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Travel Daily

First with the news

Tuesday 31st May 2011

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Fingers crossed for reform

AFTA, along with the rest of the Australian travel industry, is holding its breath for the outcome of a key meeting in Canberra this Fri which is set to decide the future of the sector.

The agenda for the Ministerial Council on Consumer Affairs includes consideration of the long-running enquiry into consumer protection in the Australian travel industry, and AFTA ceo Jayson Westbury says the recommendations all point to

the historic "wind-up of the TCF as we know it".

However the outcome is far from certain, with political considerations also set to come into play, according to Westbury.

"I hope for the sake of the future of the travel agency community that the Ministers have the courage to make the decision to move to the proposed changes," he said.

If approved the changes could also see a unification of travel agent licensing via a national accreditation scheme.

More from AFTA in *TD's* exclusive column on **page six**.

Agent scholarship

ENTRIES are now open for the 2011 Avis Travel Agent Scholarship of Excellence, with the high profile program now in its 15th year of operation.

For details see **last page**.

Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Avis Scholarship

River Cruise Guide

TRAVEL Daily subscribers this morning received an email copy of the Cruise Weekly River Cruise Guide, highlighting the offerings in this fast-growing sector of the travel market.

The guide is also online at www.traveldaily.com.au/features or click below to view.

Get the River Cruise Guide

Last day for comps

THE end of the month has rolled around again, meaning that yet another amazing *Travel Daily* competition is about to wrap up.

In fact today there are two competitions closing - our 'Win a trip for Two to Hawaii' monthly competition (**details on page 8**) which has already received more than 1000 entries.

There's also the special competition to launch our new website which has a grand prize of a trip for two to Abu Dhabi - traveldaily.com.au/competitions.

Entries for both competitions close at midnight tonight.

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Travel Daily

First with the news

Tuesday 31st May 2011

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Travel Daily
on location in
Perth, WA

Today's issue of *TD* is coming to you from Perth, courtesy of Qantas, Accor & Tourism Western Australia, following yesterday's inaugural QF B747 service from Sydney to Perth.

PRIOR to touchdown of Qantas' new B747 flight at Perth Airport, passengers in business class acknowledged the benefits of the lie-flat Skybed (see page 7) which enabled them to sleep comfortably before they 'hit the ground running' to carry on with their daily work commitments.

Travellers who may not have visited Perth recently would be interested to learn about the major developments that will take place in the city including the excavation of the Esplanade to create a river inlet that will allow for a jetty and added space for new hotels, offices and shops.

A partially sunken railway is also under construction which will link the Perth city centre to Northbridge where the new Arena is being built to house 15,000 guests, and will include a diversity of new entertainment, dining and retail activity.

To learn all about Perth's upcoming developments, emerging social scene and to discover new small bars and restaurants in the precinct, then a walking tour with 'Two Feet & A Heartbeat' is a must-do when in the city - see twofeet.com.au.

Ezeego1 finally launches

IT'S been a long time coming, but Cox & Kings yesterday launched the long-promised Australian version of its "travel meta-search engine" ezeego1.

The move was first mooted about 18 months ago (*TD* 07 Dec 09) and the site has since been under development, with a soft launch to the industry (*TD* 13 Aug 10) who helped to test its travel agent affiliate program.

C&K md Steve Reynolds said that although ezeego1 had been some time in the making, "this has given us time to refine the system to make it Australia's best one-stop travel shop".

The company also operates the Ezeego1 brand in India, where the website has been running for about four years, building to be the country's most successful online travel website with up to 2 million unique daily visitors.

But unlike the Indian operation, Reynolds said the Australian

version of ezeego1 would have a "business-to-business focus."

"Ezeego1 is a true online travel supermarket and the agent for agents," he said, adding: "There is no comparable online product consolidator of this scale currently available to the trade in Australia."

Unique selling points for the Australian version include an emergency SMS service for clients with a guaranteed 15 minute response from an ezeego1 customer service representative.

The site also offers flexible terms, allowing payments up to 30 days prior to departure once a booking is confirmed.

He said the engine scans multiple global suppliers to instantly find the lowest available rates for clients, with agents able to access a dedicated local service team in Melbourne, professional training, online chat and a 24/7 phone support hotline.

See www.ezeego1.com.au.

Finnair daily SIN/HEL

FINNAIR inaugurated its direct daily service between Singapore and Helsinki today.

Mika Vehvilaninen, CEO Finnair says the Singapore route strongly supports AY's growth strategy and provides Australian travellers with another link to Europe.




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Travel Daily

First with the news

Tuesday 31st May 2011

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P&O CRUISES This is how to holiday

Last minute industry rates on P&O Cruises for all members!

