

Want to go to Europe?  
Join the eXperts Academy famil!



Sell any two LH or OS tickets to EU by 31 July. Enter on eXperts for your chance to participate. It's that simple!

www.lufthansaexperts.com



# Travel Daily

First with the news

Friday 17th June 2011

**Pricing Specialist, Sydney**

- Leading Global Wholesaler
- Young, dynamic and fun team
- Entry to intermediate level role

Contact **Stacy or Sally Frape**  
at TMS today T: **02 9231 6444**  
E: **sally@tmsap.com**

**TMS**  
ASIA-PACIFIC  
BNE • MEL • PER • SYD  
BKK • HKG • SEA • SIN

ISSN 1834-3058



Isn't it about time...

You became a  
**'South Australian Expert'?**

Simply visit  
[trade.southaustralia.com](http://trade.southaustralia.com),  
complete and pass the  
"SA Experts" training module  
and be rewarded with a  
**Free\*** Jurlique Hand Cream



**CLICK  
HERE**

\* Conditions apply



## QF multi-city trips online

**QANTAS** is further encroaching into travel agent territory, with a website revamp to now offer clients the option to make multi-city bookings online.

An update to frequent flyers yesterday details the changes, which include the new ability to book Premium Economy as well as First, Business and Economy in itineraries of up to six segments.

More flight options are available with QF's more than 28 partner interline carriers and over 380 destinations worldwide, and up to 50 alternative flight options can be listed for each segment.

Search results can even be

filtered to only include flights which are eligible for upgrades using frequent flyer points.

QF is touting the benefits of direct booking of international flights, including no booking fees, the ability to use Points+Pay, no credit fees for BPay or debit Mastercard payments and "global phone support".

## Celebrity solstice sale

**CELEBRITY** Cruises has announced a one-day Winter Solstice sale next Tue 21 Jun, with the shortest day of the year to be celebrated with up to US\$150 onboard credit per stateroom.

Half price deposits are also on offer for almost all sailings from 01 Oct 2011 to 30 Apr 2013, including *Celebrity Century* voyages in Australia and NZ.

## Joyce defends QF

**AN** email from Qantas ceo Alan Joyce to QF customers today has detailed the reasoning behind the carrier's much-discussed stance during this week's ash crisis.

Joyce emphasises the carrier's safety-first focus, with a Qantas YouTube video discussing the decision now online at [traveldaily.com.au/videos](http://traveldaily.com.au/videos).



## Six pages of news

**Travel Daily** today has six pages of news and photos, plus full pages from: (**click**)

- AA Appointments
- TQUAL scheme
- Voyages industry deal

MELBOURNE WINTER MASTERPIECES  
**TUTANKHAMUN**  
AND THE GOLDEN AGE OF THE PHAROHS  
NATIONAL GEOGRAPHIC

**Only at  
Melbourne Museum**

**Book your clients  
package today!**

You'll love every piece of Victoria

The exhibition is organised by the National Geographic Society, Arts and Exhibitions International and IMG, with cooperation from the Egyptian Supreme Council of Antiquities.  
Image: Canopic Coffinette of Tutankhamun.  
Not the Funerary Mask.

**earn points  
Trip**

**QANTAS Holidays**  
[qantasholidays.com.au/agents](http://qantasholidays.com.au/agents)

*There's nothing like exploring your own backyard.*

**Australia ON SALE**

A great range of holiday packages including accommodation, car hire, day tours and more!

**3 NIGHTS STARTING FROM \$465\*** per couple  
\* Conditions apply

**BOOK NOW! 13 88 30** [www.agents.travelpoint.com.au](http://www.agents.travelpoint.com.au)

**sunlover HOLIDAYS** **travelpoint HOLIDAYS**

*There's nothing like Australia*  
[nothinglikeaustralia.com.au](http://nothinglikeaustralia.com.au)

Tourism Australia

Jet off to  
Hong Kong.

Jump on board our new  
[vsflyinghub.com](http://vsflyinghub.com) to win.

virgin atlantic

**ECO Certification Program is now  
TQUAL Accredited.**

For more information visit [www.ret.gov.au/tqual](http://www.ret.gov.au/tqual) or [www.ecotourism.org.au](http://www.ecotourism.org.au)



**T·QUAL**  
AUSTRALIAN TOURISM  
QUALITY ASSURED

**Hotel Sales Positions**

- ▶ 2 x Director of Sales
- ▶ 3 x Business Development Managers
- ▶ Sydney based properties
- ▶ Great salary packages

contact: [ben@inplacerecruitment.com.au](mailto:ben@inplacerecruitment.com.au)

# Travel Daily

First with the news

Friday 17th June 2011

**Aircalin introduces 'Choose Day'**

From 12 July we fly to Nouméa every day, including Tuesday.



