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Travel Daily

First with the news

Tuesday 27th September 2011

SALARY SURVEY AUSTRALIA 2011
Take part in TMS Salary Survey before **07 October 2011** and stand a chance to win **AU\$250** cash
Prize will be drawn during the first week of November 2011

AUSTRALIAN SALARY SURVEY 2011 - click here

TMS ASIA-PACIFIC
Recruitment and HR Solutions

THAI email troubles

THAI Airways Int'l says that due to technical problems incoming emails are not working today.

For urgent reservations matters, agents are being advised to email graham.thaiairways@gmail.com or for other TG assistance email thaiairwaysmarketing@gmail.com.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Today **Kumuka Worldwide & Korean Air** are inviting travel consultants and their partners in Sydney, Melbourne, Brisbane & Perth to attend an information evening and movie.

Supplier enquiries for notices: advertising@traveldaily.com.au

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Air NZ moves to 20% of DJ

AIR New Zealand says its increased shareholding in Virgin Australia (**TD** breaking news) is a strong endorsement of John Borghetti's strategy for the carrier.

NZ country manager Cam Wallace told **TD** this morning the ongoing evolution of Virgin Australia has "given us further confidence to increase our stake".

Previously acquiring 14.99% of Virgin (**TD** 20 Jan), Air NZ has

increased its holding through an "equity derivative agreement" with Deutsche Bank, allowing it an extra 5% under certain conditions including not exceeding the 49% foreign ownership cap for Virgin Australia.

"Air New Zealand intends to work with Virgin Australia to bring its interest out of the derivative and into physical shares as soon as possible," the carrier said.

NZ ceo Rob Fyfe said there was no intention to make a takeover bid for Virgin Australia, but rather the increased investment "continues Air New Zealand's strategy to develop scale and reach in this region".

He said the alliance with Virgin Australia was now well under way, and had seen the airlines' combined share in the Tasman market growing significantly as well as "delivering great results for customers".

Wallace reiterated the comments, saying the Virgin interest also gave NZ access to opportunities in the growing Australian domestic market, which Air NZ had no intention of entering in its own right.

First 787 handover

IT certainly didn't happen overnight, but it did happen - Boeing has finally delivered the first 787 *Dreamliner* to launch customer All Nippon Airways.

A formal ceremony took place at the Boeing plant in Seattle - in the pouring rain - which included the handover of a giant novelty key to ANA ceo Shinichiro Ito.

The plane will now be flown to Tokyo Haneda Airport, with ANA planning to put it into commercial service in Nov.

Among the many groundbreaking technologies in the ANA 787 is a uniquely Japanese feature - electronically controlled "multi-function bidets" in the toilets.

Referring to the many delays and frustrations of the 787 project, a Boeing employee said it had been important to "turn it around and turn it into a challenge.

"Building airplanes is not for the weak," he added.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs

Globetrotter adds

GLOBALTROTTER Corporate Travel has named Samantha Gordon as a Business Development Manager in its East Coast operations.

Gordon's previous career has included roles with Stella Travel, Creative Holidays and Pinpoint.

Europe Group Sizes

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HUGE
38 is
LARGE
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Travel Daily

First with the news

Tuesday 27th September 2011

SPRING SPECIAL FARES ON SALE NOW



Wu back to Myanmar

WENDY Wu Tours has added three new group departures to its 84-page 2012/13 Vietnam brochure, which sees the re-introduction of a 12-day itinerary to Myanmar.

Other new additions include extended land arrangements for Pandaw Cruises on the Mekong and a 16-day Indochina Delights trip that visits the main sites in Vietnam, Laos and Cambodia.

A 'price guarantee' for brochure group tours is also new.

Flight Centre shares the love

MORE Flight Centre staff around the globe are set to become FLT shareholders in the coming years, with the introduction of a new Global Employee Share Plan during the last 12 months.

The innovation replaces the previous scheme, which focused on Australia.

The details were revealed in the Flight Centre annual report today, which also detailed an overhaul of the FC Business Ownership Scheme (**TD 14 Jun**), now allowing team leaders to borrow from the company to take a stake in the operation, rather than having to access external lenders.

Other highlights of the year include a range of marketing initiatives, including a new Escape Travel shop design and the introduction of a 'The Holiday People' tagline.

During 2010/11 Flight Centre also launched a new cruise website discountcruises.com in South Africa and Canada, while marketing manager Colin Bowman confirmed the global expansion of FC's expo and events program across the world,

with new events to be added in the USA, South Africa and NZ.

An update on global product and IT from Melanie Waters-Ryan says the company has also undertaken significant e-commerce developments, including the dynamic packaging engine tested on travelthere.com.