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CLICK HERE for further details

SA Ambassadors

VISITORS to South Australia will have the opportunity to become State Ambassadors by posting their own local holiday stories, photos and videos on the South Australian Tourism Commission's website.

A competition page has been set up to entice contributors with the best pieces to be used on the new southaustralia.com website.

Entries submitted by 15 Jul have a chance to win one of two \$200 SA Holiday giftcards.

Zambia Yellow Fever

TRAVELLERS to South Africa and Zambia will require proof of a Yellow Fever vaccination when moving between the two countries, effective immediately.

The new directive from The South African Department of Health also applies to all in-transit passengers regardless of time in either airport.

Evergreen Canada '12

EVERGREEN Tours is claiming to be the first Australian tour operator to launch its full Canada & Alaska 2012 program, with its 90-page brochure hitting agent shelves this week.

New for 2012 is a tour that incorporates Rocky Mountaineer's SilverLeaf product, a tour of Western USA and an Eastern Canada itinerary that concludes with a cruise into Boston.

Alaskan cruises are offered with Holland America Line, Norwegian Cruise Line and Princess, and rail options in Canada are with either VIA Rail or Rocky Mountaineer.

Companion fly free earlybirds are available now, with tours priced from \$4,095ppts.

QF 787s for DFW route

QANTAS Group chief Alan Joyce yesterday said that the airline has earmarked the first of its Boeing 787 Dreamliner aircraft, going to Qantas Airways, to be deployed on the Dallas/Fort Worth route.

Since the launch of Qantas' newest international route on 16 May, there have already been a number of occasions where the airline has been forced to divert to alternative airports due to fuel and/or weather concerns for the extended range 747 jumbo jet.

In the most recent instance, the Brisbane-bound Flight QF8 from DFW needed to stop in Noumea to refuel (**TD** yesterday).

Boeing's state-of-the-art 787 Dreamliner aircraft, of which the QF Group has 30 firm orders for and 20 options, although smaller in capacity, is expected to offer a far superior flight range than the 747, making it more reliable on the SYD/DFW/BNE/SYD route.

Huntink to ADTA

VERA Huntink has today been named as Abu Dhabi Tourism Authority's new Country Manager Australia, to be based in Sydney.

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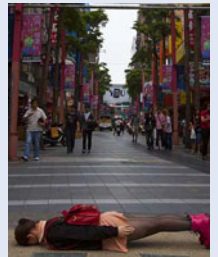


Window Seat

THE latest twist in the 'planking' saga is a pair of women from Taiwan who have launched a campaign to boost tourism using the controversial social media practice which has led to at least one Australian fatality.

Calling themselves the "Pujie Girls," the women have almost 100,000 followers on Facebook and have posted pictures of themselves in locations such as Ximending in Taipei (below) to boost visitation.

"It's not really that difficult to plank and I really don't mind getting dirty", said one of the ladies.



NEW Zealand prime minister John Key showed his dedication to Kiwi tourism last week by being first in line to congratulate the three millionth passengers on Queenstown's iconic Shotover Jet attraction.

Key presented two lucky Aussie couples with commemorative jackets and beanies, with the foursome also treated by Shotover Jet to a scenic helicopter ride and champagne at the top of Coronet Peak to round off an extremely memorable day.

Amazingly, the milestone occurred in the midst of TRENZ which was held in the Southern Lakes region, with Key also obligingly posing in a Shotover Jet promotional vehicle (below).



John Key perfecting the 'peel out'.

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Fly free to Vietnam

UNIWORLD Boutique River Cruise is offering a fly free to Vietnam deal to coincide with the launch of the new Vietnam and Cambodia program, when pax are booked before 30 Jun 2011.

8th Thai All Seasons

ACCOR has added a fifth All Seasons hotel to its portfolio in Bangkok, with the launch of the 162 room All Seasons Bangkok Victory Monument.

The property is the eighth All Seasons Thailand hotel and it's located between Siam Square and Chatuchak Market.

NZ Lodges packages

LODGES of New Zealand has unveiled a new online webpage that enables members to receive regular notices about seasonal events in specific lodge locations. Gift Vouchers and a Bridal Registry service is also available at lodgesofnz.seatsonal-offers.

Skal members drive

SKAL International is looking to boost its Sydney City Club with managers and business owners. An event is being held in the CBD on 21 Jun at 6.30pm, with persons interested to RSVP by 13 Jun to robinw@travelmanagers.com.au.

