

## Your new gateway to eXpertsplus points

Book Austrian Airlines, earn points for cash

**Austrian**  
We fly for your smile.

www.lufthansaexperts.com

# Travel Daily

First with the news

Wednesday 11th May 2011

Refer A  
**FRIEND to TMS**  
and receive **\$100**  
voucher

\* must have travel industry experience

Contact us on  
**02 9231 6444**



ISSN 1834-3058

Fly the Shortcut to Europe from \$1807\* visit us at [www.finnair.com](http://www.finnair.com) or call 1300 798 188. \*Economy class fare, conditions apply.

**FINNAIR**  
DESIGNED FOR YOU

### Wolgan agent rate

**WOLGAN** Valley Resort & Spa is offering an exclusive industry rate of just \$325pp on weekends as well as mid-week stays during Jun. Book on 02 9290 9733.

## 4 to be 3 on OZ-US routes

**THE** US Government expects airfares on trans-Pacific routes to be reduced as a result of giving Virgin Blue Group - now Virgin Australia - and Delta Air Lines tentative approval for anti-trust immunity on Australia-USA air services (**TD** breaking news).

The decision allows V Australia and Delta to cooperate and coordinate services/pricing and add new point-to-point routes.

The US Dept of Transportation said its preliminary nod would mean the partners could compete more effectively with incumbents and their airline alliances, Qantas (oneworld) and United/Air New Zealand (Star Alliance).

"The market would ultimately have three competitors, with United, Delta/V Australia each separately carrying about a quarter of the contiguous US-

Australia passengers, and Qantas carrying about half."

"We tentatively find that the three competitive entities will have sufficient size and scope to ensure robust competition in the market" the DoT stated.

Tentative conditions of the pact include the implementation of the alliance within 18 months, capacity commitments (**TD** 18 Apr), regular reporting, addressing CRS issues and other matters.

See pages 4, 6 and 7 of today's **TD** for more info on the approval.

### EY Supercar deal

**ETIHAD** Airways was this morning confirmed as the "official international airline" of V8 Supercars motor racing, which plans to expand internationally.



**GO SEE  
TUTANKHAMUN  
WITH VISA**

For the first time, *Tutankhamun and the Golden Age of Pharaohs* exhibition is coming to Melbourne - and Visa wants you to GO!

Every day this week, **Visa** and **Travel Daily** are giving readers the chance to win a double pass to the exhibition, the official companion book and a \$150 Visa prepaid card to help you get there.

Every entry will also be in the running for our major prize - a Melbourne getaway including two return flights, two nights' accommodation, a \$150 Visa prepaid card, a double pass to the exhibition and the official companion book.

For your chance to win, email [visa@traveldaily.com.au](mailto:visa@traveldaily.com.au) with the answer to the question below:

**What would you do if you lost your card while travelling?**

For full details on the exclusive screenings and full terms and conditions click here

more people go overseas with Visa. **VISA**

### Eight pages of news

**Travel Daily** today has eight pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- inPlace Recruitment jobs
- Territory Discoveries

**Discover the World of Norfolk Island**  
**Book your clients discovery trail today!**

For more information visit [www.vivaholidays.com.au/agents](http://www.vivaholidays.com.au/agents)

## Are You Getting The Most Out Of Your Wholesaler?



**Asia Escape Holidays**  
Specialists  
Focused  
Flexible

LEARN MORE...



Bali :: Thailand :: Malaysia  
Singapore :: Hong Kong :: Vietnam  
Asia Cruising :: Ski Japan

introducing  
**Virgin Australia**

now you're flying **Virgin australia**

[virginaustralia.com](http://virginaustralia.com)

**inPlace**  
RECRUITMENT

Call 1300 inPlace  
Or (02) 9278 5100

**Corporate Consultant**

- ▶ Work/Life balance - work close to home!
- ▶ Sydney eastern suburbs location
- ▶ High end intricate itineraries
- ▶ Salary to \$60K+super DOE

click here for details

contact: [kristi@inplacerecruitment.com.au](mailto:kristi@inplacerecruitment.com.au)

# Travel Daily

First with the news

Wednesday 11th May 2011

**Give me a break!**

New Caledonia is less than 3 hours from Australia - perfect for a short break.

**Aircalin** International Airline of New Caledonia **CLICK HERE**

## Independent demand

**ORIENT** Express Travel Group says it's already had responses from almost 200 independent agents and 70 suppliers for its upcoming 1 Independence national roadshow (**TD** 07 Apr), which kicks off in Sydney tomorrow.

OETG ceo Tom Manwaring said most registrations are from agents not yet signed with the group, with a further regional roadshow planned later this year.

## Tourism Aust budget boost

**TOURISM** Australia will develop and implement a "dedicated China Plan" as part of measures outlined in last night's federal Budget statements.

The budget saw an increased funding allocation for TA, with govt contributions up \$8m to \$132 million and the papers citing the "high growth scenario" of the 2020 Tourism Industry Potential

which envisages doubling total overnight visitor spending to \$140 billion in the next decade.

The new China Plan recognises the importance of China to Australia's long term future, while other new activity includes "increased activity to help inform and facilitate tourism investment, and development of better quality Australian tourism products."

The budget also enforces TA's strategic role in aviation, with a new objective being to use "airline and airport partnerships to grow profitable aviation capacity and ensure that Tourism Australia's investment supports growth on viable routes".

That's in addition to existing areas of activity incl marketing the National Tourism Accreditation Framework which received an increased allocation in the budget; as well as building industry capability around digital marketing and distribution "to determine how best to get Australia's tourism products online".

Indigenous tourism development, work to ensure visa issuance keeps pace with changes in consumer demand, market insights and research, stakeholder engagement and the National Landscapes project will also all continue as previously planned.

Tourism Australia md Andrew McEvoy told **TD** that with the budget incl about \$22b in spending cuts overall, "we're pleased to have maintained our funding".

