European certification, in the second half of the year.

Already three years behind schedule the manufacturer is hoping to receive certification from the US and European Aviation Safety Agency's as quick as possible so it can deliver the planes to Commercial airlines.

The Airbus A380 took five years to get authorised costing about €2 million (AU\$2.6m) per year.



## HERTZ AUSTRALIA SALES SUPPORT EXECUTIVE VICTORIA

An excellent opportunity has arisen for a Sales Support Executive to join our sales team in Melbourne.

We are looking for an enthusiastic Sales Support Executive to join our Victorian sales department. You will be highly motivated and genuinely enjoy working with people.

Reporting to the Regional Sales Manager your prime responsibility will be to provide internal sales support to the Vic, SA, WA Sales Team. Working in conjunction with the Regional Sales Manager and Sales Team, you will be responsible for all sales and support processes as well as being a point of contact for corporate and travel industry clients.

The successful candidate will have experience working in a similar team environment. Along with excellent customer service skills you are able to work independently and as part of a larger team. Strong organisational and administration skills are paramount, as is your attention to detail, outstanding communication skills (written and verbal) and the ability to work under pressure and to meet clear deadlines. Proficient use of the Microsoft suite, in particular Word, Excel and Powerpoint, is essential.

This position is a full time role based with Victoria Sales at Head Office, Level 7, 10 Dorcas Street, South Melbourne.

**Interested applicants should apply to Martina Jennings, Regional Sales Manager Vic, SA NT WA, no later than Monday 24 January 2010.**

**Resumes with cover letter, should be sent to Martina at – [mjennings@hertz.com](mailto:mjennings@hertz.com)**



## Travel Specials

**WELCOME** to *Travel Specials*, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**Value Tours** has New Zealand ski packages starting from as low as \$439pp for land only, or \$899pp with air. Six night packages include car hire, accom and a three day New Zealand Snow Passport in Mt Hutt, Wanaka, Queenstown, and Mt Ruapehu. For more details visit [www.valuetours.com.au](http://www.valuetours.com.au).

**Tempo Holidays** is introducing its five day Tops of Switzerland package priced from \$825ppts. The tour visits two of the most spectacular mountain tops in Europe. On sale until 31 Dec 2011 the package includes four nights accom, brekkies, first class train travel using a Swiss Transfer Ticket with five transfers, Jungfrauoch - top of Europe excursion, Golden Pass Panoramic train and boat and cogwheel railway to Mount Pilatus. For more details or to make bookings visit [www.tempoholidays.com](http://www.tempoholidays.com).

**Park Hyatt Melbourne** is offering a Valentine Day package including accom, Chilled French Champagne and chocolates on arrival, breakfast, valet parking, late check out. The package is priced from \$464 and reservations can be made by phone on 13 1234 or by email at [pacific.reservations@hyatt.com](mailto:pacific.reservations@hyatt.com).

**Hyatt Regency Coolum** during February will let guests play unlimited games on their Australian PGA Championship golf course. The Unlimited Golf Package is priced from \$240 per night for two people in a King room including continental brekkie, golf games and access to the Spa and tennis court hire, for stays from 07 to 20 Feb. For bookings visit - [www.coolum.regency.hyatt.com](http://www.coolum.regency.hyatt.com) and enter the quote offer code - CLM005.

The brand new **Adina Apartment Hotel Hamburg Michel** is running an opening rate special, priced from €120 (A\$160) per night including brekkie, on sale and for travel until 30 Jun. For further details about the hotel visit - [adina.eu](http://adina.eu) or to book this special email the reservations team at [aham@adina.eu](mailto:aham@adina.eu).

## King Tut winners

GREECE and Mediterranean Travel Centre has announced the first 10 lucky consultants of its Tutankhamun Competition.

The top ten consultants were the highest sellers of GMTCS Egypt product and have won tickets to the opening of the 'Tutankhamun and The Golden Age of The Pharaohs' exhibit in Melbourne on 08 Apr.

