

Get away offers.

Fly to Europe with Austrian from **5150 AUD***: www.lufthansaexperts.com

*Excluding taxes and surcharges. Offer duration: 15 September to 15 October. Travel period: 01 October to 31 March 2012

Travel Daily

First with the news

Tuesday 20th September 2011

SALARY SURVEY AUSTRALIA 2011
Take part in TMS Salary Survey before **07 October 2011** and stand a chance to win **AU\$250** cash
Prize will be drawn during the first week of November 2011

AUSTRALIAN SALARY SURVEY 2011 - click here

TMS ASIA-PACIFIC Recruitment and HR Solutions

SCENIC TOURS

**EUROPE
RIVER
CRUISING
2012
EARLYBIRDS
END NEXT
WEEK**



**FLY FREE*
DIRECT TO
EUROPE**

(ends September 30)

Viva! Holidays adds VN, CZ

JETSET Travelworld wholesale's Viva! Holidays has further expanded its range of airline partners, with the addition of Vietnam Airlines and China Southern Airlines flights.

Effective immediately Viva! is offering CZ packages ex Sydney, Melbourne and Brisbane to Guangzhou, Beijing, Shanghai and Xianyang in China.

Perth packages to China will also be on offer from 08 Nov when China Southern commences its new WA services.

Wholesale CZ airfares will pay 8% commission, with associated land content attracting 13% when booked via *easyway* or 11% through the QH contact centre.

The addition of Vietnam Airlines sees Viva! now selling packages ex Sydney and Melbourne to Hanoi and Saigon, as well as Phnom Penh and Siem Reap in Cambodia.

VN flights also attract 8% commission, with 12% payable on associated land booked online, or 10% via the contact centre.

Revenue for both Vietnam Airlines and China Southern

counts towards the Global Achievers program.

CZ and VN add to existing Viva! carriers Airalin, Air Canada, Air NZ, Air Tahiti Nui, Cathay Pacific, Emirates, Etihad, Garuda, Hawaiian, Malaysia Airlines, Pacific Blue, Philippine Airlines, Polynesian Blue, Royal Brunei, Strategic, Singapore Airlines, Thai Airways, United Airlines and Virgin Australia.

CZ adds 1300 number

CHINA Southern has launched a national reservations number for consumers and agents, available during AET/AEST business hours - phone 1300 889 628.

Air NZ recruiting

AIR New Zealand is seeking a Tariffs Managers & National Support Administrator - see pg 11.

Eight pages of news

TD today has eight pages of news plus full pages from:

- TMS Asia Pacific jobs
- AA Appointments jobs
- Air New Zealand jobs

MEL, SYD int'l growth

MELBOURNE Airport continued to see growth in int'l visitors during Aug, with figures released this morning showing an 11.5% year on year rise to 531,842.

The largest increases were seen from Asia including Indonesia up 86%, followed by China (+32%) and the Philippines (+30%).

MEANWHILE, Sydney Airport has today reported a 1.7% rise in int'l traffic for Aug, with 928,000 passengers arriving at the hub.

China fueled the int'l growth (up 11%) as well as New Zealand (up 3%), but most other key int'l markets were down.

KEITH PROWSE NRL Grand Final 2011



NRL Grand Final 2011
02 October 2011, ANZ Stadium
www.keithprowse.com.au
1300 730 023



✓ fewer keystrokes
✓ faster training for new staff
✓ better service for your customers

Watch now 

stay ahead with **sabre red**

Sabre | Travel Network. empower your business today



viva! holidays

Have a drink on us in Bali

Book any Bali accommodation with a Garuda airfare and your clients will receive a \$100 Duty Free voucher per booking.

Conditions apply.

For more information visit www.vivaholidays.com.au/agents

1000 pilots with **Trip**



visit Fiji's NEW website for Aussie travellers

fijime.com.au

fiji me

inPlace
RECRUITMENT

Call 1300 inPlace
Or (02) 9278 5100

In-house Corp Travel Manager

- ▶ Based in Papua New Guinea
- ▶ Accom, meals & frequent flights home incl.
- ▶ Highly attractive salary
- ▶ Autonomous role

click here for details

contact: sandra@inplacerecruitment.com.au

Travel Daily

First with the news

Tuesday 20th September 2011

**EARLYBIRD SPECIALS
ON SALE NOW**

الإتجاه
ETIHAD
AIRWAYS

Evergreen tours

**EUROPE & BRITAIN TOURING 2012
65% OF TOURS GUARANTEED NOW!**

Britain & Ireland
Western Europe
Croatia & Dalmatia Coast
European Alps
Eastern Europe
Turkey
Baltic States

EARLYBIRDS OUT NOW!

Click to Download BROCHURE

Call 1300 364 414

Tourism sentiment dives

FIGURES released today in Canberra at the annual TTF Australia conference reveal plunging confidence among local tourism operators.

The strong Australian dollar is a growing concern in the TTF-MasterCard Tourism Industry Sentiment survey, with 83% of industry staffers identifying the exchange rate as one of the top three issues.

There's also a sharp rise in concern over the shortage of skilled labour, the report shows.

TTF ceo John Lee said industry

respondents were also concerned about the impact of taxes on tourism, and in particular payroll and land tax.

"In addition, with the carbon tax legislation currently before parliament, the survey has found that concern over its impact on tourism businesses remains high, with three quarters of respondents expecting it to have a medium to high impact on costs and rates," Lee said.

He said that TTF was advocating assistance for the tourism and travel sector to help the industry "make the transition to a low-carbon economy".

