

#### **Competing Oaks bid**

**THE** board of takeover target Oaks Hotels & Resorts this morning advised the stock market that it's "been presented with a proposal that may lead to a competing takeover offer".

No details were provided, with the offer under consideration and Oaks expected to make an announcement on Mon morning.

The move will disrupt the plans of suitor Minor International, which holds 54% of the company.





## Emirates same day a smash

**EMIRATES** Airline says it's seeing strong interest in its same day services between Australia and Europe, fuelled in part by the strength of the Aussie dollar.

EK's senior vice president of commercial ops, Far East & Australasia, Richard Jewsbury, told *TD* the Dubai-based airline's current booking levels are strong.

"Despite increasing oil prices putting upwards pressure on airfares, the high dollar means it has never been a cheaper time for Australians to travel to destinations such as Europe," Jewsbury said.

The benefits of same day travel to Europe from Brisbane, Perth and Melbourne are becoming more widely known, he added.

In Oct, Emirates will reintroduce its early morning 3rd daily service from Sydney to Dubai, and Jewsbury said this time it's "most definitely intended to be a permanent service offering for the airline going forward."

This particular flight facilitates faster connection times with a number of European destinations in Italy, central Europe and Scotland, he said.

The airline has achieved consistent load factors of above 80% on Australian services, and "forward bookings to the airline's 27 European destinations look strong," he told *TD* while at Arabian Travel Market this week.

Premium travel is also performing "particularly well.

"Australia remains a key market for Emirates globally and we continue to invest in the market through the increase of services and products.

"We continue to grow capacity" he said, with EK lifting seat numbers on routes to Brisbane and Melbourne using 777-300ERs and to Perth using a 777-200LRs.

The suspension of the third daily Sydney flight (revealed by **TD** 13 Aug 10) dropped EK's Australian frequencies from 70 to 63 weekly.

#### Seven pages of news

**Travel Daily** today has seven pages of news and photos, plus a full page from: (click)

- AA Appointments
- Territory Discoveries

#### Website competition

CONGRATULATIONS to Andrew Mevissen of PeakPR, who has won a double movie pass as the first weekly winner in our website launch competition.

The overall winner will receive a trip for two to Abu Dhabi courtesy Etihad and the Qasr Al Sarab Desert Resort by Anantara.

The comp runs until 31 May - to enter "like" us on Facebook and comment on the special page at traveldaily.com.au/competitions.



Join today!





#### Top Temp Jobs - Syd CBD

- Travel Consultant Events 3 months Galileo, Europe & middle east destinations
- International Corporate Consultant Sabre/Tramada, FIT's, 2-4 week assignment

Contact: ben@inplacerecruitment.com.au



Friday 6th May 2011





#### TD website meltdown

THERE was so much interest in TD's Virgin Australia photos during Wed's launch that our new website was overwhelmed. leading to a brief outage.

**TD** led the global coverage of Virgin Australia, with our reports starting at about 3.50am when we 'Tweeted' about the livery on the carrier's new A330 as it departed Kuala Lumpur - following it up with a Twitter photo at 5.02am.

Pics of the 737 and A330 were uploaded to our website just after the planes landed in Sydney, with more added as the plane interiors were revealed.

The website has now been upgraded to handle extra traffic, with lots of people also visiting to view the Travel Daily TV video of the event - not to mention all the other content such as brochures, industry events and more www.traveldaily.com.au.

### QF Jetstar Asia codeshares

QANTAS is set to expand its Asian network through a new codeshare arrangement on Jetstar Asia flights out of Singapore (TD breaking news).

The International Air Services Commission this morning revealed the move in an application from Qantas for additional capacity to Thailand and Taiwan covering the pact.

QF is seeking 2121 weekly seats to Taiwan and 14 frequencies on the Thailand route to be used for third country code share services, and the IASC is now seeking other applications for the capacity with a closing date of 19 May.

The Qantas application reveals that the new services are set to commence from 01 Jun "or as soon as all necessary approvals have been received.

"Under these arrangements, it

is proposed that Qantas will place its code on Jetstar Asia's services between Singapore and the following points: Kuala Lumpur vv; Penang vv; Hong Kong vv; Bangkok vv; Phuket vv; Taipei vv; Ho Chi Minh City vv; and New Zealand vv," the application says.

#### **Viva! selling United**

VIVA! Holidays today announced a new agreement with United Airlines, with a range of holiday packages to America on offer.

Qantas Holidays said the new partnership "adds to the rapidly expanding Viva! Holidays brand and provides more choice and flexibility for travel consultants Australia wide".

The addition brings the number of Viva! airline partners close to 20, with the wholesaler offering year-round UA wholesale return and open jaw economy fares only which must be sold in conjunction with Viva! Holidays land content.

Viva! will pay 8% commission on the UA wholesale fares, which can be combined with Qantas domestic airfares originating in Australia.

Revenue for UA bookings will count towards the Qantas **Holidays Global Achievers** program, the wholesaler said.

