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Travel Daily AU

First with the news

Tue 18 Jan 11 Page 1

EDITORS: Bruce Piper and Guy Dundas
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TMS ASIA-PACIFIC

AFTA flood response

AFTA ceo Jayson Westbury is encouraging the travel trade to support the beleaguered Queensland tourism industry, which has been rocked by a wave of cancellations despite many areas being unaffected by floods.

See Westbury's exclusive comments on page five.

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Webjet spreads its wings

ONLINE travel agency Webjet has appointed Travelport Pacific md Shelley Beasley as its new Chief Operating Officer, as part of a management reshuffle to support a new wave of expansion.

MD David Clarke today announced the changes (TD breaking news) which will also see ceo Richard Noon become Webjet's global group finance and IT development director.

Webjet already has operations in Australia, NZ and the USA, and will now expand into Europe through a 50/50 joint venture with World Aviation Services Limited Malta - owned by travel industry doyen Les Cassar.

Cassar's Malta-based operation has about 160 staff and offers a range of services including a global contact centre in seven

QR agent incentive

CONSOLIDATED Travel has launched an agent incentive with Qatar Airways, offering vouchers for every return ticket sold 17 Jan-13 Feb 2011.

For details see page 9.

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languages as well as various back office services for the travel, aviation and tourism industries.

Webjet will also significantly expand its hotel offering via a new supply deal with Orbitz subsidiary HotelClub, which Clarke said would "effectively provide a total of over 100,000 worldwide hotels".

Former HotelClub MD Chloe Lim will also work with Webjet on a five month contract to focus on the marketing plans for the expanded hotel range.

Clarke said the moves were the largest strategic development in Webjet's history, aiming to globalise operations and "materially and aggressively extend our hotel product range and markets".

Win tennis tickets

VIRGIN Blue is today giving TD readers the opportunity to win a double pass to the Australian Open Tennis in Melbourne.

Five lucky readers will win the passes which are only valid to access the venue tomorrow, 19 Jan, and flights are not included.

To win, you'll need to email the correct answer to the below question to **Travel Daily** at tenniscamp@traveldaily.com.au.

The first five correct entries will win, so be quick!

Question - *What is the official airline of the Australian Open?*

Today's Travel Daily

Travel Daily today has six pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Consolidated Travel

TG BNE boost

THAI Airways is set to boost its frequencies between Bangkok and Brisbane to a daily operation from 14 Apr, according to GDS displays.

TG's BKK-Auckland flights will also increase to daily from 16 Jul, while the Bangkok-Phuket-Perth flights will operate via HKT in both directions thrice weekly.

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Page 2

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7th Chinese port for Jetstar Asia

JETSTAR's Singapore-based operation will become the first carrier to fly directly between Singapore and Hangzhou in China, with the debut of A320 services on 22 Mar.

The carrier will initially operate three times per week on the route, increasing to four times per week later in Mar with launch fares leading in at SG\$98.

Hangzhou will become Jetstar's seventh Chinese destination - and its fourth new market in China launched in the last 12 months.

Hangzhou is the capital of Zhejiang Province, on China's mainland east coast.

Jetstar Asia ceo Chong Phit Lian said she had no doubt that the new services would "inspire more and more new and repeat travellers not only from Singapore but from other parts of the Jetstar network".

JTG drops Ski Express

NEWMANS Holidays is no longer the operator of Ski Express in Australia, and will operate its own "dedicated and comprehensive New Zealand ski holiday program" this year.

The Jetset Travelworld Group subsidiary this morning released details of the program, saying the move is due to the pending sale of Ski Express by its NZ-based owner, Tourmasters South Pacific.

Newmans Holidays national sales manager Melissa Watt said there would be a seamless transition to the new arrangements, with the change having "absolutely no impact on our travel agent customers".

She said that Newmans had retained all staff involved with Ski Express, including call centre, marketing and sales employees.

A new dedicated Newmans Holidays NZ Ski brochure features three car rental companies, seven resorts, more than 30 accommodation options, equipment rental and lessons.

Newmans head of marketing & product, Jason Williams, told *TD* this morning that the company would be "the only New Zealand ski wholesaler in Australia providing a fully capable 24 x 7 air and land online booking system, allowing the travel agents to book and manage the entire ski holiday without the need to contact our call centre".

