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First with the news

Monday 18th July 2011

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EK special SYD fares

EMIRATES has today launched the upcoming return of its third daily Sydney-Dubai flight with a range of special fares, and will promote the new service as "enabling passengers to fly to 16 destinations globally within the same day of travel".

EK415, to recommence 03 Oct using a 777-300ER, will depart Sydney at 0600 daily, with the specials including a \$1928 return fare to London Heathrow fully inclusive, valid for bookings ticketed before 15 Aug and for travel 03 Oct 2011-31 Mar 2012.

MEANWHILE Emirates is also now offering Senior business class fares from BNE/SYD/MEL/PER to 19 European destinations, valid for pax 60 years and older.

The special, also available from 10 Virgin Australia domestic ports via BNE and MEL, lead in at \$6990 gross return for sales to 31 Aug.

Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: **(click)**

- AA Appointments jobs
- inPlace Recruitment

New Star City hotel revealed

TABCORP has confirmed the late Oct opening of 'The Darling', a new 171 room hotel which is part of the \$860m refurbishment and extension of its Star City Casino at Sydney's Darling Harbour.

The property will be run by gm Drew Schlesinger, who moves from his most recent role as gm of the InterContinental Hotel in New York Times Square.

The Darling has been designed as a standalone hotel, with its own "arrival experience, amenities and alluring personality," and is the first five-star newbuild hotel

in Sydney since 2000.

Reservations will open from next month, and the complex will also start to debut new bars, restaurants and an expanded retail precinct from Sep.

Penthouse suites at The Darling will offer VIP butler service, media rooms and fireplaces.

The casino and hotel is also now promoting itself as 'The Star' - see www.thedarling.com.au.

Uniworld Asia boost

UNIWORLD River Cruises has added two Vietnam and Cambodia itineraries to its Asia program for 2012, with both voyages on board the new *River Saigon* which debuts next Jan.

GM John Molinaro said the purpose-built 30-stateroom ship "raises the bar for luxury cruising in South East Asia."

Prices for a 15 day cruise/tour start at \$5648ppts with discounts on offer for early bookings - see uniworldcruises.com.au.

TD Business class guide

THE next edition of *Travel Daily's* popular Business Class Airline Guide will be published next week, with the latest details of the business class offerings of airlines operating in the Australian market.

Agents utilise the guide as an easy reference for their clients, with the new edition following enthusiastic support from across the industry for last year's edition.

There is limited additional space in this year's guide, so any airlines wishing to be included should urgently contact Magda Herdzik on advertising@traveldaily.com.au.

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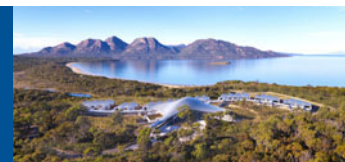


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Jetstar Asia 50% boost

JETSTAR Asia will increase its Singapore-based fleet by seven aircraft this year, with the major expansion including five extra Airbus A320s and two additional A330s (**TD** breaking news Fri).

The carrier said the investment of \$500m was a 50% expansion of the hub, with the operation to see an extra 40 weekly flights by the end of 2011.

As well as Jetstar's new Beijing services (**TD** Wed) and the addition of Hanoi (**TD** Fri) and Ningbo (**TD** 07 Jul) the extra planes will see the carrier boost frequencies to a range of other destinations including Taipei, Kuala Lumpur, Ho Chi Minh City, Hong Kong, Bali and Jakarta.

"Last year Jetstar became the largest low cost operator serving Singapore, and with today's announcements we plan to extend our lead," said Jetstar Group ceo Bruce Buchanan.

He said that the airline's Pan Asian strategy was supported by an "immense appetite for low fares travel" from the emerging middle class in the region.

Globus agent bonus

GLOBUS is offering Aussie agents a free holiday or credit to the value of \$2500 when they sell five 2011 Globus, Cosmos or Monogram holidays.

The offer is limited to the first 40 agents who book five or more passengers from 01 Jul and isn't applicable to group bookings - see www.globusfamily.com.au.

Strategic Scoopon backlash

A NUMBER of consumers have reacted to the Strategic Airlines \$599 Melbourne-Phuket offer on the Scoopon deals site (**TD** Fri), saying the "normal" \$2298 price quoted was significantly inflated to make the deal look better.

