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## NTIA voting opens today

THE Australian travel industry is once again in a frenzy of excitement, with voting for the 2011 National Travel Industry awards opening today.

Suppliers have begun actively lobbying for votes (see page 7, 8), highlighting the importance of the AFTA-backed NTIA as Australia's leading industry awards program.

There are ten "agent" categories for voting by suppliers, while agents are being asked to vote for top suppliers in 18 hotly contested categories.

Voting is open from now until 5pm on Thu 21st Apr - and tickets

#### APT Egypt brochure

APT added the Oberoi Philae Nile Cruise to its 2011/12 Egypt and Jordan brochure which has been released this week.

Also new is a 13 day Egyptian Jewels tour including the Oberoi Philae Nile Cruise, and the introduction of Freedom of Choice Touring and Dine Around Dinners to the program. For more latest brochure

releases see page four.

for the gala dinner in Sydney on 09 Jul have also gone on sale today at www.afta.com.au.

To vote in the 2011 National Travel Industry Awards click on the links below.

Suppliers vote here Agents vote here

#### **Rail Europe promotion**

RAIL Europe has launched a major promotional push, with an insert in Fairfax newspapers on the weekend in Melbourne and Sydney promoting the benefits of travelling by rail.

As well as carrying details of the various Rail Europe GSAs, the supplement includes a strong call to action to the firm's B2C site at www.raileurope.com.au.

#### Six pages of news

Travel Daily today has six pages of news and photos, plus full pages from: (click)

- AA Appointments
- Creative Holidays Inplace Recruitment



This month we examine the evolution of the Sabre Red Workspace







## 2011 **EARLYBIRD** SALE ENDS IN 4 DAYS! HURRY... book & pay by 31 March 2011 DriveAwaı Holidays Call 1300 363 500 or visit

www.driveawav.com.au



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The more Qantas Holidays South Australia package bookings make, the greater the chances of you being rewarded. View Holiday Affair packages at qantas.com/southaustralia. Fo<del>r bookings co</del>ntact Qantas Holidays at q

#### Prize valued at over **\$5000\*** includes:

- Return flights to Adelaide
- 4 days car hire
- 1 night Crowne Plaza Adelaide
- 2 nights The Louise, Barossa
- Maggie Beer cooking demonstration 4-course lunch at The Farm Function Centre, Barossa

tasholidays.com.au/agents or 13 27 87. \* Conditions Apply. Click here for full terms and

#### **Online Account Manager**

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- National & international travel
- Manage key online travel relationships

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Salary to \$55K + super + bonus

Call Liz Vibert 02 9278 5100 liz@inplacerecruitment.com.au

Watch Adelaide sink

**SYDNEY** Fast Ferries is offering tickets for a special cruise to the NSW Central Coast on Apr 13, to view the historic and long-awaited scuttling of *HMAS Adelaide*.

The Artificial Reef Project will see the naval vessel form an "internationally acclaimed dive site" offshore from Avoca Beach near Terrigal.

The special cruise costs \$150 - see sydneyfastferries.com.au.



www.OceaniaCruises.com.au



## New Caledonia MICE Airfare Only \$599

International Arline of New Caledonia Includes all taxes. Special conditions and travel dates apply.

#### New CAPA air database

## **Tourism labour force survey**

**TOURISM** Australia has commissioned Access Economics to conduct an independent survey into staffing for the

Australian tourism industry. The project aims to identify current levels of employment in tourism and hospitality, with a

#### Viva! VA comm change

VIVA! Holidays has advised agents that it's adjusting airfare base commission paid on V Australia packages.

Effective Fri 24 Mar bookings made both via easyWay and the firm's contact centre will be payable at 6% on air and 13% on land for V Australia US, Canada and Europe packages.

#### **EK nod for more VIE**

**EMIRATES** has been given an eleventh hour reprieve on new extra services between Dubai and Vienna (*TD* Fri) from the Austrian regulatory authorities.

From yesterday, EK is now operating 13 weekly services to Vienna, an increase of six flights.

view to helping project future needs and expected shortages.

It's part of the National Long-Term Tourism Strategy, which has identified labour force issues as a "priority area for policy attention."

The survey looks at a range of sectors including air, road and water transport, accommodation, tour operation and travel services. Responses are sought by 15 Apr at bit.ly/tourismlaboursurvey.