Winners are: Sue, Travelscene Orange; Carol, Travelscene Barolin; Michelle, Jamison Travel; Vanessa, Flight Centre Campbelltown; Graham, Milton Travel; Jodie, Tawantin Travel; Peter, Escape Travel Bondi Junction; Elisabeth, Going Places Travel; Karen, Picadilly Travel; and Zoe Brunswick Travel and Tours.

The competition is running throughout Jan and Feb.

## SYD & DFW airports applaud Qantas

SYDNEY Airport and Dallas/Fort Worth have both welcomed news of Qantas' new direct Australia-US services (page 1).

DFW International Airport ceo Jeff Fegan said the route will offer unprecedented access to Australia and the South Pacific.

Fegan said: "We look forward to demonstrating our outstanding Texas hospitality to Qantas passengers from our internationally renowned Terminal D."

DFW said the service will bring an estimated annual economic impact of US\$130 million to the North Texas region.

SYD Airport ceo Russell Balding said this "strategically important route" gives Australian travellers another gateway to Nth America.

## Free BNE Airtrain

BRISBANE's Airtrain began free operations to and from the hub on Wed to assist with flood recovery workers and tourists travelling during the recovery phase.

The free service will run until 21 Jan, running half hourly from Roma Street station to the airport and hourly to the Gold Coast.

## IATA learning prog.

THE Int'l Air Transport Assoc. and Stanford Uni's Centre of Professional Development has launched a new distance-learning aviation certificate program.

## BA Europe fares

BRITISH Airways is offering special airfare prices to its 75 European destinations and London, on sale to 08 Feb, and valid for travel between 01 Feb to 30 Nov.

Airfares are priced from \$142 in Economy and \$3522 in World Traveller Plus including taxes.

## WIN A HOLIDAY TO VANUATU

Throughout January, *Travel Daily* is giving travel consultant readers the chance to win a fabulous Vanuatu holiday package for two, courtesy of **Air Vanuatu**, **Vanuatu Tourism Office** and **Warwick Le Lagon Resort & Spa Vanuatu**.

The prize includes Air Vanuatu return economy flights for two from Brisbane, Sydney or Melbourne to Port Vila; five nights accommodation at Warwick Le Lagon Resort & Spa Vanuatu and daily buffet breakfast for two.

Every week *Travel Daily* will ask a different Vanuatu-related question - just read the issue and email us your answer. There will be five questions in total.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Vanuatu holiday.

Email your answer to: [vanuatucomp@traveldaily.com.au](mailto:vanuatucomp@traveldaily.com.au)



**Q.2: Discover What Matters when you fly Air Vanuatu - how many of these are offered?**

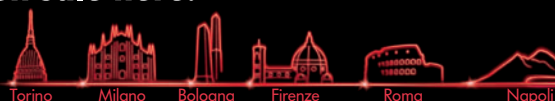
1. Complimentary meals and drinks, including alcoholic beverages
2. A modern aircraft fleet & free inflight entertainment
3. 23kg free baggage allowance plus 7kg cabin baggage (in economy)
4. Qantas Frequent Flyer points

Hint! Visit: [www.airvanuatu.com](http://www.airvanuatu.com)

Click here for terms & conditions



## Discounted fares for the Italian High-Speed trains on sale here.



To book or enquire about the full range of Italian trains, contact International Rail.  
**INTERNATIONALRAIL** [www.agent.internationalrail.com.au](http://www.agent.internationalrail.com.au) or call 1300 387 245 (Toll Free within Australia)







# AA APPOINTMENTS

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## COME JOIN THE AA TEAM IN THIS EXCITING PHASE

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**EXECUTIVE RECRUITMENT CONSULTANT x 1**

Sydney: Salary Package ote \$90K+

Looking for a fresh challenge in the New Year?

Here's a chance to stay in travel, but in a whole new direction.

AA Appointments, Australia's largest and most successful recruitment agency is enjoying our BUSIEST year on record.

In order to keep up with demand, we require additional consultants to service the needs of our existing clients and candidates, as well as developing new areas of business.

Your responsibilities will include interviewing & short-listing candidates, liaising with clients, negotiating offers; advertising and business development.

