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Travel Daily

First with the news

Tuesday 1st March 2011

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Virgin axes Sydney-Vanuatu

VIRGIN Blue Group will cease direct services between Sydney and Port Vila from 06 May as part of a network review, which will also see the carrier ditch the Newcastle-Gold Coast route.

DJ spokesman Colin Lippiatt told **Travel Daily** the two routes are being culled as the carrier

monitors the performance of every route, based on revenue performance and sustainability.

Lippiatt said passengers booked on the Pacific Blue operated SYD-VLI service after 06 May will be reaccommodated on DJ's Brisbane to Vanuatu flights.

"We will work flexibly with our guests and travel industry partners to minimise the impact on guests travel plans," he said.

Alternative travel options will be offered at no extra charge, or credit for future travel.

The Newcastle-Gold Coast route will be terminated on 07 Apr.

The network review will also involve extra seasonal capacity between Auckland-Rarotonga and a revised timetable and new flight between Perth and Phuket.

Y Class guide goes off

WE'VE already received some outstanding feedback from **TD** readers who are loving the new **Travel Daily Economy Class Airline Guide** which was emailed to subscribers this morning.

One typical response was from Gina Maitland of Alpha Travel in WA, who wrote "This guide is a godsend, and will be a wonderful resource for our agency".

The economy guide joins last year's **TD** supplements which include separate First, Business and Premium Economy guides - all available for download at www.traveldaily.com.au.

Download the Travel Daily Economy Class Airline Guide

Eight pages of news

TD today has eight pages of news, plus full pages: **(click)**

- TMS Asia Pacific
- AA Appointments
- Swiss Roadshows
- Qantas Holidays

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Travel Daily

First with the news

Tuesday 1st March 2011

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Mercure Potts Point

ACCOR has been appointed to manage The Crest in Sydney's Potts Point, with the property being rebranded as Mercure Sydney Potts Point from today.

The 227-room hotel recently received a \$30m refurbishment.

JTG plans to pay dividend

THE directors of Jetset Travelworld Group yesterday announced that they "currently intend to declare a full year dividend," despite reporting a "total comprehensive loss" of \$1.59m for the six months to 31 Dec (**TD** breaking news).

The overall result included \$3m in hedging and currency losses, and \$15.6m in transaction costs related to the reverse takeover by Stella Travel Services (STS).

But JTG said the 30 Sep merger and its associated costs mean the figures "do not provide an accurate representation of the business and its trading performance," with directors instead focusing on the \$23m "underlying EBITDAI" which is up a healthy 16% on last year, based

on an estimate of how the group would have performed if the merger had occurred on 01 Jul.

Total transaction value was up 8.5% to \$2.8 billion, with ceo Peter Lacaze saying it had been a "solid first half," as a result of travel markets improving.

He said he was pleased that the core businesses had "maintained their focus on their respective operations without being distracted by merger activities".

Lacaze confirmed that the merger implementation was on track, with key activities (excluding IT changes) set to be completed by 30 Jun.

Interestingly, the figures also reveal that as part of the deal, STS acquired the businesses of Concorde International Travel Inc and Stella Travel Services USA Inc on 27 Sep for a consideration of just \$1 - compared to the \$3.3m carrying value of these businesses.

NTIA nominations

AFTA this morning announced it will extend the closing date for nominations for the 2011 National Travel Industry Awards.

The move aims to provide agents and suppliers affected by the recent cyclones in Western Australia and Queensland more time to take part, with yesterday's deadline now extended until 5pm this Fri 04 Mar.

"There has already been a huge number of nominations in both agent and supplier categories," said AFTA marketing mgr Melinda Brown, who said there had been particularly strong interest in the new Best Conference & Incentive Travel Agency category, as well as the Rookie Agent and Supplier categories.

Nominations can be lodged via the links at www.afta.com.au or via the links below.

[NTIA supplier nominations](#)

[NTIA agency nominations](#)

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Excite signs with MSC

EXCITE Holidays has signed a preferred supplier agreement with MSC Cruises to provide pre/post cruise accommodation and transfer services globally.

