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Travel Daily
 First with the news

Thursday 17th November 2011

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Dreamliner video

TRAVEL Daily TV has produced another exclusive video, this time highlighting an interview with Jetstar ceo Bruce Buchanan in conjunction with the visit of the Boeing 787 to Sydney (**TD** yest). Buchanan says the new aircraft will begin operating for Jetstar in 2013 on existing routes, from bases both within Australia as well as in Singapore. To view, click on the  logo at right or see traveldaily.com.au/videos.

Qatar to launch Perth route

QATAR Airways has overlooked Sydney as its next Australian gateway, confirming overnight it plans to add Perth to its global network of destinations in 2012. The WA-capital was named as one of seven new destinations by the carrier's ceo Akbar Al Baker, as part of an "unprecedented rate to further strengthen what is truly a global network airline." Announcing Australia as one region of expansion focus while at the Dubai Air Show, Al Baker said it was Qatar Airways' mission

to operate to "key business and leisure destinations" that were "underserved markets where others dare not venture into." Qatar Airways has been flying to Melbourne for close to two years now, with Perth becoming the Doha-based carriers second port. Interestingly there was however no mention of Sydney as a future gateway - a hub that was flagged by QR originally as its next Australian hub.

Other new QR ports joining Perth include Helsinki (Finland) (**TD** 07 Oct), Zagreb (Croatia), Gassim (Saudi Arabia), Zanzibar (Tanzania), Kigali (Rwanda) and Mombasa (Kenya). This week, Qatar Airways made a \$6.5 billion order with Airbus for a fleet of 50 A320neos and five A380 double-decker jumbos, along with options for a further 30 neos & three A380s (**TD** yest).

Velocity/Westfield

VIRGIN Australia's *Velocity* loyalty scheme is set to next week launch a new partnership with the www.westfield.com.au online shopping mall operated by retailing giant Westfield.

Nine pages of news

TD has nine pages of news today, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Rydges Hotels & Resorts

Rydges mates rates

RYDGES Hotels & Resorts has industry discounts of up to 30% off Best Available rates at hotels in Australia - see last page for info.

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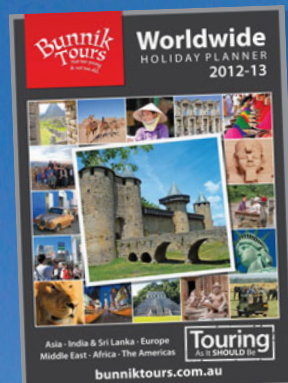
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Win movie tickets

TODAY TD readers have the opportunity to win tickets to a 30 Nov Sydney preview screening of the new film *Jack and Jill*, starring Adam Sandler and Katie Holmes. The tickets are being provided courtesy of Royal Caribbean, with double passes up for grabs to the first ten **TD** readers to answer: *Which is the largest cruise ship in the world that 'Jack & Jill' was filmed onboard?* Answers asap by email to rci@traveldaily.com.au.

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Hahn Air

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Hawaiian to New York

HAWAIIAN Airlines will launch a new daily Honolulu-New York JFK return service from 04 Jun, the carrier's first route beyond the North American West Coast.

HA will operate the only non-stop route between the two US cities using one of its new 294-seat Airbus A330-200 aircraft.

Flight 50 ('Hawaiian 5-0') leaves HNL at 3:05pm and arrives into JFK at 6:55am the next morning.

Passengers from Sydney will be able to connect to the New York service in Honolulu via flight HA452, at the same time clearing US Customs, avoiding Los Angeles as an entry point.

The return service will permit passengers a stopover in Hawaii.

Mirvac review ongoing

MIRVAC today confirmed that the "strength and quality" of responses to the strategic review of its hotel business "resulted in selected parties being invited to more fully detail their proposals".

The company said the process was still under way, with the market to be updated further once an outcome is known.

TripAdvisor holiday homes

FAIRFAX-owned Stayz has today announced a partnership with Expedia's TripAdvisor, which will see the integration of Stayz Group listings on TripAdvisor.

Stayz currently has more than 40,000 holiday property listings across Australia online, and the deal will also see this expand to offer a "selection of international properties" as well.

Stayz said the partnership will give Australian holiday rental property owners and managers exposure to the TripAdvisor community of "more than 50 million unique monthly visitors from around the world".

Fairfax Media Marketplaces gm Anton Stanish said the move

would continue to grow the popularity of holiday rentals around the world, which offer "space, privacy and value for money, particularly for families".

Christine Petersen, president of TripAdvisor for Business, said the Stayz deal would bring Australian holiday rentals to the TripAdvisor community.

"This partnership is part of our wider goal to fulfill evolving traveller needs and offer them the best listings from partners who are experts in their respective markets," she said.

FC joins ATEC

FLIGHT Centre has joined the Australian Tourism Export Council in the "distributor" category of online operators.

