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Travel Daily

First with the news

Tuesday 22nd March 2011

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Kenya fees to spike

THE Kenyan govt is expected to revert to the US\$50 Visa fee for all visitors from 01 Jul 2011, but until then will continue to charge US\$25 to promote tourism to the African country during its low season, Kenya Tourist Board said.

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Sydney hotel prices up 16%

SYDNEY hotel prices rose eight times the global average of 2% in 2010, according to the latest Hotel Price Index (HPI) released by Hotels.com overnight.

Accommodation prices in Sydney were on average \$168 per night, up from \$130 just 12 months earlier, while Melbourne and Brisbane rates remained flat.

Sydney prices were the equal 3rd highest year-on-year increase recorded globally, tied with New Delhi and only beaten by Cape Town and Guangzhou.

Nationally, the average hotel price increased 5%, whereas the hotel price in Asia Pacific as a region dropped 2%, but it was still 15% higher than when the HPI launched seven years ago.

Speaking with **TD**, Hotels.com's Hong Kong-based Asia Pacific md Johan Svanstrom said rates rising

"a couple of notches" were a sign of recovery for the industry.

He said that Melbourne's rates have avoided a significant rise in the past year, benefiting from "new supply" in the form of the Crown Metropol and Citadines on Bourke Melbourne.

Canberra rates rose by close to one-fifth, due to a pick up in business travel, and taking the title of Australia's dearest city for hotel accommodation off Perth.

He said Canberra's on average higher standard of accom fueled the 18% increase.

"Overall, it's generally a positive outlook, growth will not be at the same pace in all the cities, but Australia is in a really good position," he said.

"From an Australian hoteliers perspective, we expect pricing to go in the right direction from here."

Svanstrom also said there were "lots of good deals" on offer overseas, with some of the best deals available in Thailand, Vietnam, Bali, Fiji and Hawaii.

Minor targets Oaks

BANGKOK-based hospitality group Minor International has launched a takeover bid for the beleaguered Oaks Hotels and Resorts group.

The Oaks board says it's "evaluating several alternatives" for the firm which is in receivership, and says it will not respond in detail until it receives a formal bidders statement from Minor.

Minor owns 33 hotels across Asia, as well as more than 1100 fast food outlets.

Seven pages of news

Travel Daily today has seven pages of news and photos, along with a full page of NTIA agency category nominees on **page eight**, plus full pages:

- TMS Asia Pacific jobs
- AA Appointments jobs
- globalCARS 18% comm

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NTIA agent nominees

TODAY TD can exclusively reveal the agent nominees in this year's hotly contested National Travel Industry Awards.

Supplier nominations will be finalised later in the week, with the industry poised to begin voting next Mon 28 Mar.

See **page eight** for the full list of agent nominees, which reflect a 20% increase in nominations according to AFTA marketing manager Melinda Brown.

"The number of participants continues to grow year after year, as does the quality of the nominees," she said.

Travel Daily has a special offer available for companies wanting to promote their AFTA nominees - contact Lisa Maroun on advertising@traveldaily.com.au ASAP for details.

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First with the news

Tuesday 22nd March 2011

Etihad Airways' Premium Companion Fares

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AA/LAN blanket c/s

AMERICAN Airlines has told the US govt it wants to add LAN Argentina to its list of foreign airlines from non-open skies countries (that already includes Qantas) with which AA has blanket codeshare authorisation.

Jetstar maintains Japan

JETSTAR is continuing its current flying schedule for Australia-Japan services, despite the ongoing crisis in the destination.

Spokesperson Simon Westaway told **TD** this morning that while flights are operating to both Tokyo and Osaka, some existing

direct Tokyo frequencies are reverting to Osaka which will lift from 11 to 18 flights per week.

JQ Tokyo flights drop from 14 to 7 per week, with the move seeing the elimination of an Osaka stop on this route which had been introduced after the earthquake.

Westaway said the Osaka flights had also been retimed to enable effective connections from Kansai to fast train services onto other destinations including Tokyo.

RCI moves to NZ\$

ROYAL Caribbean is set to further target the New Zealand market, with the imminent launch of NZ\$ pricing within the next two months.

The move is expected to affect New Zealand bookings of all three brands: Royal Caribbean Cruises, Celebrity Cruises and Azamara.

Viking KK's newbuilds

VIKING River Cruises has confirmed the details of its four new European river cruise ships (**TD** yesterday), with the *Viking Freya*, *Viking Idun*, *Viking Njord* and *Viking Odin* set to debut at the start of the 2012 season.

The design has allowed for larger suites by shifting the central corridor by one metre - more details in today's **Cruise Weekly** available as a free subscription at www.cruiseweekly.com.au.

AFL/NRL tipping

CONGRATULATIONS to Cathy Moir of TravelManagers who was the top tipper in last weekend's round of the **Travel Daily** NRL footy tipping competition.

