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Travel Daily

First with the news

Tuesday 8th November 2011

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Wendy Wu Part 2

TRAVEL Daily TV today showcases the second episode highlighting Wendy Wu Tours' 14-day Sichuan Explorer trip - to view click on the logo or see traveldaily.com.au/videos.



Avis scholarship tonite

THE finalists in this year's Avis Travel Agent Scholarship of Excellence are today undergoing final interviews with the Avis Travel Agents Advisory Board, in the lead-up to the announcement of the winner tonight - full details in **Travel Daily** tomorrow.

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Departures continue to rise

THE seemingly insatiable desire by Aussies to travel overseas has once again been confirmed by Australian Bureau of Statistics figures for Sep released today.

Short-term resident departures are now 10.2% higher than a year ago, with almost all top ten markets up over the last 12 months.

The fastest growing market was Thailand, up 38.3% on Sep 2010, followed by Indonesia, up 16.9%.

The ongoing popularity of Italy for Aussies was also confirmed, with the country now the ninth most popular destination after growing 16.7% over the year.

More Pacific uplift was reflected in a 16.3% increase in outbound travel to the USA - while Singapore was also up 10.5%.

The only top market which declined was Malaysia, now in tenth place and down 1.3%.

New Zealand was the top outbound destination, up 6.4%.

In terms of arrivals to Australia, visitor numbers in Sep were up just 0.1% year on year, with strong growth from China offset by declines from the USA, Japan, Korea, Germany, India and the UK.

Amsterdam to KGI

HOLLAND America Line has announced that *ms Amsterdam's* 2013 Grand World Voyage, departing Fort Lauderdale on 05 Jan, will include a maiden call to Penneshaw on Kangaroo Island in South Australia.

The 115-day *Amsterdam* voyage will also include a first ever stop in Makassar, Indonesia, with shorter segments ranging from 24 to 51 days also available.

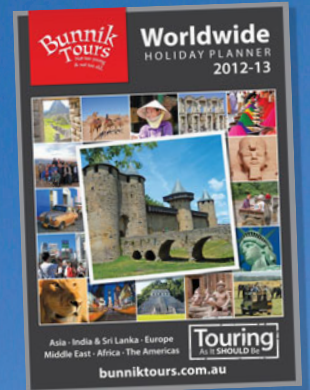
HAL also announced that its more intimate *ms Prinsendam* will sail a 68-day Grand South America and Antarctica cruise ex Fort Lauderdale, including seven full days of cruising the Amazon, a daylight Panama Canal passage and three days of scenic cruising in Antarctica.

Nine pages of news

Travel Daily today has nine pages of news and photos, plus full pages from: (**click**)

- TMS Asia Pacific jobs
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Canada

Qld Rail targets tourism

QUEENSLAND Rail (QR) has firmly set its sights on boosting tourist passenger numbers, with a major upgrade program and the planned launch of a new real-time booking platform.

Speaking to **TD** in Brisbane at an exclusive QR dinner last night, md Max Kruse said the site will allow travel agents to book specific seats and compartments for their guests, with rail a key way to drive visitation to the regions.

"There is more than just one beach in Queensland," he said, and while airlines can target areas with airports, the rail option allows access to much more of the state.

Kruse also announced the introduction of on-demand entertainment offering movies, books and music into the Queenslander Class cabins in Dec.

Currently QR is marketing a range of experiences focusing on the Outback, the Reef, Rainforest, Beach and City, and a number of new options have been launched via a partnership with Virgin Australia.

Fly/Rail packages include a

Brisbane City Getaway, Cairns Escape, Whitsundays Beach Holiday and a Townsville Rainforest Experience.

Also to be rolled out over the next 12 months are a number of themed departures including Masterclass Chefs, Masterclass Golf, a Texas, Outback spectacular and a Murder Mystery itinerary.

"Train travel is not just transport any more," said Kruse, with the focus and investment switching to the tourism and holiday market.

Travel agents are currently able to book QR via a number of wholesalers including Qantas Hols, Infinity, Fusion Holidays, Rail Plus and Sunlover Holidays.

California incentive

VISIT California is offering agents in Australia and NZ the opportunity to win one of twenty \$100 prepaid Visa cards as an incentive to do the 'California Expert' online training program at www.californiaexpert.travel.