Within minutes of the offer going live at noon on Fri the Scoopon page on Facebook was alive with comments about the deal which was claimed to be a 74% discount on standard fares.

"Normally over \$2000 to fly to Phuket? Who pays that much unless they're going business class," was one comment, while another respondent said she had recently flown to Phuket with Singapore Airlines for about \$800.

Other commenters described the offer as a "rubbish deal" and "misleading," citing packages

offering return flights and 7 nights accom for \$1100.

Interestingly, all of the negative comments have now been removed from the Scoopon page.

And lots of people must have thought it was a good deal, with Scoopon rapidly selling out the 2000 special fares on offer.

TRAVELtech earlybird

THE annual TRAVELtech web travel, marketing and distribution event returns to Sydney on 29 Aug, with an earlybird offer of \$499+GST on offer until Fri.

This year's event is themed 'Best of Enemies' with key speakers from Zuji, Tourism Vic, Carnival, Virgin Australia, Sabre Pacific and CTM - more info at www.traveltrends.biz.

group sales supervisor Brisbane Based

Virgin Australia is again changing the face of Australian Aviation during 2011 with our Game Change Program doing for corporate travellers what we did for leisure travellers ten years ago. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand and to become a part of this dynamic company that understand that people are its greatest asset. Our innovative culture is what sets us apart and through our creativity and willingness to adapt we will continue to challenge ourselves to shape the future of airline travel.

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To be considered for this role you must be able to demonstrate previous leadership experience - the proven ability to motivate and lead your team to success is crucial. Previous experience in a similar role within the Airline or Travel Industry is essential along with a solid understanding of fares and ticketing GDS systems. This is a 12 month contract position, which offers you an exceptional opportunity to work within Virgin Australia.

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Applications close Thursday 21 July 2011

now you're flying



Singapore bag winner

CONGRATULATIONS to Nadia Buxton from Pulse Travel in Qld who was the lucky winner of a Camilla Franks weekender bag in last week's **TD** competition.

Her winning entry was:
Orchard Road lets my mind run wild with Imagination

Tiffany's, Jimmy Choos - that's my kind of destination!

When done shopping there's nothing better than relaxing with a Singapore Sling!

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Etihad airmiles are now as simple as fare + tax.

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Daydream appoints

DAYDREAM Island Resort & Spa has today named Jessica Ireland as its new Leisure Sales Manager.

Ireland previously worked with Voyages Hotels & Resorts and online meta-search company, Global Travel Market, in London.



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Zambia airport fee

DFAT has updated its travel advice for Zambia, advising of the details of the country's departure tax for all passengers on domestic and international flights.

The fee is US\$3 for domestic and US\$5 for international tickets and is not included in fares at present.

V Aust/Pacific Blue

THE International Air Services Commission has issued a series of determinations which authorise Virgin Australia's V Australia offshoot to codeshare on Pacific Blue flights to the Cook Islands, Vanuatu, Solomon Islands, Tonga and Papua New Guinea, as well as on Virgin Blue Indonesia services.

Share your shirt

THE Hotel de la Paix in Siem Reap, Cambodia has launched a unique initiative to help underprivileged people in its local community.

In partnership with a local non-profit NGO, the 'Share Your Shirt' campaign invites people from around the world to send their unwanted t-shirts to the hotel, from whence they will be distributed to the neediest rural communities in the country.

Anyone wanting to make a difference can send their shirts to Hotel de la Paix, Sivutha Blvd, Siem Reap Cambodia.

The progress of the campaign will be tracked online at facebook.com/hoteldelapaix.

SQ boosts flights

SINGAPORE Airlines has announced a range of capacity increases for the upcoming Northern Winter schedule, including a doubling of services between Singapore and Guangzhou to 14 per week.

The carrier said continuing growth in travel demand would also see it add a fifth daily service between Singapore and Bangkok, while Tokyo Haneda flights will return to double daily.

SQ will boost flights to India, with an additional weekly Ahmedabad service and Mumbai increasing to 17 flights per week.

Services to Istanbul will also increase to six per week, with three of these carrying onto Athens, while SQ services to Cape Town via Johannesburg will increase to four per week.

