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Mat McLachlan video

TRAVEL Daily TV is today showcasing boutique military tour operator Mat McLachlan Battlefield Tours.

The video, filmed on location in France, shows a number of the historic sites which are becoming increasingly popular for Travel DailvTV Australian travellers wanting to reconnect

with our amazing ANZAC history. To view click on the logo above

or see traveldaily.com.au/videos.



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Flight Centre adds training

Discover the ultimate family

holiday... KIDS GO FREE!

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FLIGHT Centre has started taking applications for a new Travel Academy which will supply successful travel agent graduates to the various FC brands.

Initially available in NSW and offering the nationally recognised Certificate II in Tourism, a special website at fctravelacademy.com invites sign-ups for a series of upcoming courses at FC's NSW head office in Sussex St Sydney.

Flight Centre is also set to roll out the Travel Academy concept in other states including WA, Vic,

AFTA party tickets out

AFTA has completed the allocation of tickets for this Sat's National Travel Industry Awards Afta Party, which is again being sponsored by Singapore Airlines.

SQ's Dale Woodhouse said he was "thrilled at the industry's enthusiasm for this unique and highly anticipated event".

When you travel

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Conditions apply. Please see offer for full details.

Old and South Australia, and claims that participants will "receive the absolute best training at the lowest price, compared to any other provider".

The Flight Centre Travel Academy is being delivered in partnership with registered training organisation Franklyn Scholar, which was last week also announced as the training partner for the Accommodation Association of Australia (TD Wed).

The FC academy provides 10 days of facilitated training in conjunction with an online component, with courses priced at \$1650 per student.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (click) • AA Appointments jobs

FREE

- inPlace Recruitment jobs
- Star Cruises Virgo

Virgin biofuel move

ISSN 1834-3058

VIRGIN Australia today announced a partnership with the Future Farm Industries CRC to develop a sustainable aviation biofuel, which will also benefit the Australian farming community.

The consortium, which also includes Renewable Oil Corp and Dynamotive Energy Systems, plans to use world first "fast pyrolysis technology" to process sustainable Mallee eucalypt trees to create aviation fuel.

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Palmer buys Coolum

MINING billionaire Clive Palmer today announced the purchase of the Hyatt Regency Coolum Resort, saving the move gave him an opportunity to contribute to Oueensland's tourism sector.

Palmer said the property is one of the state's leading resorts, adding that "we have plans to increase the occupancy of the Hyatt Regency and make it one of the best resorts in the world".

The deal is Palmer's first major tourism venture, and the property will remain as a Hyatt under the terms of its existing long term contract with the vendors, Lend Lease and Japanese developer Sekisui House.

He said he was committed to the resort's success and to the Hyatt Coolum residential community.



ETIHAD Airways has today announced the debut of daily flights between Abu Dhabi and Shanghai - its second new destination announcement in China within 24 hours.

EY last night also confirmed a new service to Chengdu in southwest China from 15 Dec.

Chengdu services will initially operate four times per week, with Etihad ceo James Hogan saying the operation would connect the UAE with the "economic centre and transport

and communication hub of China's booming southwest" Chengdu and Shanghai are the

carrier's 69th and 70th global destinations, with Shanghai to commence operations on 01 Mar 2012, subject to govt approval.

Hogan said Shanghai was a "strategically important addition

client development manager

Virgin Australia is changing the face of Australian Aviation through our Game Change Program, providing corporate travellers the value we delivered to leisure travellers ten years ago. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand and to become a part of this dynamic company that understands that people are its greatest asset. Our innovative culture is what sets us apart and through our creativity and willingness to adapt we will continue to challenge

opportunities have arisen to join our dynamic and high performing sales team, based in either Sydney or Melbourne. As a Client Development Manager you will manage and grow market share of an existing portfolio of strategic accounts, with a key focus on revenue generation,

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solutions will ensure that you excel within this competitive environment.

Your previous experience within the airline or corporate travel industry, along with highly developed written and verbal communication skills is crucial to success. Proven experience in contract negotiation and

So if shaping the future; yours, ours and the industry, is a challenge that

Sydney or Melbourne Based

ourselves to shape the future of airline travel.

to our client air travel programs.

tender preparation is also essential.

to Etihad's China network. "Together with our daily flights to the capital Beijing, the Shanghai route will offer travellers competitive access to the two biggest centres for commerce, trade, government, culture and tourism in China".

Wednesday 6th July 2011

Etihad targets China growth

MEANWHILE it's been a very busy day for Etihad, which has also announced a new codeshare agreement with SNCF French Railways, allowing pax to connect via onward rail sectors beyond Paris to 20 cities in France.

