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Travel Daily

First with the news

Monday 14th November 2011

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Mercer St Hotel deal

RADISSON Edwardian Hotels is offering an opening special rate at its new Mercer Street Hotel in London, leading in at just £195.

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Accor to manage Uluru

VOYAGES Indigenous Tourism has announced a major new agreement with hospitality giant Accor, which will provide a "full range of services" to complement the day-to-day operation of Ayers Rock Resort (**TD** breaking news).

The Federal Govt will also contribute \$4.9m towards the Indigenous Training Academy at Yulara, with the goal of training up to 350 Indigenous Aussies for careers in hospitality and tourism.

Other moves to revitalise the Resort include a refurbishment of the Sails in the Desert Hotel as

well as a new conference centre.

"We are developing a new vision for the Resort, with new directions, new activities, a program of major upgrades and a far reaching program to involve far greater numbers of Indigenous Australians," said Voyages md Koos Klein, announcing the Accor pact in Sydney today.

Asia will be a key focus in growing visitation to the resort, which has been included in a number of new tour programs by Chinese operators and the first ever Red Centre charter flight from China to operate in Jan.

Existing Ayers Rock Resort hotels will retain their names but will align with various Accor brands.

QH/Viva! 72 hour sale

QANTAS Holidays and Viva! Holidays have launched a range of deals with savings of up to 50% and a new destination on sale daily between 13-22 Nov - see **page 12**.

Azamara free flights

AZAMARA Club Cruises is promoting fly free to Asia deals as well as free verandah upgrades, with the offer valid to 30 Nov - details on **page 11**.

Eight pages of news

TD today has eight pages of news, plus full pages: (**click**)

- AA Appointments jobs
- Travelport
- Azamara Club Cruises
- Qantas Holidays
- Radisson Edwardian Hotels

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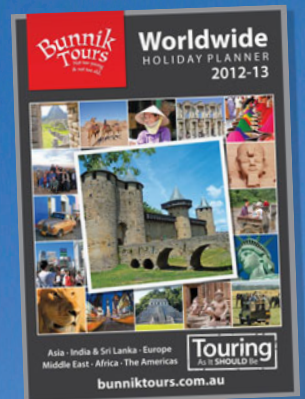
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TRAVELPORT is advertising for a number of roles - see **page 10**.

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TA hails GC 2018 win

THE Gold Coast's winning bid for the 2018 Commonwealth Games, announced yesterday, is "great news for Australian tourism," according to Tourism Australia md Andrew McEvoy. "Australia has great events expertise and not only stages them well but is also very good at ensuring the best possible economic impact and capitalising on the global exposure those things generate," he said.

New brands replace Travel2

THE new Jetset Holidays and Travelworld Holidays brands launched by JTG Wholesale chief ceo Simon Bernardi (**TD** breaking news Fri) will see the Travel2 mainstream wholesale brand phased out by the group. Bernardi confirmed the move, telling **TD** that instead JTG would "leverage its wholesale products through the network in this way. "Jetset Holidays and Travelworld Holidays have been in the development stages for some time now, and JTG Wholesale is very excited to be working closely with the JTN franchisees in promoting the new wholesale brands vigorously in the market to ensure their success," he said.

The first new brochures, for UK/Europe, will be delivered in Dec, and a further 10 international brochures will be progressively released through to early 2012. JTN gm Julie Primmer said the initiative would increase the "reach and investment" in the group's retail brands. "It's also great to see Jetset Holidays, a 40 year old brand, return to the market after a

nearly 10 year absence - both the agents and consumers have been asking us for this," she said.

The Travel2 team, including Rohan Moss and Melissa Watt, will operate the new programs.

MEANWHILE Bernardi also announced a new dedicated cruise business called "Cruise Holidays".

He said the operation would have contracts with more than 30 cruise lines, and in addition "will be able to draw on the extensive JTG Wholesale database of land and air product to create competitively priced package holidays throughout the world". Cruise Holidays will go live in Jan, with a phased roll out to all of the JTG retail networks in the first quarter of 2012.

Bernardi said the new brand was part of a broader strategy for JTG Wholesale to enhance its overall performance in the fast-growing cruise sector.

He said the strategy would complement JTN's long-awaited National Cruise Centre "by providing an ever expanding range of competitive cruise product for its members".

