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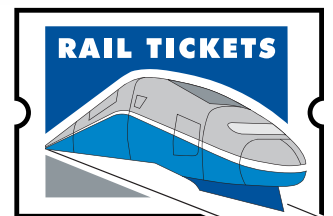
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Travel Daily

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Wednesday 16th November 2011

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787 comes to town

SEE traveldaily.com.au/photos for pics of the 787 Dreamliner in Qantas/Jetstar livery at SYD today.

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DAILY



SOUTH AFRICAN AIRWAYS

A STAR ALLIANCE MEMBER

Domestic slump to linger on

THE exodus of Aussies heading abroad for leisure purposes is expected to continue well into the future, a senior government minister has conceded.

Speaking on behalf of Federal Tourism Minister Martin Ferguson in Brisbane yesterday, Nick Sherry painted a bleak outlook for domestic tourism.

Sherry told delegates attending the Australian Airports Association 2011 Convention that the rising number of Australians going overseas for a holiday was "unlikely to be reversed anytime soon."

"It's a trend we're unlikely to reverse, certainly while the dollar is anywhere near the proximity of the US dollar," he said.

The minister said outbound movements began accelerating around the time when the Australian Dollar was at US\$0.80.

"Lower fares and greater competition has added impetus

in Australians flying overseas," Sherry added.

MEANWHILE, the outspoken Tourism and Transport Forum md John Lee told delegates at the event that "Australians have fallen out of love with Australia."

Lee said Aussies are taking off overseas in record numbers, lured by 'culture & beach' holidays, not just 'beach'.

"We've got to get them to fall in love with ourselves again - they've got to see our own country, just to see how good we are," he said.

EK 3xdaily LHR A380s

EMIRATES has announced that from 24 Jan three of its five daily direct flights from Dubai to London Heathrow will be operated using A380 aircraft.

The A380 will be used for London Heathrow flights EK001/2, EK003/4 and EK029/30.

Nine pages of news

Travel Daily today has nine pages of news and photos, a front full page for Rail Tickets plus full pages from: (click)

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Rail Tickets site live

JTG Wholesale has today officially launched a revamped railtickets.com.au trade website.

The comprehensive update offers instant rail booking access, detailed maps and seating layouts - see TD's front full page today.

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JTG Wholesale targets rail

A NEW Rail Tickets website launched today by Jetset Travelworld Wholesale (see p1) signals a renewed assault by the group on attracting train bookings via its in-house rail GSA.

The move was flagged on the weekend at the JTN conference (TD Fri) and sees significant improvements in the Rail Tickets online capability.

GM Rohan Moss told TD enhanced functionality includes the ability for agents to retrieve and amend bookings online, a live chat facility (launching next Tue) for instant support, and electronic ticketing on a range of high speed trains in Europe incl TGV, Thalys, Spanish Renfe trains and the cross-Channel Eurostar.

Moss said the upgrades were in response to requests from agents.

"We are pleased to be able to deliver a vastly improved website and booking engine, with the added benefit of our customers now earning Trip Points," he said.

The JTG Wholesale loyalty scheme is a key part of the move, with all Rail Tickets bookings to earn points until 31 Dec, and

after that Trip points continuing to be available for bookings of UK, Europe and USA point to point tickets and UK/Europe rail passes purchased online, as well as all other Rail Tickets products bought via phone or email.

Travel agents will also be encouraged to book Rail Tickets by the inclusion of all bookings in the Global Achievers program.

QF loyalty push

QANTAS today moved to shore up its relationship with frequent flyers, with a boost to the points earning rate for top tier Qantas Frequent Flyer loyalty scheme members (TD breaking news).

For all flights from today until 23 Dec Platinum members will receive double points, Gold will get a 50% bonus, and Silver and "selected Bronze" members will receive 25% more points.

Members who were directly impacted by the industrial action will also be mollified with a "unique Qantas gift" such as a Qantas Club or First Lounge invitation or a free Q Bag Tag.

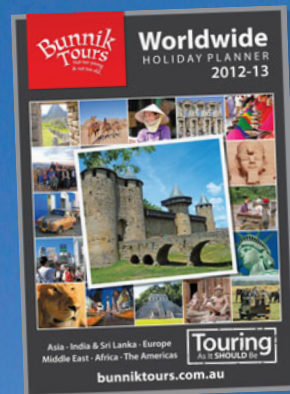


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Airport/STO JVs needed to coax airlines

TOURISM Queensland ceo Anthony Hayes says airports wanting to lure airlines to their community will have greater pull if the form a joint venture with their state tourist office (STO).