Air NZ pax no's up 2.7%

AIR New Zealand has reported carrying 1.005 million pax during the month of Aug, up 2.7% y-o-y.

Short haul, domestic and trans-Tasman pax numbers were up 4.7%, 4.2% & 5.9% respectively.

However North America/UK, Long haul and Asia/Japan/UK pax numbers were down 11.2%, 10.1% and 8.5%.

Group-wide yields for the FY to date were up 6.5% on the same period last year, Air NZ said.

Wotif supports TA

WOTIF.COM has launched a major sales campaign in support of the new Tourism Australia 'Dream Team' domestic 'Nothing Like Australia' promotion.

GM Wotif Brands, Megan Magill, said the promotion would offer "outstanding accommodation deals in Australia's most popular cities," with the campaign running until this Sun 25 Sep.

The World's smartest fares database is now live!

and it is a whole lot smarter!

Login with your SmartTickets login details!

Join our WebEx session to get you up to speed. click here to register

CHECK OUT OUR NEW VIDEO

Or to speak us in person, contact **Suzanne Laister** National Recruitment Executive on 1800 019 599 or join.travelmanagers.com.au

TRAVELMANAGERS
the smarter choice

It all adds up to a great experience

Travelport Rooms and More™

Click here to register

A STAR ALLIANCE MEMBER

5 ways to fly your clients Perth - Auckland direct

Seats to Suit and Business Class on sale now Travel periods and conditions apply

SALE ENDS 23 SEP

AIR NEW ZEALAND

China Discovery
17 Days From \$3849

Antonia Kilmen

www.BookChinaOnline.com
Call 1300 2 CHINA (24462)

CHINA HOLIDAYS

Travel Daily

First with the news

Tuesday 20th September 2011

BREAKAWAY
International Travel Industry Club

Amazing Industry deals on China Southern Airlines. To China, Europe, USA & Canada.
Sales to 10Oct 11 from \$299* pp plus taxes.
Conditions Apply. Taxes approx. \$281 - \$557* pp.

CLICK HERE for further details

Kuoni integrates GTA purchase

SWISS travel giant Kuoni has announced a global restructure which will see the integration of Gullivers Travel Associates (GTA) into a new Global Travel Services Division.

The move, effective 01 Oct, will see the GTA operations combined with other B2B activities including FIT, group leisure and MICE travel.

Global Travel Services division will be led by Rolf Schafroth, and will "generate synergies announced with the acquisition of GTA earlier this year and it will drive above-average growth," the firm said.

However the B2C operations of

GTA, trading as Octopus Travel, will become part of an Outbound Europe division, which will also house premium travel and package tour segments plus Kuoni's Scandinavian-based airline Novair.

A dedicated department of Outbound Europe will become a new dedicated "pan European online business" which will manage the group's B2C sites.

The third Emerging Markets and Specialists division will include Kuoni's tour operating activities in Asia, Russia, its VFS Global visa facilitation services and the company's range of specialist inbound destination management service providers including Australian Tours Management, AlliedTPro, Asian Trails, Private Safaris and Distant Frontiers.

SQ A380 to FRA, JFK

SINGAPORE Airlines has confirmed that it will operate its daily Singapore-Frankfurt-New York services using A380 aircraft from 15 Jan 2012, marking the end of SIA 747 long-haul flights to Europe and North America.

TT boosts Qld flights

TIGER Airways has announced extra daily return services from Melbourne to both Brisbane and the Gold Coast, as part of its gradual resumption of operations.

Gold Coast flights will increase to double daily from this Fri 23 Sep, while MEL-BNE will go triple daily effective Thu 22 Sep.

"The airline is implementing its flight program as planned, focusing on flying the popular core routes which deliver operational excellence, enabling the airline to provide safe, affordable and reliable air travel," said spokesperson Vanessa Regan.

She said Tiger was keen to reinstate other popular ports across Australia "in due course".

Orion II stuck in mud

ORION Expedition Cruises' new long-term chartered vessel, *Orion II*, ran aground on a mud bank at Sandakan in Borneo on Sun.

An Orion spokesman told *Travel Daily* that no passenger injuries or damage to the ship were sustained, and *Orion II* is now enroute to begin its next itinerary a day later than originally planned.



Window Seat

REAL men don't need pampering spa treatments - or do they?

The Hotel Lindner near the iconic Nürburgring motorsports complex in Germany offers a range of soothing motoring-themed options guaranteed to get those engines running.

An exfoliating scrub using "gritting salt" (used to stop race cars from spinning out on sharp corners) is said to be perfect for male skin - while a fabulous tar wrap relieves those tense neck and shoulder muscles which are tight after hours on the road.

There are special "quiet rooms" in the spa - presumably for race fans deafened by the sounds of screaming engines - as well as various saunas and steam baths to get rid of that pesky gravel grit.

And for real racing relaxation, how about a "motorsport-themed massage" which uses pre-warmed oil - poured (of course) from an engine oil can to get rid of those aches and pains.

✓ Can you choose from 26 booking classes on your availability screen?

Simply call 1800 060 537
email sales@au.amadeus.com
or visit au.amadeus.com

amadeus
Your technology partner

DISCOVER NORWAY
...With a Difference

CLICK HERE for a selection of unique cruises and tours designed to take your client deep into the heart of Norway

For bookings and enquiries, contact:
1800 623 267 | hurtigruten@discovertheworld.com.au

HURTIGRUTEN | Discover the World Marketing Travel

Travel Agent License: 2TA06929

SELL QANTAS & CASH UP YOUR NEW EXPRESS REWARD CARD*

*Conditions Apply

CLICK HERE FOR DETAILS

QANTAS EXPRESS TICKETING®

Wendy Wu Tours®
Just say 'Wu'

Lic No 2TA4792



Creating the most appealing Australia of tomorrow

Thursday 13 October 2011
Parliament House, Canberra
\$250 per delegate

Visit www.tourism.australia.com and click on the ad in the top right to register for the Directions Conference.