The move coincides with California's sponsorship of four *Junior Masterchef* episodes.

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America's first consumer brand

THE USA will for the first time ever be represented by a unified tourism brand, with the announcement overnight that the Corporation for Travel Promotion will henceforth do business as

"Brand USA".

Launched at World Travel Market in London, the creation of the new brand "is the first critical step in the development of the nation's first unified marketing effort," said ceo Jim Evans.

BrandUSA Inc was created using funding from the ESTA fee introduced for visa waiver countries last year, and will launch its first official advertising and marketing campaign in the first half of 2012.

A new logo (below) has been created to be "fresh, welcoming and inclusive".



The organisation's chairman, Diamond Resorts International ceo Stephen Cloobek, said the 21st-century global brand "will help reposition our great nation in the market for travel".

420 JTN delegates

MORE than 420 people from across the Jetset Travelworld retail network will gather in Adelaide this weekend for the group's annual conference.

GM Julie Primmer said she was "delighted" at the strong response from members which had exceeded expectations.

Speakers will include JTG ceo Peter Lacaze, with the group flagging the launch of several initiatives including a new Rewards program.

Sunlover savings

SUNLOVER Holidays has launched its 'Love Australia' campaign offering savings of up to 58% off 70 holidays around Australia, when booked by 02 Dec.

Deals include free night stays, meals, wines, kids stay and eat free, late check outs, free transfers and discounted spa treatments.

EK Tasman changes

EMIRATES this morning detailed a new "long-term Tasman fare structure", which will take effect for sales and ticketing from next Mon 14 Nov.

Changes see the introduction of weekend economy class fares for travel ex Australia on Fri/Sat, while midweek fare levels will apply for travel Sun-Thu.

A peak season surcharge of \$10 will apply for outbound travel 15 Dec-31 Jan, appearing as a Q surcharge in the fare calculation at the time of quoting.

In Economy 'X' class has been removed, while the Business 'O' class one way fare of \$690 will no longer be available, replaced by a new lead-in SAVER fare of \$740 one way booked in 'I' class with a 72-hour advance purchase rule applicable.

Emirates says fares from New Zealand to Australia are also having similar changes applied.

Existing long-term Tasman fares are still valid for sales/ticketing until Sun, but any booking not paid by Mon must be rebooked under the new conditions.



Window Seat

VISITORS to the hallowed halls of New York's Metropolitan Museum of Art are usually encouraged to keep their lips zipped - but a new exhibition actually encourages them to laugh out loud.

Infinite Jest: Caricature and Satire from Leonardo to Levine has gathered 162 cartoons from its collection to show "how sarcasm blossomed as an art form from the 1600s until today".

Despite the hundreds of years covered by the show, visitors say the exhibits demonstrate that there have been basically three themes for jokes over the centuries - food, power and sex.

THIS group of space tourists spent more than a year in transit - and didn't even get anywhere.

Six volunteer astronauts took part in a "long duration isolation study" in Moscow, emerging last week after 520 days in a cramped, windowless capsule.

The experiment aimed to accurately recreate the mental strain of a real-life mission to Mars, with the participants spending 17 months being studied in the mock spacecraft.

They ate special rations, rarely showered and were constantly monitored during the research, with scientists now looking at how they psychologically re-adapt to life in the real world.

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\$9m Jetstar-Tourism NZ pact

JETSTAR and Tourism New Zealand have signed a new three-year joint marketing deal aiming to boost visitation to NZ from Australia, Singapore, Japan and across Asia.

It's the biggest ever marketing push undertaken by Jetstar in the New Zealand market.

The carrier and TNZ will each contribute NZ\$1.5m a year to a range of joint brand and tactical campaigns, consumer events and print, online, TV and social media activities.

Based around TNZ's 100% Pure campaign, the promotions will leverage Jetstar's low fares network as the way to experience the unique destination, with activity referring travellers to jetstar.com for both fares and holiday packages.

Jetstar will also increase NZ

destination content on its website to support the partnership.

CEO Bruce Buchanan said the deal highlighted the importance of NZ to the airline's network, with direct flights from Singapore to Auckland making the country more accessible to travellers from across Asia.

Australia is also a key focus, including Jetstar's trans-Tasman flights and feeding into its growing NZ domestic network.

