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Travel Daily

First with the news

Friday 18th November 2011

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One year QF/SAA extension

THE International Air Services Commission has proposed a one year extension of the codeshare arrangements between Qantas and South African Airways on the South Africa route.

Qantas applied for renewal in Aug, requesting approval which would allow SAA to code share on its Sydney-Johannesburg services for a further five years.

In a draft determination issued yesterday, the IASC said that on the basis of information provided it considers that the current state of competition on the route is limited, that the arrangement provides a poor substitute for direct competition and the nature of the code share "does not

provide strong incentives to compete".

The IASC said that the failure of V Australia to sustain its South Africa flights from Melbourne has raised concerns about the impact that the code share is having on contestability, making it harder for any new entrant.

The one year renewal was seen as preferable to not approving the pact at all, because of the considerable disruption this would cause both to the airlines and their customers, the IASC said.

Under the draft approval, which is now subject to submissions by 24 Nov, QF and SAA must also operate a combined 14 weekly services on the route.

Ethiad MH FF pact

ETIHAD has today announced a global reciprocal frequent flyer agreement with Malaysia Airlines, allowing Etihad Guest and Enrich members to earn and burn miles on each other's networks.

EY also this week signed a 10 year deal with Panasonic Avionics for IFE and in-flight connectivity.

Virgin Westfield deal

FURTHER details are emerging of the new partnership between Virgin Australia's *Velocity* loyalty scheme and the online shop of retail giant Westfield (*TD* yest), with users of the site earning a launch rate of four Velocity points for every dollar spent at westfield.com.au up to 31 Dec.

Celebrity Interview!

TODAY TD features our latest celebrity interview, this time with TV hunk of spunk Daniel MacPherson who stars in Channel 7's *Wild Boys* which has its final episode this coming Sun.

See **page 8** for our exclusive interview along with a chance to win a double movie pass.

Renault specials

RENAULT Eurodrive is today promoting end of year deals, including a 21 day lease of a Dacia Sandero from just \$699 - see **page 12** for more information.

There's also an 'Upgrade Bonanza' for collections of Renault vehicles before 10 Jan 2012, offering free upgrades and 50% off delivery/return fees - details on **last page**.

Another great TD!

Travel Daily today has nine pages packed with news and photos, plus full pages: (**click**)

- AA Appointments
- JTG job ads
- Renault Dacia Deals
- Renault Upgrade Bonanza

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Friday 18th November 2011

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Travel Daily on location in Singapore

Today's issue of *TD* is coming to you from Singapore at the **Travelscene American Express Owners-Managers Conference**

350 delegates have converged at Marina Bay Sands in Singapore for the 2011 Travelscene American Express Owners-Managers Conference for the next two days.

This year's conference is themed 'Be the Difference', focusing on going the extra mile as a group, business and individually.

Along with presentations from suppliers & TSAX execs, delegates will hear an address from Jetset Travelworld ceo Peter Lacaze and AFTA ceo Jayson Westbury, with Channel Nine's Steve Jacobs acting as Master of Ceremonies.

Keynoted speakers include Dr Adam Fraser, Michael Ma, Peter FitzSimons and Mark Weston.

Tonight TSAX members will head to Sentosa Island where this year's top performers will be named in a gala cocktail event.

See Mon's *Travel Daily* for full coverage of the conference.

Tourism Australia golf drive

SIX iconic Australian golf courses are the backbone of a new partnership between the tourism and golf industries announced this morning by Tourism Australia.

'Great Golf Courses of Australia' is described as an "innovative marketing collaboration" which will see PGA Australia, TA and the various state tourism offices work together to tap "the tourism potential of a sport today worth \$3 billion annually to the Australian economy".

Initially the group will include the six Australian courses featured in the 'Top 100' compiled by *US Golf Magazine*: Kingston Heath and Royal Melbourne in Vic; South Australia's Royal Adelaide; New South Wales Golf Course in Sydney; and Barnbougle Dunes and Barnbougle Lost Farm in Tasmania.

Tourism Australia md Andrew McEvoy said the initiative would see the packaging and promotion of the best of Australia's courses.

"We definitely see an opportunity here to build golf into the holiday experience,

particularly by tapping into those overseas markets that love their golf, such as China, Korea and Japan," he said.

PGA ceo Brian Thorburn said the initial six courses in the group were likely to be just the start, with plans for subsequent phases to add other outstanding golf courses and experiences on offer here for both domestic and international golfing tourists.

Great Golf Courses of Australia director Liz Sattler, whose father Richard owns the Barnbougle courses in Tas, said Australia had the potential to establish itself as one of the world's leading golf destinations, but just relying on the quality offering isn't enough.

"We must continue to drive the buzz that has been created around Australia in recent years and in particular off the back of the Presidents Cup [currently being played in Australia].

"Successful marketing, promotion and distribution of Australian Golf product to the international market is vital if we are to gain a greater share of the golf tourism market pie," she said.