"FLT is currently working to make a broader range of airfares and travel product available online," she said, with the company able to "now provide customers with the booking capabilities that the world's largest online travel agencies provide...but it can also offer something that online players will not be able to replicate - the strength, security and convenience of a global 2200 shop and business network".

Other changes on the product side include the inclusion of US-based Liberty Travel's directly contracted Americas product range, which is now available to FLT consultants globally "thereby improving our product offering and creating margin improvement opportunities," the company said.

Discount fares surge

BEST Discount domestic airfares have surged around 17% month on month in Sep to an index level of 81.3 according to the latest govt Air Fare Indexes survey.

The increase is also on par with that of 12 months ago, when Best Discount fares were 67.6.

Restricted & Full Economy, and Business fares indexes on the other hand showed very minimal changes month on month, all of which rose by less than 1%.

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Travel period:
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Travel Daily

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Tuesday 27th September 2011

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This is how to holiday

P&O Cruises - Valid for All members
Last minute Industry rates for all members on P&O!
Inside Quad cabin from **\$599*** per person
*Conditions Apply.

CLICK HERE for further details

EU offers free carbon credits

AIRLINES operating into Europe will receive €20 billion in free carbon allowances over the next decade, with the European Union claiming the potential savings could be spent by airlines to modernise their fleets or research non-fossil fuels so they generate less emissions.

Aviation will become part of the EU emissions trading scheme (ETS) from 2012, but in that year

85% of aviation allowances will be allocated at no charge.

A reducing scale for the free allocations will apply over the following few years, and the EU said that it believes the financial situation of airlines should be strengthened by the move "because the aviation industry is expected to be able to pass on, to a large extent, the allowance value to their customers".

The EU ETS applies to any aircraft operator - both European or foreign based - which chooses to operate flights on routes to, from or between EU airports.

The EU estimates that the actual cost to passengers for the ETS would amount to about €12 per sector on long-haul flights.

Direct CO₂ emissions from aviation account for about 3% of the EU's total greenhouse gases.

QF extra finals flights

QANTAS yesterday confirmed additional trans-Tasman capacity this weekend to help Auckland Warriors fans attend the NRL Grand Final on Sun.

Shirley Field, QF acting regional gm NZ and Pacific Islands, said an extra 737-400 flight would fly ex AKL on Sat and return on Mon.

Travellers to the NRL and AFL footy finals from around Australia are facing significant disruption, with planned industrial action by the Transport Workers Union on Thu and Fri (**TD** breaking news).

Qantas has slammed the TWU, saying the walkout had been timed in the lead-up to one of the busiest travel weekends of the year, with school holidays and the long weekend also coinciding with the footy finals frenzy.

Spokesperson Olivia Wirth called on the union to call off the strike and continue negotiations.



Window Seat

GORDON (\$#!&!) Ramsay is set to turn his talents to the hospitality industry in a proposed new US TV series tentatively titled *Hotel Hell*.

The celebrity chef, famous for ranting at struggling apprentices and restaurateurs in *Kitchen Nightmares* and *Hell's Kitchen*, operates several hotel-based eateries including Maze at the Crown Metropal in Melbourne.

The Fox-commissioned show will highlight "stories that everyone can relate to, because virtually all of us have had a bad hotel experience that's turned a holiday or business trip into a total disaster," Ramsay said.

"It's time to put the hospitality industry to the test," he added.

THERE'S likely to be a wild old time in Las Vegas this weekend, when the US gambling capital hosts its annual Bike Fest.

Over 30,000 motorcyclists are expected to descend on the city to participate in activities which predictably include several bikini and wet T-shirt contests.

A 'keg run' and 'tire carry' will take place during the "World's Strongest Biker" comp, while the event also claims to feature the "Biggest Tattoo Show on Earth".

Many of the BikeFest social events will take place at the appropriately named Hogs & Heifers Saloon, and Vegas visitors will need to block their ears during the highlight Poker Run, in which thousands of bikers will rev their machines as they roar together down the famous Las Vegas strip.

48 hr sale
2 days only

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FCm targets growth

FLIGHT Centre's corporate travel division FCm Travel Solutions has flagged the Middle East and Africa as "major growth regions" over the next 12 months.

Global brand leader Gregory Lording said FCm would capture the surging MEA business travel market through strategic expansion, predominantly via the firm's licensee network.

"FCm has seven corporate travel offices in Africa and we are currently looking at a number of partnership opportunities to strengthen our presence and offering in that segment of the market," he said.

The company estimated that Australia alone now has more than 220 mining and resource companies working on projects in 42 African countries.

