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Travel Daily

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Wednesday 2nd March 2011

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TM hits a mega-ton

THE TravelManagers network has recorded its best ever sales week, as well as reaching a milestone with 100,000 bookings made since its Aug 2005 opening.

CEO Joe Araullo said record monthly figures had been achieved in five out of the last 12 months.

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Review could mean RIP TCF

THE Australian travel industry is now set for major reform, with the release overnight of the long-awaited Pricewaterhouse Coopers review of consumer protection in the industry (**TD** breaking news).

The report has also seen the release of a 'Regulatory Impact Statement' by the Standing Committee of Consumer Affairs Officials (SCOCA), which canvasses the impact of a range of options including the introduction of national licensing and the winding down of the Travel Compensation Fund.

The SCOCA consultation paper is now seeking views from across the industry on the "potential costs and benefits of reforming

the regulatory arrangements for travel intermediaries," with responses required by 01 Apr.

In the PwC review paper the current TCF regime is estimated to cost the industry \$25.3 million a year - about nine times the \$2.9m average annual pay-out to consumers.

PwC also urges the replacement of state-based licensing arrangements with a single nationally administered scheme.

To view the full reports click on the links below.

PwC report

SCOCA paper

What an issue!

Travel Daily today has eight pages of news and photos, a front full page for Qantas, plus full pages from: (**click**)

- AA Appointments jobs
- Inplace Recruitment jobs
- Viva! Philippines
- SAS IKEA incentive

Viva! Philippines out

VIVA! Holidays has released its new 2011/12 Philippines brochure - details on **second last** page of today's **TD**.

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Vale Rachael Metcalfe

THE Hayman Island team has this week been mourning the death of Rachael Metcalfe, whose funeral was held on Tue with close family and friends attending.

Metcalfe was a "much loved friend and former colleague" in Hayman's Sales and Marketing team.

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*Fares quoted are departing either Sydney via Abu Dhabi, departing Sydney via Melbourne via Abu Dhabi or departing Sydney via Brisbane via Singapore via Abu Dhabi. All fares are subject to availability and may vary until ticketed and are for International Economy return travel ex Sydney. Conditions and travel restrictions apply. Flights are subject to government and regulatory approval. Valid for travel between 24 Feb - 30 Apr 2011 and 20 Sep - 25 Nov 2011. Seats are limited and may not be available on all flights or peak days. Credit/debit card charges of \$25 per person per booking apply. Tickets purchased through the Guest Contact Centre cost \$50 AUD or more. Flights between Sydney and Abu Dhabi are operated by V Australia and Etihad Airways. Flights between Melbourne/Brisbane and Abu Dhabi are operated by Etihad Airways. Connecting flights between Australian domestic ports are operated by Virgin Blue Airlines. Connecting flights between Sydney, Paris, Manchester, Frankfurt, Munich, Milan, Istanbul, Geneva, Dublin and Moscow are operated by Etihad Airways. Fares are correct as at 17 Feb 2011 and are subject to change. Fares are only refundable before the day of travel and a \$200 AUD per person charge is applicable. Refunds on or after the day of travel are not permitted and fare will be forfeited. Fares are on sale from 11.59pm 22 Feb 2011 until 11.59pm 14 March 2011 unless sold out prior. VIR0188

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Solstice 2012/13 down under

CELEBRITY Cruises this morning announced that one of its newest ships will operate in Australasian waters in 2012/13 (**TD** breaking news plus Twitter at 8.01am).

Celebrity Solstice is just under three years old and was launched as the first of five groundbreaking 'Solstice Class' ships which feature innovative features such as luxurious Aqua spa suites, 85% balcony cabins and an acre of real grass in the top deck Lawn Club.

The special announcement by

Royal Caribbean md Gavin Smith was synchronised with the info being released simultaneously at 4pm in New York.

The 2850-pax *Solstice* replaces the 1800-passenger *Celebrity Century* which will still operate in Australasia in 2011/12.

Smith said the deployment was an indication of exceptionally strong forward bookings for *Century*, adding that the *Solstice* deployment was likely to be the first of many in the coming years.

Passengers already booked on *Century* for 2012/13 will be reaccommodated on *Solstice*, with the cruise line expecting the move to attract significant numbers of overseas passengers.

Fares and itineraries for the *Solstice* deployment will be released towards the end of the month, with Smith saying the program will include mostly 12-13 night trans-Tasman voyages as well as a circumnavigation of the Australian continent.

Travel Daily TV has produced an exclusive video of the announcement - view at youtube.com/traveldaily.

