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Falls Creek still open

FALLS Creek says it expects to stay open until Sun 02 Oct with "plenty of snow" still on the ground.



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Travel Daily

First with the news

Wednesday 21st September 2011

SilverNeedle debuts in Oz

A NEW hospitality company has been launched locally following the recent acquisition of Touraust Corporation's Constellation Hotels portfolio of 60 hotels in Australia and New Zealand by Singapore's Nadathur Fareast (TD 30 Aug).

SilverNeedle Hospitality is a new intergrated management, development and investment hospitality firm that debuted in Asia this week.

Headquartered in Singapore, SilverNeedle is focused on mid-upper scale properties into and within Asia and plans to build its profile to a "substantial scale", investing in key urban and resort destinations across the region.

President of SilverNeedle Hosp. Bill Black said the group "kick started" its growth by acquiring Constellation Hotels (including Chifley, Australis Resorts & Hotels and Country Comfort brands in Australia and Sundowner Motels in New Zealand) and will next launch a new accommodation brand, NEXT Hotels & Resorts.

Black said Constellation's "operating expertise, know-how and insights" of the Australian hotel industry would be of "great benefit" to SilverNeedle as it plots future growth.

SilverNeedle aims to have

10,000 rooms in five years, and "plans to invest and develop green-field, brown-field and operating hotels in the region."

The group has earmarked future growth in China, Vietnam, India, Thailand, Indonesia and Sri Lanka.

SilverNeedle has regional offices in Bangkok, Mumbai and Sydney and will open another office in China early next year.

Cruise season starts

PRINCESS Cruises has ushered in the start of the local summer cruise season today with the arrival today of *Sun Princess* to its new homeport of Brisbane.

The 1990-passenger vessel will be based in Brisbane for the next five months offering sailings to NZ, Asia and the South Pacific.

Princess Cruises Commerical Director in Australia, Stan Birge said the 10 14-day New Zealand itineraries on offer from the Queensland capital had proved particularly popular.

Sun Princess is the first int'l cruise ship to call Brisbane home, Princess said this morning.

Behemoth issue today

Travel Daily today has nine pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- inPlace Recruitment jobs
- Air Tickets
- STA Travel

SALARY SURVEY AUSTRALIA 2011
Take part in TMS Salary Survey before **07 October 2011** and stand a chance to win **AU\$250** cash
Prize will be drawn during the first week of November 2011

AUSTRALIAN SALARY SURVEY 2011 - click here

TMS ASIA-PACIFIC
Recruitment and HR Solutions

Caesar's incentive

CAESAR'S Entertainment is giving agents the chance to win an 'Escape to Las Vegas' in a new online incentive that showcases Caesar's resorts - for details see the dedicated agent site at caesarstravelagents.com.

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Queensland booking surge

A RANGE of tactical campaigns for travel to Queensland has seen “droves opting for last minute bargains and quick short-break stays” to the Sunshine State, Tourism Queensland says.

TQ acting ceo Leanne Coddington announced this afternoon that the state has had “a bumper start to the spring break”, spurred by

QF strike recovery

QANTAS says it successfully minimised the impact of industrial action by the Transport Workers Union yesterday, with nearly 80% of domestic flights departed within 15 minutes of their scheduled departure time.

“More than 14,200 customers were able to get to their destination as planned,” QF said. None of Qantas’ int’l services, and QantasLink or Jetstar flights were affected by the action.

QF also confirmed that the TWU had withdrawn its work bans which were imposed on staff over the next 48hrs, adding “we hope this signals their desire to return to the negotiating table.”

domestic travellers taking advantage of warm conditions.

The pick up in business appears to be across most of the state, with the Gold and Sunshine Coast optimistic of a buoyant season, and the Whitsundays reporting a lot of last minute bookings.

“Queensland’s regions are offering some fantastic holiday deals such as bonus nights, upgrades and meals and while bookings have increased over the past week or so, there are still vacancies across most destinations,” Coddington said.

“We are advising holidaymakers that if they want to go away they should get in quick,” she added.

Wholesalers including Sunlover Holidays and Qantas Holidays have launched a selection of deals to Queensland this week.

Travel2 Hawaii deals

TRAVEL2 has released a range of deals to Hawaii with Strategic Airlines priced from \$1,090 ex Brisbane or \$1,329 ex Melbourne incl three-nights at the Aqua Maile Sky Court and transfers.

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Travel Daily

First with the news

Wednesday 21st September 2011

I FLY THAI
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<http://m.thaiairways.com>

NZ entices Aussies to go road-tripping

TOURISM New Zealand will launch a \$NZ\$1.6 million promo next week aimed at encouraging Aussies to take a road trip around the South Island during the summer months.