**CLICK HERE**

**Skywest boosts fleet**

**WA-BASED** Skywest Airlines has announced the acquisition of an additional Fokker 100 aircraft, boosting its F100 jet fleet to ten.

Chairman Jeff Chatfield said the plane, bought by its Singapore-based parent, would be leased to the group's Australian subsidiary on a five year term.

"Skywest is enjoying significant strategic growth within the resources sector and an additional Fokker 100 aircraft underlines our commitment to the delivery of services to the fly in fly out market," he said.

## Cario promises new insight

**FORMER** Harvey World Travel gm Mark Cario, who now runs The Marketing Revolution, says his new TravelRADAR product will give travel companies the ability to track consumer travel preferences in real time.

The system, launched at the CATO agm earlier this week (TD yesterday), utilises technology developed by a firm called Potentiate to provide an overview of web traffic on 200,000 travel-related site.

Cario has signed an exclusive deal with Potentiate to adapt the technology, already in use in other sectors, for travel under the TravelRADAR brand.

He described the system as a "paradigm shift in travel marketing," allowing users to identify the preferences of particular target groups (such as people on their own database) and then use the information to tailor marketing campaigns.

"For a travel company, one of the biggest challenges is how to cost effectively market to people who might buy travel very infrequently," he said, with TravelRADAR enabling companies to "easily know when is the right time to advertise - and also when not to advertise - in a particular market".

Jetset Travelworld Group has signed up as the 'Foundation Partner' for the new service.

### Ski The World portal

**GOLD** Coast-based wholesaler Ski The World has launched a new interactive website featuring a huge selection of ski resorts and products in Eastern, Northern and Western Europe.

MD Chip Popescu says the firm has been sending clients to off-the-beaten track destinations for years, such as Andorra, Bulgaria, Romania and the Czech Republic.

This year the firm has expanded to more "unlikely" ski areas such as Turkey & Montenegro, to "add a bit more flavour."

The [SkiTheWorld.net.au](http://SkiTheWorld.net.au) website provides overviews of each ski destination, resort info and there's also a blog - phone 1800 156 856.

### Tune Hotels to Oz?

**MALAYSIAN** no-frills hotel chain Tune Hotels - owned by AirAsia founder Tony Fernandes - has set its sights on Australia.

The company's plans for a Melbourne property on Swanston Street are progressing and Tune ceo Mark Lankester has also flagged more on the Gold Coast and in Perth, Darwin and Sydney.

Tune currently has 12 hotels, with 54 more under development including 14 in London.

### guest services standards advisor Brisbane based

Virgin Australia is again changing the face of Australian Aviation during 2011 with our Game Change Program doing for corporate travellers what we did for leisure travellers ten years ago. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand and to become a part of this dynamic company that understand that people are its greatest asset.

As a Guest Services Standards Advisor you will be required to develop and maintain the highest standard of airport processes and procedures across the Virgin Australia Group of Airlines. You will engage with all stakeholders within, and external to Ground Operations for process definition and the management of the Airport Handling Manual(s). Working with the learning and development team you will play a key part in reviewing training materials to complement the processes applicable to Ground Operations.

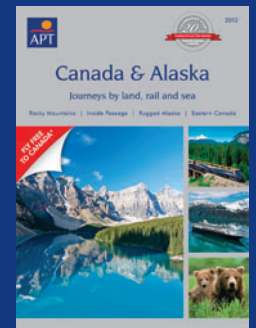
In the role your primary focus will be to define and document high quality standards and expected outcomes for the delivery of operational activities for our Guest Services team members. This role exists to provide consistency across our network to ensure management and operations understand operating procedures and regulations and that this information is easily accessible.

You will have experience in process mapping and a thorough knowledge of relevant Ground Operations processes. You will be able to demonstrate exceptional written and verbal communication skills. The role requires regular travel across our network, so flexibility is a must.

