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Friday 3rd June 2011

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Raunola to Amadeus

SATU Raunola, who formerly ran travel PR specialist firm Finnesse Communications, has been appointed as the new Sydney-based Marketing Communications Manager for Amadeus.

'Loopholes' in DJ/DL vow

AN AIRLINE anti-trust immunity expert has told the US transport regulator that timing and capacity conditions proposed by potential alliance partners Virgin Australia and Delta are "unacceptable".

In a submission to the US Dept of Transportation, obtained exclusively by **TD** overnight, Phoenix-based Hubert Horan says specific conditions pledged are "directly contradicted" by DJ/DL's planned future actions.

Horan believes that the tie-up would make rival carrier, United Airlines, the smallest competitor on flights between Australia and the US mainland, which could put it at a "permanent disadvantage" and result in capacity cuts.

He said the two year Mutual Capacity Coordination Agreement allows DJ/DL to lower capacity under their own pre-determined conditions, such as force majeure

events or a specific price rise of West Texas oil (**TD** 18 Apr), providing "huge loopholes".

"Given the dynamic and volatile nature of the industry, this open ended loophole virtually guarantees that the carriers would be able to claim the self-granted 'right' to cut flying, while retaining the full private benefits to collude under antitrust immunity," he said.

Horan says the pact should refer to capacity in terms of seat miles/kms, not flight departures, as downgauging the aircraft used "could reduce market capacity 30 to 50%, causing far greater harm to consumers than any of the issues raised in the Department's competitive analysis."

Among his list of "transparent" conditions, Horan suggests the DoT adopts a rule to remove DJ/DL's ATI should non-stop seat capacity operated by either UA or VA/DL drop below 10% of current levels, or 20% for the combined QF, UA and VA/DL capacity.

Horan also said that if ATI is granted it should be implemented within six months, not 18 months.

Today's the day...

THE Ministerial Council on Consumer Affairs is meeting in Canberra today, and is expected to deliberate on the long-running Review of Consumer Protection in the Travel Industry.

An outcome isn't expected to be known until the committee releases a communique, which isn't expected to be until late this afternoon at the earliest.

TD will advise the industry as soon as there's anything substantive to report.

Scenic Canada out

SCENIC Tours this morning released its 2012 Canada & Alaska program, with a range of new additions including the Calgary Stampede, a Grizzly and Polar Bear Adventure and an Arctic Circle flight - scenictours.com.au.

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Travel Daily

First with the news

Friday 3rd June 2011

Aircalin introduces 'Choose Day'

From 12 July we fly to Nouméa every day, including Tuesday.

Aircalin
International Airline of New Caledonia

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New A330 on CX111/110

CATHAY Pacific is launching its second new Airbus A330-300, equipped with the new Business Class cabin, between Hong Kong and Sydney from 06 Jun.

The A330 will operate on CX111/110 on Wed, Fri and Sun.

Godfrey to open Tas hotel

VIRGIN Blue founders Brett Godfrey and Rob Sherrard have continued the next chapter of their careers in tourism, with the purchase of the historic Quamby Estate in north-eastern Tasmania.

It's the first publicly announced venture by Godfrey since he stepped down as ceo of Virgin Blue just over a year ago.

Quamby is a 10-room guest house near Launceston and the

Tamar Valley, with the property now closed for "renewal" before a planned reopening in late Sep.

Quamby was previously owned by Grant Hunter's Anthology group, which bought it in 2008 before a complete makeover to restore it to its former glory.

Anthology used the upgraded stables at Quamby as the base for guests undertaking the Bay of Fires and Cradle Mountain Huts walks, which will continue under the new owners.

Godfrey and Sherrard are also the developers and co-owners, along with Virgin founder Richard Branson, of Makepeace Island near Noosa Heads in Qld.

It's been confirmed that the pair also partner in other Tassie tourism properties including The Pilot Station at Low Head and Lake House, Cressy.

Cooks office in Sydney

COOK Islands Tourism has confirmed its move into the Australian market (**TD** 23 May), with the opening of a new office in Sydney this month.

"The decision to move from representation to a full time office and this substantial and unprecedented advertising spend reflects Cook Islands Tourism's commitment to the Australian market", Carmel Beattie, Chief Executive Officer said.

New VP Product and Marketing Australia, Kerryn Cook is now tasked with actively looking at ways to make the Cook Islands easier to sell locally.

A new website will offer a portal for Australian wholesalers to add packages and there will also be trade incentives and an online training program which will be made available this month at cookislands.travel.

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QF crew redundancy

QANTAS cabin crew are being invited to submit expressions of interest in a Voluntary Redundancy program for both domestic and international operations.

Staff have been told that uneven rates of growth on different fleets mean that crewing requirements are changing.

"Our growth in the international division is slow and almost exclusively on the A380," according to an email yesterday, with the carrier set to "adjust crew numbers in various bases".

Westaway to TA

TOURISM Australia has appointed Simon Westaway as its new General Manager Corporate Affairs and Strategy.

Westaway will move from his longstanding role as Jetstar head of corporate relations in late Jul, reporting directly to Tourism Australia md Andrew McEvoy.

duty travel coordinator Brisbane based.

Virgin Australia is again changing the face of Australian Aviation during 2011 with our Game Change Program doing for corporate travellers what we did for leisure travellers ten years ago. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand and to become a part of this dynamic company that understands that people are its greatest asset. Our innovative culture is what sets us apart and through our creativity and willingness to adapt we will continue to challenge ourselves to shape the future of airline travel.

