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# Travel Daily

First with the news

Tuesday 26th July 2011

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ISSN 1834-3058

## JTG recruiting

**THE** Jetset Travelworld Group is looking to fill a number of job vacancies, including a Customer Service Manager role with Air Tickets and Product Coordinator at Qantas Holidays - see the **last page** for more information.

**Viva! Holidays Great Deals Flyer Out Now!**

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## QF lifts fly-in/fly-out focus

**QANTAS** has created a new Head of Charter Business senior executive role, to increase its focus on the development of charter and fly-in/fly-out services for the Australian resource sector.

Hugh Davin has been appointed to the position, moving to Qantas from his previous position as managing director of WA-based Skywest Airlines.

Davin resigned from Skywest in Apr, amid speculation that he would move to Qantas after QF's purchase of Perth-based Network Aviation (**TD** 13 Dec 10).

It's believed that he had three months of "gardening leave" due to contractual obligations with Skywest, which has now expired.

While at Skywest he presided over strong growth, with the carrier's fleet expanding by more than 10 aircraft over four years; and he also sealed the deal with

Virgin Australia for Skywest to target the mining companies by operating up to 20 turboprop planes on DJ's behalf (**TD** 10 Jan).

Qantas has signalled similar expansion for Network Aviation, with plans to massively boost its F100 jet fleet from two to 12 aircraft (**TD** 29 Dec 10).

Davin will report to QF Executive Manager Regional Airlines, Narendra Kumar, with the role looking to "grow and further enhance Qantas' relationships with key strategic partners and customers in the resource sector".

## Philippines warning

**THE** Department of Foreign Affairs and Trade has reissued its travel advice for the Philippines, expanding the 'Do not Travel' area for central and western Mindanao to also include "surrounding waters".

The move follows the kidnap of two US citizens from an island near Zamboanga City.

The overall advisory for the nation remains at the mid-range 'High Degree of Caution' level.

## Bumper issue today

**Travel Daily** today has seven pages of news and photos, plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- JTG recruitment

## Business class guide

**THOUSANDS** of **TD** readers have already viewed our 2011 Airline Business Class Guide, which was sent out late yesterday afternoon.

To download the guide click here:

[View 2011 Business Class Guide](#)

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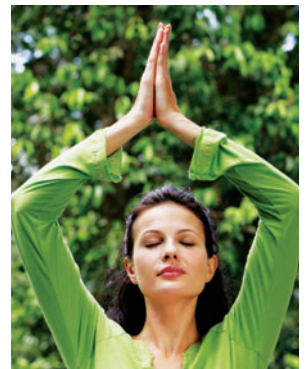


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First with the news

Tuesday 26th July 2011

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## AFTA adds extra FC director

THE AFTA board has been expanded to allow the addition of a second director from Flight Centre, with md Graham 'Skroo' Turner joined by FC company secretary David Smith.

The move was confirmed at the recent AFTA agm, which also saw TSAX ceo Mike Thompson re-elected as AFTA Chairman for the third year (TD 11 Jul).

AFTA ceo Jayson Westbury said that the board had decided that "given the market size and membership of Flight Centre that two seats on the board was an

appropriate recognition".

He said the move would also allow a direct contribution from two significant executives of the company, with Turner taking a higher profile as one of two AFTA vice chairmen this year.

That's despite Skroo not actually attending any meetings last year (TD 14 Jun), instead delegating Smith as an alternate director at all five meetings of the AFTA board during 2010.

The other vice chairman is Warwick Blacker from Jetset Travelworld, while JTG ceo Peter Lacaze is also an AFTA director.

Also on the AFTA board for this year are Travellers Choice md Gary Allomes; Jamie Pherous of Corporate Travel Management; Tass Messinis of American Express Business Travel; Consolidated Travel's Spiros Alysandratos; and CWT's Aynkaran Sivaratnam.

## Queenstown 4WD deal

THE owners of Queenstown 4WD tour company Nomad Safaris have bought transport operator Info & Track, with the move aiming to grow both businesses.

Info & Track targets backpackers and FIT clients, while Nomad is well established with wholesalers and inbound operators.

Existing Info & Track products including Routeburn Track guided walks and Lord of the Rings 4WD trips will remain unchanged.

