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Wednesday 20th July 2011

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Qantas launches epiQure

A STAR-studded list of celebrity chefs including big names from the *Masterchef* TV blockbuster were on hand to launch the much anticipated Qantas epiQure program at Sydney's Rockpool Bar and Grill last night.

Qantas invited about 100 top members of its Frequent Flyer program to a sumptuous eight-course degustation dinner created by executive chef Neil Perry that included tastings of the famous 2001 Penfolds Grange vintage.

Guests included Rene Redzepi of Copenhagen's Noma restaurant which was voted the best restaurant in the world for the past two years, as well as *Masterchef* hosts George Colombaris and Matt Preston.

epiQure is QF's next move to extend its strongly performing frequent flyer program, and is available to all 7.8 million members of the scheme.

As well as enabling them to buy wine from Qantas' award winning cellar, epiQure will also see opportunities to take part in private dinners with globally recognised chefs here and abroad.

"The cost to join epiQure is only \$99 but you get a \$120 bottle of wine as a gift", said Simon Hickey, Qantas Frequent Flyer Program

Manager. "While there may be existing wine clubs, epiQure stands out as a program that offers much more than access to wine."

He said Qantas Frequent Flyers have long asked where they can purchase limited release wines from the Qantas Cellars – now they can by ordering on board and have supplies delivered when they arrive home.

He said the response has been amazing, with nearly five thousand new epiQure recruits already signed up and a further 25,000 expected in the coming weeks.

Neil Perry, the Qantas Executive Chef for the past 15 years said epiQure is very food and wine driven and those who sign up will get to go to fantastic dinners all over the world, eating in great restaurants and indulging in the finest of wines.

Qantas CEO Alan Joyce, also at the dinner, told *Travel Daily* that Qantas has had a long reputation for fine food and wine on its planes and in its lounges, so this is a logical extension of the airline's frequent flyer program.

More from the launch on p4.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- inPlace Recruitment jobs
- Club Med

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Club Med free nights

CLUB Med has launched a new agent incentive offering one free night at Club Med for every 14 holiday nights sold at any of its resorts across the globe.

For more information see the last page of today's *Travel Daily*.

Trip

Travel rewards & incentive program

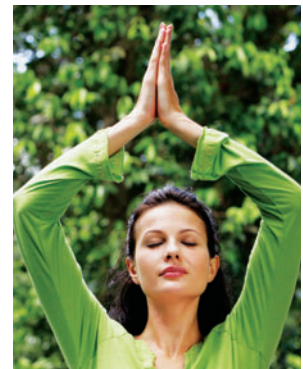
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Tuamoto on ATWU

TOURISM Fiji's chief yesterday afternoon said plans by the Aust. Transport Workers Union to boycott tourism and flights to the Fiji would "be devastating to country and all its citizens."

Tourism employing some 45,000 full time equivalent jobs in Fiji, Josefa Tuamoto said, and "benefits derived from int'l visitation go far beyond this workforce."

Govt accommodation plan

THE Federal Department of Finance has today kicked off the second phase of its whole-of-government travel procurement program, expanding the scheme to include accommodation.

The govt's tenders website invites responses from "hotel groups, hotel brokers, travel management companies, global

distribution services companies and technology companies to provide information relevant to the future supply of accommodation services to the Australian Government".

This stage of the program aims to inform the department's thinking about an "appropriate strategy and business model" for coordinated procurement of accommodation services.

The massive shift in purchasing of accom will affect more than 105 government agencies, and as a result of this first process a further formal Request for Tender is expected to be issued to the market in the next few months.

The reform is also expected to eventually see tenders issued for short-term car hire, as well as "travel and related card services."

The first phase of the program, completed last year (**TD** 09 May 2010) involved coordinated purchase of air and TMC services.

BOGOF Q Bag Tags

QANTAS will make its Q Bag Tags available to buy in Qantas Club's in Sydney, Melbourne and Brisbane from Jul to Dec, an extension of its Vending Kiosks recently launched (**TD** Thu).

