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Travel Daily

First with the news

Tuesday 3rd May 2011

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ISSN 1834-3058

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Even more QF/AA c'shares

QANTAS and American Airlines have further expanded their ever-widening relationship, with the addition of nine new codeshare routes from Los Angeles.

Added to the network this year but not previously announced, the American Eagle routes include flights from LAX to Albuquerque, Boise, El Paso, Houston, Phoenix, Oklahoma City, Sacramento, Salt Lake City and Tucson.

The expansion brings to thirty the number of QF destinations offered onward in partnership

with American Airlines from Los Angeles, with the LA move following the recent addition of 28 new AA codeshare ports out of Dallas Fort Worth (**TD** 10 Mar).

The new LAX codeshares are all also served by AA out of DFW, meaning Qantas passengers will be able to undertake triangular itineraries to the ports via either Dallas or Los Angeles.

Qantas and AA are expected to further formalise their relationship with an application to take their "partnership to a new level" set to be lodged with the ACCC.

This week AA/Qantas rivals Delta and Virgin Blue also announced a further expansion of their codeshare agreement (**TD** yest.), adding four more US ports.

Finnair May-fares

FINNAIR and Design Hotels are offering special benefits for AY pax at Design Hotels in Helsinki, London, Rome, Paris, Singapore and Hong Kong - see **page 11**.

Trip May bonuses

QANTAS Holidays is offering a range of bonus Trip loyalty points this month, with featured product including Hong Kong, the US, Toga Hospitality and QF USA bookings - see **page ten**.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Qantas Holidays
- Finnair
- Jetset Travelworld jobs

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This month we look at ways you can provide that **wow factor** to your customers

Watch now

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Win the ultimate 2011
Formula 1 Etihad
Airways Abu Dhabi
Grand Prix experience.



Trendsetter purchase

SYDNEY TSAX member agency Trendsetter Travel has purchased Travelscene Northbridge, which will close effective this Fri 07 May. Existing staff and business from the Northbridge agency will shift to the Trendsetter office at 2 Kenneth Street Longueville.

CHECK OUT THESE FANTASTIC OPPORTUNITIES WITH TRAVELMANAGERS

MARKETING MANAGER

With a focus on managing supplier relationships and negotiating contracts, the Marketing Manager will also take ownership over a variety of initiatives designed to ensure the TravelManagers marketing package remains at the forefront of the mobile consulting space. Responsible for continually developing our consumer marketing strategy you'll also add significant value to the enhancement of our e-marketing campaigns, the quarterly travel catalogues and consumer / recruitment collateral. The successful applicant will have a proven track record in travel industry marketing ideally gained in a franchise or multi-location network.

RECRUITMENT EXECUTIVE

Are you an accomplished travel consultant or manager with an interest in recruitment, but don't like the idea of agency recruitment? Or are you an experienced recruiter wanting to move internal? Acting as the first point of contact for all queries relating to career opportunities within TravelManagers, you'll be involved in phone screening, reference checking, reporting and database management for a considerable volume of enquiries. We're looking for someone to assist us in continuing to grow at a phenomenal rate, while attracting the industry's best consultants.

CORPORATE BUSINESS DEVELOPMENT MANAGER

With the introduction of a unique and revolutionary business model in the corporate implant space, we are presently looking for an experienced travel industry Corporate BDM to take ownership of the roll out and growth of this new division. You'll be involved in the strategic development of this new product, as well as acquisition and relationship management of new corporate accounts. Added to this will be providing guidance and advice to existing corporate travel managers on pitching for corporate business.

To be successful, you'll be an experienced Corporate BDM with TMC experience and the desire to step up & take more ownership.

For a confidential discussion regarding any of these exciting opportunities contact Aaron Stinson, National Recruitment Manager on 02 8062 6440 or email your CV to aarons@travelmanagers.com.au Applications close Tuesday 10th May 2011.



Minor Oaks stake lifts to 54%

THAI firm Minor International looks set to take control of Oaks Hotels and Resorts, after this morning confirming that it was the successful tenderer for the 34.4% stake in Oaks held by the receivers of the company's founder, Brett Pointon.

The change means that Minor now has a relevant interest in 54.3% of Oaks, and has accordingly moved to mop up the rest of the company by increasing its offer to 52c per share - up 49% from the previous 35c.

Minor has also confirmed it intends to declare that the offer is unconditional and improve the terms so it makes payment within

7 days of acceptance.

Minor Hotel Group chief operating officer Dillip Rajakarier has called on the Oaks Board to now recommend the offer to the company's shareholders.

Qatar adds 4 routes

QATAR Airways has announced it will begin flying to three new countries, Uganda, Azerbaijan and Georgia, and add a new city in the Kingdom of Saudi Arabia.

QR will launch daily non-stop services to Entebbe from 02 Nov, and new daily non-stop services to Baku (with an onward link to Tbilisi), effective 30 Nov.

The Doha-based carrier is also adding four times weekly flights to the Saudi city of Medina from 14 Jul, lifting its total number of destinations globally to 100.

The new routes will be operated with two-class Airbus A320s.

Furthermore, QR is beefing up capacity to Riyadh, Dammam and Jeddah from 01 Jun.

