

The power of three.

Three great airlines, one easy way to earn points for cash on your card



eXpertsplus

www.lufthansaexperts.com

Travel Daily

First with the news

Thursday 10th March 2011

Refer A
FRIEND to TMS
and receive **\$100**
voucher

* must have travel industry experience

Contact us on
02 9231 6444



ISSN 1834-3058

EK doubles CPT route

EMIRATES is lifting frequencies to Cape Town to 2 daily from 27 Mar.



THE BEST OF EUROPE. ON SALE NOW!

- GREAT RATES
- FREE ONBOARD CREDIT
- NEWEST SHIP: **CARNIVAL MAGIC!**



Most innovative ship to date. Meet **CARNIVAL MAGIC**. You have to see it to believe it.

COME EXPLORE

The Texans are coming!

A DELEGATION from Texas Tourism is set to visit Australia later this month to ramp up awareness of the Lone Star state's tourism offerings, in the lead-up to the launch of the new Qantas services to Dallas/Fort Worth.

Visit USA committee chairman Geoffrey Hutton told **TD** last night the group, due around 22 Mar, will include Dallas Tourism & DFW Airport Authority, with the new services set to open up new areas of the US for Australian

New Mangan menu

TRAVEL Daily TV today features an exclusive video showcasing the new Luke Mangan food offerings on board Virgin Blue's domestic flights, which debuted yesterday.

For details see **page three** and to see our live chat with DJ ceo John Borghetti and celebrity chef Luke Mangan click on the logo or see youtube.com/traveldaily.



Six pages of news

Travel Daily today has six pages of news and photos, plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Renault Eurodrive

travellers, as well as helping the Aussie industry tap into huge new US markets.

Qantas and American Airlines also this morning announced a significantly expanded codeshare agreement (**TD** breaking news), which will see 28 new AA North American destinations offered, as well as AA c'shares on QF flights from Brisbane to Adelaide, Cairns, Canberra, Melbourne and Perth.

Qantas group exec Rob Gurney said the expanded pact "allows us to capitalise fully on DFW's position as a major hub for business and leisure travel.

"With the commencement of Dallas/Fort Worth we look forward to taking our partnership to a new level," Gurney added.

Qantas and AA have also flagged an ACCC application seeking "regulatory approval for closer collaboration" to be lodged soon.

1 BOOKING = \$1000* CASH BONUS

*conditions apply

CLICK HERE

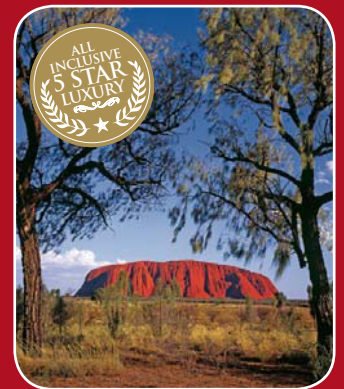
ORION
EXPEDITION CRUISES

VN lifts Oz frequency

VIETNAM Airlines is boosting flight frequencies from Ho Chi Minh City to MEL and SYD, with Airbus A330-200 to Boeing 777-200ERs from 5 and 6 weekly to daily, effective 13 Jun 2011.

SCENIC TOURS

WESTERN AUSTRALIA & NORTHERN TERRITORY



2011 EARLYBIRDS END MARCH 31

CLICK HERE FOR MORE DETAILS

Describing a Travel Counsellor as a homemaker is like saying...

Picasso was **JUST** a painter



Click here to find out more

travel counsellors Home of the Independent Travel Professional

TRAVELSCENE
Travel created for you

AMERICAN EXPRESS

Maverick Travel
Experience the difference!

TRAVELSCENE Samford

Retail Travel Consultants

Experienced Retail Travel Consultants required to work on the Northside of Brisbane.

Maverick Travel (Everton Park) 3 ½ - 5 days a week & Travelscene Samford full-time.

Experience in Galileo & CCT or Amadeus & Travelog will be an advantage. Generous & flexible package.

