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Travel Daily

First with the news

Wednesday 16th March 2011

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VA Europe agent rates

BREAKAWAY Travelclub has today announced the availability of special travel industry fares on V Australia to Abu Dhabi and onwards through to Europe.

Prices lead in at \$769+taxes to LHR/MAN/CDG/FRA/AUH/DXB - details at travelclub.com.au.

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2010 domestic tourism flat

DOMESTIC visitor nights rose just 1% last year, with Aussie residents spending a total of 260 million nights away from home in Australia during 2010.

Tourism Australia has today released the results of its National Visitor Survey to 31 Dec, with 49% of domestic travellers listing holiday as their main purpose - up just 0.3%.

VFR comprised 30%, while business overnights were 15% of the total domestic visitor nights - up 5.1% but with a 0.7% drop in expenditure.

Total domestic visitor expenditure showed similar lacklustre results, up just 1% overall vs 2009, to \$42.8 billion.

The results maintain the slow performance of the domestic market which has seen an ongoing decline since Jun 2008.

Lobby group TTF Australia said the figures show that the creation of new products and experiences are vital to "entice Australians to holiday at home".

SilverLeaf expansion

ROCKY Mountaineer will move its WhistlerDome rail carriages off the Vancouver-Whistler route in 2012, and dedicate them as 48 special 'SilverLeaf' Vancouver-Banff departures, **TD** can reveal.

MEANWHILE Rocky Mountaineer is also promoting the new SilverLeaf service with a special bonus of a free day trip plus a night in Vancouver - **p10**.

SIA load factors dive

SINGAPORE Airlines has reported a 0.6% increase in Feb passenger numbers to 1.27m.

However the slight lift was accompanied by a 5.4% boost to capacity, meaning the carrier's passenger load factor fell 4.8 points to 75.1% for the month.

Load factors were down across the board, with Americas routes falling 8.5 points to 68.3%; Europe down 8.7 points to 72.5%, South West Pacific falling 4.8 points to 82.7% and West Asia and Africa down 1.4 pts to 70.9%.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (**click**)

- AA Appointments
- Inplace Recruitment
- Rocky Mountaineer

QR cracks a ton

QATAR Airways has today announced its biggest ever global promotional campaign, to coincide with the launch of its one hundredth destination.

QR will debut scheduled flights to Aleppo in Syria on 06 Apr (**TD** 12 Nov), with an online promotion at www.qatarairways.com/100 offering consumers the chance to win one of 100 pairs of free tickets to its global destinations.

The carrier also said it would announce a "fabulous global offer" before the Aleppo flights commence, which will only be accessible via its own website.

QR's most recent route launch was Stuttgart on 06 Mar, with upcoming additions including Shiraz in Iran on 05 Jun, Venice on 15 Jun, Montreal on 29 Jun, Kolkata on 27 Jul, Sofia in Bulgaria on 14 Sep and Oslo on 05 Oct.

The rapid expansion still doesn't include QR's long-awaited flights to Sydney, which were initially announced as starting last year.

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Austrian stays up 11%

THE number of Australian/NZ arrivals and overnight stays to Austria rose 11% during 2010, compared to the year prior.

ANTO chief Astrid Mulholland-Licht told **TD** this morning that top destinations included Salzburg, up 21%, with Innsbruck increasing 11% and Vienna 9.3%.

Growth is set to continue, with the imminent launch of further Emirates flights to Vienna lifting frequencies to 13 per week.

Record 2012/13 for P&O

P&O CRUISES has doubled the number of short cruises in its new 2012/13 program released this morning (**TD** breaking news), with the voyages on sale from 31 Mar.

There are 24 cruises shorter than a week, including more of the popular themed cruises based around comedy and cuisine.

And the itineraries also include seven departures homeported out of Melbourne, with the return to the Vic capital in contrast to previous false reports in another trade publication.

South Australia will be a new focus for the cruise line, with a coastal voyage calling at Port Lincoln and Kangaroo Island for the first time, while destinations also include Tasmania, Indonesia, northern Queensland and the Pacific Islands.

Special features include "front row seats" for the Nov 2012 total solar eclipse, with both *Pacific Jewel* and *Pacific Dawn* sailing to points offering the best vantage points for the phenomenon.