Middle East growth will build on the existing Flight Centre company owned office in Dubai which was established in 2007.

Spring St makeover

ACCOR's 4-star Mercure Melbourne Spring Street has completed the refurbishment of 164 rooms, featuring the new Mercure design.

The \$4 million project has seen guestrooms fitted out with new bathrooms and walk-in showers, new lighting, space saving furniture and Melbourne images.

Crystal SA overlands

CRYSTAL Cruises has introduced two new four-day overland adventures in South Australia for its 07 Feb 2012 voyage from Sydney to Singapore.

Options include a Kangaroo Island (dubbed by Crystal as "the Galapagos of Australia") adventure staying at Southern Ocean Lodge or a Flinders Range & Barossa Valley excursion.

Both trips begin in Adelaide and have participants rejoin *Crystal Serenity* in Perth.

Australian Tourism
DIRECTIONS
CONFERENCE




Thursday 13 October 2011
Parliament House, Canberra
\$250 per delegate

Visit www.tourism.australia.com and click on the ad in the top right to register for the Directions Conference.

NT chases after Tiger

NORTHERN Territory Tourism Minister Malarndirri McCarthy met with Tiger Airways execs in Singapore on Mon (**TD** yest), holding talks to discuss the re-establishment of links to the NT.

Her discussions with new Tiger Airways Holding ceo Yau Seng Chin and Tiger Airways Singapore md Stuart Adams included not only the restart of Alice Springs domestic services, but an ongoing push to restore the Singapore-Darwin int'l operation that was axed three years ago.

Tempo Egypt special

TEMPO Holidays is offering savings up to \$1,714pp on its new 11-day Wonders of Egypt tour and flight package, on sale until 31 Oct for travel 01 Oct-21 Sep.

The package, based on flights with Etihad Airways is priced from \$3,347ppts ex MEL based on two people travelling together.

Skypoint Climb launch

ARDENT Leisure yesterday officially announced its plans for the launch of the Skypoint Climb (**TD** Fri), that'll be Australia's highest external building walk.

Skypoint Climb will take climbers on a guided journey to the 270 metre summit of the Q1 resort building on the Gold Coast, accessed via the SkyPoint Observation Deck on level 77.

Over 90 minutes, participants will scale around 240 stairs to the top of the crow's nest, while harnessed to the structure, for a 360 degree panoramic view of the region.

Ardent ceo Greg Shaw said the climb "will form the Gold Coast's premium new tourism and leisure attraction," appealing to locals and holiday makers.

Pre-bookings for Skypoint Climb will commence in Nov, with the plan to have the attraction launched by the end of the year - more at bit.ly/skypointclimb.



europeearlybird

The sun has risen on V Australia's earlybird fares to Europe - available now. V Australia can offer your clients special earlybird fares to the most romantic destinations across the 'Old Continent' including Paris, London, Athens, Milan, Frankfurt, Munich, Istanbul, Geneva and many other European destinations.

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Bentours Flight Centre famil



BENTOURS hosted a lucky group of Flight Centre Limited agents on a famil to Finland, Estonia and Norway earlier this month.

During their eight days abroad the group enjoyed time in Helsinki, Tallinn, Bergen, Voss and Oslo including highlights such as a walking tour of Bergen and the Norway in a Nutshell rail tour.

Pictured in Tallin from left are: Robin Rechberger, Flight Centre Hawthorn; Melita Boyle, FC Malvern; Melinda Yates, Stage & Screen Fox 4; Rachael Gribbin,

Escape Travel Townsville Business; Burke Mulligan, Corporate Traveller Perth; Kurt Hufer, FC Coogee and Marc Peacock, Flight Centre Burnside.

Front: Nikki Woodward, Finnair and Andrew Green, Flight Centre Berry Square.

MGallery addition

ACCOR has opened its newest MGallery branded property in Thailand, the Hotel Muse Bangkok Langsuan, featuring 174 guest rooms and suites.

Aulani officially opens

DISNEY's latest venture, Aulani Disney Resort & Spa officially opened in Hawaii last week.

The family friendly resort will feature 259 traditional hotel rooms and 481 two-bedroom Disney Vacation Club villas spread over two towers once the total project is completed.

DXB A380 concourse

DUBAI Airports says it's on track to open Concourse 3 at Dubai International Airport by the end of 2012 - a facility constructed to handle 33 Airbus A380 aircraft across 20 contact gates and 13 remote islands.

Noumea travel deal

CORAL Seas has unveiled a four night/five day South Pacific Getaway package at the Ramada Plaza Noumea in New Caledonia priced from \$1,479pp ex BNE.