Please call Joanne on 0410 205 117 or email:

Joanne@mavericktravel.com.au or
Joanne@travelscenesamford.com.au

Commercial Analyst

- ▶ Online hotel sales
- ▶ Market leader in Australia
- ▶ Ultra modern Sydney CBD offices
- ▶ Salary to \$65K + super

Call Ben Carnegie
02 9278 5100
ben@inplacerecruitment.com.au



[click here for details](#)

Travel Daily

First with the news

Thursday 10th March 2011

Want the best deals
in Abu Dhabi?

essentialabudhabi.com
your pass to the magic
click now!

brought to you by



QF Dreamliner date?

THE Qantas Group is likely to shortly confirm a revised Boeing 787 *Dreamliner* delivery schedule after the aircraft manufacturer provided carriers awaiting the 'state-of-the-art' jet with a revised time line this week.

Air Canada & LOT Polish Airlines have confirmed revised dates.

Pacific Wings revokes

THE International Air Services Commission has revoked the determination for Pacific Wings to operate to New Caledonia.

The Victorian-based start-up informed the IASC to revoke its determination due to "an on-going operational impediment which has prevented Pacific Wings from launching its services as anticipated."

Visitor numbers climb 5%

AUSTRALIA welcomed over 5.4 million visitors in 2010, a 5% increase compared to the year earlier, according to Tourism Research Australia figures

released yesterday.

The majority of visitors (46%) came to Australia for a holiday in 2010, followed by VFR traffic (24%) then Business visitors, which saw a 1 percentage point rise on the year prior, to 16%.

There was also a 6% increase in visitor nights (to a total of 187 million) however the average trip expenditure here was just 4% up, to \$3,276, or \$95 per night.

Total visitor expenditure for the year rose \$1 billion year-on-year, to \$18 billion.

Incoming visitors booking on an inclusive package or a group tour both rose 1 percentage point, to 17% and 8% respectively.

QTIC backs \$10m spend

QUEENSLAND Tourism Industry Council boss Daniel Gschwind has thrown his support behind yesterday's joint Commonwealth/Queensland announcement on the breakdown of the \$10 million marketing funds (*TD* yesterday) to aid the state's recovery.

Qld Premier Anna Bligh said the 'Nothing beats Queensland' campaign would be one of the largest coordinated tourism marketing initiatives the country had ever seen.

"We support the focus of about half of that on domestic and a focus also on China, Japan and UK for international efforts," Gschwind told *Travel Daily*.

QTIC also backs the global initiative that will see around 120 overseas journalists being hosted in Qld to promote the state.

"We are relieved that all the currently available money will be spent on marketing and trade initiatives, which is what we need now," he added.

Regional Next Gen

QANTAS today announced the rollout of its Next Generation Check-in technology across the country, with 21 regional ports to be equipped by Sep this year.

Albury, Rockhampton, Coffs Harbour, Karratha, Broome and Mackay will be among the first to receive the Q Card Readers.

Q Bag technology will be introduced across the QF regional network from May, and Next Gen Check In is also set to be installed in BNE, ADL and CBR during 2011.

Kumuka's new look

KUMUKA has today unveiled a new look brand logo, its first change in 28 years, along with a new tagline 'freedom to explore' as pictured below.

Kumuka says the new logo has been designed to reflect the current travel styles offered.

"We wanted a new brand to say something about the people who travel with us", Meg Hall, head of comm's Asia Pacific said.

"Careful planning has gone into developing itineraries which allow our clients the time to actually see the places they want to visit. Many of our trips allow two night stops", which Hall said resonated perfectly with their new slogan.



Win a cruise
on board
Celebrity Century®
plus more*

Invite your clients to sail on Australia's highest rated superliner* for the chance to enjoy your own Celebrity experience*

*For details [CLICK HERE](#)



Celebrity **X** Cruises®

1300 754 500

www.celebritycentury.com.au

*Based on the rating in the Berlitz Guide to Cruising & Cruise Ships 2010

Welcome to Queensland's
HOTTEST DEALS

WIN \$1000^ A DAY FOR 15 DAYS!
Book any Welcome to Queensland offer for your chance to WIN!

