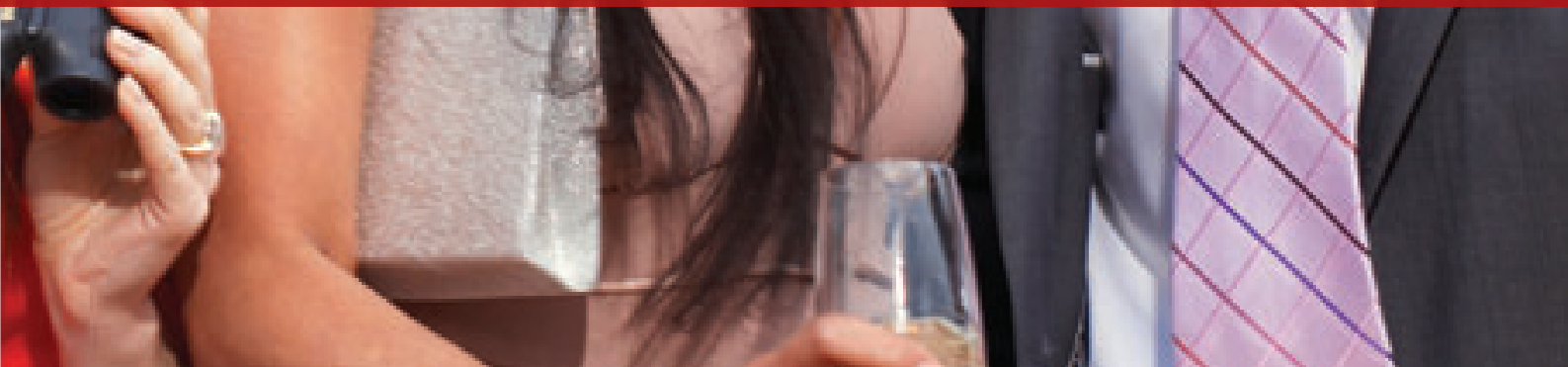




# Win tickets to the Emirates Melbourne Cup Marquee.

Learn more at [emiratesrewards.com.au](http://emiratesrewards.com.au)



Two domestic flights\* | Two nights accommodation# | Two tickets to the Emirates Marquee including chauffeur transfers

Only open to NSW, ACT, WA, QLD, VIC, SA & TAS residents 18+ who are employed full time at any licensed travel agent nationally and can travel between 31/10/11 & 2/11/11. Starts 05/09/11 and ends 11.59pm AEDST on 15/10/11. Group bookings (i.e. bookings of 10 or more tickets) are not eligible. Draw at 22/385 Bourke Street, Melbourne, VIC 3000 on 17/10/11 at 11am. Winners\* in The Australian on 20/10/11. Prizes: trip for 2 adults to the 2011 Melbourne Cup (1 per NSW/ACT, WA, QLD, VIC, SA/TAS). Prize value is up to \$2,166 (depending on winner's departure date/point). \*\*Victorian winner does not receive flights or accommodation. Promoter is Emirates (ABN 810 735 696 96) of Level 17, 1 York Street Sydney. See [www.emiratesrewards.com.au](http://www.emiratesrewards.com.au) for full Terms and Conditions. NSW LTPS/11/8190, ACT TP11/3576.

49 destinations in Europe  
**1199\$**  
\*Gross fare, excluding tax and surcharges



Sale 20AUG11 - 17SEP11  
 Departures 31OCT11 - 31MAR12  
 Visit [lufthansaexperts.com](http://lufthansaexperts.com)

# Travel Daily

First with the news

Wednesday 7th September 2011

Refer a skilled **TRAVEL TEMP** to **TMS** and receive **\$100** voucher  
\* conditions apply

Contact Alex on 02 9231 6444 or email [alex@tmsap.com](mailto:alex@tmsap.com)



BNE • MEL • PER • SYD • BKK • HKG • SHA • SIN

## Emirates incentive

**EMIRATES** is offering agents the opportunity to win tickets to the EK Melbourne Cup Marquee including flights, accom and chauffeur-drive transfers - see the special front page of **TD** today.

## No RWC competition

**DUE** to threatened legal action from the organisers of the Rugby World Cup in New Zealand we have unfortunately been forced to cancel our RWC tipping comp. However the amazing prize on offer - a trip for two to South America - will be up for grabs as the prize in **TD**'s major competition next month.

## Seven pages of news

**Travel Daily** today has seven pages of news and photos, a front full page from Emirates plus full pages from: ([click](#))

- AA Appointments jobs
- inPlace Recruitment jobs
- Qantas Holidays

## DJ business class revealed

**VIRGIN** Australia this morning unveiled details of its new 737 business class service (**TD** breaking news), as well as schedules showing the product will be available on all Perth flights from Sydney, Melbourne and Brisbane effective 28 Sep.

"Our Business Class cabin with the new Boeing Sky Interior sets Virgin Australia apart for in-cabin style and comfort," said DJ Group Executive Commercial Liz Savage.

The new cabin will be offered on 68 weekly return flights to Perth from Sydney, as well as 56 from Melbourne and 34 from Brisbane, featuring eight business class seats with "generous recline".

Business class pax travelling from the east coast capitals to Perth before 11 Nov will also enjoy complimentary limousine transfers at each end of their journey.

A crew member will be dedicated to the business class cabin, while the premium pax will

receive newspapers until noon as well as inflight entertainment via a Digiplayer XT offering six movies, 10 TV shows plus games and music.

Service includes Luke Mangan-designed "gourmet dining" with three course lunches and dinners, a selection of main meals on all flights and premium Australian wines and beers.

The 737s will also be equipped with 168 "next generation" economy seats, Savage said.

## New FTC brochure

**FRENCH** Travel Connection last night launched its biggest ever brochure, featuring 80 pages of product including 20 new properties and over 10 new touring experiences.

A gala dinner for the company's top agents heard details of exclusive additions including private luxury catamaran charters on the French Riviera, a 'Passport to Monte Carlo' featuring helicopter transfers plus more battlefield and ANZAC tours.