#### Volendam rugby deals

**TRAVEL** agents will finally be able to earn commission on the exclusive Rugby World Cup Adventure World charter of *ms Volendam*, after sister NRMA company Creative Cruising today launched a series of exclusive "Rugby fun in New Zealand" short break cruises.

Adventure World announced the charter a year ago (*TD* 24 Mar 10) but has been marketing packages direct to consumers.

Today's Creative Cruising launch offers four night sectors from \$699 per person - details at www.creativecruising.com.au.

**Hahn Air** 

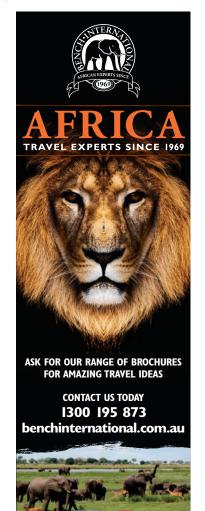
Call us toll-free AU: 1300 850 006

NZ: 0800 747 380 hahnair@aerius.com.au A NEW free online service has been launched by Australia's Centre for Asia Pacific Aviation which provides an "interactive online database of economy, business and first class fares covering 1500 of the world's busiest city pairs".

The information, which is updated daily, is being provided in partnership with ITA Software the internet airfare company which Google is attempting to purchase.

CAPA exec chairman Peter Harbison said the fares data "gives fascinating insights into airline pricing and competitive trends in key markets".

The comprehensive data is at centreforaviation.com/profiles select the appropriate airport and then click on the 'Fares' tab.









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## One of the world's youngest fleets.



Today's issue of *TD* is coming to you from Rendez-vous en France in Bordeaux, courtesy of Atout France and Air France

**RENDEZ-VOUS** en France is acclaimed as the world's premier trade fair for French tourism, and in its sixth edition, it is being held in the capital of the Aquitaine region, Bordeaux.

The 2-day trade workshop kicks off tomorrow at the Parc des expositions with 650 exhibitors representing almost every region, along with every French tourist office, in attendance.

goo buyers from the world over are here to meet with exhibitors, to learn about what's new and exciting in France, and to negotiate new contracts.

Bordeaux is located about 60kms east of the Bay of Biscay, and about 2.5hours north of the Pyrenees and Spanish border.

This historic city centre sits beside the Garonne River, and in 2007, the city was listed as a World Heritage Site by UNESCO.

In 2014, Bordeaux will open the Wine Culture & Tourism Centre. Over the next few days *Travel Daily* will be reporting live on location from Rendez-vous.

#### Expedia iPhone app

**EXPEDIA** is set to shortly launch a new Expedia Hotels iPhone application which will provide "real time best prices and availability" on the company's range of global hotels.

The App is being released worldwide, and will initially support bookings in 20 currencies. The move follows Expedia's

acquisition last Nov of Mobiata.

#### Canada OK for DL/VA

AUTHORITIES in Canada have granted official approval for V Australia to codeshare on Delta Air Lines flights between Canada and the USA.

#### **Transaero OK for LA**

RUSSIAN carrier Transaero has been granted approval by the US Dept of Transportation to begin a twice weekly service between Moscow and Los Angeles, effective immediately. Transaero already flies to New York and Miami in the US.

#### **Carnival Magic trials**

THE 3,690-pax Carnival Magic last week completed a series of sea trials in the Adriatic Sea, ahead of its final fit out at the Fincanteri's shipyard in Italy. Magic will be delivered in May.

# Belöna.



Or reward as you say in English. Get an IKEA Gift Card\* everytime you sell a ticket from Scandinavian Airlines. And the consultant who sells the most will receive a bonus \$250 IKEA Gift Card. Simply email the ticket number to sas.australia@sas.dk. For more information go to sassalesinfo.com or call 1300 727 707.

Copenhagen Stockholm Oslo Helsinki and more than 50 other Scandinavian destinations.\*\*

sassalesinfo.com or call 1300727707



A STAR ALLIANCE MEMBER

Jetstar nears JAL deal

JETSTAR is understood to be finalising a proposal to form a joint venture with Japan Air Lines to operate a low cost carrier in the Japanese market.

According to a story in today's *Financial Review*, the plan is expected to be presented to the QF board in the coming weeks.

Earlier this month Jetstar downplayed suggestions that it was planning a Japanese joint venture with Chinese carrier Spring Airlines (*TD* 09 Mar).