Qantas Club members can get two tags for the price of one as part of a special promo (normally \$49.95 each) in SYD in Jul-Aug, MEL in Sep-Oct & BNE in Nov-Dec.

The stores will be open during afternoon peak travel times on Mon, Thu and Fri with the Tags also available from the Qantas Club Lounge service desk outside of these times.

RCL business as usual

ROYAL Caribbean Cruise Lines has stressed that the recent restructure of its local business (**TD** yesterday) has not affected its day to day operations in any way, and the company continues to operate its Australian head office from North Sydney.

corporate sales manager - mining & resources Perth Based

Virgin Australia is again changing the face of Australian Aviation during 2011 with our Game Change Program doing for corporate travellers what we did for leisure travellers ten years ago. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand and to become a part of this dynamic company that understands that people are its greatest asset. Our innovative culture is what sets us apart and through our creativity and willingness to adapt we will continue to challenge ourselves to shape the future of airline travel.

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TRAVEL2



TCF signs up 16 new offices, 7 branches

THERE'S been an avalanche of new travel agency head offices signed to the Travel Compensation Fund since the start of the 2011/12 financial year, with a range of interesting names among them.

Some intriguing new 'earthy' based agency names include: Fungi Travel of Indooroopilly, Qld (ABN: 58 149 257 554); Honey Travel of Preston, Vic (ABN: 82 150 488 467); and Aqua Travel Group, of West Hoxton, NSW (ABN: 69 151 295 920).

Other additions include: Bliss Travels of Moonee Ponds, Vic (ABN: 77 146 849 952); Asylum

Health + Travel of Geelong, Vic (ABN: 73 565 380 353); Country Farm Perennials Travel of Nayook, Vic (ABN: 15 150 079 057); TN Holiday Travel of Springvale, Vic (ABN: 76 145 747 084); The Big Travel Group of Melbourne, Vic (ABN: 34 149 961 795); Academy Travel of Sydney, NSW (ABN: 69 150 402 841); TravelRoom of Southport, Qld (ABN: 46 149 800 573); Scenic Journeys by Rail of Elizabeth Bay (ABN: 76 150 053 384); IE Tour Net of Perth, WA (ABN: 89 616 891 354); and Pembury Travel of Weston Creek, ACT (ABN: 87 150 828 247).

Also new are Platinum Corporate Travel of Bundall, Qld (ABN: 90 147 530 756) and Sino-Australia Culture Exchange Group in Sydney (ABN: 78 126 908 923).

The TCF update also shows that YHA is launching new branch locations across Queensland, in Brisbane, Airlie Beach and Cairns.

Flight Centre is opening a new Cruiseabout shop in Fortitude Valley, a Clout & Turner Travel Assc. branch in Camp Hill, (both in Qld), and Wye & James Travel Assc. office in Turrumurra, NSW.

TravelManagers high

TRAVELMANAGERS says people are still keen to travel despite recent natural disasters occurring around the world, with the home based operation saying its 2011 financial results are strong.

Chief executive Joe Araullo said profits are up over 100% based on the previous 12 months with the company also reaching over 300 travel managers (TD 13 Jul).

While Araullo won't supply exact profit figures, he did say the home based network has been trading profitably every month since Sep 2009.

He said TravelManagers success has been a team effort, driven by the calibre of personal travel managers within the network.

Samoa tourism slide

THE Samoa Tourism Authority has reported a 3% year on year dip in overseas visitor arrivals during Mar, with Australian travellers now accounting for 18% of the island's inbound market.

The number of people heading to Samoa for a holiday dropped 17%, leaving the holiday market to now represent less than one-third of the country's arrivals.

SAT blames air capacity cuts from the US and a decline in the NZ outbound holiday market for the slide in leisure travellers, which sat at 29% in Mar 2011.

Aussies made up 1,544 (18%) of the 8,775 arrivals during the period, with the figure up over 10% on the same time last year.

Aust. was the only key overseas market to show signs of growth.

New Zealand continues to be the largest source market for Samoa, with a 38% share of the total visitor count.



