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# Travel Daily

First with the news

Tuesday 6th September 2011

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## Etihad targets 39 weekly

ETIHAD Airways is aiming to grow its Australian flight frequencies from the current level of 21 services to 39 per week by 2020, as part of its long term investment in the country.

Speaking at a conference in Melbourne this morning, EY chief commercial officer Peter Baumgartner said capacity would increase to 800,000 inbound seats per year, potentially worth "\$2 billion per annum to the Australian tourism economy".

He said Etihad was a

"committed partner," with ongoing plans to grow international long haul connections "maintaining the vital links between Australia and its core and developing markets".

Australia currently accounts for over 16% of EY's available seat kms and provides an annual contribution of more than \$540m.

Baumgartner also revealed that 78% of Etihad's passengers depart from cities Qantas does not serve.

### 25% RWC boost

AMADEUS has released a new report estimating that travel to New Zealand will surge more than 25% during the Rugby World Cup.

The figure is based on GDS travel agency forward bookings.

### Seven pages of news

*Travel Daily* today has seven pages of news and photos, plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs

### Regional employment

A TOURISM industry roundtable hosted by Ministers Nick Sherry and Martin Ferguson last week has foreshadowed the rollout of eight regional employment plans across all states and territories, in support of "recruitment, retention, education and training in the tourism industry".

Sherry also highlighted the \$558m National Workforce Development Fund which allows employers to choose their own training providers, targeting occupations such as tour guides, hotel staff and information officers.

## Trafalgar to sell Au/NZ

TRAFALGAR Tours will for the first time ever sell Australasian itineraries in the local market this year, with the inclusion of two Australia and NZ trips in a new global 'At Leisure' brochure.

The move was revealed yesterday by global ceo Gavin Tollmann, with the Australasian programs including a 'Be My Guest' experience at the Bondi Beach RSL Club.

The At Leisure program for 2012 also includes Europe, Egypt, USA, Canada and South America, while Trafalgar has also launched its 2012 Europe program - see **page 5**.

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# Travel Daily

First with the news

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## Travel Daily on location in Japan

Today's issue of TD is coming to you from Kyoto where we are travelling with Globus on its Back to Japan 2011 itinerary and flying courtesy of Cathay Pacific.

THE Globus Back to Japan 2011 famil is today visiting Kyoto which is located in the central part of the island of Honshu and is the former capital of Japan.

The agents have been given the opportunity to explore the region with an escorted touring program - but have also had plenty of time to interact with the locals and try out lots of tasty Japanese cuisine.

During their stay in Kyoto the group is staying at the four star ANA Hotel, managed by Intercontinental Hotels Group.

The hotel features 301 guest rooms, an indoor pool, health club, spa and sauna, as well as Spa services including massage and treatment rooms - perfect for relaxing after a busy day - and a hair salon for those vital touchups.

More from Japan on **page 4**.

## AFTA staffing symposium

AFTA Education and Training has announced an upcoming two day symposium aiming to provide a better understanding of the industry's workforce requirements in the coming years.

A number of high profile presenters have already confirmed their participation, including JTG Wholesale chief Simon Bernardi, Qantas head of industry and corporate sales Karen Tsolakis, and Justin Montgomery from Virgin Australia, as well as senior executives from GDS firms, agency groups, tourism and travel training institutions, industry lobby groups and the government.

AFTA ET head Rick Myatt told *Travel Daily* the event would also allow the industry to appreciate what his organisation is doing "to ensure travel is a part of the

Australian government's future training repositioning".

It will include a number of panel discussions, including one on 'Tomorrow's world from GDS Perspective' chaired by AFTA ceo Jayson Westbury and featuring representatives from Amadeus, Travelport and Sabre Pacific.

A TEC will also be involved, and the symposium will expand to cover the wider tourism industry, including looking at ways of improving Australia's service culture as it attracts new markets.

The two day event will take place in Sydney on 04-05 Oct, with numbers capped at about 100 and very reasonable prices starting at just \$352 (earlybird rate valid until Fri 09 Sep) incl both days and a Symposium dinner on the final evening.

Myatt said it was important that the industry hear about both success stories and challenges to ensure that the future staffing needs in travel and tourism can be adequately met.

More information on the event at [afta.com.au/2011Symposium](http://afta.com.au/2011Symposium) or call 02 9283 7270.

## SQ up PER in Dec/Jan

SINGAPORE Airlines will bolster frequencies between Singapore and Perth, adding 3 new weekly Boeing 777-200 services on Mon, Tue & Sat, from 10 Jan to 31 Dec and lifting flights to 24 per week.

## Thrifty appointment

THRIFTY Car Rental has named Martin Buckland as the firm's new National Sales Manager, based in Mascot, NSW and with responsibility for a team of 12 representatives across Australia.

Buckland has extensive car rental experience, including more than nine years with Hertz in London and Europe including as the firm's Director of Partnerships.

