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Travel Daily

First with the news

Wednesday 1st June 2011

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For a Royal event...

BRISBANE'S Royal on the Park Hotel is offering a range of bonus deals for conferences and events, including day packages leading in at \$69 per guest, and residential bed and breakfast offers from \$116 per person per night.

For details see **last page**.

AA shopping vouchers

TRAVEL recruitment specialist AA Appointments is giving away a total of \$1000 in shopping vouchers to lucky candidates who register at aaappointments.com.

For details of some of the jobs on offer see **page nine**.

Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

- AA Appointments
- inPlace Recruitment
- Star Cruises *Superstar Libra*
- Star Cruises *Superstar Virgo*
- Royal on the Park

QF to pay \$2.1m back comm

220 travel agents across Australia will get a slice of \$2.1 million in extra commission from Qantas, after the final orders in the long-running fuel surcharge case were made earlier this week.

Lawyer Steven Lewis from Slater and Gordon told **Travel Daily** the finalisation of the judgement was a "great result," because it involved 100% of the commission claimed back to 2004 by the agents who opted into the case.

"And every agent in Australia benefits too," he said, with Qantas and a number of other airlines now paying commission on fuel surcharges as a result.

Agents in the case won't receive the full amount, of course, because a significant proportion of the payout will go to the lawyers and the litigation funder.

During the case it was estimated that the commissions payable by Qantas could be as much as \$26 million - 12 times

the amount announced - but Lewis said the much smaller amount was because all of the major agency groups and consolidators didn't take part in the case, and not all of the remaining agents opted in either.

The payout will go to "mum & dad agencies," he said.

Although orders against Qantas have been handed down, there's still action pending against Air New Zealand, British Airways, Singapore Airlines and Cathay Pacific who were all named in the original case.

Lewis said he expected to take action against these carriers before the end of the year, and it would be "up to each airline" how it responds, with agents able to lodge further claims "if we're successful on the substantive claim against them".

He noted that Singapore Airlines had started paying commission on fuel surcharges in Apr.

New local LH gm

LUFTHANSA Australia today announced the appointment of Marlene Sanau as its new general manager, effective from Sep.

Sanau has been with LH for 23 years, with her new role also encompassing Austrian Airlines and British Midland in Australia.

She will replace Kai Peters, who's been LH gm here since 2007 and has now been named as Director of Marketing Communications for Lufthansa in Germany, Switzerland and Austria.

Win a trip to Thailand

TODAY marks the start of a new monthly **Travel Daily** competition, and this time we're asking you to channel your inner performer.

To enter, send us a 30 second video of you lip-syncing to your favourite song.

Six winners will be chosen from among the best entries to participate in a fabulous Thai famil - full details on **page eight**.

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Aircalin introduces 'Choose Day'

From 12 July we fly to Nouméa every day, including Tuesday.

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New Travelport ceo

TRAVELPORT Deputy Chief Executive Officer, Gordon Wilson has been named as President and CEO effective today.

He replaces Jeff Clarke, who will take on the role of Executive Chairman of the company.

Wilson will also become a director of Travelport Limited, with a statement saying the company is "now focused on its GDS business" following last month's sale of GTA to Kuoni.

Australia key for Cathay

CATHAY Pacific has foreshadowed further expansion of its Australian operations, with ceo John Slosar highlighting the carrier's commitment to the local market in a speech at the National Aviation Press Club in Sydney yesterday.

Slosar said Australia is now CX's third or fourth largest market in terms of passenger revenue - on par with China - with the airline now operating 69 weekly services here, up from 28 just a decade ago.

"And...we want to do a whole bunch more in the future.

"We are not a short-term, hit and run airline," Slosar said.

He said the Sydney route was spearheading the global rollout of Cathay's new business class

product, with the much-lauded cabin debuting on Sydney and the product to feature on all 28 weekly SYD flights later this year (click on the **Travel Daily TV** logo for our exclusive video).

And other innovations to launch next year include in-flight internet service, Slosar confirmed.

He downplayed rumours of a possible joint venture with Qantas, but added "the one thing you never say in this business is never because things are always changing".

Slosar also said Cathay Pacific had "no intention" of following the Singapore Airlines plan announced last week to establish a no-frills long-haul carrier.



Bentours Hurtigruten

BENTOURS this morning confirmed a three year renewal of its agreement with Norwegian coastal cruise operator Hurtigruten.

Bentours head Jeremy Hearst said the Cox & Kings-owned business had been associated with Hurtigruten for more than 30 years, and he was "looking forward to continuing to offer this unique experience".

Hurtigruten's Australian gsa is Discover the World Marketing.

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Travel Daily

First with the news

Wednesday 1st June 2011

Experience award-winning service.

QATAR AIRWAYS
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Travel Daily on location in Perth, WA

Today's issue of TD is coming to you from Perth, courtesy of Qantas, Accor & Tourism Western Australia, following Monday's new B747 service from Sydney to Perth.