### Travel magazine sold

**PERTH-BASED** monthly travel magazine Traveltalk has changed hands, with owners Craig and Liz Sinclair selling the business after 11 years.

The Sinclair's final edition is this month, with the publication now in the hands of Traveltalk's longtime NSW sales manager Jenny Rowland and Debbie Sproule, whose career has included a stint as Traveltalk's WA account mgr.

Rowland is also a former advertising manager for Reed Publishing's former TravelWeek

### Travel Daily Dubai

Today's issue of TD is coming to you from Arabian Travel Market in Dubai, courtesy of the DTCM -Government of Dubai and Emirates

IT'S difficult to fathom the strong possibility of getting frostbitten in summertime in Dubai, but the Aussie/NZ delegates attending this week's Arabian Travel Mart can confirm that's a fact.

Yesterday, the group visited Ski Dubai at the Mall of the Emirates, with some of the skiers among the group taking to the slopes while others enjoyed the tobogganing and snow fights.

Visitors to Ski Dubai can just visit the ski park at the base of the man-made mountain, or get kitted up for hours or a full day of skiing and boarding.

Adult prices for the 2hr Ski Slope pass are AED180 (AU\$45). Last night the group celebrated a successful few days of being wined and dined by the DTCM and Arabian Adventures with a farewell dinner at the luxurious

The pyramid-shaped, Egyptian themed property is an attraction in itself, and is home to the Noble House Chinese Restaurant on the 17th floor, which offers stunning views of the Dubai skyline.

Raffles Dubai.

Raffles House features 246 guestrooms, and is distinguished by sophisticated Asian, Middle Eastern and Egytian decor.

Travel Daily has a collection of photos from Ski Dubai and other activities the group experienced online today - view them at www.traveldaily.com.au/photos

#### Skywest BNE crew

**WA-BASED** Skywest Airlines is recruiting for Brisbane-based cabin crew due to its "exciting new relationship with Virgin Australia".

Advertisements state that "ATR experience" is highly desirable but not essential, with both training and checking positions available.

#### travel industry account manager. Melbourne based.

This is a fantastic opportunity to join the Sales Department at Virgin Australia, based in Melbourne. The successful candidate will report to the Regional Sales Manager VIC/TAS and will enjoy a great team culture and a competitive salary package including base plus car allowance and incentives.

We are looking for someone to aggressively grow the Virgin Australia portfolio, through efficient targeting and conversion of high value retail, wholesale and group business customers. You will meet challenging sales targets by developing new business relationships and negotiating contracts with key industry partners. You will have excellent time management skills, be flexible in your approach, and be able to work autonomously with a passion to succeed.

To be successful in this role you must have a great sales track record, an established network of industry contacts and most importantly, a winning attitude. You must be able to demonstrate sound negotiation skills and excellence in customer service. On road sales experience in the travel industry will be highly regarded, especially if it is supported by airline product knowledge.

To apply please visit our website virginaustralia.com/careers Hurry as applications close 13 May 2011









# A 5-star journey awaits you.





**ABOVE**: It's hard work to get to the top in this industry!

Yesterday the Aussie/Kiwi delegation attending the Arabian Travel Market, courtesy of Dubai's Dept of Tourism and Commerce Marketing & Emirates, viewed Burj Khalifa from an entirely different angle, with a preopening visit to the 'At the Top' viewing observatory of the

# Travel Special of the Week



Pay 33% on SeaDream
Yacht Club Cruises in
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world's tallest building.

The group later took to the slopes at Ski Dubai and popped into the Sheikh Mohammed Centre for Cultural Understanding, where they had a chance to learn more about the local culture and traditions of the Emirati people.

Pictured here overlooking Dubai from left are Kellie Pymont, IYC Travel; Tony Brazenell, Chat Tours; Melanie Wynne, Phil Hoffmann Travel; Hazel Ho, Travel Concierge; Carol McCracken, Globetrotter Corporate Travel and Chip Popescu, Eastern Eurotours.

#### Oz 3rd for Arab Adv.

AUSTRALIA is ranked as the third largest inbound market in terms of bookings for Emirates Group's Arabian Adventures.

According to Anita Carr, AA's business development manager, Australian passenger numbers grew by around 20% last year.

#### Tiger recruiting

**TIGER** Airways is ramping up its Australian compliance staff, as part of its response to CASA's "show cause" notice (*TD* 21 Apr).

The carrier is today advertising for workers to undertake several functions previously handled from Singapore, including a Head of Logistics, Quality Manager and Safety Coordinator.

According to today's Australian Tiger is unable to begin operating a newly received A320 while the CASA notice is in effect.

**MEANWHILE** TT also overnight received another unwelcome burst of publicity, with the launch of the new season of channel 7's fly-on-the-wall *Airways* show.

Memorable moments in last night's episode included a grandmother denied boarding after she couldn't pay a \$55 fee because her carry-on luggage was 0.3kg over the 7.5kg item limit.