## QTIC Indigenous jobs

THE Queensland Tourism Industry Council has produced an Employer's Guide to Indigenous employment that aims to equip tourism businesses with what's needed "to encourage & maintain" their increased participation.

See [bit.ly/qticindiguide](http://bit.ly/qticindiguide).

## C&K India 2012 brox

COX & Kings has today launched its 2012 India brochure, made up of seven luxury private tours, 10 small group journeys and details on the Maharajas' Express.

New for next year is a 27-day Passage to India luxury private journey, priced from \$11,189ppts.

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From \$275\* per person plus taxes.  
\*Conditions Apply. Taxes Approx. \$390\* AUD.

**CLICK HERE** for further details

## Viva! Cup incentive

**VIVA!** Holidays is offering the agent selling (and depositing) the most number of Melbourne Cup Carnival packages between 30 Aug-30 Sep 2011, a spectacular three-night Cup package for two. The winner will receive a double pass to Oaks Day and accom at the Medina Executive Flinders St, from 02 Nov. Eligible bookings must be valid for travel between 29 Oct-05 Nov - details at [bit.ly/vivacuppromo](http://bit.ly/vivacuppromo).

## SYD-Byron Express

**GREYHOUND** Australia and Mojosurf have launched a new coach service between Sydney and Byron Bay, dubbed the Backpacker Express Service. The 'experiential' service will trim about an hour off the average journey time, stopping only in Port Macquarie & Coffs Harbour. Music and surfing videos will be played onboard the daily service which departs Sydney at 7am. Greyhound and Mojosurf have initially signed a 12-month pact but expect to make an ongoing commitment to the initiative.

## Kirra early seat deals

**KIRRA** Holidays has announced it will offer a select number of 'hot seats' at "exceptional pricing" on tours booked up to six months in advance. "The seats are accessible exclusively through travel agents and are not available on Kirra's website," said sales manager Nona Jackson Pinel, and inventory will be updated weekly. Consultants "appreciate the opportunity to secure great deals that the customer cannot get for themselves online," she added. Kirra is also incentivising agents, offering a Coles Myer voucher for \$50 for the first 100 confirmed coach bookings made this month.

## Window Seat

**THERE'S** no doubting the passion of rugby supporters. A group of keen South Africa fans will be urging their team on in the Rugby World Cup in NZ from this weekend with the help of special Springbok tattoos on their backsides. They call themselves the "Springbok Nude Bums" and will be showing off the decorations via strategically located holes in special outfits they'll be wearing during the tournament - pink and gold kilts and paisley tights, topped off with unique Springbok jerseys created from "silky pink and yellow fur". The group said the outlandish clothing is a "great ice-breaker".

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## AC adds new bag fee

**AIR** Canada has announced the introduction of a new \$25 fee for economy class passengers flying between the US and Canada, for sales from 07 Sep and travel effective 11 Oct this year. The \$35 fee for a second checked bag remains unchanged. Economy pax flying within Canada can still check in one bag at no charge, while there are no fees for the first two bags for top level frequent flyers and pax in first or business class.

## Aurora creates history

**AURORA** Expeditions' Russian vessel, *Akademik Shokalskiy*, has become one of the first ice-strengthened passenger ships to sail Russia's North East Passage, the cruise line has announced. The 50-passenger vessel set out from Murmansk on 10 Aug, and travelled for 25-nights through Siberia's north, crossing nine time zones, before arriving in Anadyr.

Surprising Moments

TOUCHING MOMENTS EXPERIENCE MACAU

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**THE** latest tourist attraction to launch in Las Vegas is an adult-sized sandpit called "Dig This". Guests pay up to US\$750 for a session in which they use earthmoving equipment such as excavators and bulldozers to push dirt and rock around. The cost includes a 10 minute training session, and once you're in the drivers seat instructors stay connected via headsets giving directions to dig trenches or move huge tyres around. **THE** mouse that roared... A Nepal Airlines flight from Kathmandu to Bangkok was cancelled this morning after cabin crew spotted a mouse scampering out of the galley. The 757 was towed to a hangar where passengers were evacuated, with the plane set to undergo a thorough dose of pest control to catch the pesky rodent.

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# Reflecting on Japanese serenity



**GLOBUS'** Back to Japan famil yesterday saw participants select from a number of activities including a full day excursion to Hiroshima and Miyajima.

With Globus supporting tourism and promoting the country as safe for passengers, the small group of agents discovered one of the main drawcards to the region and learnt about the devastating reality of a World War.

On 06 Aug 1945 the first ever atomic bomb was dropped on Hiroshima wiping out the city and claiming 200,000 lives.

Today this site attracts about five million visitors annually with main attractions being the A-Bomb Dome, Peace Memorial

Park and the Hiroshima Peace Memorial Museum.

The rest of the group were hosted by Kyoto's Industry and Tourism Bureau, with three activities being offered including a City Cycling tour, Zazen Meditation and Gion Corner Cultural Performance.

