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# Travel Daily

First with the news

Wednesday 14th September 2011

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## Tourism Aust supply focus

**TOURISM** Australia is aiming to play a "rainmaker" role in helping develop tourism infrastructure, as part of an expanded role which complements its global marketing efforts for the country.

MD Andrew McEvoy told **TD** last week that TA is well-placed to find "best of breed developers" around the globe and get them interested in Australia.

"We know the global consumer and we know what's needed in terms of infrastructure," he said.

Many major hoteliers are focusing on other destinations such as China and Bali, but TA

together with Austrade hopes to attract tourism capital down under - as well as assisting Aussie entrepreneurs to find "shovel-ready sites needing investment".

One example is the UAE-based Jumeirah group which has been mooted as being interested in the new hotel to be built as part of Sydney's Barangaroo project.

"We want to remove barriers to visitation, including making sure we have the beds we need over the next decade," he said.

McEvoy said the "light-touch" supply-side focus was one of the key elements in the 2020 Tourism Industry Potential target of doubling visitor expenditure.

### Air Tickets training

**AIR** Tickets has announced a series of online training sessions for the new version of Smartfares, which will officially launch next Mon 19 Sep - details on **last page**.

### Six pages of news

**Travel Daily** today has six pages of news plus full pages:

- AA Appointments jobs
- inPlace Recruitment jobs
- Air Tickets

## Evergreen tours

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### QF streaming trial

**QANTAS** has today confirmed plans to test live streaming of inflight entertainment on iPads.

A six week trial on a single 767 will start next month, with a QF spokesperson telling **TD** that depending on the results "we will look at opportunities to introduce wi-fi technology more widely across the Qantas fleet".



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## NCL names next ships

**NORWEGIAN** Cruise Line is to name its newest Freestyle Cruising vessels *Norwegian Breakaway* and *Norwegian Getaway*.

The names of the ships, which are to launch in Apr 2013 and Apr 2014, were decided on through a competition with *USA Today*.

## Hilton OOL opening

**HILTON** Hotels & Resorts has today opened its first Australian property that offers a mix of guest rooms and holiday residences.

The \$700 million Hilton Surfers Paradise is the 8th Hilton-branded hotel in the country and "the first new upscale, global hotel to be built in the Gold Coast in over 10 years," said Hilton Worldwide pres. Asia Pacific Martin Rinck.

## HA adding Fukuoka

**HAWAIIAN** Airlines will launch new daily direct services between Honolulu-Fukuoka, effective 16 Apr, making it HA's third Japanese hub behind Tokyo and Osaka.

## Google trials flight search

**GOOGLE** has launched a new "Flight Search" feature, as the latest outcome of its acquisition of ITA Software earlier in the year.

Starting to roll out from today, users who search for US flight information on Google will see a new 'Flights' link on the left hand side - which complements the recently launched flight schedule feature (**TD** 30 May).

The new system, which initially only supports locations within the USA, is also directly accessible at [google.com/flights](http://google.com/flights) and allows prospective passengers to specify destinations, requested date and number of stops.

They can also select flights by particular airlines or even by alliance membership, and once chosen, Google directs the users to the airline website where the selected flight details are automatically loaded for booking.

The new Google offering also has an easy to use map interface,

and users are presented with a date selector which allows them to quickly see which travel dates are least expensive.

"Flights are chosen primarily based on cost and total travel time, while covering a variety of departure times and airlines," the company said in an update.

"The selection of flight results is not influenced by any paid relationships," it added, with booking links pointing to airline direct websites only.

Google said it was "working to create additional opportunities for our other partners in the travel industry to participate".

The pilot system only shows results for round-trip economy flights, but Google is planning a range of enhancements.

To see a preview of how the system operates, click on the logo at right or see [traveldaily.com.au/videos](http://traveldaily.com.au/videos).



## Bunnik back to Egypt

**BUNNIK** Tours md Dennis Bunnik will return to Egypt in Feb 2012, exactly one year since the revolution which ushered in a new era for the country.