#### Amadeus \$30k idea

**AMADEUS** wants the travel industry's best ideas, with a competition offering a major prize of almost A\$30,000.

The technology firm wants to "find innovative ideas that will help transform the travel experience," with the comp open to everyone in the industry.

Entries close on 18 May 2011, with five consolation prizes totalling A\$13,000 - see ideasfortravel.amadeus.com.



**FORMER** prime minister Paul Keating is clearly not a fan of the domestic cruise industry.

Yesterday he attacked opponents of the current Barangaroo proposal for Sydney Harbour - including Lord Mayor Clover Moore - who are pushing for a smaller scale development which includes a cruise terminal.

Keating said such a terminal would mostly serve locally based ships, and suggested that "rugby league, rum and rock roll" cruises could easily depart elsewhere.

The former PM was in fine form, also slamming critics of the project (which will include a new five star hotel for Sydney) as "sandal-wearing, mueslichewing bike riders".

**PAKISTAN** is set to see a spike in tourism, with local government officials suggesting that the suburban home of Osama bin Laden is set to become a major visitor attraction.

The US government is apparently keen for the building to be demolished following the death of the terrorist leader, to stop it becoming a 'shrine'.

But locals say the first wave of sightseers are already thronging to see the property raided by US special forces on Mon.

### ACCOUNT MANAGER

#### • Victoria

Avis is a global leader in the tourism industry, offering a diverse range of challenging and rewarding career opportunities. Competitive remuneration, incentives and excellent staff discounts are just some of the ways we look after our valued staff. Enjoy a supportive and fun team environment, with a focus on exceptional customer service that has seen us become Australia's most popular Car Rental Company.

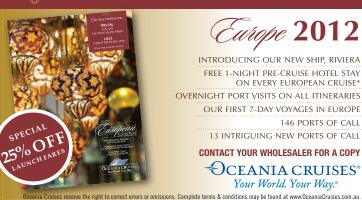
Based at our South Melbourne Sales Office, this key sales role is responsible for managing relationships with Avis corporate and government accounts within Victoria. The primary function of the role is to maintain close relationships and achieve profitable revenue growth from an existing customer base whilst identifying, targeting and securing other major business opportunities for Avis within the Victorian market.

To be successful in this role you must have excellent communication and skills, as well as computer literacy skills including Word, Excel and PowerPoint. Previous sales experience is not mandatory; however knowledge of the sales process would be highly regarded.

To find out more about these exciting opportunities please submit your resume to john.purnell@avis.com.au.



NEW BROCHURE **OUT NOW!** 





## Agents going wild in Tahiti



ABOVE: Australian and New Zealand wholesalers enjoyed the Radisson Plaza Resort Tahiti's hospitality at the recent Tahitian TravelMart.

Pictured above back row from left are: Phillipe Ermolieff, Radisson Plaza Resort Tahiti; Vetearii Thomas, Tahiti Vacations; Robert Thompson, Tahiti Tourisme; Stefan Sorge, GTA; Bradley McDonnell, Tahiti Travel

Connection; and Gareth Waddington, Go Holidays.

Second row: Christophe Guardia, Radisson Plaza Resort; Gordon Bayne, Mondo Travel; Toriki Manyard, Tahiti Tourisme; Glynn Pugh, Flight Centre Global Product; Teva Janicaud, Tahiti Tourisme; Faye Spooner, Air Tahiti Nui; Diane Moynihan, Coral Seas Travel; and Glenda McMillan-Anderson, Elegant Resorts & Villas.

## THE NEW 2011- 2012 CLUB MED BROCHURE IS NOW AVAILABLE Order your copies through TIFS at www Club Med 4

### Domestic support strong for Wolgan

**WOLGAN** Valley Resort & Spa west of the Blue Mountains in NSW has reported a rise in inbound business, but not at the rate initially expected.

Joost Heymeijer, General Manager of the Emirates Group's only property, told *Travel Daily* that markets from the USA, UK & Europe have strengthened since the property's opening in grand style close to two years ago.

"However growth is slower than forecast due to the slow economic recovery in key markets and the strong Australian dollar," Heymeijer said.

The resort is continuing to rely heavily on the Australian market, which now accounts for around 70% of bookings.

"The response from the domestic market - particularly the Sydney market - has been overwhelming since opening.

"We've been able to capitalise on the resort's location

particularly for weekend getaways and mid-week conferences and incentive markets," he said.

Word-of-mouth referrals are also accounting for a larger stake in business for the resort.

Heumeijer also told TD Emirates remains "deeply committed" to Wolgan Valley Resort & Spa, but "would examine at each opportunity on a case by case basis" if there was a need to hand over management.

Recently, Emirates Group offloaded the management of its Al Maha Resort & Spa in Dubai to Starwood Hotels (TD 02 Mar).

#### **OETG** appointments

**ORIENT** Express Travel Group has named Jonathan Nelson as its new State Manager Vic/Tas.

He moves from his current role as OETG state mgr WA, which will be filled by Loretta Erceg, ex SQ.