For details of the launch see **p6** plus [traveldaily.com.au/brochures](http://traveldaily.com.au/brochures).

savor dining as luxurious as our mid-sized ships



**Holland America Line**

[LEARN MORE >](#)

**TRAVEL COUNSELLORS**  
**FOUR YEARS ON...**



(Travel Counsellors L-R)  
 Carol Mills, Trish O'Brien  
 Deb Duncan (GM),  
 Claudia Silk

[Click here to read more information](#)

**travel** counsellors   
Home of the Independent Travel Professional

**viva! holidays**

**Spring Sale to Europe with Etihad**

Take advantage of these great deals today.  
**PLUS** receive a FREE side trip.  
Conditions apply.



**ETIHAD AIRWAYS**

earn points Trip

For more information visit [www.vivaholidays.com.au/agents](http://www.vivaholidays.com.au/agents)

**empowered**  
 with James Tobin

This month we look at how intuitive Sabre's new graphical view in the Sabre Red Workspace is - **in a time trial**



Graphical VS Classic  
 Watch now

**Sabre** Travel Network



## Temp in London

- ▶ Fund your weekends to France, Spain or Italy
- ▶ Temp for global business travel co's.
- ▶ Excellent working conditions
- ▶ Galileo, Sabre or Amadeus, Top \$\$

Contact: Kristi Gomm  
02 9278 5100  
kristi@inplacerecruitment.com.au



[click here for details](#)

# Travel Daily

First with the news

Wednesday 7th September 2011

**AIRCALIN GIVES YOU MORE, MORE, MORE!**

More flights to Noumea. More often. More than any other airline.



[CLICK HERE](#)

## Vale Bill Kennedy

THE travel industry is mourning the passing of John William (Bill) Kennedy, who passed away on 02 Sep following declining health over the past two years caused by Motor Neurone disease.

Bill most recently worked with National Network Travel & Cruise, and previously operated his own agency in Hampton Vic, and was a past President of the Vic AFTA Chapter, taught at William Angliss Insititute, and a member of Skal.

## China inbound figures soar

**VISITOR** numbers from China rose a whopping 26% for the 12 months to 30 Jun, according to the results of Tourism Research Australia's International Visitor Survey released today.

The figures also showed strong growth in spending by Asian visitors, while longer haul markets such as the UK, Europe and US had small declines.

"Overall, tourism to Australia is growing in spite of a strong Aussie dollar, difficult macro economic conditions in our key Western markets, the challenges of flooding and cyclones at home, and the devastating earthquakes in NZ and Japan," said Tourism Australia md Andrew McEvoy.

He said the results showed that international arrivals, visitor nights, dispersal and spending are all up, with a 4% increase in total international spending "particularly pleasing" given TA's Tourism Industry Potential goal of

doubling spending by 2020.

McEvoy told *TD* the big message for the industry is to focus on markets within 10-12 hours flying time of Australia, rather than being too exposed to the "old world of tourism".

Assistant tourism minister Nick Sherry also highlighted the strength of the business tourism market, with 9% growth opening up "fresh opportunities for investment in quality hotels and other tourism infrastructure".

### AmaLotus debut

**APT** has launched its brand new *AmaLotus* Mekong River cruise ship, which began her maiden voyage on Mon this week.

APT owner Geoff McGeary said the vessel is the "most modern and beautiful ship ever to sail the Mekong River" with *AmaLotus* creating a new standard for cruising in Indochina.

OCEANIA CRUISES  
Your World. Your Way.<sup>SM</sup>

Explore  
Your World

A DEDICATED  
BROCHURE OF SPECIALS

MAGGIE  
BREW  
QLD

CONTACT YOUR AREA  
SALES MANAGER TODAY!

## Sales In The Information Age

**Breakfast Bites**  
08:00-10:00



**Margins are getting lower and it is becoming harder to make profit on sales**

In order to maintain a sustainable business, now more than ever, we need to be clever about how and what we sell. This session will help you understand the psychology of sales and the often irrational thought patterns that lead people to purchase. You will learn the skills to be expert influencers, and have clear selling strategies to ensure that you are making the most out of every sales opportunity and creating value for your customers.

**Investment: \$85.00 + GST**

**November dates in:** SYD-MEL-BNE-CBR-ADL-PER-GOLD COAST

AURIDIAN

TRAINING & CONSULTING

[Click here for full details and to register online at www.auridian.com.au](#) or call us on 1300 206 637

## Expeditions brochure

**WORLD** Expeditions has rolled out a combined Australia, New Zealand and The Pacific brochure for the first time, featuring active tours such as trekking & cycling.

New options for 2012 include a Victorian Rail Trail and a Milford Sound cycle trip, a lodge trek on the Great Ocean Rd, horse riding in the Victorian Alps and a shoe-string trek in the NZ Alps in winter.

For more information go to [traveldaily.com.au/brochures](http://traveldaily.com.au/brochures).

## voyager is now recruiting



We are looking for experienced multi skilled travel consultants who pride themselves on their fantastic customer service.

This could be your dream corporate role, don't wait...

[apply now](#)

**voyager**<sup>ti</sup>

travel intelligence for your world

49 destinations  
in Europe

**1199\$\***

Sale 20AUG11 - 17SEP11  
Departures 31OCT11 - 31MAR12

Fare available via SIN, BKK, HKG, TYO, BJS and SHA. A380 departures on this fare from SIN, TYO or BJS.

Visit [lufthansaexperts.com](http://lufthansaexperts.com)

\*Gross fare, not including fees, taxes and surcharges.





**FRENCH TRAVEL CONNECTION**  
1300 858 304  
info@frenchtravel.com.au  
2012 BROCHURE  
ARRIVING SOON!

# Travel Daily

First with the news

Wednesday 7th September 2011



**I FLY THAI**  
Get THAI on the move  
<http://m.thaiairways.com>

## International pax traffic climbs 7.5%

OVER 2.1 million passengers flew on international flights to/from Australia in Jun 2011, a 2.9% rise on the same time last year.

According to figures released by the government's Bureau of Infrastructure, Transport and Regional Economics yesterday, there's been a 7.5% increase in passenger traffic for the year ended Jun, to 27.549 million.