**Pictured** above on World Heritage Site Miyajima in front of the Shinto Shrine from left are: Hayley Tidyman, Globus; Skye Ryan, Flight Centre Ballarat; Danielle Gunasekera, Travelscene Bairnsdale; Kylie Ellis, Flight Centre Engadine; Noel Donohoe, Breakaway Travel St Marys; and Angie Wheelhouse, Flight Centre West Perth.

  
Great holidays. Lasting memories.

## Full-Time Retail Travel Consultant

Travelworld Carindale in Brisbane is looking for a Full-Time Retail Travel Consultant to join their award winning team.

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To become part of this award winning team please send your resume to [jobs@travelworldcarindale.com.au](mailto:jobs@travelworldcarindale.com.au)

  
First with the news

Tuesday 6th Sep 2011

## Kyoto ready for guests

**THE** City of Kyoto in Japan is pushing the message that it was completely unaffected by the Japanese disasters earlier this year.

Radiation, the earthquake and the tsunami have not impacted the city at all, but despite this it's still suffered from the general downturn in travel to Japan.

One million overseas travellers visited the region in 2010, with Europe and the USA accounting for 70% of visitor numbers.

Australia was in third place as a source market for Kyoto, with 70,000 Aussie visitors last year.

Australians stayed 3-4 nights on average and most also visited Osaka, Tokyo and Hiroshima.

**MEANWHILE** the Kyoto Industry and Tourism Bureau is using social media to provide positive messages about the destination.

Updated information on food and events in the region, scenic photos and suggested itineraries are uploaded daily on the special website at [www.kyoto.travel](http://www.kyoto.travel).

## More Aussies to Japan

**LATEST** JNTO data shows Aussies are gaining increasing confidence in the country, with preliminary stats showing 10,100 visited the country during Jul.

The result is 35.1% short of the same time last year, but it's a 6.8 percentage point improvement on the Jun figure.

## JAL traffic soars 68%

**JAPAN** Airlines has reported a 67.8% year-on-year growth in int'l passenger traffic for the month of Jul, carrying 589,944 people.

Oceania traffic during the month was up 52.1% to 10,650.

**MEANWHILE**, JAL has added Alamo Rent A Car in the US and Canada to its frequent flyer program - JAL Mileage Bank.

## Wu speciality groups

**WENDY** Wu Tours says interest from repeat clients and consumer demand is behind the operator's range of speciality group trips in its latest China, India, Sri Lanka, Thailand and Vietnam programs.

Clients are "looking for travel activity in lesser known and lesser travelled areas of Asia," says marketing mgr Amanda Bruno.

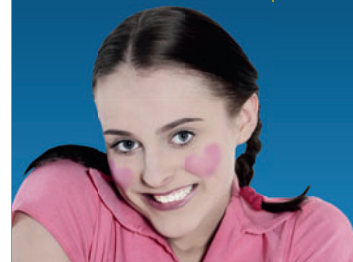
Tours include the Thailand Highlights and the Ancient China itinerary - [wendywutours.com.au](http://wendywutours.com.au).

## CX inaugurates ORD

**CATHAY** Pacific launched new daily nonstop services between Hong Kong and Chicago last Thu using Boeing 777-300ER aircraft.

Chicago is CX's fourth American destination, behind Los Angeles, New York and San Francisco.

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## Mary River NP project

**COMMENTS** are being sought for the Joint Management Plan for the Mary River National Park in the Northern Territory, about 100kms east of Darwin.

The project includes enhancing the visitor experience by ways of a new elevated platform and/or elevated walkway at Couzens Lookout, and the creation of camping facilities within the McKinlay Sector of the Park.

Around 20,000 people visit the Park annually - [nt.gov.au/consult](http://nt.gov.au/consult).

## SWISS prime cuisine

**POINTY-END** SWISS International Air Lines passengers on long-haul flights will be treated to meals prepared by acclaimed exec. chef, Andre Jaeger from Schaffhausen's Fischerzunft restaurant, from now until the end of Nov.

The meals are offered in SWISS First and SWISS Business Class flights on selected European services from Switzerland.

## Bumper Jul in Honkers

**VISITOR** arrivals to Hong Kong soared by 22.4% year-on-year in Jul to 3.839 million, setting a new single-month arrivals record.

Mainland China, South Korea & Southeast Asia travellers fueled the record growth, according to Hong Kong Tourism Board data.

Australian visitor numbers were down slightly (by 0.5%) to 51,022 during the month, but year-to-date figures are 0.6% stronger than last year, now sitting at 366,280 arrivals.

## OEH China Ice tours

**ORIENT** Express Holidays has added two itineraries that take in the International Ice Festival in Harbin, China in Jan, to be led by former Australian Embassy in Beijing community liaison officer, Tim Beckensall.

Options include the nine-day China Ice Spectacular and the 10-day China Fire & Ice.

## Tera representation

**TERA** Hotels & Resorts (New Caledonia) has appointed Precise Travel Marketing Pty as its local sales representative.

Tera has hotels in Noumea, Isle de Pines, Port Boise & Poindimie.

