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# Travel Daily

First with the news

Thursday 15th September 2011


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## Ansett staff super payout

**ABOUT** 11,000 former Ansett staff may receive a nice Christmas bonus this year, with the pending wind-up of the Ansett Residual Superannuation Fund.

The trustee of the fund, Mercer Investment Nominees, has today published notices in newspapers across the country seeking 'lost' members who may be eligible to participate in the distribution.

Former employees of the collapsed airline are also being asked to enquire of any of their ex-Ansett colleagues to make sure they have received an Illustrative Benefit Statement from the trustee.

The fund is worth more than \$17 million, and after the resolution of a number of final death and disablement claims and costs the remainder will be distributed to an estimated 11,000 members - about 1000 of whom are classified as 'lost' while about 200 don't have a recorded postal address.

There's a special helpline for queries on 1800 815 903.

The move comes two weeks after the end of the formal administration of Ansett, which saw former staff receive another \$5.3 million and bringing their average payments to 96 cents in the dollar of their entitlements.

The long-running KordaMentha administration saw the employees receive a total of \$727.5 million in 14 separate dividends.

## JTG agm in Nov

**JETSET** Travelworld Limited yesterday advised that its annual general meeting will take place at 60 Carrington St, Sydney at 11.30am on Thu 24 Nov.

The agenda hasn't been released at this stage, with speculation that the meeting may consider a name change for the company.

## Topdeck appoints

**TOPDECK** has appointed Ben Ittensohn to the newly created role of sales manager for Asia Pacific and South Africa.

More appointments on **page 5**.

## Two cars from OETG

**EXPRESS** Ticketing this morning launched a major new incentive in partnership with Singapore Airlines, with prizes of two new Suzuki Swift vehicles on offer.

Agents who issue 20 tickets a month between 22 Aug 2011 and 13 Mar 2012 will be eligible for one token in the draw, and a second token offered for five additional tickets per month.

For details see **page nine**.

### Six pages of news

**Travel Daily** today has six pages of news and photos, plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Express Ticketing incentive

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## Travel Daily on location in Alaska

Today's issue of TD is coming to you from on board *Disney Wonder* sailing in Alaska, courtesy of Disney Cruise Line and V Australia.

The *Disney Wonder* is just as wonderful as the 49th US state itself, today venturing into the icy waters of Tracy Arm Fjord located in the Inside Passage.

23 nautical miles long, the *Wander* was dwarfed by the towering majestic snow-capped mountains that reach up to more than 2000m high.

Everyone is on the decks to catch the amazing icebergs, waterfalls and a plethora of wildlife - whales, dolphins, sea lions and bald eagles - before reaching the awesome Twin Sawyer glaciers at the end of the Fjord.

The first port of call is Skagway, population 862, where a shore tour not to be missed is a ride on the White Pass & Yukon train which twists and turns up steep grades and tight curves to a spectacular 1500m high summit.

## QF strike misery next Tue

**TRAVELLERS** on Qantas flights next Tue are being warned to expect significant disruptions, after the Transport Workers Union notified the carrier of a four hour walkout (**TD** breaking news).

The action will occur on the same day as planned industrial action by the airline's engineers, with QF accusing unions of a "coordinated campaign".

Further work bans may affect flights for a 48-hour period, according to QF spokesperson Olivia Wirth, who said the airline was developing contingency plans.

It's understood that a number of senior QF executives have recently been training overseas to deliver freight, catering and other ground services for the carrier in the event of industrial action.

Wirth said demands from the

TWU included significant pay increases and new restrictions on flexibility "which would make Qantas less competitive and prevent us from responding to volatility in the aviation industry."

She also claimed the union was giving Virgin Australia a competitive advantage by agreeing to a new deal with DJ which is 12% lower than QF rates.

The union claims Qantas has "left them with no choice" but to take industrial action.

### More on Q streaming

**FURTHER** details have emerged about the trial of wi-fi streamed inflight entertainment by Qantas (**TD** yesterday), with the carrier also looking at enabling passengers to keep a downloaded movie on their personal device for viewing for up to 24 hours after they land.

"There's nothing more frustrating than getting part-way through a movie and the flight finishes," said QF exec mgr customer service, Alison Webster.

