

## Your new gateway to eXpertsplus points

Book Austrian Airlines, earn points for cash

**Austrian**  
We fly for your smile.

www.lufthansaexperts.com

# Travel Daily

First with the news

Wednesday 9th March 2011

**Bid / Tender Writer - Sydney CBD**

- Global Travel Management Company
- Great company perks and benefits
- Take ownership of the bid response

Contact Sharon Moss T: 02 9231 6444  
E: sharon@tmsap.com

**TMS**  
ASIA-PACIFIC  
BNE • MEL • PER • SYD  
BKK • HKG • SHA • SIN

ISSN 1834-3058

## Swiss Roadshows

**ATTENDEES** at the upcoming Switzerland Tourism events will be able to win trips to Europe - but you have to register to take part in the roadshows which take place in Sydney 21 Mar, Perth 22 Mar and Melbourne 24 Mar.

More details on **page 11** or at [www.travelswitzerland.com.au](http://www.travelswitzerland.com.au).



**Holland America Line**  
LEARN MORE >

## Rail Plus content on GDS

**TRAVEL** agents connected to the Amadeus global distribution system in Australia & NZ will be able to integrate PNRs with Rail Plus content after the companies

announced an agreement today.

The Rail Plus Smart Tab is the first of its kind in this market, and will enable seamless integration of external content, with rail data included in the same PNR as any air, hotel and car segments.

Rail Plus ce David Stafford said users would benefit enormously from the development, which will make booking rail "more efficient and accurate" and easier to search and book international and domestic rail journeys.

The smart tab is expected to be rolled out by Jun this year.

## Nothing beats Qld

**QUEENSLAND** Premier Anna Bligh has revealed the state's new post flood and cyclone marketing promotion, dubbed 'Nothing beats Queensland'.

\$4.5m of the \$12m Federal and State funding (**TD Fri**) will go towards interstate marketing for the Easter holidays, while other funds will be ploughed into intrastate, overseas and social media campaigns.

## QH Aussie escapes

**QANTAS** Holidays has released its new Australian Escapes brochure for 2011-12 - details on **last page** of today's **TD**.

## Nine pages of news

**Travel Daily** today has nine pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- Swiss Tourism roadshows
- Inplace Recruitment jobs
- Qantas Holidays

## Isn't It About Time?

Your clients can earn an extra **5000<sup>^</sup>** Qantas Frequent Flyer points on South Australia bookings.

<sup>^</sup>Terms and conditions apply. Ends 31 Mar 2011

**Holidays** [qantasholidays.com.au/agents](http://qantasholidays.com.au/agents)

## Travel2 Cook Is brox

**TRAVEL2** has launched its first ever stand alone brochure for the Cook Islands, which showcases Rarotonga, Aitutaki and the outer islands of Atiu and Mangaia.

The 23-page Travel2 Cook Islands 2011/2012 brochure is available for travel agents to order now through TIFS.

A YACHT LIKE NO OTHER  
**NEW L'AUSTRAL**

INAUGURAL SEASON  
STARTS THIS APRIL

TraveltheWorld COMPAGNIE DU PONANT

RECEIVE €150\*  
PER PERSON  
ONBOARD  
CREDIT!

DISCOVER L'AUSTRAL

CLICK  
HERE



# Earn your wings.

Complete your online Virgin Blue Group training and start making bookings with the simplest of ease.

TAKE OFF

Online travel agent training program of



## Commercial Analyst

- ▶ Online hotel sales
- ▶ Market leader in Australia
- ▶ Ultra modern Sydney CBD offices
- ▶ Salary to \$65K + super

Call Ben Carnegie  
02 9278 5100  
ben@inplacerecruitment.com.au



[click here for details](#)

# Travel Daily

First with the news

Wednesday 9th March 2011

New Caledonia MICE Airfare  
only \$599



Put somewhere NEW on your radar



Aircalin  
International Airline of New Caledonia

[CLICK HERE](#)

\* Includes all taxes. Special conditions and travel dates apply.

## New German Adina

THE 145 one and two-bedroom unit Adina Hackescher Markt has opened this week in Berlin.

**AGENT INCENTIVE**

win <sup>2</sup> a trip for to Hawaii

For detailed terms and conditions and to get into the draw please visit [exciteholidays.com](http://exciteholidays.com) or call 1300 733 858

excite HOLIDAYS

## JQ downplays Japan move

JETSTAR has denied a number of reports which suggest that it's considering a domestic Japanese operation in partnership with Chinese carrier Spring Airlines.

The stories, based on a rumour published in Japanese newspaper *Yomiui*, claim that the carrier plans to form a joint venture to operate flights within Japan.

However Jetstar derided the speculation, with spokesman Simon Westaway telling *TD* yesterday: "We wish to make it

clear that Jetstar has had no discussions with Spring Airlines pertaining to Japanese flying, and nor has any such joint approach been made to Japan's Transport Ministry."

He said that it "is not appropriate to comment on unsourced speculation which is false," with Jetstar's operations in Japan remaining centred on "value based international flying to both Australia and Singapore (via Taiwan)".

Westaway did confirm that part of the Qantas Group growth strategy is Jetstar's pan Asian plan which "includes exploring opportunities across Asia".

## Emirates boosts BNE

EMIRATES has upgraded the aircraft operating its EK435 Brisbane-Dubai evening direct service to a 777-300ER with the latest product including First Class Private Suites and fully lie-flat massage beds in Business Class, with the move effective from today's departure.

The move means consistent product is now on offer for all EK departures ex BNE.

MEANWHILE Emirates has also announced it will double frequencies between Dubai and the Seychelles to 14 per week.

The rapid growth has seen capacity on the route increase by 350% since Jan 2010.

## Cunard NZ voyage

CUNARD is urging US cruisers to visit New Zealand by sea, with a special 36-day round-trip voyage aboard *Queen Elizabeth* from Los Angeles to Auckland in early 2013.

The sailing will include maiden calls for *Queen Elizabeth* to Hilo, Bora Bora and Christchurch.

The Pacific sailing will be sold in two sectors - a 16-day voyage from Los Angeles to Auckland, and a 21-day return leg.

Other highlights of the 2012/13 program will include 19 *Queen Mary 2* transatlantic crossings, while *Queen Elizabeth* will operate in the Mediterranean in place of *Queen Victoria*.

QM2 and QV are expected to visit Oz. on world voyages in 2013.

## Lend Lease for JFK

AUSTRALIAN construction company Lend Lease has been awarded a US\$170m contract with Delta Air Lines for a 23,690 square metre upgrade and expansion of Terminal 4 at John F. Kennedy Airport in New York.