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Terms and conditions apply.

## Viva! Great Deals out

VIVA! Holidays has released a new Great Deals flyer featuring Bali, Fiji, Vanuatu and more, with specials on sale until 30 Sep.

## More QF union battles

QANTAS is facing yet more industrial unrest, with the Transport Workers Union giving formal notice of actions which could include a 48 hour strike.

The TWU represents about 3,000 Qantas baggage handlers, freight and transport staff.

A possible strike isn't unexpected by the carrier, which is believed to have recently sent some senior executives overseas to learn to drive trucks and handle catering.



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Sales to 05 Aug 11 - from \$1,049\* pp plus taxes  
\*Conditions Apply.

**CLICK HERE for further details**

## CASA chief pro Tiger return

**THE** director of Aviation Safety at the Civil Aviation Safety Authority, John McCormick says he looks forward to seeing Tiger Airways Australia flying again, but warns that TT services will only resume "when it is demonstrably safe for them to do so".

In an update issued today, McCormick said suspending Tiger

"did not give me, or indeed anyone in CASA, any pleasure as it is our goal to see a safe and vibrant aviation industry at all times."

But in the end, CASA lost confidence in the carrier's ability to fulfil its safety obligations.

McCormick says that Tiger has been cooperating with CASA during its investigation, which is still scheduled to finish by 01 Aug.

At that time CASA will either lift the suspension, "or take other and further action as may be necessary in the interests of safety".

**MEANWHILE** the CASA update also confirms the authority is looking to develop standards and guidance on the use of "portable electronic flight bags" to allow pilots to use iPads for technical information within the cockpit.

## Sebel Pier One winner

**CONGRATULATIONS** to Anna Fisher of Carlson Wagonlit Travel who was the lucky winner of last week's **TD** Mirvac competition.

Anna has won a night's accom at the Sebel Pier One Sydney for two for her entry:

*History everywhere I look, Markets let shopping side run amok, World-class restaurants and bars for fun, Sleeping in luxury at the Sebel Pier One!*

## Tempo ANZAC 2012

**TEMPO** Holidays has unveiled its ANZAC Day packages for 2012, with three-, eight- and 13-day itineraries that incorporate the Dawn Service - call 1300 362 844.

## APT Vietnam preview

**APT** has today released a 12 page preview brochure on its tours and cruises in Vietnam and Thailand, with additions incl cruises on the 28-pax *Mekong Sun* in the upper Mekong - see [traveldaily.com.au/brochures](http://traveldaily.com.au/brochures).

## Sunlover Qld promo

**TOURISM** Queensland launched a new four week marketing campaign over the weekend.

Run in partnership with Sunlover Holidays, the 'Love a Queensland Deal' encourages travellers to bring their family and friends to the Northern state for a short break of three nights from now until Mar 2012.

## Micronesia showcase

**UNITED** is hosting a Micronesia Roadshow in Sydney tomorrow night, showcasing the fantastic diving, shopping and hotels the destination has to offer.

Prizes incl a trip to Micronesia are on offer - numbers are limited, to attend RSVP by email to [MarketingAustralia@united.com](mailto:MarketingAustralia@united.com).

## Epikurean appoints

**AVIAREPS** has been appointed as public relations, marketing and sales representative in Australia & New Zealand for Epikurean Villas Hotels & Hideouts.

The group has a portfolio of properties either already opened or soon to launch under the An Lam and Ana Mandara brands.



## Window Seat

**THE** newest attraction in Las Vegas, USA is a unique hair salon where stylists will (of course) cut hair dressed in bikinis and "classy" lingerie.

Set to open at the Plaza Hotel and Casino when it relaunches in Sep after a \$35m renovation, the salon is catchily titled 'Exposed' and features 14 chairs for men and eight for women.

Haircuts will start at US\$50, and clients will also be able to order drinks from the bar to sip while they're being styled.

**AVIATION** can be dangerous, even for ground staff.

A United Airlines check-in worker in New Orleans is recovering in hospital after accidentally being shot by a passenger at the counter.

The incident happened when the traveller was trying to check in a hunting rifle, with the weapon accidentally discharging and ricocheting into the staffer.

