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Travel Daily

First with the news

Wednesday 23rd March 2011

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ISSN 1834-3058

AAA adds to board

THE Accommodation Assoc. of Australia last week appointed three new directors at its AGM.

Toga Hospitality ceo Rachel Argaman; Mantra Group, group director of Ops, Mark Hodge and Accor's GM for Franchise Hotels Aus/NZ, Dino Mezzatesta have all joined the AAA board.

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QF DFW route big business

QANTAS says the launch of its impending new route into the US, is "one of its most important developments for its international network in many years."

Speaking at an event in Sydney yesterday, regional gm NSW Peter Collins said Qantas was very excited about the launch in May of its 4 times weekly SYD/DFW/BNE/SYD route, which was exclusively revealed to the world by **Travel Daily (TD 13 Jan)**.

Flights into DFW give Qantas "unrivalled connections" to points across North & Latin America, and the enhanced relationship with American Airlines, will mean QF can offer 54 onward destinations beyond DFW.

Collins said QF's trans-pacific experience and oneworld alliance

with AA meant flying to DFW was a "very natural progression".

Collins said QF believes there is "strong potential for business travel", from the resources and energy sectors between Australia and Texas, with "possibilities from the business and tourism considerable in both directions."

Travel Daily TV is featuring an exclusive video taken at the event - see youtube.com/traveldaily.

More coverage on page 4 and 6.

Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

- AA Appointments
- Inplace Recruitment

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SOFITEL has a 'Stay 4/Pay 3' 'Seasonal Break' deal at hotels in Australia, including Brisbane, Gold Coast, Sydney & Melbourne, valid for new bookings from now until 20 May.

Late check-out and a chocolate gift is also included - for prices see sofitel-seasonalbreak.com.

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* Includes all taxes. Special conditions and travel dates apply.

New BNE facilities for Strategic Airlines

STRATEGIC Airlines is planning to double its staff to more than 400 employees within the next 12 months, and has leased new Brisbane offices to handle the expansion.

The new headquarters in Navigator Place, Hendra, more than triples the available space, with md Michael James saying the move was "due to growth associated with our new passenger services".

Strategic also expects to add a further A330 to its fleet this year, with new international and domestic destinations planned.

The carrier has also leased an engineering hangar at BNE so it can undertake its own A320 maintenance.

Disasters slam Virgin Blue

VIRGIN Blue says it's more convinced than ever that its 'Game Change Strategy' is the right way to go, in the face of a major hit to profitability due to high fuel prices and the recent spate of natural disasters in Australasia (**TD** breaking news).

In a statement issued this morning the carrier warned that it's now expecting its full year result - excluding the effects of currency and fuel hedging losses - will be a hefty loss of between \$30 million and \$80 million.

The carrier said it's initiated an "action plan which identifies cost savings and revenue initiatives - including fuel surcharges and capacity reductions," but these will only partly offset the impact of the recent events.

DJ says high fuel prices have pushed its costs up \$50 million, while the Christchurch earthquake will have a \$15m impact, on top of the \$50m hit from the Queensland floods and Cyclone Yasi.

The carrier said it's fully hedged its underlying exposure to oil prices at a worst case rate of \$101.28, and has hedged 50% on the refining margin.

Currently for 2012 DJ has hedged 12% of its fuel needs, and

is in the process of lifting this to 50%, the carrier said.

"We have witnessed an unprecedented number of significant events in an extraordinarily short period of time," said ceo John Borghetti.

"These events have severely impacted consumer confidence, resulting in a slower than usual recovery in tourism," he added.

Crystal all inclusive

CRYSTAL Cruises today announced a major change to its operations, with the introduction of complimentary fine wines and premium spirits throughout its ships, open bar service in all lounges, and pre-paid gratuities for on-board housekeeping, bar and dining staff.

The line's president, Gregg Michel, said going all inclusive was "an evolution of Crystal's luxury services, and responds to the desires of today's upscale cruise traveller".

The changes become effective with the launch of each vessel's first transatlantic cruise next year - *Crystal Symphony's* Miami-Lisbon sailing on 19 Mar 2012, and *Crystal Serenity's* New York-London voyage on 08 May 2012.

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AFL footy tipping

MAKE sure you register for the **Travel Daily** AFL footy tipping comp before the season kicks off tomorrow night.

The first prize this year is a fabulous trip for two to Europe, courtesy of Emirates and Adina Apartment Hotels.