And the planned launch of Jetstar Japan next year is also expected to see Japanese visitor numbers to New Zealand grow.

Tourism NZ ceo Kevin Bowler said the agreement was a significant opportunity for the NZ tourism industry, with Jetstar's growing Singapore and Tokyo hubs offering greater access for Asian travellers to the country.

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Applications close Sunday 13 November 2011.



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AA premium at LAX

AMERICAN Airlines has launched a new Flagship Check-in experience at Los Angeles Airport to "enhance the travel process for premium customers".

Available for First Class pax departing LAX onboard AA three-class transcontinental or three-class international aircraft, the service includes exclusive curbside access to a private facility where assistance is provided with check-in and access to a special security lane.

AA Flagship Check-in will roll out to other airports in 2012.

787 to Auckland Sat

AIR New Zealand is highlighting a *Dreamliner* visit to Auckland Airport, with a 787 to touch down for the first time in the Southern Hemisphere this Sat morning.

Air NZ chief pilot David Morgan will be onboard, along with 30 Boeing staff testing the aircraft during a flight from Seattle.

After two days at Air NZ's engineering base the aircraft will depart for a first-time visit to Sydney on Tue.

MEANWHILE Jetstar is expected to introduce the Boeing 787 *Dreamliner* on its route between Auckland and Singapore when it takes delivery of the new aircraft type in 2013.

Tourism NZ ceo Kevin Bowler made the revelation during the announcement of a new NZ\$9m marketing pact between TNZ and Jetstar (see main story p4).

Rex first for CAMR

REGIONAL Express says it's become the first airline to gain CASA approval under the new Part 42 of the Civil Aviation Safety Regulations as a 'Continuing Airworthiness Management Organisation.'

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ABOVE: The lucky participants of the recent CT Partners, United Airlines, Dorchester Collection educational to the USA were treated like celebrities when they stayed at the Beverly Hills Hotel, and also becoming one of the

very first Australians to view the recently re-opened Hotel Bel-Air.

As an added treat, the group also had the pleasure of dining at the signature restaurant Wolfgang Puck at Hotel Bel-Air.

Pictured from left are: Monica Cruz Lopez, Moves Travel; Emma Neely-Bartlett, Travel Beyond; Wolfgang Puck, Nina Younes, Traveledge; William Coulston, Travelforce; Parris Fotias, Dorchester Collection and Ramon Poblete, United Airlines.

TNQ online bookings

OVER 80% people are using the internet to research and book holidays to Tropical North Qld, Travelzoo research has revealed, compared to 4% who would opt to use a traditional travel agent.

Hawaii birthday sale

HAWAIIAN Airlines has birthday sale fares to Honolulu priced at \$1,043, for travel 01 Feb-31 Mar.

UTracks Europe brox

UTRACKS has expanded its tours to Morocco in its newly released Active Europe 2012 brochure.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

THIS evening the Avis Scholarship winner will be announced in Sydney at the Four Seasons Hotel and I am sure that once again it will be a hot contest between those that have been chosen to take part in this long standing, rewarding, and travel agent focused event.

Avis has been running and supporting this process for 15 years and this is a credit to their belief in travel agents.

Past winners form an elite group of travel agents, and whoever is the winner tonight will join this esteemed group of travel agents. I am sure that all those involved will be most pleased with the process and the experience and we look forward to the announcement of the winner tomorrow.

This week the industry will pay their respects and say a last "bon voyage" to an industry legend. Alan Leggett who passed away last week will be missed by many in the travel industry as he was a person who made a difference in so many ways. Our thoughts and prayers and deepest sympathies are with his family at this time.

I got to know Alan and was able to share a few laughs with him at several industry events and while attending the Australian Travel Management Company (ATMC) lunches.

He was wonderful company and so easy to have a chat with across so many topics. His experiences and stories made him great company in any occasion and he enjoyed life so much.

Alan also had very strong opinions as many of you would know and I must say that his knowledge and counsel to me was always most welcomed.

The travel industry has had the fortune to have many great individuals make a career from the art of selling travel and Alan is amongst that list. He will be missed in so many ways and I am sure that many will turn out to pay their respects at this funeral this Thursday.



Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices:
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Hahn Air adds ASKY

E-TICKETING platform Hahn Air has added ASKY Airlines (KP) - of Lome, Togo in Africa - to its ever expanding list of carriers it has an interline arrangement with.

G Adventures video marketing platform

AUSTRALIAN travel agents will be able to guide potential clients to a range of new G Adventures' videos that have just launched, to help sell a tour and destination.

Over the next two weeks, G Adventures will reveal eight videos that showcase a region as seen through the eyes of fellow travellers, covering destinations including North, Central and South America, Asia, Europe, Africa and the Middle East.

"We're hoping to inspire people to look at travel in a different way and step outside the confines of all-inclusive resorts and big bus tours to experience the raw, rich and real beauty of our world," says founder Bruce Poon Tip.

The videos will appear every two days, starting from today at www.youllneverforgetit.com.

Agents frock up for Melb. Cup

EMIRATES hosted a group of representatives from five travel agencies nationwide to its marquee at the Emirates Melbourne Cup last week.

The incentive winners were flown to Melbourne and enjoyed chauffer transfers and a night's accommodation as well.

Winners included Pinpoint Travel Group, NSW; Flight Centre West Perth, WA; Wendy Mulry Travel, QLD; Jetset Moonee Ponds, Vic, & Andrew Jones Travel, SA/Tas.

Pictured above in the exclusive tent are Shannon McCormick and Kay Franklin of Jetset Moonee Ponds, Victoria.



CO biofuel inaugural

CONTINENTAL Airlines has flown the first commercial service in the US powered by an algae oil biofuel mix and traditional petroleum-derived jet fuel, between Houston and Chicago.

Parent firm, United Continental Holdings, also announced it has signed a letter of intent with Solazyme to purchase 20 million gallons of jet fuel per year, for delivery from as early as 2014.

Peregrine China brox

PEREGRINE has introduced a new 15-day Gourmet China tour and a seven-day Tale of Two Cities trip exploring Beijing & Shanghai to its new 2012 China Central Asia & Japan brochure.

The itineraries are priced from \$3,405ppts & \$1,395 respectively.

Bookings made on select dates before 09 Dec will save 10%.

Hertz UAE offers Gold

HERTZ UAE has launched its #1 Club Gold service in T3 at Dubai Int'l Airport, offering a speedier vehicle pickup, faster bookings & VIP treatment for every car hire.

Customers reach Gold status after renting from Hertz three times in the same calendar year.

Money

WELCOME to Money Talk, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US1.035

THE apparent resolution of the Greek debt crisis in recent days has seen the Aussie dollar remain strong - but there's speculation that emerging economic woes in Italy will once again see financial markets on a roller-coaster ride.

The European Union is imposing new requirements on Italy, which is a much larger economy than Greece and so the ripples are likely to be bigger.

However a spokesman for the EU Central Bank said he believed the crisis would be under control within two years, which buoyed investors and traders.

The global unrest is dominating attention in financial markets, with the A\$ staying high despite last week's interest rate cut.

Wholesale rates this morning:

US	\$1.035
UK	£0.644
NZ	\$1.293
Euro	€0.751
Japan	¥80.41
China	¥6.42
South Africa	R8.102
Canada	\$1.042
Crude oil	US\$96.04

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AIR NEW ZEALAND **Virgin australia** group of airlines

*Virgin Australia group of airlines flights to and from New Zealand are operated by Pacific Blue

GTA/Jumeirah pact

GLOBAL travel wholesaler GTA has signed a new and enhanced multi-year distribution deal with Jumeirah Hotels & Resorts.

The deal will see a greater range of Jumeirah properties and room types made available to GTA.

Eurail camera freebie

RAIL Plus is offering travellers booking a Eurail Global Pass from today until 15 Dec a free Olympus VG-140 digital camera worth \$150 to capture their experience.

EY's gulf partnership

ETIHAD Airways has announced its role as principle corporate partner for the not-for-profit Australia Gulf Council recently.

Mercure expansion

MERCURE has expanded its network with the addition of two new hotels - the 50-room Rice Burgos in northern Spain and The Mercure Thalasia Costa de Murcia in the Mediterranean.

NT discussion paper

THE Northern Territory govt is calling on the tourism industry to assist with developing strategies to tap into the burgeoning Chinese inbound tourism market.