Other new members, in the supplier category, include Fraser Suites Sydney, Experience Tasmania Coaches and Northern Territory Indigenous Tours.

Village expansion

VILLAGE Roadshow is continuing to explore options for "organic growth," including the expansion of its theme park operations both locally and internationally.

The company is working on the launch of Wet'n'Wild Sydney, while chairman Robert Kirby told the company's AGM that "we continue to make very good progress to build and operate a world class theme park in China".

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STA closes branches

STA Travel has shut down two of its branch agencies in Hobart, Tas and Rockingham WA, according to an update from the Travel Compensation Fund today.

Other voluntary terminations include Echo Beach Travel (ABN 42 043 377 899) in Deagon Qld and Travelscene Deer Park Vic (ABN 21 141 102 141) which has ceased trading as a travel agent.

New Movie World ride

WARNER Brothers Movie World on the Gold Coast has announced that its new Green Lantern roller coaster will open next month.

The ride, with the steepest drop in the Southern Hemisphere, will reach speeds of up to 66km/h and G-forces of 3.5Gs on its hairpin bends, along with a "crazy inverted spin," according to the theme park's gm Bob White.

Hong Kong Airlines business class to LGW

HONG Kong Airlines has announced a new daily "club class" service between Hong Kong and London Gatwick Airport with the operation to utilise three brand new A330-200s configured with just 116 seats.

The two-cabin arrangement will include 34 'Club Premier' seats with 1-2-1 fully flat beds, while 'Club Classic' will feature 82 cradle seats in a 2-2-2 configuration.

All cabins will be equipped with wi-fi internet, on-demand audio/video and high definition screens.

Flight HX875 will depart HKG at 11.50pm, arriving in London the following day at 5.55am while the return flight departs Gatwick at 9.30am, arriving in HKG 6.05pm.

Sabre notifications

SABRE Pacific has announced the debut of Travel Notifications, a new service which enables travellers to receive up-to-the-moment information on their trip via SMS or email.

Agencies can register their clients for the service, with the messaging system then sending trip reminders with links to check-in, as well as flight notifications and details of any delays, gate changes and cancellations.

"All agents have to do is opt their travellers in when booking in the Sabre Red Workspace," said gm sales Carl Frier.

Trip Reminders and Flight Notifications can be sent in six different languages.



INSURANCE firm Allianz has announced the introduction of new "Space Travel Insurance," with policies set to be issued from next year - coinciding with the debut of commercial spaceflights operated by Richard Branson's new Virgin Galactic suborbital operation.

An Allianz spokesperson in Germany said that prices are expected to start at around \$700 for cancellation cover but could range up to \$10,000 if other options are included.

"We are looking into space tourism as a new market for the next generation of travellers," he said.

THIS should definitely help rebuild Japanese tourism.

Snack enthusiasts in the town of Kioroshi, east of Tokyo have set the record for the world's biggest ever rice cracker - a giant 1.6m diameter crunchy delight.

The move was the culmination of a campaign by the aptly named World's Largest Rice Cracker Committee, which failed to get into the Guinness World Records last month after creating a snack which fell 3cm short.

15kg of powdered rice was used to create the dough, before baking it on an open fire.

Once the feat was verified the soy-flavoured delight was broken up and distributed to delighted townsfolk.

alliances specialist- 12 month contract

Sydney based

Virgin Australia is again changing the face of Australian Aviation during 2011 with our Game Change Program doing for corporate travellers what we did for leisure travellers ten years ago. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand and to become a part of this dynamic company.

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The successful candidate will have a broad knowledge of Virgin Australia and its business model and of full service airlines, their business models and airline reservation systems. Crucial to this role is a high cultural intelligence and the ability to interact well with the management of carriers, both locally and overseas. Your innovative approach to partnerships, proven negotiation and networking skills, exceptional attention to detail, resilience and persistence will see you thrive in this dynamic, autonomous, high value add role.

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Hahn Air expands x3

HAHN Air has added Togo, Central Africa-based ASky Airlines (KP), Vieques Air Link (V4) from Puerto Rico and Ukranian carrier South Airlines (YG) to its ever-growing e-ticketing platform.

Vibe Summer package

VIBE Hotels are bringing back their Vibe towel giveaway this summer due to popular demand.

To qualify for the free towel per package, all guests need to do is book a minimum of two-nights accom at any Vibe property between 16 Dec and 29 Jan.

Packages also includes free breakfast for two.

Real Gap ranger course

REAL Gap Experience has rolled out a new South Africa Game Ranger Course for school leavers providing wildlife ranger training and accreditation.

The course is run over an eight week period and is priced from \$4,999pp - see realgap.com.au.

FJ signs with Menzies

AIR Pacific has re-contracted Menzies Aviation to provide its ground operations in Sydney, Melbourne & Brisbane for 5 years.

The change came into effect yesterday in Sydney and Brisbane (from tomorrow in Melbourne), and sees FJ distance itself from Qantas who previously provided its ground handling services.