Qantas' mainline ops continue to hold down the largest share of

the market in Jun, with 18%, but the figure is 1.6 percentage points less than Jun 2010.

Jestar has seen its share of int'l traffic slip 0.4 points to 7.4%, while Pacific Blue saw a 0.3 point lift in passenger share to 6.2%.

Among foreign carriers, THAI Airways International and Garuda Indonesia reported slight rises in pax traffic, while Air New Zealand had a 0.9% increase to 8.1% and Malaysia lifted its presence 0.6 points to 4.4%.

Singapore Airlines accounted for the second largest share of the Australian int'l market, at 9.1%, followed by Emirates with 8.1%.

Low cost carrier passenger traffic dropped 0.5 percentage points in Jun to 18%.

Among the top 10 city pairs, the Denpasar-Perth route witnessed the strongest increase in growth, soaring 21.5% for the year ended Jun (to 2.8%), followed by the Kuala Lumpur-Melbourne route, up 20.2% to 2.7% of pax traffic.

1.4 million pax have flown between Auckland-Sydney until the end of Jun, which at 5.1% is the most popular overseas route.

## Snowing at Falls Crk

**VICTORIAN** alpine resort Falls Creek has recorded 8cm of fresh snow fall this week and additional snow flurries are forecast to Mon. Falls Creek is open until 02 Oct.

## Intrepid recruits DTW

**INTREPID** Travel has appointed Discover the World Marketing as its sales & marketing representative in Singapore, Hong Kong and Malaysia, with the move effective from this month.

## TM YouTube promo

**TRAVELMANAGERS** has created a video hosted social networking platform YouTube that informs views about the home-based agent's business model & service.

Chief executive Joe Araullo said YouTube was a "highly efficient and cost effective" option to promote TravelManagers, and that it "will provide untapped opportunities" for growth.

## TICNSW hails budget

**THE** Tourism Industry Council of NSW has praised the first state budget of the NSW coalition govt which has confirmed an extra \$5m in funding for regional tourism destination marketing and development purposes.

The budget papers also confirm that \$70 million will be invested in the NSW events calendar in 2011/12, which Accommodation Association of Australia ceo Richard Munro said would directly benefit accommodation providers.



## Window Seat

**AUSTRALIANS** were yesterday given the opportunity to umpire the tennis at Wimbledon or even exchange vows in London's famous Westminster Abbey, with the launch of a 3D art installation by VisitBritain at Sydney's Circular Quay.

Created by "world famous 3D street artists Joe and Max," the illusions allow visitors to stand on the artworks and become part of the picture themselves.

It's part of the roll-out of a £100m global four-year marketing program for the UK, and British Airways is part of the action too, offering participants the opportunity to win flights to Britain.

Click on the logo to see **Travel Daily TV's** time-lapse video of the art being created.

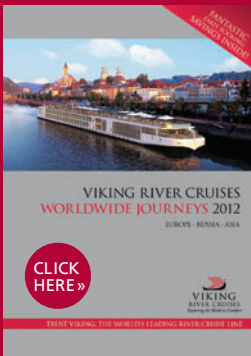



**VIKING RIVER CRUISES**  
Exploring the World in Comfort

### NEW VIKING LONGSHIPS

VIKING FREYA • VIKING IDUN  
VIKING NJORD • VIKING ODIN  
VIKING EMBLA • VIKING AEGIR

## NEW BROCHURE OUT NOW



EARLY BOOKING DISCOUNT  
Save up to \$4,000 per couple

Call 1800 829 138 or email  
Australia@vikingrivercruises.com

[www.vikingrivercruises.com.au](http://www.vikingrivercruises.com.au)



## Travel Agency Manager

- Step into management
- CBD location
- Attractive base salary plus commission

We are seeking someone with sound travel agency experience with a natural ability to drive sales and get out and market our fledgling business.

This is a great opportunity for an experienced consultant who is looking and ready for a new challenge.

As well as managing a small team you will be consulting on a day to day basis.

If you have at least 3-5 years agency experience with a proactive attitude and an affinity for the business development process, please send your resume with a brief covering letter, highlighting your most recent accomplishments to:  
[voc.education@gmail.com](mailto:voc.education@gmail.com)

## Fly our 'Combo' class fare to Europe

Arrive fresh with fares from just \$4823\* - to find out more [click here](#)

**FINNAIR**  
DESIGNED FOR YOU

\*low season inclusive of taxes





**Travel Daily**  
on location in  
Japan

Today's issue of TD is coming to you from Odawara where we are travelling with Globus on its Discover Japan itinerary and flying courtesy of Cathay Pacific

**BEFORE** leaving Kyoto this morning for Odawara agents on the Globus *Back to Japan 2011* famil visited Yutzen Handmade Corner, where they were given the opportunity to make their own unique souvenirs using the Yutzen technique to decorate their own handkerchiefs.

By mid-morning the group was enjoying someone else's artwork, exploring the Temple of the Gold Pavillion and Heinan Shrine and Garden before boarding the Bullet Train to Odawara.

Japan's high speed *Shinkansen* were the world's first high speed trains and are a fabulous way to get around the country in style and comfort.

**Globus Japan tours**

**THE** new 2012 Cosmos Japan programs extend the offerings across the country to the islands of Shikoku and Kyushu.

The Cosmo program currently offers the 12-day Discover Japan tours with a unique optional 'Traditional Japan' add-on of three nights staying in a ryokan (a traditional Japanese inn).

Globus offers five itineraries that incorporate Japan including two dedicated 'Discover Japan' tours, one of which has a three day Hiroshima add on.

Dates for 2012 are to be released with the new Cosmos program later this month.

**Reactor reactivation**

**SIX** months after Japan's earthquake and tsunami the Fukushima nuclear power plant is hoping to get approval to return online by Apr 2012.

Since the Mar disasters, nuclear plants have only been able to supply 15% of Japan's electricity.

The painstaking process to ensure safety will see the first stage of stress tests submitted to the Atomic Energy Agency by the end of the month, with the watchdog to carefully assess the results and try to restore public confidence in the systems.