The deal includes accom in a deluxe suite, brekkie and dinner daily, return economy flights with Aircalin and transfers.

It's on sale from now until 30 Nov and travel from 01 Oct to 20 Dec 2011 - coralseas.com.au.

California rebrands

THE California Travel & Tourism Commission has launched a new corporate identity, and will henceforth be known as Visit California.

CEO Caroline Beteta said the new name "more effectively communicates our strategic intent of attracting visitors to key business audiences, such as industry and government partners and journalists".

The agency was already using the URL www.visitcalifornia.com for its consumer-facing website.

California currently attracts US\$95.1 billion in visitor spending, with 18% of that coming from international visitors.

The 'California, Find Yourself Here' positioning will continue to be used in global promotions.

New BA ad campaign

BRITISH Airways has launched a new advertising campaign in the UK to coincide with the £5 billion investment that will emphasise the motto - To Fly.To Serve.

Over the next five years BA plans to purchase new aircraft, offer new World Traveller and World Traveller Plus cabins, revamp its Gatwick operations and revamp lounges networkwide.

The new advertising campaign includes a 90 second ad on its Facebook page, TV adverts and a print campaign.

Insight stars clients

INSIGHT Vacations has launched a new "personalised video" promoting its tours, which travel agents can use to customise and send to their customers with their own names interspersed.

The e-marketing tool is available at no charge, and consultants can also insert their agency details to create a unique call to action for their clients.

Insight md Lorraine Sharp said the industry first was a "fun and innovative way" to engage clients.

"The beauty of the video is that it then pulls each contact's name and inserts it throughout the footage, resulting in a uniquely personal touch that will really capture the recipient's attention".

It's accessible from the agent area of insightvacations.com by clicking through to the 'video' tab.

Select Wedding brox

SELECT Vacations has this week launched its first ever Select Wedding Vacations brochure, offering exclusive nuptial packages to more than a dozen overseas destinations.

For details call 1300 731 531; see traveldaily.com.au/brochures.

EXPEDIA TAAP SPRING BONUS
\$100 BONUS
 ON TOP OF COMMISSIONS, ONCE YOU'VE BOOKED \$2000.

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- Second prize is \$250
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An opportunity exists for an experienced and results-driven sales professional to join our Sales team in Melbourne.

Ideally the successful candidate will have the following skills and attributes:

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- Current driver's licence and own car are necessary

This is a temporary, full time position for a period of up to 12 months (parental leave replacement) effective 31 October 2011. Remuneration for this position commences at \$51,471 p.a.

Written applications by close of business Friday 30th September 2011 to :

Sales Manager Victoria
 Singapore Airlines, 416-420 Collins Street, Melbourne 3000.
 or email: info_mel@singaporeair.com.sg
 Please note: only short listed applicants will be contacted.

Canberra endorses

MINISTER Assisting on Tourism Nick Sherry says almost 3/4's of ACT residents have suggested Canberra as a recommended place for friend and families to holiday.

According to Tourism Research Australia's Perceptions of Tourism in the ACT report, almost 1/3 of all visitors to the capital are either friends or related to someone living in Canberra.

ACT drawcards incl museums, memorials, art-based attractions, nature parks and gardens.

"I encourage Canberrans to check out all the great experiences our tourism industry offers and to invite their friends and family from interstate to join them," said ACT deputy chief Minister, Andrew Barr.

Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = \$US0.98

GLOBAL uncertainty on financial markets has seen the Australian dollar plummet over the last week, plunging over 6% to its lowest levels since May 2010.

The dive was pushed on by poor reaction to a US\$400 billion bond program announced by US president Barack Obama, while fears about the UK economy and major concerns about Greece and other European countries further deepened the decline.

Share markets also dropped significantly, but in the last 24 hours have seen some recovery which in turn has boosted the A\$ as some analysts look to a possible recovery of the global economy rather than a return to the GFC.

Wholesale rates this morning:

US	\$0.98
UK	£0.629
NZ	\$1.252
Euro	€0.724
Japan	¥74.55
China	¥6.19
South Africa	R7.77
Canada	\$0.999
Crude oil	US\$81.47

DoT charges VS \$50K

VIRGIN Atlantic is the latest airline to be fined by the US Dept of Transportation for misleading website pricing for flights to/from the United States, hit by the authority with a US\$50,000 fine.

The DoT said for a period of time VS had promoted fares without "providing access to info on taxes and fees that were in addition to the base fare."

Instead, VS's taxes and fees were listed in fine print.