Excite chief George Papaioannou said his company was deeply committed to supporting MSC "and looks forward to developing this exciting partnership."

Lynne Clark of MSC added that Excite was an "ideal fit" for the cruise line, with competitive wholesale rates on an extensive range of hotels in MSC ports around the globe.

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Last week's \$1,000 winners are:

- Trevor Freer, ECHUCA VIC
- Mitchell Spencer, PADDINGTON QLD

Last week's \$250 winners are:

- Jeyme Bolck, ROCKHAMPTON QLD
- Otila Lafo, SYDNEY NSW
- Julie Berzins, WESTON ACT
- Kate Hawkins, CAIRNS QLD
- Jenna Orlando, Sydney NSW
- Marlena Holden, CLEVELAND QLD
- Danielle Schmidt, TUGGERAH NSW
- Emma Ives, CAPALABA QLD
- Shannon Morgan, CASTLE HILL NSW
- Andy On, MELBOURNE VIC
- Gillian Leake, HOBART TAS
- Joanna Welburn, BELMONT WA
- Sophia Gosden, MURRAY BRIDGE SA
- Amie Soden, MELBOURNE VIC
- Leeya Skiadas, EDWARDSTOWN SA
- Emma Whiting, MANGO HILL QLD
- Katrina Kelly, BENTLEIGH VIC
- Rebekah Mcquiggin, FREMANTLE WA
- Jessica Van Der Ven, FOUNTAIN GATE VIC
- Amber Gasper, HAMILTON NSW
- Merinda Pehlivanoglu, WERRIBEE VIC
- Deborah Strange, BENTLEIGH VIC
- Alison O'Brien, PENRITH NSW

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International passenger traffic up 10%

NEARLY 27 million passengers flew into and out of Australia in 2010, about a 10% increase on the year earlier, according to govt statistics released today.

Gold Coast Airport showed the greatest percentage increase in all int'l passenger traffic in 2010, up 23.6% on 2009, to 786,000 pax, but it was a long way short of Sydney Airport, which had an incredible 11.5m pax transit, up 7.6%, to hold a 42.7% slice of the international market.

Melbourne Airport saw 5.8m

int'l visitors, a 14.5% rise on 2009 and Perth had 3.1m pax, also up on the year before, by 12.9%.

Qantas continued to hold the lion's share of the international market in Dec 2010, with its 19% slice more than double the pax count of Singapore Airlines (9.2%).

Coming in third and fourth was Air NZ (8.2%), Emirates (8.1%) and then Jetstar (also on 8.1%).

Int'l pax traffic in Dec was up 7.2% to 2.577 million.

Frankfurt review

AIRLINES operating flights into Germany's Frankfurt Airport - including Qantas - may need to review their services in light of a proposed night curfew under consideration by authorities.

The curfew is currently slated for introduction next year when a fourth FRA runway opens.

Currently QF5 arrives in Frankfurt at 0515 each morning, and QF6 departs at 2320, with the flight timing to be disrupted if the proposed curfew is approved.

'Business as usual' in Sultanate of Oman

OMAN'S tourism Ministry is insisting that it's 'business as usual' for business and leisure travellers in the wake of unrest in localised areas of the Sultanate.

Incoming Minister of Tourism, His Excellency Mohsen bin Mohammed bin Ali Al Sheikh is reassuring travellers that the demonstrations are isolated and not aimed at visitors.

"The last thing Omanis want to see is Oman dropping off the tourism radar," he said.

Window Seat

ADVENTURE World is targeting a possibly unique niche market with a special tour to the upcoming "Kirkpinar Oil Wrestling Festival" which takes place in Turkey this Jun.

The annual event sees "wrestlers, wearing only leather trousers, pour oil over their entire body and engage in wrestling matches in an open grassy field," according to an Adventure World blurb.

The six day oily deal leads in at just \$399pp - 1300 320 795.

THE eyes of the globe will be firmly fixed on the Wet'n'Wild theme park on the Gold Coast today, with the launch of the "world's biggest bikini pageant".

The massive event will feature twenty of Australia's "top up-and-coming swimwear models" competing to be named Miss Hawaiian Tropic Australia 2011.

