

Get away offers.

Fly to Europe with Austrian from
5150 AUD*: www.lufthansaexperts.com

*Excluding taxes and surcharges. Offer duration: 15 September to 15 October. Travel period: 01 October to 31 March 2012

Travel Daily

First with the news

Friday 30th September 2011

GDS TECHNICAL SPECIALIST (SYDNEY)

- ★ Global Technical Product Role
- ★ Lead 3rd party integration
- ★ Be the subject matter expert.

Contact Sally Matheson at TMS Asia Pacific
02 9231 6444 or email sally@tmsap.com



Recruitment and HR Solutions

787 heading to Aus

QANTAS has confirmed Boeing will be sending one of its carbon composite hi-tech 787 Dreamliner aircraft to Melbourne and Sydney in Oct for a promotional visit.

Qantas Group has 50 787s on order for its Jetstar & Qantas ops.

Rex expands to Newcastle

REGIONAL Express will add an extra 92,000 seats annually to the NSW Hunter Valley gateway of Newcastle after announcing it would develop the hub with new Sydney and Ballina/Byron flights to support business and leisure markets (*TD* breaking news).

From 30 Oct, Rex will introduce a thrice daily week-day and twice daily weekend services between Newcastle and the NSW capital, convenient for day-return trips, inter-Rex connections, and links

to other domestic/int'l flights.

The regional carrier said the Newcastle-Sydney route presents "substantial growth opportunity" which it believes to have the potential for up to 100,000 pax.

It will also offer a daily Newcastle-Ballina service, that Newcastle Airport ceo Paul Hodges said will have "a significant and positive impact on the local economy."

Get those GF tips in!

THE AFL & NRL Grand Finals are being played this weekend which means it's the last time in 2011 for footy tipsters to submit their tips in both *TD's* trade comps.

Major winners of both comps. will be announced in Wed's *TD*.

Experience **MORE** for families IN NEW SOUTH WALES

Luna Park, Milsoms Point

Fun, family packages in Sydney on sale now from \$339*!

New South Wales See where it takes you™

*Terms and conditions apply. Refer to the Trade Advice for full details.

Double points*

Holidays

qantasholidays.com.au/agents

P&O's 3 millionth

TODAY Travel Daily TV is showcasing an exclusive video from yesterday's celebrations when P&O Australia welcomed its three millionth passenger in the modern cruising era.

The video also features Carnival Australia ceo Ann Sherry - click on the logo or see traveldaily.com.au/videos.



Seven pages of news

Travel Daily today has six pages of news and photos, including a full page of pics from last night's TIME graduation ceremony, plus full pages from: (*click*)

- AA Appointments
- STA Travel

The next issue of *TD* will be on Tue 4th Oct due to a long weekend in NSW on Mon.

QF/LAN codeshare

QANTAS confirmed yesterday afternoon it intends to operate its new service to Santiago (*TD* 16 Aug), South America under a codeshare alliance with LAN Chile.

The codeshare extension goes beyond the long-standing QF/LAN agreement covering LAN's Sydney-Auckland-Santiago route.

Group Executive Qantas Airlines Commercial Rob Gurney said SCL would be a "strong addition" to the Qantas network and was "an important part of Qantas' new international strategy to open gateways to growth regions."

"As a major commerce and aviation centre, Santiago offers the ideal entry point to the region for Australians," Gurney said.

Viva! lifts MH comm.

VIVA! Holidays is boosting travel agent commission 2% to 6% on all new Malaysia Airlines airfares to Malaysia, Europe, Thailand, Vietnam and Indochina.

Europe Group Sizes

50 is **HUGE**

38 is **LARGE**

20 is **BUNNIK***

and size **DOES** matter!

Touring
As It SHOULD Be

touringasitshouldbe.com.au

*Average group size over last 2 years

It all adds up to a great experience

Extra Commission + Vast Content + Real Convenience

Travelport Rooms and More™

Click here for your chance to win an Apple iPad 2

Travelport

EXPRESS TICKETING SELL BIG, WIN BIG!

Two Car Giveaway

Sell SQ and join us on a journey to WIN one of two Suzuki Swifts*

Find out how you could be in the driver's seat with Express Ticketing and Singapore Airlines

Click here for details

SINGAPORE AIRLINES EXPRESS TICKETING

Part of the Orient Express Travel Group Pty Ltd. ABN: 22 137 526 599 LIC: 32887 *Conditions apply, refer to the website.