Apollo boosts fleet

APOLLO Motorhome Holidays will add three new vehicle options to its Australian fleet from 01 Apr 2012 including what it says is the first 'slide out' in the market - the 4-berth Euro Slider.

The Trailfinder Camper is a 4WD equipped with a pop-top, suitable for 2 people, while the 4-berth Endeavour Camper will be targeted at families willing to forgo an onboard shower & toilet.

See www.apollocamper.com.

Japan stats improve

SENTIMENT towards travelling to Japan continues to improve month on month from most major source markets based on the latest JNTO preliminary arrival figures for Aug.

Around 546,800 foreign visitors travelled to Japan from its main source countries last month.

While the figure is about 32% less than the same time in 2010, it's a 4 percentage point positive turnaround on both Jun and Jul and nearly a 20 percentage point improvement on May's result.

The Australian Aug figure is down 41% year on year to 7,600 visits, but 5 percentage points behind Jul's preliminary figure of 10,100 movements.

AW adds Philippines

ADVENTURE World has released its 2012 Vietnam brochure today which also covers travel through Laos, Cambodia, Myanmar, and for the first time, the Philippines.

easyJet to Fastjet

THE founder of UK-based budget carrier easyJet, Stelios Haji-loannou (who relinquished control of the airline over a decade ago), has his eyes set on launching a rival low cost carrier called Fastjet.com, according to *The Guardian*.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

LAST week the AFTA board held its September meeting in Brisbane and were guests of Virgin Australia.

The board met at the Virgin Australia Brisbane head office and were welcomed by John Borghetti and other senior members of the Virgin Australia team. This was a wonderful opportunity to get a sound understanding of the way Virgin Australia is changing and the importance they are placing on travel agents.

While time will tell how the plans unfold, it was most rewarding to be updated first hand by the man at the helm of Virgin Australia. It was also most pleasing to hear how travel agents are to play an important role in the future plans for Virgin Australia.

The board also met with the Queensland Shadow Attorney-General Jarrod Bleijie. Mr Bleijie as the person responsible in opposition in Queensland for consumer protection was updated on the consumer protection review process and AFTA's policy on the subject.

With an election due in the next six months in Queensland it is important for AFTA to be briefing both parties in the lead up to the state election. A trip well worth the time and made even more enjoyable by way of the hospitality of Virgin Australia and the Spicers Belfour hotel in Brisbane.

A number of other topics were covered with the board, such as the upcoming IATA conference and meetings on the global BSP, meetings held with the WTAAA and a range of other important AFTA activities.

For those of you with IATA accreditation, IATA is holding a World Passenger Symposium next month in Singapore. This symposium will coincide with the global meetings that are held twice a year. All are invited and you can get more details at www.iata.org.

I will be taking part in the symposium personally as I will be involved in the CEO panel discussion that forms part of the program. Hope to see you there.



JTN agents on Africa Co. high



THE Africa Safari Co. is currently hosting a group of Jetset Travel Network travel agents on a familiarisation in South Africa.

The group will be making their way from Durban through to Swaziland with stops along the way at Kruger National Park, Johannesburg, and a trip up Sani Pass through the Drakensburg Mountains and into the Mountain Kingdom of Lesotho.

Pictured here at Africa's highest

pub atop the pass at 2,873m above sea level, back row from left are: Lee Moore, Jetset Melville; Sandra Evans, Travelworld Kingsway; Lorraine Wilson, Jetset Esperance; Clive Fillingham, Northam Travel; Mark Ettridge, Jetset Hutt Street and Lisa Madsen, The World @ Braeside.

Front Row: Wayne Hamilton, The Africa Safari Co and Ilana Clayton, tour guide.



A NUMBER of travel managers were given a detailed half day session on how businesses are using travel to build a competitive advantage during a joint event by American Express Global Business Travel (AEGBT) and the Association of Corporate Travel Executives (TCTE) last week.

Trena Blair, vp and gm of AEGBT for AUS/NZ said the session provided an invaluable insight into ways for travel managers to increase both value and efficiency for their clients.

The day included sessions on how strategic meetings and events programs can reduce costs, the role of data analysis in optimising travel policy spending

Easier US visa process

A US politician has launched a 'Welcoming Business Travelers & Tourists to America Act', aimed at making visa application processes easier for international visitors and boost demand for air travel.

JAL/MU expand share

JAPAN Airlines & China Eastern Airlines have announced they plan to codeshare on every flight they operate between China and Japan, effective 08 Oct.

JAL will add Yantai to its China network and MU will add Shizuoka, Okayama and Nagasaki to its existing Japanese routes.

& compliance, and ways corporations and TMCs are taking steps to reduce their affects on the environment without increasing costs.

