

# Get away offers.

Fly to Europe with Austrian from **5150 AUD\***: [www.lufthansaexperts.com](http://www.lufthansaexperts.com)

\*Excluding taxes and surcharges. Offer duration: 15 September to 15 October. Travel period: 01 October to 31 March 2012

# Travel Daily

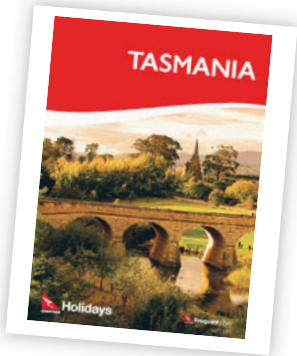
First with the news

Friday 7th October 2011

**SALARY SURVEY AUSTRALIA 2011**  
Take part in TMS Salary Survey before **17 October 2011** and stand a chance to win **AU\$250** cash  
Prize will be drawn during the first week of November 2011  
[AUSTRALIAN SALARY SURVEY 2011 - click here](#)

**TMS ASIA-PACIFIC**  
Recruitment and HR Solutions

## Qantas Holidays Tasmania



2012 Brochure  
Out Now!

View online.



**QANTAS** Holidays

[qantasholidays.com.au/agents](http://qantasholidays.com.au/agents)

## Aerius shortfall \$1.8 million

THE receivers of the collapsed Aerius Travel (**TD** 01 Aug) have estimated a deficiency of \$1.85 million - including trade creditors owed almost \$500,000 - in their latest report to ASIC.

The documents submitted by Peter Krejci from insolvency firm BRI Ferrier, show that one of the major creditors is the International Air Transport Association, owed \$303,000, while "business and art consultancy" Wallace Jones & Hood has a \$112,500 debt owing.

Other creditors caught up in the company's administration include Jetset Travelworld Network member the Hunter Travel Group, the Mercure Brisbane and online

distribution provider RoomsXML.

That's not to mention Aerius customers, with TCF gm Glen Wells this morning telling **TD** that claims so far amount to \$110,000 "and more are coming in".

He said the investigation is one of the most complex that the TCF has had to undertake in recent years, with some of the claims relating to the defunct PacificFlier.

When Aerius ceased trading, director Adrian Miller said the move had been precipitated by the inability of the company to collect a "significant debt" owed to it by the airline's owner.

### NYC for Breakaway

**NORWEGIAN** Cruise Line this morning announced that its next ship, *Norwegian Breakaway*, will homeport from New York City.

The year-round deployment was announced by NY mayor Michael Bloomberg, with the 4,000-guest ship the biggest ever to home port in the city, offering week-long Bermuda trips from May 2013.

### Trip bonus offers

**THIS** month members of the Trip loyalty scheme are being offered a range of special bonus deals - see the **last page** for info.

### Seven pages of news

**Travel Daily** today has seven pages of news and photos, plus full pages from: (**click**)

- AA Appointments
- Qantas Holidays

**SCENIC TOURS**

CANADA AND ALASKA EARLYBIRDS

END NEXT WEEK!

FLY FREE\* DIRECT TO CANADA

(ends Friday October 15)

## empowered with James Tobin



100,000 more options with Sabre Agency Fares.

All backed by Sabre's Fare Guarantee

Watch now

**Sabre** | Travel Network

## It all adds up to a great experience



Extra Commission



Vast Content



Real Convenience

**Travelport Rooms** and More™

Click here for your chance to win an Apple iPad 2

**Travelport**

THIS IS ONE EXCLUSIVE TRAVEL AGENT DEAL YOU (AND A FRIEND!) ARE REALLY GOING TO



Like

**SINGAPORE AIRLINES AIRFARES** from \$450

**HOTELS** from \$100

**XPERIENCES** from \$14

BOOKING PERIOD:  
1-31 OCTOBER 2011  
TRAVEL PERIOD:  
1-16 NOVEMBER, 2011  
& 18 FEB - 18 MARCH 2012

**YourSingapore**.com

Find more information at [YourSingaporeXperience.com.au](http://YourSingaporeXperience.com.au)

## Temp in London

- ▶ Fund your weekends to France, Spain or Italy
- ▶ Temp for global business travel co's.
- ▶ Excellent working conditions
- ▶ Galileo, Sabre or Amadeus, Top \$\$

Contact: Kristi Gomm  
02 9278 5100  
kristi@inplacerecruitment.com.au



[click here for details](#)

# Travel Daily

## First with the news

Friday 7th October 2011

**AIRCALIN GIVES YOU MORE, MORE, MORE!**

More flights to Noumea. More often. More than any other airline.