The passenger has since been charged with "negligent injury".

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## NRL Rd 20 Winner

CONGRATULATIONS  
**Amanda Hall**

from *Carnival Australia*

Amanda is the top point scorer for Round 20 of *Travel Daily's* NRL industry footy tipping competition and has won a complimentary family pass to Sydney Aquarium, courtesy of Sydney Attractions Group.



### Major Prize Sponsors

**1st Prize:** 4-night holiday to Dubai & Abu Dhabi, courtesy of *Emirates* and *Jumeirah Hotels & Resorts*

**2nd Prize:** 4-night holiday to Kuala Lumpur & Penang in Malaysia, courtesy of *AirAsia* & *Parkroyal*

**3rd Prize:** Apple iPad 2, courtesy of *Compass Car Rental*

## Insight Gold Rewards

**WORLD** Rewards is giving the top selling agents in each state the chance to win a 2-day trip on one of 12 Aussie experiences.

To enter, members must sell a Gold or Premium booking from Insight Vacations' 2012 Summer Europe Preview brochure up until 31 Aug, and have the booking paid in full by 12 Sep.

## AA ups Florida routes

**FLIGHT** options for Aussie cruise pax embarking on Caribbean voyages from Florida are to be increased, with American Airlines announcing it will launch new Los Angeles and Dallas/Fort Worth to Fort Lauderdale routes.

The new daily AA 'red-eye' flight to come online from 17 Nov will depart LAX at 9:50pm and arrive into FLL at 5:25am.

AA is also adding a new Dallas/Fort Worth-Fort Lauderdale daily service, and an extra Chicago-Fort Lauderdale flight from 09 Feb.

## Qatar Airways ceo gets yellow

**RIDERS,** officials and dignitaries involved in this year's Tour de France were treated to an exclusive Qatar Airways A330 charter flight from



Grenoble to Paris on Sunday morning ahead of the final stage of the three-week long race.

QR is the official airline of the Tour de France, and its ceo Akbar Al Baker was one of the first to get his hands on a highly sought after autographed yellow jersey from the race winner, Australia's own Cadel Evans.

For the record, Evans was one of the few riders to receive a Business Class upgrade.

## FIHTA slams ATWU

**THE** Fiji Islands Hotel & Tourism Assoc. has expressed "serious concern" at threats of industrial action by the Australian Transport Workers Union, which could impact on flight and tourist numbers to Fiji (**TD** Wed).

The FIHTA is reported in the *Fiji Times* as saying recent queries from major source markets in Australia & New Zealand were already being lost or diverted.

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\*If available these tickets will be upgraded to Upper Class. For full terms and conditions visit [vsflyinghub.com](http://vsflyinghub.com)

**The Siam to Virtuoso**

THE Virtuoso global travel agent network has added The Siam in Bangkok to its exclusive Preview program, the first Asia-based hotel incorporated into the platform.

**Peregrine new tours**

PEREGRINE Adventures has added two new journeys to its 2011/13 South East Asia program. The new options are a nine-day Mekong River Cruise priced from \$2,295ppts and a six-day Eastern Orient Express itinerary that's priced at \$4,495ppts.

**QH Fashion night out**

QANTAS Holidays has released accommodation deals for Sydney's 2011 Fashion Night Out this Sep priced from \$246ppts staying at Travelodge Sydney.

**AA ladies living it up in Fiji**



**TRAVEL** industry Recruitment specialists AA Appointments had a great weekend in Fiji during their annual conference recently. Held at the fabulous Fiji Resort by Hilton on Denarau, the ladies at AA Appointments managed to pull themselves away from their work to enjoy some poolside relaxation.

**Pictured** above from left are: Sandra Camporeale, Kate Green Ornelas, Lee Pownall, Linda Green, Anita Nunnari, Adriana D'Angelis, Kathryn Hebenton, Carmen Pugh, Anna Veitch and Amy Foltran. Not pictured but also part of the AA team are Krystle Egginton and Toni Francis.

**Lotus Evora for rent**

HERTZ has added the Lotus Evora to its new Adrenaline Range in the Fun Collection of Germany, Spain, the UK and France, for "those who desire exclusive and high performance motoring," priced at €250 (AU\$330) per day.