Window Seat

THERE were some red faces at Qantas over the unexpected diversion of its "direct" flights from Dallas/Fort Worth to Brisbane last weekend (TD yest).

On board the service when it landed in Noumea was a high level delegation from Texas Tourism who were on there way here to tout the destination and its ease of access.

MAYBE this will help to pay the defamation bills.

The Murdoch family is set to open up one of its many homes to public inspection later this year, and given the recent attention they have attracted over the UK phone tapping scandal, there is likely to be significant interest in the event.

The open house will take place on Sat 29 Oct at the empire's Cavan property, just outside the NSW country town of Yass.

The Yass Valley Council website is advertising the opening which costs \$25 per head - and in fact all of the proceeds will go to charity.

Possibly a shame for the Murdochs, given that the global scandal has seen their estimated wealth plummet by over \$1 billion in the last month.

SAT-NAV fails again - or perhaps just look out the window?

A woman mistakenly placing too much trust in her van's GPS system has learned a hard lesson that sometimes it is better to do it the old fashioned way and simply look at a map.

Petra Lang, hoping to have a dip in Austria's Grundlsee Lake, got more than she bargained for when her GPS shortcut led her to drive straight into the lake.

Luckily Lang managed to get out before the van was fully submerged, but it took a mobile crane and divers to remove the vehicle from the murky depths.

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WA tourism projects

TOURISM Western Australia is hoping new changes made to the way tourism development proposals are handled could lead to future investment in the state.

Announced yesterday, the WA govt has made it more flexible for tourism proposals to be looked at when local planning strategies are in their preliminary phases.

Tourism Minister Kim Hames said the move would encourage much-needed tourist accom investment in Perth and other regions of Western Australia.

“To sustain the short-stay hotel market - in large part due to resources success - we need to attract more investment in hotel development which is imperative to WA’s future growth,” she said.

GHA signs Lungarno

GLOBAL Hotel Alliance has added its 14th member brand, the Lungarno Collection.

The Italian boutique group has three Luxury Hotels, two Design Hotels, two Retreats (including Swan Sailing Yachts) and a Villa.

Gong for Air NZ

AIR New Zealand has taken out the top gong for marketing at The Airline Strategy Award in London.

The accolade recognises Air NZ’s ability to run public relations, social media and traditional marketing hand in hand “to deliver a cohesive strategy.”

Among the panel of judges for the award was ex Qantas boss Geoff Dixon.

Falls Creek snow deal

FALLS Creek has launched a ‘Whitespace’ special which incl QantasLink flights from Sydney to Albury, transfers to the resort, three nights accom, lift passes, ski rental, lessons and brekkie.

It’s valid for travel between 09 Sep and 02 Oct priced from \$784 per adult and \$676 per child, when booked by 22 Jul - email katrina.milne@falls creek.net.

Reserve Puerto Rico

RITZ-Carlton Hotel Company will launch its second Reserve branded property in the Americas by Dec next year.

The 115-room Dorado Beach Resort & Residences, a Ritz-Carlton Reserve property, will be located in Puerto Rico, and joins sister hotel, Phulay Bay in Krabi, Southern Thailand.



ABOVE: Qantas ceo Alan Joyce is pictured at last night’s epiQure launch event (see p1) flanked by two of Australia’s top chefs - *Masterchef* host George Colombaris and Qantas Executive Chef Neil Perry.

Joyce told **TD** that Australian tourism providers were set to benefit both directly and indirectly from epiQure, with more than 60 events planned for members over the next 6 months.

As well as private dinners with top chefs, epiQure will feature annual gala events and “personalised winery tours in every Australian wine region”.

AHICE registrations

THE Australasian Hotel Industry Conference and Exhibition Sydney is reminding hotel owners, CEOs and industry leaders to confirm their attendance to the 02 Sep event being held at the Four Seasons Hotel Sydney.