## INSIGHT VACATIONS

The Art of Touring in Style

# Egypt

- ✓ Tours re-commencing 1 April 2011
- ✓ Famous sights are ready to be explored
- ✓ Great savings - Up to \$310 per person
- ✓ Triple World Rewards points available
- ✓ Fantastic airfares to get you there



Welcome to Queensland's **HOTTEST DEALS**

**WIN \$1000<sup>^</sup> A DAY FOR 15 DAYS!**

Book any Welcome to Queensland offer for your chance to WIN!

**GOLD COAST STAY 3 PAY 2 FROM \$89\*PP**

[www.agents.sunloverholidays.com.au](http://www.agents.sunloverholidays.com.au)

\*Conditions apply. <sup>^</sup>Refer to incentive flyer for full details.

sunlover HOLIDAYS

There's nothing like discovering new shades of blue.

Experience Extraordinary Broome & The Kimberley. On Sale until 26 March!

3 NIGHTS FROM **\$269\*** pp twin share  
\* Conditions apply

BOOK NOW! 1800 872 835 [www.agents.travelpoint.com.au](http://www.agents.travelpoint.com.au)

travelpoint HOLIDAYS

There's nothing like Australia [nothinglikeaustralia.com.au](http://nothinglikeaustralia.com.au)

Tourism Australia



**FRENCH TRAVEL CONNECTION**



**CANAL BARGES**  
Save €700



**Travel Daily**  
First with the news

Wednesday 9th March 2011

Fly via Doha, to over 90 destinations.



**QATAR**  
AIRWAYS القطرية

## Queensland to tap into China growth

**FEDERAL** Minister for Tourism Martin Ferguson has signalled a need to fast-track a multi-million dollar funding promise for Qld tourism operators (pg 1) to capitalise on a surge in Chinese overseas visitors (**TD** Mon).

ABS stats revealed a 63% year-on-year increase in arrivals from China in Jan 2011.

On Tue this week, the Australian gov't announced it was lifting air capacity to China by 50% (to 22,500 seats) between now and next Feb (**TD** yesterday).

"With extra services and charter flights between Australia and China, these new figures mean there is now little doubt about the importance of the growing Chinese market," Ferguson said.

"That means there is even greater urgency to use the \$12 million we've committed with the Queensland Government in the wake of the natural disasters to

help the state's tourism operators connect with a growing and increasingly lucrative market," he added.

Ferguson again reiterated the message that Qld is very much open for business following this year's floods and cyclone.

"Wherever there are potential visitors thinking of deferring a trip to Queensland because of the damage, the clear message is that most of the state's attractions were either unaffected or have recovered very quickly," he said.

## Insight Egypt reward

**INSIGHT** Vacations is enticing agents to book clients on trips to Egypt, offering triple World Rewards points when making a reservation on premium escorted itineraries before 27 May 2011.

Insight will recommence tours to Egypt from 01 Apr.

## DJ food unveiling

**CELEBRITY** chef Luke Mangan will today reveal the new menus to be offered on board Virgin Blue's upgraded business class offerings from later this year.

DJ ceo John Borghetti will host a lunchtime event at Mangan's glass brasserie at the Sydney Hilton - see tomorrow's **TD** for details.

## Footy tipping regos

**HUNDREDS** of people from across the Australian travel industry have already registered for the **Travel Daily** 2011 NRL Footy Tipping competition.

The comp is free to enter, and this year the top NRL tipper will win a trip for two to Dubai and Abu Dhabi courtesy of Emirates and Jumeirah Hotels and Resorts.

There are also great runner-up and weekly prizes, with a Sydney BridgeClimb Express Climb on offer for this week's winner.

Register by 6.30pm Fri at the special site [nrl.traveldaily.com.au](http://nrl.traveldaily.com.au).



## Window Seat

**TOURISM** Ireland yesterday sent **Travel Daily** a wee morsel of cake (right) to celebrate next week's St Patrick's Day.



Budget cuts at the organisation mean that it's not about turning the Harbour Bridge green this year - instead Tourism Ireland has a social media focus, encouraging everyone to get Tweeting on 17 Mar using the special tag #HowGreen.

Photos, videos and messages can also be posted to TI's Facebook page so that the #howgreen tag can be the top trending item on the day everybody remembers (or doesn't) the Leprechaun and that elusive pot of gold.



[emiratesagents.com/au](http://emiratesagents.com/au)

# Meet Dubai.

Experience a hotel stopover from US\$39 a night: Fly Emirates. Keep discovering.

With some of the world's finest restaurants, pristine beaches and Burj Khalifa, the world's tallest building, Dubai is a city where only the best is good enough. And with special stopover packages tailored to meet any desire, your clients can enjoy the luxury they deserve.

Meet & Assist on arrival | Return transfers | Arabian Adventures welcome pack

Image depicts Burj Khalifa. \*Terms and conditions apply. Prices are per person, per night on a twin-sharing basis and subject to currency fluctuations and changes to the tariffs payable to hotels. Valid for bookings made for travel in August 2011. For bookings made for travel up to and including 31 July 2011 and from 1 September 2011 up to and including 31 October 2011, prices start from US\$59 per person, per night on a twin-sharing basis and subject to currency fluctuations and changes to the tariffs payable to hotels. Rooms subject to availability. For more details contact your Emirates Sales Team or the Emirates Customer Service Centre on 1300 880 599. EMI2927

## 5 747-8s for Air China

AIR China has become the first Chinese carrier to sign a deal with Boeing for five fuel efficient 747-8 Intercontinental jetliners (TD 15 Feb), to expand int'l routes.

## QF fuel surcharge rise

QANTAS has today announced it will lift int'l fuel surcharges due to rising oil/fuel prices on 17 Mar.

UK and Europe fuel surcharges will rise \$45 to \$190, mainland USA, Canada, South America, South Africa and India fuel levies will rise to \$150 (were \$115) and Asia, Pacific, Honolulu routes will go up to \$105, from \$75.

## AW delves into Luxury Adventures

**ADVENTURE** World yesterday launched an all new Luxury Adventures product range aimed at the discerning traveller.

The five-star plus collection of products in Africa, Arabia, Asia and North & South America are displayed in a new brochure and "offer a truly unique approach that combines the highest level of luxury with adventure", said Neil Rodgers, Head of product & marketing Adventure World.

Rodgers said that many of the products featured have not been offered in the Australian market previously.

Products include lavish African safari lodge adventures, a luxury

South American tour and an Antarctic Expedition Cruise.

"It is a natural progression for Adventure World" with "strong demand over the last 12 months" leading to the decision to develop the collection.

Social commentator, Mia Freedman, has been named Ambassador for the new brand.

"The collection embraces the fundamental elements of adventure travel, yet includes a signature tour of style and opulence in its choice of accommodation, transport and dining", Freedman said.

