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First with the news

Monday 24th October 2011

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\$10m Jetstar-TA agreement

TOURISM Australia and Jetstar will jointly market Australia in Japan and the Asia-Pacific region, under a three-year \$10m joint agreement (**TD** breaking news).

Jetstar and TA will each contribute at least \$1.6m a year to be spent on a range of joint marketing, digital and social media activities.

"The partners will work cooperatively to leverage more affordable air travel and Australia's unique attractions to increase arrivals from Japan, China, Indonesia, Malaysia, Singapore and New Zealand," said a joint statement today.

Japan will be a key focus of the pact, with an initial \$2 million tranche directed at rejuvenating the market which has slipped to fifth place in Australia's sources over the past ten years.

TA md Andrew McEvoy said that the agreement represented a new approach to Japan and

working with airline partners.

He said the *There's nothing like Australia* messaging would be used alongside Jetstar.com "to drive bookings for inbound travel.

"Like Tourism Australia, Jetstar has ambitious expansion plans for wider Asia and sees sustained and large growth opportunities, led by the greater China market and numerous South East and North Asian markets including Japan, which will clearly remain in the top half dozen of Australia's tourism markets," McEvoy added.

He said markets covered by the deal are critical to achieving the 2020 Tourism Industry Potential.

Jetstar ceo Bruce Buchanan said the partnership will make the most of Australia's attractiveness to international tourists, "with Jetstar's leading low fares as a means to convert this into actual arrivals".

Nine pages of news

Travel Daily's packed issue today has nine pages of news, plus full pages from: (**click**)

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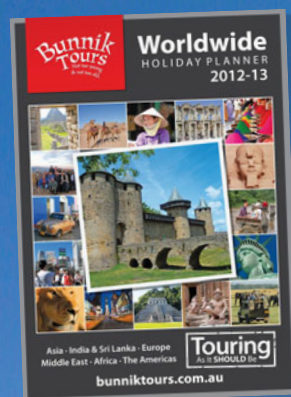
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APT elevates Asia

APT has released its 2012/13 Vietnam and Cambodia brochure featuring the new *Amalotus* with twin balconies, new tours and extra Freedom of Choice options - see traveldaily.com.au/brochures.
More brochures on **page six**.

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GBTA looking for gm

THE Global Business Travel Association has announced the recruitment of a full-time general manager for its operations in Australia and New Zealand.

GBTA exec director Michael McCormick announced the move this morning at the GBTA Aust/NZ conference in Brisbane.

AOT Air NZ Holidays deal

THE AOT Group is set to expand across the Tasman, with a joint venture set to be announced with Air New Zealand Holidays.

The company isn't commenting on the deal at this stage but it's believed that details will be finalised in the next few days.

The move is expected to see a restructure of the Air New Zealand wholesale operation, with affected staff currently being consulted about the changes.

According to reports from New Zealand, the proposal involves a 50/50 joint venture between the carrier and AOT Group, with the resulting operation continuing under the NZ Holidays brand using AOT's distribution network.

NZ Holidays would be promoted to travel agents in Australia and New Zealand, and will also leverage off AOT's inbound operations from the UK, Asia and North America.

Although the agreement has

not been finalised at this stage, AOT said it expects to make a formal announcement within a week or so.

AOT has been working hard to build its profile in the New Zealand market, recently being named as NZ's Inbound Tour Operator of the Year, as well as winning the key Kuoni UK inbound account for NZ.

Fourth RSSC ship?

PRESIDENT of Regent Seven Seas Cruises, Mark Conroy, has confirmed that the upmarket cruise line is considering adding a fourth vessel to its fleet.

Conroy said that Regent is in talks with a European shipyard to build another 700-passenger ship, similar to *Seven Seas Mariner* and *Seven Seas Voyager* for delivery sometime in 2014.

Regent's newest vessel was launched in 2003.

Two 777s for Kenya

KENYA Airways has announced the acquisition of two 777-300ER aircraft, which are expected to join the fleet in 2013 and 2014.

The carrier said the planes would be used on long-haul routes to Amsterdam, Bangkok, Dubai and Guangzhou, boosting both pax and cargo capacity.