GOLD COAST STAY 3 PAY 2 FROM \$89*PP

www.agents.sunloverholidays.com.au

*Conditions apply. ^Refer to incentive flyer for full details.

A YACHT LIKE NO OTHER
NEW L'AUSTRAL

INAUGURAL SEASON STARTS THIS APRIL

TraveltheWorld COMPAGNIE DU PONANT

RECEIVE €150* PER PERSON ONBOARD CREDIT!

DISCOVER L'AUSTRAL

[CLICK HERE](#)

WIN
 an 8-day Vietnam Educational Tour with VN Holidays

The more bookings you make, the more chances you have to **WIN**

Vietnam Airlines
 VN Holidays
 Vietnam, Cambodia & Laos specialist

For booking, enquiries or further information, call us now 1300 309 117
 www.vnholidays.com.au

Travel Daily
 First with the news

Thursday 10th March 2011

One of the world's youngest fleets.

QATAR AIRWAYS
 القطرية

Virgin launches Mangan menu

YESTERDAY Virgin Blue ceo John Borghetti presided over a special function at the Sydney Hilton to launch the carrier's new domestic menu which has been designed by celebrity chef Luke Mangan.



The culinary collaboration sees domestic DJ passengers offered a new selection of meals such as paninis, noodle salad, pasta and beef pies - and a "totally reinvigorated snack and beverage menu focused on Australian-owned and made produce.

As well as the standard menu, the changes include offering various weekly "specials" such as ice cream sandwiches which are on offer this week.

"When it comes to travelling economy, I wanted to make sure we selected high quality food that travellers actually wanted to buy such as fresh and delicious meals they could enjoy onboard,"

Mangan said. One interesting change is the removal of Coca-Cola products, with Pepsi beverages instead.

Mangan will also design the business class food to be offered on DJ's new transcontinental A330 services, with further details to be revealed in the coming months.

For more details see the photos at facebook.com/traveldaily.

MCVB India coup

THE Melbourne Convention and Visitors Bureau has won the bid to host 4000 delegates to Melbourne in 2012, at India's Leadership Seminar for Amway.

The event is expected to generate \$21m for Victoria, and other significant benefits for the local economy and the tourism industry, said Minister for Tourism and Major Events Louise Asher.

SQ raises fuel levy too

SINGAPORE Airlines will beef up international fuel surcharges by 5-6% (between \$2 and \$26 per sector), effective 17 Mar, as a result of jet fuel prices soaring to new two year highs.

Yesterday, Qantas announced it was raising int'l fuel surcharges by up to \$45 per sector (**TD** Wed).

eWaterways launch

FORMER Creative Cruising chief Peter Smith, who's now the Australian gm of small ship aggregator eWaterways, says the company is set to see significant growth in Australasia after launching a local B-to-B operation.

Window Seat

FORGET the inflight movie - there was some real life martial arts action on board a Delta Air Lines flight from Paris to Atlanta last week, when a passenger allegedly tried some karate moves on an air marshal.

The offender allegedly tried a "bladed, karate-style thrust strike" followed by a choke hold, but was overcome by the air marshal who handcuffed him to the jump seat in the rear galley.

TOO school for cool? **TD** editors Guy Dundas and Bruce Piper were excited about the pairs of sunglasses they received from Busabout earlier this week.

The two ripped off the bubble wrap like it was Christmas and are excited about getting out of the office this weekend, so they can display their spunky new shades to the envying locals.



EXPERIENCE MACAU!

MACAU GOVERNMENT TOURIST OFFICE
 www.macautourism.gov.mo

Seaview Studio Suite

Hard Rock HOTEL SEE THE SHOW PENANG

PENANG.HARDROCKHOTELS.NET



Have you visited Oman?

Register [here](#) as a preferred Oman agent by 31 March and go in the draw to win 2 nights with Shangri-La's Barr Al Jissah Resort & Spa Muscat.