## Strategic OK for USA

**THE** International Air Services Commission has approved an application from Strategic Airlines for unlimited capacity between Australia and the US (**TD** 21 Apr).

The IASC said it had received no further applications for the capacity, and was satisfied that there was a public benefit arising from the move, making a determination "allocating unlimited passenger and cargo capacity on the United States route in accordance with the terms of the Australia-United States air services arrangements."

Under the ruling Strategic is required to utilise the capacity from no later than 31 Aug 2012.

**MEANWHILE** the IASC has also approved the variation of a number of previous determinations which will allow Pacific Blue to provide joint services to Fiji with V Australia.



## Regional Managers x 4

(SYD, MEL, BNE, PER based)

## National Accounts Manager (SYD based)

Emirates, the international airline with one of the youngest fleets in the sky and winner of more than 400 awards for excellence worldwide, is seeking experienced managers to join our Australian team. Four Regional Managers, one based in each of the state capitals above, will be responsible for planning, directing and leading all aspects of a specific region in Australia to ensure that regional revenue targets, as part of the overall country target, are achieved or exceeded, whilst ensuring a high degree of customer satisfaction.

In addition, we seek applications for a National Accounts Manager, based in Sydney, whose role is to manage the Australian national accounts effort to ensure achievement of revenue sales target in accordance with company commercial and marketing objectives, and continuously develop strategies and initiatives to identify and secure incremental business.

For further details, and our on-line application process, please visit our careers website at [www.emiratesgroupcareers.com](http://www.emiratesgroupcareers.com)

Applications close 21<sup>st</sup> May 2011.

Telephone and postal applications will not be entertained. Only candidates that meet the minimum requirements will be considered and contacted.

## Seabourn godmother

**MOVIE** star Blythe Danner has been named as the godmother of Seabourn Cruises' new 450-passenger *Seabourn Quest*.

She'll name the vessel on Jun 20 in Barcelona, Spain, with Seabourn president Richard Meadows saying the *Meet the Parents* star - who's also the mother of actor Gwyneth Paltrow - "perfectly embodies the blend of style and sophistication, of emotional depth with a unique sense of fun that sparks the social atmosphere onboard a Seabourn ship".

**PRICES REDUCED FOR FIJI, BALI, MALAYSIA & HAWAII!**

**ISLANDS ON SALE**

**TRAVEL2**

**ISLANDS ON SALE**  
EXCLUSIVE DEALS  
• FREE NIGHTS  
• BONUS OFFERS  
• GREAT VALUE

15 AMAZING ISLAND HOLIDAYS TO GIVE AWAY!

**ISLANDS ON SALE**  
AGENT PRIZE INCENTIVE!

We have the **HOTTEST** island holiday deals in Asia, Hawaii & the South Pacific. Book before 28 May for your chance to **WIN!** Click here to find out more!

**BOOK 24/7 via Calypsonet or call 1300 361 221 NOW!**

**TRAVEL2**

Not valid for existing island holiday reservations departing:  
• Bali • Borneo • Hawaii • Japan • Maldives • New Zealand • Philippines • Sri Lanka • Thailand • Vietnam • Zanzibar

Not valid for existing island holiday reservations departing:  
• Bali • Borneo • Hawaii • Japan • Maldives • New Zealand • Philippines • Sri Lanka • Thailand • Vietnam • Zanzibar



**tahiti**travel  
connection

TAHITI  
WINTER WARMER  
SPECIALS!

Call us on 1 300 858 305

tahititravel.com.au info@tahititravel.com.au

**Best Economy Class.**  
Business Traveller  
Middle East Awards 2010

**QATAR**  
AIRWAYS القطرية

## MH celebrates Beverley's loyalty

### MALAYSIA

Airlines honoured one of its very loyal staff members late last month.

Beverley Clarke celebrated 35 years with the carrier in its Perth office on 27 Apr, starting her career with the airline in 1976 when there

were only two people in the office.

During the early days Clarke wore many hats including sales, accounts and secretary for the Area, Sales and Airport Managers.

She has moved through the ranks as the airline has grown and today holds the role of Senior



Corporate Sales Executive.

During a celebratory lunch at Burswood, Clarke received a Willie Creek Pearl and Diamond Pendant, and is pictured here with Chali Awang, Area Manager WA/NT and Justin Kestel, Sales Manager WA/NT.

## Breakaway bonus

**BREAKAWAY** Travel Club has added a new system which allows industry staffers to upload employment verification letters into their membership profiles.

All bookings made on industry rate products purchased through Breakaway and World Interline Tours must be accompanied by a current letter of verification to prove the special deals are only being offered to industry staff.

Breakaway is offering 12 months free membership renewal this month to people who try out the new upload facility at [travelclub.com.au/Live/Profile](http://travelclub.com.au/Live/Profile) and send a Facebook message from [facebook.com/btctravel](http://facebook.com/btctravel) mentioning 'Travel Daily' and their Breakaway membership no.

## SKIMAX BNE function

**AGENTS** with clients interested in northern hemisphere skiing are invited to the Brisbane roadshow event for SKIMAX, which will host a 7.30 breakfast on 27 May at the Brisbane Riverview Hotel Hamilton.

Reps from many US and Canada ski resorts will be present - RSVP to [info@ftmonline.com.au](mailto:info@ftmonline.com.au).

## Window Seat

**THERE'S** a lot of excitement at Christchurch Airport this week, which has opened the first stage of its new terminal building.

A statement yesterday related facts and figures about the terminal, such as its \$15m baggage system, 58 check-in counters and the fact that the steel used in the construction weighs the same as seven 747s.

Other intriguing statistics cited include the workers' diet, with "more than 300 chicken burgers and 250 chicken rolls consumed on the site each week."

**AUTHORITIES** in Rome have taken the unusual step of launching a toll-free number to reassure citizens worried that an earthquake might happen today.

