



Tue 25 Jan 11

Page 1

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au Ph: 1300 799 220





# **WA 2011**

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# QF fuel levy commission

QANTAS has confirmed that effective for all flights ticketed from yesterday it will pay base commission on international fuel surcharges (*TD* breaking news).

The move comes eight months after last year's Federal Court ruling (*TD* 04 May) which found that fuel surcharges are commissionable, and follows a failed attempt by Qantas to have

# Etihad Heathrow flight diverted

RAF fighter jets have escorted an Etihad Airways passenger jet for an emergency landing at London Stansted Airport after the pilot reported that a passenger on board began making threats.

EY flight 19 was en route from Abu Dhabi to London Heathrow when the incident occurred, with a 37-year-old British man arrested by police after the plane landed, according to the UK's *Sky News*.

Etihad downplayed the seriousness of the incident, saying the diversion followed "inappropriate comments made on the flight...there was no threat to the safety of the aircraft or the passengers".

All operations at Stansted were suspended while the plane landed and the man was dealt with.

an appeal heard (TD 06 Sep).

According to an update on the Qantas Industry website, the move applies to "eligible international published commissionable fares sold ex Australia" - but excludes nett, contracted, wholesale and private fares.

"Eligible international published fares includes published airfares which are undiscounted and commercially available and accessible to Travel Agents in a major computer reservations system," the update clarifies.

The move means that all travel agents will now begin to benefit from the court decision - even those who opted out of the Slater & Gordon action.

THAI Airways has already made its fuel surcharges commissionable (*TD* 30 Dec), as has Malaysia Airlines (*TD* 07 Jan), with MH reducing its base commission from 7% to 6% as a result.

It's expected that other carriers will also follow QF's move, which brings it into line with other airlines that already pay commission on fuel surcharges such as Emirates, Virgin Atlantic, Etihad and United Airlines.

The next phase of the fuel levy court case is expected to see damages awarded against QF payable to participating agents.

# **Happy Australia Day**

AIR New Zealand's colourful Rico puppet character has loaded a special Australia Day video onto YouTube - to see the special message click on the page four ad in today's *TD* or see youtube.com/traveldaily.

# 7 pages of news

Travel Daily today has seven pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Consolidated Travel

The next issue of *TD* will be published on Thu 27 Jan due to tomorrow's Australia Day public holiday.

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Tue 25 Jan 11

Page 2

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## STDU record crowd

THIS year's Tour Down Under cycling race, which concluded on the streets of Adelaide on Sun, drew its largest ever spectator crowd, according to organisers.

Preliminary crowd figures show that the race attracted 772,000 domesitc and int'l spectators, about 2,000 more than in 2010.



# Virgin Blue profit warning

VIRGIN Blue today warned that its net profit after tax for the six months to 31 Dec is likely to be in the range of \$23m-\$26m - way less than half the \$62.5m it reported in the previous corresponding period (*TD* breaking news).

The carrier said it's been hit by a \$15m-\$20m impact from the Navitaire reservations system outage which caused chaos last year (*TD* 26 Sep), as well as \$17m in losses from "ineffective hedges" of fuel and currency.

Attempting to put a brave face on the figures, DJ said its Underlying Net Profit Before Tax -

# Fiji foot & mouth

THE Department of Foreign Affairs and Trade this morning reissued its travel advice for Fiji, advising that cases of Hand, Foot and Mouth Disease have recently been reported in Suva.

The disease mostly affects children under the age of 10.

# **QF BNE flood policy**

QANTAS has issued a revised waiver of conditions for pax affected by the Brisbane floods, with the new policy covering flights from 24-26 Jan.

QF customers holding a valid 081 ticket for travel to/from Brisbane who want to make changes to their booking through until tomorrow may, without fee, re-route travel, return to their port of origin, rebook to alternative QF flights, or retain the ticket value in credit for future travel within 12 months.

Procedures and authority numbers for agents to rebook, revalidate or reissue tickets are online at qantas.com/agents.

which excludes non-recurring items and ineffective hedging - would be \$70m-\$75m, around the same as the previous period's figure of \$75.6 million.

The pain also looks set to continue, with Virgin Blue saying it's experiencing a slowdown in consumer spending across the "discretionary retail and leisure sector".

This confidence slump, together with the recent floods in Queensland and Victoria, is being estimated to hit DJ's sales revenue by up to \$40 million.

