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Thursday 23rd June 2011





TQUAL is Australia's new mark of tourism quality.

Visit www.ret.gov.au/tqual or call 02 6243 7024.

AirAsia expansion OK

THE Malaysian government has removed sanctions limiting the planned expansion of AirAsia to key routes, except for Sydney.

Yesterday AirAsia founder Tony Fernandes thanked the Malaysian Prime Minister by Twitter, saying "the world has opened up."

"The Government has removed all restrictions on routes. Only Sydney" to go, he tweeted.

AirAsia has been keen on flights into Sydney for around 3 years, as exclusively revealed by TD on 20 Aug 2008, with SYD more than keen to welcome the carrier, but the Malaysian government has so far chosen to leave the route exclusive to Malaysia Airlines.

Fernandes said the relaxed ruling would allow AirAsia to fly to Jeddah, Beijing, Shanghai, Osaka and Istanbul, with some of those routes to launch this year.

AirAsia X md Azran Osman-Rani also thanked the Malaysian govt via Twitter "for the faith and confidencene" in the LCC and its "contribution to the economy."

The announcement comes on the brink of a widely speculated massive AirAsia order with Airbus for 200 firm A320neos and 100 options at this week's Paris Air Show which both Fernandes and Osman-Rani are attending.

AirAsia X has also signed a deal with Tune Box to develop new IFE with wifi-based content streaming.

No more QF Super Savers

QANTAS will remove its current Super Saver fare offering, in a revamp of its domestic Economy fare structure which from 07 Jul will only include Red eDeal, Flexi Saver and Fully Flexible fare products (TD breaking news).

The changes, foreshadowed yesterday by ceo Alan Joyce, also include enhanced frequent flyer benefits, with all economy fares valid for domestic flight upgrades to Business class using Qantas Frequent Flyer Points.

QF Group Executive Rob Gurney said all of the economy fares

World of Accor 2011

THIS year's World of Accor exhibition in Sydney will see one lucky registered travel industry attendee drive away in a brand new Peugeot 207 Convertible.

The event showcases more than 300 properties under the Accor brands, including Sofitel, Pullman, Novotel, MGallery, Mercure, Ibis, All Seasons and others.

World of Accor is being held at Sofitel Wentworth Sydney on 04 Aug with two sessions, and will be hosted by Channel 7's Larry Emdur and Melissa Doyle.

Agents, wholesalers, corporate bookers and MICE organisers are invited to attend.

Register at worldofaccor.com.

would continue to offer a meal or refreshment, inflight entertainment (apart from on QantasLink flights) and a one 23kg checked bag allowance.

"Qantas remains committed to ensuring it is best for Business and accordingly we are very pleased to be making these changes to strengthen our domestic and regional offering," Gurney said.

All flexible domestic fares will be classed as 'Economy' from 07 Jul, resulting in improved upgrade rates and status credit earning on more fares, according to QFFF ceo Simon Hickey.

"When buying one of these new fares for a service operated by Qantas, our members are guaranteed to continue earning at least 1000 points on even the shortest flight or most affordable ticket," he added.

Hickey also said further program enhancements were set to roll out in the coming months including easier points upgrade processes, such as SMS confirmation of upgrades.

LAN back to Santiago

LAN Airlines has resumed flights from Sydney to Santiago today, its first flight back to Chile since the volcanic eruption.

The service is scheduled to leave SYD at 6pm, flying via Papeete.

Contiki Winter brox

CONTIKI has today launched its 2011/12 Europe Winter brochure which includes three new trips, the 24-day Winter Wanderer, the seven-night Ski Austria and fourday Amsterdam New Year tours.

There are a total of 27 holidays.

Icy cold Gap Adv. deal

ADVENTURE World has a 20% discount on all Gap Adventures Antarctica departures for this season, representing a saving of up to \$5,015 per person.

The deal runs until 20 Jul 2011.

Six pages of news

Travel Daily today has six pages of news and photos, plus full pages from: (click)

- TMS Asia Pacific
- AA Appointments
- Voyages



TQUAL is Australia's new mark of tourism quality.



For more information visit www.ret.gov.au/tqual or call 02 6243 7024.







For luxury that starts at your doorstep, **fly with the best.**



Fairmont Taiyuan

FAIRMONT Hotels & Resorts is adding another property in China, with the Fairmont Taiyuan, located on the Fen River, to offer 330 rooms when it opens in 2014.

Fairmont Taiyuan will be the prestige hotel group's fifth hotel in China

Travel Daily Queenstown, NZ

Today's issue of TD is coming to you from the brand new Hilton Queenstown in New Zealand, courtesy of Hilton and Air NZ.