To download the collection visit [luxuryadventures.com.au](http://luxuryadventures.com.au).

## Tibet closed again

**CHINESE** authorities have closed Tibet to foreign tourists this month, with an AFP report saying the move comes ahead of the third anniversary of violent anti-government riots in Lhasa.

## Manchester goes off

**THERE** looks to be very strong demand for seats to the UK city of Manchester, with both Emirates and Etihad announcing significant capacity increases.

Yesterday Etihad confirmed it would lift its frequencies from 7 to 14 per week effective 01 Aug, expanding a previous plan to boost flights to 10 per week.

Emirates will put even more capacity on the Manchester route, with a third daily DXB-MAN flight to operate from 01 May this year.

The 21 weekly Emirates Manchester flights will operate using a three class A330-200.



**TRAVELINDOCHINA**  
Small Group Journeys & Independent Holidays

## Product Executive – Sydney

We are searching for a dynamic Product Executive to join our busy product department.

### Responsibilities include:

- Prepare product information, rates and inventory for loading to our databases and websites
- Fielding product queries
- Product delivery and quality control in association with our suppliers in Asia.

### Skills required:

- Communication, organisation, attention to detail, problem solving and team work
- High-level literacy and numeracy
- Microsoft Office applications and the ability to learn new systems/ programs quickly.

### Destinations of responsibility include:

China, Mongolia, Burma, Laos, Cambodia, Malaysia and Singapore. Direct experience in these destinations is highly desirable.

### What is in it for you?

An attractive and competitive package, commensurate with your experience; travel opportunities; comprehensive training and development; and opportunities for career growth.

To apply, please send your full Curriculum Vitae and cover letter to Jackie Firmstone: [jobs@travelindochina.com.au](mailto:jobs@travelindochina.com.au) by 14 March 2011

## EMERGING LEADERS

2DAYS over 2 MONTHS - 30/3 & 20/4 2011



Take time to identify your leaders and managers of tomorrow and set them up for success. Open their minds to what could be an incredible leadership journey with your business by introducing them to the challenges, ownership, responsibility and reward of leading a team.

Course cost is \$760 + GST (group concessions available)



**CORNERSTONE PEOPLE SOLUTIONS**  
TRAINING FOR BUSINESS SUCCESS

[cornerstoneps.com.au](http://cornerstoneps.com.au)

CLICK HERE FOR MORE DETAILS

to apply, or for a full position description contact [recruitment@wotifgroup.com](mailto:recruitment@wotifgroup.com)



Searching >>

**travel.com.au**  
ONE DESTINATION. ENDLESS POSSIBILITIES.

## General Manager Customer Service Operations

- Natural leader with 5 years experience
- Previous experience with GDS
- Experience in the monitoring of KPIs and performance targets
- Ability to establish SLAs
- Tertiary business qualifications highly desirable
- Sydney office location

# Women in Management program



**ABOVE:** Accor launched its 'Women in Management' mentoring program to coincide with yesterday's International Women's Day.

The program attracted 26 mentors and their mentees from across the hotel network and is aimed at recognising & nurturing future female leadership talent in General Manager and Heads of Department roles.

**Pictured** at the Menzies Hotel Sydney from left are: Bree Creaser, Novotel Canberra; Joleen Hurst, Mercure Sydney Airport; Natasha Streeter and Janine Livingston.

## HNA orders 38 planes

**CHINA'S** HNA Group, the parent company of Hainan Airlines and Hong Kong Airlines, has placed an order with Boeing for 38 jets, including 32 *Dreamliner* aircraft in two model variations.

Six 777 Freighters are also on the order list, with all units to be dedicated initially to its Hong Kong-based carrier.

Hong Kong Airlines has its eyes firmly set on operations to Australia, to begin by the end of this year, as revealed exclusively by *Travel Daily* (TD 20 Jan).

## Costa drops Mid East

**COSTA** Cruises is cancelling all its ports of call in Tunisia and Alexandria (Egypt) for the rest of the year, as well as dropping stops in Israel, *USA Today* reports.

The move follows "uncertainty in the region" caused by recent riots and will affect Mediterranean cruises aboard select sailings on *Costa Concordia*, *Costa Serena* and *Costa Magica*.

"The changes will enable the company to efficiently plan and execute its...maritime operations for the entire season," Costa said.

## Contiki Time Out brox

**CONTIKI** says an unprecedented response to its Time Out program has lead the tour operator to produce a standalone brochure for the product "making it easier to sell this unique touring style."

Time Out is comprised of value based hotel tours for 18-35 year olds in three different styles - Time Out Multi-Country, Time Out In-Depth Regional and Winter.

Solo travellers aged 27-35 have had the most significant interest in the program, according to acting GM sales & marketing, Deana Marrocco.

## CHC restriction drop

**NEW** Zealand's National Crisis Management Centre has removed its non-essential travel restriction on Christchurch, despite the area still being under a 'state of emergency'.

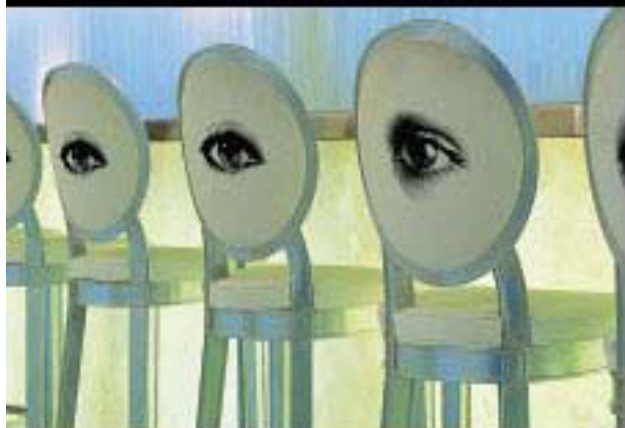
The restriction was lifted to support some key tourism sites who are still operating, including the Air Force Museum, Willowbank Wildlife Reserve and the Tranz Alpine train service, as well as The Chateau on the Park hotel.

Christchurch and Canterbury Tourism ce Tim Hunter said he was pleased some travellers have chosen to carry on with holiday plans to the area, and have been "happy to modify their plans so they avoid quake-damaged Christchurch".

**MEANWHILE,** The Australian government has lowered its level of advice for Christchurch/Lyttleton from 'Reconsider your need to travel' to exercise a 'High degree of caution'.



ST MARTINS LANE IN COVENT GARDEN FROM £205\*  
45 ST. MARTIN'S LANE LONDON



SANDERSON IN SOHO FROM 215\*  
50 BERNERS STREET LONDON

I ♥ LONDON.