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Unique new AW program

ADVENTURE World is targeting experience-seeking baby boomers in its new 'First Footprints' collection which combines a range of off-the-beaten-track destinations in the South Pacific.

The collection is "designed for the bold traveller looking for authentic experiences at island destinations that continue to embrace their centuries-old traditions and culture," according

to AW's Diane Moynihan.

She said the wholesaler had identified a demand for more authentic island experiences - in contrast to the normal 'flop and drop' packages on offer.

Produced in conjunction with the tourist boards from the various destinations, the program offers the Solomon Islands, Tonga, Papua New Guinea, the Solomon Islands and Niue as well as New Caledonia's Loyalty Islands, Atiu in the Cook Islands and the Vanuatu destinations of Tanna and Pentecost Island.

Packaged with air, the program makes it easy for travellers to have a unique cultural experience.

At the program's launch on Fri representatives of the various tourist boards paid tribute to Adventure World for its vision in creating the unique offering.

New iPad on Horizons

NEW Horizons Holidays is giving WA travel agents the opportunity to win one of 10 iPad 2s under its 'Discover more and more and more' incentive.

To be in the running for one of the major prizes WA agents need to make a New Horizons booking over \$850 before 10 Dec for an entry into the weekly draw.

Agents will receive a \$10 Myer gift card for every deposited 2012 booking made by 10 Dec 2011.

Buena's new website

BUENA Park Convention and Visitors Bureau in California USA has launched a new website featuring a booking engine, calendar of events and printable travel guide.

The site covers four Orange County attractions including theme parks and dinner shows - see visitbuenapark.com.

SQ Ethiopian c'share

SINGAPORE Airlines is set to begin a new codeshare operation with Ethiopian Airlines.

GDS displays show bookings now available on ET flights between Addis Ababa and Dubai, connecting via SQ through to SIN.



Window Seat

CHINA really is growing fast, according to economics commentator Michael Pascoe.

Speaking this morning at the Global Business Travel Association conference in Brisbane, he highlighted the ongoing rapid growth of the Chinese economy and its implications for Australian tourism and business travel.

In terms of housing, China builds a city the size of Brisbane every two weeks, he said.

"However sometimes things slow down a bit and then they only build a city the size of Adelaide," he added.

BLACK definitely is beautiful for Air New Zealand rugby supporters today, after the NZ team scraped a victory in last night's Rugby World Cup final against France.

Key supporter Air New Zealand is joining the party, this morning launching a 48-hour sale offering \$100 off all return flights to NZ.

The relief is even palpable in the ads for the promotion, which state "We've waited 24 years for this moment" - prompting the question of what sort of ads Air NZ would have run had the All Blacks lost.

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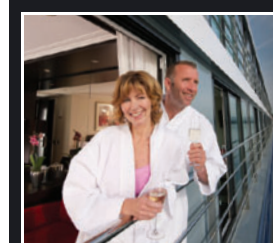
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Today's issue of *TD* is coming to you from Auckland, following last night's sell-out 2011 Rugby World Cup grand final. We're here courtesy of South African Tourism and Air New Zealand.

NEW Zealand residents couldn't wait to wake up yesterday with the buzz in the air and excitement around town leading up to the All Blacks vs France clash in the Rugby World Cup grand final.

Following their team's epic victory diehard Kiwi fans partied throughout the night, with some celebrations still in full swing on the streets of Auckland this public holiday morning.

As the seventh Rugby World Cup came to a close yesterday, organisers praised the city for hosting a successful tournament, the largest sporting event ever held in New Zealand.

The host nation has welcomed almost 95,000 int'l visitors over the past six weeks, who have injected close to NZ\$700m of spending into the economy.

And it's all been a positive boost for the country that has recently been rocked by unfortunate events beyond its control.

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VA Hawaii stopovers

VIRGIN Australia will soon begin offering Hawaii as a stopover destination enroute to mainland USA, the airline has told the trade.

The move is part of V Australia's codeshare with Hawaiian Airlines which launches at the end of Oct.

VA is already listing fares from Sydney to Oahu (Honolulu), Maui (Kahilui), the Big Island (Kona) and Kauai (Lihue) on its website under the expanded alliance.

The pact with Hawaiian will allow VA to add new US mainland destinations to its network, such as Oakland, Phoenix, Sacramento and San Diego.