Marriott Klick switch

MARRIOTT International has appointed Klick Communications as its new official corporate and brand representative in Australia.

The representation covers all 16 hotels brands within Marriott's portfolio, including Renaissance, Fairfield Inn, JW Marriott, Edition, Ritz-Carlton and Courtyard.



Window Seat

IN a major breakthrough for religious freedom, an Austrian man has won the right to wear a spaghetti-draining sieve on his head in his official drivers licence photograph.

Niko Alm claims the unusual hat is required by his "Pastafarian" faith, with officials yet to rule on whether he can wear a strainer in his passport photo.

ACCOR encouraged a number of celebrities to cuddle up last Fri, as part of a celebration in Sydney's Martin Place to celebrate the hotel group's 20th year in Australia.

The antics included an intriguing menage-a-quatre (below) which saw Channel 7's *Sunrise* team of Natalie Barr, Melissa Doyle, David Koch and Simon Reeves publicly sharing an Accor King Leisure bed.

See www.20years.com.au.



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Gate 7, a destination marketing company representing Las Vegas and other destination clients seeking a sales and marketing account manager.

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Vodafone NZ discounts

MOBILE phone firm Vodafone is offering Aussie travellers to NZ cheaper internet access, with new trans-Tasman Roaming Data packs priced from just 10c/MB.

US govt to analyse airline ancillary fees

AIRLINES flying within the US will be asked to provide a specific break-down of revenue raised through ancillary charges quarterly, under proposed new measures by the United States government.

On Fri, the US Department of Transportation (DOT) outlined changes it expects will "make airline pricing more transparent." "In an era of rising fees, pax deserve better information about how airlines are performing" said US Transport Secretary Ray LaHood.

Being able to identify the amounts collected by each airline would improve information made available to the public to make informed decisions, the DOT said.

Last year alone, airlines received US\$3.4 billion from baggage fees and US\$2.3 billion from reservation change fees.

Under the planned overhaul, carriers will be asked to report on 16 optional charges, covering: booking fees, priority check-in, baggage, in-flight entertainment, in-flight medical equipment, sleep sets, in-flight food/non alcoholic drinks, alcoholic drinks, pets, seating assignments, reservation cancellation and change fees.

Other breakdowns the DOT wants are for: lost ticket fees, unaccompanied minor assistance

charges, frequent flyer points acceleration, commissions on travel packages, travel insurance, inflight duty free and retail sales & one-time lounge access levies.

Catching up with Skroo in Paris!

FLIGHT Centre top achievers were celebrated over the weekend in Paris at the company's annual Global Ball.

In typically lavish style, the event featured a keynote speech from the inspirational actor Michael J. Fox, while the entertainment included a unique performance by the one and only Cyndi Lauper.

One of the many sponsors was Sabre, with attendees including Sabre Pacific ceo Gai Tyrrell, who's pictured at right with Flight Centre ceo Graham Turner and Karen Tsolakis of Qantas.

Sabre provides Flight Centre's GDS services in North America and also supplies a "range of global solutions" to the company.



TI launches Japan

TRAVEL Indochina today released a new 28-page e-brochure featuring Handmade Holidays in Japan, following the lowering of the DFAT alert for the country.

Travel Indochina ceo Paul Hole said "we're confident that this is the right time to return" to Japan.



CONGRATULATIONS

Tracey McAlpine
from Stella Travel Services

Tracey is the top point scorer for Round 17 of *Travel Daily's* AFL industry footy tipping competition, and has won a complimentary pass for two people to Sydney Tower Observation Deck, courtesy of Sydney Attractions Group.



Major Prize Sponsors

1st Prize: 4-night holiday to Europe, courtesy of Emirates, Adina Apartment Hotels & RailPlus

2nd Prize: 4-night cruise in Fiji, courtesy of Pacific Blue & Blue Lagoon Cruises

3rd Prize: Apple iPad 2, courtesy of Compass Car Rental



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Strategic considering MEL-HNL route

BRISBANE-based Strategic Airlines is expected to announce the launch date for its Honolulu service (**TD** 27 Apr) in the next two weeks, to begin by Dec.

VC wants to begin the route with a thrice weekly offering, the *StarAdvertiser.com* in Hawaii reported, using an A330-200.