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Travel Daily
First with the news

Friday 3rd June 2011

Best Economy Class.
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QATAR AIRWAYS
القطرية

Travel Daily
on location in
Disney Resort, Calif

Today's issue of *TD* is coming to you from Disney's California Adventure theme park, courtesy of Disney Destinations International and V Australia

THIS week a group of very lucky Australian travel agents, along with *TD*, are at the 'Happiest Place on Earth' exploring the new (and the classic) rides at both Disneyland and Disney's California Adventure parks.

For an exclusive insight into one of the new rides, 'The Little Mermaid - Ariel's Undersea Adventure' see page seven, plus our gallery of photos online at www.traveldaily.com.au/photos.

Tiger Airways shuffles network

TIGER Airways has announced plans to move one of its A320 aircraft to be based at Melbourne Tullamarine Airport instead of Avalon (*TD* breaking news).

Three routes currently flown from Avalon - to Brisbane, Adelaide and the Gold Coast - will shortly be served from Tullamarine instead.

Tiger ceo Crawford Rix said such move were "common practice among all airlines," based on factors including demand, seasonal variations and changing market conditions.

Affected passengers will be

reaccommodated at no charge, or provided with a full refund.

The network review will also see Avalon-Perth flight timings improved, as well as an expansion of Avalon-Sydney services to up to three per day "to cater for growing demand," Rix said.

Minor appointments

THE new board of Oaks Hotels and Resorts has named the company's original founder, Brett Pointon, as a "senior consultant" to its newly appointed Acting Chief Executive Officer, Mr Dillip Rajakarier.

More new directors have also been appointed to Oaks, incl The Coffee Club founder Emmanuel Drivas, Minor cfo Pratana Mongkolkul and Paul Kenny, an Australian who has been a Minor director since 1998.

This morning Minor announced that it now holds 83.52% of Oaks.

24 hr ATC for Tassie

FEDERAL transport minister Anthony Albanese this morning confirmed that 24 hour air traffic control coverage is now in place at Tasmania's major airports in Hobart and Launceston.

The enhanced services will see the Airservices Australia centre in Melbourne monitoring and controlling the Tasmanian airspace when the towers at Hobart and Launceston are not operational.

The upgrade utilises a new Wide Area Multilateration system which was commissioned in Tasmania about a year ago.

Int'l air surges 16.5%

INTERNATIONAL travel markets soared 7% on pre-recession peaks of early 2008 during Apr, fueled by a 16.5% year-on-year rebound in overseas traffic, the Int'l Air Transport Association said.

The bounce back was supported by a 16.8% rise in international flight capacity.

Last year's Icelandic ash cloud which saw European airspace shutdown exaggerate the Apr 2010 to Apr 2011 comparison.

In Asia-Pacific there was a 5.1% year on year growth in int'l traffic, led by China and Indian markets.

However, traffic to Japan has dropped 20%, the IATA said.

Window Seat

VISITORS to seaside resorts and waterways in the UK this summer can enjoy a special treat, with the launch of the world's first amphibious ice-cream van.

HMS Flake 99 has so far visited various British beaches including Blackpool, as well as making its way along the Thames (below) - and is set to travel across the English channel to operate in Venice next year.

And no, it doesn't play the familiar *Greensleeves*, instead appropriately opting for Rod Stewart's *We Are Sailing*.



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Contiki does China

CONTIKI Holidays has now officially launched into China, with the recent completion of its first 12 day China Adventure tour.

China was added to Contiki's Asia program late last year, and was a direct response to feedback from past passengers, according to newly appointed Contiki md Fiona Hunt.

"We found that there was a huge demand for holidays in the region which has grown significantly along with China's profile in recent years.

"The successful introduction of our Asia program three years ago, including Vietnam, Thailand, Cambodia and Laos, has proved to satisfy a gap in the youth market" she added.

Hunt said travellers had given positive feedback on the first itinerary, with Contiki confident that the China departures will continue to sell well "and help drive growth for our Asian program overall".

NZ ski season delay

WARM temperatures during May have seen key Queenstown ski resort Coronet Peak delay the start of the 2011 ski season.

Originally scheduled to open tomorrow, the resort will now have to wait for cooler weather to allow it to make enough snow to provide a base for skiers.

Coronet Peak has 211 "fully automated snow guns ready to fire," but needs a minimum of three days of continuous low humidity and cold temperatures to make enough snow to open.

Intrepid sales up 20%

INTREPID Travel's Australian sales figures have grown by over 20% year on year, the same mark the tour operator achieved in global sales, says the company.

Some regions also recorded triple digit growth.

In celebration of the growth, Intrepid is offering 20% off its trips to Asia for travel during Jun.

Rail Europe at your service

RAIL Europe yesterday introduced the new France Rail Pass Premium - a special First Class rail pass which comes with the personal services of a private concierge.

Travellers who book the pass will receive exclusive contact details for their concierge who will help them design their dream holiday in France by email or phone.

The concierge can help with restaurant reservations, unique experiences, spa treatments, luggage services or even personal shopping, and is available in English, Chinese, Japanese, Russian, Spanish and Portuguese.

The new product is now

available for booking via Rail Europe GSAs, with prices starting at \$300 for a three day pass.

Pictured above launching the new product yesterday are Peter Hook from Accor Hotels, receiving some personal service from Rail Europe gm Richard Leonard.



