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Travel Daily

First with the news

Tuesday 15th March 2011

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ISSN 1834-3058

Strategic defence loss

THE charter arm of Strategic Airlines has lost its \$30m-a-year Defence Department contract.

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Holidays

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Big corporate travel merger

CORPORATE agencies World Travel Professionals and Platinum Travel Corporation have joined forces, with the combination forming what's claimed to be "one of the largest privately owned travel organisations in Australia".

WTP today announced the purchase of a shareholding in

Uniworld to Mekong

UNIWORLD River Cruises is expanding into Indochina, with the operation of a new 60 pax Mekong River cruise ship.

The *River Saigon* is being built by Pandaw River Cruises, with Uniworld taking an exclusive three year charter of the vessel starting from next year.

Uniworld is planning seven night voyages between Saigon and Siem Reap.

More details in today's *Cruise Weekly* - subscribe free at www.cruiseweekly.com.au.

PTC, which was established by former AFTA chairman and HRG chief Carl Buerckner, along with former HRG colleagues Ross Contarino and Greg McCarthy of South Coast Travel in 2009.

The companies said the deal "brings together extensive, and complementary, industry experience and skills and should see both organisations become a greater force in the future".

The move will give WTP a physical presence in Melbourne, as well as enabling PTC to widen its footprint in Qld and WA.

Buerckner will take on a consulting role with WTP focused on "strategic procurement and supplier relations," while WTP will be represented on the PTC board.

World Travel Professionals md Michael Chase-Smith said the deal was "the significant step we needed to provide a truly national travel management program".

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (*click*)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Swiss Tourism roadshows

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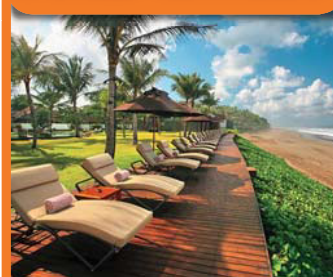
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Time for a break?

TRAVEL industry discount fare specialist Breakaway Travel Club is today on *Travel Daily TV*, showcasing its range of agent rates for holidays, tours, car hire and other products. See youtube.com/traveldaily.

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Travel Daily

First with the news

Tuesday 15th March 2011

A partnership
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Biman to Sydney

BIMAN Bangladesh Airlines has signalled its intention to launch non-stop flights between Dhaka and Sydney next year as part of a global expansion plan, using 777-300ER aircraft it is awaiting delivery on from Boeing.

Indigenous initiatives urged

A **LACK** of Indigenous job opportunities in travel & tourism continues to plague the industry, according to Indigenous Land Corporation (ILC) board member, David Baffsky.

Baffsky, who also spear-headed Accor Asia Pacific's Indigenous Employment Program a decade ago, made the remarks in Sydney yesterday at the hotelier's "extraordinary milestone" to encourage more Aboriginal and Torres Strait Islanders into the tourism division (see page four).

"Tourism has been no exception" at failing to tap into one of the nation's "most enduring resources", Indigenous Australians, Baffsky said.

Businesses such as the arts, sport and entertainment offer role models for Indigenous people, and why shouldn't the tourism and hospitality industry, Baffsky questioned.

"It is in fact, in the work place where Aboriginal role models are most needed, showing younger Indigenous people that they have the opportunity to succeed in a sustainable way, within their own comfort zones," he remarked.

Baffsky said a prime reason for international travellers to travel to Australia is to engage and have an awareness of Australia's indigenous culture.

"The truth is, until now, they leave here very disappointed."

He cited Uluru as an example,

questioning why some tour guides are Irish, and why are companies using non-Indigenous didgeridoo players, "something that in some ways is extraordinarily hard to believe."

Baffsky praised initiatives in the Kimberleys' Home Valley Station in WA, which is owned by the ILC, and Mossman Gorge in Qld.

While the majority of job opportunities in Australia are created in cities, the work being done in outback communities, such as Home Valley Station is "most encouraging," he said.

Baffsky said Home Valley Station is a "very positive role model for indigenous tourism development as indigenous trainees and mentors are central to the development of the pastoral and the tourism enterprise."

There, Indigenous students and communities are benefitting from tourism traineeships that have been put in place.

Baffsky said "education and meaningful work in a supportive environment is the best answer to solve the crippling issues of disproportionate indigenous poverty, crime poor health and a multitude of other issues.