In addition to a fantastic salary package, you will enjoy working within our professional, successful, close knit team with access to amazing benefits including up to 5 weeks paid annual leave, annual staff conferences and formal training & development.

In order to succeed in this role you will have outstanding customer service and sales skills, strong industry knowledge, excellent computer skills and exceptional team work.

**APPLY TODAY AND REAP THE REWARDS**

## BACK WITH A VENGEANCE-CORPORATE TRAVEL

**CORPORATE CONSULTANTS BONANZA**

**SYDNEY – SALARY PKGE TO \$65K**

Corporate clients have had their travel policies reinstated and corporate travel is booming! We have clients all over Sydney recruiting RIGHT NOW for corporate consultants! If you are a retail consultant and want to make the move to corporate, here is the ideal time to switch! Or maybe you are a skilled corporate consultant and made your New Year resolution to find a new role. Great Salaries are being offered from Global and Boutique agencies! Get in early, as these roles won't last!

## SOAR HIGH ABOVE YOUR CURRENT SALARY

**CORPORATE CONSULTANTS**

**PERTH (CITY) – SALARY PACKAGE TO \$62K**

Australia has gone mad with corporate travel roles and Perth is one of the States currently searching for experienced consultants. Whether you are seeking a boutique TMC of Global organisation, we have the role for you. Not to mention the salary negotiation power! If you have corporate travel consulting experience (multi skilled) and would like to know what else is out there, register today. Great perks on offer.

## MANAGE A RELAXED TEAM

**RESERVATIONS SUPERVISOR**

**MELBOURNE (EAST) – SALARY PACKAGE TO \$50K**

Still like to be hands on? Have the responsibility of managing a small team? This online travel broker company is seeking a competent and positive reservations supervisor to assist with the overflow of work, whilst managing a team of consultants & reporting back to management. Monday to Friday business hours on offer, together with a flexible and relaxed working environment. Reservations & supervisory experience required.

## PART TIME WEEKEND WORK

**MULTI-SKILLED CORPORATE CONSULTANT**

**MELBOURNE (INNER) – \$40 - \$50 HOURLY RATE**

Are you looking for corporate travel part time work on weekends? This global Travel Management Company is seeking competent consultants with international and domestic corporate travel experience to assist in their out of hours team on Saturdays and Sundays. With an unbelievable hourly rate on offer, this is a role not to be missed. Please note only experienced corporate consultants will be considered.

## LIFE IS A BEACH - ENJOY IT!

**CORPORATE TRAVEL CONSULTANTS**

**GOLD COAST – FANTASTIC SALARY PACKAGE**

Tired of commuting to Brisbane? Here is your chance to join one of the best corporate players on the coast! There are multi positions available for either Domestic or International, so take your pick! Based on the Gold Coast, you will be able to regain your life/work balance. With Monday to Friday hours, an amazing team and summer weekends to yourself, you will never look back. If you have min 12mths experience in corporate travel – call us NOW!

## DREAMING OF A FRESH START?

**INTERNATIONAL WHOLESALE CONSULTANT**

**BRISBANE CBD – SALARY PACKAGE \$55K ote**

Is retail face to face getting you down? Looking for a new challenge? If you are an experienced international travel consultant with exceptional customer service skills read on...

This fast paced fun team is looking for a sensational consultant to join them. Your expertise will be rewarded with amazing \$\$, top industry training, sensational famils, incentives BUT most importantly; you will love going to work for this fabulous company! Apply today – this one won't last!

2011

# Out Now!

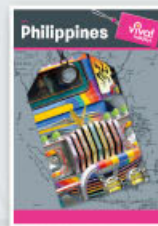


## Asia

Viva! Holidays are excited to announce the release of our fresh, new, easy-to-read 2011 Asia brochure (for travel 1 Apr 2011-31 Mar 2012) incorporating a large selection of hotels, sightseeing, touring and transfers.

Click here to take a look.

Viva! Holidays 2011/2012 brochure range



To find out more call 13 27 87 or [www.vivaholidays.com.au/agents](http://www.vivaholidays.com.au/agents)