Panic has gripped the Italian capital over a prediction by self-taught seismologist Raffaele Benandi, who prophesied a massive quake on 11 May 2011.

However DFAT hasn't yet reissued its travel advice for Italy to warn of the danger.

## Reservations Consultants - Full Time North Sydney



Join Australia's Number One car rental wholesaler in their busy North Sydney Call Centre! DriveAway Holidays is looking for the right individuals to provide top notch service to their customers in its vibrant Reservations Department.

### If you have:

- A positive and enthusiastic approach
- Exceptional Customer Service Skills
- Experience in a telephone sales environment
- Computer literacy and excellent communication skills
- Attention to detail

### We offer you:

- Full training and development
- Competitive salary + super + achievable bonuses
- Career progression
- Travel industry perks
- North Sydney, close to public transport

If you are a bubbly, positive and approachable communicator with a keen interest in travel who is looking for the next step in your career, apply now!

Please forward a cover letter and resume to:  
[HRSydney@driveaway.com.au](mailto:HRSydney@driveaway.com.au) by Friday 13 May 2011



## (FULL TIME) CUSTOMER SERVICE

Manly – North Sydney – Artarmon – Gladesville

**YOU'LL DISCOVER JUST HOW EASY IT IS TO ENJOY YOUR JOB PUT IN THE EFFORT WITH YOUR CUSTOMER SERVICE SKILLS**

Think outside the square - then no prior experience is necessary.

### Your role will include...

- Customer Service – Direct/Telephone
- Booking Procedures/IT Knowledge
- Shift and Weekend Work

Apply by email to [sthomson@budgetnsw.com.au](mailto:sthomson@budgetnsw.com.au)



Click here for a chance to WIN a 'Tastes of Asia' Office Weekend in Hong Kong

Enjoy the journey 

## VA/DL modified application seals the deal

LAST Sep, the DoT indicated to the Virgin Blue Group and Delta Air Lines it was planning to deny their planned alliance (TD 09 Sep) as it was "not convinced" of the benefits of the joint venture.

It added the application "did not meet the high standard necessary to justify a grant of antitrust immunity."

Deficiencies in the first request included barriers to integration between the carriers, and a limited scope for the alliance.

Market conditions between the US and Australia being in a state of flux also "made it difficult to analyze the likely effects of the proposed alliance," it said.

In Feb, DJ/DL re-submitted and renewed their alliance plans (TD 01 Feb), which the US DoT said today was "substantially different (from the original) application - one that we tentatively find to meet the high standard necessary to obtain antitrust immunity."

In their revised application, the carriers stipulated the Virgin Blue Group's reservation system would

## Final decision by Jun

THE US regulator is expecting to make a final decision on the Virgin Blue Group/Delta Air Lines alliance by 31 May 2011.

be made compatible with Delta's system, of which the last upgrade was made just last month, as revealed exclusively by **Travel Daily** on 19 Apr.

The scope of the modified submission was also expanded to points beyond gateway cities.

"While the applicants may have always intended to expand and optimize the network, prematurely granting antitrust immunity would not have provided the same incentive to pass on the benefits of immunized cooperation to consumers, and those benefits may have not materialized."

In further evidence, Virgin and Delta provided the Department of Transportation with market data which "reflect more favourable conditions for immunized cooperation than what existed last year," it said.

The V Australia/Delta Mutual Capacity Commitment Agreement (TD 18 Apr) to fly at least thrice daily services for the first two years of the alliance was also viewed favourably.

## CEOs applaud decision

VIRGIN Australia Airlines ceo John Borghetti has welcomed the US government's tentative green light for its alliance with US giant, Delta Air Lines.

"Antitrust immunity will enable Virgin Australia and Delta to deliver a more attractive and competitive service for travellers.

"The Delta alliance is a key plank in Virgin Australia's strategy to build an international network of airline partners that offers global coverage," Borghetti said.

Late last year, DJ gained approval for alliances with Etihad Airways and Air New Zealand too.

The latest alliance will see Virgin Australia pax able to connect seamlessly to over 200 destinations in North America, including Canada and Mexico.

"The alliance will be very positive for tourism in Australia, as there will be a clear incentive for both Delta and Virgin Australia to promote their product to a whole range of additional cities in the United States, Canada and Mexico," Borghetti added.

Across the Pacific, Delta CEO Richard Anderson said the announcement "opens the doors to an expanded network that will make travel between and within the US and Australia easier and more convenient for customers."

WIN \$100 TO SPEND ON  
[www.STARDEALS.com.au](http://www.STARDEALS.com.au)



**Travel Daily** has teamed up with **Groupon Australia** this week and is giving one lucky reader the chance to win a \$100 voucher to [www.stardeals.com.au](http://www.stardeals.com.au) every day this week.

Using Groupon Australia's progressive marketing model is simple, effective and won't break the piggy bank. Groupon Australia sends you on the direct route to the leading leisure, entertainment, food and drink, health, beauty and more in your city. It includes awesome travel deals too!

Experience it for yourself with a \$10 voucher rewarded to everyone who enters the competition.

To win the \$100 voucher, be the first person to send in an answer to the daily question below to: [groupon@traveldaily.com.au](mailto:groupon@traveldaily.com.au)

List two of the benefits of Groupon's Partner Program?

[CLICK HERE FOR HINT](#)

**Congratulations** to yesterday's lucky winner, **Jill Czarnecki** from **Campus Travel**.

Please note: Entrants details will be supplied to the sponsors of the competition and may be used for promotional purposes.

## bag more sales, earn a trip to melbourne.

The five travel agencies that achieve the highest percentage growth of Virgin Australia, Pacific Blue and Polynesian Blue bookings will win an incredible Melbourne shopping weekend for two staff members thanks to Crown Melbourne.

