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First with the news

Monday 27th June 2011

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Airport delays set to soar

BUDGET cuts to the Customs department are likely to see a significant increase in waiting times for international arrivals and departures, according to the Australian Tourism Export Council.

Described by the govt as an "efficiency dividend," the \$34m handback will see Customs Passenger Facilitation services gradually reduce over the next four years, with ATEC md Felicia Mariani saying the move will increase passenger processing times during busy periods by up

to 24 minutes.

"This is a significant blow to our airport capacity at a time when our industry is looking to build Australia's international tourist numbers and when the number of travellers arriving from China and other Eastern markets is growing rapidly," Mariani said.

The budget cut comes despite the Passenger Movement Charge set to reap over \$750m a year for the govt by 2014/15.

The National Tourism Alliance has raised the issue with tourism minister Martin Ferguson, urging him to find a solution to ensure visitor satisfaction isn't impacted.

"The Federal Government must do all it can to bring down the barriers to the industry's continued growth", Mariani concluded.

Trafalgar preview

TRAFALGAR Tours is the latest tour operator to launch a 2012 Europe preview brochure, with guaranteed pricing and a 10% saving for bookings deposited before 12 Sep.

Details of the new brochure are now online at our website traveldaily.com.au/brochures; for more new brochures see **p7**.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- Voyages Uluru specials
- Pinpoint Travel jobs

Mt Hutt ski season

NEW Zealand's Mt Hutt Ski Area has today kicked off the 2011 ski season with the Magic Carpet and Quad Chair opening for business.

At this stage, due to a lack of snow, only limited services are operating.

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Aircalin introduces 'Choose Day'

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AFL Rd 14 Winner

CONGRATULATIONS Sue Farrell
from **Best Western Australia**

Sue is the top point scorer for Round 14 of *Travel Daily's* AFL industry footy tipping competition, and has won a Breakfast Cruise for two people, courtesy of **Captain Cook Cruises**.

Captain Cook Cruises
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Major Prize Sponsors

1st Prize: 4-night holiday to Europe, courtesy of **Emirates, Adina Apartment Hotels & RailPlus**

2nd Prize: 4-night cruise in Fiji, courtesy of **Pacific Blue & Blue Lagoon Cruises**

3rd Prize: Apple iPad 2, courtesy of **Compass Car Rental**

More Chilean volcanic ash

FLIGHTS across South America have been disrupted over the weekend due to further eruptions of Chile's Puyehue volcano, leading to concerns that the ash crisis is set to continue.

Qantas, Pacific Blue and Jetstar have all today resumed normal operations across the Tasman, with additional flights scheduled to clear the backlog.

QF, DJ and JQ flights were all suspended over the weekend due

to the volcanic ash cloud - but Tasman flights by other carriers including Air NZ and Emirates continued operation normally.

However the relief may be shortlived, with scores of flights cancelled in Uruguay, Brazil and Argentina on Sat and Sun as more ash fell across the countries.

Qantas is continuing to operate some international flights on altered schedules, with Buenos Aires services seeing significant delays and flying via Papeete, while JNB flights are operating via PER.

Over 900 on Ezeego1

MORE than 900 agents across Australia have signed up for Cox & Kings' new Ezeego1 "online travel supermarket" since it formally launched a month ago.

C&K ceo Steve Reynolds said the uptake has been faster than anticipated, with participating agents showing particularly strong interest in US product.

Unique selling points including an emergency SMS SOS service and flexible payment terms allowing clients to pay up to 30 days prior to departure once a booking has been confirmed.

Voyager business mgr

VOYAGER Travel has recruited Lyn Harris as its new National Business Manager, moving from her previous role with QBT as Vic/Tas/SA Regional Sales Manager.

White Lion winner

CONGRATULATIONS to Maria Summers from Escape Travel Ballina, who was the lucky winner of a White Lion DVD courtesy of The Africa Safari Co. in Fri's **TD** competition.

Scenic appointment

SCENIC Tours has appointed Emma Davie as its new National Sales Manager.

Davie has been promoted from her previous role as Scenic's Retail Groups Sales Manager.

EY/OK codeshare

ETIHAD Airways and **CSA** Czech Airlines have announced a new codeshare pact, with the European carrier to launch services between Prague and Abu Dhabi from 21 Sep.