EXCLUSIVE OFFER FOR AUSTRALIAN GUESTS

INCLUDES GUARANTEED EARLY CHECK IN,  
COMPLIMENTARY CONTINENTAL BREAKFAST AND  
WIRELESS HIGH-SPEED INTERNET ACCESS.

CLICK HERE TO RESERVE  
FOR MORE INFORMATION  
PLEASE CALL RACHAEL SARDELICH  
+61 (0) 478 187 620 OR EMAIL  
RACHAEL.SARDELICH@MORGANSHOTELGROUP.COM

CONNECT MORGANSHOTELGROUP.COM/SOOCIAL

\*VALID THROUGH DECEMBER 30, 2011.

## Canada stay/pay deals

**VALUE** Tours has a range of Stay Pay deals on offer at ski resorts across British Columbia, Canada for the spring ski season.

Deals available this season over select dates include a 'Stay 7, Pay 5' air and land deal at Pan Pacific Whistler Mountainside, priced from \$2,529ppts - a saving of close to \$500pp.

There's also a 'Stay 7, Pay 5' accom offer at Whitefoot Lodge, Big White, priced from \$589ppts for stays until 26 Mar, or a 'Buy 5, Get 2 free' at Delta Sun Peaks, priced from \$699ppts, travelling between 13 Mar and 10 Apr.

Phone 1300 361 322 to book.

## Iberia orders 16 A330s

**SPANISH** carrier Iberia will take delivery of new Airbus A330-300s from 2012 after International Airlines Group signed a deal with Airbus for eight firm orders and eight options.

The US\$225m aircraft order will replace IB's long-haul fleet.

## Tourism WA YouTube

**WESTERN** Australia Tourism Minister Kim Hames has launched a Tourism WA YouTube channel which will be used to share the state's extraordinary destinations and experiences.

Since the site's inception four weeks ago, more than 23,400 visitors have viewed the site and more than 1500 video views - see [youtube.com/westernaustralia](http://youtube.com/westernaustralia)

## Chiva-Som product

**THAILAND's** Chiva-Som Health Resort has introduced a range of 24 health & beauty spa products.

Designed to be used at home, the products can be ordered at [www.chivasomproducts.com](http://www.chivasomproducts.com).

## Scenic Africa special

**SCENIC** Tours is offering savings up to \$1600 off per couple on select itineraries to Africa, when booked by 31 Mar.

The 30-Day Grand African Expedition, departing 05 May is now priced from \$13,665ppts.

## SACF appoints chair

**THE** Sydney Airport Community Forum has named Peter Fitzgerald as its new chair following the resignation of Barry Cotter.

## Rydges WLG opening

**RYDGES** Hotels & Resorts will expand its New Zealand portfolio from tomorrow with the opening of Rydges Wellington, formerly the Holiday Inn Wellington.

Rydges already has properties in Auckland, Queenstown, Christchurch and Rotorua.

## Flavours of Indonesia

**THE** Grace Hotel in Sydney and Garuda Indonesia will launch the 2 week long Flavours of Indonesia Food Festival, beginning 11 Mar.

The event will see the Grace Brasserie's buffet transformed into "a food lover's heaven", with Indonesian cuisine at its best.

Lunch is priced from \$38 and dinner from \$48, while cooking classes on Sun are \$90.

Diners also have the chance to win a trip for two to Indonesia, courtesy of GA and Alila Hotels & Resorts, valued at \$5000 - more info at [www.gracehotel.com.au](http://www.gracehotel.com.au).

## HRA Thai MATE rate

**HOTEL** Representation Australia is offering a Media, Agents, Travel, Employees (MATE) rates at Pimalai Resort & Spa in Koh Lanta.

Priced from \$85 per night the special includes a free massage, Thai dinner and discounted transfers, valid for travel from 01 Apr to 15 Nov.

Email [reservation@pimalai.com](mailto:reservation@pimalai.com) and quote MATE for the deal.

## Mt Hutt rock star

**A GIGANTIC** rock which smashed through a Christchurch home during the recent earthquake will go on display at the Mount Hutt ski resort later this year, after the resort's owners paid NZ\$50,000 for the unique "landscape feature" in a charity auction.

Phil Johnson has nowhere to live after the the 25-tonne boulder - nicknamed "Rocky" - came to rest in his hallway (below).

He put it up for auction on the TradeMe website, promising to donate the proceeds to an earthquake relief fund.

Johnson clearly hasn't lost his sense of humour in the disaster, with his ad saying the boulder is "suitable for a garden feature, or as in our case, a magnificent addition to your living area... Rocky will enhance your 'indoor-outdoor' flow considerably".



## STA Travel Advisers - Canberra, Sydney, Melbourne, Perth



STA Travel is the world's largest travel company specialising in the needs of students and adventurous travellers.

We are looking for our next generation of Travel Advisers and have several opportunities that will give you the responsibility, advancement and excitement that is missing from your career. You may not have travel industry experience, but that doesn't worry us - we'll teach you everything you need to have a fun, challenging and successful career.

### What's in it for you?

STA Travel staff enjoy a wide range of benefits including:

- Great base salary with first year OTE \$38K - \$45K +
- Amazing travel incentives, bonuses and educational trips
- Comprehensive and fully accredited training
- Ongoing personal and professional development
- Paid educational leave and annual study grants
- Professional, progressive and fun culture
- International opportunities with a global organisation
- No uniform!

### The successful applicant will have:

- Proven results in a sales environment
- Drive and determination to achieve
- Great interpersonal skills
- A passion for travel

If this sounds like you, logon to [www.statravel.com.au](http://www.statravel.com.au), and scroll down to Careers to submit your application.

Applicants must be Australian residents or hold a current unrestricted visa to work in Australia. Only successful applicants will be contacted.



**Adventure World**

*Trusted travel with the destination experts*



## Airline Specialist – Wholesale

- Great Incentives
- Fun team
- North Sydney
- Permanent & Temp Roles

Adventure World, Value Tours, Coral Seas, are wholesale specialists and seek experienced Fares and Ticketing Consultants to join our team. Ideally you will have a consolidated background and looking for a career opportunity.

Going into our busy time, your industry knowledge and skills will be utilized to liaise and build strong relationships with clients and airlines, load airfare contracts into Calypso and deliver the results.

You must have Fares & Ticketing I & II, min 2 years experience across multiple carriers and understand wholesale. Calypso knowledge a must, and or Galileo and Sabre knowledge. Exceptional customer service and data processing speed and accuracy will secure you an interview.

Send your CV to [jobs@nrmaleisure.com.au](mailto:jobs@nrmaleisure.com.au)

# Ta(j) for the curry breakfast



**ABOVE:** Taj Hotels Resorts and Palaces, Beacon Holidays, and The Honorary Consul General of India, Amit Dasgupta hosted a Sydney breakfast reception yesterday to help promote India.