Sports Group Travel Consultant

- ▶ Niche market, product & environment
- ▶ Free parking, gym and pool
- ▶ Sydney eastern suburbs
- ▶ Sal \$35K to \$40K + bonus & perks!

click here for details

contact: liz@inplacerecruitment.com.au

Travel Daily

First with the news

Friday 30th September 2011

AIRCALIN GIVES YOU MORE, MORE, MORE!

More flights to Noumea. More often. More than any other airline.

Aircalin International Airline of New Caledonia [CLICK HERE](#)

Contiki death on tour

CONTIKI Australia this morning confirmed it has fully cooperated with local authorities in Rome after an Aussie female pax on one of its European tours died on the last evening in the city overnight.

The cause of death of the 23-yo Madelaine Crawley from Northern NSW "is yet to be determined", Contiki said in a statement.

The tour operator said it was "doing their utmost to support our clients on the tour", which continued onto Venice as planned yesterday afternoon.

Jetstar domestic soars 20%

JETSTAR is forging ahead in terms of consumer popularity, domestically and internationally, with Qantas Group traffic figures revealing its local operation carried 19.5% more pax in Aug compared to last year.

Around 886,000 people flew with Jetstar in Australia last month, 140,000 more than in 2010.

The growth continues a trend for JQ Domestic which reported a 21.2% y-o-y increase in pax carried in Jul (to 966,000) and a 16.6%

annual growth for the 2010/11 FY to 30 Jun - to 9.75m passengers.

Jetstar revenue pax kilometres soared 26.2%, available seat kms increased 22%, while seat factors rose nearly 3 points to 84.2%.

JQ International pax numbers were up 13.4% on 12 months ago to 242,000, RPKs were 4.1% higher and revenue seat factors were stable, hovering at 78.9%.

In contrast, Qantas mainline domestic numbers nudged up only a fraction of a percent (0.1%) to a total of 1.5m, and there was a 1% drop in seat factors to 78.8%.

QantasLink pax numbers also headed upwards in Aug, spiking 9.1% to 445,000.

Passengers carried across the Qantas Group as a whole were up 6.7% to 3.92 million during the month, while the 2011/12 FY is tracking 6.4% ahead of last year.

NSW gurus program

QANTAS Holidays, Viva! Holidays and Destination NSW have introduced an online training tool to assist agents become experts on selling New South Wales.

The 'Destination NSW Guru' program is comprised of five modules aimed at developing consultant knowledge of the state to assist them with selling packages in NSW.

Module 1 - Introduction to NSW covers Sydney, North Coast, Port Stephens, Forster, Coffs Coast, Ballina, Byron, South Coast, Hunter Valley & Lord Howe Island.

Once completed the agent will be awarded accreditation.

Agents completing Module 1 before 30 Nov will also earn 500 bonus Trip loyalty club points.

Wellington MICE push

WELLINGTON is hoping to lift its stake in trans-Tasman MICE trade with the appointment of a Sydney based exec to spearhead tripling business for the city's conventions market from Australia.

Under a joint initiative by Positively Wellington Tourism, Positively Wellington Venues and Te Papa, Andrea Werner has been set the task of raising convention-based room nights from 4,600 to 28,000 within three years.

The target would result in a 60% surge in Australian convention & incentive markets, from the current \$4.4m to \$7m.

revenue management analyst - long haul

Brisbane based

Virgin Australia is again changing the face of Australian Aviation during 2011 with our Game Change Program doing for corporate travellers what we did for leisure travellers ten years ago. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand and to become a part of this dynamic company that understand that people are its greatest asset. Our innovative culture is what sets us apart and through our creativity and willingness to adapt we will continue to challenge ourselves to shape the future of airline travel.

The Revenue Management Analyst Long Haul is responsible for managing the pricing and inventory controls for a market on the V Australia network. You will be accountable for the revenue performance through effective management of demand. The role requires a strong analytical ability, commercial understanding and thirst for continual improvement. Success in the role is to identify trends and opportunities in conjunction with your market knowledge and judgement to enhance revenue opportunities through inventory management using Amadeus Altea and effective pricing by channel.

This role will give you broad exposure to other commercial departments and requires the ability to influence colleagues in driving the business forward. Your decisions will make a difference and directly impact on the company's profitability.

You will ideally have had exposure to long haul international airline experience in a Revenue Management department, with tertiary qualification in a relevant business discipline. You will need to demonstrate expertise and experience in business analysis with the ability to summarise critical business issues and commercial opportunities as well as the ability to translate and articulate the case.