Pan Pacific Hotels Group pres & ceo Patrick Imbardelli, Ashley Spence, Hilton Worldwide; Bob East from the Mantra Group and Stephen Burt from Mirvac Hotels and Resorts are all speaking.

Delegate packages are available at the earlybird price of \$250 when booked online at ahice.com.au.

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New Virtuoso member

VICTORIAN agency Executive Edge Travel + Events has joined the Virtuoso network, bringing the group's Australian and NZ membership to 29 agencies.

UA J class sale fares

UNITED Airlines has Business class fares to Los Angeles priced from \$6,634 ex Melbourne valid for travel to 30 Nov.
Business Class 7 day Advance Purchase tickets to New York are also available from \$7,539 when ticketed by 09 Aug.

Travel the World French flair

RIGHT: Bastille Day brought these two lovers of everything French together last week in Sydney.

Travel the World celebrated France's national day with a team dress up challenge, and they were also excited to promote new Bastille Day specials on offer through French Cruise Line, Compagnie du Ponant.



Pictured here in all their French glory are Adrienne Witteman (left), Trendsetter Travel and Helen Eves, Travel the World's NSW State Manager.

SQ/UN codeshare

SINGAPORE Airlines & Russian carrier Transaero Airlines have confirmed plans of a new codeshare arrangement, as revealed by **Travel Daily** (TD 14 Jun).

Effective 01 Aug, SQ will begin placing its code on UN operated flights to Ekaterinburg, Samara, Novosibirsk and St Petersburg ex Moscow while Transaero will codeshare on SQ's Moscow-Singapore and Houston services.

Travelzoo Lv You Zu

TRAVELZOO has launched its Chinese ID which will see the firm branded as Travelzoo Lv You Zoo in order to appeal to and target an emerging "savvy" culture.

Tempo 2-4-1 start date

TEMPO Holiday's Classical Rome 2-for-1 sightseeing deal (TD yest.) goes on sale from Mon 25 Jul and is offered until 01 Aug.

Autograph Euro boost

MARRIOTT Int'l is beefing up its Autograph Collection branding, with four of six luxurious Boscolo Hotels to join the portfolio in Sep. Boscolo Palace Roma in Rome and Boscolo Venezia in Venice are the two Italian additions, while Boscolo Prague is in the Czech Republic and Boscolo Budapest is in Hungary.

Boscolo Exedra Roma in Rome and Boscolo Milano in Milan will also join the Autograph branding from around Jan next year.

Karma appointment

BALI-based Karma Resorts has named Renata Hutasoit as the firm's Group Director of Sales & Marketing.

WIN A ONE NIGHT STAY AT THE SEBEL PIER ONE SYDNEY

This week, Mirvac Hotels & Resorts is giving one lucky *Travel Daily* subscriber the chance to win one night's accommodation in a Waterside King Deluxe Room including full buffet breakfast for two people at The Sebel Pier One Sydney, valued at \$870*.

For more information, visit www.sebelpierone.com.au

For your chance to win, email your answer to the question below by COB on Friday to: mirvac@traveldaily.com.au

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*Accommodation availability is subject to Terms & Conditions of The Sebel Pier One Sydney.



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New AS route to HNL

ALASKA Airlines has announced it will add a new service linking San Diego and Honolulu from 17 Nov, with launch fares of \$US149 one way available until 25 Jul.

QF an “international champion”

QANTAS has the ability to become a “champion Australian company in a globalised region and world,” according to the carrier’s ceo Alan Joyce.

However, speaking today at a conference in Sydney, Joyce warned that this would involve a major transformation of the carrier, adding to speculation of a new Asian full-service offshoot.

Joyce is set to announce details of a review of the airline’s loss-making international operations in about four week’s time, and in today’s speech hinted at a number of possible prospects.

He said the successful Jetstar model provided “lessons to be learned for Qantas.

“I want to see both our airline brands maximising their global potential,” he said.

Qantas has major expertise in

aviation safety, loyalty programs and brand management which can be “replicated in other markets,” Joyce said.

He also blasted the efforts of unions which are attempting to hold back the transformation of the airline, saying that workers should “accept the need for change”.