He'll join a number of Bunnik groups departing 13-22 Feb, and the operator is offering a range of bonuses on the trips which are now priced from \$5203pp for a 17 day tour - 1300 664 170.

## MEL curfew at threat

**ATEC** has raised concerns about proposed changes to urban growth boundaries in Victoria which may possibly threaten Melbourne Airport's curfew-free status and restrict its operations.

## INFORMATION OFFICER/MARKETING ASSISTANT

The Hong Kong Tourism Board is a dynamic, global marketing organisation whose mission is to promote Hong Kong as a unique, world-class, most desired destination. The Board requires an Information Officer/Marketing Assistant for its Australia, New Zealand and South Pacific operations based in Sydney.

The Information Officer/Marketing Assistant is mainly responsible for the consumer and trade enquiries/database, brochure stock control, front office duties, as well as ad hoc Marketing/P.R. projects on demand. Candidates will have extensive computer skills, good presentation and communication skills, preferably with experience in a tourism-related field, together with a working knowledge of Hong Kong. Remuneration package will be negotiable but will include medical benefits and superannuation.

Applications should be sent by 26 September 2011 to

E-mail: [anna.chui@hkta.com](mailto:anna.chui@hkta.com) HONG KONG TOURISM BOARD



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\*Gross fare, not including fees, taxes and surcharges.



## All Seasons, Etap to go

**ACCOR** says it will re-invent its budget hotel products & services by rebranding the All Seasons brand as 'Ibis styles' & Etap Hotel brand as 'Ibis budget'.

The rebranding will be launched with a new campaign next year that will be rolled out globally by 2013 which will highlight three main concepts - modernity, simplicity and well-being.

Current Ibis branded properties will remain unchanged.

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## Domestic tourism turns corner

DOMESTIC visitation appears to be recovering from the natural disasters earlier this year, with Tourism Research Australia's National Visitor Survey released today showing an 8% increase in overnight trips in the Jun quarter.

"In terms of trips and nights this is the best June quarter result since before the global financial crisis," said federal tourism minister Martin Ferguson.

Quarterly spending was also up 12%, but for the year to 30 Jun performance was subdued, with zero growth in nights or spending.

Key to the result was a 5%

increase in business travel for the year - but the patchy figures saw total annual overnight trips down 11% for the NT, 4% in Tas and a 13% drop in the ACT.

Tourism Australia md Andrew McEvoy said the improvement was good news for the industry.

"Domestic tourism still accounts for about two thirds of overnight expenditure in Australian tourism, and sustaining and growing these sorts of numbers is critical if the Australian industry is to realise its goal of doubling overnight expenditure to \$140 billion by 2020," McEvoy told TD.

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Located in Perth, Western Australia, the company was established more than 30 years ago on cooperative principals. Today its member agents remain the company's only shareholders and the sole recipients of all profits, which are returned as dividends or enhanced services.

Due to the retirement of its current Managing Director later this year, the Travellers Choice Board of Directors is seeking to appoint a Chief Executive Officer with proven leadership qualities, a track record of corporate achievement and extensive experience of the Australian travel and tourism industry.

The successful candidate will have the skills and knowledge required to develop effective business strategies and objectives in pursuit of the company's vision. An ability to nurture strong and rewarding relationships with shareholders, travel suppliers and principals is also essential.

If you are interested in obtaining a position description or applying for this role, please contact in the first instance David Carroll at hr@travellerschoice.com.au or call 0417 061 722.

All correspondence will be treated as strictly confidential.  
Applications close 28 September 2011.

TRAVELLERS  
CHOICE

## Govt forum to address tourism jobs concern

A ONE-DAY Federal gov't-led forum will highlight the nation's economic growth & job creation, to "best position our nation to benefit from the changing global economy," Deputy PM and Treasurer Wayne Swan has said.

The invitation only Future Jobs Forum on 06 Oct will incl about 80 delegates from business, unions, government & academia.