"To achieve success, we need the tourism industry as a whole.. to participate and provide fully in intergrated programs which are replicated throughout the industry, if we are to seriously address the issue," he said.

Footy tipping column

CONGRATULATIONS to Meghan Flood of Scenic Tours who was the Round 1 winner in **Travel Daily's** NRL Footy tipping comp.

Each Tue, **TD** will highlight the name of the winner in a special comp box within the issue - pg 3.

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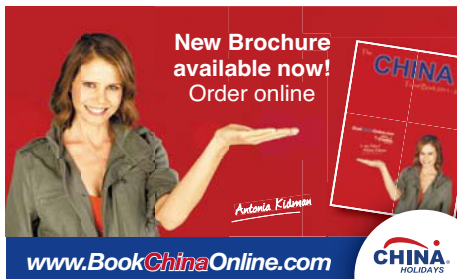
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Tourism careers showcased online

THE Australian government has introduced its long awaited Discover Tourism careers portal (**TD** 14 Mar), aimed at driving up enthusiasm among school leavers to enter the travel industry.

The discovertourism.com.au website "is a one-stop-shop for career pathways, training opportunities, qualifications required, lifestyle elements with real-life insights and job profiles,"

said Commonwealth Minister for Tourism, Martin Ferguson.

It provides browsers with info on travel and hospitality industry job descriptions and where they are located, and ties employers with employees.

"It is an entry point for information on careers in the industry - matching the willing with the able," he said.

Minister Assisting on Tourism, Senator Nick Sherry said tourism GDP was about \$34m last year, so "it's imperative we attract people with the right skills."

A CD-ROM is also available as an interactive resource for schools, employment groups and tourism bodies.

Agency closures

THE Travel Compensation Fund has advised of the closure of Jetalong Travel, of Morley WA (ABN: 19 064 737 060) due to the agent ceasing to trade.

TQ3Navigant's branch location in Melbourne (ABN: 30 099 111 074) has also been voluntarily terminated from the TCF.

Profit warning for NZ

AIR New Zealand has this morning revised its previous guidance, telling investors that it now no longer expects to be profitable in the current six months (**TD** breaking news).

Just three weeks ago the carrier was more upbeat despite the Christchurch earthquake and high fuel prices, but today said the financial impact of the quake is now more severe than expected.

"Further, the recent tragic events in Japan will also impact revenue in that important market," the statement added.

Based on current fuel prices and demand trends, the company does not expect to be profitable in the second half year and full year normalised earnings are expected to fall below \$100m.

Wu phones back up

WENDY Wu Tours has confirmed to **Travel Daily** that its phone system outage problem (**TD** yesterday) has been resolved, with all phone lines now up and running as normal.

Window Seat

GARAGE sales aren't usually classed as tourist attractions, but the sale of a number of items from the estate of the Netherlands' late Queen Juliana is drawing big crowds.

Auction firm Sotheby's is selling off "property from the stores and attics" of several royal residences, with items incl typical white elephants such as old garden furniture and cheese slicers on display at the Sotheby's Amsterdam showroom.

The former monarch died in 2004, and proceeds of the auction are going to charity.

Like most garage sales the objects on show include an old dinner set - however this is a Doccia Ginori porcelain one dating from the late 18th century - which has a reserve price of €40,000 (about A\$57k).

PERHAPS this will help to improve his shattered image.

Charlie Sheen has pledged to donate \$1 from each ticket for a series of upcoming stage shows to a Red Cross appeal to help victims of last Fri's Japanese earthquake and tsunami.


Sheen, whose bizarre rants have attracted significant public attention in recent days after his sacking from TV show Two and a Half Men, has dubbed the tour "Charlie Sheen LIVE: My Violent Torpedo of Truth/Defeat Is Not An Option".

The first dates, in Detroit and Chicago next month, sold out in just 18 minutes, setting a new record for the Ticketmaster website.

NRL Rd 1 Winner

CONGRATULATIONS Meghan Flood
from *Scenic Tours*

Meghan is the top point scorer for Round 1 of *Travel Daily's* NRL industry footy tipping competition, and has won two tickets to experience The Express Climb, courtesy of BridgeClimb Sydney



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3rd Prize: Apple iPad 2, courtesy of **Compass Car Rental**



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Accor given a RAP for policy



ABOVE: Accor Asia Pacific received acclaim by the NSW Government and Reconciliation Australia yesterday at the launch of the hotelier's new Indigenous recruitment/training program.