HILTON Queenstown will be officially opened tonight in a ceremony to be attended by the New Zealand Prime Minister, John Key.

The five star 178 room Hilton hotel will open alongside the four star 98 room boutique Kawarau Hotel which is also managed by Hilton Hotels and Resorts.

The two hotels were soft launched on 17 May (TD o8 Apr) and are located on the absolute waterfront on Lake Wakatipu in 'Kawarau Village'.

One of the features of the Hilton property is the eforea: spa at Hilton - the first to be located in New Zealand.

eforea was introduced to Hilton properties globally late last year and includes a range of facials, massages and other treatments for both men and women.

TA sets out priority markets

TOURISM Australia will spend 75% of its budget on marketing in China, the US, UK, NZ, Japan and South Korea as well as Australia in 2011/12, with these markets identified as 'Category 1', having the "greatest expenditure growth potential to 2020".

The details are contained in TA's Corporate Plan released this week, which arranges Australia's tourism markets into three groups - the category 1 markets above; category 2 (Singapore, Middle East, Malaysia, Germany, Indonesia, Hong Kong, India, Canada and France); and category 3 which includes potential "fast

Skytrax winners

THE annual Skytrax airline survey released overnight has named Qatar Airways as the 2011 Airline of the Year.

The winner for the Australia/ Pacific region was Air New Zealand, while AirAsia won the World's Best Low-Cost Airline award for the third year running.

The Best Low-Cost Airline for the Australia/Pacific region award was taken out by Jetstar.

CO back to Sendai

CONTINENTAL Airlines says it will restart twice-weekly services on 02 Oct between Guam and Sendai in Japan, the airport which closed temporarily due to the 11 Mar earthquake and tsunami.

emerging" markets such as Brazil and Vietnam, as well as identifying Italy as a 'high priority'.

The plan details how TA hopes to achieve the "high growth scenario" of the Tourism Industry Potential, which envisages a doubling of visitor expenditure to \$140b over the next decade.

The organisation says its role in the domestic market is to "add value to an already cluttered travel and tourism message," with plans to continue focusing on the 'No Leave No Life' program.

Oaks delisted

OAKS Hotels and Resorts is no longer listed on the Australian Stock Exchange, after the finalisation today of its successful takeover by Thai hotelier Minor International.

ICCA river cruising

THE International Cruise Council Australasia has added a new river cruise training module, covering products in Europe, Russia and Egypt, aimed at providing agents with a "thorough understanding of the concept."

The elective module earns travel agents 15 points in ICCA's industry accreditation program.

More details on the course in today's issue of Cruise Weekly.

Oz NZ arrivals up 4%

THE number of Australia visitors to New Zealand in May rose 3.8% year on year to 66,720, according to Tourism NZ's latest figures.

The year to date Aussie visitor figure dropped 5.4% to 447,000.

Most other overseas markets saw drops in visitors, except for Germany, Singapore, Thailand, Malaysia, China and Netherlands.

business service centre consultant Brisbane based

Virgin Australia is again changing the face of Australian Aviation during 2011 with our Game Change Program doing for corporate travellers what we did for leisure travellers ten years ago. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand and to become a part of this dynamic company that understands that people are its greatest asset. Our innovative culture is what sets us apart and through our creativity and willingness to adapt we will continue to challenge ourselves to shape the future of airline travel.

An exciting opportunity has arisen for a Business Service Centre Consultant to join the Sales Central Team; a team that is becoming renowned throughout the industry for excellence in customer service. The core focus of your role will be to promote the sale of Virgin Australia products through the provision of comprehensive, customer-focused support to our travel industry partners in Australia and overseas. You will play a pivotal role in building loyalty and support for the group through your professionalism, commitment and customer service.

Due to the complex nature of the enquiries we receive, travel industry experience is essential, as is GDS knowledge. In return for your dedication and enthusiasm you can expect an unrivalled team culture, professional development and wide ranging career

So if shaping the future; yours, ours and the industry, is a challenge that you are ready to embrace we want to hear from you.

To apply please visit our website virginaustralia.com/careers Applications close Wednesday 29 June 2011











Thursday 23rd June 2011



Premium Ecomony & Business Class industry rates on British Airways for all members. Take any four companions until 30 March 12!

From \$2,759* return plus taxes.

*Conditions Apply. **CLICK HERE for further details**

Heli USA special

AUSTRALIAN agents are being offered a special rate on Heli USA tours over the Grand Canyon, departing from Las Vegas.

Trips start at US\$164pp for a day trip to Diamond Bar Ranch - a saving of US\$20.

More details on 02 80805666.

Plane orders galore!