To apply please visit our website virginaustralia.com/careers

Applications close 6th October 2011



Supplier Updates

WELCOME to Supplier Updates, Travel Daily's new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices: advertising@traveldaily.com.au

✓ Can you **automatically search up to 7 days** for next available flight?

Simply call **1800 060 537**
email sales@au.amadeus.com
or visit au.amadeus.com

AMADEUS
Your technology partner

INSIGHT VACATIONS
The Art of Touring in Style



Red Balloon vouchers up for grabs!

Simply book ANY 4 Insight Vacations 2012 European tours to redeem.
Hurry, offer ends 7th October 2011

[Click here for details](#)



tahititravel
connection

1300 858 305
tahititravel.com.au
info@tahititravel.com.au

Amazing
Tahiti specials!

Travel Daily

First with the news

Friday 30th September 2011

MTA
MOBILE TRAVEL AGENTS

Access Amadeus,
Galileo or Sabre
on PC, MAC or iPad

Click here
join.mtatravel.com.au

Air NZ boosts ash detection

AIR New Zealand has invested in a software enhancement which enables "ceilometers" at NZ airports to detect the lowest level of volcanic ash above them, to help it with any future situations such as that caused by the Chilean volcano in Jun and Jul.

CEO Rob Fyfe revealed the move yesterday as part of his speech at the Air NZ annual shareholders' meeting, during which he strongly defended the carrier's decision to continue flying despite the ash cloud.

"Some airlines, including Air New Zealand, chose to continue operations, while others chose not to," he said.

Fyfe said that safety was the airlines' number one priority. "It was not easy and cost us

more in fuel but we were able to make safe, risk based decisions to keep the network running".

The AGM presentation also detailed the strong performance of NZ's Tasman flights due to its new 'Seats to Suit' fare options.

Fyfe said load factors were up despite higher capacity, adding that since the new product range had been launched "Air New Zealand has captured all of the growth in the market".

Venice Carnival deal

TOPDECK has a 4-day package to Venice Carnival from 17 to 20 Feb priced from \$429pp, taking in St Mark's Basilica, the Campanile, Bridge of Sighs and Rialto Bridge.

D7 plots Aussie hub

KUALA Lumpur-based long-haul division of AirAsia, AirAsia X (D7), has fueled speculation it may be considering creating a hub within Australia in coming years.

"A unit in Australia is definitely a possibility" no earlier than 2013, ceo Azran Osman Rani said.

D7 already operates to the Gold Coast, Melbourne and Perth, and is likely to add Sydney flights in the near future after a recent tie-up with Malaysia Airlines (**TD** 09 Aug).

AIDA scouting talent

CARNIVAL Corporation's German-based cruise division AIDA Cruises has a group of talent scouts visiting Brisbane, Sydney and Melbourne eyeing off potential onboard entertainers for its fleet.

AIDA Casting Manager Gabriele Link said it was the first time the cruise company had travelled to Australia in search of talent.

"We already have some really good people from Australia and that is why we came here to find some more," Link said.

AIDA has a fleet of eight vessels and is expecting another four to join its ranks between 2012-2016.

Bali security tightened

A **GREATER** security presence has been ramped up at Bali's sea and air ports this week following a suicide bomb attack in Central Java on Sun that left two people dead and 28 injured.

Bali Discovery Tours reports the police in Bali have increased surveillance and routine patrols at all the island's gateways, public places and churches.

REX general meeting

REGIONAL Express Holdings has announced it will hold its Annual General Meeting on 23 Nov.



Window Seat

LITERALLY hundreds of travel companies around the world are this week touting their wins in the so-called "World Travel Awards", which are run by an organisation based in London.

The organisers say that "213,000 industry professionals from the travel, tourism and hospitality sectors are eligible to take part in the voting process" - so it would be intriguing to find out how many actually cast votes for the winner of the *Australia's Leading Resort 2011* category.

This week at a glittering ceremony in Bangkok, Dunk Island took this title - despite being permanently closed since Cyclone Yasi hit on 03 Feb.

STAFF of the newly named G Adventures (**TD** Wed) are celebrating the change with a new "Lip Dub Around the World" video which shows them lip-synching to George Michael's *Freedom* in exotic spots across the globe.

G Adventures is also offering a trip anywhere in the world - including Antarctica - to the first viewer who identifies the locations of 18 numbered shots in the video, along with the three countries where founder Bruce Poon Tip appears in the video - see traveldaily.com.au/videos.