SULTANATE OF oman

Chiva at Metropol

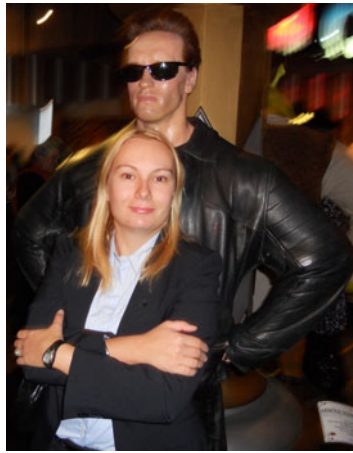
CHIVA-SOM will offer guests at Crown Metropol Hotel the option to trial its Signature Spa Treatments & Spa Cuisine at the hotel's ISIKA Day Spa, from 08 to 22 Apr.

Madame Tussauds celebrates

FLIGHT Centre had one of its own in the right place and time recently with Ivona Mugosa, UK and Ireland Product Coordinator, in London to attend a party Madame Tussauds' threw to celebrate its 250th anniversary.

The trade event commemorating the owners birth attracted both real life and wax celebrities with Mugosa choosing Arnold 'Terminator' Schwarzenegger as her man to pose with.

The look-a-likes impressed Ivona so much she said, "I'll be back".



Travesia Specialists

SOUTH America eco adventure operator, explora has appointed three Australian agents as 'Travesia Specialists'.

South American Travel Centre in Melbourne, Natural Focus Safaris in South Melbourne and Bfirst Travel in Sydney were nominated for their knowledge of travesias 'nomadic journeys' in the remote regions of Chile, Argentina and Bolivia.

Big4 6-for-4 Qld deal

SELECT BIG4 Holiday Parks in Qld are offering a Stay 6, Pay 4 deal, between 14 Mar-10 Jun.

CX fleet expansion

CATHAY Pacific Airways said yesterday it will spend HK\$51 billion (AU\$6.9b) to "grow and modernise" its fleet of aircraft, after entering into an agreement to purchase 15 more Airbus A330-300s and 10 Boeing 777-300ERs, as well as two extra Airbus A350-900s.

CX currently has 91 new aircraft on order with delivery expected from now and until 2019.

MEANWHILE the Cathay Pacific Group reported a 199.3% year on year rise in profit attributable to owners of CX of HK\$14,048m up from HK\$4,694m recorded in '09.



Industry Appointments

WELCOME to Industry Appointments, Travel Daily's Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Outrigger Hotels and Resorts has announced the appointment of **Daniel Jones** as its new General Manager of the brand new **Boathouse Apartments by Outrigger**, in Airlie Beach, that opened on 01 Mar.

Stuart Cordell has taken up the newly created General Manager role at **Ziptrek Ecotours Queenstown**. Cordelle has 20 years experience in the tourism sector and will begin his gm role on 22 Mar.

Wego.com has appointed **Dean Wicks**, formerly of Zuji Australia, as GM, Australia/NZ, according to a *Travel Trends* report on 02 Mar.

Metro Hotels, which has 14 properties nationwide, has appointed **Jessica Lisica** to the role of Sales Coordinator.

Mantra Bales out

MANTA Group says it has no financial interest or control within Port Douglas Resorts, after the company advised yesterday that it had closed Bale Resort in Port Douglas, effective immediately.

Booked guests at Bale are being relocated to other Mantra hotels.

Getaway tonight

TONIGHT's episode of Channel Nine's dedicated travel show, *Getaway*, airing at 8pm, features stories on:

- Mount Bromo, Indonesia
- Marina Bay Sands, Singapore
- Rocky Mountains, Canada
- Northern Lights, Finland
- Jellyfish Lake, Malaysia

More US/Cuba routes

THE US government has given the go ahead for more charter flights to operate to Cuba, adding gateways from Baltimore, Dallas/Ft Worth, Chicago, Atlanta, New Orleans, Pittsburgh and Tampa in the US, & San Juan, Puerto Rico.

Previously, flights to Cuba were only offered from Miami, New York and Los Angeles.

Abu Dhabi stats rise

ABU Dhabi Tourism has reported a 6% year on year increase in Australian hotel guests in Jan.

The country recorded 153,874 people staying in the 115 hotels and hotel apartments compared to the same time last year, up 5% with guest nights also rising by 22% to 476,502.