She's won two bottles of wine courtesy of Compass Car Rental.

Almost 700 tippers from across the travel industry are vying for the NRL honours - and it's now time for AFL tippers to step up, with the AFL competition kicking off this Fri.

The top prize in the AFL comp this year is a fabulous trip for two to Europe - sign up for free at afl.traveldaily.com.au; and for all the prize details see our website at www.traveldaily.com.au.

Travelport HRG deal

TRAVELPORT has signed a new global deal with Hogg Robinson Group to use its Universal API technology which reduces costs and increases efficiency.

The technology allows agency customers the ability to pool content & travel related services from multiple sources through one single connection.

CX Westpac points

CATHAY Pacific has instigated a new pact with Westpac, allowing bank customers to convert their Altitude loyalty points into Asia Miles at the rate of two points per mile - more details at altituderewards.com.au.

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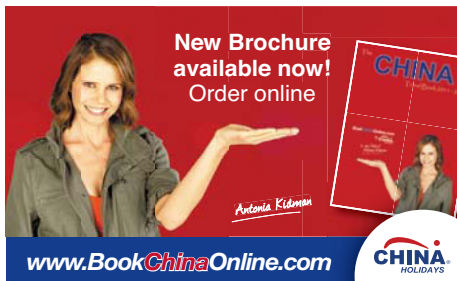
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QATAR AIRWAYS
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Airlines cancel over 900 flights in Feb

'EXTREME weather' conditions along the East Coast of Australia, particularly in Queensland, have resulted, not suprisingly, in Feb being one of the worst months for airline flight cancellations and on time performances in the past three years.

According to Department of Infrastructure and Transport figures released this morning, 2.3% of all domestic flights, or a

total of 906 services, were cancelled during the month.

Airports in Cairns, Hamilton Is., Proserpine and Townsville were all shut down for periods in Feb due to Cyclone Yasi, while Darwin was closed due to Cyclone Carlos.

Virgin Blue led the cancellation charge, with 299 (2.8%) services axed, followed by QantasLink with 254 (3.3%), Qantas with 224 (2.5%), Jetstar with 85 (1.7%), Regional Express with 26 (0.6%), Tiger Airways with 16 (1.1%) and Skywest with just 2 (0.2%).

The Townsville-Cairns route had the highest cancellation rate, at 10.4%, then Darwin-Melbourne.

The long term cancellation average for all flights is 1.2%.

Virgin Blue, Skywest and Rex all slipped with their On Time Performances as well.

The combined average for on time departure for all domestic carriers averaged 76.9%, which was 9% lower than the long term average performance of 84.5%.

Of the major domestic carriers, Qantas operated 82.9% of flights on time, followed by Jetstar (74.2%) and Virgin Blue (71.8%).

CCS adds BDM Int'l

COMPLETE Cruise Solution will ramp up the profile of Princess Cruises, Cunard Line, P&O Cruises UK, Costa Cruises and Seabourn locally after appointing Rebecca Mutanen to the newly created role of Business Development Manager, International Brands.

Mutanen's responsibilities incl conducting webinars for agents on new program releases and product updates.

HKG visitors up again

HONG Kong Tourism Board has reported a 21.5% year-on-year increase in overseas visitor arrivals for Jan 2011, to 3.6 million people.

Arrivals were spear-headed from mainland China, which were up 31.2% to 2.5 million, while the emerging Russian market leapt a massive 52.6%.

Long-haul Australia, NZ and South Pacific figures were down 1.9% to 71,946 in Jan.

MEANWHILE, MICE arrivals to Hong Kong jumped 22.8% in 2010 to 1,429,941 - the Aus/NZ/South Pacific region recorded a 10% positive swing.

Window Seat

TRAFALGAR Tours has a longstanding heritage as a leader in escorted tours - and is now claiming a tongue-in-cheek milestone in social media too.

Speaking to *TD* last week, md Matthew Cameron-Smith said that Trafalgar's global chief Gavin Tollman is very proud of the company's long-running "message book" which allows past passengers to interact online.

In fact it's been running longer than Facebook - which appears to have been conveniently ignored in the recent Oscar-winning film *The Social Network*.

Cameron-Smith quipped that the pioneering Trafalgar offering must be part of the "Tollman Cut" of the Oscar-winning movie, with that section ending up on the cutting-room floor.

AIR New Zealand's furry long-haul mascot Rico has today launched a major musical collaboration with controversial US rap artist Snoop Dogg.

The 'crazy puppet' who promotes NZ's new Skycouch in a series of viral ads, has launched his debut single *Hello Sunshine*.

"With Rico's legendary New Zealand charm and Snoop's West Coast flair, *Hello Sunshine* promises to be a big hit," the carrier gushed today.