WTAAA wants greater air transparency

THE World Travel Agents Assoc. Alliance has called on airlines to make it easier for travel agents to access ancillary services when booking flights for passengers.

The organisation recently held its bi-annual board meeting and annual general assembly in Canada and saw the group discuss issues that affect the global travel industry and share problem solving strategies.

Airline matters such as ancillary fees, unbundled fares, airline credit card levies and GDS surcharges occupied much of the discussion, chairman Peter Barlow from TAAZ said.

“It is critical that all airlines level the playing field and ensure that agents have access to all airline content,” he said.

Barlow added that it was vital that agents “are able to easily access and facilitate payment for ancillary services through their preferred GDS.

“Additionally, WTAAA will continue to engage IATA in dialogue to overhaul the Passenger Agency Programme, to make it more equitable and relevant in the current business environment,” Barlow said.

WTAAA also used the assembly to discuss strategically expanding the group’s membership.

AFTA ceo Jayson Westbury is one of the board of directors for the WTAAA, and attended the event in Vancouver (**TD** 06 Sep).

Tiger rights issue nod

SINGAPORE-based budget carrier Tiger Airways has received approval from its shareholders for a proposed rights issue to raise close to S\$158.6 million.

Tiger plans to sell around 273.4 million new shares at S\$0.58 each.

The rights issue could see stakeholder Singapore Airlines raise its share in Tiger to 49%.

SkyTeam RTW fares

SKYTEAM has launched a self-service Round the World Planner that lets users design their own itineraries using the networks of its 14 member airlines.

There are two versions of the planner - one for consumers accessed via the SkyTeam portal, and a customised version for travel agents available via the skyteam.biz website.

The planner gives consumers the option to save their itinerary which can then be printed or emailed through their travel agent of a SkyTeam airline.

In the future SkyTeam intends on providing real-time flight availability and prices, along with the option to book online via SkyTeam.com.

SkyTeam vice president of sales & marketing, Mauro Oretti, says the new planner minimises the complexity of planning a Round the World fare, while maximising potential travel opportunities.

Money

WELCOME to Money Talk, TD’s Tue feature on what the Australian dollar is doing.

\$1AUD = US1.027

THIS week the Australian dollar has hovered at around US\$1.02, with traders very concerned about the situation in Greece and whether it will spread to affect other economies.

Falling share markets have also led to risk aversion which has kept downward pressure on the A\$.

Wholesale rates this morning:

US	\$1.027
UK	£0.652
NZ	\$1.241
Euro	€0.749
Japan	¥78.67
Thailand	฿31.16
China	¥6.40
South Africa	R7.55
Canada	\$1.001
Crude oil	US\$87.96

europearlybird



The sun has risen on V Australia’s earlybird fares to Europe - available now. V Australia can offer your clients special earlybird fares to the most romantic destinations across the ‘Old Continent’ including London, Athens, Paris, Milan, Frankfurt, Munich, Istanbul, Geneva and many other European destinations.

London from **\$1925*** Athens from **\$1800*** Paris from **\$1810***

economy return with our partner Etihad Airways

For more information about earlybird fares to Europe, just visit us at vaustralia.com.au or contact your account manager.

*Departing Sydney. Conditions apply.

Vaustralia

international airline of

virgin australia

Sun International targets Oz



AFRICAN luxury accommodation provider Sun International is aiming to boost its percentage of Australian business significantly with the recent appointment of new local representation.

The Unique Tourism Collection (UTC) has taken the place of the previous rep, Perth-based Luxury Travel Management, with a view to increasing Sun International's exposure, particularly in the key markets of Sydney and Melbourne.

Global sales manager, Alison McKie, told **TD** yesterday the MICE market is a key driver of visitation, but UTC has also been tasked with increasing consumer awareness of Sun International's

key properties which include the iconic Palace of the Lost City at Sun City, the Table Bay Hotel in Cape Town, and The Royal Livingstone at the Victoria Falls in Zambia - which together make up the "Route of the African Sun".

As well as incentive groups, the upmarket properties are ideal for premium leisure and family travel, she said.

McKie is **pictured** above (left) at a Sydney event yesterday with, from left: Virginia Macken, Incentive Action who won a lucky prize draw; Jonica Paramor, UTC; Lianne Kelly-Maatens, Sun International; and Svetlana Jovanovic, UTC.



Feeling pigeon holed?

TTFN are a highly credentialed Perth travel consultancy servicing an exclusive client base.

Due to ongoing growth TTFN are seeking to appoint a **Senior Travel Consultant** to service:

- Corporate and high end leisure travelers (first class & business)
- Domestic and international

This is a rare opportunity to work in a fun and focused team. Top of market base salary plus bonuses are on offer for the successful candidate.

To find out more contact Bernice on 08 9489 7040 or apply at travel@ttfn.com.au.

Europe & Britain Tours 2012

- Leisurely 2, 3, 4 and even 5 night stops
- Smaller groups – up to only 30 passengers
- Genuinely inclusive, no hidden extras
- Guaranteed group departures

Save \$600 per couple on selected tours

ALBROSS

[Click for more information](#)



Voyager appointment

VOYAGER Travel Corporation has appointed Andrew Bird as the groups new bdm for Western Australia, to expand its corporate travel management business and consulting services in the state.