Second prize winner will receive a four day Blue Lagoon Cruise in Fiji, with flights courtesy Pacific Blue, while the third prize is an Apple iPad from Compass Cars.

The competition is free for everyone in the travel industry, with great weekly prizes too.



For more details see our website at www.traveldaily.com.au, and to register click on the AFL logo above or see afl.traveldaily.com.au.

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HOLIDAYS



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Ticketing revolution for Perisher

NSW ski fields Perisher/Blue Cow/Guthega have announced the implementation of a new \$2m 'MyRide' electronic lift pass system for the upcoming season.

The initiative will allow skiers and boarders to bypass ticket queues and purchase lift tickets before they leave home, as well as reload them at the MyRide online store.

New automated gates are currently being installed at most

of the resorts' 47 lifts, which will scan the MyRide tickets without the need to display them outside skiwear.

And snow nuts will also be able to access MyRide statistics at www.perisher.com.au/myride to track how many lifts they have ridden and how much terrain covered.

The electronic passes can also be loaded with spending money for retail purchases, avoiding the need to carry cash or credit cards.

Perisher ceo Peter Brulisauer said the new system was "set to greatly improve the experience for Perisher's guests," and would also allow the resort to be more flexible with products and pricing.

A newly launched MyRide Club will replace the Perisher Card program, with an initial product being a 5 Day Any Day lift ticket.

UAE visa update

THE Department of Foreign Affairs and Trade has updated its travel advice for the United Arab Emirates, adding details on visa requirements for travellers on diplomatic passports.

"Australian citizens travelling to and through the UAE on diplomatic and official passports are required to obtain a visa before travelling," the updated document advises.

Australian travellers to the UAE are also warned that they may experience difficulties as they enter the country if their passport has "evidence of travel to Israel".

CZ YVR hiccup?

CHINA Southern Airlines has removed all GDS inventory for its planned thrice weekly Guangzhou-Vancouver flights, previously announced as launching 15 Jun.



Window Seat

A DUTCH man will spend the next 16 months in a Singapore prison, after being convicted of "uttering a bomb threat" on board a SIA aircraft last year.

According to court records 37-year-old Eduard Jacobus was fairly intoxicated as the Perth-bound flight taxied on the Changi runway on 29 Sep, with his rantings including claims that he was a terrorist and threats to blow up the aircraft.

A flight attendant who tried to calm the man down was also kicked in the groin, according to the *Straits Times*.

ROYAL wedding fever has definitely gripped Britain, with the latest innovation being a special iPad application for those who want to be totally in the know about the nuptials of Prince William and Kate Middleton next month.

As well as all the details of the event, the App allows users to give the royal couple marriage tips as well as go on a "virtual tour" of London landmarks associated with the pair.

THERE are lots of amazing sights in Antarctica, but this really takes the cake.

US space agency NASA recently tested a special space suit on an Argentine base in the frozen continent, aiming to replicate the extreme conditions likely to be found on Mars.

A volunteer astronaut wore the US\$100,000 NDX-1 space suit and simulated sample collection and use of tools in the harsh environment.



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Interested applicants should forward their resume before 28 March 2011 to info@worldaviation.com.au

Only successful applicants will be contacted.



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Book/ticket by 26 Apr '11, travel up to 30 Nov '11.

See thaiairways.com.au for the latest news and information.



DFW ready for A380s

EXECUTIVES from Dallas/Fort Worth Airport says the facility is ready to cater for Airbus A380s, including those used by Qantas.

Bill M. Frainey, assistant vp at DFW Int'l Airport told **TD** that the Texan hub's runways and taxiways are all superjumbo friendly, with only bridgeways needed to be installed if required.

"Bridgeways will be ready at the five-year-old Terminal D (which features 28 gates), should a carrier decide to operate them here," Frainey said.

DFW is the third busiest airport in the US (only Atlanta & Chicago have more flights), and is unique in that it is the only airport in the world which operates 7 runways, 4 of which are parallel.

Luis E Perez, DFW Int'l Airport vp told **TD** an announcement from a European-based carrier to begin regular A380 operations into the gateway was imminent.

Currently, Air France and Lufthansa are the only European carriers operating A380 aircraft.

Texas roadshow in Jul

THIS week's visit to Australia by representatives from Texas is just stage one in developing ties with local trade partners and building awareness of the destination.

