

Want to go to Europe?
Join the eXperts Academy famil!



Sell any two LH or OS tickets to EU by 31 July. Enter on eXperts for your chance to participate. It's that simple!

www.lufthansaexperts.com

Travel Daily

First with the news

Thursday 30th June 2011

Office Manager, Corporate Travel

- Boutique agency in Eastern Suburbs
- Hands on role
- Manage day to day operations

Contact **Sally Frappe** at **TMS Asia Pacific T: 02 9231 6444**
E: sally@tmsap.com

TMS ASIA-PACIFIC
BNE • MEL • PER • SYD
BKK • HKG • SHA • SIN

ISSN 1834-3058

Dancing travel agent!

LISA Evans from Travelscene Engadine has sent an entry to this month's **Travel Daily** competition, offering a major prize of a once in a lifetime holiday in Thailand.

Lisa is strutting her stuff to Michael Jackson's *Blame it on the Boogie* and we're hoping her stunning effort will inspire others to send us their entries too, with the comp deadline extended until 9am AEST on Mon 04 Jul.

Click on the TDTV logo or see traveldaily.com.au/videos.



Isn't it about time...
You became a 'South Australian Expert'?

Simply visit trade.southaustralia.com, complete and pass the "SA Experts" training module and be rewarded with a **Free*** Jurlique Hand Cream



CLICK HERE

* Conditions apply



April int'l numbers up 10.6%

INTERNATIONAL aviation in Australia is continuing its strong growth, with official figures from the Dept of Transport today revealing a return to double digit growth in Apr, after a dip in Mar.

Scheduled passenger numbers in Apr rose 10.6% to 2.28m in Apr, with flights operated by 54 international carriers.

Total seat numbers rose 9.4%, with overall seat utilisation up 0.7 points to 73.9% during the month.

Qantas has 19% of the market, followed by Singapore Airlines at 9.2%, Air NZ at 8.2%, Emirates at 8% and Jetstar with 7.4%.

The market share of the Qantas

group, comprising QF, JQ and Jetstar Asia, was 1.2 percentage points lower than a year ago.

MEANWHILE Qantas this morning revealed its May passenger numbers, which were up 8.4% on the previous year.

QF domestic mainline numbers rose 2.9% to 1.396m; Jetstar domestic was up 23.3% to 761,000 and Qantaslink rose 10.6% to 416,000 passengers.

In terms of international flights Jetstar is getting closer to Qantas, with JQ up 13.3% to 343,000 - nearing QF int'l which rose 4.1% to 461,000 for the month.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- TQUAL accreditation

Archbold to HAL

LONG-TIME Creative Holidays national sales mgr Tony Archbold has been appointed as Director of Sales for the new Australian Holland America office (**TD** 02 Mar).

More industry appointments on **page six** of today's issue.

Several of our Australian Travel Counsellors take home over \$135,000* a year.

BUT
AT TRAVEL COUNSELLORS...
It's not about the money



Click here to read more

travel counsellors

Rhapsody cancellations

ROYAL Caribbean Cruises has cancelled four Australian cruises on *Rhapsody of the Seas* early next year to allow the vessel to undergo a four-week extended drydock in Singapore.

The cancelled voyages were scheduled to depart 01, 10 and 21 Mar and 02 Apr 2012.

Rhapsody will instead operate a 14 night Sydney-Singapore cruise departing 16 Feb, and a two-week return voyage departing 25 Mar.

Trip
Travel rewards & incentive program

SINGAPORE AIRLINES

EARN POINTS ON THE AIR COMPONENT

of every Singapore Airlines booking you make with

viva! holidays



Bookings must be made and deposited 14 Jun - 13 Jul '11 for departures 14 Jun '11 - 31 Jan '12. Conditions apply.

Not a Trip member? Join today!



Watch now

empowered

with James Tobin

This month we look at how you can service your customers through **your own website**



Sabre | Travel Network

Part Time Retail Consultant

- ▶ 3 days per week, Sydney inner west location
- ▶ Monday, Wednesday & Friday only
- ▶ Sabre & Tramada CRS
- ▶ Salary up to \$45K pro rata

contact: ben@inplacerecruitment.com.au

Travel Daily

First with the news

Thursday 30th June 2011



TMS hospitality focus

TRAVEL recruitment specialist TMS Asia Pacific is extending its operations into the hospitality sector, with a new dedicated hospitality executive search desk to fill a “vacuum in the current Australian tourism industry job environment”.

TMS GM Australia/NZ, Fujio Shibata, who has a background in hospitality recruiting, will take personal responsibility for the new operation.

QF new strike cities

QANTAS engineers have announced further ports which will be affected by their program of rolling strikes next week.

Following a two hour walkout in Melbourne on Mon, Perth will be hit on Tue and Brisbane on Wed, with other destinations expected to be added through the week which coincides with the busy school holiday period.

Union spokesman Steve Purvinas predicted that the impact would initially be mild, but that services would definitely be disrupted by the time the walkouts roll around to Sydney.