Tourism NZ General Manager Australia, Tim Burgess said the campaign has been designed to target 18-29 year olds, families and the 55+ market, and explore

the scenic island by motorhome or rental car.

Campaign partners include Destination Queenstown, Tourism Dunedin, Lake Wanaka Tourism, Christchurch & Canterbury Tourism and Christchurch Int'l Airport.

The campaign will go live next week online at newzealand.com.

HA summer savers

HAWAIIAN Airlines has today launched fares to Honolulu (ex Sydney) priced from \$1,074 when travelling between 01 Feb-31 Mar, if booked by 05 Oct.

The 'Summer Saver' special also allows pax to extend their travel to the outer islands of Maui, Kauai, and the Big Island for just \$5 more, to \$1,079.

See hawaiianairlines.com.au.

IATA's grim outlook

THE International Air Transport Assoc. has forecast 2012 will be a "more difficult" year for airlines than 2011, despite upgrading its industry profit to \$6.9 billion.

In Jun the IATA estimated the figure would be \$4.0 billion.

Although there have been improvements, profitability at these levels is a "paltry" 1.2% net margin, IATA boss Tony Tyler said.

Carnival Q3 results

CARNIVAL Corporation reported a \$1.3 billion net income on revenues of \$5.1 billion during the third quarter of 2011 ending 31 Aug, a result "better than anticipated," said chairman and ceo Micky Arison.

Passengers carried over the period increased by 59,000.

More QF disruptions?

QANTAS has advised ongoing industrial action by the Aust. Licenced Engineers Association is resulting in delays of up to 30 mins across the country today.

"Although the ALAEA are increasing the action in some of our Engineering bases on Fri 23 Sep, we are not expecting any disruption to schedules," QF said.

Consolidated winner

CONGRATS to Asia Discovery Tours in NSW and Kim Son Travel in Adelaide for being the major winners of Consolidated Travel and Vietnam Airlines 'Discover London' promotion recently.

Each agency has won two VN Economy class tickets to Vietnam or Cambodia.



Window Seat

MAYBE it was intentional, a slip of the tongue, or perhaps it was just the Irish accent, but Tourism Ireland's Donna Campbell brought the house down at a media event held at Quay in Sydney yesterday (see [page 7](#)).

When outlining the array of festivals and events coming up in Ireland next year, an "Arts" Festival earned top marks from attendees who may have mistakenly thought the event had to do with an "arse".

HERE'S a novel way to attract hotel guests and visitors to show their 'green' side.

The Fairmont Waterfront, The Fairmont Hotel Vancouver and The Fairmont Empress in British Columbia, Canada are offering free valet parking when they arrive at the hotel in hybrid or electric cars.

The initiative will save guests over CAD\$40/night.

It's also available to locals who use their eco-vehicles when they dine at any of the three hotel's restaurants for dinner, so long as they spend \$100.

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We are now seeking an experienced leader to join the team and grow the business within the Australian and New Zealand markets. This position is ideal for a person who has experience with developing online businesses, is a self starter and can ultimately generate results.

If you are seeking a career development opportunity that is challenging and rewarding, please [click here](#) to view a position outline. Applications close Monday 26th September 2011.

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Find out at Tourism Australia's free tourism industry briefings in each State and Territory starting 17 October 2011.

Visit www.tourism.australia.com/industrybriefings to register for the industry briefings.



Gap Adventures Laos famil



ABOVE: Gap Adventures hosted a lucky group of STA Travel agents on an educational to Laos recently.

Highlights of the eight-day famil included a slow boat ride down the Mekong, a visit to Vientiane and the caves of Vang Vieng.

Pictured at Ho Phra Keo Temple in Vientiane from left are: Steven Croft, STA Highpoint; Mike

Doman, Gap Adventures; Catherine Muollo, Cuba St NZ; Amber Kelly, STA head office; Danny Tan, STA William St; Jessica Ford, STA Eastland; Adam Retmock, STA Canberra Centre; Sarah How, STA George St; Graham Wilkinson, Courtenay Place NZ; and Pooky, Gap guide. Front: Lae, local guide.

IATA anti US tax hike

THE International Air Transport Association director general and ceo Tony Tyler says the US gov't's proposal to beef up the 9/11 passenger security fee to help the country reduce its deficit "is absolutely the wrong approach."

The Obama administration has announced plans to hike the security levy from \$US2.50 per segment to as much as \$US5, or \$US10 for a round-trip journey.

In addition, the US wants to lift the round-trip charge an extra \$1 per year from 2013 until 2017.