## Same fare, many destinations

**Emalaysia** 

 UK • EUROPE • MIDDLE EAST • SOUTH AFRICA • NORTH AMERICA • SOUTH AMERICA Any one destination for the same price! (Sales period: 06 – 16 May 11. All travel must be completed by 31 Mar 12).

EX SYD/MEL/BNE/ADL/PER

Economy Class

Departure period: SYD/MEL/BNE/ADL: 16 Aug – 26 Sep 11, 09 Oct – 17 Nov 11 or 16 Jan – 20 Mar 12. PER: 16 Aug – 21 Oct 11, 31 Oct – 21 Nov 11 or 16 Jan – 20 Mar 12

EX SYD/MEL/BNE/ADL

Business Class

Departure period: 06 May 11 - 20 Mar 12

Departure period: 06 May 11 - 20 Mar 12



More destinations and fares are available via all GDS, by contacting Malaysia Airlines Reservations on 132 627, National Agency Desk on 1300 655 324 or by visiting malaysiaairlines.com

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\*Conditions: All Offers: Please read this information carefully because additional charges may apply to some flights. Fares valid for sale from 06 – 16 May 11. Fares are for Economy & Business class return travel ex SYD/MEL/ADL/PER/BNE via Kuala Lumpur per person & include taxes, fees & fuel surcharges, correct as at 03 May 11. Prices subject to change and we reserve the right to alter or extend this offer without notice. Prices may fluctuate due to changes in currency exchange, fuel surcharges, fees & taxes. Limited seats available and may not be available on every day/flight throughout the travel period and subject to availability, Scheduling is subject to change. UK/Europe fare applies to London, Amsterdam, Frankfurt, Paris or Rome. Middle East fare applies to Dubai, Jeddah, Dammam or Istanbul. South Africa fare applies to Johannesburg or Cape Town. North & South America fare applies to London Africa fare applies to Johannesburg or Cape Town. North & South America fare applies to London Africa fare applies to London, Amsterdam, Frankfurt, Paris or Rome. Middle East fare applies to Dubai, Jeddah, Dammam or Istanbul. South of the Cape Town. North & South America fare applies to London, Amsterdam, Frankfurt, Paris or Rome. Middle East fare applies to Dubai, Jeddah, Dammam or Istanbul. South of the Cape Town. North & South America fare applies to London, Amsterdam, Frankfurt, Paris or Rome. Middle East fare applies to Dubai, Jeddah, Dammam or Istanbul. South America fare applies to Dubai, Jeddah, Dammam or Istanbul. South America fare applies to London, Amsterdam, Frankfurt, Paris or Rome. Middle East fare applies to Dubai, Jeddah, Dammam or Istanbul. South America fare applies to Dubai, Jeddah, Dammam or Istanbul. South Amsterdam, Frankfurt, Paris or Rome. Middle East fare applies to Dubai, Jeddah, Dammam or Istanbul. South America fare applies to Dubai, Jeddah, Dammam or Istanbul. South Amsterdam, Frankfurt, Paris or Rome. Middle East fare applies to Dubai, Jeddah, Dammam or Istanbul. South Amsterdam, Frankfur

### **Contiki unveils South America**

**CONTIKI** has confirmed its new foray into South America (*TD* yesterday), with the overnight launch of six new tours taking the 18 to 35 year old market into Peru, Argentina and Brazil.

The launch coincides with Contiki's 50th anniversary, with the first tour set to depart in Nov, meaning travellers will also be able to participate in the festivities of the 100th anniversary of Machu Picchu's rediscovery.

#### Rieu cruise offer

**SMALL** ship aggregator eWaterways is promoting a *MS Royal Crown* river cruise in Holland and Belgium featuring the one and only Andre Rieu in concert in Maastricht.

Fares lead in at \$1999 (with no single supplement) including the seven night cruise, full board and tickets for the open air concert.

Details 1300 968 980.

#### MH Mega Seat Sale

MALAYSIA Airlines has launched a "mega seat sale" with economy class fares starting from \$1299 & business from \$4500 to the UK, Europe, Middle East, South Africa, North and South America, on sale to 16 May.

Economy seats valid for travel from 16 Aug-21 Oct, 31 Oct-21 Nov & 16 Jan-20 Mar 2012. Tours have been arranged to provide unique local tastes of each and every place visited, with group sizes expected to average around 20 people.

Accommodation will be in a 'mixture of quirky and highquality' properties with travellers able to opt for a 'Special Stay' in an Amazon rainforest eco-lodge.

Other inclusions are local flights, meals, exclusive *Contiki Only* inclusions and sightseeing.

Destinations have been chosen for their 'spectacular landscapes, vibrant cultures, unique cuisines and sizzling nightlife,' while a range of local transportation will be used including bicycles, motorised canoes, trains, cable cars and triciclos as a way for travellers to immerse themselves in the country.

Brochures are now available, for more info see contiki.com.au.

#### P&O fares from \$499

**P&O** Cruises began a Sizzling 72 Hour Sale this morning, offering nine cruises departing Sydney for just \$499pp, departing Jul to Nov.