FRASER Island is set to experience a dream come true tomorrow, when the Qld destination is "immortalised in print and latex" - in the form of a \$2 instant scratch lottery ticket.

There are three versions of the 'Island Dream' scratchies (below), with Kingfisher Bay Resort comms mgr Jodi Clark telling **TD**: "There's a Fraser Island thrill in every one!".



D-DAY, NORMANDY, DUNKIRK & BEYOND

\$2,065^{*} pp

LONDON TO HARWICH
9 NIGHTS | JUN 4, 2012

BONUS £200
Onboard Credit Per Cabin

OTHER SPECIALS AVAILABLE!
INCLUDING
FLY FREE OFFERS
REDUCED FARES
ONBOARD CREDITS
FREE LAND EXTENSIONS
CLICK HERE

Voyages of Discovery

Includes airport/ship transfers, meals, entertainment, port taxes, fuel supplement, government fees & gratuities.
*TERMS & CONDITIONS APPLY

www.voyagesofdiscovery.com

Travel Manager – Perth CBD

This role is responsible for day-to-day operations of a full service travel agency with corp. and high-end leisure clients, and to support the relaunch of a luxury tour operating business.

Requirements:

- 4-7 yrs experience incl. 2 yrs in corp. travel;
- Impeccable client servicing skills;
- Advanced skills in Galileo and Crosscheck;
- Self starter with drive to build business and succeed;
- Skills to manage office with minimal supervision;
- Genuine interest in travel with strong industry/product knowledge;
- Ability to challenge industry paradigms;
- Understand the role of digital media in new business.

This is a career role with negotiable package to entice strong applicants.

Forward Resume in Word to applications@globe24-7.com

Role profile available on request.

How can we create the most appealing Australia of tomorrow together?

Find out at Tourism Australia's free tourism industry briefings in each State and Territory starting 17 October 2011.

Visit www.tourism.australia.com/industrybriefings to register for the industry briefings.



More Zest for Unique Venues

UNIQUE Venues opened its newest events venue earlier this week - Zest, The Spit in Mosman NSW following the success of its other Sydney location at Point Piper.

The two venues form the Zest Waterfront Venues and cater for private and corporate

events and conferences for 20 to 300 people for dinner, and 500+ for cocktail parties.

The event space of the 16ft Skiff Club in Middle Harbour features fireplaces and balcony space as well as on-site parking, in house audio visual and design services.

Pictured at the Waterfront venue is Leila Fiedler, MD of DMS Unique Venues (middle) with guests Ruth Lilian & Vivien Reed.



LH change of address

THE local Lufthansa, Austrian Airlines & bmi operation has relocated to Level 3, 189 Kent St, Sydney NSW 2000.

Contiki mystery tour

CONTIKI is giving Facebook fans a chance to win a place on a mystery tour in a new competition - info at on.fb.me/tdchcomp.

NT Tourism ups the ante for China flts

NORTHERN Territory Tourism Minister Malarndirri McCarthy has continued her week long campaign to push for new flight capacity into the NT, yesterday meeting with officials at China Southern Airlines in Guangzhou.

Darwin remains one of the few last Australian capital or major cities that CZ is not yet, or has no plans to operate to in the future.

In recent weeks China Southern has added a second daily service to Melbourne, added frequencies to Brisbane and will launch flights to Perth in Nov.

In Jun, the Guangzhou-based carrier's exec vp He Zongkai also confirmed plans to begin flying to Cairns, the Gold Coast and Adelaide, all by 2015 (**TD** 09 Jun).

"China is the fastest growing international visitor market for Australia and a primary target for the NT," McCarthy said.

China's potential growth was

only limited by the lack of direct services to the Territory.

"With the opening of air services to Perth, China Southern is expanding its network to the west coast of Australia.

"In order to promote and maintain the new west coast flight, China Southern needs to find new destinations & products; and the NT provides a suitable option," McCarthy said.

The NT's "world-class nature based and cultural tourism" experiences beckon Chinese visitors, the Minister added.

McCarthy also reiterated that Darwin is an ideal regional international aviation hub, that linked most major Asian capitals and Australian cities with average sector lengths of 4.5 hours.

Her Asian reconnaissance has seen McCarthy also meet with heads at Tiger Airways & Qantas China, and Qantas Hong Kong to come.

europearlybird



The sun has risen on V Australia's earlybird fares to Europe - available now. V Australia can offer your clients special earlybird fares to the most romantic destinations across the 'Old Continent' including Athens, Paris, London, Milan, Frankfurt, Munich, Istanbul, Geneva and many other European destinations.