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Tourism Qld targets the young and free

SHORT break packages priced from just \$250 are being offered by Tourism Qld and Website Travel to attract young people and backpackers to the state.

Deals include three night's Gold Coast hostel accom plus a jet boat ride, Dreamworld and Skypoint Observation Deck entry.

The \$57,000 campaign will be promoted via email, social media and online marketing.

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Sabre targets strong JTN growth

JETSET Travelworld Network members were urged to strongly consider switching to the Sabre GDS in preference to Galileo during a keynote presentation at the JTN conference on Sat.

Sabre has been the sole preferred GDS provider for JTN for just over two years now, and ceo Gai Tyrrell said it had been a "genuinely successful partnership on both sides".

She said that Sabre is now used by 44% of JTN agencies - up from 38.5% five years ago, with Galileo dipping 1% to 39% over that time and Amadeus fairly stable at around 15% market share, while usage of other GDS had dropped from around 5% to just 1%.

Tyrrell said the increased Sabre business was gratifying, because "moving market share in our space, where contracts are so long, is very difficult."

She contrasted the delivery of the new Sabre Red workspace and its improved technology, with the slow roll-out of the Universal Desktop from rival Travelport.

"Their solution is still not delivered - and when it is, it will

be fully rolled out in your red and white competitor stores [Flight Centres] before you even get the opportunity to beta test it," Tyrrell claimed.

"When your current GDS contract expires, I urge you to consider switching to the industry leading Sabre Red solution".

Tyrrell also highlighted the ongoing innovation of Sabre's locally based developers.

"Unlike our competitors we have an Australian-based team to build products to suit this market," she said.

Century 95% full

THE upcoming Australasian season of *Celebrity Century* is almost sold out, according to Royal Caribbean National Sales Manager Peter McCormack.

He told delegates at the JTN conference that there are still limited spaces available on some departures in the first quarter of 2012 for the ship, which is currently en route from the US and set to arrive 30 Nov for its first down under deployment.

Meads-Barlow gifts

DONNA and Brian Meads-Barlow have thanked the industry for its enormous support following the untimely death of their daughter Daniella last week (TD Thu) and have asked that any gifts be channelled to a memorial fund to be set up in her name.

Moneys raised will be used to develop an alarm to alert diabetics approaching hypoglycaemia, to prevent another similar tragedy to Daniella's death.

In lieu of flowers, they're asking that donations be made to the **Australian Diabetes Council - Danii Meads-Barlow Memorial Fund** by direct deposit to BSB 062-284, account 10331874.

Cheques can be posted to GPO Box 9824 Sydney NSW 2001.

Disney Aulani deal

TRAVEL agents can enjoy a special rate at Disney's new Aulani Resort & Spa in Hawaii, with rooms priced at US\$150 for travel between now and 31 Jan.

A special opening offer is also now available for consumers with a fifth night free, on sale until 16 Dec - disneytravelagents.com.au.



Window Seat

SABRE Pacific ceo Gai Tyrrell helpfully gave attendees at the Jetset Travelworld conference last weekend a quick overview to demystify technology.

"If someone draws a cloud on the whiteboard and says 'that's the internet', fire them because they're treating you like a dummy," she said.

"If you're frustrated and you can curse it, it's software. But if you're frustrated and you can hit it with a hammer, it's hardware," Tyrrell explained.

AND also at the conference, host Larry Emdur demonstrated his deep technological expertise by telling keynote speaker Steve Vamos, former Australian head of NineMSN and Apple, that "the reason computer company Wang failed wasn't anything to do with a lack of innovation. It was because they were called Wang."

"Who wants to say 'I've got a Wang in my lap', or my Wang is smaller than your Wang'?", Emdur opined.

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V becoming Virgin Aust

VIRGIN Australia has commenced the rebranding of its long-haul operations, with some V Australia 777s now sporting Virgin Australia livery.

US tough on tweets

THE US govt is cracking down on travel companies using Twitter, with rules to be phased in next year that requires airlines, tour operators and other firms to provide all taxes and fees.

The US Dept of Transportation says some companies are failing to list the extra charges that make up a total price in their tweets.

From 24 Jan, companies will need to ensure they list all extra levies in their tweet or provide a hyperlink to a page which clearly spells out other fees.