Walshe “stable earnings”

THE planned cessation of Royal Brunei flights to Auckland from Oct (**TD** 22 Jun) will impact its NZ representative Walshe Group, but the business continues to be profitable and provides “consistent and stable earnings” to its parent, the NZ-listed Southern Travel Group.

In a NZ stock market update issued yesterday, Southern Travel ceo Jacqui Walshe warned of an overall NZ\$600,000 loss after tax for the year to 30 Jun, with the inbound operation severely hit by the double whammy of natural disasters in Christchurch and Japan this year.

Walshe said the company was budgeting for a small profit for 2011/12, which would see a recovery from the three previous “exceptionally difficult years”.

“Unquestionably the loss of Christchurch as a destination has adversely affected Japanese arrivals to the entire country of New Zealand and it is expected that next year the Group’s arrival numbers to Australia will be significantly greater than to New Zealand,” Walshe said.

Southern Travel is seeing a growing market share in Australia, and a restructure will see more focus on the local market from the inbound division.

The next year will see increased investment in the Australian inbound business, as well as “proactively growing business from other inbound markets”.

Walshe has been appointed to represent Japan Airlines in Japan from tomorrow, and the recent announcement of its new IndiGo representation in Singapore is a “major development for the group,” the statement added.

Gaines JTG director

JETSET Travelworld Group chief financial officer, Elizabeth Gaines, has today been appointed as a director of the company.

JTG company secretary Stephen Heesh has retired today, and will be replaced effective immediately by Sue Symmons.

Liebmann joins TA

TOURISM Australia has called on the services of TV and radio personality Steve Liebmann to push for Uluru and Great Barrier Reef votes in the *New7Wonders of Nature* promo.

As Ambassador Liebmann shares his views on what makes the iconic landmark so unique.

The move has earned praise from Tourism Central Australia GM Peter Grigg, who said “we are sure he will succeed in driving a winning campaign for Uluru.”

Uluru and GBR are up against another 26 finalists, with voting in the poll closing on 11 Nov.

Travelport Rooms

TRAVELPORT has released details on its new ‘Travelport Rooms and More’ hotel booking engine, which will be released to agents over the coming months.

The new hospitality tool will offer 200,000 commissionable properties for agents to book as well as allowing consumers to comparison shop across multiple providers and has the ability to book and cancel hotel bookings.

Reviews and images and rental car content will also be included.

Want to stay one step ahead of the competition?



We can help you:

- Want a chance to take part in a **British Columbia Super-Famil** in Sept?
- Sign up today to our **FREE online training** program
- Complete the training by the **30th of Jun**
- Go into the draw to win one of ten **\$100 Coles Myer Vouchers!**

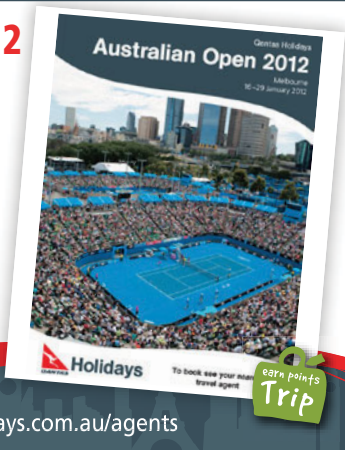
Become the newest Canada Specialist!
<http://csp-au.canada.travel/>

Canada

AUSTRALIAN OPEN 2012

16-29 January 2012

Don't miss this 2012 Grand Slam event! Only in Melbourne.



Holidays qantasholidays.com.au/agents

THAI
Smooth as silk

Now Perth to Phuket AND Phuket to Perth

See your fare grid for details or log onto www.thaiairways.com.au

amazing THAILAND
Always Amazes You



Vietnam Beach Escape Special from \$1069 pp twin share

- Return economy airfares with taxes
- 4 nights accommodation (4 star)
- Daily breakfast

Special 5 Star Ho Chi Minh City add on: 2 nights from \$80 pp

Hurry! Book now.
1300 309 117
www.vnholidays.com.au

VN Holidays
Vietnam, Cambodia & Laos Specialist

Travel Daily

First with the news

Thursday 30th June 2011

BREAKAWAY International Travel Industry Club

Aircalin Air Caraïbes International

Air Calin Industry rates to Noumea - Sales and departures until further notice. Return from \$149* per person plus taxes.

*Conditions Apply.

CLICK HERE for further details

150,000 more travel jobs over 10 yrs

THE Federal Tourism Minister says the nation's tourism industry will need to add up to another 150,000 jobs envisioned in the 2020 Tourism Industry Potential.

Martin Ferguson said tourism accounts for \$11.1 billion a year to the New South Wales economy, with the state attracting the lion's share of international (33%) and domestic (30%) visitor nights, for a joint total of over 140m nights.

By 2020 the combined figure is forecast to rise by over 18% to around 165m, with the bulk of the growth coming from international visitors.

Regional dispersal of tourist nights is one challenge for NSW.

The Tourism Forecasting Committee has predicted the

number of visitor nights will rise by over 19% to Victoria over the next 10 years to 112.4m.