She said Qantas was the first airline in the world to trial the wireless streaming product.

In the first phase of the trial Qantas will lend Apple iPads to all 254 passengers on board the specially equipped test 767, but in the latter part of the six week testing period travellers will also be able to try out their own Apple and Android devices.

The carrier said it would continue to roll out seat-back screens and video-on-demand on its new aircraft as they are delivered, but the new system would enable IFE on older planes.

### Tiger back to Adelaide

**TIGER** Airways appears to be looking to recommence services between Melbourne and Adelaide in about 2 weeks, with the budget carrier's website now displaying a flight timetable from 01 Oct.

Surprising Moments

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## 'Gong Rydges to close

**THE** owner of the Rydges Hotel in Wollongong is set to submit plans which will see the property converted into a private hospital.

Australian Property Trusts spent \$8.9m buying the 70-room hotel in 2004, before a \$6m upgrade.

The company said since then room supply had risen in the Illawarra region, while demand had fallen and there had also been strong interest in the property from the health sector.

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## Central Coast appoints new rep

**CENTRAL** Coast Tourism has appointed the Sydney-based Australian Attractions Group (AAG) to represent the destination in international markets.

AAG is headed up by NSW Tourism Industry Council chair Ken Corbett, with an initial six month contract to be extended if the partnership meets key objectives including raising awareness, lifting visitor numbers and length of stay.

Initially Central Coast Tourism (CCT) will aim to secure additional package opportunities with inbound tour operators.

“We are looking to increase the awareness amongst the travel trade of the Central Coast’s many

soft adventure experiences for both day trip options and overnight visits,” said CCT ceo Oliver Philpot.

He said in addition to the new ex-HMAS Adelaide dive experience and operators such as Australian Reptile Park, Treetop Adventure Park and Glenworth Valley Outdoor Adventures, activity was likely to expand to promote other experiences such as the Mariners soccer season, horse racing and cruising.

“It is critical for success that our efforts are targeted and provide different solutions for different clients and cultures,” he said.

Last year the region welcomed 35,000 overnight int’l visitors.

## Electric ciggies to go

**ELECTRIC** cigarettes could be banned outright on domestic and int’l services involving transport to and from America, the US Dept of Transportation said overnight.

The US govt wants to “explicitly ban” their use on aircraft, due to “a lack of scientific data and knowledge of the ingredients” they contain.

Electric cigarettes are designed to deliver nicotine or other substances to the smoker in the form of a vapour.

## AA goes streaming

**AMERICAN** Airlines is expanding its on demand entertainment system to its entire wifi enabled narrowbody fleet, with the project expected to be complete by the end of 2012.

The inflight streaming video product will be added to MD-80s and Boeing 737-800 aircraft.

## Webjet AGM details

**WEBJET** has announced it will hold its annual general meeting at Melbourne’s Parkview Hotel from 11am on 19 Oct.

## QF Perth-Narita out

**QANTAS** says it has no intention of recommencing flights to Tokyo from Perth, a route that was dropped in the wake of the Japanese earthquake in Mar.

A QF spokesperson didn’t rule out operating on the route again in the future, but told **TD** “in the current market it’s not viable”.



**Window Seat**

**THE** Sheraton hotel in downtown Denver, USA has launched a boozy promotion as part of the city’s annual Beer Week.

Events will include a special ‘beer-pairing reception’ on Wed 28 Sep, with tastings including New Belgium Brewing Company’s Fat Tire paired with Spanish chorizo, and the tasty 1554 Float paired with spiced whisky ice-cream.

The hotel’s bar offers more than 130 beers on tap.

**A LUXURY** resort in Phuket is making the most of one of the “coolest dates of the century” by auctioning off a wedding deal on the 11th November 2011.

The Aleenta Phuket-Phang Nga on Natai Beach is offering the date for a starting bid of THB90,000 (about \$2900) including a stay for the lucky couple in the four-bedroom Grand Villa Satis after a ceremony for up to 24 guests.

See [bit.ly/coolwedding](http://bit.ly/coolwedding).