Big ship, small ship

PRINCESS Cruises and Avalon have partnered to offer two unique 18-night ocean and river cruise European voyages in 2012.

The sailing combines an 11-night cruise on *Emerald Princess* to Scandinavia and Russia, with a seven-night voyage aboard *Avalon Felicity* on the Rhine, between Basel and Amsterdam.

Called the 18-night Timeless Cities of the Rhine River, the trip will depart on 27 May & 12 Aug.

Viva! boosts NZ comm

VIVA! Holidays is increasing commission on Air New Zealand flights to NZ by 1%, with the new 4% level effective immediately.

FlyBuys set to soar

THE JETSET Travelworld Network's exclusive agreement with the FlyBuys consumer loyalty scheme is a unique selling proposition for the group, according to gm Julie Primmer.

Speaking to delegates at the JTN conference in Adelaide on Fri, Primmer said FlyBuys was set for significant expansion over the coming year, becoming a key focus for the Coles group since the retailing giant took 100% ownership of the scheme.

Primmer said Coles was planning to reinvigorate the program, with significant promotion planned in connection with its other partnerships such as Masterchef and Sports for Schools - and JTN agents set to benefit from the exposure.



Meet the new Fab Four

ABOVE: They've done it again - and this time with extra help.

California Tourism's Tristan "Lennon" Freedman (above left) and Hertz Australia's Nick "McCartney" Zaferis (right) entertained attendees at the Jetset Travelworld Network conference with their latest musical creation, paying homage to the Beatles in a musical melange about self-drive touring in California.

They also had extra outfits for two "volunteers" from the audience - Andrew "George"

Minto from Jetset The Junction (second from left) and the one and only Zaia "Ringo" Bazi from Jetaround Travel (in red) - who joined in the fun, performing "Shopping on Rodeo for Diamonds" and "I Just Drive the Great State with my Friends".

Freedman and Zaferis have also responded to public demand by releasing a CD with their collected works from recent conferences.

MP3 versions of the great tracks on "Three Years: Three Tears" can be downloaded from our website at traveldaily.com.au/features.

 **Supplier Updates**

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

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Monday 14th Nov 2011

New7Wonders list

ORGANISERS of the New 7 Wonders of Nature global survey have released the provisional list of global attractions to make the poll's top 7, however Uluru and the Great Barrier Reef appear to have missed the cut.

Although the outcome is yet to be set in stone (the winners will be confirmed early next year), the provisional winning attractions included the Amazon, Halong Bay, Iguazu Falls, Jeju Island, Komodo, Puerto Princesa Underground River and Table Mountain.

"The voting calculation is now being checked, validated and independently verified," the New 7 Wonders website states.

Queensland's Great Barrier Reef did however make the Top 14 finalists.

MEANWHILE, as one poll closes another opens, with votes now being sought for the New 7 Wonders Cities.

From now until 31 Dec, city nominations can be submitted to the organisers before voting kicks off on New Year's Day.

Siam delays opening

BANGKOK's The Siam has postponed its opening date until Jun next year as a direct result of the country's flood situation.

Though the property has not suffered direct flooding, the hotel's board said it wants to delay its opening to allow staff to help their families through the crisis.

Bora Bora package

AIR Tahiti Nui & Elegant Resorts & Villas have a seven-night deal at the InterContinental Thalasso Bora Bora & the InterContinental Tahiti Resort, priced from \$4,460.

The deal incl flights ex SYD, MEL and BNE and interisland flights & transfers - airtahitinui.com.au.

New Chat website

CHAT Tours launched its brand new website late last week, showcasing Greece, the Greek Islands, Dubai, Egypt, Turkey, ANZAC packages and cruises.

The company also has Emirates earlybird fares to Europe priced from \$1,799 when booking a minimum land content of \$500.

Go to www.chatours.com.au.

Jahan inaugural cruise

THE Jahan has completed its maiden voyage on the Mekong, chartered by Travel Indochina.

Scenic heads to Japan

AUSTRALIAN-owned Scenic Tours has expanded its extended touring options in 2012/13 with the introduction of Japan, Thailand, Myanmar & Singapore to its list of destination options.

The company has previously offered luxury touring to China, Vietnam, Cambodia, Laos and Tibet, but has broadened its program to these new locations.