FJ's check-in counters remain the same at each airport.

50,000 P&O fans

P&O Cruises says it's more than doubled its Facebook fans from 12 months ago, cracking the 50,000 'friend' mark recently.

The cruise line said passengers have taken a liking to its 'check in' feature available via Facebook at each port visited, and keeping updated about their voyage prior to and post-cruise using the page.

AA/LAN Ecuador pact

AMERICAN Airlines and LAN Ecuador are seeking to codeshare between points including Miami and Guayaquil & Quito, and New York and Guayaquil.

The carriers also want to code-share between the Ecuadorian gateways and four cities, and from the US gateways to 14 US destinations.

AJT explores Bangkok



ABOVE: Tasmania's Andrew Jones Travel took seven travel consultants on a whirlwind tour of Bangkok recently.

Highlights of the famil included a visit to the Grand Palace, the Temple of the Reclining Buddha and the Sirocco Bar, plus there was plenty of time for shopping.

The group flew with Thai Airways International and stayed at the Shangri-La Hotel and the new Anantara Bangkok Riverside Resort and Spa.

Pictured here at Anantara's first city hotel from left with Anantara Bangkok Riverside Resort & Spa's Marie Julen, are Andrew Jones Travel's: Ashlee Viro, Emma Rodgers, Anne Shipp, Susan Mathew, Richard Kemp, Nathan Darke and Catherine Einoder.

Trump Toronto in Jan

TRUMP International will open its newest property in Canada in Jan 2012, the 261-room Trump International Hotel & Tower Toronto, spread over 65 storeys.

Supplier Updates

WELCOME to Supplier Updates, Travel Daily's new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

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Hertz/BRW relay racers



ABOVE: The Hertz and BRW inaugural Corporate Relay Run lured 14 groups last week, who competed in a fun run around Albert Park in Melbourne.

A total of 659 corporate and travel staff competed in the event, coordinated by Hertz Finance Business Partner Toby McHenry.

Afterwards participants and their families celebrated together with music, entertainment, food and wine and lots of fireworks.

Pictured above are the members of the Hertz Relay Team along with a Hertz vehicle which was on display at the event.

CO Lagos inaugural

CONTINENTAL Airlines has commenced nonstop services between Texas and Nigeria, with 777 flights from Houston to Lagos debuting yesterday.

DNSW restructure

DESTINATION NSW ceo Sandra Chipcase says she will reveal a shake-up to the team structures of the organisation as it sets out to double the economic input of tourism to the state.

DNSW is comprised of Tourism, the Major Events, the Homebush Motor Racing Authority, and supports Business Events Sydney.

"I hope to share new plans and team structures with you in the New Year," Chipcase said in an open letter.

"But as I am sure you will appreciate, merging the former organisations, and evaluating current programs and plans and setting the new strategic direction is not a quick exercise," said the former MCVB chief.

A&K Antarctica brox

ABERCROMBIE & Kent has launched its new Antarctica brochure featuring over 150 trips across its private journeys and small ship cruising itineraries.

The company said its India, Orient and Europe; Latin America and Australia, New Zealand and Papua New Guinea brochures will also be released soon.

Volaris adds 44 A320s

MEXICAN low-cost carrier Volaris has placed an order for 44 Airbus A320 aircraft, including 30 of the new generation A320neo 'new engine option' variants.

The new planes will be delivered through to 2020.

Indochina adds Burma

TRAVEL Indochina has added Burma (Myanmar) to its portfolio of Handmade Holidays, with the new destination to feature in the new Thailand brochure.

Sample itineraries have been added including the nine day Burma Discovery and 13 day Burma Experience with accom, touring options and special options through Yangon, Mandalay, Bagan and Inle Lake.

Whistler to open early

THE Canadian ski resort of Whistler Blackcomb is set to open tomorrow - six days ahead of schedule - after early snowfalls and forecasts of up to 35cm of the white stuff overnight along with ideal snowmaking conditions.

Blackcomb mountain will open as scheduled on 24 Nov.

DFAT on kidnapping

THE Dept of Foreign Affairs & Trade is warning travellers of an upsurge in the incidents of 'Express' & 'Virtual' kidnappings in foreign countries.

'Express kidnapping' is where travellers are forced to withdraw cash from ATMs, and 'virtual kidnapping' is when extortionists pose as law enforcement officials, and call a victim's families demanding payment to release an 'arrested' person.

"Victims who resist their attackers have been injured or killed," the Department warns.

BA Bangkok waiver

BRITISH Airways has extended the travel dates and changes to rebooking allowance for travel to Bangkok until 21 Nov 2011, as the Thai capital continues to deal with recent flooding.

Passengers may rebook on BA metal or BA codeshare flights on a QF operated flight up to 28 Nov.