Tempting domestic or int'l airlines to invest in Australian cities with a "government logo" acts as a very important selling point, Hayes said in Brisbane at an airport convention yesterday.

He said to be successful with a

bid "it's about one team going in and pitching together with one voice" rather than going it alone.

Hayes cited China Southern Airlines as one example, which took Tourism Queensland six years to court to Brisbane, "but it was a combined effort."

He said that airlines want just "one piece of paper" with govt backing, rather than multiple pages of requests.

"Never underestimate the value of a government logo, particularly in Asia," Hayes said, especially given the number of aircraft to be delivered to Chinese carriers over the next five to 10 years.

It's also important that overseas airlines invest any monies used to lure them, to marketing activities that sell the city.

"Otherwise over time you'll become one of 50 destinations on an airline's network," he said.

ATEC md Felicia Mariani said there was a direct correlation between good air access and demand for a destination, adding that strong airport and tourism organisation partnerships was 'vital' to fostering growth.

DJ plots 5 SYD gates

VIRGIN Australia is looking to add five new additional gates at Sydney Airport's domestic terminal, Group Executive Operations Sean Donohue confirmed yesterday in Brisbane.

Donohue said DJ was continuing to work with Sydney Airport on the design of the extension to its pier, which also includes upgrades for Virgin's Sydney Lounge.

In his address at the Australian Aviation Outlook Conference, Donohue revealed that enhancements to the carrier's airport lounge experience in Brisbane, Melbourne and Sydney has resulted in a 40% year on year increase in visitors.

The executive also announced Virgin Australia would launch an additional 20,000 seats per year on the Perth-Port Hedland and Perth- Karratha routes from Mar, using Embraer E190 aircraft.

Also in Perth, Donohue said DJ is close to finalising plans at Perth Airport on the development of a new state-of-the-art terminal that will enable seamless domestic and int'l connections, and regionally with WA-based partner, Skywest.

Dreamtime launch

TOURISM Australia is hosting 72 international corporate meeting and incentive decision makers from 14 countries in Sydney as part of *Dreamtime 2011* today.

The signature event showcases the Australian business events industry and other parts of the country to overseas markets, such as Asia, Japan, NZ, United States, and the United Kingdom.

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Canada 2012 Corroboree

Window Seat

TOURISM & Transport Forum md John Lee has coined a phrase that's likely to catch on in tourism circles, with reference to ageing bedspreads still used by some accom providers.

Yesterday, Lee made reference to the 'apricot effect', baffling many delegates at the AAA Convention in Brisbane.

So what is the 'apricot effect'? "There's still doonas out there that are apricot from the 1980s. it's time to send them to the waste station," Lee quipped.

THERE'S no doubt about the creativity of the boffins at Irish low-cost carrier Ryanair when it comes to finding new sources of ancillary revenue.

Although it's often hard to tell if they're joking, the *London Sun* tabloid has been reporting on a proposal to introduce in-flight streaming of pornography to mobile devices such as iPads.

It would be OK to do this, according to ceo Michael O'Leary, because "I'm not talking about having it on screens on the back of seats for everyone to see.

"It would be on handheld devices....hotels around the world have it, so why wouldn't we," he suggested.

The move may be some way off, with Ryanair still considering the installation of systems which would allow wi-fi streaming of inflight "entertainment".

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'Cold spots' clouding regional tourism



THE Queensland islands of Dunk, Bederra, Great Keppel & Brampton were yesterday labelled among a number of tourism 'cold spots' by Tourism & Transport Forum md John Lee at the AAA Convention.

Speaking in a panel discussion on Tourism and Destination Development at the event, Lee highlighted the current closure of the "icons", saying the industry is not "getting enough cut through as to what's happening there."

At a time when major cities around the country are thriving on events, such as the Australian Open in Sydney and the Spring Cup in Melbourne, regional tourism is suffering.

"We've got cold spots in our national economy that no one is talking about," Lee said.

Other 'cold spots' Lee outed

included the Barossa, parts of the Sunshine Coast & the Whitsundays.

"I understand that aviation is so fundamental for tourism... (but) we need to take a look at regional tourism, as something is not working, and we've got to look at how to repair them," he said.

Earlier in the day, Assistant Minister for Tourism Nick Sherry said "regional and remote communities rely on a resilient and efficient aviation industry."