Star Alliance news

THE Star Alliance is set to this evening make a "major new announcement," with widespread speculation that the move will relate to another new member.

The news was flagged on Star's Facebook page (**TD** tweet yest.).

Aircalin Last chance for SOO

Aircalin introduces 'Choose Day'

From 12 July every day, in

DON'T forget to get your tips in for tonight's Game 3 in TD's 2011 State of Origin Rugby League tipping competition.

to Noun

CLICK HERE

The prize is a Blue Lagoon Cruise in Fiji, with the winner being the TD reader who gets the closest answer to all of the questions across the three games of the series.

- The questions for Game 3 are: 1. What do you predict the score will be for SOO 2011 Game 3?
- 2. How many tries in total (both teams combined) do you think will be scored in Game 3?
- 3. Which player do you think will be awarded Man of the Match following Game 3?

Answers are due before kickoff, by 6.30pm AEST tonight to soocomp@traveldaily.com.au.



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Tiger Australia suspends sales

TIGER Airways withdrew all of its Australian domestic services from sale last night (TD breaking news & tweet), with the move believed to be due to pressure from the ACCC which says selling the flights without warning that they may not operate constitutes misleading and deceptive conduct.

The carrier is continuing to try to resolve its issues with CASA in time to recommence services





WWW.SWANHELLENIC.COM.AU

from next Sat 09 Jul.

In an announcement at about 10.30pm last night Tiger said the removal of fares from sale was a temporary move, and that "discussions with CASA regarding resumption of services are ongoing and constructive.

"Tiger Airways remains committed to the resumption of services at the earliest

opportunity," the statement said. The carrier has also undertaken to provide swifter processing of refunds, with some consumers told it could take up to four weeks to get their money back.

Tiger said it would provide staff, passengers and the community with an update by noon on Thu.

AY adds Chongqing

FINNAIR has announced the debut of direct flights between Helsinki and the Chinese city of Chongqing, making it the first European carrier to service the destination.

GDS displays have flights loaded from 09 May 12, to be operated by an A340-300 four times weekly.

Kenya DFAT update

THE Department of Foreign Affairs and Trade yesterday reissued its travel advice for Kenya, adding a warning that "credible reports suggest that militants may be planning to kidnap Westerners working in Kenya, particularly along the border with Somalia.

The overall advice remains at the mid-range 'High Degree of Caution' level, but 'Do Not Travel' levels apply to Kenyan border regions with Ethiopia, Somalia and Sudan.

Record oneworld 2010

THE oneworld airline alliance recorded more than US\$850m in revenues last year, with sales growing at their fastest ever rate since the alliance was launched.

Turnover in alliance fares. corporate contracts and other alliance sales activity soared 34% during the year - much faster than the combined passenger revenues of member airlines which rose just 2%.

Interline revenues within oneworld also returned to pre-GFC levels, up 17% to US\$2.2b.

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For bookings and enquiries, contact:

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Alliance adds jets

FLY-IN fly-out charter operator Alliance Airlines yesterday said it had acquired four more aircraft two Fokker 100s and two F70 long-range jets (TD tweet).

The F70s are the first of the aircraft type to operate in Australia and are able to fly non-stop from all east coast capitals and regional centres to WA mine sites, "avoiding the additional cost. longer journey times and peak period congestion at Perth airport."



HERE'S a bit of inflight fun. Bored passengers on Emirates flights between now and 31 Dec can while away some of the time by putting in a bid for a priceless watch in a charity auction being conducted globally by the carrier.

On offer is a limited edition 18 carat red gold Montblanc Nicolas Rieussec TimeWriter.

Most of the bids are likely to come from up the front of the plane, with the price starting at a meagre US\$45,000 - but as well as the special watch the auction winner will receive two First Class EK tickets to Geneva for a stay at the luxurious Montblanc Chateau in LeLocle.

THIS probably won't appear in inflight amenities kits.

A new razor has gone on sale in the US priced at US\$100,000.

The Zafirro Iridium is made of metal extracted from a meteorite, and has solid white sapphire blades which are claimed to last forever.

The manufacturer says the razor is hypoallergenic and extremely sharp, because it's sharpened using high energy ionised particles.

Just 99 of the special shavers will be produced, with Zafirro ceo Hayden Hamilton claiming the product is a "quantum leap forward in razor technology."



Cape Sienna incentive

TRAVEL agents who sell at least 100 room nights during Jul and Aug at the Cape Sienna Phuket Hotel & Villas are being offered a choice of three fabulous prizes.

