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# Travel Daily

First with the news

Wednesday 30th November 2011

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ISSN 1834-3058

## Lifetime in the Lounge

**VIRGIN** Australia has introduced a Lifetime lounge membership option priced at \$6750 for seniors (60+) and \$9750 for others.



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## Air Australia fleet boost

**AIR** Australia Airways - formerly known as Strategic Airlines - is set to add four additional planes to its fleet as it grows its domestic and international network.

The expansion will see it take delivery of two more A330-200 aircraft from International Lease

Finance Corp, as well as relocating two A320s from its European operation to Australia.

Air Australia will shortly launch its new non-stop flights from Brisbane and Melbourne to Hawaii (**TD** 18 Aug) and has also lodged IASC applications for flights to China and Vietnam.

The carrier, which earlier this month relaunched with new livery and a low-cost model, also operates flights to Phuket and Bali along with a Perth-Derby operation and new Brisbane-Melbourne flights from Dec.

## Qantas free flights

**PASSENGERS** affected by the grounding of the Qantas fleet a month ago have started receiving details of the free flights offered as compensation by the carrier (**TD** 10 Nov), with emails received overnight giving voucher details and a special booking link at [qantas.com/flywithus](http://qantas.com/flywithus).

## Amadeus crashes QF

**QANTAS** this morning experienced issues with its check-in systems, meaning that in some cases staff had to hand-write boarding passes for passengers.

QF said that the issue was due to a "fault with the Amadeus system, affecting all airlines supplied by Amadeus globally".

The system returned to full operation by 10am, but QF warned travellers to expect delays in Sydney and Brisbane as well as Melbourne, where flights were also impacted by storms.

## Rustico back to Genoa

**COSTA** Cruises Asia-Pacific chief Dario Rustico will relocate to the cruise line's HQ in Genoa from 01 Jan, overseeing operations in the Mediterranean, Africa, Middle East, India and the Indian Ocean as well as Costa's offices in Switzerland and Austria.

From the beginning of 2012 the cruise line's Asia-Pacific operations will be headed up by Buhdy Bok, who's currently vice president of Costa Cruises China.

## Eight pages of news

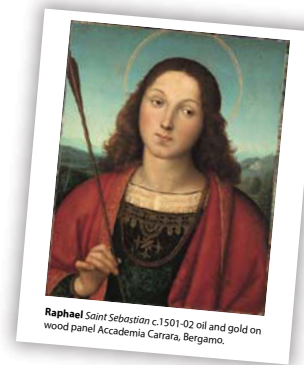
**Travel Daily** today has eight pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs

## David Greenland QBT

**FORMER** Carlson Wagonlit Australia ceo David Greenland (**TD** 04 Mar) has been appointed as Manager National Operations and acting manager Finance and Commercial for QBT, with his new role commencing this week.

## Renaissance Raphael - Botticelli - Bellini - Titian



Raphael Saint Sebastian c.1501-02 oil and gold on wood panel Accademia Carrara, Bergamo.

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## Irish agents love Aus

**TOURISM** Australia has hailed the support of travel agents in Ireland after the country took out the 'Best Asia/Pacific Destination' category at the Irish Travel Trade Awards held on Fri last week.

Australia triumphed over the likes of Malaysia, Thailand & NZ. "Despite the tough economic climate hampering consumer confidence, the support of travel agents goes a long way in keeping Australia top of mind," said TA's md Andrew McEvoy.

Arrivals from Ireland are up 6% in 2011, buoyed by a 50% year on year surge in visitors during Sep.

## Bankruptcy for AA parent

**AMERICAN** Airlines operations will continue unaffected, despite its parent company AMR Corp filing for Chapter 11 restructuring in the US bankruptcy court.

Qantas has assured travellers that those booked on services operated by its fellow oneworld member should travel as scheduled, despite the move.

"American remains a member of the oneworld alliance and an important Qantas partner

through the joint business agreement between the two airlines," a QF spokesman told **TD**.

AA said the reorganisation would allow it to "achieve a cost and debt structure that is competitive in the airline industry" including reducing labour costs which give it a significant disadvantage against competitors.

The move to Chapter 11 came the same day as the retirement of former ceo Gerard Arpey, who has been succeeded by Thomas W. Horton.

Horton said the restructuring would take place as quickly as possible, with AA intending to maintain a strong presence in domestic and international markets "including our cornerstones in Dallas/Fort Worth, Chicago, New York, Miami and Los Angeles".

Normal operations will continue including payment of wages and suppliers and operation of flights.

## Travel pyramid alert

**THE ACCC** has issued a warning about the 'TVI Express' program which offers members "travel certificates" plus commissions for introducing others to the scheme.