A selection of upcoming eight and nine night departures on board *Pacific Pearl*, *Pacific Jewel* and *Pacific Sun* are included in the sale, which ends 9am Mon.

Agents should book on Polar Online; for more information see www.pocruises.com.au.

## Reservations Consultants -





Your road to freedom

Join Australia's Number One car rental wholesaler in their busy North Sydney Call Centre! DriveAway Holidays is looking for the right individuals to provide top notch service to their customers in its vibrant Reservations Department.

#### If you have:

- A positive and enthusiastic approach
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If you are a bubbly, positive and approachable communicator with a keen interest in travel who is looking for the next step in your career, apply now!

Please forward a cover letter and resume to: HRSydney@driveaway.com.au by Friday 13 May 2011

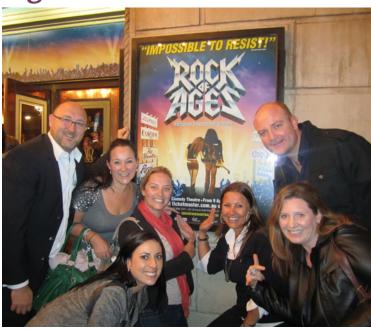
#### **New Singapore PR**

FRANK PR has taken on its first travel and tourism client, with its appointment by the Singapore Tourism Board as its new Australian and NZ representative.



Friday 6th May 2011

### Agents rockin' in Melbourne



**ABOVE**: Virgin Australia earlier this week spoilt this group of lucky Flight Centre consultants by taking them to see the musical comedy *Rock of Ages*.

Pictured outside the Comedy Theatre in Melbourne getting ready for a night of groovy 80's tunes including We Built This City, and The Final Countdown, back row from left are: David Infirri, Louise Larsson, Bec Johnson, Lisa Wiking and Adam Moon.

Front row: Felicity La Terra, Virgin Australia; and Carmel Page.

#### NSW diving takes off

**DIVES** on the newly created artificial reef on the NSW Central Coast will commence this Sat, after the successful scuttling of the former HMAS Adelaide.

Bookings opened at 10am yesterday and Central Coast Tourism's Leeanne Dyer told *TD* the organisation has already been flooded with enquiries.

Diving costs \$18 per diver plus a \$60 mooring fee for individuals, or from \$80 with a commercial dive firm - hmasadelaide.com.



### **Travel Consultant**

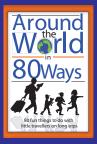
- \$40-\$45K
- Creative your own career path

Are you a self-starter who has a passion for travel? We require a snr consultant with exp in all aspects of domestic & international Travel to service high profile customers. You will design travel itineraries to unique and interesting destinations including airfares, tours, accommodation and special events. An expert in customer service, you will cross-sell and up-sell and provide recommendations. No cold calling, with a database of 2.2 million - members call you! Uncapped bonuses, endless career opportunity & training provided.

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### WIN A KIDS TRAVEL BOOK



Travel Daily
has teamed
up with
Itchee Feet
this week
and is giving
five lucky
readers the
Chance to
win a Copy

of the book Around the World in 80 Ways.

Around the World in 80 Ways contains 80 fun and inspiring activities to keep Children entertained during long trips.

Each activity is designed to nurture little travellers and encourage your child to think about the world around them.

For your chance to win this fantastic kids book today, simply watch the Itchee Feet bookmercial by clicking here and answer the daily question below:

What has Ariel found that is essential travelling with kids?

Email your answer to: kidsbook@traveldaily.com.au

Visit www.ltcheefeet.com

Congratulations to yesterday's lucky winner, Sonya Mewett from City Centre Travel, SA.



#### Oprah diamonds coming

HARPO Productions has told audience members in the final session of Oprah's Ultimate Australian Adventure that they will receive their long-awaited pink diamond gifts within the next eight weeks.

A letter to guests this week said the first group of 2000 necklaces had already been sent out by registered post, with Argyle Diamonds advising that the remainder will be sent out before the promised 30 Jun deadline.

#### **BW Lake Taupo**

**BEST** Western has launched its latest property in Lake Taupo, NZ, with the opening of the 40 room Best Western Caboose Lodge and Conference Centre.

The four star hotel is only minutes from the town centre and airport and offers guests an outdoor pool and spa, fitness centre and bar and restaurant.

#### Italian trains available

INTERNATIONAL Rail has announced the opening of reservations for Italian trains for the upcoming summer period, meaning agents can now confirm their bookings for travel beyond 12 Jun on all high speed and regional Trenitalia services.

Advance purchase fares on Italian high speed trains are available for up to 60% off - see agent.internationalrail.com.au.

#### Get a Brazilian

**BRAZILIAN** Travel Centre has launched a website promoting its South American travel expertise - www.braziliantravelcentre.com.au.

## WELCOME

### Travel Specials

**WELCOME** to Travel Specials, **Travel Daily's** Fri feature. If your firm has released a travel special of which you'd like to make the industry aware, send the details to specials@traveldaily.com.au.