"Airlines and their passengers are being asked to pay for national security, although it clearly is a responsibility of government.

"Making air travel progressively more expensive is not a sound economic strategy," Tyler said.

MAP to become SYD

MACQUARIE Airports will adopt the Sydney Airport name & brand when its transaction with the OTPP (**TD Fri**) is completed.

RJ fare structure

AMMAN-based carrier Royal Jordanian Airlines has replaced its net fare system offered through consolidators for flights to the Middle East and Europe, moving to a new published fare structure.

The new fares are now available via GDSs, with agents receiving 9% commission at point of sale in Australia.

Although RJ does not operate flights into Australia, connections are available with oneworld partners Qantas, British Airways, Thai Airways and Cathay Pacific via Bangkok, or Qantas & Cathay via Hong Kong, or Malaysia Airlines via Kuala Lumpur.

Upgrades for DFW TE

CONSTRUCTION work at Dallas/Fort Worth Int'l Airport's Terminal E (part of a seven-year \$US1.9b upgrade project), will boost ticketing, baggage claim, security & passenger services, and the reactivation of seven gates at the Texan hub's 'satellite' terminal.

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IHG price guarantee

INTERCONTINENTAL Hotels Group is providing guests booking online with an assurance they are getting the best deal, introducing 'Best Price Guarantee' and 'Book With Us Advantage' benefits.

The guarantee means if a guest has booked and paid for a room at any of IHG's eight hotel brands, and then finds a qualifying lower room price anywhere else online, they will receive their first night free and the rest of their stay will match the price found.

"The 'Best Price Guarantee' is our pledge to IHG guests that we understand their needs - and are backing it up with a free night," said Michael Menis, vice pres. IHG Web & Interface Marketing.

IHG's 'Book With Us Advantage' benefits for online sales include no hidden booking fees, reward points and personalised service.

Stays at InterContinental, Crowne Plaza, Holiday Inn and Holiday Inn Express are some of the hotels bound by the programs.

New TCF participants

THE Travel Compensation Fund has admitted six new head office agency locations in NSW & Vic so far in Sep 2011.

They include **Heavy Duty Motorcycle Tours** of Maribyrong (ABN:40 258 572 055); **Melbourne International Travel & Tour Company** of Preston (ABN:29 442 335 749); **Airlink Services Group** of Melbourne (ABN: 14 152 171 661) in Victoria; **Seetal Travels** of Campsie (ABN:45 152 540 782); **Q R Travel of Ultimo** (ABN: 49 152 455 377) and **Indie Travel** of Byron Bay (ABN:68 152 378 955) in New South Wales.

Silver Steam Pty has also registered a branch location for Travel Key Leederville in WA.

Accor adds in Auckland

ACCOR has added the Hotel Viaduct Harbour to its portfolio in Auckland, with the property to be rebranded as Hotel Lighter Quay and joining the MGallery brand.

Rhineland, Alsace & the Swiss Alps

16 day leisurely tour with 2 to 4 night stays amongst the Moselle and Rhine valleys, in the French Alsace, near Lake Geneva, and in the heart of the mighty Swiss Alps.

SAVE \$600 per couple - book by 22 Dec 2011!

ATG038A

Click for more information



Hertz prepayment

HERTZ Australian has rolled out a new Prepaid Online product that gives travellers the chance to pre-pay for an overseas rental via the internet.

"This new product enables customers visiting hertz.com.au to view a cost comparison between 'pay now' and 'pay later', and to calculate the monetary saving of online pre-payment," said Region vp, managing director Australasia, Chris Rusden.

Brit tourism sluggish

VISITBRITAIN has reported there were 3.27 million visits to the country in Jul, 10,000 fewer than the month prior.

Among VisitBritain's provisional estimates the Australian market saw a 12% growth gain for travel Aug 2010 to July 2011 year-on-year, and numbers are up 15% on last year for the 2011 year to date.

QH/Mantra Qld promo

QANTAS Holidays and Mantra have launched a new campaign to promote Port Douglas, Cairns and the Sunshine Coast, for travel between 01 Oct and 31 Mar.

The campaign includes a three-night package for the price of two at Mantra Trilogy in Cairns, priced from \$460ppts, including flights with Jetstar departing Sydney.

QH is also offering an exclusive book 2 days Europcar rental in Queensland and get the 3rd day for just \$1 as a value-add on.

The promo runs until the end of this month.

Back-Roads gets green

BACK-Roads Touring has added five new 16-seater Mercedes Sprinter X-Clusive mini-coaches to its fleet as a 'green' initiative.