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Every trip is different. Simply make your selection from the three new Virgin Australia fare types: saver, flexi or premium. Each is designed to bring you the best possible value, whatever the reason you're flying. To find out more, just visit us at virginaustralia.com or contact your Virgin Australia account manager.

now you're flying



Croydon milestone

CROYDON Travel in Victoria last month celebrated 40 years of service to the Australian travel industry led by managing director Phil Asker (pictured below).

Asker, keen to offer more diverse content than the average agent, is the brains behind lots of specialised products including Antarctic Sightseeing Flights and The Captain's Choice Tour.

Croydon's six travel consultants share more than a combined 140 years of industry experience, and celebrated four decades of business on 03 May.



QantasLink to upgrade Moranbah

QANTASLINK is continuing its strong focus on the regional Queensland mining market, with the announcement that it will deploy a new 74-seat Bombardier Q400 to the Moranbah route from later this month.

The airport at Moranbah is currently undergoing an upgrade, and once it's complete QFLink will boost its weekly seats between the town and Brisbane from 1880 to 3044 per week.

As well as the larger aircraft, flights will increase from 20 to 24 per week on the route, with exec gm Narendra Kumar saying the

move was in response to increasing demand from the local coal and resources industries.

"We'll continue to grow capacity on this route as more projects come online," he said.

Yesterday's Apr traffic figures for Qantas showed a 13.5% financial year to date improvement in QantasLink passenger numbers to 4.04 million, while QFLink's revenue seat factor is up 1.3 points to 68.9% since 01 Jul 10.

Business class transfers

SPECIALISED airport transfer company Business Class Transfers is offering agents 10% commission on every booking.

The firm uses a fleet of Toyota Tarago vehicles that can seat up to six people, along with plenty of room for luggage in a trailer and free child seats.

Agents are given a login code and can simply book transfers online, with costings per vehicle not passenger so sharing pax can easily split the cost.

BCT operates in Perth, Melbourne and Brisbane - more info www.bcttransfers.com.

CWT to Go global app

CARLSON Wagonlit Travel will roll out a new mobile application dubbed *CWT to Go* to customers worldwide in coming months.

The App enables travellers to access travel itineraries, check flight status, check-in, research alternate flight options, check weather and speak to a travel consultant using their mobile devices, via the firm's automated Message Distribution Facility.

It will cover bookings made via GDS or online, with supported technologies including iPhone, Android and BlackBerry, starting with BlackBerry's in the US from Jun, then across all platforms in all countries from Aug.

The App has been developed by Rearden Commerce.

WIN A ROCK'N 3 NIGHT STAY IN MALAYSIA

This week, **TD** is giving one lucky reader the chance to win a 3-night stay in Malaysia, courtesy of **Hard Rock Hotel Penang**.

The prize includes 3 nights in a Rock Star Suite, breakfast for two people, Hard Rock Cafe meal credit worth RM150, Kings Club access, return airport transfers and a 30-min massage for two people.

All you need to do to be in the running to win this great accommodation package, is answer correctly four questions featured in **Travel Daily** from Monday to Thursday this week, **plus** answer the final question featured on Friday.

Email all your answers by COB today to: hrhcomp@traveldaily.com.au

Q.5: If you could be a rockstar for a day, who would you be and why?



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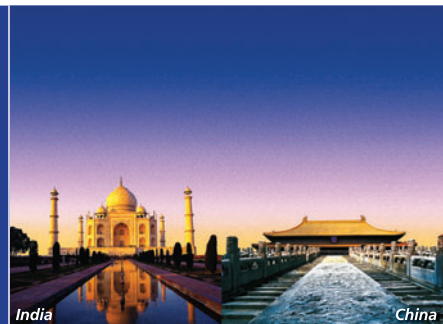


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More destinations and fares are available via all GDS, by contacting Malaysia Airlines Reservations on **132 627**, National Agency Desk on **1300 655 324** or by visiting malaysiaairlines.com

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*Conditions: Please read this information carefully because additional charges may apply to some flights. Fares valid for sale from 03 – 14 Jun 11. Fares are for Economy or Business Class return travel ex Sydney/Melbourne/Brisbane/Adelaide/Perth via Kuala Lumpur per person & include taxes, fees & fuel surcharges, correct as at 25 May 11. Prices subject to change and we reserve the right to alter or extend this offer without notice. Prices may fluctuate due to changes in currency exchange, fuel surcharges, fees & taxes. Limited seats available and may not be available on every dayflight throughout the travel period and subject to availability. Scheduling is subject to change. India fare applies to Mumbai, Delhi, Bangalore, Hyderabad or Chennai. China fare applies to Hong Kong, Guangzhou, Kunming, Xiamen, Beijing or Shanghai. Taiwan fare applies to Taipei. Japan fare applies to Tokyo or Osaka. South Korea fare applies to Seoul. Sri Lanka fare applies to Colombo. Bangladesh fare applies to Dhaka. Pakistan fare applies to Karachi. Maldives fare applies to Male. MH9000 series flights are NOT permitted. Min/max stay applies. Where permitted by law, nil refund before or after departure. Date change fees apply. A mandatory stopover may be required at Kuala Lumpur International Airport for some connecting flights. One voluntary stopover is permitted in Kuala Lumpur. Additional Kuala Lumpur stopovers will cost \$150 per stopover, per person. All voluntary stopovers will incur additional taxes. Local taxes may also apply. Other costs associated with voluntary stopovers are also at passenger's own expense. Other conditions apply. License No 27A000530 ABN 19 796 498 145. MAS0480_TD

AF447 bodies found

NEARLY 80 bodies have now been recovered from the fuselage of the ill-fated Air France flight AF447 that's lying at a depth of nearly 4kms in the Atlantic Ocean.