Agenda items will cover the changing structure of the economy, drivers of job creation and adapting to the high dollar.

"Different sectors and regions are growing at different speeds.

"Even within sectors, like the service sector, some areas - like tourism and international education - are facing particular challenges," Swan said.

## Euro touring airfares

TRAFALGAR & Insight Vacations are offering fares to Europe and Britain priced from \$1,699 when booked in conjunction with a tour.

The air deals are available with Etihad, Emirates, Qantas, British Airways & Singapore Airlines, and vary based on destination & travel period - see [trafalgartours.com.au](http://trafalgartours.com.au) or [insightvacations.com.au](http://insightvacations.com.au).

## Park Hyatt SYD reno

PARK Hyatt Sydney is on track to re-open by the end of 2011 after the completion of the largest refurb the hotel has seen since it opened 21 years ago.

The revitalisation includes an additional three rooftop suites.

The property is currently on a recruitment drive for 150 staff in divisions including accom, butlers, restaurant, culinary and spa.

## QF flight waivers

QANTAS is providing a waiver of conditions for passengers booked on services between Asia and Europe and to Buenos Aires as a result of its int'l transformation.

Options include rebooking on an alternative QF or British Airways flight (Asia/Europe) or on services operated by codeshare partner LAN (BUE), re-route travel, retain credit or apply for a refund - full details at [qantas.com.au/agents](http://qantas.com.au/agents).

## Window Seat

AN INTERNET hotel booking went seriously wrong for a South African couple, who found that the room they had booked for the Rugby World Cup in New Zealand was actually in the UK.

Michael and Sunette Adendorff only discovered the problem when they couldn't find the address of the hotel in the Wellington suburb of Eastbourne using the GPS in their rental car.

They walked into a local pharmacy to ask directions, and a shop assistant looked up the property online to confirm that it was actually in Sussex, England.

"I booked into the right hotel, just in the wrong country," Adendorff told the *Dominion Post*.

ANIMAL lovers will be thrilled at a new TripAdvisor guide to the top ten most pet-friendly hotels in the USA.

At the head of the list is the Affinia Dumont in New York, which offers a range of organic dog treats, a take-home chew toy and water bowl - plus the option of booking a session with the in-house groomer or even a pet psychic.

The Kimpton hotel chain was cited because it accepts cats as well as dogs, while the Hotel Monaco in Portland, Oregon offers a "Portland Unleashed" package including a map of "pet-friendly breweries" in the city.

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## WILD LIFE opening

**WILD LIFE** Sydney yesterday officially reopened its doors to its new Australian Animal Adventure which also includes baby emus.

Formerly recognised as the Sydney Wildlife World, the animal adventure features a walk through eight iconic Australian landscapes.

## River Kwai extension

**VENTURE** Holidays has a two-day extension to the River Kwai Bridge for guests in Thailand on ANZAC Day which visits the War Museum & Hellfire Pass Railway Memorial, priced from \$223ppts.

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## BIG4/Apollo pact

**BIG4** Holiday Parks has teamed with Apollo Motorhomes to offer discounts on powered camp sites and vehicle rentals.

Apollo customers will get 10% off powered sites at 180 parks around the country, while BIG4 Club members will get the same discount off Apollo Flex Rates at select locations nationwide.

## Govt overhauls menus

**THE** Australian Tourism Export Council has applauded the gov't's decision to remove the necessity for restaurants and cafes to provide patrons with separate menus for weekends or on public holidays (**TD** 01 Jul 2010).

Tourism Minister Martin Ferguson said the need for dining venues to have separate menus was "unnecessarily onerous".

## Aloft to expand to 70

**STARWOOD** Hotels & Resorts Worldwide says its number of Aloft Hotels branded properties will exceed 70 by 2013.

The Aloft brand was born three years ago and currently has 52 hotels, with recent additions in the USA, China and India.

## Daydream package

**FREESTYLE** Holidays has a three night package at Daydream Island in the Whitsundays priced from \$1,099 for a family of four.