**All aboard the Peace Train**



**THIS** fun-loving group of Aussie agents enjoyed a fabulous day of Japanese culture, infrastructure, not to mention yet more delicious cuisine, on Globus' *Back to Japan* educational.

The group descended on the bullet train travelling from Kyoto to Odawara, where some of the braver ones took part in a traditional Onsen - but we can't publish those photos!

The Japanese Onsen is a natural bath, which come in many types and styles including outdoor and indoor - and where participants have to go in completely nude.

Throughout the afternoon the agents were able to explore the Hilton Odawara Resort and Spa which is located 20 minutes by train outside of Tokyo.

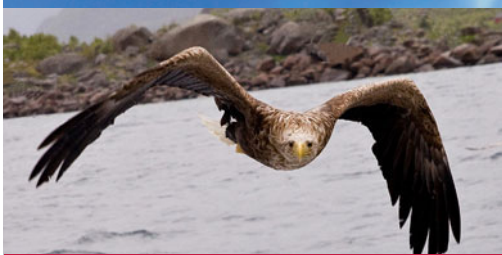
The hotel offers hydrotherapy

spa pools, hot spring waters, tennis courts and a driving range.

**Pictured** above onboard the Shinkansen travelling at 250km/h front row from left are: Melinda Douglas, Coopers Travel; Renee Holton, Jetset Leongatha; Philippa Enright, Escape Tvl Lindfield; Jo Rush, Globus, Narelle Manning FC Batemans Bay; Simone Towns, FC Toombul; Sophie Wild, FC Colonnades; Merrilyn Willis, Phil Hoffmann Tvl; Skye Ryan, FC Ballarat; Angie Wheelhouse, FC West Perth; Kylie Ellis, FC Engadine; Hayley Tidyman, Globus; Danni Gunasekera, Travelscene Bairnsdale; Zipporah Hanrahan, MTA Travel; Noel Donohoe, Breakaway St Marys; Brian Leeson, HWT Lower Templestowe; Adrian Gloury, FC Cardiff; and Kathryn Bahr, FC Mackay.

**DISCOVER NORWAY**

*...With a Difference*



**CLICK HERE** for a selection of *unique* Cruises and tours, designed to take your client deep into the *heart of Norway*

**For bookings and enquiries, contact:**  
1800 623 267 | [hurtigruten@discovertheworld.com.au](mailto:hurtigruten@discovertheworld.com.au)

Travel Agent License: 2TA06929





# FTC celebrates 20 years



**LAST** night France specialist wholesaler French Travel Connection hosted key partners at a lavish Soiree Dinner in Sydney to celebrate 20 years in business.

Melbourne agents will enjoy a similar event tonight, with the dinners also coinciding with the launch of the company's new 2012 brochure (see p1).

MD Brad McDonnell, who bought the business about five years ago, told **TD** the strong support for the company showed the increasing importance of specialist wholesalers.

He highlighted key factors in the company's success, including its expert staff, strong technology offering and deep relationships with suppliers allowing it to offer dedicated product.

McDonnell said that in regional France FTC is the largest client for some suppliers, which "gives us access to unique products and ensures Australian travellers receive unrivalled service".

French Travel Connection is preferred with TravelManagers, Magellan and Travellers Choice, but McDonnell emphasised that "we're there for everyone."

"I think the demand for niche wholesalers is only going to grow,

because retail groups increasingly recognise that they need to work with specialists if they are to differentiate their product range".

With a background in IT, technology is also a key focus for McDonnell, who has been busily implementing a new reservations system which offers live pricing and availability, ensuring rapid confirmations for clients.

In the next phase of its development FTC plans to roll this out directly to agents, allowing them to instantly book an extensive range of accommodation across France.

The wholesaler takes a similar specialist approach with its sister brand Tahiti Travel Connection, with similarly highly experienced and expert consultants.

"Nobody knows France and Tahiti like we do - and we're here to equip agents to sell the destinations" he told **TD** last night at the event which was also sponsored by Renault Eurodrive and Rail Plus.

**Pictured** above from left are Alison Roberts-Brown, Monaco Tourism; Brad and Anita McDonnell; Patrick Benhamou from Atout France; and Charles Boutet of Tahiti Tourisme.

## J4G entries due today

**THE** Star Alliance is reminding agents who participated in its recent Jeans for Genes incentive to get their entry forms in by the close of business today.

Consultants taking part will be in the running to win up to \$1000, and Star Alliance is also donating \$100 to Jeans for Genes for every fare product sold between 01 Jul and 31 Aug.

Completed entry forms must be submitted ASAP to your local Star Alliance carrier representative.

## Avalon Mekong

**AVALON** Waterways has seen "phenomonal" forward bookings for its Mekong program, which is being launched in 2012 onboard *Avalon Angkor* (**TD** 17 May).

Hayley Tidyman, Globus' Area Sales Manager NSW South and ACT told **TD** that charter bookings have already been sold for 2012/13 on the 16-cabin newly refurbished vessel.

The program is expected to see another push in Jan-Mar "because people want to book 6-9 months in advance," Tidyman said.

## Wotif push OOL 600

**WOTIF.COM** has partnered with Gold Coast Tourism and Surfers Paradise Alliance to promote this year's Armor All Gold Coast 600 held in Oct in a week-long campaign that ends 12 Sep.

Two-night packages are priced from \$129 per night for stays between 17-24 Oct.

## CityPass goes mobile

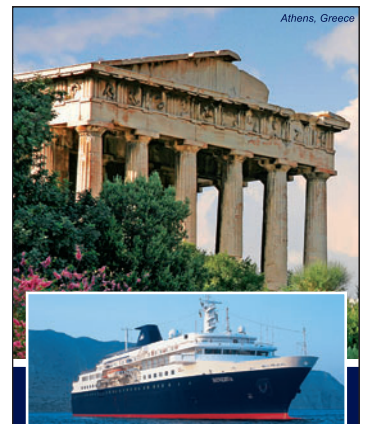
**CITYPASS** has launched a mobile version of its website, available on iPhones, iPod touch devices and Android smartphones.