AIRLINES continued to place a number of new big aircraft orders at the Paris Air Show yesterday, among which were the following:

- India's IndiGo finalised its deal with Airbus for 150 A320neos and 30 A320s (TD 13 Jan 2011).
- Taiwan's TransAsia Airways ordered 6 Airbus A321 neos
 - LAN ordered 20 A320neos
- AviancaTaca signed an MOU for 51 A320 family aircraft including 33 A320neos
- Russia's UTair Aviation agreed to buy 33 737-800s & 7 737-900s
- Republic Airways said it plans to purchase 40 A320neos and 40 A319neos for Frontier Airlines.
- · also announced this week is Air Lease Corporation in the US ordered 50 A320neo-family jets and 11 A330s and one A321, and 14 737-800s and four options, as well as five 777-300ERs and four 787-9 Dreamliners
- and Norwegian Air Shuttle signed for 15 Boeing 737-800s

Hilton ready for Queenstown debut

HILTON is in the final preparations for the offical opening of its two new hotels in Queenstown tonight, which will be attended by the New Zealand Prime Minister and Tourism Minister, John

Martin Rinck, President Asia Pacific Hilton Worldwide, who flew in two days ago from Singapore to attended the grand unveiling, sat down with TD at the hotel this morning.

The properties are a "beautiful asset" for the Hilton portfolio, Rinck said, adding that there are now 14 Hilton properties in Australasia - eight in Australia, one in Fiji, two in French Polonesia and now four in New Zealand, with more growth set for the future.

The 178 room Hilton Queenstown has five room types on offer incl standard, king Hilton relaxation and king Hilton deluxe rooms, king Lake Wakatipu Suites, and queen accessible rooms.

The adjacent Kawarau Hotel managed by Hilton offers boutique style accommodation with 98 rooms across three types incl king Kawarau, king deluxe and queen accessible rooms.

Due to the late arrival of snow



there has been "some impact" on the number of forward bookings for the two properties, with Rinck and Ashley Spencer, vp operations Australasia for Hilton Worldwide confident that when the snow comes so will the people.

Spencer said there had already been strong demand for meetings, with "good bookings up until the end of the year".

MICE is a key target market for the two properties, with Hilton Queenstown offering "great facilities" for up to 230 people and the Kawarau hotel offering conference and meeting rooms for up to 130 people.

The eforea spa is also being offered for the first time in New Zealand and is the second in Australasia, with a third set to open later this year in the new Hilton Surfers Paradise property.

Pictured above in the stunning Pinot firepit at the Hilton Queenstown from left are Martin Rinck and Ashley Spencer.

Exclusive pics of the property at www.traveldaily.com.au/photos.

air tickets

Customer Service Manager, Air Tickets

Air Tickets a division of Jetset Travel World Group has an exciting opportunity available for a Customer Service Manager to lead the Fares and Ticketing team based in Sydney. In this role you will be responsible for managing the State based operational functions of Air Services Division to ensure the unit achieves company standards and business expectations by operating efficiently and effectively. To be successful in this role you will be a strong leader, have an excellent understanding of the Air Product Consolidation systems

and processes, appropriate travel qualifications, organisational and priority management skills, including the ability to meet deadlines. This is an exciting role with a market leader in the Travel Industry.

Send your CV to careers@fitrecruitment.com.au

EK DXB repair facility

EMIRATES has announced the establishment of a new aircraft engine repair and overhaul facility in Dubai.

The US\$120m project will employ more than 500 people and have capacity to perform 300 engine repairs each year on the GE90 and GP7000 engines used on EK's B777 and A380 aircraft.

Vic. golf Masters coup

THE Victorian Tourism Industry Council says the confirmation of the JBWere Australian Masters golf tournament for another three years in Melbourne is a "big boost" to the state's event calendar and tourism industry.

China Air fined \$80K

CHINA Airlines has been hit with a US\$80,000 civil penalty by the US government for failing to provide information on additional taxes, surcharges and fees in displayed online advertisments.



Window

VIEWERS of Channel Seven's 6pm Sydney news broadcast last night were among the first in the world to learn that German carrier Lufthansa has launched online services to Australia.

Reporting on the impact of the ash cloud situation and the recommencement of flights into Sydney International Airport, Seven reporter Chris Reason said that the first international flight to land after the ash had cleared was an Emirates aircraft, followed shortly afterwards by "Lufthansa Flight LH9780" which of course was actually a Singapore Airlines codeshare.

BOEING says it's made a major breakthrough in industrial design, with the location of the flight attendant call button on newly designed 737 aircraft.