#### **Beijing shopping tour**

**GATEWAY** Travel is promoting a new 8 day Beijing and Shanghai shopping tour for which departures will operate from Mar 2011 to Feb 2012.

Prices lead in at \$875ppts including hotel accom, daily breakfast, admission fees, some meals, an English speaking guide and overnight sleeper trains. More info 02 9745 3333.

#### New NSW minister

GEORGE Souris is expected to become the new NSW tourism minister, having been the shadow spokesman for Hospitality, Tourism and Racing before the Coalition's landslide victory in Sat's state election.

Outgoing NSW Labor tourism minister Jodi McKay lost her Newcastle seat in the election - as did her predecessor, Matt Brown.



**QANTAS** may have John Travolta on its latest inflight safety videos, but Air New Zealand has gone one up with the debut of US fitness guru Richard Simmons.

From today Simmons will urge Air NZ passengers to "stretch like a giraffe" as they put luggage into overhead lockers with a funky routine which is also believed to feature a lycraclad Rob Fyfe, Air NZ ceo.

'Fit to Fly' also includes Amazing Race presenter Phil Keoghan in a bright yellow headband check it out at **Travel Daily TV** youtube.com/traveldaily.

A SKI resort in Western China commemmorated the end of this year's winter season over the weekend with a special "naked and fancy dress" party and 22 attendees braved the cold with near-nude outfits.

According to several reports, two male skiers turned up naked except for their skis, boots and hats - while the 'Coldest Beauty' award went to Xie Yong (pictured below right) who wore nothing but a tastefully situated snowflake.





\*Value of Gift Card \$30–\$50 according to fare type sold. Conditions apply. \*\*Including SAS code share, Blue1 and Widerøe destinations.



#### Monday 28th Mar 2011

#### QF companion sale

**QANTAS** launched a business class companion sale on Fri, with discounted two-for-one fares up the front to a range of destinations including London, New York, Frankfurt, Buenos Aires, Johannesburg and Dallas.

The special deals are on sale for a minimum of two passengers travelling together, available for bookings by this Wed 30 Mar.

#### **Cruiseco TTC charter**

THE Cruiseco consortium of travel agents is offering free flights to Europe in conjunction with two special tours combining a Uniworld European river cruise charter between Passau and the Black Sea, and an Insight Vacations coach tour holiday in Romania, Bulgaria and Turkey.

Passengers who book a category 4 or 5 cabin and deposit by 02 Apr for the 20 May or 28 May departures can access the free flight offer which includes international airfares from Sydney to Prague or Istanbul.

#### Napier to lure Aussies

**NEW** Zealand's Napier City Council has today launched a campaign in conjunction with tourism operators and suppliers in the North Island coastal city to attract more Aussie tourists.

Dubbed the 'Give an Aussie a Break' campaign, the promotion features free room upgrades, free brekkie or free bonus nights.

The offer is valid until 31 Aug - see napiercity.co.nz.

#### Hong Kong visitors up

VISITOR numbers to Hong Kong rose 2% year on year in Feb 2011, to 2.9 million people according to stats released by the Hong Kong Tourism Board on Fri.

Long haul markets rose 6.5%, fueled by the Americas (up 9%), while arrivals from Australia/NZ/ South Pacific rose 1.7% to 42,858.

#### **New World MICE tool**

WORLDHOTELS has launched a new tool that makes finding a location to host an event at over 450 member properties easier for meeting planners.

The *Meetings at Worldhotels* tool lets users search for suitable event locations by criteria incl number, accom, hotel facilities & location - see worldhotels.com.



## Have you visited Oman?

Register <u>here</u> as an preferred Oman agent by 31 March and go in the draw to win 2 nights with Shangri-La's Barr Al Jissah Resort & Spa Muscat.

www.tourismoman.com.au Phone +61 2 9286 8930



Brochures of the Week

If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



**Russian Travel Centre – Maggie goes to Russia** This new brochure entitled *Flavours of Russia* contains info about the fully escorted group tour departing 7 September 2011 for 12 days/11 nights. Inside is a dayby-day itinerary as well as detailed info about all inclusions & highlights of the 5-star culinary tour with Maggie Beer as Celebrity Guest. Call 1300 668 844.