## Trafalgar comes out early!



**ABOVE:** Trafalgar Tours ceo Gavin Tollmann (left) has been in town this week to launch the firm's 2012 Europe and Britain brochure together with local md Matthew Cameron-Smith.

Yesterday they hosted a lunch at iconic Sydney eatery Beppi's, as an example of the type of authentic experiences offered by the evolving Trafalgar brand - and are **pictured** above in front of the restaurant's highly valuable collection of Grange Hermitage.

The 2012 program has debuted about six weeks earlier than usual, with Tollman saying it reflects a major makeover incl more than 500 hotel changes as well as lots of new experiences.

"We want to position ourselves as the ultimate travel insider," he said, with key drivers for the company including the highly successful At Leisure program as well as more Family Experience itineraries, both with separate global brochures this year.

Trafalgar will continue to evolve its value proposition, Tollmann said, with the addition of more 'Be My Guest' highlights and 'Hidden Treasures' in itineraries.

The program also includes a range of new trips including a 10-day Rome, Athens and Istanbul

City Break, the 9-day Northern Italy including Cinque Terre, the 6 day Real Britain and the 5-day Jordan Experience.

Earlybird savings are on offer, along with a number of air deals with Emirates, Singapore Airlines and Etihad - more info at [www.trafalgaragent.com.au](http://www.trafalgaragent.com.au).



**WELCOME** to Money Talk, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US1.051**

**THE** rollercoaster on financial markets has continued over the last week, with analysts keenly watching developments in Europe and the USA.

The uncertainty has seen the A\$ slightly weaker, but it's still strong against most currencies.

*Wholesale rates this morning:*

US	\$1.051
UK	£0.652
NZ	\$1.258
Euro	€0.746
Japan	¥80.47
China	¥6.557
South Africa	R7.378
Canada	\$1.035
Crude oil	US\$83.72



## Part-Time Sales Executive – Perth

(Five days per fortnight – some flexibility required)

The Walshe Group, General Sales Agent for South African Airways, is looking for an enthusiastic and experienced individual to fill the above role. The position is responsible for representing the airline and developing key relationships with an emphasis on growing revenue and marketshare.

### Applicants must possess the following:

- Previous travel industry experience with an airline/travel agent/consolidator/GSA;
- Thorough understanding of airline terminology and processes;
- First rate presentation and communication skills;
- A reputation for professionalism, reliability and integrity;
- Previous experience in field sales or managing a sales territory a definite advantage;
- Applicants must have own car.

**Applications including a covering letter and CV should be sent via email to [applications@walshegroup.com](mailto:applications@walshegroup.com) by Wednesday 14 September 2011.**



## Assistant Marketing Manager

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In return, enjoy an **attractive remuneration package circa \$70,000 - \$80,000**, to be negotiated, as well as the famous *Flight Centre* range of **fantastic benefits! Apply Now!**



**ApplyNow.com.au/Job27750**

**Apply Online or Call 1300 366 573**

## Pearl funniest videos

P&O Cruises' *Pacific Pearl* will serve as the set for the filming of an episode of Channel Nine's *Australia's Funniest Home Videos* this month, to air on 01 Oct.

## DMS welcomes Dragonfly



**ABOVE:** Dragonfly Africa, one of the leading DMCs in the local market covering Southern and Eastern Africa for incentives and FIT programs, made a whistlestop in Sydney last week, hosting trade

partners to a cocktail reception.

**Pictured** at Zeta Bar with their reps DMS Destination Marketing Services, from left are: Rupert Jeffries, exec. chairman Dragonfly Africa; Leila Fiedler, DMS; Yolanda Woeke-Jacobs, director of sales & marketing Dragonfly Africa; and Marissa Fernandez & Kristie Turner from DMS.

## TGV 30th anniversary

**FRENCH** high speed rail network, the TGV, is celebrating its 30th anniversary this month.

By the end of this decade the TGV will open the Eastern branch of the Rhine-Rhone line, the 2nd phase of the East/South Europe line between France-Spain, the high speed Atlantic line between Tours-Bordeaux, and the Pays de la Loire high speed line between Le Mans-Rennes.

## All Suites Perth

**8HOTELS** has signed a long-term management deal to operate Aarons All Suites in Perth, WA.

The property, which will be rebranded as All Suites Perth, will not form part of the 8Hotels Collection, but will be managed & operated as an affiliate hotel.

## AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury



**AFTA** continues to support the global efforts of the World Travel Agents Association Alliance (WTAAA) and this week the second board meeting for 2011 will be held in Canada.

As the representative on the board I will be attending this meeting and will follow the board meeting with a visit to the American Society of Travel Agents (ASTA) travel show in the USA.

ASTA has a new Chief Executive, Tony Gonchar, and this will give me a good opportunity to share ideas on matters relating to the travel industry both in the USA and Australia. There are many new concepts being developed in the USA travel industry and that market is also facing the ever changing distribution model.

