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First with the news

Friday 13th May 2011

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Star Cruises deals

STAR Cruises is today promoting special *Superstar Libra* Taste of Asia cruises ex Penang and Phuket - details on **last page**.

2011 NTIA finalists revealed

THE moment that the entire Australian travel industry has been waiting for with bated breath has finally arrived.

Today **TD** can exclusively reveal the full list of finalists for the hotly contested 2011 National Travel Industry Awards.

This year's event has already seen record interest, with more nominations for both companies and individuals than ever before - and lots more votes cast too.

Finalists, listed on **page eight** of today's **Travel Daily**, will receive a treasured NTIA Finalist Plaque

to display in their office, as well as authorisation to use a special NTIA Finalist logo on their marketing materials.

An eminent panel will now consider presentations from finalists in the judged categories, while the winners in non-judged categories have already been determined via the voting process.

But you'll have to wait until the industry's one and only night of nights on Sat 09 Jul at the Sydney Westin Hotel to find out who the winners are.

Qantas is once again the major sponsor of the NTIA this year, while the AFTA party is sponsored by Singapore Airlines.

Two companies are poised to enter the NTIA Hall of Fame this year, with Sunlover Holidays hoping for its third win in the *Best Wholesaler - Australian Product* category, along with Princess Cruises vying for *Best Cruise Operator - Australian Based* for the third time also.

Qantas looks to Asia

A **TASKFORCE** led by former Qantas head of customer experience, Lesley Grant, is working on the development of a plan to create a Singapore-based premium QF offshoot.

Newspapers today are reporting details of the project, but Qantas said any plans are "very embryonic" at this stage.

The new international strategy team was announced by ceo Alan Joyce earlier this year, and the mooted Asian offshoot was the subject of a union message to members earlier this week, which suggested a possible Malaysian AOC for QF's new 787 fleet.

Qantas downplayed suggestions of the Malaysian move.

Strategic+Amadeus

STRATEGIC Airlines has signed a global GDS deal with Amadeus, with the move following its recent Travelpart pact (**TD** 02 May).

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Friday 13th May 2011



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Travel Daily on location in Frankfurt, Germany

Today's issue of *TD* is coming to you from the launch of *Avalon Panorama*, courtesy of the *Globus Family of Brands*.

AN international contingent of travel trade from Australasia, the UK and US is today boarding *Avalon Waterways'* new river cruise vessel *Panorama*.

Created with Australians in mind, the 'suite ship' will be named by *TODAY* show host Lisa Wilkinson, accompanied by her husband, rugby legend Peter Fitzsimons.

More than 30% larger than the industry standard, *Panorama* features two decks of suites with wall-to-wall windows that transform into an 'open-air balcony'.

TD will report from *Panorama* as she sails towards Amsterdam.

QF set for major DFW push

GET ready for blanket Qantas news next week, with the carrier planning major activity around Mon's inaugural flight from Sydney to Dallas Fort Worth.

The promotion will see Dallas and the new services highlighted on TV, with channel 9's *TODAY* show broadcasting live from the destination on Tue, along with the *Kerri-Anne Kennerley Show*.

The inaugural will carry a range of dignitaries, with a delegation from DFW airport currently in Australia, as well as key media including *Travel Daily*, which will report on location from Dallas and provide full coverage of the inaugural celebrations.

But there will be lots of paying passengers on board too, with the DFW services understood to be attracting strong forward

bookings, auguring well for the expansion of the services.

MEANWHILE further details have emerged of the proposed alliance between QF and American Airlines (see page 5 & 7), which operates DFW as its major hub.

Qantas and AA are requesting that the pact receive immediate interim authorisation to provide "a platform for the expansion to daily flights" on the DFW route.

They also say the JBA is likely to reduce fares to 64% of US destinations, "and will allow a broader offering of discounted tactical fares to an increased number of destinations."

Fares to Detroit, Philadelphia, Minneapolis and Indianapolis, could be cut by as much as \$700.

And for inbound travellers from the US the agreement envisages an expansion of the current "Walkabout Pass" product.

CTM goes mobile

CORPORATE Travel Management today launched two new products to provide businesses with an "unrivalled solution to traveller assistance and emergency global tracking software".

The 'assist-u' system offers travel assistance delivered by SMS to any mobile device including itinerary updates, travel policy compliance notifications and destination services.

And 'u-track' allows companies to identify travellers by country, region, event or travel service, including two-way SMS communication to confirm status and provide updates.

Eco Lodges growth

ECO Lodges of Australia has expanded with the addition of Bell Gorge Wilderness Lodge, Bungle Bungle Wilderness Lodge, Mitchell Falls Wilderness Lodge & Davidson's Arnhemland Safaris.

travel industry account manager. Melbourne based.

This is a fantastic opportunity to join the Sales Department at Virgin Australia, based in Melbourne. The successful candidate will report to the Regional Sales Manager VIC/TAS and will enjoy a great team culture and a competitive salary package including base plus car allowance and incentives.

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To be successful in this role you must have a great sales track record, an established network of industry contacts and most importantly, a winning attitude. You must be able to demonstrate sound negotiation skills and excellence in customer service. On road sales experience in the travel industry will be highly regarded, especially if it is supported by airline product knowledge.