JUST 25 minutes east of Perth is the Swan Valley, Western Australia's oldest and most visited wine growing region.

TD has been exploring the valley with guests who travelled on Qantas' B747 service to Perth earlier this week.

For those with a passion for good food and great wine, the Swan Valley is the place to be!

Sandalford Wines, the largest and oldest family owned winery in WA provides visitors with the opportunity to tour the premises, learn about the wine making process, have a go at blending their own wine, and dining in the award-winning alfresco-style Sandalford's Restaurant set amongst old vines and vineyards.

The Swan Valley is also known for its five boutique beer outlets.

For beerlovers, Mash Brewing is a great place to drop into with the brewery offering six signature beers including Freo Doctor and Sgt. Pepper.

And for those with a sweet-tooth, the local Margaret River Chocolate Company is a must.

Join the 1m people each year who visit to watch the chocolate making, test samples and buy something from over 200 items.

Domestic air travel at 10 yr highs in 2010

COMPETITION among domestic carriers, greater flight availability and choice are clear signs that the aviation sector is soaring nearly a decade after the 9/11 terrorist attacks on the US.

2010 was the busiest year ever for passengers being carried on domestic flights in Australia, according to government figures released this morning.

For the 12 months ending Dec, 53.97 million people chose to fly - a 7% increase on the 2009 result which was around 50 million.

And that's close to 45% more pax than the lows of 30 million which were recorded in 2001 following the events of Sep 11.

At the same time, revenue pax kilometres and available seat kms

(capacity) surged 6.8% and 7.9% respectively in 2010, along with the number of available seats, up 7.5% to 69.63 million.

Industry wide load factors fell by 0.7 percentage points to 79%.

Minister for Infrastructure and Transport Anthony Albanese said the growth is the product of continuing confidence & strength in the Australian economy.

The Gold Coast-Newcastle route saw the highest increase in pax traffic, rising 26%, followed by Darwin-Melbourne (+19.8%) and Cairns -Melbourne (+15.7%).

Gold Coast Airport also saw the most growth in pax numbers, up 10.5% compared to 2009 with over 4.7 million people transiting through the Qld/NSW gateway.

Not surprisingly, the busiest routes were the MEL-SYD service, carrying 7.9m pax; then BNE-SYD with 4.4m; followed by BNE-MEL at 3m; OOL-SYD with 2.4m and ADL-MEL at 2.3m.

Constellation breaks

CONSTELLATION Hotels has a selection of winter packages on offer nationwide at Australis, Country Comfort, Chifley and Grand Chifley branded properties in its 'Cosy up this Winter' promo, on sale until 31 Aug - see constellationhotels.com.au/winter.

Quest delivered

SEABOURN has taken delivery of its newest ship *Seabourn Quest* in Genoa Italy overnight.

The 450-guest all suite ship will depart on its maiden voyage on 20 Jun from Barcelona to Athens, and will operate a series of seven night Eastern Mediterranean cruises through until Jan 2012.

Creative incentive

CREATIVE Holidays is offering a \$50 Coles Myer voucher to travel agents for every air and land package to Europe and the UK worth over \$3,000.

The deal is valid on the first 225 new bookings made up to 10 Jun.

Clients will also be rewarded with a free Jack the Ripper Tour, when they book a hop-on-hop-off tour on Fri to Sun, valid up until 30 Sep and for Sun tours only from 01 Oct to 31 Mar 2012.



Window Seat

CATHAY Pacific ceo John Slosar was in fine form yesterday when he was the main attraction at a function in Sydney (see page 2).

He regaled guests with a number of anecdotes - including a recent arrival experience in Seattle, USA.

An immigration official asked what his plans were in the US, and Slosar replied "I am here to pick up an aeroplane."

"Are you here to fly it?" the officer asked him, to which Slosar replied, "No, I'm here to pay for it'.

"I realised instantly that this was a mistake," he said because of the US\$10,000 limit on currency taken into the USA.

However he made a quick recovery, by assuring the agent "I'm gonna use my credit card."

He must have a big limit, given the US\$284 million list price on the 777-300ER being delivered.

SLOSAR also confirmed the "very important historic fact" that Cathay Pacific's first ever commercial flight 65 years ago was a DC3 service to Sydney.

And the first cargo carried on that flight was a consignment of 2000 day-old chicks, which ended up roaming the cabin after their cartons were opened by the pilots to give the birds some air.

"These were the days when tweeting had rather a different meaning," Slosar quipped.

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Amex predicts business travel to boom

AMERICAN Express Business Travel says it expects a rise in business travel during 2011 after strong Q1 year on year growth on airfares in the Asia-Pacific region.

57% of senior finance execs expect to spend the same or more on business travel and 15% say they will increase this year's spend by 10%, according to the American Express/CFO Research Global Business and Spending Monitor released this morning.