Westin Xian opening

STARWOOD Hotels & Resorts has opening packages at The Westin Xian in China priced from RMB1,380+ (AU\$219) valid from its debut on 15 Dec to 30 Jun.

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AirAsia Indonesia

AIRASIA Indonesia has launched a new "state of the art eco-friendly terminal" at Jakarta's Soekarno Hatta Airport, from which it will operate its int'l flights.

WIN A HOLIDAY FOR TWO TO HAWAII



Over the next two weeks, *Travel Daily* is giving one lucky reader the chance to win a trip of a lifetime to Hawaii, valued at almost \$8,000, courtesy of **Hawaiian Airlines, Waikoloa Beach Marriott Resort & Spa and Paul Mitchell.**

This fantastic prize includes return economy airfares from Sydney to the Big Island (Kona) via Honolulu with Hawaiian Airlines; four-night stay in contemporary, oceanview accommodation complimented by a private *lanai* (balcony) and a year-long supply of the exclusive Awapuhi shampoo & rinse.

All you need to do to be in the running to win this stunning prize and be the envy of your office colleagues is to answer all 10 questions featured in *TD* in the next two weeks, the final question being on Friday 18th Nov.

Q.9: What Awapuhi Wild Ginger by Paul Mitchell product would you use to get beach-babe texture this summer?

Email your answers each day to: hawaiicomp@traveldaily.com.au

Hint! Click [here](#)

Plus, a daily prize of the Paul Mitchell Awapuhi shampoo & rinse for the first correct entry received. Congratulations to yesterday's lucky winner, **Kendra Ainsworth** from **Travelscene on Crown.**

[CLICK HERE FOR TERMS & CONDITIONS](#)



Bench Kenyan first

BENCH International is planning to introduce safari itineraries into Kenya's new Laikipia National Park by the middle of next year.

The new park was inaugurated last week and covers 6900 hectares which are populated with black rhino, elephant herds and the endangered Grevy's zebra.

Paul Gauguin special

LUXURY Tahiti cruise operator Paul Gauguin Cruises is offering a seven night escape package from \$3637 including return economy fares with QF/TN ex Australia and seven nights aboard the 322-guest *m/s Paul Gauguin* visiting Papeete, Raiatea, Taha'a, Bora Bora and Moorea - 1800 251 174.

virgin atlantic

NATIONAL ACCOUNT MANAGER

Virgin Atlantic Airways is looking for a dynamic National Account Manager to join our Sales team in Sydney We are recruiting for a full time position.

We are looking for a passionate and enthusiastic person with national account experience to join our team.

This position is responsible for developing business with National preferred travel partners as well as Corporate and Government business.

Minimum 5 years' experience in a similar role will be an advantage.

Expressions of interest should be put forward by Friday 25th November 2011 to maria.lopez@fly.virgin.com

If you are not responded to within 2 weeks of applying, please assume you have been unsuccessful.

MICE to the Cook Islands



COOK Islands Tourism hosted its first Meeting Incentive Conference and Events (MICE) showcase last night in Sydney.

Kerryn Cook, MD of the Australian office told *TD* the region has been catering to the weddings, incentives and events market for many years but are "serious now" to attract more Australian groups.

"We are excited about the MICE market" as Rarotonga and Aitutaki are destinations that can offer a fresh and unique opportunity for large groups.

"We are a one stop shop" said Richard from The Rarotongan and The Sanctuary in Rarotonga, adding: "when selling groups you want it to be easy".

Most hotels and boutique

resorts in Aitutaki and Rarotonga can offer facilities and activities for team building exercises including Olympics, the Amazing Race, lunch in the lagoon, homestead dinners, 4WD tours and much more.

Alana Eli from DMCK/Rarotours said "niche special groups" are being targeted in the Australian market as "we are not trying to compete with the Fiji or Queensland market".

Instead the company is "trying to develop into sporting events" including the Round Rarotonga Road Race in Sep and Squash and Tennis events year round.

Kerryn Cook is pictured above with some of the cultural dancers last night at the Sydney Aquarium.

STA Travel Academic Consultant - ANU



Are you an experienced Travel Consultant? Tired of working weekends? STA Travel's Australian National University branch has an opening for an Academic Consultant who will primarily service the needs of the University staff. This mostly involves organizing flights and accommodation for the University staff to attend conferences, functions and research trips both domestically and internationally. Before you know it, you'll be making bookings to the remotest parts of the world.

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Bow-wow - an iPad!



ABOVE: Cathryn Barwell from Greyhound Australia is very excited after being awarded an Apple iPad2 courtesy of Travelport for being the major winner of the GDS firm's recent hotel booking incentive. Barwell is pictured receiving her coveted gadget from Graham Whyte, Travelport's Queensland Account Executive.

Today's Daily Escape

QANTAS Holidays is continuing its rolling 72-hour sales campaigns, with the launch today of special packages to Bali priced from just \$489 for four nights plus flights ex PER. Also currently on sale are packages to the Philippines and Viva! Holidays USA deals starting at \$1456 for five nights incl V Australia airfares ex MEL.