Athens from	Paris from	London from
\$1800*	\$1810*	\$1925*

economy return with our partner Etihad Airways

For more information about earlybird fares to Europe, just visit us at vaustralia.com.au or contact your account manager.

*Departing Sydney. Conditions apply.

V Australia

international airline of

virgin australia

Aus Medical tourism to Asia booming

ASIA is expected to increase its medical tourism by 16% over the next year with Australians choosing to combine a medical procedure and holiday to the destination, according to a global report distributed by the Economist Intelligence Unit.

Due to the expense of Australia's medical system the report of 60 countries ranked Australia 18th in the world for medical tourism.

"Australia has the potential to attract more medical tourists as South East Asia gets wealthier.

"But increasing numbers of Australians are travelling to Asia for high-quality medical and dental care at a lower cost and to beat waiting lists for elective surgery," EIU report editor Ana Nicholls said.

Travelport nominees

TRAVELPORT has started taking nominations for its 2011 Agent of the Future program which has been running for over a decade.

The program is open to travel and tourism students enrolled at over 60 tertiary colleges offering Galileo GDS courses in Australia and New Zealand, and recognises talented students in the travel industry and rewards them with learning experiences, backed by leading businesses.

Finalists and overall winners will be named at the Travelport Learning & Development Forum being held on 09 Dec - enroll now at <http://bit.ly/tdaotfp>.

Cosmos 2012 Asia brox

COSMOS has launched its 2012 Asia brochure that offers six new itineraries in China, India, Vietnam and Japan (TD 02 Sep).

New deals are available following the release including bonus free nights in India and Japan and airfare packages with Singapore Airlines and Cathay Pacific priced from \$1,490pp when booking a select itinerary in India ex SYD, MEL, BNE, PER or ADL by 31 Mar.

Tahiti Aussie visits up

TAHITI Tourisme said yesterday it recorded a 31% year on year rise in Australian visitor numbers during the first seven months of the year, despite global financial uncertainty and rising living costs.

The result was only bettered by the USA, including Hawaii.

Tahiti Tourisme's Regional Director Robert Thompson said the result was due to a combination of factors including the strength of the Aussie dollar and value packages offered.

Ghan sales incentive

ALICE Springs-based travel firm Territory Discoveries will take its top 10 selling consultants on an exclusive famil in 2012 which includes travel on The Ghan.

The Great Southern Rail incentive winners will be chosen based on sales made through the domestic wholesaler between now and 30 Nov.

Central makeover

WORLDHOTELS has announced its affiliate property Central Hotel Shanghai will reopen on 01 Nov after a six-month closure for a RMB1.7 billion makeover.

The 319 rooms, restaurants and bars, multi function rooms, fitness centre and sauna have all undergone a refurbishment.

PCOs Fall for Zambia



ABOVE: These Professional Conference Organisers had the thrill of a lifetime on a recent educational to South Africa, Zambia & Zimbabwe, when they had the opportunity to skirt the 100m high Victoria Falls.

The Devils Pool is a natural rock pool located on the edge of Victoria Falls along the Zambezi River, on the border of Zambia and Zimbabwe, accessible only in the dry season and shallow enough to allow the brave to

come within inches of the edge.

The group of PCOs travelled through the region hosted by Dragonfly, Sun International, South African Airways, South Africa Tourism and DMS.

Pictured from left are the extremely brave: David Weir, Golden Carrot; Kate Thomas, HRG Worldwide; Jessica Rae, Sun International Australia; Jocelyn Arnold, Directions DCIM; Natalie Milson, The Conference Room and Lisa Rayner, Travelforce.

The Jetset Travelworld Network

Business Development Executive - Victoria

- Victoria (Melbourne Based)
- ASX listed company

The Jetset Travelworld Group is a leading integrated Travel Group that markets and operates two of the most trusted, well respected and recognized Travel brands and Affiliated networks within the retail market.

We are looking for a highly motivated senior travel industry professional to join our State Sales Team in Victoria as BDE for the Retail arm of the Group. The position requires experience in sales, marketing and relationship management.

Key Responsibilities:

- To support a network of member travel centres ensuring they are cohesive, motivated and are working towards the achievement of shared outcomes.
- To develop and increase sales and support for all Airline, Leisure and Approved Partners with the Network
- To develop the network through the recruitment of new locations and report on all Network growth opportunities to assist in increasing the number of locations and revenue within the territory.
- To implement and monitor the network program initiatives with clear goals of delivering value to our locations.
- Manage and co-ordinate State Conferences and events together with the Victorian sales team.