Farsight closure

THE Travel Compensation Fund has withdrawn Farsight Travel of Sunshine, Vic (ABN: 29 932 950 595), as the agent ceased trading.

SKAL Sydney lunch

SKAL International Sydney is hosting a joint meeting with Skal Sydney North on Wed 16 Nov at Aesop's Restaurant in Macquarie Street, Sydney, with guest speaker Jayson Westbury of AFTA. RSVP to attend at bit.ly/skalinov.

Frequent Kumuka-n

KUMUKA's new loyalty program launched last week is offering past pax an extra 2.5% discount.

Kumuka Explorer also offers a 5% discount to people who have travelled with the adventure tour operator five times or more.

Virgin boost summer flts to Qld & Tassie

VIRGIN Australia will add an extra 16,000 seats on routes to Tasmania and Queensland between 12 Dec and 31 Jan as part of capacity upgrade over the Summer holiday period.

Seats will be added between the Sunshine Coast, Brisbane, Gold Coast, Sydney, Launceston, Hobart and Melbourne.

Special seasonal flights between Launceston and Brisbane will also be offered six times weekly.

P&O Sail Week sale

P&O Cruises is offering two night short breaks from Sydney and Newcastle priced from \$99 per person quad share during its Sail Week that kicks off today.

Longer cruises are priced from \$799ppqs for a 13 night itinerary from Sydney to New Zealand.

Details at www.myccs.com.au.

RCI drops drinking age

ROYAL Caribbean International has lowered the drinking age of alcoholic beverages aboard its ships from 21 to 18 for voyages departing Australia, New Zealand, South America, Asia and Europe.

The alcohol consumption age on voyages from North America remains as 21.

Emirates' Early Bird fares to Europe from only \$1,798.*

Emirates' 29 European destinations now on sale in Economy Class. Available until 30th November 2011.

Birmingham	from \$1,933*	Manchester	from \$1,931*
Dublin (new)	from \$1,805*	Milan	from \$1,803*
Glasgow	from \$1,930*	Paris	from \$1,849*
London	from \$1,964*	Rome	from \$1,805*
Madrid	from \$1,798*	St. Petersburg	from \$1,808*

Ask your clients if they'd like to break up their trip - Dubai hotel stopover packages start from only US\$39 per person, per night.[^]

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Air Transport World 2011 Airline of the Year. *Airtfares quoted are from Perth departure and are inclusive of taxes and surcharges correct at 16 September, 2011. Offer ends 30 November, 2011 for travel between 1 February, 2012 and 30 September, 2012. Prices quoted are for the low season. Flight restrictions apply. Amendments and cancellation fees apply. [^]Prices are per person, per night for a two night stay on a twin-sharing basis and subject to currency fluctuations and changes to the tariffs payable to hotels. Valid for bookings made for travel between 1 May, 2012 and 30 September, 2012. For bookings made for travel up to and including 30 April, 2012 prices start from US\$57 and from 1 October, 2012 up to and including 31 October, 2012, prices start from US\$60 per person, per night stay for a two night stay on a twin-sharing basis and subject to currency fluctuations and changes to the tariffs payable to hotels. Rooms subject to availability. **For more information contact your Emirates' Sales Team or the Emirates' Contact Centre on 1300 880 599.** EMI3307

Monday 14th Nov 2011

Lesley Owen new role

LESLEY Owen has been appointed to head up a new consultancy division as well as supplier relations for TMC Voyager Travel Corporation.

The move comes just two months after Owen switched from her long-time role as Virgin Australia industry sales manager to become Manager National Accounts for Qantas Industry and Corporate Sales (**TD** 02 Sep).

Disney revenue soars

WALT Disney Co's Parks and Resorts division witnessed a 33% jump in operating income for the fourth quarter, up to \$US421m.

The result was driven by improved figures at Walt Disney's US theme parks, Hong Kong Disneyland and Disneyland Paris.

NSW tourism portals

DESTINATION NSW has given a facelift to its sydney.com and visitnsw.com websites, with each offering new creative, content and features to assist potential visitors with planning a trip.

QF/AA joint support

QANTAS and American Airlines have advised the trade they plan to, where possible, "integrate customer support", as part of its now fully approved transPacific alliance (**TD** Thu).