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Barassi scores with Etihad



ABOVE: AFL legend Ron Barassi was lucky enough to win two Pearl Business Class tickets to Abu Dhabi flying with the flagship carrier, Etihad Airways, as part of its third birthday celebrations of flights into Australia.

Barassi (right) is pictured above with EY's new regional mgr for Vic, SA and Tas, James Harrison.

Harrison was presented with two autographed books and an invitation to join Barassi at a future AFL game.

Int'l traffic drops

THE number of passengers flying internationally to and from Australia in Mar 2011 has dipped 1.7% year on year to 2.109 million, according to government figures released earlier today.

At the same time, total seats made available on scheduled int'l services increased 6.9%, while seat utilisation dropped by about 5.5% to 67.8%.

The Qantas Grp raised its share of int'l flights 0.5 points to 28.3%.

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Last week's \$1,000 winners are:

- Maree Chin, TOOWOOMBA QLD
- Amy Li, CHADSTONE VIC

Last week's \$250 winners are:

- Kirby Hargrave, MORNINGTON VIC
- Nicholas Agnew, BONDI JUNCTION NSW
- Aimee Wesley, BALGOWNIE NSW
- Alyssa Bennett, SUNBURY VIC
- Marian Roberts, CHARLESTOWN NSW
- Michael Margetis, GLEN WAVERLEY VIC
- Tracey Fros, GLENORCHY TAS
- Jill Faircloth, SMITHFIELD QLD
- Leesa Jordan, HELENSVALE QLD
- Mimi Velevska, MARIBYRNONG VIC
- Alison Mark, WAHROONGA NSW
- Tanya Jackson, DANDENONG VIC
- Joanne Maslin, GOLDEN GROVE SA
- Marc Peacock, BURNSIDE SA
- Sara Boehm, SPRINGFIELD QLD
- Bronwyn White, WODEN ACT
- Chrissie Stephens, CARLTON VIC
- George Day, BRISBANE QLD
- Archy Arushanyan, BAULKHAM HILLS NSW
- Sophie Knowles, WARRNAMBOOL VIC
- Sarah McLaren, MELBOURNE VIC
- Jessica Farnes, WARRNAMBOOL VIC
- Stuart Munro, MELBOURNE VIC
- Kate Williams, AITKENVALE QLD

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ABOVE: Air Mauritius hosted a group of industry partners on a 'once-in-a-lifetime' educational to Mauritius recently in conjunction

with Four Seasons.

The Australian group of agents and wholesalers were given the opportunity to explore the island paradise in the Indian Ocean and discover first hand the hospitality of the Four Seasons Hotel.

Highlights of the famil included golfing, quad biking, wine tasting, special dining, sega dancing and much more.

Pictured above *from left* are: Lynn Eaton, Spencer Travel; Ben Balasoupramanien and May Battista from Air Mauritius; Roselyn Caboche, Tabaroi Travel; Darryl Slosberg, Sabra Travel; Cathy Campbell, Travel Phase; Robin Mould, Travelforce; Nicola Bowman, ETM; Dana Michael, Executive Edge; and Margaret Fay, Travelcall.

W Hotels application

STARWOOD Hotel's W Hotels Worldwide brand has launched an iPhone app that allows users to hold room nights and gather tips - whotels.com/mobileapp.

Sapa Getaway deal

TRAVEL Indochina is giving viewers of Channel 9's *Getaway* travel program this Saturday the chance to save \$100pp on a five-night 'Sapa Getaway'.

The tour of north west Vietnam operates from Hanoi from 01 Jun to 30 Sep, and for a limited time will be on sale for \$399ppts.

Village eyes China

VILLAGE Roadshow Limited, the company which operates Movie World, Sea World and Wet'n'Wild on the Gold Coast, has advised its shareholders it plans to pursue "opportunities in China."

VRL has previously announced its looking at investing in a Sydney Wet'n'Wild project in Prospect, in the city's western suburbs.

Mantra FNQ free night

MANTRA Group hotels in Port Douglas, Palm Cove and Cairns are offering 'Stay Pay' deals, most of which are valid through until the end of Aug, representing savings of up to \$290 per night.

Options include a Stay 4, Pay 3 deal at Peppers Beach Club and Mantra Portsea in Port Douglas, Peppers Beach Club & Spa in Palm Cove or Breakfree Royal Harbour in Cairns - see breakfree.com.au, mantra.com.au or peppers.com.au.

SkiJapan brochure

ONE stop Japan Ski holiday shop Skijapan.com has launched its 2011-12 brochure, featuring the best of Hokkaido and Honshu.

Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US1.067

THE Australian dollar has hovered just above US\$1.05 for the last few days, with public holidays in both the US and UK leading to subdued trading.