The Consul General said tourism to was up 9% in 2010 with Foreign Tourist Arrivals at 5.58 million, but despite the growth there's "a lot Australians and Indians haven't learnt about each other," with all regions of the country offering different customs, cuisine, clothes and gods to worship.

Dasgupta said it was easy for Aussies to visit, with an entry visa taking just three days to obtain.

Beacon Holidays launched an office in Melbourne 18 months ago, with director Himanshi Munshaw-Luhar telling **TD** the firm offers luxury, upmarket and customised tours in Eastern and Southern Africa, Turkey, New Zealand, Fiji and French Polynesia as well as in India.

Promotional initiatives have included the "Masala Meander," a Melbourne and Dandenong tour giving foodies the chance to sample Indian cuisine, visit an Indian grocery store and enjoy a

three course Indian lunch, all priced from \$70pp.

At yesterday's event Beacon launched two Masala Trails programs which take aficionados to India to experience the country's best cuisine.

The trips include stays at selected Taj Hotels, which operates 67 luxury properties across India as well as hotels across the globe - incl Australia.

Thushara Liyanarachchi, Taj Hotels, Resorts and Palaces Regional Director of Sales Aust. and NZ told **TD** that "lots happened in 2010" including a new branding exercise, with lots more to come.

New developments set to open in the next 18-24 months include Palm Island, Dubai; Long Island, Phuket; two properties in China, and one in Abu Dhabi, and plans for new builds in Johannesburg and Port Elizabeth.

Pictured above at Blue Sydney, a Taj Hotel, from left are: Amit Dasgupta, Honorary Consul General of India; Thushara Liyanarachchi of Taj Hotels, Resorts and Palaces; and Himanshi Munshaw-Luhar of Beacon Holidays.

## Royal Rendezvous for HRH Queen Elizabeth

**CUNARD** will celebrate the Diamond Jubilee of Her Majesty Queen Elizabeth next year, with yet another Royal Rendezvous.

On 05 Jun, all three Cunard vessels, *Queen Mary 2*, *Queen Victoria* and *Queen Elizabeth* will meet in Southampton, England to mark the historic occasion.

## NTIA nominations

**NOMINEES** for this year's National Travel Industry Awards are currently being contacted by AFTA for confirmation, in the lead up to the formal industry voting period which kicks off on 28 Mar.

A full list of nominees will be exclusively published in **Travel Daily** in the week of 21 Mar, with the voting period running through until 5pm on Thu 21 Apr.

## EK confirms fare rise

**THE** ongoing high price of fuel has led Emirates to increase fares in several markets and routes.

The carrier isn't providing further details of the increases, with a spokesperson telling **TD** that "like every commercially-oriented business, Emirates regularly reviews its fares to reflect market dynamics including demand and rising fuel prices.

"We remain committed to providing our customers with excellent service and a strong value-for-money proposition," the spokesperson added.

## Thai mobile services

**THAI** Airways has launched electronic and mobile services for passengers to access flight info, schedules, check in and look up deals on Royal Orchid Holidays as well as Royal Orchid Plus frequent flyer program.

The new eServices can be accessed on select mobile services through the [m.thaiairways.com](http://m.thaiairways.com) website.

## NZ Lodges registry

**LODGES** of New Zealand have launched a gift registry service targeted at newlyweds wanting to take a luxury honeymoon, or couples celebrating an anniversary.

Gift vouchers can be used to access a range of Kiwi Lodges, and are easy to track online at [lodgesofnz.co.nz/gift-vouchers](http://lodgesofnz.co.nz/gift-vouchers).

## Gatwick website

**GATWICK** Express has unveiled a new website for travellers to book discount tickets which includes an e-ticket option for pax to print their own tickets or a m-ticketing facility which sends mobile phone barcoded tickets.

See [www.gatwickexpress.com](http://www.gatwickexpress.com).

**Jetset Travel**

Know the world we know

## Retail Travel Consultant

Jetset Horsham is looking for an experienced retail leisure/corporate consultant to join our team.

- Modern spacious offices
- Relaxed living in a growing regional centre in Western Victoria
- Strong repeat clientele
- Well established agency with strong focus on customer service

Contact Anne Taylor, Managing Director by email – [anne@jetsethorsham.com.au](mailto:anne@jetsethorsham.com.au)



## Marketing Manager

Full Time - North Sydney  
Newly Created Role

Established in 1981, Discover the World Marketing has over 80 offices in more than 60 countries. Discover is the largest travel representation company with more than 55 major clients worldwide. Our Australian office represents a variety of airlines, hotel chains, a cruise line and other global travel companies.

We are currently seeking a highly motivated and suitably experienced Marketing Manager. The role is an exciting new opportunity created due to the exceptional growth of our company.

Reporting to the Country Director, the successful applicant will be responsible for the management of our Marketing department. The ideal candidate will have a minimum of five years work experience in the travel industry with a minimum of two years in a related role.

Competitive remuneration based on experience.

**Click here to view the full job description.**

**Please send your applications to [hr@discovertheworld.com.au](mailto:hr@discovertheworld.com.au)**

**Applications close on 15<sup>th</sup> of March and only successful candidates will be contacted.**

**LAN JetBlue deal**

LAN Airlines has announced a new bilateral interline agreement with US carrier JetBlue, giving LAN passengers access to 55 new US and Caribbean destinations.

**Accommodation Updates**

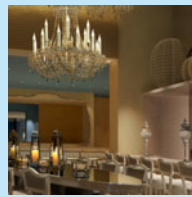
**WELCOME** to Accommodation Updates, Travel Daily's Wednesday feature. If your property has undergone some recent changes of which you would like to make the industry aware, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Quality Hotel Sands** in the Sydney beachside suburb of Narrabeen has opened its doors. The 46 room contemporary boutique hotel includes luxury bathrooms and LCD TVs, and is located about 20km from Sydney's CBD.



**Accor's Novotel** brand has launched a new guestroom concept at its **Novotel Bangkok Ploenchit** property which opened recently. The 370 room hotel offers the 'Next' open plan guestroom which gives the feeling of more space and movement, with the bathroom separated by a high-tech transparent glass partition which becomes opaque at the flick of a switch. Novotel will roll out the concept to its 400-strong global portfolio in the next five to seven years.



**Morgans Hotel Group** has opened a new Mondrian brand hotel in New York, called the **Mondrian SoHo**. The 270 room hotel offers four suites each with terrace, plus a grand Penthouse. Other hotel amenities include a garden building, a 180 seat restaurant, and a spectacular 1170 square foot terrace penthouse space for events.