In a joint trade update from AA's vp & md Asia Pacific, Theo Panagiotoulis and Qantas' head of industry & corporate sales, Karen Tsolakis said the alliance will see an aligning of sales policies and procedures.

The trade was advised it would be provided with further info "as we implement the enhancements of our joint business."

Holiday Inn Vanuatu

HOLIDAY Inn Resort Vanuatu has officially completed its \$12 million refurbishment welcoming its first guests to the resort.

Located five minutes drive from Port Vila, the 148-room hotel was previously known as the Le Meridien Port Vila Resort & Casino.

FJ 5-yr pilot agreement

AIR Pacific has struck a new five-year agreement with its pilot union after eight months of ongoing negotiations.

Terms of the deal include base pay protection for all pilots, allows participation in FJ's profit sharing plan and several productivity enhancements, effective 01 Dec.

Getting the heads up on Egypt



EK orders 50 777s

EMIRATES yesterday placed the single largest order in Boeing history, with an \$18 billion deal for 50 777-300ERs plus options for a further 20 of the aircraft.

"We have an ambitious and strategic plan to continue growing our international network and especially increasing our long-haul, non-stop routes," said EK ceo Sheikh Ahmed bin Saeed Al Maktoum, with the 777's performance establishing it as the "backbone" of the EK fleet.

EK is the world's largest 777 operator, with a current fleet of 94 and back-orders for 41 777-300ERs in addition to this deal.

ABOVE: Sun Island Tours recently took this lucky group of Harvey World Travel agents on a fabulous famil to Egypt.

They were the winners of an incentive which ran in Jul/Aug, with the educational including three nights in Cairo, one in Aswan and a 3 night Nile Cruise.

Pictured in front of the Sphinx: Anne Blake, HWT Norwood; Erin Ayscough, HWT Singleton; Julie Kite, HWT Castle Plaza; Anna Usas, HWT Moonee Ponds; Ann Williamson, HWT Mona Vale; Bethany Gibson, HWT Rutherford; Narelle Grausam, HWT Emu Plains; David Swanborough, HWT Mt Ommaney; and Chiara Ella, Sun Island Tours.



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Over the next two weeks, *Travel Daily* is giving one lucky reader the chance to win a trip of a lifetime to Hawaii, valued at almost \$8,000, courtesy of **Hawaiian Airlines, Waikoloa Beach Marriott Resort & Spa** and **Paul Mitchell**.

This fantastic prize includes return economy airfares from Sydney to the Big Island (Kona) via Honolulu with Hawaiian Airlines; four-night stay in contemporary, oceanview accommodation complimented by a private *lanai* (balcony) and a year-long supply of the exclusive Awapuhi shampoo & rinse

All you need to do to be in the running to win this stunning prize and be the envy of your office colleagues is to answer all 10 questions featured in *Travel Daily* in the next two weeks, the final question being on Friday 18th Nov.

Q.6: Which island - serviced by Hawaiian Airlines - does the Awapuhi Wild Ginger plant originate from?

Email your answers each day to: hawaiiicomp@traveldaily.com.au

Hint! Click [here](#)

Plus, a daily prize of the Paul Mitchell Awapuhi shampoo & rinse for the first correct entry received.



Congratulations to yesterday's lucky winner, **Taryn Robinson** from **Flight Centre Engadine**.

[CLICK HERE FOR TERMS & CONDITIONS](#)



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First with the news

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Insight Vac. to India

INSIGHT Vacations is expected to shortly announce the debut of escorted touring packages to the sub-continent.

CEO John Boulding confirmed the India program via Twitter.

Jet \$1,854 Euro fares

INDIA's Jet Airways is promoting fares from Australia to Europe priced from \$1,854 for departures between 18 Nov and 31 Jan.

Flights operate in partnership with Qantas from Sydney to Singapore, and then with Jet Airways to New Delhi, India and onto Brussels, Belgium.

Magic arrives in Texas

CARNIVAL Cruise Lines' 3,690-pax *Carnival Magic* completed its transatlantic voyage, arriving at her year-round hub in Galveston, Texas yesterday.

Magic will launch her inaugural voyage to the Caribbean today.

New OA Greek route

OLYMPIC Air has commenced services on a new twice weekly service between Thessaloniki and Tirana, on Mon and Fri.