OK plans to operate the service four times weekly using A319s.

TQ Hong Kong drive

TOURISM Queensland, Cathay Pacific, Gold Coast Tourism and Tourism Tropical North Qld will target people from Hong Kong in a new online campaign to market the region.

The \$80,000 campaign aims to lure Hong Kong travellers for four day breaks, visiting theme parks, natural attractions and beaches.

Packages are being sold via the Cathay Pacific website from 04 Jul to 04 Aug 2011.

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Orion II inaugural excitement

ORION Expedition Cruises has more than lived up to its reputation of providing unique experiences, with the newly named *Orion II* cruising just 26 nautical miles from the epicentre of an earthquake in the Aleutian Islands on Fri (**TD** breaking news).

Guests on board were probably the closest people in the world to the epicentre of the 7.3 magnitude quake, having just departed Chagulak en route to Adak.

A report from onboard expedition leader Adrian Boyle

said the ship suddenly began shuddering, with initial concerns that something had become caught in the propellor.

Shortly thereafter the vessel received tsunami warnings and the captain inspected its tanks and void areas which revealed no signs of leakage and all systems working normally.

Orion II is on her inaugural cruise from Vancouver to Kushiro in Japan, taking in Alaska, the Aleutian Islands, the Kamchatka Peninsula and the Kuril Islands.

JQ looking at the US

TOURISM Australia has confirmed that Jetstar is in the process of looking at "new agreements" for aviation capacity to the USA.

The remark was made in a statement from TA about its presence at last week's inaugural AIBTM Meetings and Events exhibition in Baltimore.

TA's participation aims to "continue the momentum of increases in US business event visitors to Australia," it said.

"Positive momentum from the US market is expected to continue as a result of improved air access... (and) aviation capacity is expected to increase from the US with V Australia, Jetstar and Qantas exploring new agreements," the organisation said.

JQ ceo Bruce Buchanan has previously stated routes to the US have "always been in our plan."

But commencement dates or possible US destinations being explored by the carrier haven't been disclosed at this stage.

Jetstar operates a US-based office in Chicago, and there's also speculation JQ would operate flights to San Francisco after the recent Qantas SFO pullout.

Hilton backs Games

THE Special Olympics Games has signed Hilton Worldwide as its official hotel partner for the Summer Games in Athens this year, and through until 2014.



Window Seat

COMEDIAN, commentator, former AFL player and meat industry spokesman Sam Kekovich wasn't backwards in coming forwards during a speech at an event hosted by Emirates during Sat's AFL game between Collingwood and Sydney at ANZ Stadium (p4).

Kekovich has soared to fame in recent years with his wildly successful commercials for lamb which have seen consumption of the meat soar across Australia.

During a wide-ranging presentation he amused EK's guests by modestly observing that the success of the lamb ads make the Australian Tourism Commission 'put a shrimp on the barbie' Paul Hogan commercials "look like a B-grade porno" in comparison.

How not to park a superjumbo

IT'S unclear at this stage if the pilot behind the controls of Airbus' own superjumbo test aircraft still has his licence to operate the world's biggest passenger aircraft.

Photos from last week's incident (**TD** Tue) in which the A380 stuck a building at the Paris Air Show are now starting to appear online (pictured right), showing the wing of the aircraft lodged firmly in the structure.

Fortunately, Airbus was able to

still operate the aircraft, less the wingtip, which was replaced at its Toulouse headquarters overnight by a team of 30, before returning to the show the next day.



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Emirates' cup runneth over

EMIRATES NSW sales manager Tim Harrowell added to the carrier's accolades on Sat when he laid hands on the AFL Premiership Cup during the match between Collingwood and the Sydney Swans in Sydney.

Collingwood, which has been supported by Emirates for many years, won the coveted trophy last year and had it on display during the game at which EK hosted a number of its industry partners.

Pictured below from left at the event are Carl Frier from Sabre Pacific; Emirates vp Australasia



Barry Brown; and Stephen Lanfranco and Lynda Macadam from FCm Travel Solutions.

More pics on our website at www.traveldaily.com.au/photos.