To apply please visit our website [virginaustralia.com/careers](http://virginaustralia.com/careers)  
Applications close Sunday 3 July 2011



## CANADA & ALASKA 2012 OUT NOW



### CHOICE OF RAIL JOURNEYS

- ROCKY MOUNTAINEER
- VIA RAIL
- NEW! PRINCESS RAIL SERVICE & LODGES
- MCKINLEY EXPLORER

[www.aptgroup.travel](http://www.aptgroup.travel)  
**1300 278 278**

\*Conditions apply. Australian Pacific Touring Pty Ltd ABN 44 004 684 619 Lic. No. 30112 MKT9336\_5

### 2012 BROCHURE NOW AVAILABLE

With an expanded range of itineraries for 2012 - Orion Expedition Cruises can now take you to remote destinations throughout Australia and Asia. To discover a path less travelled - order your brochure by visiting [www.orionexpeditions.com/travelagents/brochure](http://www.orionexpeditions.com/travelagents/brochure)

*a path less travelled...*



KIMBERLEY | BORNEO | PAPUA NEW GUINEA | SOUTH EAST ASIA | JAPAN | RUSSIAN FAR EAST | ANTARCTICA



## Contiki getting very social

**NEWLY** appointed Contiki Holidays md, Fiona Hunt, will use experience gained at her previous role with Google to boost the tour operator's online profile.

Hunt, who's been in the new role for four weeks, told **TD** that the company wants to make sure it keeps in touch with consumers, particularly as its key demographic evolves from "generation Y to generation Z".

"We don't want to limit how they get to us," she said, with Contiki active in a range of social media - and in fact recently launching a new tour via its Facebook page.

The evolution of the business inevitably means some consumers are looking to buy direct, she added, but "the travel trade is still our major distribution channel".

Hunt, pictured above with one of the latest Contiki brochures, was previously Google's Travel Industry Lead, with other



previous roles including time at Intrepid and Tourism WA.

Contiki is seeing strong double digit growth right across the business, Hunt said, with a very strong response to its Asia programs and "great sales" for its recently launched South American itineraries.

## No Leave, Life series 3

**NOMINATIONS** are being sought for the 3rd season of the *No Leave No Life* TV campaign which aims to inspire Aussies to burn their accrued leave.

Federal Tourism Minister Martin Ferguson renewed the call as Tourism Australia ramps up its No Leave No Life campaign.

Last week at the Australia China Tourism Summit in Cairns, Ferguson referred to the amount of leave that Australians have stockpiled as a "disgrace".

"The \$34 billion Australian tourism industry needs to aggressively compete for the discretionary dollar to encourage more Australians to holiday at home by offering quality tourism experiences," he said yesterday.

To make a nomination go to [noleavenolife.com](http://noleavenolife.com) before 29 Jun.

## WS, not AWS!

**CATO** vice chairman Trevor Fernandes (**TD** yesterday) is from Perth-based Wildlife Safari, not African Wildlife Safaris.

Our apologies for the mix-up.

## 10% off Himalaya trips

**PEREGRINE** has reduced the price on its 2011/12 Himalayan tours by 10% if booked by 31 Jul.

## Coup for Melb. hotel

**THE** InterContinental Melbourne The Rialto has been recognised for its class, making the cut to appear in the *Kiwi Collection* for the discerning int'l traveller.

## Aurora relocating HQ

**AURORA** Expeditions will be operating from a new head office from next Mon at: Moran House, Level 3, 13-15 Bridge St, Sydney - phone/emails remain the same.

## Virgin Atl. to Cancun

**VIRGIN** Atlantic will introduce thrice weekly services between London and Cancun Mexico from 12 Jun 2012, its 33rd destination.



## Window Seat

**THE** operator of a small airfield in the US has come under fire after using a fuel truck to block the departure of a small aircraft whose pilot hadn't paid an \$85 airport facility fee.

The incident occurred at the Michael J. Smith airport in North Carolina, pitting the truck containing about 4000 litres of highly volatile Avgas against the spinning propellers of a Super King Air 200 11-seat aircraft.

The ground services operator, Southern Air, claimed the Sky High Air pilot was trying to avoid paying the fee for the second time in a week.

After the confrontation one of the passengers on board paid the fee out of his own pocket so the aircraft could leave.

But after the widely publicised furore Southern Air says that next time there's a payment dispute it will call the police.

**THERE** was no swimming at one of Dubai's stunning beaches yesterday, with tourists displaced by a bale (yes, that's the correct collective noun) of rare sea turtles.

An official ceremony took place adjacent to Jumeirah's iconic Burj Al Arab hotel (below) with thousands of onlookers gathering to watch as 101 "critically endangered hawksbill turtles" were successfully returned to their natural habitat as part of World Sea Turtle Day.

The Dubai Turtle Rehabilitation Project is based at the Burj Al Arab and the Madinat Jumeirah, and saved more than 500 turtles since it was established in 2004.



**SUN ISLAND TOURS**  
 Your Mediterranean and Middle Eastern  
 Travel Experts

## RESERVATIONS CONSULTANT (SYDNEY)

Sun Island Tours, the Mediterranean and Middle Eastern Travel Experts, and leading wholesale company are growing and looking for a Full Time Reservation Consultant to join their young and dynamic team.