However the carrier said its socalled 'Game Change Program' "continues to be on track, with benefits beginning to be realised in the 2012 financial year".

# **Moscow bombing**

A SUICIDE bomber in the arrivals area of Moscow's Domodedovo Airport has killed at least 35 people, including two from Britain.

The bomber appears to have detonated a suitcase near a baggage carousel at the busy airport, which sees frequent BA and bmi flights from London.

DFAT has reissued its Russia travel advice, saying that Russian authorities had described the blast as an "act of terror" and increased security at transport hubs across the country.

After the bombing several flights were diverted to other airports, with travellers advised to contact airlines about any possible flight disruptions.



# Window Seat

HE must have been busting.

A 63-year-old man had to be subdued on an American Airlines flight from Brazil to New York last week after he went "beserk" because his aisle to the toilet was blocked by a beverage cart.

According to the *New York Post* the man kicked the cart over and punched a male flight attendant before two other passengers intervened to help.

The unruly passenger was taken into custody for evaluation when the flight landed.

VIRGIN founder Sir Richard Branson could be looking for an upgrade, after advertising his 14seat luxury private jet for sale.

The 2006 Dassault Falcon, registration number G-GALX and with a Virgin Galactic logo on the tail, has flown a total of 3100 hours and has a "forward double club", a mid cabin four-seat dining area and dual three-place divans at the rear - complete with cupholders (below).

No price is listed, but if you have to ask how much it is you probably can't afford it.



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Tue 25 Jan 11

Page 3

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# Fly via Doha, to over 90 destinations.



# Virgin punts AFL sky-high



ABOVE: The Virgin Blue Group of Airlines launched its freshly decked out AFL livery (TD Fri) on one of its 737 aircraft on flights between Melbourne, Adelaide and Gold Coast yesterday.

The livery includes the club logos of each of the 17 AFL teams, which the AFL's gm of commercial operations, Darren Birch, says "is a great show of support for the game and the individual clubs."

DJ became the official airline of the AFL in Nov, replacing Qantas. 

The Boeing 737 is still missing imagery for its tail, which is likely to be revealed in coming months as either Virgin Australia or Virgin Pacific, according to sources.

Pictured on the tarmac in the SA capital are some of the Adelaide Crows players who, along with their teammates, were among the first passengers to see the livery, when they flew to the Gold Coast.

In front of the aircraft, from left, are Patrick Dangerfield, Nathan Van Berlo and Brent Reilly.

# Oprah bookings up

**OPRAH** Winfrey's Australian episodes are having their desired effect in the US, with hundreds of Australia-bound bookings already being made by Americans, according to ABC News Online.

TA spokesman Nick Baker said that the organisation's website has received close to double the amount of traffic compared to the same time last year.

Portals for the Whitsundays, which featured as a destination in the first of the four part Oprah's Ultimate Australian Adventure series, have also registered a larger number of hits.

# 7 QF A380s flying

**QANTAS** reintroduced its Airbus A380 dubbed 'Paul McGinness' to regular operations over the weekend, where it flew QF11 between Sydney and Los Angeles.

QF now has only one of its A380s grounded, which is the Nancy-Bird Walton superjumbo which is awaiting repairs to its wing in Singapore following the infamous engine explosion in Nov.

The Australian-flag carrier will receive its ninth A380, named in honour of Reginald Ansett, in coming weeks.

# Ledger WA exhibit

THE Western Australian Museum will next year host an exhibit that recognises the career of movie star, Heath Ledger, incl his Joker costume from The Dark Knight.

# Qatar clarification

**QATAR** Airways advises that its \$778 return all inclusive fare from Melbourne to Brussels (TD yest.) is valid for travel from 30 Jan to 31 Mar, and on sale until 18 Feb.

All travel must be completed by 31 Mar 2011.

# Gap new agent site

**GAP** Adventures yesterday afternoon announced the roll out of its new online reservation platform to assist its sales agents worldwide.

The platform, Sherpa 2.0, offers new features including a faster loading home page, improved user interface, and one click confirmation on all services.



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## Sheraton smoke free

SHERATON on the Park, Sydney has now made all its 557 rooms and suites completely smoke free in a move to reinforce the brands positioning.