There's a gloomy outlook for the Euro due to the ongoing debt crisis in Greece, which augurs well for Aussie travellers to Europe over the upcoming peak.

Expectations of a local interest rate rise in the coming months are holding the A\$ up, while the oil price is hovering around US\$100.

Wholesale rates this morning:

US	\$1.066
UK	£0.646
NZ	\$1.300
Euro	€0.745
Japan	¥85.98
Thailand	฿32.44
China	¥6.822
South Africa	R7.287
Canada	\$1.035
Crude oil	US\$100.38

WIN A ROCK'N 3 NIGHT STAY IN MALAYSIA

This week, **TD** is giving one lucky reader the chance to win a 3-night stay in Malaysia, courtesy of **Hard Rock Hotel Penang**.

The prize includes 3 nights in a Rock Star Suite, breakfast for two people, Hard Rock Cafe meal credit worth RM150, Kings Club access, return airport transfers and a 30-min massage for two people.

All you need to do to be in the running to win this great accommodation package, is answer correctly four questions featured in *Travel Daily* from Monday to Thursday this week, **plus** answer the final question featured on Friday.

Email your answers by COB on Fri to: hrhcomp@traveldaily.com.au

Q.2: How many types of rooms (including suites) are there at the Hard Rock Hotel Penang?



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Oneworld fares rise

QANTAS is advising agents that increases will be applied to select fares ex Asia on some Oneworld Explorer, Circle Trip Explorer and Global Explorer fares, from 01 Jun.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

AFTER two-and-a-half years of talking about it, two-and-a-half years of developing and debating the policy position of AFTA and the travel industry, two-and-a-half years of writing about it, I am pleased to report that AFTA has won the battle on consumer protection.

All the evidence, all the reports, all the recommendations, or the proposals by Consumer Affairs officials, consultation papers and reports point to one clear thing – change.

What we are yet to know is if we have won the war.

I am of course talking about the review of consumer protection in the travel industry. This Friday, 3rd June, the Consumer Affairs Ministers with gather in Canberra for the Ministerial Council meeting (MCCA).

On the agenda is the Review of Consumer Protection in the Travel industry - along with all the facts and all the recommendations that point to a move to national accreditation for travel agents and the wind up of the TCF as we know it.

We have done everything we can to make the point, present the arguments and demonstrate as an industry why we want change and why we need change.

Indeed the PWC report that was prepared by MCCA confirms all of this data and points clearly to reform. The outcome is now in the hands of the Ministers. I hope for the sake of the future of the travel agency community into the future that the Ministers have the courage to make the decision to move to the proposed changes. But neither I, nor anyone can actually control what they decide.

Either way, I feel strongly that AFTA and the industry has done everything we can to put a strong, well researched, well presented and professional case forward to give a solution that can be implemented.

As with so many things that happen in Australian politics many industries before us have gotten to this point and not been able to get the final reform they want because sometime politicians don't have the courage to make the decision.

At least the travel industry can be confident that we have put up a good fight and done our absolute best to get the outcome that is needed and wanted.

Hopefully next week, I will be reporting loudly that we have got the reform and that the travel industry is moving in the right direction, a direction that is so needed for the future of the industry. But, in the end it will be what it will be.



ANZA to Queenstown

ABOUT 500 participants from 50 countries are tipped to travel to Queenstown for a two-day workshop next year after it was selected as host for the Australia New Zealand Agent Workshop.

The event coordinates meetings between agencies that send student and edu-travellers from around the world to the region with businesses that provide educational and tourism services at the destination.

The ANZA workshops will be held at the Queenstown Events Centre from 29 Feb to 02 Mar.

Air NZ raises share

AIR New Zealand has jumped two spots into equal second place to carry the second highest number of passengers to/from Australia on international services in Mar 2011, compared to the same month last year.

Qantas Airways had the highest share of pax carried during Mar, according to BITRE statistics released today, up 0.1% to 19.4%.

Air NZ and Singapore Airlines both held a 9.1% slice of traffic, with NZ gaining 0.8 percentage points, and SQ dropping 0.3 pts.

Jetstar was up 0.1 pts to 8.5%.

Scenic's Petra-fied agents



ABOVE: This lucky group of agents have recently returned from a Scenic Tours famit to Egypt and Jordan, where they spent 16 days travelling to the Pyramids, cruising between Luxor & Aswan, and enjoying the highlights of the City of Petra in Jordan.