Applications in confidence to
Lynda Wallace - lwallace@jtg.com.au
Applications close by Monday 10th October 2011.

DISCOVER NORWAY

...With a Difference

CLICK HERE for a selection of unique cruises and tours designed to take your client deep into the heart of Norway



For bookings and enquiries, contact:
1800 623 267 | hurtigruten@discovertheworld.com.au

Travel Agent License: 2TA06929



AF A380s getting Y+

AIR France will add its Premium Voyageur cabin on its first 4 Airbus A380 aircraft by 12 Dec "to enrich & standardize capacity" across its superjumbo fleet.

No pussy-footing with Fiesta



FIESTA Holidays gave a group of Perth travel agents the chance to walk around the lions den during a recent fam to Mauritius in conjunction with Air Mauritius.

Pictured at Casela Nature Park back row from left are: Mefta Page, GTS Travel Management; Fardin, Summertimes; Chantal Kerr, FC Subiaco; Cassie Armstrong, FC Meadow Springs; Odelle Mills, FC Warwick; Jody De La Rie, FC Garden City; Brenda Misa, Fiesta Holidays; Michelle Cook, Jetset Port Hedland; Marika Raymond, Air Mauritius and Sharon Cuthbertson, HWT North Perth.

Front row: Tamara Bombak, Travelworld Inglewood; Sabrina, Summertimes; Sophie Brennan, Travel Success and Carolyn Davidson, RAC Joondalup.

Saadiyat openings

ABU Dhabi's new leisure, cultural and tourism precinct, Saadiyat Island, is continuing to gain momentum with the opening of the Monte-Carlo Beach Club - the first beach club on the island.

The St Regis Saadiyat Island Resort Abu Dhabi & Park Hyatt Abu Dhabi Hotel & Villas are also due to open later this year.

ATR 2011 orders

EUROPEAN plane manufacturer ATR says its order book for 2011 has reached 217 aircraft (145 firm orders & 72 options) worth \$3.2 billion - a new annual record.

Among the 13 parties ordering ATR turbo-props is Skywest/Virgin Australia with 4x 72-500s, 4x 72-600s firm orders & five options.

Senior Travel Consultant East Melbourne

- * Great salary & generous bonuses!
- * Training, educational trips & more!



For high-achieving individuals who are passionate about travel, there's an opportunity to deal with holidays, accommodation and tours every day, as a **Senior Travel Consultant** with Scoresby Travel & Cruise in Eastern Melbourne!

This is an exciting, variety-packed role in which you will make it your business to do everything possible to **sell and book tailor-made holidays for a wide range of clients**. Working 9am - 5pm Monday to Friday, you will be dealing on the spot with customers in the store, on the phone and on-line, ensuring that each one receives an outstanding level of service and travel know-how.

Join a **growing organisation** that strongly rewards and recognises as part of its culture - your achievements will never be taken for granted again! You'll be rewarded with an **attractive salary package + super, plus a generous bonus each month!**



ApplyNow.com.au/Job27771
Apply Online or Call 1300 366 573

LAST DAY TO ENTER TO WIN A LUXURY WEEKEND!!!



During September, **Travel Daily** has been giving travel consultant readers the chance to win a luxury weekend for two at the Emirates Wolgan Valley Resort, courtesy of our friends at **Bunnik Tours**.

Renew yourself at Wolgan Valley Resort & Spa. Feast on the freshest seasonal, regional produce, relax in unsurpassed luxurious comfort, and soak up the breathtaking beauty of this natural sanctuary.

Enjoy two nights in a Heritage Suite including a bottle of sparkling wine on arrival, gourmet breakfast, lunch and dinner daily, non-alcoholic beverages, a select range of local wines and beer with meals, two on-site nature based activities per day and two 60-minute spa treatments.

In the first three weeks, we've been featuring a photo of Bunnik's National Sales Manager Craig Owens ("Captain Craig") enjoying a different Bunnik Tour. **This is the final week of the competition, and we're asking you this week to come up with a quirky caption to represent the photo of Captain Craig below.**

The reader who correctly answers all weekly questions and comes up with the most creative caption for the photo below will be the winner of this fantastic prize.