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# Travel Daily

Tue 25 Jan 11

EDITORS: Bruce Piper and Guy Dundas

## Necker Belle deal

VIRGIN Limited Edition is offering a seven-night charter on the Necker Belle catarmaran for the cost of six nights up until 30 Jun, when booked by 28 Feb.

A week long charter of the 105foot luxury twin-hull vessel is now priced at US\$85,000, plus a 25% advance provisioning allowance.

The 12-pax vessel sails from Sir Richard Branson's Caribbean hideaway, Necker Island - see www.virginlimitededition.com.

## Free PAL add-on

PHILIPPINE Airlines is offering a free add-on flight to one of 15 Philippine island destinations for Aussies booking fares before 07 Feb, for travel between 28 Jan and 26 Jun 2011.

Some of PAL's free domestic routes include flights to Cebu, Kalibo, Tagbilaran and Davao.

Flights are priced from \$927 ex SYD or \$908 ex MEL to Manila.

# Business perks

**CORPORATE** Traveller research has identified that free Wi-Fi, breakfast, early and late checkout and a free newspaper are the most important value-add services that business travellers seek when selecting a hotel.

# Click to see what this guy has to say about Australia Day AIR NEW ZEALAND

# That's one chunky brochure



ABOVE: Rail Plus celebrated a fabulous 2010 at a 'hands-on' briefing at the firm's Head Office last week.

Rail Plus brought all its national sales execs together for the launch of its new 2011 brochure.

Pictured here holding up the new product guide from left are: Monica Romeo, Ingrid Kocijan, Larry Burrows, Greg McCallum, Kirsty Blows, Pauline Walker and Matt Symonds.

# Tauck is cheaper

TAUCK is offering couples up to \$2,083 off the price of its 15-day Amsterdam to Budapest cruise departing 20 Apr and its 12-day Prague to Strasbourg Serenade voyage sailing on 19 May.

Singles will also be incentivised with the single supplement waivered on both cruises when booked by 31 Mar.

For further details or to book, visit www.traveltheworld.com.au.

# **Austrian National Tourist Office**

## **Marketing Executive**

The Austrian National Tourist Office is currently looking for a highly motivated travel industry professional to join our Sydney team.

This unique position offers a lot of variety to keep you interested! As a marketing executive your role incorporates trade marketing with a strong focus on e-marketing.

You will be responsible for all elements of e-marketing including updating of the website, b2b and b2c newsletter campaigns, analysis and reporting. You will organise marketing activities including print productions, handle consumer requests, and assist with event management. Your role includes domestic and international travel (to Austria).

### **Essential qualifications:**

- Minimum 3 years travel Industry experience in Australia in a marketing role
- Strong e-marketing skills (content, implementation, analysis, reporting)
- Extensive knowledge of Austria as a tourism destination (absolutely essential!)
- Excellent German language skills (native speaker a bonus) Expertise in writing for on-line and off-line publication
- Communication and presentation skills
- Strong computer skills (Microsoft office/Adobe, HTML/CMS)
- Some administration experience
- Graphic design knowledge highly desired
- Teamplayer, strong attention to detail, engaging personality

If you have the above skills and drive to join our organisation, please send your application by 4 February and in confidence to:

Astrid Mulholland-Licht, Director, Austrian National Tourist Office

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# MH grinds up a hot incentive | VX set for GDS



**ABOVE**: Malaysia Airlines Brisbane held an incentive for new sales booked and ticketed during the month of Dec.

To enter, agents just needed to email their e-ticket number and PNR to Malaysia Airlines, to go into the draw to win a Saeco Coffee Machine for their office.

Over 200 entries were received in the promo, with the lucky winners being Flight Centre Brookside.

Pictured with Malaysia Airlines Brisbane sales manager, Brian Egan (left), are FC Brookside's Sarah Gordon, Faye Ceccato, Andrew Canning and Karen Hale

# Copa expands 2011

COPA Airlines is expanding its network in 2011, with Toronto, Porto Alegre and Nassau to be added to the carrier's list of global destinations.

Panama's flag carrier is also boosting frequencies from its hub in Panama City to Lima, Orlando, Miami, Bogota and Santiago.

# Drunk pilot jailed

A DELTA Airlines pilot has been sentenced to six months in prison after a court case which followed his arrest on the tarmac at London Heathrow Airport in Nov.

According to evidence tendered during the case, George Le Perle was so drunk when he arrived at Heathrow that he didn't know where he was supposed to be flying his Detroit-bound plane to, telling security staff that he was heading to New York.