"Hawaii is a key tourist destination and this agreement will take Virgin Australia Group of Airlines one step closer to obtaining global flight coverage for its guests," the carrier said.

At this time the Virgin Australia website says flights with Hawaiian are subject to government approval, however the US Dept of Transportation ruled late last week in favour of the codeshare agreement (*TD* Fri).

A 'Spring Blacks' rugby affair



It was six weeks ago that South African Tourism hosted industry partners at the opening game of the 2011 Rugby World Cup.

Whilst the Wallabies and Springboks didn't make it through to the big finale, SAT flew its media partners across the ditch over the weekend to support our neighbouring country and help cheer the All Blacks to victory on their home turf against France in last night's grand final spectacle.

Speaking to *Travel Daily* at the game last night, SAT's country manager Australasia, Lalie Ngozi said "We get a great deal of people from New Zealand visit our country, and wanted to bring our trade partners here to enjoy

the big games with our overseas board members, as well as get a taste of the South African hospitality, such as dining at the local Serengeti restaurant".

SAT and its guests enjoyed an action-packed rugby weekend onboard *Adventure World's* chartered *ms Volendam* which was docked in the 'City of Sails' amongst the main fanzone areas.

Pictured above at Auckland's Eden Park watching the All Blacks be crowned the world champions is SAT's board chairperson Jabu Mabuza and Lalie Ngozi.

For lots more photos from the 2011 Rugby World Cup grand final weekend celebrations see traveldaily.com.au/photos.



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First Footprints is fabulous!



ADVENTURE World held the official launch of its new First Footprints brochure (see p3) at a function in Sydney on Fri.

Attendees were given an overview of the intriguing destinations on offer, with representatives from the various tourist boards giving a glimpse at their untracked offerings.

Pictured above back row from left: Andrew Mulholland, Adventure World; Richard Hankin, Solomon Islands Visitors Bureau; Reverend Sione Pinome, official Australian representative for the Tonga Ministry of Tourism; Analeen Chacon, Trans Niugini Tours; Mereana Taruia, Cook Islands Tourism; Michael Woods,



Papua New Guinea Tourism; Diane Moynihan, Adventure World; Janet Sayer, New Caledonia Tourism; Jamie Strickland, Adventure World; Anne Morris and Georgia Ditton, GTI Tourism; Richard Skewes, Niue Tourism; and Neil Rodgers, Adventure World.

Inset: Rashelle Toms, Jetset Travelworld with Neil Rodgers.

Viva! US, Hawaii deal

VIVA! Holidays has a nine-night package with Hawaiian Airlines that incl five nights in Honolulu and four in Las Vegas, priced from \$1,999 ex Sydney.

The deal is based on accom at the Ohana Waikiki West and at the Hilton GVC Las Vegas, for travel 01 Feb to 31 Mar, when booked before 07 Nov.

Prices ex Brisbane start at \$2,339 or \$2,349 ex Melbourne.

New res software

A NEWLY launched online reservation system for Australian tour operators is now accepting registrations in the lead up to its launch next month.

Dubbed 'Rezdy,' the real-time online booking software aims to provide the technology to allow customers to book directly on operator's websites.

CEO Simon Lenoir said the new system had been under development for some years, with advanced features such as dynamic booking, cross-selling, geo-localisation, secure payment gateways and more made "accessible to anyone".

Tour operators wanting more information can register online for a trial of the system at the Rezdy website www.rezdy.com.

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NZ domestic boost

AIR New Zealand will tomorrow add its 27th NZ domestic port, with the debut of direct flights from Auckland to Paraparaumu on the Kapiti Coast.

NZ offshoot Air Nelson will operate 18 return flights per week on the route, using the brand new Kapiti Coast Airport which officially opens today.

As well as being suitable for leisure passengers, schedules target business travellers between northern Wellington and Auckland.



Supplier Updates

WELCOME to *Supplier Updates*, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

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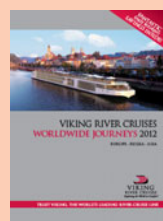
Brochures of the Week

WELCOME to Brochures of the Week, **Travel Daily's** Mon feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including an image of the front cover plus contact details to brochures@traveldaily.com.au. And don't forget our **FREE brochure listing service** at www.traveldaily.com.au/brochures.