Each consultant who achieves the milestone can select from a 32GB iPad, a \$600 voucher at the store of their choice, or 7 nights for two people at Cape Sienna in a Deluxe Jacuzzi room complete with a fantastic dinner for two and a couples spa treatment.

For details call 02 9929 2929.

Peregrine discounts

PEREGRINE Adventures is taking 10% off all bookings made during Jul, for travel up to 31 Dec - info at peregrineadventures.com.

Skywest to Busselton

WA regional carrier Skywest will this Fri debut its new route between Perth and the coastal resort town of Busselton.

The services will operate each Fri and Sun, targeting the weekend breaks market.

HARBOUR GRAND

10 years for etm



ABOVE: Lots of Aussie travel companies appear to be celebrating this month, and etm travel is no exception.

Last Fri the company marked ten successful years in business, with founders David Hummerston and Leon Burman pictured cutting the cupcakes.

Crowne Plaza deals

TRAVEL agents are being offered 35% off the Best Flexible Rate at select Crowne Plaza hotels in NSW and the ACT as part of a mid-winter special.

The offer is valid for stays until 31 Aug and also includes a complimentary room upgrade and a VIP pack on arrival - phone 13 8888 & quote 'Industry Rate'.

Surge in web air sales

AUSTRALIANS are turning to the internet to assist them with making travel plans more than ever, says online flight specialist and travel agency, Jetabroad.

The company said last week it has seen a "significant increase" in the number of Australians booking flights, with many firsttime web bookers, coming out over the past 18 months.

"This shows that Aussie travellers are becoming increasingly web savvy," the firm said.

Jetabroad also cited research from PhoCusWright which flagged "a similar trend across the entire industry in Australia."

The study revealed that traffic to travel websites had surged 30% in 2010 compared to the year earlier.

"The report also predicted that growth would continue over the coming years as travel takes on a larger role in the nation's web based economy," the firm said.

MD Darin Walters said traffic growth covered all demographics.

SA wants Tiger funds

THE South Australian govt is set to request that Tiger Airways refund \$2.5m in incentives after the carrier announced the suspension of its SYD-ADL route according to an *ABC* report.

WIN A 1 NIGHT STAY AT QUAY GRAND SUITES SYDNEY

Congratulations to Jessica Laing from Travel Beyond, who was yesterday's lucky winner of an accommodation package at Citigate Mount Panorama Bathurst.

Today, **Mirvac Hotels & Resorts** is giving one lucky **Travel Daily** subscriber the chance to win one night's accommodation in a Harbour View Room including full buffet breakfast for two people at **The Quay Grand Suites Sydney**, valued at \$659*. For more information, visit

www.mirvachotels.com.

To win, simply be the first person to send in the correct answer to the question below to: mirvac@traveldaily.com.au

What is the name of the bar at Quay Grand Suites Sydney?





The new vsflyinghub has really taken off.

Visit **vsflyinghub.com** and see for yourself. With brilliantly enhanced tools, tailored to each individual travel agent, it's the trade website that's all about helping you give even more amazing service to your clients.

Log on today and you could even win a trip for four to Hong Kong^{*}—including two nights at a luxury hotel, and two nights of indulgence in Macau, with \$1,000 spending money. So pretty soon you could be taking off too.

*If available these tickets will be upgraded to Upper Class. For full terms and conditions visit vsflyinghub.com



Wednesday 6th Jul 2011

JAL 787 routes named

JAPAN Airlines says it plans to operate its first services using the long overdue 787 *Dreamliner* between Tokyo's Haneda and either Hiroshima or Okayama.

Mantra, Crowne Plaza satisfy clients

CROWNE Plaza and Mantra accommodation has topped the latest Roy Morgan Hotel Customer Satisfaction Survey, with both brands recording 89% levels of satisfied customers.

The survey of more than 7700

Cardrona opening

CARDRONA Alpine Resort will open for the 2011 ski season this Fri, with around 20-35cm of man made snow covering limited terrain - details at cardrona.com.

KQ opens NBO lounge

KENYA Airways has re-opened a newly improved lounge at Jomo Kenyatta International Airport, Nairobi for its frequent flyers and members of the SkyTeam alliance.

The facility has a capacity for 90 passengers and complements KQ's Simba Lounge.

hotel users over the 12 months to 31 Mar saw Westin come in closely behind, with an 88% satisfaction rating, followed by Sheraton, Hilton and Marriott which all tied at 87%.

Lower down on the satisfaction scale were InterContinental, Quest and Grand Mercure which all achieved an 83% rating, followed by Sofitel at 82%.

InterContinental's rating has slipped significantly since the previous corresponding period when it topped the poll with an 89% satisfaction rating.