Oman advisory raised

THE Dept of Foreign Affairs & Trade has this morning elevated its travel advisory for Oman to the mid-ranged level of 'High degree of caution' due to the "threat of violent protests", as flagged by **TD** yesterday.

The Australian govt is warning that protests in Sohar, near the UAE border, "may turn violent, and the risk of terrorist attacks."

Mona Tannous, Australia/NZ gm of the Sultanate of Oman Tourism reiterated to **TD** that "it's still business as usual in Oman."



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Aussie office for Holland America

IN a busy morning for the Australasian cruise industry, Holland America Line this morning announced it would establish its own direct representation in the local market (**TD** breaking news).

The move will see HAL part ways with its long-time gsa Travel The World, which has represented the brand in Australia for 25 years.

Holland America also announced a significant capacity boost, with the 2012/13 deployment of the 1926-pax *ms Oosterdam*, instead of the previously announced *Zaandam* which carries 1432 pax.

"To support the increasing sales demands, Holland America will work directly with Australian travel sellers," the company said, with the new office residing within Carnival Australia but comprising an "independent sales team as well as marketing, reservations and administrative support for travel agents".

All current contracts and groups will remain in effect, with the

transition from TTW expected to be complete by Dec.

TTW md Andrew Millmore said the company had been expecting the HAL move and was focused on 'business as usual' for the brand.

Virgin Australia it is

IT APPEARS as though Virgin Blue Group's new domestic brand identity has been revealed by the carrier's very own creative director, Hans Hulsbosch.

The moniker 'Virgin Australia' has been widely tipped for many months (flagged first by **TD** on 25 Jan) and seems to be reinforced with Hulsbosch's website having a special Virgin Australia page.

Although the page is currently blank (awaiting an official announcement perhaps?), the Virgin Australia title comes up in a Google Search (below).

HULSBOSCH - Virgin Australia 
 Hulsbosch is Australia's leading brand and design con
 Hans Hulsbosch (left) with Virgin's CEO John Borghet
www.hulsbosch.com.au/virgin.html - Cached

East-west rail closure

FLOODING on the Nullarbor Plain in Western Australia has damaged the main east-west rail line and caused the suspension of Great Southern Rail's Indian Pacific service.

A heavy downpour about 500km east of Kalgoorlie cut the line over an 80km length of track, with twelve separate locations becoming impassable, according to Transport Minister Anthony Albanese.

Reconstruction work has started, with hopes that operations will have returned to normal by the end of next week.

Ezeego1 coming soon

COX & Kings Australia plans to launch, ezeego1, its online travel supermarket, as early as 01 Apr, according to MD Steve Reynolds.

The site has been operating in 'beta mode' with the participation of a number of key agents for some months (**TD** 13 Aug 10).



Window Seat

HEALTH authorities in the UK have reacted swiftly to an offer of breast milk ice-cream in a London restaurant (**TD** Fri), with the 'Baby Gaga' now officially withdrawn from sale.

A Westminster City Council spokesman said the agency was reacting to public complaints about "whether a shop should be selling edibles made from other people's bodily fluids."

AND while we're on the subject of unusual menu items, the owner of a Philadelphia pizza parlour has been arrested on charges of industrial espionage, after allegedly planting bags of live mice in competing outlets to drive them out of business.

One of the arresting officers said that during a 47 year career in law enforcement "I've never seen mice used as a criminal tool".



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Globetrotter out in Force



ABOVE: Globetrotter Corporate Travel held a special lunch last Fri which saw Emirates Western Force and Wallabies rugby player, David Pocock, participate in a question and answer session with Globetrotter staff.

The lunch included a silent auction, which along with various fundraising activities, raised \$1,750 for Pocock's charity, Eighttwenty Vision.

Globetrotter employees (above) dressed in their most innovative Western Force outfit for a chance to win tickets to the opening home game against the Sharks.

Wotif quake donation

ONLINE accommodation provider Wotif.com will donate \$1 from every booking made today to support the victims of the Christchurch earthquake.

JAL drops B747-400s

JAPAN Airlines will no longer use Boeing 747-400s for commercial flights, following the arrival of the last two aircraft which touched down on their final services in Tokyo Narita yesterday afternoon.

JAL Group said it will downsize its fleet to the smaller Boeing 767 and 777 aircraft, with 787 Dreamliners to be added "in time".

Little Mermaid ride

DISNEY'S California Adventure theme park will open its newest attraction on 03 Jun, The Little Mermaid, Ariel's Undersea Adventure.

Disneyland California will also gain a new attraction on the same day, namely *Star Tours: The Adventure Continues*, which is a revamped version of the 1987 showpiece which will now offer a different experience each time a rider goes through the "full motion flight simulator attraction."