More 777s for SIA

SINGAPORE Airlines has confirmed an order for eight additional Boeing 777-300ER aircraft, which was previously attributed to an unidentified customer on the Boeing online delivery schedule.

SIA ceo Goh Choon Phong said the move would "help us further strengthen the Singapore Airlines network, providing our customers even more travel options".

Singapore Airlines has ordered a total of 85 777s, 27 of which are the extended range 300-ER type.

Delivery of the eight additional planes will start from 2013/14.



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Travel Daily

First with the news

Friday 18th November 2011

DJ res down this weekend

VIRGIN Australia will undertake a significant upgrade of its reservation and distribution systems this weekend, with the move scheduled from 9pm tomorrow, Sat 19 Nov until around 9am on Sun morning.

During this 12 hour outage travel agents, online website users and staff in the Virgin Australia contact centre will not be able to make new bookings,

change existing bookings or access any flight information.

In an update issued to travel agents, Virgin Australia said the enhanced system would allow it to offer "greater choice and flexibility to guests by providing additional benefits in the coming months," including seamless through-checking of baggage for guests flying with its international airline partners who have domestic connecting flights.

While the system is down on Sat night and Sun morning Virgin will use an alternate check-in system, as well as having extra staff on hand at airports.

Web check-in, airport kiosks and sales via all Virgin Australia distribution channels will be unavailable from 7.30pm on Sat until the completion of the upgrade, with passengers travelling during this period urged to check-in online during the 24 hour period before they depart.

Jack & Jill winners

THANKS to the hundreds of **TD** readers who responded to yesterday's Royal Caribbean comp to win double passes to the preview of the new Adam Sandler movie *Jack & Jill* which was filmed on board *Allure of the Seas*.

The lucky winners who were quickest off the mark were: Annette Carr-Boyd, HWT North Ryde; Michaela May, Qantas; Fiona Bonham, Jetset Travelworld; Matthew Yorke, Scenic Tours; Karen McGrath, Corporate Traveller; Samantha Attard, Mantra Group; Jenny Davis, Anywhere Travel; Steven Pike, The Travel Corporation; Julie-Anne Major, Epping Travel and Stacy Wroe-Johnson, Jetset Castle Hill.

HA orders 5 A330s

HAWAIIAN Airlines this morning announced an order for five more Airbus A330-200 aircraft, with the planes set to be delivered over two years starting in 2013.



Window Seat

THE frenzy over the Australian visit by US President Obama this week has now rolled into Bali, where among other duties he has presided over the signing of a massive order for 230 Boeing 737s by Indonesian carrier Lion Air this morning.

It's Boeing's biggest ever deal - ironically eclipsing the previous largest order for the carrier - for 50 777-300ERs - which was signed by Emirates at the Dubai Air Show last weekend (**TD** Mon).

AMERICA'S litigious society has has once again been highlighted with a lawsuit in which a traveller is suing Southwest Airlines over expired coupons for free drinks.

According to *USA Today*, Southwest has handed out thousands of the coupons over the years - usually in connection with a premium fare purchase or frequent flier award tickets - but previously they did not have an expiry date.

The airline last year announced it would begin printing expiration dates on the coupons, giving 12 month's grace for the old ones to be redeemed before making them invalid.

A lawsuit filed in Chicago by a man named Adam Levitt this week is urging holders of the now expired coupons to join a class action over the "breach of contract".

Levitt attached 45 free drink coupons he had accumulated to the court documents, saying they were now worthless.

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Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

CO Economy Plus

UNITED Continental Airlines has announced the introduction of its Economy Plus extra-legroom seating on the first Continental aircraft from tomorrow.

The upgraded CO 767-400 will also feature new flatbed seats in BusinessFirst and touchscreen seatback IFE in economy, while customers in both cabins will have in-seat power outlets.

United launched Economy Plus in 1999, with the CO rollout following the merger of the two carriers last year.

Infinity USA out now

INFINITY Holidays has released its 2012-13 USA brochure, with the program including more images, new colour maps and larger listings for both hotels and day tours on offer.

The Los Angeles section has been divided into three areas: Beverley Hills & Hollywood, Downtown LA, and LA Beaches; while there are also new chapters devoted to New Orleans as well as Memphis and Nashville.

Finnair Amadeus pact

FINNAIR has become the first airline in the world to implement the Amadeus Dynamic Website Manager package, the latest offering from Amadeus.

The system allows airline staff (rather than IT experts) to update content and business rules, making it much faster to deploy promotions.

Amadeus Dynamic Website Manager also enables the offering of services that "fulfil the unique needs of Finnair customers" via a hosted package including a booking engine, content editor, media repository, administration and templates.

Finnair has commenced the roll-out of the new system in a number of markets.

Peninsula targets Australia



THE Peninsula Hotels is keen to establish one of its luxury properties in Australia, but any acquisition "must be ideal," according to general manager marketing Jean Forrest.