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For further details, and our on-line application process, please visit our careers website at www.emiratesgroupcareers.com

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Friday 13th May 2011

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First Carnival Spirit booker

LAST week after the launch of the 2012/13 down under program for *Carnival Spirit* (TD 05 May), Complete Cruise Solution sales staff conducted a blitz, visiting more than 400 leisure agents in the greater Sydney metropolitan area and other parts of NSW.

But Adelaide's Oliver Travel was the quickest off the mark, being the first Australian travel agency to make a booking for the ship, which will have all new Aussie features - and a fabulous water park too.

Oliver Travel owner/manager Tania Norman is pictured above being presented with some celebratory bubbly by Complete Cruise Solution's business partnership manager SA/NT/TAS, Darren Chigwidden.

For lots more pictures from the CCS sales blitz see our new website www.traveldaily.com.au/photos.



TNT magazine sold

THE Australasia operations of backpacker magazine TNT have been purchased by TNT Publishing in the UK, reuniting the TNT brand globally.

The move will see TNT publish Backpacker Trade News, and the deal also covers the Adventure & Backpacker Industry Conference.

Aug for Skywest ATRs

SKYWEST Airlines this morning confirmed that the first of its Virgin Australia-branded ATR-72 aircraft is expected to be flying by 29 Aug (TD breaking news).

The carrier is planning an 18-strong fleet of the turboprop planes, with the Virgin Australia alliance set to see significant growth for Skywest.

Skywest also this morning announced the acquisition of an option to lease a second Airbus A320, as well as a letter of intent to purchase an additional Fokker F100 jet aircraft.

Further expansion includes a new weekly service from Geraldton to Denpasar, on sale from 22 May, as well as further growth ex Geraldton including flights to Melbourne from Jul as well as to other ports in the Pilbara, "supporting Western Australia's bush community".

MEANWHILE yesterday Skywest released its Apr operating stats, with an overall RPT load factor of 56.4%, up 4.4 points.

Charter traffic increased by 7.1% year on year, with Skywest carrying 29000 RPT pax and conducting 218 charter services during the month.

Trafalgar Qld manager

TRAFALGAR Tours this morning announced the appointment of Michelle Barnes to the role of its Queensland Sales Manager.

Barnes moves to Trafalgar after just over a year with AAT Kings.

Window Seat

ASPIRING space tourists will now be able to get closer to the excitement, with the launch this week of new tours at Spaceport America in New Mexico.

It costs US\$59pp for the three hour tour of the facility, where Virgin Galactic plans to launch its suborbital flights within the next couple of years.

The spaceport is located close to the curiously named town of Truth or Consequences.

THE town of Bowral in the NSW Southern Highlands is hoping for a surge in Mary Poppins tourism, after a successful attempt to set a new world record for umbrella-raising.

2115 umbrellas were raised for 10 minutes on the town's Bradman Oval (pictured below), "smashing the previous world record...set in Serbia in 2009".

P.L. Travers, who wrote the iconic children's story, lived in Bowral for some time, and Tourism Southern Highlands says there's "mounting evidence" that she came up with the idea for the prototype super-nanny while in residence.



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Using Groupon Australia's progressive marketing model is simple, effective and won't break the piggy bank.

Groupon Australia sends you on the direct route to the leading leisure, entertainment, food and drink, health, beauty and more in your city. It includes awesome travel deals too!

Experience it for yourself with a \$10 voucher rewarded to everyone who enters the competition.

To win the \$100 voucher today, send in an answer to the question below to:

groupon@traveldaily.com.au

The most creative entry received will win, and the winner will be announced in next Monday's **Travel Daily** issue.

What is your favourite Australian travel destination and why?

[CLICK HERE FOR HINT](#)

Congratulations to yesterday's lucky winner, **Andriana Sardelis** from **travel.com.au**.

Please note: Entrants details will be supplied to the sponsors of the competition and may be used for promotional purposes.

Westerdam hits berg

HOLLAND America Line's *MS Westerdam* sustained minor damage to her hull this week while cruising in Alaskan waters. The cruise line says the damage occurred when the ship struck an iceberg in Yakutat Bay, but it does not expect any changes for its upcoming sailing schedule.

Aus Tahiti visits soar

TAHITI Tourisme has reported a 17% growth in Australian traffic heading to Tahiti in Jan 2011 compared to the whole of last year, rising 23% in the month. Feb statistics also reveal that there's been a 29% year on year increase in Aussies in Jan/Feb this year too.

The organisation's social network site is also booming, with 5000 people now a 'fan' of Tahiti Tourisme's Facebook page - facebook.com/TahitiTourismAU

New PR for Cathay

CATHAY Pacific Airways has appointed Gail D'Arcy Partnership to manage the carrier's public relations activity in Australia. D'Arcy takes over from David Bell who is retiring after 19 years of service with Cathay and its parent company, the Swire Group.