Pacific Dawn and *Pacific Sun* will operate 36 voyages out of Brisbane, while *Pacific Sun* will

return to Fremantle, offering a mix of short breaks, WA cruises and voyages to Asia between Aug and Oct 2012.

Auckland will see the return of *Pacific Pearl*, with five Pacific departures of between 3 and 15 nights between Apr and May 2013, and there are two special heritage-themed voyages to mark 80 years since P&O's first Australian cruise in Aug 2012.

GTA signs Protea

GTA by Travelport has signed an "enhanced multi-year agreement" with South African hospitality group Protea Hotels, which was owned by Australia's Stella Travel and Hospitality during the disastrous MFS interlude.

The new GTA pact incorporates all of Protea's 120-plus properties across Africa.

AKL COO resigns

AUCKLAND International Airport chief operating officer Tony Gollin has resigned from his position, and will leave the company effective 08 Apr.

Travelzoo hits 3m

TRAVELZOO Asia Pacific has increased its membership by 50%, adding almost 1 million extra subscribers in the last 12 months.

The company said yesterday that more than 3 million people in the region now receive its weekly Top 20 listing of specially selected travel deals.

The local releases include versions for Australia, China, Hong Kong, Japan and Taiwan, as well as an Asian edition in English.

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Just back from Japan

ABOVE: This group of top achieving Jetset and Travelworld agents have just returned from what will probably be the last fam to Japan for some time.

The 17 were hosted by JTG Retail Network chief Warwick Blacker and head of sales Julie Primmer, travelling courtesy of Japan Airlines.

They visited Tokyo and Kyoto, with a special awards ceremony held at the Four Seasons in Tokyo with categories including national

revenue consultant, consultant of the year and national Rising Star.

The overall winners are pictured above from left: Elizabeth Johns, Jetset Marion; Warwick Blacker; Janelle Stevens, RACQ Townsville; Len Pasalich, Cathie Rice Travelworld; Nicole Howard, Seniors Holiday Travel; Julie Primmer; Amy Kelly, Travelworld Karratha; Jessie Marke, Travelworld Central Melbourne; and Danny Roche and Dianne Preston, Jetset Travelworld BDMs.

Contiki combined

CONTIKI has launched an Australia and New Zealand brochure for 2011/12, with the Australasian product being displayed in the one program for the first time ever.

The company made the move "following a growing trend of young people booking back to back tours in these regions."

APT themes cruises

APT has introduced a series of themed European river cruises for its 2011 program, with the release of a new European Discovery Cruises brochure.

Itineraries include the Culinary Mastercruise; Artistic Visions of Europe and Autumn Foliage tours.

APT SuperDeals are being offered with savings up to \$1000 off per couple on select voyages on bookings made by 31 May - more info 1300 278 278.

CWT business growth

CARLSON Wagonlit Travel recorded a 13.5% rise in business sales volume at US\$24.3 billion, during 2010, with the company saying the key indicators show that global business travel in on the rise.

Asia Pacific was the strongest region, with transactions managed by CWT up 27.7% year on year, followed by Latin America (+18.4%), North America (+12.7%), and Europe, Middle East and Africa (+6.6%).



Window Seat

AIR New Zealand has launched an innovative promotion which will see one lucky customer win the use of a Q300 plane for a day.

The Grabaplane competition targets NZ consumers, inviting them to register their own "themed flight" at the www.grabaseat.co.nz website and then encourage 40 friends to also register their details.

Once the flight is full the details are forwarded to an Air NZ judging panel who will select the best entry - and the winner will "take off with 40 of their closest friends" on Sun 24 Apr to any one of NZ's 26 domestic destinations.

LET'S hope this isn't an omen.

The newly revealed London Clock - designed to build anticipation by counting down the days until the 2012 London Olympics - has stopped dead.

The unfortunate incident has seen the sands of time draw to a close - exactly 500 days, seven hours, six minutes and 56 seconds short of the 2012 goal.

"We are obviously very disappointed that the clock has suffered this technical issue," said a spokesperson for the clockmaker Omega, who said technicians were working (around the clock?) to get the timepiece functioning as soon as possible.



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Must be self motivated and posses good selling skills.

Expressions of interest to jim@bht.com.au

Wednesday 16th Mar 2011

Creative LA special

CREATIVE Holidays is offering V Australia airfares to Los Angeles priced from \$1379 ex MEL, on sale until 31 Mar, and travel between 03 May-30 Nov.