The Wet'n'Wild action will culminate in the Australian final of the pageant on Fri at Surfers Paradise's Shooters Nightclub.

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APT Mekong boost

TRAVEL demand for Mekong River cruises has driven APT to add two new Vietnam-Cambodia eight-day sailings aboard *ms La Marguerite*, on 06 and 13 Jun.

DJ/EY nab corporates

THE alliance between Virgin Blue Group and Etihad Airways is already paying dividends, with EY boss James Hogan saying the joint venture had led to growth in corporate accounts.

"There are now accounts that they're winning down in Australia from multi-nationals where they can earn and burn on both Etihad and Virgin Australia, and they're switching across," Hogan said in *The Australian*.

Hogan said was confident the corporate account figure would rise further as the sales forces develop.

Sydney Skal luncheon

SKAL International Sydney is holding its March meeting at the Altitude Restaurant, Shangri-La Sydney on 09 Mar at midday.

RSVP online by 07 Mar - see www.sydney.skalaaustralia.travel.

Celeb comp winner

CONGRATS to Danette Stanton of Phil Hoffmann Travel Glenelg who was the quickest reader to reply with the correct answer to yesterday's celebrity interview question with Dannii Minogue.

Danette has won a copy of Dannii's autobiography, *My Story*.

Silver Spirit in Sydney

SILVERSEA's *Silver Spirit* has made her maiden voyage into Sydney Harbour this morning.

Nineteen cruise ships are visting Sydney in Mar, a record number for the month and 37% more than two years ago.

More in today's Cruise Weekly - www.cruiseweekly.com.au.

QF travel centres cut

QANTAS Airways has closed its travel centre branch locations in Jolimont, Canberra & in William Street, Perth, according to the Travel Compensation Fund's latest participation update today.

The TCF also advises that Travel Time Tumut (ABN: 88 759 068 803) has also ceased trading.

Wet'N'Wild SYD soon?

SYDNEY's only water theme-park, the proposed Wet'N'Wild Sydney (*TD* 13 Sep) could open as early as next summer, pending planning approval.

Plans for the \$130m aquatic park, to be built in the western Sydney suburb of Prospect, were made public late last week.

Billed as one of the world's 10 best water theme parks, the Village Roadshow project would be opened eight months a year, from Sep to Apr.

VA inaugurates AUH route



ABOVE: Virgin Blue Group and Etihad Airways celebrated the inaugural V Australia service to Abu Dhabi last week, which saw VA become the first Australian carrier to fly directly into the UAE.

Pictured here in Abu Dhabi on arrival, flanked by VA/EY cabin crew, **from left** are: Jim Bennett, Abu Dhabi Airports ceo; James Hogan, Etihad ceo; John Borghetti, DJ ceo/md; Doug Trappett, Australian Ambassador to the UAE; & Brett Grebers, VA captain.

Trafalgar/Insight Euro airfare extension

TRAFALGAR & Insight Vacations have extended the duration of their 'European Summer Take Off to Europe Air & Land' deal until 15 Mar 2011.

Fares to London with Singapore Airlines or Cathay Pacific Airways are priced from \$1399 (or \$1299 to Paris and Rome) when booked with an 11-day or longer Trafalgar or Insight Vacations tour.



Qantas and BA offer your customers more stopover choices on the way to Europe 

Auckland, Bangkok, Buenos Aires, Dallas, Frankfurt, Hong Kong, Johannesburg, LA, Mumbai, New York, San Francisco, Shanghai, Singapore and Tokyo are just a few options to delight your clients and keep them coming back.



DTW promo winner

DISCOVER the World Marketing has awarded Grace Lech from TravelManagers as the winner of its six-week long agent promo.

Grace has won a \$500 Coles Myer Voucher by registering and providing feedback on Discover the World's new website - see www.discovertheworld.com.au.



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Dollar Thrifty profit

THE Dollar Thrifty Automotive Group has reported a whopping 191% year-on-year net income increase of US\$131.2 million for the year ended 31 Dec.

2010 was the most profitable year in the company's history.

The car rental heavy-weight is expecting next year's figure to be within US\$175m-\$200m.