The 49-year-old, with 20 years of flying experience, was found to be more than four times over the 0.02 blood alcohol limit for pilots.

Le Perle pleaded guilty to "performing an aviation function with excess alcohol"

# BW supports victims

**BEST** Western Australasia will give 10% of revenue from bookings made under its 'Community Donation Rate' to flood victims. when booked online before 28 Feb and for stays before 31 Jul.

# **Consultants** needed!



etm group of companies is a boutique corporate travel management company located in Toorak village who also specialises in high end luxury travel. We pride ourselves on our high level of customer service and our dedication to provide our clients with a unique and seamless travel experience.

We are looking for several consultants to join our team.

- Experienced retail consultant or a corporate consultant looking for a change
- Experienced multi skilled corporate consultant
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These roles all include working autonomously and as part of a team in a relaxed, yet fast paced atmosphere. The roles will be extremely rewarding for those with a flair for creativity in retail, or dedicated customer service oriented corporate consultants.

To join one of Australia's best work places with 5 weeks annual leave, please contact Linda Gant at lindag@etmgroup.com.au

or 03 9521 5355

VIRGIN America has announced plans to join the US equivalent of IATA's BSP, the Airlines Reporting Corporation (ARC).

The move will see VX fares become available for booking by US travel agents via GDS, with a planned rollout starting with Worldspan in Feb.

The carrier anticipates full participation with Apollo, Sabre and Amadeus (but not Galileo) to be operational by May, with the move "extending its reach into travel agent channels, supporting the airline's revenue growth and overall customer experience".

Industry standard e-tickets will be on offer and agents will be able to fully manage their clients' bookings, but it's not clear whether the facilities will roll out to agencies outside the US.

US agents will also be able to book interline travel on VX connecting with Cathay Pacific, El Al Airlines, Emirates, Qatar Airways, South African Airways, Virgin Atlantic and V Australia.

## **Extreme services**

AMADEUS says recent research has identified a new growth market in 'extreme' services.

The market includes virtual reality tours & digital concierges, and is expected to grow 10 times faster than general travel sales in the next decade, according to a survey commissioned by the technology partner.

The 'Cross-Sell Your Way to Profit' industry study identified a growth of 30% in revenues from third-party sales by 2015.

The survey predicts that by 2020 virtual reality experiences of airports, hotels and cruise ships will be available before arrival.

Mobile technology is expected to become more important in the next five years, with technology made available to sell the third party product in the same way as if passengers went to an airline ticket office or the front desk of a hotel



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# At.mosphere opens

DUBAI's tallest building, Burj Khalifa now features the world's highest restaurant with the recent opening of At.mosphere.

The lounge and grill restaurant is on level 122 of the building and can hold 210 diners and includes an arrival lobby, main dining floor, and private rooms.



# 5 CBD office workstations available

A medium sized TMC, with an infrastructure designed to support all facets of tourism related operations, has five workstations available for use in its Sydney CBD office - ideal for freelance consultants, business consultants, representation companies, etc.

## **Highlights:**

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# **AFTA UPDATE**

the latest insights from AFTA's Chief Executive, Jayson Westbury



THE YEAR appears to be off to a flying start; however there is no doubt that the floods that have impacted Queensland, Northern NSW and now Victoria will have broader ramifications for the travel industry.

As consumer confidence starts to decline on the back of the negative reports in the consumer media in relation to how much it will cost to rebuild the flood affected areas, and the possible introduction of a flood levy, not to mention the spike suddenly in petrol prices and the looming threat of an interest rate rise, the challenge will be how much consumer confidence declines.

For those that keep an eye on consumer confidence you will know that it is on the way down and is being predicted to fall even more over the coming weeks.

It's amazing how fast Australians get worried and confidence can fall when these types of things are getting talked about via all the various media outlets. I guess that this entire disaster which has been catastrophic was bound to have an impact.

What will be interesting and very important will be how fast the consumer media get behind the positive stories about the recovery. In the end, while the floods have been awful, the recovery will be good for the economy as rebuilding and the amount of money that will be injected sounds like it will be significant and therefore will have a positive impact on the areas that have been flooded and the broader economy.

AFTA will be supporting the rebuilding efforts on a number of fronts. This week we will be holding a trade media event in Brisbane with a number of senior travel CEO's in an effort to focus on domestic tourism booked by travel agents.