The **Rosewood Hotel Georgia** is scheduled to open its doors on 07 May. The newly renovated property offers 155 rooms and suites, with amenities including 24 hour dining, a spa, fitness center and an indoor salt water lap pool. The hotel will also feature public spaces for dining, entertainment and nightlife including the Hawksworth Restaurant that will include a seated bar, lounge area and private dining room.



The **Radisson Resort Fiji Denarau Island** is celebrating after its eateries including CROSS, Neptune, Blue, Lomani Wai and Water Court won the Restaurant and Dining Award at the 2010 Fiji Excellence in Tourism Awards held late last month.

**Viva Fantasea Cruising**



**ABOVE:** Fantasea Adventure Cruising gave away its grand prize of a Las Vegas Experience of a Lifetime for two valued at \$10,000, at a Viva Las Vegas themed cocktail party last Fri.

The event promoted the end of the company's six month incentive, with about 160 guests from across the industry there - along with big Vegas stars such as Dean Martin, Tom Jones, Elvis Presley and Austin Powers.

The major prize winner of the night was Wendy Downs of Summit Apartments, who will be taking off on a fabulous seven

holiday at the Bellagio Hotel in Las Vegas in the coming months.

Runner up winners included Pascal Schaeffer, Airlie Beach Hotel and Jong Nicholas, Pinnacles Resort and Spa, who both won return airfares from Hamilton Island to Melbourne, three nights accom at the Crown Casino and two nights at Jupiter's Hotel Casino in Townsville.

**Pictured** above at the Reef Gateway Hotel event are the pink boa-clad Carmen Hill and Chelsea Moore from Fantasea Adventure Cruising, along with two of the night's spectacular showgirls.

**Trendsetter** *Travel & Cruise Centre*

**TRAVEL CONSULTANT**

**I'm looking for a dynamic and talented sales person to join our Lane Cove store**

The consultant of my dreams will be very competent, ably handling all quotes and bookings efficiently, accurately and enthusiastically. An ability to work independently within a small friendly team, and motivation to reach financial targets, is essential. Experience selling cruises and family holidays will be very favourably regarded.

The award-winning Trendsetter Travel & Cruise Centre was founded 19 years ago and is a member agency of Travelscene American Express, Cruiseco and Travel with Kidz. We enjoy a favourable relationship with our current clientele and I am looking to build on that success in this vibrant location.

**If you want to know more, and are interested in an excellent salary package and working conditions, please contact Adrienne Witteman in confidence on**

**0413 010 639**



**SALES CONSULTANT**  
*Ultra-Luxury Cruise Lines and Travel Products*

Wiltrans International, general sales agent for ultra-luxury international cruise lines and travel products, is seeking an enthusiastic, customer focused person for position of sales consultant in our reservation team.

*We are seeking someone with*

- International travel experience
- Sound Galileo and international air fare knowledge
- An appreciation of luxury travel products is essential

A dynamic attitude to securing sales for our cruise lines and **Sojourn** holiday products is integral to the role and satisfying in the promotion of prestigious travel products.

If you enjoy a friendly team environment located in modern central Sydney CBD offices then kindly submit your CV by 16 March to our Operations Manager in confidence at – [kylie.farrell@wiltrans.com.au](mailto:kylie.farrell@wiltrans.com.au)



**WIN A TRIP  
FOR TWO  
TO TAHITI**

**GET A BUNGALOW**

*She lost her key...*

*...he had a  
suite solution*

Jeremy Ferguson of Travel Managers  
Brunswick sent in the following entry:

*Title: Tahiti Connection*

*Tagline: Le magic....He wanted the  
overwater bungalows, she  
wanted the beach villas  
but once they arrived,  
all they wanted  
was each  
other...*

Tahiti Travel Connection & Travel Daily are giving travel consultant readers the chance to win a trip of a lifetime to Tahiti & Bora Bora! On this 7 night trip you will be staying at the gorgeous and newly-renovated Le Meridien resorts.

To enter, you need to come up with a title and tag line for this imaginary Tahiti-based romance novel. Keep it short and snappy (see our example above) and the most creative entry will win this dream holiday.

Email your entries to:  
tahiticmp@traveldaily.com.au

Click here for competition terms & conditions.



Wednesday 9th Mar 2011

**Travel Daily**  
First with the news



**ABOVE:** Lake Tahoe and Mammoth tourism boards are hosting a ski famil in Lake Tahoe and Mammoth, currently where the group is enjoying great powder days and conditions.

The group was carried across on Hawaiian Airlines and will be able to enjoy a two day stopover in Hawaii where they can look forward to some shopping to fill up their 2 x 32kg baggage allowance before flying home.

Pictured here after spending the morning skiing at Heavenly and in transit to Squaw Valley, from left are: Fiona Fraser, Travelplan; Alexandria Steele, American Express Platinum Travel; Emily Huntley, Flight Centre Artarmon; Kierra Joyce, Ski Max; Brooke Gajewski, Value Tours; Mary Karagiannis, Hawaiian Airlines; Danielle Turner, Value Tours; and Sarah McMutrie, Mogul Ski World.

## Wildlife appointment

**PERTH**-based luxury tour wholesaler, Wildlife Safari, has expanded its sales team, with the recent appointment of Pete Anderson as sales rep for WA.

## Hilton adds eforea

**HILTON** Hotels & Resorts has unveiled its first 'eforea' spa in Thailand at the Millennium Hilton Bangkok over the weekend.

## Rosie Radisson deal

**ROSIE** Holidays has a stay 4/pay 2 deal at the Radisson Resort in Fiji, on sale until 30 Apr and for travel 01-15 Apr and 01-31 May.

## RCI lifts tip prices

**ROYAL** Caribbean International is suggesting US guests increase the amount of tips they pay daily to be US\$11.65, up from US\$9.75, effective 01 Jul.

**virgin atlantic**

**CONTACT CENTRE / TICKETING AGENT  
(12 MONTHS CONTRACT)**

Virgin Atlantic Airways is looking for a dynamic Contact Centre Agent to join our Customer Service team in Sydney. We are recruiting for a full time position.

We are looking for a passionate and enthusiastic person with both reservations and ticketing experience to join our fun and growing team. This position is responsible for phone enquiries, sales and general airline ticketing. We offer extensive training and development.

Minimum 2 years travel industry experience; use of both agency and airline GDS models, computers literacy and a customer service background is a must. Mandarin/Cantonese language would be a bonus.

Expressions of interest should be put forward  
by Tuesday 22 March 2011 to  
maria.lopez@fly.virgin.com

**Tour Operator  
Office Manager**



Outback Aussie Tours has been operating in Longreach, Queensland for the past 24 years and has built a reputation for providing passengers with journeys of a lifetime. We are seeking an office manager to join our family business. Key responsibilities include communication & marketing; general office duties, reservations and tour operations. Salary package linked to job performance and sales targets.