The pass offers discounts of up to 50% on entry fees at an array of sites in 11 North American destinations - see [m.citypass.com](http://m.citypass.com).

## Airnorth boosts Dili

**DARWIN**-based Airnorth has this week launched a new schedule of flights between Darwin and Timor-Leste, with an additional service each Tue boosting frequencies to 6 weekly.

The carrier has also added an additional frequency between Darwin and McArthur River, with this route also now operating six days per week.



EUROPE | MIDDLE EAST | ASIA

# DID YOU KNOW?

onboard *Minerva*...

- Tailor made shore excursions are INCLUDED
- Bespoke Cruise Book is INCLUDED
- Gratuities onboard *and* ashore are INCLUDED
- Sole Traveller rates are offered
- Distinguished Guest Speakers accompany you
- Only 320 like-minded passengers join you



TERMS & CONDITIONS APPLY

[WWW.SWANHELLENIC.COM.AU](http://WWW.SWANHELLENIC.COM.AU)

# TRAVEL<sup>2</sup> BEACH BONANZA ON SALE NOW!

EXCLUSIVE DEALS

- FREE NIGHTS
- BONUS OFFERS
- GREAT VALUE

Grab a Beach Bonanza deal to:

- **Bali** Kuta, Legian, Seminyak, Nusa Dua
- **Thailand** Phuket, Koh Samui
- **Malaysia** Penang, Sabah
- **Hawaii** Honolulu, Maui
- **Fiji** Denarau Island, Coral Coast, Mamanuca Islands
- **Cook Islands** Rarotonga, Aitutaki
- **Tahiti** Papeete, Bora Bora
- **Vanuatu** Port Vila

GRAB A  
**HOT**  
AIRFARE!  
DISCOUNTED  
AIR SPECIALS  
FEATURED!

BOOK 24/7 via Calypsonet  
or call 1300 361 221 NOW!

## HA adds SJC/OGG flts

**HAWAIIAN** Airlines will debut nonstop thrice weekly services between San Jose, California and Kahului on Maui, Hawaii in Jan.

The route will be operated using Boeing 767-300 aircraft.

## Alaska cruise growth

**THE** Alaska Cruise Association says it expects that the 2011 cruise season, which is about to end, has seen a slight year-on-year increase in visitors, up about 7,000 people to 887,000 this year.

## IHG crisis corp. calls

**INTERCONTINENTAL** Hotels Group has created a 24/7 Crisis Management Line for corporate clients needing last-minute block space in the event of a natural disaster or catastrophic event.

The line is available for clients with groups of 10 or more rooms. IHG will aim to provide options within an hour of consultation.

## Scanner trials at MEL

**TRIALS** of the controversial body scanners have commenced this week at Melbourne Int'l Airport and will be available on a volunteer basis until 30 Sep.

To aid overseas passengers the airport has produced information on the scanner trials in English, Vietnamese, Arabic and Chinese.

# new opportunity!

## business development manager NSW/ACT

Cover-More is Australia's largest Travel Insurance provider, providing assistance to Australian travellers all over the world. We are a global organisation that recognises individual and team efforts and believes in our products and our people.

We are looking for a highly motivated Business Development Manager to join our NSW/ACT team.

The successful candidate will possess:

- A proven track record in a sales environment, preferably in a travel/tourism and/or customer focussed environment
- Motivation to achieve both individual and team sales targets and objectives
- Experience in the preparation of reports, submission and relevant correspondence
- Effective negotiation skills and strong communication skills
- A passion to build relationships within the industry & a fun, positive attitude!

A competitive salary package, including a fully maintained company vehicle and generous bonus scheme will be offered to the successful candidate. If you want to be part of a progressive organisation, please email: [simonz@covermore.com.au](mailto:simonz@covermore.com.au)

**Cover-More® Travel Insurance**  
"...travel insurance you can trust"

## TA, QF bring Daybreak Down Under

**TOURISM** Australia and Qantas will host the UK's highest rating breakfast TV program *Daybreak* and 100 of the show's viewers on a week-long showcase of the country later this year.

TA says thousands of viewers of the ITV1 program's audience (of around 4 million people daily) are expected to enter a competition, vying for a spot on the trip in Nov.

Tourism NSW, Tourism Victoria, South Australia Tourism Comm., Tourism Queensland and Tourism WA are working in partnership with Tourism Australia to showcase their states to smaller groups of the 100 viewers & crew.

Comp entrants are asked to select one of the five state holiday options - either exploring Sydney, Melbourne & the Great Ocean Rd, Adelaide & Kangaroo Island, the Great Barrier Reef or Perth and Margaret River.

The show will film and telecast each group's adventures, including some 'live' crosses, as part of *Daybreak Down Under*.

Tourism Australia regional gm (UK & Northern Europe), Rodney Harrex said the program will inspire viewers to learn more

about each holiday option.

"Building the emotional appeal to travel to Australia is crucial in a long haul market like the UK," Harrex said.

*Daybreak* staff and winning viewers will fly from London to Sydney on 04 Nov, experiencing Qantas' A380 aircraft, while the program will air from 07 Nov.

The announcement comes almost 12 months to the day that Tourism Australia announced it had secured the *Oprah Winfrey Show*, which showed off Australia to US audiences earlier this year.

## Ascott signs 2 in China

**ASCOTT** Ltd has signed deals to manage two new builds in China, the 187-unit Somerset Wangjing Beijing (to open in 2013), and the 181-unit Ascott Financial City Chengdu (to open in 2014).

## Tiger returns to PER

**TIGER** Airways has relaunched services to Perth from Melbourne today, with the budget carrier's Vanessa Regan saying the daily daytime flight "should prove popular with many travellers."

## Grace's amazing Mauritius prize

**JETSET** MLC/Academy Travel's Grace Mather was this week presented with her fabulous Mauritius holiday prize after winning **TD's** exclusive Aug trade only competition.

Grace has won a trip for two to Mauritius, courtesy of the Mauritius Tourism Promotion Authority, Air Mauritius and Beachcomber Tours.