Dubbed the Accor Indigenous Reconciliation Action Plan, and in partnership with Reconciliation Australia, the group says it will commit to employing 100 Aboriginal and Torres Strait Islanders in Australia each year.

The latest initiative builds on Accor's 10-year old 'Indigenous Employment Program' which was headed by former Accor chairman, David Baffsky.

It also involves ongoing training, education, scholarships and mentoring indigenous employees across the hotelier's portfolio.

Accor Australia Vice President, Simon McGrath said indigenous employment was "something we are very proud of, for the deep history that we have in

employment and engagement.

"It's most important to us because it recognises the work that has been done by our non-indigenous and indigenous employees."

McGrath said that after a decade of addressing indigenous reconciliation, it's a topic Accor is "very comfortable" and "not frightened" to talk about.

The formal commitment to the cause was endorsed by ceo of Reconciliation Australia, Leah Armstrong who praised Accor for building cultural awareness across travel and hospitality divisions.

NSW Senator and Minister for Indigenous Employment, the Hon Mark Arbib praised Accor's RAP for its lead with traineeships and graduate pathways for Indigenous Australians.

Pictured at Sofitel Wentworth Sydney, *from left* are David Baffsky, Mark Arbib, Simon McGrath and Leah Armstrong.

St Pancras Renaissance

MARRIOTT'S new St Pancras Renaissance hotel in London opens today, with the historic building above Kings Cross Station now comprising 245 upscale rooms.

The hotel will have a special gala opening on 05 May - the 138th anniversary of its original launch as the Midlands Grand Hotel.

There's apparently so much interest in the heritage building that guided tours are provided by an official historian.

USA's NTAS launched

THE Department of Homeland Security in the USA will replace its nine-year-old Homeland Security Advisory System (HSAS) with the new National Terrorism Advisory System on 27 Apr.

NTAS was rolled out earlier this year, and enables the US Govt to broadcast alerts when there is an "imminent threat" or "elevated threat" following a specific or credible terrorist threat.

Tuesday 15th Mar 2011

New IATA RVP

THE International Air Transport Association has appointed Mauno von Leuders as its new Regional Vice President for Asia-Pacific.

He'll be based in Singapore, with his career including stints as ceo of Indian carrier JetLite and FlyNordic in Sweden, as well as being Vice President of Sales with the oneworld alliance.

IB BCN to GRU

IBERIA is set to launch twice weekly Barcelona to Sao Paulo services from 19 Jun, according to agent GDSS.

The route is expected to be operated using an Airbus A340-300 aircraft.

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Last week's \$1,000 winners are:

- Mitchell Spencer, PADDINGTON QLD
- Veronica Kasalo, TULLAMARINE VIC

Last week's \$250 winners are:

- Emma Mattson, LEICHHARDT NSW
- Sandra Paddick, KADINA SA
- Samantha Hay, SYDNEY NSW
- Brett Helliwell, MIDLAND WA
- Amanda Lay, TAMWORTH NSW
- Lynda Ostler, CARLINGFORD NSW
- Kelly Ramanaukas, HARBORD NSW
- Laura Freeman, TUGGERAH NSW
- Amanda Mclean, AMBERVALE NSW
- Gavin Sym, EDGECLIFF NSW
- Yvonne Hamilton, ST LEONARDS NSW
- Deborah Oakley, TOOWOOMBA QLD
- Lauren Ryan, NEW LAMBTON NSW
- Kate Jordan, SUBIACO WA
- Charlotte Mottram, CRONULLA NSW
- Linda Denny, DEVONPORT TAS
- Andrew Walker, BOOVAL QLD
- Sandra Innis, WILLETTON WA
- Angela Alexander, GLADSTONE QLD

Payments will be processed at the end of the month

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TA Quiksilver promo

TOURISM Australia and Quiksilver have partnered to launch a new Facebook contest which will see one merican win a trip to Australia for the 2012 Quiksilver Pro Gold Coast.

Dubbed 'Surf, Sun and Social Networking in Australia', the promo sees contestants upload their best adventure photos and answer what they think is the best adventure Down Under.

Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US1.007

The disasters in Japan and New Zealand have left financial markets stunned, but a move yesterday by the Bank of Japan to inject cash into the Japanese economy has actually seen the Yen appreciate.

The Aussie dollar is continuing its record run above parity with the US\$, and is also still very strong against the UK£, Euro and New Zealand \$.

Wholesale rates this morning:

US	\$1.007
UK	£0.622
NZ	\$1.357
Euro	€0.719
Japan	¥81.89
Thailand	฿30.60
China	¥6.53
South Africa	R6.77
Canada	\$0.974
Crude oil	US\$101.67

SQ Bollywood winners

WE were overwhelmed with entries in yesterday's *Bollywood and Beyond* Indian Film Festival competition, in which sponsor Singapore Airlines offered 12 double passes to **TD** readers.

The prizes go to the first twelve who correctly answered that Sanjeev Kapoor is the Indian chef who sits on SQ's culinary panel: **Maria Novellini** of Flight Centre Global Product; **Stacey Collyer**, FCm Travel Solutions; **Sabereen Rahman Kelly**, Consolidated Travel; **Deepti Naithani**, Voyages; **Ricardo Eugeni**, Eastern Europe Travel; **Tamie Walsh**, FCm Travel Solutions; **Laxmi Duble**, Travelforce; **Nicola Billens**, Concierge Travel Group; **Shalom Paul**, Ouffer Australia; **Todd Nelson**, Covermore Travel Insurance; **Pallavi Pallae**, Global Aviation; and **Phillip Boniface** of Travelscene Carlingford NSW.

Icon tailored program

ICON Holidays has launched a new tailored service brochure offering 40 itineraries across a range of destinations in Greece, Turkey, Egypt, India and The Middle East.

New product is also being offered in Jordan, Syria and Israel.

Icon Journeys has departures daily and tours operate with a minimum of two people.

All tours offer private guides and drivers as well as private vehicles.

Castaway appoints

CASTAWAYS Resort & Spa, Mission Beach in Qld has added Caroline Harris to its in-house marketing team.

Harris most recently held a role with Mission Beach Business & Tourism regional marketing.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

It's hard to imagine that what has taken place in Japan has actually really occurred. It is like watching a blockbuster film and thinking how did they create the special effects. Unfortunately, what we are watching everyday from the events in Japan are reality and it is devastating.

With all of the challenges faced by the world so far in 2011, this latest crisis in Japan is most overwhelming. The sheer magnitude of the events, the loss of life and the potential of the spirit of Japan to have taken such a big blow, will take some time to recover.

The travel industry has once again been called up to assist in so many ways. Stories and emails to me already identify the magnitude of this event.

AFTA is uploading information as it comes to hand on the www.afta.com.au website and will continue to provide as much information as we have available.

The DFAT website is also another valuable source for the latest information on the travel advisories to Japan. These are changing on a regular basis and as I am sure you know www.smartraveller.com.au is the best place to get this information. For now, we are in an information sharing and dissemination phase of this crisis.

It will take several weeks before any sense of what the impact these events will have on the travel and tourism industry in the future will be. It will also be a few weeks before we can establish what the best thing is to do and best way to assist Japan recover from these events. I know that we have all become "crisis hardened" but Japan will need our help and once we have a better understanding of the situation, AFTA will work on plans to do just that.

For now our hearts and minds go out to the people of Japan. Many in the travel industry have special and long term relationships with the people of Japan and I am sure everyone is thinking about their Japanese friends and all the people of Japan in this horrible time for them.

If there is information or details that you feel would assist others in the industry, you are welcome to share this with AFTA via afta@afta.com.au and we will ensure that the information is disseminated as quickly as we can.



Snowies reinstated

THE Travel Compensation Fund has reinstated Snowies Travel of Chipping Norton NSW (ABN: 97 140 121 615), after the agency was terminated on 20 Dec.

TK orders 13 more

TURKISH Airlines had signed a firm order to purchase 13 Airbus aircraft, including 10 A321s, to add to its order of 27 jets, and its existing fleet of 75.

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DriveAway Holidays

AC flies agents north for winter

ABOVE: Air Canada incentive winners returned home recently from the airline's 'Winter Familiarisation Trip 2011.

The group spent the week in the British Columbia region and were escorted by AC's corporate sales executive, Neil Westaway.