Tourism Minister Malarndirri McCarthy said the NT has only lured around 1% of the number of Chinese visitors to Australia, showing "we have great potential to significantly grow."

The Developing a China Market Activation Plan discussion paper seeks feedback from the trade to identify plans of action that will increase both the demand and supply of tourism product.

Feedback will be used to influence the development and implementation of ongoing activities in the market, the NT government says.

To view the discussion paper go to <http://bit.ly/ntpaper> - submissions are due by 01 Dec.

Air France to Wuhan

AIR France says it will become the first carrier to operate direct flights between Europe and Wuhan in China with the launch of its 5th Chinese city on 11 Apr.

The new thrice weekly service will be operated by Boeing 777-200ER aircraft, between Paris Charles de Gaulle and Wuhan.

Qld Rail's bright new menus



QUEENSLAND Rail not only offers a high speed rail service between Brisbane and Cairns but a newly launched menu in its premium Queenslander Class dining car.

TD was fortunate to experience first-hand the Queensland produce being served onboard the Sunlander at a special event last night in Brisbane.

The a la carte menu launched in Sep and offers a varied menu that includes eggs, bacon, hash brown and seasonal fruit for breakfast; warm grilled chicken salad or warm sand crab and camembert quiche with peach jam plus dessert for lunch.

The dinner menu includes soup

of the day, poached chicken roulade and oven backed salmon fillet with seasonal vegies, or slow braised port belly with caramelised apples.

Pictured are the Queensland Rail team from left: Rowena Wiles, special events groups manager; Frank Levey, bdsm; David Hodson, bdsm; Luke Hutt, sales coordinator; Max Kruse, md; Beth Stewart, sales manager; and Luke Finter, hospitality standards manager.

IHG appointment

INTERCONTINENTAL Hotels Group has today announced the appointment of Fiona Plowman as marketing manager - Victoria.

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*Prices are per person twin share, based on Adult prices in Queenslander Class, including GST and subject to availability. Queensland Rail Travel reserves the right to make changes without notice. Valid for sale 1 Oct-18 Nov 2011, 9 Jan-24 Feb 2012 and for travel 1 Oct 2011-28 Mar 2012 unless otherwise specified. Blackout periods or peak periods may apply. Pensioner and Senior prices are not available on this promotion. Fly Free flight is one-way economy flight from city of departure (Sydney, Melbourne or Adelaide) to Brisbane only or for ex Brisbane customers is from Townsville to Brisbane only. No return journey is included for customers that depart from Sydney, Melbourne or Adelaide. Additional fees and charges may apply. Prices do not include travel costs to the point of departure or to the airport unless specified in the offer. ^ Incentive given is \$25 gift card, a t-shirt and entry to the draw for a holiday giveaway and is for bookings made and deposited between 1 Oct-18 Nov 2011. Incentive given per booking not per person, for more information contact industrysales@qr.com.au Queensland Rail Limited ABN 71 132 181 090 Travel Agent Lic. No. QLD 327 4957 QR4095.11

Azamara special offer

AZAMARA Club Cruises has a fly free from SYD, MEL, BNE, PER & ADL, and free Verandah upgrade promo on *Azamara Quest* sailings in Asia between 11 Dec-24 Apr.

MagicBus adds wifi

MAGIC Travellers Network in New Zealand will offer passengers 30 mins of free wifi per day onboard coaches as it rolls out the technology from this month. Additional wifi time can be purchased for NZ\$3 per half hour.

US East-West flights

US AIRWAYS is launching two new transcontinental routes in the United States with a daily Salt Lake City to Charlotte flight set to debut on 04 Mar and a Phoneix to New York LaGuardia weekly service starting 10 Mar.

Brits love Australia

AUSTRALIA has beaten the likes of Spain and Italy in this year's British Travel Awards for 'Best Country to Visit Worldwide'.

More than 700,000 Brits took part in the poll which is decided on by nominations from the travel industry & then the public. "It goes to prove that while Australia may be far away for many Brits it is definitely still top of mind and that is critical to the continued growth of our tourism industry," said Tourism Australia managing direct Andrew McEvoy.

ATEC appointment

THE Australian Tourism Export Council has named Cheryl Kelly as its North Qld Branch Manager, replacing Shelley Griffiths.