**To apply for the position and obtain a full job  
description contact Alan Smith: [alans@oat.net.au](mailto:alans@oat.net.au)**

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

PO Box 428, West Ryde, NSW 1685  
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas  
**Contributors:** Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson  
Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

Travel Daily Group:

**CRUISE  
WEEKLY**



**Pharmacy  
DAILY**

**Advertising and Marketing:** Lisa Maroun (Manager), Lisa Martin and Magda Herdzik  
Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper  
Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

**RE-IGNITE THE FIRE  
IN YOUR CAREER!  
CALL THE PROFESSIONALS TODAY**

**FOR ALL THE BEST VACANCIES VISIT [www.aaappointments.com](http://www.aaappointments.com)**

**SYDNEY – 8/6 O’Connell St – (02) 9231 6377 – [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)**

**MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)**

**BRISBANE – 13/97 Creek St – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)**

**ADELAIDE & PERTH – (03) 9670 2577 – [recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au) & [recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au)**

**YOUR SHIP HAS FINALLY COME IN!**

**CRUISE SPECIALIST CONSULTANT x 3**

**SYDNEY – SALARY PACKAGE TO \$55k + INCENTIVES**

If you have a great passion for the cruise industry and want nothing more than to spend your day talking about amazing voyages through the seven seas – then we would love to hear from you. We have positions available in 2 well regarded and award winning locations in the city and in the Northern Suburbs. A min 3 years travel industry experience, excellent cruise knowledge, strong airfare knowledge and great sales ability essential. Apply now before this ship sails!

**FANCY SOMETHING A LITTLE MORE EXOTIC??**

**PRODUCT EXECUTIVE – LEADING WHOLESALER**

**SYDNEY CBD – SALARY PACKAGE TO \$46k**

Here is an excellent opportunity to join an outstanding wholesale travel company who specialises in Asia. You will be responsible for liaising with overseas operators, as well as being the main point of contact for queries from the reservations team. Work Monday to Friday with an outstanding company who will provide an excellent salary and exceptional educational. You will require great communication skills, technical ability and attention to detail.

**ATTENTION ALL IMMEDIATE STARTERS**

**MULTI-SKILLED CORPORATE CONSULTANT (CONTRACT)**

**MELBOURNE (EAST) – TOP HOURLY RATE**

Due to internal movement, an experienced multi-skilled corporate travel consultant is required urgently to fill a gap within this busy office. Starting on the 15<sup>th</sup> of March, you will be required for an 8 week period on a full time basis. Galileo and ticketing skills are essential. If you are currently in between jobs, get your finances back on track with this fantastic temp role – a top hourly rate and weekly pay are on offer.

**AFRICA IS CALLING**

**WHOLESALE TRAVEL CONSULTANT**

**MELBOURNE (INNER) – SALARY PACKAGE TO \$50K**

Use your specialist knowledge of amazing Africa in one of these outstanding wholesale roles! Working within a friendly, boutique environment, you will be responsible for creating once in a lifetime itineraries for your clients to countries across Africa. Personal travel to and extensive experience selling this destination is essential. Turn your passion into a rewarding career – apply now!

**PART TIME DELIGHT**

**RETAIL TRAVEL CONSULTANT (PART TIME)**

**MELBOURNE (CBD) – SALARY PACKAGE TO \$49K (pro rata)**

At last; a part-time role that doesn’t require weekend work! If you are one of the experienced travel consultants currently available for part-time hours but can’t take time out of their weekend, get in contact with us today! You will need to be able to commit to 3 days during the week and must have strong CRS skills, excellent customer service and a positive, flexible attitude. Interviews are currently in process for this role so act quickly!

**STEP IT UP A NOTCH**

**EXECUTIVE LEISURE TRAVEL CONSULTANT**

**PERTH (INNER) – SALARY PACKAGE TO \$80K (OTE)**

Are you an experienced retail travel consultant looking for the next step in your career? Why not use all of the knowledge you have gained during your retail career and use it to move away from the general public and focus only on the executive leisure market. No more time wasters here! With high end enquiries to deal with all day, you will earn yourself an amazing pay packet as well!

**LOOKING FOR A CHANGE OF SCENERY?**

**PRODUCT SUPPORT CONSULTANT**

**BRISBANE CBD - \$45K+ OTE**

Are you great at problem solving? Tired of the retail grind? Then here’s a way out of consulting! As a Travel Product Consultant with this leading organization, you will enjoy using your travel experiences in a whole new direction. This role will give you great opportunity to progress within their global network. You will enjoy a strong salary with top industry perks. Previous wholesale/retail travel background with product load or helpdesk experience required. Apply now!

**MAKE THE SWITCH TO CORPORATE – MON-FRI!**

**CORPORATE CONSULTANTS X 6**

**BRISBANE CBD AND DARWIN - UP TO \$55K OTE**

Are you looking to work for a reputable company who offers bonuses, rewards and acknowledges you for your hard work? Then here is your chance! We have an award winning Travel Management Company looking to secure experienced travel consultants to support their growth. Working in these fun teams you will be rewarded with a fantastic salary and ongoing training. Plus enjoy Mon – Fri hours only. Min 12 months retail travel consultant experience required.



## Discover Switzerland



### Your Invitation

Switzerland Tourism, Swiss Travel System and their regional partners are coming to town.

We invite you to enjoy some Swiss hospitality and learn more about Switzerland including...

ATTEND THE  
EVENT FOR YOUR  
CHANCE TO  
**WIN**  
A HOLIDAY IN  
SWITZERLAND



The Opportunity to taste *Swiss Wine, Chocolate and Cheese* plus the chance to WIN loads of prizes including 'A Holiday in Switzerland', and pick up some goodies!

[CLICK HERE TO RSVP](#)

March 21	Sydney (Mercure)
March 22	Perth (Mercure)
March 24	Melbourne (Mercure)

\*All events are from 6pm to 9pm. (except Sydney which starts at 6.30pm)

#### Presenting Partners



#### In Association With





**inPlace**  
RECRUITMENT

**Enter Here**

**WIN \$1,000\***

## We're celebrating 30 years in travel recruitment

As part of our 30th birthday celebrations inPlace Recruitment are giving you the chance to WIN one of three \$1,000.00 gift vouchers of your choice\*. Sandra Chiles started the first specialist travel & tourism recruitment agency in Australia in 1981 and is still leading the way! **3 gift vouchers to be WON, so enter today!**



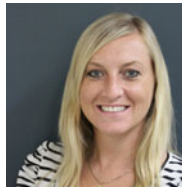
**Ben Carnegie**

### Product Exec - SE Asia Product

Are you a product specialist on South East Asia? Share in the success of this highly regarded and ever growing wholesaler. You will be assisting the Product Manager prepare product information on China, Mongolia, Laos, Burma, Singapore & Malaysia. Air & land knowledge desirable. Previous product experience is required, Galileo highly regarded.

