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Travel Daily

First with the news

Monday 11th July 2011

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Celebration of excellence

ON SAT night the Australian travel industry celebrated its annual night of nights, with the National Travel Industry Awards ceremony held in Sydney.

After a rousing welcome from the Qantas choir MC Jules Lund reprised last year's role with a snappy performance which saw all of the announcements finished not long after 10pm - leaving lots of time for guests to enjoy the after-party upstairs.

It was a big night for the Travel Corporation, which saw Insight Vacations, Creative Holidays and AAT Kings all take out awards.

In its first NTIA since last year's big merger with Stella Travel, the Jetset Travelworld Group also took home a swag of awards across many parts of its business, with winners including Air

Tickets, Qantas Holidays/Viva! Holidays and Travelscene American Express, which took home the Best Agency Group award.

Tourism Queensland and Tourism New Zealand both won their categories for Best Tourist Office domestic and international providing a bright spot after the recent travails in each destination.

And lots of top agents were also recognised, including Spencer Travel (Best corporate agency single location), Phil Hoffmann which won the multi-location award as well as the marketing innovation category.

Corporate Travel Management is sure to make the most of its win in the Best National Corporate Agency category, while HWT Lane Cove's Debbi Ashes put in a sparkling performance after her agency won the Best retail agency single location award.

See **page 9** for all the winners.

QF role for Blank

LONG time Virgin Australia staffer Lauren Blank is the latest member of the Virgin PR team to switch camps, set to take up a new role with Qantas communications and media next month.

She will join former DJ spokesperson Amanda Bolger in the Qantas team.

Thompson still chair

TRAVELSCENE American Express chief Mike Thompson was confirmed in another term as chairman of the Australian Federation of Travel Agents at a board meeting following the AFTA agm in Sydney on Sat.

The board also elected Jetset Travelworld's Warwick Blacker and Flight Centre ceo Graham Turner as vice chairman.

QF17 delayed today

QANTAS' Sydney-Buenos Aires flight, QF17, has been delayed by 4hrs today, now flying at 2:30pm.

Nine pages of news

Travel Daily today has nine pages of news and photos, plus full pages from: **(click)**

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Sell any Star Alliance fare product between 1 July and 31 August and not only will you be supporting Jeans for Genes, you could also win up to \$1000.

[Click here to find out more.](#)



APT ANZAC 2015 rego

APT is taking pre-registrations for its 2015 ANZAC Day Dawn Service packages at ANZAC Cove for the centenary event, with a fully refundable \$250 deposit.

The 21-day tour will incl the 15-day Magnificent Europe cruise on the Danube, Main and Rhine.

Ash costs DJ 27,000 NZ seats

THE recent Chilean volcanic eruption caused Virgin Australia and Air New Zealand to cancel a combined 152 trans-Tasman flights and lose 27,336 seats.

In a submission to the Australian Competition & Consumer Comm, DJ & NZ requested a 2nd variation to conditions of their alliance, this time due to volcanic ash.

In Jun the airlines requested to scale back capacity to Christchurch by 25% due to a drop in demand after the 22 Feb quake (*TD* 22 Jun).

This time, Virgin and Air NZ are citing 'exceptional circumstances' for a number of Australia-New Zealand services being disrupted or cancelled from 12-17 Jun and from 21-29 Jun.

Volcanic ash "may" see them come up short on the promised capacity of the partnership, they told the competition watchdog.

Virgin Australia cancelled 150 trans-Tasman flights and Air New Zealand a return service between

Christchurch-Sydney on 16 Jun, resulting in it losing 336 seats.

However, Air NZ upgraded capacity on two return services, which saw it add 422 seats.

DJ/NZ say as a consequence, they are "unlikely to be able to comply with the relevant condition of authorisation" and have asked for varied scheduling on some routes (see **page three**).

The submission revealed that Air NZ's revised flight paths and lower maximum altitudes to avoid ash clouds cost the carrier about 7-8% more fuel, "significantly adding to operational costs."

The parties have requested that the ACCC agree to an "automatic variation" for future volcanic ash contamination."

A decision on the revised authorisation is expected by early next month.

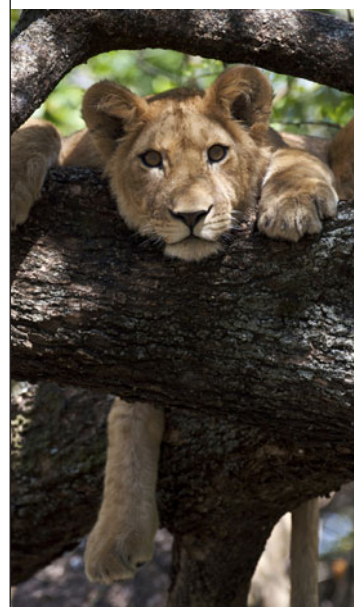
MEANWHILE, on Fri DJ/NZ launched their alliance fares, see **page four** for more details.