She's part of a delegation from some of the Peninsula Hotels around the world which has been visiting Australia this week, and told **TD** "we're always looking".

However the Peninsula group is unique in that it owns all of its properties rather than just managing them, meaning that opportunities are harder to find.

She said Peninsula was also keen to add London to its portfolio, while there's also a possible addition in Delhi.

On other fronts, the iconic

Peninsula Hong Kong is set to undergo a major makeover in 2012 - its first significant renovation since 1994.

The works will include upgrades to in-room technology which will also be rolled out at the new Peninsula Paris, set to open in the northern spring of 2013.

Forrest said Australia was a key and growing market for Peninsula for both business and leisure.

Pictured above in Sydney yesterday are, from left: Donald Harrington, The Peninsula Beijing; Sonja Vodusek, The Peninsula Manila; Joseph Chong, The Peninsula Shanghai; Sian Griffiths, Director of Communications; Jean Forrest, Director of Marketing; and Malcolm Thompson, The Peninsula Tokyo.

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*Singapore Airlines alliance is subject to regulatory approval.
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New Voyages pr

KARENA Noble has been named as the new Public Relations Director for Voyages Indigenous Tourism, moving from her previous role at World Expeditions.

HA lei's out Creative agents



ABOVE: Hawaiian Airlines has done it again, carrying home the extra luggage acquired during lots of shopping sprees these lucky agents went on while in Hawaii for a Creative Holidays famill.

The week long adventure not only included bargain hunting and trying to fit clothes and souvenirs into suitcases - but also included visits to top restaurants, and time to sunbake on Oahu's famous beaches.

Pictured out to dinner from left are: Rachel Jenkinson, Sally Stein, Danielle McCaughey, Amanda Cengarle, Angelina Benitez and

Lisa Wilson.

Front row: Joanne Rickard, Toby Sconce, George Serour, Blair Watts, Merrilyn Priest, Brett Ambrose and Rona Iannucci.

Worldhotels in Bali

WORLDHOTELS has expanded its portfolio with the introduction of the 42 luxury villa property in Bali, The Dreamland Villas & Spa.

The property offers personal swimming pools, private courtyard and open air pavilion in each villa and is located on Padang Padang beach.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Fri feature. If your firm has released a travel special of which you'd like to make the industry aware, send the details to specials@traveldaily.com.au.

Crowne Plaza Canberra is offering a Renaissance package in celebration of the new exhibition at the National Gallery of Australia from 09 Dec to 09 Apr 2012. The deal includes one night accom, buffet brekkie, car parking, late check out and two adult tickets to the exhibit priced from \$250 per night - crownplazacanberra.com.au.

Club Med Phuket is offering a seven night deal where the second person stays for half price on land content booked for the Easter period, when paid in full by 04 Dec and priced from \$1970 for the first adult and \$1042 for the second adult. Children are also discounted, with the first kid priced at \$1168 and the second \$611.

Perisher has launched a White Out sale on bookings made by 30 Nov offering 2011 prices for 2012 stays at select hotels. Properties in the sale include The Station, Perisher Valley Hotel, Ski Rider, Guthega Alpine Inn and more. Details at perisher.com.au.

MEL int'l pax up

MELBOURNE Airport has again seen growth in int'l passenger numbers which were up 7% year on year in Oct, with a total monthly figure of 567,050.

CEO Chris Woodruff said the result was due to hard work over the past few years, "working closely with the state government and peak tourist bodies.

"China Southern is a great example of the success of this approach" Woodruff said.

China grew the most with a 28% rise followed by South Korea (19%), Japan (14%) and the Philippines (12%).

EK Nordic menu

THE Emirates lounge at Sydney International Airport will feature new dishes with a Nordic flavour to celebrate the carriers daily services to Copenhagen.

The menu has been designed by Danish chef, Rasmus Kofoed who will also stay at Emirates' Wolgan Valley Resort and Spa to share ideas on New Nordic and Australian cooking with the resort's culinary teams.

MEANWHILE EK has also announced a dedicated new flight training facility in Dubai, which will train up to 400 students per session, to be built from 2012.



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Brisbane Booms

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Travel(ling) 2 Thailand



ABOVE: This very lucky group of Concorde Agency Network travel agents attended a famil to Phuket and Bangkok recently courtesy of Travel2 and Thai Airways.

Highlights of the famil included an island hopping boat trip, and **pictured** on the beach on Phang Nga Bay back row from left are:

Adam Breasley, APP Travel; Murray Kennedy, Lido Travel; Teagan Karaczewski, Jervis Bay Travel; Lina Kocjancic, Safeway Travel; Michelle Tucker, Macedon Ranges Travel Services and Natalie Hudson, CAN.

Front row: Darren Evans, Travel2 Sales Exec NSW & Jessica Spencer, Travel 2 reservations consultant.