The plan for this week is to help get the right messages and stories to everyone in the travel industry so that they can better understand how they might be able to help. I know that it is on everyone's mind.

As tomorrow is Australia Day, I hope that most of you have the chance to take a moment to celebrate this wonderful country and share some time with your family and friends. Happy Australia Day!



## **Pullman Auckland**

THE newly branded Pullman Auckland Hotel and Residences has been launched following the sale of the Hyatt Regency earlier this year (*TD* 21 Dec).

# AirAsia Q4 op stats

AIRASIA saw a 11.1% year on year rise in pax numbers during Q4 2010 carrying 4,440,327 guests.

The end of year result was up 12.6% to 16,054,738 pax carried.



# **Airport Representative/Reservations**

# **Consultant** (Permanent Casual) and **Reservation Consultant** (Full-time)

Solomon Airlines the National Airline of the Solomon Islands is seeking two (2) talented individuals to join our Airport/Reservations office located in Brisbane.

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## We invite applicants for the following newly created positions:

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Applicants must have the right to live and work in Australia. Full job description details can be found at; www.flysolomons.com Applications close 28 January 2011.

Email your confidential application including the name and address of three (3) referees to John Valentak; jvalentak@flysolomons.com

We regret that only shortlisted candidates will be notified.



Tue 25 Jan 11 Pa

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au

# Grand single tours

GRAND Pacific Tours has launched its 2011 Single Travellers Luxury Coach Holidays brochure, targeted at the senior market wanting to travel with like minded individuals.

The program features a select number of guaranteed departures including the 19-day Grand Tour, 16-day Highlights Tour and 10-day Ultimate South Island Escape.

# LST pax no's rise

LAUNCESTON Airport reported a 9% rise in passenger numbers up to 311,000 during the second quarter of 2010/11, compared to the same time last year.

118,000 passengers travelled to Launceston in Dec alone, a rise of 20% year-on-year and the highest month since Aug 2005.

# SIT culinary tour

ITALIAN specialist SIT is offering an 11-day gastronomy and cooking tour of Puglia in 2011, priced from \$4,498 per person.

The itinerary includes three cooking sessions, six lunches in typical Italian restaurants and tastings of cheese, wine, olive oil and pastry.

Tours depart on 23 May and 19 Sep - southernitaliantours.com.au.

# WIN THIS HAMPER



This week German National
Tourist Office is giving Travel
Daily readers the chance to win
this sensational hamper (pictured above).

The hamper is full of goodies from Germany: traditional sausages; Germany style bread and pasta; jam; dessert crème; a selection of chocolates; gingerbread; a desktop photo holder; Oktoberfest glass figurine; a dumpling kit; mini cookbook and a bottle of Schnapps.

For your chance to win this great hamper, simply send in an answer to the question below by COB on Friday 28th Jan.

In 25 words or less tell us which area/s of Germany you would recommend to your clients wishing to enjoy a gourmet experience and why?

Email your answer to: gntocomp@traveldaily.com.au











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- Performance and Market Data Interpretation
- · Conflict Resolution
- Internal / External Stakeholder Management

The individual we are seeking must be a pro-active self starter with the ability to communicate, present and engage with partners, whether they be other product managers or right through to CEO's of supplier organisations.

As such the preferred person for this role should have extensive travel industry experience over the last 5 - 10 years in a similar role, have strong analytical skills and possess a good network of contacts.

This is an excellent opportunity with great career prospects for the right person.

If you would like to apply for this position please send you CV to careers@stellatravel.com.au



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VISITENGLAND has launched a new website for the industry, featuring a newly designed format and the most up to date info, news, feature ideas, itinerary suggestions, images and videos. See www.visitengland.org.

VisitEngland.org

# **Blokes celebrating Ozcars**



THE 2011 Ozcar award was recently presented to Australian movie director/writer Michael Rymer, for his contribution in promoting Australian products or arts to the US market.

Rymer is currently living in Los Angeles and is about to launch his production of David Williamson's play 'Face to Face' at the Santa Barbara Int'l Film Festival.

Alan Johnson from the Ramada Plaza Hotel in West Hollywood presented the Ozcar statuette at a lunch in Melbourne.