So get down to business and you could soon be living it up in Melbourne, Virgin Australia style. More information and terms & conditions at [virginaustralia.com/bagmoresales](http://virginaustralia.com/bagmoresales)



A WORLD OF ENTERTAINMENT™

now you're flying





## eNett virtual cards

**PAYMENT** provider eNett International has today announced the global launch of 'vNett' - a new solution enabling single-use MasterCard virtual account numbers to facilitate secure payments to providers.

vNett virtual cards have a 16-digit single-use MasterCard number issued for a specific transaction - eliminating the possibility of misuse.

The platform allows cards to be generated in all major currencies, which eliminates the need to pay currency conversion fees.

vNett can be accessed online at [www.enett.com](http://www.enett.com) and can also be seamlessly integrated with global distribution systems or via XML.

eNett said the new solution is a "safe and cost effective means for travel agencies to pay suppliers whether they are around the corner or across the globe".

## Emirates wants 100

**EMIRATES** Airline has further ambitions for the Australian market, with the carrier's chairman signalling a desire to boost flights to 100 per week.

Speaking in Dubai as he announced the carrier's 23rd consecutive year of profit, Sheikh Ahmed bin Saeed Al-Maktoum said the current bilateral agreement entitles EK to 80 weekly Australian services, "but when we reach that we would like to bring that to 100".

EK's profit for 2010/11 was up 42.9% to US\$1.6 billion, with Sheikh Al-Maktoum saying the record figure "represents our drive to push the boundaries of aviation, questioning the norms and advocating for fair and open competition".

Total group revenue was US\$15.6 billion, with the company sitting on cash reserves of US\$4.4 billion and the year saw a total annual passenger seat factor of 80.0%, the airline's highest ever.

## Machu Picchu online

**AN** upgraded online booking system for Peru's iconic Machu Picchu attraction now allows prospective travellers to book and pay for tickets from anywhere in the world.

As well as making it easier for visitors, the new booking portal allows the Peru Tourism Board to better understand the profile of travellers, capturing details such as nationality, age and gender.

See [www.machupicchu.gob.pe](http://www.machupicchu.gob.pe).

## TCF updates

**THE** Travel Compensation fund has confirmed the termination of Northbridge Travel in NSW after the agency's sale to Trendsetter Travel (**TD** 03 May).

An update this morning also sees Voyages Travel in Sydney terminated due to an ownership restructure, while Andrew Jones Travel in Tasmania has closed its branch in Kingston.

## TG parties hard during its 40th



**THAI** Airways International celebrated its 40th Anniversary of flights to Australia last week with a lavish celebration for current and former staff, including retirees from around Australia.

The staff enjoyed a 70s-themed night out in Sydney with lots of

fabulously colourful outfits.

Pictured above cutting the cake with Thai's GM Aust, Kn Korakot Chatasingha, are: John Boyd, Berry-Anne Cleveland, Marilyn Lawson and Judy Williams, as well as 90 current and former TG staff members and their partners.



EUROPE | MIDDLE EAST | ASIA  
**BOOK EARLY  
FARES FROM  
\$1,690**

PER PERSON

At Swan Hellenic, we will always go further and delve that bit deeper. Our on-board Guest Speakers and inclusive excursions ashore take you behind civilisations, both ancient and modern, with fascinating results. You will cruise in country house style with around 320 other like-minded passengers.



TERMS & CONDITIONS APPLY

[WWW.SWANHELLENIC.COM.AU](http://WWW.SWANHELLENIC.COM.AU)

**Evergreen tours**  
PREMIUM TOURING WORLDWIDE

## Sales Development Manager

Evergreen Tours is one of Australia's leading escorted touring companies delivering premium quality tours with unbeatable value. Our successful organisation has an excellent opportunity for an Inside Sales Development Manager working in our Sydney office.

This role will be responsible for maximizing product sales for Evergreen Tours through developing and strengthening Travel Agent partnerships and planned telesale call cycles to the retail travel sector and coach/group operators.

### The successful applicant will have:

- Superior communication skills, both verbal and written
- Demonstrated sales experience in the travel industry (min 3yrs)
- Extensive knowledge of the travel industry
- Ability to undertake multiple tasks
- Ability to work to deadlines and meet sales targets
- Proficient time management skills
- An ability to undertake 'cold calls'
- Well developed rapport building skills
- Strong demonstrated understanding of the importance of business development for a premium brand

Extensive worldwide travel and networking expertise in the travel/tourism industry will be highly regarded, but is not essential.

To apply, please email your resume along with salary expectations to [employment@scenictours.com](mailto:employment@scenictours.com) by COB Wednesday 18 May 2011. For further information on the company please visit our website [www.scenictours.com](http://www.scenictours.com).

## EXCLUSIVE MEDITERRANEAN OFFERS

**US\$500 Onboard Credit\***  
**OR A\$500 Air Credit\***

on select 2011 Europe sailings.

\*Click here for details



more OVERNIGHTS.  
longer STAYS.



Wednesday 11th May 2011

## Trafalgar groupies

**TRAFALGAR** Tours has expanded its focus on groups, with Manuel Rivera being promoted to the role of Groups Department Manager.

Former Qld sales mgr Claire Sweeney has taken on the newly created role of Groups Sales mgr, while Jessica Kuss is Trafalgar's new Groups Coordinator - contact [groups@trafalgartours.com.au](mailto:groups@trafalgartours.com.au).

## VA/EY mixed Euro fare

**VIRGIN** Australia and Etihad Airways are promoting a mixed class airfare for travel to European destinations online.

The VA website lists a Premium Economy return fare to Paris as being priced from \$2,969, which interestingly includes Economy Class travel from AUH to Milan.

Etihad currently does not offer a Premium Economy cabin.

## J Class fares up 5.5 pts

**DOMESTIC** Business Class Fares have reached 2.5 year highs this month, government statistics released today reveal.

The Australian Domestic Air Fare Index shows Business Class fares have risen to 109.9, which is 5.5 points higher than last month, and a level not seen since Oct 2008 (when it was 110)

Best Discount fares in May are 10.4 points lower than Apr 2011.