A French search team said it has so far found 75 of the 228 soles that were on board the flight from Rio de Janeiro to Paris that crashed on 01 Jun 2009.

About 50 bodies were recovered from the sea days after the crash.

Driveaway excess

DRIVEAWAY Holidays is now offering agents the option of including Hire Car Insurance Excess to a car rental booking.

It's charged between \$AU5.50 and \$7.50 per day for coverage of up to \$5,000 for damage & theft.

20% Kumuka comm.

TRAVEL agents can earn 20% commission with Kumuka on new bookings deposited before 15 Jun.

There's savings of up to 15% on select tours booked and paid in full by the same date.

MasterChef WA win

WESTERN Australia's Tourism Minister says the state has gained \$9 million in publicity from three episodes of Channel Ten's MasterChef program this week.

Over 5 million Australians are estimated to have viewed the program which showcased Margaret River, Busselton and Sunrise Dam near Laverton.

'Space-ship' locator

SCENIC Tours has introduced a new online Ship Locator tool that allows people to pinpoint the location of any European River Cruise 'Space-Ship' as it sails.

The portal identifies each vessel with a coloured dot on a map of Europe, which can be scrolled over to provide the ship's name, date and time, and browsers can zoom in to see the region clearly using GPS and Google Maps.

To try the program visit scenictours.com.au/destination/scenic=space-ships/.

Sofitel So BKG Apple

SOFITEL So Bangkok in Thailand is to offer guests a digital age experience when it opens in early 2012, with all hotel rooms to be equipped with an Apple Mac mini computer, while Suites will have Apple iPads available to guests.

Agents explore Samurai land



JAPAN Holidays recently hosted a group of travel agents on a famil with the participants travelling from Osaka to Kumamoto via the new Sakura Shinkansen.

The Kumamoto region offers history, culture, sightseeing and fresh food with Japan Holidays creating self drive programs using Toyota Rent Cars with English navigation systems to the region.

Gonkanosho is located within the Kumamoto region and is where *The Last Samurai* film starring Tom Cruise was based.

Visitors to the area can choose to stay in Minshuku style accom with families who were direct decedents of samurai to really get a feel for the destination.

Japan Hols is offering packages to the region for tourists, see japanholidays.com.au.

Pictured above at a former

Samurai residence located near Kumamoto Castle in Kumamoto from left are: David Ballingall, Jetset Ballina; Tracy-Ann Pascoe, Milton Travel; Sonia Jones, Travel Associates; Anthony Luxton, Japan Holidays; and Sue Basedow, MTA.

Etihad chopper MoU

ETIHAD Airways has signed a Memorandum of Understanding with Falcon Aviation which will see the carrier offer helicopter services as part of its 'Premium Connect' travel offering.

The service will enable pax to arrange heli links from Abu Dhabi Int'l Airport to points within the United Arab Emirates in style.

MEANWHILE, EY has launched a Facebook fan page, offering a prize of a trip to the Maldives - see facebook.com/etihad.airways.

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Disney heads underwater & into space

CROWDS stood in line for up to four hours just to be the first to see Disneyland's exciting new attraction "The Little Mermaid - Ariel's Undersea Adventure" when it opened overnight at the California Adventure park.



And as **Travel Daily** found, it was well worth the wait.

Visitors start the journey by boarding a colourful "clamshell" vehicle, then meet Ariel and participate in her adventure, first heading "under the sea."

It's a truly amazing experience as guests watch in awe a combination of dazzling special effects that actually give you a sense of descending to the ocean floor, all without leaving the clamshell.

The first locale on the journey is Ariel's grotto, where she keeps the treasures she found on land - whozits, whatzits & thingamabobs - and sings "Part of your World."

The audio animatronics figure of Ariel features remarkable magic touches, including an underwater "floating" red hair effect.

Next, is a musical extravaganza of award-winning songs from the hit motion picture with an underwater party atmosphere, dozens of singing and playing maritime creatures ("the carp with the harp", the newt with the

flute") to encourage Ariel to stay "Under the Sea".

"To be able to create Ariel's world and bring it to our guests, and then to watch the faces of the kids and parents as they come through here is a dream come true for me," Lisa Girolami, Walt Disney Imagineer & producer of *The Little Mermaid* said.

Nearly 200 audio animatronics figures perform in the attraction.

The Under the Sea scene alone has 128 figures, including 50 spinning starfish.

Also opening today is 'Star Tours - The Adventures Continue' that brings *Star Wars* thrills in 3-D to Disneyland park, and 'Mickey's Soundsational Parade' featuring nine themed floats that carry the characters down Main Street USA.

Disneyland continues to evolve, and every year it stuns us with innovations just as it's been doing since the famed park opened in the 1950s.

For a gallery of photos from the newest Disneyland ride, see traveldaily.com.au/photos.

3rd HKG runway

THE Association of Asia Pacific Airlines has backed calls for the construction of a third runway at Hong Kong International Airport to "address looming capacity constraints" and to "take further advantage of new growth opportunities."

AAPA director general Andrew Herdman said work would need to start soon due to the amount of lead time required.

"It is clearly a strategic and critical issue for Hong Kong, and its future ambitions to continue expanding its role as a major aviation hub," Herdman said.

Earlier this week, Cathay Pacific Airways chief, John Slosar, said in Sydney that within five-seven years, HGG's two existing runways would become "saturated".