This year is being reinforced as a strong year for airlines in terms of fare growth, said Director of Advisory Services for Amex Business Travel, Dr Carl Jones.

"In the fourth quarter of 2010, we experienced a levelling in airfares, however the data points to further expansion in 2011.

"Strong demand for high-end European products and services is driving greater fare growth to the region, particularly in Hong Kong," Jones said.

The Australian market has seen a dramatic rise, with business class prices increasing by up to 6% year on year and a 5% hike across all classes due to better airline capacity management and high fuel prices.

CATO agm 15 Jun

THE Council of Australian Tour Operators will hold its annual general meeting and dinner in Sydney on Wed 15 Jun.

There are positions available on the Committee for members interested in nominating, and anyone considering joining CATO is also welcome to attend the dinner which will feature Mark Cario as speaker announcing a "major breakthrough in marketing technology for wholesalers".

Lucky door prizes will include a trip for two to Fiji including Virgin Australia Airfares - for more details email gina@afta.com.au.

TSAX unites in Reunion



ADVENTURE World hosted a group of travel agents to Reunion and Madagascar recently in conjunction with Travelscene American Express and Air Austral.

The top selling agents pictured above at Le Barachois, Saint Denis, Reunion Island include: Jess Rae, Air Austral; Kim Hatherly, Southside World Travel; Gregory Clayton, Travel Masters;

Corinne Suardana, Noosa Cruise and Travel; Gary Foux, Travelstyle; Kylie Dunn, New England Travel Centre; Kasie Lovell, Port Fairy Travel; Katherin Molnar, Heidelberg Travel Services; Jodi Hawthorne, Travelscene American Express; Ross Strelow, Travelscene Rockhampton; Cassie Byrne, Adventure World; & David Mackenzie, Travelscene Kilsyth.

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Air Transport World 2011 Airline of the Year. [^]First Class Passengers receive a two-night stay at the Armani Hotel Dubai or Jumeirah Zabeel Saray. Business Class Passengers receive a one-night stay at the Address Dubai Marina or Jumeirah Emirates Towers. Breakfast included along with priority tickets to 'At The Top', Burj Khalifa or complimentary access to Wild Wadi Waterpark. Valid for travel from 1st June to 30th September 2011. Terms and conditions apply. For more information contact your Emirates Sales Team or the Emirates Customer Service Centre on 1300 880 599. EMI3081

Skal Mel luncheon

SKAL International Melbourne will hold its Jun luncheon at The Langham South Bank on 16 Jun from 12:30, rsvp by 14 Jun to sandy@apartmentsonlygon.com.au

Goddesses bowled over in LA

UNIVERSAL Studios and Air New Zealand recently hosted this lucky group of travel agents on a famil to showcase Hollywood.

While in Tinseltown the agents explored Universal Studios Hollywood on a private VIP tour of the theme park, and they also watched Kylie Minogue live at the Hollywood Bowl.

The consultants also got to trial Air NZ's Premium Economy product over to LA.

Pictured here ahead of Kylie's Aphrodite show, from left are:

Elyse Hebblewhite, Harvey World Travel Dapto; Kelly Roberts, Travelscene Richmond; Stephanie Brady, Travelscene Ulladulla; Carmela Soccio, Harvey World Travel Newcastle West; Beth Betland, HWT Forbes;

Lauren Ewers, Travelscene Batemans Bay; Tara McKenzie, HWT Dubbo; Dani Tuffield, Universal Studios; Kate Quinn, Travel 2 reservations and Nicole Bennett, Air New Zealand.



Canada numbers slide post Olympics

STRONGER than average inbound arrivals into Canada in Mar 2010 for the Winter Olympics, along with an earlier than normal Easter period, are cited by the Canadian Tourism Commission for the 5.8% drop in int'l overnight visitors 12 months on.

A total of 767,696 overnight

stays were recorded in Mar 2011.

Australia was among Canada's core markets to see numbers drop off in Mar, down 11.1% year on year to 9,251 people.

Overnight visitors from Japan, Germany and the UK dropped the most, down 30.6% (to 11,185), 21.6% (to 12,430) and 20% (to 32,715) respectively.

However, during Q1 of 2011, Australia was one of only two core markets to report increases in arrivals compared to the same time last year, up 4.7% to 34,595.

Everguide application

A NEW iPhone app has been launched to showcase events and entertainment on offer in both Sydney and Melbourne.

It features 5,000 things-to-do, including 2,000 gigs and festivals, 50 sporting events, 100 comedy shows as well as food and wine outlets, visual arts, markets, fashion shows, films and more.

See www.everguide.com.au

Zumba on Princess

PRINCESS Cruises has said it will offer Zumba Fitness classes once or twice per sailing across its entire fleet before the end of the year.

At sea, the classes are held at venues such as Princess' Club Fusion, the Piazza or on an outside deck.

Princess began offering Zumba classes in Dec last year on 11 of its 17 vessels.