Flying direct into Kelowna the agents had more time to ski, skate, tube, climb and play ice hockey at Big White and Silver Star Ski Resorts.

Other highlights included a tour of Vancouver taking in the sites of Granville Island, Stanley Park and the Capilano Suspension Bridge.

Pictured enjoying the snow with their personal Air Canada jets, back row **from left** are: Michelle Nagy, Flight Centre Bondi Junction; Justine Couper, MTA; Patrick Hughes, CWT; and Senia



Gupte, Travelworld Hornsby.

Front: Amy Haughey, Flight Centre Engadine and Rob Crichton, Big White Ski Res.

Bahrain advice lifted

THE Department of Foreign Affairs and Trade has increased its level of advice to Bahrain to the highest level, 'Do not travel'.

The site is advising of further unrest and that Aussies should minimise their movements there.

Travel Daily

First with the news

Tuesday 15th Mar 2011

2 more WA Landscapes

GREAT South West Edge and Ningaloo-Shark Bay have been added to the Australian Gov't's National Landscape programs.

The program is a partnership between Tourism Australia and Parks Australia, with other National Landscapes including Kakadu, the Greater Blue Mtns, the Great Ocean Road and Kangaroo Island.

Accor loyalty deal

ACCOR's loyalty club A|Club is offering members a Stay 3/Pay 2 deal on select hotels in Thailand and Vietnam, for travel between 01 Apr to 31 Jul.

There's also a deal for Classic members will earn three points for every dollar spent on accommodation.

Amadeus + conTgo

AMADEUS has become an official global reseller of mobile solutions provided by technology firm conTgo.

The deal integrates conTgo products into the Amadeus corporate product portfolio, enabling the Amadeus Mobile Travel Assistant solution to be made immediately available to all TMCs that use Amadeus.

The system automatically distributes relevant travel information to passenger mobile phones at the time they need it, including details of ground transportation and hotels as well as any location-specific details identified by the TMC or employer.

TripCase update

SABRE has released a new version of its TripCase application which allows travellers to plan and track itineraries which are automatically loaded from GDS.

The new version also introduces mobile web access for users who do not have a smartphone or can't install the App, providing the same "critical trip messages" including live alerts for delayed or cancelled flights or gate changes.

WIN TICKETS TO SEE 'JUST GO WITH IT'



To celebrate the upcoming release of the new comedy "Just go with it" featuring

Hollywood A-listers Adam Sandler and Jennifer Aniston, movie sponsor Hawaiian Airlines is hosting an exclusive preview screening!

Throughout this week, five lucky Sydney-based agents will get the chance to win one ticket to Hawaiian's movie screening, which is taking place at 6pm on Wednesday 30th of March at the Sony Picture Theatre in Sydney.

For your chance to win, simply be the first person to send in a correct answer to the daily question below:

Name Hawaiian's Frequent Flyer programme, and the Australian domestic airline affiliated with it?

Send you entries to: justgowithit@traveldaily.com.au
Congratulations to yesterday's lucky winners, Kylie Hibbit from HWT Bateau Bay.



Galileo Hahn Iraq deal

GDS firm Travelport has announced a new agreement with e-ticketing provider Hahn Air which enables Galileo-connected agents in Iraq to issue e-tickets on bookings made with any of Hahn Air's 230 partner airlines.

Travelport and Hahn Air already offer similar arrangements in Afghanistan, Azerbaijan and Angola, and "plan to work together on other roll-outs in the near future".

HNL arrivals upgrade

HONOLULU Int'l Airport's arrivals building is expected to undergo a US\$2m improvement project after the state gov't said it had received bids for the work.

The refit includes a canopy replacement, new flooring in the baggage claim area and repair and maintenance work.

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LH adds to comfort

LUFTHANSA is not cutting its Business Class product (**TD** yest), instead the carrier said it is revamping its Boeing 747 aircraft to offer more space for pax.

South African Tourism delivers

THE winner of last year's South African Tourism and V Australia competition, which featured exclusively in **Travel Daily** in May, has recently returned from her trip, singing praises of the country.

Terri Dillon (pictured right) from Go See Touring spoke highly of South Africa, saying:

"Johannesburg and Soweto were reputed to be dangerous and depressing, but appeared to us fine, uplifting and inspirational."