Rather than situating the button in its traditional position next to the reading light meaning many passengers press it accidentally - the new 'Sky Interior' being touted at the Paris Air Show this week has the call button looking different and not beside the light button.

Reuters quoted Boeing's Blake Emery as saying "it is not like we needed extensive research to figure that one out".

WIN A COPY OF THE "WHITE LION" DVD



Each day this week, the Africa Safari Co and *TD* are giving readers the chance to win a copy of the "White Lion" DVD.

According to the legend of the Shangaan white lions are the messengers of the gods but it has been years since one has been seen in their remote African valley.

When a white lion is miraculously born into the valley a young Shangaan named Gisani finds himself destined to protect this rare and magnificent creature at all costs.

To win a copy of the DVD, simply be the first reader to email the correct answer to the question below to: whitelion@traveldaily.com.au

White Lion is a film by?

Hint! Visit www.africasafarico.com.au

Congratulations to yesterday's lucky winner, Susan Doyle from Travel & Cruise Castlemaine.







Thursday 23rd Jun 2011

Windstar's wheels

LUXURY Yacht firm Windstar Cruises has added a bike program to its fleet of three vessels.

Guests can hire the bicycles on either a half day or full day basis, priced from US\$39, which includes a helmet, lock and chain.

Unbundled SN fares

SABRE Travel Network has begun distributing Brussels Airlines' (SN) bundled 'add on service' fares, such as meals, baggage, ticket changes and refunds via its GDS.

There are five SN fare 'families' on offer, being: Business Flexible, Business Semi-Flexible, Economy Flexible, Economy Sem-Flexible and Economy Restricted.

Sabre already offers bundled fares through its GDS for Qantas, Air NZ and some other carriers.

Peninsula donation

THE Peninsula Hotels has raised JPY42 million (AU\$495k) in aid of the victims of the Japanese earthquake and tsunami.

Funds were contributed by guests at hotels in Asia and the USA between 21 Mar and 31 May.

Dubai set for cruise boom

COSTA Cruises and Dubai Tourism have teamed up to promote Dubai as the cruise hub of Arabia.

Last night, the pair hosted a large group of specialist cruise agents at Sydney's American Club to update them on the port facilities in the emirate and the growing importance

of Dubai as a cruise destination.

"We're not all sand, we offer everything to different types of cruise passengers: families, honeymooners, adventure seekers, shoppers and seniors who can take an all-inclusive 7-night Costa Cruise ex-Dubai of the Arabian Peninsula for as little as \$800 per person "said Veronica Rainbird, Senior Manager for Dubai Tourism.

She said the port is so big, it can handle up to four ships simultaneously on its 1,900-metre long quay.

Since 2001, cruise passengers to Dubai have risen from 6,904 on 17 ship calls, to 390,255 and 103 ship calls in 2010, to an estimated 425,000 passengers and 120 ship calls this year, while in 2015 the passenger count will rise to a staggering 625,000.



The cruise season in Dubai runs from December to April and already Costa Cruises, with its fleet of 14 ships will operate its latest vessel, *Costa Favolosa* (Fairytale in Italian) during those months from Dubai on 7, 18 and 20 night voyages visiting Singapore, the Maldives, Thailand and Sri Lanka.

In November, Costa will launch its grandest vessel of all, the *Costa Luminosa*, which will also call at Dubai.

Veronica Rainbird is **pictured** above at last night's event with Daniel Bennetts from Escape Travel Mt Druitt - for more pics see traveldaily.com.au/photos.

Bench InternationalSales Representative



Bench International, the founder of African holidays in Australia, has a unique opportunity for a highly motivated and energetic Sales Representative in NSW.

As African experts, we are seeking a committed person with a passion for Africa. Experience in sales together with first-hand travel knowledge of the destination is a must.

The successful candidate will be based in Sydney and be responsible for managing existing relationships with key travel agents, as well as developing new ones within the industry.

Participation at travel shows and consumer nights are some of the aspects of the role. Must have own transport and be willing to travel interstate and overseas when required. Salary negotiable.

To apply, email your CV to jobs@benchinternational.com.au with the position title in the subject header by 3 July 2011.

PLEASE NOTE: Applications will not be accepted via recruitment agencies.

Hospitality

Asia Pacific Regional Manager - Part Time



Based in Sydney/Melbourne the role is an average of 3 days per week. You will manage a team of 3 Part Time, and 1 Full Time Agency Sales Executives in the Asia Pacific Region.

We are seeking a sales driven, enthusiastic, talented team player to work with one of the largest Hotel companies in the world! Your focus will be to recruit, develop and retain your sales team, calling on the travel sector, driving performance to deliver agreed objectives and grow regional revenue and market share.