Albatross slams "definite departures"

ALBATROSS Tours is continuing its push on guaranteed departures, launching an aggressive public relations campaign over cancelled trips by other operators when they don't reach viable numbers.

"To encourage bookings and gain the trust of travellers, a growing number of tour operators are skirting around this issue by offering 'Definite Departures,'" said Albatross md Euan Landsborough.

"As reassuring as this sounds, only a limited percentage of their overall departures attract this apparent 'guarantee' and even those 'definite' departures are by no means certain," he said, citing fine print which allows these operators to cancel a tour "at the drop of a hat".

He contrasted these policies with Albatross' 'Guaranteed Group Departures' which help both travellers and industry suppliers by providing certainty.

"Albatross is unusual within the industry as we're prepared to underwrite tours at a loss...we'd rather do this than disappoint not only travellers, but suppliers, agents and hotels too".

AA, JAL HNL lounge

AMERICAN Airlines and Japan Airlines have announced the joint operation of JAL's Sakura Lounge at Honolulu International Airport.

The colocation is the first joint lounge since the airlines became joint business partners last year, and will see the closure of AA's existing Admiral's Club at HNL.



Industry Appointments



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WELCOME to Industry Appointments, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

The Board of **Tourism Accommodation Australia** in NSW has appointed three new directors including **Michael Bourne**, GM Hilton Sydney; **Brian McHenry**, Group GM Lilianfels Blue Mountains Resort and Spa and **Ruwan Peiris**, Regional General Manager NSW for Mirvac Hotels and Resorts.

Maurice Zarmati will remain as senior consultant on **Costa Cruises North America** worldwide sales, marketing and passenger-traffic initiatives following his retirement as president & CEO of Costa Cruises, from 30 Nov. **Ruben Perez** will take on the role of General Manager Costa North America and will report directly to Costa headquarters in Genoa.

Hertz Australia has announced Monique Conheady as its new Marketing Business Partner, Australia and New Zealand.

InterContinental Hotels Group has welcomed **Mitchell Turner** to the role of Senior Guest Experience Manager for the front office as well as Food and Beverage Services at Holiday Inn Old Sydney. He has moved from his current position at Reception Manager at InterContinental London Park Lane.

London City Airport has announced that **Richard Gooding** is about to step down as its Chief Executive after 15 years and join the Board as a non-executive director. CEO of Dublin Airport Authority, **Declan Collier** will take over Gooding's role in early 2012.

Amanda Gaudion has accepted the position of senior business development manager with **Outrigger Hotels and Resorts**, based in the Gold Coast offices.

Bram Newbold has been appointed as **Seashells Hospitality Groups'** General Manager.

Aurora Expeditions has welcomed **Amanda Till** as its new Expeditions Executive. She will be responsible for the recruitment, training and development of Expedition staff.

Frank Levey has moved to **Queensland Rail Travel** as its Business Development Executive from his previous role as State Sales Manager QLD for Insight Vacations.

Alan Wichert has been appointed as Executive Chef at the **Eastin Grand Sathorn** in Bangkok, when the hotel opens in Jan 2012.

Travel Agency Manager

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To apply please submit a cover letter and CV to dennis@bunniktours.com.au

Applications close: Friday 25th November 2011

Bunnik Tours is one of Australia's most innovative and exciting travel companies by joining our retail team in South Melbourne.

- ✓ Lead a growing team
- ✓ Innovative range of in-house tours
- ✓ Family owned business

ADMINISTRATIVE ASSISTANT

Travel Daily is looking for an office assistant to work part time 9am-1pm five days per week. You will be assisting our team with a range of duties including reception, banking, post, accounts receivable, coordination and other administrative tasks.

The successful applicant will have a sound knowledge of Microsoft Office, good verbal and written communication skills and an outgoing friendly demanour.

The position is based in our office in Epping, NSW.

Applications in writing to jobs@traveldaily.com.au by Friday 23rd November 2011.



Amadeus easyJet deal

AMADEUS has renewed its distribution agreement with European low-cost carrier easyJet with the new deal including improved booking functionality.

The partnership started in 2007 when easyJet started targeting the corporate market, and now carries over 9 million business travellers each year.

"Now more agents and corporate travel buyers will be able to book with us...this deal recognises the important role that GDS systems and travel management companies play in the corporate travel market," said easyJet Director of Customer and Revenues, Catherine Lynn.

Amadeus said it's seeing strong growth in low-cost carrier bookings, with 70 LCCs now bookable via its system.

HAL drops Bermuda

HOLLAND America Cruises has announced a change to its Caribbean itineraries which will see it drop regular sailings to Bermuda after next year.

The 1350-passenger *Veendam* has operated seasonal roundtrip Bermuda cruises ex New York since 2010, but will reposition elsewhere in 2013 when "other destinations are being considered as part of our overall global deployment," the line said.