The ACCC described it as a "pyramid selling" system, with the scheme "designed to be operated in a way that makes it extremely difficult, if not impossible, for people to redeem their travel certificate".

## William Angliss pact

**SPECIALIST** training centre for food, tourism and hospitality, William Angliss Institute will join forces with the City of Melbourne today to promote work experience and staff education.

The collaboration will see students working with the city across a program of "hallmark events" with a variety of work experience opportunities.

City of Melbourne staff will contribute by offering further education of the events industry and "accessibility to recognition of prior learning accreditation".

## Sri Lanka e-visas

**VISITORS** to Sri Lanka will be able to take advantage of a new online visa processing which will be launched from 01 Jan 2012.

Electronic Travel Authorisations (ETAs) can be processed directly by travellers or via a third party at [www.eta.gov.lk](http://www.eta.gov.lk), priced at \$US20 for adults, or free for children 12 years and under or transit pax.

Visas will still be offered on arrival at Colombo International Airport during a transition period.

**a** What do Amadeus agents and 112 airlines have in common?

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First with the news

Wednesday 30th November 2011

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## Qantas Grp int'l group share slipping

**GOVERNMENT** data released this morning confirms a slide in the international market share of the Qantas Group, now accounting for 26.4% of the total number of passengers carried in Sep 2011.

The figure was one percentage point down on the same month last year, and 0.1 points on Aug.

Qantas Airways held the major share of pax (18.2%), followed by Jetstar (7.9%) & Jetstar Asia (0.3%).

Singapore Airlines accounted for 9.0% of int'l traffic, holding the same share as last year, then Emirates at 8% (down 0.7 points) and Air New Zealand (-0.1 points) & Jetstar (-0.4 pts) both at 7.9%.

The Department of Infrastructure and Transport report indicated that international scheduled pax traffic continues to swell, up 3.5% year on year to 2.397 million.

Figures are also up 5.8% for the year ending Sep 2011.

Capacity during the month was up 7.0% to 3.149 million, but seat utilisation dropped 2.4 percentage points to 77.0%.

Melbourne saw an 11.6% jump in int'l traffic to 6.35m pax, but at 22.8% of local ports it was nearly half the number passing through Australia's primary hub, Sydney, which had 11.71m movements.

Port Hedland had the greatest increase in int'l passenger traffic among Australian Int'l Airports, up a massive 260.3% to 3,543 pax.

New Zealand, Singapore & the USA were the top three countries that traffic flew to/from during Sep, and the China market had the largest growth, up 45.8% to 1.2m.

## Tempo ups Latin trips

**TEMPO** Holidays has ramped up its Latin America program for 2012 with six new tours, incl the 21-day South American Experience, a 7-day Colombia Golden Triangle, a 7-day Ancient Culture of Colombia, a 19-day Flavours of Mexico, Guatemala & Belize and 3-day Taste of Belize.

## CZ appoint PER head

**CHINA** Southern has made its first (senior) appointment for its new Perth operation, with former Qantas staff Nik Bebich named as Airport Operations Manager.

## GCT Board changes

**GOLD** Coast Tourism yesterday announced the appointment of Bob East from Mantra Group, Dean Gould of Griffith University, and Bruce Nicholls of Tall Ships to its 2011/2012 Board of Directors.

## Copa to Star in Apr

**THE** Star Alliance airline group will add Latin American carrier Copa Airlines to its membership in Apr 2012, ceo Pedro Heilbronn has confirmed overnight.



## Window Seat

**VIRGIN** Australia's Velocity Frequent Flyer GM, Phil Gunter was on fire yesterday at the launch of the new partnership with [westfield.com.au](http://westfield.com.au) (see p6).

Well not really, but the moment he stepped up to the lectern the fire alarm sounded throughout the centre.

One of the attendees yelled out "too hot" while other guests fanned themselves - but fortunately the noise stopped seconds later at which point Gunter was able to begin his speech, starting with "thanks Danni and thanks Fire Alarm".

**AND** things also really started to heat up last night at a function hosted by Air New Zealand, Virgin Australia and Etihad to celebrate their alliance (p7).

The event included a rooftop barbecue at the Air NZ office in Sydney - and unfortunately some of the smoke drifted into an alarm, meaning the fire brigade turned up.

However the firey's time wasn't wasted, because they were enlisted to pose for a series of photos while they made sure there was no blaze.

Pictured below are some of the airline staffers with their obliging hunky new friends.



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# Travel Daily

First with the news

Wednesday 30th November 2011

## UTC nabbs TCI account

**UNIQUE** Tourism Collection has been appointed representative for Indian leisure travel specialist TCI - Travel Corporation India - in Australia and New Zealand.