Pictured here at the event from left are: Herve Sedky and Trena Blair from American Express with Virgin Australia ceo John Borghetti who gave a short talk.

Fly to Oslo for \$1063!

QATAR Airways is offering launch fares for its new Oslo route from just \$1063 return ex Melbourne - including taxes!

The special offer was promoted to QR customers in an email this morning, and is only valid for bookings on qatarairways.com.

The flights from Doha to Norway debut on 05 Oct, with the bargain fares valid for travel until 19 Oct.

Tahiti 5-for-3 deal

TAHITI Travel Connection has a Stay 5, Pay 3 package at the Intercontinental Moorea Resort & Spa in an overwater bungalow priced from \$2,775pp.

The deal includes return Air Tahiti Nui economy class fares ex SYD/MEL, daily brekkie and a beachside dinner for two.

It's on sale until 31 Oct for travel between 01 Nov-30 Dec and 20 Jan to 31 May - details at youdeservetahiti.com.au.

Fares to rise tomorrow

A NUMBER of agency groups are warning clients that the tax and surcharge components of airfares are likely to increase tomorrow due to the falling Australian dollar.

The key BSR (Bankers Selling Rate) which is used across the industry to calculate exchange rates will be updated, and is likely to be significantly reduced from its current level of 0.999.

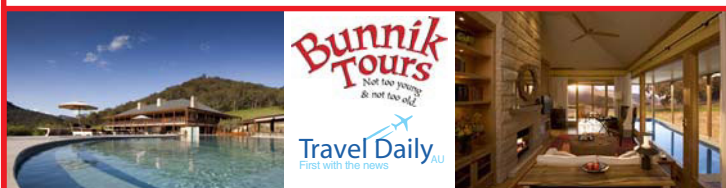
Travelscene is estimating the change will see fares increase by up to \$50 per flight.

Tuesday 27th Sep 2011

Trailfinders closure

UK-BASED agency Trailfinders has confirmed the shutdown of its Australian operations effective 28 Oct, with its local website saying the "dramatic consolidation of the retail travel industry across Australia no longer makes it viable to continue".

WIN A LUXURY WEEKEND AT WOLGAN VALLEY



During September, **Travel Daily** is giving travel consultant readers the chance to win a luxury weekend for two at the Emirates Wolgan Valley Resort, courtesy of our friends at **Bunnik Tours**.

Renew yourself at Wolgan Valley Resort & Spa. Feast on the freshest seasonal, regional produce, relax in unsurpassed luxurious comfort, and soak up the breathtaking beauty of this natural sanctuary.

Enjoy two nights in a Heritage Suite including a bottle of sparkling wine on arrival, gourmet breakfast, lunch and dinner daily, non-alcoholic beverages, a select range of local wines and beer with meals, two on-site nature based activities per day and two 60-minute spa treatments.

In the first three weeks, we've been featuring a photo of Bunnik's National Sales Manager Craig Owens ('Captain Craig') enjoying a different Bunnik Tour. **This is the final week of the competition, and we're asking you this week to come up with a quirky caption to represent the photo of Captain Craig below.**

The reader who correctly answers all weekly questions and comes up with the most creative caption for the photo below will be the winner of this fantastic prize.

Click here for full terms & conditions & to view all weekly photos



Week 4:
Captain Craig is enjoying another great Bunnik tour in Egypt. What caption would you give to this photo?

Send you entries to: bunnikcomp@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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ARE YOU A LOOKING FOR A JOB?



ACCOUNT DIRECTOR, ASIA PACIFIC

- * Strategic role across Asia Pacific
- * Develop global account strategy
- * Pivotal role with this global travel supplier

Our client is a leading edge travel company who is looking for an experienced Account Director to manage the sales and relationship of a designated customer base. You will be responsible to develop and maintain business relationships with each customer by meeting with key contacts regularly, understanding their industry specific needs and also their expectations, develop opportunities to increase revenue, lead generation and sourcing of prospective clients and effective pipeline management. You must have strong sales experience within the corporate environment, demonstrated history of sales success, travel industry background and knowledge of GDS is a must. This is a rare and exciting opportunity for an experienced travel industry sales professional who is looking for a challenging and rewarding role with influence and responsibility across Asia-Pacific.