The website also cited another possible Australia-Honolulu route as being on the cards.

Hawaii Tourism Authority's vice president of brand marketing, David Uchiyama, said the flights would open up the US state to a new market, given all other HNL services operate from Sydney.

"If the Brisbane departures are successful, they'd condise originating out of Melbourne," Uchiyama revealed.

Last month Strategic applied to the US authorities seeking an expedited authorisation for it to begin its first US route (**TD** 06 Jun), with an initial launch date previously flagged for Sep 2011.

Thrifty quake fundraiser



THRIFTY Car Rental has donated \$42,000 to The Salvation Army Canterbury Earthquake Appeal. The funds were raised between its Thrifty Australasia and NRMA Group of brands.

Last week Emma Gardiner, GM of Thrifty NZ handed

over a cheque to Major Robert Ross, Territorial PR Secretary at The Salvational Army Linwood Community Centre in Christchurch.

Jetstar RWC boost

JETSTAR will beef up frequencies in New Zealand during the Rugby World Cup, giving more fans the opportunity to explore the country, the carrier said on Fri.

100 flights, or 17,700 seats, will be introduced for travel between 15 Sep-09 Oct, requiring an extra aircraft to be based at Auckland.

The 14 new return services are operating to/from Auckland - a daily Christchurch; four weekly Wellington and thrice weekly Queenstown services.

Jetstar Australia & NZ ceo David Hall said the move shows the airline is "committed to helping more people travel...for the lowest fares, during what's going to be an extremely busy time for the New Zealand tourism industry."

Wolgan carboNZero

WOLGAN Valley Resort & Spa in the Blue Mountains has achieved its carbon neutral status for the second year running with a carboNZero recertification.

Delta culls 23 routes

HIGH fuel costs and low demand has resulted in Delta Air Lines saying it intends to retire all the turboprop and many small jet routes operated on regional services by Mesaba Aviation and Pinnacle in the United States.

WIN A ONE NIGHT STAY AT THE SEBEL PIER ONE SYDNEY

This week, Mirvac Hotels & Resorts is giving one lucky *Travel Daily* subscriber the chance to win one night's accommodation in a Waterside King Deluxe Room including full buffet breakfast for two people at The Sebel Pier One Sydney, valued at \$870*.

For more information, visit www.sebelpierone.com.au

For your chance to win, email your answer to the question below by COB on Friday to: mirvac@traveldaily.com.au

In 25 words or less, tell us what you love most about The Rocks in Sydney?



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QFG0244_Press

New Delhi Airport hotel

LANGHAM Hospitality Group has opened the 93-room Eaton Smart, New Delhi Airport Transit Hotel, which has rooms in both the domestic and international wings of Terminal 3.

The property is available for pax with "unpleasant layovers", and has rooms leading in at around \$65 per five hour stay.

Another Japan LCC?

JAPANESE skies could be set to become more crowded with low-cost carriers, with an announcement mooted this week about a tie-up between All Nippon Airways and Malaysian budget airline AirAsia, according to a Tokyo newspaper report.

The possible deal follows suggestions of an agreement between Qantas and ANA's rival Japan Airlines (**TD** 01 Jul) to establish a Jetstar Japan operation.

Qantas and JAL haven't confirmed the deal, with QF only saying it was "looking at a range of opportunities across Asia".

Inflight video streaming

TRAVELLERS on many US domestic flights will soon be able to access a wide array of new internet services with the launch of an "in-air multimedia platform" by onboard connectivity provider Gogo.

The company says it plans to work with airlines to offer pax real-time travel information, news, inflight shopping deals, social network integration, as well as access the latest movies and TV shows via streaming video.

"This is the convergence of in-flight connectivity and entertainment," said Gogo ceo Ash Eldifrawi.

"When we first started offering wi-fi connectivity, it became clear to us that we could offer travellers so much more to enhance their travel experience."

He said the new platform would allow Gogo's airline partners to provide customised in-air online experiences to reflect their brand.

Malaysia air alert

THE Department of Foreign Affairs has reissued its travel advice for Malaysia, warning that air quality in most of the country has deteriorated in the last week due to heavy smoke from fires in Sumatra and Borneo.