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AAA bemoans ash

THE outgoing chief executive of the Accommodation Association of Australia says the chaos across Australia caused by carriers cancelling flights last week due to the Chilean ashcloud is another indication highlighting the need for more hotel rooms domestically.

Lorraine Duffy said on Wed last week that the lack of availability of accommodation in some cities meant discount room rates had been "snapped up", forcing many people to pay the rack rate.

She said the ash cloud event demonstrates "the importance of achieving Tourism Australia's goal of at least 40,000 new accom rooms by 2020."

Duffy added that many accom providers had been hit hard by the domestic flight cancellations, in particular conference and regional leisure tourism.

SQ VIP free stopover

SINGAPORE Airlines has added the Capella Singapore to its free one-night hotel stay offer, valid for A380 Suites & First Class pax.

The offer is available for bookings made before 28 Sep, for travel up until 30 Sep.

MEANWHILE, members of SQ's frequent flyer program KrisFlyer are being offered a free five-day entry pass for themselves and a guest to any Fitness First club in Australia, valid to 24 Jul 2011.

Pegasus ContentHub

TRAVEL industry technology partner Pegasus Solutions has launched a platform for hotels to combine image and text updates via online and GDS channels, called ContentHub.

The solution ensures content is kept current and accurate across all distribution channels.



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Diamant damage less

DIAMANT Hotel Canberra says damage caused by last Thu nights fire (**TD** Fri) was not as severe as widely reported last week.

The hotel's representative firm, 8Hotels, said on Fri that the "major blaze" occurred in the building adjacent to the Diamant.

The Diamant itself suffered "only minimal exposure to smoke."

The property plans to re-open to guests from 11 Jul.

CA lie-flat in J Class

AIR China has announced plans to fit out 16 of its Airbus A330-200s with new like flat 18-degree beds and make improvements to its entertainment system.

The move is part of the Star Alliance carrier's long term upgrade program.

Gourmet Adventures

WORLD Expeditions is adding five gourmet adventures to its product offering, with trips to be escorted by specialist leaders incl Joanna Savill & Meera Freeman.

Industry backs Gold Coast 2018 Games bid

QLD tourism minister Jan Jarratt says the state's tourism industry is backing the Gold Coast's bid for the 2018 Commonwealth Games.

She said the industry recognises the event as a "boon" for tourism and the Gold Coast community.

"Not only could the Games mean the region would be flooded with visitors from all over the world, but they would be going home and telling their friends and families to holiday in Queensland," Jarratt said.

Skyscanner gets local

TRAVEL search site Skyscanner has announced a new Singapore-based Asia-Pacific operation, to be established from Sep this year.

The company says the move is in response to "exceptionally strong growth" in markets such as Singapore, China, Indonesia, Japan, India and Malaysia.

"While online travel companies find internationalisation tough, we're confident about the scalability of our business model," says newly appointed Regional Director, Asia Pacific Ewan Gray.

Skyscanner was developed 10 years ago in Europe and provides instant online comparisons of flight prices for over 600 airlines.

Travel Indochina Sapa famil



ABOVE: Travel Indochina recently hosted these Harvey World Travel agents on its Sapa Explorer Small Group Journey in Vietnam.

The trip included a range of unique experiences including a night in Sapa Village as well as at the Topas Ecolodge, mingling with the local Red Zhao, Black Hmong and Dai minority groups.

It also concluded with a delicious cooking school in Hanoi.

Pictured above from left are: Black Hmong 'friend'; Paul Harrigan, TI Western Tour Leader; Sonya Duck, TI Qld BDM; Tuong Nguyen, TI local guide; Jill Warnock, HWT Merimbula; Narelle Grausam, HWT Emu Plains; Debbie Carr, HWT Surrey

Hills; Matilda Alim, HWT Head Office; Josselyn Layton, HWT Bribie Island; Simon Breman, Travel Indochina Vic BDM; and Kara Edwards, HWT Maitland.

Accor's 20th anniv.

ACCOR is celebrating its 20th year of operation in Australia with a number of 20 related deals that will benefit travellers visiting the groups site - 20years.com.au.

The special portal allows people to share their 'happiest, saddest and most life changing moments over the past 20 years'.