Rezidor expansion

THE Rezidor Hotel Group is growing its global footprint, with new locations announced in Sierra Leone, the Ukraine and UK.

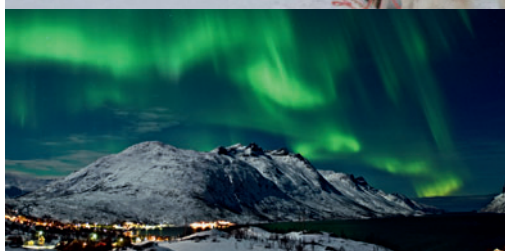
The group will rebrand Mammy Yoko Hotel in Freetown, Sierra Leone to Radisson Blu Mammy Yoko Hotel in Q4 2011, becoming its first property in the country.

It will also open a ski resort in the Carpathian Mountains from Dec, called The Radisson Blu Resort, Bukovel in the Ukraine.

In the United Kingdom, Rezidor will open the mid-market Park Inn London Wembley, 6km from central London, mid next year ahead of the Olympic Games.

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Find A Park easier

FIND a Park is an iPhone app that's just been launched that allows travellers to find a caravan park by state, town or name.

For more information email findapark@brighthouse.com.au.

Tempting Egypt deal

TEMPO Holidays has reduced its seven-day Taste of Egypt tour by 40% for a second person and is offering a free hotel upgrade when two people book.

The deal is valid for travel to 25 Sep when booked by 30 Jun.

Sydney lures in winter

TOURISM NSW is targeting visitors from Melbourne, South East Queensland, Regional NSW and the ACT in a new campaign focused on driving business to Sydney during the winter months.

The city's food, fashion, cultural appeal, shopping and arts are key focus points, and the promotion will include a range of 2-for-1 deals and special packages.

"We need to keep Sydney high on the list as destination of choice for Australians all year round, and this campaign aims to support tourism operators during the low season," said Tourism NSW gm, Lyndel Gray.

Sydneysiders will also be tempted to explore their own backyard between Jun and Aug, which will be promoted in print and digital advertising.

Novotel Vines gears for events



THE Novotel Swan Valley Vines Resort is preparing for a busy end of year with the property playing host to the PGA Championships in Oct and also accommodating guests visiting Perth to attend the biennial CHOGM meeting.

Located 30 minutes from inner city Perth, 'The Vines' is a great location for both business and leisure travellers.

The resort offers a relaxed country club atmosphere and features 103 rooms, suites and apartments all with balconies or open courtyard; dining venues; a pool & 36-hole championship golf course (Ellenbrook & The Lakes).

'The Vines' gm Phillip Smith told **TD** (staying at the resort with the Qantas group this week) that the property will shortly undergo refurbishments which will include modernising all rooms with new furnishings and amenities to meet "next generation" standards, replacing double beds with king-size beds, installing coffee machines in executive rooms, upgrading its eight conference rooms which are regularly utilised by mining clients, and working on outdoor areas (golf course & pool).

"We're only 30 minutes away from Perth city, so with these changes I want to give people 30 good reasons to come out and stay with us", Smith said.

Independence injuries

TWELVE passengers aboard Royal Caribbean's *Independence of the Seas* were treated for minor injuries after an explosion at the port of Gibraltar in Spain yesterday.

The blast occurred at the main fuel storage facility which the vessel was moored alongside during a port of call stop.

For the business tourism market, 'The Vines' director of sales, Verleen Slako said the resort is offering conference packages that include \$1 room hire and a rain check guarantee during winter for golfing groups.

Pictured *above* at the hotel last night is Gaynor Reid, Accor media relations manager with 'The Vines' team - Phillip Smith, Verleen Slako and food and beverage manager, Timothy Buckton.



Air Tahiti Nui Business Development Manager - Australia

Air Tahiti Nui, requires an energetic, highly motivated Business Development Manager who has a passion for airlines and Tahiti as a destination. The role will be appointed in Sydney located in our GSA Head Office, Sydney CBD.

The successful candidate will be responsible for seeking new business and servicing our preferred retail, wholesale and incentive clients within Australia. The candidate will have the ability to work under pressure to meet and exceed targets and build excellent relationships.

Proven revenue generation and sales experience (Minimum 5 years' experience) is essential. Existing key Retail/Wholesale relationships is highly regarded. The role is challenging, and you must be a great presenter, have a professional manner, be passionate about dealing with people and have a can do approach. This is an exciting position.

The successful applicant will have:

- Proven revenue generation and sales experience. (Minimum 5 years' experience)
- Relationship management experience within the Travel Industry and experience in decision making and planning (preferred)
- Understanding of airline systems (plus GDS) (preferred)
- Experience in a sales or product development role in a Tour Operator/Wholesale environment
- Excellent presentation skills
- Excellent communication skills
- The discipline to work alone in a sole charge environment
- High analytical and numerical skills
- Hold a valid driver's license

Apply by email to andrew.denman@worldaviation.com.au no later than COB 6th June. Please include CV and application letter. You must be a Permanent Resident or Australian Citizen to be considered for this role.