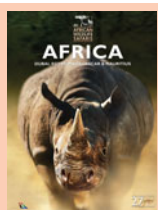
Crystal Cruises - Cruise Guide 2012

The new 2012 Cruise Guide is offering voyages from Mar to Dec in Australia, NZ, Baltic Sea, Russia, Black Sea, British Isles, Canary Islands, Hawaiian Islands, Holy Land, Mediterranean, Mexican Riviera, and many more voyages. The 41 page booklet offers all-inclusive cruises and 2-for-1 fares as well as free air options.



Viking River Cruises - Worldwide Journeys 2012

Six new vessels, earlybird booking discounts and some of the most popular itineraries are featured in the new 2012 Viking River Cruises brochure. New year a new era in river cruising will be introduced with the Longship class vessels; *Viking Freya*, *Viking Idun*, *Viking, Njord*, *Viking Odin*, *Viking Embla* and *Viking Aegir*. For copies visit - vikingrivercruises.com.au.



African Wildlife Safaris - Africa 2012

This 116 page brochure includes tours, cruises and accommodation in Africa, Egypt and Dubai. The 2012 brochure has allocated more space to high quality product such as Mala Mala, Sabi Sabi, Londolozi, and Wilderness Safaris. Two new operators include Ker and Downey Botswana and Nomad Tanzania.



Bill Peach Journeys - Aircruising Australia & NZ

The launch of the 2012 brochure follows a successful season for Bill Peach Journeys along with a rebranding for the company and new website. There are eight programs in the new brochure including the popular 12 day Great Australian Aircruise.

New SYD cargo flight

CARGO operator Cargolux has launched a new weekly 747 service flying from Luxembourg to Hong Kong, New York, Chicago, Sydney and Los Angeles.

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Topdeck - Europe 2012

The 2012 Europe brochure for Topdeck features 85 tours incl the new 10 day Spanish Fiesta itinerary that takes in Barcelona, Madrid, Toledo, Valencia and Ibiza. The tour operator has said most of its trips are priced 5% lower than 2010 due to the strong Aussie \$. An earlybird discount of 7.5% is being offered for 2012 product on bookings paid in full by 15 Dec.



Creative Holidays - Vietnam and Cambodia 2012

20 new properties and two new river cruising experiences have been added to the 2012 Vietnam and Cambodia brochure for Creative Holidays incl the Uniworld Boutique River Cruises' 14 night Timeless Wonders of Vietnam, Cambodia and The Mekong. Also new are extra properties in Hoi An and Danang.



Greece and Mediterranean Travel Centre - Israel

Tours and accom are available for travellers wanting to experience "a country of contrasts" discovering Tel Aviv to Jerusalem. The country can be enjoyed by those going for a religious pilgrimage and tourists interested in historical sites - plus those wanting to experience the therapeutic waters of the Dead Sea. More details online at - greecemedtravel.com.au.



Adventure World - Philippines 2012

The Philippines brochure is new for Adventure World, following many requests from agents. The product range includes touring adventures such as exploring the Banaue Rice Terraces, or discovering the natural beauty of North Luzon as well as Manila city hotels and a complete range of luxury resort stays in Cebu and Boracay.


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Air Transport World 2011 Airline of the Year. *Airtfares are return Economy, inclusive of taxes and surcharges correct at 6th October, 2011. Offer ends 7th November, 2011 for travel between 1st November, 2011 and 31st January, 2012. Blackout dates and flight restrictions apply. Prices quoted are for the low season. Amendments and cancellation fees apply. For more information contact your Emirates' Sales Team or the Emirates Contact Centre on 1300 880 599. EMI3371

Coconut extension

VANUATU's Coconut Palms Resort in Port Vila has extended its Stay seven Pay four deal plus a food and beverage credit to now expire 31 Oct, for travel to 31 Mar.

Euan guarantees a smile



ABOVE: Albatross Tours md Euan Landsborough was clearly in a jovial mood yesterday, showing this cheesy grin at the European Travel Expo in Sydney.

About 40 European wholesalers and tour operators took part in the event, which was the final in a consumer roadshow which has also taken place in Melbourne and Brisbane in recent weeks.