The latest vehicle additions comply with the latest European emission standards.



ttn travel

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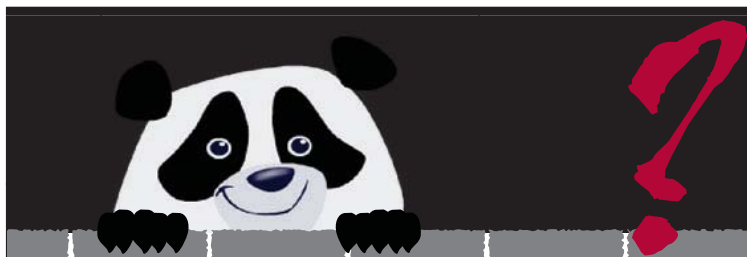
We invite applications for the following positions:

Sales Executive (Sydney CBD) - responsible for maximising and ensuring the commercial success of the airline in the area of responsibility. Generating passenger revenues in the assigned areas and surpassing the allocated targets.

Part-Time Reservations and Ticketing Agent (Sydney CBD, 5 days a week, 5 hours a day, total 25 hrs weekly) - Assist making and confirming reservations for passengers and selling tickets for the airlines through telephone or in person in order to achieve excellent customer satisfaction, to generate revenue, and take all possible measures to avoid loss of revenue.

Applicants must have the right to live and work in Australia. Please send your detailed CV to ssaw@au.qatarairways.com by COB 5 Oct 2011. Only those candidates that have made the shortlist will be advised.

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ABOVE: Earlier this month Tourism Tropical North Qld and Sunlover Holidays hosted six of the best retail agents across the region on a six-night famil to showcase the Great Barrier Reef, Cairns and Port Douglas.

The agents had a chance to go Jungle Surfing (ziplining), dined in some of the TNQ's best venues,

Trainworks attraction

TRAINWORKS has revealed a \$3m facelift, aimed at luring families and train enthusiasts to the 'theme-park style attraction' that offers steam train rides from Thirlmere station (near Sydney) every Sun - trainworks.com.au.

and visited Kuranda, via Skyrail & Kuranda Scenic Railway.

The agents won their spot on the famil by attending one of TTNQ's regional roadshows held earlier this year.

Pictured from left are: Caroline Spencer, Dalisay Holiday Shop; Marcus Brady, Tourism Tropical North Queensland; Paul Jones, Dalisay Holiday Shop; Dan Gabbert, Reef Magic Cruises; and Mark Ufer, Queensland Rail Travel.

VX adds Palm Springs

VIRGIN America will launch seasonal daily services between San Francisco and Palm Springs between 15 Dec and 30 Apr.

Accommodation Updates

WELCOME to *Accommodation Updates*, **Travel Daily's** Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Sofitel Fiji Resort & Spa will commence refurbishment works next month, with management planning to close off entire blocks to reduce the impact on guests.

The guestrooms will have new furniture, paint, wallpaper and glass shower screens installed and a new Luxury Room category will be introduced in 2012. The upgrade follows on from the soft makeover of public areas around the resort over the last 12 months.



The Accor Vacation Club has upgraded its **Grand Mercure Melbourne** property with a \$4.5 million makeover. The project has seen the hotel being brought back to "its glamorous glory".



Accor Hotels has added the former One Bright Point property in Magnetic Island, Queensland to its portfolio rebadging its to the **Grand Mercure Apartments Magnetic Island**. The 124 room apartment resort offers fully self contained apartments, four pools and an exercise room.

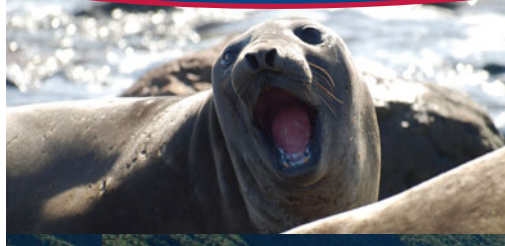


Grand Hyatt Melbourne is in the final stages of its complete transformation. The renovation which started in 2008 has seen the upper and lower lobbies revitalised as well as the restaurant, Collins Kitchen, and the bar RU-CU. Retail shops and an events

venue were also added. All 548 guest rooms are scheduled for completion in Oct with the addition of the new 'Grand Executive' room featuring a seperate kitchenette, dining room and living area.

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Tonga ferry advice

THE Dept of Foreign Affairs & Trade says safety concerns by Tonga's Ministry of Transport on the operation of some ferries has resulted in a number of vessels being told to reduce capacity by 50% until they address the issue.

The action comes two years after the sinking of the inter-island ferry, Princess Ashika.