The offer is available for stays between 01 Nov-17 Dec and 09 Jan-31 Mar - call 1300 655 470.

## Row 44 inflight wifi

**US INFLIGHT** internet platform Row 44 has partnered with a number of leading Hollywood studios to offer wireless video streamed to pax mobile devices flying on Southwest Airlines.

Launch partners include Disney, Universal, Twentieth Century FOX and Warner Bros, with episodes of *Friends*, *Glee*, *The Office* and *Modern Family*, or movies such as *Avatar*, *Harry Potter* and *Toy Story* available on demand, via Row 44.

# Ahh, the sweet taste of victory



**CONGRATULATIONS** to Michael Perrone of Travel Makers Canberra who was the winner of a recent Sun Island Tours 'Beat the daily grind' incentive, run exclusively for Travellers Choice members.

Perrone had the highest amount of Sun Island Tours bookings to the Mediterranean and Middle East between 01 Apr and 30 Jun.

For his effort Perrone won a Nespresso DeLonghi EN 265 coffee machine (pictured here), valued at \$500.

## TM seniors travel expo

**TRAVELMANAGER** Corinne Heyman is calling on support from product suppliers to assist with a Seniors Travel Expo at the Carlyle Gardens Retirement Resort in Townsville, Queensland.

The village has over 500 homes and Heyman says the seniors "do a fantastic job of spreading the word and recruiting other clients."

The expo is planned for 21 Oct - [corinneh@travelmanagers.com.au](mailto:corinneh@travelmanagers.com.au).

## Webjet RWC push

**ONLINE** travel agent Webjet is offering last minute savings of up to 30% on hotels in Auckland and Wellington during the Rugby World Cup - see [bit.ly/tdwebwvc](http://bit.ly/tdwebwvc).

## Korean's 4th A380

**KOREAN** Air has taken delivery of its fourth Airbus A380 which it plans to deploy on routes from Seoul to Paris and Los Angeles.

**HRG**

**HRG Australia** - part of a Hogg Robinson Group (HRG) is an award winning corporate travel services company providing a range of business travel related products and services. Totally committed to a value offering, our extensive and comprehensive portfolio includes: travel management and fulfilment services; low cost transactions; consultancy services; sports; expense management and processing; conferences, meetings and events management.

### Strategic Sales Manager - WA

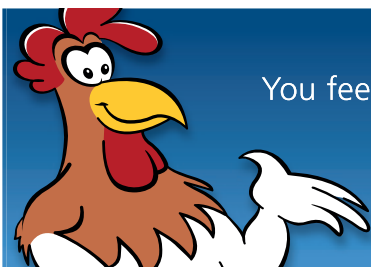
We currently have a great opportunity for an experienced, driven and focused Strategic Sales Manager to join our team based in Perth.

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## Kenya tourism horror

A BRITISH tourist has been shot dead and his wife kidnapped while staying in a luxury resort in Kenya near the border region with Somalia.

58-year old David Tebbut was attacked by an armed gang while staying at the Kiwayu Safari Village, while his wife Judith was taken away in a speedboat.

The family-owned property, which was established in 1973, is offered by a number of Australian wholesalers, and touts its systems and measures to which "provides us with overarching security and safety 24 hours a day".

The Kenyan army has been brought in to help search for the missing woman, but without success at this stage.

The couple were the only guests at the secluded lodge at the time.

## 2-for-1 AmaLotus deal

APT is ramping up business for its newly launched Mekong cruise vessel *ms AmaLotus* offering a 2-for-1 deal on seven departures in Dec, when booked by 15 Oct.

The discounts apply to the 8-, 12- or 13-day cruise packages aboard the 62-suite *AmaLotus* or the 46-cabin *La Marguerite*.

# Travel Daily

First with the news

Wednesday 14th Sep 2011

## MEL hotel rates up 11%

HOTEL prices in Australia have risen 9% on average during the first half of 2011, according to the latest Hotels.com data.