The length of stay increased from 2.68 to 3.10 nights during the same period.

Ardent diversifies

ARDENT Leisure, which owns and operates Dreamworld and Whitewater World on the Gold Coast as well as the Q1 observation deck, has announced the acquisition of three fitness centres in Melbourne.

The \$10.1m deal sees Ardent's Goodlife brand purchase the Re-Creation Health Clubs in Glen Iris, Armadale and Sandringham.

Goodlife is also planning a new development in Maroochydore on the Sunshine Coast, while Ardent's AMF and Kingpin bowling division will also establish two new centres in Penrith NSW and Townsville Qld.

BCD travel

Business is booming and we are continuing to expand across Australia.

Our current positions available are:

Sydney

Corporate Consultants - Multi Account Managers

Melbourne

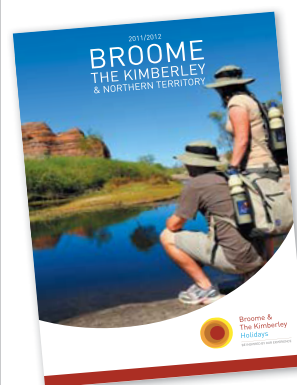
Corporate Consultants - Multi Account Managers

Manager of Client Services: we are looking for an experienced Account Manager to lead our national Account Management team

Brisbane

Administration Assistant
Corporate Consultants - Domestic Account Managers

Take a Fresh Approach to your career today and apply to jobs@bcdtravel.com.au



BROOME, THE KIMBERLEY & NORTHERN TERRITORY 2011-2012 BROCHURE OUT NOW!

To download your copy [CLICK HERE](#) or visit www.broomekimberley.com.au



Broome & The Kimberley Holidays
BE INSPIRED BY OUR EXPERIENCE

WIN A WORLDWIDE TRAVEL ADAPTOR



This week TD is giving five lucky readers the chance to win a Worldwide Travel

Adaptor, courtesy of Global Travel Products.

Valued at \$39.95, the Worldwide Travel Adaptor is a small and compact unit that allows Australian and New Zealand two-pin electrical appliances to connect to over 150 countries all over the world.

For more info and purchases visit globaltravelproducts.com.au or for wholesale & distribution enquiries visit logicaldistribution.com.au.

For your chance to win this fantastic product, simply send in a correct answer to the daily question below to: adaptorcomp@traveldaily.com.au

Is the Worldwide Travel Adaptor able to charge Apple branded products such as the iPod?

The first correct entry received wins!

Congratulations to yesterday's lucky winner, Malcolm Froneman from Singapore Airlines Cargo.

Perisher Superpass

PERISHER, Hotham and Falls Creek will relaunch the Superpass for the 2011 ski season, offering access to 2015 hectares of terrain for \$1,449 per adult, or \$818 for children/secondary students.

Ski-bunnies who purchase a Superpass before 19 Jun will go into the draw to win back the cost of their pass.

QH Auckland bonuses

QANTAS Holidays is offering a bonus 5000 frequent flyer points to pax booking air/land packages to Auckland, for travel 01 Apr to 30 Jun, before 31 Mar.

Trip loyalty club consultants will also earn double bonus points on packages made by 31 Mar.

Royal Hawaiian ready

HAWAII's 'Pink Palace of the Pacific', The Royal Hawaiian, has completed its US\$70m renovation, yesterday opening its Royal Beach Tower to guests.

QR adds three cities

QATAR Airways has announced it's expanding its network to another three new cities in 2011, with flights from Doha to Kolkata (Calcutta), Oslo and Sofia.

Calcutta will come online from 27 Jul, then Sofia from 14 Sep and Oslo from 05 Oct.

Entertainment app

ENTERTAINMENT Membership Program has launched a mobile app in the US that offers up to 50% off retail prices across a range of themes, including travel.

Flying high with Air NZ



ABOVE: Air New Zealand welcomed its travel industry partners at a function at their rooftop Sydney offices last night and left them in no doubt that the airline is on one of the most exciting paths in its history.

Cam Wallace, country manager for Air New Zealand said the carrier is set to launch its new B777-300 non-stop services between Auckland-Los Angeles and on to London from 01 Apr.