TCI has over 1,000 staff in 12 cities in India and operates its own range of tours through the sub-continent, while also acting as a DMC in Nepal, Bhutan and Sri Lanka.

UTC managing director Jonica Paramor said TCI will offer Aussie clients a comprehensive range of private luxury charters products and wild-life tours.

The 50-year old firm has sales offices throughout the world incl New York, London, Frankfurt, Madrid, Barcelona, Kathmandu and Tokyo.

## Finnair UNICEF points

**FINNAIR** will offer members of its loyalty program the option to donate Plus Points towards UNICEF Finland from 01 Dec, as part of its latest campaign with the charity.

## Wotif Wellington JV

**WOTIF.COM** has teamed with Positively Tourism Wellington and the Classic NZ Wine Trail to put the spotlight on New Zealand's wine & food regions over summer.

The campaign runs until 05 Dec and focuses on Wellington, Marlborough and Hawkes Bay.

## Skal Syd Xmas lunch

**SKAL** International Sydney will hold its Christmas Lunch on Wed 14 Dec from midday at the Four Seasons Hotel, Sydney.

Email [sydneyskal@bigpond.com](mailto:sydneyskal@bigpond.com) for more ticket information.

## Walking tour deals

**TASMANIAN** Expeditions is offering families booking on its 3-day Cradle Mountain Experience or 3-day Freycinet Walk a 5 for the price of 4 deal on walks departing before 30 Jun 2012.

The offer represents a \$950 saving, and is based on two adults & three children, up to 17yo.

Phone 1300 666 856 for info.



Hurry, log your sales by 19.12.11 to score a ticket at Emirates Stadium, London

## Hong Kong's new Woody



**LAST** night Disney together with the Hong Kong Tourism Board introduced Hong Kong Disneyland's new Toy Story Land attraction, with a launch function at Hong Kong House in Sydney.

HKTB chief Andrew Clark said the ongoing development of the theme park was "great for increasing the family segment to Hong Kong," with Disneyland attracting 30 million guests since it opened and further growth

including the new Grizzly Gulch next year and Mystic Point in 2013.

Toy Story Land is an "immersive experience" where guests feel like they've shrunk to the size of a toy as they enjoy new rides, photo opportunities and other attractions in the area.

**Pictured** above with Woody are, from left: Belinda Thomas, HKTB; Sean Harrigan and Holly Biggs, Disney Destinations; and Andrew Clark, HKTB.



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## Lacaze lends his TIME



**LAST** night JTG ceo Peter Lacaze was the special guest presenter at the latest graduation ceremony of the Travel Industry Mentor Experience, giving guests a frank insight into how his career developed with the help of various mentors over the years.

TIME chairman Penny Spencer also revealed a number of developments, including the 01 Jan launch of a TIME Alumni network, as well as expressions of

## Star price reduction

**STAR** Clipper is offering a 35% early booking saving on its one-off seven-night Malta to Athens cruise aboard *Star Clipper* on 28 Apr, now priced from \$2,069pppts.

## CCC under-35's cruise

**CAPTAIN** Cook Cruises will offer a 3.5 hour cruise targeted at the under 35's market aboard *Aussie Venture* on Sydney Harbour, commencing 12 Dec.

The thrice weekly cruise departs Darling Harbour on Mon, Wed and Fri at 1:30pm and includes a picnic lunch, music and swim at one of Sydney's most secluded beaches, priced at \$65pp.

Bookings made until 31 Mar will be offered an introductory rate of \$49pp - [captaincook.com.au](http://captaincook.com.au).

## Banff ski opening

**ALBERTA'S** Banff-Lake Louise ski resorts have opened this month, with around 1 metre of all natural snow at Sunshine Village having already fallen.

Ski Max has packages to ski the Canadian alpine village's three resorts - Sunshine, Mt Norquay and Lake Louise - priced from \$889pppts for seven-nights, including daily brekkie and a 6-day Tri Area Ski Pass. Details at 1300 136 997.

## 100th A380 underway

**AIRBUS** has reached a milestone for the production of its flagship aircraft, the A380, with the 100th convoy now on its way to the Final Assembly Line in Toulouse.

## Hahn comp winner

**CONGRATULATIONS** to Anne Hobbs of Travelworld Kununurra who was the winner of last week's Hahn Air mini comp that appeared exclusively in **TD**.

Anne has won a Hahn Air Beach Pack, containing a beach umbrella, two beach towels, flip flops, a cap & more, valued at \$200.

## Slovakia/Eurail tie-up

**THE** Eurail Group has confirmed that Slovakia's national railway will be included in its classic Eurail Global Pass from 01 Jan 2012.