Snoop Dogg said he likes Rico because "he's a little bit edgy and a little bit naughty, which is a nice change for an industry that is known for having some of the dullest marketing known to mankind".

See youtube.com/traveldaily.

NRL Rd 2 Winner

CONGRATULATIONS
Cathy Moir
from *TravelManagers*

Cathy is the top point scorer for Round 2 of *Travel Daily's* NRL industry footy tipping competition, and has won two bottles of wine, courtesy of **Compass Car Rental**



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3rd Prize: Apple iPad 2, courtesy of **Compass Car Rental**



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Have you visited Oman?

Register [here](#) as an preferred Oman agent by 31 March and go in the draw to win 2 nights with Shangri-La's Barr Al Jissah Resort & Spa Muscat.



Ethihad to Maldives

ETIHAD Airways will commence daily return services between Abu Dhabi-Male (Maldives) from 01 Nov, using A320 aircraft.

EY will offer 1,904 seats each week to Male, the carrier's 67th destination.

KE delays Dreamliner

KOREAN Air has pushed back and amended its Boeing 787-800 *Dreamliner* fleet of 10 aircraft to -900s, to be delivered from 2016 instead of this year.

Death at Disney

A **52-YEAR** old Disney employee died from severe head injuries sustained in a fall at Disney's Animal Kingdom last Sun.

Russell Sherry Roscoe was working on the Primeval Whirl ride at the Orlando amusement park when the accident occurred.

AKL to keep ZQN share

AUCKLAND Airport and Queenstown Airport have jointly cancelled their previously announced Subscription Agreement, which would have allowed AKL to lift its existing shareholding in ZQN.

Last year Auckland Airport injected almost \$28m into its Queenstown counterpart in exchange for a 24.99% shareholding as part of a strategic alliance to grow tourism and travel into the district.

This deal also included an option for Auckland Airport to increase its shareholding to 30-35% at any time up to 30 Jun.

However there's been significant local debate about the prospects of an increased AKL shareholding, with Queenstown Council planning a "potentially expensive process of community consultation".

"By taking the prospect of an increased shareholding through the exercise of this option of the table, we are removing an unnecessary distraction from the situation," the airports said.

The airports said they will focus on building ZQN pax volumes.

Switzerland is on a roll



SWITZERLAND Tourism is this week hosting a series of roadshows around the country, in partnership with Rail Europe and Swiss Travel System.

A number of key partners have travelled to Australia to take part in the events, which kicked off last night in Sydney with about 150 agents attending.

The roadshow continues in Perth tonight, while a Melbourne event will take place on Thu.

It's a year since the return of a dedicated Switzerland Tourism office in Australia, with guests welcomed by local director Evelyn Lafone and Richard Leonard, Rail Europe Australasia manager.

As well as being updated on the latest in tourism product from Switzerland and its first-class rail network, the functions also include an opportunity to win a holiday in Switzerland.

Australia is growing as a key market for Switzerland, with Jan 2011 visitor numbers up 13.4%.

Switzerland Tourism's marketing push over the last 12 months has focused on the Swiss summer and winter seasons as well as the country's major cities - while the strong Australian dollar compared to the Swiss Franc is also making travel to Switzerland better value than ever, according to Lafone.

Pictured above at a launch event at the home of the Swiss Consul-General in Sydney yesterday are, from left: Anil Rodricks, Swiss International Airlines; Rayo Choksi, Titlis Rotair director of sales; Mark Meier, Lucerne Tourism; Evelyn Lafone, Switzerland Tourism Australia; Richard Leonard, Rail Europe; Francois Michel, Lake Geneva Region Marketing Director; Daniela Fuchs, Jungfrau Director of Sales; and Markus Meli, Consul-General of Switzerland.

For more information or last minute registrations for the Perth and Melbourne events see www.travelswitzerland.com.au.

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- Organise functions and trade shows.

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- A general understanding of the aviation industry and Singapore Airlines product knowledge would be desirable.
- Knowledge of fares and ticketing would be advantageous.
- Good knowledge of IT and systems would be advantageous.
- Good PC skills with knowledge of standard office applications (Lotus Notes, Microsoft Word, Excel and PowerPoint)
- Be comfortable and quick with learning new systems
- Team player with strong organisation, planning and time management skills with a keen eye for detail.

This position is full-time day worker position reporting to the Queensland Sales Manager. The position attracts a package including generous travel benefits and subsidised medical benefits.

Applications will be treated in strict confidence and should be forwarded to Mr James Dunne, Manager Queensland either by mail to GPO Box 49, Brisbane QLD 4001 or email to Marnie_Scrogings@singaporeair.com.sg

Applications close Wednesday 30 March 2011 and successful candidates must be able to start immediately.

Only suitable applicants will be accorded an interview.