UA, CO vacations unite

THE US-based operations of United Vacations and Continental Vacations have merged, with both brands operated by Minnesota-based MLT Vacations.

Centara to Manila

CENTARA Hotels & Resorts has announced that the Centara Hotel Manila will open in the Philippines capital on 18 Oct.

It's the first Philippines property for the brand, adding to existing hotels in Thailand, Vietnam, the Maldives and soon, Mauritius.

Centara Hotel Manila will have 96 rooms, a large swimming pool and a Cenvaree Spa.

Centara Hotels are represented in Australia by Randall Marketing - more info 02 9929 2829.

There's nothing like working at Tourism Australia

Business Development Manager, Industry Development (Sydney)

If you have a passion for Australia and a strong relationship builder who enjoys networking to achieve business outcomes, then we want you in our Destination Development team.

This role is pivotal in assisting with the development of and providing information and insights on programs and activities designed to help the Australian tourism industry capitalise on Tourism Australia's global marketing effort.

Specifically, the Business Development Manager will be responsible for:

- Proactively identify and develop key industry partners who will invest in and benefit from Tourism Australia's insights and opportunities
- Gathering Industry intelligence from key stakeholders
- Assist industry partners to access the wide range of information produced by Tourism Australia
- Representing Tourism Australia as key Industry forums
- Supporting the broader Destination Development team in the development and support for new areas of industry growth.

To be successful in this role, you will have previous experience in a sales or marketing role within the Australian domestic and/or international tourism/hospitality industry and a good understanding of who the key operators are within the Australian industry. A well established network would be well regarded as well as demonstrable business development skills in a business to business environment. Previous exposure and use of CRM systems and development of stakeholder engagement tools will likewise be well regarded.

You will also have detailed knowledge of the role of government authorities in the promotion of tourism, and excellent networking and presentation skills. Analytical skills to identify trends and issues, and the ability to travel to engage with Australian tourism businesses, are also required.

For more information or to apply please send your resume and a covering letter detailing your relevant experience by 26 September 2011 to: vacancy@tourism.australia.com



Today's issue of *TD* is coming to you from China's Yangtze River, courtesy of Helen Wong's Tours and China Southern Airlines.

TRAVEL Daily is on location with Helen Wong's Tours in magical China, experiencing a leisurely 4-night cruise on the Yangtze River, the 3rd largest in the world.

Our trip began with a comfortable non-stop 9-hour flight on China Southern from Sydney to Guangzhou in the country's south.

Not far from Hong Kong, this city of 13 million people reflects the booming modern day China with fast freeways and gleaming skyscrapers.

The shopping is great and eating here is a food lovers delight, and cheap too - a banquet in a top Chinese restaurant where we had to tell the waiters not to bring out any more food, cost a mere A\$12 per person.

You also notice how clean the city is. Everywhere, there are street sweepers who keep the place spick and span. Guangzhou is a definite must-see.

Next day, a transfer to the Victoria Cruises luxury vessel *Katarina* which was refurbished last year.

It can carry 274 passengers in 103 superior standard cabins, 32 executive suites and two Shangri-La suites. This is the way to see the Yangtze, in style.

As with all of Helen Wong's Yangtze cruises, breakfast, lunch and dinner as well as entrance fees and activities are included in the cost of the fares.

Helen Wong pioneered travel to China in 1985 and her company is set to shortly celebrate its 25th anniversary in Australia.

Tuesday 20th Sep 2011

Fire aboard Nordlys

NORDIC cruise specialist Hurtigruten is reeling from the death of two crew members aboard *MS Nordlys* last Thu.

A fire broke out on the vessel at 9:17am off the coast of Norway which saw all 207 guests evacuated and transported to the nearby port of Alesund.

"Hurtigruten is focusing all their efforts towards accomodating the guests affected by this misfortunate occurrence," the firm said in a statement.

The firm's Australian GSA, Discover the World Marketing said Hurtigruten is "working relentlessly" to find alternate travel arrangements for all guests booked on future Nordlys sailings.

Tamarind Pavilions

SPICERS Tamarind Retreat on the Sunshine Coast has added six new two bedroom pavilions which feature an outdoor deck, day bed and a fireplace.

An introductory rate of \$399 for two people in the Forest Pavilions, including breakfast is available for weekday stays, from now until 31 Oct - for bookings phone 1300 311 429.

VX reports \$6m Q2 loss

VIRGIN America lost US\$6 million for the three months to 30 Jun, with revenue up 46% and capacity increasing 30%.

The airline said fuel costs had heavily impacted the result, but also said its "mature routes" (operating for over a year) were solidly profitable during the period.

AA's Sep Temp of the Month

AA APPOINTMENTS has awarded Lina Maddalena as its national Temp of the Month for Sep.

Lina (pictured left) is currently temping at Travelcall, and in addition to a bottle of bubbly and a Myer shopping voucher, she goes into the draw for a national grand prize.

She is pictured here with AA Appointments Temps Controller - Melbourne office, Krystle Egginton.



TCA gm to step down

TOURISM Central Australia has announced its general manager Peter Grigg will be leaving his position at the end of Oct.

Grigg joined the TCA four years ago but now plans to take an extended holiday travelling around the country.

Swissotel Gorky-Gorod

SWISSOTEL Hotels & Resorts is to manage a new property on the Russian mountain resort of Gorky-Gorod, opening in 2014.

Peru woos Korean Air

THE Peruvian govt and Korean Air are in talks to discuss a route between Seoul and the Andean nation, according to a report by *Andina* the state news agency.