Gongs for SYD, GBR

SYDNEY and the Great Barrier Reef have taken out two regional categories in the *Travel + Leisure* World's Best Awards for 2011.

Sydney was named Top City in Australia/NZ/South Pacific & was 8th globally, while the GBR won Top Island, & ranked 5th overall.

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TMS SYD expansion

TMS Asia Pacific has appointed Brendan Grant to the recruitment firm's Sydney-based team.

Carbon tax to boost QF fares \$3.50

QANTAS estimates the cost of the gov't controversial carbon pricing system will hit its bottom line to the tune of \$110-\$115m for the year ending 30 Jun 2013 when it's introduced in 12 months (**TD** breaking news Sun).

The full carbon price of \$23 per tonne will be put on all domestic airlines, due to a rise in aviation fuel excise from 01 Jul 2012.

International aviation fuel use is not subject to the fuel excise.

The carrier said it will be "unable to absorb the additional costs" with consumers having to fork out an average of \$3.50 extra on domestic flights, effective from the second half of 2013.

Deutsche Bank said Qantas' profits would fall by 10.8% due to the fuel excise.

Regional Express said the tax was a "strong disappointment" to regional services which "are facing an avalanche of adverse government measures."

REX chief operating officer Chris Hine said the removal of the en-route rebate scheme, the extra fuel excise and increased security screening at regional ports would

equate to at least \$6m per year.

Hine said marginal routes would need to be cut to the detriment of regional communities, and the tax has the potential of forcing out many regional operators.

Trans-Tasman alliance capacity variation

VIRGIN Australia and Air New Zealand's flight cancellations due to last month's ash cloud has led to a decrease in their Northern Summer 2011 seat capacity on trans-Tasman routes (**page one**).

The alliance's capacity between Dunedin-Brisbane has dropped 3% from the originally planned figure of 48,478 seats, due to Virgin axeing four flights.

The scheduled joint alliance seat capacity between Sydney-Queenstown fell 2.7% to 45,613 seats, and Auckland-Brisbane capacity dropped 0.8%, or 2,520 seats (14 flights), to 320,212 seats.

Wellington trans-Tasman services have been revised down by 3,600 seats to Sydney and Brisbane, with WLG-SYD down 0.8% and WLG-BNE down 1.9%.

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Window Seat

TOURISM Queensland ceo Anthony Hayes was understandably thrilled at the news last week that mining billionaire Clive Palmer had purchased the Hyatt Regency Resort at Coolum.

Speaking to guests at the official launch of Richard Branson and Brett Godfrey's new Makepeace Island resort at Noosa on Sat, Hayes said the move was fantastic for tourism, "as long as Clive doesn't dig it up and sell it to the Chinese".

AND Richard Branson was also in typically fine form, saying that he hoped the romantic and relaxing setting created on Makepeace Island might lead some guests to rename it as "Make love" island.

And there's plenty of room for hanky panky in the Makepeace Island baths (pictured below).

Each one is apparently created from a single rock - reminiscent of Nero's bath in the Vatican collection which is carved from porphyry and reputedly valued at more than \$100 million.



ABOVE: Nero's bath, and below Richard and Brett's hopefully somewhat cheaper version.



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AVALON WATERWAYS

Virgin Australia & Air New Zealand align Tasman product

VIRGIN Australia and Air New Zealand launched their trans-Tasman alliance on Fri, with fares going on sale from 26 Jul (**TD** breaking news Fri).

The pact initially links Air NZ's 27 domestic ports to Virgin Australia's 29 Australian hubs.

DJ Group Executive Commercial Liz Savage said the alliance almost triples the number of departure times on Australia-NZ flights, and will feature new products and services over coming months.

From Nov, the alliance will "offer improved connectivity and more convenient flight times," Savage said, which is based on a greater spread of 'wingtip to wingtip' services (**TD** 17 Dec).

For now the partnership covers:

- reciprocal frequent flyer programs for Air NZ's Airpoints and DJ's Velocity, allowing pax to earn and burn on one another's services.

- reciprocal lounge access;
- priority seating in dedicated zones for top tier frequent flyers;
- priority check-in, baggage and boarding for Premium Guests and eligible frequent flyers;
- and free tea, coffee and water and other meals.

Air New Zealand says its made enhancements to its fare structure, enabling pax to earn

Airpoint Dollars on 'Works' and 'Works Deluxe' trans-Tasman flights, and making its fully flexi fares cheaper than ever before.

(See below grid for the new fares structure and product offering, which compares Pacific Blue and Air NZ trans-Tasman flights).

Base Air NZ fares to SYD, MEL & BNE now start at NZ\$149, according to Air NZ's website.

The partnership has also seen Air NZ offer \$NZ50 add-on fares from selected gateways to cities including Coffs Harbour, Broome, Hamilton Island, Canberra,

Hobart, and Port Macquarie.

Through-check boarding passes, advance seat request when booking with Pacific Blue, and better ways of aligning Airpoints Dollars are also being developed.