Flights are offered in conjunction with Air NZ, Qantas, Jetstar, Pacific Blue and Emirates.

With the brochure launch, Newmans is offering a range of early booking deals including discounted airfares, free nights accom and free days car rental.

A lead-in deal includes return Pacific Blue airfares from Sydney to Christchurch, five nights accom, five days car rental and a three day Superpass from \$796pp - more info 1300 130 525.

Dawn back to BNE

P&O CRUISES is advising passengers that *Pacific Dawn's* current W103 cruise will return to Brisbane at Fisherman's Wharf this Sat, with the subsequent W104 departure also leaving from Brisbane as planned.

P&O last week diverted *Dawn* to depart from Sydney and flew passengers from Brisbane due to the Queensland flood crisis.

The cruise company said it's not yet clear when the Portside Cruise Terminal will reopen, as channels are checked for debris.

Claims received at HWT Liverpool

THE Travel Compensation Fund has received a handful of claims from clients of Harvey World Travel Liverpool (ABN: 49 134 944 808) in Westfield Liverpool, TCF ceo Glen Wells has told *TD*.

Yesterday, Wells said it had cut the branch immediately when a number of the agency's clients showed up at the TCF head office in Sydney seeking advice.

Wells said eight claims had been received so far since Mon, for figures of around \$1,000 to \$1,500.

It's understood that Harvey World Travel's HQ is splitting the agent's bookings between nearby branches to assist passengers.

HWT Liverpool is owned by World Travel Pty Ltd.



Window Seat

JUST when you thought that serving sizes in the US couldn't get any larger, Starbucks has announced an even bigger beverage cup.

The coffee giant already offers the Tall, Grande and Venti - but the new addition is a Trenta, a big container which holds a staggering 31 fluid ounces - or almost a litre.

Initially the Trenta will be available for some of Starbucks' iced beverages, but it's probably only a matter of time before caffeine addicts will be able to chug-a-lug a whopping Trenta cappuccino or even an espresso.

THREE bottles of extremely rare Scotch Whisky have travelled from New Zealand to Glasgow in style, on the private jet of an Indian billionaire.

Vijay Mallya owns the Mackinlay distillery which produced the booze more than a century ago before it was taken to Antarctica on the expedition of British explorer Ernest Shackleton in 1907.

The bottles were found in ice under the floorboards of Shackleton's hut on Ross Island near McMurdo Sound in 2007, and have been stored at the Canterbury Museum since then.

Mallya is taking the whisky back to Scotland to be scientifically analysed, but wouldn't say whether he would also be having a wee dram himself.

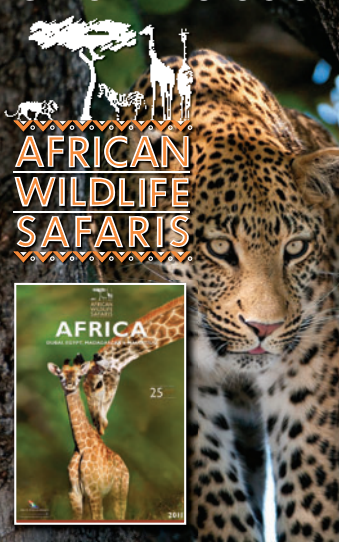
SOCCER fans from around the world are set to rush to visit a new memorial to Paul the Oracle Octopus, who successfully predicted the outcome of several matches in last year's Football World Cup in South Africa.

Paul died three months ago, and will be honoured with a 1.8m high statue at his former home, an aquarium in Germany.

The statue will feature the "tentacled tipster" on top of a football, with a see-through window showing a golden urn containing his ashes.

The cephalopod's Facebook page now boasts more than 200,000 fans.

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Gecko's 15% saving

GECKO'S Adventures is offering 15% off all its 2011 tours when booked before 31 Jan.

The tour company has added Indonesia, Japan, Mozambique, Panama and the Philippines to its list of destinations.

KE A380 inaugural

KOREAN Air will operate its debut commercial Airbus A380 service between Seoul Incheon and Tokyo Narita on 01 Jun 2011, instead of between Incheon and Hong Kong on 31 May, as initially plotted.