Travel Booking Coordinator

- Utilise your ticketing/retail travel experience in a corporate role
- Salary + superannuation + excellent benefits - including discounted cruising!
- Convenient location in North Sydney

Carnival Australia is part of Carnival Corporation, the world's leading cruise holiday company, representing iconic brands such as P&O Cruises, Princess Cruises, Cunard and Carnival Spirit. Cruising is the fastest growing segment of tourism and Carnival Australia is at the forefront of that growth.

Reporting to a Team Leader, the Travel Booking Coordinator will be responsible for coordinating the air component for passenger cruise holidays. This will involve extensive liaison with our retail travel agent partners, including educating them in the effective use of our online booking systems. Additional responsibilities include booking corporate travel and accommodation for Carnival Australia's employees.

We seek applications from experienced retail travel consultants/ticketing agents, who demonstrate:

- experience in fares and ticketing
- 2+ years' experience using an Air Booking GDS system (SABRE preferred, but not essential) and strong computer literacy with MS office
- a strong bias for providing excellent customer service
- excellent communication skills (both verbal and written)
- a high level of motivation, team orientation and a positive 'can do' attitude,

Ready for a new challenge in the serious business of holidays?

Apply online at careers.carnivalaustralia.com
Job Reference: CAR/317360



WIN 5x V8 SUPERCARS CHAMPIONSHIP PASSES



This week **Etihad Airways** and **Travel Daily** are giving you the chance to win five *V8 Supercars Armor All Gold Coast 600* passes for you and four mates.

Playing on the '8' in V8, keep an eye out for eight clues that will be given to you from Mon - Thu.

On Friday, eight questions will be asked and the first person who send in correct answers to all questions will win 5 passes to the *V8 Supercars Armor All Gold Coast 600*.

The passes are a **3-day circuit admission passes that give access to Friday, Saturday and Sunday (21-23 Oct 2011)** of the event¹.

Clue # 2:

Etihad and the Virgin Australia Group of Airlines, joined forces in August, 2010 to offer their customers an expanded global network of over 110 destinations, airport lounge access and increased loyalty rewards with their fully reciprocal frequent flyer programs: Etihad Guest and Virgin Australia velocity frequent flyer program.

¹Accommodation & airfares are not included



Hotels galore opening in Bangalore

THE list of hotel heavyweights opening new properties in Bangalore, India has grown.

Among the new additions is Taj Hotels Resorts & Palaces which has opened the 327-room Vivanta by Taj - Yeshwantpur, Bangalore.

The Ascott Limited has opened the 96-unit Citadines Richmond Bangalore, the group's first Somerset brand of serviced residences in India.

More recently, Movenpick opened its maiden hotel in India, the 182-room Movenpick Hotel & Spa Bangalore (**TD** 08 Sep).

Beyond to Turkey

BEYOND Travel has ramped up its Eastern Mediterranean product through the addition of land itineraries in Turkey.

Options include the 17-day Budapest to the Golden Horn and the 10-day Classical Turkey tours.

The company says its selection of Turkey tours can be combined with land and water-based trips in Eastern Europe and the Balkans.

DXB visits up 8% in Jul

DUBAI International Airport has reported a record number of passenger movements in Jul, with numbers rising by 400,000 compared to the same month last year, up to 4.7 million.

Africa incentive

THE Africa Safari Co. has rolled out its 'Feel the Rhythm of Africa' travel agent incentive, running from now until 18 Nov.

Agents ticketing South African Airways flights along with TASC land content have the chance at winning a five-day African safari.

QF regional taxes up

QANTAS is advising agents it has increased the head tax (QR) at a number of airports since 01 Aug.

Changes see the adult QR tax raised to \$10 at Newcastle (from \$8.30), to \$38.50 at Lord Howe Island (up \$2), and an introduced level of \$19 at Moranbah in Qld.

QR levels have also marginally increased at Cloncurry, Emerald, Learmouth and Mildura.

Tennis courts China

MINISTER Assisting on Tourism Nick Sherry says Tennis Australia's expansion of the Australian Open Trophy Tour to China "could have tourism spin-offs" as it taps into emerging markets.

The Norman Brooks Challenge Cup & Daphne Akhurst Memorial Trophy will visit Wuhan, Shanghai and Beijing next month, and Sherry says there is no better time to market the Australian Open to the world than now.

60 million viewers in China watched this year's Australian Open, and close to double that number watched Li Na win the French Open.

"This rapid growth in tennis interest coincides with the rise of China into Australia's most important tourism market," he said.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

BY NOW you will have spotted the latest phase of Tourism Australia's 'There's nothing like Australia' campaign - 'There's nothing like winning an Aussie Holiday'. Be it in on the radio, TV or in print this is a big campaign all about getting Australian's to holiday in Australia.

Time will tell if this campaign will be able to change the minds of Australians to take more or even a holiday in Australia. What is important and I have said this before, is that travel agents across Australia need to make sure they are equipped to handle domestic enquires if they come your way.

With all large scale advertising campaigns there is usually some sort of uptake. That is why travel agents need to be ready. You might recall that at the beginning of the year there was a lot of talk about how to help the Queensland tourism industry get back on its feet post the natural disasters. This campaign is all about influencing Australians to consider a domestic holiday to help the Australian tourism industry maintain a share of the consumer holiday spend and address some of the falling inbound numbers.

Remember that 75% of the domestic market is supported by Australians taking a domestic holiday so it is going to take something special to get more of them booking in volume.

As I said recently at a conference, one important point to remember is that the Australian dollar is always at parity in Australia, so there is good value for money in booking an Australian holiday.