For more detail on this role, contact Sally Frape or Stacy Balderston 02 9231 6444 or email sally@tmsap.com or apply online

WHOLESALE RESERVATIONS CONSULTANT

- * Sydney CBD Location
- * Exciting international product

Come and join this leader in wholesale travel and be part of this dynamic reservations team. This company is renowned for its funky culture and 'family feel'. With a large array of destinations and tours to sell, this company is constantly evolving and expanding to meet client demands. A rare opportunity exists for an experienced wholesale reservations consultant to be part of this winning team. On a daily basis, you will be liaising with travel agents and direct passengers on all aspects of promotion of this product. You will utilise your strong customer service skills and outgoing personality to convert quotes into bookings and build long standing relationships internally with staff and externally with clients. To be considered for this role, please bring your previous CRS experience and Wholesale Reservations background; outgoing personality and friendly nature; strong customer service skills and self motivation and commitment. Competitive salary and exciting travel benefits are on offer for the right candidate.

Contact Anna Wachowiak T: 02 9231 6444 or email annaw@tmsap.com or apply online now!

TRAVEL BOOKKEEPER, DOUBLE BAY (PART-TIME)

Our client, a well known Travel Agency in Double Bay is currently seeking a Part Time Bookkeeper to join this busy agency working alongside the Financial Manager. This is a fantastic opportunity for an experienced travel bookkeeper looking for a part time role in the Eastern Suburbs.

Contact Sally Frape T: 02 9231 6444 E: sally@tmsap.com or apply online.

TRAINING & DEVELOPMENT MANAGER (PART-TIME), MELBOURNE

- * Exciting Opportunity
- * Global Travel Company

A rare opportunity exists to join this global travel company as Training and Development Manager. The role is focused on facilitating training on product for both existing consultants and new employees. The successful candidate will have a strong travel background and experience in training; you must have relevant training qualifications and knowledge of online training systems. A competitive salary and travel benefits are on offer for the right candidate.

Contact Stacy Balderston T: 02 9231 6444 E: stacy@tmsap.com or apply online.

BUSINESS DEVELOPMENT MANAGERS - CORPORATE TRAVEL SYD CBR

- * Great earning potential
- * Large travel company with fantastic management and support

This company has a wide portfolio of clients including top blue-chip corporations and major global brand names. You will be responsible for developing and implementing sales strategies within the travel industry and identifying new business opportunities across MICE sectors. You will need to have proven sales experience, strong working ethics, be confident and highly self motivated.

Contact Brandon Grant T: 02 9231 6444 E: brendan@tmsap.com or apply online.

TRAVEL MANAGER - CORPORATE TRAVEL, PERTH

- * Award winning Corporate Travel Company
- * Report to Managing Director in Sydney
- * Manage team of 6 experienced consultants

This role is a fantastic opportunity for a team leader / senior corporate consultant looking for a promotion. My client, a leading corporate is looking for an Office Manager to manage the day to day operations of this business. You will manage a team of 6 experienced VIP consultants, manage the day to day operations of the business, along with the management of own portfolio of corporate VIP clients. You will need 3+ years corporate or retail travel consulting, previous team leader/management experience is desirable along with the ability to motivate people around you. Salary pending experience (negotiable).

Contact Sally Frape T: 02 9231 6444 E: sally@tmsap.com or apply online.

THIS WEEK'S

"HOT TEMPS" JOBS

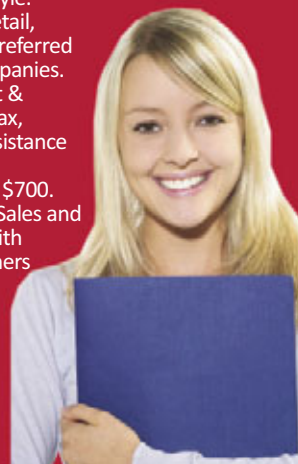
- * Temporary Assignments
- * Short and long term
- * Variety of work

This weeks hot jobs, apply now.....

- * 1 x retail leisure consultant (Inner West location, Sabre & Tramada – start early Oct)
- * 1 x retail leisure consultant (CBD location, Sabre & Sam – start mid Oct)
- * 1 x airline reservations (Sydney CBD, Amadeus – start early Oct)
- * 1 x retail consultant (Pacific Island, Galileo and Cross Check – start now)
- * 1 x retail consultant (Sydney CBD, Galileo and Cross Check – start now)

Working flexible hours for a more balanced lifestyle. Access to a large variety of temporary work ie. Retail, Corporate, Wholesale & Airline opportunities. Preferred hourly rates with some of the leading travel companies. Wages deposited directly into your bank account & pay slips mailed weekly. Payment of employee tax, superannuation and workers compensation. Assistance with an IATA Card / "Breakaway" Travel benefits. TMS Asia Pacific Team Incentive - bonus of up to \$700. Permanent Placement Opportunities. Access to Sales and Product Training, either through our offices or with our preferred suppliers. Referral money or vouchers (a spotters fee). Quarterly Newsletter. TMS Asia Pacific Educational trips as a reward to our loyal temp staff - International & Domestic destinations.