FCL pledges \$2m+ for QLD flood relief

FLIGHT Centre Limited will donate \$10 from every domestic and int'l airfare or package booked through its leisure and online travel brands, from now until the end of Feb, to QLD's flood relief efforts.

The company's pledge is for at least \$2 million, but md Graham Turner said the Brisbane-based firm's total contribution could likely be in the realms of \$3 million over the next six weeks.

"We are determined to aid in the recovery and to help people rebuild their lives," Turner said.

"We will also encourage our customers Australia-wide to add to the Queensland Premier's Flood Relief Appeal," he added.

FCL's brands which are offering the donation include Flight Centre, Escape Travel, Student Flights, Travel Associates, Cruiseabout, flightcentre.com.au, as well as quickbeds.com.au.

Furthermore, staff donations will be matched dollar for dollar to the flood appeal, and the firm's retail cycle chain, 99 Bikes, will chip in \$50 for every bicycle over \$200 sold, until 23 Jan.

FCL also said it would heavily promote Queensland as a holiday destination throughout Australia and NZ in upcoming campaigns.

Vale Judith Horsnell

THE travel industry is today mourning the sudden passing of Judith Horsnell, who was most recently employed at Webjet, but has worked in many roles across the industry during her career.

Her funeral will be held at noon tomorrow (19 Jan) at Le Pine Chapel, 981 Burke Rd (cnr Victoria Road) Camberwell, in Victoria.

Her family has requested that donations be made to the Kidney Foundation in lieu of flowers.

WA ads in Oprah

TOURISM Western Australia will feature a selection of its cinema commercials, filmed during last year's Extraordinary Taxi Ride promotion, during the ad breaks of *Oprah's Ultimate Australian Experience* on Network Ten's series being telecast this week.

The ads, which will also appear during Network Ten's 5pm evening news service on Sun, feature the Bungle Bungle Ranges, Karijini & Purnululu National Parks and the Margaret River region.

Tourism WA has also partnered with JTG subsidiary, Qantas Vacations in the US, to promote to the American market free flights from the East coast of Australia to either Perth or Broome, when booking Qantas airfares to Sydney, Brisbane or Melbourne, a saving of \$700pp.

NZ SYD/RAR sched

AIR New Zealand's services between Sydney-Rarotonga (TD yest.) are progressively being loaded into GDS displays on an ongoing basis until system range.

The year-round weekly flights will operate from Rarotonga on Fri and the return leg will fly on Sat (TD 21 Dec).

Saxton back at AIME

AIME will host the free Saxton Ultimate Experience in Melbourne for visitors on 16 Feb, following the success of last year's event.

See www.aime.com.au for info.



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Renault correction

RENAULT Eurodrive has advised that its past client bonus of three days is for clients having leased vehicles since 2006, not 1996, as mentioned in *TD's* Brochures of the Week column yesterday.

QBT BNE open

THE Jetset Travelworld Group opened its Brisbane based QBT office yesterday, with all diverted phone calls and emails re-routed back to the Queensland office, following its closure due to high flood waters.

AA connects Vegas

AMERICAN Airlines' Direct Connect technology will be used to access its fares online at Vegas.com as well as on Cyllenius sites after entering into an agreement with the companies.

The destination travel website and integrated business solutions company has been using the direct connect technology for the past five months, providing a full range of products including air-hotel packages, show tickets, nightclub passes and more.

AA's Direct Connect is the same system which has seen Orbitz and Expedia cut the carrier's product.

HAGGIS 'Stay Wild'

HAGGIS Adventures is giving back to local communities with its partnership with Scotland's Trees for Life organisation to create a 'Stay Wild' project.

The tour company is giving travellers the opportunity to be part of the project by; 1) Getting dirty - the chance to spend a day with Trees for Life assisting with their work; 2) Planting a tree in HAGGIS Grove - a dedicated forest being developed by HAGGIS travellers; and 3) Dedicating a Tree - a scheme that allows people to have trees planted in their honour with a certificate issued following the planting.

