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First with the news

Friday 27th April 2012

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JTG warns of writedown

JETSET Travelworld Group this morning revealed that it is "reviewing all aspects of its business" due to a softening of consumer demand in recent months (**TD** breaking news).

The company particularly cited the Travel Management segment which continues to incur losses above expectations "due to the cost of servicing the Australian Government travel management business," and said it may have to write down the value of some intangible assets - particularly those relating to its corporate

business amounting to \$11.8m.

But it's not just the QBT business which is suffering, with a statement from the company also revealing that group total transaction volume for Mar and Apr was below expectations.

Although the number of transactions is up, total outbound air volume is lower than the same period last year "due to reduced average selling prices for international air product," it said.

The company said it was "premature to provide earnings guidance for the full year at this time," because May and Jun traditionally represent the busiest trading period for the group across all trading segments.

Last day for NTIA votes

DON'T forget to cast your vote in this year's National Travel Industry Awards, with the hotly contested poll closing effective 5pm AEST today.

There's been a huge response to this year's NTIA which culminates in the industry night of nights on 21 Jul at the Sydney Westin.

Agents click to vote for suppliers

Suppliers click to vote for agents

So much in TD today!

Travel Daily today has seven pages of news and photos, the full list of **National Travel Industry Awards Nominees** plus full pages from: (**click**)

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- AA Appointments giveaway
- Club Med
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Tourism Fiji (Fiji Visitors Bureau) has been nominated for the AFTA award under "Category 20: Best Tourist Office - International"

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Jumeirah Euro debut

JUMEIRAH Group has this week opened its first property in Europe (**TD 05 Apr**) - the 120-room & suite Jumeirah Port Soller Hotel & Spa in Mallorca, Spain.

Lindeman \$12m sale

LINDEMAN Island's market value fell by about \$8m after being sold to White Horse for \$12m, says Tourism Whitsundays' Peter O'Reilly. The property was previously managed by Club Med.



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TA ramps up cruise focus

TOURISM Australia is heavily promoting the local cruise industry, with the launch of a new online training resource at the cruise3sixty travel agent conference in Florida today.

The new Aussie Specialist Cruise Module aims to educate consultants in North America about the benefits of cruising around Australia, covering details of many ports and the extensive pre and post touring options available to passengers.

"Cruising is the fastest growing sector of the Australian tourism market," said TA md Andrew McEvoy, with the sector showing 24% average yearly growth over the last five years, "fast outpacing many of our international competitor destinations."

"As an island we're lucky to

have access points for cruise ships right around our country, welcoming visitors into the most beautiful harbours and docks in the world," he said.

McEvoy said state and territory tourism organisations had been involved "to ensure that cruise passengers are motivated and interested in leaving the ships and discovering Australia's beautiful surrounding regions".

JAL commision on fuel

JAPAN Airlines has announced it will begin paying agent commission on fuel levies on tickets issued in & departing from Australia, effective immediately.

"Due to this change, the fuel surcharge amount will be included in the gross fare amount shown on the ticket," the carrier said.

JAL says there will be no change to the amount required which will continue to be updated every second month.

The tax collection method used for the YQ tax previously will remain in place for itineraries not departing Australia.

VH-OQA return flight

QANTAS' repaired A380 Nancy-Bird Walton (VH-OQA) will resume commercial services tomorrow, with the double-decker aircraft set to operate flight QF127 on the Sydney-Hong Kong route first up.

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at Afta NTIA Awards

 Uniworld - Best Cruise Operator & Anastasia Agius – Best Sales Executive

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Get them to the Greek

EXCITE Holidays has released its pricing for Greek Island ferry tickets for 2012 and is reminding agents as an authorised ticket seller, ferry tickets are issued in Australia and delivered to agents prior to their clients leaving on their Greek holidays.

CEO George Papaioannou said the group has "been receiving a huge number of enquiries for the Cyclades including the popular Naxos, Mykonos and Santorini".

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Three new cruise safety policies

THE Cruise Lines International Association in the US and the European Cruise Council have adopted three new safety policies for cruise lines, implemented with immediate effect.

The new policies go beyond even the strictest of regulatory requirements, the groups say.

They include enhanced passage planning which require all bridge team members to be aware of routes, drafted by a designated officer and approved by the master; making bridge access off-limits to anyone other than those with operational duties "when

increased vigilance is required"; as well as extra lifejackets to be carried onboard to a figure that is "far in excess of the number of persons actually onboard."