Rembrandt BKK refurb

AFTER a two year 300 million THB renovation, the Rembrandt Hotel Bangkok has completed its facelift.

The project included upgrades to 405 rooms, a new Spa at Rembrandt and fitness centre, and pool area makeover.

SAA/B6 expand c'share

SOUTH African Airways and JetBlue Airways have confirmed plans to expand their codeshare agreement to 20 US cities, as exclusively revealed last month by *Travel Daily* (TD 03 Feb).

Stray Asia boosts Laos

STRAY Asia has expanded its product to include a five day pass into the North Eastern Laos region.

A 20% launch offer sees the new pass priced at US\$250 for bookings made before 31 Mar - see straytravel.asia.

WIN A 'RANGO' FAMILY PASS



Travel Daily has teamed up with Best Western and Paramount Pictures this week and is giving 5 lucky readers the chance to win a family movie pass (two adults & two children) to see *Rango*, valued at \$58.

Johnny Depp is Rango – a lonely chameleon on a journey to the Mojave desert and the town of Dirt. Only at the movies March 10.

For your chance to win one of five family passes, simply be the first person to send through a correct answer to the daily question below to:

rangocomp@traveldaily.com.au

What is the name of Best Western's loyalty program?

Hint! Visit BestWestern.com.au

Congratulations to yesterday's lucky winner, Zahrah Groom from Corporate Traveller.

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 See thaiairways.com.au for the latest news and information.



Starwood to manage Emirates resort

EMIRATES Resorts & Hotels has handed over the management of its flagship Al Maha Desert Resort and Spa in Dubai to Starwood Hotels and Resorts.

The move has seen the property rebadged as *Al Maha, a Luxury Collection Desert Resort & Spa, Dubai*, however Emirates will retain ownership of the resort.

Interestingly, the Emirates Resorts & Hotels website now redirects browsers only to the Wolgan Valley Resort & Spa west of the NSW Blue Mountains.

An Emirates Resorts & Hotels representative told **TD** there is no intention in the future to hand over operation or management of Wolgan Valley Resort & Spa.

MEANWHILE Wolgan Valley is holding a Yoga Retreat weekend next month, tailored to all levels.

Two-night packages are priced from \$1,470pp, and include two nights in a Heritage Suite, four Hatha yoga classes and two Meditation sessions, all meals and some nature-based activities.

The Yoga Retreat is being held between 15-17 Apr 2011.

Travel Daily

First with the news

Wednesday 2nd Mar 2011

NCL to bump up prices

NORWEGIAN Cruise Line has announced plans to increase cruise fares by up to 10% from the beginning of next month.

In a statement issued in the US overnight, NCL says the increase has been driven by strong demand "spurred by our Wave Season promotion, particularly for the popular summer destinations".

CEO Kevin Sheehan said he was flagging the 01 Apr price rise "to give consumers and travel agents the opportunity to take advantage of these offers before the price increase".

It's not clear whether the price increase will apply to cruises sold in the Australian market, with local NCL staff unable to comment on the announcement before **TD's** deadline today.

AA/BA/IB MIA lounge

AMERICAN Airlines, British Airways and Iberia have opened the first Premium Lounge under their transatlantic joint business, with the new lounge being located at Miami International.

Victory Day in Russia

THE 5 day Bentours private tour of St Petersburg departing 07 May (**TD** yesterday) will include the 09 May Victory Day parade, which commemorates the end of World War II.

GSR releases new dates

GREAT Southern Rail have released a limited number of additional departure dates between Nov 2011 and Feb 2012 for *The Southern Spirit*.

The trip's popularity has encouraged the firm to now operate 12 2011/12 departures.

Outrigger reassures trade on Cudo

OUTRIGGER says the stunning success of last week's promotion using online group buying site Cudo.com.au (**TD** Fri) was able to proceed due to particularly good timing, with the deal offering accommodation at the newly opened Outrigger Koh Samui.

The company's Asia-Pacific director of Sales and Marketing, Pieter van der Hoeven, told **TD** the property debuted on 01 Feb, and hasn't yet been contracted or loaded with any wholesalers in Australia at this stage.

He said Outrigger had spoken to a number of its partners about the special offer, and had "overwhelming support" for the tactical Cudo deal which has generated significant publicity for the new resort.

There was no conflict with Outrigger's trade distribution because the property had only

just launched, with the debut offer perfectly aimed at making a major marketing splash, he said.