LH 2010 traffic up

LUFTHANSA Group has recorded a 17.2% year on year increase in traffic figures up to 90.2 million passengers travelling throughout the 12 months to Dec 2010.

The greatest growth in terms of passenger numbers came from the Middle East and Africa region.

Amadeus appoints

AMADEUS IT Pacific has appointed Chris Waite as Travel Business Group Channel Manager for Australia/NZ and the Pacific.

Avis/IHG rewards

AVIS Budget Group has teamed with the InterContinental Hotels Group to offer Priority Club Rewards members with discounts of up to 25% off car rental.

Members can earn 125 Priority loyalty points per rental per day.

Virgin Blue lounges overhauled

VIRGIN Blue will temporarily close its Brisbane and Melbourne Airport domestic lounges next month as it begins a "substantial refurbishment" program as part of its product overhaul.

Works at DJ's Melbourne lounge will start from 04 Feb, and will see patron's moved to an interim lounge at the existing facility.

Virgin Blue's business, government and frequent flyer pax will be offered free food and beverage vouchers in MEL to be used at the airport's eateries due to "intensive works" over an approximate two week period.

DJ's Brisbane Lounge will be shut down at the end of Feb until early Mar, with a separate facility to be operational during the refurbishment period.

The Lounge in Sydney will also receive enhancements but is expected to operate through the renovation without "major disruption", according to Virgin's group executive,

product and guest services, Martin Daley. "We are putting more focus on developing the products and services that you value most," Daley told frequent

flyers by email last night.

"The changes will enhance the comfort and space" for guests, he said, with fresh new food options to be offered throughout the day, providing "a more exclusive and refreshing Lounge experience."

Daley said that the project will see a range of services restricted at its lounges, but it will continue to offer bar and barista service and refreshments at its alternate locations.

Lounge, dining, Wi-Fi and some business facilities will still be provided, however meeting rooms in Melbourne and Brisbane will not be available.

MEANWHILE, the Virgin Blue Group's rebranding has already started to take shape, with the below image taken at Brisbane Airport appearing online recently.

TD is of the opinion the new check-in counters are very similar to that of Virgin America at LAX.



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*Airlines are inclusive of taxes and surcharges correct at 21st December 2010. Offer ends 7th March 2011 for Economy Class for travel between 1st April and 30th November 2011. Prices listed are for Perth departures, other states also on sale. Seats subject to availability. Flight restrictions apply. Amendments and cancellation fees apply. Prices quoted are for the low season. [^]Emirates' new service to Geneva starts flying from Dubai from 1 June, 2011. For more information contact your Emirates Sales Team or Emirates Customer Service Centre on 1300 880 599.

EMI2871

AFTA UPDATE

the latest insights from AFTA's Chief Executive,
Jayson Westbury



AS 2011 kicks off with terrific signs ahead for the travel industry both domestically and internationally and the general feeling by the business community that the year ahead will be a strong year and so corporate travel should also be strong, we are all faced, as a nation with the devastation of flood.

The Queensland floods have provided shocking images which have been beamed around the world and this will mean that Queensland and in fact Australia will have an even more difficult job in the coming year for inbound tourists.

With the exchange rate running at an all time high, the inbound industry is in for a tough year. Many members and other travel industry people have been in contact with me to ask "How can we help?" Simply put, the best way for the travel industry to help is to support Queensland by selling domestic holidays.

It is important to know that despite the reports of 75% of Queensland being in flood, the majority of the major tourist destinations, like Cairns, Port Douglas, the Sunshine Coast, Noosa, the Barrier Reef and Islands and many other areas, are all completely unaffected, or if they have had some impact it has been minimal and are now back to normal conditions.

Brisbane is coming back fast. The community spirit, energy and determination to bring the city back are overwhelming. You will be relieved to know that only a hand ful of travel agencies have been impacted directly by the floods and those that have be impacted have had solid support from all around them. Many staff are displaced and this will all take some time to get back to a normal life, but reports into AFTA and feedback we have received tells us that everyone will be OK in the end.

The loss of life is horrible and we all feel and want to reach out to those families that have lost someone at this time. This is not the way we all wanted to start 2011. A year in which we all had hoped that we could enjoy improved business conditions and frankly a little less drama. But this is the world we live in today.