#### Travel2 - Fiji 2011/12

The newly released Fiji brochure has added The International Fiji Golf Resort & Spa, incl Club Intercon., Natadola Bay Championship Golf Course with golf and accom packages. Also included are dedicated Luxury Resorts section, and a newly expanded Yasawa Islands section. Brochures available through TIFs.

#### EGYPT The Jaunch of the new Egypt 2011



The launch of the new Egypt brochure showcases tailor made journeys for travel in Egypt, Dubai, Oman, Jordan, Israel, Morocco and Abu Dhabi. 25 new handpicked experiences include a three night Desert Adventue tour, six night Jordan Experience and 11 night Grand Tour of Morocco. Also new are Lonely Planet instructions to each destination.

#### TrekAmerica 2011



The small group adventure travel company in North America offers off the beaten track journeys in the USA, Canada, Alaska, Mexico, Costa Rica, Panama and Peru. The brochure offers new and unique experiences incl a three night San Francisco to Yosemite mini adventure and more dates for the range of Budget Lodging Tours. Brochures available through TIFS.



#### Thredbo - 2011 Winter Planner

The new Winter Planner for Thredbo is packed with everything a skier or snowboarder needs to know about the region. In the brochure are package deals, snow sports programs, village info and more.



#### Holidays on Location - Switzerland Holidays

As operator for the Switzerland Holidays brand plus Austrian and German Holidays, Holidays on Location has announced they will offer paper brochures for 2011. Product for other countries are also available online in electronic form including in British and Irish, Italian, French, Pan European, Scandinavian, Canadian and Hawaiian and USA Holidays.



## **Contiki - Australia and New Zealand 2011/12** For the first time Contiki has joined Australia and New Zealand product together into one comprehensive brochure, to "ensure travellers get the most bang for their buck". The combined program offers lots of free time to explore backroads, relax or participate in an optional tour. For more visit - contiki.com.au.



**APT - European Discovery Cruises 2011** New themed cruises have been added to the brochure, inc food-wine, the arts, music, photography & autumn season cruises. The 48 page brochure also has two APT SuperDeals for bookings made before 31 Mar - a fly free to Europe deal inc air taxes or savings up to \$1000 per couple for travel in Sep. Info aptgroup.travel.

omor

### WIN AN APPLE IPAD 2 THROUGH HAHN AIR



To celebrate the release of 'Your Rooster' service, Hahn Air has teamed up with Travel Daily this week and is giving one lucky reader the chance to win an Apple iPad 2.

Your Rooster is a pioneering service offered only by Hahn Air. It will exclusively waive one ADM per IATA number, once a year, which is related to HR-169 e-ticketing.

For your chance to **WIN** your very own Apple iPad 2, simply come up with a tagline for 'Your Rooster' campaign.

The most creative entry will win this fantastic prize, with the winner's name published in Travel Daily next week.



To take advantage of 'Your Rooster' service, register on the Hahn Air website at www.hahnair.com.

> Find Hahn Air on: Email your tagline to: hahnaircomp@traveldaily.com.au

#### **OAK bidders statement**

**THAI** firm Minor International has lodged the formal Bidders Statement for its takeover of Australian hospitality firm Oaks Hotels & Resorts (TD 22 Mar).

Minor is offering 35c per share in cash for Oaks - a 35% premium to the pre-bid closing price.

There's a 50% minimum acceptance condition, and Minor already holds 19.96% of Oaks which Minor says is in a "precarious financial position".

#### Jordan demonstrations **THE** Department of Foreign

You

Affairs and Trade is advising Australians travelling to Jordan to avoid all demonstrations, with the Smartraveller site saying there have been violent clashes between demonstrators at Jamal Abdel Nasser Square in Amman. Travellers are also told to take

care during Friday prayers. The overall level of advice remains at the mid level 'High Degree of Caution".

#### Reservations Consultants



Are you looking for a new direction, something close to home with more flexibility?

DriveAway Holidays, Australia's number 1 worldwide car rental wholesaler, is looking for the right individuals to provide world class service to our customers in our Reservations Department!

- Competitive salary + super + achievable bonuses
- Full training and development provided
- Travel industry perks
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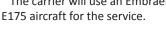
If you are a bubbly, positive and approachable

communicator who is looking for the next step in your career, stop reading and apply now!