**NYC slot swap ok'd**

DELTA Air Lines and US Airways have been granted tentative approval for their proposed flight slot transaction at New York LaGuardia and Washington Reagan National airports. The rehashed proposal (TD 24 May) will see DL acquire 132 slot pairs at LGA from US Airways and US take up 42 Delta slot pairs at DCA and rights to launch flights to Sao Paulo, Brazil in 2015. Delta will also pay US\$66.5m in cash and also divest 16 slots at LGA and eight at DCA to other airlines with few or no services to those airports.

**Money**

WELCOME to Money Talk, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US1.082**

THE resolution of the Greek debt crisis over recent days has seen a return to currencies which are perceived as more risky in the minds of traders, and this has seen the A\$ lift slightly despite expectations that the Reserve Bank does not plan to raise interest rates any time soon.

A record high gold price of more than US\$1600 confirms the strength of the resource sector which will also hold the A\$ up. Wholesale rates this morning:

US	\$1.082
UK	£0.664
NZ	\$1.245
Euro	€0.752
Japan	¥84.45
China	¥6.88
South Africa	R7.18
Canada	\$1.019
Crude oil	US\$99.20

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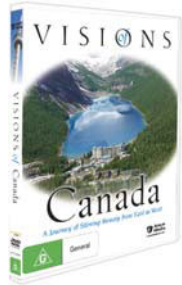


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*Travel Daily* is giving away some great destination DVDs this week, courtesy of Acorn Media.

Today two lucky readers can get their hands on the *Visions of Canada* DVD, valued at \$19.95 each.

*Visions of Canada* reveals a country of contrasts that form a cultural and geographic mosaic. East meets west, old meets new, tradition engages innovation and a proud past comes face to face with an exciting future.

To win a copy of the DVD, simply email the correct answer to the question below to: [visions@traveldaily.com.au](mailto:visions@traveldaily.com.au)

**Who is the Prime Minister of Canada?**

First two correct entries win! Congratulations to Sarah Carter of Peter Milling Travel and Taryn Robinson of Flight Centre Engadine who are the lucky winners of *Visions of Italy* DVD.



**Koondah stay play**

**ACCOR'S** Mercure Koondah Waters on the NSW Central Coast has Stay & Play golf packages priced from \$300/night which incl accom in a studio room, sparkling wine, fruit platter and two rounds of golf with cart hire.

The deal is valid through until 31 Oct - phone (02) 4355 5777.

**Apollo Oz, US bargains**

**APOLLO** Motorhome Holidays is offering a free day vehicle rental when paying for six days for travel between 01 Aug-20 Sep.

The deal applies to Hitop, Euro Tourer and 6 Berth Euro Deluxe vehicles rented from any branch, except Broome, using the booking code of APAU1FREE.

**MEANWHILE** Apollo also has a special one way rate for travellers picking up a *Sunrise* or *Wanderer* camper vehicle in Los Angeles, Las Vegas or Denver and dropping off in San Francisco.

Net prices start at just US\$100 for travel 08-26 Aug

**Jamberoo expansion**

**THE** NSW South Coast water park Jamberoo Recreation Park has received approval for a \$25 million expansion plan.

The expansion includes a new 'Kangaroo Island' section that has six attractions and four ProSlides.

**Hyatt Perth refurb**

**HYATT** Regency Perth has unveiled the final stage of its interior redesign, including the fit out of 367 guestrooms.

Other upgrades have been completed on the bathroom of the Regency Club levels and the hotel's public areas including the swimming pool, tennis court, hotel lobby and corridors.

**Breakaway with EY**

**BREAKAWAY** Travel Club has a short sale on Etihad Airways fares departing from SYD, BNE and MEL to select Europe and Middle East destinations priced from \$1,389 and \$1,049 plus taxes.

Fares are on sale until 05 Aug for travel from 01 Oct to 30 Nov.

**MyHawaiiinfo change**

**ONLINE** travel guide MyHawaiiInfo.com has rebranded to [MyDestination.com/Hawaii](http://MyDestination.com/Hawaii) in a move to attract a greater global presence for local businesses.