- ▶ Not your everyday product loading position!
- ▶ Sydney CBD
- ▶ Salary to \$50K DOE

**Click here for more details or call Ben.**



**Liz Vibert**

### Product Development - Contract

2 month contract role with leading global online travel company. Ideal for an experienced Product Development Consultant who is just back from o/s or in between jobs and available for an immediate start. You will be working alongside the marketing team & will be responsible for developing a plan of expansion for their China, India & Korea markets.

- ▶ Possibility for extension of contract and/or permanent role.
- ▶ Sydney city fringe
- ▶ Salary of \$35-\$40 per hour

**Click here for more details or call Liz.**



**Kristi Gomm**

### Temp work in the UK Luxury Reservations Consultant

This well respected travel company based in Central London requires an experience Travel Consultant to cover maternity leave. You will be booking worldwide reservations for a mix of business and leisure clients over the phone. CRS experience essential, Sabre preferred.

- ▶ 6-9 month maternity contract
- ▶ Central London location
- ▶ Salary £20 -22 pro rata with quarterly performance bonus.

**Call or email Kristi for more details.**



**Sandra Chiles**

### Corporate - Take Your Pick!

Two reputable TMC agencies with national representation seek experienced Corporate Consultants for their professional teams. If you are a Domestic or Multi Skilled Consultant looking for a new challenge then this could be for you. Both agencies offer career development and a stable and rewarding work environment.

- ▶ Sabre or Amadeus CRS preferred
- ▶ Sydney CBD locations
- ▶ Salaries up to \$55K + super

**Call or email Sandra for more details.**



A founding associate member of CATO Sandra has been at the forefront of recruitment in the travel industry since 1981. CATO thanks Sandra on behalf of all wholesalers for the support and service she has provided.

**Peter Baily, General Manager, CATO**

\* Conditions apply

\*\*Australian residents only

NSW Permit no. LTPS/11/01780

Competition closes Friday 25 March 2011

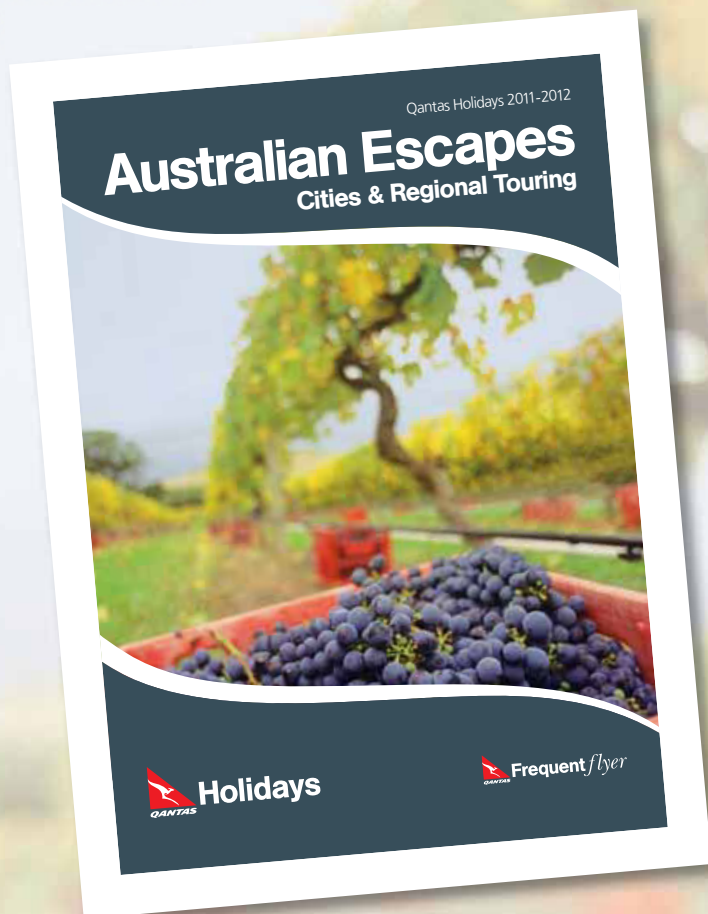
**02 9278 5100**

**www.inplacerecruitment.com.au**



# Holidays

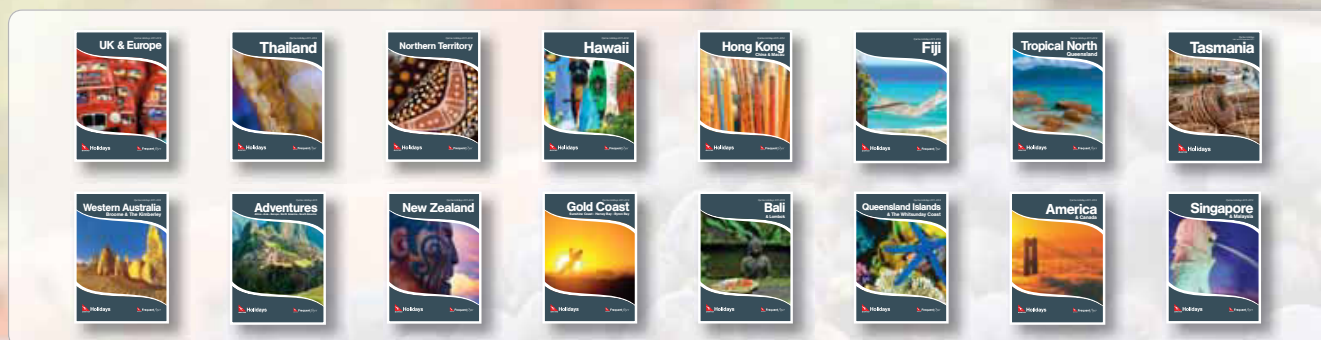
# OUT NOW!



Qantas Holidays are excited to announce the release of our fresh, new, easy-to-read Australian Escapes brochure (for travel 1 April 2011 to 31 March 2012) incorporating a large selection of hotels, sightseeing, touring and transfers.

Visit the Brochures and Flyers section on the Industry Sales Site to view our 2011/2012 Released Brochures  
[qantasholidays.com.au/agents](http://qantasholidays.com.au/agents)

## Qantas Holidays 2011/2012 brochure range



To find out more call 13 27 87 or [www.qantasholidays.com.au/agents](http://www.qantasholidays.com.au/agents)