The survey measures 27 accommodation providers, with Roy Morgan spokesperson Jane lanniello saying that the gap of just two percentage points between the top six performing brands indicated that "all of them are competing strongly for the same premium customers".

ACCOUNT MANAGER



Cox & Kings is the world's longest established travel company, having been organising innovative journeys to some of the world's most alluring destinations for over 250 years. Cox & Kings Australia is the parent company to four of Australia's most highly regarded specialist travel brands, including Cox & Kings, Tempo Holidays, Bentours and ezeego1.

We are now seeking an Account Manager who will work closely with the General Manager of National Sales to ensure sales activities are focused to yield results and revenue targets are achieved on a national basis.

If you are seeking a career development opportunity that is challenging and rewarding, please **click here** to view a position outline.



Hong Kong-tracting trip



ABOVE: Australian and New Zealand wholesalers and SIT agents were hosted to Contract Hong Kong recently by The Hong Kong Tourism Board.

Some of the highlights of the five day event included exploring the Sky 100 observation deck in Hong Kong's tallest building, the Big Bus tour of Kowloon, a visit to the Ocean Park and Aqua City's water screen show Symbio.

The Contracting Day attracted 78 Hong Kong trade partners.

The group flew with Cathay Pacific and were lucky enough to stay at Marco Polo Hotels.

Pictured above at the Hotel Icon back row from left are: Sam Chen, Helen Wongs Tours; Anne Downing, New Horizons Holidays; Liz Johnston, Go Holidays NZ; Lisa Lee, HKTB; Ian Clarke, Travel Corporation; Simon Hughes, China Holidays; Dale Goulding, Deep Powder Tours; Natalie Gosselin, Flight Centre; Sharon Huang, China Travel Service NZ; Laura Barker, Air NZ Holidays; Kylie Carr, Harvey's Choice

New Horizon fam opp

WEST Australian travel agents registered with World Rewards have the opportunity to win a seat on a Bali famil when booking New Horizons Holidays and air & land packages including Strategic Airways flights before 31 Aug.

The top eight sellers of bookings paid in full by 07 Sep, for travel at anytime, will earn spots on the six-day Bali educational ex Perth from 23 Oct. Holidays; Paula Watson, House of Travel; Robert Leung, Orient Express Travel Group and Robert Mackay, Venture Holidays.

Front: Belinda Thomas, HKTB; Marilyn Milner, Asia Escape Holidays; Deb Bromell, Infinity Holidays NZ; Brett Dudley, Ecruising Asia Pacific; Lea Miller, Events Worldwide; Debra Cowan, Creative Holidays; Katherine Lord, Adventure World; Nicole Xiang, China Travel Service Australia; Charmaine Wong, Ananda Travel; Goldie Chong, Australian Pacific Touring Group; Jackie Firmstone, Travel Indochina; De Dotson, Pinpoint Travel Group; and Roslyn Lee, Cathay Pacific.

Oz Canada no's up 4%

CANADA recorded a 2.5% year on year rise in overnight travel in Apr, with arrivals around 964,000.

The Australian market surged 3.5% during the month, up about 450 overnight visitors, to 13,049.

French arrivals saw the highest gains among core markets, with close to 1/4 more overnight stays in Apr, at a shade under 30,000.

Regis on Serenity

CRYSTAL Cruises has named US TV legend Regis Philbin as a special guest speaker on its 94day 2012 World Cruise aboard *Crystal Serenity*.

The voyage features a number of other political insiders, military leaders, former sports stars, astronauts and reporters, and departs LA on 18 Jan 2012.





Vacations agent deal

POPULAR consumer travel magazine Vacations & Travel is offering the travel industry a special subscription deal.

Agencies which buy a one year sub will get a second year free details on 02 9555 8100.

Thai hotel MICE focus

NOVOTEL has launched its first Accor hotel in Thailand dedicated to the MICE market.

The 380 room Novotel Bangkok IMPACT has incorporated a 140,000sqm Arena, Exhibition and Convention Centre complex.

Ardent chief resigns

ARDENT Leisure Group has announced the resignation of Noel Dempsey, the ceo of Dreamworld, Whitewater World and Skypoint.

Dempsey will leave the firm on 31 Jul, with the group this month "actively seeking a suitable replacement".

Uniworld joins TCF

UNIWORLD River Cruises is one of eight new TCF head office participants, according to an update issued yesterday.

Other new participants include two agents in SA, one in WA and four in NSW, plus a new HWT branch in Narrogin, WA.

Finnair appointment

FINNAIR has named Geoff Stone, ex Star City, as its new Australia Country Sales Manager.