**Unleashed additions**

**UNLEASHED** Travel has added four new resorts (now up to nine) and extended its travel dates with three weeks available for Schoolies to celebrate in Fiji, Bali & Vanuatu - see [unleashedtravel.com.au](http://unleashedtravel.com.au).

**JQ's \$209 Japan sale**

**JETSTAR** has today launched sale fares to Japan with one-way fares from Cairns to Tokyo priced from \$209, on sale until 29 Jul, for travel between 01 Sep-31 Oct.

**Antarctica flight brox**

**ANTARCTICA** Sightseeing Flights (Croydon Travel) has launched its 2011/12 summer season program which offers three Qantas charter flights over the South Pole.

Each flight is between 11.5-12.5 hours, of which up to four are spent flying over Antarctica itself.

ASF will operate either a Boeing 747-400 with 7 seating options, or an A380 on its annual New Years Eve Party Flight and two flights ex SYD and MEL early next year.



**AFTA UPDATE**

The latest insights from AFTA's Chief Executive, Jayson Westbury

**BY NOW** the news of the AFTA board meeting election of office bearers, that was held prior to the NTIA 2011 on Saturday 9<sup>th</sup> July has been widely reported. But I thought it important to go on the record with the outcomes.

Mike Thompson, CEO Travelscene American Express was re-elected for his third year as Chairman of AFTA. Mike was first elected Chairman in July 2009 and has been a great support to me over the past two years with the many complex debates that have occurred at board meetings.

In addition to this re-election, Warwick Blacker of Jetset Travelworld was re-elected as Vice Chairman along with Graham Turner of Flight Centre who was also elected Vice Chairman.

AFTA has always had two Vice Chair positions in the place and it is most pleasing to see the continued support of Flight Centre by way of Graham (Skroo) accepting the nomination to become a Vice Chairman.

Also, the board has decided to expand by one more seat and have accepted David Smith, the company secretary of Flight Centre as a Director. David has been an alternate to Graham for the past 18 months and the board decided that given the market size and membership of Flight Centre that two seats on the board was an appropriate recognition and also to allow a direct contribution by two significant executives of the company.

So for the year ahead, the AFTA board is comprised of 10 directors. Three directors from Jetset Travelworld Group in Mike Thompson - Travelscene American Express, Warwick Blacker - Jetset Travelworld and Peter Lacaze Jetset Travelworld Group.

Two Directors from Flight Centre in Graham Turner and David Smith. Individual directors on the board are, Gary Allomes - Travellers Choice, Jamie Pherous - Corporate Travel Management, Tass Messinis - American Express Business Travel, Aynkaran Sivarathnam - Carlson Wagonlit and Spiros Alysandratos - Consolidated Travel.

These senior and representative individuals make up the board of AFTA and will continue to drive the policy development and the organization forward over the coming years.

AFTA is a strong and united industry voice for the travel agency businesses of Australia as a result of a representative and cohesive board of directors and I am sure that this will continue into the future.

The commitment to membership by over 80% of the travel agents businesses is a testament to the support that AFTA has from the industry.



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## Travelport Tri-Nations treat



**ABOVE:** Travelport hosted Jetset Travelworld Group leaders to the Tri-Nations test match between the Wallabies and the Springboks held in Sydney on Sat night.

The Wallabies crushed the Springboks, much to the delight of the attendees who are pictured sporting green and gold scarfs.

**Pictured** before the game from left are: Matthew Sapsed, IT Manager Stella; Nick Pearson, National BDM Concorde; Chris Thistlethwaite, National Franchise Manager Harvey World Travel; Sean Cummins, General Manager Australia/New Zealand Travelport; Peter Lacaze CEO

## Samoa crime increase

**THE** Dept of Foreign Affairs & Trade has today raised its travel advisory to Samoa to 'Exercise Caution' due to an increasing rate of petty crime around Apia.

## AirAsia GP fan fare

**AIRASIA** has released low fares between Kuala Lumpur and Singapore for fans of the 2011 F1 SingTel Singapore Grand Prix.

One-way fares start at RM49 for travel between 08 Aug and 16 Nov when purchased by 07 Aug.

## Rain golf guarantee

**CORPORATE** Golf Days held at the Novotel Vines Resort & Country Club in Perth from now until 31 Aug have a special rain postponement policy if 5mls of rainfall is recorded at The Resort.