In Jul, about 10 delegates from travel and tourism businesses will return to Sydney and Brisbane, to further garner interest in the US State, once the newest Qantas route has begun operation.

It's expected that a delegation from Fort Worth will also make the trip down under.

Dallas MICE potential

THE Meetings, Incentives, Conferences and Exhibitions market is a key segment of the travel industry Dallas will target in the year's ahead.

Dallas CVB's president Phillip J Jones told **TD** the city rates as one of the USA's Top 10 Convention and Meetings cities, and offers one million sq feet of convention floor space for events.

"Dallas offers tremendous potential for the Australian MICE scene," Jones said.

From a price point as a leisure destination too, Dallas is "miles ahead of New York or Los Angeles," he added, with nightly rates for deluxe accom around \$400, compared to \$1000.



ABOVE: A delegation of travel executives from Dallas and Texas are in Sydney this week (**TD** 10 Mar) in the lead up to Qantas' brand new services to Dallas/Ft Worth, which launch on 16 May.

Representatives from Tourism Texas, Dallas/Ft Worth Int'l Airport, and Dallas Convention & Visitors Bureau are here meeting with trade partners, to "create more visibility for Dallas as a destination", Phillip J Jones, president/ceo of Dallas CVB.

Jones told **TD** that Dallas is more than a gateway for travellers into the US, and should be considered as a stop-over point rather than only as a transit point.

Dallas' big drawcards are its

shopping, sports, dining scene and culture, according to Jones.

He suggests a minimum three night stay would give travellers a chance to immerse themselves in the Texan culture.

Last year, around 50,000 leisure and business travellers from Aus visited Dallas, but Jones says that number will easily be doubled due to the new Qantas route.

Pictured here **from left** are Luis E. Perez, vp DFW Int'l Airport, Bill M Frainey, assistant vp, DFW; Geoffrey Hutton, president Visit USA, Australia; Julie Chase, director, Tourism Texas; Dave Krupinski, director of tourism, Dallas Conv. & Visitors Bureau, and Phillip J Jones, Dallas CVB.

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www.eliteflyingschool.com



Sabre's celebrity lineup



SABRE Pacific yesterday unveiled a new brand Ambassador, Channel 7 personality James Tobin, as part of the firm's new marketing "Reinvention" for 2011.

Tobin has created the first advert for the firm, which is set to launch next week featuring info about Sabre's new data analysis and reporting tool, *Travel Intelligence*, which is claimed to help agents reduce costs, improve efficiency and provide targeted marketing information.

The enhanced system, already rolled out to travel agents, will create and run customised report

documents based on Sabre Agency Manager travel data, offering three reporting types: Client Reporting; Supplier Management; and Agency Management.

Key features of the system include an intuitive drag and drop report designer, as well as advanced calculation, predictive analytics and much more.

Pictured above at yesterday's launch are, **from left**: Simon Roll, Sabre mgr product; Gai Tyrell, CEO; Carl Frier, GM Sales Aust/NZ; celebrity ambassador James Tobin; and Richard Morgan, Sabre gm distribution, marketing and product.

Sabre going strong

SABRE Pacific saw a great start to the year for January "corporately too", kicking off the year well said Gai Tyrell yesterday at the launch of, the Travel Intelligence system.

After 22 years in Australia the firm has a market share just over 36% - with Tyrell saying that over 70% of the corporate market transacts on Sabre Pacific.

Sabre GM, Richard Morgan added that the firm has 100,000 customers in over 100 countries on the Sabre Red Platform.

"42,000 transactions per second" are now being performed, a staggering improvement on the three transactions per second being processed just six years ago.

Site upgrade for Hahn

HAHN Air has added a new website feature which will allow travel agents to easily identify how many and which of the firm's more than 230 partner airlines can be issued for single and multi airline ticketing in their country.

See www.hahnair.com.

Ski season services

QANTASLINK this morning announced details of its 2011 flights between Sydney and Mt Hotham in the Vic skifields.

114 flights will operate between 24 Jun and 11 Sep, on selected Thu, Fri, Sat, Sun and Mon starting at 4 return services per week and lifting to 7 per week during the Aug peak period.

Skimax ZQN special

SKIMAX is offering a special package for one of its most popular boutique Queenstown properties, Rees Hotels and Luxury Apartments, on sale until 30 Apr and travel 01 Jul-31 Aug.

Priced from \$1022ppts the deal includes seven days accom, car hire, and five day ski pass valid at Coronet Peak and The Remarkables - 1300 136 997.