"By bringing forward voluntary initiatives such as these, we significantly and immediately improve safety standards," said European Cruise Council chairman Manfredi Lefebvre.

The action is a direct response to the *Costa Concordia* accident of the Italian coast in Jan.

Sabre ups Cruise Tools

SABRE Travel Network in the US has announced cruise inventory for both Regent Seven Seas Cruises and Oceania Cruises will be made available to Sabre-connected agents from 01 Jun.

Regent and Oceania will boost Sabre's cruise lines offered to 14.

Marriotts for Macau

MARRIOTT International is to add over 1,300 rooms in Macau in 2015 when it opens two new properties - the Galaxy Macau: The Ritz-Carlton and JW Marriott Hotel Macau.

G Adv staying social

G ADVENTURES believes social media will remain as its prime communication platform to push brand awareness, steering clear of TV commercials, chief Bruce Poon Tip has revealed to **TD**.

"We're very big on the social side and creating connections with our customers," he said.

The G Adventures founder said the company has double, if not triple, the amount of Facebook followers of its adventure touring competitors, as well as double the amount of Twitter followers.

"The dialogue allows us to have a meaningful and intimate connection with our customers.

"We view our company as more of a movement rather than suitable for TV - I don't see how TV commercials fit into our model - but I'd never say never," he said.

Insight flower power

INSIGHT Vacations says its four Floriade & Chelsea Flower Show tours this year have sold out and that it now only has limited space available on its Floriade 2012, Hampton Court Flower Show & Summertime in the Alps itinerary.

The 17-day trip leaves London on 05 Jul, priced from \$5,769ppts.

EK NZ short life deals

EMIRATES is offering fares to Auckland priced from \$225 one-way ex Sydney as part of a short life promotion ending 02 May.

Economy fares to Christchurch start at \$214, while Business Class fares are \$790 one-way from Brisbane, Sydney and Melbourne.

Fares are valid for travel 26 Apr to 28 Jun, 16 Jul-21 Sep, 16 Oct-30 Nov - www.emirates.com/au.

New Cali on Getaway

CHANNEL Nine's travel program *Getaway* at 5:30pm tomorrow features stories on New Caledonia by yacht, Jakarta, Sydney Harbour, a farmstay in SA and boutique accommodation in Tasmania.



Window Seat

DO YOU ever worry whether the seat you have been allocated for your flight is going to give you a peaceful flight or not?

Apparently, many travellers do, according to a new poll from flight comparison website Skyscanner, who have surveyed over 1000 pax to find out which part of the plane they prefer to sit in (excluding the exit rows).

Nearly half of respondents said they preferred the front six rows of the aircraft, with 60% preferring a window and 39% desiring an aisle seat, while 1% actually chose the middle seat.

SAN Francisco's iconic Golden Gate Bridge has crumbled.. the gingerbread version that is.

On May 26-27 2012 the US landmark will celebrate its 75th anniversary with a specially themed free Golden Gate Festival themed 'Bridging Us All'.

For more info on the event see goldengatebridge75.org/celebrate.

In celebration of the historic event and festival, San Francisco Travel sent **TD** a scaled down gingerbread replica of the Golden Gate,

which we can attest was yummy!



Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

SHARE THE LOVE VOTE FOR SCOTT!

Scott Wallace has been nominated for the **NTIA Awards** in the category of **Best Sales Executive - Industry Supplier**.

In recognition of his outstanding customer service we encourage you to vote for him.

Click here to **VOTE FOR SCOTT**



HAWAII TOURISM

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14 May - Gold Coast
16 May - Sydney

15 May - Brisbane
17 May - Parramatta/Melbourne

Register to attend at alohadownunder.com.au, numbers limited.

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A380 crack compo

AIRBUS will cover repair costs of near \$105m for carriers with wing cracks in their A380s, but will not offer compensation for time out of service, the *SMH* reports today.

Sustained tourism funding required

PROJECTIONS of tourism growth should not form the basis of a reason to cut marketing funding for tourism in upcoming budgets, according to the Tourism & Transport Forum (TTF).

Business and corporate travel is

expected to rise faster than leisure travel, at least domestically, according to the figures released yesterday by the Tourism Forecasting Committee (TFC).

Encouragingly, international arrivals are predicted to rise by 1%, while domestic nights are also expected to grow - first by 1.5% this financial year before stabilising at 0.7% in 2012-13.