SiteMinder upgrade

SITEMINDER has launched a next generation accommodation distribution platform, that offers users a "fully transparent dashboard", enabling full control to be handled by the hotelier.

Over 5,000 properties in more than 70 countries are now using SiteMinder to aid distribution.



Brochures of the Week

WELCOME to Brochures of the Week, *Travel Daily's* Mon feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including an image of the front cover plus contact details to brochures@traveldaily.com.au. **And don't forget our FREE brochure listing service at www.traveldaily.com.au/brochures.**



Newmans Holidays - Unforgettable NZ Holidays

The 2012 Unforgettable New Zealand brochure offers 100 pages of product incl accom, sightseeing, car and motorhome rental, overnight cruising, guided walks and APT escorted coach tours. 9 car and motorhome options, 195 hotels and 291 sightseeing products are included across 47 of the most popular destinations.



Trafalgar - at leisure 2012

The 'at leisure' brochure has doubled its number of itineraries for 2012 and added Australia and NZ to its program. Tours offer min. stays of two days in each location with departures no earlier than 9am on travelling days. 7 new Europe & Britain tours have been added, 5 of which were featured in the First Class brochure.



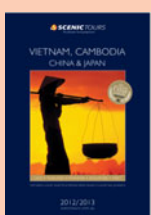
Infinity Holidays - Gold Coast 2012

The latest offerings in Infinity Holiday's Gold Coast brochure include an expanded section for Sanctuary Cove and Main Beach, extra passes & tours to theme parks and new properties in the Hinterland and Island Retreats. A new Suggestions page has been added with new ideas for all types of travellers.



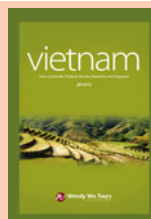
Adventure World - First Footprints 2012

The inaugural remote South Pacific Collection features Mare, Lifou and Ouvea in the Loyalty Islands - New Caledonia, Tanna, Pentecost, Malekula in Vanuatu, Tonga, Niue, Solomon Islands, Papua New Guinea and Atiu - Cook Islands. The collections showcases 17 itins for travellers looking for a more authentic experience. Brochures available through TIFS.



Scenic Tours - Vietnam, China, Cambodia and Japan 2012/13

The tour operator has introduced extended touring options in Japan, Thailand, Myanmar and Singapore to the new 2012/13 brochure that also features product in India, Laos and Tibet. The tours include five star accommodation in great locations in Asia. Scenic Enrich and Scenic Freechoice options are also available in the booklet. New for 2012 are two 'boutique vessels' - the 26 cabin *Jahan* on the Mekong River and *RV Paukan* on the Irrawaddy. Earlybird deals and partner free airfares are available on bookings made before 31 Mar 2012.



Wendy Wu Tours - Vietnam 2012/13

Three new group tours have been added to the 2012 Vietnam brochure including the 12 day Myanmar itinerary the 16 day Indochina Delights tour and 15 day Pandaw Cruise voyages along the Mekong River. The larger brochure features 83 pages of fully inclusive group tours as well as savings for travellers.



Greece and Mediterranean Travel Centre - Turkey

A unique location at the crossroads of Europe and Asia Turkey combines the old with the new and the Greece and Mediterranean Travel Centre offers tours and accommodation for all travellers. Australians will also have the chance to take part in the 97th Anniversary Gallipoli Dawn service in 2012.



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Look at these frisky fillies!



ABOVE: There was clearly something in the hay at Jetset Bunbury last week, where the team frocked up for this Melbourne Cup-themed entry in this month's fantastic Qantas Holidays **TD** competition.

The girls sent in the pic along with the caption "Fuelled on champagne and laughter, three raucous riders encourage their foxy fillies to the Qantas Holidays finish line".

They said they decided to enter together as an office so they can share the \$5000 prize on offer to get them to next year's Melbourne Cup.

The competition closes at the end of the month - for details see the comp box at right.

Travelport developers

TRAVELPORT has launched a new Developer Network program which allows third parties to access key software resources in the creation of "innovative new applications" for travel agencies.

The move aims to allow faster development of applications which can easily integrate with existing Travelport databases and technologies, and in 2012 will include a Travelport Universal Desktop Software Developer Kit.