Yesterday the union representing Qantas international pilots unveiled the next stage of its campaign against the carrier, with a special website explaining its actions at qantaspilots.com.au as well as billboards in several Sydney locations (below).

The move comes in the lead-up to the pilots’ Protected Industrial Action from Fri (**TD** yesterday) which will see them make in-flight announcements about their grievances.

Joyce said that if Jetstar pilots were paid the same rates as those on Qantas planes this would “weaken the Qantas Group network and destroy jobs”.

Qantas engineering staff were also mentioned, with the carrier’s “maintenance and repair costs among the least efficient and most expensive in the world.

“We don’t repair our cars the same as we did 40 years ago...we can’t repair our planes the same way either,” he said.



One of the AIPA signs in Sydney

Aqua adds Lotus hotel

AQUA Hotels & Resorts has expanded its group of Hawaiian hotels, taking over management of The Lotus at Diamond Head (formerly the W Honolulu).

The 51-room boutique property will be rebadged as the Aqua Lotus Honolulu.

Taj agent training

TAJ Hotels Resorts & Palaces has launched an internet-based travel agent Specialist Program that aims to increase consultant knowledge of all things Taj.

To become a Taj guru, agents must enrol at the Travel Agent University (www.tauniv.com), and once completed, they will be certified as ‘Taj Specialists’ and provided information, offers and incentives.

Better LAN RIO times

LAN Airlines is now offering Australian and New Zealand pax flying to Santiago quicker connection times after adjusting schedules to cut 5-hrs in transit.

LA800 from Sydney travels via Auckland and arrives in Santiago at 11.40am and will connect with LA772 departing at 12.25pm to arrive in Rio at 17.35pm.

LA773 leaves Rio at 18.25pm, lands in Santiago at 22.05pm and connects with LA801 departing at 22.50pm each night.

Noumea Adventure

ADVENTURE World has a three night package to Noumea incl a Stay 3, Pay 2 deal at the Le Pacifique hotel, transfers, brekkie and Air Calin flights ex SYD and BNE, priced from \$799pp.

The deal represents a saving of \$300 when booked by 29 Jul.

Tripadvisor milestone

ONLINE accommodation review portal TripAdvisor has notched up 50 million reviews and opinions, half of which has been added in the past two years alone.

TripAdvisor was launched in 2005 and now claims to feature more user-generated content than any other travel website.

Four Points Barcelona

STARWOOD Hotels & Resorts is to debut its Four Points hotel brand in Spain later this year when it opens the 154-guest room Four Points by Sheraton Barcelona Diagonal.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



akya Chura Samui, in Koh Samui, Thailand has opened its doors to provide a resort on Chaweng Beach to cater for all types of travellers. The resort offers 61 suites and rooms designed for comfort & sophistication. Other facilities incl the Spa IV, a Japanese dining facility, wi-fi and a library and Galleria boutique.



Designs for the **Sheraton Mirage Port Douglas'** ballroom have been unveiled with artist's impressions setting the scene of an Art and Exposition Forum. It features a banquet capacity for 1,450 and an adjacent outdoor covered amphitheatre seating 500.

A major makeover and upgrade of the resort/country club will be part of the stage one vision, with extra plans to update the golf course and add a boutique shopping plaza and another resort.



Royal on the Park Hotel in Brisbane has unveiled its newly refurbished rooms including new pillow topped king bed mattress, highest floor deluxe with full panoramic park view, upgraded amenities and bottled water in rooms.



Hayman is on schedule to reopen in Aug following its closure earlier in the year due to the impact of both Cyclone Anthony and Yasi. Since the closure the hotel operators have been refreshing and upgrading the resort. The rooms and suites have been refreshed, restaurants have had additional

outdoor dining and bar offerings and Jamie Durie has come in to replant and repot Hayman's garden landscape and created a botanic garden.

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Orbitz J Advantage

ORBITZ Worldwide's corporate travel group, Orbitz for Business, has unveiled a new program that allows travellers to pre book hotel stays with confidence as no cancellation fees will be charged if a booking is cancelled at least 24 hours prior to check in.