TTF chief executive John Lee reiterated calls for international marketing activity to be maintained.

"Arrivals from Asia are expected to rise by 4% in 2011-12 and then by 5.6% next financial year, reaching 2.6m visitors in 2012-13".

Total tourism consumption is forecast to jump by 2.3% to \$100b this year, and \$102b next year.

2012 focus on London

RESEARCH by social networking travel website Gogobot has found 72% of tourists preparing to visit the UK are focusing their attention on London due to events such as the Olympics and the Queen's Diamond Jubilee.

Gogobot chief executive Travis Katz has warned that other parts of the UK may miss out on tourism revenue unless they start promoting themselves better.

Hyatt Dreamin' promo

THE Hyatt Hotels & Resorts California Dreamin' promotion to win a nine-night trip to the Golden State when booking select Hyatt hotels (**TD 12 Mar**) closes on 04 May - for full details on the campaign visit bit.ly/hyattcalif.

Sand and Sun Island in Dubai



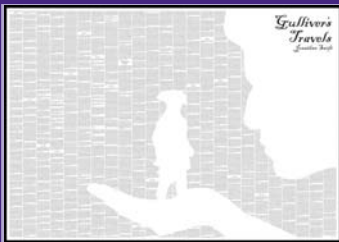
ABOVE: Concorde Agency Network and Sun Island Tours recently hosted this group of top-performing agents, who flew with Emirates on a fantastic Dubai famil.

The group took on the "must-do" desert safari among many of the sights in the flourishing city.

Pictured here on a beautiful day in Dubai with the Burj-Al-Arab hotel as a backdrop are, from left:

Peter Georgakopoulos, Mega Travel; Rick Cockburn, Sun Island Tours; Maria Anissa, Tadors Travel; Kirsten Wallis, Journeys Worldwide; Nick Pearson, Concorde Agency Network; Tanya Kirby, Travel Practice; Kym Ryan, Our Vacation Centre; Annette Ready, Destination Solutions and Karen Brooks from, The Travel Directors.

WIN A WHOLE BOOK IN A POSTER



This week *Travel Daily* has teamed up with **Spineless Classics** and is giving 5 lucky readers the chance to win a poster with the complete text of 'Gulliver's Travels', valued at \$99.95 each.

Imagine a whole book on a single sheet. A bold art print on which, up close, you can read the full and complete text of your favourite classic work, right from "It was the best of times..." to "...a far, far greater thing".

For more information visit www.spinelessclassics.com.au.

To win, simply be the first person to send in the correct answer to the question below to: gulliverstravels@traveldaily.com.au

What size is the text on the posters?

Congratulations to yesterday's lucky winner, **Alicia Clark** from **Travelworld Coffs Harbour**.



ADU rego reminder

AGENTS have until close of business today to register for the Aloha Down Under 2012 trade showcase being held on the Gold Coast, Brisbane, Sydney and Melbourne from 14 to 17 May.

Over 30 partners are attending this year's event - register at www.alohadownunder.com.au.

Botswana air access

AIR Botswana will introduce a new daily service between Cape Town and Maun from 01 Jun.

Bench International sales director Martin Edwards says the new route will provide travellers more flexibility when planning travel between the two popular African tourist destinations.

SAA launch a new Johannesburg -Maun service on 15 Jun.

TIC: SYD cap review

TOURISM Industry Council of NSW general manager Andrew Jefferies has called for changes to the Sydney Demand Management Act 1997 to allow more intrastate flight movements as part of any increase in the overall hourly cap.

Jefferies says current restrictions prevent intrastate travellers being able to access Sydney due to a "lack of unallocated, protected slots for regional flights in peak periods when the cap is reached."

Albatross ANZAC tour

TRAVELLERS can retrace the steps of our 'Diggers' through the Allied battlefields of the Western Front on Albatross Tour's eight-day trip, which includes a stop in Villers-Bretonneux, priced from \$2,289ppts ex Paris in Aug & Sep.

AVALON WATERWAYS DINING OPTIONS



With 5 Suite Ships in 2013, here's 5 Suite Facts to kick-start your 2013 Avalon sales.

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MAS kid-free deck

MALAYSIA Airlines has extended its child-free policy - originally only in First-class - to now apply to the entire upper-deck of its A380 long-haul services, from Jul.

World rail's got a ticket to RIDE



A HUGE representation of key rail industry decision-makers came together in Paris recently for RIDE 2012 - the premier world event for International Rail Distribution, attended by all the major operators worldwide.