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Please forward a cover letter and resume to: michellec@driveaway.com.au by 31 Mar 2011

Antoinette christened

UNIWORLD Boutique River Cruises launched the 160-pax S.S. *Antoinette* in Amsterdam on Fri. *Antoinette* is the sister ship to Uniworld's River *Beatrice*.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

The situation in Japan has unfortunately gotten worse. I am sure I am not telling you anything you did not already know.

What has also become very apparent to me is that the consumer media have been awash with misinformation about travel and the arrangements in terms of what Australians planning on going to Japan can and should consider doing, along with what Australians trying to depart Japan can and should do.

Over the past week I have been very busy trying to keep the story lines correct and accurate and have engaged extensively with the consumer media outlets.

Last week there was a rash of stories both radio and newspaper about how Australians in Japan could book tickets to fly home. All sorts of stories about prices being increased, inability to get access to book and confused messages were in various news outlets.

Every attempt has been made to get the message right. That is, that Australians booking to come home can do this via an Australian travel agent if they wish to. I have no idea what and if this has had any impact on the market, but it has been a process to get the message right.

In addition to this, with the lifting of the travel warning to Tokyo and areas north by the Department of Foreign Affairs to a "Do not travel" level, this has further increased the hunger by the consumer media to talk about what this means for the Australian traveller.

AFTA has attempted to get the message as correct as possible and I would like to thank all the suppliers who have been keeping us fully informed of the status, arrangements for clients and what can and cannot be done. Once again a fantastic demonstration of the industry working together.

Meanwhile, the situation in Japan appears to just get more horrible every time we open a newspaper, turn on the radio, or watch TV. It will be a long road back for the Japanese tourism industry once this immediate crisis with the Fukushima power plant is under control and that's not to mention the rebuilding of so many villages and townships, the magnitude of which I still don't think we have all come to grips with as yet.

AFTA will continue to monitor the situation and will provide further support as it becomes appropriate over the coming months.



Lufthansa adds permanent First beds



ABOVE: German Star Alliance carrier Lufthansa has released mock-up images of its revolutionary new First Class cabin (**TD** 14 Mar).

To be retro-fitted across 10 Boeing 747-400s between Apr and Nov, LH will reduce its First Class offering to just eight seats, but each will feature its very own permanent 8-foot long bed.

The lie-flat bed (pictured above

in use) will feature a "top-quality mattress, guaranteeing first-class sleeping comfort."

Lufthansa will use "sound-absorbing curtains and sound-deadening insulation" under the carpet to ensure passengers enjoy peace and quiet.

Other First cabin enhancements include temperature-regulating blankets and pillows and Porsche Design amenity kits.

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To apply, forward your CV and covering letter to **recruitment@globusfamily.com.au** with the position title in the subject line by Thursday 31 March 2011.

PLEASE NOTE: Applications will not be accepted via recruitment agencies before the closing date.



Excite Ferry tickets

EXCITE Holidays is now selling Greek ferry tickets on Hellenic Seaways, Blue Star Ferries and Anek Lines, with timetables and prices on exciteholidays.com.

Territory self drive

TERRITORY Discoveries is offering a six day self drive holiday to the Red Centre priced from \$733ppts, for travel in Apr & May - territorydiscoveries.com.

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To Apply: Please forward a current CV and cover letter addressing the select criteria to: recruitment.tourismnt@nt.gov.au, no later than 25 March 2011.
(Be sure to follow instructions as outlined on the job description)



Plenty more for 2011 - Trafalgar

MATTHEW Cameron-Smith, the recently appointed managing director of Trafalgar Tours in Australia, is bullish about the wholesaler's prospects for this year, telling **TD** last week a late booking trend means there's "definitely more legs for 2011".

He said that the surge of interest has seen Trafalgar boost its 'definite departures' by about 20 per day, with more than 70% of its 2011 tours already confirmed as guaranteed.

There's been particularly high demand for regional tours in Italy, France and the UK as well as Morocco, Portugal and Spain, while the innovative 'At Leisure' program is "doing really well".

As well as Europe, Trafalgar is heavily promoting its return to Egypt, with special airfare packages, discounts of up to \$380 per couple and a promise from ground operators of exceptional service as the country attempts

to rebuild its reputation.

Specials are on offer on trips operating until Aug and booked before 30 Apr.

Cameron-Smith said that "broadening the proposition around guided holidays" was resonating with the market, as passengers continue to seek more immersive experiences.

To that end, Trafalgar is running a special *Be Our Guest* agent incentive program, in which the top selling travel agencies in each state that book and deposit the most 2011 Trafalgar product before 30 Apr will be treated to their very own 'Be My Guest' experience.

There are also weekly prizes of a chocolate hamper for top performing agencies, while the overall state winners will "share a special evening of exquisite food, wine and company in an authentic and traditional family-run restaurant near you".