For more cruise industry news subscribe free to **Cruise Weekly** at www.cruiseweekly.com.au.

Fairmont Chengdu

FAIRMONT Hotels and Resorts has announced the addition of a new property in Chengdu, Sichuan Province in China.

The luxury hotel is scheduled to open in 2014 within Tianfu New Town, a new city centre which is home to finance and technology companies.

It will feature 375 rooms and 60 Fairmont Serviced Residences.

Business Events focus for TA



AROUND 70 corporate travel buyers from across the globe are visiting Australia at present as part of Tourism Australia's *Dreamtime* B2B trade marketing event focusing on the high-yield business tourism market.

At a function yesterday as part of the event, Tourism Australia md Andrew McEvoy highlighted the importance of growing business events as part of the 2020 Tourism Industry Potential which aims to double visitor spending over the next decade.

Attendees were treated to a fabulous lunch at the new Black restaurant at The Star, where md Sid Vaikunta highlighted the

hotel's \$100m multi-purpose convention facilities which can handle up to 3000 delegates.

Qantas is also a key supporter of *Dreamtime*, while the Sydney program is being hosted by Business Events Sydney, which welcomed the international buyers last night at a fabulous function in a private harbourside marquee.

Pictured above at The Star yesterday are, from left: Tourism Australia md Andrew McEvoy; The Star managing director Sid Vaikunta; Acting BESydney ceo Lyn Lewis-Smith; and Stephen Thompson, Qantas Airways mgr of global sales development.



Global Product Manager

JTB is an established international travel company with a strong presence in Australia. We pride ourselves on providing our customers with the best possible travel experience.

- An exciting brand new role
- Growth potential
- Competitive remuneration
- Sydney CBD office

We are currently looking for a manager, who will run a new team initially focusing on Asian destinations including China, Korea and Taiwan. The key responsibilities include developing small group tour products for East Asian countries and managing a team of 4 consultants.

To be successful in this role you must:

- have an extensive destination knowledge and have a solid experience in creating small group tour products for East Asian countries including China, Korea & Taiwan;
- be an energetic, self motivated and proactive;
- have an excellent presentation skills as well as communication skills;
- be an excellent leader who can inspire and motivate staff;
- have at least 3 years management experience; and
- be able to travel interstate/overseas, when required

Salary will be negotiated on experience.

If you are ready for a new exciting challenge and fit the criteria then please send your resume and cover letter to hr.au@jtbap.com

Applicants must be Australian Residents to be considered for this role.

CLIENT RELATIONSHIP MANAGER

Would you like to join Australia's favourite travel publication?

Travel Daily and its associated titles are looking to appoint a new client relationship manager. This is a key role within our organisation - not only will you be strengthening relationships with our existing advertising partners, you will be helping to grow new business as well as being an ambassador for us.

We are looking for a creative multi-skilled individual who can be involved with marketing and business development along with managing a small dedicated team.

Requirements:

- Excellent written and verbal communication skills.
- Travel industry experience.
- Ability to work to deadlines, with an eye for detail.
- Willing to engage with and cultivate new contacts.
- Friendly, well presented and outgoing.
- Knowledge of desktop publishing would be beneficial.
- Sales and marketing experience is an advantage.

The position is based in our office in Epping, NSW. An attractive salary package is on offer including a company vehicle. Join the fun and friendly team at the travel industry's leading stable of publications.

Applications in writing to jobs@traveldaily.com.au by Fri 23rd November 2011.

Wayne at home in Africa



ABOVE: Wayne Hamilton, marketing manager for The Africa Safari Co, was really in a home away from home during a recent South Africa famil - because the trip included an overnight stay at

Hamilton's Tented Camp in the midst of the Kruger National Park.

This group of Travellers Choice agents experienced the destination just before their recent Singapore conference, with highlights including the "final breaths of a buffalo after being taken down by two majestic male lions".

Pictured above back row from left: Ben, Lodge Manager; Viv, Vivs Travel Bug; Ockhart, Guide; Wayne, The Africa Safari Co.

Middle row: Natalie, Mansfield Travel and Cruise; Simone, Travel Bound and Cruise and Ian, Travel on Q.

Second row: Sue, Stoddard's Travel; Sue, Travel on Q; and front: Ralph, waiter and Sean from Stoddards Travel.

Hilton GC launch

HILTON Worldwide has officially launched its new Hilton Surfers Paradise, with the new flagship property described as "the first new upper upscale international hotel to be built on the Gold Coast in over 10 years," according to Hilton Worldwide Australasia vp of operations, Ashley Spencer.

Spencer signalled a strong focus on business tourism for the luxury property, with the return of business class flights to the Gold Coast courtesy of Virgin Australia likely to further stimulate the corporate sector in the region.