A 20% discount is being offered on stays from 03 Jul to 04 Oct at a select range of properties.

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Ningaloo gets listed

WESTERN Australia's Ningaloo Coast has been added to the World Heritage List for its natural beauty and biological diversity.

The listing includes Ningaloo Marine Park and Cape Range NP, Learmonth Air Weapons Range and other locations.

The region had been backed by the Federal and State Government to be added to the list, which was announced in Paris on Sat night.

Dengue out of TNQ

QUEENSLAND Health says the outbreak of dengue fever in parts of Tropical North Queensland which saw 69 people diagnosed with the mosquito-borne disease has officially ended.

Authorities declared an end to the outbreak as it has been three months since the last new case was recorded.

The outbreak saw 47 people in Innisfail alone struck down with the virus.

Korean adds Irkutsk

KOREAN Air will commence a twice weekly service from Seoul Incheon to Irkutsk on the Russia/Mongolia border from 29 Jun.

California lures Aussies

THE California Travel & Tourism Commission has launched a new TV advertising campaign in the Australian market, in response to the Royal Visit of Prince William and Princess Catherine in Jul.

The "Three days isn't enough" promo focuses on sights and experiences the Duke & Duchess of Cambridge won't have time to do on their three-day trip.

"We couldn't pass up this golden opportunity to point out what they could do with more time in California," said CTTC President & ceo Caroline Beteta.

The commercials will run for two weeks on Network Ten, and highlight camping, mountain hot springs, redwood forests and white water rafting.

Today also sees the launch of a Facebook competition, giving fans a chance to win their own Royal California holiday - see facebook.com/tourismcaliforniaAU.

Club Med Oz stats up

CLUB Med has reported a 17% rise in Australian bookings to its 4 and 5 Trident resorts in Mauritius and the Maldives, in addition to growth in other areas, for the first half of 2011.

The strongest increases for the Australia market came out of business bookings, up 53%, while family and ski holiday bookings were also up 19% and 12%.

Global business volume was up 12% to €763 million (AU\$1.03b).

A Red Centre sunset



ABOVE: Travelscene American Express, Qantas and AOT hosted this group on an adventurous famil in the Red Centre this month.

The agents enjoyed a range of activities, including a champagne sunset view of Ayers Rock, as pictured above.

In this photo, back row *from left* are: Alison Dwyer, Lifestyle Ballarat; Michael Boylan, AOT; Debbie Tripp, Travelscene Kilsyth;

and Michelle Basham, Executive Travel Solutions.

Second: Heidi Pendlebury, Casey Travel; Tegan Shaw, Travelscene Sirocco; Dawn McKiernan, bdm TSAX; Lavinia Oltean, Modica Travel and Jacinta Gardiner, Travelscene, Port Fairy.

Front: Candice Hole Travelscene Toorak; Stephanie Morris, Travelscene Mt Martha and Meg Righelg Travelscene on Eastern Hill.



Market Manager, Pacific Islands

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- Proficiency in Microsoft Word, Excel, Outlook and PowerPoint.
- Revenue management & account management experience preferred
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The Jetset Travelworld Network

Jetset Travelworld Network Qld/Nth NSW - Business Development Executive

A vacancy exists for a Business Development Executive within the Jetset Travelworld Retail Network in Queensland.

The responsibilities of the successful candidate include:

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- Driving all network initiatives by visiting and communicating with each of the franchise branches on a regular basis.
- Recruitment of new franchise members to the network;
- Assisting each office to increase their profitability;
- Nurturing and strengthening the current and future relationships with franchise members and preferred supplier partners;

To be successful in this role you must display:

- Experience in retail or customer relationship management;
- Excellent interpersonal and communication skills;
- The ability to work as a team player;

Please send your application to droche@jtg.com.au by COB 01July, 2011.



Brochures of the Week

WELCOME to Brochures of the Week, **Travel Daily's** Mon feature. *If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief summary description including an image of the front cover plus contact details to brochures@traveldaily.com.au. And don't forget our **FREE** listing service at traveldaily.com.au/brochures.*



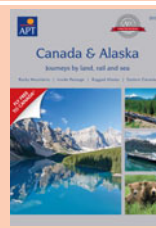
Abercrombie & Kent - Australia, NZ & PNG
This is A&K's second Australasia/PNG brochure and offers a range of options for active adventurers who like their creature comforts. Programs also include family and self-drive itineraries, with domestic travel one of the company's fastest growing products over the last three years - for more information call 1300 851 800.