Liaise with retail agents and overseas operators, and create bookings and quotes to ensure a memorable holiday for clients and much more.

### The successful applicant must:

- Have excellent customer service and communications skills
- Have good computer knowledge
- Be an enthusiastic team player
- Experience in the travel industry will be an advantage

Previous knowledge of our regions is not necessary; training will be provided to the successful applicant.

- Salary negotiable
- Sydney city fringe location

To apply simply email your resume to John at [john@sunislandtours.com.au](mailto:john@sunislandtours.com.au)

# Travel Daily

First with the news



**ABOVE:** Scenic Tours recently hosted this lucky group of agents on a 10-day family to New Zealand's South Island.

Highlights of the itinerary including crossing Marlborough Sounds, a tour of Nelson, a visit to the famous Pancake Rocks and Blowhole, and much more.

Pictured here aboard their cruise of Milford Sound, **from left** are: crouched: Rita Davis, HWT Salamander Bay; Angie Duckworth, HWT Baulkham Hills; Charmaine Colbeck, Travelscene Kings Meadows and Sandra Sutton, Cooroy Travel.

Second row (standing): Joanne Hoare, HWT Warrnambool; Claire Oliver, Scenic Tours; Pauline Cove, Jetset Ivanhoe; Lara Voorn, Flight Centre Perth; Amanda Sansom, Flight Centre Kardinya; Brittany

Clayton, HWT Horsham; Lisa Burge, Flight Centre Baldviss; Diana Hardy, Travelscene Kiama; Julie Jenkinson, Travel Managers Australia; Kathryn Lamont, Scenic Tours and Lucy Zhao, Four-Zs Travel & Tours Pty Ltd.

Back row: Eva Szerdahelyi, Travel Managers Dural; Angela Von Bertouch; Pasadena Travel; Silvia Greaves, Fremantle Travel Services; Shanae Gray, Jetset Bunbury; Jade Hoad, Scenic Tours; Will Hallinan, Travelworld Wollongong; Sole Manzor Pina; HWT Port Hedland; Lyndel O'Shannessy, Hamilton Place Travel; Michelle Wright, Yarrowonga Travel Link; Ashlee Singleton, HWT Toronto; John O'Rourke, Gippsland Global Travel Company; Jian Wang, Western Travel and Sally Austin, Scenic Tours Tour Director.

## Delta/WestJet c'share

CANADA's WestJet Airlines is planning to sign a codeshare deal with Delta Air Lines, as early as this year, further increasing the airlines' current interline pact.

The move has the potential to open up further Canadian and other international gateways for transPacific alliance partner, Virgin Australia.

## New NSW inland RTO

NEW England North West and Outback Tourism have decided to amalgamate into a single regional tourism organisation.

To be known as 'Inland New South Wales Tourism', the new group will take effect 01 Jul, and will include representatives from the industry and local govt.

## AC accommodates nuts

AIR Canada has been ordered to create a nut-free buffer zone for passengers with a disability due to allergies to peanuts or nuts.

Under a ruling by the Canadian Transportation Agency AC must implement the policy if given at least 48 hours advance notice of an allergic passenger.

## New7Wonders app

TOURISM Australia has stepped up support for the Great Barrier Reef and Uluru, launching an app for the Australian landmarks as they aim to be recognised in the New7Wonders of Nature campaign.

Fans are able to upload images and stories about each attraction and share them with friends via the SeeAustralia Facebook page.

TA's managing director Andrew McEvoy said the organisation has seen evidence of the power of social media through the roll out of the 'There's Nothing Like Australia' global campaign.

Uluru and the GBR are among 28 finalists in the campaign.

"With the support of our huge Facebook following and their friends I'm sure we can get both Uluru and the Great Barrier Reef over the line as two of the final New7Wonders of Nature," he said.

## Another new Rezidor

THE Rezidor Hotel Group continues to expand its portfolio, this time with the 305-room new-build Radisson Blu Hotel, Istanbul Sisli, slated to open in Q3 2012.

## Snow conditions

THIS column is provides a snap-shop of the current snow falls, the depth and the number of lifts operating across Australian and New Zealand ski-fields.

Here's the latest snow reports from across the region:

- Falls Creek - 13cm / 4 lifts
- Perisher - 12cm / 4 lifts
- Thredbo - 12cm / 5 lifts
- Mt Selwyn - 7cm / 1 lift
- Mt Hotham - 17cm / 3 lifts
- Coronet Peak - 1cm / 1 lift

## 70% holiday intention

AROUND 12.9 million Aussies (or 70%) say they plan to take at least one holiday in the next 12 months, according to new figures in the latest Roy Morgan Research Holiday Intentions survey.