> Please forward a cover letter and resume to: michellec@driveaway.com.au by 31 Mar 2011

#### **Ruby slippers for Delta**

DELTA Air Lines will operate a new route between Los Angeles and Kansas City effective 09 Jun. The carrier will use an Embraer



## Georgia is heading to Hawai'i

TWO lucky consultants are set to experience Hawai'i in person after attending training nights in regional NSW and Vic over the last few weeks. More than 130 agents attended the functions hosted by Hawaiian Airlines and Hawai'i Tourism Oceania, with Rebecca Norberry of Travelscene Kempsey and Georgia McKay from Flight Centre Westfield Geelong the lucky winners of prizes which include return HA economy class flights, three nights at the Waikiki Barc Hotel, a surfing lesson courtesy of Hans Hedemann Surf School and a SpaHalekulani massage.

Vic winner Georgia McKay is pictured centre above with HTO marketing executive Ashlee Galea and HA's Meredith Salotto.



Irave

First with the news

Monday 28th Mar 2011

QF ups YQ fee ex Japan QANTAS will increase its YQ tax by JPY7,000 to JPY17,500 for tickets sold in Japan to and from Australia, effective 01 Apr.

TRAVELSCEN



#### **TRAVELSCENE** Hampton

## Travel Consultant

#### Top agency in Melbourne Bayside suburb

To meet business growth demands and expansion, Travelscene Hampton is seeking to recruit a Travel Consultant. We are an independently-owned family company which prides itself in its highly professional business practices.

Whilst experience and a very good sales record are obvious advantages, the attributes of commitment, initiative, aptitude and potential will be key factors in determining our appointment for this position.

#### The position offers:

- Progressive work practices in a stable and secure environment where you will be working with team-oriented, friendly, highly professional and knowledgeable Consultants.
- Key selection criteria include high level interpersonal and communication skills and a strong client focus with a capacity for a very good sales record.
- An attractive salary package, commensurate with experience, is offered.

Please forward your covering letter and CV to: Alex Mifsud, Director, Travelscene Hampton, 319 Hampton Street, Hampton Vic 3188; alex@travelscenehampton.com.au; (03) 9521 9339. Also contact Alex on 0401 294 171 for key selection criteria and a job description/duties statement.



#### NZ Virgin codeshare

AIR New Zealand has started its new codeshare agreement with Virgin Atlantic, which will initially see the NZ code on VS's flights between Sydney and Hong Kong.

## Spencer dolls out the Bling



**TINA** Killeen was last week recognised for her loyalty to Penny Spencer Travel, making her the firm's second recipient of a sparkling one carat diamond ring.

Managing director, Penny Spencer said the righteous bling was to say "thank you" for Killeen's dedication, hard work and loyalty over the last 10 years.

Killeen started with Spencer Travel in 2001 as a receptionist and has since worked her way up to General Manager.

Pictured above is Lisa Allen (who received her diamond last year), Penny Spencer and Tina Killeen.

#### EY MAN contact centre

**ETIHAD** is set to launch a new call centre in Manchester, UK, which will complement its existing call centre operations in Australia, India and Abu Dhabi.

CEO James Hogan said the carrier currently handles about 2.5 million calls per year "and we expect more than half of these calls to originate from non-Arabic speaking markets by 2012.

"It is increasingly important for us to provide high quality, multilingual assistance for customers who choose to book directly with the airline," he said.

### **AIR MAURITIUS** Business Development Executive, Sydney

Air Mauritius, an international airline, operating out of its base in Mauritius has an exciting and challenging position for its office in Sydney.

A detailed job description is available on the Air Mauritius website http://www.airmauritius.com/vacancies.htm

An application form can be downloaded at http:// www.airmauritius.com/aboutus/mkexternalvacancy.pdf

## WIN A TRIP FOR TWO TO TAHITI

Sommah Madden of Andrew Jones Travel, TAS sent in the following entry: Title: Longing for Paradise... Tagline: Love Lust or Luxury. Let it be Le Meridien

Tahiti Travel Connection & Travel Daily are giving travel consultant readers the chance to win a trip of a lifetime to Tahiti & Bora Bora! On this 7 night trip you will be staying at the gorgeous and newly-renovated Le Meridien resorts.

GET A BUNGALOW

She lost her

melh

To enter, you need to come up with a title and tag line for this imaginary Tahiti-based romance novel. Keep it short and snappy (see our example above) and the most creative entry will win this dream holiday.