Royal Caribbean International and Celebrity Cruises - Exotic Asia Cruise Experiences Oct 2011 - Apr 2013
This 6 page highlights brochure offers Australians more choices for sailing to Asian destinations following the refurb of the five star *Celebrity Millennium* and its debut into Asia. 14 and 17 night voyages will be sailing from Hong Kong, Singapore, Sydney & Shanghai taking in Thailand, China, Indonesia, Vietnam & South Korea.



Orion Expedition Cruises - 2012 Expeditions
The new season offers new sailings including the islands of Micronesia and themed voyages to Japan. Trips on *Orion* and *Orion II* are being offered over 69 itineraries year round to 17 countries and 174 destinations. *Orion II* itineraries take in Borneo, Vietnam, Thailand, Micronesia and more while *Orion* sails Australia's Kimberley coast, Arnhem Land, Great Barrier Reef, the Spice Islands and Antarctica.



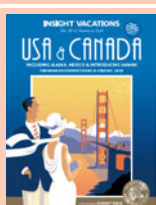
APT - Canada and Alaska 2012
APT's 21st annual Canada and Alaska brochure has been released, featuring guaranteed inclusions, exclusive experiences, new cruises and Alaskan wilderness lodges. The 104 page brochure offers 12 Rockies and Alaskan Cruise holidays, 2 Winter Touring holidays, 3 Alaskan Journeys and 5 Eastern Canada Holidays. See www.aptgroup.travel.



Contiki Holidays - Europe Winter 2011/12
The new 2011/12 Europe Winter brochure features 27 trips that are suited to the 18 to 35 year old market. There are Time Out Multi-Country itineraries and Time Out In Depth Regional tours to suit the end of the year holiday period, with New Year's Eve departures available in Amsterdam or Paris. See contiki.com.au.



Tauck - Small Ship Sailing 2012
Intimate sailings onboard yachts and expedition ships have been selected to cater to small groups of travellers who want freedom during their itineraries. Tauck travellers can sail to Venice, Iceland, Russia, Greece, The Mediterranean, Sicily, Rome, Antarctica, Costa Rica and more. For details see traveltheworld.com.au.



Insight Vacations - USA and Canada 2012
This new brochure features 19 Premium Escorted Tours and Cruises across the east and west coasts of USA and Canada, Alaska, Mexico, while new for 2012 is Hawaii. New itineraries include the Hawaiian Dream, Mexico's Great Colonial Cities and Southern Elegance. Pre and post accom can be booked at the online agent area.

Tassie Isle rebates up

THE Federal govt has raised the financial assistance for mainland Aussies travelling by ferry with their own transport to Tasmania, King Island and Flinders Island.

Effective 01 Jul, the maximum rebate for a roundtrip journey by car will increase by \$12 to \$388, motorhome rebates will rise \$24 to \$772 and caravans will go up \$6 to \$192.

Minister for Transport and Infrastructure, Anthony Albanese said the financial aid has spurred a 28% increase in the number of Aussies taking a self drive holiday to the islands.

Monday 27th Jun 2011

Winter warmer deals

TAHITI Travel Connections has savings of up to \$380 per couple on packages to Tahiti when booked and paid in full before 31 Jul, for travel through until 31 Aug 2011.

Tussauds in Tokyo

MERLIN is to open a Madame Tussauds in Tokyo in Oct this year.

Ever dreamed of being on stage? Well, here's your chance to be...

Queen for a Day

The Tiffany Project



Can you hold tune? Shake your tail feather? Love to perform? Here's your chance to appear on stage in Thailand's famous Tiffany's Show, Pattaya.

Throughout the month of June, **Travel Daily, Tourism Authority of Thailand, Thai Airways International, Siam Hotels and Resorts** and **Tiffany's Show** invite travel consultants to join us for a once in a lifetime "Queen for a Day" experience.