The package incl economy class airfares, two nights at Crowne Plaza Beverly Hills, and a bonus AUD\$100pp Duty Free voucher.

Orbitz for Business adds rail search

ORBITZ for Business has entered into partnership with SilverRail Technologies to add new online rail search and booking capabilities.

The site will allow bookings on all US based Amtrak destinations, with the company planning to expand into the Canadian and European markets in the future.

Sofitel Morocco hotel

SOFITEL Luxury Hotels has opened its seventh property in Morocco - the Sofitel Essaouira Mogador Golf and Spa.

Siteminder signs Pan

PAN Pacific Hotels Group is the newest company to partner up with online hotel distributor, SiteMinder, in a move that will allow the hotel company to manage its own online inventory by connecting its Opera CRS to distribution channels such as Expedia, Orbitz, Wotif and Agoda.

BA adds sun from LON

BRITISH Airways is launching 39 flights weekly from London City Airport over the summer season.

Four weekly flights to Faro are scheduled to begin on 07 Jun, with a thrice weekly Malaga service starting the following day.

Nice will increase to double daily from May til Sep, and from Jul to Sep, Palma and Ibiza will rise from four to 10 flights weekly.

Grace exhibition

BENDIGO Art Gallery in Victoria will feature an exhibition of clothes worn by Monaco's Princess Grace, open from 10 Mar-22 Jun.

The exhibition, which recently closed in London, attracted more than 200,000 visitors.

On display will be spectacular film costumes Grace wore in Alfred Hitchcock's *Rear Window*, and haute couture gowns from Dior, Chanel and Givenchy.

Cuddling up with Monaco



ABOVE: A delegation from the Monaco Govt is visiting Australia to promote what they call *the most romantic city in the world*.

Noted as the playground of the rich and famous, the delegation announced in Sydney yesterday that there's been a 36% increase in the number of overnight stays by Australian tourists in the past year to the tiny Principality.

"We are the second smallest country in the world with only 35,000 residents, but last year we recorded 4.5 million day visitors to Monaco and over 400,000 cruise passengers," said Jean-Francois Gourdon, Director of Communications for the Monaco

Govt Tourism & Conv. Authority.

He said Monaco is the perfect place for the incentive market with over 700 cultural events taking place each year, ranging from opera, ballet, Philharmonic concerts, jazz festivals and the Monaco Grand Prix.

"And we have more chefs concentrated in the one place than anywhere else in the world, making for an incredible gastronomic experience."

Pictured **from left** are Jean-Francois Gourdon, Alison Roberts-Brown, Monaco Govt T & C Authority Aust. rep, and Benoit Badufle, dir. sales & marketing Asia Pacific, SBM Hotels & Casino.

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Brindabella points x2

CANBERRA-BASED Brindabella Airlines is offering double Qantas frequent flyer points for FQ flight bookings between 01 Mar-30 Apr and travel 01 Mar-30 Jun.

Biman prepares for Dhaka expansion

FURTHER details of the growth of Bangladeshi carrier Biman Airlines have emerged, including its plan to operate flights to Australia (**TD** yesterday).

The airline has informed the US Department of Transportation that it wants to resume services to New York, via Manchester, from as early as May this year.

In a request lodged last week, Biman said it intends initially to operate twice weekly services from Dhaka to New York City using a wet-leased aircraft, before moving to thrice weekly.

Under its current Category II Civil Aviation Authority, Biman is unable to fly to points in the US, but BG said it is leasing suitable aircraft that would enable it to start almost immediately.

"As per projected fleet availability, Biman expects to commence its JFK operations in May 2011," the carrier said.

By Nov 2011, Biman will have its own Boeing 777-300ER jet, which could see its operating

level upgraded to Category I.

The 63-page DoT submission includes information on BG's key management, a copy of its AOC and future global destinations.

The carrier also said it would "continue to provide comparable rights to US carriers" if its application was approved.

Among the cities listed is a proposed new non-stop route between Dhaka and Sydney, with other new international destinations including Milan, Paris, Guwahati and Male.

By 2013/14, Biman said it plans to have a fleet of 21 aircraft, including four 777-300ERs, two 777-200ERs and four 777-200s.

Its two DC10-30s will be retired from the fleet in 2012/13.