[CLICK HERE](#)

## MAKEOVER your Cruise Business

Complete Cruise Solution presents:

### Building Better Cruise Sales & Margins



[Click here to register](#)

Complete Cruise Solution

## Norfolk Is route up for grabs

THE government has issued a tender for the provision of underwritten air services between Australia and Norfolk Island.

It's described as a "significant business opportunity for reduced risk and a certainty of return," due to the underlying demand for services and a commitment to fund the services if revenue falls below an agreed threshold.

Currently the Norfolk Island govt-owned Norfolk Air operates flights from Australia's east coast under a charter agreement with Nauru-based Our Airline - but this deal is set to cease on 01 Mar.

Initially a three year contract for the routes is on offer.

The docs give an overview of the suffering Norfolk Island tourism industry, which last year attracted about 24,000 visitors - down about 40% on its 2001 peak of more than 40,000.

Visitation has been affected by the GFC and continued economic uncertainty, cheaper domestic Australian mainland airfares, the strong Australian dollar, and "a more adventurous approach by travel to 'grey nomads' with less

reliance on group travel".

Last year more than 55% of Norfolk Island visitors were aged over 60, but the destination offers activities such as diving, surfing and sea kayaking which "have the potential to be marketed more effectively" to a younger demographic.

There's also significant capacity on the island for growth in visitor numbers, with estimated accom occupancy rates for 2010/11 averaging just 36%.

Qantas currently codeshares on the Norfolk Air services, with a 30 seats per flight allocation.

MEANWHILE Norfolk Air and Norfolk Island Tourism this morning announced an extension of their Self Famil program until Feb next year, under which travel agents can experience Norfolk at their own pace via a \$99+taxes airfare - details on 02 9211 6590.

## Wendy Wu adds Japan

WENDY Wu Tours has expanded its new China brochure to 100 pages, with the program also now featuring a tour in Japan - details at [traveldaily.com.au/brochures](http://traveldaily.com.au/brochures).

# Bunnik Tours

Not too young & not too old.

With Bunnik Tours you make the commission not the tour directors!

## Touring

As It SHOULD Be

[touringasitshouldbe.com.au](http://touringasitshouldbe.com.au)

## WIN A HOLIDAY WORTH \$1000



excite HOLIDAYS

Book hotels in New York, Las Vegas, Hong Kong, Sydney & Melbourne  
For detailed information please visit [exciteholidays.com](http://exciteholidays.com) or call 1300 733 858

Consolidated Travel Group

## BE AN EARLYBIRD

Sell the Singapore Airlines world

GRAND PRIZE

# \$25,000 DEBIT CARD

PLUS WEEKLY PRIZES

## NEW SMALL GROUP JOURNEY 2012-13 BROCHURE OUT NOW

Including Bhutan, Mongolia, Sri Lanka & Burma

TRAVEL INDOCHINA  
Share the Experience

To view our e-brochure

[CLICK HERE](#)

**FRENCH TRAVEL CONNECTION**  
 1300 858 304  
 info@frenchtravel.com.au  
 A \$50 GIFT CARD FOR YOU



# Travel Daily

First with the news

Friday 7th October 2011

**MTA**  
 MOBILE TRAVEL AGENTS

Access Amadeus, Galileo or Sabre on PC, MAC or iPad  
 Click here  
 join.mtatravel.com.au

## Massive Qantas neo order confirmed

**QANTAS** and Airbus yesterday formally agreed their previously announced deal (**TD** 16 Aug), with the \$9 billion contract being the biggest ever aircraft purchase in Australian aviation history.

The 78 A320neos and 32 A320s

will be used on short to medium haul domestic and international routes, forming the foundation of the new Jetstar Japan as well as being the launch aircraft for the new Asia-based premium airline.

The A320neo, set to enter service in 2015, offers 15% fuel and CO2 emission savings via new generation engines and so-called "Sharklet" wing tip devices.

### Million \$ Memo on TV

A **DOCUMENTARY** following the finalists in Tourism Queensland's Million Dollar Memo incentive will be telecast nationally on the Nine free-to-air network at 2pm this coming Sun.

### Qantas TWU strike off

**THE** Transport Workers Union cancelled today's two-hour strike late yesterday- but the short notice means planned flight cancellations (**TD** breaking news) will still go ahead.

"Unfortunately, the damage caused by the union had already been done," said group executive Lyell Strambi, with QF having contacted thousands of disrupted pax to make alternative plans.

### Queen Mary 2 fires up

**CUNARD** says no pax, crew or the structural integrity of *Queen Mary 2* were affected following a "minor fire" in the ship's engine room overnight.

The fire was "extinguished immediately", Cunard said.