In other states/territories, visitor nights are tipped to rise 11% in Qld to 125m, 16% in SA to 30.8m, 17% in WA to 55.3m, 9% in Tas to 12.2m, 13% in the NT to 11.8m and 5% in Canberra to 9.3m.

Ferguson said there was a need for the industry to "improve on the supply side", adding that another 40,000 to 70,000 rooms will be needed across Australia by the end of the decade.

"A collective focus is essential. By working with state govts and industry on capacity-building measures such as planning, transport and skills, Australia will be in better shape to welcome more visitors," Ferguson said.

With overseas visitors leading growth, Australian Tourism Export Council Chairman John King says the government should look to stream some of the Passenger Movement Charge (PMC) back into the industry's development.

"With the bulk of these increased visitors coming from abroad, it is an important time for both the industry & government to recognise the importance of reinvesting in tourism infrastructure and facilitation," King said.

By 2020 the PMC will be "clipping close to a billion dollars" King added, and "we clearly should be considering how to support this strong growth."

Hayman on track

HAYMAN in the Whitsundays says its on track to re-launch in Aug after it was closed for renovations earlier this year due to damage caused by both cyclones Yasi and Anthony, as exclusively revealed by **Travel Daily (TD 18 Feb)**.

The resort's gardens have been replanted and restored with the addition of a botanic garden by TV personality, Jamie Durie, Hayman's Azure restaurant has been refreshed and the Fontaine has received a new design.

Hayman's activities centre is also being upgraded to include new floodlit tennis courts and the outdoor recreation and sports facility is being expanded.

CWT non-GDS hotels

CARLSON Wagonlit Travel has today launched a new system called **CRS by CWT**, which acts to aggregate diverse hotel content in one place.

The system allows hotels not available in GDS to be contracted, loaded and distributed through a client's established online and offline booking channels, capturing all reservations and driving policy compliance.



Window Seat

THE head of the Legoland theme park in California had a bit of a surprise when he tried to drive home last week at the end of a long day.

Peter Ronchetti was surprised that when he attempted to get into his vehicle he instead found he had a brand new car.

The only problem with the scenario was that the new car - an identical replica of his Volvo XC60 - was constructed entirely out of 201,077 lego bricks.

The prank was masterminded by colleague Tim Petsche, who made off with Ronchetti's keys, and forklifted in the "new car".

"We have a very fun, creative team here at Legoland California and it really was the perfect prank. I can tell you that I won't leave my keys laying around ever again," said Ronchetti.

COMPLETE BUSINESS TRAVEL
EXCEPTIONAL SERVICE, STRATEGIC SOLUTIONS

CORPORATE CONSULTANT

Complete Business Travel (CBT) a dynamic, award winning TMC requires a corporate consultant to join our Brisbane team:

If you would like a change and seek a fun & vibrant team, with:

- Minimum 2 years corporate experience with solid domestic knowledge
- Amadeus & Tramada experience preferred
- Excellent communication skills

Please send your CV to Simon McLean - simon@cbtravel.com.au

VS HKG bargains

VIRGIN Atlantic has released a special fare to Hong Kong ex SYD priced from \$998pp, on sale until 04 Jul and travel until Nov 2011.

See virginatlantic.com.au.

SIA leases 15 330-300s

SINGAPORE Airlines has signed a lease for a fleet of new Airbus A330-300s destined to be operated on routes to Australia, Asia and the Middle East.

The aircraft are to be delivered between 2013 and 2015 and will be decked out in a two-class Business and Economy cabin, meaning their unlikely to go to SIA's new low cost carrier model.

EXPERIENCE MACAU!

MACAU GOVERNMENT TOURIST OFFICE
www.macautourism.gov.mo

PEUGEOT LEASING SPECIAL
Save over \$550 when leasing a Peugeot 3008!

21 days from \$1855*
Extra days only \$29* per day

*Conditions apply. Valid for collections until 31 Aug 11. Price based on the 3008 Premium Pack 1.6 HDI 112CV model with glass roof & GPS, collecting and returning in France. Price is subject to change without notice.

Call 1300 363 500 or go to www.driveaway.com.au

ABN 67 107 041 912
Lic No. 21A6087

DriveAway Holidays

Mega Grand NZ celebration



GRAND Pacific Tours hosted 40 Australian travel agents (above) on a mega famil to New Zealand in celebration of the tour company's 15 years of operation.

The seven day itinerary around the South Island included an 'Amazing Race' where the

consultants were challenged with a fact finding adventure around Queenstown and the stunning Milford Sound.

Other highlights included a cruise on the fiord to Bowen Falls and Mitre Peak, and a Farewell Gala Dinner at Skyline Restaurant.



50% OFF
NORFOLK AIR
WINTER FARES

Book before 02 July
for travel to 31 August

Call: 1800 612 960
or www.norfolkair.com

Staywell long stays

THE Australian-based StayWell Hospitality Group has extended stay packages at select properties across the country, pitched at holiday rentals, project teams and relocated employees -for info see staywellgroup.com.au/longstay.