The ferries in question now operate between Tongatapu and Ha'apai, Tongatapu and Vav'au, and Tongatapu and 'Eua.

AirAsia free seats

KUALA Lumpur-based low cost carrier AirAsia is offering \$0 fares on select domestic and int'l routes for travel from 03 May to 27 Oct, when booked by 25 Sep.

The promo sees passengers only required to pay air taxes, to destinations including Langkawi, Banda Aceh, Hat Yai & Singapore. Go to www.airasia.com.

Jimeoin waves his flag

COMEDIAN Jimeoin is the latest recruit for Tourism Ireland, with the funnyman being used in a new campaign to promote the highlights of Northern Ireland.

Along with being entertained by Jimeoin, the promo is giving away a trip for two to the region - for full details see bit.ly/tjimeoin.

Titanic year ahead for Ireland

TOURISM

Ireland hosted a function in Sydney yesterday to inform media of a range of initiatives happening in Ireland next year, which is sure to spur more visitors to the country.

Special guest, Caitriona Ingoldsby, Consul General for Ireland, announced that overall visits to Ireland for Q2 of 2011 are up 15%, including a 5% year on year increase in Australian travellers.

Ingoldsby said recent research found that Aussies have ranked Ireland 10th of 23 countries they have expressed an interest in travelling to, confirming the close ties Australia shares with Ireland.

Tourism Ireland mgr Aust/NZ Orla Saul also used the event to applaud Emirates for its recent announcement of new daily service between Dubai- Dublin, to launch in Jan (**TD** 09 Jun).

She said "direct, convenient and competitive access services are critical to achieving growth in



inbound tourism, and we believe that this new service to Dublin will help entice more visitors."

Among key festivals/events for 2012 is the Titanic Festival being held in Belfast in Apr/May, which will celebrate all things Titanic.

The event includes a Titanic light show, Titanic musical and launch of the 3D re-mastered James Cameron film, *Titanic*.

It will also serve as the launch pad for the new Titanic Belfast (**TD** 18 May), that hopes to attract 400,000 annual visitors.

Other festivals/events planned include the St Patrick's Festival in Dublin on 16-19 Mar, the Galway Arts Festival in Jul and the 50th Anniversary of the Belfast Festival at Queens in Oct.

new opportunity! SA/NT

Cover-More is Australia's largest Travel Insurance provider, providing assistance to Australian travellers all over the world. We are a global organisation that recognises individual and team efforts and believes in our products and our people.

We are looking for a highly motivated Business Development Manager to join our SA/NT team.

The successful candidate will possess:

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A competitive salary package, including a fully maintained company vehicle and generous bonus scheme will be offered to the successful candidate.

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We are looking for a passionate and enthusiastic person with both reservations and ticketing experience to join our fun and growing team. This position is responsible for phone enquiries, sales and general airline ticketing.

Minimum 2 years travel industry experience; use of both agency and airline GDS models, computers literacy and a customer service background is a must.

Expressions of interest should be put forward by
Thursday 29 Sept 2011 to maria.lopez@fly.virgin.com

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AIR NEW ZEALAND

Creative, VC cash giveaway



ABOVE: Creative Holidays and Strategic Airlines (VC) have awarded Gippsland Travel as one of the winners in its recent \$45,000 cash giveaway incentive.

The promo required agents to book a combination of Creative land and Strategic air content to

Thailand or Bali, with the top agencies in Vic, Qld and WA awarded \$10,000 cash, and the top three nationwide consultants earning \$5,000 prize money.

The Qld \$10,000 agency winner was Allround Travel, Mudgeeraba and the WA winner was Travel World Karratha.

The top individual sellers were Ross Pelmore, Flight Centre Coffs Harbour; Jessie Marke, Travelworld Central Melbourne and Sarah Ballantyn, Travelworld Karratha.

Pictured are the Gippsland Travel team, with Creative's state sales mgr Vic/Tas, Vito Romeo & sales bdm Vic/Tas, Kenneth Slater.

WIN 5x V8 SUPERCARS CHAMPIONSHIP PASSES



This week **Etihad Airways** and **Travel Daily** are giving you the chance to win five *V8 Supercars Armor All Gold Coast 600* passes for you and four mates.

Playing on the '8' in V8, keep an eye out for eight clues that will be given to you from Mon - Thu.

On Friday, eight questions will be asked and the first person who send in correct answers to all questions will win 5 passes to the *V8 Supercars Armor All Gold Coast 600*.

The passes are a **3-day circuit admission passes that give access to Friday, Saturday and Sunday (21-23 Oct 2011)** of the event³.