## Conditions for DJ/DL

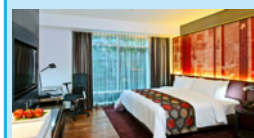
**AMONG** tentative conditions of the Virgin/Delta Air alliance (pg1) is the requirement to withdrawal from IATA Tariff Coordination that "affect or discuss any proposed through fares, rates or charges" applicable between the US and countries with an airline that has gained antitrust immunity.

Another guideline will see it necessary for Virgin Blue and Delta to seek a separate approval for a common name or use "common brands", (exclusively revealed by **TD** on 18 Apr).



## Accommodation Updates

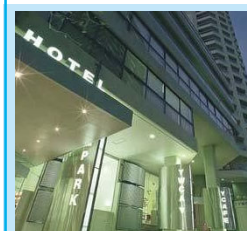
**WELCOME** to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



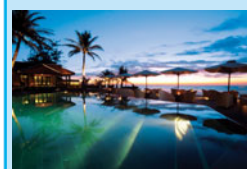
**Carlson Hotels** has expanded its portfolio to include the 125 room **Park Plaza Bangkok Soi 18** hotel, located near Sukhumvit and only minutes from the BTS Skytrain and MRT Rapid Transit stations. This hotel is the second Park Plaza hotel in Thailand, and has complimentary wireless internet and iPhone media stations in the rooms, as well as a restaurant, pool, meeting space and business centre.



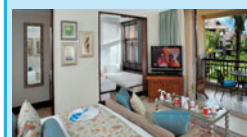
The **Sydney Convention and Exhibition Centre** now offers moveable walls in its Convention Centre Parkside. The final phase in the extensive Parkside redesign allows event planners to create enclosed rooms or open spaces for exhibitions.



The 3.5 star **Y Hotel Hyde Park** in Sydney has undergone a facelift. The 121 rooms have been refreshed, revamped and redecorated with new furnishings to give a warmer, softer contemporary feel. The Y Conference Centre Hyde Park which offer multi-functional facilities has also been updated with the latest state of the art audio-visual equipment.



Anantara has unveiled its first property in Vietnam - the **Anantara Mui Ne Resort and Spa**. The hotel, located to the northeast of Ho Chi Minh City, offers a range of rooms and suites including 20 Pool Villas. Also on offer is meeting and conference space, a spa, swimming pool and fitness centre.



The **Grand Mauritian Resort and Spa** in Mauritius has introduced family suites big enough to accommodate two adults and up to five children. The rooms offer a large terrace, two bathrooms as well as two TVs, iPod stations and a Sony PlayStation 2. The resort offers a kids club and activities throughout the day.



**Best Western Quarterdecks Harbour Retreat Apartments** has opened within the Boat Harbour precinct of Hervey Bay, Queensland, making it the second Best Western property in the region. The five star 61 villa retreat offers private courtyards, security garages, full kitchens and laundry, king size beds and high speed internet access. Other facilities include a heated spa, pool, sauna, BBQ and 24 hour onsite management.



The brand new **Corinthia Hotel London** has opened its doors in a redesigned Victorian property located a short walk from the city's major attractions. The newly reconstructed flagship hotel features 298 guest rooms incl 43 suites, two restaurants, a spa with 17 treatment rooms, pools, a sauna, gym and meeting rooms.

## GREAT SOUTHERN RAIL Product Contracting Coordinator

ADELAIDE BASED

Great Southern Rail offers Australia's truly great long distance train journeys & holidays. We offer our guests the opportunity to experience a holiday of a life time aboard The Ghan, Indian Pacific, The Overland & The Southern Spirit.

If you already have experience in tourism product contracting and development and are looking for a change, this role could be for you.

This role will see you assisting the Product Development Manager in building and implementing successful holiday package product. You'll need to be an excellent communicator - both verbal and written in order to maintain ongoing relationships with Great Southern Rail's network of product suppliers, have time management skills in a multi tasking environment and a high level of competence in the use of Microsoft Office suite of programs. It also encompasses analysing data, running reports and other adhoc product related tasks. A thorough knowledge of the travel industry is essential.

**Closing date: Friday, 27 May 2011**

Please forward a cover letter and resume in confidence to:

Product Development Manager  
Great Southern Rail  
[ltompson@gsr.com.au](mailto:ltompson@gsr.com.au)

01631CDGM

THE GHAN



THE OVERLAND



THAI AIRWAYS INTERNATIONAL



**Sell THAI 09-21 May and you could be REWARDED with a trip to Thailand or other great prizes.**

See [thaiairways.com.au](http://thaiairways.com.au) for the latest news and information.





**Celebrate Travel Daily's new website by entering to WIN a trip for two to Abu Dhabi**

[Click here for details](#)



## Stability on US routes

AS PART of the US Department of Transportation's 21-page Show Order Cause to tentatively allow the alliance between Virgin Blue and Delta (pg 1 & 4), the regulator reported a return to stability on Australia-US routes.

In Sep, the DoT said the transPacific route was in "a state of flux", which may limit public benefits from the DJ/DL alliance.

Since then, based on data in confidential Market Information Data Tapes through until the end of 2010, the parties proved fares and pax revenue in the market had stabilized over the past 18 months, and had begun to increase, it said.

"The fact that there are concrete signs of robust recovery with the additional capacity suggests that this market was ripe for additional competition," it added.

## Gold Coast games bid

QUEENSLAND premier Anna Bligh will today officially lodge the Gold Coast's bid to host the 2018 Commonwealth Games.

The Gold Coast is promoting its bid against the only other nominee - the Sri Lankan city of Hambantota, with the Games Federation to decide on the successful bidder in Nov this year.