Incorporating the ZSSK railway will boost the number of countries the pass can be used in to 23.

ZSSK connects with Pan-European networks of Hungary, Australia and the Czech Republic.

 **Supplier Updates**

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

**Supplier enquiries for notices:**  
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## WIN TICKETS TO THE 'RENAISSANCE' EXHIBITION



This week *Travel Daily* is giving five lucky readers and their friend the chance to see the *Renaissance* exhibition in Canberra, courtesy of Italian Government Tourist Office and The National Gallery of Australia.

The National Gallery of Australia shows over seventy 15th and 16th century Italian paintings by great Italian artists such as Raphael, Botticelli, Bellini and Titian.

To win, simply be the first person to send in the answer to the question below to: [renaissance@traveldaily.com.au](mailto:renaissance@traveldaily.com.au)

**Name one of the artists featured at the Renaissance exhibition?**

Congratulations to yesterday's lucky winner, Ivana Vaccaro from Tramada Systems P/L.



# Travel Daily

First with the news

Wednesday 23rd Nov 2011

## Globus/Cosmos parks

**GLOBUS** and Cosmos have partnered with US National Parks under the recently launched GoParks! scheme.

The program will give the Globus family of brands access to accommodation in parks such as Yellowstone and the Grand Canyon, and in return Globus will donate to the US National Parks Foundation on behalf of every Australian passenger.

Globus has 20 tours throughout its two brands and each are marked with a GoParks! logo in the brochures.

## On yer bike, Skroo!

**FLIGHT** Centre-owned recruitment firm Employment Office will raise money for Diabetes with the help of Graham Turner, Flight Centre CEO; former Virgin Blue CEO Brett Godfrey and its own md Tudor Marsden-Huggins who will ride a stationary bike for 2000kms.

The event will be streamed live until 02 Dec at [sorebums.com.au](http://sorebums.com.au).

## Danni the frequent flyer

**DANNI** Minogue, the official ambassador of Virgin Australia and Westfield's online shopping mall, is such an avid flyer of Etihad Airways and Virgin Australia that she knows the flight attendants by name and they don't need to show her the menu because they already know what she will order.

Minogue's travel habits were revealed at the launch of the new Virgin/Westfield partnership (**TD** yesterday), with Virgin Australia gm of Public Affairs, Danielle Keighery, saying that Velocity has evolved from a domestic frequent flyer program as "we now have global coverage".

Virgin Australia offers coverage to 150 destinations through its code share agreements with EY and NZ, and Velocity gm Phil Gunter said that if the alliance with Singapore Airlines gets the green light the group will "have Asia covered" with the "best seat availability."

Robert Jordan, Westfield's Australia and NZ MD said Westfield is the first shopping centre group in Australia to offer members access to a 'buy and fly' loyalty program.

The online shopping mall was



launched in Apr and has been a 'phenomonal success' changing the "whole process of shopping".

**PICTURED** with Virgin Australia cabin crew from left are the one & only Danni Minogue, Phil Gunter, General Manager of Velocity Frequent Flyer and Danielle Keighery, General Manager of Public Affairs Virgin Australia.

## Contours food & wine

**CONTOURS** Travel is offering an exclusive food and wine tour in Chile and Argentina, to be led by Aussie wine writer Jim McMahon.

The 15 day tour departing 15 Sep 2012 is priced from \$10,590 incl LAN flights ex SYD, accom, breakfasts, nine lunches and seven dinners, tastings, tipping and sightseeing - 1300 135 391.



## Brighton Travel Manager

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Our client is a well-known boutique 2-3 person agency specialising in holiday and cruise travel, located in the heart of beautiful Bayside Brighton.

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The successful candidate will have previous travel management experience, ideally in busy retail environments, or at a minimum, strong retail travel sales experience, be a confident sales person and be able to bring leadership, innovation and enthusiasm to this exciting position.

For more information on this role, contact Richard Kellaway in confidence on 0394194399 or email your resume or expression of interest to [richardk@crctraveljobs.com.au](mailto:richardk@crctraveljobs.com.au)

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A team player attitude is a vital part of this role.

We look forward to receiving your application and CV in writing via email to - [belinda@gtstravel.com.au](mailto:belinda@gtstravel.com.au) to the attention of Belinda Orsini.



## UU to cut SYD capacity

**AIR** Austral will operate its twice weekly Reunion-Sydney- Noumea flights using a 777-200LR aircraft from 25 Mar 2012, downgauging from the current 777-300ER.