Grace, who is pictured with MK's Malielise L'Olive (left), will be sure to be living it up as she enjoys her stay in a decadent Junior Suite at the 5-star Trou aux Biches Resort & Spa.

From Nov, Air Mauritius will operate a new triangular service between Sydney, Melbourne, Mauritius and Sydney.



## FWA on Jetconnect

**QF SAYS** Fair Work Australia has made "a common sense decision" to dismiss an application by the Australian & Int'l Pilot's Assoc. to have pilots employed by its NZ subsidiary, Jetconnect, subject to Aussie industrial laws and deals.

Qantas Group said the move is a "comprehensive dismissal of the pilots' union's claim that the establishment of Jetconnect was to avoid Australia's industrial laws or disadvantage Qantas pilots."

**NORTHERN TERRITORY Holiday Deals**

**Drive the Top End**  
7 days from \$602\* pp ts

**Unlimited Km's + SAVE \$364! per couple**

Call 13 67 83

Territory Discoveries .com



## Sheraton getting Fit

**SHERATON** Hotels & Resorts has introduced a new health and fitness program to assist guests "become the ultimate road warrior" in the Asia Pacific region. 'Sheraton Fitness Programmed by Core Performance' is based on the training methodology used by professional athletes, Sheraton says, and "helps travellers train and eat healthy on the road, as well as refresh, recharge and refocus their minds and bodies."

The program is being rolled out in China first, and includes 30-minute themed workouts in the gym, as well as complimentary 'workout in a bag' packs.

The packs come with fitness cards, workout mat, foam rolls, resistance band and massage stick for those Sheraton guests wanting to exercise in the privacy & convenience of their room.

## Scat & Tiara on Hahn

**HAHN** Air has added Kazakhstan's Scat Air (DV) and Aruba's Tiara Air (3P) to its continually growing list of airlines that it offers interline e-ticketing services for.

## Strategic Bali boost

**STRATEGIC** Airlines is doubling frequencies between Brisbane and Bali (Denpasar) from 03 Oct, with the addition of two new weekly flights on Mon and Fri.

To celebrate the new flights, VC is offering one-way fares (on the new flights only) priced at \$199 all inclusive, for travel 03 Oct-30 Nov, when booked by 19 Sep.

## Renault site goes live

**RENAULT** Eurodrive has launched a new online booking service for European car leasing, with agents able to obtain instant confirmations as well as download electronic lease forms.

Agents who register for the system by calling 1300 55 11 60 will receive a \$100 Wish Card for every online booking made before 31 Mar 2012.

## Voyager Asia schedule

**ROYAL** Caribbean Cruises has announced the 2012 deployment of *Voyager of the Seas* to Asia, prior to her arrival in Australian and New Zealand waters in Nov.

*Voyager* will commence her Asia season from Singapore on 26 May, before operating a series of voyages ex Shanghai and Tianjin in China, before re-positioning from Singapore to Australia on 22 Oct 2012.

# WIN A LUXURY WEEKEND AT WOLGAN VALLEY



During September, **Travel Daily** is giving travel consultant readers the chance to win a luxury weekend for two at the Emirates Wolgan Valley Resort, courtesy of our friends at **Bunnik Tours**.

Renew yourself at Wolgan Valley Resort & Spa. Feast on the freshest seasonal, regional produce, relax in unsurpassed luxurious comfort, and soak up the breathtaking beauty of this natural sanctuary.

Enjoy two nights in a Heritage Suite including a bottle of sparkling wine on arrival, gourmet breakfast, lunch and dinner daily, non-alcoholic beverages, a select range of local wines and beer with meals, two on-site nature based activities per day and two 60-minute spa treatments.

In the first three weeks, **Travel Daily** will be featuring a photo of Bunnik's National Sales Manager Craig Owens ('Captain Craig') enjoying a different Bunnik Tour. In the final week readers will be asked to come up with a caption to match the last photo. The subscriber who correctly answers all weekly questions and comes up with the best caption for the final photo will be the winner of this fantastic prize. **Click here for full terms & conditions.**



**Week 1:**  
Captain Craig is enjoying a great value Bunnik tour in Europe. Which tour is he on and what is the price of this tour?

Send you answers to: [bunnikcomp@traveldaily.com.au](mailto:bunnikcomp@traveldaily.com.au)

Hint! Visit [www.bunniktours.com.au](http://www.bunniktours.com.au)



## Full-Time Retail Travel Consultant

Travelworld Carindale in Brisbane is looking for a Full-Time Retail Travel Consultant to join their award winning team.

We are part of Australia's leading loyalty program – FlyBuys and are the number 1 Travelworld in Queensland for over 10 travel partners, including being a QANTAS Holidays Premium Agency and a member of the exclusive Cruiseco Consortium.

The successful candidate must be motivated, well presented, highly organized and possess exceptional customer service AND sales skills.

Applicants with good airfare knowledge, a travel speciality such as cruising and personal travel experience will be highly regarded.

To become part of this award winning team please send your resume to [jobs@travelworldcarindale.com.au](mailto:jobs@travelworldcarindale.com.au)

## US flights loaded out

**SEAT** utilisation on outbound nonstop trans-Pacific flights from Australia to the US is soaring, with latest govt data showing that V Australia had the highest load factors during Jun 2011.

The Virgin Australia long-haul offshoot, V Australia, recorded a seat utilisation of 93.7%, which was 0.2 points ahead of Qantas' USA flights (which also include Hawaii flights).

United Airlines and Delta Air Lines had loads of 88.3% and 87.8% respectively.

Qantas had the highest inbound US seat utilisation at 91.8%.

## Panama stopovers

**COPA** Airlines is offering a free stopover in Panama City for passenger bookings made in the same class into and out of PTY.

Agents will need to price the itinerary at time of booking and verify all fare rules, including the "free stopover in Panama."

## Airbus trumps Boeing

A **FLURRY** of orders for Airbus' revamped A320 family of aircraft has seen the plane manufacturer soar past rival Boeing in 2011.