Hundreds of consumers attended the Sofitel Wentworth

ballroom to hear the latest in European travel offerings from the specialist exhibitors, with many citing the high quality of enquiries received.

Landsborough helped to organise the event, and is pictured above left with his latest brochure, along with colleague Steve York.

Lots more pictures of the exhibitors at the European Travel Expo are now on our website and at facebook.com/traveldaily.

AW RWC11 cruise charter "hard work"

CHARTERING Holland America Line's *ms Volendam* to offer cruise packages around this year's Rugby World Cup in New Zealand "proved to be successful, but involved a lot of hard work", according to Adventure World's RWC2011 gm, Nigel Adams.

Speaking to *Travel Daily* on board the vessel before last night's grand final, Adams said since the company launched the three, one week packages almost two years ago sales started slowly due to the global recession and Christchurch earthquakes, but there was lots of demand for shorter packages around the semis and finals.

Bookings significantly improved after the team worked on adjusting the itineraries to cater for such requests from the Australian, New Zealand, South African and UK markets.

"We met our targets with passenger loads being close to 100% on the weekends and 85-90% during the week", said Adams.

The cruise packages proved to be a winner amongst Australians, attracting close to 80% of overall bookings, with 50% of these coming from NRMA members.

Adams said the Kiwi contingent also increased after the company announced it would offer berths

on board for New Zealand residents to experience.

The vessel was transformed to cater for fanatics who booked a rugby cruise package (including match tickets) with onboard bars themed to represent RWC teams and a specially designed program incorporating all things rugby such as panel discussions with Aussie comedian Vince Sorrenti and rugby legends Nick Farr-Jones and Mark Ella.

As well as *ms Volendam*, also docked in the 'City of Sails' over the weekend offering special Rugby cruises were *Rhapsody of the Seas* and *Pacific Dawn*.

When asked if Adventure World would consider chartering another vessel for future RWC tournaments, Adams said the company would more than likely "consider selling an allocation of berths rather than an entire ship".

Bentours bear bargain

BENTOURS is offering a 10% discount on the eight-day Realm of the Polar Bear expedition on new bookings made by 31 Oct, with the package now priced at \$4,373pts.

The deal applies to departures on 29 Jun, 06, 13, 20 & 27 Jul and 03 Aug - see bentours.com.au.

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Hahn Air keeping you protected this summer - Beach Pack giveaway

Travel Daily has teamed up with **Hahn Air** this week and is giving one lucky reader the chance to win a Beach Pack, valued at over \$200 (pictured to the right).

The Beach Pack contains a 2.2m beach umbrella, 2 beach towels, flip flops, a cap, bottle opener & lots more.



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For your chance to **WIN** this great pack,
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www.hahnair.com/register.html

• **In 25 words or less tell Hahn Air's mascot Martin:**

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Email your answer to:
hahnaircomp@traveldaily.com.au

The most creative entry will win this fantastic prize, with the winner's name published in **Travel Daily** next week.

New Starwood reviews

STARWOOD Hotels is set to launch a new "online review" function, allowing guests to post personal assessments of recent stays at Westin, W, Sheraton and other brands directly on their websites.

The information will link to social media channels such as Facebook and Twitter, with the company saying it hopes that giving clients the ability to post their own reviews it will see them more engaged with Starwood and more likely to book repeat visits.

Starwood says it has also boosted its ability to respond to negative reviews and follow up complaints with individual hotels.

Thailand update

THE Tourism Authority of Thailand has unveiled a website offering updates on the floods which have inundated the country and are starting to hit Bangkok.

Authorities are now warning the public to expect up to six weeks of flooding, but much of the tourism infrastructure is unaffected.

Anantara Resorts and Spas and Bangkok Marriott Resort and Spa say their properties are OK, with the floods mainly affecting central, north and northeast areas of the country.

The special new Tourism Authority website is online at thailandtourismupdate.com.

Vale Jill Askew

THE travel industry is today mourning the death of Jill Askew, former Tours Manager for Travelodge/SPHC, who died on Friday aged 75 after a cancer battle.

Allianz targets travel industry

THE travel insurance market in Australia is set for increased trade competition, with the announcement today by Allianz Global Assistance that it's establishing a national team of representatives to support travel agents around the country.