In the Mar quarter, 57% of those polled said they were thinking of taking a domestic holiday, which is one percentage point down on the same time last year.

Those saying they intended to take an overseas holiday "remains high at 9%" on par with 12 months ago, the research found.

## EUROPEAN CONNOISSEUR

# \$1,649\*

LONDON TO LISBON  
9 NIGHTS | SEP 10, 2011

LAST MINUTE EUROPE!



Centuries of history, art, architecture and cuisine effortlessly blend on this cruise featuring iconic cities, old-world towns, breathtaking landscapes and cutting-edge contemporary.

Includes one night pre-cruise London stay, airport/hotel/ship transfers, meals, entertainment, port taxes, fuel supplement, government fees & gratuities.

CLICK HERE FOR MORE INFO

Voyages of Discovery

\*TERMS & CONDITIONS APPLY

www.voyagesofdiscovery.net.au

**GLOBUS**  
family of brands

## AREA SALES MANAGER

Western Australia - Perth Based

Salary Package to \$64,000 based on experience plus incentives and generous car allowance

Manage your individual sales territory

Work to a strategic sales plan to exceed sales targets across all four brands.

Manage budgets and build strategic business relationships with retail partners across all levels

Represent the company at trade and consumer shows

WA is booming and we are looking for a high energy, dynamic and committed person to join our highly successful sales team. You will build and retain rapport with ease, work well independently and offer advanced business acumen skills.

You will be a strategic thinker with personality plus who thrives on expectation and is comfortable in front of a crowd.

To apply, forward your CV and covering letter to [recruitment@globusfamily.com.au](mailto:recruitment@globusfamily.com.au) with the position title in the subject line by Friday, 24 Jun 2011.

PLEASE NOTE: Applications will not be accepted via recruitment agencies before the closing date.

GLOBUS

COSMOS

MoNoGRAMS

AVALON  
WATERWAYS



## Cool Dreamworld pass

**QUEENSLAND'S** Dreamworld theme park has launched a brand new open air adventure ride dubbed 'Shockwave' that "promises to leave you spinning."  
To celebrate the ride's launch, the \$69 Dreamworld/WhiteWater World Unlimited World Pass is now available for unlimited entry throughout winter, until 16 Sep.

## What's on Getaway?

**TOMORROW** night's episode of Channel Nine's travel program, Getaway, which airs at 5:30pm features stories on Jasper National Park in Alberta, Canada, camel mustering in the outback, one of Fiji's nearest islands and things to do in Sydney in two hours.

## Kumuka comm offer

**KUMUKA** Worldwide's 20% commission deal is now being offered on most tours booked and deposited before 30 Jun.  
There's also a 20% discount on a selection of tours departing within 90 days.

## Crystal adds suspense

**NOVELIST** Mary Higgins Clark will lead a series of presentations on Crystal Cruises' 'Beyond the Bosphorus' sailing on 07 Sep, from Venice to Istanbul aboard *Crystal Serenity*.  
The 'Queen of Suspense' will chat to passengers about what it takes to write her novels from conception to publication and there'll be a Q&A session.

## New battlefield tours

**MAT** McLachlan Battlefield Tours has released a new range of tours to meet demand for more 'exotic' destinations than just Gallipoli and France.

Specialty tours announced today cover the Fall of the Third Reich, D-Day Anniversary, Greece and Crete, V-Weapons Sites of France and a group tour to the Australian battlefield sites of the Vietnam War.

More info 1300 880 340.

## GoAir orders 72 neos

**INDIA'S** GoAir has ordered a massive 72 A320neos from Airbus in a transaction worth around \$7.2 billion, with the first aircraft to be delivered in 2015.

GoAir operates to 18 domestic destinations in India, with hubs in Mumbai, New Delhi & Bangalore.

## WRC heading to Coffs

**ROUND** 10 of the FIA World Rally Championships will be held on the NSW Coffs Coast between 08-11 Sep this year.

The stage events of the rally will pass through Nambucca, Bellingen, Coffs Harbour and Clarence River regions, and there'll also be a nightly Superspecial Stage near Coffs Harbour's Jetty.

## SCDL finds new ceo

**THE** board of Sunshine Coast Destination Ltd has announced that Steve Cooper will take on the ceo position, effective 04 Jul.

## SQ gets 12th A380

**SINGAPORE** Airlines has taken delivery of its 12th Airbus A380 from the aircraft manufacturer in Toulouse, France this week.