Click here for full terms & conditions & to view all weekly photos



Week 4:
Captain Craig is enjoying another great Bunnik tour in Egypt. What caption would you give to this photo?

Send you entries by COB on Friday 30th Sep to:
bunnikcomp@traveldaily.com.au

Sabre search function

SABRE Travel Network has rolled out a new free search tool for travel agents using the Sabre Red Workspace, called AgentStream Deals + Extras.

The platform is designed to help consultants locate hotel, tours, attractions, events and activities.

Initially AgentStream Deals + Extras will feature mainly North and Latin America content before being expanded globally.

Sabre said the function will also be available to all travel agents "regardless of GDS affiliation."

AirAsia mobile insure

AIRASIA has expanded its Insure Travel Protection Plan to bookings made through its Mobile app.

The insurance policy can be purchased by passengers booking either a one-way or return flight - details at www.asiainsure.com.

United/Quark alliance

MEMBERS of United Airlines' loyalty program MileagePlus are being offered one award mile per \$1 spent on an Antarctic or Arctic cruise with Quark Expeditions, for polar sailings from 01 Jan 2012.

The promo allows MileagePlus members to accrue as many as 80,000 award miles per year.

As an added bonus, members booking a cruise during Feb 2012 will receive double award miles, when booked by 30 Oct.

SPG program rejigged

STARWOOD Hotels & Resorts is overhauling its Starwood Preferred Guest (SPG) program which will see members qualify for specific tiers, effective 01 Oct 2012.

The tiers are Preferred Guest (up to 9 stays per year), Gold Preferred (10-25 stays) and Platinum Preferred (25-50 nights).

TIME's third graduation



THE Travel Industry Mentor Experience last night celebrated another milestone, with the formal graduation of its third intake of mentees.

About 70 people from across the industry attended the event at the Blue Hotel in Sydney, and were inspired by the stories of the graduates as they spoke of how participation in the program had helped in their careers.

The only male graduate this time, Steve Farrelly, from Insight Vacations, is still on a high after winning a top Travel Corporation global sales award in St Petersburg last month, and said being part of TIME had been a

significant contributor to his successful career development. Guest speaker at the event was Virgin Australia sales manager, Justin Montgomery, who reiterated the carrier's strong support for the program - which also saw four Virgin staffers graduating and more in the latest intake inducted yesterday.

Pictured left is the graduating class, back row from left: Steve Farrelly, Insight Vacations; Rowena Dick, Topdeck Tours; Daniella Fahey, Virgin Australia; and Trudie Mansfield, Virgin Australia.

Front row: Felicity La Terra, from carrier Virgin Australia; Annette Stin, Air Tickets; Melissa Train, Virgin Australia; and Sally Ryan, Virgin Australia.

The other pictures were also taken during the networking as part of the event; for more information on TIME see www.travelindustrymentor.com.au.

LEFT: AFTA ceo Jayson Westbury with Janice Watts from The Travel Corporation and Andrew Yell, Creative Holidays.

BELOW: David Farrar from Insight Vacations with Trudie Mansfield, Virgin Australia.



RIGHT: Robyn Willis Inglis from Travelscene American Express; Marie Allom, TIME; and Ben Carnegie, InPlace Recruitment.

BELOW: Adam Tulich from Sabre Pacific with Vanessa Dal Busco, Donna Barlow Travel.



RIGHT: Jetset Travelworld Group's Warwick Blacker with Rick Myatt from AFTA Education and Training.

Next week will be busy for Myatt as he heads up the fully booked AFTA Workforce Development Symposium on Tue and Wed (TD 06 Sep).



ABOVE: It was all smiles for Peter McCormick of Royal Caribbean Cruises Australasia and Zoran Panzich from Best Flights.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 428, West Ryde, NSW 1685
Phone: 1300 799 220 Fax: 1300 799 221

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Chantel Long, Lisa Maroun, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:



Advertising and Marketing: Lisa Maroun (Manager), Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au



Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



**CALLING ALL BRIGHT
SPARKS! REGISTER NOW**

FOR ALL THE HOTTEST VACANCIES VISIT www.aaappointments.com

SYDNEY - 8/6 O'Connell St - (02) 9231 6377 - apply@aaappointments.com.au

MELBOURNE - 1/167-169 Queen St - (03) 9670 2577 - recruit@aaappointments.com.au

BRISBANE - 13/97 Creek St - (07) 3229 9600 - employment@aaappointments.com.au

ADELAIDE & PERTH - (03) 9670 2577 - recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

FROM BEIJING TO BOMBAY

**WHOLESALE RESERVATIONS CONSULTANTS x2
SYDNEY CBD - PACKAGE \$35k - \$45k +**

Our client are a dynamic and progressive wholesale travel company who specialise in luxury small group journeys throughout Asia. If you have a minimum of 1 yr retail or wholesale travel experience as well as outstanding customer service and a passion for travel then we need you!!! Excellent salary package plus quarterly bonuses as well as at least one amazing, luxurious educational per year. You will receive excellent training and will join a supportive and friendly team.