AFTA continues to use the "Without a travel agent you're on your own" tag line under agreement with ASTA and this meeting will further develop mutually beneficial plans for the future.

WTAAA continues to be the powerhouse representative body on the global stage for travel agents. This forum works primarily with IATA on a number of ongoing issues that relate to the IATA program.

WTAAA hold seats on the PAPGJC, the global interface between the global agency community, the member airlines and IATA. AFTA holds one of those 6 seats on this global committee. In addition to the issues that relate to IATA, a number of other important topics are discussed and solutions, suggestions and plans shared amongst the member countries of WTAAA.

The sort of issues being discussion include, consumer protection regimes, all inclusive pricing for travel packages and ticket sales, direct selling modules, cross-border sales just to name a few. As a significant market, it is important that Australia is connected via this global forum and AFTA continues to maintain our support for this organization.

Member countries of WTAAA include Australia, USA, Canada, South Africa, India, New Zealand and the EU.



## Abu Dhabi Aussies up

**61% MORE** Australian guests visited Abu Dhabi during Jul 2011 compared to the same month last year, while guest nights rose 52%, according to the latest data from the Abu Dhabi Tourism Authority.

## UA trans-Pacific sale

**UNITED** Airlines has Economy fares from Sydney to LA priced from \$1,429; to San Francisco from \$1,559; and to New York from \$1,468, for travel 26 Sep to 09 Dec, if ticketed by 21 Sep.



## Business Development Manager – Brisbane

Pinpoint Travel Group is looking for an enthusiastic and experienced individual. The position is responsible for representing the company and developing key relationships with Travel Agencies and Suppliers to increase revenue and marketshare in sunny Queensland.

### Applicants must possess the following:

- Previous travel and hospitality industry experience with an airline, hotel or travel agency
- Excellent presentation and communication skills
- A reputation for professionalism, reliability and integrity

Previous experience in field sales or managing a sales territory will be a definite advantage. The territory will include metropolitan Brisbane, and the north coast to Gladstone. Applicants must have a suitable vehicle.

An excellent salary package includes a vehicle allowances and performance bonus.

Letters of application, including a CV, should be sent via email to [Craig.Herbert@au.pinpoint.biz](mailto:Craig.Herbert@au.pinpoint.biz) by COB Monday 12<sup>th</sup> September 2011.

Pinpoint Travel Group is a wholly owned subsidiary of Pinpoint Pty Ltd, Australia's largest marketing services company.

## SINGAPORE AIRLINES



Singapore Airlines, one of the world's most respected travel brands, currently has an exciting opportunity for a highly motivated individual to join the Passenger Services team in Sydney.

### Service Centre Officer (Customer Affairs)

Reporting to the South West Pacific Service Centre Supervisor, you will be responsible for handling customer feedback, and ensuring that all feedback received by the Company in Australia is responded to according to Company customer service guidelines.

### Principal Accountabilities are:

- Respond to all customer feedback
- Investigation of feedback as required
- Coordinate service recovery processes
- Maintain Customer Affairs database
- Produce monthly reports

This position is full-time and the anticipated hours are 0830 to 1700, Monday to Friday. The position attracts a package including free and concessional travel and subsidised medical benefits.

Applications for the position closes on 12 September 2011.

To apply forward your application and CV to [Dejan\\_Eminagic@singaporeair.com.sg](mailto:Dejan_Eminagic@singaporeair.com.sg). All applications will be treated in strict confidence and only successful applicants will be contacted.

## BESydney locks in 34

**BUSINESS** Events Sydney says it's been successful securing 34 events for 2011/12 since Jul, which will be worth \$69 million to the New South Wales economy.

"Sydney is competing strongly as a global city and a leading business events destination," said acting chief executive officer of BESydney, Lyn Lewis-Smith.

## Inland NSW chair

**RODGER** Powell, the current md of Tourism Accommodation Aust., has been named as Independent Chair of Inland NSW Tourism.

## Rocking Penang rate

**HARD** Rock Hotel Penang is offering 2nd anniversary rates in Sep priced from \$126 per room (min. two nights), valid to 18 Nov.

## WN expands from ATL

**SOUTHWEST** Airlines is adding new daily nonstop flights between Atlanta-Las Vegas and Atlanta-Phoenix, effective 10 Mar 2012.

# WIN A LUXURY WEEKEND AT WOLGAN VALLEY



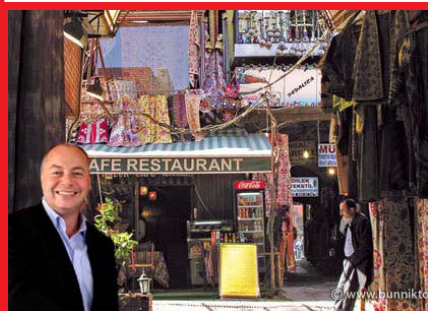
During September, **Travel Daily** is giving travel consultant readers the chance to win a luxury weekend for two at the Emirates Wolgan Valley Resort, courtesy of our friends at **Bunnik Tours**.