Slosar said a third runway was vital to CX, the aviation industry and for Hong Kong's economy.

DRW hosts agents

MORE than 300 Aussie Specialist Travel Agents from Austria, Belgium, France, Italy, Germany, Ireland, Scandinavia, South Africa, Spain, Switzerland and the UK are currently in Darwin for Tourism Australia's annual Corroboree Europe event.

It's the biggest international tourism trade event that has ever been hosted in the NT.

New Brissie hotel

THE 4.5-star Jephson Hotel has opened in Toowong, 3kms from the heart of Brisbane's CBD.

The property offers hotel rooms, studios and one-, two- and three-bedroom apartments.

Info at jephsonhotel.com.au.

Adventure Assoc move

ADVENTURE holiday specialist, Adventure Associates, is relocating its head office from O'Connell St in Sydney to Level 8, 309 Pitt St, Sydney NSW, effective 14 Jun.

Phone and email addresses are to remain the same.

Travel Special of the Week



Luxury 5-night Phuket packages with flights from \$1040* - valid all industry members till 31 Oct 11
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Maikao Dream Resort & Spa (CLICK)

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Account Manager



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The successful candidate will possess:

- Destination marketing or other relevant travel industry experience min 4 years
- Excellent communication & presentation skills, attention to detail, advanced organisational & time management skills
- A 'Can Do' motivated attitude with a positive approach to work

The role offers standard salary package commensurate with experience and the opportunity to develop your career. More detailed job description is available on request with application.

Please email cover letter and resume to:
Sue Jones, Account Director, AVIAREPS Pty Ltd
sjones@aviareps.com
Closing date: 9th June 2011

NSW Tourism Awards

TOURISM businesses in New South Wales, particularly those in regional areas, are being called on by the state's Tourism Minister and the Tourism Industry Council NSW to enter the 2011 NSW Tourism Awards, with free mentoring sessions offered.

Nominations close on 25 Jul and submissions close on 30 Aug - see www.nswtourismawards.com.au.

Macau in cinemas now

MACAU is being showcased to cinema audiences this month on the 'big screen' across Sydney in a bid to attract more people "To See the Difference."

Macau Gov't Tourist Office says the 30-second promo will be seen by about 100,000 in 60 cinemas in the NSW capital during Jun.

Italian trains available

INTERNATIONAL Rail, has begun offering all Italian train services with Trenitalia, including high speed, regional & overnight trains throughout Italy.

Trenitalia tickets can be issued for travel after 12 Jun - for info agent.internationalrail.com.au.

Travelodge sleeps

TOGA Hospitality's Travelodge brand has partnered with the Sleep Health Foundation to offer activities to help raise guests' awareness of the importance of a good night's sleep.

Sleep Expert Dr David Hillman, Chairman of the Sleep Health Foundation, is also on board to help with topics such as how to beat jet lag and how to make a hotel room feel like home.

DL/AF Haiti codeshare

DELTA Air Lines and Air France have requested permission to codeshare on AF flights between Miami, Florida and Port-au-Prince Haiti, within 30 days.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* regular Fri feature. If your firm has released a travel special of which you'd like to make the industry aware, send the details to specials@traveldaily.com.au.

Gateway Travel has introduced a new Black Sea cruise itinerary on board the 'megayacht' *Pegasus*. The seven night cruise takes in Istanbul, Nessebur, Costantza, Sulina, the Danube Delta, Sevastopol and Odessa with departures in Jul and Aug starting at \$3520 ppts plus taxes of \$378pp - for info email sales@russian-gateway.com.au.

Tempo Holidays is taking 25% off its Taste of Cairo adventure, for bookings and travel before 28 Sep. The package now priced from \$436ppts includes three nights accom in Cairo, breakfasts, two lunches, private arrival and departure transfers, two full day private tours and English speaking guide. More info at www.tempoholidays.com.

Coral Seas has a range of deals in combination with the special half price Norfolk Air flights to Norfolk Island. On sale until 10 Jun, a seven night air and land deal starts at \$825pp ex BNE and NTL, \$855 ex SYD and \$879 ex MEL incl accom, car hire, transfers and more - coralseas.com.au.

Best Western expands

BEST Western has signed up the four star Best Western Torbay Sea View Hotel Apartments, increasing its portfolio in WA.

The property is located four and a half hours south of Perth with guests choosing the area for its beaches, fishing, scenic drives and whale watching.

Albany is the closest airport.

VX appoints CFO

VIRGIN America has appointed Peter Hunt as Chief Financial Officer and senior vp, from 11 Jul.

Reunion/Madagascar

THE Reunion and Madagascar famip photo in Wed's issue of *TD* pictured the group at Le Barachois, Saint Denis on Reunion Island, not at Andasibe in Madagascar.



Air Tahiti Nui Business Development Manager - Australia

Air Tahiti Nui, requires an energetic, highly motivated Business Development Manager who has a passion for airlines and Tahiti as a destination. The role will be appointed in Sydney located in our GSA Head Office, Sydney CBD.

The successful candidate will be responsible for seeking new business and servicing our preferred retail, wholesale and incentive clients within Australia. The candidate will have the ability to work under pressure to meet and exceed targets and build excellent relationships.

Proven revenue generation and sales experience (Minimum 5 years' experience) is essential. Existing key Retail/Wholesale relationships is highly regarded. The role is challenging, and you must be a great presenter, have a professional manner, be passionate about dealing with people and have a can do approach. This is an exciting position.