Brochures of the Week

WELCOME to Brochures of the Week, **Travel Daily's** Mon feature. *If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including an image of the front cover plus contact details to brochures@traveldaily.com.au. **And don't forget our FREE brochure listing service at www.traveldaily.com.au/brochures.***



Wildlife Safari - Indian Ocean

The new brochure features luxury resorts and custom designed private journeys to the Maldives, Mauritius, Seychelles, Sri Lanka, Madagascar and Zanzibar. New for the season are more resorts in the Maldives including all inclusive properties, private journeys in Sri Lanka and honeymoon resorts in the Seychelles. More details online at wildlifesafari.com.au.



Hurtigruten - Explorer 2012/13

The Explorer brochure for the 2012/13 season is packed with new itineraries, while Antarctica departure dates have been expanded and savings up to 20% are on offer for sailings in Greenland, Spitsbergen and Europe, when booked by 30 Sep and by 31 Dec for Antarctica. Info from hurtigruten@discovertheworld.com.au or 1800 623 267.



Holland America Line - Cruise Holidays 2011-2012

Iconic cruise operator Holland America Line offers a huge range of itineraries in Alaska, the Pacific, Bermuda, Canada, New England, Caribbean, Europe, Hawaii, Tahiti, Marquesas Islands, The Mexican Riviera, Panama Canal and South America. For more information visit hollandamerica.com or call 1300 857 637.



Small Luxury Hotels of the World - Be Inspired

SLH has launched its range of experiences in its new Be Inspired brochure featuring tours for the adventurer, romantic, culture-vulture or refined gourmet traveller. The brand offers 520 hotels in more than 70 countries - for more information see slh.com.



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DFW delegation returns to Australia

A DELEGATION of top level Dallas/Fort Worth area civic and business leaders are in Brisbane and Sydney this week as part of a campaign to promote trade, tourism and the new Qantas DFW route which launched in May.

The mission includes a series of business meetings and events in each city to promote the North Texan region.

"We are here to talk about the great travel experience and the convenient connections that DFW Airport offers to Australian passengers," said DFW Int'l Airport ceo Jeff Fegan.

The route has been billed by Fegan as a "game-changer" due to its connection options across the Americas and the Caribbean.

Mabrie Jackson CEO of the North Texas Commission said the visit was "vital" to promote the

airport and region "as a destination and as a great place to do business."

The DFW delegation also includes representatives from the Fort Worth Chamber of Commerce, Dallas Regional Chamber, Fort Worth Convention & Visitors Bureau, Dallas Conv. & Visitors Bureau and the World Affairs Council of Dallas/Fort Worth.

This week's visit follows on from another mission held in Mar prior to the Qantas DFW inaugural - see **Travel Daily TV** or [click here](#).

Beyond China deals

BEYOND Travel has slashed the price on its full range of China itineraries in 2012, with discounts of up to \$4,000 per couple on deluxe Yangtze River cruise-tours.

Bookings paid before 29 Jul incl an exclusive private car transfer in Beijing or Shanghai.

AA/CX c's extension

ONEWORLD alliance partners American Airlines & Cathay Pacific have extended their codeshare pact to incl CX's soon to launch Hong Kong to Chicago service.

The strengthened partnership also covers CX's Hong Kong to Ho Chi Minh City service.

JAL's May stats up

JAPAN Airlines recorded a rise in int'l pax numbers during May up 4.4 percentage points to 57.4% compared to the same time in Apr carrying over 450,000.

Something fishy about this fam



ABOVE: Over 45 Australian travel agents were hosted by Positively Wellington Tourism and Air New Zealand on a famil to the region last month.

The educational gave attendees a real taste of Wellington and its surrounds, which included a visit to the Marlborough region and Wairarapa, taking a Mussel cruise in the Marlborough Sounds, a wine tour in Martinborough and time at Te Papa Museum

(Australasia's most visited museum) in Wellington City.

Pictured here showing off their catch after fishing on Queen Charlotte Sound with Sounds Connection Fishing, from left are: Kasie Lovell, Port Fairy Travel; Lahnie Coster, Travelscene Bairnsdale; Amelia Baltic, Harvey World Bacchus Marsh; Domenico Brasacchio, Modica Travel Service; and Leanne Michelle O'Connor, Harvey World Horsham.