The delivery marks the 50th superjumbo to be handed over since its launch nearly 4 years ago.



**ABOVE:** Orient Express Travel Group has just returned from the US after hosting the Select Travel Group Conference in San Francisco.

CEO Tom Manwaring opened the conference, telling delegates about the exceptional growth the company has experienced over the past decade.

Growth has come in a range of forms Manwaring said, with rises in the number of preferred airline partners, Select members, state offices, ticketing volumes, Sabre segments sold, plus there's been a large increase in incentives being paid to Select members.

Manwaring also gave attendees an overview of the Australian travel landscape, and emphasized the importance of keeping together as 'one' to continue to strengthen the power of the Select Travel Group.

Members were provided with details about new branding programs, including the use of the tagline "We Speak Your Language" which has been adopted for agents to use as part

## AA after 11pm HND slot

**AMERICAN** Airlines has called on the US transport regulator to consider "extra-bilateral authority" with Japan to allow it to operate flights from Haneda at 11:00pm, instead of midnight.

"The operating environment would substantially improve, and American's New York-Haneda service would have far greater prospects for long-term viability," AA told the US Department of Transportation (DOT) this week.

**MEANWHILE,** United Airlines has told the DOT it is "unable to institute" flights between San Francisco and Guangzhou which it requested to start commence before 30 Jun next year.

of their branding.

They were also updated on various Core and Optional Tools available, and with new upgrades about to launch on the Express Fares and Ticketing Systems.

An exciting new Express Rewards cards program was also launched at the event, enabling agents to customise their own rewards.

Pictured here are some of the OETG head office staff, Select Travel Group delegates and preferred travel partners.

## WIN A \$100 kikki.K GIFT CARD

Congratulations to yesterday's lucky winner, **Leigh Thompson** from **World Travel Professionals**.

**Trip** has just turned two and as always, agents get the rewards! To celebrate **Trip** has partnered with the **Singapore Tourism Board** to give you the opportunity to win a \$100 kikki.K gift card.

For your chance to win, be the first retail consultant to send in the correct answer to today's question below to:

[kikki.k@traveldaily.com.au](mailto:kikki.k@traveldaily.com.au)

List two new Singapore products featured in the current Qantas Holidays Singapore brochure?

Hint! Visit <http://www.qantas.com.au/agents/dyn/gh/info/newProductReleases>

Click here for terms & conditions



## Senior Travel Consultants Hong Kong & Shanghai

- \* Take your career to new heights!
- \* Choose between two of Asia's business hubs!

**FLIGHT CENTRE**  
*Unbeatable*

Flight Centre has rare opportunities for **Senior Travel Consultants** to join their dedicated teams in Hong Kong or Shanghai.

In these exciting roles you will be **assisting people from around the world to plan all aspects of their trips** with the aim of generating business for the organisation.

This is the chance to live a year-round holiday! You'll receive an **attractive remuneration package comprising a base salary & generous commission structure, plus relocation and visa assistance, accommodation while you settle in, and access to amazing discounts!**



**ApplyNow.com.au/Job24410**  
Apply Online or Call 1300 366 573

## TSAX Fares at the Fair Day

**RIGHT:** Travelscene American Express' NSW members enjoyed an informative and fun day out earlier this week at the annual Fares at the Fair day at the Sydney Marriott Hotel.

There were over 60 attendees who were entertained and educated by representatives of preferred airline suppliers, and there was also the opportunity to win prizes including flights, an Apple iPad and some other goodies.

One of the lucky winners was Noel Brady of AXIS Events (above) who won tickets to either LA or SFO with United Airlines, presented to him by UA's Eliana Martinez.



## Avis Avis acquisition

**AVIS** Budget Group has agreed to buy Avis Europe for around US\$1 billion, creating a rental car company with annual sales of about \$7b, the firms said.

## Tramada updated

**TRAVEL** industry back office software specialist Tramada today confirmed that its systems have been updated to handle the spate of carriers recently announcing the payment of commission on fuel surcharges (**TD** yesterday).

Head of sales, Leith Mills, said that while the news of the commission payments is welcome for agents, it's likely to create an administrative nightmare for BSP reconciliation because revenue reports may not be accurate.

Mills said the distributed Tramada system would be updated automatically by 01 Jul.

## Starwood appoints

**ANDREW** Taylor has this month been appointed Director of Acquisitions and Development for Starwood Hotels & Resorts in Australia/NZ and the Pacific.

Taylor was previously with Mirvac Hotels & Resorts, where he co-ordinated the new business and development function for the group, which saw fourteen hotel deals over a five year period.