Only successful applicants will be contacted.

WIN A ROCK'N 3 NIGHT STAY IN MALAYSIA

This week, **TD** is giving one lucky reader the chance to win a 3-night stay in Malaysia, courtesy of **Hard Rock Hotel Penang**.

The prize includes 3 nights in a Rock Star Suite, breakfast for two people, Hard Rock Cafe meal credit worth RM150, Kings Club access, return airport transfers and a 30-min massage for two people.

All you need to do to be in the running to win this great accommodation package, is answer correctly four questions featured in **Travel Daily** from Monday to Thursday this week, **plus** answer the final question featured on Friday.

Email your answers by COB on Fri to: hrhcomp@traveldaily.com.au

Q.3: Name 3 song titles and its artist from there at the HRH Penang's Sound of Your Stay playlist



Click here for terms & conditions



Bench's wild bunch



BENCH International and Kenya Airways were hosts to this group of eight top Australian travel agents on a trip to Kenya recently.

Participants enjoyed a night in the new Nairobi Tented Camp as well as travelled in Bench's luxury aircraft, spending two nights in the Masai Mara and two nights in Amboseli National Park staying at the Satao Elerai.

The trip also included a visit to Tsavo East and West National Parks, as well as a stay in Mombasa in the Indian Ocean.

Pictured above in a clearly frisky mood about to depart Satao

Camp, Tsavo East National Park from left are: Janet Massie, Harvey World Travel Carnegie; Sally Tobing, Travelscene Westminster Travel; Brenda Freyling, Harvey World Travel The Ridge; Kathy Blanch, Travelscene Kempsey; Simon and Kevin, Southern Cross Safaris guides; Alyce Tweddle, Harvey World Travel Mackay; Bob Nicol, Central Coast Business Travel; Michelle Emmert, Escape Travel Lindfield; Hanna Jones, Bench International; Hugh Twomey, Kenya Airways; and Mike King, Flight Centre Groups.

DJ carbon offset cert.

VIRGIN Australia has received its Carbon Neutral certification for the second year running, gaining approval from the government through the National Carbon Offset Standard.

The carrier said it endeavours to continue to minimise its impact on the environment and through the Carbon Neutral initiative Australian businesses will be able to measure, reduce and offset greenhouse emissions linked with operations and products.

Passengers on any of the Virgin Australia brands can offset their flight emissions by selecting the option during the online booking process or going to the airlines' home page and clicking on the carbon offset button.

Beach valet service

GUESTS staying at the Gold Coast's Hilton Surfers Paradise (which is opening in Sep) will be able to arrange a Beach Valet service to get themselves and their gear to the shoreline.

Billed as the first service of its kind in Australia, Hilton will even set guests up with sunshades or beach umbrellas, beach towels, chairs and toys for the children.

Titanic centenary

BELFAST celebrated 100 years since the launch of the *RMS Titanic* yesterday, with a slipway event attended by the Lord Mayor of Belfast.

A flare was set off at the exact moment the Titanic was launched a century ago, while *TITANICA: The Exhibition* will be opened at The Ulster Folk and Transport Museum from 31 Aug.

Tourism Ireland has released a video to highlight the events and the momentous anniversary - to view click on the logo above.



Aussie aviation summit

QANTAS ceo Alan Joyce will be one of the top airline executives to speak at next month's Australia Pacific Aviation Outlook Summit which will take place at Sydney's Shangri-La Hotel on 20-22 Jul.

Other presenters will include Tiger Airways ceo Tony Davis and Azran Osman-Rani of AirAsia X.



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Emirates, International Award winning Airline, wishes to recruit two dynamic & customer service-orientated professionals to join our ticket office and sales team in Brisbane.

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The successful candidate must be able to:

- Perform all ticketing and reservation duties;
- Calculate and construct fares where required;
- Provide maximum Customer Service and satisfaction;
- Perform automated advanced ticketing and reservation duties.

For further details, and on-line application process, please visit our web site www.emiratesgroupcareers.com.

Applications close Wed 8th June 2011.

Telephone and postal applications will not be entertained.

Only candidates that meet the minimum requirements will be considered and contacted.

Keep discovering

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- The accurate recording of sales information
- Providing feedback and analysis on current market trends

The successful candidate will be a motivated self-starter with demonstrated travel industry experience and a commitment to customer service. Excellent negotiation and communication skills are essential.

Avis offers an attractive salary package, which includes a base salary, incentive bonus, fully maintained company car and other benefits.

Please forward your application to:

Jenny Lorkin
National Agency Sales Manager
Avis Australia
Level 2, 15 Bourke Road, Mascot NSW 2020
Fax: (02) 9353 9080
Email: Jenny.lorkin@avis.com.au
Applications close: Monday 04 June 2011



Crossley's new mgt.