Sofitel Sydney Wentworth is offering the industry a discount on its Mother's Day afternoon tea event at the Garden Court restaurant this Sunday. Normally priced at \$69pp *Travel Daily* readers will be offered 10% off when you email jakki.temple@sofitel.com or by calling 02 9228 9121. The deal incl afternoon tea, a glass of Champagne for every mum & the chance to win prizes incl tickets to the musical Mary Poppins.

Broome and The Kimberley Holidays has released four new travel packages in time for the 2011 Broome Race Season being held from 28 May to 30 Jul. Prices start from \$549ppts for 'The Favourite' incl three nights accom at Cable Beach Club Resort and Spa, brekkie, airport transfers and two day passes to the members' enclosure. Other deals include 'Silks and Pearls' priced from \$619ppts; 'The Boys Trifecta' from \$677ppts; & 'The Winners Circle' from \$825ppts - broomekimberley.com.

Daydream Island Resort and Spa has extended its Stay Four Pay Three deal incl brekkie to cover the cooler months. The Winter Warmer special is on sale until 27 Jul and for travel until 31 Jul. An extra bonus offer of a free upgrade to the next room type is on offer for travel and bookings up to 31 May - for more information see www.daydreamisland.com.

Freestyle Holidays is offering Perth travellers a \$499pp deal to Bali when travelling with three people. The special includes Garuda Indonesia flights plus seven nights accom and brekkie from \$499pp. The deal includes a free airfare for the third person with only the taxes to pay. Full details on 1300 665 470.

Europcar has unveiled its annual Snow Package deals for Australia and New Zealand. A five day package in NZ includes free snow chains and roof rack hire, plus 24 hour roadside assistance, unlimited kilometres, snow cover and 15% off equipment hire and lessons and 10% off lift passes for Mt Hutt, The Remarkables and Coronet Peak. Australian ski bunnies will enjoy reduced damage liability fees and snow cover. Early bird discounts of 10% are available until 31 May - see europcar.com.au.

#### **Volunteering Botswana**

**REAL** Gap Experience is offering a Botswana package which allows travellers to not only see the sights but also experience life living with a local Tswana family.

The new four week tour incl a five day safari on Moremi Game Reserve, two weeks volunteering on a community project in Maun, and visiting Livingstone, Zambia.

It leads in at \$4079ppts - details at www.realgap.com.au.

#### Andrew Kelly new role

FORMER Virgin Blue and Qatar Airways sales staffer Andrew Kelly has joined forces with Virginia Fitzpatrick at Travel Management Solutions Australia.

TMS - not to be confused with the recruitment firm - is a "leading independent advisory firm to corporate and government Australia" specialising in advice on travel procurement strategy akelly@tmsaustralia.com.au.

## SILVERSEA

### SALES COORDINATOR

Salary + Annual Cruise

Silversea owns and operates a fleet of six 'boutique' cruise ships and is recognized as the market leader in the ultra-luxury sector. A position is available for an experienced Inside Sales Coordinator based in their Sydney CBD office.

Reporting to the Regional Director AU/NZ, this role includes providing admin support for the Silversea field sales team and major travel agent partners, producing monthly sales reports, assisting with ship visit manifests and coordinating all promotional events and trade shows.

Confidential applications to Philippa Baker on 02 9261 1926 or email Philippa@alexander-associates.com.au



\$55-\$60k - Part time 3 ½ days !!

This is not a mis-print!

Bayside Melbourne Permanent Part time Position

One of Melbourne's premier travel companies servicing the travel demands of an exclusive clientele, is seeking to add to its complement of highly successful part time travel consultants.

We are seeking applicants from candidates with extensive travel consulting experience, consultants who have the highest professional standards who aren't intimidated by big ticket bookings.

In return you will be rewarded with an extraordinary hourly rate and entitlements, the best famils and educationals being offerred, plus easily attainable targets to earn hefty bonuses.

To apply for this position in complete confidence contact Richard Kellaway on 03 94194399 or email richardk@crctraveljobs.com.au



ABOVE: The Africa Safari Co recently sent a group of agents on an educational to Mauritius and Kenya - which saw them soak up the sun and sand as well as enjoying some amazing wildlife experiences.

Highlights included visits to game reserves in Africa, with the group pictured above about to take an overnight stop at Lake Nakuru which is famous for its fabulous Pink Flamingos.

Pictured above from left are Alison Dale, Odyssey Travel Auckland; Karen Kenter, Braeside Travel Vic; Kerry Walters, The Africa Safari Co; Jackie Morgan, Travelworld Orange; and Rebecca Wray, Australia Zoo Travel Qld.

#### **Gap Antarctic deal**

**ADVENTURE** World is offering discounts of up to \$1000 on Gap Adventures Antarctica Expeditions for sales until 31 May.

The 12 night Antarctica Classic in Depth itinerary is now priced from \$4399pp and valid for sailings on 07/18 Nov.

For more info call 1300 320 795.