Back-Roads savings

BACK-Roads Touring is offering an earlybird discount of 7.5% off its four day Heart of England tour now priced from \$1198 when booked by 15 Dec.

More info 1300 100 410.

Norfolk fare extension

NORFOLK Air today announced an extension of its 'Hot Summer Sale,' offering 15% off airfares until 31 Dec and for travel completed by 29 Feb 2012.

The deal is available through all preferred Norfolk Island wholesalers as well as online at www.norfolkair.com.

Travel Daily
First with the news

Friday 18th Nov 2011

Skywest targets FIFO

SKYWEST Airlines today issued a statement saying it's "well placed to benefit further from increased fly-in fly-out activity on the west coast of Australia".

The carrier said passenger numbers directly related to the resources sector travelling through Perth Airport has grown to 2.2 million in 2010/11, with further growth expected from major resource companies planning expansion, as well as the Gorgon and Wheatstone natural gas projects under way.

Executive chairman Jeff Chatfield highlighted the recently announced scheduled charter service with BHP Billiton (TD 04 Nov), saying this provides the company with "a reliable and highly visible revenue base as well as the opportunity to continue to expand."

Macarthur Xmas lights

THE Macarthur region in Sydney's western suburbs is promoting a new two hour Christmas Lights tour.

Residents of certain streets in the area make the most of the festivities by decorating their homes, and the tour is priced from \$15 for adults and \$11 for children, departing Campbelltown Visitor Centre at 7.45 on 14 Dec.

To make a booking call Gang Gang Tours on 02 4626 7242.

WIN A HOLIDAY FOR TWO TO HAWAII



Over the past two weeks, **Travel Daily** has been giving readers the chance to win a trip of a lifetime to Hawaii, valued at almost \$8,000, courtesy of **Hawaiian Airlines, Waikoloa Beach Marriott Resort & Spa** and **Paul Mitchell**.

This fantastic prize includes return economy airfares from Sydney to the Big Island (Kona) via Honolulu with Hawaiian Airlines; four-night stay in contemporary, oceanview accommodation complimented by a private *lanai* (balcony) and a year-long supply of the exclusive Awapuhi shampoo & rinse

All you need to do to be in the running to win this stunning prize is to answer all 10 questions featured in **Travel Daily** in the last two weeks by 5.30 pm on Sunday.

Q. 10: Tell us in 25 words or less why is Hawaiian Airlines your carrier of choice for Hawaii and the US mainland

Email all your answers to: hawaiicomp@traveldaily.com.au

Congratulations to yesterday's lucky winner of the Paul Mitchell Awapuhi shampoo & rinse, **Debbie Souter** from **Phil Hoffman Travel Glenelg**.

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ADMINISTRATIVE ASSISTANT

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Applications in writing to jobs@traveldaily.com.au by Friday 23rd November 2011.

Travel Daily
First with the news

BEN

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WEEKLY

AA adds more Clubs

AMERICAN Airlines has expanded its Admiral Club premium lounge network to more airports around the world following agreements with select partner airlines which will see members now able to access lounges in Seattle, Delhi, Portland, Budapest, Beijing and Shanghai.

The carrier is also outfitting its Club facilities with free wi-fi.

Massive Lion Air order

BOEING is celebrating its biggest ever aircraft order today, with a whopping 230 737s - plus an option for 150 more announced by Indonesian carrier Lion Air.

Sofitel Foshan China

SOFITEL Luxury Hotels will open a new 325 room hotel in Foshan, China in 2014, making it the city's tallest building at 236 metres.

Tauck about a prize!



ABOVE: Roland Kautzky from Cruiseabout Port Melbourne was the lucky winner of a new Kindle e-reader in the recent Tauck River Cruising incentive promoted in **TD** by Tauck's local gsa, Travel The World.

He's pictured above receiving his funky new gadget from TTW's Vic sales manager, Rachel Javier.

Toy Story opens in HKG

HONG Kong Disneyland Resort has officially opened its new "Toy Story Land" - the first of three new themed areas that is part of the park's expansion project.

Guests will enjoy the new 'RC Racer', 'Slinky Dog Spin' and 'Toy Soldier Parachute Drop' attractions, while Grizzly Gulch Land is set to open in 2012 and Mystic Point will follow in 2013.

Blue Holidays Mystery Breaks

VIRGIN Australia's holiday brand Blue Holidays, operated by Zuji, this morning announced plans to offer one-, two-, and three- day Mystery Breaks.

Priced from \$399pp, the new offerings will include a domestic destination (that will only be revealed between one and four days prior to departure), along with 4-5 star accom and transfers.

Liz Savage, Virgin Australia Group Executive Commercial said the Mystery Breaks are a perfect gift idea and "take the hard work out of planning a few days away".