Qatar Airways plans to serve over 120 key business and leisure destinations by 2013.

DFAT bin Laden alert

THE Department of Foreign Affairs and Trade yesterday issued a bulletin about "Enhanced Risk of Anti-Western Violence" due to the killing of terrorist Osama bin Laden by US forces.

The move follows an alert from the US govt urging its citizens overseas to limit travel outside hotels and avoid mass gatherings.




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Gayle Dawson

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Finalist 2009 & 2010
- Best Travel Agency Retail
- Multi Location



Win a trip to Hawaii

WE'VE already started receiving entries in our May competition, in which a lucky **TD** reader will win a trip for two to Hawaii.

Thanks to everyone who entered last month's Abu Dhabi comp, for which the entries are now being collated and a winner set to be announced this week.

And don't forget our special website competition, also offering a trip for two to Abu Dhabi - see traveldaily.com.au.

Want to stay one step ahead of the competition?



We can help you:

- Want a chance to take part in a **British Columbia Super-Famil** in Sept?
- Sign up today to our **FREE online training** program
- Complete the training by the **30th of Jun**
- Go into the draw to win one of ten **\$100 Coles Myer Vouchers!**

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CHINA HOLIDAYS



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Travel Daily on location in **Dubai**

Today's issue of *TD* is coming to you from **Arabian Travel Market in Dubai**, courtesy of the **DTCM - Government of Dubai, and Emirates**

OVER 2,200 exhibitors from 69 countries are showcasing their travel products at the 2011 Arabian Travel Market in Dubai, which is this year themed "One Event, Unlimited Destinations".

The event is being held at the Dubai International Exhibition & Conference Centre until 05 May, and is expecting 22,000 visitors from across the globe this week.

A delegation of buyers from Australia and New Zealand travel companies are participating at this year's event, on invitation from the Dubai Department of Tourism and Commerce Marketing's local office, in order to meet with suppliers from across the region.

The Department of Tourism & Commerce Marketing (DTCM) has 137 businesses from across Dubai represented at ATM.

Fashion flair for V Australia

LAST night V Australia hosted about 30 top corporate travel agents at an exclusive event to celebrate its partnership with Rosemount Australian Fashion Week.

Attendees enjoyed drinks and canapes before a backstage tour of the catwalk, and were then in prime position for the unveiling of the new collection from designer Gail Sorronda.

TD was lucky enough to be included, and took these photos with lots more now online at www.facebook.com/traveldaily.

BELOW: Emilio Labozzetta from ABC Travel with V Australia's Melissa Lavorato.



ABOVE: Clint Jones from V Australia is clearly excited about the fashion feast, with Michelle Lazaro and Liz Nowiczewski, both from Rising Stars.



ABOVE: The Flight Centre team at the V Australia event: Lisa Zahra, Kal Ruediger and Stephen Lanfranco.



BELOW: Robert Elias from Gilpin Travel with Tina Killeen of Spencer Travel in Sydney.




Window Seat

US President Barack Obama had some fun at the expense of vague presidential aspirant Donald Trump last weekend, imagining the changes that might ensue if the property mogul ever gets the top job.

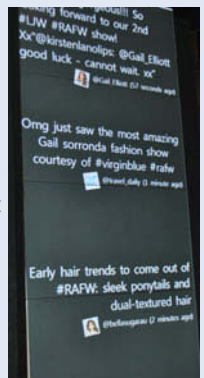
Complete with an artist's impression (below), Obama suggested Trump would mirror the style of his five hotels with a three storey penthouse addition on the White House, along with gilded columns at the front door.



TWITTER is everywhere - even in the world of fashion.

The organisers of Rosemount Australian Fashion Week (see story above) have arranged for huge screens in the event's foyer at the Sydney Overseas Passenger Terminal to automatically display 'tweets' from fashionistas as the various collections are unveiled on the catwalk.

Last night *TD* was in the audience and tried out the system, with our tweet showing in the picture at right.



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Enjoy the journey 

Aussies swoop into Jumeirah



ABOVE: Overseas participants attending this year's Arabian Travel Market in Dubai, which kicked off yesterday, wound down after a day of meetings at the luxurious Jumeirah Shimmers Mina 'Salem on Mon night.

Delegates experienced local cuisine, received henna designs, sampled shisha pipes, witnessed some Arabian entertainment, posed for pictures with falcons and relaxed by the Arabian Gulf.

One lucky Kiwi delegate even took home a lucky door prize of a three night accom package to the recently opened Jumeirah Zabeel Saray, located on Palm Jumeirah.

Pictured here are some of the Australian contingent at ATM, **from left:** Carol McCracken, Globetrotter Corporate Travel; Chip Popescu, Eastern Eurotours; falcon handler; and Veronica Rainbird, Dubai Dept of Tourism & Commerce Marketing.

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in the "000" & "0000" challenge!