Sales Executive NSW / ACT

Location: Mascot, Sydney Status: Full time

Are you passionate about the travel industry and looking for that next step forward?

Are you someone who loves driving new market opportunities?

thl are the leading provider of self-drive holidays in Australia and New Zealand through our rental brands Britz, Maui, Backpacker, and ExploreMore. We also operate Kiwi Experience, Waitomo Glowworm Caves and Black Water Rafting attractions in New Zealand.

We are seeking a professional Sales Executive for a full time position at our premises in Sydney. The successful candidate will be a fun loving, business savvy, passionate sales person to work with a portfolio of established agents.

The role will involve generating new clients while managing existing clients in the NSW and ACT regions. Your territory will include key retail, wholesale and inbound agents with the challenge of continuing these long term client relationships while seeking new opportunities to drive sales.

The role will suit someone with strong sales skills demonstrated by proven sales success in the past. You must have the desire and energy to make this job your own. A fresh, dynamic approach to the role is required, along with travel industry experience.

The remuneration includes a base salary, annual bonus, fully maintained vehicle, laptop and mobile phone. Salary is negotiable depending on experience. You will report to the Australian Sales Manager

located in Melbourne, with regular intrastate and interstate travel required.

Please email your resume to:

Jackie.costello@thlonline.com



Accommodation Updates

WELCOME to Accommodation Updates, **Travel Daily**'s Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Zagames Paradise Resort Gold Coast says it will open the largest resort water park in the Southern Hemisphere for the family holiday market later this year. Spread over three levels, Aqua Play (artists impression left) is made up of two structures, designed for two age groups,

and features water slides, a giant pool and water bucket, climbing nets, water canons and a heated spa. Aqua Play is set to open on o1 Sep.



The Westin Resort Nusa Dua, Bali recently completed a US\$13 million revitalisation of its guestrooms. Over the last 12 months the resort has seen major changes including 334 fresh new look

rooms & suites with a distinct tropical edge. The Conference rooms have been set up with the latest AV entertainment ports, iPod connectivity and high speed internet connection, which leisure guests can enjoy extra space, ergonomic room set ups and a functional "trendy" bathroom.



Mandarin Oriental, Paris officially opened last week, featuring 138 rooms designed with Parisian sophistication with art deco details and oriental touches.Located in the rue Saint Honore, it is in the heart of the city's entertainment and high end retail districts. Within the hotel there is a choice of two restaurants and bar, cake shop, Spa at Mandarin Oriental, swimming pool, fitness centre & event space.

Brussels Airlines to join Star A++ pact

STAR Alliance will broaden the scope of its 'A++' Transatlantic Agreement by adding Brussels Airlines to the Lufthansa, United/ Continental and Air Canada pact.

Lufthansa told the US Dept of Transportation late last week that incorporating Brussels Airlines would be a "cornerstone" in expanding "significantly the scope and density" of the A++ network.

SN will add 2,258 new city pairs involving points in the US and four European cities, plus 11 cities in Africa where no other A++, or other immunised Star Alliance carrier currently operate to. Star says having SN included in

MELBOURNE: Travel Consultants Circa \$50K against the likes of oneworld and SkyTeam on travel between North America and both Europe & Africa. If approved, Star plans to include

the A++ will increase competition

SN in joint network planning, pricing & revenue management, joint sales & marketing, corporate contracts, improved airport services and enhanced frequent flyer cooperation.

Currently SN does not operate any transatlantic routes of its own and Star said excluding Brussel Airlines "would undermine the A++ Agreement's objective of metal neutrality" and cost LH "considerable legal complexity."



Boutique hotel experts are wanted to join our highly successful global Travel Team, based in our Melbourne office.

You'll have a passion for boutique hotels, as well as the drive to turn around a high volume of bookings and provide an exceptional level of service.

Full training will be provided, so this role would be perfect for someone who is looking to break into the boutique travel industry and who will thrive in a dynamic, target-driven environment.

To apply, please email your CV and a covering letter to stevie.gulliford@smithhotels.com



Skal Melb. luncheon

SKAL International Melbourne is holding its Jul luncheon on 21 Jul at The Fish Dish Cafe & Bar from 12:30pm - RSVP by 19 Jul to sandy@apartmentsonlygon.com.au.

Pretty fly WA Jetset agts in NZ



NEWMANS Holidays & Air New Zealand hosted a group of Jetset WA offices to the Winter Festival in Queenstown last week.

The Festival, which officially opened on 25 Jun, ran for 10 days and includes a number of activities such as jet boating, luging and wine tasting.

During the stay the group took a ride on the Kea 6 line tours with

Ziptrek in Queenstown.