Interestingly, the carriers have also flagged that "at the moment you are not able to check in for a Pacific Blue flight at an Air New Zealand counter, or vice versa", which may imply the service will be offered in the future.

The codeshare service covers 70 trans-Tasman, domestic NZ and Australian routes, from 30 Oct.

Existing Air New Zealand trans-Tasman fares and product on Air New Zealand services	New Pacific Blue trans-Tasman fares and product on Pacific Blue services
Seat <ul style="list-style-type: none"> - Seat - 1 carry on bag up to 7kg - Complimentary tea, coffee and water - TV, music and games via seat back inflight entertainment (IFE) - Buy snacks and drinks onboard 	Saver <ul style="list-style-type: none"> - Seat - 1 carry on bag up to 7kg - Complimentary tea, coffee and water - Personal digEplayers available for hire - Buy snacks and drinks onboard
Seat+Bag <ul style="list-style-type: none"> - Above Seat product, plus - 1 checked bag up to 23kg 	Saver (With bag option) <ul style="list-style-type: none"> - Above Saver product, plus - Checked baggage allowance for purchase of up to 23kg.
The Works <ul style="list-style-type: none"> - Above Seat+Bag product, plus - Full IFE access, including movies - Meal and beverage service 	Flexi <ul style="list-style-type: none"> - Saver product including bag, plus digEplayer including movies, TV, e-books and games - Inclusive food and drinks - Priority check-in
Works Deluxe <ul style="list-style-type: none"> - The Works product, plus - Premium Check-in - Priority baggage - 2 checked bags up to 23kg each - Lounge access (where available) - Greater seat pitch in forward zones of the aircraft - Complimentary newspaper, bottle of mineral water and increased meal service - Noise cancelling headphones - Pillow and blanket (upon request) 	Premium Economy <ul style="list-style-type: none"> - Priority Check-in - Priority baggage - Checked bags up to 69kg - Lounge access (where available) - Greater seat pitch - Complimentary newspaper - Unlimited food and drinks from the on-board menu - digEplayer with movies, TV, e-books and games with premium earphones



CONGRATULATIONS

Bea Sykes

from *Meringa Springs*

Bea is the top point scorer for Round 16 of *Travel Daily's* AFL industry footy tipping competition, and has won two bottles of wine, courtesy of **Compass Car Rental**.



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1st Prize: 4-night holiday to Europe, courtesy of **Emirates, Adina Apartment Hotels & RailPlus**

2nd Prize: 4-night cruise in Fiji, courtesy of **Pacific Blue & Blue Lagoon Cruises**

3rd Prize: Apple iPad 2, courtesy of **Compass Car Rental**



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NT push for Uluru vote

TOURISM NT has produced a short film showcasing Uluru in a push for votes for the landmark in the New7Wonders of Nature - see www.n7w.com/uluru.

Most VA fares to include fuel surcharge

VIRGIN Australia will roll the 'Q' fuel surcharge into V Australia ticket prices in a move it says will "make it simpler to communicate the cost of fares."

The latest update applies to VA fares sold from Australia to Abu Dhabi, Europe, the Middle East and Singapore on/after 16 Jul, but it will not affect commissions.

Virgin says it will endeavour to keep fares as close as possible to current levels, but some "minor changes" are expected due to the new structure.

"This means the current 'Q' surcharge will be added into the base fare level, while all other taxes, fees and surcharges will continue to be collected in the current manner," the carrier told trade partners in a memo on Thu.

When consultants do a fare quote in their GDS, the total commissionable fare appears as one amount, while the fuel levy will no longer appear in the breakdown.

The airline said the modified

fuel surcharge collection will not alter the way VA advertises fares to the public, and that alliance partner, Etihad Airways, will adopt the change on interline and codeshare services, ex Australia.

Fuel surcharges and compensation processed for VA fares to the United States remain in their current format, and must continue to be collected as either a 'YQ' or 'Q' surcharge.

Scenic partner deal

SCENIC Tours has a partner fly free (excluding taxes) deal to Egypt when two people book together on a Scenic tour to the African country, before 30 Sep.

flyDubai on Sabre

MIDDLE Eastern low-cost carrier flyDubai has signed a distribution and technology deal with Sabre Travel Network, enabling Sabre-connected agents globally to book the airline's fares gradually.



ABOVE: The launch of Richard Branson and Brett Godfrey's new Makepeace Island (**TD** Fri) heralds a "great moment for Queensland," according to Tourism Qld ceo Anthony Hayes.

Hayes, who's pictured above on Sat with Branson at the resort near Noosa Heads on the Sunshine Coast, told **TD** the opening of the luxury property to public bookings will direct some much-needed positive publicity to the sunshine state.

"When the floods and cyclones happened earlier in the year the phones on the Sunshine Coast just stopped ringing - despite the fact that it was untouched by the disasters," Hayes said.

"We've had a really tough 12 months but we're starting to turn the corner," he said.