MEANWHILE, the firm said its believes it's made "substantial progress" in its discussions with the US Federal Trade Commission on its proposed buy-out of the Avis Budget Group.

Tahiti Travel brochure

TAHITI Travel Connection has launched its 2011 brochure today as the first of several travel agent training workshops.

The 2011 Tahiti brochure has been designed as a definitive reference tool for agents, and features more product, travel tips & detailed info than ever before.

AS using SkyWest

ALASKA Airlines will begin using SkyWest Airlines' Bombardier CRJ-700 regional jets on six US West Coast routes from 14 May.

The 70-seat aircraft are being acquired by SkyWest from Alaska Airline's subsidiary, Horizon Air.

The new partnership applies to flights between Seattle and Fresno, Long Beach, Portland and Santa Barbara, and from Portland to Burbank and Ontario.

Victoria Day push

BENTOURS is urging agents to book early for its five-day Victoria Day in St Petersburg tour which is scheduled to depart on 07 May.

The trip commemorates the end of World War II and is priced at \$1984ppts - call 1800 221 712.

Ooh la la - if the shoe fits...



LAST night Patrick Benhamou of the French Tourist Board hosted a typically Parisian extravaganza at the Sydney Opera House.

The event was sponsored by top Paris hotel Le Bristol as well as Air France and Vittoria (described by Benhamou as "a formidable menage-a-trois"), and included a gourmet meal prepared by Le Bristol's celebrity chef, Eric Frechon, who holds three coveted Michelin stars.

The family-owned Le Bristol is ideally located near the Champs Elysee - a perfect location for French President Nicolas Sarkozy who

RIGHT: Attendees included QF gm NSW Peter Collins and his wife Marlena, as well as Digby Warren of The Journeymasters.

often pops in for a quick bite - and clientele also include such luminaries as movie star George Clooney, not to mention Australia's own Hugh Jackman.

Last night's gourmet gala also included a footwear fashion parade from French designer Louboutin, with Benhamou pictured above working hard examining the merchandise after telling *TD* "I'm forced to do it for my country."



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Cox & Kings is the world's longest established travel company, having been organising innovative journeys to some of the world's most alluring destinations for over 250 years. Cox & Kings Australia is the parent company to four of Australia's most highly regarded specialist travel brands, including Cox & Kings, Tempo Holidays, Bentours and ezeego.

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AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

TODAY marks a week since the devastating Christchurch earthquake and a day the nation of New Zealand will remember with two minutes of solemn nationwide silence.

For Australia and the Australian travel industry we all have a special and direct relationship with New Zealand. It is our biggest outbound and inbound market with over one million Australians and one million New Zealanders travelling between the two countries each year.

AFTA has had a solid relationship with our travel colleagues via TAANZ and this relationship and bond continues today. In fact, I have already taken part in a TAANZ board meeting during 2011, a time when during that meeting we talked about the Queensland floods and the troubles that faced the Queensland tourism industry.

While I am not suggesting for a moment that the troubles facing the Queensland people and tourism industry have faded, today is a day when our thoughts should be with the people of Christchurch and the nation that is New Zealand.

Having listened this morning to the New Zealand Prime Minister on a radio interview and felt his stoic leadership as he spoke about the practical, real and immediate assistance that his government is offering, I did think to myself how some solutions in the face of such unreal tragedy can be so simple.

Prime Minister John Key is a role model in so many ways and a man who gets things done. The PM mentioned the appeal that is now running for the people of Christchurch in which assistance will be provided to regular families and the people of Christchurch while the rebuild starts. It's hard to believe that, seven days on, they are still in search and rescue mode, but life must go on and the appeal will help.

If you want to contribute to our friends in NZ, you can by going to www.christchurchearthquakeappeal.govt.nz. This is a global fund and one which the government of New Zealand will ensure helps the people on the ground in Christchurch return to some sort of normal life as quickly as possible.

The scale of the damage to the city is unbelievable, but PM Key has said that the city will be rebuilt, that it will come back stronger and better than before and that he is determined to restore Christchurch to the great city that it is.