Topdeck stopovers

TOPDECK Travel has launched a range of new three-day stopover packages in Singapore, Kuala Lumpur, Bangkok and Dubai.

The Dubai deal, from \$230pp, includes two nights accom with breakfast, a half day City Sights tour and return private transfers.

Topdeck's Bangkok stopovers start at just \$88, while Singapore costs \$225 and Kuala Lumpur is priced from \$225 - topdeck.travel.

Aircalin's new livery

NEW Caledonia flag carrier Aircalin will display the country's new unified 'Heart of Voh' logo (below) on its aircraft for one month, in support of the recent move which saw the three New Caledonian provinces join together to encourage tourism.

Aircalin ceo said the carrier's mission is to promote New Caledonia as a tourist destination "and our planes are the country's showcase".



Design special offer

DESIGN Hotels is offering a Stay three Pay two deal at select properties around the world, valid for travel from 27 Nov to 07 Apr - designhotels.com/winterspecials.

Travel Daily
First with the news

Monday 14th Nov 2011

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in travel vouchers with Qantas Holidays brochures

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Submit an imaginative photo of yourself with one of our brochures to accommodate your reason. The most imaginative response will be the **lucky winner of a \$5,000 travel voucher** to use towards your next holiday with us.

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PROMOTION PERIOD
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Holidays

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Best Western move

BEST Western Australasia has launched a new "descriptor program" to identify properties in three categories - Best Western, Best Western Plus (minimum 4 star rating) and Best Western Premier (min 4.5 stars).

The group said it expects to have more than 20 Best Western Plus properties by the end of the year, with the planned introduction of new Best Western Premier hotels into the brand during 2012.

Sea World packages

SEA World Resort & Water Park has a new Super Pass Package valid for 28 consecutive days at Sea World, Movie World & Wet'n' Wild, when booking a minimum three nights between 01 Nov and 22 Jun, priced from \$145ppts.

There's also an Escape Pass Package, available over the same dates, requiring two nights min., priced from \$139ppts, which also includes a 14-day pass to the theme parks - myfun.com.au.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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This new role is becoming available soon as a result of exciting growth within this large organisation. As an Operations Manager for a new division all your skills and experience will be drawn upon to shape the future of the business. You'll need experience managing large teams, implementing procedures, budget control, good knowledge of wholesale & cruise product and have the drive to succeed with a growing company.

SMOOTH SAILING AHEAD FOR YOUR CAREER

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DO YOU HAVE THE BEAGLE IN YOU?

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Sniff out all the new business opportunities in this true 'hunter' role. We have several HOT corporate Sales roles in Sydney and Perth available now. Your skills must include previous BDM activity in the corporate market with the proven ability to gain access in to potential clients and close the sale. Strong presentation and negotiation skills are a must for these roles with a proven ability to drive new business pipelines.

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Over corporate consulting? If you have proven skills in corporate travel, online tools and reporting, this unique role may suit you. Support the account management team in providing detailed reports and analysis of client spend and help this growing agency provide the highest service levels to a VIP client base. You must have strong numerical skills, attention to detail, and strong communication skills.

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If you have a solid background in reservations, travel consulting, ticketing / documentation or product support and have risen up to a supervisory level, this new position is now available within a fast-paced travel agency. Your role will include managing the ticketing & docs team, problem solving, supplier communication and database management. You'll have a calm can-do attitude and good GDS skills.

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PRODUCT MANAGER
MELBOURNE – SALARY PACKAGE TO \$70k

Join a well established operator and use your talents in product management to join a growing product team. You will have strong skills in product development, competitor analysis and an ability to successfully plan brochure production to ensure roll out occurs on time. Join a company where your future is secure. This operator is the one everyone wants to work for so don't delay, make the move now.

OPERATIONAL WHIZ WANTED TODAY

TEAM LEADER – HANDS OFF
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Do you know how to drive team performance? Have the ability to iron out the bugs in a team making relevant changes to ensure a team is able to successfully perform at a high level? This fabulous role based in Melbourne's eastern suburbs will see you responsible for a dedicated corporate team working as a complete hands-off leader guiding and developing the team to perform. Previous leadership at this level is required.

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As one of the world's most dynamic travel companies, with 40 years' experience, Travelport has just been voted Best GDS Asia Pacific for the third year running. The award reflects our passion and commitment to excellent customer service and the creation of world class solutions, such as Travelport Universal Desktop™ – which transform the way that travel is bought and sold around the globe. It also reflects the way we work in partnership with the world's leading travel companies.