The debut of the new property - along with the announcement of the purchase of the Hyatt Regency Coolum by Clive Palmer (**TD** Wed) - is a "gift from heaven" for the industry, Hayes said.

"Our research shows that consumers now realise that Queensland is open for tourism business following the campaigns," he said, adding that it was now time for the interest to crystallise into a return of business for Qld operators.

And Makepeace Island is a perfect fit with the Sunshine Coast's 'Naturally Refreshing' tag line, Hayes added.

Branson said he was pleased that the new property was being so well received.

"I love creating things and I love the Noosa region, and it's great to be able to now share this beautiful place," he said.

The perfect location of the

resort, just a ten minute boat ride from the Noosa marina, means guests are within easy reach of some amazing activities, including the world class Noosa Everglades - one of the only two everglades ecosystems in the world.

They're also able to easily access Noosa's Hastings Street or just enjoy the spectacular seclusion of the Balinese-themed property with fully inclusive packages for up to 22 people - see the site at www.makepeaceisland.com.

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Britz takes STA agents RVing

ABOVE: Britz Campervans and Tourism NT recently hosted a famil for STA Travel to Darwin which incorporated visiting the best of the Top End whilst staying in the campervans.

Pictured here from left with one of their vehicles are: Amy Rossiter, STA Uni of Qld; Emma Ruebe, STA Adelaide; Alan Goode, STA Marketing; Bev Bury, Tourism NT; Jamie-Lee Moon, STA Wollongong; Carolyn Battiste,

STA Sydney Uni (in front); Denisse Marambio, STA Macquarie Uni; Simon Bell, STA La Trobe; Katrina Parish, STA Chermside; Scott Wallace, Britz Campervans and Luke Dutton, STA Eastland.

Pullman Brazil debut

ACCOR has introduced its upscale Pullman hotel brand to the Brazilian market with the opening of the 350-room Pullman Sao Paulo Ibirapuera.

Grand Pacific winter

GRAND Pacific Tours has launched a winter special offering \$200pp off departures in Sep and Oct, plus a free NZ Travel Book.

For more info call 1800 622 768.

Glacier Bay cruising

SMALL ship firm American Cruse Lines has been awarded rights to sail in Alaska's iconic Glacier Bay National Park in 2012.

The cruise company plans to operate voyages varying in length from seven to 11 nights.



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For more information, or to apply for this role please visit the HRG Australia website at www.hrgworldwide.com/au.

Applications close Friday 15 July 2011

Oz Singapore visits up

ALMOST 72,000 Aussies visited Singapore in May 2011, about 12% more people (8,482) year on year, according to new data from the Singapore Tourism Board.

Australian arrivals from Jan to the end of May are steadily rising, up 10.9% compared to last year, to 379,326 people.

30% off Starwood Asia

STARWOOD Hotels & Resorts is slashing 30% off Best Available Rates at select properties in Southeast Asia from now until 23 Dec, when booked by 30 Aug.

Nearly 40 hotels are taking part in the promo, spread across Singapore, Indonesia, Malaysia, Cambodia, Vietnam & Thailand.



Brochures of the Week

WELCOME to Brochures of the Week, **Travel Daily's** Mon feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including an image of the front cover plus contact details to brochures@traveldaily.com.au. **And don't forget our FREE brochure listing service at www.traveldaily.com.au/brochures.**



Skimax - Canada, USA, Japan, Korea, Europe 11/12
This just released 92 page Northern Hemisphere ski brochure offers new product in Big Sky Montana as well as the addition of Korea who is set to host the 2018 Winter Olympics. Skimax has a number of educated consultants waiting for agents to call regarding information on ski product worldwide on 1300 136 997.



Hawai'i Tourism Oceania - Romantic Celebrations
This new Romantic Celebrations Guide features on weddings and honeymoons, with couple holidays, anniversaries and vow renewals also catered for. The guide has been created as a selling tool for travel agents specialising in romance in Australia. Information including an overview on the islands, marriage requirements, types of ceremonies, FAQ's, festivals and events, contacts and more. Download the guide online from www.discoverhawaii.com.au.



Back-Roads Touring - Winter UK and Europe 2011/12
The brochure features six unique, small group tours to Europe including Italy, France, Austria, Switzerland as well as the UK. Tours range in length from five to seven days, including the 13-day Italian Winter Indulgence from Rome to Milan. Priced from \$3,990ppst & it offers transport, accom, breakfasts, many meals and entrance fees. For copies see backroadstouring.com.au.



Aurora Expeditions - Papua New Guinea 2012
The 2012 Papua New Guinea brochure offers a special commemorative voyage to mark the 70th anniversary of Australia's involvement in WWII. Other itinerary's include exploring the New Guinea coast from Alotau to the Speik River to discover the remote islands and pristine beaches. For more information on the program visit www.auroraexpeditions.com.au.