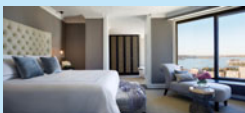
Kumuka Asia deals

KUMUKA is offering up to 12.5% off its Asia trips paid in full, as well as 20% commission on Asia tours booked and deposited by 27 Mar (**TD** yesterday).



Accommodation Updates

WELCOME to Accommodation Updates, **Travel Daily's** Wednesday feature. If your property has undergone some recent changes of which you would like to make the industry aware, send a brief description to accomupdates@traveldaily.com.au.



Four Seasons Hotel Sydney has completed a \$1.6 million upgrade of its four signature suites - Presidential Suite, Deluxe Royal Suite and two Royal Suites. The rooms, located on the 34th floor, offer panoramic views of the Sydney Harbour Bridge and Opera House and have been refurbished by Bates Smart to evoke a feeling of warmth, elegance and refinement. The Presidential suite offers a four poster bed with linen canopy and a large central bathtub to take in the views, while the Royal Suites offer "penthouse glamour".



Movenpick Hotels and Resorts has further expanded in the United Arab Emirates with the opening of **The Movenpick Hotel Deira** in Dubai. The 216 room property is a five star resort located 15 minutes from the international airport, close to the metro station for easy access to six golf courses and the Spice and Gold Souks.



W Hotels Worldwide has opened its 39th hotel globally and its first in Taiwan, with the new **W Taipei**. W Taipei will feature an assortment of signature restaurants and lounges, offer more than 30,000 square feet of meeting and event space and 405 guestrooms and suites. The brand will also shortly debut the W London which will be its 40th property across the globe.

Egencia mobile deal

EGENCIA has produced new mobile features and capabilities for its business travellers and corporate clients as part of its mobile strategy for 2011.

The first mobile release, expected in the second quarter of the year, will include a smart itinerary, flight schedule and online check in, interactive maps, "Click to call" Egencia customer service link, weather forecasts and security features.

The first roll out will be accessible on iPhone and mobile web enabled devices.

Starwood new site

STARWOOD Hotels and Resorts Worldwide has launched a new website at sbg.com/resorts to help travellers plan and book their resort escape.

Voyages appointment

VOYAGES Hotels & Resorts has appointed Meredith Baxter as its new Inbound Sales Manager.

Baxter, who is the current chair of Young ATEC NSW, was formerly Voyages Int'l Sales Coordinator and returns to the operator after a stint at Territory Discoveries.

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GROUPS COORDINATOR

Sydney based

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To apply, forward your CV and covering letter to recruitment@globusfamily.com.au with the position title in the subject line by Friday 18 March 2011.

PLEASE NOTE: Applications will not be accepted via recruitment agencies before the closing date.

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or email adele@inspiredtravel.com.au

Wednesday 16th Mar 2011

WIN TICKETS TO SEE 'JUST GO WITH IT'



To celebrate the upcoming release of the new comedy "Just go with it" featuring

Hollywood A-listers Adam Sandler and Jennifer Aniston, movie sponsor **Hawaiian Airlines** is hosting an exclusive preview screening!

Throughout this week, five lucky Sydney-based agents will get the chance to win one ticket to Hawaiian's movie screening, which is taking place at **6pm on Wednesday 30th of March at the Sony Picture Theatre in Sydney.**

For your chance to win, simply be the first person to send in a correct answer to the daily question below:

How many services will Hawaiian offer from SYD to HNL between April and August?

Send you entries to:
justgowithit@traveldaily.com.au

Congratulations to yesterday's lucky winners, **Stacey Collyer** from **FCm Travel Solutions.**



Swissotel appoints

SWISSOTEL Sydney has named Ross Buchanan as its new Director of Revenue & Marketing and Shobith Pal as its new Food and Beverage Manager.

Wong gives away \$1K

HELEN Wong's Tours is offering travel agents the chance to win a \$1000 Coles Myer voucher for their agency by registering on 'agent registration promotion'.

Agents can sign up until 5pm on 29 Apr, with all entrants going into a draw with the winner announced after 03 May.

Enter at helenwongstours.com.

Arnie at GBTA conv.

FORMER Californian Governor and movie star legend, Arnold Schwarzenegger, has been named as a keynote speaker for the Global Business Travel Assoc. Convention to be held in Denver during Aug.

"His international success as an athlete, entrepreneur and public servant are a model of what an interconnected world has to offer," said GBTA president and ceo Craig Banikowski.