Pictured above at the Australian Airports Association Convention during the panel discussion from left are: John Lee, TTF; Carl Jones, Melbourne Airport; Jim Parashos, Northern Territory Airports; Anthony Hayes, Tourism Qld and chair of the discussion, Felicia Mariani, Australian Tourism Export Council.

'Trips' need improving

TOURISM & Transport Forum chief John Lee has urged airports to iron out infrastructure links from beyond the terminal to an air travellers final destination.

Speaking in Brisbane at the Australian Airports Association 2011 Convention yesterday Lee said airport hubs need to work on making the 'trip' portion of a journey (whether it's by public transport or private service) not so "forgettable" for travellers.

The airport experience for passengers "can't just be about getting to the curve.

"It's got to be about the total experience," Lee said.

He said airport responsibility to travellers should be from "touch down to lie down."

Vietnam capacity rise

THE Australian government has finalised an agreement with Vietnam to boost flight capacity between the countries by 40%, Minister Assisting on Tourism, Nick Sherry confirmed yesterday.

Vietnam has approx 80 million people and its economic growth rate is around the same as that of China, the Minister said.

"Vietnam is, and will continue to be, a very important market for Australia in the economic and tourism context," Sherry added.

Wednesday 16th Nov 2011

DJ codeshares soar

VIRGIN Australia's global interline codeshare traffic has more than doubled over the past year, according to Sean Donohue, Group Executive Operations.

Thanks to alliances with NZ, EY, DL and SQ, Virgin now offers around 400 global destinations.

DRW-TSV linked

AIRNORTH has announced a new twice weekly service from Darwin to Townsville, to launch on 17 Feb 2012, on Mon & Fri.

 **Supplier Updates**

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*Virgin Australia group of airlines flights to and from New Zealand are operated by Pacific Blue

Rio's airport planning under attack

THE ceo of the Schipol Group Jos Nijhuis has labelled Rio de

Janiero's airports "an absolute disaster", claiming the Brazilian gateway is only now realising the significance of not planning air infrastructure years ago.

The Schipol Group operates Amsterdam Schipol Airport, and has stakes in Brisbane Airport, T4 at New York's JFK, Paris Charles de Gaulle and Vienna airports.

Speaking at the Australian Airports Association - Airports Aviation Outlook 2011 in Brisbane yesterday, Nijhuis said he was not sure how Rio was going to cope with the visitor demand which is expected to soar with the 2014 World Cup and 2016 Olympic & Paralympic Games.

He said that the majority of previous Games host cities were 'Airport Cities', characterised as "vibrant, exciting and influential" and had major tourist attractions, hosted major sporting events, and had excellent infrastructure in place, citing the likes of London, Paris, New York and Sydney.

"Brazil is learning too late that investment in its city's airports was crucial long ago," Nijhuis said.

ubid4rooms milestone

ACCOM bartering website Ubid4rooms.com has notched up its 1,500th property listing.

Hertz appointment

HERTZ Australia has appointed Monique Conheady to the new role of Marketing Business Partner, Aus/NZ, responsible for marketing activities in the region.

Catching up with Charles



ABOVE: American Express Business Travel's recent China Travel Business Forum attracted over 3000 delegates and preferred suppliers - including Qantas Airways and Sabre Pacific.

Pictured at the event with outgoing Amex BT President Charles Petrucelli are Karen Tsolakis, Head of Industry and Corporate Sales Qantas Airways and Sabre Pacific ceo Gai Tyrrell.

Europcar ACCC action

THE Australian Competition and Consumer Comm. has instituted proceedings against Europcar in Tasmania, for alleged "misleading and deceptive conduct and unconscionable conduct" relating to hire vehicle damage charges.

The competition watchdog says the firm overcharged customers for damages sustained to vehicles.

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A Taste of Portland



ABOVE: When visitors to the US west coast city Portland, Oregon are invited to have "A Taste of Portland," they're not kidding, especially if you're a beer drinker.

A team from Portland visiting Sydney told an industry gathering last night that their city has more micro breweries than any other place in the USA.

"We know Aussies love their beer, well, when they come to Portland they can do the rounds of some 41 micro breweries, try 40 to 50 different beers and visit 400 wineries in the state of Oregon," said Marcus Hildon from

Tourism Portland.

"And, our award-winning Pinot Noirs are on par with what you will find in Burgundy," he boasts.

Portland wants to lure more Aussie travellers to their city of 600,000 people because, as Hildon says, his city challenges the stereotype of what people think of the US.