Pictured here at The Treasury in Petra, back row **from left** are: Kara Reynolds, Scenic Tours Newcastle; Debra Mavin, Travel Managers Kurmond; Roger Koller, Harvey World Travel Maroochydore; Robert Cameron, HWT Bathurst; Susan Hurrell, HWT Salamander Bay; Kaye Maquire, Maguire Coaches & Travel; Jennifer Gill, HWT New Farm; Blair Galvin, HWT Ocean Grove; Colleen Jelsma, HWT Tuncurry; Peta

Beckingham, Floreat World of Travel; Kristyna Heke, HWT Bateau Bay; Reanna Mason, Scenic Tours Newcastle, and Michel Tabbah, Scenic Tours Egypt.

Front row: Loay Alyyan, Scenic Tours Jordan; Jillian De Carle, HWT Coffs Harbour, Graham Guelfi, HWT Pinjarra; Rachael McGuirk, HWT Scone, Soo Hong Chong, HWT Greensborough; Belinda Ellis, Escape Travel Hyde Park; Alexis Neylan, HWT Wagga Wagga; Lynette Spain, Yarra Travel Junction and Renee Harrington, Jetset Campbelltown.



Rd 12 Winner

CONGRATULATIONS

Rob Kirk

from *Harvey World Travel Chatswood*

Rob is the top point scorer for Round 12 of *Travel Daily's* NRL industry footy tipping competition and has won a complimentary family pass (two adults and two children) to Sydney Aquarium, courtesy of **Sydney Attractions Group**.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai & Abu Dhabi, courtesy of **Emirates** and **Jumeirah Hotels & Resorts**



2nd Prize: 4-night holiday to Kuala Lumpur & Penang in Malaysia, courtesy of **AirAsia** & **Parkroyal**



3rd Prize: Apple iPad 2, courtesy of **Compass Car Rental**



IHG uni scholarship

INTERCONTINENTAL Hotels Group and Bond University have today launched a new Indigenous Scholarship, offering an internship with the hotelier on completion of the three-year Bachelor of Tourism Management course.

Anantara experiences

ANANTARA Hotels, Resorts and Spas has partnered with Global Hotel Alliance's 'GHA Discovery Experience Express' to offer VIPs a range of free experiences when staying for extended periods.

The complimentary activities are two hours or less in duration, designed for the busy traveller, and can range from a tuk tuk ride in Bangkok to a visit to an Indian Temple.

There are three membership levels (Gold, Platinum and Black), each with a minimum number of nights, and extra bonuses such as room upgrades, local amenity, late check-out and varying level of free local experiences - more at www.ghadiscovery.com/express.

Together, we will go our way...to Perth

PASSENGERS on yesterday's Qantas B747 flight from Sydney to Perth helped celebrate the inaugural service with the party kicking off at the boarding gates of the domestic terminal at Sydney Airport.

Almost 100 dancers which formed part of a flash mob surprised passengers with an incredible performance to the aptly chosen 'Go West' song, made famous by the Village People (with the catchy lyrics still being sung by passengers throughout the day).

While guests enjoyed celebratory cakes to mark the special occasion, Qantas ceo Alan Joyce reinforced the carrier's commitment to domestic business and leisure travel and the importance of the Skybed for business travellers on the new coast-to-coast services.

Qantas currently dominates business travel in Australia, and while Virgin Australia are after a bigger share of this profitable market (*TD* 27 May), Joyce says Qantas offers passengers better value for money.

For leisure travellers, he said the airline's all-inclusive ticket includes baggage allowances and seat selection, and told *Travel Daily* that passengers can expect further enhancements on the new B747 and A330 services to be rolled out before the end of the year, including a full Panasonic entertainment system.

To celebrate the new Sydney- Perth services, Qantas has released special one-way fares starting from \$199 for travel between 11 Jun and 14 Sep 2011.

Travel Daily was lucky to be one of the media contingent on board yesterday's launch flight to Perth, and featured on this page are photos from the pre-flight celebrations and onboard.

To see more features of the new B747 business class product visit our photo gallery online at traveldaily.com.au/photos.



ABOVE: All smiles from these gorgeous ladies enjoying the business class service.

Media Relations Manager for Accor, Gaynor Reid and newly appointed PR Manager for Qantas, Amanda Bolger indulging in dessert.

Qantas offers all guests Neil Perry influenced menus, with yesterday's flight featuring Carrot Soup, Moroccan Barramundi, Spanish Chicken, Prosciutto Salad, Cheese & Fruit and Maggie Beer Ice-Cream.

BELOW: 'Sleeping Beauty' Gaynor puts the lie-flat Skybed to good use during the 4.5 hour flight.



ABOVE: Passengers on the inaugural flight to Perth were treated to cupcakes prior to boarding decorated with red planes and black swans.