## No objections to HA/VA

**HAWAIIAN** Airlines has asked US authorities to grant approval "as soon as practical" for its proposed new codeshare tie-up with Virgin Australia's long-haul international division, V Australia, as revealed by **TD** on 29 Sep.

HA informed the US Department of Transportation that "no objections" had been received from the five US carriers polled, which included Qantas' JBA partner, American Airlines.

## Pacific Jewel woes

**PASSENGERS** on P&O Cruises' *Pacific Jewel* have used the cruise line's Facebook page to report of massive delays departing Sydney on Wed night, due to "technical difficulties", says one blogger.

It's understood that *Jewel* was supposed to depart at 4pm on Wed but didn't actually pull out of Sydney until 11pm.

*Jewel* is also understood to have arrived 2.5hrs late into Sydney.



## Window Seat

**VIRGIN** Atlantic has announced the end of an era, with the phasing out of its "highly collectible" Upper Class onboard salt and pepper shakers.

Introduced 12 years ago, VS says thousands of the items have since 'disappeared,' with a thriving eBay trade valuing them at up to £20 (AU\$32) each.

They're being replaced as part of an upgrade of the cutlery and dining ware on the Upper Class fleet, with the airline expecting a "last minute rush when fans realise that their supply is coming to an end".



Now becoming a real collector's item - and they even say 'Pinched from Virgin Atlantic' on the bottom.

**NORDIC NATURAL WONDERS**  
**\$2,355** pp\*  
 HARWICH TO HARWICH  
 13 NIGHTS | JUL 12, 2012

BONUS ONBOARD CREDIT £200 per cabin

**WHY CHOOSE THIS CRUISE?**

- FLAM RAILWAY
- ICELAND & UNESCO LISTED THINGVELLIR NATIONAL PARK
- CONTRASTING LANDSCAPES OF THE REMOTE FAROE ISLANDS

**Voyages of Discovery**  
\*TERMS & CONDITIONS APPLY  
 www.voyagesofdiscovery.com

**AIR MAURITIUS**  
 Administrative Coordinator,  
 Melbourne

Air Mauritius, an international airline, operating out of its base in Mauritius has an exciting and challenging position for its office in Melbourne.

A detailed job description is available on the Air Mauritius website <http://www.airmauriti.us.com/vacancies.htm>

An application form can be downloaded at <http://www.airmauriti.us.com/aboutus/mkexternalvacancy.pdf>

## Drive yourself wild in New Zealand!

### World Drive Rally New Zealand

50 spots to WIN! 5 car rally challenges. 5 regions of NZ.



Simply sell any air/land or land only New Zealand holiday between 03Oct11 and 05Nov11 and be in the draw to WIN!



How can we create the most appealing Australia of tomorrow together?

Find out at Tourism Australia's free tourism industry briefings in each State and Territory starting 17 October 2011.

Visit [www.tourism.australia.com/industrybriefings](http://www.tourism.australia.com/industrybriefings) to register for the industry briefings.



## WA govt eases liquor act for Sailing C'ships

**VENUES** across Fremantle in WA will be permitted to serve liquor to patrons who are not seated or eating a meal for the duration of the Sailing World Championships after the WA govt eased its Control Act for the event.

The sailing event is expected to bring a "major influx of visitors" to Fremantle from 26 Nov to 24 Dec.

## ET adds Seychelles

**ETHIOPIAN** Airlines will begin a new thrice weekly service between Addis Ababa and the Seychelles effective 15 Nov 2011 using 737 wide-body aircraft.

## BA LCY-JFK iPads

**BRITISH** Airways has introduced iPads as IFE for pax on its Business Class Airbus A318 service between London City and New York's JFK.

## UA/CO to Durango

**UNITED** Air Lines & Continental Airlines are seeking permission to begin codesharing on ExpressJet services between Los Angeles and Durango, Mexico in the future.

## Gatwick next for KE

**KOREAN** Air will lift frequencies between Seoul Incheon-London to 10 weekly thanks to a new thrice weekly service to Gatwick, launching on 27 Mar 2012.

## Accom occupancy levels & rates rising

**HOTELS**, motels and serviced apartments in 5 of the nation's 8 states and territories experienced a year on year rise in occupancy levels during the Jun quarter, with Canberra leading the way.

According to the latest ABS data released on Fri, room occupancy levels at accom providers with 15 or more rooms are trending at 65.3%, up 1.3 percentage points on last year.

The trend occupancy figure for the ACT was strongest, at 72.7%, but that result is 4 points behind the 2010 Jun quarter period.

At the other end of the scale, the trend figure for Tasmania's hotels, motels and serviced units was 58.7%, down 0.7 points.