Send your audition video and you could join our group on a special famail trip to Thailand that includes flights with THAI, 5 nights courtesy Siam Hotels & Resorts (two in Bangkok & three in Pattaya) and a makeover, dress up and performance at the famous Tiffany Cabaret Show in Pattaya.

To enter, simply send in an audition to the Tiffany Show as a short video clip of yourself (30sec-1min, .mov or .wmv file) lip syncing to your favourite song. You can use props and/or dress up if you wish.

All the clips will be uploaded to **Travel Daily's** YouTube page. At the end of the month five winners (a representative from NSW, VIC/TAS, WA, QLD/NT and SA) will be chosen by the judging panel..... and one additional....as voted by the industry.

So grab your video camera or mobile phone and release your inner performer!

Send your entries to:

tiffanysaudition@traveldaily.com.au

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Email: accounts@traveldaily.com.au



NOW IS THE RIGHT TIME TO REGISTER WITH THE AA EXECUTIVE TEAM

DELIVER SOLUTIONS TO THE CORPORATE MARKET SENIOR CONTRACTING MANAGER SYDNEY – SALARY PACKAGE OTE \$100K+

Join a major global player in a unique role contracting product for the corporate market. If you have extensive experience and knowledge of product contracting within the travel industry, specifically with air product, this role will expose you to a world of opportunities including ongoing development and progression. Strong financial & analytical skills and project management experience are essential.

HEAD TO THE WEST TO PROGRESS YOUR CAREER MANAGING DIRECTOR PERTH – SALARY PACKAGE TO \$185K

If you're capable of providing strategic direction, development and management of a business, ensuring sales targets and overhead budgets are achieved to deliver profits, bring your talents to this large organization and watch your career take off. This senior role requires an experienced MD with a proven track record of delivering profitable results to nurture this great business to achieve ongoing success.

MARKETING IS THE FLAVOUR OF THE MONTH MARKETING MANAGER / TRADE MARKETING X 3 SYDNEY – SALARY PACKAGES TO \$85K

If you're experienced in Marketing within the travel industry we have a bevy of beautiful roles available for various levels of talent. As a Manager you'll have experience in leading a team and managing a budget. As a Trade Marketing specialist you'll have experience in co-operative campaigns, advertising, and partnership management. In both, you'll be passionate about marketing, degree-qualified, and keen to progress.

HAS YOUR CONTRACTING CAREER GONE COLD? GENERAL MANAGER – CONTRACTING BRISBANE - SALARY PACKAGE TO \$95k + NEG

Watch your career heat up with this exciting company. This key leadership role will see you involved in all contracting functions including negotiation of allotments, rates, setting pricing strategies and implementing campaigns for exclusive deals within the market. You will be an inspirational leader who can demonstrate a sound knowledge of wholesale contracting particularly in the domestic market.

CORPORATE SALES TALENTS WILL BE REWARDED CORPORATE SALES / BUSINESS DEVELOPMENT SYDNEY/MELBOURNE/PERTH – PACKAGES OTE \$110K++

These roles require the skills and abilities of a true hunter. You're experienced in sourcing & developing pipelines, presenting to clients, managing tenders and contract negotiations. You'll be highly motivated by winning new clients and helping the business grow. If you're confident in your sales abilities you'll know that you'll earn the big bucks, so join a leading organization today and watch the rewards come.

STEP INTO THE SPOTLIGHT PRODUCT TEAM LEADER

BRISBANE – SALARY PACKAGE OTE \$80k - \$90k

Step into the spotlight and lead this team to greatness. This superb Product role will see you responsible for developing business objectives with a strong focus on growth and market awareness. As a Senior Product Manager you will have the ability to generate the best from your team providing clear and concise business plans, objectives and direction. Online product experience an advantage.

PAVE YOUR WAY IN INDUSTRY SALES BUSINESS DEVELOPMENT MANAGERS - INDUSTRY SYD/MEL/PER - SALARY PACKAGES TO \$60k + CAR + BONUS

We have several leading wholesalers looking for energetic and passionate Sales Execs with experience working on the road servicing a portfolio of Travel Agencies. As a goal orientated individual with runs on the board, you will know how to work in an autonomous role whilst being a part of a tight-knit team. You'll need a clean drivers license and the ability to work flexible hours and travel as required. Awesome benefits too.