Marriott milestone

MARRIOTT International has signed its 100th property to be managed in China, the 345-room JW Marriott Hotel Shenyang.

The hotel is the 26th Marriott branded property to be signed this year alone, and joins five Ritz Carlton, four Renaissance, four Courtyard by Marriott and many others already announced.

EY hosts corporates on the sea



ABOVE: Etihad Airways pipped out rivals Singapore Airlines and Virgin Atlantic to place second in 2nd division of the ASX-Thomson Reuters Charity Foundation Financial and Media Markets Charity Regatta, held on Sydney Harbour recently.

The Etihad Airways-sponsored Farr 40 Racing Yacht Estate Master was skippered by Australian sailing legend John

Bertrand AM.

Pictured at the event front row from left are: Jon Spring, Etihad Airways and Zara Crichton, Macquarie Bank.

Back: Malcolm Page, Australian yachting Olympic Gold Medallist; Dr Richard Whitwell, Barrister; Colleen Grassnick and Yiannis Boviatis, Macquarie Bank; Isaac Crichton, Suncorp and John Bertrand AM.



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Pinpoint Travel Group proudly operates Freestyle Holidays, Singapore Airlines Holidays, Rosie Holidays and United Vacations, and provides travel services to the travel agency network, plus a number of high profile closed user groups.

Pinpoint Travel Group is part of Pinpoint Pty Ltd an Australasian leader in marketing and loyalty. Due to continued expansion in our business we are seeking a travel industry professional for the following position.

PRODUCT MANAGER

If you already have experience in product management and are looking for a change, this challenging and dynamic role could be the one for you! You will be responsible for driving growth and product development in the Fiji and South Pacific portfolio across our brands. You must have an entrepreneurial spirit, with drive and determination to get the best commercial gains from your portfolio. Naturally a strong negotiator and communicator, preferably with established industry connections, the role will encompass contracting, product development, research, analysis, brochure production & flyer development in line with promotional activity. Your time management skills in a multi-tasking environment are critical to success and you must be able to travel overseas to fulfil the demands of this role. Full knowledge of Calypso is essential with a minimum of 3 years product management experience.

Please forward a cover letter and resume in confidence to: anne.larkin@au.pinpoint.biz with the title of the role you are applying for by COB on Friday 11 November.

Direct candidate applications only - no agencies please.

WIN A HOLIDAY FOR TWO TO HAWAII



Over the next two weeks, *Travel Daily* is giving one lucky reader the chance to win a trip of a lifetime to Hawaii, valued at almost \$8,000, courtesy of **Hawaiian Airlines, Waikoloa Beach Marriott Resort & Spa** and **Paul Mitchell**.

This fantastic prize includes return economy airfares from Sydney to the Big Island (Kona) via Honolulu with Hawaiian Airlines; four-night stay in contemporary, oceanview accommodation complimented by a private *lanai* (balcony) and a year-long supply of the exclusive Awapuhi shampoo & rinse for the special wow-factor.

All you need to do to be in the running to win this stunning prize and be the envy of your office colleagues is to answer all 10 questions featured in *Travel Daily* in the next two weeks, the final question being on Friday 18th Nov.

Q.2: What is the name of the popular beach fronting the Waikoloa Beach Marriott Resort & Spa?

Email your answers each day to: hawaiicomp@traveldaily.com.au

Hint! Click [here](#)

Plus, a daily prize of the Paul Mitchell Awapuhi shampoo & rinse for the first correct entry received.



Congratulations to yesterday's lucky winner, **Corinne Heng** from **Wotif Group**.

[CLICK HERE FOR TERMS & CONDITIONS](#)



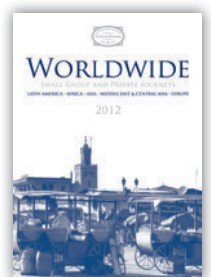
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BESyd Board shuffle

LUNA Park general manager of sales Gary Daly & Waldron Smith principal and managing director Kate Smith have been elected by stakeholders to the Board of Business Events Sydney.

Daly and Smith replace roles vacated by Bryan Holliday of ICMS Australasia and Paul Hutton of Hilton Sydney.

Malev representation

THE newly established TAL Aviation Australia has been appointed as GSA for Malev Hungarian Airlines in Australian & New Zealand, effective 01 Oct.