Rewardscorp on BRW

THE Holiday Centre, a Rewards Corp Group business which has destination brands including myfiji.com.au, mybali.com.au and myqldholiday.com.au, has been recognised as one of the top 10 ranked Queensland companies in the 2011 BRW Fast Starters list. The list ranks the fastest growing start up businesses in Australia and recorded a 2009/10 turnover of \$18.2m, up 186% on the previous financial year.

Agents flip over Inspiring Journeys

PAIGE Kleise from Harvey World Travel Mackay was one of 20 lucky winners of a personal MiniHD Flip Camera to celebrate the launch of The Travel Corporation's new Inspiring Journeys brand.

Agents were asked why an Inspiring Journey would be perfect for their clients with some of the chosen answers being - "North to south and east to west *Inspiring Journeys captures the spirit of the future and the magic of the past*" and "*Inspiring Journeys is the perfect holiday for the young at heart, young in spirit, those with adventure in their soul or those wanting a journey to inspire and indulge all their senses.*"

Kleise is pictured here receiving her prize from Steve Richards, Inspiring Journeys National Sales Manager.



Delta/Agoda.com pact

ASIA Pacific members of Delta Air Lines' SkyMiles loyalty program can earn two points for every US Dollar spent on hotel bookings made through Agoda.com as part of a new deal between the two businesses announced this week.

SkyCity appointments

SKYCITY Entertainment Group has appointed James Burrell as its new Chief Financial Officer, effective 01 Jul 2011, taking over from Alistar Ryan. The group also named Stuart Wing as Chief Operating Officer for Skycity Auckland.

2nd Thai Movenpick

MOVENPICK Hotels & Resorts has taken over management of The Palm Beach Club in Thailand, with the property rebranded as the Movenpick Residences Laguna Beach Phuket, effective immediately.

Hotels.com expands

WEB-based accommodation provider Hotels.com has boosted the number of countries it operates platforms in to 77 after launching new sites in Indonesia and Vietnam this week.

Scenic Russia program

SCENIC Tours has launched its 2012 Russian Cruise program which features a 15-day river cruise aboard the newest ship on Russian waters, *Sergey Kutchkin*. The vessel features private balconies predominantly. Prices for the cruise start at \$8,045ppts - for more info visit www.scenictours.com.au.

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Adventure World offers group support

ADVENTURE World will offer travel agents \$500 to promote group travel to clients, in a bid to increase sales in the market.

The marketing fund "aims to provide agents with additional support in helping spread the word", said Warren Smith AW's new groups manager.

The firm's dedicated groups department has seen a 35% increase in bookings over the past 12 months, with the Aussie dollar expected to remain strong, and "this has certainly impacted our group travel business".

Agents will qualify for the marketing contribution when they book and deposit 15 or more passengers.

Adventure World said some of

the best tips to attract group bookings are to establish ties with a local secondary school, college or university, community interest group or large rural community.

For more information on the marketing fund visit adventureworld.com.au/groups.

More OZ-US routes under QF/AA JBA

THE proposed tie-up between Qantas and American Airlines (TD yesterday) could see a number of new Australasia-United States services added, the carriers have told the competition watchdog.

In their submission to the Australian Competition and Consumer Commission yesterday, QF and AA said "the proposed JBA (Joint Business Agreement) will also provide the Applicants with the incentive and opportunity to explore expanding the codeshare network and launch new Trans-Pacific Routes and connections."

Creative Fiji rewards

CREATIVE Holidays is offering double World Rewards points on Fiji land packages booked with Air Pacific's earlybird 'Spring Fever' fare, on sale until 10 Jun.



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ATEC events to focus on Tourism Future

NEXT week's Australian Tourism Export Council Backpacker & Youth Conference & Symposium will be focused on 'Protecting our Future' in the tourism industry.

This year, ATEC's Backpacker & Youth Conference will be held on 17 May at Airlie Beach, while the annual Symposium is taking place on Hamilton Island over two days from 19 May.

Topics to be discussed at the backpacker/youth conference include how to manage crisis, distribution channels and effectively selling Australia.

Challenges and opportunities to be addressed at the Symposium include making the most of key growth markets and exploring the potential of regional, luxury, educational and cruise tourism.

"Growing new markets, facilitating investment and development and strengthening our regional tourism industry are just some of the issues we must address as part of a successful tourism industry into the future," ATEC md Felicia Mariani said.

Celebrate Travel Daily's new website by entering to WIN a trip for two to Abu Dhabi

[Click here for details](#)



Starwood all-inclusive

STARWOOD Hotels & Resorts Worldwide has opened its first all-inclusive resort, The Westin Resort & Spa, Playa Conchal in Costa Rica.

The 406-room property was previously badged as Paradisus Playa Conchal Resort.

Germans Parade around Penguins

TOURISM
Victoria and the South Australian Tourism Commission hosted 100 of Dertour Landerspecial's top selling German agents earlier this month.

The group headed off from Victoria and visited Wilsons Prom, Phillip Island, Mornington Peninsula, Sovereign Hill and the Yarra Valley.

A highlight of the trip was a drive along the Great Ocean Road and into the Grampians.

Dertour is the biggest operator to Australia in Germany, sending



nearly 35,000 passengers to Australia annually with Victoria receiving nearly 58,900 visitors from Germany in the 12 months ending Dec 2010.