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Canada

Travel Daily
First with the news

Thursday 17th Nov 2011

Brisbane Opera event

WHOLESALERS are expected to offer packages to next year's Opera Australia season, which will see the organisation stage its first season in Brisbane for more than 20 years.

The popular Baz Lurhmann production of *A Midsummer Night's Dream* will be staged at the Queensland Performing Arts Centre 01-09 Jun, along with Mozart's *The Magic Flute* which will be on from 26 May-08 Jun.

See opera-australia.org.au.

Backroads repositions

BACK-ROADS Touring has introduced i-select menu options, culinary encounters and no early morning starts in its advertising material in a bid to reposition the brand to 'better reflect its offerings'.

The new I-Select menu allows travellers a choice on any included evening meals plus a glass of local wine, beer or cider.

Culinary encounters are a highlight of the new offerings, "as the local restaurants we visit are highlights in themselves, offering regional specialities or a fascinating historical story", according to md James Nathan.

Tours are also guaranteed not to start earlier than 8.30am and have no more than 16 pax.

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in travel vouchers with Qantas Holidays brochures

Using our extensive brochure range in 25 words or less, tell us where in the world you would go with **Qantas Holidays and a \$5,000 travel voucher?**

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PROMOTION PERIOD
1 NOV - 30 NOV 2011.



Holidays

Travel Daily
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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 428, West Ryde, NSW 1685
Phone: 1300 799 220 Fax: 1300 799 221

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Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:

CRUISE
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Advertising and Marketing: Lisa Maroun (Manager), Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
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Missing Critical Talent In Your Business?

Engage Top Candidates That Deliver!

Hot Jobs (Australia) - November 2011



Customer Care Online Travel Consultant - Brisbane

- ★ Do you love to give excellent customer care?
- ★ Do you like to deal with a variety of people?
- ★ This is a great chance to earn fantastic \$\$\$



This position is available for a short time as they are interviewing right now! And only the best need apply.

You will be dealing with consumers, consultants, suppliers and affiliates while responding to any client queries as in a helpdesk online capacity.

You also will be supported by a great team of people who do really love their job. The earning potential of this position is fantastically surprising. Having customer care, positive attitude and a can do work ethic is the key to being successful in securing an interview.

To find out more about these exciting roles in Brisbane.

Contact **Lucinda Coorey** T: 07 3221 9916
E: lucinda@tmsap.com or apply online

Travel Accountant, Sydney

- ★ Leading Corporate Travel Company
- ★ Friendly and outgoing office environment
- ★ Responsible for overall office/travel accounting

Our client, a leader in corporate travel is currently recruiting for a Travel Accountant to be responsible for the day to day account functions reporting into the General Manager Australia. You will manage day to day finance activity for 3 offices, reconcile credit card statements, wages for 2 offices, reconciling general and trust accounts, chase commission from suppliers etc. To be successful in this role you must have a travel account background. This is a great working environment, with office parking available.

Contact **Sally Frappe** T: 02 9231 6444 E: sally@tmsap.com.

Business Development Executive – Wholesale Travel - Sydney

- ★ Leading Travel Company
- ★ Continually Expanding Brand
- ★ Great Opportunity for Career Growth

An exciting and challenging role that has room to grow very quickly This is your chance to service Australia's favourite retailer! With the freedom to be out of the office and gain some real career progression. To find out more about this exciting opportunity contact TMS today.

Contact **Stacy Balderston** T: 02 9024 5555 E: stacy@tmsap.com.

Domestic Consultant – Brisbane

- ★ Do you like to make money?
- ★ Are you looking to work with a team of motivated consultants?
- ★ Do you love Australia?

A rare opportunity exists to join this leading company as a domestic wholesale reservations consultant. This much sort after position will see you booking exotic destinations throughout Australia and at the same time, being able to experience these destinations with the array of famils on offer. They believe that their consultants need to witness what they sell! You will be part of a vibrant team who love what they do and who are there for the long haul. Career progression opportunities are endless! To find out more about these exciting roles in Brisbane

Contact **Alex Sleba** T: 07 3221 9916 E: alex@tmsap.com or apply online.

Travel Consultant - Volunteer Product

- ★ Small Office - Fun working environment
- ★ Working with volunteers and working holiday makers
- ★ Make this role your own!! – Salary package up to \$50k

Our client, an expert in working holiday services, is looking for an experienced, well-travelled retail consultant to assist with inbound services for travellers as well as selling work programmes to destinations such as the UK, Ireland and USA.

Contact **Mehdi Spighi** T: 02 9231 6444 E: mehdi@tmsap.com or apply online.

Corporate Travel - Consultant

- ★ Work in the Sydney CBD District
- ★ Generous Salary Package \$\$\$55 PLUS PLUS
- ★ Global Travel Company

You will enjoy excellent career progression and the opportunity to travel. Your experience along with your passion for travelling, will ensure you are shortlisted, for this role. If you feel this role is for you, we look forward to hearing from you.!!!