Western Australia had the sharpest increase in occupancy rates, up 2.6 points to 66.4%, while the Northern Territory saw the steepest drop, down 4.1 points to 65.3%.

There were 12.9 million room

nights occupied in the quarter, of which NSW contributed 31.2% followed by Qld with 26.2%, with the nationwide average length of stay 2.2 days.

**MEANWHILE**, room rates across the country rose 4.5% in the Jun quarter, up by around \$6.50 per night to \$153.78.

Seasonally adjusted takings at accom providers over the period was \$2.15 billion, which was 4.3% higher than the Mar quarter and 7.3% up on the corresponding period last year.

NSW accounted for the bulk of takings at \$620m, while Tasmania the lowest at \$44m.

## MLK Memorial launch

**US PRESIDENT** Barack Obama will officially dedicate the new Martin Luther King Jr National Memorial in Washington DC, on a four-acre site near the Jefferson & Lincoln memorials on 16 Oct.



## Supplier Updates

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Hurry, your last chance to win.**

Be our special guests for the day as we welcome you and a friend to the exclusive Emirates Melbourne Cup Marquee. Visit [emiratesrewards.com.au](http://emiratesrewards.com.au) today and log you ticket sales to Emirates' 29 European destinations by the 15th October 2011.

Two tickets to the Emirates Marquee. Fly Emirates. Keep discovering.

Incentive closes 15th October 2011 | Don't forget to log your ticket sales today

Only open to NSW, ACT, WA, QLD, VIC, SA & TAS residents 18+ who are employed full time at any licensed travel agent nationally and can travel between 31/10/11 & 2/11/11. Starts 05/09/11 and ends 11.59pm AEDST on 15/10/11. Group bookings (i.e. bookings of 10 or more tickets) are not eligible. Draw at 22/385 Bourke Street, Melbourne, VIC 3000 on 17/10/11 at 11am. Winners' in The Australian on 20/10/11. Prizes: trip for 2 adults to the 2011 Melbourne Cup (1 per NSW/ACT, WA, QLD, VIC, SA/TAS). Prize value is up to \$2,166 (depending on winner's departure date/point). Victorian winner does not receive flights or accommodation. Promoter is Emirates (ABN 810 735 696 96) of Level 17, 1 York Street Sydney. See [www.emiratesrewards.com.au](http://www.emiratesrewards.com.au) for full Terms and Conditions. NSW LTPS/11/8190, ACT TP11/3576.

## Airbus forecasts South Pacific demand

**AIRCRAFT** manufacturer Airbus is predicting carriers in the South Pacific (Australia, NZ & the Pacific Islands) will require nearly 740 new passenger & freight aircraft, worth US\$98 billion, to cope with demand over the next 20 years.

According to the latest Airbus Global Market Forecast, this region will require 380 new jets to handle growth and 349 to replace older aircraft.

The bulk of those will be single aisle aircraft.

Growth will be spurred by the South Pacific's ties with emerging economies, urbanisation and a doubling in the number of mega cities, from two to five by 2030, Airbus says.

Low cost carriers are forecast to account for a 35% stake in the market share on flights between the South Pacific and Asia.

The plane builder expects the regional growth rate to match the world average, of 4.8% per year up to 2030, which is ahead of the North America market (2.5%) and Western Europe (3.5%).

## Capt. Cook Fiji office

**CAPTAIN** Cook Cruises has established a presence at Nadi International Airport in a bid to generate more walk-by business and better service guests.

The office is located in the Arrivals Concourse of the airport, and CCC believes it presents an opportunity to attract new business and customers.

Operating 5am-9pm daily, the office will provide CCC with the ability to offer a meet and greet service for passengers on the *Reef Endeavour & Sailing Safari* cruises.

In addition to making new bookings, visitors can make cruise enquiries and reconfirm bookings.

Phone +679 672 2026.

## A|Club double points

**MEMBERS** of Accor's A|Club loyalty program staying at any of the hotel giant's participating properties will earn double points for stays from 10 Oct until 18 Dec.

To be eligible for the bonus, the stay must include either a Fri, Sat or Sun night, and be booked before 15 Nov - see [a-club.com](http://a-club.com).

## Newmans NZ brox

**NEWMANS** Holidays has rolled out its 100-page 'Unforgettable New Zealand' brochure featuring APT escorted coach tours.

## Avis rings NASDAQ bell



**ABOVE:** Avis Budget Group's CEO Ron Nelson rang the opening bell at the NASDAQ Market Site in New York City's Times Square earlier this week to celebrate the car hire brand's complete Avis Europe acquisition (*TD* 17 Jun).