Allianz will appoint 15 dedicated trade representatives, with CEO Ian Norris saying the move was a natural step in the company's growth plan as Allianz Global Assistance continues to meet the needs of travel operators.

"We have recruited the most experienced and respected Travel Insurance Representatives in Australia who will provide product development, training, sales and service backed by the

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dedication of a 24-hour call centre," he said.

"We believe the future of travel agencies is bright and all channels to market have important roles to play in supporting customers to buy the best travel insurance products," he added.

Allianz Global Assistance has been operating in Australia since 1983, and is a leading supplier of "innovative e-commerce travel insurance solutions for some of the industry's largest players," Norris said, with more than two million policies sold each year.

"As we expand through product and pricing innovation, so too will our ability to support new and existing clients grow their brands and their customers," he added.

The newly expanded travel industry support team will commence operations in Nov.

C&K Private Journeys

THE newly released Cox & Kings Worldwide 2012 Brochure has seen the introduction of privately operated versions of its small group itineraries.

The new 'Private Journeys' are offered with pricing for single and twin share parties, and C&K is also offering enhanced abilities for tailored itineraries according to business head Antony Giblin.

New this year are trips in Germany, Poland and Greece, multi-country journeys in South America, and luxury departures for trips to Vietnam, China and the Baltic States.

More info 1300 836 764.

Carnival UK GDS split

CARNIVAL Corporation's trade arm, Complete Cruise Solution, has withdrawn its content from the Amadeus Cruise distribution platform in the UK.

According to UK trade media, the company said that because 95% of travel agent sales are made via its own website GDS connection is no longer needed.

CCS in the UK represents Cunard, Princess and P&O UK.

Other Carnival brands incl Holland America, Seabourn, Costa and Carnival Cruise Lines will continue to be sold via Amadeus.

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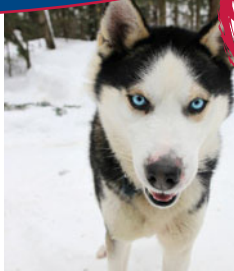
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HURTIGRUTEN

Discover this World Marketing Travel

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All aboard for USA/Canada



ABOVE: Rail Europe recently hosted a group of agents from around the world on a rail famil to the US and Canada.

The 15 agents started the educational on the west coast and ended up in Washington DC using rail as their main mode of transport, which included rides

on Amtrak in the US and Canada's Via Rail and Rocky Mountaineer during the 10 day trip.

Throughout their time abroad the group enjoyed visits to Seattle, Vancouver, Kamloops, Edmonton, Montreal, New York and finally Washington DC.

Pictured all packed up and ready to go at Union Station are the participants of the famil, from left: Rakshana, India; Carolina, Brazil; Ezequel, Argentina; Toni, South Africa; Narita, Japan; Jason, Rail Europe Paris; Catherine, Rail Tickets Australia; Chantel, Rail Plus Australia; Manuel, Rail Europe Paris; Sanjin, Korea; Maria, Rail Europe South America; Richard Leonard, Rail Europe Australasia and Mariel, Argentina.

\$30m Mexico promo

A MASSIVE new promotional campaign for Mexico aims to counter widespread perceptions that the destination is unsafe.

Recent reports of drug-related violence in a number of cities have significantly hit US visitation to Mexico, and the Mexico Tourism Board is acting to "communicate that it is a great place and a safe place".

TV ads to screen in the USA will show vox-pops with real-life Americans after their Mexico holidays, filmed during taxi rides home from the airport.

Passengers were asked about their experiences and then at the end of the taxi ride asked if they were happy for their opinions to be part of the campaign.

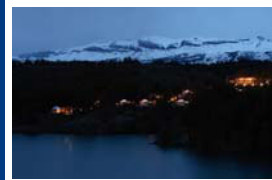
China Airlines joins up

CHINA Airlines will tomorrow host a gala reception in Sydney to celebrate its formal recognition as the newest member of the SkyTeam airline alliance.

Monday 24th Oct 2011

WIN A HOLIDAY FOR TWO TO CHILE

Throughout October, **Travel Daily** is giving subscribers the chance to win a fabulous Chile holiday package valued at almost \$10,000, courtesy of Turismo Chile, LAN, Latitud 90 and Patagonia Camp.