**AIRLINES** are hoping this doesn’t set a precedent.

A 213cm (7 foot) tall Victorian man is suing Qantas, claiming the carrier discriminated against him by imposing a charge for extra leg room.

Adam Menzies says he cannot physically fit into normal seats, which pose a risk to his safety.

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## Agents immersed in Malaysia

**MALAYSIA** Airlines flew 13 top selling Flight Centre agents Business Class on a fam to the Maldives recently.

The six-day fam included four nights in over-water suites at Club Med Kani in the Maldives and had a one night stopover in Kuala Lumpur.

During their time abroad the group were able to fit in some serious shopping, climb the Batu Caves in Kuala Lumpur and

experienced the white sandy beaches and soaking up all the fabulous Maldives weather.

**Pictured** in the Indian Ocean from left are: Paul Testoni, Nathan Smith, Lee-Anne Hadley, Amy Pocock, Lucienne Oriander, Matt Murtagh, Britney Bryne, Adam Colebrook, Susan Wilkins, Jessica Chung, MH; Amy Pontague and Tomka Stekovic.

Front: Sian Turner, Natalie Reynolds and Zahrah Groom.

## V Australia accolades

**VIRGIN** Australia's long-haul carrier, V Australia, has taken out Best in Region (Asia & Australasia), Best Food & Beverage and Best IFE User Interface at the 2011 Airline Passenger Experience Assoc. Passenger Choice Awards.

## Grand sale extension

**GRAND** Hotel & Casino in Port Vila, Vanuatu has extended its Stay 5, Pay 3 sale until 30 Sep, for travel between 01 Nov-15 Dec and 01 Feb-31 Mar.

Other bonuses include brekkie, transfers and free internet access.

## Tokyo as safe as ever

**THE** Tokyo Metropolitan Govt says visitors to the city can be confident they will not encounter issues with the water, air, food, electricity, public transport and other urban functions in the city.

Speaking to **TD** on the Globus Back to Japan fam last week, Kenichi Iguchi, Tokyo's Director of Tourism, confirmed people are able to drink water directly from the tap, allaying concerns that the explosion of the Fukushima Daiichi Nuclear Power Plant may have contaminated the source.

Iguchi also said that electricity is still being supplied constantly, and that all Tokyo trains are running to schedule.

Tokyo attracts 7 million foreign visitors annually, with 60% of the 70,000 Aussie arrivals making a stop at the capital.

Following the Mar earthquake and tsunami, visitor numbers have dropped by 70%.

Iguchi said the Tokyo City Board is "continuing efforts" to bring people back to the city and country and have set a target to get numbers back up to the 2010 level by Dec 2012.

## Freestyle phone no.

**FREESTYLE** Holidays phone number for the Daydream Island deal (**TD** yest) is 1300 665 470.

## Sabre Red App Centre

**SABRE** Travel Network says the pending roll out of its new Sabre Red App Centre will have the ability to connect travel agencies, TMCs and leisure operators with third party developers.

The B2B application will connect with the Sabre Red Workspace to "open up a new world of possibilities for the travel industry and bring endless opportunities for creative and original applications to be brought to the market quickly", says Sabre president Greg Webb.

"Our agency customers will be able to improve their business and deliver enhanced services for travellers by tapping into the collective creativity of Red App developers from all over the world," Webb added.

Sabre Authorised Developers will be able to promote and sell certified Red Apps to more than 155,000 Sabre Red Workspace users globally.

## Caesars Octavius debut

**CAESARS** Palace in Las Vegas will today begin taking bookings for rooms and suites in its latest tower, the 668-room Octavius Tower, for guest arrivals beginning 02 Jan 2012.

The Octavius Tower is the property's 6th tower.

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Contact your Virgin Atlantic or Marco Polo rep for full details. Good luck!

  
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## Macau festival & food

**THE** Macau Government Tourist Office is hosting the inaugural Macau Festival at the Four Seasons Hotel Sydney on the weekend of 15-16 Oct.

The event will offer a program of contemporary and traditional Portuguese dance, Lion dancing, song and music and coincides with the Macau Food Week, being held from 14-21 Oct.

## Skywest charters soar

**PERTH**-based Skywest Airlines saw charter services increase by 31.4% year-on-year in Aug, with 301 flights during the month.