> Email your entries to: tahiticomp@traveldaily.com.au

Click here for competition terms & conditions.



## Travel Daily

AERIDIEN

#### **New LCT for MEL?**

A NEW low cost Terminal 5 may be developed at Melbourne Tullamarine Airport, under a proposal by airport owner Australia Pacific Airports Corp. A story in today's *Australian* suggests the redevelopment would allow the relocation of Tiger and Jetstar services.

#### Spanish strike off

**SPANISH** airport workers have agreed not to walk off the job over the upcoming peak Northern summer holiday period.

Unions had planned more than three weeks of rolling strikes over planned privatisation of airport operator AENA, but 70% of staff voted to call off the walkout.

CRUISE

#### Hertz NZ ski specials

HERTZ has introduced new 'Hertzski' specials in NZ, with deals offering the latest model vehicles, lift passes, activity discounts, chains and roof racks.

The deal is valid between 04 Jun and 31 Oct for rentals of two days or more, with a bonus free day for bookings of 7 days or more made before 30 Apr.

#### AA relaunch ORD- DUB

AMERICAN Airlines will

relaunch flights between Chicago and Dublin from 05 Apr, with the service to be operated by a two class 767-300.

Effective 06 Apr AA will also move its operations into the new DUB Terminal 2.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at **www.traveldaily.com.au**.

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Pharmacy

DAILY



AA HAS BEEN PROUDLY NOMINATED IN THE 2011 AFTA AWARDS. TO SHOW YOUR SUPPORT PLEASE VOTE AA NUMBER 1 IN "BEST AGENCY SUPPORT SERVICES"



#### VOTE FOR THE MOST EXPERIENCED EXECUTIVE TEAM IN AUSTRALIA

#### DRIVE A HIGH PERFORMANCE SALES TEAM DIRECTOR OF SALES

SYDNEY – SALARY PACKAGE OTE \$200K+ This is an opportunity for a senior Executive within the Corporate arena to step in to a key leadership role within a thriving global organization. This role requires someone with knowledge of the corporate travel landscape and proven success in engaging with the corporate market at the executive level to secure new business. Strong leadership and financial skills are essential along with a proven track record in Sales.

#### THRIVE WITH A LEADING BRAND BEHIND YOU REGIONAL SALES & ACCOUNT MANAGER BRISBANE - SALARY PACKAGE OTE \$115K

This is an exciting role with a leading Corporate agency at a management level. You will be highly experienced in sales and account management with the proven ability to grow and retain your portfolio. You will need strong leadership skills, be a great communicator and have the ability to motivate, drive and develop a team to ensure the performance of the business is strong. With a great brand, you can go a long way.

#### THE HIGHEST LEVEL OF ACCOUNT MANAGEMENT CORPORATE ACCOUNT MANAGERS

SYDNEY / MELBOURNE / BRISBANE – PACKAGES TO \$90K If you're an experienced Corporate Account Manager who wants to progress their career with a thriving organization, this is your opportunity to make the move. Your experience will include working with high volume travel programs, delivering analysis & recommendations, and effective relationship management skills. Strong numerical skills and high attention to detail along with great communication skills are essential.

#### AN OFFICE MANAGER WITH THE LOT INSIDE BUSINESS MANAGER SYDNEY – SALARY PACKAGE TO \$85K

This newly created role is responsible for coordinating all sales support and customer implementation activities as well as project management and internal reporting. Managing a small team, you'll be highly organized and capable of multi-tasking and directing tasks. Experience in Corporate Travel is required along with an understanding of achieving service delivery & financial outcomes. Great customer service skills essential.

#### THIS IS THE ULTIMATE IN TRAVEL MANAGEMENT MANAGING DIRECTOR

SYDNEY – EXECUTIVE SALARY PACKAGE AVAILABLE This is a rare opportunity for a proven business leader to build on the success of a global Brand driving the business to achieve growth. It requires someone with a passion for the travel industry, strong negotiation & relationship skills and the ability to inspire & lead teams. You'll have a track record of success in delivering profitable outcomes to the business, and be rewarded with an executive salary package with bonuses.

#### IT'S ALL ABOUT THE LEADERSHIP CORPORATE TRAVEL OPERATIONS MANAGER MELBOURNE – SALARY PACKAGE TO \$90K

This position is worth moving mountains to achieve – if you're a solid leader of teams and have a proven background in corporate travel yourself, you'll enjoy bringing your experience to a leading organization who will provide you with a great office, leading edge technology & products, and a suite of clients who are some of the most prestigious bluechips in the world. Great career progression for you too.