The city is renowned for its craftsmen, artisan food makers, fashion & its vibrant music scene.

Pictured from left are: Gaynor Reid, Media Relations Mgr Accor Syd; Marcus Hildon and Megan Conway, Tourism Portland.

Thai Europe Earlybirds

THAI Airways International is hosting its final 'Top Gun Mission' for the year offering 'beer and chocolate' inspired famils to Europe and Thailand to celebrate the carriers 2012 earlybird deals.

The incentive is being run until 24 Nov - thaiairways.com.au.

New Club Med Phuket

CLUB Med Phuket will unveil a new look at the end of the year after a makeover featuring colours and influences of its 'Thai culture' and 'French influence'.

The Thai colours of purple and gold will be displayed along with a new Thai boat oval bar.

The restaurants have been divided into 'stylised boutique zones' with 5 senses themes incl Saveurs (taste), Fragrances, Music, Colours and Material.

Air Australia \$69 fares

AIR Australia (formerly Strategic Airlines) will begin services on the popular Melbourne to Brisbane route starting on 15 Dec and has launched a special \$69 one way fare in economy class between the major capitals.

Business Class introductory fares are also available starting from \$499 - airaustralia.com.

Breakaway to Hawaii

BREAKAWAY Travel Club is offering the Industry Mahalo Mates Rates fares on Hawaiian Airlines, priced from \$679+ taxes to Maui, Kona, Hilo and Kauai Island, on sale until 30 Mar and travel between 24 Apr to 31 May.

Stage & Screen loyalty

STAGE and Screen Travel Services has launched what it's claiming as Australia's first sports and entertainment travel client loyalty program.

Dubbed 'Backstage Advantage' it will allow company travel bookers to earn reward points every time they make a booking.

GM Sue Garrett said the program would encourage clients to consolidate bookings via one TMC which would in turn boost program compliance and provide "greater visibility of their spend and travel patterns".

She said the entertainment market was shifting, with firms more interested in the benefits of holistic travel management.

Emirates' Early Bird fares to Europe from only \$1,798.*



Emirates' 29 European destinations now on sale in Economy Class. Available until 30th November 2011.

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The One in Norfolk

NORFOLK Island will feature on Channel 7's psychic series *The One* tonight at 7.30pm, with challenges showcasing Kingston and Arthur's Vale Historical Area.

Stopover in Seoul!

SEOUL's Incheon Int'l Airport (ICN) and Korean Air held a Smart Transit Presentation and Workshop at Sydney's Sofitel Hotel last night in an effort to persuade travellers to transit through Korea on their way to Europe and the UK, instead of other airports in the Asia region.



Their pitch was as impressive as the airport itself. Whilst in transit, you can do some skating at the ice rink inside the terminal, sit back and watch a film in one of 3 movie theatres, or see traditional musical performances that are held every day. There's a free internet café, free showers even for economy class pax, relaxing chairs, children's playroom and culinary delights at 70 restaurants.

In addition there are 70 Duty Free shops with the only Louis Vuitton airport shop in the world.

"We also have a Hub Lounge where passengers flying on Korean Air get a 40 percent discount on food and drinks; normally passengers using the lounge would pay US\$35pp, but with the discount, it's reduced to

only US\$21," said Hyuk-Joon Jung, GM of Aviation Marketing for ICN.

He said travellers can check into the Transit Hotel with rooms at just US\$45 for 6 hours, or they can go on a free 5-hour tour of Seoul visiting some of Korea's famous tourist attractions.

ICN handles 33.5m pax annually and was rated Best Airport Worldwide six years in a row by Airport Council Int'l among 1,700 airports around the world.

"Work has also started on Air City, an integrated airport city that will consist of areas for shopping, relaxation, sightseeing, entertainment & conventions which will open in 2020," said Jung.

Pictured from left are: Rafael Despradel, Sales & marketing Mgr Korean Air; Nam-Soo Lim, executive director, ICN Airport and Hyuk-Joon Jung, GM Marketing ICN.

Accommodation Updates

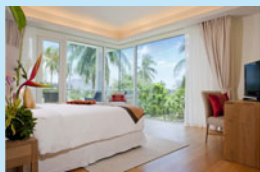
WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



The Shore Hotel in Santa Monica, California is the first registered LEED hotel in the region focusing on attracting the eco-conscious traveller. All 164 rooms have ocean views, private balcony & glass showers with one touch privacy screens. The building was constructed using 50% recycled waste, low flow water fixtures, a storm water management plan & in room energy management systems installed.