The successful applicant will have:

- Proven revenue generation and sales experience. (Minimum 5 years' experience)
- Relationship management experience within the Travel Industry and experience in decision making and planning (preferred)
- Understanding of airline systems (plus GDS) (preferred)
- Experience in a sales or product development role in a Tour Operator/Wholesale environment
- Excellent presentation skills
- Excellent communication skills
- The discipline to work alone in a sole charge environment
- High analytical and numerical skills
- Hold a valid driver's license

Apply by email to andrew.denman@worldaviation.com.au no later than COB 6th June. Please include CV and application letter. You must be a Permanent Resident or Australian Citizen to be considered for this role.

Only successful applicants will be contacted.



ABOVE: The winning agents of the Singapore Stopover Holiday competition were recently treated to 96 hours in Singapore. Hosted by the Singapore Tourism Board, Singapore Airlines and Shangri-La Hotels and Resorts, participants enjoyed Chinatown, Little India, the Night Safari and Clarke Quay.

Other experiences included time at some of the city-state's newer attractions including Universal Studios, Wavehouse, the Sentosa Luge and Marina Bay

Sands - along with lots of shopping and an extremely relaxing fish spa at the Singapore Flyer.

Pictured above at The Skypark at Marina Bay Sands **from left** are: Adam Warren, Singapore Airlines; Pujya Panta, Air Universe Travel; Naomi Sharet, HWT Marion; Maria Rosa Nottage, Travelworld Liverpool; Linda Hefferman, Robina South FC; Barbara Jane Murray, PHT; Julie Aguilar Burke, Travel Care; Sow Yin, Le Shan Tours; and Yun Yi Lin, Travelfast Int'l.

MH treats top WA agents



MALAYSIA Airlines' Western Australia office recently ran a Business Class Agent incentive during Apr - May, with winners enjoying a luxury five star weekend in Kota Kinabalu, Sabah.

The group were hosted at the Shangri-La Rasa Ria and the Shangri-La Tanjung Aru.

Pictured above enjoying their evening meal from left are: Stacey Egan, Harvey World Travel Morley; Amy Irvine, Flight Centre Armadale; Jenny Allen, British Travel; Alison Di Paolo, Claremont Cruise & Trave; Sandy Chittock, Amity Travelworld; Bev Clarke, Malaysia Airlines; and Jeff Lu, Shangri La Tanjung Aru Resort.

Amadeus Accor pact

AMADEUS has extended its global distribution agreement with Accor to now cover the Motel 6 and Studio 6 brands.

NZ/Aussie seniors deal

A **NEW** reciprocal agreement between Australia and New Zealand will see discounts offered to Aussie Seniors Card holders when travelling in NZ.

Similar offers will be available in Australia for New Zealand SuperGold cardholders, with tourism businesses on both sides of the Tasman encouraged to opt into the scheme.

PR business companion

PHILIPPINE Airlines has released Business Class companion airfares priced from \$1638pp ex SYD and MEL to 17 Asian cities, on sale until 30 Jun and travel to 30 Sep.

Travel Daily
First with the news

Friday 3rd Jun 2011

Ever dreamed of being on stage? Well, here's your chance to be...

Queen for a Day

The Tiffany Project

Can you hold tune? Shake your tail feather? Love to perform? Here's your chance to appear on stage in Thailand's famous Tiffany's Show, Pattaya.

Throughout the month of June, **Travel Daily**, **Tourism Authority of Thailand**, **Thai Airways International**, **Siam Hotels and Resorts** and **Tiffany's Show** invite travel consultants to join us for a once in a lifetime "Queen for a Day" experience.

Send your audition video and you could join our group on a special famil trip to Thailand that includes flights with THAI, 5 nights courtesy Siam Hotels & Resorts (two in Bangkok & three in Pattaya) and a makeover, dress up and performance at the famous Tiffany Cabaret Show in Pattaya.

To enter, simply send in an audition to the Tiffany Show as a short video clip of yourself (30sec-1min. .mov or .wmv file) lip syncing to your favourite song. You can use props and/or dress up if you wish.

All the clips will be uploaded to **Travel Daily's** YouTube page. At the end of the month five winners (a representative from NSW, VIC/TAS, WA, QLD/NT and SA) will be chosen by the judging panel..... and one additional.....as voted by the industry.

So grab your video camera or mobile phone and release your inner performer!

Send your entries to:

tiffanysaudition@traveldaily.com.au

Click here for more information



SECRETARY TO MANAGER QUEENSLAND - BRISBANE TEMPORARY POSITION

SINGAPORE AIRLINES

This position is full time, on a maternity leave replacement basis commencing 04 July 2011 to 27 July 2012 on a salary of \$46,741 p.a.

Key areas of responsibility include:

- Handling of HR responsibilities for all BNE based staff;
- Preparation of monthly & quarterly administration reports;
- Processing of staff travel requests, internal & external;
- Provide general administration assistance to Manager Queensland.

To be successful in this role you will require:

- All Microsoft applications, in particular Word & Excel;
- Knowledge of basic travel industry codes and practices;
- Excellent communication skills – written & verbal
- Excellent time management skills with the ability to work unsupervised.

To apply please forward your resume to Mr James Dunne, Manager Queensland, Singapore Airlines either by mail to GPO Box 49, Brisbane QLD 4001 or email to info_bne@singaporeair.com.sg.

Applications close Friday 10 June 2011.

Only suitable applicants will be granted an interview.

Gatwick 1st Class perk

LONDON's non stop rail-air link between the City and Gatwick airport, Gatwick Express, is offering first class passengers who book a return ticket online, free access to No. 1 Traveller airport lounges in the North or South terminal.