Many from Australia's industry were there, including Australasian manager of Rail Europe, Richard Leonard, who joined Rail Plus ceo David Stafford and Rail Europe ceo Pierre-Stéphane Austi.

The event offered a forum for discussion on topics including the

extension of the Deutsche Bahn German Rail Pass (**TD** 21 Mar), the new NTV Italo high-speed rail service, and Trenitalia's new classes of travel on the "FrecciaRossa" high-speed trains.

European rail will soon become even easier to book with the firm saying direct connections to the complete inventories and fare ranges of Deutsche Bahn and Trenitalia were imminent.

The success of the evening had the party eagerly anticipating the next edition of RIDE, in 2014.

The entire party gathered to be **pictured** above, at the event.

DXB traffic increase

DUBAI International Airport has continued its double-digit growth for the third month straight as latest figures reflect a 15.4% increase in passenger traffic for the month of Mar, with the facility handling nearly 5m travellers.

MEANWHILE, a new smart e-gate has been launched at DXB.

The new gate enables high-level accuracy to be maintained while overall immigration procedures are performed in 12-14 seconds per pax, ensuring the airport remains on track to its goal of handling 200,000 travellers per day by 2015.

APT's Top 50 checklist

APT has released an 'Essential Checklist' of 50-reasons for selling its Europe river cruises.

Incorporated under a number of headings, the checklist serves as a guide for agents to ensure all of the available features of the company's products are outlined.

Hawaii arrival up 13%

HAWAII Tourism Authority has reported a 12.9% year-on-year growth in total visitor arrivals for the month of Mar, to 715,000.

Arrivals growth for the first three months of 2012 was up by nearly 8% compared to the corresponding period last year.

Perisher snowfalls

NSW ski destination Perisher recorded 10-15cm of snow falls on ANZAC Day, with the resort suggesting the wintry blasts have made it feel more like Jun.

Ethihad appointment

ETIHAD Airways has named Michael Venus as the airline's new vp of Corporate Affairs.

Venus' previous experience included a long stint at National Nine News in Melbourne.

Kenya outraged by govt advisories

KENYAN tourism officials have called on foreign governments to act in a "responsible manner" in regards to the issuing of travel advisories for their nationals.

In a statement yesterday, the Kenya Tourism Federation said alerts such as those issued by Australian's Department of Foreign Affairs and Trade, were creating angst among travellers.

Earlier this week, DFAT issued a travel advisory suggesting "credible information" had been received in relation to a possible attack on hotels in the Kenyan capital and prominent govt buildings & airports by terrorists.

Currently DFAT's overall advisory for Kenya is 'exercise a high degree of caution', while visitors are urged to 'Reconsider your need to travel' to the Nairobi suburbs of Kibera, Mathare, Kasirani, and Eastleigh.

Bordering regions with Somalia, South Sudan and Ethiopia are on DFAT's 'Do not travel' list.

The KTF said the alerts tended to be sent around a particular period, such as Christmas, New Year or Easter, but "fortunately all...turned out to be false alarms."

"We appreciate the role played by the source market governments in issuing alerts to their nationals intending to travel to various destinations but we also wish to point out that is equally important to exercise this duty in a responsible manner,"

the organisation said.

The KTF said sending frequent alerts giving 'possible scenarios' is "not acting responsibly in our view as this could lead to a situation of creating fear and despondency" - a reaction intended by terrorists, to disrupt the lives and livelihoods of the people of Kenya and other countries.

The tourism body said it didn't wish to downplay threats to national security, which are at an all-time high in Kenya due to terrorist activities in Somalia, but said the tourism industry in Kenya is maintaining high security levels to ensure visitor safety.

The head of Perth-based African specialist Wildlife Safaris Trevor Fernandes told **TD** on Tue that a lot of effort went into security measures 'behind-the-scenes', with security tighter at Nairobi hotels than in previously targeted cities, such as New York & London.

He added tourists are generally safest when booking with a reputable hotel and/or tour operator, and with a firm that has pre-arranged travel plans.

GSR ANZAC tribute

GREAT Southern Railways' The Ghan departed on Tue on its annual ANZAC tribute pilgrimage from Darwin to Adelaide, with the journey retracing steps the service took from when it transported Aussie troops during World War II.