THE 88-room boutique Crossley Hotel Melbourne has had a change of management with Australian tourism sales and marketing consultancy Tourism & Hospitality Support Network (THSN) taking on the role.

The Hotel Charsfield Melbourne and Easystay Group in St Kilda are also within the THSN portfolio.

US bus line suspended

THE US Dept of Transportation has ordered North Carolina-based bus company Sky Express to cease operating interstate transportation services for "violating multiple federal safety regulations."

An investigation by the regulator found that Sky Express had violated driver qualification requirements, drug and alcohol compliance, hours-of-service and vehicle maintenance.

The move follows a fatal crash yesterday in Virginia involving one of the company's coaches enroute to New York that left four passengers dead.

Garuda's new recruits



GARUDA Indonesia invited some of its top performing retail and wholesale partners to Jakarta, 'Asia's newest Gateway' recently.

The three day famil showcased the very best of what the Indonesian capital has on offer - including an exclusive sneak peak at GA's training facilities.

During the tour the group had the opportunity to experience a real life cabin crew evacuation procedure with Garuda Indonesia's cabin crew in-training.

Pictured above with Garuda Indonesia's new cabin crew recruits from left are: DM of Cabin Crew Training; Bagus Y. Siregar, Senior GM Australia; Andrew Yell, Creative Holidays; Steve Rice, Airline Marketing NZ; Ian Murton, GA Melbourne; Martin Delcanho, Jestet Travelworld; Melvyn Almeida, Consolidated Travel; Helen Blake, GA Sydney; Ross Sinclair, Qantas Holidays; Chris Malina, STA Travel; and Kirk Wong, GA Sydney.

Ever dreamed of being on stage? Well, here's your chance to be...

Queen for a Day

The Tiffany Project



Can you hold tune? Shake your tail feather? Love to perform? Here's your chance to appear on stage in Thailand's famous Tiffany's Show, Pattaya.

Throughout the month of June, **Travel Daily**, **Tourism Authority of Thailand**, **Thai Airways International**, **Siam Hotels and Resorts** and **Tiffany's Show** invite travel consultants to join us for a once in a lifetime "Queen for a Day" experience.

Send your audition video and you could join our group on a special famil trip to Thailand that includes flights with THAI, 5 nights courtesy Siam Hotels & Resorts (two in Bangkok & three in Pattaya) and a makeover, dress up and performance at the famous Tiffany Cabaret Show in Pattaya.

To enter, simply send in an audition to the Tiffany Show as a short video clip of yourself (30sec-1min, .mov or .wmv file) lip syncing to your favourite song. You can use props and/or dress up if you wish.

All the clips will be uploaded to **Travel Daily's** YouTube page. At the end of the month five winners (a representative from NSW, VIC/TAS, WA, QLD/NT and SA) will be chosen by the judging panel..... and one additional.....as voted by the industry.

So grab your video camera or mobile phone and release your inner performer!

Send your entries to:

tiffanysaudition@traveldaily.com.au

Click here for more information



tucantravel
take the adventure of a lifetime



Sales Executive

Full-time: Melbourne based

If you're after a fun role representing exciting and unique adventure products this job is for you. Tucan Travel and This Is Africa are leading worldwide adventure tour operators who are currently looking for a dynamic and passionate sales executive for VIC/SA/TAS.

To be considered for this position, you will need to possess the following skills:

- Proven ability to achieve targets through increased sales revenue
- Ability to seek, identify and document new business opportunities
- Building and maintaining client relationships
- Well developed communication skills, written and verbal
- Confident public speaker

A successful history in sales within the travel industry and travel experience to our destinations are required. Package includes annual salary from \$48K, super, bonus, vehicle, phone, laptop and famil.

Please send applications to justin@tucantravel.com

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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AA APPOINTMENTS

RECRUITMENT CONSULTANTS

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SYDNEY x 2, MELBOURNE & BRISBANE X 1
SALARY PKGE ote \$55k - \$90k+

Love working in tourism but hungry for a new challenge?
Looking for more of a work life balance?
Time to switch direction and become a recruitment consultant!

At AA, we are celebrating our **BEST YEAR ON RECORD!**
As such, our national offices are in need of additional, talented individuals to service our key accounts.
As part of our successful team you will be responsible for managing all client recruitment needs, whilst also assisting candidates find their perfect next role.

Fantastic perks include an uncapped salary package, working only Monday – Friday hours; enjoying up to 5 weeks paid annual leave per year and amazing team rewards including a luxury Annual AA Conference.

This is an ideal opportunity to use your travel industry knowledge, passion, exceptional sales ability and customer service skills in a different direction.

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OR RING US ON DIRECTLY (02) 9231 6377

For more information on this role or
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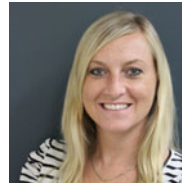
Travel Consultants - Sydney

Do you love servicing your clients and their travel needs but are looking for a new place to work that removes you from face to face? I am seeking experienced Retail Consultants that have a passion for Fiji and the South Pacific to join this incredibly

successful company. Join this happy and motivated team with top consultants earning over the \$100K mark.