## Festive alliance spirit



**ABOVE:** Last night Virgin Australia, Etihad Airways and Air NZ hosted a 'Celebration Roadshow' on the Air New Zealand Skydeck in the carrier's Sydney office.

As well as festive refreshments, the pre-Christmas event also

included presentations about the airlines' products as well as lucky door prizes of trans-Tasman flights and the opportunity to enter a major prize draw for round the world business class tickets for two people flying SYD-AUH-LHR-LAX-SYD on V Australia, Etihad and Air NZ.

**Pictured above** are the industry sales managers for each airline: Alexandra O'Connor, Virgin Australia; Leanne Geraghty of Air New Zealand and Wayne Borland from Etihad Airways.

## SYD cfo promotion

**SYDNEY** Airports chief financial officer Tim Finlayson will take on the additional task of cfo for Macquarie Airports from 01 Jan.

The move continues the integration of the MAp & Sydney Airport management teams.

## FTC online training

**FRENCH** Travel Connection is inviting agents to register for its online training module being held next Mon 05 Dec at 4pm AEDT, offering info on the new 2012 product & helpful selling tools to assist in closing a sale.

Register before 02 Dec by email to [camilla@frenchtravel.com.au](mailto:camilla@frenchtravel.com.au).

## Nexus 14% commission

**WHOLESALE** Travel Agent Nexus has extended its 14% commission offer on all purchases until 01 Jan 2012 - register at [www.travelagentsnexus.com.au](http://www.travelagentsnexus.com.au).

## Accommodation Updates

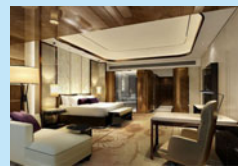
**WELCOME** to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Te Vara Nui Village** has opened a new restaurant in its Muri Beach location on Rarotonga in the Cook Islands. Les Palmiers is an a la carte Cafe and Grill located on the edge of a small lake overlooking rock waterfalls and tropical gardens. The restaurant offers continental & Mediterranean foods & is open Mon to Sat from 10am-6pm.



**Oasia Hotel Singapore** has unveiled its Executive Lounge on the 22nd floor. Called The Living Room it features a swimming pool and is available for guests staying in the Club Room and Club Suites. Open 24 hours, it offers brekkie, canapes and cocktails at select times.



**The St Regis Shenzhen** is scheduled to open in Dec located at the top 28 floors of the new landmark Kingkey 100 tower. The 257 guest rooms are available in Deluxe City View, Deluxe Scenic view, Grand Deluxe City View and Grand Deluxe Scenic view categories.

## TMS job order surge

**TRAVEL** recruitment firm TMS Asia Pacific is forecasting a positive 2012, after seeing an "uncharacteristic" 39% year on year rise in permanent job vacancies over the last few months.

Recently appointed gm Australia/NZ, Sally Matheson said temporary roles usually keep the recruitment company busy at this time of the year, but this year demand for permanent positions is also very strong.

Most vacancies are in NSW but solid increases in business are being seen in Vic and Qld, and particularly especially in South East Qld, Matheson said.

## Amadeus signs BI

**AMADEUS** and Royal Brunei Airlines have entered into a contract that will see the Brunei national carrier adopt the Amadeus Altea Customer Management Solution and e-Retail Internet booking engine.

## New Bench website

**BENCH** International has launched a new website which features information on tours in 17 countries, as well access to the 2012 Africa brochure, special deals, customer testimonials and access to the Bench e-newsletter - see [benchinternational.com.au](http://benchinternational.com.au).



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[WWW.SWANHELLENIC.COM.AU](http://WWW.SWANHELLENIC.COM.AU)





### Sales Manager Victoria & Tasmania - MELBOURNE

Malaysia Airlines State Sales Division requires the services of an experienced Sales Manager for our Melbourne Office. Primary responsibilities include: to manage and control sales operations and take personal responsibility for key accounts, motivate and manage a small team of Sales Representatives and Support Staff, be responsible for revenue achievement in Victoria & Tasmania, develop new business, work creatively with the team to develop and implement strategies to meet revenue targets. Suitable applicant must have a minimum of 5 years prior management experience within the airline/travel industry, tertiary qualifications in sales or marketing, be familiar with the market and fully understand distribution and pricing, be motivated, a team player and have superior analytical skills with strong business acumen.

**Please email your application to the HR/Administration Manager at [anz@malaysiaairlines.com](mailto:anz@malaysiaairlines.com) Applications close 14 December 2011.**

# More QH comp entries



**TODAY** is the final day for entries in this month's Travel Daily competition, and they're really starting to flood in.