Flight Centre have been a customer of Travelport for over two decades and here is what they have to say:

"Travelport knows what it takes to become number one and stay number one. We've been partners since we opened our first shop in Brisbane in the early eighties. Now with 2,000 stores globally, we're one of the world's most successful travel retailers and Travelport has been alongside us all the way."

Graham Turner, Managing Director, Flight Centre

Interested in becoming part of our success story?

A key reason for our success is our people. We believe mentoring, motivating and rewarding our people is the best way to achieve outstanding results. We are now looking for passionate and talented sales people to join our team. Here are just some of the exciting opportunities at Travelport :

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- ❖ Business Development Executive
- ❖ National Account Manager
- ❖ Global Account Manager
- ❖ Regional Sales Manager
- ❖ Business Analyst

If you know what it takes to be successful in selling technology solutions, or you have a sound knowledge of the travel industry, we would like to hear from you. Please send your resume to recruit.apac@travelport.com. We will be in contact with shortlisted candidates. All information received will be treated in strictest confidence and used only for Travelport recruitment.





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Azamara Quest - Asia

Sail Date	Nights	Destination	Oceanview from	Free Verandah Upgrade*	Free Airfares
11 Dec 2011	12	Spice Route Reposition Mumbai - Singapore	\$3059*	✓	✓
04 Jan 2012 18 Jan 2012# 01 Feb 2012 15 Feb 2012#	14	Southeast Asia Singapore - Hong Kong	\$3609**	✓	✓
29 Feb 2012	14	Northeast Asia Singapore - Shanghai	\$3739*	✓	✓
14 Mar 2012	12	Northeast Asia Shanghai - Hong Kong	\$3189*	✓	✓
26 Mar 2012	17	Indonesia & Phillipines Hong Kong - Singapore	\$4919*	✓	✓
12 Apr 2012	12	Spice Route Reposition Singapore - Mumbai	\$3049*	✓	✓
24 Apr 2012	14	Red Sea Reposition Mumbai - Egypt	\$3519*	✓	✓

*Pricing based on 4 Jan 2012 departure #Operates in reverse

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*Prices are per person in Australian Dollars, cruise only (unless otherwise specified) based on the lowest available twin share accommodation, inclusive of all taxes, fees and onboard gratuities (tips). Prices shown are for the lowest grade of Oceanview staterooms available at time of going to print (8 November 2011). Prices are valid for new individual bookings made between 1 - 30 Nov 2011. Prices and exact itineraries are subject to change at any time without notice. ~Free Air offer is applicable to new individual bookings made on Azamara Quest departing between 11 December 2011 and 24 April 2012. Offer is per person, based on the first two passengers in a cabin, including booking fees and all taxes (which are subject to change) on airline, dates and times determined by Azamara Club Cruises - supplements apply for other airline/date/time deviations - please ask for full details. Bookings must be made in an Oceanview stateroom or higher (Interior staterooms are not applicable). Flights are return economy class from Sydney, Brisbane, Melbourne, Adelaide or Perth. 3rd/4th passenger requests need to be referred to the Azamara Club Cruises air/sea department for availability and pricing. Offer is subject to availability. Offer is strictly valid for new bookings only and is not combinable with Closed User rates or Onboard Credit Offers. Offer is not valid for Group bookings. Conditions apply - please ask for full details. Transfers and pre/post-cruise hotels are not included. Passengers are bound by the terms and conditions in the Azamara Club Cruises World Cruises 2011-12 brochure.



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*Exclusive of VAT @ 20%

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The Official Opening of The Mercer Street and we have our first Australian review...

'Just back home now and I cannot rave enough about the Mercer Street Hotel and in particular the staff there. They bent over backwards and were so lively and friendly...I shall NEVER stay anywhere else in London again, the position is just sooooo good and glad the Mountbatten has morphed into the wonderful hotel it has now become. You have the best cocktail maker in the bar. Room staff were unobtrusive but always thorough and as for the front desk and concierge staff.....absolutely fantastic Radisson has a winner here'.

Catherine McOmish from NGT Travel Conferences
Incentives in Melbourne



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