TAL says it plans to create unique distribution channels via travel agents, wholesalers, tour operators and corporate accounts.

The GSA is located at 606 St Kilda Road, Melbourne, Victoria 3004, and can be contacted on 1300 658 406 or by email to malevsales@talaviation.com.au.

Fiji food & wine expo

TOURISM Fiji, Air Pacific and Destination Denarau will host the inaugural South Pacific Food & Wine Hospitality Conference & Trade Expo between 14-17 Mar.

The festival aims to drive int'l tourism through 'food tourism'.

Air NZ adjusts capacity

AIR New Zealand will upgauge capacity between Rotorua and Queenstown, via Christchurch, with six weekly ATR prop aircraft replacing Boeing 737s, boosting seats by around 400 per week.

The jet service will cut flying time between by 30mins.

The change will come into effect in Nov 2012 and run until Mar.

MEANWHILE, Air NZ will make Mt Cook its 28th domestic port in the summer of 2012/13 when it begins a new Christchurch/Mt Cook/Queenstown service from 23 Dec to 27 Jan.

The thrice weekly service will make it possible for groups to stay overnight at Mt Cook during peak season for cruise passengers and the Japanese market.

Mt Cook Airline, a subsidiary of Air New Zealand, will operate the service using a 68-seat ATR.

Tiger OTP slips 5 pts

TIGER Airways achieved an on time performance of 86% in Oct 2011 for flight departures, a five percentage point drop on Sep.

Prowse winners

KEITH Prowse has announced Amy-Rose Tucker of Escape Travel Rouse Hill NSW as the winner of its Melbourne Cup Educational for travel agents.

MEANWHILE, Susan Payard of HWT Ayr Qld and Joanna Welburn of Flight Centre Belmont WA were the winners of the Keith Prowse Pizza Prize lunches.

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Korean Thai goodwill

KOREAN Air is to provide flood victims in Thailand 60 tonnes of relief goods, including 54,000 of mineral water and 60,000 cups of noodles as a goodwill gesture.

Le Meridien Bali

STARWOOD Hotels & Resorts Worldwide is to manage the new build Le Meridien Bali - Jimbaran, opening in mid-2012, under a deal with Indonesia's Ristia Group.

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Contact Jane Dearden T: 02 9024 5555
E: jane.dearden@tmsap.com or apply online.

GDS Technical Specialist, Sydney

- ★ Global Technical Product role
- ★ Lead 3rd party integration
- ★ Salary \$110 K Package

You will need to work closely with 3rd party developers to drive the adoption of product offerings / development. This will be through learning the product to the level of being able to write code and deliver proof of concept applications, spending time one-on-one with 3rd party developers as directed by the partner account manager as well as developing and delivering promotional and educational activities such as seminars, blogging and participating in forums etc.

Contact Sally Matheson T: 02 9231 6444 E: sally@tmsap.com or apply online.

Sales Manager - Sydney

- ★ Global travel online company
- ★ Loads of career opportunities
- ★ Salary \$70-90k

Exciting role with strong business development management and sales generation. Great company with approachable management and several opportunities for career progression. If you have strong hotel sales experience this is your dream career.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or apply online.

Business Development Mangers - Corporate Travel Sydney

- ★ Great earning potential
- ★ Large travel company with fantastic management and support
- ★ Salary \$70-90k

This company has a wide portfolio of clients including blue-chip corporations and major global brand names. You will be responsible for developing and implementing sales strategies within the travel industry and identifying new business. You will need to have proven sales experience, be confident and highly self motivated.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or apply online.

Reservations Consultants

- ★ Sydney based
- ★ Ongoing training
- ★ Career opportunities

Seeking experienced retail reservations consultants for an expanding travel business. Great salary and working conditions with fantastic opportunities for the future. Our client has multiple positions available working either full time, part time or casual hours. Strong customer service skills are required for this position along with extensive travel experience. Work hard – play hard and reap the rewards with exciting travel incentives available.

Contact Jane Dearden T: 02 9024 5555 E: jane.dearden@tmsap.com or apply online.

Travel Operations Administrator

- ★ Fast paced role
- ★ Sydney based
- ★ Salary package up to \$50K

Our client is seeking an experienced travel administrator preferably with some operations experience to join their busy team. Working with a group of industry professionals this role will see you utilizing your excellent communication and organization skills within the operations team. Does this sound like you? Would you like to know more?