**Pictured** at left is the entry from Kerrin Poupou of Jetset Moe, who took it at Texas Motor Speedway at Dallas in the USA and sent in the caption: "TEXAS TEXAS - Qantas Holidays please take us back, we want to see some cars on the track!!!"

**RIGHT:** Anne Paddington from Pulse Travel in Brisbane wore her special shirt for this photo, with the caption: "Iconic China! For 14 days my Qantas Holidays T-shirt and I will experience Tiananmen Square, Great Wall, Terracotta Warriors, acrobats and foods from fascinating markets".

Entries close today; more details online at [www.traveldaily.com.au](http://www.traveldaily.com.au).



## Hawaii popular in Sep

**HAWAII** is proving to be one of the hottest destinations for Aussie travellers this year, with govt airline figures indicating that Hawaiian Airlines flew with a load factor of 96.8% outbound in Sep.

HA's inbound seat utilisation during the month was 93.2%.

Jetstar similarly reported strong loads factors to Hawaii during the month, with 92.6% of outbound seats filled, and 88.7% full returning to Australia.

Delta Air Lines led the charge of transPacific services to mainland USA, with its seat utilisation at 95.6% outbound, followed by Qantas (at 92.2% - which also incl flights to Hawaii), V Australia (91.6%) & United Air Lines (89.5%), today's BITRE data shows.

## Red Army invasion good for tourism

**TOURISM** Australia md Andrew McEvoy said confirmation of the British & Irish Lions nine-match tour schedule of Australia in 2013 will provide a "clear opportunity" to boost international & domestic tourism to and within the nation.

The six week tour by the rugby team will include three tests against the Qantas Wallabies in Brisbane on 22 Jun, Melbourne on 29 Jun & Sydney on 06 Jul.

# Win \$5000

in travel vouchers with Qantas Holidays brochures

Using our extensive brochure range in 25 words or less, tell us where in the world you would go with **Qantas Holidays and a \$5,000 travel voucher?**

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PROMOTION PERIOD  
1 NOV - 30 NOV 2011.



**Holidays**

**Travel Daily**  
First with the news

\*TERMS & CONDITIONS: Promotion is only open to Australian residents who are employed as travel consultants by an IATA-approved travel agent that sells product offered by Qantas Holidays Limited, and are not Flight Centre Limited employees. Please refer to the full terms and conditions.

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## travelbeyond

### Senior Travel Consultant

We provide travel solutions to some of the leading media and entertainment businesses in Australia. Located in Pyrmont our corporate team in Sydney is continuing to expand and we have an opportunity for an experienced travel consultant.

Our corporate team provides event management, online solutions and domestic and international travel.

#### Requirements:

- Ability to work under pressure
- Impeccable customer service and attention to detail
- Minimum 7 years experience
- Galileo and Tramada are preferred but not essential
- Good knowledge of fares and ticketing

**If you're looking for a change and want to develop great client relationships in a growing business please send expressions of interest to Tim Lane [tim@travelbeyond.com.au](mailto:tim@travelbeyond.com.au)**

[www.travelbeyond.com.au](http://www.travelbeyond.com.au)

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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**START THE NEW YEAR IN A NEW CAREER\***

**TRAVEL RECRUITMENT CONSULTANT**

**SYDNEY AND MELBOURNE – SALARY PACKAGE \$70K+**

Looking for a fresh challenge in the New Year?

Here’s your chance to stay in the industry you love area.

AA Appointments, Australia’s largest and most successful recruitment agency is enjoying our busiest year on record.

In order to keep up with demand, we require 2 additional consultants to service the needs of our existing clients and candidates, as well as developing new areas of business. Your

responsibilities will include interviewing & short-listing

candidates, liaising with clients, negotiating offers; advertising and business development.

In addition to a fantastic salary package, you will enjoy working within our professional, successful, close nit team with access to

amazing benefits including up to 5 weeks paid annual leave, annual staff conferences and formal training & development.

In order to succeed in this role you will have outstanding customer service skills, strong industry knowledge, excellent computer skills and fantastic team work.

**THINK YOU HAVE WHAT IT TAKES? APPLY NOW.**

**ARE YOU MULTI-TALENTED & MULTI -SKILLED?**

**INTERNATIONAL CORPORATE CONSULTANT**

**SYDNEY CBD - SALARY PACKAGE TO \$59K +**

Are you striving to reach the top? Looking for a place where you can make your mark? Look no further – we have the perfect opportunity. Our client is a national TMC and they are

looking for an experienced corporate consultant to join their busy Sydney office. You will have a min 2 years corporate

travel experience, with excellent international airfare and ticketing knowledge. This is a top role with amazing career

development opportunities and a fantastic salary.