The Holiday Inn Resort Vanuatu has officially opened following its rebranding and \$12 million renovation and refurbishment. The resort offers a range of accom incl ocean-view suites and overwater villas, family friendly rooms & interconnecting doors. New furnishings have been added and upgraded sustainable air conditioning units are available in all rooms. Two new meeting rooms have been added and can cater for up to 290 people in a theatre style set up. Three dining options on site are available incl an open air restaurant, pool side bar & walk through buffet.



Centara Grand West Sands Resorts and Villas Phuket has completed the final stages of an additional 96 rooms. The project which is due to finish its second phase in Oct 2012 before ending the third phase the same time in 2013 will see all 784 rooms complete. The massive resort features its own waterpark offering 12 waterslides along with a huge "superbowl" slide and 335 metre lazy river.



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Brisbane Booms

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1st Summit PNG hotel

PREFERRED Hotel Group's Summit Hotels and Resorts brand has expanded into Papua New Guinea, with the addition of the 161-room Grand Papua Hotel in Port Moresby - the capital's first new build hotel in over 20 years.

Anantara Phangan Is.

ANANTARA has added the Anantara Rasananda Koh Phangan Villa Resort and Spa in Thailand to its portfolio. The property offers 44 private pool suites and villas, Dine By Design and an Anantara Spa, as well as wifi throughout the resort, a gift shop and gym.

Sabre Concierge deal

SABRE Travel Network has renewed its contract with Concierge Travel Group for a further five years, strengthening an "almost decade long relationship with the company".

MD clarification

MONEYDIRECT has not ceased operations as yet (**TD** yest) and until customers receive a formal letter of termination from Moneydirect giving 60 days notice that their account will be closed, it is business as usual.

Costa US ceo to go

COSTA Cruises North America has announced the retirement of its president and CEO Maurice Zarmati, effective 30 Nov. Ruben Perez has been appointed as General Manager of Costa North America.

WIN A HOLIDAY FOR TWO TO HAWAII



Over the next two weeks, **Travel Daily** is giving one lucky reader the chance to win a trip of a lifetime to Hawaii, valued at almost \$8,000, courtesy of **Hawaiian Airlines, Waikoloa Beach Marriott Resort & Spa** and **Paul Mitchell**.

This fantastic prize includes return economy airfares from Sydney to the Big Island (Kona) via Honolulu with Hawaiian Airlines; four-night stay in contemporary, oceanview accommodation complimented by a private *lanai* (balcony) and a year-long supply of the exclusive Awapuhi shampoo & rinse. All you need to do to be in the running to win this stunning prize and be the envy of your office colleagues is to answer all 10 questions featured in **TD** in the next two weeks, the final question being on Friday 18th Nov.

Q.8: Name the 10 US Mainland destinations served by Hawaiian Airlines

Email your answers each day to: hawaiicomp@traveldaily.com.au
Hint! Click [here](#)
Plus, a daily prize of the Paul Mitchell Awapuhi shampoo & rinse for the first correct entry received. Congratulations to yesterday's lucky winner, **Kelly Toohey** from **The Travel Corporation**.



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Please note, only successful applicants will be contacted – so sell yourself to us we want to know "why you?"

Applicants must be Australian residents or hold an unrestricted working visa for Australia.

An unconventional evening

LAST night the Sydney Convention and Exhibition Centre showcased its events, food and wine and cultural expertise at its second annual "Unconventional Dinner".

Guests enjoyed a sumptuous repast of amazing culinary creations from executive chef Uwe Habermehl, in an amazing setting themed "Fire and Ice".

The centre's ceo Ton van Amerongen said the ongoing development of Sydney was seeing Darling Harbour develop as the city's "market square" and the SCEC was continuing its mission of showcasing excellence in events.



Van Amerongen is pictured above with the curator of the centre's stunning artworks, sculptor Stephen Coburn.

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Massive Qatar Airways Airbus order

QATAR Airways yesterday placed a \$6.5 billion order for a fleet of 50 A320neos and five A380s with aircraft manufacturer Airbus, signing the deal at the Dubai Air

Show in the UAE. The deal with the Doha-based carrier includes options for a further 30 A320neos and three additional superjumbos.

Corporate Travel Consultants Perth City

At FCm, we believe the success of our company depends on the success of our people. We're currently looking for dedicated **Corporate Travel Consultants** to join our expanding Perth teams.