Paresa Stay Pay

PARESA Resort in Phuket has launched a new 'double stay' deal offering one free night for each night booked, until 31 Oct.

Stays in the Cielo Residences are priced from US\$1,440 per night (with a maximum of six nights for the price of three), and include daily breakfast, canapes and a cocktail hour - [paresaresorts.com](#).



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As a division of the Department of Business and Innovation, working with Tourism Victoria presents a variety of challenges and opportunities, with an extensive range of personal and professional development programs designed to enhance our people and their careers. Working closely with industry, business and the community enables you to make a difference to the economic prospects of all Victorians.

To view a position description with key accountabilities and full selection criteria visit www.careers.vic.gov.au - position reference VG/002550.

Applications close 27 July 2011.

Monday 18th Jul 2011

MCEC Cardio conf.

MELBOURNE has won the rights to host the World Congress of Cardiology in 2014, with the four-day event to attract around 9,000 delegates and generate \$36m for the Victorian economy.

The congress will be held at the Melbourne Convention and Exhibition Centre.

Air NZ 777-300s to Fiji

AIR New Zealand is up-gauging aircraft used on services between Auckland-Nadi with B777-300s to replace the current B767-300s & Airbus A320s used on select Fri, Sat and Sun flights between Dec and Feb, according to its website.

Silhouette \$99 cabana

CELEBRITY Cruises newest ship, *Celebrity Silhouette*, is to feature a collection of luxurious private cabana-like settings called 'The Alcoves' which "are designed to allow for relaxation and seclusion within a hip ambience."

Located near The Lawn Club, the settings features hammocks and Adirondack chairs, and comes with a fresh fruit plate, hand-held fans, an iPad loaded with movies, games and magazines, & more.

Additional food and beverages can also be ordered, at a charge, along with wi-fi.

A full-day rental for days in port will cost US\$99 while days at sea are charged at US\$149 - there's even an option to rent an Alcove for the entire cruise duration.

The eight chic Alcoves, to debut on *Silhouette* next week when it launches, can accommodate up to four guests at a time, and can be booked online prior to sailing.



MARKETING COORDINATOR
Australia, New Zealand & Asia

Maternity Leave Contract until March 2012

World Aviation Systems, GSA for LAN Airlines, is seeking an organised, dynamic and self motivated individual to join our Sydney office.

You will be responsible for supporting the Marketing Manager in the development and implementation of LAN's promotional campaigns, branding strategy, sales and email campaigns. You will work closely with designers/printers to manage brochure and ad production; assist with organisation of trade events, expos and other events; coordinate the writing of brochures, web pages, letters and email communication; liaise with media to place online and print ads; maintain marketing tracking documents and reports with online/offline campaign activity and other duties as required.

The role requires a minimum of 2 years marketing coordination experience, strong communication and organisational skills, attention to detail, strong computer skills (MS Office and GDS) and appropriate travel qualifications. Fluency in Spanish is highly desirable. Salary range is mid \$40,000.

Please email your resume to vesna.ilic@worldaviation.com.au by close of business on Friday, 20th July 2011.
Only successful applicants will be contacted.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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CRUISE
WEEKLY



ROCKY MOUNTAINEER

To celebrate the release of Rocky Mountaineer's 2012 brochure we are giving one *Travel Daily* reader and a friend the opportunity to win a trip to spectacular Western Canada.

The prize includes two return economy airfares from Sydney to Vancouver flying Air New Zealand and a Classic First Passage to the West vacation including two days on board the Rocky Mountaineer with GoldLeaf service and pre and post accommodation in Vancouver & Banff.

For the first time, the Rocky Mountaineer brochure includes pricing in Australian dollars. To order your copy of the 2012 brochure, visit: www.rockymountaineer.com

To enter, compile all 21 answers and send by July 31, 2011 to: RockyMountaineer@traveldaily.com.au.

Reader with the most correct answers and the most creative response to the final question will win this fantastic prize.

Question 12: When does the first direct service SYD to RAR leave Sydney?