Renew yourself at Wolgan Valley Resort & Spa. Feast on the freshest seasonal, regional produce, relax in unsurpassed luxurious comfort, and soak up the breathtaking beauty of this natural sanctuary.

Enjoy two nights in a Heritage Suite including a bottle of sparkling wine on arrival, gourmet breakfast, lunch and dinner daily, non-alcoholic beverages, a select range of local wines and beer with meals, two on-site nature based activities per day and two 60-minute spa treatments.

In the first three weeks, **Travel Daily** will be featuring a photo of Bunnik's National Sales Manager Craig Owens ('Captain Craig') enjoying a different Bunnik Tour. In the final week readers will be asked to come up with a caption to match the last photo. The subscriber who correctly answers all weekly questions and comes up with the best caption for the final photo will be the winner of this fantastic prize.

**Click here for full terms & conditions.**



**Week 1:**  
Captain Craig is enjoying a great value Bunnik tour in Europe. Which tour is he on and what is the price of this tour?

Send you answers to: [bunnikcomp@traveldaily.com.au](mailto:bunnikcomp@traveldaily.com.au)

Hint! Visit [www.bunniktours.com.au](http://www.bunniktours.com.au)

# Silver Choice & Bronze Thumb



**ABOVE:** The Travellers Choice 2010 Silver Choice Award winners last week found themselves enjoying an exclusive educational to San Francisco, courtesy of Trafalgar Tours and Qantas.

Travellers Choice presents 30 Choice Awards annually over three categories - Gold, Silver & Bronze - judged on their support for preferred suppliers.

The group were led by Travellers Choice gm Christian Hunter on the eight-day 'San Francisco and Wine Country Delights' coach journey, with highlights including a stop at Golden Gate Park and Haight Ashbury.

They also visited Calistoga in the Napa Valley, world-renowned for

its restaurants and vineyards, popping into Clos Pegase - home of the bronze sculpture, Le Pounce (The Thumb).

**Pictured** getting the thumbs up, from left back row are: Fiona Omacini, Capricorn Travel; Peter Oliver, Windsong Travel; Sarah Hay-Hendry, Four Corners Travel; Trish Miller, Hills Cruise & Travel; Jen Phillips, Moss Vale Cruise & Travel; Christian Hunter, Travellers Choice; Jenny Strong, Global Village Travel; and Marisa Burns, Springfield Cruise & Travel.

Front: Di Bajjalli, Travel House Group and Michelle Everson, Jamison Travel.

## Mantra Pat happy snap

**MANTRA** Hotels is giving guests the chance to win a weekly \$200 gift card by posting a photo of themselves with one of the life-size cut outs of the hotelier's Ambassador, Pat Rafter (**TD** 23 Aug), on Facebook.

Guests need to 'Check In' using the social networking site and upload their image to be in with a chance at winning during the 12-week long campaign.

At the end of the promo Mantra will also award a \$1,000 gift card to the 'check in' photo which receives the most votes.

The 'Leisure Pat' and 'Corporate Pat' cut-outs are located in the lobby of Mantra Hotels.

## NZ spacesat webinar

**AIR** New Zealand will host a series of trade webinars starting this month, with the first class focusing on "tips & tricks" needed to sell its Premium Economy Spacesats offered on 777-300s.

The webinar will see Air NZ share "the unique features and recent enhancements of this exclusive product."

The first 'Insiders Look' web-series will run on Tue 20 Sep at 10:30am PDT (8:30am AEST) - see <http://bit.ly/spacesatwebinar>.

A Cruise New Zealand webinar run in conjunction with Tourism NZ, is planned for 06 Oct.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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WEEKLY

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# Matching Top Companies with Top Talent!

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Sydney – 02 9231 6444 – [nswjobs@tmsap.com](mailto:nswjobs@tmsap.com)  
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Brisbane – 07 3221 9916 – [qldjobs@tmsap.com](mailto:qldjobs@tmsap.com)

Adelaide & Perth – 02 9231 6444 – [sajobs@tmsap.com](mailto:sajobs@tmsap.com), [wajobs@tmsap.com](mailto:wajobs@tmsap.com)  
Executive Positions – 02 9231 6444 – [sally@tmsap.com](mailto:sally@tmsap.com)

Temp or Contract Executive – Alex and Jane  
Sally Frappe



**JOB OF THE WEEK!**

## TRAVEL INDUSTRY TEMPORARY ASSIGNMENTS

- Travel Consultants – Sydney
- Flexible Lifestyle
- Great rates of pay plus great incentives

**Hot jobs – apply now!!!!!!!**

1 x airline reservations  
1 x retail consultant  
1 x retail consultant  
1 x retail consultant  
1 x retail consultant

Sydney CBD  
Central Coast  
Pacific Island  
Sydney - Ryde  
Sydney CBD

Amadeus – 5 week assignment  
Galileo and Cross Check – 2 month assignment  
Galileo and Cross Check – 6 month assignment  
Galileo and Calypso - 2 week assignment  
Galileo and Cross Check – 6 month assignment