**\*NEW\* TICKETING ROLE IN PERTH’S CBD**

**FARES AND TICKETING CONSULTANT**

**PERTH (CBD) - SALARY PACKAGE TO \$60K (OTE)**

Are you a ticketing expert? Love deciphering those

complicated fare sheets? We have an exciting new role in Perth’s CBD which will see you assisting agents with fare

enquiries, ticketing airfares and processing refunds & reissues. If you have been waiting for a ticketing role to come up, then

this is it! With a fantastic salary on an offer and wonderful location, this role won’t stick around for long!

**THE HOTTEST CORPORATE ROLES IN PER & MEL**

**CORPORATE TRAVEL CONSULTANTS**

**PERTH AND MELBOURNE– SALARY PACKAGE TO \$64K (DOE)**

We have two of the hottest new roles on offer in both Perth and Melbourne. If you are an experienced travel consultant

wanting to earn what you are worth, then now is the time! Within this large TMC, you will be responsible for booking

international and domestic corporate travel for existing clients! Both companies offer fantastic benefits and salaries. Apply

today & put your career in first place!

**RUSSIA AND SCANDINAVIA SPECIALIST**

**WHOLESALE CONSULTANT**

**MELBOURNE (INNER) – SALARY PACKAGE TO \$57K (OTE)**

Are you passionate about Russia and Scandinavia? This large wholesaler is looking for an experienced consultant to join

their specialised team selling Russia and Scandinavia. If you have a minimum 3 years consulting experience and have

personal travel experience in these regions, then now is your chance to join this fantastic company. You will be offered a

competitive salary and exciting famils whilst being apart of a

**SHOW YOUR TRUE BLUE COLOURS!**

**DOMESTIC WHOLESALE CONSULTANT**

**BRISBANE CBD - UP TO \$45K OTE**

Crickey....This is a beaut role! If you have a love of booking travel in Australia, want to work for the big guns in town then we want to hear from you.

Working for this global company, you will earn a great salary, receive other fantastic benefits and dead set opportunities for

career advancement. You will be vibrant, a team player, have min. 12 months recent experience and exceptional customer

service skills. If this sounds like your cup of tea – call us today!

**HIT THE CAREER JACKPOT**

**\*\*\* BRAND NEW STORE \*\*\* AGENCY SUPERVISOR**

**MACKAY – Up to \$58K pkg + Benefits!**

The sirens are going off, the lights are flashing – if you’re a talented retail consultant/2IC who wants to advance your

career, you’ve hit the career jackpot! Work for this iconic brand in their brand new store situated in Mackay, setting

your career in a new and exciting direction! This is your chance to prove you have what it takes to run & develop a

successful agency. Min. 4 yrs exp as a snr consultant or management role. Don’t miss claiming your prize!



## NEED SOME EXTRA CASH FOR THE HOLIDAYS?

### TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly  
Referral vouchers  
Temp to Perm opportunities

Temp of the Month/Annual rewards  
Flexible working hours/days  
Full conversion training where required

#### MULTI-SKILLED CORPORATE TRAVEL TEMP

ASAP START – WEEKLY PAY BEFORE XMAS.

NORTH SYDNEY - HOURLY RATE + SUPER + REWARDS

Based North Sydney, this fantastic temp role calls for an experienced corporate travel consultant trained in Sabre and ideally SAM. You will have a sound knowledge of net and published fares and amazing customer service skills when dealing with these VIP corporate clients. Possible temp to perm offered if so desired or a on-going temp assignment until March 2012. Also part time may be considered. Get in quick before this role is snapped up in no time.

#### CALYPSO TRAINED TEMP - ONLY 1 ROLE LEFT! WORK FOR ONE OF THE BEST IN THE TRAVEL BIZ! INNER SYDNEY – HOURLY RATE + 9% SUPER.

Calling all passionate wholesalers! A fantastic opportunity is now available for retail or wholesale travel agents to secure a temp role where FULL training and GDS conversion training will be provided. This is not just any temp role! You will play an important part in this travel team selling worldwide travel packages and booking tailor-made itineraries. Street parking available and close to public transport. Get in NOW and secure a role before the Christmas silly season!

#### CALLING ALL AMADEUS CONSULTANTS TRAVEL CONSULTANT

MELBOURNE (INNER) – TOP HOURLY RATE

We have a new and exciting Amadeus role based in the Inner city of Melbourne. If you are an experienced travel consultant with a minimum of 3 years experience and a good understanding of South America, then this is the temp assignment for you! Be responsible for booking land arrangements and flights for delegates of a conference in South America and secure your next 4 months worth of temp work!