Airbus has a Jan-Aug nett order of 1,015 aircraft vs Boeing's 370.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

PO Box 428, West Ryde, NSW 1685  
Phone: 1300 799 220 Fax: 1300 799 221

**Travel Daily** is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas  
**Contributors:** Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson  
Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

Travel Daily Group:

**CRUISE**  
WEEKLY

**Advertising and Marketing:** Lisa Maroun (Manager), Lisa Martin and Magda Herdzik  
Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper  
Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Travel Daily TV

Pharmacy  
DAILY





SKATE INTO AA TO  
SNAP UP THESE GREAT ROLES!

FOR ALL THE LATEST VACANCIES VISIT [www.aaappointments.com](http://www.aaappointments.com)

SYDNEY – 8/6 O’Connell St – (02) 9231 6377 – [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)

MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)

BRISBANE – 13/97 Creek St – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

ADELAIDE & PERTH – (03) 9670 2577 – [recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au) & [recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au)

**\*TOP JOB OF THE DAY\***

**RETAIL TRAVEL MANAGER**

**SYDNEY CBD – SALARY PACKAGE TO \$70K + EXTRAS**

If you have fantastic sales skills and love booking travel for discerning, high-spend clientele whilst leading an experienced team to achieve their goals, bring your talents to this fantastic travel agency in the CBD. The Manager will consult to repeat VIP clientele, carry out day-to-day management duties while also being involved in marketing activities to really mix it up. If you’re over cost-of-seat, this is the perfect role for you.

**BIG BUSINESS IN THE SUBURBS!**

**CORPORATE TRAVEL CONSULTANT**

**NORTH RYDE & PARRAMATTA – SALARY PKGE TO \$55K+**

Are you tired of being treated as a number, but also want job security & progression? This role offers you all the benefits of a global TMC, with the feel of a boutique! Working in their smaller offices based in Parramatta & North Ryde, you will enjoy working with dedicated SME accounts, booking international and domestic travel. Strong airfare knowledge, CRS skills, outstanding customer service & corporate travel experience is a must. Excellent salary package to home!

**THIS IS WHERE IS GETS EXCITING**

**CORPORATE TRAVEL CONSULTANT – HIGH PROFILE CLIENT  
SYDNEY EASTERN SUBURBS– SALARY \$65k - \$75k +**

Have you reached the pinnacle of your corporate travel career? Not yet? This is corporate travel but on a whole new scale! You will enjoy organising challenging international itineraries like never before. If you have a minimum of 5 years corporate travel experience and think you are up to the challenge apply now... An outstanding salary package and an exciting client portfolio is just a phone call away. Apply today!

**THE GRASS IS GREENER ON THE OTHER SIDE**

**WHOLESALE TRAVEL CONSULTANTS  
PERTH CITY – SALARY TO \$70K+ (OTE)**

Due to company growth we have 4 exciting wholesale roles on now! If you are an experienced travel consultant and are looking to make the move over to wholesale, now is your chance! Full training will be provided as well as amazing famils, support, financial planning and uncapped earning! Why not start making the big bucks and move over to the other side of consulting! Wholesale is the way to go!

**MONDAY TO FRIDAY HOURS ONLY**

**CORPORATE LESUIRE CONSULTANTS  
ADELAIDE – SALARY PACKAGE TO \$60K (DOE)**

We have a fantastic opportunity to join a boutique conference & incentive company within their successful travel team. Servicing predominately corporate travel clientele, your experience will lie within this sector of the industry. Ideally you will possess Amadeus skills, however this is not essential. Monday to Friday business hours only, together with a friendly & relaxed working environment. What are you waiting for?

**THE CHOICE IS YOURS CITY OR BAYSIDE**

**RETAIL TRAVEL CONSULTANT  
MELBOURNE VARIOUS LOCATIONS– AMAZING SALARY \$\$\$**

Looking for a new environment? AA has Melbourne’s most exciting retail roles available! If you have a minimum 6 months industry experience then we want to hear from you! Galileo & CCT preferable but not essential as cross training will be provided. Work in the CBD or even by the bay in beautiful Bayside locations, the choice is yours! Fantastic salaries are on offer, plus amazing educationals & more.

**GLORIOUS GLADSTONE  
RETAIL TRAVEL CONSULTANT**

**GLADSTONE – QLD: SALARY PACKAGE to \$55K PKGE**

Are you a talented consultant stuck in a lackluster job? Wanting a bright new opportunity? Then banish those cloudy days from your world for good with a brand new role. This dynamic and busy office needs a motivated and experienced travel consultant to jump on board. You will be someone who loves selling travel, be highly motivated and have a real desire to succeed. You will need to have min. 2 years experience as an international travel consultant and CRS proficiency.

**GET YOUR CAREER ON THE RIGHT TRACK  
WHOLESALE RAIL CONSULTANT**

**BRISBANE CBD – SALARY PACKAGE TO \$50K OTE**

Looking for a new challenge? Know your TVG from your Eurostar? Then make this your ticket to ride! Have your talent be rewarded with top \$\$ and benefits. This innovative company believe in recognising and rewarding their staff with fantastic \$\$, free holidays, amazing famils and ongoing career development and progression opportunities. Apply Today!



**inPlace**  
RECRUITMENT

Celebrating 30 years  
in travel recruitment

# New Jobs - Great Variety



**Ben Carnegie**

## **Sales & Marketing Executive**

Join Australia's most respected Asian Travel Wholesaler. This fantastic opportunity has just become available and will be highly sought after. Supporting the National Sales and Marketing Mgr, you will be involved in the development and

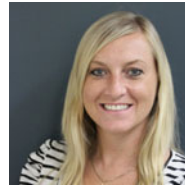
implementation of promotional campaigns, sales strategies, sales & email campaigns, trade events, expos and reporting.

▶ Great employee benefits on offer

▶ **Sydney CBD**

▶ Salary up to \$50K + super

**Click here for more details or call Ben.**



**Liz Vibert**

## **Client Relations Coordinator**

Investigate and resolve client concerns, recommend compensation. If you truly believe in providing exceptional customer service, read on... This is a great opportunity to join this dynamic global online travel company. The

objective of this role is to assist with increasing and retaining the customer base and building customer loyalty.