AIR NEW ZEALAND

Travel Daily
First with the news

Click here for more information

MAS winter promo

MALAYSIA Airlines has released a number of 'Winter Warmer' sale fares, with Economy class fares from Perth to Kuala Lumpur or Kota Kinabalu starting from \$1097 return, on sale until 31 Jul.

Other sales fares included are to Europe and the UK.

AF/KLM/PX interline

AIR France-KLM and Air Niugini have this month launched an interline e-ticketing agreement on services between the capital of Papua New Guinea & Europe.

The arrangement allows for better connections from Port Moresby to Paris & Amsterdam, and any of AF/KLM's destinations, via connections in Singapore, Hong Kong, Manila and Tokyo.

Hyatt US acquisition

HYATT Hotels Corporation has acquired 24 hotels from a private hotel development firm in the US called LodgeWorks, allowing the group to enter nine new markets across America.

World Youth Day rego

AUSTRALIAN travellers heading to Madrid to attend the World Youth Day 2011 are being advised to register at the event's website to obtain official accreditation.

See www.madrid11.com/en.

ZUJI rooms for \$99

ONLINE agent ZUJI Australia has rooms for \$99 or less at more than 25,000 hotels worldwide, on sale until midnight 20 Jul.

Advertising and Marketing: Lisa Maroun (Manager), Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au



Pharmacy
DAILY



YOU CAN TRUST THE AA EXECUTIVE TEAM WITH YOUR JOB SEARCH

RECOGNISE YOUR TRUE POTENTIAL

MANAGING DIRECTOR

PERTH – SALARY PACKAGE TO \$185K

If you want a role that recognizes your true skills this is the role for you. You are capable of providing strategic direction to a team, developing and managing the business to ensure sales targets and overhead budgets are achieved to deliver profitable results. This senior role requires an experienced MD with a proven track record in driving a business to achieve ongoing success. This is a brilliant organization in which to grow.

CLIENT FACING YET SOLUTIONS BASED

BUSINESS SOLUTIONS MANAGER

SYDNEY – SALARY PACKAGE TO \$95K+

If you want a unique role that uses all of your experience in Ops, Sales, and Technical skills read on. If you have both front and back end experience in GDS you can identify functionality problems and solutions for your clients. You'll be working in between the sales, account management and operations teams putting you in a unique position adding value to customers and communicating across the business.

PEOPLE ARE YOUR BUSINESS

HR MANAGER

SYDNEY – SALARY PACKAGE TO \$95K

Provide leadership and coordination of the HR functions throughout this large, fast-paced business and ensure the successful outcomes of strategic plans. You'll be experienced in all facets of generalist HR functions including recruitment, learning & development, performance mgmt, and leading teams. Exposure to e-Learning systems would be a great advantage. If you love people, you'll love this business.

HIGH LEVEL ACCOUNT MANAGEMENT

SENIOR ACCOUNT MANAGER

SYDNEY & MELBOURNE – SALARY PACKAGES TO \$120K

Are you at the peak of your game? If you're a talented Account Manager with an understanding of large corporate travel programs this role will allow you to spread your wings with a select group of VIP clients. You will effectively manage key client relationships and add value through the provision of analysis & recommendations, supplier negotiations, service delivery resolution and market knowledge.

MUSIC TO YOUR EARS

CORPORATE SALES MANAGER – ENTERTAINMENT

MELBOURNE – SALARY PACKAGE OTE \$80k PLUS

Combine your passions – travel & entertainment. The excitement of concert touring, film production and music is right on your doorstep. This BDM role requires a sales savvy industry specialist who loves targeting an audience a little different from the rest. If you find the normal corporate market a little dull make an impression within an exciting industry. Your networking talents are essential here!

RUN THE BUSINESS AND LEARN FROM THE BEST

GENERAL MANAGER

SYDNEY – SALARY PACKAGE OTE \$100K

Managing a sales and operations team, you'll be designing and executing a sales & marketing plans and enjoy being the face of this energetic Brand. Responsible for the growth of the business and increased profits through revenue generation from the travel trade, this is a fantastic "step-up" role for a senior Sales & Marketing manager searching for a GM opportunity.

LOVE A FIVE STAR BRAND?