His tasks with Starwood include the acquisition of properties in Australia, New Zealand, Fiji and New Caledonia.

Taylor is based at Sheraton on the Park in Sydney.

## VX orders eco engines

**VIRGIN** America has announced a US\$1.4billion order for LEAP engines to power its fleet of Airbus A320neo aircraft which are to be delivered from 2016.

The LEAP engines have a 15% better engine fuel efficiency than current engines, and achieve double-digit improvements in CO2 emissions through lower fuel burn and have reduced noise levels, the manufacturer says.

## Minor minor increase

**MINOR** International has raised its stake in Oaks Hotels & Resorts by 1.56 points to 94.94%

Ever dreamed of being on stage? Well, here's your chance to be...

## Queen for a Day

### The Tiffany Project



*Can you hold tune? Shake your tail feather? Love to perform? Here's your chance to appear on stage in Thailand's famous Tiffany's Show, Pattaya.*

Throughout the month of June, **Travel Daily, Tourism Authority of Thailand, Thai Airways International, Siam Hotels and Resorts and Tiffany's Show** invite travel consultants to join us for a once in a lifetime "Queen for a Day" experience.

Send your audition video and you could join our group on a special famail trip to Thailand that includes flights with THAI, 5 nights courtesy Siam Hotels & Resorts (two in Bangkok & three in Pattaya) and a makeover, dress up and performance at the famous Tiffany Cabaret Show in Pattaya.

To enter, simply send in an audition to the Tiffany Show as a short video clip of yourself (30sec-1min, .mov or .wmv file) lip syncing to your favourite song. You can use props and/or dress up if you wish.

All the clips will be uploaded to **Travel Daily's** YouTube page. At the end of the month five winners (a representative from NSW, VIC/TAS, WA, QLD/NT and SA ) will be chosen by the judging panel..... and one additional....as voted by the industry.

So grab your video camera or mobile phone and release your inner performer!

**Send your entries to:**

[tiffanysaudition@traveldaily.com.au](mailto:tiffanysaudition@traveldaily.com.au)

Click here for more information



**TRAVEL  
CONSULTANT  
MUSIC TOURING DEPT**

Show Group Enterprises, a Travel Agency for the entertainment industry is seeking a dynamic, self-motivated and enthusiastic travel professional to become part of our friendly team located at our Head Office in Botany.

The successful candidate may be required to travel during Festival Events, have proven experience with international and domestic groups, Galileo and Tramada Experience will be an advantage. If you have a passion for Music this role is for you.

Email your resume to [hr@showgroup.com.au](mailto:hr@showgroup.com.au)

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

PO Box 428, West Ryde, NSW 1685  
Phone: 1300 799 220 Fax: 1300 799 221

*Travel Daily* is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper

**Editor:** Guy Dundas

**Contributors:** Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson

Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

**Advertising and Marketing:** Lisa Maroun (Manager), Lisa Martin and Magda Herdzik  
Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper  
Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Travel Daily Group:

**CRUISE**  
WEEKLY

Travel Daily TV

**Pharmacy**  
DAILY





# AA APPOINTMENTS

RECRUITMENT CONSULTANTS

## WANT TO WIN A \$500 WINTER SHOPPING SPREE?

Log onto [www.aaappointments.com](http://www.aaappointments.com)

If you register for a new job via the AA website before June 30, you will go into the draw to win a \$500 shopping voucher. 5 runners up will also win \$100 each.

WINNERS ANNOUNCED IN TRAVEL DAILY.



### SWITCH DIRECTION & NEVER LOOK BACK

RECRUITMENT CONSULTANT X 3  
SYDNEY, MELBOURNE & BRISBANE  
SALARY PACKAGE ote \$60K +

At AA, our staff has been employed with us on average for 6 years+. Such longevity is testament that WE ARE FAMILY! We love what we do and enjoy working together with our clients, candidates and each other.

Due to a fantastic year & having won another major client we now desperately need to expand our family.

If you an experienced travel consultant who is sick of your job but are keen to stay in the industry and try something new, Recruitment could be for you!

#### TOP TEAM BENEFITS YOU WILL ENJOY INCLUDE:

- An excellent salary & Commission
- Fantastic bonuses inclding travel & shopping vouchers
- A work life balance –no weekend work!
- No daily grind routine
- Working with a fun, energetic team.

For more information, contact our MD or send your CV to [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)

### NEVER BE BORED AGAIN!

#### WHOLESALE GROUPS CONSULTANT

#### PERTH (CITY FRINGE)– FANTASTIC PACKAGE ON OFFER

This large wholesaler is looking for a group's consultant for their busy team, if you enjoy the rush and the fast paced environment of looking after groups then this is the role for you. This company offers career progression and a wonderful salary package . if you have wholesale background and you are looking for a new challenge then apply today, opportunities like this don't come around often!