Working flexible hours for a more balanced lifestyle. Access to a large variety of temporary work ie. Retail, Corporate, Wholesale & Airline opportunities. Preferred hourly rates with some of the leading travel companies. Wages deposited directly into your bank account & pay slips mailed weekly. Payment of employee tax, superannuation and workers compensation. Assistance with an IATA Card / "Breakaway" Travel benefits. TMS Asia Pacific Team Incentive - bonus of up to \$700. Permanent Placement Opportunities. Access to Sales and Product Training, either through our offices or with our preferred suppliers. Referral money or vouchers (a spotters fee). Quarterly Newsletter. TMS Asia Pacific Educational trips as a reward to our loyal temp staff - International & Domestic destinations.

Contact Jane Dearden T: +612 9231 6444 E: [jane.dearden@tmsap.com](mailto:jane.dearden@tmsap.com)

### CHEF DE PARTIE, Events and Banqueting - QLD

- Live and work in a 5-star Island Resort
- Experienced chefs required
- Make a Change and Relocate Now!!

This luxurious resort offers 60 private rooms with breathtaking views; two swimming pools, a library, two restaurants, a private gym and a Spa. Both restaurants are overseen by an Executive Chef who has worked in Europe and US, and who offer a continental breakfast, an upmarket lunch in a relaxed atmosphere, a fine dining Australian menu for up to 60 guests for dinner with an emphasis on seasonal produce and seafood, matched with superb local and imported wines; also room service and light snacks around the pool. The Executive Chef is now looking for a strong Chef de Partie for this 5 Star resort. You will work in a brigade of 12 chefs, be managing 2 commis, and work on all sections for lunch and dinner service. You will be a chef with either 5 Star Experience or fine dining restaurant, with a great knowledge of European/Australian cuisine. Great salary on offer for the right chef!

Contact Emmie T: +612 9231 6444 E: [emmie@tmsap.com](mailto:emmie@tmsap.com) or apply online now!

### Business Development Managers - Corporate Travel SYD CBR

- Great earning potential
- Large travel company with fantastic management and support

This company has a wide portfolio of clients including top blue-chip corporations and major global brand names. You will be responsible for developing and implementing sales strategies within the travel industry and identifying new business opportunities across MICE sectors. You will need to have proven sales experience, strong work ethic, be confident and highly self motivated.

Contact Brendan Grant T: +612 9231 6444 E: [brendan@tmsap.com](mailto:brendan@tmsap.com) or apply online now!

### CHEFS Required x 5 - Sydney

- Work with a World Renowned Chef
- Excellent Staff Benefits – Complimentary Dry Cleaning, Discounted Parking, etc
- Great City Location

We are now looking for some experienced chefs for this new restaurant opening soon. This 40-seat restaurant will serve a degustation menu with 14 items for dinner and will be also opened 3 times a week for lunch. The brigade of 9 chefs and 3 apprentices will prepare from the open kitchen a fantastic new menu, using only fresh and seasonal Australian ingredients, to a 2 chef's hat standard. The Executive has worked in Europe, US and Australia in the world's best restaurants. We are now looking for some strong chefs de partie and junior sous chefs to work with the executive chef on this new project, part of a growing group. You will be a qualified chef with a fine dining experience or coming from restaurants with a great reputation, cooking great food. Great salary on offer with some fantastic professional and personal development!

Contact Emmie T: +612 9231 6444 E: [emmie@tmsap.com](mailto:emmie@tmsap.com)

### Wholesale Reservations Consultant

- Sydney CBD Location
- Exciting international product

Come and join this leader in wholesale travel and be part of this dynamic reservations team. This company is renowned for its funky culture and 'family' feel. With a large array of destinations and tours to sell, this company is constantly evolving and expanding to meet client demands. A rare opportunity exists for an experienced wholesale reservations consultant to be part of this winning team. On a daily basis you will be liaising with travel agents and direct passengers on all aspects of promotion of this product. You will utilise your strong customer service skills and outgoing personality to convert quotes into bookings and build long standing relationships internally with staff and externally with clients. To be considered for this role, please bring your previous CRS experience and Wholesale Reservations background; outgoing personality and friendly nature; strong customer service skills and self motivation and commitment. Competitive salary and exciting travel benefits are on offer for the right candidate.

Contact Anna Wachowiak T: +612 9231 6444 E: [annaw@tmsap.com](mailto:annaw@tmsap.com) or apply online now!

### Corporate Travel Consultant – Western Suburbs – Hills District

- Ongoing training with exceptional management and team
- Respected travel company with fantastic training opportunities

This is a role responsible for providing end to end domestic travel management for corporations. This is a great opportunity for a experienced corporate consultant. To be considered for this role you must be experienced in retail/corporate travel, knowledge of a GDS system and back office. If you have strong customer service skills this is the role for you.

Contact Brendan Grant T: +612 9231 6444 E: [brendan@tmsap.com](mailto:brendan@tmsap.com) or apply online now!