Last week's \$1,000 winners are:

- Modjdeh Javanmard, HELENSVALE QLD

Last week's \$250 winners are:

- Raelene Shingles, BROADBEACH QLD
- Natalie Deamyand, TRARALGON VIC
- Belinda Lahood, SYDNEY NSW
- Marta Sanchez, ALBERT PARK VIC
- Kristen Cahill, NOOSA HEADS QLD
- Lauren Glasgow, CHERMSIDE QLD
- Yuko Uchida, CARLTON VIC
- Christopher Falloon, TAIGUM QLD
- Steven McGlashan, GLADESVILLE NSW
- Ashley Moir, LAUNCESTON TAS
- Melissa Muggeridge, WERRIBEE VIC
- Sophie Gilbey, REDCLIFFE QLD
- Kylie Bostock, BONGAREE QLD

Payments will be processed at the end of the month

THE NEW 2011- 2012 CLUB MED BROCHURE IS NOW AVAILABLE



Order your copies through TIFS at www.tifs.com.au or view the [e-brochure here](#)

Club Med

Al Maha day packages

STARWOOD Luxury Collections' Al Maha Desert Resort & Spa is now offering day packages for guests wanting to experience the property without needing to stay overnight.

Announced at Arabian Travel Market in Dubai yesterday, the new offers are Spa Indulgence and Activity Packages.

The spa offering includes a one-hour spa treatment, while the active package has guests chose from two options, such as horse-riding, wildlife drives, camel treks, desert safari and archery.

Packages will be available from 01 Jun 2011.

Banyan expansion

BANYAN Tree Hotels & Resorts' vice president marketing, Luca Deplano, has revealed at Arabian Travel Market, that the group plans to branch out within the Middle East and UAE.

"We are currently looking at expanding in markets in Oman, Jordan and Egypt over the next five years," Deplano said.

Definitely Dubai app

DUBAI Tourism is set to launch a new Apple iPhone app.

The app will provide iPhone users with a range of information about Dubai, including deals and special offers, city highlights, landmark information and hotel, shops and restaurant features.

See www.definitelydubai.com.

EK deals with monster

EMIRATES boss Tim Clark has labelled fuel prices as a "monster to deal with" due to its ever increasing price.

Clark said fuel presently accounted for 43% of our EK's total cost, whereas 10-12 years ago it occupied 12-13% of costs.



Rd 6 Winner

CONGRATULATIONS

Angela Clarke

from *African Wildlife Safaris*
Angela is the top point scorer for Round 6 of *Travel Daily's* AFL industry footy tipping competition, and has won a complimentary family pass (two adults and two children) to Sydney WildlifeWorld, courtesy of Sydney Attractions Group



Major Prize Sponsors

1st Prize: 4-night holiday to Europe, courtesy of Emirates, Adina Apartment Hotels & RailPlus



2nd Prize: 4-night cruise in Fiji, courtesy of Pacific Blue & Blue Lagoon Cruises



3rd Prize: Apple iPad 2, courtesy of Compass Car Rental



Desks for Rent

Spencer Travel in Surry Hills Sydney has Desks for Rent.

This is a great opportunity for any small business or independent worker that requires office space with support.

You will have access to a Boardroom and Reception.

If you are working at home or the rent you are paying is too high this may be the time to take up this great opportunity.

Please email penny@spencertravel.com.au with any interest.



SPENCER TRAVEL
above & beyond

Powell heads up TAA

HOSPITALITY industry veteran Rodger Powell has been appointed as the managing director of Tourism Accommodation Australia, the newly formed division of the Australian Hotels Association (**TD** 14 Feb).

TAA was announced the day before rival group HMAA rebranded as the Accommodation Association of Australia.

Travel Daily

First with the news

Tuesday 3rd May 2011

No money left for Global creditors

THE receivers and managers of the collapsed Global Travel Corporation, which operated a number of websites including www.drivetravel.com.au, have advised that there are insufficient funds to pay the company's secured creditor.

The company was placed into administration in 2008 (**TD** 29 Oct 08) with debts of more than \$3 million - about a year after its director Tony Wilson controversially withdrew the firm from the TCF.

In a letter this week the receivers from Ferrier Hodgson said "it would appear unlikely that there will be any return to unsecured creditors" and that since no liquidator had been appointed, control now returns to Tony Wilson.

Wilson last year emerged as the sole director of the company which continues to operate the websites after the collapse - the curiously named Reinvention Holdings (**TD** 18 Jan 10).

Cairns summit regos

TOURISM Australia has opened registrations for its upcoming Australia-China Tourism Summit, which will take place in Cairns 07-10 Jun this year.

Themed 'unlimited possibilities' speakers will include Federal Tourism Minister Martin Ferguson, TA chairman Geoff Dixon and senior officials from China - to register see <http://bit.ly/chinasummit>.

New accommodation scheme for Dubai

AUSTRALIAN travellers heading to Dubai will be among the many international visitors to benefit from a united accommodation rating program to be re-launched in the emirate later this year.

The Guest Accommodation Classification Scheme has been developed by Dubai's Department of Tourism & Commerce Marketing (DTCM) over the past two years.

It sees the addition of new Quality Standards that provide greater transparency for guests when selecting a hotel by its facilities and accolades.

There are eight Categories in the scheme - Hotel, Guest House, and Hotel Apartment, along with the new additions - Self Catering, Timeshare, Youth Hostel and University Campus.

All of the categories have a range of applicable gradings, which cover budget, 1-5 stars, Standard, Superior or Deluxe.