Cudo yesterday confirmed that the Outrigger deal was its biggest ever so far, grossing more than \$1.5 million across the country as it sold over 10,000 room nights in less than four days.

Van der Hoeven said the rocketing sales had dramatically exceeded Outrigger's expectations for the discount deal which offered five nights for \$792 - 74% less than the regular price of \$3000.

"The benefits to the property will be long-term, especially when our Australian guests return home and tell their family and friends about the services and facilities at the resort and the many attractions of Koh Samui," he said.

Cudo ceo Billy Tucker said that while the site had traditionally offered deals at a lower price point, the success of the Outrigger offer showed that "if there's a good saving to be made, regardless of cost, the Cudo audience will buy it."

Previous Cudo accommodation deals have included specials at Silky Oaks Lodge, O'Reilly's Rainforest Retreat and Kingfisher Bay Resort on Fraser Island.

TAANZ chief named

THE Travel Agents Association of New Zealand has announced the appointment of Andrew Olsen, of Carlson Wagonlit NZ as its new chief executive officer.

The move follows the departure of former TAANZ ceo Paul Yeo, who's been appointed as Tourism NZ gm of Tourism Operations.

Bunnik Tours' South Melbourne office is growing

Retail Travel Consultant

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7 Aug & 13 Sep

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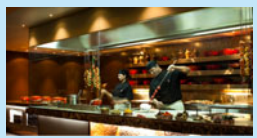
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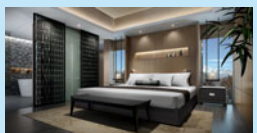


Accommodation Updates

WELCOME to Accommodation Updates, Travel Daily's Wednesday feature. If your property has undergone some recent changes of which you would like to make the industry aware, send a brief description to accomupdates@traveldaily.com.au.



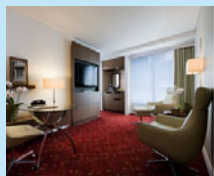
THE LANGHAM, AUCKLAND has opened a new dining option called Eight. The new restaurant offers world cuisine and eight kitchens open for guests to interact with the chefs. The kitchens have each been given destination names that coincide with the food being served including the Silk Road (wor and dim sum); Spice Route (Indian tandoori and curries); Tokaido (sushi and sashimi); Route 66 (New York style grill); Great Ocean Road (seafood and oysters) and more.



ACCOR'S Pullman Hotels and Resorts has said it will open an additional nine properties in the Asia Pacific region to boost its network to 30 by the end of 2011. The 413 room Pullman Ocean Bay Sanya Resort and Spa was the most recent opening, with the Pullman Lijiang Resort and Spa, China scheduled to begin in Apr. Other hotels include the Pullman Danang Beach in Vietnam, Pullman Bali Legian Nirwana in Bali and Pullman Gurgaon Central Park, New Delhi.



ADVAYA HOSPITALITY has unveiled a new hotel brand, with plans to introduce five properties in India and a further five in Brazil over the next three years. The new **MODO** brand is also planned to roll out in major US markets including New York, Kansas City and Miami in the near future. The 60-80 room lodgings will open up a new market niche of "budget lifestyle hotels" over the next three years in Chennai, Tuticorin, Kakinada, Vizag and Vellore.



THE MELBOURNE MARRIOTT HOTEL is set to shortly unveil its \$10 million refurbishment. The upgrade features new 42" flat screen LCD TVs in every room as well as high speed wireless internet and iPod docking stations. The makeover covers the property's 166 rooms and 19 suites with the aim of providing business travellers with a "spacious and contemporary retreat within the vibrant Melbourne CBD".



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SQ adds PayPal

SINGAPORE Airlines has today announced a new collaboration with online payment provider PayPal which will allow SQ customers in Australia, Singapore, the USA, Malaysia, Japan, Hong Kong and Taiwan to pay for flights "in as few as three clicks".

—PayPal will also roll out to SQ's operations in 17 countries, with a year-long global marketing campaign to celebrate the deal.

MEANWHILE SQ's substitution of 747s for A380s on SQ221/212 (**TD** yesterday) has been extended to operate from 27 Mar to 10 Apr.

Canterbury still open

NEW Zealand's Canterbury region still has a lot to offer despite last week's Christchurch earthquake, according to ceo of the regional tourism office, Tim Hunter, who said that all major tourist attractions outside of the city are operating as usual.

"It's important for our recovery that we continue to attract visitors here," he said.

"Christchurch International Airport is still fully operational and we're hoping that people will show their support for our region by pushing ahead with their holiday plans," he added.

Wednesday 2nd Mar 2011

TCF new participants

NINE new head office travel agency locations were approved by the Travel Compensation Fund during the last two weeks.