Business Advantage also offers members discounts and free amenities and is available from hotel partners in the US, Canada, Mexico and the UK.

Back-Roads discovery

BACK-Roads Touring has added more exclusive experiences for its European winter tours incl visits to lesser known towns on its 13 day Italian Winter Indulgence itinerary.

The tour includes stops in Rieti, Spoleto and Ravenna as well as to Rome, Florence and Venice.

An earlybird saving of \$300 off the original price is being offered when purchased by 31 Aug, now costing \$3690.

LH first biofuel flights

LUFTHANSA launched its six month trial using biofuel on an Airbus A321 plane flying four times daily between Hamburg and Frankfurt last Fri.

MEL, SYD o'seas arrivals up in 2010/11

INTERNATIONAL arrival rates in Melbourne and Sydney spiked 13.5% and 4.5% respectively for the 2010/11 financial year, the airports reported today.

Although Melbourne showed triple the percentage increase in overseas arrivals during the year, its total international passenger count was over 5.2 million less

than Sydney Airport, which achieved 11,492,000 arrivals.

Asia was the key driver for growth at Melbourne, with rises from China (26.2%), Singapore (16%), Malaysia (15.8%), Japan (15.2%), South Korea (14.4%), Indonesia (10.7%) & India (7.6%).

Melbourne Airport also saw "solid growth" from the New Zealand market (up 12.4%) in the FY year, along with a 7.2% growth from the UK and a 4.9% increase in US travellers.

On the Domestic front, MEL reported a 6.2% increase in pax numbers, to 21,903,000, while Sydney saw a 4.1% rise to be just ahead of Vict. with 24,323,000.

Both airports were struck down by two separate ash plumes last month which saw Sydney's domestic arrivals result during Jun dip 3.1% to 1,813,000, while Melbourne arrivals slipped 4.6%.

Macquarie boosts SYD

MACQUARIE Airports today confirmed a new "asset swap" agreement which will see it boost its interest in Sydney Airport to 85% and sell off its shares in Brussels and Copenhagen airports.

The Ontario Teachers Pension Plan will swap its 11.02% stake in Sydney in return for Macquarie's stakes in both European airports as well as paying Macquarie about \$791m in cash.

The change will see Macquarie Airports with a sole focus on Sydney Airport, with ceo Kerrie Mather saying "investors will benefit from the airport's predictable, resilient and growing earnings".

MEANWHILE Sydney Airport also this morning reported a 4% increase in earnings before interest, tax, depreciation and amortisation to \$381.8m for the six months to 30 Jun.

Total turnover was \$472.4m for the half, up 4.4%.

AirAsia grows again

AIRASIA X has reported a 56% year on year rise in pax numbers, carrying 0.62 million pax in the second quarter of 2011, similar to its Q1 result of 56.5%.

Accor Q2 results up

ACCOR has recorded a 6.1% year on year rise in revenue during Q2, with the Asia Pacific region increasing by 8.1%.

Revenue is also up 4.4% for the first half of 2011 accounting for €2,973m (AU\$4,459m) with the expansion of 108 hotels representing 13,700 rooms and adding €50m to the total figure.

EK Kiwi bargain fares

EMIRATES has Business and Economy class fares from the east coast to Auckland & Christchurch priced from \$1180 and \$270 return, on sale until 22 Jul.

Business class fares are valid for travel between 01 Aug-11 Dec and Economy class between 01 Aug -07 Oct and 27 Oct-11 Dec.



ROCKY MOUNTAINEER

To celebrate the release of Rocky Mountaineer's 2012 brochure we are giving one *Travel Daily* reader and a friend the opportunity to win a trip to spectacular Western Canada.

The prize includes two return economy airfares from Sydney to Vancouver flying Air New Zealand and a Classic First Passage to the West vacation including two days on board the Rocky Mountaineer with GoldLeaf service and pre and post accommodation in Vancouver & Banff.