- ▶ Multiple positions available, immediate start
- ▶ Sydney CBD
- ▶ Salary up to \$100K OTE

Click here for more details or call Ben.



Liz Vibert

Business Sales Manager - Victoria

As a supplier of an essential component of the travel industry this company is located globally including tourist hot spots all over the world. Not only are they world favourites in their field but also have a strong commitment to

the environment, offering green options to their customers. Support, motivate and develop a small team in this role.

- ▶ Join this forward thinking global company
- ▶ Based in North Melbourne
- ▶ Salary up to \$65K + super + bonus

Click here for more details or call Liz.

Senior Corporate Consultants - Melbourne

This corporate TMC is currently seeking senior Corporate Consultants to join their rapidly expanding team to service their clients for the international and domestic markets. Located in South Melbourne and offering a great team environment with a work hard, play hard attitude. Servicing clients from many different industries including finance, pharmaceutical and even events management.

- ▶ Now is the time to move while the job market is HOT!
- ▶ South Melbourne location
- ▶ Great base salary plus huge potential

Click here for more details or call Ben.

Account Manager - Melbourne

Our client is among the best GDS companies available. Forward thinking and progressive with defined career paths for their employees. This award winning company is seeking a new staff member to join their Account Management team to manage the new acquisition, retention and development of new and existing clients. The ideal candidate will be someone from an account management background looking to progress.

- ▶ Take the next step in your travel career!
- ▶ Melbourne CBD
- ▶ Salary up to \$100K package

Click here for more details or call Liz.



Kristi Gomm

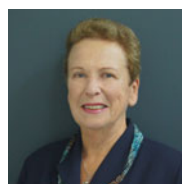
Retail Consultant - Perth

This boutique retail agency located in the northern part of the Perth CBD boasts a large repeat client base and a stable team of skilled consultants. They are looking for an experienced Consultant with their own client base to join

their friendly team. This agency has no walk-ins and sell world wide destinations and cruising.

- ▶ Bring your client base to this reputable agency
- ▶ Perth CBD location
- ▶ Salary up to \$50K base + super + bonus

Click here for more details or call Kristi.



Sandra Chiles

Inbound FIT Spanish Speaker - Syd

Are you being paid for your knowledge and expertise? Highly respected boutique Inbound agency where the staff are not transient, seeks an Inbound FIT Consultant who speaks Spanish.

You will need a thorough knowledge of Australian geography and extensive knowledge of supplier products. They will consider a strong Domestic Retail Consultant for this role.

- ▶ Use your Spanish language skills on a Latin market portfolio
- ▶ Sydney CBD location
- ▶ Salary up to \$55K+ super

Click here for more details or call Sandra.

As the first travel recruitment specialist in Australia we know the travel job market better than anyone, call us to discuss your career path.

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PENANG - PHUKET - KRABI

3 Night Cruises from Penang

Selected departures from May - Dec 2011

Penang, Phuket, Krabi, Penang

Inside Cabin	\$464
Window Cabin	\$562
Deluxe Oceanview	\$604

7 Night Cruise & Stay from Phuket

Selected departures from May - Dec 2011

Phuket, Krabi, Penang (4 x nights own arrangements in Penang), Penang, Phuket

Inside Cabin	\$469
Window Cabin	\$567
Deluxe Oceanview	\$609

8 Night Cruise & Stay from Phuket

Selected departures from June - Sept 2011

Phuket, Krabi, Penang (4 x nights own arrangements in Penang), Penang, Krabi, Phuket

Inside Cabin	\$622
Window Cabin	\$752
Deluxe Oceanview	\$810

Cruises include all meals[^] and entertainment onboard plus port and fuel charges.



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*CONDITIONS APPLY: All prices are cruise only, AUD, per person twin share and subject to change and availability. Price for Inside Cabin based on Cat DC category, Window Cabin based on CC category & Deluxe Oceanview based on BB category. Single passengers must pay a single supplement. Prices include port charges and fuel surcharge. [^]Meals included in selected restaurants. 2011 departure dates 7 NIGHT CRUISE ex Phuket - 30 May, 6 & 27 June, 4 July, 5 & 12 Sept, 3, 7, 10, 17, 24 & 31 Oct, 14, 21 & 28 Nov, 5 & 12 Dec 2011. 8 NIGHT CRUISE ex Phuket 13 June, 11 & 25 July, 8 & 22 August, 16 Sept 2011. Own arrangements in Penang is at passengers own choice & expense. 3 NIGHT CRUISE ex Penang May 01, 08, 15, 22 & 29, Jun 05, 12, 19 & 26, Jul 03, 10, 17, 24 & 31, Aug 07, 14, 21 & 28, Sept 04, 11, 18 & 25, Oct 02, 09, 16, 23 & 30, Nov 06, 13, 20 & 27, Dec 04, 11, 18 & 25. Holiday surcharge imposed on peak sailings. Strict cancellation fees apply. Please note that a surcharge may be imposed on credit card transactions. A service fee will be charged. Every effort is made to ensure advertisement accuracy, however Star Cruises cannot be held responsible for printing or typographical errors or errors arising from unforeseen circumstances. Pricing correct as at 14 April 2011. Pricing valid until 31 July 2011 & can be withdrawn at any time without notice. SCS 25655