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Top agency in Melbourne Bayside suburb

To meet business growth demands and expansion, Travelscene Hampton is seeking to recruit a Travel Consultant. We are an independently-owned family company which prides itself in its highly professional business practices.

Whilst experience and a very good sales record are obvious advantages, the attributes of commitment, initiative, aptitude and potential will be key factors in determining our appointment for this position.

The position offers:

- Progressive work practices in a stable and secure environment where you will be working with team-oriented, friendly, highly professional and knowledgeable Consultants.
- Key selection criteria include high level interpersonal and communication skills and a strong client focus with a capacity for a very good sales record.
- An attractive salary package, commensurate with experience, is offered.

Please forward your covering letter and CV to: Alex Mifsud, Director, Travelscene Hampton, 319 Hampton Street, Hampton Vic 3188; alex@travelscenehampton.com.au; (03) 9521 9339.

Also contact Alex on 0401 294 171 for key selection criteria and a job description/duties statement.



Business Development Executive Brisbane Sales Office

Cathay Pacific Airways is looking for a highly motivated Business Development Executive to join the Brisbane sales team.

The successful candidate will be responsible for identifying and achieving specific revenue targets from retail travel accounts and the VFR market, whilst maintaining valued existing accounts.

The successful candidate will need to demonstrate the following:

- Ability to identify key incremental revenue opportunities
- Proven ability to achieve sales revenue targets.
- Analytical skills that can develop profitable revenue solutions
- Proven problem solving skills including evaluation, analysis, information gathering, interpretation
- Excellent negotiation, presentation and communication skills
- Requires minimal supervision.

What we offer to the successful candidate:

- Competitive salary
- Travel benefits, comprehensive medical insurance, superannuation
- An energetic, focused and collaborative work environment

If you have the above skills and are confident of achieving complete success, please send your resume to:

Business Development Manager QLD
Cathay Pacific Airways
400 Queen Street
BRISBANE QLD 4000

or email: howard_field@cathaypacific.com

Applications close 4 April 2011

Please note: Only those applicants who are successful in gaining an interview will be notified.

QF capacity to DFW

QANTAS has no immediate plans to introduce Airbus A380 services to Dallas/Ft Worth, with aircraft range the main concern.

QF's four times weekly service to DFW, which has been a decade in the planning, commences on 16 May, operating directly from Sydney to the North Texas hub, and returns via Brisbane.

QF regional GM NSW, Peter Collins told *Travel Daily* that frequencies to DFW are likely "once we gain traction."

Although unable to comment specifically on advance loads for DFW services, Collins said "the Dallas/Ft Worth route has been very popular, and agents are best to book now" to take advantage of special fares.

Texas budget for Aus

TEXAS Tourism director Julie Chase has admitted that the local market missed the boat this year for budgeting dollars, which is set annually in Sep.

DFW connections

PASSENGERS jetting in to Dallas/Ft Worth will have a wider scope of flight connections across the US, according to DFW Int'l Airport assistant vice president, Bill M. Frainey.

He said that pax flying to and from New York City, via DFW, will be among the big winners, with its superior flight frequencies.

There are around 16 daily services between DFW and New York, Frainey said, as opposed to 1 or 2 offered from Los Angeles.

Being central, DFW is also within about 4 hours of most major domestic, and some int'l destinations, he said.

DFW has five terminals, which are all linked by the SkyLink train and accessible to pax once they have passed through security.

This advantage over LAX, means pax transiting at the Texas hub don't have the hassle of re-clearing security.

He said DFW was an ideal gateway city for cruise clients heading to either the Caribbean or Texas Riveria, with frequent services offered to Miami, Fort Lauderdale and San Juan.

In addition, DFW offers connections to 146 domestic hubs and 48 int'l markets.

QF is DFW's 19th pax airline.

Amadeus SQ pact

SINGAPORE Airlines has signed a new worldwide content agreement with Amadeus - but it doesn't include all fares potentially sold direct to consumers.

The deal will give the GDS' subscribers access to all of the airline's "travel agent and third party content" for up to five years including flight schedules, fares and other service information.

Fares sold via Amadeus will be covered by a "third party channel parity" pact, with Amadeus spokesperson David Doctor saying it "ensures that Amadeus subscribers globally will have access to all fares and services available to travel agencies and third party channels".