Destinations include: Adelaide, Ballina Byron, Brisbane, Broome, Cairns, Canberra, Melbourne, Coffs Coast, Fraser Coast, Gold Coast, Hamilton Island, Hobart,

Launceston, Mackay, Newcastle, Perth, Port Macquarie, Port Douglas, Sunshine Coast & more.

The deals are on sale now for travel from 01 Dec - more details at virginaustralia.com/holidays.

Air France adds to SIN

AIR FRANCE will add three more weekly services between Paris and Singapore from 28 May, with the carrier saying the move will give "business and leisure travellers from Australia more opportunities to connect to the Air France worldwide network."

The extra flights will operate with a four cabin B777-200ER aircraft departing each Wed, Sat and Mon from Singapore.

Melbourne Sales and Marketing Manager – Eastern Region



Aspen Parks is an Australian based unlisted property fund with a portfolio of holiday destinations across Australia. We are one of Australia's largest resort park operators with a national network of twenty-five (25) properties.

Due to national expansion of our Sales and Marketing department we are seeking an experienced Sales and Marketing professional to partner with us in delivering positive outcomes for our portfolio and stakeholders. This key position within our Sales and Marketing Team reports to the National Sales and Marketing Manager.

Our Sales and Marketing Manager will introduce and establish formalised marketing strategies, plans and processes to leverage current business so as to maximise current and future growth opportunities. Successful integration of marketing programs will be measured by both improved commercial performance, along with wider brand recognition values at corporate, customer and employee levels. The Sales and Marketing Manager – Eastern Region will assist the total business organisation in developing business practices to meet shifting commercial challenges and changes from a wider marketplace.

We encourage applications from Sales and Marketing professionals with a marketing or business related tertiary qualification or extensive workplace background with successful experience and results covering multi-faceted marketing disciplines including strategic planning, commercial and customer outcomes, research, product development, advertising, promotion and corporate communications.

Applications for this career opportunity are invited from Australian citizens or residents with the right to work in Australia by sending your resume to hr@aspensparks.com.au or telephone (08) 9220 8484 .

Aspen Parks thanks all applicants for their interest in this career opportunity and advises applicants progressing with an interview will be issued an invitation by Monday 6th December 2011.



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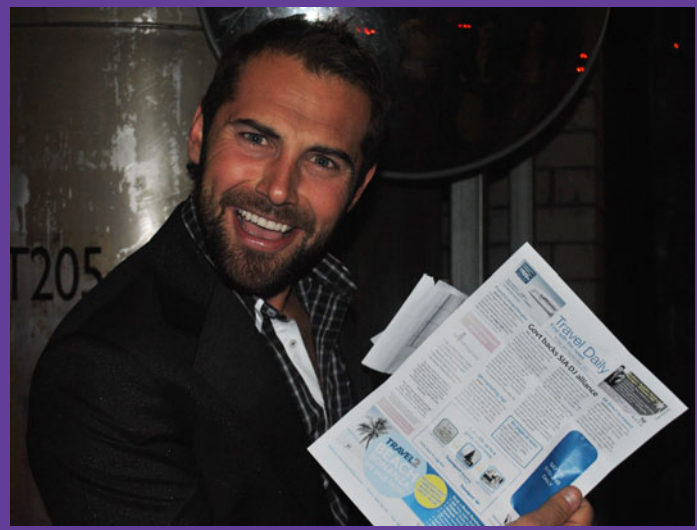
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If would like to have a confidential discussion please contact Jordan McNamara, HR Manager on 07 3036 3529.



Celebrity Interview with Daniel MacPherson



Travel Daily recently spoke to Daniel MacPherson, who stars in Channel 7's *Wild Boys*, the bushranger miniseries which wraps up with a gala final episode this Sunday. MacPherson is best known for his role on *Neighbours* where he started in 1988, and he's also well known as the co-host of *Dancing With the Stars*. He has also featured in *The Bill*, *City Homicide* and *Tripping Over*, and co hosted the Sydney New Year's Eve festivities in 2006-07. In 1999 MacPherson won the Most Popular New Talent - Male category at the Logie Awards and was nominated for Most Popular Actor in 2001 and Best Newcomer at the British National Television Awards in 2003.

What is the highlight of your career?
I've been fortunate to be in so many great shows, but my favourite was *Tripping Over* on Channel Ten.

What is your favourite holiday spot?
I really love Hawaii - but the next destination on my list is France.

What is one of the most exotic destinations you have travelled to?
I think I would have to say Tangier in Morocco.

What is one thing you cannot leave home without?
My running shoes - I like to get out and do some exercise.

What is the most common item you leave at home?

Believe it or not I often forget my toothbrush - luckily hotels usually have one that I can use!

Do you have an embarrassing travel story that you can share with us?

I can't really share the full details, but suffice it to say that it involved a lot of alcohol and a gay nightclub in Bangkok.

Do you have a travel tip for our readers?
Don't ever be scared to travel alone - I have met so many great people that way.

What features do you look for when choosing a hotel?