Pictured about to fly through the tree tops on Gondola Hill from left are: Phill, Zip guide; Jody Douglas, JTN; Charles Nix, Jetset Bunbury; Lee Moore, Jetset Melville; Shelby Triscari, Jetset Woodvale; Glenda Hill, Jetset Warwick; Nicola Strudwick, Newmans Holidays sales manager WA and Kenny, Zip guide.



Account Executive

Full Time - North Sydney

Established in 1981, Discover the World Marke ting has over 80 offices in more than 60 countries. Discover is the largest travel representation company with more than 55 major clients worldwide. Our Australian office represents a variety of airlines, hotel chains, a cruise line and other global travel companies.

We currently have an opening for an Account Executive. The role is an exciting position with career development opportunities for an energetic individual with basic field sales and/or inside sales experience.

Candidate must have valid driver's license and own fully insured motor vehicle. This position requires a valid work permit for Australia.

Click here to view the full job description.

Please send all applications to: hr@discovertheworld.com.au

Applications close on 8th of July and only successful candidates will be contacted.

USA top Aussie May destination

THE strong Aussie dollar looks to be driving many Australian travellers to the USA, which soared into top position for short term resident departures in May.

Figures released by the ABS this morning showed departures to the US up 22.1% compared to a year ago, while Indonesia, in second place, has grown 21.5%.

In contrast third place getter New Zealand has actually dropped 0.9% in terms of Aussie visitors over the last 12 months.

The news for the inbound industry was not good, with short term arrivals dipping 0.5% month on month in May, following monthly trend estimate declines of 0.8% in Mar and 0.6% in Apr.

Overall departures are up 10.5%

in the last year - compared to arrivals which are down 0.4%.

The biggest drop was in arrivals from Japan, down a whopping 25.3%, but Korea was 17.4% lower and the UK declined 10.5%.

The fastest growing market over the last 12 months was Malaysia, up 12%, while arrivals have also increased from NZ (up 5.3%), Hong Kong (up 9%) and China (8.2%).

AA adding JFK/MEX

AMERICAN Airlines is planning to commence a twice weekly service between New York JFK and Mexico City.

Approval of the route will require extra-bilateral authority from the US government.



ROCKY MOUNTAINEER

To celebrate the release of **Rocky Mountaineer's** 2012 brochure we are giving one *Travel Daily* reader and a friend the opportunity to win a trip to spectacular Western Canada.

The prize includes two return economy airfares from Sydney to Vancouver flying **Air New Zealand** and a Classic First Passage to the West vacation including two days on board the **Rocky Mountaineer** with GoldLeaf service and pre and post accommodation in Vancouver & Banff.

For the first time, the Rocky Mountaineer brochure includes pricing in Australian dollars. To order your copy of the 2012 brochure, visit: www.rockymountaineer.com

To enter, compile <u>all</u> 21 answers and send by July 31, 2011 to: RockyMountaineer@traveldaily.com.au.

Reader with the most correct answers and the most creative response to the final question will win this fantastic prize.

Question 4: What is the web address for Rocky Mountaineer's travel agent training site?



CRUISE

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at **www.traveldaily.com.au**.

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Pharmacy

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SYDNEY – SALARY PACKAGE TO \$55k + Are you a ticketing Guru? Are you looking to make a change to a company where you will have a career not just a job? As Ticketing Coordinator for this industry leader you will be responsible for ticket issuance, reissues and refunds as well as BSP, fare updates and ad hoc staff travel requests. You will liaise with airlines as well as internal and external customers. Along with outstanding ticketing knowledge, you will need excellent communication skills and a strong work ethic.

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One of Geelong's finest travel companies is seeking an experienced leisure consultant to join their friendly team and assist with their long standing clientele with both leisure & group travel requests. If you possess solid consulting experience, have Amadeus skills & would like to move closer to home, this is for you!! The opportunity to lead groups overseas is also on offer! Great hours, Great team, Great salary.

BECOME APART OF THE SUCCESS CORPORATE CONSULTANTS x 5

PERTH (CITY) – SALARY PACKAGE TO \$65K+ (OTE) The fastest growing Travel Management Company is seeking a number of travel professionals to join their growing team of consultants! Now is the time to make the switch to corporate travel & advance your career & salary package. Numerous employee benefits on offer, including private health & fitness benefits, famils, leadership training & much more! Say goodbye to late night & weekend trade & gain your life back.....