Clue # 3:

Recently voted the World's Best at the Skytrax World Airline Awards 2011, Etihad's Diamond First Class is in a class of its own. Offering suites on all long-haul services with a 6'8" flat bed, the personal attention of a Food & Beverage Manager, luxurious lounges and Chauffeur Drive limousine services at over 15 destinations – isn't it time your customers flew with the best?

³Accommodation & airfares are not included



Windstar overhaul

WINDSTAR Cruises will invest \$18 million on its most extensive fleet-wide refurbishment project ever over the next 18 months.

Wind Surf, *Wind Star* and *Wind Spirit* will receive facelifts to their staterooms, suites, public spaces and new furniture to retain its 'chic, private yacht scheme'.

Dream Team response

TOURISM Australia says its latest phase of the Nothing like Australia campaign, the 'Aussie Holiday Dream Team' launched last week has already attracted a few thousand entries.

Coastal, nature and outback experiences are coming out on top for places to visit and half of the entries have indicated who they would take with them on their holiday.

The campaign aims to boost the number of Australian's travelling domestically.

Africa incentive

THE Africa Safari Co's 'Feel the Rhythm of Africa' agent incentive (**TD** yest) also includes flights for two to South Africa, flying with South African Airways.

Wanted: Application support specialists.

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Tourism Technology is the developer of the Calypso Travel System used by Australia's leading Travel Wholesalers. Our working environment is relaxed and informal with no stifling bureaucracy or office politics. We offer a technically demanding environment, real responsibilities, and the opportunity for talented individuals to excel and to be recognised and rewarded.

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technically capable

a problem solver

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a superior communicator

If this sounds like you then get in touch because we're hiring now.

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Wednesday 21st Sep 2011

L'Austral last cabins

COMPAGNIE du Ponant has released the last available cabins on the remaining three cruises for 2011 on the 10-night Land of Extremes itinerary to Antarctica aboard *L'Austral*.

Prices start from \$6,387ppts - see travelttheworld.com.au.

Syd Festival Toga JV

TOGA Hospitality has partnered with the 2012 Sydney Festival as its official accom partner, across its Medina Apartment, Travelodge and Vibe Hotel brands.

A number of exclusive accom packages will be released soon for the 07-29 Jan event.

Dubai's 5* Park Regis

THE Park Regis Kris Kin Hotel, Dubai has been certified as a 5 star property by the Dubai Dept of Tourism & Commerce Mkting.



MEDITERRANEAN MASTERPIECE

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*TERMS & CONDITIONS APPLY

WWW.SWANHELLENIC.COM.AU

Topdeck Las Fallas

TOPDECK has unveiled a range of four day tours to the 2012 Las Fallas Carnival being held in Valencia, Spain from 17-20 Mar.

Deals are priced from \$379pp and includes 3-nights multi-share accom in a hostel with brekkie, a walking tour of Valencia, Las Fallas info book and a t-shirt.

Details at www.topdeck.travel.

Mast climb on Swan

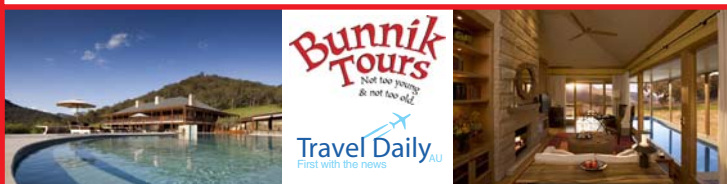
SYDNEY Harbour Tall Ships is launching the Mast Climb aboard the *Southern Swan*, for sailings effective 01 Oct.

Guests will be able to climb the 22 metre high mast while attached to a safety harness throughout the two hour cruise - sydneyharbourtallships.com.au.

Ryanair Cash Passport

IRISH budget carrier Ryanair is introducing its own Cash Passport next month that will eliminate the £6pp admin fee charged at the end of making a transaction.

WIN A LUXURY WEEKEND AT WOLGAN VALLEY



During September, **Travel Daily** is giving travel consultant readers the chance to win a luxury weekend for two at the Emirates Wolgan Valley Resort, courtesy of our friends at **Bunnik Tours**.

Renew yourself at Wolgan Valley Resort & Spa. Feast on the freshest seasonal, regional produce, relax in unsurpassed luxurious comfort, and soak up the breathtaking beauty of this natural sanctuary.

Enjoy two nights in a Heritage Suite including a bottle of sparkling wine on arrival, gourmet breakfast, lunch and dinner daily, non-alcoholic beverages, a select range of local wines and beer with meals, two on-site nature based activities per day and two 60-minute spa treatments.