The other important point about this campaign is that it is also about some of the premium accommodation venues that have been developed at great expense within Australia. All too often we can forget just how wonderful new product can be and particularly when it is in our own backyard.

Also and for something fun, there is nothing stopping you from within the travel industry taking part in the competition that is on offer. Who knows, you might win a holiday in Australia.

Go to nothinglikeaustralia.com.au and check it out.



SQ takes on 13th A380

SINGAPORE Airlines last week took delivery of its 13th Airbus A380 superjumbo from the plane manufacturer in France.

JetBlue to Puerto Rico

US LOW cost carrier JetBlue will launch twice daily services from Boston to St Thomas and a daily flight to St Croix from 12 Dec.

ezeego1
Business Head

ezeego1 is a new online travel supermarket offering travellers access to worldwide a **range of domestic** and international travel products such flights, **hotels**, transfers, sightseeing, activities, holiday packages at extremely competitive rates.

We are now seeking an experienced leader to join the team and grow the business within the Australian and New Zealand markets. This position is ideal for a person who has experience with developing online businesses, is a self starter and can ultimately generate results.

If you are seeking a career development opportunity that is challenging and rewarding, please [click here](#) to view a position outline. Applications close Monday 26th September 2011.

Flights

Hotels

Cars

Sights

Holidays

Cruises

Destinations

Arabian Peninsula showcase



ABOVE: The Arabian Peninsula workshops attracted more than 300 agents over the course of the regional roadshow. Suppliers from Dubai, Abu

Dhabi and Oman were on hand to offer product information on accommodation, flights and ground components in each of the emirates.

Pictured at one of the events from left are: Shiran Ranatunga & Maggie Silva, EK Queensland; Samantha Hall, Flight Centre Nerang (prizewinner); Veronica Rainbird, Dubai Tourism; Amy Bradshaw, Abu Dhabi Tourism Authority and Mona Tannous, Oman Tourism.

Soul Italy Soothing

SOULFIT Adventures is offering a new 'Soul Italy Soothing' week long trip to Tuscany, Italy that's scheduled to start on 09 Jun '12.

The trip will blend yoga, guided cycling with stunning scenery and amazing regional food and wine, based at the Villa Benvenuti (a 17th century country villa) not far from the medieval city of Lucca.

The package (excluding airfares) is priced at \$2,230pp if booked by 31 Dec - soulfitadventures.com.

Qatar boosts Italy

QATAR Airways is set to significantly expand capacity into Italy, with Doha-Rome flights going from seven to 14 per week effective from 01 Dec.

And from 01 Jan 2012 QR's Doha-Milan flights will increase from daily to 11 weekly.

SIA stopover deals

CHANGI Airport Group has partnered with Singapore Airlines and SilkAir to offer a range of Singapore Stopover packages priced from just A\$37ppts.

The deals include free airport transfers, unlimited travel on the SIA Hop-on Bus and free entrance to eight key attractions in Singapore: Sentosa Island, National Orchid Garden, Jurong BirdPark, Singapore River Bumboat Tour, Singapore Zoo, Chinatown Heritage Centre, The Battle Box at Fort Canning, and Marina Bay golf driving range.

See www.singaporeair.com.

Tuesday 20th Sep 2011

Stena Ferry refurb

STENA Line has announced it will operate the biggest ferries ever between Northern Ireland and Scotland when its sister ships, *Stena Superfast VII* and *Superfast VIII*, come out of a refit program before the end of the year.

The ferries will sail between Belfast and Cairnryan and cut the journey time to 2hrs and 15mins.

WIN A LUXURY WEEKEND AT WOLGAN VALLEY



During September, **Travel Daily** is giving travel consultant readers the chance to win a luxury weekend for two at the Emirates Wolgan Valley Resort, courtesy of our friends at **Bunnik Tours**.

Renew yourself at Wolgan Valley Resort & Spa. Feast on the freshest seasonal, regional produce, relax in unsurpassed luxurious comfort, and soak up the breathtaking beauty of this natural sanctuary.

Enjoy two nights in a Heritage Suite including a bottle of sparkling wine on arrival, gourmet breakfast, lunch and dinner daily, non-alcoholic beverages, a select range of local wines and beer with meals, two on-site nature based activities per day and two 60-minute spa treatments.

In the first three weeks, **Travel Daily** will be featuring a photo of Bunnik's National Sales Manager Craig Owens ('Captain Craig') enjoying a different Bunnik Tour. In the final week readers will be asked to come up with a caption to match the last photo. The subscriber who correctly answers all weekly questions and comes up with the best caption for the final photo will be the winner of this fantastic prize.

Click here for full terms & conditions.



Week 3:
Captain Craig is on a discovery of South America. What's the name of the tour and how long does it go for?

Send you answers to: bunnikcomp@traveldaily.com.au

Hint! Visit www.bunniktours.com.au

EXPEDIA TAAP SPRING BONUS
\$100 BONUS
ON TOP OF COMMISSIONS, ONCE YOU'VE BOOKED \$2000.

PLUS "TELL US WHY YOU LIKE US"
AND YOU CAN WIN YOUR SHARE OF \$850 IN TRAVEL VOUCHERS

TO BOOK AND TO JOIN EXPEDIA TAAP NOW GO TO WWW.EXPEDIA.COM.AU/TRAVELAGENTS

- In 25 words or less Agents must comment on, "Why I Love Expedia TAAP".
~ Entries should be emailed to expedia-au@discovertheworld.com.au
~ Subject line must read "Why I love Expedia TAAP".
- The promotion period is between 5 September and 7 October 2011.
~ First Prize is \$500 credit to your Expedia User account (that is, your email address used to make your Expedia bookings)
~ Second prize is \$250
~ Third Prize is \$100

The world's largest online travel company

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 428, West Ryde, NSW 1685
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:



Advertising and Marketing: Lisa Maroun (Manager), Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

ARE YOU A LOOKING FOR A JOB?