InterCon Mel appoints

INTERCONTINENTAL Melbourne the Rialto has appointed German-born Joerg Boeckeler as its new GM, moving across from IHG's InterContinental Dusseldorf.

Great South Australian taste



LAST night the South Australian Tourism Commission hosted a special cooking class at the Sydney Seafood School to promote the state's fabulous culinary offerings.

Attendees were treated to presentations from top Adelaide chefs, as well as an appearance from last year's *Masterchef* runner-up, Callum Hann.

Top new restaurants in South Australia were highlighted, along

with a number of intriguing new cellar doors within easy reach of Adelaide.

Pictured above at last night's event from left are Callum Hann, Cole Thomas (Culinetic, Adelaide Central Market Kitchen), Emma Shearer (Manse, Grace the Establishment), Anna Bartsch, South Australian Tourism Commission; and Lachlan Colwill (Manse, Grace the Establishment, Sparrow Kitchen and Bar).



Positions Available

Due to expansion and our recent success in acquiring new business, World Travel Professionals is looking for talented individuals to join our dynamic teams.

Proud of its numerous awards within the industry, World Travel Professionals is one of Australia's leading travel management companies, specialising in corporate travel, conference and event management and luxury travel.

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- Stafanie Harms, MARION SA
- Michelle Pasmanik, SANDRINGHAM VIC

Last week's \$250 winners are:

- Maree Chin, TOOWOOMBA QLD
- Alanna Gray, BUDERIM QLD
- Malcom King, WARWICK WA
- Luke Cochrane, QUEANBEYAN NSW
- Nicole Santucci, MALVERN VIC
- Claire Johnson, TOOWOOMBA QLD
- Skye Nicholl, GYMEA NSW
- Samantha Shroeter, FRANKSTON VIC
- Stephanie Dickson, MELBOURNE VIC
- Kimberly St Clair, JESMOND NSW
- Tim Schoonbeek, MITTAGONG NSW
- Benjamin Mayo, ST KILDA VIC
- Anne Dovey, MANUKA ACT
- Michelle Moore, ARMADALE WA
- Blair Watts, WANTIRNA SOUTH VIC

Payments will be processed at the end of the month



ABOVE: Omniche Holidays hosted a group of top selling Norfolk Island travel agents from QLD and NSW on a three night discover trip in conjunction with Norfolk Tourism and Norfolk Air. Highlights of the famil included a new Culinary Journey dinner at the Bounty Lodge, swimming at Emily Bay and meeting the locals.

Pictured on Norfolk from left are: Cindy Gibbons, National Seniors; Maryann Page, Jetset Maryborough; Keryn-Leigh Hudson, RACQ Toowoomba; Rachel Hume, Flight Centre Carindale; Belinda Moore, Escape Travel Garden City; Kimberley

Hayllar, Flight Centre Wagga Wagga; Adam Aubrey, Flight Centre Northbridge; Christie Gowan, Omniche Holidays; Sam Boulton, Flight Centre Caloundra; Belinda Golinski, Omniche Holidays; Chanele Manning, Flight Centre Clifford Gardens; and Kathy Stuckey, Lismore Cruise and Travel.

Globus Tattoo savings

GLOBUS is offering savings of up to \$750 per couple on the 12-day Highlights of Britain and Ireland tour when booked with the eight-day Avalon Waterways river cruise, Paris to Normandy's Landing Beaches.

The trip is now priced from \$5201ppts for departures Jul to Aug - see globus.com.au.

Sunlover winners

SUNLOVER Holidays has announced its recent winners of the Welcome to Queensland travel agent incentive.

The following agents each won \$1000 for booking deals with the wholesaler: Stephen Glober, Flight Centre Knox Vic; Anthony Tuy, Flight Centre Parramatta Westfield South NSW; Carolyn Detlefsen, Jetaway Travel Vic; Lucy Fenwick, Travel Counsellors Vic; and Sandii Douglas, Craigs Travel Service Vic.

QF facing strikes?

THE Transport Workers Union says it's considering industrial action by its 9000 members at Qantas, with Federal Secretary Tony Sheldon alleging that "the undermining of wages and conditions and job security is part of [the carrier's] business model".

Brissie Wotif promo

BRISBANE Marketing and Wotif have launched a campaign aimed at luring visitors to the Scenic Rim, Country Valleys and Ipswich regions, two months after floods struck parts of the state.

The campaign features a range of deals at hotels, B&Bs and retreats, available through the online travel company til 28 Mar.

AF/AZ US codeshare

AIR France is seeking authority from the US govt to display Alitalia's flight code on AF metal between Paris and Atlanta, Detroit, Seattle and Houston, as soon as possible.

Wild new additions

KIMBERLEY Wild Expeditions has added new vehicles, products and technology, including a new Camping Plus product and add a new 4WD and 2WD coach to its fleet of seven 20 seat Isuzu 4WDs and one 24 seat Hino 2WD.