The aircraft features Air NZ's much touted Sky Couch lie-flat seats in Economy Class, along with a new and improved Premium Economy Class, and a superior Business Class product.

Wallace said Air New Zealand was also very excited about its new alliance with Virgin Blue beginning 01 Jul, which he predicted would increase

revenue for both airlines and provide stiff competition for Qantas and Jetstar on the trans-Tasman route.

But he said it will also be a challenging year for the airline, hit with higher fuel prices, an increase in capacity on the route and the effects of the recent earthquake in Christchurch which could lead to a downturn in traffic.

"We are committed to promoting tourism to Christchurch and we stand by ready to do whatever is necessary to increase numbers in to and out of the devastated city," Wallace said.

Pictured above on the terrace outside NZ's Sydney office are, **from left:** Lisa Dunn, Cam Wallace, Nicole Bennett and Quentin Voss, recently appointed as Air NZ Leisure Sales Manager.



Retail Reservation Consultants

- Great Benefits & Incentives
- Loads of Training
- Trusted brand

We specialise in domestic & international travel, cruising and group escorted tours for our NRMA members and seek an experienced retail travel consultant with passion for sharing their travel experiences.

To provide the service our customers require you must have a min of 2 yrs retail travel experience and able to sell your dream holiday. You will be energised, customer focused and can communicate at all levels. You will be extremely organised, a team player, great sense of humour, want to have fun and love travel. Calypso experience is an advantage, but we will train on all our systems.

We offer competitive salary, fantastic NRMA benefits, monthly incentives and career advancement.

If interested in this role or other travel opportunities, email your application to jobs@nrmaleisure.com.au.

BUSINESS DEVELOPMENT EXEC - GROUPS

Be part of a dynamic team promoting groups business to the NT!

The Role:

- Drive sales from special interest, niche and groups markets
- Creative development of imaginative groups itineraries
- Identify new market opportunities in groups travel

We offer:

- Competitive salary and conditions
- Travel opportunities to the NT and around Australia

We are looking for:

- Passion, drive, initiative, innovation and imagination!
- Relevant experience in the groups market
- Proven record in achieving targets
- Excellent communication, presentation and negotiation skills
- Extensive product knowledge of the NT

More details:

Job description: www.territorydiscoveries.com/careers

Enquiries: richard.schoonraad@territorydiscoveries.com / T: 02 8281 9626

To Apply: Please forward a current CV and cover letter addressing the select criteria to: recruitment.tourismnt@nt.gov.au, no later than 25 March 2011.

(Be sure to follow instructions as outlined on the job description)



inPlace celebrates 30 years

LAST night inPlace Recruitment founder Sandra Chiles (pictured right) hosted a Sydney function to celebrate 30 years in Australian travel recruitment.

Guests from across the industry honoured Chiles for her perseverance, which has seen her company thrive through two Gulf wars, SARS, pilot strikes, stock market crashes and 9/11.

She regaled attendees with tales from her time in the industry, and harked back to her launch year of 1981 when return fares to Fiji were about \$530 - almost exactly the same level they are now.

"Nothing has changed," she said, and returned to a familiar theme by reminding guests that "the skills shortage is here to stay and we need to do something about it".

Chiles attributed inPlace's success to the close relationships it has with both employers and candidates, bemoaning the way some companies reject



prospective staff on the basis of an impersonal online test.

"Success is the people you employ and those you partner with," Chiles said, with the roll-up of high profile industry executives at the event a tribute to the high esteem in which she is held.

David Johnson of Globus took home a very appropriate door prize - a bottle of 1981 Grange.

TD took lots of pictures at the event which can be viewed now at facebook.com/traveldaily.

LEFT: inPlace celebrates its slice of the travel recruitment market.



(FULL TIME) CUSTOMER SERVICE

Manly – North Sydney – Artarmon – Gladesville

YOU'LL DISCOVER JUST HOW EASY IT IS TO ENJOY YOUR JOB PUT IN THE EFFORT WITH YOUR CUSTOMER SERVICE SKILLS

Think outside the square - then no prior experience is necessary.