Whether you have already have a background in Corporate Travel, or are a Retail Travel Consultant looking to take the next step in your career, FCm Travel Solutions will provide you with the ideal environment to excel in the industry.

FCm Travel Solutions offer a market leading salary and a fantastic benefits package. Join FCm Travel Solutions today to take your career to the next level!

<http://applynow.com.au/jobF147094>



Alice suffering from Tiger's withdrawal

NORTHERN Territory Airports confirmed yesterday at the AAA Conference that tourism to Alice Springs has been "doing it pretty tough", since the withdrawal of Tiger Airways services in Jul.

Jim Parashos did however say that Darwin Airport has benefited from the resources industry, with Airnorth opening up sectors "never dreamed of" in the past year to Port Hedland & Karratha, aimed at the FIFO market.

Elite specialists

ELITE Resorts of Asia Pacific has teamed with Lightfoot Travel to introduce Elite Travel Consultancy, further extending the firm's marketing and distribution reach.

The partnerships will see ETC offer personalised holiday and management at the group's collection of 80 properties in the Asia-Pacific region, which includes Australia, New Zealand, Brunei, China, Fiji, Bali, Malaysia, India, Japan, Thailand & the Maldives.



Wednesday 16th Nov 2011

TT capacity boost

TIGER Airways Australia today confirmed it had received approval from CASA to increase flights from 22 to 32 per day.

The carrier said it would shortly roll out a new flight schedule including an extra daily flight from Melbourne to Perth, the Gold Coast and Brisbane, as well as up to two extra daily return Melbourne-Sydney flights.

Park Hyatt Sydney art

WHEN Park Hyatt Sydney opens in Dec it will feature a collection of commissioned Australiana art pieces, including paintings, photographs and sculptures.

The artists involved incl Bruce Armstrong, G.W. Bot, Robert Bridgewater, Robert Billington and Julia Silvester.

CLIENT RELATIONSHIP MANAGER

Due to ongoing strong growth we are looking to appoint a new client relationship manager. Your role will be to strengthen relationships with our existing advertising partners as well as to grow new business. You will be responsible for managing a small team as well as meeting targets for existing and new publications.

Requirements:

- Excellent communication skills.
- Travel industry experience.
- Ability to work to deadlines.
- Willing to engage with and cultivate new contacts.
- Knowledge of desktop publishing.
- Friendly and outgoing.
- Sales experience is an advantage.

The position is based in our office in Epping, NSW. An attractive salary package is on offer including a company vehicle. Join the fun and friendly team at the travel industry's leading publication.

Applications in writing to jobs@traveldaily.com.au
by Fri 23rd November 2011.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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**IT'S BEGINNING TO LOOK A LOT LIKE XMAS
WHOLESALE TRAVEL CONSULTANT
SYDNEY - SALARY PACKAGE TO \$52,000**

Join this incredibly successful travel wholesale company and make 2012 a year to remember! If you have at least 2 years experience as a travel consultant either wholesale or retail and excellent customer service skills - this is the role for you. Excellent salary, great training and development opportunities as well as top educational and travel benefits. Work for a company where you are never a number and where your true potential will be recognized and realised!!

**ALL ABOARD CRUISE ROLES GALORE
CRUISE CONSULTANTS**

SYDNEY - SALARY PACKAGES TO \$58,000

The cruise season has begun and as predicted it is going to be the best on record. We have cruise lines, wholesale cruise agents and boutique cruise agents all over Sydney requiring specialized cruise agents to join them now. Move into a specialist role of one of the industry's fastest growing areas and be rewarded with excellent salaries and your chance to specialize in your passion

**DO YOU HAVE THE GIFT OF THE GAB?
RESERVATIONS TRAVEL CONSULTANTS x 3**

MELBOURNE (INNER) - SALARY PACKAGE TO \$60K+ (OTE)

This specialist travel wholesaler is currently seeking dedicated reservations consultant to join their growing team, selling tailor-made holiday packages to some of the most exciting destinations throughout the world! If you would prefer to sell a once in a lifetime experience rather than a quick holiday package, this is your ideal role. Great working hours & the career advancement opportunities are in abundance.