Experience required includes:

- Managing a field based team and possess training, development and motivational skills
- Developing relationships with internal and external Client contacts.
- An excellent communicator with proficient IT skills.
- A high degree of professionalism, being able to work both autonomously and as part of a team.
- A full driving licence is essential.

Please submit your letter of application and resume for consideration to Laura Herbin by email Iherbin@aviareps.com by 27th June 2011

Tiger Trail to Thailand

LAOS-based Tiger Trail Outdoor Adventures has announced the establishment of a new Thai operation in Chiang Mai - see www.tigertrailthailand.com.



Thursday 23rd Jun 2011

A decade of airline service



AMADEUS recently celebrated the tenth anniversary of the establishment of its Airline Services Centre in Sydney.

From its 2001 beginnings, when Amadeus started developing its "next generation" suite of applications to help airlines better manage processes such as reservations and check-ins, the service centre has grown to now employ more than 150 staff.

They service Amadeus' airline IT customers in the region, including Qantas and Virgin Australia.

The centre is also part of the company's 'Follow the Sun' global services model, which sees

responsibility for data centre support and other key services transferred around the world over each 24 hour period.

The special birthday was celebrated with a visit from senior Amadeus executives from Europe, and pictured above are, from left: Jerome Brownlow, General Manager Amadeus Airline Service Centre; Michelle Wilson, the centre's deputy general manager; Jean-Paul Hamon, Amadeus Executive Vice President Development; and Eberhard Haag, Amadeus Executive Vice President Global Operations.

The Jetset Travelworld Network

Jetset Travelworld Network Qld/Nth NSW -Business Development Executive

A vacancy exists for a Business Development Executive within the Jetset Travelworld Retail Network in Queensland.

The responsibilities of the successful candidate include:

- Representing the Jetset Travelworld Network in the State;
- Driving all network initiatives by visiting and communicating with each of the franchise branches on a regular basis.
- Recruitment of new franchise members to the network;
- Assisting each office to increase their profitability;
- Nurturing and strengthening the current and future relationships with franchise members and preferred supplier partners;

To be successful in this role you must display:

- Experience in retail or customer relationship management;
- Excellent interpersonal and communication skills;
- The ability to work as a team player;

Please send your application to droche@jtg.com.au by COB 01July, 2011.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Travellers Choice has appointed **Leith Poad** to the newly created role of Sales Development Manager. Poad will be responsible for analysing and tracking the group's performance against key preferred supplier sales targets using the group's recently developed dynamic reporting system. Travellers Choice has also promoted current Marketing Coordinator **Erin Putland** to the newly created Marketing Supervisor role effective o1 Aug.

Joanne Raso has joined **Chat Tours** as its first ever national sales manager. Raso has more than 20 years travel industry experience, with previous positions including roles at Skijapan and Driveaway Holidays.

American Express Business Travel has appointed Anthony Drury as its new vice president and general manager in the United Kingdom. The move is part of a restructure which will see former UK, Nordics and Central Europe gm Kaveh Atrak continue with responsibility for the Nordics and Central Europe. Drury was formerly Amex Business Travel's vice president and head of sales for Europe.

Steve Cooper has been appointed as the new Chief Executive Officer for **Sunshine Coast Destination Ltd**. Cooper has been ceo of Tourism Noosa since 2007, and was appointed following "an extensive international search and recruitment process".

Austrian National Tourist Office in Australia/NZ has appointed **Manuela Mödlhammer** as Marketing & Information officer. Her responsibilities include trade marketing, e-marketing and consumer enquiries. For the past three years Mödlhammer was based in Vienna working with ANTO's Corporate Communications team, most recently as Deputy Spokeswoman.

Nerida Meakin has been named as the new Director of Sales and Marketing at **Novotel Palm Cove Resort**. She moves from her previous role as Business Development Manager for MICE and Leisure at Novotel Twin Waters on the Sunshine Coast.

Rendezvous Hospitality Group has appointed James Blanchett as its new Manager, National Corporate Sales. The company has also named Wendy Hill as its Manager, Brand Marketing, while Katie Findlay is RHG's new Sydney-based Coordinator, Sales & Marketing.

NSW Tourism Minister George Souris has appointed ATEC chairman **John King**, former state and federal politician **Bruce Baird** and outgoing Sydney Airport ceo **Russell Balding** to the newly created NSW Visitor Economy Taskforce which will "oversee the development of the government's plans to double tourism in the state by 2020".

Skywest Airlines has appointed **Michael Lockman** to the position of National Commercial Accounts Manager, moving from his previous role as Commercial Manager WA for Strategic Airlines. **Darren Best** has also moved from his previous role with American Express Business Travel to become Skywest's new Sales Manager.