BUSINESS DEVELOPMENT MANAGERS - CORPORATE TRAVEL SYD CBR

- * Great earning potential
- * Large travel company with fantastic management and support

This company has a wide portfolio of clients including top blue-chip corporations and major global brand names. You will be responsible for developing and implementing sales strategies within the travel industry and identifying new business opportunities across MICE sectors. You will need to have proven sales experience, strong working ethics, be confident and highly self motivated.

Contact Brandon Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online.

LEISURE CONSULTANT & CORPORATE LEISURE CONSULTANT, PERTH

- * Leading travel management company
- * Great team with a great working environment
- * Salary pending experience

Our client is currently winning business, and are therefore looking at growing their teams. They are looking for a Leisure Consultant and a Corporate / Leisure Consultant. You will be working in a busy location, with a lot of repeat / VIP clients. The team you will be working with know how to have a good time, they all enjoy the working environment, and most of all the management team who all work closely together. My client pays well and will pay the right salary for the right candidate.

Contact Sally Frape T: 02 9231 6444 E: sally@tmsap.com or apply online.

CORPORATE SOLUTIONS MANAGER - NSW

- * Do you have experience in new business generation the B2b sector?
- * Do you understand car rental or related industry?
- * Salary \$80K + super + commission + company car

This role is suitable for a real hunter - someone who has the drive, motivation and passion for Sales. You will have solid experience in new business generation ideally in car rental or related industry and a proven track record of reaching and exceeding KPIs. You must be comfortable with cold calling. You will have superior negotiation and communication skills. You also must be available to travel in designated territory - NSW. Interviewing now!

Contact Anna Wachowiak T: 02 9231 6444 E: annaw@tmsap.com or apply

MULTI CORPORATE TRAVEL CONSULTANTS - NORTH SYDNEY CBD AND LOWER NORTH SHORE

- * Ongoing training with exceptional management and team
- * Respected travel company with fantastic training opportunities

This is a role responsible for providing end to end international and domestic travel management for corporations. This is a great opportunity for an experienced retail or domestic (can be less than 12 months) corporate /retail consultants. To be considered for this role, you must be experienced in retail / corporate travel, knowledge of GDS system and back office with strong customer service skills.

Contact Brandon Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online.

THIS WEEK'S "HOT TEMPS" JOBS

- Temporary Assignments
- Short and long term
- Variety of work

This weeks hot jobs, apply now.....

- 1 x retail leisure consultant (Inner West location, Sabre & Tramada – start early Oct)
- 1 x retail leisure consultant (CBD location, Sabre & Sam – start mid Oct)
- 1 x airline reservations (Sydney CBD, Amadeus – start early Oct)
- 1 x retail consultant (Pacific Island, Galileo and Cross Check – start now)
- 1 x retail consultant (Sydney CBD, Galileo and Cross Check – start now)

Working flexible hours for a more balanced lifestyle. Access to a large variety of temporary work ie. Retail, Corporate, Wholesale & Airline opportunities. Preferred hourly rates with some of the leading travel companies. Wages deposited directly into your bank account & pay slips mailed weekly. Payment of employee tax, superannuation and workers compensation. Assistance with an IATA Card / "Breakaway" Travel benefits. TMS Asia Pacific Team Incentive - bonus of up to \$700. Permanent Placement Opportunities. Access to Sales and Product Training, either through our offices or with our preferred suppliers. Referral money or vouchers (a spotters fee). Quarterly Newsletter. TMS Asia Pacific Educational trips as a reward to our loyal temp staff - International & Domestic destinations.

Contact Jane Dearden T: 02 9024 5555 E: jane.dearden@tmsap.com or apply online.



Quality recruitment for the travel and hospitality industries in Asia Pacific



Awarded
Best Practice
Accreditation
2011

Call 02 9231 6444

E nswjobs@tmsap.com

W tmsap.com



BNE MEL PER SYD BKK HKG SHA SIN

Partners in DXB UK USA

**SAVE YOUR ENERGY!
LET AA HELP SECURE YOU
A TOP PAYING JOB**

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

SYDNEY – 8/6 O’Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167-169 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

**RE LIVE YOUR UNI DAYS & GO BACK TO SCHOOL!
CORPORATE TRAVEL CONSULTANT – ACADEMIA CLIENT
SYDNEY CBD – SALARY PACKAGE \$55K+**

Our client is a leading TMC specialising in Academic Travel, servicing universities, schools, colleges and educational institutions across Australia. From study tours, lecture groups, research trips and much more, you will be booking everything from domestic to complex international itineraries. If you are ready for something different – make the smart choice and join the TMC who offer a generous salary packages plus ongoing training and career progression and work/ life balance.

LEAN ON ME!

HELP DESK CONSULTANT x 2

SYDNEY - SALARY PKGE TO \$60K PLUS PENALTIES

See yourself as a problem solver? Are you the “Fix it” person in the office when things go wrong technically? Then why not leave front line consulting forever and work behind the scenes solving technical issues every day? We have two positions available for consultants who are ready for a change. If you have a minimum two years travel consulting experience using a CRS system, strong communications skills and are IT savvy, this could be your dream role.