"So now we move forward as a global company focused on serving our customers better and more efficiently," Nelson said.

"We look forward to naming more Customer Experience Owners all around the world, and

to becoming a more effective and efficient organisation, something we will never stop striving for".

**Pictured** with Nelson at the event were members of the Avis Budget Group Senior Leadership Team along with other senior officers and special guests.

## Another Hyatt opens

**THE** 343-room Hyatt Regency Jinan has opened its doors in China's Shandong Province



## Marketing Coordinator

Hawaii Tourism Oceania is looking for a dynamic Marketing Coordinator to support our small, friendly team in Sydney. Primary responsibilities include: administration support, answering consumer and trade enquires, website and e-newsletter maintenance, destination training, and assisting with the coordination and planning of events and Famils.

The successful applicant will possess:

- Excellent written, presentation and verbal communication skills
- Superior organisational and customer service skills
- Computer literacy in MS Office is essential and knowledge of web tools will be an advantage
- Minimum 2 years travel or tourism experience
- A sound knowledge of Hawaii and tertiary qualifications will be highly regarded

For a detailed job description, please email Rebecca Wall—

[rwall@hawaiiitourism.com.au](mailto:rwall@hawaiiitourism.com.au)

Applications close: **Wednesday 12 October 2011**



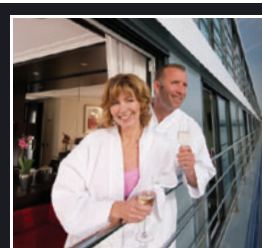
## Reservations and Ticketing Agent (Part Time Mon-Fri, minimum 20hrs each week) Melbourne, city location

Philippine Airlines' GSA, has a vacancy for a well experienced and enthusiastic consultant at its centrally located office in Melbourne.

Candidates should have 5 years international consulting experience with a travel agent or airline, strong GDS and fare skills, be well presented and demonstrate excellent customer service.

Applicants must have the right to live and work in Australia.

For more details call Chiqui Reyes on (02) 9249 9901.  
Applications should be sent to [jobs@philippineairlines.com.au](mailto:jobs@philippineairlines.com.au)  
by Wed 19 Oct 2011.



## 2012 DELUXE EUROPEAN RIVER CRUISES

Europe Earlybird Deals\* - On Sale Now! \*conditions apply

**SAVE \$600** per couple  
Suite Ship Deal

**SAVE \$500** per couple  
Cruise 12 days or more

**SAVE \$400** per couple  
Book with Emirates airfare

**SAVE \$300** per couple  
Cruise 11 days or less

**AVALON**  
WATERWAYS®

## PAL schedule changes

**PHILIPPINE** Airlines is advising travellers of a revised int'l flight schedule, being used from now until 15 Oct 2011.

PAL says the changes are a result of being "in transition and moving to normal operations" following recent strikes (**TD** Thu). See [bit.ly/tdpalschd](http://bit.ly/tdpalschd) for details.



**WIN A TRIP TO VANUATU!**

Complete our travel agent training before October 31, 2011 to go into the draw to win a trip to Vanuatu!

[TO GET STARTED CLICK HERE](#)

**DISCOVER Vanuatu**  
WHAT MATTERS

## THN aligns with AMEX

**THE** Hotel Network and American Express have signed a deal that will enable corporate and govt clients to use the AMEX Business Travel Account to streamline administration and reconciliation processes for business travel expenses at over 6000 properties nationwide.

## SkyTeam RTW promo

**GLOBAL** airline alliance SkyTeam is offering discounts of between 10%-30% off normal ticket prices through its just launched Round the World Planner (**TD** 20 Sep).

The promotion is available for Business and Economy class tickets, for travel through to 30 Jun and is on sale until 30 Nov.

## Amadeus Cornerstone

**AMADEUS** and Cornerstone Information Systems are offering corporate travel managers and business travel agents an automated process for their reservation management system.

The deal will see Amadeus become the official global distributor of Cornerstone's iBank & iQCX reporting and reservation management systems.

## Estonia Hep A alert

**TRAVELLERS** to Estonia in Eastern Europe are being warned of an outbreak of Hepatitis A by the Australian government.

Around 50 cases have been diagnosed as of late last month, with the majority occurring in the southern Viljandi region.

## lebu enters India

**LUXURY** hotel collection lebu Hotels & Resorts has debuted in India following the recent opening of the lebu New Delhi.

## QF A380 experience winners

**RIGHT:** There was a buzz in the air at the recent Jetset Travelworld Network state conferences with a number of consultants nationally being the lucky recipients of Qantas A380 tickets as part of the airline's 'experience' campaign.