Previous winner of the award include Qantas US senior vice president & G'Day LA committee member Wally Mariani, and media presenter Sam Kekovich.

Pictured above at the Australia Day Ozcars luncheon, from left

are: Ramada ceo Alan Johnson, Sam Kekovich, director Michael Rymer, Simon Wimcer, John Michael Howson, cinematographer Geoff Morrow & director Rod Hardy.

# **Movenpick Dubai**

**MOVENPICK** Hotels & Resorts has opened its fourth UAE hotel this month - the Movenpick Hotel Deira in 'Old Dubai' on the north side of Dubai Creek.

The five star hotel has 216 rooms including 25 suites and an executive floor.

# Royal back to norm

ROYAL on the Park Brisbane is now fully operational after staff and contractors completed restoration of the hotel following the recent Oueensland floods.



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If you are looking for an exciting career in the travel industry send your CV to careers@stellatravel.con.au

# WIN A HOLIDAY TO VANUATU

Throughout January, Travel Daily is giving travel consultant readers the chance to win a fabulous Vanuatu holiday package for two, courtesy of Air Vanuatu, Vanuatu Tourism Office and Warwick Le Lagon Resort & Spa Vanuatu.

The prize includes Air Vanuatu return economy flights for two from Brisbane, Sydney or Melbourne to Port Vila; five nights accommodation at Warwick Le Lagon Resort & Spa Vanuatu and daily buffet breakfast for two.

Every week Travel Daily will ask a different Vanuatu-related question - just read the issue and email us your answer. There will be five questions in total.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Vanuatu holiday.

Email your answer to: vanuatucomp@traveldaily.com.au



O.4: What are the three main tourist islands in Vanuatu?



# Around the world with Cathay Pacific

CATHAY Pacific has launched a major global competition in which the winner will receive 80 days of CX travel around the world.

People wanting to enter can submit a short video, photo or story via the Cathay Pacific page on Facebook explaining how they would make the most of their trip.

A shortlist of eight finalists will be invited to Hong Kong for an interview, with the overall winner to receive unlimited return CX and Dragonair economy tickets to HKG and onwards to any destination of their choice for 80 days between 01 Jun and 31 Aug.

Hotel accom in each destination is also included along with a daily allowance of about A\$350 - and in return the winner will submit a daily report on the experience.

CX said it hopes the competition will generate interest around the world "and help to highlight the connectivity provided by Cathay Pacific's international network".

# **DTW Balkan office**

GLOBAL travel and tourism representation company Discover The World Marketing has opened a new office in Belgrade, Serbia.

The new operation will handle sales and marketing representation in Serbia, Croatia, Montenegro, Slovenia, Bosnia & Herzegovina and the Former Yugoslave Republic of Macedonia.

Initial clients of the new operation will include Aegean Airlines, Air Baltic, Hong Kong Airlines, Spanair and US Airways.

# Easter Island hiccup

FLIGHTS to remote Easter Island in the Pacific Ocean will be disrupted during Mar and Apr this year due to a runway upgrade project at Mataveri Airport.

Between 05 Mar and 09 Apr LANChile will reduce its daily services from Santiago to Easter Island to four per week.

LANPeru flights from Lima to Easter Island are unaffected, as are services onward to Papeete.



# ARE YOU A RED HOT TRAVEL TEMP?



# Great hourly rates.

Looking for temp work in the Travel Industry this summer? We have loads of great temping positions within the travel industry with the potential to earn \$\$\$!!!

If you are passionate about travel and have 1-2 years experience in Travel Consulting then call now!

Call our Temp Manager on:

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Register with TMS in January or February and go into a draw to win a Nights Accommodation in a 5 Star hotel – State of your choice!

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## **FEELING DEFEATED?**

# BOOST YOUR SPIRITS WITH TEMPING - TRAVEL CONSULTANT SYDNEY CBD - \$25/HR + SUPER DOE

Are you experiencing ground-hog day every day? Fancy a change that will make you feel alive again? Temping can provide the excitement you are yearning.

We are now recruiting for experienced Corporate, Wholesale and Retail Consultants with a minimum of 2 years experience. You will need to be proficient using either Sabre, Galileo and/or Amadeus, have strong fares and product knowledge. If you're up for a challenge & want to earn top \$\$\$\$\$ - call now.