Passengers carried during the period sat at around 30,000 - the same figure as a year ago, while load factor nudged up 6% to 59%.

## SFO Clarion rebrand

**STARWOOD** Hotels & Resorts is to rebrand the Clarion Hotel San Francisco Airport as Aloft San Francisco Airport by late next year following an extensive reno.

## Rail Plus brochure

**RAIL** Plus has launched its 2012 Great Rail Journeys brochure that contains 29 railtrips throughout the world as well as a range of new journeys and packages.

New additions include the 15-day Amber Train priced from \$8,631ppts; the 12-day Arabian Nights journey (from \$4,661ppts) and a choice of a 12-, 17- and 25-day Rocky Mountaineer and Alaskan Cruise packages.

The new program also includes new classes of travel on VIA Rail's The Canadian and the Golden Eagle Trans Siberian.

## FareFinder 4 Android

**STAR** Alliance has launched the Android version of its FareFinder App already available for iPhone users (**TD** 26 Aug) - [bit.ly/tdsaapp](http://bit.ly/tdsaapp).

## VS & BA/IB want bmi

**BOTH** Virgin Atlantic and International Airline Group have confirmed this week that they're hopeful of acquiring British Midlands Int'l (bmi) if Lufthansa was to offload the UK carrier.

IAG is the combined British Airways and Iberia entity.

"We continue to have a close interest in a combination with bmi," Virgin Atlantic said in a statement earlier this week.



## Industry Appointments

**WELCOME** to Industry Appointments, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email [appointments@traveldaily.com.au](mailto:appointments@traveldaily.com.au).

**Park Hyatt Melbourne** has appointed **Kate Fowler** to the position of Director of Sales and Marketing, effective immediately.

**Rachel Crowley** is the new Head of Corporate Relations for **Brisbane Airport Corporation**, taking over from Jim Carden who left in Jul.

**Daydream Island Resort and Spa** has welcomed **Phil Casey** as its new Chief Executive Officer.

**Vanessa Whitaker** has been appointed to the role of Business Development Manager Qld for the **Jetset Travelworld Network**. Her career includes previous roles with Globus and Tasmania's Temptations.

**Martin Craigs** has been appointed CEO of the **Pacific Asia Travel Association** effective 31 Oct.

**Michelle Camp** is the new manager of the Tea Tree Spa and Aqueous Health Club at **Crowne Plaza Terrigal** on the NSW Central Coast.

**Jim Heather** is **Keauhou Beach Resort's** new general manager, moving from his previous position at the Courtyard by Marriott Waikiki Beach.

**The Globus Family of Brands** has appointed **Ross Wiseheart** to the new role of Air Business Development Manager. **Dean Brierley** has been named as the company's Groups Coordinator NSW/ACT, while **Danielle Leckenby** has taken on the role of Area Sales Manager WA and **Shelley Martin** will step into the role of Area Sales Manager Queensland South. **Nigel Balm** has also returned to Globus as Marketing Coordinator after a stint with Phil Hoffmann Travel.

**Jeff Skinner** has been named as the new National Marketing Manager for **Qantas Holidays**. His career includes time as gm at Sydney Attractions Group and as gm NSW/ACT for Tourism Queensland.

**The American Society of Travel Agents** has elected **Nina Meyer** as its new president, with **John Lovell** as vice president and secretary along with **Scott Pinheiro** as ASTA treasurer.



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## VX goes Gogo 4 ATG

**VIRGIN** America will be the first airline to offer Gogo's new ATG-4 service across its entire fleet, to be rolled out early next year.

ATG-4 will improve the network and enhance wifi capacity by up to four times, Gogo says.

## Back-Roads discount

**BACK**-Roads Touring is offering savings of up to \$299 on its 13-day Italian Winter indulgence package, on bookings made by 30 Sep, for travel from Nov to Feb.

The earlybird deal is now priced from \$3,691ppts - 1300 100 410.

## FJ ok for NAN-HNL

**AIR** Pacific has been granted approval by US authorities to extend its flight operation from Nadi to Honolulu, via Apia for a further year, until 14 Sep 2012.