THE LOVE BOAT-

**SOON WE'LL BE MAKING ANOTHER RUN
CRUISE RESERVATIONS CONSULTANT
LOWER NORTH SHORE - SALARY \$45k - \$55k +**

An exciting and varied reservations position within a fun and energetic company representing over 50 cruise lines worldwide. Dealing direct with the travel agents you will be providing outstanding customer service. Outstanding training and an excellent salary package on offer. If you have min 2 years travel industry experience and a passion for cruising then apply now we would love to meet with you.

TWO IS ALWAYS BETTER THAN ONE GROUPS CONSULTANTS X 2

MELBOURNE (WEST) - SALARY PACKAGE TO \$65K

We have two new exciting roles located in Melbourne's Western Suburbs. Due to this large agency expanding even further we have two very different roles on offer. We have an exciting role for a groups consultant, where you will be responsible for organising and even escorting your very own groups overseas, and we also have an exciting retail leisure role where you will be the boss of your own desk.

WHERE TO NEXT?

WHOLESALE CONSULTANTS

PERTH AND MELBOURNE - SALARY PACKAGE TO \$70K OTE

Are you sick of face to face consulting and want to see what the different aspects of the travel industry has to offer? If you are an experienced travel consultant and are looking to make the move over to wholesale, now is your chance!

This amazing company will provide you with on going training and support as well as giving you access to famils, discounts financial planning and more!

THE BEST TEAM IN ADELAIDE CORPORATE CONSULTANTS

ADELAIDE - SALARY PACKAGE TO \$55K

Want to work in a fun team environment with no weekend work? We have an exciting opportunity that will provide ongoing training and support and will allow you to grow as a consultant. Well here is your chance! This exciting corporate role won't last long, so if you have a minimum of 12 months international corporate travel experience we want to hear from you. APPLY today and change your life!

NO MORE TIME WASTERS 2 X RETAIL CONSULTANTS

MELBOURNE (CBD) SALARY PACKAGE TO \$55K DOE

Are you sick of those time wasters, and price beat bookings? We have two new fantastic roles on offer in this up market leisure agency located in the CBD. With their repeat clientele and interesting itineraries no two days will ever be the same.

If you have a minimum of 3 years experience and have a passion for travel and cruising then this may be the role for you! Stop letting your talent go to waste!

STAND UP AND BE VALUED! LEISURE TRAVEL SPECIALISTS X 18

QUEENSLAND - SALARY PACKAGE TO \$55K ote

Love organising those detailed leisure itineraries for passionate clients but need a change of scenery? We have a number of fantastic roles for experienced retail agents in variety of locations from beautiful Brisbane to the Tropic North and areas in between. Take this opportunity to make the move to a company that appreciates you, work closer to home or make that sea change you have always dreamed about. Top \$\$ and benefits are on offer.

ROUND THE WORLD EVERYDAY INTERNATIONAL WHOLESALE CONSULTANTS BRISBANE - UP TO \$55K OTE

Are you an experienced international consultant who is stuck in a rut? Want to work for a dynamic organisation where career progression isn't just a dream? Tired of being in the shop front? This is a unique opportunity to join a global wholesale company who is experiencing immense growth. Working in their vibrant team environment, you will earn a top Salary and enjoy training and conferences, unique benefits and career progression opportunities.



**STA TRAVEL IS GROWING AND WE NEED THE
RIGHT PEOPLE!**

**DO YOU KNOW SOMEONE WHO HAS WHAT
IT TAKES TO WORK FOR STA TRAVEL?**

**TO WIN A \$250 TRAVELEX VOUCHER, EMAIL
HR@STATRAVEL.COM.AU WITH YOUR NAME
AND CONTACT NUMBER & THEIR NAME AND WHY
YOU HAVE REFERRED THIS PERSON.**

**THE PERSON YOU HAVE REFERRED SHOULD
APPLY AT
WWW.STATRAVEL.COM.AU/WORKFORUS**