For the first time, the Rocky Mountaineer brochure includes pricing in Australian dollars. To order your copy of the 2012 brochure, visit: www.rockymountaineer.com

To enter, compile all 21 answers and send by July 31, 2011 to: RockyMountaineer@traveldaily.com.au.

Reader with the most correct answers and the most creative response to the final question will win this fantastic prize.

Question 14: What is the Rocky Mountaineer website where you can access package information, read FAQs and testimonials?



AIR NEW ZEALAND

Travel Daily
First with the news

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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Pharmacy
DAILY

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**BE UPSKILLED TO INTERNATIONAL
CORPORATE DOMESTIC CONSULTANT**

SYDNEY (CBD) – SALARY PACKAGE \$45-\$55 DOE

Our client a national TMC based in the city requires a Domestic gun to join this team. You must be used to booking high volumes of domestic travel in a corporate environment to be eligible for this role. Be rewarded with a relaxed working environment that is NOT a call centre, work Monday to Friday 9am – 5pm and take home a great salary. Whoever is lucky enough to be successful will be trained up in to a multi skilled role and your career will flourish.

NO MORE COST OF SEAT

CORPORATE CONSULTANTS IN DEMAND

SYDNEY (CBD & INNER) – SALARY PACKAGES TO \$60K DOE

Are you sick of being treated like a number and crave a great team where you can be a valued member? We have positions available now within highly sought after boutique and global agencies in Sydney. You will have at least 2 years consulting experience, have used a CRS system and have exceptional airfare knowledge. If you want to finally be paid what you are worth and be given lots of opportunities to progress, then send your resume today!

IT DOESN'T GET MUCH BETTER THAN THIS!

EXPERIENCED TRAVEL CONSULTANT

MELBOURNE (CITY FRINGE) – SALARY PACKAGE TO \$54K

Whether it is leisure, corporate or group travel you enjoy, this company will give you a bit of everything! Working for this boutique travel company will see you thoroughly enjoying the variety and responsibility given to you. Working with leisure, corporate and groups you will be experienced with all fare types and be capable of working autonomously on many occasions. Fantastic environment and a great career move!

ACADEMIC ADMIRATION

CORPORATE CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$70K+ (OTE)

Are you an experienced corporate consultant looking for more challenges in your day? This corporate travel company is seeking an efficient and personable consultant to assist in their busy academic team. Not only will you earn a salary you had previously only dreamt about, you will love the energy and employee benefits this position provides! Monday to Friday hours, Galileo preferred however not essential.

WHERE THE ACTION IS

RETAIL TRAVEL CONSULTANT

PERTH (SOUTH EAST) - SALARY PACKAGE TO \$55K (OTE)

Not all retail travel consulting roles are the same..... This well known and very successful travel agency offers their staff great employee benefits, a fun working environment and great famils! If you like providing high level customer service and building a solid rapport with your clients, rather than in & out enquiries with little margin, this role is for you! A great base salary is on offer, not to mention a lucrative bonus structure. Amadeus preferred.

REIGNITE YOUR PASSION FOR TRAVEL

WHOLESALE TRAVEL CONSULTANTS

PERTH (CBD) – SALARY PACKAGE TO \$60K+ (OTE)

Tired of working on the frontline dealing with the general public and time wasters? Move across to wholesale travel where you deal directly with travel agents who have already done the hard yards with the customer. The key to this role is efficiency and accuracy. If you possess a minimum 12 months international travel consulting experience and enjoy a fast paced environment this will be the smartest decision you’ve ever made. Reignite your love of travel today!

PART TIME PERFECTION

RETAIL TRAVEL CONSULTANT – 2 days/week

BRISBANE (INNER CITY) – SALARY PACKAGE \$60K Pro Rata

We currently have a rare part time role on offer with a well established and successful agency. Based in the trendy inner suburbs of Brisbane you will handle a range of corporate and leisure clientele. In addition you will assist in the daily running of the office. A highly attractive package will be on offer for the right candidate along with unbeatable benefits. Minimum 2 yrs international travel consulting experience required. Don’t miss out on this rare gem of a role!