Pictured above are one of the Dertour groups at the Penguin Parade on Philip Island.

QF strikes off for now

QANTAS this morning welcomed an announcement from its engineers union that it would not take industrial action for at least the next four weeks.

TA to harness inbound Business Events

TOURISM Australia aims to further strengthen Australia's position as a leading business events destination via the 2011 Australia Roadshow which will travel across Asia over the next two weeks.

The showcase also hopes to help re-establish Queensland's business tourism industry following the natural disasters earlier this year.

A total of 22 convention bureau and hotel group representatives will target 400 organisations in Hangzhou, Taipei, Bangkok, Kuala Lumpur, Singapore and Jakarta during the roadshow.

Cairns, the Whitsundays and Townsville will target Asian corporations and associations to ensure they consider Australia for

their incentive travel, as well as touting Australia as a destination of choice for upcoming meetings and conventions.

Research by The Australian Associations Project suggests that 23% of organisers prefer Australia over Singapore, India and the US.

"Australia's service culture and the quality of our convention facilities are well regarded by organisers of international events, said federal tourism minister Martin Ferguson, adding that business events visitors are vital for the industry.

"On average they spend twice as much as other visitors and tend to disperse to regional areas either before or after their conference," he said.

In 2010 strong increases were seen for the business sector coming from Asia, with India seeing a 56% jump, while Singapore was up 45% and China rose 26%.

Indonesia and Malaysia will be targeted for further growth over the next two years, with both markets accounting for just over 6000 business event visitors in the last 12 months.

Ireland to cut air tax

THE government of Ireland has announced a range of measures to encourage tourism, including the removal of its controversial "air travel tax" and a lower rate of VAT for tourism related services.

Finance Minister Michael Noonan said VAT would reduce from 13.5% to 9% for hotel and holiday accommodation, catering and restaurant services as well as admission to attractions.

"The purpose of this targeted VAT relief is to boost tourism and stimulate employment, and I am confident that it will give the tourism sector a much needed shot in the arm," he said.

Noonan also said the air travel tax would reduce to zero on a yet-to-be announced date, with the move "subject to an agreement with airlines to bring in additional passenger numbers."



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Fri feature. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Eastin Hotel Makkasan in Bangkok is offering Hot Deal rates priced at THB2449 net (AU\$76) for a Superior room and THB2649 (AU\$82) for a Deluxe room type. The deal includes free internet access and breakfast for two, plus spa and lounge discounts. It's on sale until 30 Jun - for more details email rsvn@eastinbangkokhotel.com.

Sofitel Queenstown Hotel and Spa in NZ has launched a 'Cinnamon and Snow' winter offer. As well as accommodation for two in a Superior Room plus breakfast, the deal offers a decadent cheese or chocolate fondue experience and a 90 minute Cinnamon Body Scrub and Wrap treatment at LeSpa. It's priced from \$515 per couple/night, on sale until 31 Aug and for travel from 15 Jun to 31 Aug. See sofitelqueenstown.com.

Qantas NZ cargo fine

QANTAS has been ordered by the New Zealand High Court to pay a NZ\$6.5 million penalty for price fixing in the cargo market.

Qantas was given a 50% discount on the proposed NZ\$13m penalty because of its high level of cooperation with the probe.

Cooks chief quits

COOK Islands Tourism chairman Tata Crocombe has resigned from his role effective immediately.

He's been replaced by Air Rarotonga md Ewan Smith, with media reports saying Crocombe quit to "spend more time focusing on family and business".

Travelport support

TRAVELPORT plans to grow its hotel and car bookings via the establishment of a new in-house support function for its supplier customers.

Dedicated help desks will be set up in Dublin, Ireland and Parsippany, New Jersey to work closely with Travelport's more than 230 hotel and car customers "to ensure that their content is distributed as widely and effectively as possible to travel retailers across the globe".

The plan has also seen Travelport appoint two new dedicated "hospitality business development managers" in Singapore and India.

Travel Special of the Week



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Reporting to the Managing Director, the role requires the successful applicant to create new and unique touring / cruising products, as well as managing the existing product range. The person we are looking for must have extensive knowledge of product management of the Asia Pacific region including negotiation, product design, costings, brochure production and relationship management.

You must be a strong negotiator, a creative thinker and have a strong working understanding of Asia Pacific touring and or cruising. You will need to use your research and tour planning skills to develop new products and your strong organisational skills to ensure that you are successful in managing brochure releases. Solid MS Office skills, including advanced Excel skills, are essential.

The successful applicant will have at least 5 years' experience in Asia Pacific touring product and cruise experience is an advantage.

Please register your interest by emailing your resume and remuneration expectations to: employment@scenictours.com with Product Manager in the subject line by COB Friday 27 May 2011. For further information on the company please visit our website www.scenictours.com.

CZ daily to Nepal

CHINA Southern is set to increase its flights between Guangzhou and Kathmandu from the current thrice weekly operation to daily, effective 01 Jul.

QF/AA plot USA fare zone changes

IN what's destined to be a relief for travel agents across the country when ticketing American Airlines fares to the US, plans are afoot to overhaul the current six zone model to just three.