SriLankan adds route

SRILANKAN Airlines has launched a new daily service to Kochi, as well as adding capacity to Karachi, Bahrain, Doha and Muscat.

Chicago growth hope

US Transportation Secretary Ray LaHood has announced a US\$1.17 billion agreement with United Airlines and American Airlines to progress the expansion of O'Hare International Airport in Chicago, which he says will "help ensure America can win the future".

The deal is part of the existing O'Hare Modernisation Program, which will eventually see the airport have eight runways as well as other improvements to deal with ever-increasing traffic.

As a key US domestic hub O'Hare is one of the busiest airports in the world, with over 60 million passengers a year, and LaHood said the expansion is a "landmark achievement that will benefit air travellers throughout the entire nation".

The UA and AA agreement will allow increased construction activity through the upcoming summer peak travel season without creating major delays for passengers.

Sports Events Aust.

SPORTS Events 365 now holds a presence in nine countries after the launch of its Australian based service recently.

The online ticketing firm offers tickets to sporting events in the United Kingdom, Europe, Russia, Israel and Turkey.

Travel agents can earn 7% commission on all ticket bookings made online, using code bf45ht at sportsevents365.com.au.

Anantara Phuket agent wins

NATASHA Velic of Show Group Travel in Sydney and her husband will celebrate their wedding anniversary this year in Phuket, after she won **TD's** Anantara Phuket Villas comp.

The Velics will travel in style, flying Business Class with Strategic Airlines, and spend five nights in a pool villa at the sensational Anantara Phuket Villas.

Velic is pictured here getting to know the product she's about to experience more intimately.



MEANWHILE, Anantara Phuket Villas is offering members of the travel industry the chance to experience the property first hand, with rates priced from THB5,900 (AU\$195) per night, in a pool villa with brekkie for two.

Thredbo winter brox

THREDBO has launched its 2011 Winter Planner, offering ski season packages and accom.

The planner can be ordered online at <http://bit.ly/hpH42G>.

Speedier NSW/Qld rail

THE Federal Govt has begun work on reducing curves on the main rail link between Newcastle and the Queensland border in order to cut transit times.

"A faster, safer and more reliable rail network is central to the Gillard Labor Government's broader efforts to boost national productivity, take pressure off our highways and reduce Australia's carbon footprint," said Transport Minister, Anthony Albanese.

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Key responsibilities for the role include providing support on Sabre Pacific product functionality, system troubleshooting and assisting with complex account reconciliation and general accounting enquiries.

To succeed in this role you will need an intermediate level of accounting knowledge, with a minimum of 2 years accounting / bookkeeping experience within the travel industry. A key requirement is a strong communicator with the ability to empathise with customers and solve problems quickly. A working knowledge of native Sabre, Sabre Agency Manager, Tramad or similar mid-office products is desirable.

This is an ideal opportunity for someone looking to take that next step in their accounting/travel career. On offer is the chance to work in global organisation that offers a rewarding work environment and opportunities for career growth into other areas of the business.

If your background meets the criteria outlined above, please send your cover letter and resume to scott@sabrepacific.com.au or call 02 8204 2624 for a confidential discussion. Applications close Wednesday 23rd March.

Wednesday 16th Mar 2011

Avalon opens regos

AVALON Waterways has opened pre-registrations for travellers keen to cruise in 2012, allowing them to secure their first choice when the company's program goes on sale in the coming months.

Avalon has also today released a new Groups Preview 2012 brochure, with next year's itineraries on sale at 2011 prices plus additional savings of up to \$1000 per person.

More details on 1300 130 134.

AC/TACA/LACSA pact

AIR Canada is seeking to begin a codeshare partnership with TACA International Airlines on routes between Canada, the US and Central America.

The Canadian carrier has also told the US government it wants to allow Lineas Aereas Costarricenses SA (LACSA) to codeshare on similar services.

The plan includes allowing Air Canada to place its code on TACA or LACSA metal from Guatemala, El Salvador, Costa Rica, Nicaragua and Honduras to US points.

Under its proposed alliances, the applicants have said that both TACA and LACSA will not carry any local traffic between the US and Canada.

WA Flighties go bush



ABOVE: Gap Adventures and South African Tourism recently hosted a fam to South Africa.

The Flight Centre Limited WA agents who were on the educational were lucky enough to spot all of the Big 5 in Kruger National Park.