An update from the TCF yesterday includes new outlets such as Gilpin Regional NSW Travel Management based in Dubbo, NSW; Capricorn Tourism & Economic Development Limited in Rockhampton, Qld; Mojo Travel in Byron Bay NSW; and Inspiring Journeys based in Bondi Junction.

A number of new branch locations were also added, including a new company owned Harvey World Travel outlet in the Westfield shopping centre in Parramatta, NSW and two Green Travel Service outlets in West Perth and Mirrabooka, WA.

New Stinson Walks

O'REILLY'S Rainforest Retreat has introduced more Stinson walks to the site of a 1937 plane crash on the QLD/NSW border - reservations@oreillys.com.au.

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Legend-ary heights in SA



LEGENDS Lodges Hotels and Resorts in Waterburg South Africa took the Meetings Africa Hosted buyers to new heights over the weekend.

South African Tourism's Australia and New Zealand buyers were flown from Cape Town to Johannesburg and then transferred by bus for three hours to Waterburg to stay and explore the unfinished and brand new Legends Resort.

The group explored the resort over two days and also took in a game drive, helicopter ride, and traditional dinners and lunches.

Vickie Carson, Global Events told **TD** that Meetings Africa and the subsequent Dragonfly famil was "a good opportunity to not only update myself on the popular MICE destination of South Africa but learn about new developments as well as finding

out about lesser known options".

Dragonfly "provided us with some great African experiences, and did so with their usual ease and enthusiasm", Carson added.

Michelle Kerle, Aon was equally impressed with not only Meetings Africa and Dragonfly but also the local people's "friendliness, warmth and spirit...never feeling in any danger (while) in South Africa".

Pictured above near the green of the legendary 19th hole on Hanglip Mountain, ready to take off for their helicopter ride over the Lodges and campsites around the Entabeni Safari Conservancy from left are: Eric Lewanavanua, South African Tourism; Vickie Carson; Global Events; Michelle Kerle, Aon; Monica Little, The Rip Curl Group; Lucy Quinan, Dragonfly; and Lee Johns (kneeling) The Travel Brokers.

Air NZ Holidays to utilise TXA system

AIR New Zealand Holidays has announced plans to "increase the availability of live real-time Australian tourism product across its distribution network" through the use of the Tourism Exchange Australia network (TXA).

TXA is an open model, backed by all Australian STOs, which brings together content from the Australian Tourism Data Warehouse with live pricing and availability from supplier systems.

Air NZ gm Online & Leisure, David Simmons, said the move would boost the Air NZ offering. "Australian bound Kiwis are a big opportunity for Australian destinations, and with our Virgin Blue Alliance we now have the opportunity to promote destinations and their products beyond the traditional hubs".

New CX product

CATHAY Pacific's new business class product made its worldwide debut on a flight into Sydney today - see **TD** tomorrow for an exclusive report and photos.

Wednesday 2nd Mar 2011

QF sees pax recovery

QANTAS this morning reported its traffic figures for Jan, with a healthy 9.5% increase in group passenger numbers for the month.

The figures particularly highlighted the growth of the Jetstar operations, with JQ domestic passenger numbers up a hefty 29% to 962,000 for the month - compared to an increase of just 0.1% in QF domestic mainline numbers to 1.251m.

QantasLink also did well, with 352,000 passengers for the month, up 14.2%.

International growth was much slower, with Jetstar international carrying 377,000 people during the month, up 5.3%; and Qantas international numbers up 3.3% to 560,000.

The results also included Jetstar Asia figures which rose 13.3% to 219,000 passengers, and the total revenue seat factor was 80.9%.



Discover the World Marketing

Marketing Manager

**Full Time - North Sydney
Newly Created Role**

Established in 1981, Discover the World Marketing has over 80 offices in more than 60 countries. Discover is the largest travel representation company with more than 55 major clients worldwide. Our Australian office represents a variety of airlines, hotel chains, a cruise line and other global travel companies.

We are currently seeking a highly motivated and suitably experienced Marketing Manager. The role is an exciting new opportunity created due to the exceptional growth of our company.

Reporting to the Country Director, the successful applicant will be responsible for the management of our Marketing department. The ideal candidate will have a minimum of five years work experience in the travel industry with a minimum of two years in a related role.

Competitive remuneration based on experience.

Click here to view the full job description.

Please send your applications to hr@discovertheworld.com.au

Applications close on 15th of March and only successful candidates will be contacted.