Details of the planned change are outlined in the Joint Business Agreement that Qantas and American Airlines lodged with the ACCC yesterday (see **page two**).

The "simplified offering" (below) shows that the Northwest zone will be blended into that of the current Zone 1.

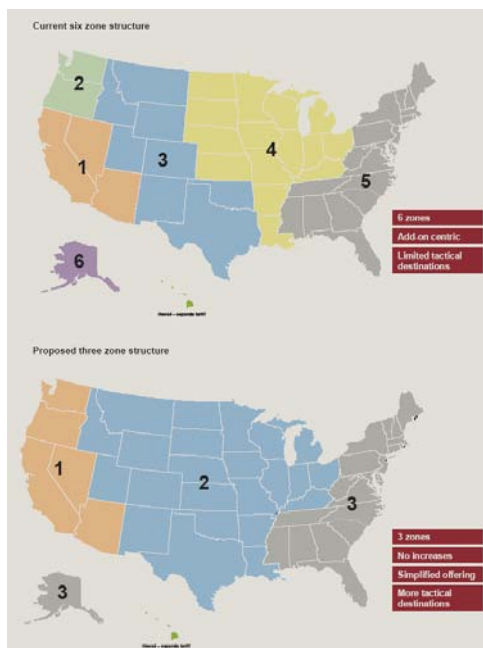
The current Zone 4 will become one region with the current Zone 3, while Alaska (Zone 6) will be merged with Zone 5.

QF/AA say the proposed three zone structure will enable them to offer more tactical destinations.

Fares are expected to be reduced by up to \$700 on some routes (**pg2**), \$675 to Las Vegas, and by around \$50 on routes to New York, Washington DC, Boston, Denver, Dallas and New Orleans.

"The refined structure will be easier to manage and communicate to consumers and trade," the carriers said.

Along with discounts of up to 64% on some routes, it will allow for expanded stopover options between gateway cities in the US and end destinations.



QF/AA zones restructured under JBA

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Chat Tours is expanding. We need a Sydney-based Sales Executive 4 days a week. There will be a need to travel interstate or intrastate once per month.

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WIN A HOLIDAY TO HAWAII

During May, *Travel Daily* is giving one lucky reader and their partner the chance to win a fantastic five-night holiday to Hawaii, courtesy of Hawai'i Tourism, Hawaiian Airlines and The Waikiki EDITION.

This amazing prize includes two return economy airfares to Honolulu from Sydney with Hawaiian Airlines, five nights accommodation at The Waikiki EDITION and return airport transfers for two people with Lei Greeting.

Each day *Travel Daily* will ask a Hawaii-related question – just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.

Email your entries to: hawaiicomp@traveldaily.com.au



Q.10: Mahalo Month is Hawai'i's Thank you to the Travel Industry where special rates and offers are available during which months?



\$51.09b profit for SQ

SINGAPORE Airlines has seen its profit soar in 2010-11, this morning reporting a S\$1.092b result - more than five times the S\$216m profit last financial year.

The figure also included a S\$202m provision for fines imposed on SIA Cargo by competition authorities in the US, Korea and the European Union.

Singapore Airlines confirmed that it expects to take delivery of eight new A380s in the year to Mar 2012, with fleet plans also seeing it decommission five 777s and all of its remaining 747s.

The carrier said it's facing the twin challenges of "near term weakness in load factors" as well as high fuel prices.

AAVac. pick Tour East

AAVACATIONS, the touring department of American Airlines, plans to partner with Tour East Australia for the development of its Australia and Asia Pacific land program, the QF/AA JBA reveals.

Air Pacific job cuts

THE head of Fiji's Air Pacific has advised its staff that the company will be making a number of job cuts within the next month as it set out to trim costs.

CEO and managing director Dave Pflieger said some staff would be offered redundancies and others would be able to apply for early retirement, *Fijivillage.com* reported.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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afta National Travel Industry Awards 2011 Finalists



Supplier categories

BEST DOMESTIC AIRLINE

- Qantas Airways
- Virgin Blue

BEST AIRLINE INTERNATIONAL – ONLINE

- Air New Zealand
- Emirates
- Qantas Airways
- Singapore Airlines
- V Australia

BEST AIRLINE INTERNATIONAL – OFFLINE

- Air France
- Finnair
- KLM Royal Dutch Airlines
- Lufthansa German Airlines
- Swiss International Air Lines

BEST CRUISE OPERATOR – AUSTRALIAN BASED

- Captain Cook Cruises
- Orion Expedition Cruises
- P&O Cruises
- Princess Cruises
- Royal Caribbean Line

BEST CRUISE OPERATOR – INTERNATIONAL BASED

- APT
- Avalon Waterways
- Holland America Line
- Princess Cruises
- Royal Caribbean Line

BEST TOUR OPERATOR – DOMESTIC

- AAT Kings
- Adventure Tours Australia
- APT
- Contiki Holidays
- Pinnacle Tours

BEST TOUR OPERATOR – INTERNATIONAL

- APT
- Contiki Holidays
- Globus
- Insight Vacations
- Trafalgar Tours

BEST CAR/CAMPERVAN RENTAL OPERATOR

- Avis
- Britz Maui
- Europcar
- Hertz
- Thrifty Car Rental

BEST TOURIST OFFICE - NATIONAL

- South Australian Tourism Commission
- Tourism NSW
- Tourism NT
- Tourism Queensland
- Tourism Victoria