In the first three weeks, **Travel Daily** will be featuring a photo of Bunnik's National Sales Manager Craig Owens ('Captain Craig') enjoying a different Bunnik Tour. In the final week readers will be asked to come up with a caption to match the last photo. The subscriber who correctly answers all weekly questions and comes up with the best caption for the final photo will be the winner of this fantastic prize.

Click here for full terms & conditions.



Week 3:
Captain Craig is on a discovery of South America. What's the name of the tour and how long does it go for?

Send you answers to: bunnikcomp@traveldaily.com.au

Hint! Visit www.bunniktours.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Travel Daily TV

Pharmacy DAILY

TNQ's Xventure is going to Hertz



HERTZ and Quicksilver Cruises are two of 14 Aussie companies which are participating in the first ever Xventure Corporate Challenge in Cairns which began in Tropical North Qld yesterday.

The four-day event will see teams of 6 (3 men & 3 women) challenge one another in an adventure-based TV event, across terrain including rainforests, the reef, the river and the city, showcasing the region to a national audience.

Xventure is supported by Tourism Tropical North Qld, Cairns Regional Council & Events Qld and will raise funds for the Steve Waugh Foundation.

The challenge will be aired on Channel Ten's ONE network in a

series of one-hour episodes.

Pictured above in Cairns are the Hertz Xventure team - from left are: Paul Sutton, Celeste Carnovale (captain), Camilla Hauberg, Sarah Cutbush, Craig Ripley and James (Jimmy) Meyer.

SIA Hols Euro deals

SINGAPORE Airlines Holidays is offering earlybird fares to Milan and Rome, along with three days car hire priced from \$1,955pp ex MEL/PER, for travel between 01 Mar-30 Sep - call 1300 767 227.

Siteminder social opt.

SITEMINDER is now permitting accom providers to add its direct online hotel reservation system onto their Facebook pages.

'TheBookingButton' option offers a "commission-free selling mechanism for hoteliers" which also gauges the number of reservations that come through the online channel.

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GO WEST – LIFE IS PEACEFUL THERE

**MULTI SKILLED CORPORATE TRAVEL CONSULTANTS x 2
SYDNEY (PARRAMATTA) – SALARY PACKAGE \$55 k +**

Want a better work/life balance? GO WEST!!! We are searching for corporate travel consultants for a leading global TMC. Working within their boutique offices in Parramatta you will be handling a portfolio of SME clientele. You will have a minimum of 2 years experience as a travel consultant; experience with corporate clientele is a must. You will have excellent CRS skills as well as top international airfare knowledge. Excellent salary package plus health and financial benefits – apply now.

NORTHERN LIGHTS

RETAIL TRAVEL CONSULTANTS X 11

SYDNEY (NORTHERN SUBURBS) – SALARY PACKAGE \$50K +
We are currently searching for experienced travel consultants to join a number of retail travel agencies in the Northern suburbs. Work close to home in a fun, friendly and dynamic team environment. You will be earning an excellent salary package plus bonuses – access to leading training and career development also available. We have a number of positions available throughout the Northern Suburbs, for your chance to find a role close to home contact us today!

**SET SAIL IN LUXURY
RETAIL CRUISE SPECIALIST**

MELBOURNE (INNER EAST) –SALARY PACKAGE TO \$53K

With this fantastic role you will not want to leave this port! Bring your personal cruise experience to the role of the year.

Located in Melbourne’s east, this specialist company is expanding. If you are an experienced travel consultant with cruise knowledge then this is the role for you!

With access to fantastic famils to luxury ports, you will be part of a friendly team, all whilst selling the products you love!

**GOING TO WORK SHOULD NOT BE A BATTLE
RETAIL TRAVEL CONSULTANT**

ADELAIDE – SALARY PACKAGE TO \$50K

Achieve great things when you conquer this role.

Fight away the competition and show off your skills as a senior travel consultant working within this travel office who offers unique and interesting journeys to their clientele market. With a fabulous working environment, excellent base salary and bonus incentives on top you won’t want to let this role pass you by.

**ONLINE BLISS – NO MORE FACE TO FACE
ONLINE TRAVEL CONSULTANT**

PERTH (INNER CITY) – SALARY PACKAGE TO \$80K+ (OTE)

Looking for a role that will offer you a fun & energetic working environment, together with a sensational salary structure? This online travel company is growing in leaps & bounds and currently requires experienced retail travel consultants to service their excess clientele. No more face to face consulting, all behind the scenes! Great working hours & a salary some only dream about! Apply today.