REDUCE YOUR HOURS – THE BEST GIG IN TOWN SALES EXECUTIVE/REPRESENTATIVE

MELBOURNE - HOURLY RATE + SUPER + CAR ALLOWANCE

This SALES opportunity has to be the best gig in town. Working 3 days a week on the road in & around Melbourne you will be responsible for promoting and growing awareness of this already substantial product in the VIC market. Based out of their head office you will have the ability to leverage relationships in the retail travel market while training staff on products and improving sales growth.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR
Ph: 02 9231 1299

Linda Green
NSW & ACT
Ph: 02 9231 2825

Carmen Pugh
OLD & NT
Ph: 07 3229 9600

Kathryn Hebenton
VIC, SA, WA
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com

It's a new dawn for Ayers Rock Resort...

We are pleased to advise that Ayers Rock Resort and Longitude 131° are now owned by the Indigenous Land Corporation (ILC).

Under the new owners, Voyages Indigenous Tourism Australia will operate Ayers Rock Resort and Longitude 131° as a world-class resort, offering authentic travel and cultural experiences, with all profits going towards supporting the ILC's Indigenous programs across Australia.

We are excited about the future and want to extend a warm welcome to our travel industry colleagues.



RED HOT travel industry offer 2 Nights Accommodation

\$139

 per person
twin share*

Inclusions:

- 2 nights accommodation in a Standard Room at your choice of either Desert Gardens Hotel or Sails in the Desert Hotel
- Full buffet breakfast daily
- Return Ayers Rock Airport transfers
- Complimentary use of the resort shuttle

For reservations contact the Voyages Travel Centre on 1 300 134 044 or
email travel@voyages.com.au



pinpoint Travel Group

SHAPE YOUR CAREER WITH THIS DYNAMIC TRAVEL COMPANY

Pinpoint Travel Group proudly operates Freestyle Holidays, Singapore Airlines Holidays, Rosie Holidays and United Vacations, and provides travel services to the travel agency network, plus a number of high profile closed user groups.

Pinpoint Travel Group is part of Pinpoint Pty Ltd an Australasian leader in marketing and loyalty. Due to continued expansion in our business we are seeking travel industry professionals for the following positions.

PRODUCT MANAGER

If you already have experience in product management and are looking for a change, this challenging and dynamic role could be the one for you! You will be responsible for driving growth and product development in the Fiji and South Pacific portfolio across our brands. You must have an entrepreneurial spirit, with drive and determination to get the best commercial gains from your portfolio. Naturally a strong negotiator and communicator, with established industry connections the role will encompass contracting, product development, research, analysis, brochure production & flyer development in line with promotional activity. Your time management skills in a multi-tasking environment are critical to success and you must be able to travel overseas to fulfil the demands of this role. Full knowledge of Calypso is essential with a minimum of 3 years product management experience.

PRODUCT COORDINATORS x 2

A unique opportunity awaits motivated individuals to enhance their product skills in a diverse role with the Pinpoint product team. You will have responsibility for day-to-day operations including loading contracts and specials, agent and supplier liaison, developing special offers for promotional activity, competitor analysis and some reporting. You will be a self-starter, highly motivated with superior time management skills and remain calm under pressure. A positive "can do" attitude is essential if you are to succeed in this role. Candidates with Calypso experience will be given preference.

PRODUCT COORDINATOR – INVENTORY

In this role you will have responsibility for the day-to-day operations within the inventory team, including inventory management, managing help desk calls and developing room night reports. Success in this role requires a good understanding of wholesale product and Calypso, with excellent attention to detail, the ability to work as part of a team, initiative and a positive can-do attitude.

PRODUCT ASSISTANTS x 3

In this role you will have a core focus on loading contracts, tactical specials, problem solving and some reporting. These roles will initially be on a casual and or contract basis subject to individual performance and on-going business growth. Essential skills include: Word, Excel and attention to detail with ability to interpret supplier contracts. Time management, strong interpersonal and communication skills are also essential, along with an excellent command of English grammar. Candidates with Calypso experience will be given preference.

Please forward a cover letter and resume in confidence to:
anne.larkin@au.pinpoint.biz with the title of the role you are applying for by COB on 1 July.