P&O Cruises World Cruising 2012/13 Europe
European cruises are being spotlighted in the new 2012/13 brochure. 13 new ports of call have been added including Brindisi and Ancona on Italy's eastern coast, Durres in Albani and Kalmar in Sweden. More Northern European cruises will be offered in the new season onboard *Aurora* and *Oriana* due to customer demand. Details at www.pocruises.com.



Silversea - Asia Pacific Adventures Sep 11/May 2012
This 28 page booklet offers a number of voyages throughout Asia Pacific aboard *Silver Shadow* and *Silver Whisper*. Destinations include Thailand, South Korea, New Zealand, India, Japan, China, Malaysia, Singapore, Vietnam, Indonesia and Australia. New for the season is the Passport to Luxury where guests can select their own luxury experience on select 2011 and 12 voyages - see silversea.com.

Stampede Royal start

THIS year's Calgary Stampede in Canada received a huge global tourism boost, when the 10-day event was officially opened by the Duke and Duchess of Cambridge last week.

Prince William and Princess Catherine concluded their tour of Canada on Thu before jetting off to California on the US west coast.

German UNESCO sights

GERMANY has had four more sides added to UNESCO's World Heritage list, increasing its number to 36, incl: Fagus Factory, 5 areas of unspoilt beech forest; prehistoric pile dwellings and Hamburg Wadden Sea NP.

WIN CAMILLA FRANKS' 'SINGAPORE WEEKENDER BAG'



This week, *Travel Daily* is giving away Camilla Frank's

'Singapore Weekender Bag' to one lucky reader, courtesy of Singapore Tourism.

Australian fashion favourite Camilla Franks has created her first ever bag, inspired by her self-confessed "home away from home", Singapore. The stylish travel bag, called the 'Singapore Weekender Bag', offers enough room to pack all your essentials for at least a 96 hour break, along with some extra space for all your Singapore shopping treasures!

For your chance to win, email your answer to the question below by COB on Friday to: singapore@traveldaily.com.au

In 50 words or less, tell us what your perfect trip to Singapore would involve?

The most creative entry will win this fantastic prize and their name will be announced in *TD* on Monday 18th July.



Star Alliance not keen on Mid East carrier

CHIEF Executive Officer of the Star Alliance, Jaan Albrecht, says the airline group has no intention to sign any of the bigger Middle Eastern carriers, according to reports from India.

The claim would rule out the likes of Dubai-based Emirates, Abu Dhabi-based Etihad Airways and possibly even Doha-based Qatar Airways.

Albrecht was reported to have said having a Middle Eastern airline in the group would yield no benefits to existing members.

"Their traffic is basically between Asia and Europe creating artificial hubs in the desert.

"This does not fit with our business principle," Albrecht said last week in China.

Britz free fuel in Jul

TERRITORY Discoveries and car hire company Britz has teamed up to offer free fuel and unlimited kms on all campervan bookings deposited by the end of Jul.

During the incentive the top selling travel agents will go into a draw to win a five-day campervan hire with Britz, for travel in the Northern Territory.

Full details of the fuel offer at agents.territorydiscoveries.com.

UA delays SFO/CAN

UNITED Airlines has been given a green light to postpone the commencement of its new San Francisco to Guangzhou route, until no later than 30 Jun 2012.

The US Dept of Transportation told UA on Fri that it reserves the right to reconsider its decision should another carrier seek to take up the allocation of frequencies before that time.

Jetstar maintenance under scrutiny

QANTAS' low cost carrier Jetstar has become the next Australian carrier to be investigated by The Civil Aviation Safety Authority, following the cancellation of two flights last Thu.

CASA says it has "safety concerns" over the carrier's maintenance, with a Jetstar spokeswoman saying "some safety checks on minor things like testing emergency batteries and

May the Force be with Emirates



WITH just 60 days to go before the Rugby World Cup, players from the Emirates Western Force team enjoyed a fun day at Sydney's Circular Quay last Friday meeting with the general public.

Throughout the day the players challenged by-passers to games including ball throwing and Try Line Tussle, a fun tug-of-war style sport which saw the players connected to an inflatable rugby ball and battle to make it to the try line first.

There were lots of prizes to be won on the day including passes

to the Rugby World Cup, which kicks off in New Zealand on 09 Sep 2011.

Emirates operates its A380 aircraft daily between Sydney and Auckland.

Pictured *above* showing EK sales executives Ivette Velasco and Lincoln Bache (centre) some technical ball skills are Australian Perth-based rugby players Nathan Sharpe and David Pocock.

Email virus warning

TRENDSETTER Travel in NSW is warning agents to be wary of an email purporting to be from McDonalds that offers a free on printing and presentation to the manager of any store.

MD Adrienne Witteman told *Travel Daily* the email contains a zip file which "almost certainly contains a virus."

"It's just the kind of thing to appeal to staff with less well-developed palates!" she said.

2011 & 2012 Unprecedented Savings THIS WEEK'S FEATURE CRUISES

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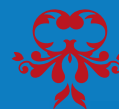
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Oh Man, what crazEY livery!