OA cancels 36 flights

OLYMPIC Air axed 36 domestic roundtrip flights, and "modified" many other services yesterday due to Greek strikes (**TD** yest).

TA video updates

TOURISM Australia has rolled out a new 6 part video newsletter showcasing destinations and products around Australia for international audiences.

Two of the *News Travels Fast - Tourism News from Australia* episodes will focus on NSW and Victoria, while the remaining videos will promote the rest of the country.

Canadian rail line shut

THE Trans-Canada rail line in British Columbia, which is used by freight and passenger rail companies, was cut by a mudslide outside Vancouver yesterday.

The Rocky Mountaineer, which uses the same line enroute to Kamloops, was not impacted by the incident as it had no trains on that section of track yesterday.

A spokesperson for Rocky Mountaineer told **TD** earlier today it has been advised by CN North America's Railroad, that "the slide has not had a significant impact on the tracks and they hope to have the tracks cleared within 3-4 hours."

Radisson Fiji goes Blu

RADISSON Resort Fiji Denarau will be rebadged on 01 Jul as the luxury Radisson Blu Resort Fiji, Denarau Island as the group continues it's rebrand in the Asia Pacific region.



virgin atlantic 

The new vsflyinghub has really taken off.

Visit vsflyinghub.com and see for yourself. With brilliantly enhanced tools, tailored to each individual travel agent, it's the trade website that's all about helping you give even more amazing service to your clients.

Log on today and you could even win a trip for four to Hong Kong* — including two nights at a luxury hotel, and two nights of indulgence in Macau, with \$1,000 spending money. So pretty soon you could be taking off too.

*If available these tickets will be upgraded to Upper Class. For full terms and conditions visit vsflyinghub.com

Nordic photo tour

NORDIC specialist 50 Degrees North has launched a 14-day adventure from Lapland to Lofoten Islands departing 30 Jan.

Priced at \$9,270pp, the trip includes the Icehotel in Sweden, Aurora Sky Station in Abisko, and a week at the Norwegian Lofoten archipelago, escorted by travel photographer Ewen Bell.

The trip is capped at just eight people - fiftydegreesnorth.com.

20 millionth BNE pax

BRISBANE Airport this week achieved a historic milestone, with the 20 millionth passenger in one year passing through the facility on Mon.

Queensland Acting Premier Paul Lucas said the record was an "indication of the strength and resilience of our state's tourism and business industries following the January floods."

AA boarding change

AMERICAN Airlines is now boarding economy class pax on domestic flights based on how and when they check-in, rather than seat row, which it says cuts boarding time by up to 10mins.

HAL World segments

HOLLAND America Line's 112-day 2012 Grand World Voyage from Fort Lauderdale, Florida on 06 Oct will be available to be split into eight segments, including a 50-day leg to Sydney and a 32-day Sydney to Mumbai cruise.

Other segments aboard *ms Amsterdam* include an 18-day Fort Lauderdale-Buenos Aires trip, a 22-day Singapore-Piraeus leg and a 30-day Mumbai-Fort Lauderdale cruise.

The entire Grand World Voyage is priced from US\$18,999ppts.

North Qld drive site

A **NEW** website has been launched which provides advice on how to navigate the coastal tropics and outback Queensland. Drivenorthqueensland.com.au provides tips, guides and hints for touring in North Queensland, whether it be by car, campervan, caravan or 4WD.

Routes covered include the Great Tropical Drive, Overlander's Way, Matilda Highway and Savannah Way.

Kristoff Hotel GSA

RUSSIAN Gateway Travel has been appointed General Sales Agent for the three-star Kristoff Hotel in St Petersburg.

The property offers Classic and Deluxe rooms, priced from \$73 and \$78ppts respectively - info at www.russian-gateway.com.au.

Cooking up a Chiva-S(t)o(r)m



ABOVE: This lucky group of travel agents went on a family to Chiva-Som in Thailand recently, with one of the trip highlights being a Thai cooking class where they were taught to cook a healthy beef thai beef stir fry.

Boingo goes to Gogo

US WI-FI provider Boingo Wireless is giving its customers access to the Gogo inflight web network when travelling on over 1100 aircraft across nine carriers.

The relationship allows more customers who have a Wi-Fi billing account to stay online while in the air.

Ritz-Carlton 4Square

LUXURY hotelier Ritz-Carlton has introduced social networking using the location-based mobile program, Foursquare.

The World Concierge will offer regular insider tips by concierge staff at the Marriott International hotel brand's 75 global locations.

The agents were instructed by Chef Paisam on the best methods of cooking with no salt, oil or sugar and still be able to have a "delicious dish".

Pictured ready for their culinary experience **from left** are: Jacki Whitlock, Cove Travel Qld; Marisa Manes, Inflight Travel of Toorak Vic; Helen Eves, Travel the World; Helene Altit, Jetset Rose Bay; Carina Mullens, Travel the World; Thai Chef; and Kimberly Bentley, HWT Currumbine & Whitfords WA.