FOLLOW THE SUN AND HEAD NORTH TRAVEL CONSULTANTS X 5 MACKAY & ROCKHAMPTON: OLD - \$50K OTE

Sick of the rain, wind and cold weather? Then grab one of these hot travel roles and head north where the sun shines and the weather is warm. With several locations around North Queensland our client is highly respected and has a strong database of repeat and loyal clients. You will enjoy a strong base salary along with earning great \$\$ with the generous bonus scheme in place. You'll quickly make great mates with your team members in this fun team. Follow the sun today!

THIS IS THE REAL DEAL! CORPORATE TRAVEL CONSULTANTS × 2 NORTH SYDNEY – SALARY PACKAGE \$65k OTE

EOFY bonus not quite what was promised?? We are searching for experienced consultants to join this growing team. You will be working for a Global TMC with a name that is at the forefront of the travel industry. Career progression, outstanding salary package and excellent training and development are all benefits of working with this fun and friendly team. You must have 2 yrs industry experience, CRS skills and exceptional customer service. Apply now ...

PUT YOUR CAREER IN FIRST PLACE MULTI SKILLED CORPORATE CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$63K (DOE) Join one of Melbourne's favourite employers today & see your enjoyment level surgel This independent TMC offers a great working environment, supportive & approachable management team, not to mention a great salary package & sensational work life balance. This is position is available to an experienced corporate travel consultant looking for a boutique independent TMC to join today. Amadeus preferred

PREFER THE LUXURY TRAVEL ITINERARIES? HIGH END LEISURE CONSULTANT PERTH (INNER NORTH) – SALARY PACKAGE TO \$55K

Do you prefer the luxury first class leisure travel rather than the budget Bali package? This well established travel company in the Northern suburbs of Perth is seeking a senior travel consultant to join their team of professionals & help service their long standing high end leisure travellers. Monday to Friday hours only, set salary & a friendly working environment is on offer. Galileo highly desirable.

TICKET TO RIDE TICKETING CONSULTANTS

BRISBANE CBD – SALARY PKGE \$55K OTE Are you a retail consultant who is passionate about fares and ticketing? Want to move behind the scenes? This is your chance. Working in this fun loving and busy team you will be responsible for handling all aspects of ticketing for agents. Your exceptional fares knowledge will be used to its full potential whilst you assist with fare queries. Your hard work will not go unnoticed with a rewarding salary and sensational bonuses. GDS skills and high attn to detail rqd.



Celebrating 30 years in travel recruitment

Start your Job search here



Director of Sales & Marketing

A position has become available at this world class property. Located just minutes from Sydney's CBD and close to many of the cities major tourist attractions, this is an opportunity not to be taken

lightly. Corporate and MICE markets are the main Ben Carnegie focus for this modern property. You will be heavily focussed on marketing, team leadership & maintaining key relationships.

Experience in marketing for the hotel industry advantageous

- Sydney CBD location
- Salary range \$90K \$100K + super + bonus

Click here for more details or call Ben.

Client Relations Coordinator

Do you enjoy using your superior command of the English language? Put these skills to good use in this rewarding position. The ultimate goal of this role is to ensure that your clients leave happy. This is also your chance to play the detective and solve any issues that may arise from day to day operations. If you are empathetic in nature and enjoy seeing situations turn positive due to your hard work look no further.

- Join this travel wholesaler offering fantastic benefits!
- Centrally located in the Sydney CBD
- Salary up to \$50K + super

Click here for more details or call Ben.



Inbound Consultant

This boutique Inbound agency, known for their excellent reputation seeks an experienced Consultant to join their multi lingual team. You will be arranging group land content around

Kristi Gomm

Australia. For this role you will need experience in the Australian Inbound sector preferably dealing with

European markets plus strong domestic product knowledge. Tourplan is essential, 2nd language highly advantageous

- Sydney CBD location
- Salary range \$40-\$48K DOE
- Call or email Kristi for more details.



Finance Manager - Brisbane

Join this innovative online travel company who sell a wide range of packaged holiday products across the globe. Be part of this company and their journey and see your career soar! Your

Liz Vibert

responsibilities will include preparing all internal & external financial reports, manage all day to day accounting routines & provide high level support to management.

- Strong financial management/accounting background reg.
- Brisbane location
- Salary up to \$70K + super

Click here for more details or call Liz.

Fares Analyst - 8 month Contract

This organisation is focussed on providing innovative product and service solutions for travel agents in Australia, New Zealand and the South Pacific Islands to enhance their businesses and offer added value to the traveller. You will engage with internal, external, agency & airlines customers to gather, analyse and document fare filing requirements. A working knowledge of ATPCo is essential for this role.

- Contract role with possibility of permanent position
- Sydney CBD location
- Salary up to \$60K pro rata + super

Click here for more details or call Liz.