Mantra Group has made several new appointments including Jan Hare as general manager for Mantra Sierra Grand and Area Manager Broadbeach. Matthew Walters is the new general manager for Mantra Coolangatta Beach, while Peter White will leave his role as gm of Mantra Broadbeach on the Park for a new gm position in Port Douglas.

Thrifty Car Rental has announced the appointment of Michael Stewart to the role of Regional Manager for Western Australia. Stewart moves from his current position as Thrifty's regional manager for North Queensland, which he has held since 2006.

London's **Royal Garden Hotel** is expanding its international reach with the appointment of **Jason Li** as the hotel's new business development manager for China and South East Asia. Li was formerly the general manager of the hotel's renowned Min Jiang Chinese restaurant.

CHI Hotels & Resorts has named **James Farrow** as the senior vice president of sales for its worldwide portfolio of hotels managed under the Corinthia, Wyndham and Ramada Plaza brands.

BCD agents visit KL



ABOVE: These eight lucky members of the BCD Travel team in Brisbane and Sydney recently spent a whirlwind three days in Kuala Lumpur as part of a Malaysia Airlines Frontline agent incentive.

The group took in the highlights of the city including a visit to the observation deck of the KL Tower, the Central Market, Royal Selangor and the School of Hard Knocks.

Other activities included taking

in the fabulous local cuisine - and of course lots of shopping!

The group were hosted courtesy of the Malaysian Tourist Bureau, and stayed at the convenient Hilton Kuala Lumpur.

Pictured back row *from left*: Marcella Knottenbeld, Leanne Gardiner, Crystal Williams and Catherine Hutchison.

Front row: Kelly Gianetto, Melissa Geftakis, Vera Lee and Sandra Merlo.



Account Executive Full Time - North Sydney

Established in 1981, Discover the World Marketing has over 80 offices in more than 60 countries. Discover is the largest travel representation company with more than 55 major clients worldwide. Our Australian office represents a variety of airlines, hotel chains, a cruise line and other global travel companies.

We currently have an opening for an Account Executive. The role is an exciting position with career development opportunities for an energetic individual with basic field sales and/or inside sales experience.

Candidate must have valid driver's license and own fully insured motor vehicle. This position requires a valid work permit for Australia.

Click here to view the full job description.

Please send all applications to: hr@discovertheworld.com.au

Applications close on 8th of July and only successful candidates will be contacted.

Quest handed over

SEABOURN has this week taken delivery of its 3rd new ship, and the 6th in its fleet, the 450-pax *Seabourn Quest* in Barcelona.

90% of the vessel suites are comprised of private verandas.

7 Sheratons in China

STARWOOD Hotels & Resorts says it plans to open its second Sheraton branded properties in Beijing and Xian before the end of Sep, along with five more in China.

The other Sheraton's will be located in Chongqing, Yantai, Guangzhou, Zhenjiang, Wanning and Hangzhou.



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Philippines warning

THE Dept of Foreign Affairs & Trade is warning travellers of the danger of kidnapping when travelling through the Philippines.

The Smartraveller site suggests the highest danger is in southern Philippines "including coastal and island tourist resorts, dive sites and live-aboard dive boats" incl remote locations in the Sulu Sea.



Can you hold tune? Shake your tail feather? Love to perform? Here's your chance to appear on stage in Thailand's famous Tiffany's Show, Pattaya.

Throughout the month of June, *Travel Daily*, Tourism Authority of Thailand, Thai Airways International, Siam Hotels and Resorts and Tiffany's Show invite travel consultants to join us for a once in a lifetime "Queen for a Day" experience.

Send your audition video and you could join our group on a special famil trip to Thailand that includes flights with THAI, 5 nights courtesy Siam Hotels & Resorts (two in Bangkok & three in Pattaya) and a makeover, dress up and performance at the famous Tiffany Cabaret Show in Pattaya.

To enter, simply send in an audition to the Tiffany Show as a short video clip of yourself (30sec-1min, .mov or .wmv file) lip syncing to your favourite song. You can use props and/or dress up if you wish.

All the clips will be uploaded to *Travel Daily's* YouTube page. At the end of the month five winners (a representative from NSW, VIC/TAS, WA, QLD/NT and SA) will be chosen by the judging panel..... and one additional....as voted by the industry.

So grab your video camera or mobile phone and release your inner performer!