## MICE is nice in Sabah



THIS group of business event specialist agents travelled to Malaysian Borneo earlier this month for the annual Sabah Fest harvest festival.

They attended a special Gala evening in Kota Kinabalu, staying with Shangri-La Hotels, and enjoyed a range of activities ideal for their corporate clients.

Pictured above **back row** from left are: Nicole Sahyoun, The Conference Room; Minya Dimsic, DMS; Marilyn Dayman, All Occasions Management; Carla Gallichio, 212F; Shelly Loades, Corporate Blue; Andrea Cameron, Alpha Travel; James Conway, Key Conference Solutions; Diane Pomfret, Ironbark Ltd; and Anthony Gallagher, Global Publishing.

Front row: Alina Sithideth, Flight Centre Groups; Kim Summerville,

Extra Mile Company; Rebecca Lucanus, Motive Travel; Katharine Trovato, BCD Travel; Debra Grandidier, Corporate Traveller Groups' Gwenda Zappala, Sabah Tourism Board; & Warren Bird, Malaysia Airlines.

## Int'l air traffic up 4.4%

INTERNATIONAL scheduled passenger traffic to/from Australia increased by 4.4% year on year to 2.120 million people, according to the latest government stats.

Traffic for the year ended Feb 2011 was up 9% on the same period last year, to 27.107m.

Qantas dominated pax carriage, accounting for 18.5% of the market followed by SQ (9.3%), Air NZ (8.4%), JQ (8.1%) & EK (7.2%).

## Join Sydney's Fastest Growing Team – Egencia, An Expedia, Inc. Company!

Following our acquisition of **Travelforce**, a leading TMC, **Egencia** is seeking motivated and enthusiastic personnel to join their dynamic and fast growing team.

Enjoy the benefits of being part of the world's fifth largest corporate travel management company, our market leading technology, innovative solutions and global presence, while gaining from Travelforce's established local presence and industry experience.



*The following opportunities are currently available:*

### Domestic Travel Consultant

We're looking for someone with 2 years domestic travel experience, a natural service attitude, friendly personality and the ability to work with speed and accuracy.

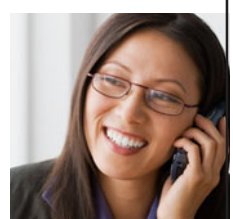
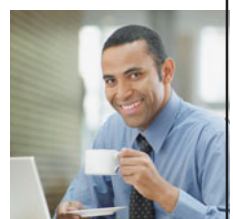
### Inside Sales Executive

Your mission is to identify new business opportunities with potential SME and Corporate clients within the Australian market, generate interest and secure a meeting with a senior member of the sales team. Assist the team in prospect, follow-up and deal closure.

### Corporate Sales Manager

This role reports to the Australia Head of Sales and is responsible for sales expansion. Building a solid corporate client base will require a team player with a proven track record in corporate sales – someone who can roll up their sleeves and dive into the action!

*All roles are offered competitive salaries and benefits and are based in a well-appointed Sydney CBD office. For more information, email [employment@travelforce.com.au](mailto:employment@travelforce.com.au) or call 1300 36 36 96.*



Wednesday 11th May 2011

## Jetstar Pac Nha Trang

**QANTAS'** Vietnamese joint venture Jetstar Pacific is set to launch double daily services between Hanoi and Nha Trang, effective 01 Jun.

## Insight into ANZAC

**INSIGHT** Vacations has released details of a special ANZAC tour for next year, priced from \$4990ppts departing from Istanbul on 22 Apr 2012 - [insightvacations.com.au](http://insightvacations.com.au).

## Air China VIP express

**AIR** China is now offering express card service at Sydney and Melbourne Airports, with VIP customers able to speed through security and customs queues and access the business class lounge effective immediately.

## DFW team in Oz again

**ANOTHER** delegation from Dallas Fort Worth international airport is in Australia in the lead up to next week's launch of the new Qantas non-stop flights between Sydney and Texas.

An industry cocktail reception will take place in Brisbane tonight, with a further function in Melbourne on Fri.

Geoffrey Hutton from the Visit USA Organisation said the visits were part of an "impressive and aggressive push by DFW to establish the airport as the US entry point of choice, and the premier hub for ongoing connections throughout the USA."

## Beyond \$5000 savings

**BEYOND** Travel is offering up to \$5000 per couple off its Christmas cruises in Europe, when booked by 30 Jun.

Deals lead in at just \$999ppts for several departures featuring Christmas markets - more information 1300 363 554.

# NORDIC TRAVEL

## Wholesale Consultant

Nordic Travel is a leading wholesale tour operator specialising in tours and cruises to Scandinavia, Iceland, Greenland, the Arctic, Russia, the Baltic States and Antarctica.

We're seeking an enthusiastic, well presented consultant to join our Mosman team.

Applicants should be well travelled, have excellent oral and written communication skills, strong attention to detail, be organised and efficient, have CRS experience (preferably Sabre) and be a native English speaker.

Knowledge of Excel and MYOB are an advantage.

### Duties are varied and include:

- Quotes & reservations
- Invoicing
- Documentation
- Brochure production
- Website updates
- Newsletter creation

If you're passionate about travel and enjoy providing excellent service, we'd love to hear from you.

Please forward your CV with cover letter to:  
[susan@nordictravel.com.au](mailto:susan@nordictravel.com.au)

# WIN A HOLIDAY TO HAWAII

During May, *Travel Daily* is giving one lucky reader and their partner the chance to win a fantastic five-night holiday to Hawaii, courtesy of Hawai'i Tourism, Hawaiian Airlines and The Waikiki EDITION.

This amazing prize includes two return economy airfares to Honolulu from Sydney with Hawaiian Airlines, five nights accommodation at The Waikiki EDITION and return airport transfers for two people with Lei Greeting.

Each day *Travel Daily* will ask a Hawaii-related question – just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.