If you are interested in supporting Queensland and you don't know how to do this, and having already spent significant time talking with the Queensland industry associations, government bodies and authorities, there are two things you can do. 1). Sell Queensland domestic holidays and if you have clients booked to go to Queensland get them to go. 2). Donate to the premier's relief fund, if you have not already done so and you want to contribute financial assistance, you can do this at, qld.gov.au/floods.

AFTA is a member of the National Tourism Incident Response Plan, which is a group of all state and federal government agencies managing tourism and related activities and the tourism and travel industry representatives.

The NTIRP is invoked when something happens either in Australia or globally that has a material impact on the industry. This group is now meeting regularly and managing the messages and responses being made in a broad range of areas. Sometimes when things like this happen it is good to have solid leadership and coordination.

Thank you to everyone in the travel industry for your support and efforts in helping with this crisis. The people of Queensland know that we are with them.



EY/Hertz sign pact

ETIHAD Airways and car rental company Hertz have signed a three year agreement that will offer passengers a range of car rental benefits and special deals.

A new microsite will allow EY pax to book online at etihad.com or over the phone to the Abu Dhabi-based carrier's call centre, where operators will be able to offer competitive rates.

Benefits of the pact will include a 15% discount for Pearl Business Class pax booking from the Hertz Prestige Collection and free access to the top level of Hertz #1 Club, the President's Circle, for Diamond First Class guests.

Antarctic expedition

CANADIAN company, One Ocean Expeditions has secured the use of the *Akademik Ioffe*, a Russian polar research vessel, for a five year term, to be used for its voyages to Antarctica.

The company, represented in Australia by Active Travel, has new activities planned for the 2011/12 season including Cross country ski tours, kite surfing and overnight sea kayaking excursions away from the ship.

The ship will also be renovated to include an indoor climbing/ bouldering wall, a spa and Jacuzzi and cabin and facility upgrades - see www.activetravel.com.au.

VA firms A320neos

VIRGIN America has signed an agreement firming up its order of 60 new Airbus A320 aircraft including 30 A320neo planes that offer an eco-efficient engine.

The order makes it the 10,000th for the plane manufacturer, with delivery scheduled to begin in 2013.



WELCOME to *Money Talk*, TD's weekly feature on what the Australian dollar is doing.

\$1AUD = US99.1c

THE Australian dollar is still close to parity with the US\$ despite a dip in confidence due to the flood catastrophe.

Currently analysts are anticipating that interest rates will remain unchanged for the next few months until the economy starts to recover from the flood impact.

Over the last week there has been significant strengthening in the Euro which has seen the A\$ drop almost 5% against its all time high of more than €0.77.

However the A\$ is still very strong against the Euro, US\$ and British pound sterling, auguring well for outbound travel value.

US	\$0.991
UK	£0.623
NZ	\$1.27
Euro	€0.745
Japan	¥81.68
Thailand	฿30.33
China	¥6.45
South Africa	R6.70
Canada	\$0.972
Crude oil	US\$91.02



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SAA's Bryan sandwich



ABOVE: South African Airways held a signing at their stand at the Medibank International Tennis Championship late last week.

The SAA crew got to enjoy time with some of the players including Bob (left) and Mike Bryan (far right) showing up to meet the fans and also take time out to be photographed *above* with SAA's Karen Gaggin, Graham Ware and Carolyn Hush.

MH aircraft change

MALAYSIA Airlines will introduce new Airbus A330-300 aircraft on the Kuala Lumpur-Brisbane route from 15 May, according to travel agent GDS displays.

AirTrain services

AIRTRAIN has announced its timetable has returned to normal with four trains per hour during peak and every 30 mins during off peak to Brisbane city and the Gold Coast.

The service will continue to be free of charge until 21 Jan to assist any flood recovery workers.

BAR tips for BAA

THE UK's Board of Airline Representatives (BAR) says a number of improvements are needed to help the operator of London's Heathrow Airport to better engage with airlines and their customers.

BAR UK said it is urging BAA to recognise the huge impacts suffered by airlines and pax during inclement weather; and to voluntarily offer, without prejudice, rebated airport charges for an agreeable period to offset the cost burden to airlines.