Previously there were only the three latter standards of accom.

5-Star accom providers which have received recognition or received a special honour for their level of luxuriousness will be able to promote themselves as

achieving a Gold Accolade or Platinum Accolade after being assessed by the DTCM.

Another new initiative from the scheme is the addition of Designators which highlight any particular specialities an accom provider may offer.

There are 18 different Designators - Airport, All-Suites, Boutique, Beachfront, Beachside, Business, City, Convention, Desert, Family, Golf, Heritage, Island, Shopping, Sport, Spa, Theme Park and Wellness.

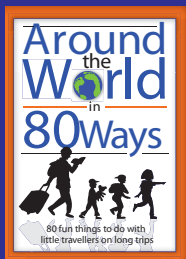
Properties will not be limited by the number of Designators they can accrue.

Deputy Director of the Hotel Classification Department, Bader Abdullah Mohammed, told **Travel Daily** at Arabian Travel Market yesterday that the program has been received well by accom providers throughout Dubai.

"The system will make it easier for clients to choose a hotel that meets their expectation," he said.

Dubai accom providers will be given 12 months to implement the new changes from its launch date, and will be annually checked for quality assurance.

WIN A KIDS TRAVEL BOOK



Travel Daily has teamed up with **Itchee Feet** this week and is giving five lucky readers the chance to win a copy

of the book *Around the World in 80 Ways*.

Around the World in 80 Ways contains 80 fun and inspiring activities to keep children entertained during long trips.

Each activity is designed to nurture little travellers and encourage your child to think about the world around them.

For your chance to win this fantastic kids book today, simply watch the Itchee Feet bookmercial by [clicking here](#) and answer the daily question below:

What hits Ariel in the head?

Email your answer to: kidsbook@traveldaily.com.au

Visit www.itcheefeet.com

Congratulations to yesterday's lucky winner, **Stephen Mandel** from **Amadeus**.



Corporate Consultant

Spencer Travel is an award winning agency in Surry Hills. Due to growth they are looking for an experience full time Corporate Consultant. Sabre and Tramada is preferred. 5 years minimum experience in a corporate environment with fares and ticketing knowledge essential.

This is a great opportunity to join a dynamic and recognised company with a great work environment.

Please send resumes to tina@spencertravel.com.au



Hawaiian Airlines Account Manager - VIC/TAS

World Aviation Systems, GSA for Hawaiian Airlines, requires an energetic, highly motivated Account Manager who enjoys working in a busy environment and has a passion for airlines and Hawaii as a destination to join our Melbourne based sales team.

The successful candidate will be responsible for seeking new business and servicing our preferred retail, wholesale and incentive clients within VIC. The candidate will have the ability to work under pressure to meet and exceed targets and build excellent relationships.

Experience on road in the tourism industry is essential. The role is challenging, and you must be a great presenter, have a professional manner, be passionate about dealing with people and have a can do approach. This is an exciting position.

The successful applicant will have:

- A minimum 2 years in the tourism industry
- Excellent presentation skills
- Excellent communication skills
- Proficiency in all aspects of Microsoft Office
- Ability to work with minimal supervision and a positive attitude
- Hold a valid drivers license

Apply by email to andrew.denman@worldaviation.com.au no later than 9th May 2011. Please include CV and application letter.

Only successful applicants will be contacted.

NZ to increase SFO

AIR New Zealand will boost its 747 flights from Auckland to San Francisco from five weekly to daily effective 25 Mar 2012, according to agent GDS displays.

Chat ups Middle East stopover range

CHAT Tours will increase its range of stopover destinations to Greece, Turkey and Egypt by over 70% later this year, adding Oman, Abu Dhabi, Beirut, Jordan and Israel to its recently released Dubai and Gallipoli program.

Speaking with **TD** at Arabian Travel Market in Dubai, Chat

Tours md Tony Brazenell said the decision to boost the stopover program comes after a "very good reaction" from the trade to its addition of new product.

"For 32 years Chat Tours has done nothing more than Greece, Turkey and Egypt, but we're now looking to grow our range, while still maintaining existing product."

Brazenell said the Egypt crisis earlier this year had no impact on the decision to broaden Chat's product offering, telling **TD** the Middle East had a "strong point of difference from the likes of the typical Australian stopover in Singapore and Bangkok."

Dubai product will account for around 25% of the new program, which is hoped to be launched around Jul/Aug this year, he said.

APT adds rail

APT is working together with Rail Plus to provide high speed Thalys train transfers between Amsterdam and Paris.

The move is part of APT's 2012 European river cruises program (**TD** yesterday), and will see APT pax take three hours 21 min for the journey, compared to the previous eight hour coach trip.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

IT'S May already! Hard to believe that 2011 is moving so quickly.

I hope that you all had an enjoyable Easter and possibly a short break over that time. Also that Anzac Day was a day of reflection for everyone and of course, the Royal Wedding last Friday. What a spectacle and from what I have heard, a great opportunity for many to have sent clients on the trip of a lifetime.

The Australian Dollar is certainly giving everyone the push we needed from what has been a rocky start to 2011. Many agents are reporting that they are seeing solid enquiry for travel either for now or later in the year as a result of the exchange rate with many clients wanting to pay now and lock in the benefit.