Your role will include...

- Customer Service – Direct/Telephone
- Booking Procedures/IT Knowledge
- Shift and Weekend Work

Apply by email to sthomson@budgetnsw.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 428, West Ryde, NSW 1685
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Contiki extends deal

CONTIKI has extended its early-bird deals until 15 Mar, offering 18-35 year olds savings of up to \$461 on its 45-day Ultimate European + Egypt Concept tour.

WIN A TRIP FOR TWO TO TAHITI

GET A BUNGALOW

She lost her key...

Nicole Picone of SuperTravel South Yarra sent in the following entry:

Title: *Pirates of Tahiti*
Tagline: *The Curse of the Cultured Pearl*

...he had a suite solution

Le MERIDIEN

Tahiti Travel Connection & Travel Daily are giving travel consultant readers the chance to win a trip of a lifetime to Tahiti & Bora Bora! On this 7 night trip you will be staying at the gorgeous and newly-renovated Le Meridien resorts.

To enter, you need to come up with a title and tag line for this imaginary Tahiti-based romance novel. Keep it short and snappy (see our example above) and the most creative entry will win this dream holiday.

Email your entries to: tahiticomp@traveldaily.com.au

Click here for competition terms & conditions.



Wong trade campaign

HELEN Wong's Tours has unveiled its 'Only One Helen Wong' trade campaign in the lead up to the company's 25 year anniversary in 2012.

The promo focuses on Wong's deluxe accom featured in guided and independent tours and its 'Unparalleled Highlights' program.

Also new is a Loyalty Rewards Program that offers repeat pax a discount when booking a 2011/12 Vietnam or China trip.

8Hotels Bali addition

8HOTELS Collection has opened its latest property in Seminyak, Bali, Chandra Villas.

Prices start at US\$375 per night including brekkie and transfers.

Aqua adds Flip.To

HAWAIIAN hotel group, Aqua Hotels & Resorts, has added social media service, Flip.To, to the websites of its 14 properties.

Flip.To engages with customers when a reservation is made, enabling them to share travel plans via Facebook or Twitter, in exchange for incentives, such as room upgrades.

Eagle expands in Mex

AMERICAN Eagle Airlines will launch daily non-stop services between Dallas Fort Worth and both Moreila and Mazatlan in Mexico, effective 09 Jun.

The American Airlines regional affiliate will operate the service using Embraer ERJ-140/-145 jets.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas

Contributors: Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:



Advertising and Marketing: Lisa Maroun (Manager), Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au

Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au





TRAVEL RECRUITMENT CONSULTANT

Take a new approach within your industry

- * Sydney CBD
- * National and Global market presence
- * \$50K + bonuses OTE \$80K

TMS Asia Pacific is a well established and trusted Recruitment firm specializing in Travel, Hospitality and Tourism. Our accreditation and awards with Recruitment Industry's Best Practice is testament to our success in this niche market. In order to maximise our market potential we are looking for a dynamic consultant to join our team.

WE OFFER YOU

- The opportunity to work with an Industry Leader
- Generously tiered commission scheme
- Relaxed working environment
- Top Client List with growth potential
- Established candidate database

YOU WILL BE REWARDED WITH

- Bonus rewards for your performance
- Unique Team and Personal Incentives

IF YOU HAVE

- A passion for sales
- Travel Industry background
- An ability to build and maintain client relationships
- A desire to reach set KPI's and targets
- Excellent communications skills

And would like to work with a successful, specialized Recruitment Company then we look forward to receiving your confidential application. Only short-listed candidates will be contacted to complete our interview process.

Please provide your updated CV, along with a cover letter to hr@tmsap.com



OUR NATIONALLY BASED EXECUTIVE TEAM IS READY TO ASSIST YOU!

A DYNAMIC LEADERSHIP ROLE IN MELBOURNE GENERAL MANAGER INTERNATIONAL PRODUCT MELBOURNE – EXECUTIVE SALARY PACKAGE NEGOTIABLE

Move to Melbourne and be part of the Executive Team of this large travel operator. You will have a high level commercial acumen and have had extensive dealings with international product development, profitability, cost & margin control and competitor analysis with a proven track record of sustaining and delivering profits while managing your team. Join a company that is experiencing exciting growth.