Melbourne and Sydney hotels now place in the Top 10 highest percentage price rises globally, the Hotel Price Index determined.

Sydney's average price per room per night for H1 is \$172, up 10% year on year and Melbourne is sitting at \$154, up 11%.

Both cities are well above the global average increase of 3%.

MEANWHILE, Melbourne has been rated as the most popular domestic holiday destination for Australians, edging out Sydney, Roy Morgan Research figures released yesterday show.

For the three month period from Apr to Jun, 10.2% of the sample audience of over 5,000 Aussies said they were having at least one holiday in the future to the Victorian capital, 0.7 percentage points up on Sydney.

## A harvest of goodness



ABOVE: Tour operator Harvest Pilgrimages last night won the Tourism category at the annual City of Sydney Business Awards.

The win capped off a very busy period for the company, which recently took 4000 passengers to the World Youth Day celebrations in Madrid - not to mention organising trips to Rome for many Aussies for last year's Mary Mackillop canonisation ceremony. In operation for 20 years, the family-owned Harvest Pilgrimages specialises in "group faith encounters" across the globe.

Pictured above from left are the team at the Westin Hotel awards ceremony last night: Justin Porter, Colleen Duffy, Philip Ryall, Monica Mansour and Peter Calopedos.

Other travel industry winners

and finalists at the event included the recently launched Travel Partners, as well as Quality Hotel Cambridge, which took out the Accommodation award.

Former tourism category winner Ecrusing.travel this year took out the high profile ANZ Fast Starter Award, which honours fast growing businesses with turnover of more than \$5 million.

Ecrusing ceo Brett Dudley won a \$5000 scholarship to the CEO School; see tomorrow's **Cruise Weekly** for all the details.

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# AVIS

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- The management of existing Avis travel accounts
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- Initiating and implementing sales promotions
- The accurate recording of sales information
- Providing feedback and analysis on current market trends

The successful candidate will be a motivated self-starter with demonstrated travel industry experience and a commitment to customer service. Excellent negotiation and communication skills are essential.

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Jenny Lorkin  
National Agency Sales Manager  
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Fax: (02) 9353 9080  
Email: [Jenny.lorkin@avis.com.au](mailto:Jenny.lorkin@avis.com.au)  
Applications close: Friday 23 September 2011



## FAA hands out fines

THE US Federal Aviation Admin. has proposed to fine Aviation Technical Services US\$1.1 million for making "improper repairs" to 44 Southwest Airlines B737-300s.

The proposed ATS civil penalty relates to its failure to fit fasteners in all the rivet holes of the plane's skin within a specified time.

Alaska Airlines is also facing a US\$590,000 fine for operating a B737-400 jet on over 2,100 flights when it had defied an "explicit warning" for incorrectly installing a hose clamp that had caused a flight deck ceiling fire in Jan 2010.

## UU gets new wings

AIR Austral has taken delivery of the first of two Boeing 777-200LR aircraft which it will initially operate between Mayotte-Paris.

It's configured with 14 Business, 32 Premium Economy and 315 Economy class seats.

UU's second extra long range 777-200 is expected in Apr 2012.

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## Air Canada strike threat

**AIR** Canada has said it will offer a partial flight schedule next week if flight attendants proceed with planned strike action due to conflict with a new air contract.

## Beacon food Trails

**BEACON** Holidays is offering a series of 'Foodie Trails' in the heart of Melbourne, Brunswick & Dandenong following the success of its Masala Trails last year.

The experiences incl the Turkish Trails and African Trails, run over 3hrs and suitable for groups of 4 to 14 - phone 1800 667 791.

## DriveAway package

**DRIVEAWAY** Holidays has savings of up to \$550 when leasing a Peugeot 3008 Premium Pack by 30 Sep, for collections til 31 Dec.

The 21-day deal in a 1.6L vehicle is now priced from \$1,855.

## Bag fees accrue \$784m

**US CARRIERS** took in a massive \$US1.38 billion in baggage fees and reservation change charges during the first quarter of 2011, the US govt announced today.