▶ Join this well established online company

▶ **Inner Sydney city location**

▶ Salary up to \$50K package

**Click here for more details or call Liz.**

## **Airline Reservations & Ticketing**

Our client is a well established airline seeking new staff members to work in reservations, ticketing and customer service. The reservation & ticketing roles are located in the Sydney CBD. Travel industry experience is essential as well as a proven track record in high quality customer service. Fares & ticketing knowledge is also required for this role. This is a great opportunity to build on the early stages of your career in travel and airlines.

▶ Multiple positions available!

▶ **Sydney CBD**

▶ Salary up to \$35K + super

**Click here for more details or call Ben.**

## **Make the Move into Corporate**

Are you a Retail Consultant looking to move into the corporate sector? Or are you looking to progress your corporate travel career with an international company? Then you are the person this company is looking for. This international corporate company is located in the heart of the Sydney CBD, surrounded by shops and cafe's. Your new team mates are a fun bunch who love what they do, are professional and know how to enjoy their day.

▶ Work on domestic & international bookings.

▶ **Sydney CBD**

▶ Join this fun and supportive team!

**Click here for more details or call Liz.**



**Kristi Gomm**

## **Travel & Events Coordinator**

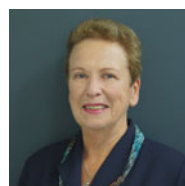
Don't miss this opportunity to join this well established International and Domestic Incentives Agency. They have a wonderful team and are looking for a new addition to join their 'family'. Their focus is small, high end groups for the corporate & leisure markets. Travel experience and Sabre CRS is ess. for this role, Galileo may also be considered.

▶ Join the market leaders in international incentives

▶ **Sydney Eastern Suburbs location**

▶ Salary from \$60K + super DOE

**Click here for more details or call Kristi.**



**Sandra Chiles**

## **Wholesale Cons - Specialist Product**

Looking for your next move in travel reservations? Work for this leading wholesaler who pride themselves on service! You will receive ongoing training, career progression and the opportunity to work with a great team and a company that cares about your future. You will be selling holidays to specialised areas of the world and will be booking fully inclusive tours.

▶ Be part of this highly successful team!

▶ **Sydney CBD**

▶ Salary up to \$45K + super

**Click here for more details or call Sandra.**

As the first travel recruitment specialist in Australia we know the travel job market better than anyone, call us to discuss your career path.

For all the latest travel jobs visit:  
[www.inplacerecruitment.com.au](http://www.inplacerecruitment.com.au) or  
Email: [jobs@inplacerecruitment.com.au](mailto:jobs@inplacerecruitment.com.au)

Call 02 9278 5100  
1300 inPlace (1300 467 522)



# Trip



Travel rewards & incentive program

## DON'T MISS OUT on this month's bonus offers



### This is The Life Trip

**EARN 1000 BONUS TRIP POINTS**  
on every Bali booking  
you make with **viva!**  
holidays

Bookings must be made and deposited 01 - 30 Sept 2011 for departures 01 Nov 2011 - 31 Mar 2012. Conditions apply.

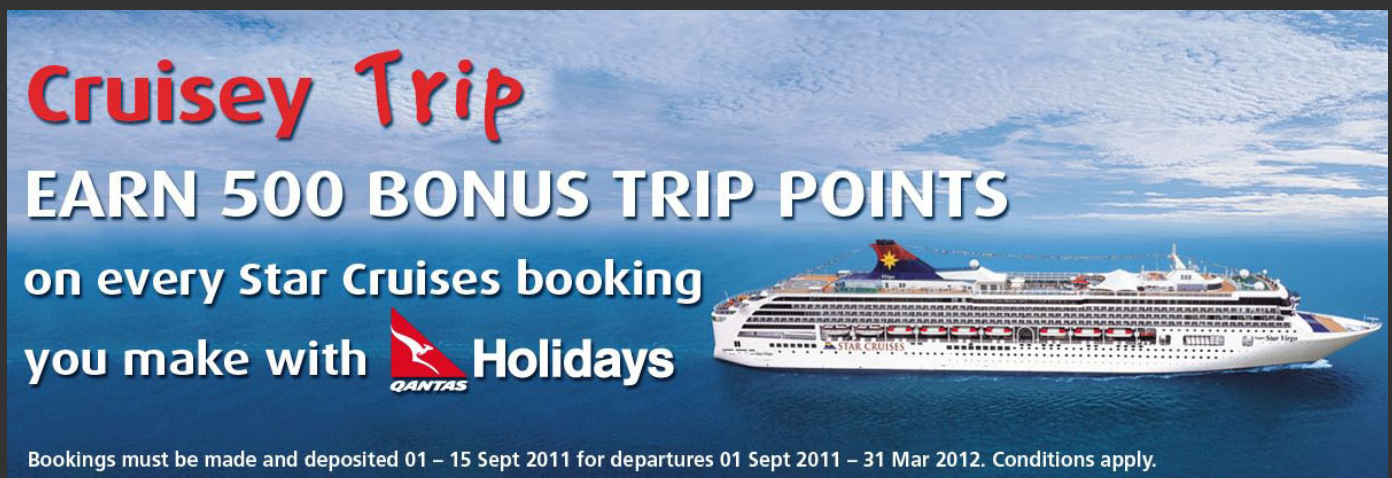


الإتihad  
**ETIHAD**  
AIRWAYS

### Exquisite Trip

**EARN POINTS ON THE AIR COMPONENT**  
of every Etihad Airways European  
booking you make with **viva!**  
holidays

Bookings must be made and deposited 01 - 30 Sept 2011  
for departures 01 Sept 2011 - 29 Feb 2012. Conditions apply.



### Cruisey Trip

**EARN 500 BONUS TRIP POINTS**  
on every Star Cruises booking  
you make with **QANTAS** Holidays

Bookings must be made and deposited 01 - 15 Sept 2011 for departures 01 Sept 2011 - 31 Mar 2012. Conditions apply.

Not a member? Join **Trip** now and start earning points!  
[www.triponline.com.au](http://www.triponline.com.au)