Also new is an improved online reservations system that offers expanded product options & info.

The firm will additionally open a new retail outlet in Broome.

Fly free to South Am.

SCENIC Tours has launched a partner fly free to South America deal when two airfares are purchased in conjunction with select tours, on sale until 31 Oct.

IATA mag on iPad

THE Int'l Air Transport Assoc's Airlines International publication is now available on Apple's iPad.

Aman opens in Gabon

AMAN Resorts will open its first African resort in Gabon, West Africa, offering up to 20 villas on Le Phare de Gombe beach set to debut in Jan 2012.

WIN A TRIP FOR TWO TO TAHITI

GET A BUNGALOW

She lost her key...

...he had a suite solution

Le MERIDIEN

Tracy Anderson of MP Travel Sydney sent in the following entry yesterday:
Title: *Island Investment*
Tagline: *She needed a romance infusion. He banked on Bora Bora*

Tahiti Travel Connection & Travel Daily are giving travel consultant readers the chance to win a trip of a lifetime to Tahiti & Bora Bora! On this 7 night trip you will be staying at the gorgeous and newly-renovated Le Meridien resorts.

To enter, you need to come up with a title and tag line for this imaginary Tahiti-based romance novel. Keep it short and snappy (see our example above) and the most creative entry will win this dream holiday.

Email your entries to:
tahiticomp@traveldaily.com.au

Click here for competition terms & conditions.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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afta National Travel Industry Awards 2011 Nominees



Agent categories - online voting by suppliers

BEST TRAVEL AGENCY GROUP

- Concorde Agency Group
- Flight Centre
- Harvey World Travel
- Jetset Travelworld Network
- Travellers Choice
- Travelscene American Express

BEST TRAVEL CONSULTANT – CORPORATE

- Cecilia Menage - Corporate Travel Management
- Darren Whittaker - Travelforce
- Hannah Moore - The Travel Authority
- Hayley Rogers - Corporate Travel Management
- Joanne Cater - Corporate Travel Management
- Jodie McLaren - Corporate Travel Management
- Julie Brender - Goldman Travel Corporation
- Lily Sisopha - Show Group Enterprises
- Lisa Rayner - Travelforce
- Lizette Braithwaite - Corporate Travel Management
- Mark Trim - RoundAbout Travel
- Nicolle Pyle - Corporate Travel Management
- Rebecca Normand - Show Group Enterprises
- Ric Pattaro - TravelManagers
- Robyn Lawley - WOW! Travel
- Rosanna Golino - VI.SA Travel
- Samantha Devlin - DBT Corporate
- Sandra Pelekanakis - Wentworth Travel
- Stacey Rowe - Corporate Travel Management
- Vito Li Puma - Globetrotter

BEST TRAVEL AGENCY RETAIL SINGLE LOCATION

- Australia Zoo Travel
- Australians Studying Abroad
- Bayview Travel
- Cove Travel
- Cruise Lovers
- Cruisescene
- Flying Colours
- Globenet Travel (Clean Cruising)
- Harvey World Travel Caloundra
- Harvey World Travel Lane Cove
- Harvey World Travel Sunbury
- Harvey World Travel Sylvania
- Jetset Castle Hill
- Jetset Hurstville
- Jetset Midland
- Jetset Newcastle
- Jetset Travel Norwood
- Macedon Ranges Travel Services
- MTA Travel
- Newcastle Travel
- Port Travel
- The Adventure Traveller
- Travel by Wyndham
- Travelcall
- Travelcentre Bendigo
- WOW! Travel

ROOKIE OF THE YEAR - AGENT

- Adrienne Miller - Travelforce
- Chloe Kenny - Jetset Travel Norwood
- Christy Brown - DBT Corporate
- Claudia Nethery - Travelforce
- Janet Seluoge - Spencer Travel
- Katrina Tasker - Escape Travel Chatswood
- Lisa Dietze - Concierge Business Travel
- NickLowes - Jetset Travel Norwood
- Philippa Pan - STA Travel Bondi
- Sophie Brooks - Harvey World Travel Lane Cove

BEST NATIONAL CORPORATE TRAVEL MANAGEMENT CO.