STATE SALES MANAGER WA

Avis is a global leader in the tourism industry, offering a diverse range of challenging and rewarding career opportunities. Competitive remuneration, incentives, a fully maintained company vehicle and excellent staff discounts are just some of the ways we look after our valued sales team. Enjoy a supportive and fun team environment, with a focus on exceptional customer service that has seen us become Australia's most popular Car Rental Company.

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To be successful in this role you must have excellent communication skills, as well as computer literacy skills including Word, Excel and PowerPoint. Demonstrated previous sales experience with a proven track record of achievement in service industry sales is essential. Previous successful people management experience, though not essential, would be highly regarded.

To find out more about these exciting opportunities please submit your resume to john.purnell@avis.com.au



Bunnik China savings

BUNNIK Tours has released a special offer on its Chinese tours, enabling clients to save up to \$500pp on Jun-Nov departures. More info at bunniktours.com.au.

Save a Mainlander

TOURISM Tasmania will launch a new marketing campaign to attract interstate visitors to the Apple Isle, leveraging off exposure of the highly popular Channel 10 *Masterchef* program.

The 'Save a Mainlander' promo is calling on Tasmanian tourism operators to get involved to 'save' their interstate friends and family by encouraging them to book a trip to Tasmania.

Primarily pushed via social media (along with TV and press) the campaign will target five types of mainlanders: The Culture Vulture, The Burnt-out Corporate, The Tragic Hipster, The Pretentious Foodie & The Try-hard Extremist.

A dedicated website will also be created to drive the campaign which will launch during a week-long visit to Tasmania by the *MasterChef* contestants.

Auckland China surge

VISITORS from China exceeded those from the US for the first time ever at Auckland Airport in Mar, according to the latest traffic stats released by the airport.

The result, helped by daily China Southern services which began last Nov, takes China to the third largest inbound tourist market behind Australia & the UK for the NZ gateway.

The facility saw a 5.5% year-on-year increase in total pax volumes.

4th Warwick in Fiji

WARWICK International Hotels has announced the acquisition of the 109-room Tokatoka Resort Hotel in Fiji, the group's fourth property on the Pacific island.

WIH says it plans to completely renovate all rooms and public areas over the next 18 months.

Other hotels in the group's Fiji portfolio include the Warwick Fiji Resort & Spa, The Naviti Resort and Tambua Sands Beach Resort.

CHC confidence low

NEW figures from Roy Morgan Research has shown a 5% drop in the number of New Zealanders keen on holidaying in the Christchurch/Canterbury region sometime in the next two years.

In the 12 months to Jan 2012, the figure dropped from 26% to 21%, with the Northland/Bay of Islands region now the preferred domestic holiday destination.

Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty Ltd.

'The Splash Factor'



Tramada is in the business of partnering with 'best of breed' providers of travel related technology.

Whether it is mobile communications, carbon tracking or GDS, we recognise that the expertise required to deliver a great offering in these areas is specialised and it doesn't make sense for Tramada to reinvent the wheel. Tramada does the hard yards behind the scenes in developing these strategic relationships and actually goes to market with a more robust solution.

Recently we have experienced what we call the 'splash factor' in relation to tramada®next gen. This means that many other travel related applications are looking to extend their offering by leveraging tramada®next gen with an integration. This is achieved using the 'plug and play' architecture of the system which has already proven scalable, robust and flexible. This works for our partners but most importantly it works for our clients.

We have a number of such integrations being released in the coming months but one of the most exciting ones will be released at the end of May. This is integration with SERKO® Online, the award winning corporate online booking engine. This is in addition to tramada®web-res, which remains core to our offering, means we are now providing choice to our clients and to their clients.

The growing complexity in the travel industry accelerated the need to accommodate seamless integrations to multiple industry providers and we are providing this to all our next gen clients.

Jo O'Brien
Chief Executive Officer
Tramada Systems Pty Ltd



CT Partners horsing around

ABOVE: This group of CT Partner agents have just returned from an educational to London & Geneva, courtesy of Etihad Airways and the Dorchester Collection.

As winners of an EY incentive,

participants visited the upmarket group's properties in London - Coworth Park, The Dorchester & 45 Park Lane - as well as Geneva - Le Richmond.

Pictured at the Equestrian Centre at Coworth Park, Ascot from left are: Rosa Parretta, MP Travel; Anna Bayley, Travel Managers; Nadine McDougall, Bay Travel Group; Julia Enders, Egencia; Parris Fotias, Dorchester Collection and Cheryl Cook, Etihad Airways.