#### DEDICATE YOUR TIME TO MANAGING A TEAM TRAVEL MANAGER – LEISURE SALES SYDNEY – SALARY PACKAGE TO \$70K + INCENTIVES

This is the perfect opportunity to combine your success in retail travel achieving sales targets, and your experience in managing a team to do the same. This highly successful travel company is growing, and your ability to mentor, coach and manage the consultants will ensure that growth reaches its full potential. Get away from the retail environment and move in to great city offices, working Monday to Friday.

#### CREATE AND DELIVER AN ENTICING PICTURE INCENTIVE PROGRAM DIRECTOR MELBOURNE - SALARY PACKAGE BASED ON EXP

As a creative and energetic individual you will have the ability to develop and attain key objectives for your clients through the creation & delivery of exceptional incentive programs. You will be able to develop and present ideas, managing strong relationships with both clients and your team. Events Pro and CRS will be highly valued. This is a senior role with a highly negotiable salary package based on your experience.

#### CONTACT OUR DEDICATED EXECUTIVE DIVISION NOW

Adriana D'Angelis MANAGING DIRECTOR Ph: 02 9231 6377 Linda Green NSW & ACT Ph: 02 9231 2825

Carmen Pugh QLD & NT Ph: 07 3229 9600

Kathryn Hebenton VIC, SA, WA Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

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#### **Client Relations Coordinator**

Do you enjoy using your superior command of the English language? Put these skills to good use in this rewarding position. The ultimate goal of this role is to ensure your

clients leave happy, resolving any issues that Ben Carnegie may arise from day to day operations. Ideal role for someone empathetic in nature who enjoys seeing situations turn positive.

- Travel Wholesaler with excellent employee benefits
- Centrally located Sydney CBD offices
- Salary up to \$50K + super

Click here for more details or call Ben.

#### **Commercial Analyst - Hotel Industry**

Are you the type of person that loves to crunch numbers, produce reports and make recommendations to other staff members for how they can maximise their sales? If so read on, Our client is a market leader in the online hotel reservations market who seek an experienced Revenue Analyst to assist them with sales strategy. Ideally you will have advanced excel, previous hotel industry exp with a focus on revenue management.

- Opportunities for career growth
- Sydney CBD location
- Salary to \$65K + super

Click here for more details or call Ben.



Kristi Gomm

### Have you considered Temping?

**Multi Skilled Consultant WANTED!** 

- Ongoing assignment, Global Corp Co.
- Located in Sydney CBD
- Galileo essential, Top hourly rate

#### **Corporate Consultant - ACT**

Do you have Corporate consulting and Amadeus experience?

- 1 week assignment in June 2011
- Canberra city fringe location
- Top hourly rates are on offer

#### Call or email Kristi for more details.



#### **Corporate Online Support**

This company is forward thinking and doesn't just follow suit! As an Online Corporate Cons you will be dealing with business traveller's itineraries online. You will be the first point of

Liz Vibert

#### contact for all requests and changes after the initial booking. Galileo CRS an advantage, cross training can be

provided. Strong eye for detail & good domestic Fares & Tktg reg.

- Opportunities for career progression
- Melbourne Burwood location
- Salary up to \$45K + super

Click here for more details or call Liz.

#### **Conference & Incentives Corporate Consultant**

Great opportunity to expand your consulting skills with a company offering exposure to Events, Conferences, Incentives, Corporate & Leisure travel. This roles involves working within a professional team arranging both domestic & international travel for all conference and incentive travel. You will be handling key customer accounts as well as be responsible for identifying new incentive business opportunities.

- Amadeus & Tramada an advantage, all CRS considered
- Melbourne CBD location
- Salary 55K + super

Click here for more details or call Liz.



#### VIP Corporate Consultant

Required for fast growing and award winning TMC. Our client in known for their excellent employee culture of looking after their staff and promoting from within. As an experienced

VIP Consultant you will understand the unique Sandra Chiles service levels required in looking after the top management echelon. Amadeus CRS preferred. Fun team environment.

- Excellent employee culture
- Sydney CBD location
- ► Salary up to \$60K + super

Click here for more details or call Sandra.

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