Entry to the lounge is usually £25.

Melia name change

SOL Melia S.A. announced a name change that will cover all of its brands, during a General Shareholders Meeting yesterday with the new name already showing on the company's website.

The newly named Melia Hotels International has hotels in Europe, America, Asia and Africa.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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REGAIN YOUR WORK LIFE BALANCE!

TRAVEL RECRUITMENT CONSULTANTS X 3

BRISBANE, MELBOURNE & SYDNEY

SALARY PACKAGE: \$50K-\$65K + BONUSES

If you are tired of organising travel itineraries, sick of working late nights and weekends and want to escape the shopping mall environment, this may be the ideal change for you! Due to an amazing increase in demand, we are now in need of experienced travel consultants to join our offices nationally. As part of our successful team, your role will involve assisting candidates with their career advancement, organising client introductions, nurturing and building key client relationships and confirming job offers.

Your generous salary package will provide an excellent remuneration package and great bonuses including exotic annual staff conferences, up to 25 days paid holiday leave and so much more.

Essentially, we are looking for a confident, enthusiastic travel professional that enjoys providing the highest level in customer service, working in a close knit team & meeting sales targets. **APPLY TODAY AND YOU WILL NEVER LOOK BACK!**

**SOUTH PACIFIC SPECIALIST
RESERVATIONS TRAVEL CONSULTANT
SYDNEY - \$40K - \$50K**

Use your in depth knowledge of the South Pacific to boost your bank balance! This role has a generous salary + great incentives and business is booming which means big \$\$ for you. CRS experience is a must as is excellent destination knowledge with personal travel experience to the South Pacific. You will have fantastic sales skills as well as excellent communication skills. Work for a progressive company who treasure talent and realise potential – Apply now!

CORPORATE TRAVEL ROLES

**DOMESTIC & INTERNATIONAL CORPORATE CONSULTANTS
AUSTRALIA WIDE –SALARY PACKAGE TO \$60K+**

We have a wide range of corporate travel roles situated across Australia. If you are looking for a change in direction, then corporate travel may just be for you! Offering excellent salary packages, why not start the financial year with a new job! To be considered for one of these superb roles, you will need a minimum 12 months travel industry experience and knowledge of a CRS. Don’t miss these fantastic opportunities!

ROLL OUT THE RED CARPET!

ENTERTAINMENT TRAVEL CONSULTANT

ADELAIDE – SALARY PACKAGE TO \$53K

Are you looking for some excitement in your day to day consulting life? Then this is the role for! You will be responsible for booking VIP travel for the entertainment industry, from luxury 5 star hotels to RTW itineraries! To be considered for this role you need to have a minimum of 18 months experience, be proficient in Sabre and have a fun loving attitude! Start the New Financial Year with a BANG!

SICK OF SALES TARGETS?

**INTERNATIONAL LEISURE CONSULTANT
MELBOURNE (CBD) – SALARY PACKAGE TO \$50K**

This exclusive leisure company is looking for an experienced international travel consultant to join their CBD store. You will enjoy a generous set salary and have access to a free gym membership, all while servicing the high end repeat clientele this well established office holds. If you have Sabre skills & are ready to make the move to a set salary, with no sales targets, then this is the perfect role for you! **APPLY TODAY**

CONFERENCES, MEETINGS & EVENTS!

CORPORATE GROUPS CONSULTANT

BRISBANE CBD – SALARY PACKAGE \$60K OTE

Due to rapid growth, this dynamic travel management company needs an experienced groups consultant to join their friendly team. Planning conferences, incentives and meetings for dedicated corporate accounts you will never have a dull day. You’ll love working Mon-Fri hours in this CBD office with unbeatable benefits including career development, top training and free trips. Previous groups travel consulting experience a must. This position is interviewing now – don’t miss out

A BREATH OF FRESH AIR!

RETAIL TRAVEL CONSULTANT

BRISBANE NORTHERN SUBURBS – \$43K + BONUSES

Looking for a role close to home? Want a secure base salary with plenty of benefits as well? Then don’t miss out on this top role. Based in the north western suburbs this well established agency is looking for a senior consultant to join them. You will sell a range of international travel packages and enjoy a strong dedicated client base. Work/life balance will be the key in this role along with the security of a strong salary and access to great benefits including \$\$ and free trips.

RENAULT EURODRIVE

Established since 1955

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Discover Europe in 2011 at your own pace in a **Brand New Renault Mid-Year Special**



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Book and pay by 29 July 2011 for delivery to 31 December 2011

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SuperStar Libra TASTE OF ASIA

PENANG - PHUKET - KRABI

3 Night Cruises from Penang

Selected departures from May - Dec 2011

Penang, Phuket, Krabi, Penang

Inside Cabin	\$464
Window Cabin	\$562
Deluxe Oceanview	\$604

7 Night Cruise & Stay from Phuket

Selected departures from May - Dec 2011

Phuket, Krabi, Penang (4 x nights own arrangements in Penang), Penang, Phuket

Inside Cabin	\$469
Window Cabin	\$567
Deluxe Oceanview	\$609

8 Night Cruise & Stay from Phuket

Selected departures from June - Sept 2011

Phuket, Krabi, Penang (4 x nights own arrangements in Penang), Penang, Krabi, Phuket

Inside Cabin	\$622
Window Cabin	\$752
Deluxe Oceanview	\$810

Cruises include all meals[^] and entertainment onboard plus port and fuel charges.