**RARE BACK OFFICE ROLE ON OFFER
TRAVEL BOOKKEEPER**

MELBOURNE (INNER SE) - SALARY PACKAGE TO \$55K

Are you an experienced travel professional looking to take a step behind the scenes? This wholesale/retail travel company is currently seeking a highly competent bookkeeper to attend to all finance and administrative duties. Working Monday to Friday business hours, you will be proficient in Crosscheck, have impeccable attention to detail & solid accounting skills. Part time applicants will be considered.

AS RARE AS HEN'S TEETH

EXECUTIVE LEISURE TRAVEL CONSULTANT

PERTH (INNER) - SALARY PACKAGE TO \$64K (INCL BONUSSES)

We currently have a rare opportunity for a senior leisure consulting looking to take on an executive leisure role in a professional corporate travel agency. Assisting executive level clients with high end leisure enquiry, together with many repeat & referral clients, you will possess impeccable service skills & attention to detail. Monday to Friday hours only. Sensational benefits on offer. Office environment.

OUT DO YOURSELF WITH THIS FAB ROLE

WHOLESALE TRAVEL CONSULTANT

PERTH (CITY) - SALARY PACKAGE TO \$70K+ (OTE)

Are you constantly asking yourself "why am I still in this job?" or telling yourself regularly you deserve more money for the effort you put in? Here is your chance to bag one of the highest paid wholesale travel roles in Australia. This in-house wholesaler will not only offer you job security, they will pay you the wage you deserve! In addition to this sensational salary package, you will have access to never-ending benefits.

START THE HOLIDAY SEASON WITH A BANG!

SENIOR TRAVEL CONSULTANT X 2 - *NEW STORE*

MACKAY - SALARY PACKAGE TO \$50K PKG

Come and be part of a brand new beginning! Located in the heart of Mackay, this yet to open store are looking for top notch consultants to join this iconic brand. Great clients to tap into, high base salary and generous benefits all await you. Min 18 months retail exp & proven sales essential.

Galileo/Crosscheck advantageous.

So come be part of the excitement today!

WOULD YOU LIKE SNOW WITH THAT?

TICKETING & PRODUCT SPECIALIST (SKI)

BRISBANE NORTH.SUBURBS - SALARY PACKAGE TO \$46K

Are you a fares & ticketing genius? Would you like to add a dash of product to your skills set? Love of all things snow? Here's your chance to combine your career and passion in one easy step. Our client is the leader in ski & snowboard adventure travel and is looking for an enthusiastic team member to jump behind the scenes to look after the fares & ticketing side of the business, as well as product. A great opportunity for a Galileo skilled consultant.



DO THE BENEFITS OF TEMPING APPEAL TO YOU?

TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

CANBERRA – ADMINISTRATION/TRAVEL TEMP ASAP START – WEEKLY PAY BEFORE XMAS.

CANBERRA CITY – HOURLY RATE + SUPER + REWARDS

Are you in between jobs or about to finish a contract and want to secure another travel temp role before Xmas? This is a fantastic 6 week assignment, starting ASAP until 30 December. You will enjoy this back office role where your duties include allocating e-mails, shuffling travel queues and daily reporting. Ideally you will come from a travel/admin background as your understanding of travel jargon and terminology is necessary for this role. A basic knowledge of Amadeus is preferred.

CALYPSO TRAINED GEMS x 2! - RESERVATIONS WORK FOR ONE OF THE BEST IN THE TRAVEL BIZ!

INNER SYDNEY – HOURLY RATE + 9% SUPER.

Calling all passionate wholesalers! This is not just any Temp role! A fun opportunity is now available for retail or wholesale travel agents to secure a top Temp role where FREE training and GDS conversion will be provided. You will play an important part in this travel team selling worldwide travel packages and booking tailor-made itineraries. Street parking available and close to public transport. Apply now.

LOVE STH AMERICA? 4 MONTH TEMP CONTRACT TRAVEL CONSULTANTS X 2

MELBOURNE (INNER) – \$21.00 - \$25.00 PH + SUPER

Are you a retail travel consultant who LOVES selling South America? We have a fantastic 4 month travel temp position due to start early December. This large event company requires 2 x travel temps to assist in a large upcoming event. To be successful in this role you will have the ability to up-sell, think outside the square & offer advice to attendees wishing to extend their travel while in South America. APPLY NOW!

ARE YOU CALYPSO TRAINED? WHOLESALE RESERVATIONS

PERTH (CBD) – \$21.00 - \$25.00 PH + SUPER

Are you Calypso trained? We have a fantastic 4 month contract due to start in December and run until at least April 2012! Work for one of Australia's leading Wholesalers in a reservations role using Calypso, Located in Perth's CBD this is one role you don't want to miss. If you have experience using Calypso in a wholesale capacity and are looking at securing a long term contract then apply today!