The prize includes:

- ◆ Return Economy Class fares on LAN to Santiago ex Sydney plus domestic flights Santiago/Punta Arenas/Santiago
- ◆ Transfers in/out from Punta Arenas & Santiago Airport
- ◆ Three (3) nights' accommodation in a Luxury Yurts with views To The Paine Massif at Patagonia Camp - Torres Del Paine
- ◆ Entries and full day guided excursions to Torres del Paine National Park
- ◆ One (1) nights' accommodation at La Casona at Matetic Vineyards
- ◆ Breakfast and dinner daily
- ◆ Wine tour and tasting

Every day **Travel Daily** will ask a different Chile-related question – just read the issue and email us your answer. There will be twenty questions in total.

At the end of the month the subscriber with the most correct entries and the most creative response to the final competition question will win this fantastic Chile holiday.



Q.15: Discover The Great White Continent on board the Antarctic Dream ship on adays/ nights expedition

Email your answer to: chilecomp@traveldaily.com.au
Click here for terms & conditions



Aer Lingus extra flights

AER Lingus has announced it will operate six flights daily between Dublin and London Gatwick airport during the winter schedule - a 56% increase on last year's capacity.

The increase means the Irish flag carrier will operate a total of 18 daily services to London.

Airlines PNG grounding

THE Department of Foreign Affairs and Trade has reissued its travel advice for Papua New Guinea, adding details of the grounding of part of the Airlines PNG aircraft fleet.

The move follows the crash earlier this month of an APNG Dash-8 near Madang, killing 28.

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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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EVEN MORE NEW ROLES ARE AVAILABLE NOW THROUGH AA EXECUTIVE

DEVELOP NEW LIFE TO THESE PRODUCTS

PRODUCT MANAGER X 2

MELBOURNE & NEWCASTLE – SALARY PACKAGE TO \$70k

Join a company where your future is secure. These giants of the industry have great new product openings available for candidates who can show an ability to deliver and gain the best deals for their product. You will be able to confidently develop new product, analyse competitor activity and show an ability to successfully plan brochure production to ensure roll out occurs on time is required here.

IT'S ALL ABOUT THE PEOPLE

HUMAN RESOURCE MANAGER

SYDNEY – SALARY PACKAGE \$120k - \$150k

Provide leadership and coordination of HR functions, with an emphasis on trust and open communication in implementing HR strategy in this exciting opportunity. You will be responsible for the direction of HR within this well known travel brand. Working closely with training you will be responsible for supporting global HR requirements. This senior role requires strong experience in HR Management

PROVEN TO BE A NO 1 EMPLOYER

ACCOUNT MANAGERS X 2

MELBOURNE – SALARY PACKAGE TO \$80k + BONUS

Are you well connected within Melbourne corporate market? Searching to be part of a company which has a forward moving direction and a brand name everyone wants to work for? These key roles forming part of their key account management team will be responsible for the day to day management of client activity, analysis and client relations relating to overcoming difficult challenges.

ATTENTION GRABBING OPPORTUNITY

NATIONAL MARKETING MANAGER – CRUISE

SYDNEY – SALARY PACKAGE \$100k ++

Working for this large business this superb opportunity will allow you to drive your innovation and creativity to develop the team and brand presence in the industry. You will have the skills that can set this company apart from the rest using your unique scope for differentiating from the rest. Strong background in cruise marketing required for this role to ensure you develop the brand to stand out from the rest!

KICK START YOUR CAREER IN ON ROAD SALES

BUSINESS DEVELOPMENT MANAGER

SYDNEY – SALARY PACKAGE TO \$65K + CAR

Looking for a product which can take you on fabulous trips throughout the year? This growing entity in the travel industry practically walks off the shelves which makes reaching your targets a breeze! You must be a confident presenter with a driven approach and the ability to work to sales targets. On the road experience preferred but not essential – strong retail background also considered.

RELATIONSHIPS ARE BUILT ON TRUST

CORPORATE ACCOUNT MANAGER /CLIENT RELATIONS

PERTH – SALARY PACKAGE TO \$110k

Here is an exciting opportunity for an Account Manager to join this superb Perth Account Management team. Looking after a portfolio of corporate clients, you will nurture, develop and enhance the business needs of your clients with your ability to build strong relationships. Possessing high level business acumen you will have strong analytical skills and experience within the travel industry in a similar role.