USA targets 1m in 2011

THE President of Visit USA Org. Australia says the new QF route to Dallas/Ft Worth will assist with pushing Aussie arrivals to close to the 1 million mark.

Geoffrey Hutton said the USA is a "hot destination" right now, and figures released last week indicated arrivals from Oz were up 25% in 2010, to 904,000.

Wotif is one louder

ONLINE accommodation pioneer Wotif.com will celebrate a special milestone this week - it's 11 years since the company was founded in the garage of Graeme Wood in Mar 2000.

The intervening period has seen massive growth and change, including lifting the booking window from just a week to its present six months, while the brand has expanded into the global market with offices in 13 countries across the world.

A special promotion tomorrow will see Wotif offer \$11 stays for an 11 minute period as part of the birthday celebrations.

iPad2 to launch on Fri

MAJOR queues at Apple Stores around Australia are expected this Fri afternoon, with the Australian launch of the much-anticipated new version of the company's funky iPad gadget at 5pm on 25 Mar.

But for those who are prepared to wait until the end of the footy season, we have two Ipad 2's up for grabs as prizes in our fabulous industry footy tipping comps - see www.traveldaily.com.au.

GLOBUS
family of brands

GROUPS COORDINATOR

Sydney based

Globus family of brands is expanding our groups department and are looking for a full time groups coordinator based in the Sydney office.

The role will be responsible for developing group tour series and custom groups for worldwide destinations across our award winning brands.

To succeed we're looking for a candidate with at least three years experience in either retail group travel or wholesale groups, ideally within a customer service and sales environment.

To apply, forward your CV and covering letter to recruitment@globusfamily.com.au with the position title in the subject line by Thursday 31 March 2011.

PLEASE NOTE: Applications will not be accepted via recruitment agencies before the closing date.

GLOBUS **COSMOS** **MONOGRAMS** **AVALON**
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Human Resources Manager

An opportunity exists to join our highly successful brand in this senior management role. The successful applicant will need to meet the following criteria:

- Minimum 2 years management experience
- Strong effective communicator
- Demonstrate a high degree of confidentiality
- Demonstrated ability to see the big picture and provide useful and strategic advice and input across the company and on the senior executive team
- Ability to lead in an environment of constant change
- Guide and manage the overall provision of Human Resources services, policies and procedures for the entire company
- Oversee employment law compliance and compliance to regulatory concerns

This position includes a negotiated salary based on experience and qualifications, team based incentive, ongoing training & development, full industry benefits, the Phil Hoffmann Travel 'Wellbeing' Program, support of over 150 Phil Hoffmann Travel professionals plus great opportunities to diversify and grow your career within our award winning agency.

Please forward your application by **Wednesday 30 March 2011** via email to careers@pht.com.au

Make the move you've always wanted to make!

CIT phones out

CIT Travel is urging agents to contact it today by email on cit@cit.com.au, or use the live chat facility at www.citaccess.com due to phone problems today.

EY takes CTM to Abu Dhabi



ABOVE: Etihad Airways recently hosted this group of Corporate Travel Management staff to its inaugural Ambassador Conference in Abu Dhabi.

EY's vice president of global sales Danny Barranger and Australian corporate sales team participated in workshops with CTM executives along with a select group of top-selling international consultants during the event.

Highlights included a preview of plans for Saadiyat Island, an afternoon sand dune adventure, and riding the world's fastest rollercoaster at Ferrari World.

Pictured above (complete with funky CTM luggage) back row from left are: James Meggitt; Craig Smith, GM Stakeholder Relations; Matthew Dalling, GM VIC; Anthony Cooper, Etihad Corporate Sales Manager NSW; Matthew Cantelo, GM NSW; Leonie Dalton; and Belinda Condon.

Middle Row: Sarah Lane; Reneigh Paradisis; David Callanan; Mellyana Susilo; CEO Jamie Pherous; Kim Wethmar; Lynn Rettner; Nicola Liddell; Nicolle Smith; and Victoria Shaw.

Front: Gina Pearce; Andi Close; and Gillian Davel.

BNE airport pax up

BRISBANE Airport saw a 1.1% increase in Feb domestic passenger numbers, despite the impact of the flood crisis.

"While the domestic market growth over the past couple of months has not been as substantial as July through December statistics, we are encouraged by the numbers which show the strength and resilience of Queensland as a region for tourism and business," Rebecca Masci, Brisbane Airport Corporation spokesperson said.