OCEC begins work

THE first foundation stone for the Oman Convention & Exhibition Centre was laid at a ceremony last week, taking the nation's strategy to target the business sector one step closer.

The facility will feature 25,000sqm of exhibition space, banquet and conference halls, hotels, a business park, a large shopping mall and food court.

Advisor air ratings

TRIPADVISOR has debuted a new feature in the UK and US which allows travellers to rate airlines, by adding feedback over eight different categories during the booking process.

The categories include value, check-in experience, punctuality, baggage handling, seat comfort, in-flight service, in-flight amenities and reasonableness of fees, which users can rate on a scale of 1 to 5.

"We're giving customers all the right tools to make the best decision possible," said Bryan Saltzberg, gm TripAdvisor Flights.

AW Latin additions

ADVENTURE World has unveiled its 2011 South America brochure which features 21 new handpicked experiences.

New trips include the six-night Machu Picchu Lodge Trek; the two-night Anavilhanas Jungle Lodge tour; and 10-night Patagonia and Chilean Fjords trip.

Int'l travel recovery

THE UN World Tourism Organisation announced that Int'l tourist arrivals were up 7% year-on-year to 935 million, compared to the 4% decline seen in 2009 due to the global economic crisis.

Australian travellers were up 9%, behind emerging markets incl the Russian Federation (+26%), Saudi Arabia (+28%) and Brazil (+52%), however international tourism growth lagged behind the 2010 arrivals.

Best Western Napa

BEST Western International has opened a new property in California's wine country, the 115-guest room Best Western Premier Ivy Hotel Napa.

WIN A HOLIDAY TO VANUATU

Throughout January, *Travel Daily* is giving travel consultant readers the chance to win a fabulous Vanuatu holiday package for two, courtesy of Air Vanuatu, Vanuatu Tourism Office and Warwick Le Lagon Resort & Spa Vanuatu.

The prize includes Air Vanuatu return economy flights for two from Brisbane, Sydney or Melbourne to Port Vila; five nights accommodation at Warwick Le Lagon Resort & Spa Vanuatu and daily buffet breakfast for two.

Every week *Travel Daily* will ask a different Vanuatu-related question – just read the issue and email us your answer. There will be five questions in total.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Vanuatu holiday.

Email your answer to: vanuatucomp@traveldaily.com.au



Q.3: Which resort in Port Vila has a 12-hole golf course and a kids club?

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The position of Sales Manager involves working with the Manager of National Sales to drive new business sales in the region aligning with a Global, Regional and Local focus.

The role is responsible for winning profitable new accounts by using effective sales and marketing techniques. You will be based in the Sydney Office and be responsible for directing, coordinating, supporting and reporting on sales activity across the region.

Your revenue driven style and focus on market share growth will complement your skills on how to sell and think outside of the square to secure new business.

You will have a proven track record of managing the sales function in a growing business and previous sales experience in the corporate sales arena is preferred. An effective communicator and negotiator, you operate well in a dynamic environment.

If you are interested in joining our global company with a local focus, please forward your application to:

Nicola.fowkes@bcdtravel.com.au



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IS ANYBODY OUT THERE?

**EXPERIENCED TRAVEL CONSULTANTS x 10 – ANY GDS
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MOVING ON UP!

**CALYPSO TRAINED RESERVATIONS AGENT X 2.
SYDNEY CBD - EXCELLENT HOURLY RATE + SUPER**

2011 is about to take off so get in now to secure one of the best roles in town. Our client is a leading national wholesaler looking for 2 super star temps to join their team in kick starting the year. This temp role has the potential to lead to a permanent role down the track. All you need is to be proficient using Calypso Reservations and previous experience in the travel industry. Monday to Friday only.

TICK ALL OF THE BOXES

**MULTI-SKILLED CORPORATE CONSULTANT
MELBOURNE (INNER) – SALARY PACKAGE TO \$60K**

What is on your career wish list this year? A salary increase? Monday to Friday hours? Management that care about you and your career aspirations? Working for the largest independent TMC in Australia you will get all of this and much more!