- American Express Business Travel
- Corporate Travel Management
- FCm
- Qantas Business Travel
- Voyager Travel

BEST TRAVEL CONSULTANT – RETAIL

- Anne Westby - Travelcentre Bendigo
- Cathy Moir - TravelManagers
- Chris McGetrick - Bayview Travel
- Debbi Ashes - Harvey World Travel Lane Cove
- Diana Abousattout - Rotana Travel
- Diana Buckler - Cove Travel
- Donna Meads-Barlow - Cruisescene
- James Jang - Port Travel
- Karen McLaren - Cruise Lovers Naracoorte
- Kathy Millett - Alpha Travel
- Kelly Grace - Student Flights Knox City
- Kylie Taylor - Complete Travel Solutions (Plus Kids Travel)
- Lisa Myers - WOW! Travel
- Maria Slater - Maria Slater Travel
- Mario Cufone - Phil HoffmanN Travel Glenelg
- Mel Proeve - Jetset Travel Norwood
- Nick Agnew - STA Travel Bondi
- Nicole Howard - Seniors Holiday Travel
- Nieccia Miller - Jetset Travel Norwood
- Paul Rickard - Harvey World Travel Caloundra
- Thaddeus Lin - Flight Centre Business Travel

BEST TRAVEL AGENCY RETAIL (MULTI LOCATION)

- Concierge Traveller
- Diploma World Travel
- Harvey World Travel Loganholme/Carindale/Forest Lake
- Harvey World Travel Mackay/Mt Pleasant
- JC Travel Professionals
- Phil Hoffmann Travel
- STA Travel
- Travel Associates
- TravelManagers

BEST TRAVEL AGENCY CORPORATE SINGLE LOCATION

- Airport Travel
- Concierge BT
- DBT Corporate
- ETM
- Goldman Travel Corporation
- Impact Organisation Travel
- Motive Travel
- Shean & Partners
- Spencer Travel
- TTFN Travel

BEST TRAVEL AGENCY CORPORATE MULTI LOCATION

- Complete Business Travel
- Globetrotter
- Show Group Enterprise
- Stodarts Travel & Cruise
- The Travel Authority
- Travelforce

BEST CONFERENCE & INCENTIVE TRAVEL AGENCY

- ETM
- Australian Business & Conference Travel
- CI Events
- CPE Travel
- Destination Event Management

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Online voting opens at 9.00am on 28th March 2011 at www.afta.com.au.
Last votes accepted 5.00pm on Thursday 21st April, with finalists to be announced in late May.
Winners will be announced at the Gala Awards Dinner on Sat 9th July at The Westin, Sydney.

New Careers cleared for take-off

Get on board with TMS today!



Hot Jobs (Australia) - March 2011

Sydney – 02 9231 6444 – nswjobs@tmsap.com
Melbourne – 03 9602 1809 – vicjobs@tmsap.com
Brisbane – 07 3221 9916 – qldjobs@tmsap.com

Adelaide & Perth – 02 9231 6444 – sajobs@tmsap.com, wajobs@tmsap.com
Executive Positions – 02 9231 6444 – sally@tmsap.com

Temp or Contract Executive – Alex and Sharon
– Sally Frape

JOB OF THE WEEK!

Retail/Corporate Travel Consultants - Sydney & Melbourne City

- Ongoing training with endless career opportunities
- Global travel company with fantastic career progression

This is a role responsible for several educational portfolios. End to end travel management will be required including self ticketing and multi fare construction. This is a great opportunity for a experienced retail travel consultant to mix it up with the corporate environment. To be considered for this role you must be experienced in retail/corporate travel, knowledge of a GDS system and be prepared to self-ticket. If you have strong customer service skills with fantastic fares knowledge this is the role for you.



Contact Brendan Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online now!

Business Development Manger - MICE Sydney & Melbourne

- Great earning potential
- Large travel company with fantastic management

This company has a wide portfolio of clients including top blue-chip corporations and major global brand names. You will be responsible for developing and implementing sales strategies within the travel industry and identifying new business opportunities across MICE sectors. You will need to have proven sales experience, strong work ethic, be confident and highly self motivated.

Contact Brendan Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online now!

Product Load Consultants – Sydney CBD

- Huge global travel company with extra benefits
- Great work / life balance

Our client, a leading global travel company is looking for Product Consultants to take responsibility for the loading and management of the reservations database. To be considered for this role you must be experienced in using calypso and have consistent attention of detail.

Contact Brendan Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online now!

Corporate Travel Consultant - Melbourne

- Modern offices in the CBD
- Fantastic team environment

Due to growing accounts this fantastic corporate travel company in the city is looking for experienced international corporate consultants to come on board. The ideal candidates will have experience in corporate travel consulting, have excellent customer service, good product knowledge and a great work ethic. You must have minimum 2 years corporate consulting experience and knowledge of a CRS

Contact Stacy Balderston T: 03 96021809 E: stacy@tmsap.com

Cruise Consultant & Corporate Consultant - Sydney

- Highly profitable boutique corporate
- Booming cruise business and repeat clients

Join a winning team for this north shore based agency. Selling to small to medium corporate companies to a wide range of international and domestic destinations. Highly successful team, part of growing small chain of offices. Supported by a global branded affiliate they have well known in their region as a place to book travel! We are looking for experienced Sabre GDS consultants only at this stage.