A great gym - and a swim-up pool bar.

What is your favourite piece of luggage?

I have a beautiful leather Tag Heuer carry on bag that I just love.

Who is one person you wish you could sit next to on a plane?

Elvis Presley, if he was still around.

What is one food you would like to see added to an airline menu?

Coco Pops.

Do you have a favourite childhood travel memory you can share with us?

I was lucky enough to go to Club Med in Noumea - great family holidays.

Where are you planning on travelling to next?

Los Angeles and Mexico.



Win a double movie pass

Travel Daily is today giving away a double Event Cinemas movie pass to the first reader to correctly answer the following question:

For your chance to win, be the first to email the correct answer to the below question to dancomp@traveldaily.com.au.

What was the name of the role played by Dan MacPherson in *Neighbours* between 1998 and 2002?

New SkyPoint Climb

DETAILS of the Gold Coast's newest attraction, SkyPoint Climb, have been released in the lead-up to the debut of the experience over the summer.

The climb takes place 270m above the ground, atop the 80-storey high Q1 building, and will involve small groups (max 10 people) who will wear full body Climb Suits and harnesses attached to a safety rail while they walk along the tower's "glass crown".

About 140 stairs are involved, and groups will be accompanied by a guide who will point out landmarks as climbers enjoy stunning uninterrupted views of the Gold Coast.

Participants will take home a complimentary group photo, a SkyPoint Climb Cap and a special Climb Certificate.

Day Climbs will be priced at \$99 per adult and \$79 per child (12 years and older), while Twilight Climbs during sunset cost \$129 per adult and \$109 for children.

The experience takes about 90 minutes, and SkyPoint Climb will be open every day except for Christmas Day once it launches.

The attraction is currently under construction, and a spokesperson for SkyPoint said it's likely to be open sometime during Jan 2012.

VS YVR available

VIRGIN Atlantic has today opened bookings for its new flights between London Heathrow and Vancouver (**TD** 08 Nov) which will operate five times per week from 24 May 2012.

VS is also boosting capacity to San Francisco, with daily B747 flights plus a three times weekly A340 rotation from London.

Air Australia to Vietnam

AIR Australia, formerly known as Strategic Airlines, this morning confirmed plans to operate flights between Australia and Vietnam, with an application for four weekly frequencies from key Australian gateways (**TD** breaking news).

The airline said it plans to launch services by Mar next year.

Capital/Levin 2012 deal

THE Capital and Levin Hotels in Knightsbridge, London, have released new package deals for 2012, with low season at the Capital priced at \$1395 for three nights including full English breakfast, choice of lunch, dinner or afternoon tea and round-trip transfers from Heathrow, London City or St Pancras railway station. More info 02 9211 6590.

CLIENT RELATIONSHIP MANAGER

Would you like to join Australia's favourite travel publication?

Travel Daily and its associated titles are looking to appoint a new client relationship manager. This is a key role within our organisation - not only will you be strengthening relationships with our existing advertising partners, you will be helping to grow new business as well as being an ambassador for us.

We are looking for a creative multi-skilled individual who can be involved with marketing and business development along with managing a small dedicated team.

Requirements:

- Excellent written and verbal communication skills.
- Travel industry experience.
- Ability to work to deadlines, with an eye for detail.
- Willing to engage with and cultivate new contacts.
- Friendly, well presented and outgoing.
- Knowledge of desktop publishing would be beneficial.
- Sales and marketing experience is an advantage.

The position is based in our office in Epping, NSW. An attractive salary package is on offer including a company vehicle. Join the fun and friendly team at the travel industry's leading stable of publications.

Applications in writing to jobs@traveldaily.com.au by Fri 23rd November 2011.



SkiMax earlybirds

SKIMAX is offering one night free accom and car hire during the 2012 NZ ski season for bookings in Queenstown, Wanaka, Methven and Mt Ruapehu, before 15 Jan.

Last seen on Everest!

KATHY Thomaidis from Jetset Travel Moonee Ponds Victoria has been on a wild ride to submit her Qantas Holidays entry for *Travel Daily's* competition this month.

Thomaidis is in the running to win a \$5000 travel voucher for her imaginative photo.

In her entry she has asked: "Now that I am an adrenaline junkie, can Qantas Holidays help me reach my goal of riding at all the Disney Parks of the World?"

The competition is being run until the end of Nov with full



details at right.

Kathy Thomaidis is pictured (along with her QH brochure) on the Expedition Everest ride at Walt Disney World in Florida.

Win \$5000

in travel vouchers with Qantas Holidays brochures

Using our extensive brochure range in 25 words or less, tell us where in the world you would go with **Qantas Holidays and a \$5,000 travel voucher?**

Submit an imaginative photo of yourself with one of our brochures to accommodate your reason. The most imaginative response will be the **lucky winner of a \$5,000 travel voucher** to use towards your next holiday with us.