Contact Jane Dearden T: 02 9024 5555
E: jane.dearden@tmsap.com or apply online.



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BRISBANE - 13/97 Creek St - (07) 3229 9600 - employment@aaappointments.com.au

ADELAIDE & PERTH - (03) 9670 2577 - recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

SEA CHANGE WITH A DIFFERENCE

**TEAM LEADER & 2IC – NEW RETAIL TRAVEL STORE
BEGA– SALARY PACKAGE TO \$65 K +**

Ready to leave the city for a complete lifestyle change by the sea? This major travel company is opening a brand new store in Bega and they are searching for an experienced leadership team. Both Team Leader and 2IC positions are available.

Min 3 years travel industry experience and leadership experience a must. Excellent CRS and airfare knowledge and customer service skills also essential. Fantastic salary package plus incentives and profit share. Start your new life now!

IT'S GETTING HOT IN HERE!

**CORPORATE TRAVEL CONSULTANTS X 16
SYDNEY METRO – SALARY PACKAGE \$58k +**

Corporate travel is heating up with opportunities!

AA has a number of exciting corporate travel positions available NOW. If you are a retail consultant looking for a bigger pay packet and no weekend work; or if you are an experienced corporate consultant searching for a salary increase, career progression, or want to work closer to home - contact us today! With roles available all over Sydney; North, South, East and West., we will find the perfect role to suit you.

ARE YOU A CALYPSO EXPERT?

**P/T TRAVEL TRAINER – 3 DAYS A WEEK
MELBOURNE (INNER) – SALARY TO \$55K PRO RATA**

We have a new and exciting role working with one of the countries biggest wholesalers. You will be responsible for training wholesale agents on Calypso net and ensuring they understand all aspects of the system. This fantastic opportunity is a job share role which will see you working 3 days per week.

In additional to a top salary, you will be rewarded with commissions, bonuses, free financial planning & so much more .

MUCHAS GRACIAS!

**SOUTH AMERICAN TRAVEL SPECIALIST
MELBOURNE CBD –SALARY PACKAGE TO \$55K**

If you are a senior consultant who feels their knowledge and expertise on South America is going to waste, here is your chance to take a role with an award winning boutique luxury specialist. Working along side the MD of this large company, you will be a key asset in the company growth. Specialising in central and South America, this role would be perfect for a consultant who is tired of booking the same old itineraries!

ALL HANDS ON DECK

**CRUISE SPECIALISTS x 3
MELBOURNE (VARIOUS LOCATIONS) – SALARY TO 58K OTE**

Are you a cruise expert? Do you love talking about your personal and professional cruise experiences?

We have 3 exciting cruise roles on offer at the moment located across Melbourne. These exciting roles will allow you to share your passion with your new clients, all while earning top dollar! If you are in need of a change, this is your chance to finally make the move! These amazing roles will not last long!

REMINICE ABOUT THOSE SCHOOL DAYS?

**CORPORATE CONSULTANT
PERTH (CBD) – SALARY PACKAGE TO \$55K OTE**

We have a rare chance for you to get into the academic travel market and finally be creating itineraries that challenge your mind. Working in a small team with the support of a major TMC, you will feel like family after your first week! Located in Perth's CBD, this is a rare opportunity for an experienced travel consultant to build and manage detailed itineraries. Min 12 months experience required with a go getter attitude.

DIVA vs TIFFANYS

**EXCLUSIVE LUXURY TRAVEL CONSULTANT
GOLD COAST – UP TO \$45K PKG + BONUSSES**

Tired of booking cheap, cookie cutter itineraries? Want high end instead of dead end? There will be no more price matching – when you join this agency, where budget is a dirty word! We have an incredible opportunity for an experienced travel consultant to join this well established, luxury agency located on the beautiful Gold Coast. No two days will be the same as you book extensive and creative worldwide arrangements for clients looking for luxury travel.

NO MORE WEEKEND WORK – SIT BACK & RELAX!

**CORPORATE TRAVEL CONSULTANT
GOLD COAST UP TO \$55K PKG**

Are you over working late nights and weekends? Tyre kickers getting you down? Need more work life balance? Want to work for a company where YOU matter as much as the bottom line? Join this dynamic TMC and enjoy a fast paced role with so much variety you won't have a dull day. You will be responsible for handling all aspects of travel for clients with a strong international focus. All you need is a min 2 years travel consulting experience. Change your life today!