## Globetrotter's Super Spy Camp



**THE** Globetrotter Events and Incentives team were sent out on a Super Spy Mission at their end of year conference held recently around Fremantle.

The Globetrotter staff were divided into teams, given code names and passwords and then fed information that needed to be cracked in order to solve a mission, which set out from Fremantle Prison.

The team building concept saw the Globetrotters' Events and

Incentives team partner with Virgin Australia, Singapore Airlines, Travelport, Avis and Qantas, and also included a morning of inspiring speakers, including corporate psychologist Hasser Graham and Networking speakers, Rob Gibson.

**Pictured** above at the front of Globetrotter's Perth offices in Nedlands, Western Australia are the 'agents' with Travelports' Daren Lynn and Anna Loucas from Virgin Australia.

## WIN A LUXURY WEEKEND AT WOLGAN VALLEY



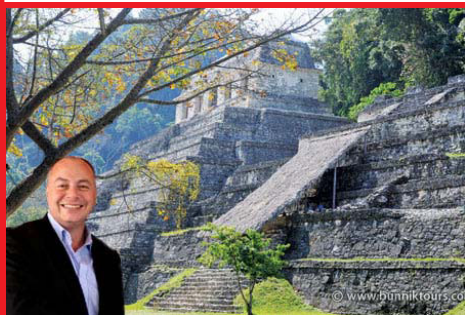
During September, **Travel Daily** is giving travel consultant readers the chance to win a luxury weekend for two at the Emirates Wolgan Valley Resort, courtesy of our friends at **Bunnik Tours**.

Renew yourself at Wolgan Valley Resort & Spa. Feast on the freshest seasonal, regional produce, relax in unsurpassed luxurious comfort, and soak up the breathtaking beauty of this natural sanctuary.

Enjoy two nights in a Heritage Suite including a bottle of sparkling wine on arrival, gourmet breakfast, lunch and dinner daily, non-alcoholic beverages, a select range of local wines and beer with meals, two on-site nature based activities per day and two 60-minute spa treatments.

In the first three weeks, **Travel Daily** will be featuring a photo of Bunnik's National Sales Manager Craig Owens ('Captain Craig') enjoying a different Bunnik Tour. In the final week readers will be asked to come up with a caption to match the last photo. The subscriber who correctly answers all weekly questions and comes up with the best caption for the final photo will be the winner of this fantastic prize.

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**Week 2:**  
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## CORPORATE SOLUTIONS MANAGER - NSW

- Do you have experience in new business generation the B2b sector?
- Do you understand car rental or related industry?
- Salary \$80K + super + commission + company car

This role is suitable for a real hunter - someone who has the drive, motivation and passion for Sales.

You will have solid experience in new business generation ideally in car rental or related industry and a proven track record of reaching and exceeding KPIs. You must be comfortable with cold calling. You will have superior negotiation and communication skills. You also must be available to travel in designated territory - NSW. Interviewing now!

Contact Anna Wachowiak T: 02 9231 6444 E: annaw@tmsap.com or apply online.

## TRAVEL MANAGER - CORPORATE TRAVEL - PERTH

- Award winning corporate travel company
- Reports to Managing Director in Sydney
- Manage team of 6 experienced consultants

My client, a leading corporate travel company is looking for an Office Manager to manage the day to day operations of this business. You will need 3+ years corporate travel or retail travel consulting, previous team leader / management experience is desirable along with the ability to motivate people around you.

Contact Sally Frappe T: 02 9231 6444 E: sally@tmsap.com or apply online.

## MULTI CORPORATE TRAVEL CONSULTANTS - NORTH SYDNEY CBD AND LOWER NORTH SHORE

- Ongoing training with exceptional management and team
- Respected travel company with fantastic training opportunities

This is a role responsible for providing end to end international and domestic travel management for corporations. This is a great opportunity for an experienced retail or domestic (can be less than 12 months) corporate /retail consultants. To be considered for this role, you must be experienced in retail / corporate travel, knowledge of GDS system and back office with strong customer service skills.

Contact Brandon Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online.