View Qantas Holidays brochure range: [CLICK HERE](#)

View terms & conditions and sample image: [CLICK HERE](#)

PROMOTION PERIOD
1 NOV - 30 NOV 2011.



Holidays

Travel Daily
First with the news

*TERMS & CONDITIONS: Promotion is only open to Australian residents who are employed as travel consultants by an IATA-approved travel agent that sells product offered by Qantas Holidays Limited, and are not Flight Centre Limited employees. Please refer to the full terms and conditions.

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Our Sydney CBD Office has a fantastic opening for you to join our very prestigious Executive and VIP Consulting Team. As an Executive and VIP Desk Consultant, you will provide extraordinary service to our clients' valued executives, ensuring their business travel expectations are not just met, but exceeded.

To apply for this role you will possess exceptional customer service skills coupled with previous experience in a similar role or a senior multi-skilled corporate consulting role. Strong geographical and fares knowledge is essential and Sabre GDS knowledge would be highly regarded.

You will be rewarded with a fantastic salary package, including incentives and employee benefits. Take a fresh approach to your career today and make a confidential application to careers@bcdtravel.com.au.

Applications close 25/11/11.



KE fined \$5.5 million

KOREAN Air Lines was today issued with a \$5.5m fine by the Federal Court in Sydney, for the airline's involvement in price fixing as part of a cargo cartel.

KE is the eighth airline to settle with the Australian Competition and Consumer Commission over the case, with fines now totalling \$52 million.

Proceedings were instituted in Mar last year alleging that Korean Air Lines "reached and gave effect to understandings with other international airlines" including on fuel and security surcharges as well as customs fees.

The conduct applied to the international carriage of freight from Indonesia to worldwide destinations including Australia.

Hertz adds features

HERTZ'S NeverLost in car GPS systems have been expanded to offer drivers with realtime content on places to go, things to do and where to eat.

The Explore and Special Events features are already available to some regions in North America and will be rolled out to an additional 20 markets by the end of the year, the firm said.

Antarctic savings

ADVENTURE World is offering late bookers savings of up to 30% on Antarctic voyages with G Adventures, with a discount of up to \$6156pp on the 19 night Spirit of Shackleton trip departing 11 Jan. It's now priced from \$14,363ppts - info 1300 320 795.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 428, West Ryde, NSW 1685
Phone: 1300 799 220 Fax: 1300 799 221

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Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

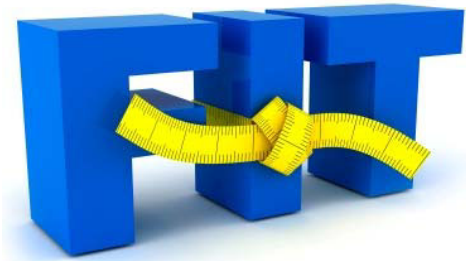
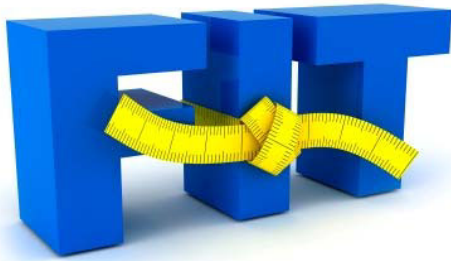
Travel Daily Group:

CRUISE
WEEKLY

Advertising and Marketing: Lisa Maroun (Manager), Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

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TRAVEL RECRUITMENT CONSULTANT
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As part of our successful, friendly teams, you will be responsible for managing the day to day recruitment needs of our clients and also assisting candidates to achieve career progression.

Fantastic perks include an uncapped salary package, up to 5 weeks paid annual leave and amazing team rewards including monthly shopping vouchers; a luxury annual conference & more!

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Or send your CV to apply@aaappointments.com.au
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Do you love your high end products, first class tickets, 5 star hotels, luxury cruises? Why not book luxury every day?

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The cruise season has begun and as predicted it is going to be a monster! We have cruise lines, wholesale cruise agents and boutique cruise agents all over Sydney requiring specialized cruise agents to join them now. Move into a specialist role of one of the industry's fastest growing areas and be rewarded with excellent salaries and your chance to specialize in your passion. Call AA today to find out more!

**KISS GOODBYE FACE TO FACE SALES
CUSTOMER SERVICE CONSULTANT**

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Looking for a larger organisation to work for without the front line sales aspect? Join this outstanding company in a customer service capacity where you will be responsible for assisting clients over the phone with regards to airfare queries & website support while processing changes, reissues and ticketing requirements. This role requires flexibility with shifts & previous knowledge of Galileo... Apply NOW!!!

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Love looking after your VIP clients and making sure everything runs smoothly on their trip? If this sounds like you we have a new role on in Perth that will see you looking after VIP corporate accounts where intricate itineraries are the norm! If you have a minimum of 5 years experience and love the fast pace environment that corporate brings then this company is for you! Make the move across today!