ABOVE: The flash mob dressed in black, red and white belted out a dance performance to the 'Go West' song, and even got passengers up on their feet to join in the dancing with them.

BELOW: Economy class seats on the new B747 service offering the benefits of international product, including more space and personal on-demand entertainment options.



ABOVE: The delightful Qantas cabin crew attending to passengers that were seated upstairs in the business class cabin. Pictured here in the Galley are Elisabeth, Geoff and Vivienne.



Aust Ballet to qualia

QUALIA on Hamilton Island will again host the fourth annual Australian Ballet performance of 'Pas de Deux in Paradise' next month, from 01-03 Jul.

VS passengers urged to question APD

VIRGIN Atlantic will be asking passengers to voice their opinion on the UK's controversial Air Passenger Duty via a week-long postcard survey starting 03 Jun.

The APD tax now costs a family of four flying Economy class from London Heathrow and Gatwick airports and Manchester to Florida £240.

VS pax will be made aware of the fee and asked for their views on how it could be changed.

"We want our submission to this consultation to speak for the thousands of passengers who travel with us every day," said VS senior executive, Julie Southern.

"With the economy rate of APD to America having already tripled in the last five years, we expect that passengers will welcome this opportunity to state a case for no further rises," Southern said.

Odyssey singles fee

ODYSSEY Travel is offering to waive the single supplement for over 50's clients on its Britain and France trips, including the 33-nt Britain's Landmarks and Treasures tour departing 17 Jul and the 23-night Hidden France itinerary leaving 06 Sep.

See www.odysseytravel.com.au.

Voyagers' P-day for Japan Appeal



ABOVE: Business travel specialist Voyager held a fancy dress day recently in order to raise money for the Australian Red Cross Japan Appeal with the theme being to dress in something starting with "P".

The firm's consultants and managers in Melbourne's head office came to work as pirates,

police, patriots and pyjama clad.

Voyager encouraged staff to donate for the cause, and vowed to match every dollar raised.

The company continues to support both the Japanese and Christchurch disaster causes and is encouraging the industry to dig deep and donate online at www.voyagertravel.com.au.

LAST DAY TO ENTER!!! WIN A HOLIDAY TO HAWAII

During May, **Travel Daily** has been giving readers the chance to win a fantastic five-night holiday to Hawaii, courtesy of **Hawai'i Tourism**, **Hawaiian Airlines** and **The Waikiki EDITION**.

This amazing prize includes two return economy airfares to Honolulu from Sydney with Hawaiian Airlines, five nights accommodation at The Waikiki EDITION and return airport transfers for two people with Lei Greeting.

Each day **Travel Daily** has been asking a different Hawaii-related question where readers had to email the correct answer, and today we feature the final question below.

The subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.

Email all your answers by COB today to:
hawaii@traveldaily.com.au



Q.22: In 50 words or less, describe what you believe to be the Aloha Spirit?

Click here for more information & to view all the daily questions



Carnival Spirit travel agent incentive

CARNIVAL Cruise Lines has launched a trade incentive aimed at encouraging agents to train and book clients on *Carnival Spirit* which is being deployed to Australian waters for the first time ever late next year.

Up for grabs is a prize pool of \$5,000 and individual prizes, including iTunes vouchers.

The Training Incentive runs from now until Fri 10 Jun, with entrants required to complete the Carnival Spirit Training Module, or attend a *Carnival Spirit* webinar on 07 Jun or 08 Jun.

Consultants are then required to correctly complete a short quiz to have a chance at winning a \$20

iTunes voucher.

The Booking Incentive runs until 24 Jun and requires agents to make a deposited reservation via POLAR online on *Carnival Spirit* to win a \$50 iTunes voucher.

German Rail discount

INTERNATIONAL Rail has cut the price of select German Rail passes for travellers visiting the FIFA Women's World Cup being held between 26 Jun and 17 Jul.

The five day pass is now priced at the cost of the four day pass and the 10 pass is charged at the price of the eight day - full details at www.internationalrail.com.au.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Hot Jobs (Australia) - May 2011

Sydney - 02 9231 6444 - nswjobs@tmsap.com
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Brisbane - 07 3221 9916 - qldjobs@tmsap.com

Adelaide & Perth - 02 9231 6444 - sajobs@tmsap.com, wajobs@tmsap.com
Executive Positions - 02 9231 6444 - sally@tmsap.com

Temp or Contract Executive - Alex and Sharon
- Sally Frape

JOB OF THE WEEK!