During the trip she experienced a game drive at Kruger National Park, stayed at Royal Legend Lodge and Honey Guide Tented Camp, and did some sightseeing in Cape Town.

Cape Town lived up to Dillon's pre conceptions for being an ideal holiday spot.

"The topography was spectacular, the people warm and friendly, and the food and wine of high quality and at great prices".

V Australia spoilt Dillon with Premium Economy seats making her journey that much more enjoyable.



Vail's Epic pass back

VAIL Resorts in the US have brought back its Epic Pass for the 2011-12 Winter ski season.

The seven day pass is priced from US\$499 and allows skiers and snowboarders unrestricted access to Vail, Beaver Creek, Breckenridge, Keystone, Heavenly, Northstar-at-Tahoe and Arapahoe Basin - epicpass.com.

WIN A TRIP FOR TWO TO TAHITI

GET A BUNGALOW

Ruth Birtwistle of Travel To Go sent in the following entry:

Title: From Here To the Infinity Pool

Tagline: A journey worth taking...

Tahiti Travel Connection & Travel Daily are giving travel consultant readers the chance to win a trip of a lifetime to Tahiti & Bora Bora! On this 7 night trip you will be staying at the gorgeous and newly-renovated Le Meridien resorts.

To enter, you need to come up with a title and tag line for this imaginary Tahiti-based romance novel. Keep it short and snappy (see our example above) and the most creative entry will win this dream holiday.

Email your entries to:
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Click here for competition terms & conditions.

VS selects Smart421

VIRGIN Atlantic Airways has chosen Smart421 as its IT provider, with the partnership offering services to VS's reservation system and integration to Virgin Holiday's business.

Mazatlan drop outs

HOLLAND America Line and Princess Cruises have withdrawn port calls at Mazatlan in Mexico from now until May, due to "continuing security concerns" that include the city's tourist regions.

Kumuka Asia deals

KUMUKA is offering 20% off its Asia trips on tour codes beginning with AS, when booked and deposited by 27 Mar.

Bentours last chance

BENTOURS is reminding agents that its 20% discount on Antarctic cruises is expiring on 31 Mar.

DISCOVER Vanuatu
WHAT MATTERS



We are currently looking for **SALES & MARKETING ACCOUNT MANAGERS** to join our dynamic Sydney based team.

Ever dreamt of working as a tourist board representative for Vanuatu or Peru? As our account manager you will passionately represent the destination in Australia, implementing a calendar of sales and marketing activities. You will be required to coordinate co-operative advertising campaigns with key trade partners, train travel agents and manage a range of events, online promotions and more.

Fluency in Spanish will be highly regarded for those seeking to represent PromPeru.



If you have experience in tourism marketing, sales or product and are highly organised and motivated please send your CV, cover letter and salary expectation to Vera Huntink at jobs@gtitourism.com.au please respond before 25th March.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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TRAVEL RECRUITMENT CONSULTANT

Take a new approach within your industry

- * Sydney CBD
- * National and Global market presence
- * \$50K + bonuses OTE \$80K

TMS Asia Pacific is a well established and trusted Recruitment firm specializing in Travel, Hospitality and Tourism. Our accreditation and awards with Recruitment Industry's Best Practice is testament to our success in this niche market. In order to maximise our market potential we are looking for a dynamic consultant to join our team.

WE OFFER YOU

- The opportunity to work with an Industry Leader
- Generously tiered commission scheme
- Relaxed working environment
- Top Client List with growth potential
- Established candidate database

YOU WILL BE REWARDED WITH

- Bonus rewards for your performance
- Unique Team and Personal Incentives

IF YOU HAVE

- A passion for sales
- Travel Industry background
- An ability to build and maintain client relationships
- A desire to reach set KPI's and targets
- Excellent communications skills

And would like to work with a successful, specialized Recruitment Company then we look forward to receiving your confidential application. Only short-listed candidates will be contacted to complete our interview process.

Please provide your updated CV, along with a cover letter to hr@tmsap.com



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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

BECOME PART OF THE AA FAMILY!

TRAVEL RECRUITMENT CONSULTANTS X 2

SYDNEY & MELBOURNE BASED

SALARY PACKAGE CIRCA \$65K + BONUSES

If you are tired of organising travel itineraries, sick of working late nights and weekends and want to escape the shopping mall environment, this may be the ideal change for you! Due to an amazing increase in demand, we are now in need of top consultants to join our Perms division in Sydney and our Temps Division in Melbourne.