Evergreen rewards

EVERGREEN Tours is offering agents participating in its Europe River Cruise webinar on 01 May not only 500 Passport to Rewards point but the chance to win a free luxury stateroom on its new River Cruise ship for the 2013 season, the *Amadeus Silver*.

Two sessions will be held next Tue at 8am AEST and 8am AWST.

To register to participate email webinars@evergreentours.com.

Coral agent incentive

CORAL Princess Cruises has launched a new incentive offering agents the chance to win their choice of any Coral Princess cruise, valued up to \$24,980.

Every booking made between 18 Apr and 30 Sep receives an entry into the draw, with bookings on Kimberley and Cape York/ Arnhem Land cruises departing between Jun and Oct this year, or Melanesian cruises on the 11 Nov departure all receiving two bonus entries into the major prize draw.

To enter, agents need to send their details along with their booking number and pax names to elise@coralprincess.com.au or jackie@coralprincess.com.au.

The winner will be drawn in Oct.

Experienced Corporate Domestic Travel Consultants

Spencer Travel is looking for 2 EXPERIENCED Corporate Domestic Travel Consultants.

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Don't delay - join a great team and a great company.

Email your resume to louise@spencertravel.com.au



WIN A TRIP TO NEW CALEDONIA



Throughout April, **Travel Daily** is giving one lucky reader the chance to win an amazing holiday for two people to New Caledonia, courtesy of **New Caledonia Tourism, Aircalin** and **GLP Hotels**.

The prize includes Aircalin Return Airfares from SYD/BNE to Noumea, return airport transfers, three nights accommodation in a superior room at Le Novuata Hotel Noumea, one night accommodation in an overwater bungalow at L'Escapade Island Resort including return boat transfers and a day trip to Amedee Lighthouse.

Every day **Travel Daily** will ask a different New Caledonia-related question – just read the issue and email us your answer. There will be 18 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic holiday to New Caledonia.

Q.17: What colour top is the lady wearing on page 2 of the "New Caledonia Quickstart Guide"?

Email your answers to: newcalcomp@traveldaily.com.au

Hint! Visit www.aircalin.com

Click here for terms & conditions



Sun Island/JTN promo

YESTERDAY'S photo of the latest iPhone winner was part of a Sun Island Tours incentive run exclusively for Jetset Travelworld Network, with the photo featuring Sun Island's South Australia sales rep Janis Robertson. Sincere apologies for our error.

New JAL 787 routes

JAPAN Airlines will deploy its new B787 *Dreamliner* aircraft on routes to Delhi (on four of its five weekly flights) from 01 May, and to Moscow on three weekly services and on all services between Tokyo Haneda and Beijing, effective 07 May.

Fascinosa delivery

COSTA Cruises new flagship, the 3,800-pax *Costa Fascinosa*, will be delivered in Venice, Italy on 05 May 2012, a day prior to its first introductory non-public voyage.

Travel Daily
First with the news

Friday 27th Apr 2012

Princess sent off in style



ABOVE: These Qld agents were among a group who enjoyed lunch aboard *Sea Princess* prior to the ship making one final stop in Sydney ahead of its redeployment to the northern hemisphere for the US summer season.

Throughout the Aussie season, 2,500 agents saw for themselves the vessel which experienced a "hugely successful" summer.

Pictured above from left are Stephanie Kelly, Flight Centre Carindale; Karen Wolf-Thom, Travel Counsellors; Heidi Smithers, Travel Counsellors; Debbie Oram, Travel Counsellors; Nathan Butterworth, Flight Centre Carindale, with Helen Mezen, Business Partnership Manager for Qld standing in the centre.

G's Earth Month push

G ADVENTURES is reminding the industry that entries in its ACT locally Earth Month competition, run in conjunction with its not-for-profit arm Planetera on Mon.

To enter, simply take a photo of yourself doing something 'green' and upload it along with a 140-character description, as top prize is a trip for the winner & three friends to Costa Rica or Thailand.

To enter, visit bit.ly/winwithg.

VX mulls public listing

VIRGIN America is considering an Initial Public Offering in the US within the next 24 months, a senior executive for the low-cost carrier has revealed.