Contact Jane Dearden T: 02 9024 5555 E: jane.dearden@tmsap.com or apply online.

Business Development Manager – Perth

- ★ Leading Wholesale Company
- ★ Independent and interesting role
- ★ Attractive salary package and travel benefits

Our client is a well known boutique Wholesale Travel Company. They are currently looking for a motivated, dynamic and experienced Business Development Manager to help them identify, qualify and capture new business. You will be on the road for most of your time, concentrating on forming new and strengthening existing relationships. We are looking for experienced Sales professionals with solid knowledge and success within the travel industry.

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As part of our successful, friendly teams, you will be responsible for managing the day to day recruitment needs of our clients and also assisting candidates to achieve career progression.

Fantastic perks include an uncapped salary package, up to 5 weeks paid annual leave and amazing team rewards including monthly shopping vouchers; a luxury annual conference & more!

This is your ideal opportunity to use your travel industry knowledge, passion, sales ability and customer service skills in a whole new career direction!

Interested? Contact our MD on 02 9231 6377

Or send your CV to apply@aaappointments.com.au

There has never been a better time to leave consulting behind!

THERE IS FUN IN NUMBERS!

WHOLESALE RESERVATIONS X5

MELB (INNER) - SALARY PACKAGE TO \$53k DOE

We have 5 wholesale reservation roles to fill with this large company located in Melbourne. With a fun team and supportive environment the possibilities for career progression are endless. You will have access to families, trainings and a fantastic salary! All that's needed is a minimum 12 months consulting experience and a passion for selling travel! Now is your chance to make the move you have always wanted to!

YOU CHOOSE THE HOURS YOU WORK!

TRAVEL BOOKKEEPER

MELB (INNER) - SALARY PACKAGE TO \$55K PRO RATA

Working with 8 travel consultants, you will be proficient with Crosscheck & have solid back office accounting skills & impeccable attention to detail. This highly successful boutique wholesale/leisure travel agency is seeking a competent bookkeeper to attend to all financial duties within the office. If you are looking for a behind the scenes role in a full time or part time capacity, this rare opportunity could be yours!

FAMILS, BONUSES AND MORE IN PERTH!

CORPORATE CONSULTANTS

PERTH (CBD) - SALARY PACKAGES TO 80K (OTE)

With 4 new corporate roles on offer in Perth the choice really is yours. All of these roles are located in the CBD and offer fantastic working environments along with support, uncapped earning and bonuses! Now really is the chance to move over to corporate. All that is required is a minimum of 2 years experience with a GDS and a can do attitude. Make the move to corporate and start earning what you are really worth!

FANTASTIC EVENT MANAGER ROLE

EVENT TRAVEL MANAGER - 7 MONTH CONTRACT

MELB (INNER) - SALARY PACKAGE TO \$60K (PRO RATA)

Love living life in the fast lane? We have a fantastic 7 month contract now on offer for an experienced consultant to act as a travel manager for an upcoming event! You will have the ability to up-sell, think outside the square & offer advice to attendees wishing to extend their travel while in South America. With previous Amadeus experience and min. 5yrs exp this position may even turn permanent!

LIVE A LITTLE!

REFUNDS CONSULTANT

BRISBANE CBD - SALARY PACKAGE UP TO \$50K OTE +

Take a step back from the fast pace and move into this fantastic refunds role that gives you the chance to have a life & a career.

You will have a minimum 12 months experience working in travel and an excellent knowledge of fares. You will be liaising with airlines and agents on a national basis and working for a company that prides itself on customer service and team work.

In return you will receive a generous salary, many company benefits and get to go home and enjoy life!

HERE COMES THE SUN, WORK & PLAY

RETAIL CONSULTANTS

GALDSTONE - SALARY PACKAGE UP TO \$50K PKG

It's all heating up in Gladstone and this rewarding role is a great way to combine some sunbathing time with your career. This busy office needs a superstar to join their team.

Great benefits including working a 9 day fortnight, supportive management and more! This is a great opportunity for you to make your mark, so if you have min. 12 months experience excellent CRS skills and sound solid destination knowledge - we want to chat with you!