As I wrote this column the Australian Dollar was at \$1.0975 and set to push through the \$1.10 mark and a little beyond. All great news for the travel industry as this will help keep official interest rates low, keep consumers confident and with a little hope, the desire to spend it on a holiday. I have even had reports in that the Australian Dollar is now a preferred currency in some overseas destinations, namely Vietnam for one where retailers have asked for the Aussie Dollar over the greenback. More good news for Australian outbound travel and good news for travel agents across Australia.

Over the next couple of weeks AFTA will announce the finalists in the 2011 National Travel Industry Awards and the commencement of the judging process for this year. We will undertake over fifty face to face interviews as a part of the process in the lead up to the gala event on the 9th July at the Westin in Sydney.

So, May is set to be a big month for everyone in travel and I hope that you have the opportunity to cash in on the flurry of enquiry and opportunities that the current financial climate presents.



Sydney
WildlifeWorld

SYDNEY
AQUARIUM

Sydney Tower
OBSERVATION DECK • OUTREK • SKYWALK

Trade Account Manager - Merlin Entertainments Group

(Sydney Aquarium, Sydney Wildlife World, Sydney Tower)

The Role:

Reporting to the Trade Sales Manager, you will be the day-to-day contact for 3rd party ticket agents, such as inbound and domestic tour operators, hotels and concierges, and transport operators. You will work with each of these partners to ensure our Sydney attractions have maximum exposure through relevant communication channels, such as brochure inclusion and point of sale, and are consistently driving incremental ticket sales. You will work with your clients and establish joint relationships to achieve both company objectives and be looking at new business opportunities where they exist. You will also represent Merlin Entertainments Group at relevant Trade shows, Sales trips and network events so an outgoing, friendly manner is clearly an asset! This is a great opportunity to combine working with exciting attractions and part of the growing number of Merlin attractions in Australia & New Zealand.

The Person:

Highly motivated, you must have at least 2 years previous Sales experience with proven success in delivering innovative and highly targeted Sales & Marketing campaigns within the leisure, entertainment or retail sector. You will also have the flexibility to spend some time away from home as travel is part of the job. You must possess excellent communication, interpersonal, and organisational skills, as well as the energy and dedication to bring continued success to these key attractions. You will also be able to demonstrate a passion for visitor attractions and delivering fantastic guest experiences. Japanese, Korean or Chinese speaking is an advantage.

Please send your Resume and Cover Letter by
Fri 13 May to: sbailey@sydneyattractions.com.au

Opinions prize offer

TRAVEL agents are being offered the opportunity to win a \$1000 JB Hi-Fi gift card in a competition to promote the Travelpoint Opinions "professional networking site for the global travel industry".

The competition is open to new and existing members of the site, which is free to join for any agent or tour operator regardless of their GDS affiliation.

Points are earned by answering questions or posting new product reviews, and the member with the highest tally at the end of Jul will win the gift card, while runners up will receive a digital camera or a backpack.

See travelpointopinions.com/pr.

CNS radar upgrade

AIRSERVICES Australia will establish a temporary radar facility at Machans Beach near Cairns while the FNQ airport's Cairns Terminal Area Radar is upgraded.

The \$5.5m project is part of a nationwide infrastructure modernisation program, with a transportable radar being shipped to Cairns to be used for up to a year while the upgrade is done.



Money

WELCOME to Money Talk, **TD's** Tue feature on what the Australian dollar is doing.

\$1AUD = US1.092

HOW high can the A\$ go?

That's the question many across the industry are asking, as the currency continues its relentless march against the US dollar and other currencies.

Last night the A\$ smashed the US\$1.10 barrier, before slipping back slightly as euphoria gripped the US following the killing of terrorist Osama bin Laden.

The strong Australian economy continues to support the A\$ with expectations in the longer term of upward pressure on interest rates, although the Reserve Bank is expected to leave rates unchanged at its meeting today. Wholesale rates this morning:

| | |
|--------------|------------|
| US | \$1.092 |
| UK | £0.655 |
| NZ | \$1.349 |
| Euro | €0.736 |
| Japan | ¥88.36 |
| China | ¥6.99 |
| South Africa | R7.11 |
| Canada | \$1.032 |
| Crude oil | US\$113.00 |

Emirates updates name change policy

EMIRATES today advised the industry of new arrangements for name changes, including a \$50

extra cost in addition to change fees imposed by fare rules.

The carrier allows name change ticket reissues in cases of genuine name error, with pax able to be rebooked in the correct name and have their ticket reissued at the originally ticketed fare.

Name change ticket reissues must be handled by EK resulting in the extra \$50 per ticket fee, which is payable by VMPD or direct credit.

Passenger full passport details must be entered in the correct name PNR by the agent via API entries in order for the reissue to be processed, the carrier said.

If there are any sectors with other carriers on the ticket then it must be refunded and a new ticket issued.

West set to Explor

DICK West, the former ceo of collapsed North American small ship cruise operator Cruise West (TD 20 Sep 10) is set to launch a new operation called Explor Tours.

He said the company aims to highlight small operators from around the world to the US marketplace, with launch destinations including Ecuador and the Galapagos Islands.