SALES & MARKETING

We are an International Resort Marketing company, promoting boutique Resorts to the Australian market. A great opportunity exists for an experienced industry person to join our small close-knit team based on the Gold Coast.

To be successful in this role you will be passionate about travel and have:

- Exceptional communication skills both verbal and written
- Experience in social media and online marketing
- A strong commitment to providing exceptional service to your clients
- A dynamic and outgoing personality
- Strong computer skills
- An exceptional eye for detail
- Excellent organisational skills
- Immaculate personal presentation
- A flexible 'can do' attitude
- And above all a strong work ethic

Ideally you will be a recent marketing graduate or come from a travel or hotel/resort sales and marketing background and be looking for a new exciting and challenging role.

Please send applications to admin@wrld.com.au by Friday the 11th of March.

Wednesday 2nd Mar 2011

Kumuka 20% off back

ADVENTURE specialist Kumuka Worldwide has brought back the 20% commission level on select Europe Tours when booked and deposited by 13 Mar.

Europe savings of up to 12.5% are also being offered to pax, and there are also discounts on tours across the globe - kumuka.com.

IATA Singapore agm

THE International Air Transport Association will hold its upcoming 67th Annual General Meeting in Singapore from 05-07 Jun.

The event will attract about 800 delegates including around 200 senior ceos from airlines, airports and aircraft manufacturers.

The IATA agm was previously planned to be held in Cairo, with ceo Giovanni Bisignani saying he hopes a future event will be able to be held in Egypt "when its political transition is complete".

Confidence improving

TTF Australia has released its latest Tourism Industry Sentiment Survey, revealing a better performance in the final quarter of 2010.

Tourism executives taking part in the survey said they expect the overall sector performance to be below average for the first three months of 2011, with key factors including the impact of the strong Australian dollar on inbound arrivals as well as natural disasters in QLD, Vic and WA.

The survey also shows strong levels of optimism about Tourism Australia's "industry potential" target of doubling overnight visitor expenditure by 2020, with more than half of those polled believing it can be achieved.

Eurostar & TripAdvisor

EUROSTAR is claiming a European rail first with the addition of TripAdvisor user reviews and ratings into the "pre-trip" emails it sends to passengers.

The content is also part of a new Eurostar 'trip planning' website which can be found at www.eurostartripplanner.com.

HRG

HRG Australia - A leading global travel management company currently has an opportunity for an experienced Business Manager to join our dynamic Business Management team.

Business Manager

We currently have an exciting opportunity for an experienced, driven and focused Business Manager to join our team in Sydney.

This role will be suited to a person with extensive industry expertise and high level analytical and communication skills. You will be highly organised and disciplined with an in-depth understanding of industry technologies and the benefits they can bring to travel programs. You will have the ability to build strong relationships and a proven track record of successfully managing corporate accounts. This role will give you the autonomy to make decisions and ensure that your clients travel program remains at the cutting edge.

For more information, or to apply for this role please visit the HRG Australia website at www.hrgworldwide.com/au.

Applications close Wednesday 9 March 2011

www.hrgworldwide.com

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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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WIN A TRIP FOR TWO TO TAHITI

GET A BUNGALOW

She lost her key...

Anahita Boland of Complete Business Travel QLD sent in the following entry yesterday:

Title: *Bungalow Gigolo*

Tagline: *She was fishing for love - no lagoon could keep him away.*

...he had a suite solution

Le MERIDIEN

Tahiti Travel Connection & Travel Daily are giving travel consultant readers the chance to win a trip of a lifetime to Tahiti & Bora Bora! On this 7 night trip you will be staying at the gorgeous and newly-renovated Le Meridien resorts.

To enter, you need to come up with a title and tag line for this imaginary Tahiti-based romance novel. Keep it short and snappy (see our example above) and the most creative entry will win this dream holiday.

Email your entries to: tahiticomp@traveldaily.com.au

Click here for competition terms & conditions.



New AF codeshares

AIR France has launched a new codeshare deal with Azerbaijan Airlines, as well as another pact covering Tarom services across Romania and Moldova.

Intrepid gets romantic

INTREPID Travel has launched an I Do Royal Wedding celebration sale on its 2011/12 Comfort trips, with discount deals available for bookings by 29 Apr.



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ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

HELP US KEEP UP WITH THE INDUSTRY BOOM!

TRAVEL RECRUITMENT CONSULTANT X 2

SYDNEY & MELBOURNE – SALARY PACKAGE \$65K+

Due to unstoppable growth, our offices are expanding and we need YOU! As part of our successful team, you will enjoy sourcing & selecting candidates, developing existing client relationships and building new ones. You will be rewarded with great perks including a top salary & other great bonuses. Essentially, we are looking for a confident travel professional who enjoys providing the highest level in customer service, working in a close knit team & meeting sales targets.