BEST TOURIST OFFICE - INTERNATIONAL

- California Tourism
- Hawaii Tourism Oceania
- Las Vegas Convention and Visitors Authority
- Singapore Tourism Board
- Tourism New Zealand

BEST WHOLESALE - AUSTRALIAN PRODUCT

- Creative Holidays
- Infinity Holidays
- Octopus Travel
- Qantas Holidays and Viva! Holidays
- Sunlover Holidays

BEST WHOLESALE - INTERNATIONAL PRODUCT

- ANZCRO
- Creative Holidays
- Infinity Holidays
- Octopus Travel
- Qantas Holidays and Viva! Holidays

BEST AGENCY SUPPORT SERVICE

- Air Tickets
- Cover More Travel Insurance
- Qantas Industry Centre (QIC)
- Travcours
- Travelport (Galileo)

BEST SALES EXECUTIVE - INDUSTRY SUPPLIER

- Blake Muir - Topdeck
- Danielle Silburn - Gecko's and Peregrine
- Karina Hill - Express Ticketing
- Sally Plenderleith - Insight Vacations
- Sonia Thorpe - Trafalgar

ROOKIE OF THE YEAR - INDUSTRY SUPPLIER

- Amie Tickner - Contiki Holidays
- Christian Coronica - AAT Kings
- Laura Cuthbert - Trafalgar
- Rachel Bennett - Air Tickets
- Venise Taavili - Breakaway Travel Club

Agent categories

BEST AGENCY GROUP – 100 STORES OR MORE

- Escape Travel
- Flight Centre
- Harvey World Travel
- Jetset Travelworld Network
- Travelscene American Express

BEST TRAVEL AGENCY RETAIL – SINGLE LOCATION

- Australia Zoo Travel, Qld
- Bayview Travel, Vic
- Cruisescene, NSW
- Harvey World Travel Lane Cove
- MTA Travel, Qld

BEST TRAVEL AGENCY RETAIL - MULTI LOCATION

- Concierge Traveller
- Phil Hoffmann Travel
- STA Travel
- Travel Associates
- TravelManagers

BEST TRAVEL AGENCY CORPORATE - SINGLE LOCATION

- Airport Travel Centre
- DBT Corporate
- etm
- Motive Travel
- Spencer Travel

BEST HOTEL/RESORT - AUSTRALIAN PROPERTY

- Cable Beach Club Resort and Spa
- Hamilton Island
- Hayman
- qualia
- Sea Temple, Port Douglas

BEST HOTEL/RESORT GROUP

- Accor Hotel Group
- Club Med
- Fairmont Hotels and Resorts
- Mantra Group
- Shangri-La Hotels and Resorts

BEST REGISTERED TRAVEL INDUSTRY TRAINING INSTITUTION

- Adelaide Hospitality and Tourism School
- Australian Pacific Travel and Tourism
- Brisbane North Institute and TAFE
- TAFE NSW Sydney Institute Ultimo College, Travel, Tourism & Events
- William Angliss Institute

BEST TRAVEL AGENCY CORPORATE - MULTI LOCATION

- Corporate Traveller
- Globetrotter Corporate Travel
- Show Group Enterprises
- The Travel Authority
- Travelforce

BEST NATIONAL CORPORATE TRAVEL MANAGEMENT COMPANY

- American Express Business Travel
- Corporate Travel Management
- FCm Travel Solutions
- QBT
- Voyager Travel

BEST CONFERENCE AND INCENTIVE TRAVEL AGENCY

- Australian Business and Conference Travel
- CI Events
- CPE Travel
- Destination Event Management
- etm

BEST TRAVEL CONSULTANT – CORPORATE

- Cecilia Menage - Corporate Travel Management
- Hannah Moore - The Travel Authority
- Lisa Rayner - Travelforce
- Rebecca Normand - Show Group Enterprises
- Samantha Bartels (Devlin) - DBT Corporate

BEST TRAVEL CONSULTANT - RETAIL

- Debbi Ashes - Harvey World Travel Lane Cove
- Chris McGetrick - Bayview Travel
- Nicole Howard - Seniors Holiday Travel
- Cathy Moir - TravelManagers
- Anne Westby - Travelcentre Bendigo

ROOKIE OF THE YEAR - AGENT

- Adrienne Miller - Travelforce
- Chloe Kenny - Jetset Travel Norwood
- Christy Brown - DBT Corporate
- Janet Seluoge - Spencer Travel
- Katrina Tasker - Escape Travel Chatswood

All finalists will be contacted shortly to confirm their details, and those in judged categories will be notified of their presentation date and time. Winners will be announced at the Gala Awards Dinner on Sat 9th July at The Westin, Sydney.

For more information see www.afta.com.au



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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

PREMIER JOB OF THE DAY

AUSTRALIA'S GOT TALENT!