Send your entries to:

Click here for more information

tiffanysaudition@traveldaily.com.au







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Email: advertising@traveldaily.com.au

Email: accounts@traveldaily.com.au



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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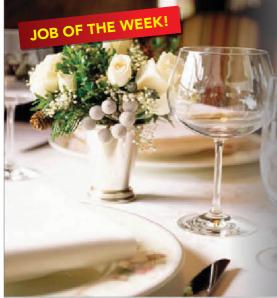
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Hot Jobs (Australia) - June 2011

- 02 9231 6444 -Executive Positions –02 9231 6444 – sallv@tms



Food Store Manager - Melbourne

- Team Manager role, busy 7 day a week operation!
- **Great salary on offer with bonuses**

Entrepreneurial venture of a fast growing concept gourmet sausage business. After the successful launch of this first venue in Sydney, our client is now looking for a Store Manager for the opening of their second store at Melbourne. This outlet offers all natural, preservative-free gourmet sausages with salads, belgian fries and sauces, using fresh, preservative-free produce.

Managing a small team, you will be in charge of the daily management of suppliers, training, stocktaking, human resourc<u>es and sales.</u>

We are looking for a retail star in food service management, with a passion for fresh food!

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Contact Remi Descamps on +61 2 9231 6444 or remi.descamps@tmsap.com for more information

Customer Service Manager

- Strong people management experience
- **Excellent skills in ticketing and knowledge of GDS systems**

Do you have great customer service skills and knowledge? Would you like to manage a team while working with an industry leader? Our client is a large international travel business offering unlimited career options. The successful applicant will be proficient in problem solving with a good understanding of airline prodecures and the ability to embrace ongoing changes in the workplace. In return, our client offers a very competitive salary with career progression.

Contact Jane Dearden T: 02 9231 6444 E: jane.dearden@tmsap.com or apply online now!

Multi Corporate Travel Consultants x 4 – North Sydney CBD Novice Domestic Corporate Travel Consultants x 2

- Ongoing training with exceptional management and team
- Respected travel company with fantastic training opportunities

This is a role responsible for providing end to end international and domestic travel management for corporations. This is a great opportunity for a experienced retail or domestic (can be less than 12 months) corporate/ retail consultants. To be considered for this role you must be experienced in retail/corporate travel, knowledge of a GDS system and back office .If you have stong customer service skills this is the role for you.

Contact Brendan Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online now!

Multi-skilled Corporate Travel Consultant

- Experienced Corporate Travel Consultants
- · Excellent salary on offer

Our clients are Australia's top Travel Management Companies. Due to organic growth they are currently looking for experienced Corporate Consultants in Perth. The role will see you booking Domestic and International corporate travel arrangements including flights, accommodation and car hire. To be considered for the role you MUST have previous experience in Corporate Travel; knowledge of a GDS; excellent Domestic and International airfare knowledge (including Round The World fares). You will be able to work in a team and have extraordinary customer service skills. In return our clients offer attractive salary package, training and development and career opportunities.

Contact Anna Wachowiak T: 02 9231 6444 E: annaw@tmsap.com or apply online now!

Temp Jobs, Jobs Jobs! Sydney and Brisbane

- Taking all levels of experience (Travel Consultants)
- Ideally have at least one year GDS experience

We have loads of temp jobs for both our Sydney and Brisbane offices. Our clients are from both corporate and retail travel, and are desperate for keen individuals to work full time on casual contracts. Great work environments and easy to get along cultures, offering great casual hourly rates in the CBD. These positions can and often do extend into permanent contracts for those seeking career progression. Ideally suited to return to work mums, travel and tourism students or those looking to gain further experience in the tourism business.

Contact Alex Sleba or Fujio Shibata T: 02 9231 6444 E: fujio@tmsap.com



Quality recruitment for the travel and hospitality industries in Asia Pacific

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USA





MORE FANTASTIC NEW EXECUTIVE OPPORTUNITIES AVAILABLE NOW

HEAD TO THE WEST TO PROGRESS YOUR CAREER MANAGING DIRECTOR

PERTH - SALARY PACKAGE TO \$185K

If you're capable of providing strategic direction, development and management of a business, ensuring sales targets and overhead budgets are achieved to deliver profits, bring your talents to this large organization and watch your career take off. This senior role requires an experienced MD with a proven track record of delivering profitable results to nurture this great business to achieve ongoing success.

USE YOUR MINING CONNECTIONS HERE

HEAD OF RESOURCE & MINING – AIRLINE MELBOURNE OR PERTH – TOP SAL PKG ON OFFER

This is an excellent opportunity for you to join a dominant brand in the airline industry. Your key responsibility will be to foster and retain key mining & resource contacts while broadening business within this sector. Using your strong connections you will already have the ability to open doors and engage with key decision makers. You'll need superior communication and presentation skills.