Corporate Travel Team Manager - Brisbane

- Global Corporate Travel Brand
- Senior role managing team of 20
- Mon - Fri operation CBD operation

Our client is an international corporate travel brand well known for handling large corporate companies across Australia and the globe. We are seeking someone who understands a team environment and how to lead within a team for their busy corporate client division based in Brisbane. These guys are the best of the best, and manage many hundreds of millions in travel transactions every year. Sabre GDS knowledge required with min 3 yrs TL exp.



Contact Fujio Shibata T: 02 9231 6444 E: fujio@tmsap.com or apply online now!

Domestic Corporate Travel Consultant – Lower North Shore Sydney

- Ongoing training with exceptional management and team
- Respected travel company with fantastic training opportunities

This is a role responsible for providing end to end domestic travel management for corporations. This is a great opportunity for an experienced retail consultant. To be considered for this role you must be experienced in retail/corporate travel, knowledge of a GDS system and back office. If you have strong customer service skills this is the role for you.

Contact Brendan Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online now!

International Travel Consultants – Brisbane City and Melbourne City

- Ongoing training with exceptional management and team
- Respected travel company with fantastic training opportunities

This is a role responsible for providing end to end domestic and international travel management. This is a great opportunity for an experienced retail or domestic travel consultant. To be considered for this role you must be experienced in retail/corporate travel, knowledge of a GDS system and back office. If you have strong customer service skills this is the role for you.

Contact Brendan Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online now!

Corporate Team Leader – Brisbane City

- Large travel company with fantastic rewards and recognition
- Corporate and High end leisure
- Great earning potential

This company has a wide portfolio of clients including top blue-chip corporations and major global brand names. You will be responsible for mentoring and supporting international corporate consultants and manage the day-to-day business operational activities. You will need to have proven sales experience, excellent leadership qualities, strong work ethic, be confident and highly motivational.

Contact Brendan Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online now!

Retail Travel Consultant - Sydney

- Solid base + commission + super
- Fun team, great working environment

This successful and well established travel company is looking for experienced travel consultants who can contribute to their growth. To be considered for the role you must have experience in retail travel, knowledge of a GDS system, ability to work towards sales targets in a busy team environment and extraordinary customer service skills. You will be rewarded with a generous base salary, commission as well as exclusive families and incentives.

Contact Stacy Balderston T: 02 9231 6444 E: sally@tmsap.com or apply online now!

New Sales Executive – Corporate Travel, Sydney

- Global Travel Management Company
- Great career opportunities

Are you seeking a brand new opportunity within a global organisation where your success will be recognised and your career will flourish? Be part of a high performance culture. The Sales Executive will focus on generating new opportunities for corporate travel offerings within and serve as the lead advocate for nominated clients. You will be responsible for identifying opportunities and working with the client throughout the full sales/implementation cycle as appropriate. This is an ideal opportunity for driven, sales focused individuals to work within the dynamic and integrated environment, where you will have access to a broad support structure and subject matter experts who will enable your success.

Contact Stacy Balderston or Sally Frape at TMS Asia Pacific T: 02 9231 6444 E: sally@tmsap.com



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**OUR TEAM IS WAITING TO WELCOME YOU!
TRAVEL RECRUITMENT CONSULTANT X 3
SYDNEY, MELBOURNE & BRISBANE
SALARY PACKAGE CIRCA \$65K + BONUSES**

If you are tired of organising travel itineraries, sick of working late nights and weekends and want to escape the shopping mall environment, this is the change you have been waiting for. Due to an amazing increase in demand, we are now in need of experienced consultants to join our Perms division in Sydney, Melbourne and Brisbane.

As part of our successful team, your role will involve assisting candidates with their career advancement, organising client introductions, nurturing and building key client relationships and confirming job offers.

Your generous salary package will provide an excellent remuneration package and great bonuses including exotic annual staff conferences, up to 25 days paid holiday leave and so much more.

Essentially, we are looking for a confident, enthusiastic travel professional that enjoys providing the highest level in customer service, working in a close knit team & meeting sales targets. **APPLY TODAY AND YOU WILL NEVER LOOK BACK!**

**LIFESTYLES OF THE RICH AND FAMOUS!
VIP LEISURE CONSULTANT x 15
SYDNEY – SALARY PACKAGE TO \$60K +**

Do you love your high end products, first class tickets, 5 star hotels, luxury cruises? Why not sell this every day?

Our client requires consultants with at least 2-3 years travel experience to join their prestigious team based in the CBD. You must have exceptional customer service skills, have sold high end product and have used a CRS. You will be rewarded with a fantastic salary and definite career progression for those wanting to move up!