Contact Fujio Shibata T: 02 9231 6444 E: fujio@tmsap.com

Business Relationship Manager NSW/ACT

- Well known corporate brand
- OTE \$80K

Our client is a well respected, established and growing company looking for an exceptional Sales professional to come on board and grow the revenue in NSW and ACT. If you are currently in a BDM, BDE or Sales Representative role within travel wholesale company - we would love to hear from you! The role will see you working closely with all distribution channels to meet and exceed sales targets. You will be identifying and winning new business as well as account managing existing clients. You will be responsible for strategic planning including building account plans. Required skills include on the road experience in selling to retail travel network, history of meeting and exceeding sales target in retail travel industry. Attractive salary package, bonus system and other benefits are on offer for the right candidate.

Contact Anna Wachowiak T: 02 9231 6444 E: annaw@tmsap.com or apply online now!



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ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

COME JOIN US - BUSINESS IS BOOMING!

TRAVEL RECRUITMENT CONSULTANT x 3

SYDNEY & MELBOURNE - SALARY PACKAGE CIRCA \$65K +

Due to unstoppable demand, AA is expanding!

As such, there has never been a better time to join us.

As part of our energetic team, you will enjoy sourcing and selecting candidates, nurturing existing client relationships and building new ones. You will be rewarded with great perks such as annual conferences, a top salary and other personal bonuses. If you are a confident, enthusiastic travel professional who enjoys providing excellent customer service, call us now!

RECLAIM YOUR WEEKENDS

DOMESTIC AND MULTI SKILLED CORPORATE CONSULTANTS

SYDNEY CBD – SALARY PACKAGE TO \$55K +

Are you over missing out on sunny weekends?

Looking for a job that is strictly Monday to Friday?

This Global TMC can offer you that life/work balance you are searching for. If you are a retail consultant with excellent CRS, fares and ticketing and exceptional customer service skills, apply now! A higher salary, job satisfaction, promotions and work/life balance are what await you in corporate travel.

SOMETHING A LITTLE DIFFERENT

WHOLESALE CONSULTANT – RUSSIA & SCANDINAVIA

SYDNEY – SALARY PACKAGE TO \$50K

Tired of booking the same old South Pacific and Asian packages? Then why not join this leading wholesaler and book amazing journeys throughout Russia and Scandinavia.

As well as an excellent salary package, you will have enjoy unbelievable educationals and generous incentives. Essentially you will have a min 12mths experience & have ideally travelled to the region. Take the road less traveled today ...apply today!

TAKE THE LEAD

SENIOR RETAIL TRAVEL CONSULTANT

PERTH (N/E) – SALARY PACKAGE TO \$65K + Bonuses

A rare opportunity exists for all of those senior retail travel consultants out there looking for a role to progress to Office Manager. If you have been waiting for your chance to prove yourself, get your application in NOW! Only highly motivated senior retail travel consultants with the ability to lead a team should apply. A top salary package plus bonuses is available.

FIND YOUR POT OF GOLD

MULTI – SKILLED CORPORATE TRAVEL CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$80K (OTE)

Are you a highly experienced corporate consultant looking for your next challenge? Break away from the mundane and join this highly successful TMC where you will assist on large academic accounts. This unique role is open to consultants proficient in all facets of corporate travel and very strong attention to detail. Variety is not the only thing you will enjoy in this role – your bank balance will also appreciate the move!

*** TEMP ROLE OF THE WEEK ***

SPECIALIST TRAVEL COORDINATOR

MELBOURNE (CBD) – HOURLY RATE UP TO \$25 P/H + SUPER

Are you an experienced travel consultant with a background in dealing with the youth and student market? If so, you have a golden opportunity to secure a 4 month contract within this specialist agency. No GDS skills are required, just a positive attitude, strong communication skills, a proven travel sales record and a great sense of humour. Experience volunteering abroad will be highly valued. Monday to Friday hours.

HOT WEEKEND ROLE ON OFFER

AFTER HOURS CORPORATE CONSULTANTS x 4

BRISBANE CBD – \$40/HR

This Global Travel Management Company is urgently needing experienced corporate travel consultants (domestic and international) to assist with the overflow of work, servicing their long standing accounts with domestic and international travel arrangements. Based in Brisbane CBD you will enjoy a top hourly rate and work Sat and Sun 10am – 4pm. Min 3 years corporate consulting exp req’d along with strong GALILEO skills. Sound like what you have been searching? Apply now.

ESCAPE THE CITY TRAFFIC!

RETAIL TRAVEL CONSULTANTS

BRISBANE NORTHERN SUBURBS – TOP PKGS ON OFFER

Are you sick of the long commute into the city everyday?

Want a role close to home and with parking provided?

Then we have the position for you. We currently have

vacancies in the northern suburbs with several award winning agencies. Whatever you wants and needs may be we have a team for you. You will need min 2 years international travel consulting experience along with strong CRS qualifications. Don’t miss out – these roles are interviewing now!

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