FARES GURU NEEDED

FARES SPECIALIST

BRISBANE (CBD) – SALARY PACKAGE TO \$55K OTE

Do you have a flair for fares? Are you an expert in reading and interpreting fares sheets? Here is your chance to join this leading travel organisation in a division of their Air team. From loading airfares to assisting in resolving booking problems, explaining fare rules and calculating margins you will enjoy great variety in your day. A strong attention to detail and problem solving skills are a must. Sound like you? If so apply today and don’t look back.



inPlace
RECRUITMENT

Celebrating 30 years
in travel recruitment

Snapshot of today's jobs



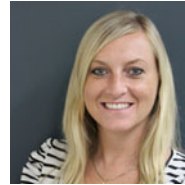
Ben Carnegie

Business Relationship Manager

This Melbourne based position with a Corporate Travel Management company is a great opportunity for those who love to focus on client retention and relationship management. You will be helping the existing portfolio of clients improve their services, products and technology by making recommendations based on data you have analysed. Competitive salary and great support.

- ▶ This role offers a great launch pad for future senior roles
- ▶ Located in Melbourne
- ▶ Salary up to \$70K + super

Click here for more details or call Ben.



Liz Vibert

Business Manager - Corporate

Do you have a high level of motivation? Are you resilient and have a strong customer focus? Join this dynamic Corporate Travel Agency as a Corporate Travel Business Manager. Bring your previous account management experience to nurture existing corporate business and develop professional working relationships with clients and internal business units.

- ▶ Min 2 years corporate account management experience ideal
- ▶ Sydney
- ▶ Salary up to \$100K + super

Click here for more details or call Liz.

Business Travel Technology Specialist

We are looking for a GDS and back office guru! Regardless of whether you have knowledge of Galileo, Sabre or Amadeus and any of the various back office systems, we want to hear from you. We are seeking someone who has a minimum of 2 years experience using a system to help implement systems with new clients and improve technology for existing clients. You will also get out on the road for sales calls with the sales team.

- ▶ Advance your career with this global Corporate Travel Co.
- ▶ Sydney CBD
- ▶ Salary up to \$55K + super

Click here for more details or call Ben.

Product Manager - Melbourne

Are you passionate about brochure production, love sourcing unique suppliers and can negotiate with the best of them? Then join one of Australia's most respected specialist travel wholesalers, specialising in fully independent holidays and organised group tours. You will be responsible for an array of functions within the Product team including negotiating rates with overseas suppliers & recommending innovative product.

- ▶ Represent the company at trade fairs
- ▶ South Melbourne location
- ▶ Salary up to \$60K + super + blackberry, laptop & travel

Click here for more details or call Liz.



Kristi Gomm

Travel Temps are in Demand!

Retail Temp - Homebush

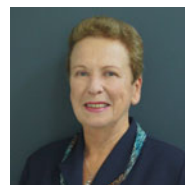
- ▶ Leisure Travel Consultant
- ▶ 3rd August - 2nd September 2011
- ▶ Amadeus CRS

Maternity Contract - Retail Travel Consultant

- ▶ Up to 12 month contract
- ▶ Northern suburbs of Sydney
- ▶ Good destination & product knowledge, Sabre required

Travelling to the U.K. Ask us about temp roles.

Call or email Kristi for more details.



Sandra Chiles

International Incentives Manager

Our client is a well established events and sales company that is really going places. They are now expanding the International Incentives Team and need to hear from you!! As an experienced International Incentives Manager

you will have 4-5 years experience with a focus on corporate & incentive based clientele. Flexibility to travel is required in this role.

- ▶ Events Pro & Advanced Excel essential
- ▶ Sydney based
- ▶ Salary starts from \$65K + super

Click here for more details or call Sandra.

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Email: jobs@inplacerecruitment.com.au

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 - ✓ Open bar and snacking
 - ✓ Sports and activities
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 - ✓ Evening Entertainment

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