New TCF signings

THE Travel Compensation Fund has admitted a number of new travel agency head office locations this month, including Travel Unlimited, St Kilda Vic; True Blue Flights, Nerang Qld; and Fly4Best, Belmore NSW.

The TCF also registered branch locations for: YHA Ltd in Main Beach Qld; a new Cruiseabout office in Glenelg SA; a Flight Centre outlet in Aberfoyle Park SA; and Penny Spencer's new Shire Travel in Caringbah NSW

Newmans winner

NEWMANS Holidays has named Amelia from Harvey World Travel Gladstone as its week one winner of its 'Win one of five holidays in five weeks' competition.

Amelia has won return airfares to Queenstown, five nights accom at the Heritage Queenstown, a three day NZSuperpass and mountain transfers.

Princess goes off

PRINCESS Cruises says it's seen an "unprecedented trade response" to the new Select Sailings group program which launched last Fri.

More than 1000 new group contracts werre registered by Australian and NZ agents through POLAR Online within just 24 hrs of the launch - more details in **Cruise Weekly** tomorrow.

Buenos Aires opens

BUENOS Aires Airport has re-opened to commercial traffic after a major air traffic control system crash experienced earlier today shut down the airport.



CATHAY PACIFIC

Business Development Executive Melbourne Sales Office

Cathay Pacific Airways is looking for a highly motivated Business Development Executive to join the Melbourne sales team.

The successful candidate will be responsible for identifying and achieving specific revenue targets from retail travel accounts, whilst maintaining valued existing accounts.

The successful candidate will need to demonstrate the following:

- Ability to identify key incremental revenue opportunities
- Proven ability to achieve sales revenue targets.
- Analytical skills that can develop profitable revenue solutions
- Proven problem solving skills including evaluation, analysis, information gathering, interpretation
- Excellent negotiation, presentation and communication skills
- Requires minimal supervision.

What we offer to the successful candidate:

- Competitive salary.
- Travel benefits, comprehensive medical insurance, superannuation
- An energetic, focused and collaborative work environment

If you have the above skills and are confident of achieving complete success, please send your resume to:

Business Development Manager VIC/TAS
Cathay Pacific Airways
Level 10, 250 Queen Street
MELBOURNE VIC 3000

or email: jason_ghan@cathaypacific.com

Applications close 29 March 2011

Please note: Only those applicants who are successful in gaining an interview will be notified.

SINGAPORE AIRLINES



Ticket Officer - Melbourne

A full time permanent position is available in our Melbourne Ticket Office.

The successful candidate will preferably have the following skills and attributes:

- Previous experience with an airline or travel agency at International level
- Fares & Ticketing I and II
- Good knowledge of fares and ticketing procedures
- Strong service attitude and good communications skills
- PC literate with Internet knowledge
- Ability to work under pressure and as part of a team

This position attracts a salary of \$38,842 p.a.

Written applications by close of business 28 March to :
Manager Victoria and Tasmania
Singapore Airlines

416-420 Collins Street, Melbourne 3000.
or email carol_assaad@singaporeair.com.sg

Please note: only short listed applicants will be contacted.

New CCC Fiji product

CAPTAIN Cook Cruises last night launched a new seven night Fiji Cultural Cruise product aboard the newly refurbished *MV Reef Endeavour*.

Abbott honours flood hero

RICK Myatt, AFTA Director of Education and Training, is pictured right with Federal opposition leader Tony Abbott at a special function in Sydney last Thu.



The occasion was a fundraiser in support of Pollie Pedal 2011, with proceeds used to support the flood disaster victims in Lockyer Valley, Qld.

Myatt has personal experience of the disaster, after visiting Lockyer Valley for three days in the wake of the floods to help clean up the houses of a number of victims.

His personal contribution was acknowledged by Abbott at the

event, with Myatt telling **TD** he can "confidently state that there were not many in our industry who had devoted their personal time and energy like me.

"I hope there will be more people like me to help those tsunami victims in Japan," he said.

PRODUCT MANAGER

GREECE, TURKEY, CRUISING, SPAIN & PORTUGAL



Tempo Holidays (a member of the Cox & Kings Australia brand range), is one of Australia's most respected travel wholesalers, specialising in tailored travel arrangements to over 40 countries in Europe, the Middle East, North Africa, India and Latin America.

We are now seeking an experienced European product manager who will be primarily responsible for developing an innovative and exclusive product range which is reputable and yields results in the market place.