GALILEO GURUS NEEDED TRAVEL CONSULTANTS

BRISBANE CBD & SUBURBS – UP TO \$25/HR + SUPER

Are you an experienced retail travel consultant with strong Galileo skills? Want some flexibility this summer? Then why not become a travel temp with AA. We currently have a number of assignments around Brisbane for GALILEO consultants. From corporate to retail travel there is an assignment for you. Whether it is one day a week to full time hours – take your pick. A top hourly rate will be on offer plus many more sensational benefits.

JUMP BEHIND THE SCENES WHOLESALE TRAVEL TEMPS

BRISBANE CBD – TOP HOURLY RATE

Have native calypso skills? Love wholesale travel? If so, we have assignments for you starting ASAP. Working in domestic and international teams you will enjoy a fast paced environment and love working in these fun & friendly teams. Temp to Perm opportunities may also be on offer for the right person. All you need is min 18 months travel consulting experience and strong NATIVE CALYPSO skills. Apply today and start work tomorrow.

WANT TO JOIN THE BEST TEMPS TEAM IN TOWN?

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Ben Carnegie

Corporate Account Manager

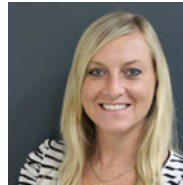
An innovative Multinational Corporate Travel Management company is seeking a Corporate Account Manager to join their team to manage a portfolio of existing small to medium accounts. Previous experience in corporate travel consulting is highly regarded as is experience in a similar position in account management. You will be the 'glue' between company and client.

► **Great launch pad for future senior roles**

► Sydney CBD

► Salary up to \$60K + super + incentives

Click here for more details or call Ben.



Liz Vibert

Operations Manager - Cruise

This is a newly created position and as the Operations Manager you will drive, support, mentor & develop a team of consultants. Your main focus will be to take responsibility for the growth and development of the operational

division of this new cruise operator. You will need a proven ability to develop & implement new procedures and processes.

► Focus on the big picture in this exciting new role!

► Sydney

► **Salary up to \$100K + super**

Click here for more details or call Liz.

Reservations Team Manager - Adventure

This client is an adventure wholesaler with a great range of products across the globe. Specialists in adventure tourism, they offer unique tour packages that are off the beaten track. Major destinations include: Africa, Egypt, South America, Canada, Alaska, The Antarctic, The Arctic, Bhutan & India. As Reservations Team Manager all matters involving the Reservations team will come under your responsibility.

► **Personal travel to Africa highly regarded**

► Located in South Melbourne

► Salary to \$55K +super

Click here for more details or call Ben.

Cruise Consultants - Perth & Sydney

We have a great opportunity for individuals looking to take that next step within their travel career. If you are working with a retail or wholesale organisation within reservations and preferably have some cruise experience, then we want to hear from you! You will be joining a well established travel company, working within a busy but friendly team and dealing with enquiries for all worldwide cruises. Also booking flights, tours & transfers.

► **A major CRS along with Calypso an advantage**

► Located in Sydney or Perth

► Salary to \$42K+ super + incentives

Click here for more details or call Liz.



Kristi Gomm

Domestic Corporate Travel Cons

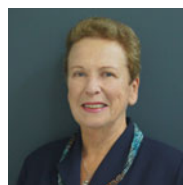
Make the most of your Christmas holidays with a January start! Boutique travel agency seeks an experienced, motivated, switched on person to handle all the domestic and trans Tasman corporate itineraries in the office. You will be working in the Corporate section of the office alongside the Office Manager. Galileo or Cross Check an advantage.

► **Apply today for a January 2012 start!**

► Sydney CBD

► Salary \$40K + super + incentives neg.

Click here for more details or call Kristi.



Sandra Chiles

Online Customer Service - Night Shift

Work 7 nights on then have the next 7 off! Established, expanding Online company servicing clients direct - no face to face! They are seeking a service driven individual to join their dynamic team. You will be working with

an online booking tool, servicing calls & emails from the public and travel agents. Extensive international product knowledge is essential.

► **Have half the year off!**

► Working hours 11pm - 8am, Sydney CBD

► Salary up to \$46K package

Click here for more details or call Sandra.

As the first travel recruitment specialist in Australia we know the travel job market better than anyone, call us to discuss your career path.