**WHAT’S AT THE END OF YOUR RAINBOW?
WHOLESALE TRAVEL CONSULTANTS**

PERTH AND MELBOURNE – SALARY TO \$70K+ (OTE)

Due to company growth we have exciting wholesale roles in both Perth and Melbourne. If you are an experienced travel consultant and are looking to make the move over to wholesale, now is your chance! Full training will be provided as well as amazing famils, support, financial planning and uncapped earning! Why not start making the big bucks and move over to the other side of consulting!

**ALL THAT GLITTERS
HIGH END TRAVEL CONSULTANT**

BRISBANE INNER SUBURBS - SALARY PKGE \$50K+

Sick of working weekends? Over price matching and cookie cutter itineraries? Want high end instead of dead end?

This is your chance to shine! This niche agency has created this role to meet with demand. An excellent salary is on offer to the right candidate plus top educationals & other fantastic benefits.

If you are an experienced travel consultant with min. 3 years experience and offer a high level of customer service we want to hear from you! Gems like this are very rare so don’t delay.

**YOU REAP WHAT YOU SOW.....
CORPORATE CONSULTANTS**

BRISBANE – SALARY PACKAGE \$60K – 70K OTE

Tired of face to face consulting? Wanting more work/life balance? Want to be rewarded for your hard work?

If you’re ready to make some serious money, CALL US!
In this position you will enjoy organising corporate travel in a fast paced and challenging environment. With a high base salary, your earning potential is uncapped! Business is booming, so that house deposit you that seemed so far away might just be a little closer for you.



We are your foot in the door!



Ben Carnegie

Agency Sales Manager - WA

A position has opened up with this fantastic travel wholesaler. Their destinations cover all of South East Asia and some of mainland China and Japan. If you like travelling to places that are a bit off the beaten track, then these

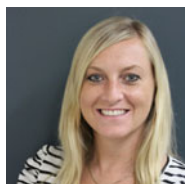
products are for you! You will be managing the relationships with retail travel agencies in Perth CBD and some regional areas.

▶ Personal travel to South East Asia, China & Japan desirable

▶ **Perth based, on road sales**

▶ Base salary from \$55K + super + car allow + incentives

Click here for more details or call Ben.



Liz Vibert

Corporate Travel BDM - Perth

Addicted to the thrill of sales? Are you a born hunter and love the corporate travel market? Get yourself in front of the right people and succeed! As Business Development Manager for this global corporate travel agency you will

use your superior sales and negotiation skills gained in the travel industry to deliver new accounts.

▶ Exceptional support & career progression

▶ **Perth based**

▶ Salary up to \$100K + super + incentives

Click here for more details or call Liz.

Res Agent - Groups/Weddings/Special Interest

Calling all Bali lovers!! Our client is seeking an experienced Groups Reservations Consultant to manage all bookings for the weddings and special interest market for Bali. Previous experience consulting for group travel is essential as are strong organisational skills.

Groups can vary from 15-100 people. Sabre and Calypso are helpful but not essential. To help you on your way, an educational trip is already planned for the successful candidate.

▶ South East Asian packages, strong focus on Bali

▶ **Sydney North Shore**

▶ Salary from \$35K + super

Click here for more details or call Ben.

Client Relations Coordinator

Investigate and resolve client concerns and recommend compensation. If you truly believe in providing exceptional customer service, read on... This is a great opportunity to join a dynamic global online travel company. The objective of this role is to assist with increasing and retaining the customer base and building customer loyalty. Through the art of investigation you will resolve both agent and customer concerns in writing.

▶ Your opportunity to join a global online travel company

▶ **Inner Sydney city location**

▶ Salary up to \$50K package

Click here for more details or call Liz.



Kristi Gomm

Travel IT Product Account Manager

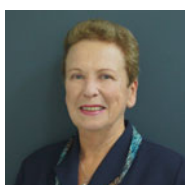
Our client, being an Employer of Choice, is always looking to improve the use of their travel IT products. In an effort to maximise the usage of each in-house system, in this role you will analyse the current company usage and develop strategies along with the Product Development Manager on how to best implement changes and increase awareness.

▶ Vendor relationship management

▶ **Sydney or Brisbane**

▶ Salary from \$80K+ super

Click here for more details or call Kristi.



Sandra Chiles

Sports Group Travel Consultant

Bring your love of sport and travel together! Work for one of the world's premier sport tour operators, the largest in this field and put together sporting tours for major events, FIFA World Cup, Rugby World Cup, Cricket World Cup, you name it - they do it! You will need at least 2 years travel industry experience and the ability to close the sale.

▶ Calling all sporting enthusiasts

▶ **Work in a popular Sydney sporting venue**

▶ Salary up to \$40K + bonus + loads of perks!

Click here for more details or call Sandra.

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