# air tickets

### Are you a Fares and Ticketing Specialist?

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We currently have exciting opportunities available in our ticketing centres based in Melbourne, Adelaide, Brisbane, Perth and Sydney.

We are looking for people with bright personalities, great fares knowledge and excellent telephone manner.

You will be working with friendly, dynamic teams and, as a large global organisation, we have many opportunities for you to grow and further your career in the travel industry. If you are passionate about being your best and building a career that inspires you to delivering awesome results, then we want to hear from you.

If you are looking for an exciting career in the travel industry send your CV to cherie.jones@fitrecruiment.com.au

### WIN A HOLIDAY TO HAWAII

During May, *Travel Daily* is giving one lucky reader and their partner the chance to win a fantastic five-night holiday to Hawaii, courtesy of Hawai'i Tourism, Hawaiian Airlines and The Waikiki EDITION.

This amazing prize includes two return economy airfares to Honolulu from Sydney with Hawaiian Airlines, five nights accommodation at The Waikiki EDITION and return airport transfers for two people with Lei Greeting.

Each day *Travel Daily* will ask a Hawaii-related question – just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.

Email your entries to: hawaiicomp@traveldaily.com.au



Q.5: Who is the landscape designer of the Waikiki **EDITION?** 



#### **AFTA finalists shortly**

AFTA has today whetted the industry's appetite by releasing details of the five finalists in the major "Best Agency Group" category for this year's National Travel Industry Awards.

The 2011 finalists are: Escape Travel, Flight Centre, Harvey World Travel, Jetset Travelworld Network and Travelscene American Express, with the overall winner selected by the NTIA judges in the coming weeks.

AFTA marketing mgr Melinda Brown said there had been a record number of nominations and votes this year, with AFTA now in the process of confirming all of the finalists - see TD next week for the exclusive full list.

#### AF447 body recovered

**ONE** of the 228 victims of the Air France flight which crashed en route from Rio de Janeiro to Paris in 2009 has been recovered from a depth of almost 4 km.

#### NZ business soars

**NEW** Zealand had a big year for Australian conferences. conventions and incentives last year, with a 38% increase in the numbers of Aussies travelling to NZ for business events over the 12 months to Feb.

Feb was particularly strong, with 3275 Australian delegates crossing the Tasman, up 55%, according to Conventions & Incentives NZ ceo Alan Trotter.

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# JOIN THE ELITE! HIGH END LEISURE TRAVEL CONSULTANT MELBOURNE (INNER SOUTH) – SALARY PACKAGE TO \$58K+

Join one of Melbourne's most elite travel company's & see your career take that step forward! Working in a team of 12 consultants, you will be responsible for assisting high end leisure clients, together with some corporate clients, with all travel requests. Working Monday to Friday business hours, together with the occasional Saturday morning, you will be offered a sensational salary package. Galileo preferred.

## JOIN THIS GROWING SECTOR OF THE INDUSTRY EXECUTIVE LEISURE CONSULTANT

PERTH (INNER NORTH) – SALARY PACKAGE TO \$65K (OTE) Prefer working in a corporate travel environment but would rather book intricate & exciting leisure itineraries? This is a truly high sort after role as you will be dealing with real travellers & not the time wasters! Majority of the clientele are referred from the company's corporate sector & therefore price beating is generally not seen in this role. Monday to Friday business hours only – so no more weekends. Galileo preferred.

# A PINCH OF THIS & A DASH OF THAT CORPORATE/LEISURE CONSULTANT BRISBANE CBD – SALARY PACKAGE \$50K OTE +

Fancy a role with plenty of variety? Here it is!
Based in the CBD this successful team is looking for a senior travel consultant to join them. Everyday will bring a new challenge with you catering to the needs of a portfolio of corporate clientele; as well as booking the travel needs of leisure clients who walk through the door. If you have a passion for travel and want a role where your efforts will be rewarded in the form of \$\$, holidays, career progression and more.

#### FIND YOUR GOLDEN TICKET! WHOLESALE TRAVEL CONSULTANT SYDNEY CBD – \$55K + OTE

Looking for a reservations role that pays more than peanuts? This is your golden ticket - a wholesale res role that provides career progression, excellent training and development plus an outstanding salary and incentives package. You will be well travelled, with excellent sales and communication skills and be systems savvy – ideally using native Calypso. Apply now to be considered for this amazing opportunity – one more thing get set for some seriously amazing educationals ...

## SOME OF THE MOST EXCITING TRAVEL REQUESTS CORPORATE TRAVEL CONSULTANT

MELBOURNE (CITY) – SALARY PACKAGE UP TO \$75K (OTE)

Tired of the mundane travel itineraries you are currently constructing? This corporate travel company is the leader in the academic corporate sector & has seen growth like never before. Working Monday to Friday business hours only, you will be thrilled with the intricate & in depth requests you receive. If enjoy a fast paced environment & providing impeccable service, this is your ideal role. Galileo preferred.