One very lucky experienced multi-skilled corporate consultant with a commitment to providing superior customer service currently has the opportunity to join this sensational team.

**ADD A LITTLE GLAMOUR TO YOUR DAY
ENTERTAINMENT & PRODUCTION TRAVEL CONSULTANT
MELBOURNE (INNER) – SALARY PACKAGE TO \$60K**

Daily grind getting you down? Why not add a little excitement to your working day? Our client manages the travel for the entertainment industry so just imagine the celebrities you could be assisting! This specialised area of travel is perfect for any experienced multi-skilled corporate travel consultant looking for a change in direction. Mon – Fri ; with after hours support required once every 3 months.

SAY GOODBYE TO TIME WASTERS

**HIGH END LEISURE TRAVEL CONSULTANT
PERTH (SOR) – SALARY PACKAGE TO \$65K OTE**

Is your day filled with price beaters and Bali quotes? Break free of the monotony by joining this lovely boutique agency based in Perth's inner south. You will be working with a highly professional team that has built a strong repeat/referral client base as a result of the outstanding customer service they provide. Dealing predominately with the high end of the market, this is a dream role for any retail consultant.

RUN THE SHOW

**MANAGER – RETAIL TRAVEL
ROCKINGHAM AREA – SALARY PACKAGE TO \$70K (OTE)**

Make the move to manager today! If you are an experienced retail travel consultant with a professional attitude and motivation to lead a team, this highly successful retail chain will give you all of the support you require to take on the top spot at their busy agency in Rockingham. You will be earning a fantastic salary and will benefit from 5 weeks annual leave! A min of 3 - 4 years experience in retail travel is required.

**SMOOTH SAILING AHEAD!
WHOLESALE CRUISE CONSULTANTS
BRISBANE CBD – FANTASTIC \$\$\$**

Do you have a passion for the cruise industry? Looking to make the switch to wholesale? This role is for you. Working for this global company as a cruise consultant will see you only handle enquiries by phone and email, no more face to face consulting! You will have access to unbeatable educationals, discounted holidays, after work drinks plus make fantastic \$\$\$\$. Min 12 months consulting experience and a knowledge of the cruise industry required. Embark on your new voyage today!

**AN EASY COMMUTE
RETAIL TRAVEL CONSULTANTS
BRISBANE BAYSIDE – \$40K TO \$45K OTE**

Sick of a long commute? Ready for an actual work/life balance? You will love working for this agency that put their staff first and reward your efforts. Working close to home will mean more time for you and your family. Enjoy fantastic bonuses and being part of a fun team where everyday brings a new adventure. You will need to have 2 years retail travel experience, strong Galileo skills and a fun and positive attitude. Full time and Part time roles available.

Be a Star & Sell the Five Star Airline



Quikfares

Quicketicket



***Consolidated Travel will reward you for ticketing any
QR ex Australia tickets between 17 Jan - 13 Feb 2011***

**\$30 voucher awarded for every Economy Class return ticket
\$100 voucher awarded for every Business class return ticket**

****Conditions:*** Valid for tickets issued by Consolidated Travel or via Quicketicket between 15 January - 13 February 2011 on 100% QR itineraries ex Melbourne plated to QR (157) ticket stock on the Consolidated Travel IATA only. Child, Infant, Group Sales, Wholesale, Cancelled or Refunded tickets are not eligible. Consolidated Travel and Qatar Airways reserve the right to alter or withdraw the promotion at any time. Vouchers will be capped & Vouchers will be distributed upon completion of the promotion & claims will only be accepted by COB 20 February 2011.

To receive your vouchers, please complete the details below & fax OR email to the Consolidated Travel Sales Team no later than 20th February 2011.

Agency Name: _____ Consultant: _____

Ticket Numbers: _____

Claim Date: _____

Melbourne
Telephone: 03 9251 5044
Facsimile: 03 9663 2095

Sydney
Telephone: 02 9394 1402
Facsimile: 02 9247 7907

Brisbane
Telephone: 07 3334 2000
Facsimile: 07 3221 3771

Adelaide
Telephone: 08 8203 8001
Facsimile: 08 8231 1220

Perth
Telephone: 08 9442 6000
Facsimile: 08 9481 0590