### TRAVEL MANAGER - CORPORATE TRAVEL - Perth

- Award winning Corporate Travel Company
- Report to Managing Director in Sydney
- Manage team of 6 experienced consultants

This role is a fantastic opportunity for a team leader / senior corporate consultant looking for a promotion. My client, a leading corporate travel company is looking for an Office Manager to manage the day to day operations of this business. You will manage a team of 6 experienced VIP consultants, manage the day to day operations of the business, along with the management of own portfolio of corporate VIP clients. You will need 3+ years corporate or retail travel consulting, previous team leader / management experience is desirable along with the ability to motivate people around you. Salary pending experience (negotiable).

Contact Sally Frappe T: +612 9231 6444 E: [sally@tmsap.com](mailto:sally@tmsap.com)



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**CALLING ALL CALYPSO USERS!  
SUPPORT CONSULTANT  
SYDNEY – SALARY PACKAGE TO \$55K**

Are you currently working in wholesale reservations and looking for a change in the direction of your career? Do you have strong computer skills and enjoy being the go-to-person in the office? We currently have a top role available, working behind the scenes role, assisting agents with technical problems they are experiencing. Strong communication skills, a high level of technical skill and at least 2-3 years experience in a wholesale role are vital for this position.

**PASSIONATE ABOUT THE CRUISE INDUSTRY?  
CRUISE CONSULTANT/GUEST CO-ORDINATOR  
SYDNEY – SALARY PACKAGE TO \$55K+BONUSES**

Looking for something a little different? A rare opening exists with this award winning, 5 star Cruise line, as a Guest Coordinator. Your main responsibility will be assisting with guests enquiries when the ships are based at ports around Australia. When you are not assisting guests’ dockside, you will be part of the air reservations team assisting in head office. Travel will be required, as well as weekend/after hours. This is a great opportunity for a customer service star!

**SPRING INTO THIS NEW ROLE!  
RETAIL TRAVEL CONSULTANTS**

**PERTH & MELBOURNE – SALARY PACKAGE TO \$55K+ (OTE)**

We have numerous opportunities on offer for travel consultants looking for a new challenge. With agencies scattered throughout Perth and Melbourne, we can help you find the ideal role for you. Whether it is salary, working hours, location or working environment you would like to change, we can help! If you possess a minimum 6 months retail travel consulting experience & a positive attitude, apply now!

**BE WHISKED AWAY ON EXCITING FAMILIS  
WHOLESALE TRAVEL CONSULTANTS**

**MELBOURNE (INNER) – SALARY TO \$70K+ (OTE)**

One of Australia’s most successful wholesale travel company’s is seeking a motivated and energetic individual to join their fast paced office. If you are motivated by targets and would like to earn in excess of \$60,000, you can not go past this role. The bookings come to you; you do not need to chase the sale! Calypso experience highly regarded, however not essential. Proven sales history is a must!

**BOUTIQUE LEISURE OFFICE  
SENIOR LEISURE CONSULTANT**

**PERTH (NORTH) –SALARY PACKAGE TO \$60K (DOE)**

Have you built yourself a solid client base, however would like to take them to a boutique office that can offer a nice set salary and Monday to Friday business hours? We have the perfect role available to a senior travel consultant out there searching for a better work/life balance. If you possess a minimum 4 years international retail travel experience & have a good following of clients, do not go past this role!

**RARE OPPORTUNITY ON OFFER  
RETAIL TRAVEL CONSULTANT**

**HOBART – SALARY PACKAGE TO \$55K+ (NEG)**

One of Tasmania’s most successful travel agency is seeking a competent travel consultant to join their friendly and successful office. Working with likeminded travel consultants, you will be thrilled with the salary package on offer, not to mention the supportive management team. If you have solid travel consulting experience & are competent on a GDS, apply to AA Appointments today!

**SOUTH PACIFIC SPECIALIST NEEDED!  
GROUPS CONSULTANT**

**BRISBANE CBD – SALARY PACKAGE TO \$49K + BONUSES**

Are you an expert on the South Pacific? Looking for a role where you will be integral in growing a division? Then look no further! This unique travel company is looking for an experienced travel consultant to join their groups’ division. Handling bookings from travel agents and direct passengers, you will need exceptional attention to detail and preferably previous groups’ experience. A strong salary pkg + bonuses is on offer, along with unforgettable famils to sunny destinations.

**CORPORATE CONSULTANTS HOT IN DEMAND!  
INTERNATIONAL & DOMESTIC OPPORTUNITIES**

**BRISBANE CBD – SALARY PKGS UP TO \$60K**

Now is the time to make the move to corporate consulting! We have a number of opportunities in Brisbane CBD with leading TMCs. Whether you are a retailer wanting to switch to corporate travel, or an experienced corporate consultant needing a change, we have a role for you. The benefits of corporate consulting are endless but include Mon-Fri hours, no more sales targets, strong set salary pkgs, regular salary reviews and much, much more. Make the change today!