ENTERTAINMENT TRAVEL CONSULTANT X 2

MELB & SYDNEY BASED – SALARY PACKAGE TO \$55K

Love the idea of being in the limelight and rubbing shoulders with the rich and famous? This national events /entertainment travel company is seeking an energetic individual to assist in servicing their clientele within the music, sporting and entertainment industries. Travel consulting has never been so exciting booking air & land arrangements for FAMOUS stars & their entourage! Great perks to major events & more bonuses!

THE WORLD IS YOUR OYSTER

WHOLESALE RESERVATIONS CONSULTANT

SYDNEY CBD – SALARY \$55k OTE +

Want to join one of Australia's mostly highly regarded wholesale travel companies? Get set for training that is at the forefront of the industry, exciting career opportunities as well as excellent earning potential. You will be well traveled and have a minimum of one year industry experience, great systems knowledge as well as great customer service and sales skills. If you are looking to make a change for the better this is your chance. Apply now or miss out.....

BECOME THE STAR ATTRACTION!

SKI TRAVEL SPECIALIST

MELBOURNE (INNER) – SALARY PACKAGE TO \$50K

Are you a Winter ski bunny looking to take your passion for travel & ski to the next level? This reputable travel company is seeking an enthusiastic travel consultant with genuine love of skiing or snowboarding to join their team of ski professionals.

Selling ski packages throughout the world & taking educationals regularly will see you walking into work everyday excited. Travel consulting exp essential. Galileo preferred.

AWARD WINNING ROLE

EVENTS TRAVEL CONSULTANT

ADELAIDE (CITY) – SALARY PACKAGE TO \$55K

Adelaide has turned up the heat & currently has a red hot role available for the taking. Working in this boutique environment you will be assisting with all travel arrangements within the performing arts industry & general entertainment. Working Monday to Friday hours, you will rarely see an exciting & challenging role like this appear in Adelaide. Great salary on offer to the successful stand out

RISE ABOVE IT ALL

RETAIL TRAVEL CONSULTANTS

PERTH (INNER) – SALARY PACKAGE TO \$60K+

Whether you are seeking a boutique professional office environment, or large national agency, AA Appointments will surely have the role for you. Set salary or bonus structures on offer, together with flexible working hours. Whatever you're fancy, we will source the perfect position. If you have a minimum 6 months retail travel consulting experience & are looking for a more challenging role, contact us now!

BECOME THE STAR

ASSISTANT RETAIL TRAVEL MANAGER

MACKAY - SALARY PKGE \$50K + Bonuses

Waiting for your next step up the ladder? Then here it is. This successful agency has the opportunity for an experienced retail consultant to join them as an assistant manager. In addition to booking exotic travel plans you be responsible for assisting the office manager with complaint resolution, rostering and the daily running of the office. Your will be rewarded with a strong set salary & generous bonus scheme.



JET SETTING TO EUROPE?

TEMP CONSULTANTS X 103

LONDON & UK – TOP HRLY RATES

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HOP ON THE SUSHI TRAIN

CORPORATE/RETAIL TRAVEL CONSULTANT

BRISBANE CBD – SALARY PKGE \$42K

Are you fluent in speaking, reading and writing formal Japanese? Like some variety in your day? This Asian specialist is looking for a consultant to join them handling their Japanese corporate clientele and leisure bookings. You will love working in this modern and bright office with Mon-Fri hours and a generous base salary. Min 2 years international consulting experience is required with Japanese language skills essential. Call us to hear more about this exciting role.

Sell any Ayers Rock package in May and go in the running to win a Red Centre famil!*

Voyages Red Centre

The great monolith of the Red Centre, Uluru, stands an incredible 348 metres above ground and reaches twice that below, revealing only part of its undulating beauty. For the local Aboriginal people, the Anangu, the World Heritage listed Uluru-Kata Tjuta National Park holds a special cultural significance. Learn all about this sacred place and listen to dreamtime stories about Uluru's creation many thousands of years ago. The myriad of colours at sunrise and sunset present the best photographic opportunities, as the sun casts a rainbow of reds and purples across the icon's craggy face. Take in the picturesque landscape with our guided tours, and return to your luxurious Voyages accommodation for rest and relaxation.

Voyages Luxury at Uluru 4 days from \$1121* per person twin share

Clink your glass to the dramatic view of Uluru and Kata-Tjuta as the fading sun strips their glowing colours to reveal a carpet of twinkling stars. This is outback luxury.

INCLUDES: 3 nights at 5 star accommodation at Voyages Ayers Rock Resort - including Spa Package with an initial Spa Consultation to determine the best treatments for you, a welcome bottle of sparkling wine, two treatments up to a maximum of 2 hours, Desert Awakenings tour, Sounds of Silence Dinner

BONUS: FREE Half Day Uluru Highlights Tour when you book this package - SAVE \$49 per adult.

BOOKING CODE: TDC1VO1

Visit Uluru 4 days from \$399* per person twin share

Regardless of where you stay at Voyages Ayers Rock Resort, you'll experience the beauty of the Outback. Immerse yourself in the timeless landscape of one of the world's most beautiful natural wonders.

INCLUDES: 3 nights at 3.5 star accommodation at Voyages Ayers Rock Resort, FREE return airport transfers from Ayers Rock airport

BONUS: FREE Half Day Uluru Highlights Tour when you book this package - SAVE \$49 per adult.