For regular updates on the status of Christchurch, AFTA's website now includes a special section at www.afta.com.au/SuppliersIndustryUpdate and we will gladly include any supplier information if it is provided to us by email.

Send the details to afta@afta.com.au.

Our thoughts are with everyone impacted by this incredible act of nature, and our hearts go out to the people of Christchurch today.



Bunnik Tours' South Melbourne office is growing Retail Travel Consultant

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- Be organised, keeping travel files up to date with accurate information
- Sell a great range of fun-filled & unique small group tours that virtually sell themselves

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email jobs@huntercareers.com.au

or call 0449 976 844 (please quote ref no 10024)



Chan: value your staff

TMS Asia-Pacific ceo Andrew Chan is urging travel and tourism employers to continue to address the 'employee attachment factor' from day one if they want to retain valuable staff.

"Disengaged staffers simply do not hang around," Chan said, citing the recently released Economic Intelligence Unit report which suggested poor staff engagement is now a major issue facing all employers.

BA fares to rise again

BRITISH Airways boss and chief executive of International Airlines Group (BA/IB), Willie Walsh has flagged an increase in airfares due to instability in the Middle East.

"Given the increasing volatility in the fuel prices in the last few weeks, if that volatility continues I think it's likely that increases will be seen in the market," he said.

Tuesday 1st Mar 2011

Ascott China sign ups

ASCOTT Limited has recently opened two new residences in China, the 199-unit Ascott Maillen Shenzhen and the 270-unit Somerset Heping Shenyang.

QH Trip bonuses

QANTAS Holidays this morning launched a range of new Mar bonus offers for its Trip travel agent loyalty scheme - **see p12**.

CZ signs with Sabre

CHINA Southern Airlines and Sabre have signed a distribution deal, giving agents access to CZ's full range of airfares.



Business Partnership Manager – QLD

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- Building and maintaining strong business relationships
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- Developing and implementing business plans
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Apply online at careers.carnivalaustralia.com

Job Ref: CAR/211445. Applications close COB Thu 10th March 2011.

GA PER airport mgr

GARUDA Indonesia has named iBu Fairus Safira as its new Airport Manager for Perth, moving from her previous post as Station Operations Manager at Cengkareng Int'l Airport.

AA 'bumping' fine

AMERICAN Airlines has coped a US\$90,000 fine for "deceptive trade practises" in relation to bumping passengers on flights. The civil penalty relates to a fee of US\$30 imposed on travel vouchers offered to pax who voluntarily gave up their confirmed seat when a flight was overloaded.

Although the fee was removed late last year, the travel vouchers were unable to be redeemed on AA's website or at airport ticketing locations without avoiding the charge.

Globus MH earlybird

GLOBUS is offering Malaysian Airlines earlybird airfares to Europe priced from \$1470 when booking a tour of \$500 or more.

Fares are on sale until 26 Mar, ex SYD, MEL, BNE, PER and ADL, and valid between Apr-Nov.

Lufthansa back to RIO

GERMAN carrier Lufthansa is adding Rio de Janeiro back into its global route map, from 30 Oct.

LH will operate a five times weekly service from Frankfurt to the Brazilian city using a triple class Airbus A340.

It's been six years since the Star Alliance member last flew to RIO.

Cox & Kings in Tassie roadshow



ABOVE: Over 50 Tasmanian travel agents attended the Cox & Kings Australia Hobart Road Show when it rolled into town last month, giving agents the chance to learn more about the group's new and existing brands.

Held at The Islington Hotel, the event provided an opportunity for agents to meet the 'movers and shakers' involved in Tempo Holidays, Bentours, Cox & Kings Small Group Journeys, and soon to launch, ezeego1.

The business heads of the group's four brands provided agents with updates about the

latest developments within Cox & Kings Australia.

Pictured here are some of the attendees enjoying the function, from left are: Kristy Grundy and Leah Penfold of Andrew Jones Travel, Sandy Bay; Brett Walker, Travel Studio and Stacey Daley and Karen Jones, of Andrew Jones Travel, Salamanca.

Aviareps to Turkey

TRAVEL and tourism representative firm, Aviareps, is to establish an office in Istanbul, Turkey as it expands in Europe.