#### CALYPSO TRAINED TEMPS REQUIRED FOR PERTH WHOLESALE RESERVATIONS PERTH (CBD) – TOP HOURLY RATE

Do you have experience using Calypso in a wholesale capacity and are looking at securing a long term contract then apply today! We have a fantastic 4 month contract due to start in December and run until at least April 2012! Work for one of Australia's leading Wholesalers in a reservations role using Calypso, Located in Perth's CBD! This is one role you don't want to miss!

#### HAVE AMAZING AMADEUS SKILLS?

AIRLINE TICKETING TEMP  
BRISBANE CBD – UP TO \$25/HR

If you have strong Amadeus skills and a ticketing expert - we have a fabulous assignment for you. Starting 12<sup>th</sup> Dec you will be provided with a quick training session before jumping in and handling the ticketing requests for this international airline. Situated in CBD you'll be close to public transport, fabulous cafes and enjoy a top hourly rate. Ability to work weekends and previous travel industry experience is a must. Apply today and get your foot in door of a superb airline.

#### SUN, FUN & TOP \$ GALILEO RETAIL TRAVEL TEMPS BRISBANE CBD & SUBURBS – TOP HOURLY RATE

Looking for a way to spend more time at the beach and earn top \$\$\$ this summer? You've found it. We have a number of short term assignments around Brisbane for experienced GALILEO retail travel temps. From one day to five days/ week – you let us know what you can work! Earning a top hourly rate you will receive a weekly pay cheque and be in the running for AA's Temp of the Month. All you need is a min 12 months retail consulting experience.

FOR ALL THE BEST PAYING TEMP ASSIGNMENTS  
CALL AA'S FRIENDLY, DEDICATED TEMPS CONTROLLERS TODAY...

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# A change is as good as a holiday!



## **Business Development Manager**

Join this beautiful property and use your natural talent for relationship management to succeed. Reporting directly to the Director of Sales & Marketing you will be responsible for developing new business opportunities within

the existing client base in the Corporate, MICE and leisure markets. Effectively growing the business will be key to this role.

▶ **Previous experience in a similar role highly regarded**

▶ Sydney CBD

▶ Salary from \$60K + super

**Click here for more details or call Ben.**



## **Corporate Travel Consultant**

Drive to work or walk straight across from the station for this fantastic Corporate Consultant role in Sydney's leafy north shore. You will be working with a fun and well established travel agency with cutting edge technology, lovely

upstairs offices and lucrative accounts. A minimum of 3 years travel industry experience plus fares & ticketing skills are required.

▶ **Sabre & Tramada skills preferred but will cross train**

▶ Sydney north shore location

▶ Salary up to \$55K + super

**Click here for more details or call Liz.**

## **Retail Consultants - Sydney**

Fantastic opportunities are available NOW for experienced Retail Consultants. We have positions available in Sydney's Eastern Suburbs, Inner West and South. No matter where you live, there is very likely an opportunity for you just around the corner!

Generous base salaries with excellent commission structures are on offer so the sky is truly the limit. Take control of your career and send in an application today.

▶ **Galileo or Sabre CRS required**

▶ Sydney Eastern Suburbs, Inner West and South

▶ Generous base salary + excellent commission structure

**Click here for more details or call Ben.**

## **Cruise Consultants - Perth**

We have a great opportunity for individuals looking to take that next step within their travel career. If you are working with a retail or wholesale organisation within reservations and preferably have some cruise experience, then we want to hear from you!

You will be joining a well established travel company, working within a busy but friendly team and dealing with enquiries for all worldwide cruises. Also booking flights, tours & transfers.

▶ **A major CRS along with Calypso an advantage**

▶ Perth

▶ Salary to \$42K+ super + incentives

**Click here for more details or call Liz.**



## **Corporate Travel Consultant**

Join this boutique travel agency close to all public transport in the Sydney CBD. They seek an experienced, motivated, switched on person to handle all their domestic and trans

Tasman corporate itineraries. You will be working in the Corporate section of the office along side the Office Manager. Galileo or Cross Check an advantage.

▶ **Well established agency chain**

▶ Sydney CBD

▶ Salary \$40K + super + incentives neg.

**Click here for more details or call Kristi.**



## **Business Travel Team Manager - MEL**

No consulting! This is a pure management role for the highly motivated and driven travel professional. This highly respected global corporate travel company is located in East Melbourne and has offices around Australia & throughout the world. They offer state of the art travel solutions to their extensive client base & customer service that is second to none.

▶ Manage performance and quality of service in this role

▶ Melbourne East location

▶ **Salary up to \$100K + super**

**Click here for more details or call Sandra.**

As the first travel recruitment specialist in Australia we know the travel job market better than anyone, call us to discuss your career path.