TAT Smile Land apps

THE Tourism Authority of Thailand has added apps for Apple iPhone, iPad and smartphones for its 'Smile Land' games currently available through Facebook.

The Tuk Tuk Racing and Somtam Sukjai mini-games showcase over 200 popular tourist attractions and are targeted at young people using Facebook and smartphones.

Three other mini-games will be launched later this year - more info at www.SmileLandGame.com.

CORPORATE LEAD CONSULTANTS/ ACCOUNT MANAGERS

The Travel Authority Group is expanding further and needs expert team players to fill the following positions:

- **Corporate Lead Consultants – International & Domestic (Sydney and Perth)**
- **Corporate Consultants – Domestic (Sydney and Perth)**
- **Corporate Account Manager – (Perth)**

Apart from a minimum of 2 years relevant industry experience you should be a motivated, solution focused team player with a positive attitude, attention to detail, a great sense of urgency and a good sense of humour. Your contribution to this young and dynamic team will be rewarded with a generous remuneration package, access to industry leading training and real opportunities for career progression. This is an excellent opportunity to make a real difference in a multi award winning company with absolute focus on customer service.

Please send your confidential CV to employment@ttagroup.com.au

the TRAVEL AUTHORITY GROUP

Corporate Consultant



Tired of the rat race and commute? If you are a corporate consultant wanting a less corporate lifestyle, you belong with us. We are a boutique agency in Norwest Business Park Baulkham Hills with a Corporate Consultant position available immediately for a new full time team member, 9am to 5pm Monday to Friday. Corporate experience is absolutely essential. As is the ability to confidently and efficiently complete files from the point of passenger enquiry, through to back office accounting. Sabre/SAM preferred but training can be provided. Flexibility to handle some retail travel would also be a plus as we are a diverse agency offering all forms of travel services. Sunny office, small friendly team and secure parking could all be yours.

Please email your resume and contact details to angela@puretravel.com.au

Thumbs up for GM of the year



ABOVE: Novotel Melbourne in St Kilda is celebrating General Manager, Erkin Aytekin, for being honoured at this year's National Accommodation Industry Awards for Excellence.

Aytekin was awarded General Manager of the Year, being recognised for his professional and operational excellence as

well as his valuable contributions to the industry and community.

Novotel Melbourne continues to support charities including Sacred Heart Mission, Very Special Kids, Theatre Works and AFL Sportsready, under the leadership of Aytekin.

He's pictured above with his Novotel Melbourne team.



Sales & Marketing/Business Manager Full-time: Sydney

A unique opportunity exists to join one of Australia's leading Adventure Travel companies and be the driving force behind our Australian sales office. Primarily focusing on sales and marketing you will combine creative marketing skill with sound business management to ensure sales growth and profitability.

Reporting to UK General Manager & CEO, the duties Include:

- Increasing new business and sales revenue
- Managing effective sales and marketing strategies within budgets
- Creating innovative strategies and campaigns to increase revenue
- Managing advertising, travel shows, promotions, distribution
- Managing and building relationships with key industry partners
- Seeking out and retaining new sales channels
- Budget projections and sales analysis
- Overseeing the reservations manager and team
- Overseeing the sales executive team
- Overseeing day to day office management

Salary \$60,000 - \$65,000 plus bonus and mobile phone. Prior experience in travel industry management is necessary and knowledge of the adventure travel industry and travel experience to Tucan Travel's destinations is an advantage.

Send Resume with covering letter to
justin@tucantravel.com

Coronet now open

CORONET Peak ski area on New Zealand's South Island has today opened for the 2011 ski season, with 15-20cm of man-made snow on the upper mountain.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Former BA senior manager, **Ian Heywood** has been picked up by **Travelport** to be the head of strategic planning, global supplier services. The newly created role will see Heywood report to Bryan Conway, global head of commercial operations and supplier services, and will be required to develop and execute the company's global vision and strategy for its air, rail and cruise supplier customers.

Hogg Robinson Group (HRG) has welcomed **James Alba-Duignan** as its Regional Sales Director for HRG Asia Pacific, effective immediately.

ConTgo has announced two new executives for its MTA Mobility Platform for travel due to increasing demand. **Tony Mikkelsen** has been appointed as the new Vice President, Sales and Business Development while **Tod Lockard** will take on the role of Vice President, Customer Value and Chief Marketing Officer.

Scenic Tours has appointed **Emma Davie** as National Sales Manager. Davie started her career with Scenic in 2005 as a Business Development Manager and has worked her way up to Retail Groups Sales Manager before taking on her current role.

Voyager has recruited **Lyn Harris** as its National Business Manager, in a move to expand the team due to recent business acquisitions.

Air Pacific has appointed **Shannon Currie** to the position of Commercial Manager - New Zealand, with the Auckland based role starting on 05 Jul. Currie will report to Victor Sharan, FJ's Regional GM Aust/NZ and Asia.