ABOVE: On Fri, Etihad Airways revealed to the world brand new livery for one of its A330-200 jets, which celebrates its sponsorship of the UK's Manchester City

Football Club.

Dubbed the 'Blue Moon Rising' livery, the artwork took 18 days to complete in the colours of Manchester City and required 450 litres of paint.

Etihad has also significantly expanded its commercial pact with the football club, signing a 10-year \$180m "game-changing agreement that redefines the traditional sports sponsorship paradigm," said ceo James Hogan.

"Etihad's work with Manachester City Football Club has already yielded a significant return on our investment and we are thrilled to build on our relationship".

The deal will see the renaming of The City of Manchester Stadium to Etihad Stadium, and the creation of a new Sportcity site and entertainment space in the city called Etihad Campus.

The shirt sponsorship deal is also being extended, which will see the Etihadlogo on the players home and away jerseys.

Blue Moon Rising will operate on the Abu Dhabi-Manchester route (which will go double daily from 01 Aug), along with flights to European, South African, Asian, Middle Eastern and Indian hubs, but not to Australian ports.

The team are pictured above about to depart on an EY charter flight, featuring the new livery for a pre-season tour to the US.

Qantas ZQN cancelled

QANTAS cancelled flights to Queenstown yesterday with the carrier's consumer website saying the stoppage was 'due to bad weather conditions'.

South Sudan no-go

DFAT has raised its travel advice to South Sudan to the highest level of 'Do not travel'.

10% off Lapland trips

BENTOURS has reduced its 23 Dec five-day Christmas in Lapland and its three-day Lapland Circle Adventure in 2011/12 by 10%, when booked by 31 Aug.

Twin Falls re-opened

KAKADU National Park has opened the Twin Falls following the completion of Crocodile surveys after the wet season.

Boardwalks and shuttle boats were reinstated at the end of last week, with cruises operating from 7:30am to 4:00pm daily with tickets available at Bowali Visitors Centre priced at \$12.50pp return.

Monday 11th Jul 2011

Watson semi-retires

TRAVEL Partners' key business development Professional Partner for Recruitment, Peter Watson, has parted ways with home-based travel network.

A spokesman for the group acting on behalf of Managing Partner Jeff Hakim, confirmed with **TD** this morning that Watson had "gone into semi-retirement".

Watson was appointed to Travel Partners senior management ranks in Apr this year

Mercure Euro deal

ACCOR's Mercure hotel brand is offering up to 40% off room rates in Europe when booking a min 2-night stay before 31 Aug.

The 'Ready to Visit' deal incl free brekkie and a welcome gift, and is valid at 400 hotels in 14 countries - see mercure.com.



On Sale Now!

Royal Caribbean International 2012-13 Season

Including sailings on Australia's first megaliner, **Voyager of the Seas®**



[Click here for more](#)



Republic Consulting would like to congratulate Travelscene American Express and its Members on being awarded Australia's Best Agency Group at the National Travel Industry Awards 2011



ROCKY MOUNTAINEER

To celebrate the release of Rocky Mountaineer's 2012 brochure we are giving one *Travel Daily* reader and a friend the opportunity to win a trip to spectacular Western Canada.

The prize includes two return economy airfares from Sydney to Vancouver flying Air New Zealand and a Classic First Passage to the West vacation including two days on board the Rocky Mountaineer with GoldLeaf service and pre and post accommodation in Vancouver & Banff.

For the first time, the Rocky Mountaineer brochure includes pricing in Australian dollars. To order your copy of the 2012 brochure, visit: www.rockymountaineer.com

To enter, compile all 21 answers and send by July 31, 2011 to: RockyMountaineer@traveldaily.com.au.

Reader with the most correct answers and the most creative response to the final question will win this fantastic prize.

Question 7: In 2012, Rocky Mountaineer will introduce a new route called the Coastal Passage. This service will depart from which west-coast US city?



[Click here for more information](#)

Frocking up for the festivities!

THE NTIA is always an excuse for the whole Australian travel industry to get their glad rags on, and Sat night was no exception.

TD has hundreds of photos from the event, and we'll be featuring them in each issue this week as

well as loading lots more onto www.traveldaily.com.au/photos.

There will also be a facility to purchase photos - see tomorrow's issue for details.

The full list of this year's NTIA winners are below.