All client monies will be kept in an escrow account until travel is completed, West said.

Skal Mel for May

SKAL International will hold its next Melbourne lunch on Thu 19 May at the Rendezvous Hotel on Flinders Street - for more details email vic@datatrax.com.

Travel Daily
First with the news

Tuesday 3rd May 2011

Manila Return From \$635*

Buy before 7 May
Add any Philippines domestic return flight from Manila for **\$50** + taxes

Economy Class From MEL & SYD
Conditions apply. Valid for travel until 31 Jul 2011
*ex MEL \$1,004 incl Taxes[#]
*ex SYD \$1,023 incl Taxes[#]
[#]taxes subject to change without notice
See GDS for details or call 1300 888 725



MSC CRUISES RESERVATION CONSULTANT

Due to further expansion within MSC Cruises Sydney office, a new position has been created within our cruise reservation department.

The successful candidate must be able to work independently within a fast paced team environment with a minimum of 2 years experience within the retail or cruise travel industry. The candidate must be passionate about the cruise industry & have strong airfare, GDS (preferably Sabre) and system knowledge. Excellent written and verbal skills, great attention to detail, fast learner and good communication with the industry are vital aspects of the position.

The candidate must be able to work under pressure, meet deadlines and provide support to the office where necessary. Salary on application.

Send written CV with covering letter to cruises.hrdept@msc.com.au by 10 May 2011.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Pharmacy DAILY

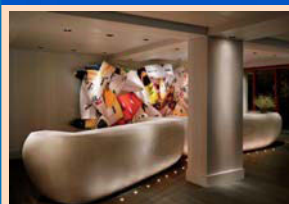
WIN A HOLIDAY TO HAWAII

During May, **Travel Daily** is giving one lucky reader and their partner the chance to win a fantastic five-night holiday to Hawaii, courtesy of **Hawai'i Tourism, Hawaiian Airlines and The Waikiki EDITION.**

This amazing prize includes two return economy airfares to Honolulu from Sydney with Hawaiian Airlines, five nights accommodation at The Waikiki EDITION and return airport transfers for two people with Lei Greeting.

Each day **Travel Daily** will ask a Hawaii-related question – just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.

Email your entries to: hawaiicomp@traveldaily.com.au



Q.2: Marriott International partnered with this "father of the original boutique hotel" and creator of the infamous Studio54 to create EDITION

Hint! Visit www.editionhotels.com

Click here for more information



China Airlines transit

TRANSIT passengers on China Airlines are being offered new options in Taipei including complimentary morning or afternoon tours courtesy of Taiwan Tourism.

A free shuttle is also available to the Novotel Taipei Taoyuan International Airport Hotel, which offers 360 rooms, free internet, a heated indoor swimming pool and fitness centre, plus a shopping shuttle to the city.

New canal option

EUROPEAN canal cruise operator Le Boat - part of TUI Marine which is planning for significant Asia-Pacific growth (TD Fri) - has added 29 new 'Le Boat 1500' vessels this year and 100 more scheduled for 2012.

The "new generation hybrid cruiser" offers large hotel-style cabins with ensuite facilities, a huge top sundeck, music system, flat screen TV and open plan galley - see www.leboat.com.au.

Watch Your New Career Take Off!

Find your best career path with TMS

Hot Jobs (Australia) - April 2011



Sydney – 02 9231 6444 – nswjobs@tmsap.com
Melbourne – 03 9602 1809 – vicjobs@tmsap.com
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Adelaide & Perth
– 02 9231 6444 – sajobs@tmsap.com, wajobs@tmsap.com
Executive Positions – 02 9231 6444 – sally@tmsap.com

Temp or Contract Executive – **Alex and Sharon**
– **Sally Frape**

JOB OF THE WEEK!

Travel Manager – Retail Agency, PER

- Successful Team Leader or Manager would suit
- Busy retail and corporate travel office, central Perth
- Manage a dedicated team of 3 staff

Be the boss, and bring your knowledge and coaching skills to a busy and successful agency based in Perth CBD. This retail agency has pride of place near the Mall, and has operated very successfully under an affiliate agency chain. With repeat local corporate business and an increasing cruise business, this little gem of a cruise agency needs a captain! As they say great things come in small packages, you will manage an office of 3 consultants and an administrator. We are keen on seeing your details if you have had experience running a retail outlet or been a hands on team leader for a known retail brand. Min 3 years as TL or Manager pref. Qualified Sabre/Tramada candidates.

Contact **Fujio Shibata** at TMS Asia Pacific on T: **02 9231 6444** E: fujio@tmsap.com

International Consultant – Global Travel Centre, SYD

- International and Round the World fares
- Great off street retail location in unique modern office
- Superb incentives in place including paid lunches!

Truly one of the worlds global travel leaders with almost 30 offices worldwide. With its expanding Australian operation, our client is on the hunt for trailblazing international rock-star consultants with a history of showing the money! Fun team, great professional environment with full training and support. Working closely with Supervisors and team General Manager, you will be concentrating on being a super sales consultant as all the other stuff is left to the admin team, no ticketing required, pure sales role!!! So if you have at least two years under your belt as an international consultant and reckon you can handle US, Europe or Asia fares, show us what you've got as boy do we have a role for you. Qualified Galileo applicants.