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CRUISE CONSULTANTS**

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Looking to start 2012 with a new and exciting role? Beat the rush and get in early. Here is your chance to jump in and join an award winning team specialising in one of the fastest growing sectors of the industry. Along with selling worldwide cruises you can use your strong destination knowledge in booking pre and post accommodation. You will be rewarded with free cruises, significantly discounted holidays and best of all receive \$\$ on every booking you make!

**CALLING ALL SKI BUNNIES
SKI CONSULTANTS**

BRISBANE CBD – SALARY PACKAGE \$49K + BONUSES

Do the terms Whistler, Lake Tahoe & Coronet Peak get your blood pumping? If so, we have the perfect role for you. Handling enquires from industry professionals and direct consumers you will sell everything snow & ski related. From international ski resorts to closer to home you will love dealing daily with products you are passionate and an expert about. You'll have plenty of time to hit the slopes yourself with the fab famils you'll receive. Strong salary pkg on offer.



The Jetset Travelworld Group is one of Australia's leading integrated travel businesses, providing specialist government and corporate business travel, wholesale products, franchised retail services and ticket distribution services across 8 countries.

Below are opportunities for you to join our group!

Franchise Contracts Officer – Harvey World Travel

- **Work with an iconic brand**

Located in North Sydney, this role will provide assistance in the administration of company lease documentation and the franchise application and renewal process whilst maintaining the network agency database. You will work closely with all levels of the business and provide regular reporting to the field team, support team and the management team.

To be successful in this role you will have excellent administration, organisation and time management skills, the ability to work autonomously, prioritise workloads to meet deadlines and strong knowledge of the Microsoft applications suite. An exposure to contracting processes would be highly regarded.

Fares and Ticketing Consultants

- **National opportunities available – NSW, WA, SA and VIC base roles!**

In this role you will be responsible for issuing Airline Documentation and assisting Travel Agents with their fares and ticketing queries. You will be self-motivated and proactive in expanding your own knowledge and skill set with strong communication and Customer Service skills.

To be successful in this role you will have an appropriate travel qualification including Fares and Ticketing I & II with demonstrated experience in a retail or ticket centre environment. You must be available to work Saturday on a rostered or shift basis, work shift hours and be flexible with an ability to reach Performance standards.

Domestic Travel Consultant – Victoria

- **Excellent Customer Service Opportunity!**

Located in QBT Victoria, this area of the business is a corporate travel management specialist providing the best blend of corporate travel solutions through our local and regional offices, this is your opportunity to be a part of a winning team and expand on your expert skills, knowledge and professional customer service. This role will see you provide corporate customers with information on airline products, accommodation and loyalty programs.

To be successful in this role you will deliver excellent customer service in a professional and efficient manner by using your exceptional interpersonal skills and your ability to build rapport. Experience in a call centre environment and a certificate qualification in Tourism would be beneficial.

Apply for these positions through SEEK or email your resume & cover letter (using the title of the vacancy as the subject) to jtgpeople@jtg.com.au

2011 End of Year DACIA DEALS!



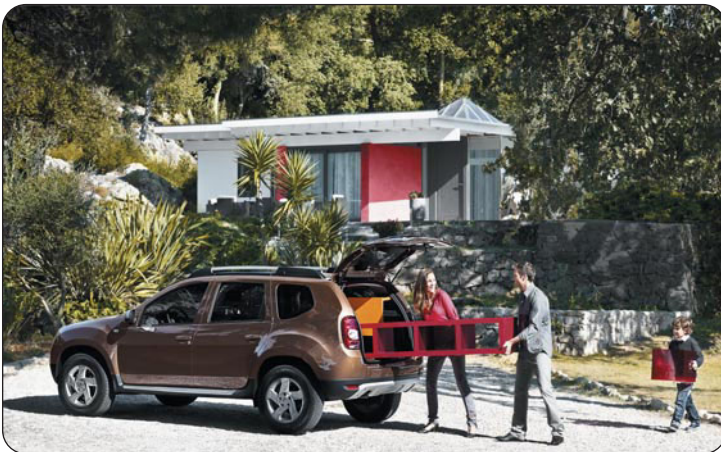
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21 days **\$699*** was \$1361
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- ✓ Bigger Boot Space than Renault Clio
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- ✓ Roomy with 475 Litre Trunk
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Laguna Coupe 2.0 Diesel Manual GPS (2 door)

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BOOK →

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Laguna Berline 2.0 Diesel Manual GPS

Pay only **\$1799** (21 days) and \$33 extra days



BOOK →

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Megane Estate Diesel 1.5 Manual GPS

Laguna Estate 2.0 Diesel Manual GPS

Pay only **\$1999** (21 days) and \$36 extra days



BOOK →

FREE UPGRADE →

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Espace 2.0 Diesel Manual GPS or

Latitude 2.0 Diesel Manual (GPS France)

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