At the SA/NT conference, Helen Goodings from Jetset Marion & Vienna Barnes from Jetset Naracoorte, proudly accepted their tickets from Qantas SA Account Manager, Glen Williams.



## Getaway foodie show

**THIS** weekend's episode of Channel Nine's dedicated travel program *Getaway* is a special focusing on the 'World of Food'.

The program, which airs on Sun at 5:30pm features stories on cuisine in Phuket, the NSW South Coast, the US, Tasmania & Greece.

## Mercure Krabi opens

**ACCOR** has opened the 213 room Mercure Krabi Deevana, in Thailand featuring the Swan Spa, a pool bar, fitness centre & more.

## HA fare extension

**HAWAIIAN** Airlines' Summer Saver' fares to Honolulu (priced from \$1079) & the US mainland (from \$1505), have been extended by one week, until 13 Oct.

Info at [hawaiianairlines.com.au](http://hawaiianairlines.com.au).

## Iberia low cost carrier

**INTERNATIONAL** Airlines Group, the joint entity of Iberia & British Airways, have announced plans to create a no-frills subsidiary called Iberia Express, for flights ex Spain.

## new opportunity! NSW/ACT

Cover-More is Australia's largest Travel Insurance provider, providing assistance to Australian travellers all over the world. We are a global organisation that recognises individual and team efforts and believes in our products and our people.

We are looking for a highly motivated Business Development Manager to join our NSW/ACT team.

The successful candidate will possess:

- A proven track record in a sales environment, preferably in a travel/tourism and/or customer focussed environment
- Motivation to achieve both individual and team sales targets and objectives
- Experience in the preparation of reports, submission and relevant correspondence
- Effective negotiation skills and strong communication skills
- A passion to build relationships within the industry & a fun, positive attitude!

A competitive salary package, including a fully maintained company vehicle and generous bonus scheme will be offered to the successful candidate. If you want to be part of a progressive organisation, please email your expression of interest to:

[ciarar@covermore.com.au](mailto:ciarar@covermore.com.au)

Applications close 14<sup>th</sup> October 2011

**Cover-More**® Travel Insurance  
"...travel insurance you can trust"

## DISCOVER NORWAY

...With a Difference

**CLICK HERE** for a selection of unique cruises and tours designed to take your client deep into the heart of Norway



For bookings and enquiries, contact:  
1800 623 267 | [hurtigruten@discovertheworld.com.au](mailto:hurtigruten@discovertheworld.com.au)  
Travel Agent License: 2TA06929



## New QF 747s early

**QANTAS** will next week debut the first of its newly reconfigured 747-400ER aircraft.

The upgraded plane, VH-OEG, features A380-style product and will operate QF15 on Wed 12 Oct between Brisbane and Los Angeles after the completion of work at Avalon earlier this week.

The new 747s have 58 business class seats, 36 premium economy and 270 in the economy cabin.

## QR plots Helsinki + 3

**QATAR** Airways ceo Akbar al Baker has said the Doha-based carrier will add Helsinki, Finland to its expanding network, along with three other new destinations to be named before Christmas.

He made the comment at QR's inaugural ceremony for its Oslo service, its 107th destination.

## Tas agent accolade

**THE** Travel Studio's business development manager Genevieve Atkins took out the 2011 Telstra Tasmanian Business Woman of the Year title earlier this week.

Atkins was acknowledged for developing business for the agency and Volunteer Holidays.

She now moves on to the national finals in Melb on 18 Nov.

## UA ends THAI c'share

**UNITED** Air Lines has told US authorities it wants to terminate its codeshare services with THAI Airways International "effective on or after 01 Mar 2012".

The Star Alliance members have had a pact since 1996, whereby the UA code was displayed on TG metal, and vice versa.

## Park Hyatt Doha

**HYATT** Hotels Corporation has announced it will open the Park Hyatt Doha in Qatar in mid-2016, the group's second Hyatt-branded property in the country.

The 181-room and suite hotel will be located in Doha's CBD.

## LH adds 2 more A380s

**LUFTHANSA** has ordered two more A380s from Airbus, boosting its full superjumbo fleet to 17.

## Skal Sydney meeting

**SKAL** International Sydney is holding its Oct meeting at the Swissotel Sydney on Wed 12 Sep.

## WIN A HOLIDAY FOR TWO TO CHILE

Throughout October, **Travel Daily** is giving subscribers the chance to win a fabulous Chile holiday package valued at almost \$10,000, courtesy of **Turismo Chile, LAN, Latitud 90** and **Patagonia Camp**.