ACCOMMODATION AGENT

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- Deliver a high level of customer service via phone and email
- Be team minded with a strong work ethic
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Previous hotel industry experience is not essential and full training will be provided to the right candidate.

If you believe you have what it takes, please email your resume and a cover letter to jessicas@lido.com.au



WIN A 'RANGO' FAMILY PASS



Travel Daily has teamed up with Best Western and Paramount Pictures this week and is giving 5 lucky readers the chance to win a family movie pass (two adults & two children) to see *Rango*, valued at \$58.

Johnny Depp is Rango – a lonely chameleon on a journey to the Mojave desert and the town of Dirt. Only at the movies March 10.

For your chance to win one of five family passes, simply be the first person to send through a correct answer to the daily question below to:

rangocomp@traveldaily.com.au

Who voices the character of Rango in the movie?

Hint! Visit Rango.com.au

Congratulations to yesterday's lucky winner, Sneha Maharaj from Flight Centre Brisbane.

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Have you visited Oman?

Register [here](#) as an preferred Oman agent by 31 March and go in the draw to win 2 nights with Shangri-La's Barr Al Jissah Resort & Spa Muscat.

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ABOVE: Travelscene Corporate hosted a group of members to a trip to Oman recently, spending two nights at the Shangri-La Al Husn in Muscat and one-night at the Desert Nights Camp.

Pictured at sunset high on the Wahiba sand dunes, back row

from left: Catherine McOmish, NGT Travel; Barclay Cox, etm Group; Brigid Buchanan, Craig's Travel Service; Jenny Macaulay, Bayview Travel; Vitina Mazzarino, Global International Travel and Mary Damic, Qatar Airways.

Front: Ruth McKenzie, Trans World Travel; Alycia Papadopoulos, Travelcall; Paul Millan, Travelscene Corporate; and Victoria Goldman, Voyager Corporate Travel.

QBT made just \$220k

THE corporate travel businesses now owned by Jetset Travelworld Group, including QBT, just scraped in with a \$220,000 "adjusted EBITDAI" profit for the six months to 31 Dec, according to the JTG figures released yesterday (see p2).

TTV for the TMC division was \$66m, with revenue of just over \$6.1m and \$5.9m in expenses.

The group's retail businesses, including Harvey World Travel, Jetset, Travelworld and Travelscene Amex, made \$11m with a TTV of \$1.1b, while the wholesale operation EBITDAI was \$2.3m, with TTV of \$132m and total segment revenue of \$21m.

AA/WS codeshare

AMERICAN Airlines and WestJet have requested rights to begin a "comprehensive" codeshare deal on transborder services.

Initially the deal will see AA place its code on up to 20 new Canadian cities which WestJet operates to, while the WS code will be placed on American's flights to Boston and Chicago.

A reciprocal frequent flyer scheme between AAdvantage and WS's Guest Program is also planned.

WIN A TRIP FOR TWO TO TAHITI **GET A BUNGALOW**



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...he had a suite solution

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www.tahititravel.com.au

Tahiti Travel Connection & Travel Daily are giving travel consultant readers the chance to win a trip of a lifetime to Tahiti & Bora Bora! On this 7 night trip you will be staying at the gorgeous and newly-renovated Le Meridien resorts.

To enter, you need to come up with a title and tag line for this imaginary Tahiti-based romance novel. Keep it short and snappy (see our example above) and the most creative entry will win this dream holiday.

Email your entries to: tahiticomp@traveldaily.com.au
Note: only one entry per agent/consultant

[Click here for competition terms & conditions.](#)





Unique Topdeck

TOPDECK Tours has added a new range of unique accom to its 2011 Europe trips, including a 12th century German castle and a mountaintop chalet in Switzerland.

AirAsia X A330 deal

AIRASIA X has signed a contract with Airbus for three new A330-200s plus an option for a further two, bringing its total order to 28 A330s for delivery from 2014.

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If you're an experienced travel professional, committed to providing your customers with the best possible levels of service, Cedar Jet Travel has a unique opportunity for you. We are looking for an experienced senior consultant who would like to run their own business without incurring any overheads.