Email your entries to: [hawaiicomp@traveldaily.com.au](mailto:hawaiicomp@traveldaily.com.au)



Q.8: The Waikiki EDITION has a total of \_\_\_\_\_ generously scaled luxury hotel rooms and suites



Hint! Visit [www.editionhotels.com](http://www.editionhotels.com)

Click here for more information



## 7th A380 for Lufthansa

**LUFTHANSA** yesterday commenced operations using its seventh A380 aircraft, on its daily Frankfurt to San Francisco route.

## Hotels.com adds apps

**ACCOMMODATION** booking portal, Hotels.com, has launched smart phone applications for the iPhone and Android, available in over 30 languages.

## LAN buys five 767s

**CHILE'S** LAN Airlines has signed a deal with Boeing to purchase five 767 aircraft, with an option for a further four more.

The first jet in the US\$870m order will be delivered in Dec 2012.

## Pacific Resort specials

**PACIFIC** Resort Hotel Group has released new specials at Pacific Resort Rarotonga, Pacific Resort Aitutaki and Te Manava Luxury Villas and Spa - just in time for Air NZ's direct flights from Sydney to Rarotonga which are set to debut in Jul.

Details at [pacificresort.com](http://pacificresort.com).

## Grant Hyatt Dallas lift

**THE** 298 room Grand Hyatt Hotel at Dallas Fort-Worth airport is about to undergo a US\$13 million facelift.

Guestrooms, meeting spaces and the restaurant-lobby area will be modernised starting 15 May with work expected to take four months to complete.

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

PO Box 428, West Ryde, NSW 1685  
Phone: 1300 799 220 Fax: 1300 799 221

*Travel Daily* is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas  
**Contributors:** Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson  
**Email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

Travel Daily Group:

**CRUISE**  
WEEKLY

Travel Daily TV

**Pharmacy**  
DAILY





# CORPORATE CONSULTANTS X 63

**TIRED OF WORKING LATE NIGHTS & WEEKENDS & DEALING WITH TIME WASTERS? THEN IT'S TIME YOU LOOK AT CORPORATE TRAVEL!**

**WE ARE CURRENTLY LOOKING FOR EXPERIENCED INTERNATIONAL RETAIL AND CORPORATE CONSULTANTS TO FILL OVER 63 TOP ROLES IN SYDNEY, MELB, PERTH & BRISBANE!**

## **YOU WILL BE REWARDED WITH AMAZING BENEFITS**

- Salary packages from \$45k to \$60k including super; PLUS additional bonuses.
- Great team environments with supportive training & development on offer!
- Access to amazing educationals to premium destinations.
- Only Monday - Friday hours, so you get your life back!
- Opportunity to progress into a leadership role.

**WANT TO KNOW MORE - CHECK OUT OUR WEBSITE AT  
[www.aaappointments.com](http://www.aaappointments.com)**

**NOT LOOKING YOURSELF BUT KNOW OF A FRIEND WHO IS?  
REFER A FRIEND TO AA IN THE MONTH OF MAY TO GET A**

**\$300 REFERRAL FEE**

**That is per person recommended!**

Conditions apply

**If you are an experienced travel consultant, with a minimum 2 years consulting experience, international product destination knowledge & enjoy providing outstanding customer service, REGISTER NOW.**

**CONTACT AA APPOINTMENTS EXCLUSIVELY  
FOR THESE AMAZING OPPORTUNITIES**

**NSW & ACT: 02 9231 6377 - [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)**

**VIC, WA & SA: 03 9670 2577 - [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)**

**QLD & NT: 07 3229 9600 - [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)**



**FOR THESE AND MANY MORE TOP ROLES VISIT  
[www.aaappointments.com](http://www.aaappointments.com)**



# MAY these jobs be for you?



**Ben Carnegie**

## Wholesale Reservations Cons

A market leader in wholesale travel for the world's Asian destinations is currently seeking 2 Res Consultants to join their expanding Reservations team. GDS exp essential & Galileo is highly regarded. If you have personally travelled throughout Vietnam, Cambodia, Thailand, Laos, China or Japan then we want to hear from you. Famil trips are part of the job.

- ▶ 1yr exp in retail travel or wholesale reservations req'd
- ▶ Sydney CBD
- ▶ Salary up to \$40K + super + incentives

**Click here for more details or call Ben.**

## Corporate BDM

Specialists in retail consulting, this newly created role is an exciting opportunity for you to use your vast network of corporate clients. Selling a fantastic offer your contacts will be handy in securing initial appointments. This role is part office based and part on the road with loads of variety on offer. Uncapped commission is available as is an above average salary. This role will not last long, apply today!

- ▶ New role with new concept development
- ▶ Sydney based
- ▶ Salary to \$80K + uncapped incentives + car allowance

**Click here for more details or call Ben.**



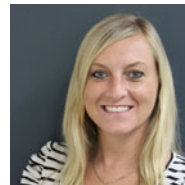
**Kristi Gomm**

## Corp Consulnt - Eastern Subs

Don't miss this great opportunity to gain that much needed work, life balance and work close to home for a top corporate salary! This company enjoys high end, intricate itineraries from their loyal corporate client portfolio, both domestic and international itineraries. You must have strong airfare construction knowledge & corporate travel experience.

- ▶ Galileo & Tramada preferred but will cross train
- ▶ Sydney Eastern Suburbs location
- ▶ Salary up to \$60K + super DOE

**Click here for more details or call Kristi.**



**Liz Vibert**

## Operations Supervisor

A newly created position with a passionate wholesaler. You will be supporting, mentoring & developing a small team of up to 8 people. Also develop & implement new procedures and processes. Being devoted to their business this company is open 7 days a week. You will only ever work 9.00am - 5.30pm on a 7 day roster, some weekend work req'd.