Of that figure a whopping \$784m came from luggage-related levies, such as checked-piece fees or excess luggage charges.

Delta Air Lines reaped the most in terms of baggage fees, pulling in US\$198 million and reservation cancellation/change fees, earning \$191 million during the period.

The figures exclude other airline ancillary revenues such as inflight food, IFE & seat assignment fees.

## TTC's epic journey begins...



**THIS** week The Travel Corporation has launched the 2012 programs for Trafalgar, Insight Vacations, Contiki, Uniworld and Busabout, kicking off the first of a major series of events around the country.

Themed 'Journey of Discovery' the same concept is being used by the company worldwide, with similar roadshows in the UK, South Africa, Singapore and North America, as well as in Australia and New Zealand.

TTC advertising and marketing manager, Philippa Walker, told **TD** last night the huge promotional program would see almost 50 events across Australia over the next two weeks, with 3000 agents expected to attend the launches.

Attendees will be taken on a "sensory journey" as the various brands reveal all the latest news and products for Europe 2012, including escorted touring, family adventures, river cruising and youth/backpacker products.

Most are booked out, but there are limited spaces still available in some regional locations - see [rsvp.travelcorporation.com.au](http://rsvp.travelcorporation.com.au).

More pics from last night at [facebook.com/traveldaily](http://facebook.com/traveldaily)

## Kimberley Quest deal

**BROOME** and The Kimberley Holidays has an exclusive new 2012 package which includes a seven-night voyage on *Kimberley Quest II*, two-nights at Cable Beach Resort & Spa and a lunch at Matso's Broome Brewery, and flights with Virgin Australia.

The package is currently priced at \$7,518ppts ex PER, \$7,818 ex MEL & SYD or \$7,856 ex BNE, (which is a 20% discount), when booked before 31 Jan 2012.

There's also a 20% saving on 14- and 10-day *Kimberley Quest* itineraries if booked by 31 Jan.

## Pezula special offer

**SOUTH** Africa's Pezula Resort Hotel and Spa is offering a Stay 3 Pay 2 deal for travel up to 19 Dec 2011 - details at [pezula.com](http://pezula.com).

## Tiger confidence

**TIGER** Airways Australia says 96% of its flights have operated on time since the no-frills carrier recommenced service on 12 Aug.

TT is also boasting an average load factor of 80% and has yet to cut any flights in the past month.

## WIN A LUXURY WEEKEND AT WOLGAN VALLEY



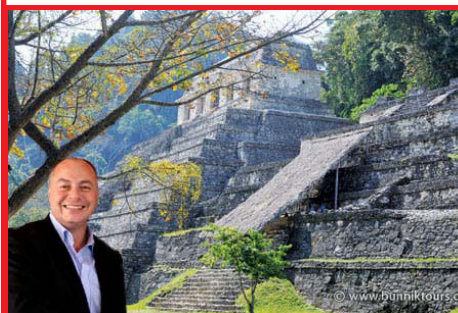
During September, **Travel Daily** is giving travel consultant readers the chance to win a luxury weekend for two at the Emirates Wolgan Valley Resort, courtesy of our friends at **Bunnik Tours**.

Renew yourself at Wolgan Valley Resort & Spa. Feast on the freshest seasonal, regional produce, relax in unsurpassed luxurious comfort, and soak up the breathtaking beauty of this natural sanctuary.

Enjoy two nights in a Heritage Suite including a bottle of sparkling wine on arrival, gourmet breakfast, lunch and dinner daily, non-alcoholic beverages, a select range of local wines and beer with meals, two on-site nature based activities per day and two 60-minute spa treatments.

In the first three weeks, **Travel Daily** will be featuring a photo of Bunnik's National Sales Manager Craig Owens ('Captain Craig') enjoying a different Bunnik Tour. In the final week readers will be asked to come up with a caption to match the last photo. The subscriber who correctly answers all weekly questions and comes up with the best caption for the final photo will be the winner of this fantastic prize.