Outrigger has announced **William Visser** as its Vice President Operations, Asia Pacific. The Phuket, Thailand based role will see Visser oversee and direct all hotel operations of the Group in the region.

UA/CO Mileage Plus

UNITED Continental Holdings has chosen to use Mileage Plus as its single loyalty program for both United and Continental Airlines, with levels and benefits to kick in before the 2012 launch.

TNQ Europe/UK focus

TROPICAL North Queensland and eight Cairns & Great Barrier Reef tourism operators are currently holding a 12-day roadshow in Europe and the UK. Workshops are being held in Paris, Milan, Zurich, Munich, Berlin, Dusseldorf, Amsterdam, Manchester and London to educate the local travel agents on the attractions of the region.

Tourism TNQ says Germany, France and the UK are emerging markets with visitor expenditure from these countries expected to be increased by \$1 billion by 2015.

Starwood expands

STARWOOD Hotels and Resorts Worldwide plans to expand its portfolio with two new hotels to be added in the city of Medina in the Kingdom of Saudi Arabia.

The Sheraton Medina Hotel and Four Points by Sheraton Medina will offer over 450 rooms between them and are set to open by late next year.

Bentours savings

BENTOURS is offering travellers discounts of up to \$2000pp on its 2012 Viking River Cruise trips, when booked by 31 Jul.

Outrigger van deals

OUTRIGGER Condominium Collection has expanded its condo and car packages to include Dollar Rent A Car seven-seater minivans.

Packages at Oahu, Maui, Kauai and the Big Island start at US\$179 per night, available until 21 Dec.



Ever dreamed of being on stage? Well, here's your chance to be...

Queen for a Day

The Tiffany Project

Can you hold tune? Shake your tail feather? Love to perform? Here's your chance to appear on stage in Thailand's famous Tiffany's Show, Pattaya.

Throughout the month of June, **Travel Daily, Tourism Authority of Thailand, Thai Airways International, Siam Hotels and Resorts** and **Tiffany's Show** invite travel consultants to join us for a once in a lifetime "Queen for a Day" experience.

Send your audition video and you could join our group on a special famil trip to Thailand that includes flights with THAI, 5 nights courtesy Siam Hotels & Resorts (two in Bangkok & three in Pattaya) and a makeover, dress up and performance at the famous Tiffany Cabaret Show in Pattaya.

To enter, simply send in an audition to the Tiffany Show as a short video clip of yourself (30sec-1min, .mov or .wmv file) lip syncing to your favourite song. You can use props and/or dress up if you wish.

All the clips will be uploaded to **Travel Daily's** YouTube page. At the end of the month five winners (a representative from NSW, VIC/TAS, WA, QLD/NT and SA) will be chosen by the judging panel..... and one additional....as voted by the industry.

So grab your video camera or mobile phone and release your inner performer!

Send your entries to:

tiffanysaudition@traveldaily.com.au

Click here for more information



Sabre helps charities

SABRE employees globally have given 18,000 hours of work to community charity initiatives, as part of its Give Time Together week long event held last month.

In Australia they gave 300hrs.

Club Carlson offers

US BASED hospitality and travel firm Carlson has launched a new business and leisure Hot Deals Facebook page that offers 20% off room rates and free brekkie & wifi for Club Carlson members.

To find the latest deals 'Like' the Club Carlson Facebook page.

QM2's special star

CUNARD Line's *Queen Mary 2* will host guest speaker, NASA astronaut Dr Jeffery Hoffman on the westbound Transatlantic Crossing on 15 Aug 2011.

MCVB planner guide

THE Melbourne Convention & Visitors Bureau has launched the 2011/12 Planner's Guide - for a copy call (03) 9693 3333.

Oneworld fare change

QANTAS has removed the child fare levels on its Visit North America Fares, effective 01 Jul.

Lufthansa iPad app.

LUFTHANSA has launched an Apple iPad app offering services including an interactive world map, travel tips on different airports and weather updates.

Travel Daily
First with the news

Thursday 30th Jun 2011

STA Gap Adv. Morocco famil

GAP Adventures and Emirates recently hosted a group of STA Travel advisors on a famil to Morocco.

Highlights of the trip included Ait Benhaddou kasbah, a stay in the Sahara Desert, Berber villages in the High Atlas mountains and Moroccan food.

Pictured at the Roman ruins of Volubilis back row **from left** are: Megan Brake, Camberwell; Matt Quinn, University of Qld; Cathryn Visalli, Latrobe; Chelsea

Mcintyre, Canberra Centre and Andrew Damen, Southland.

Middle row: Claudia Agüero, Sydney University; Brook Pye, Indooroopilly; Bernadette Troy,



Head Office and Genevieve Arel, Brisbane Myer Centre.

Front: Trent Wright, Pitt St Mall; Gita Diss, Highpoint; and Chris Catanzariti, Gap Adventures.

US/A3 plot codeshare

US AIRWAYS and Aegean Airlines are seeking authority to operate codeshare services between the US and the EU.