- ▶ Great role to progress your career
- ▶ Sydney CBD location
- ▶ Salary up to \$60K + super + bonus

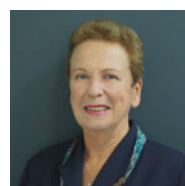
**Click here for more details or call Liz.**

## Luxury Cruise Consultant

This is a fantastic opportunity to do something different! This huge shipping company is widely known to provide excellence in customer service and the international cruise packages they sell are amazing! You will be dealing with travel agents and customers who prefer to deal direct with the experts. It will be your responsibility to manage these relationships and advise your high profile clients.

- ▶ Create amazing itineraries & unforgettable holidays
- ▶ Sydney CBD, fabulous offices with water views
- ▶ Salary up to \$50K + super

**Click here for more details or call Liz.**



**Sandra Chiles**

## Retail Consultant - Part time

Join this stable, boutique retail travel agency located in the Eastern Suburbs of Sydney. Catering to a trendy and discerning clientele you will be known for your customer service ethic and excellent product knowledge. Your ability to relate to a variety of clients and your strong geographical knowledge will also contribute to your success in this role.

- ▶ Part time - flexible hours considered
- ▶ Galileo & Crosscheck an advantage
- ▶ Salary up to \$50K pro rata + super DOE

**Call or email Sandra for more details.**

As the first travel recruitment specialist in Australia we know the travel job market better than anyone, call us to discuss your career path.



Sell any Ayers Rock package in May and go in the running to win a Red Centre famil!\*



## Voyages Red Centre

The great monolith of the Red Centre, Uluru, stands an incredible 348 metres above ground and reaches twice that below, revealing only part of its undulating beauty. For the local Aboriginal people, the Anangu, the World Heritage listed Uluru-Kata Tjuta National Park holds a special cultural significance. Learn all about this sacred place and listen to dreamtime stories about Uluru's creation many thousands of years ago. The myriad of colours at sunrise and sunset present the best photographic opportunities, as the sun casts a rainbow of reds and purples across the icon's craggy face. Take in the picturesque landscape with our guided tours, and return to your luxurious Voyages accommodation for rest and relaxation.

### Voyages Luxury at Uluru 4 days from \$1121\* per person twin share

Clink your glass to the dramatic view of Uluru and Kata-Tjuta as the fading sun strips their glowing colours to reveal a carpet of twinkling stars. This is outback luxury.

**INCLUDES:** 3 nights at 5 star accommodation at Voyages Ayers Rock Resort - including Spa Package with an initial Spa Consultation to determine the best treatments for you, a welcome bottle of sparkling wine, two treatments up to a maximum of 2 hours, Desert Awakenings tour, Sounds of Silence Dinner

**BONUS:** FREE Half Day Uluru Highlights Tour when you book this package - SAVE \$49 per adult.

**BOOKING CODE:** TDC1VO1

### Visit Uluru 4 days from \$399\* per person twin share

Regardless of where you stay at Voyages Ayers Rock Resort, you'll experience the beauty of the Outback. Immerse yourself in the timeless landscape of one of the world's most beautiful natural wonders.

**INCLUDES:** 3 nights at 3.5 star accommodation at Voyages Ayers Rock Resort, FREE return airport transfers from Ayers Rock airport

**BONUS:** FREE Half Day Uluru Highlights Tour when you book this package - SAVE \$49 per adult.

**BOOKING CODE:** KLOSA

### Voyages Ayers Rock Discovery 4 days from \$486\* per person twin share

While you can't put a dollar value on the natural charms of Uluru, you can witness this extraordinary sight without breaking the bank. This short break is perfect for those wanting to explore on a budget - but not miss out on the highlights!

**INCLUDES:** 3 nights at 3.5 star accommodation Voyages Ayers Rock Resort, Dot Painting Workshop

**BONUS:** FREE Half Day Uluru Highlights Tour when you book this package - SAVE \$49 per adult.

**BOOKING CODE:** TDC1VO3

### Voyages Drive The Red Centre 8 days from \$1856\* per person twin share

Get behind the wheel of a 4WD and explore the magnificent Red Centre Way, your gateway to an abundance of natural and cultural experiences throughout the red heart of Australia.

**INCLUDES:** 2 nights 4.5 star accommodation in Alice Springs, 7 days vehicle hire, Alice Springs Desert Park Entry, 2 nights 3.5 star accommodation at the Voyages Outback Pioneer Hotel, Dot Painting Workshop at Uluru, 1 night 3.5 star accommodation at Kings Canyon, Kings Canyon Guided Climb, 2 nights accommodation at Glen Helen, Half Day Roma and Gosse Bluff Tour

**BOOKING CODE:** TDC1VO4

Wildlife, wilderness, outback skies, Aboriginal art & culture. We know what goes with the Territory.

Agent Reservations: 13 67 83 | Book online [www.calypsonet.com.au](http://www.calypsonet.com.au)



Katherine



Uluru / Ayers Rock



Kakadu

Conditions Apply \*Price per person twin share, inclusive of GST and is Land Only. Prices are subject to change without notice and limited availability. Valid for sale until 31May11. Valid for travel 01May11-30Sep11. All accommodation at Ayers Rock must be consecutive. Visit Uluru (KLOSA) \$335 saving is based on travel Jul-Sep, \$185 saving applies for May-Jun travel. Voyages Luxury at Uluru (TDC1VO1) \$410 saving is based on travel Jul-Sep, \$260 saving applies for May-Jun travel. Voyages Ayers Rock Discovery (TDC1VO3) \$335 saving is based on travel Jul-Sep, \$185 saving applies for May-Jun travel. Voyages Drive The Red Centre (TDC1VO4) Vehicle hire terms and conditions apply. Half Day Roma and Gosse Bluff Tour is not available 1May11-20May11. All packages have a Uluru Kata Tjuta National Park fee of \$25 per person which has been included in advertised price, however is payable direct. A business division of Tourism NT. ABN 43 978 766 29 CR1850