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Only 4 departures remaining
Includes Free Upgrade!
From \$1249

3 NIGHT CRUISES Ultimate Upgrade offer	Singapore, Penang, Phuket <i>Selected departures from</i> 29 May 2011 – 25 March 2012	Singapore, Phuket, Langkawi <i>Selected departures from</i> 22 May – 25 Sept 2011	Book Inside Cabin Book Window Cabin 25% off Balcony Cabins	\$717 – Free upgrade to Window Cabin \$844 – Free upgrade to Balcony Cabin \$1114 – Receive SGD\$300 F&B Credit
	5 NIGHT CRUISES Ultimate Upgrade offer	Singapore, Penang, Phuket, Malacca, Kuala Lumpur (Port Klang) <i>Selected departures from</i> 29 May 2011 – 25 March 2012	Singapore, Phuket, Langkawi, Pulau Redang <i>Selected departures from</i> 22 May – 25 Sept 2011	Book Inside Cabin Book Window Cabin 25% off Balcony Cabins
7 NIGHT CRUISES Ultimate Upgrade offer	Singapore, Penang, Phuket, Malacca, Kuala Lumpur (Port Klang), Pulau Redang <i>Selected departures from</i> 29 May 2011 – 25 March 2012	Singapore, Phuket, Langkawi, Pulau Redang & Kuala Lumpur (Port Klang) <i>Selected departures from</i> 22 May – 25 Sept 2011	Book Inside Cabin Book Window Cabin 25% off Balcony Cabins	\$1586 – Free upgrade to Window Cabin \$1867 – Free upgrade to Balcony Cabin \$2527 – Receive SGD\$500 F&B Credit
	5 NIGHT SPECIAL CRUISES Ultimate Upgrade offer	Singapore, Ho Chi Minh City, Pulau Redang <i>Departing</i> 5 & 12 June, 3 July, 11 Sept 2011	Book Inside Cabin Book Window Cabin 25% off Balcony Cabins	\$1249 – Free upgrade to Window Cabin \$1474 – Free upgrade to Balcony Cabin Plus Bonus F&B credit SGD\$400 \$1916 – Receive SGD\$400 F&B Credit
7 NIGHT SPECIAL CRUISES Ultimate Upgrade offer	Singapore, Ho Chi Minh City, Pulau Redang, Kuala Lumpur (Port Klang) <i>Selected departures from</i> 5 & 12 June, 3 July, 11 Sept 2011	Book Inside Cabin Book Window Cabin 25% off Balcony Cabins	\$1724 – Free upgrade to Window Cabin \$2035 – Free upgrade to Balcony Cabin Plus Bonus F&B credit SGD\$500 \$2755 – Receive SGD\$500 F&B Credit	

Cruises include all meals and entertainment onboard plus port and fuel charges.

For bookings & further information contact your preferred Wholesaler

*CONDITIONS APPLY: All prices are cruise only, AUD, per person twins share and subject to change and availability. Prices based on following cabin categories; Inside Cabin DC, Window Cabin CB, Balcony Cabin BC. Single passengers must pay a single supplement. Every effort is made to ensure advertisement accuracy, however Star Cruises cannot be held responsible for printing or typographical errors or errors arising from unforeseen circumstances. Pricing correct as at 14 April 2011. Pricing & bonus credit valid until 30 June 2011 & can be withdrawn at any time without notice. Price includes port charges and fuel surcharge. Holiday surcharge imposed on Peak Sailings Dates: 24 April 2011; 23 Dec 2011; 01 Jan 2012. Vietnam Visa surcharge applicable to Ho Chi Minh sailings at \$30 per person. *Meals included in selected restaurants. Strict cancellation fees apply. Please note that a surcharge may be imposed on credit card transactions. A service fee will be charged. SCS 25407



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ROYAL AFTERNOON OR EVENING COCKTAIL PACKAGE	1 hour cocktail function with 1 hour beverage package and chefs selection of canapés. [V, H, GF]	From \$31 per guest Based on min 20 attendees
ROYAL EVENING DINING DELICACIES PACKAGE	3 course extensive menu including entrée, mains and dessert options. [V, H, GF].	From \$64 per guest Based on min 20 attendees
RESIDENTIAL PACKAGES WITH BED & BREAKFAST	Includes Deluxe Twin City View room.	From \$116 per person per night (share twin)

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