In their submission to the US authority, the carriers said they are initially looking at placing the A3 code on US metal between Charlotte and Paris Charles de Gaulle, Madrid, Frankfurt and Rome Fiumicino, as well as from Philadelphia to Athens, London Heathrow, Munich, Brussels and Rome Fiumicino.

Aegean Airlines wants to place the US code on flights ex Athens & Thessalonoiki to Fiumicino, Heathrow and Munich, from Larnaca to Heathrow, and on domestic flights from Athens to Chania, Mykonos, Thira, Larnaca, Kos, Rhodes and Thessalonoiki.

Caesars agent site

CAESARS Entertainment Corp. has launched a new travel agent website in the US that features promotions, up-to-date news and access to sales resources.

The site acts as a central location to find commission rates, selling tips, and the latest news on Caesars Entertainment, as well as info on signature programs like Total Experiences for Travel Agents, PetStays, No Resort Fees, Buffets of Buffets and All Stage Pass.

Caesars owns resorts in Las Vegas including Caesars Palace, Paris, Planet Hollywood Resort and Casino, PH Towers by Westgate, Rio All Suite Hotel and Casino, Harrah's, Flamingo, Bally's and Imperial Palace.

For more details log onto www.caesarstravelagents.com.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 428, West Ryde, NSW 1685
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:

CRUISE
WEEKLY

Advertising and Marketing: Lisa Maroun (Manager), Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au



Pharmacy
DAILY

Looking For New Challenges?

Start your search with TMS!



Hot Jobs (Australia) - June 2011

Sydney - 02 9231 6444 - nswjobs@tmsap.com
Melbourne - 03 9602 1809 - vicjobs@tmsap.com
Brisbane - 07 3221 9916 - qldjobs@tmsap.com

Adelaide & Perth
- 02 9231 6444 - sajobs@tmsap.com, wajobs@tmsap.com
Executive Positions - 02 9231 6444 - sally@tmsap.com

Temp or Contract Executive - Alex
- Sally Frappe

JOB OF THE WEEK!

Food Store Manager – Melbourne

- Team Manager role, busy 7 day a week operation!
- Great salary on offer with bonuses

Entrepreneurial venture of a fast growing concept gourmet sausage business. After the successful launch of this first venue in Sydney, our client is now looking for a Store Manager for the opening of their second store at Melbourne. This outlet offers all natural, preservative-free gourmet sausages with salads, belgian fries and sauces, using fresh, preservative-free produce. Managing a small team, you will be in charge of the daily management of suppliers, training, stocktaking, human resources and sales. We are looking for a retail star in food service management, with a passion for fresh food!

Contact Remi Descamps on +61 2 9231 6444
or remi.descamps@tmsap.com for more information

Customer Service Manager

- Strong people management experience
- Excellent skills in ticketing and knowledge of GDS systems

Do you have great customer service skills and knowledge? Would you like to manage a team while working with an industry leader? Our client is a large international travel business offering unlimited career options. The successful applicant will be proficient in problem solving with a good understanding of airline procedures and the ability to embrace ongoing changes in the workplace. In return, our client offers a very competitive salary with career progression.

Contact Jane Dearden T: 02 9231 6444 E: jane.dearden@tmsap.com or apply online now!

Multi Corporate Travel Consultants x 4 – North Sydney CBD Novice Domestic Corporate Travel Consultants x 2

- Ongoing training with exceptional management and team
- Respected travel company with fantastic training opportunities

This is a role responsible for providing end to end international and domestic travel management for corporations. This is a great opportunity for an experienced retail or domestic (can be less than 12 months) corporate/ retail consultants. To be considered for this role you must be experienced in retail/corporate travel, knowledge of a GDS system and back office. If you have strong customer service skills this is the role for you.

Contact Brendan Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online now!

Multi-skilled Corporate Travel Consultant

- Experienced Corporate Travel Consultants
- Excellent salary on offer

Our clients are Australia's top Travel Management Companies. Due to organic growth they are currently looking for experienced Corporate Consultants in Perth. The role will see you booking Domestic and International corporate travel arrangements including flights, accommodation and car hire. To be considered for the role you MUST have previous experience in Corporate Travel; knowledge of a GDS; excellent Domestic and International airfare knowledge (including Round The World fares). You will be able to work in a team and have extraordinary customer service skills. In return our clients offer attractive salary package, training and development and career opportunities.

Contact Anna Wachowiak T: 02 9231 6444 E: annaw@tmsap.com or apply online now!

Temp Jobs, Jobs Jobs! Sydney and Brisbane

- Taking all levels of experience (Travel Consultants)
- Ideally have at least one year GDS experience

We have loads of temp jobs for both our Sydney and Brisbane offices. Our clients are from both corporate and retail travel, and are desperate for keen individuals to work full time on casual contracts. Great work environments and easy to get along cultures, offering great casual hourly rates in the CBD. These positions can and often do extend into permanent contracts for those seeking career progression. Ideally suited to return to work mums, travel and tourism students or those looking to gain further experience in the tourism business.