## Another Design hotel

**DESIGN** Hotels has added its first hotel member in Croatia, the 248 room Hotel Lorne, located in the Mediterranean town of Rovinj.

## Seadream raises trips

**SEADREAM** Yacht Club has added five shore excursions in the Mediterranean for guests sailing between Apr-Oct on *SeaDream I* & *SeaDream II*.

New land adventures include the Korcula Island Buggy Safari in Croatia; a Greek Cooking class in Santorini, Greece; Rafting on the Cetrina River in Croatia; & Italian cooking classes in Portofino and Portovenere, Italy, Cinque Terre.

## SQ ups SIN-JKT flights

**SINGAPORE** Airlines is lifting flight frequencies between Singapore and Jakarta to eight times daily, effective 15 Sep.

SQ950 departs Singapore at 6:45am, and SQ953 returns from Jakarta at 8:25am.

Jetset Travelworld Group; David Rivers, Managing Director Harvey World Travel & Peter Egglestone, CIO, Jetset Travelworld Group.

Front row: Robert Clark, National Account Manager, Travelport and Dianne Lacaze.

## QF revises Vanuatu

**QANTAS** has revised all of its fares to Vanuatu effective for sales and ticketing from 01 Aug, with various fare levels both increasing and decreasing.

Brisbane fares for travel via Sydney have been withdrawn, and Jetstar has also been removed from the 'Flight Applications/Advance Reservations' paragraphs on the Australia to Vanuatu Red e-Deals - see [www.qantas.com.au/agents](http://www.qantas.com.au/agents).

## AirAsia Jakarta office

**AIRASIA** says it plans to open a representative office in Jakarta, to be called AirAsia Asean, which will help the LCC broaden its 'Truly ASEAN' branding.

CEO Tony Fernandes said the regional office would help AirAsia present its ideas regarding regional aviation and tourism growth more effectively in Indonesia.

## Sofitel Guangzhou

**ACCOR** has today confirmed the opening this month of the Sofitel Guangzhou Sunrich (**TD** 04 Jul).

## Dubai pax numbers up

**DUBAI** Airports has reported its busiest 6 months for the first half of 2011 since its opening with 24.6 million pax movements, an increase of 8.9% year on year.

Jun figures were also up by 10.4% to 4.07 million passengers compared to 3.68m in the same month in 2010.



**ROCKY MOUNTAINEER**

To celebrate the release of Rocky Mountaineer's 2012 brochure we are giving one *Travel Daily* reader and a friend the opportunity to win a trip to spectacular Western Canada.

The prize includes two return economy airfares from Sydney to Vancouver flying Air New Zealand and a Classic First Passage to the West vacation including two days on board the Rocky Mountaineer with GoldLeaf service and pre and post accommodation in Vancouver & Banff.

For the first time, the Rocky Mountaineer brochure includes pricing in Australian dollars. To order your copy of the 2012 brochure, visit: [www.rockymountaineer.com](http://www.rockymountaineer.com)

To enter, compile all 21 answers and send by July 31, 2011 to: [RockyMountaineer@traveldaily.com.au](mailto:RockyMountaineer@traveldaily.com.au).

Reader with the most correct answers and the most creative response to the final question will win this fantastic prize.

**Question 18: In 2012, Rocky Mountaineer will introduce a new route that will connect the popular cruise port of Seattle, Washington to the Canadian Rockies. What is the route called?**



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Phone: 1300 799 220 Fax: 1300 799 221

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**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas

**Contributors:** Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson  
Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

*Travel Daily* Group:

**CRUISE**  
WEEKLY



**Pharmacy**  
DAILY

**Advertising and Marketing:** Lisa Maroun (Manager), Lisa Martin and Magda Herdzik  
Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper  
Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

# High Achievers Wanted!

Career Opportunities for Top Talent



## Hot Jobs (Australia) - July 2011

Sydney – 02 9231 6444 – [nswjobs@tmsap.com](mailto:nswjobs@tmsap.com)  
Melbourne – 03 9602 1809 – [vicjobs@tmsap.com](mailto:vicjobs@tmsap.com)  
Brisbane – 07 3221 9916 – [qldjobs@tmsap.com](mailto:qldjobs@tmsap.com)