BUSINESS DEVELOPMENT MANAGER – RETAIL MARKET

PERTH - SALARY PACKAGE TO \$63k + CAR ALLOW + BONUS

Searching for a new challenge? With this great role on the market you won't want to miss out. You must be able to follow a monthly call cycle and present to agents with your friendly and outgoing personality. With your love of being on the road you will know how to service the retail agency market and provide support to them. This sales focused role is incentivized on reaching targets and achieving growth.

SPICE UP YOUR PRODUCT CAREER

PRODUCT MANAGER

MELBOURNE - SALARY PACKAGE TO \$65k

Looking for a challenging new destination to focus on? This thriving wholesale company requires the skills of an adaptable Product Manager to contract with suppliers and develop new & unique products for their exciting programs to give a competitive edge. You'll be well organized, creative, and have a flair for identifying opportunities. Proven product management experience is essential for this great role.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis

Linda Green

Carmen Pugh

Kathryn Heberton

MANAGING DIRECTOR

NSW & ACT

QLD & NT

VIC, SA, WA

Ph: 02 9231 1299

Ph: 02 9231 2825

Ph: 07 3229 9600

Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com



A new week - a new job



Business Relationship Manager

This Melbourne based position with a Corporate Travel Management company is a great opportunity for those who love to focus on client retention and relationship management. You will be helping the existing portfolio of clients improve their services, products and technology by making recommendations based on data you have analysed. Competitive salary and great support.

- ▶ This role offers a great launch pad for future senior roles
- ▶ Located in Melbourne
- ▶ Salary up to \$70K + super

Click here for more details or call Ben.

Business Travel Technology Specialist

We are looking for a GDS and back office guru! Regardless of whether you have knowledge of Galileo, Sabre or Amadeus and any of the various back office systems, we want to hear from you. We are seeking someone who has a minimum of 2 years experience using a system to help implement systems with new clients and improve technology for existing clients. You will also get out on the road for sales calls with the sales team.

- ▶ Advance your career with this global Corporate Travel Co.
- ▶ Sydney CBD
- ▶ Salary up to \$55K + super

Click here for more details or call Ben.

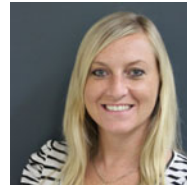


FIT/Groups Consultant - Inbound

This boutique Inbound agency, known for their excellent reputation seeks an experienced Consultant to join their multi lingual team. You will be arranging group land content around Australia. You will need prior experience in the Australian Inbound sector preferably with European & South American markets plus strong domestic product knowledge.

- ▶ Tourplan, German, Spanish, Portuguese or French languages
- ▶ Sydney CBD location
- ▶ Salary range \$40-\$48K DOE

Click here for more details or call Kristi.



Business Manager - Corporate

Do you have a high level of motivation? Are you resilient and have a strong customer focus? Join this dynamic Corporate Travel Agency as a Corporate Travel Business Manager. Bring your previous account management experience to nurture existing corporate business and develop professional working relationships with clients and internal business units.

- ▶ Min 2 years corporate account management experience ideal
- ▶ Sydney
- ▶ Salary up to \$100K + super

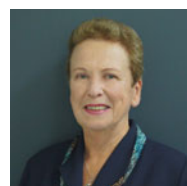
Click here for more details or call Liz.

Product Manager - Melbourne

Are you passionate about brochure production, love sourcing unique suppliers and can negotiate with the best of them? Then join one of Australia's most respected specialist travel wholesalers, specialising in fully independent holidays and organised group tours. You will be responsible for an array of functions within the Product team including negotiating rates with overseas suppliers & recommending innovative product.

- ▶ Represent the company at trade fairs
- ▶ South Melbourne location
- ▶ Salary up to \$60K + super + blackberry, laptop & travel

Click here for more details or call Liz.



International Incentives Manager

Our client is a well established events and sales company that is really going places. They are now expanding the International Incentives Team and need to hear from you!! As an experienced International Incentives Manager you will have 4-5 years experience with a focus on corporate & incentive based clientele. Flexibility to travel is required in this role.

- ▶ Events Pro & Advanced Excel essential
- ▶ Sydney based
- ▶ Salary starts from \$65K + super

Click here for more details or call Sandra.

As the first travel recruitment specialist in Australia we know the travel job market better than anyone, call us to discuss your career path.