THERE'S SERIOUS MONEY TO BE MADE HERE

CORPORATE SALES MANAGERS SYDNEY/MELBOURNE/PERTH – PACKAGES OTE \$110K+

These roles require the skills and abilities of a true "hunter". You're experienced in sourcing & developing pipelines, presenting to clients, managing tenders and contract negotiations. These senior positions will pay good money for the best in the business so don't wait too long. Use your great influencing skills to win this job, and then get out and prove why you're worth every penny.

BE THE HEART & SOUL OF THESE PRODUCTS BUSINESS DEVELOPMENT MANAGER – INDUSTRY SALES SYD/MEL/PER - SALARY PACKAGES TO \$60k + CAR + BONUS

These outstanding clients are looking for the best in the business to join their award winning teams. You will be able to deliver a focused and driven approach to be able to develop relationships across the travel industry. As a goal orientated individual with runs on the board, you will know how to service your territory to create a successful outcome for these fabulous products. Great salary packages, incentives, and travel.

WHERE IS YOUR CAREER TAKING YOU?

GENERAL MANAGER x 2

HONG KONG & SINGAPORE – LOCAL SALARY PACKAGES

Take a step on to the regional stage and lift your career profile. If you can relocate, this role is available now for a talented GM with proven experience in leading a large business to achieve growth and profitability. You are capable of communicating at all levels and have a reputation for innovation, strategy, and both customer and staff engagement. Experience in Asian region is highly desirable.

HAS YOUR CONTRACTING CAREER GONE COLD?

GENERAL MANAGER – CONTRACTING BRISBANE - SALARY PACKAGE TO \$95k + NEG

Watch your career heat up with this exciting company. This key leadership role will see you involved in all contracting functions including negotiation of allotments, rates, setting pricing strategies and implementing campaigns for exclusive deals within the market. You will be an inspirational leader who can demonstrate a sound knowledge of wholesale contracting particularly in the domestic market.

MICE MARKET SALES

BUSINESS DEVELOPMENT MANAGER –MICE MARKET SYDNEY & MELBOURNE – PACKAGES OTE \$90K-\$120K+

Do you know how to hit the ground running and make your mark on securing new Events business? These fantastic new roles are a great opportunity for a proven sales person to get ahead with their career. You'll be joining a dynamic organization with a reputation for success, excitement, and growth. Your career will follow the same path if you can demonstrate your past success and passion for sales.

SPICE IT UP IN LATIN AMERICA

PRODUCT MANAGER - LATIN AMERICA

MELBOURNE - SALARY PACKAGE TO \$66K + (NEG FOR EXP)

This wholesale company requires the skills of an adaptable Product Manager in their Latin America division including South & Central America. You will have the ability to source and develop new and unique products to have a competitive edge. With your strong communication & negotiation skills you'll be able to effectively develop contacts overseas with ground operators and negotiate/re-sign contracts.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis MANAGING DIRECTOR Ph: 02 9231 1299 Linda Green NSW & ACT Ph: 02 9231 2825 Carmen Pugh QLD & NT Ph: 07 3229 96<u>00</u> Kathryn Hebenton VIC, SA, WA Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com

It's a new dawn for Ayers Rock Resort...



We are excited about the future and want to extend a warm welcome to our travel industry colleagues.

RED HOT travel industry offer 2 Nights Accommodation

\$139 per person twin share*

Inclusions:

- 2 nights accommodation in a Standard Room at your choice of either Desert Gardens Hotel or Sails in the Desert Hotel
- Full buffet breakfast daily
- Return Ayers Rock Airport transfers
- Complimentary use of the resort shuttle

For reservations contact the Voyages Travel Centre on 1 300 134 044 or email travel@voyages.com.au



* Conditions apply, accommodation subject to availability at time of booking, Valid for new bookings and travel from o8 June 2011 until 31 August 2011. Offer valid for bona fide travel industry employees. A minimum 2 night stay per room applies, on early, check out the regular Industry Rate will be charged. Rate is based on 2 adults sharing a room and includes full buffet breakfast daily. Children 12 years and under stay free when using existing bedding. Normal child menu pricing applies. Extra person rate applies for a rollaway bed. Quote INDUSTRYSALE at time of booking. All prices are quoted in Australian dollars, inclusive of GST. Payments can be made via EFTPOS, cheque, direct electronic funds transfer or credit card. Credit card transactions incur a 1% surcharge. Fees apply to accommodation cancelled inside 72 hours of travel date. Your booking acknowledges that you have and and accepted the Voyages General Booking Terms & Conditions and Conditions of Carriage. Voyages Indigenous Tourism Australia Pty Ltd ABN 82 146 482 591.