- Rookie of the Year - Agent:** Katrina Tasker, Escape Travel Chatswood
- Best Travel Consultant - Retail:** Anne Westby, Travelcentre Bendigo
- Best Travel Agency Retail - Single:** Harvey World Travel Lane Cove NSW
- Best Travel Agency Retail - Multi Location:** Phil Hoffmann Travel
- Best Travel Consultant - Corporate:** Hannah Moore, The Travel Authority
- Best Travel Agency Corporate - Multi Loc:** Globetrotter Corporate Travel
- Best Travel Agency Corporate - Single Location:** Spencer Travel
- Best Conference & Incentive Travel Agency:** etm group
- Best National Corporate TMC:** Corporate Travel Management
- Best Innovation in Marketing - Retail Agency:** Phil Hoffmann Travel
- Best Travel Writer:** Stephen Scourfield, The West Australian
- Best Travel Industry Training Institution:** Brisbane Nth Institute of TAFE
- Best Hotel/Resort - Australian:** Cable Beach Club Resort & Spa
- Best Hotel/Resort Group:** Accor
- Best Agency Support Service:** Air Tickets
- Best Tourist Office - National:** Tourism Queensland
- Best Tourist Office - International:** Tourism New Zealand
- Rookie of the Year - Industry Supplier:** Christian Coronica, AAT Kings
- Best Sales Executive - Industry Supplier:** Blake Muir, Topdeck
- Best Car/Campervan Rental Operator:** Hertz
- Best Tour Operator - International:** Insight Vacations
- Best Tour Operator - Domestic:** AAT Kings
- Best Cruise Operator - International Based Operation:** APT
- Best Cruise Operator - Australian Based Operation:** Princess Cruises
- Best Wholesaler - International Product:** Creative Holidays
- Best Wholesaler - Australian Product:** Qantas Holidays & Viva! Holidays
- Best Domestic Airline:** Qantas Airways
- Best International Airline - Off-Line:** Lufthansa German Airlines
- Best International Airline - On-Line:** Singapore Airlines
- Best Agency Group [100 stores or more]:** Travelscene American Express



ABOVE: It was a big night for Rookie of the Year - Industry Supplier Christian Coronica from AAT Kings. He's pictured with two fellow finalists in the same category - Amie Tickner of Contiki and Laura Cuthbert from Trafalgar Tours.

BELOW: See how happy they look - and this was before they knew they had won! The TSAX team: Graham Muldoon, Kim Tomlinson, Kristen Liebmann, Kathy Cameron, Verity Newton and Adam Vance.



LEFT: Two charming ladies: Gail Parsonage from the International Institute for Peace through Tourism; and Sandra Chiles from inPlace Recruitment.

BELOW: The ever-smiling Russell Butler from Avis with Barry Mayo, TravelManagers.



BELOW: Some of the Star Alliance cosies up: Alison Espley from United Airlines with Cam Wallace of Air New Zealand.



For many more exclusive NTIA photos from *Travel Daily* and *travelBulletin*, the official media sponsors of the event, see TD every day this week.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 428, West Ryde, NSW 1685
Phone: 1300 799 220 Fax: 1300 799 221

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Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:

CRUISE
WEEKLY

Travel Daily TV

Pharmacy
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Advertising and Marketing: Lisa Maroun (Manager), Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au



THERE'S NEVER BEEN A BETTER TIME TO MEET THE AA EXECUTIVE TEAM

RECOGNISE YOUR TRUE POTENTIAL

MANAGING DIRECTOR

PERTH – SALARY PACKAGE TO \$185K

If you want a role that recognizes your true skills this is the role for you. You are capable of providing strategic direction to a team, developing and managing the business to ensure sales targets and overhead budgets are achieved to deliver profitable results. This senior role requires an experienced MD with a proven track record in driving a business to achieve ongoing success. This is a brilliant organization in which to grow.

THRIVE WITH A LEADING BRAND BEHIND YOU

REGIONAL SALES MANAGER

MELBOURNE – SALARY PACKAGE \$100K+

This is an exciting role with a leading organisation at a senior management level. You will be highly experienced in both sales and account management with proven ability to grow and retain your portfolio. You'll have strong leadership skills with the ability to drive and develop a team to ensure the performance of the business is strong and targets are achieved. With a great brand, you can go a long way.

HIGH LEVEL ACCOUNT MANAGEMENT

SENIOR ACCOUNT MANAGER

SYDNEY – SALARY PACKAGE TO \$120K

If you are a talented Account Manager with an understanding of large corporate travel programs this role will allow you to spread your wings with a select group of clients. The role is to effectively manage key client relationships and add value through the provision of analysis & recommendations, supplier negotiations, service delivery resolution and market knowledge. This is a leading global organization at the top of the market.

HIT THE BIG TIME IN CORPORATE SALES

SENIOR CORPORATE SALES MANAGER

PERTH – SALARY PACKAGE OTE \$120K++

Join this leading global Corporate agency and enjoy having a world-leading Brand behind you. You'll be a natural born hunter with the desire to achieve results, earn fantastic money and be recognized as a formidable force in the WA market. You'll have an amazing network through the corporate space and be recognized with a top salary, lucrative incentives, and amazing company benefits.

PLAY BY NUMBERS

FINANCE MANAGER

BRISBANE – SALARY PACKAGE TO \$75K

Join this innovative travel company and use your mastermind accounting skills to ensure the company meets required budgets and forecasts. Along with handling a range of day to day accounting functions you will be responsible for providing ongoing support to the management team in identifying system improvements and growth for the business. Modern office, parking and a top package are on offer.

ARE YOU FULL OF GREAT IDEAS?