Contact Alex Sleba or Fujio Shibata T: 02 9231 6444 E: fujio@tmsap.com



START THE NEW FINANCIAL YEAR WITH A GREAT NEW EXECUTIVE ROLE

DELIVER SOLUTIONS TO THE CORPORATE MARKET

SENIOR CONTRACTING MANAGER
SYDNEY – SALARY PACKAGE OTE \$100K+

Join a major global player in a unique role contracting product for the corporate market. If you have extensive experience and knowledge of product contracting within the travel industry, specifically with air product and for corporate clients, this role will open you to a world of opportunity for your career. Strong financial & analytical skills plus project management skills are essential as well as client facing relationship management.

MUSIC TO YOUR EARS

BUSINESS DEVELOPMENT MANAGER – ENTERTAINMENT
MELBOURNE – SALARY PACKAGE OTE \$100K +

Love the buzz of working in a side of the industry that is fun and creative? This client is on the search for a motivated, driven BDM who knows how to get out and build long lasting relationships with the entertainment and production market and bring in new business. With a winning smile and attitude you will know how to get the job done right! Strong Sales experience required and contract negotiation skills.

DO YOU KNOW HOW TO REACH YOUR AUDIENCE?

MARKETING MANAGER and TRADE MARKETING
SYDNEY – SALARY PACKAGES AVAILABLE TO \$85K

If you're experienced in Marketing within the travel industry we have some beautiful roles available for you. As a Manager you'll have experience in leading a team and managing a budget, including all marketing activities and product development. As a Trade Marketing specialist you'll have experience in co-operative campaigns, advertising, and partnership management. Perfect for passionate, qualified marketers.

ANALYSE THIS LUXURIOUS PRODUCT

SENIOR ANALYST, YIELD MANAGEMENT
SYDNEY – SALARY PACKAGE TO \$95K

If you're a nut for numbers and have an eye for optimizing revenue opportunities, put a spark back in to your Analyst career with this exciting company. Your background is in pricing and/or revenue management and includes advanced analytics plus the ability to apply your knowledge to the practical applications of yield & inventory control. Advanced Excel and great communication skills are essential.

TRUE HUNTERS WILL BE REWARDED

CORPORATE SALES / TMC
SYDNEY/MELBOURNE/PERTH – PACKAGES OTE \$100K++

These roles require the skills and abilities of a true hunter. You're experienced in sourcing & developing pipelines, presenting to clients, managing tenders and contract negotiations. You'll be highly motivated by winning new clients and helping the business grow. If you're confident in your sales abilities you'll know that you'll earn the big bucks, so join a leading organization today and watch the rewards come.

TIME TO JOIN THE BIG BOYS

TEAM LEADER
SYDNEY – SALARY PACKAGE TO \$70K

If you're working in corporate travel and have proven yourself as an effective Team Leader this opportunity is now available for you to join a great company that has the feel of a boutique with the power of a global. You'll enjoy being a hands-on leader who can still service key clients with their travel needs, whilst instilling in your team the importance of achieving KPI's in performance and customer satisfaction.

LAUNCH YOURSELF INTO THIS GREAT BRAND

BUSINESS DEVELOPMENT MANAGER – LEISURE PRODUCT
PERTH - SALARY PKG \$63k + BONUS + CAR ALLOWANCE

Not happy just going with the flow? If you are about high performance, managing and growing relationships and exceeding expectations this is the product for you! You will develop and manage existing relationships within the retail market whilst seeking new business opportunities. Your natural ability to influence others will be evident along with possessing strong presentation skills and a drive to exceed targets.

REDUCE YOUR HOURS – PART TIME SALES ROLE

SALES EXECUTIVE/REPRESENTATIVE
MELBOURNE - HOURLY RATE + SUPER + CAR ALLOWANCE

This SALES opportunity has to be the best gig in town. Working 3 days a week on the road in & around Melbourne you will be responsible for promoting and growing awareness of this already substantial product in the VIC market. Based out of their head office you will have the ability to leverage relationships in the retail travel market while training staff on products and improving sales growth.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR

Ph: 02 9231 1299

Linda Green
NSW & ACT

Ph: 02 9231 2825

Carmen Pugh
OLD & NT

Ph: 07 3229 9600

Kathryn Heberton
VIC, SA, WA

Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com

ARE YOU RECOGNISED AS A **TOP QUALITY** TOURISM OPERATOR?



IF YOUR BUSINESS ISN'T TQUAL ACCREDITED, YOU MIGHT BE MISSING OUT.

TQUAL is the new national accreditation symbol that identifies the best tourism operators in the country. This symbol of excellence will unite independent accreditation programs under one umbrella and help tourism operators build trust and credibility with customers. Operators belonging to TQUAL accredited programs will have access to the TQUAL logo, and will be able to **take advantage of the marketing dollars being spent** on publicising TQUAL from mid 2011. As a result, businesses can gain significant advantage over their competitors and improve their bottom line.

**For more information visit
www.ret.gov.au/tqual or call 02 6243 7024.**