LET'S TAKE THINGS UP A LEVEL

SENIOR CORPORATE TRAVEL CONSULTANT

SYDNEY CBD – SALARY PACKAGE TO \$58K +

This is an amazing opportunity to work with an award winning National TMC. We are currently searching for an experienced corporate consultant to join this highly sought after account in their beautiful CBD office. You will need excellent airfares and ticketing experience, international knowledge is essential. You will have amazing service delivery and communication skills. You will join a company who truly value their employees with & excellent slry pkg progression.

THE BEST OF BOTH WORLDS

CORPORATE / LEISURE TRAVEL CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$55K

Looking to put some variety back in to your day?

This well established travel company based in Melbourne's inner eastern suburbs, requires a mature travel consultant to assist with both business and leisure travel enquiries ensuring you will be managing a varied workload.

With a supportive manager and friendly, professional team, you will love going to work again!

GIVE YOURSELF A SPORTING CHANCE!

CORPORATE CONSULTANT – SPORTING ACCOUNT

CENTRAL SYDNEY – SALARY PACKAGE TO \$55k +

Love your career as a corporate consultant but looking for something a little different? Have a passion for sports and want to incorporate this into your working life. Look no further this is the job for you. Working on a range of sporting accounts you will be dealing with elite athletes and international level teams. Domestic and international experience, advanced ticketing skills and exceptional service.

GROUP TOGETHER!

GROUP TRAVEL CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$70K (OTE)

Sick of unrealistic sales targets? With this company, you earn commission from the first \$1 to ensure your hard work is rewarded with a sensational salary! We currently have an exciting opportunity for an experienced travel consultant with Galileo skills to move in to group travel and benefit from all of the perks of being a part of one of the largest travel companies in the world! Monday to Friday hours.

CLIMB THE CAREER LADDER!

CORPORATE TRAVEL CONSULTANT

PERTH (INNER) – SALARY PACKAGE TO \$55K

Do your travel career a favour join the largest TMC in Perth and you will see prospects for career progression open up before your eyes! With a focus on staff development and internal promotion, you will have access to training to enhance your current skills and the opportunity to make your way up the career ladder! Only experienced international travel consultants can be considered for these roles.

BE A TRAVEL CONSULTANT TO THE STARS!

CORPORATE TRAVEL CONSULTANT

BRISBANE CBD – SALARY PACKAGE \$70K OTE

Do you have a passion for the Entertainment and Sporting Industry? Are you searching for a new and unique role? If so this is your dream role! Don't miss out on the chance to join this high achieving team as an entertainment travel consultant. You will be responsible for arranging all aspects of travel for the hottest Music Tours, Sporting Teams and TV/Film Productions. To snatch up this RED CARPET role, you will need a min 2 years consulting experience. Fantastic SALARY & Perks!

TEMPTING TEMPTING TREATS ON OFFER!

TRAVEL TEMPS

AUSTRALIA WIDE – TOP \$HOURLY RATE

Are you an experienced travel consultant who can start work tomorrow? Then we need you for top paying travel assignments starting ASAP! Whether you are looking for long or short term assignments we have something for you! Work in some of the industry's most well recognised and respected companies. Enjoy a top hourly rate, weekly pay and flexible hours. Sound too good to be true? It's not! All you need is a min 12 months travel consulting experience. Call Today!



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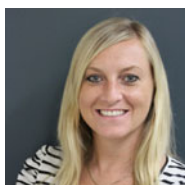
Ben Carnegie

Adventure Travel - Melbourne

This booming adventure travel wholesaler is going through an expansion period and seek 2 new consultants to join the team and pave the way into 2011. Major destinations include South America & Africa, however many other destinations are available. Experience selling plus personal travel to South America & Africa is essential. Sabre preferred.

- ▶ 2 new consultant roles available
- ▶ South Melbourne location
- ▶ Salary \$45K - \$50K

Click here for more details or call Ben.



Liz Vibert

Corporate Online Support

This company is forward thinking and doesn't just follow suit! As an Online Corporate Cons you will be dealing with business traveller's itineraries online. You will be the first point of contact for all requests and changes after the initial booking. Galileo CRS an advantage, cross training can be provided. Strong eye for detail & good domestic Fares & Tktg req.

- ▶ Opportunities for career progression
- ▶ Melbourne - Burwood location
- ▶ Salary up to \$45K + super

Click here for more details or call Liz.