BOOKING CODE: KLOSA

Voyages Ayers Rock Discovery 4 days from \$486* per person twin share

While you can't put a dollar value on the natural charms of Uluru, you can witness this extraordinary sight without breaking the bank. This short break is perfect for those wanting to explore on a budget - but not miss out on the highlights!

INCLUDES: 3 nights at 3.5 star accommodation Voyages Ayers Rock Resort, Dot Painting Workshop

BONUS: FREE Half Day Uluru Highlights Tour when you book this package - SAVE \$49 per adult.

BOOKING CODE: TDC1VO3

Voyages Drive The Red Centre 8 days from \$1856* per person twin share

Get behind the wheel of a 4WD and explore the magnificent Red Centre Way, your gateway to an abundance of natural and cultural experiences throughout the red heart of Australia.

INCLUDES: 2 nights 4.5 star accommodation in Alice Springs, 7 days vehicle hire, Alice Springs Desert Park Entry, 2 nights 3.5 star accommodation at the Voyages Outback Pioneer Hotel, Dot Painting Workshop at Uluru, 1 night 3.5 star accommodation at Kings Canyon, Kings Canyon Guided Climb, 2 nights accommodation at Glen Helen, Half Day Roma and Gosse Bluff Tour

BOOKING CODE: TDC1VO4

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Katherine



Uluru / Ayers Rock



Kakadu

Conditions Apply *Price per person twin share, inclusive of GST and is Land Only. Prices are subject to change without notice and limited availability. Valid for sale until 31May11. Valid for travel 01May11-30Sep11. All accommodation at Ayers Rock must be consecutive. Visit Uluru (KLOSA) \$335 saving is based on travel Jul-Sep, \$185 saving applies for May-Jun travel. Voyages Luxury at Uluru (TDC1VO1) \$410 saving is based on travel Jul-Sep, \$260 saving applies for May-Jun travel. Voyages Ayers Rock Discovery (TDC1VO3) \$335 saving is based on travel Jul-Sep, \$185 saving applies for May-Jun travel. Voyages Drive The Red Centre (TDC1VO4) Vehicle hire terms and conditions apply. Half Day Roma and Gosse Bluff Tour is not available 1May11-20May11. All packages have a Uluru Kata Tjuta National Park fee of \$25 per person which has been included in advertised price, however is payable direct. A business division of Tourism NT. ABN 43 978 766 29 CR1850



SuperStar Libra TASTE OF ASIA

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3 Night Cruises from Penang

Selected departures from May - Dec 2011
Penang, Phuket, Krabi, Penang

Inside Cabin	\$452
Window Cabin	\$550
Deluxe Oceanview	\$592

7 Night Cruise & Stay from Phuket

Selected departures from May - Dec 2011

Phuket, Krabi, Penang (4 x nights own arrangements in Penang), **Penang, Phuket**

Inside Cabin	\$457
Window Cabin	\$555
Deluxe Oceanview	\$597

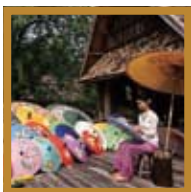
8 Night Cruise & Stay from Phuket

Selected departures from June - Sept 2011

Phuket, Krabi, Penang (4 x nights own arrangements in Penang), **Penang, Krabi, Phuket**

Inside Cabin	\$606
Window Cabin	\$736
Deluxe Oceanview	\$794

Cruises include all meals[^] and entertainment onboard plus port and fuel charges.



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*CONDITIONS APPLY: All prices are cruise only, AUD, per person twin share and subject to change and availability. Price for Inside Cabin based on Cat DC category, Window Cabin based on CC category & Deluxe Oceanview based on BB category. Single passengers must pay a single supplement. Prices include port charges and fuel surcharge. [^]Meals included in selected restaurants. 2011 departure dates 7 NIGHT CRUISE ex Phuket - 30 May, 6 & 27 June, 4 July, 5 & 12 Sept, 3, 7, 10, 17, 24 & 31 Oct, 14, 21 & 28 Nov, 5 & 12 Dec 2011. 8 NIGHT CRUISE ex Phuket 13 June, 11 & 25 July, 8 & 22 August, 16 Sept 2011. Own arrangements in Penang is at passengers own choice & expense. 3 NIGHT CRUISE ex Penang May 01, 08, 15, 22 & 29, Jun 05, 12, 19 & 26, Jul 03, 10, 17, 24 & 31, Aug 07, 14, 21 & 28, Sept 04, 11, 18 & 25, Oct 02, 09, 16, 23 & 30, Nov 06, 13, 20 & 27, Dec 04, 11, 18 & 25. Holiday surcharge imposed on peak sailings. Strict cancellation fees apply. Please note that a surcharge may be imposed on credit card transactions. A service fee will be charged. Every effort is made to ensure advertisement accuracy, however Star Cruises cannot be held responsible for printing or typographical errors or errors arising from unforeseen circumstances. Pricing correct as at 14 April 2011. Pricing valid until 30 June 2011 & can be withdrawn at any time without notice. SCS 25409