Contact **Fujio Shibata** at TMS Asia Pacific T: **02 9231 6444** E: fujio@tmsap.com

Team Leader - Corporate Travel, SYD

- Corporate and High End Leisure
- Buzzing Eastern Suburbs location
- Manage team of experienced VIP consultants

Our client, an Award Winning boutique corporate and high end leisure travel company is currently seeking an experienced Team Leader to join their Management Team. You will manage day to day operations of the department, maintain consistent levels of performance within the team to improve individual and team performance, lead the team by example and develop team business plans that have action items to improve performance, reduce errors and costs. You will need experience in managing a team in corporate travel or leisure travel, with a hands on attitude.

Contact **Sally Frape** at TMS Asia Pacific T: **02 9231 6444** E: sally@tmsap.com

Product Manager - Wholesale Travel, SYD

- Leading Travel Wholesaler
- Great career opportunities
- Company big on work/life balance

Our client a successful Travel Wholesaler is looking for an experienced Product Manager to join their team. This role will see you being responsible for overall product portfolio management including supplier contracting, negotiation, sourcing marketing funding, development of brochures, flyers and other sales collateral and new product development. You will need a thorough knowledge of the travel industry, preferably within Wholesale, strong supplier relationship management skills, knowledge of Calypso and good understanding of marketing and promotions.

Contact **Sally Frape** at TMS Asia Pacific T: **02 9231 6444** E: sally@tmsap.com

Office Manager - Corporate Travel, SYD

- Boutique Corporate Travel Company
- Glamorous Sydney location
- Managing a Team of 10

Our client a leading Corporate Travel Management Company, is currently doing some internal restructure and are therefore looking for an experienced Office Manager. You will be responsible for the day to day running of this successful business. You will also get involved with the sales team and assist with Corporate Account Management new sales opportunities. You must have management experience in corporate or retail travel or have experience as a Corporate Travel Account Manager. This is a very hands on role, that would suit an experienced Corporate Travel or Leisure Travel Team Leader / Manager who is looking to work for a company who are offering a great role with a lot of flexibility. They are flexible with working hours and will also give you the ability to work from home if occasionally required.

Contact **Sally Frape** at TMS Asia Pacific T: **02 9231 6444** E: sally@tmsap.com

National Business Manager – Tourism, SYD

- Network of tourism and information services
- Transformational Business Leader role
- Negotiable salary package for right candidate

A network of leading information and tourist services company, our client is seeking a National Business Manager to assist with their rapid growth plans. This is predominantly a business development role, but so much more! This company is a joint venture by some of the industry's great visionaries, and aims to provide a one stop service to travelers both domestic and international. Reporting to the Joint Directors, this role will assist in procuring relationships with tourism products, attractions and vendors such as accommodation, travel and touring. Open for a dynamic, hands on and experienced sales professional with a mix of marketing, e-commerce and tourism flair. This role has it all! For a confidential discussion.

Contact **Fujio Shibata** at TMS Asia Pacific T: **02 9231 6444** E: fujio@tmsap.com



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**CORPORATE TRAVEL – TEMPING IS THE WAY UP!
SABRE TRAVEL TEMP - CORPORATE TRAVEL
SYDNEY CBD - EXCELLENT HOURLY RATE + SUPER**

Are you looking for a rewarding and challenging Corporate Travel role where you are made to feel welcome and part of the travel team? Are you looking for a unique travel role where you can utilize your fantastic corporate consulting skills? This is a rare opportunity for a Sabre trained Corporate Consultant that would like to secure a long term temp role with a Global company that will in turn take you further in your career even as a temp. Take the first step and make the change today!

**ARE YOU HEADING IN THE RIGHT DIRECTION?
SPECIAL LONG TERM TEMP PROJECT - GALILEO TEMP
SYDNEY (NORTH) - \$27.00 / HR (DOE)**

This is an extremely fast paced Groups consulting role where only the strong will survive. Lots of changes and extension travel will go hand in hand with this very unique project. You will be booking a very large group - up to 2000 - so you will therefore be put to the test and given the opportunity to shine! Your proficiency using Galileo and ability to multitask and remain cool under pressure are just some of your stand out strengths!

**DISCOVER YOUR TRUE COLOURS THIS AUTUMN
WHOLESALE TRAVEL CONSULTANTS X 12
MELBOURNE (STH EAST) – SALARY PACKAGE TO \$44K**

Have you been thinking of a change? Wholesale travel offers an exciting opportunity for experienced travel consultants to move behind the scenes and away from the general public and time wasters! Due to growth, this well known company currently has a number of positions available within reservations. Being based at their head office, you will be amazed with the future potential for career growth.

**THIS ONE TICKS ALL THE BOXES
SENIOR RETAIL TRAVEL CONSULTANT
MELBOURNE (INNER) – SALARY PACKAGE TO \$55K**

Your prayers have been answered with this wonderful retail consulting role based in one of Melbourne’s trendiest suburbs. A boutique environment, high end clientele and a strong cruise market is what you will enjoy here and staff longevity is one of this agency’s proudest achievements as a result of a friendly & flexible management style. Only senior consultants with strong cruise knowledge should apply.