If you are seeking a career development opportunity that is challenging and rewarding, [click here](#) to view a position outline.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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WIN A TRIP FOR TWO TO TAHITI GET A BUNGALOW

She lost her key... ..he had a suite solution

Le MERIDIEN

Sue Francis of BTS Travel sent in the following entry yesterday:
Title: Je t'aime
Tagline: On a starry starry Starwood night He proposed at Le Tipanie under the moonlight

Tahiti Travel Connection & Travel Daily are giving travel consultant readers the chance to win a trip of a lifetime to Tahiti & Bora Bora! On this 7 night trip you will be staying at the gorgeous and newly-renovated Le Meridien resorts.

To enter, you need to come up with a title and tag line for this imaginary Tahiti-based romance novel. Keep it short and snappy (see our example above) and the most creative entry will win this dream holiday.

Email your entries to: tahiticomp@traveldaily.com.au

Click here for competition terms & conditions.

Reservations Consultants

DriveAway Holidays
Your road to freedom

Are you looking for a new direction, something close to home with more flexibility?

DriveAway Holidays, Australia's number 1 worldwide car rental wholesaler, is looking for the right individuals to provide world class service to our customers in our Reservations Department!

- Competitive salary + super + achievable bonuses
- Full training and development provided
- Travel industry perks
- Career progression
- North Sydney, close to public transport

If you are a bubbly, positive and approachable communicator who is looking for the next step in your career, stop reading and apply now!

Please forward a cover letter and resume to: michellec@driveaway.com.au by 31 Mar 2011



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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

COME SHARE IN OUR GROWING SUCCESS!

TRAVEL RECRUITMENT CONSULTANTS

SYDNEY x 1 & MELBOURNE x 1

SALARY PACKAGE CIRCA \$65K PLUS \$ BONUSES

The travel industry is booming and there has never been a better time to switch to travel recruitment. Due to an amazing increase in demand from our Top 50 Clients, we are in need of 2 passionate travel consultants to join our Perms division in Sydney and our Temps Division in Melbourne.

As part of our successful team, you will be responsible for assisting candidates with their career advancement, nurturing and building key client relationships, creating shortlists, negotiating job offers and advertise placements.

Your generous salary package will provide you with an excellent remuneration package, great bonuses including exotic annual staff conferences & up to 25 days paid holiday leave, as well as professional, on the job training.

If you are tired of organising travel itineraries, sick of working late nights and weekends and want to escape the shopping mall environment, this may be the ideal change for you! Essentially, we require confident, enthusiastic travel professionals that enjoy providing the highest level in customer service, working in a close knit team & meeting sales targets.

DON'T BE HELD BACK!

SUPERVISOR /SENIOR CORPORATE CONSULTANT

SYDNEY CBD– SALARY \$55k - \$65k +

Are you ready to take your career up a notch?

This is your chance to become a supervisor within this amazing, boutique TMC. Working within a small and successful team, you will be handling your own accounts as well as being responsible for training staff in all areas including how to their maximise airfare and ticketing skills. Essentially you will need to be an expert in Gal, Tramada and ticketing. Don't be held back, make the move today!

LET'S TAKE THINGS UP A NOTCH

DOMESTIC CORPORATE TRAVEL CONSULTANT x 2

SYDNEY METRO – SALARY PACKAGE UPTO \$50K

Want to finally get away from face to face consulting? Sick of clients changing their itinerary for the zillionth time? Want to claim back your weekends? If so, then the move to corporate travel is the answer. We are looking for consultants with a min 1 year retail exp to join this boutique TMC. Opportunities to progress to international consulting + excellent training and development, as well as a top salary await you now

MAKE THE MOVE FROM RETAIL TO CORPORATE!

CORPORATE TRAVEL CONSULTANTS x 5

MELBOURNE (CBD) - SALARY PACKAGE UP TO \$55K

This is the perfect opportunity for any experienced retail travel consultant to make the move away from face-to-face consulting and over to the exciting world of corporate travel. This boutique TMC is in growth mode and with 5 positions up for grabs. You will receive a top level salary package and will be a part of a global company with lots of opportunity for progression. Be quick – interviews happening now!

LIFE COULD BE A DREAM!