SUPREME PRODUCT TO PROMOTE

BUSINESS DEVELOPMENT MANAGER

ADELAIDE & PERTH – SALARY PACKAGE \$75k + CAR

Ready to join a dynamic company which can deliver you a fabulous opportunity. Working with this exciting product, in a market above the rest, you will be able to confidently sell and drive success further for this well known brand within the travel agency market. With your strong presentation skills along with your drive, determination and initiative you will be able to work from a home based office. On road exp required.

A UNIQUE ROLE TO EXPAND YOUR CAREER

SUPPLIER RELATIONS CO-ORDINATOR

SYDNEY - SALARY PACKAGE TO \$85k

This outstanding head office position will see you responsible for analyzing supplier product sales indicated from each region across Australia. You will be responsible for building a close working relationship with the products representative and have the outlook to drive new sales across the brand through a diverse range of distribution channels. A highly skills analytic focus is required with exceptional client relations

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

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Commercial Analyst

Join this global force in eTravel wholesaling and specialise in driving revenue for your assigned destination. A dedicated revenue analyst is sought to join their highly motivated & success driven team in maintaining momentum & working with an unwavering focus towards increased commercial success. Perfect role for someone with a hotel revenue background.

- ▶ Modern work environment with views across Sydney
- ▶ Make the move to a hotel.com space!
- ▶ Salary \$65K + super

[Click here for more details or call Ben.](#)

Team Manager - Corporate Travel

Global TMC has an opening for a Team Manager to work closely with their team of online Corporate Travel Consultants who are located in Sydney and Brisbane. Focusing on training, continuous performance management, one on one and staff development to ensure client expectations in all areas of service, product and technology are met or exceeded, whilst providing support to clients using inhouse online systems.

- ▶ Some interstate and occasional overseas travel
- ▶ Sydney
- ▶ Salary from \$60K + super

[Click here for more details or call Ben.](#)

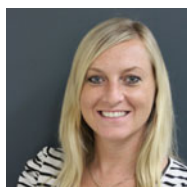


Res Supervisor - Adv Wholesaler

Our client is an adventure wholesaler with a great range of products across the globe. Specialists in adventure tourism, they offer unique tour packages that are off the beaten track. Major destinations include; Africa, Egypt, South America, Canada, Alaska, the Arctic, Bhutan & India. You will be handling all matters relating to the Reservations Team.

- ▶ Previous experience leading a team will be an advantage
- ▶ Personal travel to Africa highly regarded
- ▶ Salary \$55 + super. Sydney

[Click here for more details or call Kristi.](#)



Account Manager - Sydney

Join this award winning global leader with unlimited career potential. They are a forward thinking & progressive GDS company with defined career paths for their employees. Seeking a new member to join their Account Management team. The purpose of this role is to manage the new acquisition, retention & development of new & existing clients.

- ▶ Global market leading GDS company
- ▶ Great opportunity for an experienced Account Manager
- ▶ Salary up to \$100K pkg.

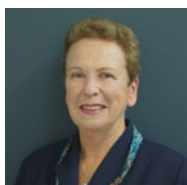
[Click here for more details or call Liz.](#)

Cruise Specialist Travel Consultant

Are you a Retail Travel Consultant or cruising expert? Our client is a market leader and will pay top \$\$ for experienced Travel Consultants. Working as part of a dynamic successful team this role involves no face to face sales. You will be dealing directly with agents online or over the phone. You will book full and often extensive itineraries including flights, transfers, accommodation, car hire & of course the cruise component.

- ▶ Alive with activity, perfect place to start your new career!
- ▶ North Sydney
- ▶ Salary up to \$50K base + super

[Click here for more details or call Liz.](#)



Corporate International Cons - Perth

Are your options running out? Love Corporate but sick of the call centre environment? After a company that believes in progression? Then read on...This company is different! They offer a higher service level than most and give their clients the personal touch. You won't be dealt with like a number here. 2 years experience in a similar role is required..

- ▶ Fabulous management and team
- ▶ Perth CBD
- ▶ Salary up to \$55K

[Click here for more details or call Sandra.](#)

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