**WINTER WARMER
FARES AND TICKETING CONSULTANT – CONTRACT
ADELAIDE (INNER) – HOURLY RATE UP TO \$22 P/H + SUPER**

Get through the upcoming winter months with this heartwarming 6 month contract. If you are an energetic self starter with strong fares & ticketing knowledge and the ability to dazzle this company with your positivity and dedication, we want to hear from you! Working for one of the largest travel companies in Australia, you will love the opportunities this contract will present in the future.

**GET THE ROYAL TREATMENT
CORPORATE TRAVEL CONSULTANTS x 10
PERTH (INNER) – SALARY PACKAGE TO \$65K (inc bonuses)**

Mix with the royalty of the travel industry by landing one of the roles on offer at this leading TMC. Working with motivated colleagues and friendly management is something this organisation can offer all employees, not to mention the career advancement program, bonus structures and extra employee benefits! Experienced travel consultants dedicated to providing excellent customer service are required.

**GET A LIFE!
RETAIL TRAVEL CONSULTANT
BRISBANE (NORTH) – SALARY PACKAGE TO \$42K+**

Sick of commuting on public transport? Work close to home in this lovely boutique agency based on Brisbane’s north side and get your work/life balance back in line. You will have a steady flow of enquiries to work on allowing you to make great commission on top of your already high base salary. You will also enjoy a varied client base to ensure no day will be the same. Min 12 months retail consultant exp required. Take the plunge today and Apply Now.

**JUMP IN WITH BOTH FEET
INTERNATIONAL WHOLESALE CONSULTANTS
BRISBANE (CBD) – SALARY PACKAGE TO \$55K OTE**

If you’re over face-to-face retail consulting here is your chance to join an industry leader in a wholesale role. You will love working within a supportive environment, earning fantastic bonuses & incentives and traveling on amazing educationals. Best of all you will be rewarded for every dollar that you sell. Min 12 months retail/wholesale experience with a positive can-do attitude is required. This rare gem won’t last so please send your application through straight away.

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Bookings must be made and deposited 01 - 31 May 2011 for departures 01 May - 30 Sept 2011. Conditions apply.



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Terms and Conditions - *Valid for Sales & Ticketing from 1 to 31 May 2011. Taxes and fuel surcharges are not included and are as per GDS. Taxes vary depending on airlines/code shares fuel surcharges and stopovers/transfer option.

Seasonal destinations subject to change. Winning agency will be announced on Friday 17 June 2011.

**Participating hotels are Klaus K, Helsinki; Kube Hotel Paris, Murano Resort and Hotel Bel-Ami, Paris; Town Hall Hotel, London; Leon's Place Hotel, Rome; New Majestic Hotel and Klapsons, The Boutique Hotel, Singapore and The Mira Hong Kong.

Rates and benefits only available in conjunction with AY booking and valid until 31 December 2011.

GDS code : DS / Rate code : FIN



The Jetset Travelworld Group is one of Australia's leading integrated travel businesses, providing specialist government and corporate business travel, wholesale products, franchised retail services and ticket distribution services across 8 countries.

Below are opportunities for you to join our group!

Sales and Marketing Analyst - Qantas Holidays and Viva Holidays

- **Gain practical experience in a thriving environment**
- **Utilise your analytical skills in a vibrant team**

Located in Mascot, this role is responsible for providing support and rigorous financial and business analysis to the sales and marketing teams for Qantas Holidays and Viva! Holidays. This role will drive the delivery of timely and accurate financial information, develop campaign and trade analysis tools to ensure accurate performance tracking, whilst partnering in the delivery of successful consumer and trade campaigns. If you have experience in performance analysis and providing campaign recommendations, then this is the role for you.

Senior Business Analyst Marketing - Qantas Holidays and Viva Holidays

- **Lead a small dynamic team**
- **Maintain key industry and trade relationships**

Located in Mascot, this role is responsible for leading the Content Management Systems team in the online marketing team. This is a great opportunity for someone who will thrive in a small, dynamic team with a mature, process driven approach to CMS support and management. This role provides extensive and unique exposure to the online properties, content systems, and the marketing teams of Qantas Holidays. If you have experience in a business analyst role and team leadership skills then this is the role for you.

Product Manager – Travel Indochina

- **Develop and deliver Product for key markets**
- **Maintain key industry and trade relationships**

This role is based in Sydney CBD and is responsible for Thailand and Japan Products. This role will acquire, develop, design, train, implement and deliver product specific to the destinations. International travel is required in this role. Your experience in Product Management and passion for the industry is essential to this role.

Marketing Co-ordinator – Air Tickets

- **Utilise your creative skills in this development role**
- **Fantastic opportunity to work in a great team**

Located in Melbourne, this role will be responsible for a range of marketing and administrative duties including assisting with the development and implementation of various promotions, newsletters, website management and much more. If you have an eye for detail, creative flair, inquisitive mind and are self-motivated, proactive, technologically minded and are a forward thinker, then we want to hear from you!

Apply for these positions by emailing your resume & cover letter (using the title of the vacancy as the subject) to

jtgpeople@jtg.com.au