INSPIRE, DELIVER AND LEAD INTO THE FUTURE MANAGING DIRECTOR SYDNEY – EXECUTIVE SALARY PACKAGE AVAILABLE

This is an exciting opportunity for an exceptionally talented business leader to take this great Brand forward and drive company growth. We are looking for someone with passion for the travel industry, strong negotiation & relationship skills and the ability to be an energetic & inspirational leader. Your background will include executive level marketing & sales management inclusive of experience in the digital world.

JOIN THE CORPORATE BOOM CORPORATE SALES MANAGER

SYDNEY / PERTH – SALARY PACKAGES OTE \$100K ++

Work on the cutting edge of corporate travel and join a global company that is expanding. If you can build rapport, articulate your sales methods and ability to close the sale, and you're motivated by joining a company that will reward & recognize you for your achievements, this position will put you on the front line of corporate travel and in the front seat to reap the rewards from growth.

CORNER THE MARKET SENIOR SALES MANAGER

PERTH – SALARY PACKAGE OTE \$100K

This Senior Regional Sales Manager position will see you responsible for getting out there to secure regional contracts. You will be a strong and confident communicator with the ability to show outstanding results in delivering increased sales throughout your travel career. With your driven approach you will know how to develop relationships, make in-roads and deliver contracts signed on the bottom line.

DEVELOP YOUR TEAM'S FULL POTENTIAL RESERVATIONS SALES TEAM LEADER SYDNEY – SALARY PACKAGE \$70K

This newly created role is best suited to someone who has managed a reservations team that is focused on sales targets. You'll need to be a proven performer yourself, with the ability to develop & mentor your team to achieve great results. By joining a growing company, you'll be enjoying the rewards of seeing your efforts directly affect the success of the business plus you'll be with a fun team who love their work.

ACCOUNT MANAGERS - IT'S TIME TO PARTY CORPORATE ACCOUNT MANAGERS and LEADERS SYDNEY/BRISBANE/MELBOURNE – TOP SALARY PACKAGES

If you're a senior corporate Account Manager with expertise and confidence in managing high profile, high volume accounts whilst leading a team, you really should consider making a move. You must be tech-savvy and have advanced numerical skills with the ability to consolidate complex data into clear information to the clients. Currently there are several roles available at all levels.

GOOD WITH NUMBERS? TRAVEL ACCOUNTANT

MELBOURNE – SALARY PACKAGE \$65k (neg on exp)

Use your strong analytical abilities to secure this role. Working with the Financial Controller your role will primarily be responsible for managing the company finances ensuring forecasted budgets and targets are being met while handling the day to day administrative requirements such as returns, reconciliations, cash flow, audit and compliance, invoicing and payments. Work in a great team environment.

THE GLUE THAT HOLDS IT ALL TOGETHER TEAM LEADER FINANCE & ADMINISTRATION SYDNEY – SALARY PACKAGE TO \$65K

If you love variety and have experience within an accounting, admin and customer service environment, you'll love this position with a great company supporting the Customer Service department. Your role will be to maximize productivity and workflow across your team, assisting across financial management, documentation, distribution, and customer relations. A great role for a jack-of-all-trades.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR
Ph: 02 9231 1299

Linda Green
NSW & ACT
Ph: 02 9231 2825

Carmen Pugh
OLD & NT
Ph: 07 3229 9600

Kathryn Heberton
VIC, SA, WA
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com

RENAULT EARLYBIRD 2011 SPECIAL

**FINAL
WEEKS!**

**PLUS:
New
Reduced
Rates!**

**Rates valid for collections to 31 December 2011
Must Book & Pay in full by 31 March 2011**

17% COMMISSION
**Most cars
feature
Europe GPS**

**TAX FREE EUROPEAN CAR LEASING FROM
THE WORLD'S No1 CAR LEASING SUPPLIER**

RENAULT EURODRIVE
TEL 1300 55 11 60
www.renaulteurodrive.com.au