BUSINESS SOLUTIONS MANAGER

SYDNEY – SALARY PACKAGE TO \$95K+

This exciting role needs your behind-the-scenes experience in technology solutions, client relations and project management. With your understanding of your customers' business processes you'll be supporting key clients in providing gap analysis and implementing new technology products, working alongside the sales team in optimizing commercial agreements to ensure the renewal of contracts.

YOU CAN WALK THE WALK & TALK THE TALK

BUSINESS DEVELOPMENT MANAGERS - HOTEL

MELBOURNE – SALARY PACKAGES TO \$65k + BENEFITS

Love the idea of being out on the road? Always wanted to join a reputable hotel group that develops and nurtures their employees? We have several opportunities available now including BDM for MICE and LEISURE, as well as SALES EXECUTIVE for ALL MARKETS. These roles require talented sales professionals with a passion for hotel networking! Bring your skills to this multi-national hotel group and don't look back.

HIT THE ROAD RUNNING ON ALL CYLINDERS

INDUSTRY SALES / BUSINESS DEVELOPMENT

SYDNEY/MELB/PERTH - SALARY PACKAGES TO \$80K + BENS

With your head held high you'll be proud to represent these great products across the leisure travel market. Carrying a growing product range and a name that sells itself you can hit the ground running with the confidence of being able to use your existing relationships across the travel trade gained from your previous experience working on the road. High energy, a passion for travel and a full clean license essential.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR
Ph: 02 9231 1299

Linda Green
NSW & ACT
Ph: 02 9231 2825

Carmen Pugh
OLD & NT
Ph: 07 3229 9600

Kathryn Heberton
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Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

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Start the week in a new job



Ben Carnegie

Travel Consultants - Sydney

Do you love servicing your clients and their travel needs, but you're looking for a new work place that removes you from consulting face to face? I am seeking experienced Retail Consultants that have a passion for Fiji and the South Pacific to join this incredibly successful company. Join this happy and motivated team where top consultants earn over \$100K OTE.

- ▶ Do you have a passion for Fiji and the South Pacific?
- ▶ Sydney CBD location, multiple positions available
- ▶ Competitive base salary + uncapped commission earnings

Click here for more details or call Ben.

Client Relations Coordinator

Do you enjoy using your superior command of the English language? Put these skills to good use in this rewarding position. The ultimate goal of this role is to ensure that your clients leave happy. This is also your chance to play the detective and solve any issues that may arise from day to day operations. If you are empathetic in nature and enjoy seeing situations turn positive due to your hard work look no further.

- ▶ Join this travel wholesaler offering fantastic benefits!
- ▶ Centrally located in the Sydney CBD
- ▶ Salary up to \$50K + super

Click here for more details or call Ben.



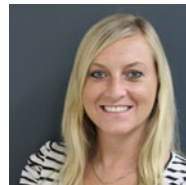
Kristi Gomm

Inbound Consultant

This boutique Inbound agency, known for their excellent reputation seeks an experienced Consultant to join their multi lingual team. You will be arranging group land content around Australia. For this role you will need experience in the Australian Inbound sector preferably dealing with European markets plus strong domestic product knowledge.

- ▶ Tourplan is essential, 2nd language highly advantageous
- ▶ Sydney CBD location
- ▶ Salary range \$40-\$48K DOE

Call or email Kristi for more details.



Liz Vibert

Finance Manager - Brisbane

Join this innovative online travel company who sell a wide range of packaged holiday products across the globe. Be part of this company and their journey and see your career soar! Your responsibilities will include preparing all internal & external financial reports, manage all day to day accounting routines & provide high level support to management.

- ▶ Strong financial management/accounting background req.
- ▶ Brisbane location
- ▶ Salary up to \$70K + super

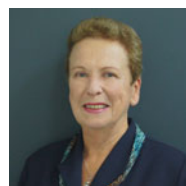
Click here for more details or call Liz.

Fares Analyst - 8 month Contract

This organisation is focussed on providing innovative product and service solutions for travel agents in Australia, New Zealand and the South Pacific Islands to enhance their businesses and offer added value to the traveller. You will engage with internal, external, agency & airlines customers to gather, analyse and document fare filing requirements. A working knowledge of ATPCo is essential for this role.

- ▶ Contract role with possibility of permanent position
- ▶ Sydney CBD location
- ▶ Salary up to \$60K pro rata + super

Click here for more details or call Liz.



Sandra Chiles

Corporate International Consultant

We are looking for multi skilled Corporate Consultants who would like a change from working with a corporate TMC where you are just a number, or Retail Consultants with at least 2 years experience who would love to move into the corporate arena. Join award winning TMC's that offer their clients a higher level service and the personal touch.

- ▶ Amadeus, Sabre, Galileo
- ▶ Sydney CBD locations
- ▶ Salaries up to \$60K DOE

Click here for more details or call Sandra.

As the first travel recruitment specialist in Australia we know the travel job market better than anyone, call us to discuss your career path.