### YOUR CHANCE TO GET AHEAD

#### DOMESTIC CORPORATE CONSULTANT

#### PERTH (CITY FRINGE) – SALARY PACKAGE TO \$50K

Now is your chance to join one of Australia's leading corporate companies. Our client is looking for an experienced travel consultant from either a retail or corporate background that is looking for a change and who wants to join a company with great career benefits and a chance to finally get a head. You will be fully trained and supported along the way! Don't let this chance fly by. APPLY TODAY to secure

### ARE YOU A NATURAL BORN LEADER?

#### RETAIL TRAVEL MANAGERS

#### HOBART – SALARY PACKAGES TO OTE 70K

Our client is looking for an experienced travel manager/supervisor for their Hobart store. If you have exceptional customer service, can motivate your team, love exceeding your sales figures and enjoy being the leader of the pack then this is the role for you. All you need is at least 12 months experience in a manager or supervisory role and a "can do attitude". This is a rare find in Hobart.

### END OF FINANCIAL YEAR CHANGE?

#### RETAIL TRAVEL CONSULTANTS

#### MELBOURNE AND PERTH LOCATIONS –GREAT SALARY

As tax time approaches, are you ready to finally make the change you have always wanted? Then here is the perfect opportunity, we have fantastic retail positions available throughout Perth and Melbourne, All you need to be considered for one of these positions is a min of 18 months experience and a can do attitude. What better way to start the new financial year than with a fantastic new job!

### LOOKING FOR A SUPPORTING ROLE?

#### PRODUCT LOAD CONSULTANTS X 2

#### BRISBANE CBD – SALARY PACKAGE to \$45K

Want to go behind the scenes? This is the chance! This global travel company is looking for two superstars to join them in their fun product dept. You will be responsible for loading contracts, updating and maintaining the reservations database along with ensuring specials are timely entered into the system. This is the perfect opportunity to break into the product scene and will open the door to a long and promising travel career.

### TAKE THE PATH LESS TRAVELLED

#### ADVENTURE TRAVEL CONSULTANT

#### BRISBANE INNER SUBURBS– SALARY PKGE \$60 K

Sick of selling Fiji & Bali? Looking for a role where you can send your clients on once in a lifetime experiences? Here it is. This reputable travel company is known in the industry for creating exotic and adventurous travel packages. You will create complex itineraries which allow your clients to travel off the beaten track and experience the culture of a destination. Strong base salary + commission + top benefits!

NSW & ACT (02) 9231 6377 [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)  
QLD & NT (07) 3229 9600 [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

VIC (03) 9670 2577 [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)  
WA, SA & TAS (03) 9670 2577 [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)

# ARE YOU RECOGNISED AS A **TOP QUALITY** TOURISM OPERATOR?



**IF YOUR BUSINESS ISN'T TQUAL ACCREDITED, YOU MIGHT BE MISSING OUT.**

TQUAL is the new national accreditation symbol that identifies the best tourism operators in the country. This symbol of excellence will unite independent accreditation programs under one umbrella and help tourism operators build trust and credibility with customers. Operators belonging to TQUAL accredited programs will have access to the TQUAL logo, and will be able to **take advantage of the marketing dollars being spent** on publicising TQUAL from mid 2011. As a result, businesses can gain significant advantage over their competitors and improve their bottom line.

**For more information visit  
[www.ret.gov.au/tqual](http://www.ret.gov.au/tqual) or call 02 6243 7024.**





# It's a new dawn for Ayers Rock Resort...

We are pleased to advise that Ayers Rock Resort and Longitude 131° are now owned by the Indigenous Land Corporation (ILC).

Under the new owners, Voyages Indigenous Tourism Australia will operate Ayers Rock Resort and Longitude 131° as a world-class resort, offering authentic travel and cultural experiences, with all profits going towards supporting the ILC's Indigenous programs across Australia.

We are excited about the future and want to extend a warm welcome to our travel industry colleagues.



## RED HOT travel industry offer 2 Nights Accommodation

# \$139

 per person  
twin share\*

### Inclusions:

- 2 nights accommodation in a Standard Room at your choice of either Desert Gardens Hotel or Sails in the Desert Hotel
- Full buffet breakfast daily
- Return Ayers Rock Airport transfers
- Complimentary use of the resort shuttle

For reservations contact the Voyages Travel Centre on 1 300 134 044 or  
email [travel@voyages.com.au](mailto:travel@voyages.com.au)