EXECUTIVE LEISURE TRAVEL CONSULTANT

MELBOURNE– SALARY PACKAGES UP TO \$90K (OTE)

You'll think you have won lotto when you land a role with this agency! With fantastic corporate clients and large group itineraries to work on all day, you will be bowled over when your commission comes through each month. Working with a friendly team of successful consultants, you will enjoy benefits galore including free gym! A highly experienced, mature and professional leisure travel consultant is required.

LOOKING FOR A SUPPORTING ROLE?

TECHNOLOGY SUPPORT CONSULTANT

BRISBANE CBD – SALARY PKGE TO \$55K+

Are you looking to take your travel career in a new direction? We have a new and challenging role for the right person. This is your chance to join an award winning corporate agency as a support specialist. No two days will be the same, from making online bookings, to creating and implementing new procedures and more. A strong salary is on offer along with fantastic benefits and Mon – Fri hours. Exceptional attention to detail and min 2 years travel industry experience is a must.

REGAIN YOUR WEEKENDS!

CORPORATE CONSULTANTS

DARWIN - SALARY PACKAGE \$50K OTE

Sick of working every weekend? Want to get out of retail travel? There is a solution without having to leave the travel industry - CORPORATE TRAVEL! Enjoy working Mon- Fri hours whilst earning a top salary and access to fantastic travel benefits. There is no other company like this in NT, so make the change today and you'll never have any regrets. Min 12 months travel consulting exp required. Don't delay this job will be gone tomorrow. Apply now!



inPlace
RECRUITMENT

Closes Friday!

Enter Here

WIN \$1,000*

We're celebrating 30 years in travel recruitment

As part of our 30th birthday celebrations inPlace Recruitment are giving you the chance to WIN one of three \$1,000.00 gift vouchers of your choice*. Sandra Chiles started the first specialist travel & tourism recruitment agency in Australia in 1981 and is still leading the way! **3 gift vouchers to be WON, so enter today!**



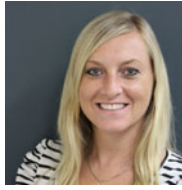
Ben Carnegie

BDM's & BDE's - Luxury Hotel

Our client, a 5 star luxury property located in the heart of Sydney's CBD currently seeks BDM's & BDE's to join their rapidly expanding team to meet the demand of their high profile clients. Roles involve business development with existing clients, maximising revenue potential and seeking new opportunities within previously qualified businesses.

- ▶ Have you worked in multiple markets eg Corporate & MICE?
- ▶ BDM's require previous hotel experience
- ▶ Up to \$70K + incentives and bonus

Call or email Ben for more details.



Liz Vibert

Retail/Cruise Travel Consultant

Enjoy more leisure time as this corporate travel agency works Monday - Friday only, with no Thursday nights or Saturday mornings. As a senior consultant you will be working in a fun and well established travel agency with cutting edge technology, lovely upstairs offices and lucrative accounts. You will be working on a range of cruise and general travel bkg's.

- ▶ 5 days educational leave every year
- ▶ Leafy Sydney North Shore location, opposite train station
- ▶ Salary up to \$55K + super + leave loading

Click here for more details or call Liz.



Kristi Gomm

Have you considered Temping? Product Development - Asian destinations

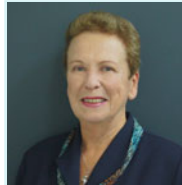
- ▶ 2-3 month assignment
- ▶ Located in Sydney CBD
- ▶ Salary up to \$40 per hour

Corporate Consultant - ACT

Do you have Corporate consulting and Amadeus experience?

- ▶ 1 week assignment in June 2011
- ▶ Canberra city fringe location
- ▶ Top hourly rates are on offer

Call or email Kristi for more details



Sandra Chiles

Groups Consultant - Corp & Events

Work for this well established Corporate Travel & Events company to assist with the group movement of corporate travel clients and to support the events and incentives side of the business. Groups vary in size from 10-100 or more. Domestic & international bookings, previous groups experience essential, Sabre & Tramada preferred.

- ▶ Vibrant work environment - 'work hard - play hard' ethic
- ▶ Centrally located in Sydney's CBD
- ▶ Salary up to \$60K package

Call or email Sandra for more details.

"The key reason I have used inPlace Recruitment over many years is that Sandra and her team ensure they have a good understanding of the requirements of the roles we are trying to fill and consistently send us good quality candidates that are a good fit to the position." Ian Norris, General Manager - Pacific, Specialist Holidays

SPECIALIST HOLIDAYS

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Competition closes Friday 25 March 2011

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