**Click here for full terms & conditions.**



**Week 2:**  
Captain Craig is discovering Mexico & Cuba. Where is he and how much did he pay?

Send you answers to: [bunnikcomp@traveldaily.com.au](mailto:bunnikcomp@traveldaily.com.au)

Hint! Visit [www.bunniktours.com.au](http://www.bunniktours.com.au)

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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**RE LIVE YOUR UNI DAYS & GO BACK TO SCHOOL!  
CORPORATE TRAVEL CONSULTANT – ACADEMIA CLIENT  
SYDNEY CBD – SALARY PACKAGE \$55K+**

Our client is a leading TMC specialising in Academic Travel, servicing universities, schools, colleges and educational institutions across Australia. From study tours, lecture groups, research trips and much more, you will be booking everything from domestic to complex international itineraries. If you are ready for something different – make the smart choice and join the TMC who offer a generous salary packages plus ongoing training and career progression and work/ life balance.

**SAIL THE SEVEN SEAS  
SPECIALIST CRUISE CONSULTANTS X 2  
ROSE BAY & TURRAMURRA – SALARY PACKAGE TO \$55K+**

Tired of having to know everything about everything? Why not specialise in one of the few booming areas of the industry? Cruise is hugely popular and is among the highest yielding products in travel. As a Cruise Specialist you will enjoy booking cruise holidays across the globe along with all the pre and post exciting add ons you can imagine. Excellent training and career progression plus an outstanding salary package and unlimited incentives await.

**THIS WILL BE YOUR BEST CAREER MOVE YET  
RETAIL CONSULTANT  
PERTH (SOUTH) – AMAZING SALARY PACKAGE**

We have a fantastic retail role located in a very busy shopping centre in South Perth, where you will be responsible for booking all types of travel from Bali to Europe to Domestic travel, no two days are ever the same! This role even has the possibility of turning permanent for the right candidate! All you need to be considered for this role is a minimum of 12 months experience and a “go get em” attitude, Amadeus pref.

**MASSIVE COMPANY/HUGE BENEFITS  
PRODUCT LOADER**

**MELBOURNE: SALARY PACKAGE TO \$49K + BONUS**  
Do you have strong excel skills and a strong attention to detail? Then this may be the role for you! Working with one of Australia’s largest travel providers, you will be responsible for loading hotel products, assessing competitor activity and ensuring rates are accurate. With Monday to Friday hours and a large office in one of the best locations in Melbourne this position won’t be around for long!

**FOLLOW THE SUNSHINE TO WHOLESALE  
WHOLESALE TRAVEL CONSULTANTS  
MELBOURNE (INNER) – SALARY PKGE TO \$70K+ (OTE)**

We have a rare opportunity for 2 new roles working for one of the best wholesale companies in Melbourne. If you are an experienced travel consultant and are looking to make the move into wholesale, now is your chance! Full training will be provided as well as amazing famils, mentor support, financial planning and uncapped earnings! This is fun and exciting company where the possibilities are endless!

**THE BEST WORKING ENVIRONMENT AROUND  
CORPORATE LESUIRE CONSULTANTS  
ADELAIDE – SALARY PACKAGE TO \$60K (DOE)**

We have a fantastic opportunity to join a boutique conference & incentive company within their successful travel team. Servicing predominately corporate travel clientele, your experience will lie within this sector of the industry. Ideally you will possess Amadeus skills, however this is not essential. Monday to Friday business hours only, together with a friendly & relaxed working environment.

**DON'T BE TREATED LIKE A NUMBER  
CORPORATE IMPLANT CONSULTANT  
GLADSTONE – SALARY PACKAGE TO \$50K PKG**

If you are tired of sitting in a corner, why not try an implant office? You can work in a fun, small team and deal with ONE top and savvy client. This global corporate TMC is looking for a senior travel consultant to work in one of their premium implants. Dealing with this top account, you will love building personal relationships with your travellers and providing excellent customer service. Top salary package and benefits on offer. Call to find out more.