Other highlights of the trip included meeting the children from the Shalati Community Project, patting a cheetah at Moholoholo rehabilitation centre for injured and poisoned wildlife, and visiting a Swazi homestead and lunching in Soweto.

Pictured above enjoying Sundowners in Manyeleti Game Reserve from left are: Gerhard "Guts" Swanepoel, Gap Adventures CEO; Erryn Morris, Flight Centre Mundaring; Georgina Skliros, Student Flights Curtin; Catherine "Cat" McGill,

FC Southlands Boulevard; Keith Scanlan, SF Nedlands; Tania Pickering, ET Galleria; Lisa Widenbar, SF Fremantle; and Jules Morgan, Gap Adventures Road Warrior WA.

WIN A TRIP FOR TWO TO TAHITI

GET A BUNGALOW

She lost her key...

...he had a suite solution

Le MERIDIEN

Andy Perry of Travelforce sent in the following entry:
Title: Dora the Explorer gets lost in Bora
Tagline: He suggested coffee... and ended up with Tahiti

Tahiti Travel Connection & Travel Daily are giving travel consultant readers the chance to win a trip of a lifetime to Tahiti & Bora Bora! On this 7 night trip you will be staying at the gorgeous and newly-renovated Le Meridien resorts.

To enter, you need to come up with a title and tag line for this imaginary Tahiti-based romance novel. Keep it short and snappy (see our example above) and the most creative entry will win this dream holiday.

Email your entries to:
tahiticomp@traveldaily.com.au

Click here for competition terms & conditions.



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Oz electric road trip

US electric vehicle maker Tesla Motors has today launched an 'Oz Goes Electric Tour', in which its Tesla Roadster (the world's only electric sports car) will be showcased in a series of events along Australia's east coast.

The Tesla Roadster - which is popular with a number of movie stars and celebrities in Los Angeles - holds the world record for distance driven on a single charge, achieved on a 501km road trip in Australia.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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CRUISE
WEEKLY

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**A DREAM ROLE IN GODS COUNTRY
SENIOR TRAVEL CONSULTANT**

SUTHERLAND SHIRE– SALARY PACKAGE TO \$45K + incentives
This successful, award winning retail travel agency in the Shire is looking for a senior consultant to join their winning team. You will be working on a range of international and domestic bookings, mostly high end. You will have min 2 years travel industry experience with CRS and international airfare knowledge. Excellent sales and communication skills are a must. You will be working in a large and successful agency close to home. An excellent salary plus a great bonus scheme...

**IT ALL HAPPENS BEHIND THE SCENES
PRODUCT LOAD CONSULTANT x 3**

SYDNEY CBD – SALARY PACKAGE CIRCA \$45K +

Have you always dreamed of moving into product? Do you have knowledge of native Calypso? This is an opportunity to join a leading wholesaler in their expanding product department. You will be responsible for loading and updating contracts and product information into the database so attention to detail is key. Supplier contact is also involved so you must have great written and verbal communication skills. Apply now as these opportunities don't come around often.

**IT IS TIME TO MAKE A CHANGE
RETAIL TRAVEL CONSULTANTS**

MELBOURNE– SALARY PACKAGES UP TO \$55K(OTE)

Retail Travel Consultants– you now have a choice!
With fantastic roles currently available in leading agencies located in Melbourne's North, West, East, South East and CBD, there has never been a better time to register with AA and land the retail role you have been dreaming of. If you are an experienced retail travel consultant with strong CRS skills, one of these positions could be yours.. **APPLY TODAY!**

YOUR FUTURE STARTS HERE

WHOLESALE TRAVEL CONSULTANTS X 12

MELBOURNE (S/E)– SALARY PACKAGE UP TO \$45K + FAMILIS

Are you looking to begin or progress your career within wholesale travel? Join the largest wholesaler in Melbourne and you will be working in a company that will give you room to grow. Working on a range of fabulous destinations around the globe, you will be given the opportunity to expand your skills and will receive excellent benefits such as regular educationals, travel discounts and incentives.

**WAKE UP TO A BRIGHTER DAY
CORPORATE TRAVEL CONSULTANT**

PERTH (INNER) – SALARY PACKAGE TO \$55K

Are you an experienced travel consultant looking for a brighter future? Join this outstanding company and enjoy a top salary package, 10% super, travel discounts, supportive management and a friendly team. Our client is looking to secure multiple candidates at the moment due to new business and growth. You will be a highly skilled travel consultant with strong CRS skills who has worked within retail or corporate travel.