**WANT TO WORK FOR A LUXURIOUS CRUISE LINE?
AIR/CRUISE RESERVATIONS CONSULTANT X 2
SYDNEY – SALARY PACKAGE TO \$50K +**

Here is your chance to work directly for a cruise line! Your role will involve dealing directly with passengers and travel agents organising air/cruise packages. Be rewarded with a great salary and the chance to work for a truly special product; as well as take advantage of their great travel perks! To apply, you will need a min 2 years retail experience, with excellent airfares knowledge, sound ticketing & CRS skills.

**THIS IS YOUR GOLDEN TICKET
INTERNATIONAL TICKETING CONSULTANT
MELBOURNE (CITY INNER) – SALARY PACKAGE TO \$53K**

We currently have a rare opening for an experienced ticketing agent for a top level travel company. If you are experienced in fares and ticketing and an expert in NETT, Published, and RTW fares then we want to hear from you!! This role requires you to be on the ball, as you will be dealing with complex and exciting itineraries while working for one of Melbourne’s well known brands. Apply today!!!

**NO TWO DAYS ARE EVER THE SAME
FARES AND TICKETING CONSULTANTS X 5
ADELAIDE – SALARY PACKAGE (DEP ON EXP)**

This well known Aussie travel company is rapidly growing and needs your help! If you have fares and ticketing experience and are ready for a change, then look no further! No two days will ever be the same as you progress with your career and finally get where you want to be professionally. Working in this fun & fast paced environment, will see you enjoying your days at work again, don’t miss this rare

**MAKE YOUR MARK IN LUXURY TRAVEL
TOP NEW OFFICE - RETAIL TRAVEL MANAGER
BRISBANE INNER SUBURBS - TOP PKG ON OFFER**

Don’t miss your chance to become the TRAVEL MANAGER of this exciting, brand new national agency opening in Brisbane! You will enjoy leading a team, whilst focusing only on high end, leisure enquiries; designing exotic, tailor made itineraries to suit your clients needs, wants and interests. Located close to award winning restaurants and boutique shops, you will love coming to work everyday to this brand new sophisticated office. An amazing salary plus travel benefits and so much more!

**MAKE THE MOVE TO CORPORATE TRAVEL
ONLINE CORPORATE CONSULTANT
BRISBANE – SALARY PACKAGE upto \$45K**

Do you excel working in a fast paced environment? Looking to make your entry into the corporate travel world? Then here is your chance. This first class travel management company is looking for an experienced travel consultant to join their online team. With a constant flow of booking requests and enquiries you will never have a dull moment. Enjoy Mon – Fri hours along with the security of a stable salary. Min 2 years travel industry experience required.

AVIS

2011

Avis Travel Agent Scholarship of Excellence



YOU HAVE WHAT IT TAKES

Realize your potential and help us celebrate 15 years of customer service excellence

In 2011 the Australian travel industry will celebrate the 15th anniversary of the Avis Travel Agent Scholarship of Excellence. Since its launch this unique and enduring program has evolved into one of the most valuable and prestigious awards offered to travel professionals, all the while staying true to its simple objective: to recognise and reward outstanding customer service.

This year we would like to invite you to help us celebrate our important milestone by putting yourself forward as a Scholarship candidate.

Over the years the Avis Scholarship has produced some distinguished winners, and offered some truly extraordinary travel and educational prizes. More importantly, however, it has helped hundreds of travel agents across Australia grow professionally and personally.

By taking part in the Scholarship you will better understand your strengths and weaknesses. You will come to appreciate the practical activities that make your approach to customer service unique. And you will be exposed to new ideas that will contribute to the ongoing development of your career or business.

In that sense, every travel agent who takes part in the Avis Scholarship is a winner.

We look forward to receiving your application!



Russell Butler

Simply the best

Participating in 2010 Avis Travel Agent Scholarship of Excellence gave me two things - an insight into the size and diversity of our industry, and a better understanding and appreciation of all the things travel agents do on a day-to-day basis to provide our clients with unforgettable service. Those lessons have helped me continue to improve to this day and I am sure into the future.

This is a Scholarship for people who are genuinely focused on customer service excellence, not just the thrill of the sale. It is for travel agents who really enjoy connecting with the person sitting across the desk from them, rather than simply booking someone a holiday. It is for people who want to exceed their customers' expectations, not just meet them.

If you are a travel professional who consistently looks to deliver a 'wow' factor, then put yourself forward for this prestigious award in 2011. It doesn't matter whether you have just begun your career or if you are running your own successful agency, you will benefit personally and professionally simply by taking part.

I wish you the best of luck.

Nigel Rodighiero

Winner 2010 Avis Travel Agent Scholarship of Excellence