As part of our successful team, your role will involve assisting candidates with their career advancement, organising client introductions, nurturing and building key client relationships and confirming job offers.

Your generous salary package will provide an excellent remuneration package and great bonuses including exotic annual staff conferences, up to 25 days paid holiday leave and so much more.

Essentially, we are looking for a confident, enthusiastic travel professional that enjoys providing the highest level in customer service, working in a close knit team & meeting sales targets.

APPLY TODAY AND YOU WILL NEVER LOOK BACK!



BIG APPLE CALLING ENTERTAINMENT CONSULTANT NEW YORK, SALARY \$70K USD +

Fancy working, shopping and living in the ever cool Manhattan? If you are an experienced groups corporate consultant who wants to work on entertainment accounts, this is your chance to make it in NEW YORK! Working for this leading UK Entertainment travel company you could be booking the industry's biggest names. A valid USA passport or green card/US work visa is essential.

GOT THE GIFT OF THE GAB?

SALES & MARKETING/MEDIA /PUBLIC RELATIONS
SYDNEY (CBD) – UP TO \$40 PER HOUR.

Do you have extensive experience in public relations and promotions; established & diverse media relationships & networks (particularly within the travel and tourism industry); a high level of communication & presentation skills; a previous track record in event organisation and Tertiary qualifications in media/marketing? If so, this is an exciting long term temp contract; this could lead to a permanent role!

SWEETEN THE DEAL

CORPORATE TRAVEL CONSULTANTS (MULTI-SKILLED) X 5
MELBOURNE – SALARY PACKAGE TO \$55K

Escape the chicken coup whilst still enjoying all the benefits a larger company can provide! Our client is a successful global TMC with a boutique feel and due to new business acquisition; they require Melbourne's best multi-skilled corporate travel consultants to join their team. Highly experienced retail or corporate consultants will receive a generous salary package and will have opportunity for future internal progression.

CHANGE YOUR STRIPES

WHOLESALE TRAVEL CONSULTANT
PERTH (INNER) – SALARY PACKAGE TO \$43K + OVERTIME

Are you an experienced retail travel consultant thinking of moving into wholesale travel? We currently have an exciting opportunity for you to do just that! You will be working within a very social team and enjoy a variety of enquiries as you assist travel agents put together exciting itineraries for their clients. A minimum of 6 months experience within the travel industry and a bright, positive personality is required!

SPOILT FOR CHOICE!

RETAIL TRAVEL CONSULTANT
NORTHSIDE BRISBANE LOCATION - \$45K OTE

Are you looking for a work/life balance? Want potential to grow and move to different avenues in your company? Then read on! Here's your chance to satisfy your hunger and work for the best in the business! Not only can you work close to home in this busy agency where walk-ins will keep your diary full and staff are treated as a priority, but you will also enjoy great incentives and \$\$\$\$. Min 12m Retail Travel consulting experience is required. Apply today to avoid disappointment.

DO FACE TO FACE CLIENTS MAKE YOU SCREAM?

DOMESTIC ONLINE CONSULTANT
BRISBANE CBD - \$44K PACKAGE

Sick of face to face contact with clients? Over doing endless quotes and not converting the booking? Then make your move before you rip your hair out! This is a perfect role for a retail consultant looking for a change and stepping into the corporate world. Join this global company and enjoy top training and career progression. Minimum 12 months retail or corporate experience is required. Strong attention to detail also a must. This position won't last so APPLY NOW!



Discover Switzerland



Your Invitation

Switzerland Tourism, Swiss Travel System and their regional partners are coming to town.

We invite you to enjoy some Swiss hospitality and learn more about Switzerland including...

ATTEND THE
EVENT FOR YOUR
CHANCE TO
WIN
A HOLIDAY IN
SWITZERLAND



The Opportunity to taste *Swiss Wine, Chocolate and Cheese* plus the chance to WIN loads of prizes including 'A Holiday in Switzerland', and pick up some goodies!

[CLICK HERE TO RSVP](#)

March 21	Sydney (Mercure)
March 22	Perth (Mercure)
March 24	Melbourne (Mercure)

*All events are from 6pm to 9pm. (except Sydney which starts at 6.30pm)

Presenting Partners



In Association With