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## PUT YOUR EXECUTIVE CAREER IN HANDS YOU CAN TRUST

### STEP ON TO THE REGIONAL STAGE

**ACCOUNT DIRECTOR ASIA PACIFIC**  
**SYDNEY – SALARY PACKAGE OTE \$130K++**

Take your high level sales & account management skills, combine them with your advanced knowledge of GDS and online products, and bring them to an exciting global organization that will give you responsibility for key customers in retaining and growing their business. You will be energetic, goal-orientated, ambitious, and motivated by achieving targets. Join a progressive organization and drive your career forward.

### REACH ACROSS THE GLOBE

**GLOBAL ACCOUNT DIRECTOR**  
**SYDNEY – SALARY PACKAGE TO \$120K + bonus**

Be responsible for developing & implementing a global strategy to retain key accounts and capture new business. You'll have experience in managing large, key client relationships providing high level support to optimize service levels and maximize opportunities from the business. Large market and OTA experience essential along with high level negotiation & presentation skills.

### THERE'S NO BETTER BRAND IN THE MARKET

**ACCOUNT MANAGEMENT X 2**  
**MELBOURNE – SALARY PACKAGE TO \$80k + BONUS**

Are you well connected within the Melbourne corporate market and looking to be part of a forward-thinking company with exciting growth plans and a leading Brand? These roles will form part of the Key Account Management team and will be responsible for the day to day management of corporate client activity including data analysis, relationship management and resolving any service related issues. You won't look back.

### SUPERB BENEFITS ON OFFER

**CORPORATE TRAVEL SALES MANAGER**  
**PERTH - SALARY PACKAGE \$100k - \$130k OTE**

Drive future growth for this successful corporate agency by using your influencing skills to build new relationships and enhance their client list. This fabulous organization is looking for a go-getter with the drive and determination to succeed. Using your winning sales approach your achievements will be rewarded & recognized with a lucrative salary package plus attractive bonuses. The future looks bright here.

### ON THE ROAD TO SUCCESS

**BUSINESS DEVELOPMENT MANAGERS X 2**  
**MELBOURNE & SYDNEY – SALARY PACKAGE to \$55K + CAR**

So you thought all BDM roles were the same! Not these fantastic new roles based in both Melbourne & Sydney. You'll be responsible for marketing a unique product to a niche market away from the direct travel agency trade, building relationships and making presentations at both a group and individual level. You'll be travelling around the State and travelling overseas – flexibility is essential in this great role.

### MOVE FOR YOUR CAREER

**BUSINESS MANAGER – CORPORATE TRAVEL**  
**CANBERRA – SALARY PACKAGE OTE \$95k incl Car**

Live in a peaceful location whilst managing one of the biggest and busiest portfolios in the country! The balance is perfect – you'll have loads of experience in Account Management, handling large-market corporate clients that require supreme levels of market knowledge, honesty, integrity, great communication and negotiation skills. Join a fantastic team within a leading TMC and reap the rewards.

### WORK ON THE CUTTING EDGE OF TECHNOLOGY

**BUSINESS DEVELOPMENT MANAGER**  
**SYDNEY – SALARY PACKAGE OTE \$80K+**

Make your sales career more relevant by joining the advancing world of travel technology. You'll be joining a global organization delivering cutting edge solutions to the travel industry, all the while strengthening your relationships across the industry. If you're hungry for success, recognition and career progression this company will offer you all that and more. If you're experienced in sales, please apply now.

### THE SECRET IS OUT – #1 EMPLOYER

**TEAM LEADER CORPORATE TRAVEL**  
**PERTH - SALARY PACKAGE NEG ON EXPERIENCE**

This fabulous travel brand is somewhere you will want to belong. Come on board as their Team Leader and bring your motivation & maturity to be able to handle this important role running the Perth operation, overseeing staff performance and reporting to the East Coast HQ. A background in corporate travel is essential for this role along with previous supervisory experience.

## CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis  
MANAGING DIRECTOR  
Ph: 02 9231 1299

Linda Green  
NSW & ACT  
Ph: 02 9231 2825

Toni Francis  
NSW & ACT  
Ph: 02 9231 2825

Kathryn Heberton  
VIC, SA, WA, QLD  
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE [www.aaappointments.com](http://www.aaappointments.com)



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