# BENEFITS LIKE YOU'VE NEVER SEEN! CORPORATE TRAVEL CONSULTANT - DOMESTIC PERTH (CITY) – SALARY PACKAGE TO \$53K + \$ BONUSES

Fancy wearing casual clothes to work, paid paternity leave or even gym subsidies? This global travel company has a number of domestic corporate travel consulting roles available AND they are willing to train you if you have a retail or wholesale background. Mon to Fri hours only.

Great base salary + up to \$7000 in bonuses per year!

CRS skills required.

## SKI BUNNY NEEDED! INTERNATIONAL SKI SPECIALIST BRISBANE CBD – SALARY PACKAGE \$45K OTE

Believe there is nothing more thrilling than a ski holiday?
Then this role is made for you. Located in Brisbane CBD you will be responsible for handling all aspects of international ski holiday packages for clients. Your personal experience will be highly valued with a strong focus of Canada and Japan packages. Not only will you have access to amazing famils but enjoy discounts to some of the best resorts around.

A strong salary + commission package is on offer.



The great monolith of the Red Centre, Uluru, stands an incredible 348 metres above ground and reaches twice that below, revealing only part of its undulating beauty. For the local Aboriginal people, the Anangu, the World Heritage listed Uluru-Kata Tjuta National Park holds a special cultural significance. Learn all about this sacred place and listen to dreamtime stories about Uluru's creation many thousands of years ago. The myriad of colours at sunrise and sunset present the best photographic opportunities, as the sun casts a rainbow of reds and purples across the icon's craggy face. Take in the picturesque landscape with our guided tours, and return to your luxurious Voyages accommodation for rest and relaxation.

## Voyages Luxury at Uluru 4 days from \$1121\* per person twin share

Clink your glass to the dramatic view of Uluru and Kata-Tjuta as the fading sun strips their glowing colours to reveal a carpet of twinkling stars. This is outback luxury.

**INCLUDES:** 3 nights at 5 star accommodation at Voyages Ayers Rock Resort - including Spa Package with an initial Spa Consultation to determine the best treatments for you, a welcome bottle of sparkling wine, two treatments up to a maximum of 2 hours, Desert Awakenings tour, Sounds of Silence Dinner

**BONUS**: FREE Half Day Uluru Highlights Tour when you book this package - SAVE \$49 per adult.

**BOOKING CODE:** TDC1VO1

## Visit Uluru 4 days from \$399\* per person twin share

Regardless of where you stay at Voyages Ayers Rock Resort, you'll experience the beauty of the Outback. Immerse yourself in the timeless landscape of one of the world's most beautiful natural wonders.

**INCLUDES:** 3 nights at 3.5 star accommodation at Voyages Ayers Rock Resort, FREE return airport transfers from Ayers Rock airport

**BONUS**: FREE Half Day Uluru Highlights Tour when you book this package - SAVE \$49 per adult.

**BOOKING CODE:** KLOSA

# Voyages Ayers Rock Discovery 4 days from \$486\* per person

While you can't put a dollar value on the natural charms of Uluru, you can witness this extraordinary sight without breaking the bank. This short break is perfect for those wanting to explore on a budget - but not miss out on the highlights!

**INCLUDES:** 3 nights at 3.5 star accommodation Voyages Ayers Rock Resort, Dot Painting Workshop

**BONUS**: FREE Half Day Uluru Highlights Tour when you book this package - SAVE \$49 per adult.

**BOOKING CODE:** TDC1VO3

## Voyages Drive The Red Centre

8 days from \$1856\* per person twin share

Get behind the wheel of a 4WD and explore the magnificent Red Centre Way, your gateway to an abundance of natural and cultural experiences throughout the red heart of Australia.

INCLUDES: 2 nights 4.5 star accommodation in Alice Springs, 7 days vehicle hire, Alice Springs Desert Park Entry, 2 nights 3.5 star accommodation at the Voyages Outback Pioneer Hotel, Dot Painting Workshop at Uluru, 1 night 3.5 star accommodation at Kings Canyon, Kings Canyon Guided Climb, 2 nights accommodation at Glen Helen, Half Day Roma and Gosse Bluff Tour

**BOOKING CODE:** TDC1VO4

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Conditions Apply \*Price per person twin share, inclusive of GST and is Land Only, Prices are subject to change without notice and limited availability. Valid for sale until 31May11. Valid for travel 01May11-30Sep11. All accommodation at Ayers Rock must be consecutive. Visit Uluru (KLOSA) \$335 saving is based on travel Jul-Sep, \$185 saving applies for May-Jun travel. Voyages Luxury at Uluru (TDC1VO1) \$410 saving is based on travel Jul-Sep, \$260 saving applies for May-Jun travel. Voyages Drive The Red Centre (TDC1VO4) Vehicle hire terms and conditions apply. Half Day Roma and Gosse Bluff Tour is not available 1May11-20May11. All packages have a Uluru Kata Tjuta National Park fee of \$25 per person which has been included in advertised price, however is payable direct. A business division of Tourism NT. ABN 43 978 766 29 CR1850