THE CHOICE IS YOURS PERTH

RETAIL CONSULTANT

PERTH VARIOUS LOCATIONS – SALARY PACKAGES OTE \$65K

Not all retail travel consulting roles are the same. We have numerous Clients in Perth that offer varied working hours, a range of working environments, different pay structures, diverse clientele & locations throughout Perth. If you would like to know the opportunities on offer & move across to the role that is right for you, contact us today. A minimum 6 months international travel consulting experience a must.

ENJOY EVERY WEEKEND OFF!

CORPORATE CONSULTANTS

ADELAIDE – SALARY PACKAGE TO \$55K

Want to work in a fun team environment with no weekend work? Well here is your chance! We have an exciting opportunity that will provide ongoing training and support and will allow you to grow as a consultant. This exciting corporate role won’t last long, so if you have a minimum of 12 months international corporate travel experience then we want to hear from you! APPLY today!

DON’T LET YOUR EXPERIENCE GO TO WASTE

EVENTS PROGRAM ASSISTANT

MELBOURNE (INNER) – PRORATA \$55K - \$65K

Here is a great opportunity to join a market leader. Join this successful organisation in the events and groups market today. With your ability to juggle a busy workload you will be working alongside the Program Manager to assist in all areas of the conference or incentive program roll out. With your background and experience in Program Coordination you will have the know how. Events pro preferred.

BIGGER AND BETTER THINGS ARE COMING

PRODUCT LOADER

MELBOURNE – SALARY PACKAGE TO \$49K + BONUS

Do you have strong excel skills and an eye for attention to detail? Then this may be the role for you! Working with one of Australia’s largest travel providers you will be responsible for loading hotel products, assessing competitor activity and ensuring rates are accurate. With Monday to Friday hours and a large office in one of the best locations in Melbourne this position won’t be around for long!

ALL THAT GLITTERS

HIGH END RETAIL TRAVEL CONSULTANT

GOLD COAST – UP TO \$45K PKG + BONUS

Looking to join a thriving agency with an outstanding reputation? Here is your chance. We currently have the opportunity to join this well known Gold Coast agency. You will be a skilled international consultant with cruise knowledge and the drive to achieve sales targets whilst exceeding customer expectations. In return you will receive a generous salary package, exciting educational opportunities & much more. Don’t miss your golden ticket – apply now!

SICK OF EARNING PEANUTS

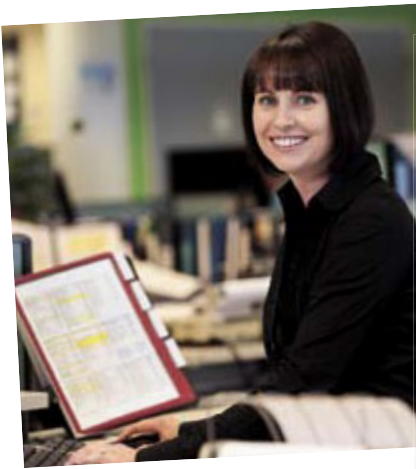
RETAIL TRAVEL CONSULTANTS

BRISBANE & SUNSHINE COAST – \$55K OTE

Are you sick of handing over all the profits to your boss? Want a job where you are rewarded with \$\$ on everything you sell? Then this is for you. This leading travel company is looking for a travel superstar to join their award winning team. You will love selling exotic travel packages to a range of clientele. Not only will you earn sensational \$\$ but enjoy fantastic benefits including free gym memberships, heavily discounted holidays and top career training.



AIR NEW ZEALAND



Career Opportunities...

Tariffs Manager | Sydney

We are on the hunt for a Tariffs Manager to join our regional team based in Sydney. Reporting to our Product and Pricing Manager, the main focus of this role is to provide the timely and accurate distribution and communication of all airfares to the Australian market.

So, if you have a talent for understanding, developing and implementing pricing and tariffs within the aviation industry, we would like to hear from you.

This is a demanding role that will require you to handle complex airfare and ticketing questions that are raised within the Australian region.

Along with an excellent knowledge of tariffs and airline ticketing procedures, in order to be considered for the role you will also have a strong working knowledge of MS Office and BSP ticketing systems, including BSP Link and PALMS.

In addition to your strong technical capabilities, your relationship building skills will be second to none as you will also be a key point of contact in dealing with Air New Zealand's key Alliance partners.

Reference: 102539

National Support Administrator | Sydney

We have an opportunity for a National Support Administrator to join the National Sales Team based in Sydney. In this role you will be responsible for providing efficient, accurate and timely sales, operational and administrative support to the National Sales team, external customers and trade partners, whilst also providing general administrative support for the regional office.

Key duties include:

- Create, maintain and order sales based library and associated sales collateral
- Help co-ordinate national and state sales and promotional events, trade shows, educational and prize redemptions and associated documentation
- Maintain the Agency Trade website and database as well as compiling weekly newsletters to agents nationally
- Process and record all invoices, accounts and accruals
- Assist Leisure Sales Manager with joint venture marketing initiatives
- Handle and respond to enquiries from external and internal customers

To be considered you will have demonstrated experience in a customer service role. This will be combined with excellent administration and computer skills such as MS Office suite, CMS and Adobe Illustrator. Experience within the travel industry and an understanding of airfares is advantageous as well as your flexibility and adaptability to operate in a fast-paced, dynamic environment where priorities are often conflicting!

Reference: 102337

Apply online to start your journey today. For further information on either of these vacancies, view the position descriptions on our website or contact Sheryl Moore on sheryl.moore@airnz.co.nz or +64 9 336 2684.

Visit our website for more information on this position and others like it...

<http://careers.airnz.co.nz>