# OPPORTUNITY KNOCKS RETAIL TRAVEL CONSULTANTS MELBOURNE – SALARY PACKAGES TO \$45K + Commissions

Retail travel agencies across Melbourne are booming currently and as a result, we have a number of positions based in CBD, South Eastern, and outer East and Northern locations. If your current role is just not rewarding anymore, chat to us today about the many opportunities available to you! To apply, you will need to be an experienced retail travel consultant with proficiency in either Galileo, Sabre or Amadeus.

# FULFILL YOUR FULL POTENTIAL!

SENIOR DOMESTIC CORPORATE CONSULTANT MELBOURNE (INNER) – SALARY PACKAGE TO \$48K

With a focus on work/life balance, friendly team, top level salary and opportunity for progression in to international; this domestic corporate consulting role really is bliss. If you have been waiting for the perfect role within a boutique TMC to come up, the wait is over! These roles are starting as soon you're able so get your application in today! Senior domestic corporate consultants need only apply.

# EMBARK ON YOUR ULTIMATE ADVENTURE DOMESTIC WHOLESALE CONSULTANT BRISBANE CBD - \$50K OTE

Want to sell all the hidden secrets of this wonderful country?
Looking for your own ultimate adventure? Then you've found it. Join this leading wholesaler company as a domestic wholesale consultant and you will love working with industry professionals and selling holiday packages around Australia. The benefits of working in this fun team are endless but include free travel, amazing discounts, top training and fantastic \$\$\$. Don't wait – apply today and embark on a new adventure.

# WHEN ONLY THE BEST WILL DOI CALYPSO TRAINED RESERVATIONS X 2. SYDNEY CBD - EXCELLENT HOURLY RATE + SUPER

Want to make the switch away from face to face retail?
Our client is a leading wholesaler selling worldwide travel to both travel agents and the general public. This is an extremely busy travel office, so your excellent attention to detail combined with your exceptional travel knowledge is essential. Knowledge of calpyso is also a bonus.
Bring your personality, passion, drive and determination and you will be rewarded with this top paying rolel

## BID BOREDOM FAREWELL SPECIALIST TRAVEL COORDINATOR MELBOURNE (EAST) – SALARY PACKAGE TO \$55K

Do you feel like a robot in your current role? Is it the same old thing every day? Join a team that work to make a difference! Joining this boutique travel company will see you arranging a variety of travel arrangements for trips to 3rd world countries including religious mission trips, volunteer journeys, group travel and child sponsorship visits. A senior travel consultant with strong fares knowledge is required. Mon – Fri hours.

# LIVE THE DREAM! ONLINE TRAVEL CONSULTANT PERTH (INNER) – SALARY PACKAGE TO \$80K (OTE)

Are you an experienced retail travel consultant who is over worked and under paid? Have you been dreaming of your escape? Break free from face to face consulting and earn yourself a fantastic wage with this highly successful online travel agency. Working in a busy call centre, there will be no need to work long hours to make top level commissions. A proven sales record and GDS skills are essential.

# BE RECOGNISED FOR YOUR WORTH! CORPORATE TRAVEL CONSULTANT GOLD COAST – \$45K - \$50K PKG

Are you an experienced corporate travel consultant feeling unappreciated and needing a new challenge? Or are you a retail consultant who has always dreamed of switching to corporate? Well here is your big break!

Join this TMC, located centrally on the Gold Coast and you will never look back. You will enjoy arranging all aspects of international and domestic travel for business clients. You

must be flexible to work weekends when required.

# Be a Star & Sell the Five Star Airline











# Consolidated Travel will reward you for ticketing any QR ex Australia tickets between 17 Jan - 13 Feb 2011

# \$30 voucher awarded for every Economy Class return ticket \$100 voucher awarded for every Business class return ticket

\*Conditions: Valid for tickets issued by Consolidated Travel or via Quikticket between 15 January - 13 February 2011 on 100% QR itineraries ex Melbourne plated to QR (157) ticket stock on the Consolidated Travel IATA only. Child, Infant, Group Sales, Wholesale, Cancelled or Refunded tickets are not eligible. Consolidated Travel and Qatar Airways reserve the right to alter or withdraw the promotion at any time. Vouchers will be capped & Vouchers will be distributed upon completion of the promotion & claims will only be accepted by COB 20 February 2011.

To receive your vouchers, please complete the details below & fax OR email to the Consolidated Travel Sales Team no later than 20th February 2011.

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