Adelaide & Perth  
– 02 9231 6444 – [sajobs@tmsap.com](mailto:sajobs@tmsap.com), [wajobs@tmsap.com](mailto:wajobs@tmsap.com)  
Executive Positions – 02 9231 6444 – [sally@tmsap.com](mailto:sally@tmsap.com)

Temp or Contract – Alex  
Executive – Sally Frape

### JOB OF THE WEEK!

## Sales Manager, Sydney Hotels

- Looking for keen BDM for well known CBD hotel
- Preferred experience in MICE or Corporate

Our client is a leading Sydney hotel with a reputation for providing a true first class experience. We are representing them to fill a BDM vacancy for an experienced Executive or existing Sales Manager to oversee the attraction process of new clients. We are looking for well presented, articulate persons to drive sales in rooms and conferencing. Min 2 years on the road experience a must. Working closely with the BD team, you will be reporting to a very supportive Director of Sales.

For interested applicants, send your CV in confidence to [Fujio Shibata fujio@tmsap.com](mailto:Fujio Shibata fujio@tmsap.com) or contact **02 9231 6444**



### Assistant Manager, Front Office 5 star hotel

- Critical leadership role for mature professional
- Point of difference position in Sydney luxury hotel

We are looking for the 'best in industry' leaders that can inspire a team of front office staff in a demanding environment. Specifically well regarded will be five star hotel Duty Managers with operational experience and ability to lead a high flying team! Looking for problem solving and experience in providing exceptional customer service. Exciting new brand, new venue and opening team. Prior experience in opening hotel will be highly regarded.

Contact **Fujio Shibata** T: 02 9231 6444 E: [fujio@tmsap.com](mailto:fujio@tmsap.com)

### Team Leader – Sydney

- Leading Wholesaler
- Career Progression

Do you want to join the best? Our client a well known Tour Wholesaler is looking for a Team Leader to oversee the reservations department. Managing a small team and reporting into the GM you will require prior experience in a sales role with strong leadership skills. This role will offer you the variety you have been looking for as you collate and present sales figures, oversee sales budgets, manage daily operations and lead and mentor a sales team. This would be a great opportunity for a Team Leader from a retail agency background.

Contact **Stacy Balderston** T: 03 96021809 E: [stacy@tmsap.com](mailto:stacy@tmsap.com)

### Reservations Sales Consultant, Lower North Shore SYDNEY

- World Class Leader in Australian tourism company
- Competitive Salary \$\$
- Fantastic environment - fun and buzzing

Our client, one of the leading island resort destination in Australia is seeking an experienced reservations consultant with a travel or hospitality background. Your role will be converting queries into holiday bookings, upselling packages and existing bookings, following up sale leads via email or phone, and organizing exciting itineraries. The ideal candidate will have strong background and proven experience within a customer service and sales environment in hotel or travel, preferably in a telephone based environment. In return you will receive generous salary package and excellent career opportunities to grow within the company. You must be available to work Saturday to Wednesday.

Contact **Emmie** T: 02 9231 6444 E: [emmie@tmsap.com](mailto:emmie@tmsap.com)

### Account Manager Hotels

- Work for the market leader in online hotel reservations
- Bring your experience, skills and motivation

Our client is a leading online hotel reservations company with offices throughout the world. They are currently looking for an experienced Account Manager or Market Manager to join their team in Sydney. The role will see you working with hotels to optimize revenue, improve conversion and drive growth in the designated territory. You will be responsible for acquisition of new hotels, creating strategic plans, progress reports and advising hotels on their internet strategies. Ideally you come from a hotel sales background or an online travel environment. You have at least 2 years of experience in a similar role. You will demonstrate strong knowledge of Australian hotels and online distribution markets. You will bring existing network of contacts within the hotel industry. You are a self-starter and results-oriented. You have exceptional analytical, communications and commercial skills. You have a min Bachelor degree. You will be rewarded for your hard work with a solid base and a bonus system.

Contact **Anna Wachowiak** T: 02 9231 6444 E: [annaw@tmsap.com](mailto:annaw@tmsap.com) or apply online now!