The prize includes:

- ◆ Return Economy Class fares on LAN to Santiago ex Sydney plus domestic flights Santiago/Punta Arenas/Santiago
- ◆ Transfers in/out from Punta Arenas & Santiago Airport
- ◆ Three (3) nights' accommodation in a Luxury Yurts with views To The Paine Massif at Patagonia Camp - Torres Del Paine
- ◆ Entries and full day guided excursions to Torres del Paine National Park
- ◆ One (1) nights' accommodation at La Casona at Matetic Vineyards
- ◆ Breakfast and dinner daily
- ◆ Wine tour and tasting

Every day **Travel Daily** will ask a different Chile-related question – just read the issue and email us your answer. There will be twenty questions in total. At the end of the month the subscriber with the most correct entries and the most creative response to the final competition question will win this fantastic Chile holiday.



**Q.4: How many business Units handle Latitud 90?**

Email your answer to: [chilecomp@traveldaily.com.au](mailto:chilecomp@traveldaily.com.au)  
Click here for terms & conditions



## FULL TIME TRAVEL CONSULTANT

### Adelaide City



Diploma Travel has been established for over 30 years and has offices in Brisbane, Sydney and Adelaide. We are looking for a dynamic consultant to join our Adelaide Office. Customer Service is our priority.

The successful candidate must have:

- Experience in the International retail environment
- Personal travel experience and destination knowledge
- CRS qualifications essential

To provide the level of service our customers expect, the top candidates will also possess:

- Exceptional selling skills with a proven track record
- Strong customer service focus
- Excellent oral and written communications skills
- Superior time management skills
- Good PC skills and be Internet savvy
- Desire to be the best in the industry

No Saturdays or late night trading!

Please email your resume to:  
[accounts@diplomatravel.com.au](mailto:accounts@diplomatravel.com.au)  
or telephone Karen Millar on 1800 805 071.

Applications close Monday 17 October 2011

## Could you sell chopsticks to China?

**FLIGHT CENTRE**  
Unbeatable

**Leadership Opportunities & Travel Consultants**  
Bega \* New Store Opening \*

Hey, let's face it – some people just have a knack for selling. If this sounds like you then a career with Flight Centre could be just the challenge that earns you the rewards that your talents deserve.

Supported by an ongoing training and development program, we are focused on helping you realise your career ambitions.

If this sounds like you, then click **apply now** and start by selling yourself!

[www.applynow.com.au/jobFI47379](http://www.applynow.com.au/jobFI47379)

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

PO Box 428, West Ryde, NSW 1685  
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas  
**Contributors:** Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson  
**Email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

Travel Daily Group:

**CRUISE**  
WEEKLY



**Pharmacy**  
DAILY

**Advertising and Marketing:** Lisa Maroun (Manager), Lisa Martin and Magda Herdzik  
**Email:** [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper  
**Email:** [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)



**DO YOU HAVE A REAL  
PASSION FOR TRAVEL?  
WE WANT YOU...**

**FOR ALL THE HOTTEST VACANCIES VISIT [www.aaappointments.com](http://www.aaappointments.com)**

**SYDNEY** – 8/6 O'Connell St - (02) 9231 6377 - [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)

**MELBOURNE** – 1/167-169 Queen St - (03) 9670 2577 - [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)

**BRISBANE** – 13/97 Creek St - (07) 3229 9600 - [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

**ADELAIDE & PERTH** – (03) 9670 2577 - [recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au) & [recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au)

**HUGE SALARY FOR DOMESTIC CONSULTANTS!**

**CORPORATE DOMESTIC CONSULTANT**

**SYD BASE SALARY TO \$53K PLUS BONUS PLUS SUPER**

Ever thought about working directly for one of your clients? Now is your chance! One of Australia's largest companies has launched an in-house travel team and is currently looking for skilled domestic consultants with a strong corporate background and has preferably used Sabre. Working on the client site in the leafy North Shore you will be rewarded with an amazing salary and the chance to steer your career in a completely different direction.

**KEEP YOUR DAYS FREE WORK 3PM-11PM**

**SENIOR LEISURE CONSULTANT**

**SYD \$55-65K PLUS SUPER PLUS PENALTIES**

Fancy working 3pm to 11pm 5 days a week; or maybe you prefer part time after hours of 6pm-11pm? Our client, one of the leading high end agencies in Australia has flexible shifts on offer, where you will be dealing with VIP clientele booking 5 star travels around the globe. You will need at least 3 years travel consulting experience, exceptional airfare knowledge and the highest standard of customer service. Be rewarded with an excellent salary and many benefits.