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The Leading Cruise Line In Asia-Pacific™

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*CONDITIONS APPLY: All prices are cruise only, AUD, per person twin share and subject to change and availability. Price for Inside Cabin based on Cat DC category, Window Cabin based on CC category & Deluxe Oceanview based on BB category. Single passengers must pay a single supplement. Prices include port charges and fuel surcharge. [^]Meals included in selected restaurants. 2011 departure dates 7 NIGHT CRUISE ex Phuket - 30 May, 6 & 27 June, 4 July, 5 & 12 Sept, 3, 7, 10, 17, 24 & 31 Oct, 14, 21 & 28 Nov, 5 & 12 Dec 2011. 8 NIGHT CRUISE ex Phuket 13 June, 11 & 25 July, 8 & 22 August, 16 Sept 2011. Own arrangements in Penang is at passengers own choice & expense. 3 NIGHT CRUISE ex Penang May 01, 08, 15, 22 & 29, Jun 05, 12, 19 & 26, Jul 03, 10, 17, 24 & 31, Aug 07, 14, 21 & 28, Sept 04, 11, 18 & 25, Oct 02, 09, 16, 23 & 30, Nov 06, 13, 20 & 27, Dec 04, 11, 18 & 25. Holiday surcharge imposed on peak sailings. Strict cancellation fees apply. Please note that a surcharge may be imposed on credit card transactions. A service fee will be charged. Every effort is made to ensure advertisement accuracy, however Star Cruises cannot be held responsible for printing or typographical errors or errors arising from unforeseen circumstances. Pricing correct as at 14 April 2011. Pricing valid until 31 July 2011 & can be withdrawn at any time without notice. SCS 25655



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Special Ho Chi Minh Sailings
Only 4 departures remaining
Includes Free Upgrade!
From \$1249

3 NIGHT CRUISES Ultimate Upgrade offer	Singapore, Penang, Phuket <i>Selected departures from</i> 29 May 2011 – 25 March 2012	Singapore, Phuket, Langkawi <i>Selected departures from</i> 22 May – 25 Sept 2011	Book Inside Cabin Book Window Cabin 25% off Balcony Cabins	\$717 – Free upgrade to Window Cabin \$844 – Free upgrade to Balcony Cabin \$1114 – Receive SGD\$300 F&B Credit
	5 NIGHT CRUISES Ultimate Upgrade offer	Singapore, Penang, Phuket, Malacca, Kuala Lumpur (Port Klang) <i>Selected departures from</i> 29 May 2011 – 25 March 2012	Singapore, Phuket, Langkawi, Pulau Redang <i>Selected departures from</i> 22 May – 25 Sept 2011	Book Inside Cabin Book Window Cabin 25% off Balcony Cabins
7 NIGHT CRUISES Ultimate Upgrade offer	Singapore, Penang, Phuket, Malacca, Kuala Lumpur (Port Klang), Pulau Redang <i>Selected departures from</i> 29 May 2011 – 25 March 2012	Singapore, Phuket, Langkawi, Pulau Redang & Kuala Lumpur (Port Klang) <i>Selected departures from</i> 22 May – 25 Sept 2011	Book Inside Cabin Book Window Cabin 25% off Balcony Cabins	\$1586 – Free upgrade to Window Cabin \$1867 – Free upgrade to Balcony Cabin \$2527 – Receive SGD\$500 F&B Credit
	5 NIGHT SPECIAL CRUISES Ultimate Upgrade offer	Singapore, Ho Chi Minh City, Pulau Redang <i>Departing</i> 5 & 12 June, 3 July, 11 Sept 2011	Book Inside Cabin Book Window Cabin 25% off Balcony Cabins	\$1249 – Free upgrade to Window Cabin \$1474 – Free upgrade to Balcony Cabin Plus Bonus F&B credit SGD\$400 \$1916 – Receive SGD\$400 F&B Credit
7 NIGHT SPECIAL CRUISES Ultimate Upgrade offer	Singapore, Ho Chi Minh City, Pulau Redang, Kuala Lumpur (Port Klang) <i>Selected departures from</i> 5 & 12 June, 3 July, 11 Sept 2011	Book Inside Cabin Book Window Cabin 25% off Balcony Cabins	\$1724 – Free upgrade to Window Cabin \$2035 – Free upgrade to Balcony Cabin Plus Bonus F&B credit SGD\$500 \$2755 – Receive SGD\$500 F&B Credit	

Cruises include all meals and entertainment onboard plus port and fuel charges.

For bookings & further information contact your preferred Wholesaler

*CONDITIONS APPLY: All prices are cruise only, AUD, per person twins share and subject to change and availability. Prices based on following cabin categories; Inside Cabin DC, Window Cabin CB, Balcony Cabin BC. Single passengers must pay a single supplement. Every effort is made to ensure advertisement accuracy, however Star Cruises cannot be held responsible for printing or typographical errors or errors arising from unforeseen circumstances. Pricing correct as at 14 April 2011. Pricing & bonus credit valid until 30 June 2011 & can be withdrawn at any time without notice. Price includes port charges and fuel surcharge. Holiday surcharge imposed on Peak Sailings Dates: 24 April 2011; 23 Dec 2011; 01 Jan 2012. Vietnam Visa surcharge applicable to Ho Chi Minh sailings at \$30 per person. *Meals included in selected restaurants. Strict cancellation fees apply. Please note that a surcharge may be imposed on credit card transactions. A service fee will be charged. SCS 25407