### Travel Temps

- Sydney CBD locations or surrounding suburbs
- Short and long term assignments
- Consulting roles – GDS experience essential

Travel consultants needed for a variety of temporary and contract roles in the Sydney CBD and surrounding suburbs. Some consulting and GDS knowledge is essential. If you are in between roles, returning to work or looking to temp as a lifestyle choice contact us now. Current temp roles we are recruiting for now: Temps with Sabre and ticketing x 4 – short or long term – start now  
Temps with any GDS and some consulting x 2 – 6 months or longer – start now  
Temp Travel Agency Manager x 1 - Northern Beaches – start early August – interviewing now

Contact **Jane Dearden** T: 02 9231 6444 E: [jane.dearden@tmsap.com](mailto:jane.dearden@tmsap.com)

### Product / Supplier Relations Manager - Brisbane CBD

- Australian, New Zealand and Pacific focus
- Develop and maintain relationships with major suppliers
- Great Career progression and overseas travel

A large and established global travel wholesale company is seeking a sensational and dynamic product/supplier relations manager. This company has a wide portfolio of clients including top Australian hotels and major global travel brands. You will be responsible for securing both B2B and B2C contracts and be experienced in developing and maintaining client relationships. A high level of destination knowledge will be needed while understanding hotel product pricing, allotment and availability. The ability to travel throughout Australia and internationally is essential.

Contact **Brendan Grant** T: 02 9231 6444 E: [brendan@tmsap.com](mailto:brendan@tmsap.com) or apply online now!



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For more information on this role or other great career opportunities please visit



**www.aaappointments.com**



The Jetset Travelworld Group is one of Australia's leading integrated travel businesses, providing specialist government and corporate business travel, wholesale products, franchised retail services and ticket distribution services across 8 countries.

Below are opportunities for you to join our group!

#### **Product Coordinator – Cruise & Canada (12 month contract)**

- **Break into Wholesale Marketing with your Cruise knowledge and creative flair!**

Located in Melbourne, this role will join the Product & Marketing team of Australia Wholesale, incorporating Travelscene Holidays & Travel2 brands. You will play a pivotal role in supporting the Product & Marketing Manager to drive growth of the Cruise & Canada Wholesale portfolios via trade and consumer marketing programs.

To be successful in this role you will have experience in marketing copy writing, promotional flyer and brochure production. Knowledge of Calypso (desirable) and knowledge of Cruise and/or Canada products would be an advantage.

#### **Customer Service Manager – Air Tickets**

- **Utilise your leadership skills in this pivotal operations role**

Air Tickets has an exciting opportunity available for a Customer Service Manager to lead the Fares and Ticketing team based in Sydney. In this role you will be responsible for managing the State based operations of the Air Services Division to ensure the unit achieves company standards and business expectations by operating efficiently and effectively.

To be successful in this role you will be a strong leader, have an excellent understanding of Air Product Consolidation systems and processes, appropriate travel qualifications and strong organisational and priority management skills.

#### **Product Coordinator – Qantas Holidays**

- **Provide Wholesale Product to a range of customers in this busy team environment**

Located in Mascot, this role will assist the Global Contracts Manager in all facets of the wholesale product procurement process. You will engage with Suppliers to ensure that all product is delivered to the various areas of the JTG Wholesale portfolio within agreed timeframes.

To be successful in this role you will have a proven understanding of contracts, strong negotiation and influencing skills, the ability to make time pressured decisions and experience in supplier management including maintaining relationships. Calypso experience is desirable.

#### **Human Resources Advisor (Part-time or Full-time)**

- **Exciting autonomous opportunity**

Located in North Sydney, this role will be the first port of call for all HR related enquiries from your designated business partner. You will be responsible for providing advice and guidance to managers on HR policies, award interpretation, agreements and relevant legislation.

To be successful in this role you will be a tertiary qualified HR generalist with experience in a dynamic, commercial and multi site environment. Working as part of a supportive HR team, this role would suit someone with a consultative approach who can build strong relationships with key stakeholders within the business.

Apply for these positions through SEEK or email your resume & cover letter (using the title of the vacancy as the subject) to [jtgpeople@jtg.com.au](mailto:jtgpeople@jtg.com.au)