**NEVER BE BORED AGAIN**

**WHOLESALE TRAVEL CONSULTANTS**

**PERTH (CITY) – SALARY PACKAGE TO \$70K+ (OTE)**

Are you starting to feel a little unmotivated and not too sure of your next step? This internal wholesale travel company has a number of opportunities on offer for enthusiastic travel consultants looking for a challenge! If you possess solid travel consulting experience and strong sales skills, this role will be sure to provide you with a new passion for the travel industry. A will to succeed & motivated approach is essential.

**OPPORTUNITY TO PROGRESS TO MANAGER**

**RETAIL TRAVEL CONSULTANT**

**MELBOURNE (CBD) – SALARY PACKAGE TO \$45K + COMM**

This highly successful retail travel company in the heart of Melbourne's CBD is seeking an experienced leisure consultant to join their professional team of consultants. With a second store due to be opened, you will have the opportunity to step up to Manager and progress your career in a reputable and successful organisation. A minimum 12mths retail travel consulting experience a must. Galileo experience preferred.

**IS IT CORPORATE OR LEISURE YOU SEEK?**

**TRAVEL CONSULTANT X 2**

**ADELAIDE - SALARY PACKAGE TO \$50K + BONUSSES (DOE)**

Adelaide is currently offering 2 motivated consultants the chance to progress their career & join a reputable & successful travel company. Whether you are experienced in retail or corporate travel, we have the perfect opportunity for you! Not only will you be offered a friendly boutique working environment, you will be excited by the tasks presented to you each day. These are 2 great opportunities not to missed!

**SHOP YOUR LUNCH BREAK AWAY**

**RETAIL TRAVEL CONSULTANT**

**PERTH (SOUTH EAST) - SALARY PACKAGE TO \$55K (OTE)**

Enjoy creating exciting holiday itineraries however would like the opportunity to assist travellers who actually want to book?! This successful retail travel agency has been in operation for many years & has grown to be one of Perth's most successful agencies. If you are looking for a change of pace & a new challenge, this is your chance to grab a superb role! Amadeus skills are looked favourably upon.

**FANCY CARRIE'S "SEX IN THE CITY" LIFESTYLE?**

**SENIOR TRAVEL CONSULTANT X 2 - BRAND NEW OFFICE**

**BRISBANE CBD - SALARY PACKAGE TO \$50K + BONUS**

Are you an experienced retail superstar who exceeds client expectations? Want to work in a brand new CBD store? Two full time positions are on offer for senior consultants to join this spanking new store! Working for this dynamic iconic brand who prides itself on their high level of customer focus., you will enjoy excellent rewards as you grow the business plus a top base Salary + educational allowance, incentives and more. Don't miss this once in a lifetime opportunity – Apply today!

**SOUTHERN STAR**

**RETAIL TRAVEL CONSULTANT**

**BRISBANE SOUTH – SALARY PACKAGE \$50K OTE**

Are you a retail consultant extraordinaire? Wanting to work closer to home? Then look no further! This well known agency is looking for an experienced consultant to join their vibrant team. You will need to have demonstrated a high level of customer service and have a proven sales record. In return you will enjoy many benefits on offer and earn a rewarding salary. Min. 2 years retail exp required. Galileo preferred. Don't miss this sought after location – Apply now!



# Trip

Travel rewards & incentive program

## DON'T MISS OUT on this month's bonus offers

### Queensland Trip

**EARN DOUBLE TRIP POINTS**  
on every QLD Accor booking  
you make with  Holidays and  viva!  
holidays

Bookings must be made and deposited 01 - 31 Oct 2011 for departures 01 Oct - 31 Dec 2011. Conditions apply.

SOFITEL pullman Gallery Grand Mercure NOVOTEL Mercure allseasons ibis



### Bon Voyage Trip

**EARN 1000 BONUS TRIP POINTS**  
on every combined air and land UK & Europe  
booking you make with  Holidays and  viva!  
holidays

Bookings must be made and deposited 01 - 31 Oct 2011  
for departures 01 Apr - 30 Nov 2012. Conditions apply.

Experience  
**MORE**  
IN NEW SOUTH WALES



Sydney Opera House and Harbour Bridge; Image Hamilton Lund.

**EARN DOUBLE TRIP POINTS**  
on every NSW booking  
you make with  Holidays

Bookings must be made and deposited 16 Sept - 31 Oct 2011  
for departures 19 Sept - 31 Dec 2011. Conditions apply.

### Sleek and Stylish Trip

**EARN 5000 BONUS TRIP POINTS**  
on every Europcar booking  
you make with  Holidays



Bookings must be made and deposited 16 Sept - 31 Oct 2011 for departures 19 Sept - 31 Dec 2011. Conditions apply.

**Europcar**

Not a member? Join **Trip** now and start earning points!  
[www.triponline.com.au](http://www.triponline.com.au)