Senior Retail Travel Consultant - Sydney

Our client is a growing travel wholesale business with a great diversity of global products ranging from weekend domestic getaways to high end luxury experiences. This role is ideal if you are looking for a change from face to face consulting and are interested in taking the next step to a supervisory position in the future. All enquiries are via telephone & email. Previous team leading exp highly regarded, Sabre & SAM preferred.

- ▶ No face to face consulting
- ▶ North Sydney location
- ▶ Salary to \$50K + incentives

Click here for more details or call Ben.

Product Development - Contract - to \$45 p/h

This 2 month contract role is a great opportunity for an experienced Product Development Consultant who is just back from o/s or in between jobs at the moment. You will be responsible for developing a plan of expansion for their China, India and Korean market. Work alongside the marketing team, conduct market research, identify suppliers & products, launch new products & expand marketing destinations.

- ▶ 2 month contract with possible extension/permanent
- ▶ Sydney city fringe
- ▶ Salary \$35 - \$45 per hour, flexi hours

Click here for more details or call Liz.



Kristi Gomm

Temp work in the UK

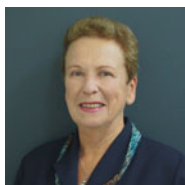


Corporate Travel Consultant - London:

Hugely successful corporate travel company with a cross network of international offices, encourages individual initiative, drive and ambition. Salary £13 p/h.

Reservations Consultant - Surrey: Join the reservations team of this rapidly expanding travel co, specialists in worldwide villa holidays. Salary £15,000 p.a.

Airline Reservations Consultant - Manchester: World class international airline seeks an Airline Reservations Cons. to undertake an array of tasks & responsibilities. Salary £8 p/h.
Call or email Kristi for more details.



Sandra Chiles

Corporate - Take Your Pick!

Two reputable TMC agencies with national representation seek experienced Corporate Consultants for their professional teams. If you are a Domestic or Multi Skilled Consultant looking for a new challenge then this could be for you. Both agencies offer career development and a stable and rewarding work environment.

- ▶ Sabre or Amadeus CRS preferred
- ▶ Sydney CBD locations
- ▶ Salaries up to \$55K + super

Call or email Sandra for more details.

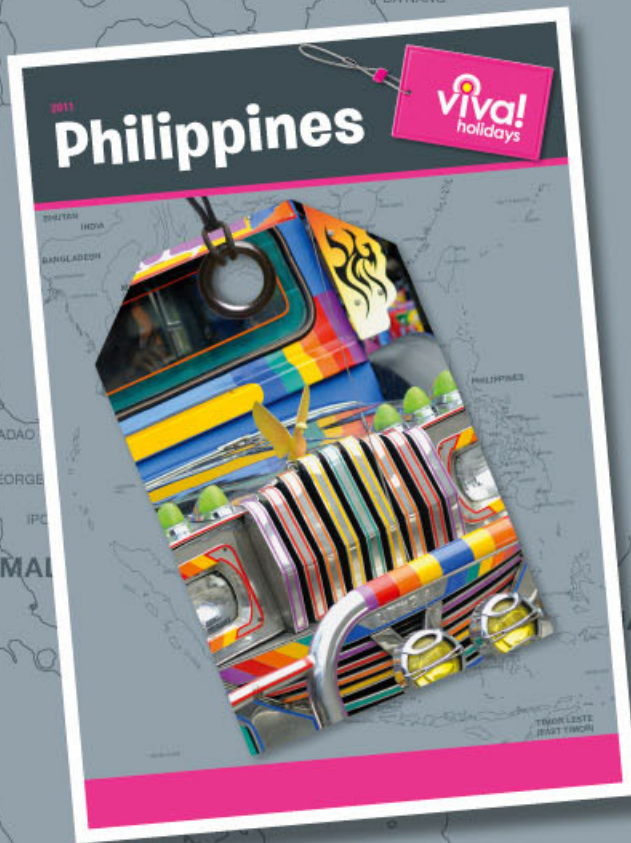
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- 1/2 Economy/Economy Extra Combo + 1/2 Business Combo/Business ticket = \$40 IKEA Gift Card.
- Infant and Group tickets not eligible.
- Name of travel consultant that is submitting tickets must be displayed in all bookings.
- IKEA Gift Cards equal to the total value earned per consultant, will be issued upon completion of the promotion. All claims must be received by Friday, 08 April 2011.
- The top selling travel consultant will be determined by the total Gift Card value attained. The consultant will be contacted by Scandinavian Airlines within 10 business days of the promotion closing.
- Scandinavian Airlines reserves the right to alter or withdraw the promotion at any time.



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