Maternity Contract - Retail Consultant

Join this boutique retail travel agency located in the northern suburbs of Sydney. They are currently seeking an experienced Retail Consultant for up to 12 months to cover a maternity leave position. Good destination and

Sandra Chiles product knowledge plus Sabre CRS is required. They are looking for someone who is happy to support the Senior Manager.

- Reduced hours or 4 days per week considered
- Sydney northern suburbs location

Salary range \$35K-\$40K pro rata negotiable Click here for more details or call Sandra.

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Singapore, Phuket, Langkawi Selected departures from 17 July - 25 Sept 2011

Singapore, Phuket, Langkawi,

Singapore, Phuket, Langkawi,

Selected departures from

17 July - 25 Sept 2011

Pulau Redang & Kuala

Selected departures from

Lumpur (Port Klang)

17. July - 25 Sept 2011

Book Window Cabin 25% off Balcony Cabins

Book Inside Cabin

\$717 – Free upgrade to Window Cabin \$844 - Free upgrade to Balcony Cabin \$1114 - Receive SGD\$300 F&B Credit

Singapore, Penang, Phuket, **5 NIGHT CRUISES** Malacca, Kuala Lumpur Ultimate Upgrade offer (Port Klang) Selected departures from 10-July 2011 - 25 March 2012

Singapore, Penang, Phuket, **7 NIGHT CRUISES Ultimate Upgrade offer**

Malacca, Kuala Lumpur (Port Klang), Pulau Redang Selected departures from 10-July 2011 - 25 March 2012

Singapore, Ho Chi Minh City,

Pulau Redang

-Ster Virge

Pulau Redang Departing 11 Sept 2011

7 NIGHT SPECIAL CRUISES Ultimate Upgrade offer

5 NIGHT SPECIAL CRUISES

Ultimate Upgrade offer

Singapore, Ho Chi Minh City, Pulau Redang, Kuala Lumpur (Port Klang) Departing 11 Sept 2011

Book Inside Cabin **Book Window Cabin** 25% off Balcony Cabins

Book Inside Cabin

Book Inside Cabin

Book Window Cabin

25% off Balcony Cabins

Book Window Cabin

\$1141 - Free upgrade to Window Cabin \$1366 - Free upgrade to Balcony Cabin \$1809 - Receive SGD\$400 F&B Credit

\$1867 – Free upgrade to Balcony Cabin 25% off Balcony Cabins \$2527 - Receive SGD\$500 F&B Credit \$1249 - Free upgrade to Window Cabin

\$1586 - Free upgrade to Window Cabin

\$1474 – Free upgrade to Balcony Cabin

\$1916 - Receive SGD\$400 F&B Credit

Plus Bonus F&B credit SGD\$400

Book Inside Cabin \$1724 – Free upgrade to Window Cabin **Book Window Cabin** \$2035 – Free upgrade to Balcony Cabin Plus Bonus F&B credit SGD\$500 25% off Balcony Cabins \$2755 - Receive SGD\$500 F&B Credit

Cruises include all meals[^] and entertainment onboard plus port and fuel charges.

For bookings & further information contact your preferred Wholesaler

*CONDITIONS APPLY: All prices are cruise only, AUD, per person twin share and subject to change and availability. Prices based on following cabin categories; Inside Cabin DC, Window Cabin "CUNDITIONS APPLY: All prices are cruse only, AUD, per person twin share and subject to change and valiability. Prices based on toilowing cabin categones; Inside Cabin DC, Window Cabin CB, Balcony Cabin BC. Single passengers must pay a single supplement. Lever effort is mode to ensure advertisement occuracy, however Star Crusies canonal be held responsible for printing or typographical errors or errors arising from unforeseen circumstances. Pricing correct as at 28 June 2011. Pricing & bonus credit valid until 30 Sept 2011 & can be withdrawn at any time without notice. Price includes port charges and fuel surcharge. Holiday surcharge imposed on Peak Sailings Dates: 23 Dec 2011; 01 Jan 2012. Vietnam Visa surcharge applicable to ho Chi Minh sailings at \$30 per person. "Meals included in selected restaurants. #Kids Cruise Free - Applicable for Children 12 years & below & is based upon 2 full paying passengers under 3rd & 4th passenger in the same cabin. Passenger Handling charges, Fuel Surcharges & Visa where applicable will still apply. Based only on 5 & 7 night literaries for departures 4, 11, 18, 25 Sept, 2.9, 16, 23, 20 Oct, 4, 11, 18, 25 Dec 2011 & 1, 8, 15, 22, 29 Jan 2012. Strict cancellation fees apply. Please note that a surcharge may be imposed on credit card transactions. A service fee will be charged. SCS 25816