**LEISURE TRAVEL TREASURE TROVE!  
HIGH END LEISURE CONSULTANT  
NOOSA – SALARY PKGE TO \$49K + BENEFITS**

Gold, jewels, and diamonds – you’ll think you’ve opened a treasure chest when you join this highly successful office. You will be the newest member of a friendly team that has fun in the workplace but also reap the rewards of a job well done. You will enjoy dealing with discerning clientele and building tailor made itineraries around the world. This agency is well respected in the industry and has a strong local client database. If you have at least 2 years exp, speak to us today!



# We do the networking for you!



**Ben Carnegie**

## Customer Service Quality Control

A unique position for those that truly believe in customer service. This will be your chance to make a difference in online hotel reservations. By using your natural eye for detail, you will get to make recommendations based on your findings on how

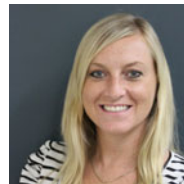
to improve the performance of the customer service teams. You will monitor phone, email & online chat features to set strategies.

▶ Develop strategies for excellence in customer service?

▶ **Sydney CBD**

▶ Salary up to \$50K + super

**Click here for more details or call Ben.**



**Liz Vibert**

## Asia Pacific Account Director

Our client offers a range of innovative products for organisations that need to connect. They focus on reliable, advanced and easy to use technology, offering an online system that results in obvious cost savings! In this role

you will manage the sales & relationships with customers in the Asia Pacific region to achieve sales and service targets.

▶ Work closely with colleagues abroad to grow the customer base

▶ **Sydney CBD**

▶ Salary up to \$130K package + super + bonus

**Click here for more details or call Liz.**

## Commercial Manager - Online Hotel Distribution

Our client is looking for an experienced Commercial or Revenue Manager to lead their steadily growing team. This is your opportunity to take responsibility for and guide the company in maximising revenue in key regions. The overall concept of the role is to drive revenue management, product analytics and strategic initiatives around transactions, revenue, conversion, promotions, rate competitiveness and hotel numbers.

▶ Join one of the world's largest online travel co's

▶ **Sydney CBD**

▶ Excellent career development opportunities available

**Click here for more details or call Ben.**

## Make the Move into Corporate

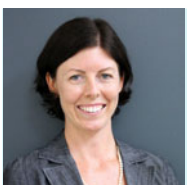
Are you a Retail Consultant looking to move into the corporate sector? Or are you looking to progress your corporate travel career with an international company? Then you are the person this company is looking for. This international corporate company is located in the heart of the Sydney CBD, surrounded by shops and cafe's. Your new team mates are a fun bunch who love what they do, are professional and know how to enjoy their day.

▶ Work on domestic & international bookings.

▶ **Sydney CBD**

▶ Join this fun and supportive team!

**Click here for more details or call Liz.**



**Kristi Gomm**

## Business Development Manager

This roles involves calling on new and preferred travel agents, training on existing products as well as seeking out all potential new business leads & new opportunities for company growth.

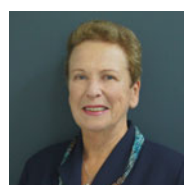
You will also attend trade shows and represent the company at industry functions. A car is provided with this position and there is a bonus element in the salary structure.

▶ Develop & maintain business, exciting product!

▶ **Sydney based - on road sales**

▶ Salary up to \$55K + fully maintained car

**Click here for more details or call Kristi.**



**Sandra Chiles**

## Client Relations Coordinator

Investigate and resolve client concerns, recommend compensation. If you truly believe in providing exceptional customer service, read on... This is a great opportunity to join this dynamic global online travel company. The

objective of this role is to assist with increasing and retaining the customer base and building customer loyalty.

▶ Join this well established online company

▶ **Inner Sydney city location**

▶ Salary up to \$50K package

**Click here for more details or call Sandra.**

As the first travel recruitment specialist in Australia we know the travel job market better than anyone, call us to discuss your career path.



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