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Jetset MLC is looking for a retail leisure/corporate consultant for our small team servicing existing and referred clients.

- Monday to Friday 9am to 5pm only
- Modern offices located next to Wynyard in Sydney CBD
- No walk in clients
- Upmarket clientele
- Leisure retail and several small corporate accounts

Salary of \$55,000 plus super.

Contact Stuart Barrie by email – stuart@jetsetmlc.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.




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TRAVEL RECRUITMENT CONSULTANT X 2

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DESPERATE FOR A CHANGE OF SCENERY?

CORPORATE TRAVEL TEMP X 3

SYDNEY CBD - EXCELLENT HOURLY RATE + SUPER

Looking for a unique corporate travel role where you can utilise your fantastic consulting skills? Need a change of pace?

Want to feel welcome and part of a fun team?

Well, look no further! This is a rare opportunity for a Sabre trained Corporate Consultant keen to secure a long term temp role with an award winning boutique travel agency. Great opportunity to temp before making that next perm commitment.

FIND YOUR POT OF GOLD

MULTI – SKILLED CORPORATE TRAVEL CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$80K (OTE)

Are you a highly experienced corporate consultant looking for your next challenge? Break away from the mundane and join this highly successful TMC where you will assist on large academic accounts. This unique role is open to consultants proficient in all facets of corporate travel and very strong attention to detail. Variety is not the only thing you will enjoy in this role – your bank balance will also appreciate the move!

GROUPS, GROUPS, GROUPS GALORE

SPECIAL PROJECT - GALILEO TRAINED TEMP.

SYDNEY – TOP HOURLY RATE!

This is an extremely fast paced Groups consulting role where only the strong will survive! Lots of changes and extension travel will go hand in hand in this very unique project.

You will be booking a very large group - up to 2000; so you will therefore be put to the test and given the opportunity to shine! Your proficiency using Galileo and ability to multitask and remain cool under pressure will be rewarded with \$\$\$\$.

VARIETY IS THE SPICE OF LIFE

RETAIL TRAVEL CONSULTANT

MELBOURNE (WEST) – SALARY PACKAGE TO \$43K + Comm

Your experience within retail travel and ability to reach sales targets is required at this lovely boutique agency based in Melbourne's west. Working in a busy shopping centre environment, you will have a steady flow of enquiries to work on to make great commission on top of your already high base salary. You will also enjoy a varied client base to ensure no day will be the same. Galileo preferred.

TAKE THE LEAD

SENIOR RETAIL TRAVEL CONSULTANT

PERTH (N/E) – SALARY PACKAGE TO \$65K + Bonuses

A rare opportunity exists for all of those senior retail travel consultants out there looking for a role with room for progression up to Office Manager. If you have been waiting for your chance to prove yourself, get your application in **NOW!** Only highly motivated senior retail travel consultants with the ability to lead a team should apply. A top salary package plus bonuses is available.

THE LEADER OF THE PACK!

RETAIL TRAVEL MANAGER

BRISBANE CBD – SALARY PKGE \$48K + INCENTIVES

This established northern suburbs agency is looking for an experienced retail manager to join them. Whether you are an assistant manager looking for your next step up or a retail travel manager needing a new challenge, this is for you.

Managing a team of 5 consultants you will be responsible for the daily running of the office along with handling the booking requests for leisure clients. Enjoy a **TOP** salary along with great incentives in the form of \$\$, free trips and travel discounts.

WALKING ON SUNSHINE

RETAIL TRAVEL CONSULTANTS

SUNSHINE COAST – SALARY PACKAGE \$45K OTE

Looking for a role that provides a true work/life balance?

Then don't miss out on this hot role! Situated close to fabulous shops and restaurants this Sunshine Coast agency is looking for a travel expert to join them. Enjoy working with a loyal client base and selling international and domestic travel packages. Best of all enjoy more time for you and your family working close to home. Min 2 years retail travel industry experience required.



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March 22	Perth (Mercure)
March 24	Melbourne (Mercure)

*All events are from 6pm to 9pm. (except Sydney which starts at 6.30pm)

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