TAKE THE DRIVER'S SEAT

SENIOR RETAIL TRAVEL CONSULTANT / MANAGER

PERTH (EAST) – SALARY PACKAGE TO \$65K + BONUSES

This retail travel agency is one of the most known agencies in Perth & are award winning. Due to dramatic growth, the owners of this agency is seeking a Senior Travel Consultant to lead the team & eventually step up to Office Manager. To be successful you must have a strong retail travel sales background (face to face) & possess leadership qualities. Salary negotiable depending on experience.

**FIRST CLASS ALL THE WAY
RETAIL/CORPORATE CONSULTANT
BRISBANE CBD - Up to \$46K PKG**

Tired of enduring the high sales pressure and boring itineraries a face to face retail travel office provides you? You can now enjoy the finer things in life working in this great office! This boutique agency specialises in high end leisure and corporate travel, so the emphasis is providing service that goes above and beyond client expectations. You'll never get bored with the diverse range of travel you will be selling here. A fab salary with plenty of perks and incentives is on offer, including only working Mon to Fri only. Min 2yrs experience required.

**WHISTLER, CORONET PEAK, ASPEN, ST MORITZ
INTERNATIONAL SKI SPECIALIST
BRISBANE NORTHERN SUBURBS – \$45K + OTE**

Love the snow season? Want to take advantage of working for a ski specialist? You can get your board wet more often with all the international fams you'll be getting here. You'll enjoy the best of both worlds being a wholesale and a retail consultant. This company offers a great base + incentive structure as well as a strong client base and a fun working environment. Join this small dynamic team and love your job once again. Strong international ski knowledge req'd.



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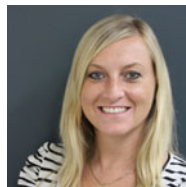
Ben Carnegie

Corporate Team Leader

Come and join this boutique agency and take a step up in both responsibility and salary! Our client dabbles in both the corporate & corporate leisure markets. Manage a team of up to 15 consultants and expand your horizons by attending account pitches with the MD. Multiple accounts of varying size, Sabre & Tramada preferred, all systems considered.

- ▶ Take a step up in responsibility and salary!
- ▶ Sydney CBD
- ▶ Up to \$65K + super

Call or email Ben for more details.



Liz Vibert

System Support - Help Desk

Our client is a travel industry service provider. They have an excellent reputation, are a stable company and continue to expand. This role involves finding solutions to customer queries via help desk calls and emails, providing follow up & conduct training sessions when required. Wholesale or Retail travel exp, a technological focus & strong customer service required.

- ▶ Work Monday to Friday only!
- ▶ Fantastic modern North Sydney offices with ocean views
- ▶ Salary up to \$55K + super

Click here for more details or call Liz.



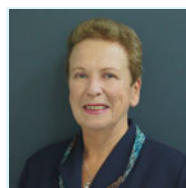
Kristi Gomm

Account Manager - QLD, WA & NT

Our client is a market leader in accommodation, conference & travel management. As Account Manager you will be based in Brisbane or the Gold Coast, work from a home office and travel interstate on a regular basis looking after the QLD, WA & NT areas. In this role you will build & maintain relationships with suppliers, negotiate contracts, conduct seminars & roadshows.

- ▶ Stable, reputable business with unlimited career potential!
- ▶ Based in Brisbane or Gold Coast
- ▶ Salary up to \$60K + super + expenses & incentives

Click here for more details or call Kristi.



Sandra Chiles

Client Relations Coordinator

Do you enjoy using your superior command of the English language? Put these skills to good use in this rewarding position. The ultimate goal of this role is to ensure your clients leave happy by solving issues that may arise in day to day operations. If you enjoy seeing situations turn positive because of your hard work then look no further.

- ▶ Wholesale travel co., excellent employee benefits
- ▶ Sydney CBD
- ▶ Salary up to \$50K + super

Click here for more details or call Sandra.



"Having dealt with you for the last 15 years I am not surprised of your long term success. You have lead the way in Travel recruitment and always with true professionalism. Thank you for all the staff you have placed for us over this time."

Penny Spencer, Managing Director, Spencer Travel

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