Contact **Marie Anderson** T: 02 9231 6444 E: marie@tmsap.com.

Leisure Consultant, Perth

- ★ Leading travel management company
- ★ Great team with a great working environment
- ★ Salary pending experience

Our client is currently winning business, and are therefore looking at growing their teams. They are looking for a Leisure Consultant and a Corporate / Leisure Consultant. You will be working in a busy location, with a lot of repeat / VIP clients. The team you will be working with know how to have a good time, they all enjoy the working environment, and most of all the management team who all work closely together. My client pays well and will pay the right salary for the right candidate. To find out more about these 2 exciting roles in Perth

Contact **Sally Frappe** T: 02 9231 6444 E: sally@tmsap.com or apply online.

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GET A HEAD START ON THAT NEW ROLE FOR 2012 – SPEAK TO AA NOW

TAKE CHARGE OF SOMETHING NEW TRAVEL OPERATIONS MANAGER (WHOLESALE) SYDNEY – SALARY PACKAGE \$100K+

This meaty new role is now available as a result of expansion within this leading organization. As an Operations Manager for a new division all your skills and experience will be drawn upon to shape the future of the business. You'll need experience managing large teams, implementing procedures, budget control, good knowledge of wholesale & cruise product (essential) and have the drive to succeed with a growing Co.

ACCOUNT MANAGEMENT AT ITS FINEST CORPORATE ACCOUNT MANAGER /CLIENT RELATIONS PERTH – SALARY PACKAGE TO \$110k

Here is an exciting opportunity for an Account Manager to join this superb Perth Account Management team. Looking after a portfolio of corporate clients, you will nurture, develop and enhance the business needs of your clients with your ability to build strong relationships. Possessing high level business acumen you will have strong analytical skills and experience within the travel industry in a similar role.

MICE SALES – DRIVE GROWTH FOR BIG REWARDS BUSINESS DEVELOPMENT MANAGER - MICE SYDNEY & MELBOURNE – SALARY PACKAGE OTE \$90K++

If you have worked in Corporate Sales - ideally with a good understanding of Group & Event business - and you're motivated by finding & winning new business, move across to this leading travel company specializing in high end experiential events/incentives & conferences for VIP corporate clients. You must show the aptitude for taking complex briefs and delivering detailed tenders. Top communication essential.

YOUR STEPPING STONE TO CORPORATE SALES INSIDE SALES EXECUTIVE

SYDNEY – SALARY PACKAGE OTE \$60k ++ with commission
Are you an ambitious individual with proven selling skills and the ability to engage your customers with your ability to ask relevant, intelligent questions? If you're ready for a Sales role that will lead you to more senior BDM opportunities this is a rare opportunity with a leading Corporate agency that will offer training, rewards, and ongoing progression. You'll be a resilient and tenacious go-getter who wants to succeed.

THE ULTIMATE IN CONFERENCES & INCENTIVES OPERATIONS / EVENT MANAGERS

MELBOURNE & SYDNEY – SALARY PACKAGE OTE to \$100k
With these roles you will have the chance to drive service excellence and achieve business outcomes utilizing your long experience within the international conference & incentive market. Oversee the end-to-end processes across the Program Management team including systems, procedures and workflows. You'll be joining the leaders in their field and never look back. Highly attractive packages on offer.

HIT THE ROAD SELLING A GREAT PRODUCT INDUSTRY SALES BDM

SYDNEY – SALARY PACKAGE TO \$60K + benefits
If you're going to be in Sales you might as well have a beautiful product to take to market. Your agents will always welcome you as their Rep working for this fantastic wholesaler. You'll be managing a large territory in NSW, presenting at expos, info nights and conferences so you'll have top notch communication and presentation. Brilliant travel benefits and overseas trips come with this position.

CAN YOU DELIVER THE BEST IN LEADERSHIP? OPERATIONS MANAGER (CORPORATE /LEISURE) MELBOURNE - SALARY PACKAGE TO \$80k

Re-energize and manage this dynamic team of 8 consultants within a large business. You will be responsible for developing goals and objectives while striving to improve customer satisfaction and improving bottom line performance. With your strong skills in leisure travel management and client relations this role will use all of your management capabilities and give you the chance to have a positive impact on the business.

THIS AGENCY IS YOURS TO MANAGE SENIOR RETAIL TRAVEL MANAGER MELBOURNE - SALARY PACKAGE TO \$75k

Take a goal driven team and give them the tools to achieve greatness by coaching & development and establishing an environment where they can perform at the highest level. This senior leadership role will be responsible for focusing on sales and staff performance for this successful independent travel agency. This large business will see you doing a 50/50 split of consultancy and management duties.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR
Ph: 02 9231 1299

Linda Green
NSW & ACT
Ph: 02 9231 2825

Toni Francis
NSW & ACT
Ph: 02 9231 2825

Kathryn Heberton
VIC, SA, WA, QLD
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

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