AFTA National Travel Industry Awards

Saturday 21st July 2012

Grand Ballroom
The Westin Sydney

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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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AFTA National Travel Industry Awards

2012 Nominees



Category 1: Best Travel Agency Group (100 outlets or more)

- Concorde Agency Network
- Escape Travel
- Flight Centre Limited
- Harvey World Travel
- Jetset Travelworld Network
- Select Travel Group
- Travellers Choice
- Travelscene American Express

Category 2: Best Travel Agency Retail – Single Location

- Alpha Travel Pty Ltd
- Bayview Travel
- Bicton Travel
- Concierge Traveller
- Cruiseabout Mosman
- Flying Colours Travel
- Globenet Travel
- Harvey World Travel Caloundra
- Harvey World Travel Elizabeth
- Harvey World Travel Eltham
- Harvey World Travel Garden City
- Harvey World Travel Lane Cove
- Harvey World Travel Surrey Hills
- Harvey World Travel Winston Hills
- Holidays of Australia
- Jetset Travel Liverpool
- Jetset Travel Spring Hill
- Kyrenia Travel
- Modica Travel Services
- Mobile Travel Agents (MTA)
- Seniors Holiday Travel (All Your Travel Pty Ltd)
- The Adventure Traveller
- The Cruise Centre Kotara (Cruise Travel Centre)
- Travel 2000
- Travel by Wyndham
- Travel Concepts (The Cruise Centre)
- Travelscene at Laze Away
- TravelView
- Travelworld Carindale
- Travelworld Kununurra
- Vina World Travel
- Wow! Travel

Category 3: Best Travel Agency Retail – Multi Location

- Andrew Jones Travel
- Australian Holiday Centre
- Concierge Traveller
- Create Travel
- Diploma World Travel
- Fairflights Pty Ltd
- Harvey World Travel Burderim/Maroochydoore/Kawana
- Harvey World Travel Mackay/Mt Pleasant
- Harvey World Travel Maitland/Rutherford
- Harvey World Travel Warwick/Stanthorpe
- Hunter Travel Group
- Mary Rossi Travel
- Maverick Travel
- Phil Hoffmann Travel
- RACQ Travel
- Travel Associates
- TravelManagers Australia Pty Ltd

- Travel Masters
- Travel Shmoo Pty Ltd

Category 4: Best Travel Agency Corporate – Single Location

- Airport Travel
- Anywhere Travel
- ASI Corporate Travel
- Concierge Business Travel
- DBT Corporate
- Egencia
- Ellendale Travel
- Goldman Travel Corporation
- Maxims Travel
- Pulse Travel
- Spencer Travel
- The Departure Lounge
- Your Holidays Pty Ltd

Category 5: Best Travel Agency Corporate – Multi Location

- Corporate Traveller
- Gilpin Travel
- Globetrotter Corporate Travel
- Platinum Travel Corporation
- Show Group Enterprise
- The Travel Authority
- World Travel Professionals

Category 6: Best National Travel Management Company

- American Express Business Travel
- Corporate Travel Management
- FCm Travel Solutions
- HRG Australia
- QBT
- Voyager

Category 7: Best Business Events Travel Agency

- Australian Business & Conference Travel
- Axis Events Group
- Cievents
- ETM
- Impact Events
- Showgroup Enterprise
- The Events Authority
- World Travel Professionals Conference Team

Category 8: Best Travel Consultant – Retail

- Alicia Wilson, Phil Hoffmann Travel - Stirling, SA
- Amy Jackson, Low & James Travel Associates, NSW
- Anne Hannigan, Harvey World Travel Stanthorpe, QLD
- Anthony Russell, Harvey World Travel Buderim, QLD
- Brittany Mortimer, Jervis Bay Travel, NSW
- Claudia Silk, Travel Counsellors, VIC
- Danielle Ong, Vina World Travel, NSW
- Darren Baker, Harvey World Travel Portland, VIC
- Debbie Ashes, Harvey World Travel Lane Cove, NSW
- Deborah Ortado, Travel Phase, NSW
- Hilary Weir, Harvey World Travel Garden City, QLD

- James Jang, Harvey World Travel South Yarra, VIC
- Kelly Spinks, Jetset Travel Albany, WA
- Khaled El-Moustafa, iissa Travel, VIC
- Laura Powell, Phil Hoffmann Travel - Semaphore, SA
- Lauren Grdusiak, Flight Centre Nepean, NSW
- Lauren Mansell, Australian Holiday Centre, VIC
- Louise Dann, Cruise Travel Centre Kotara, NSW
- Lucinda Metcalfe, Maria Slater Travel, ACT
- Melanie Wilson, Flight Centre Beecroft, NSW
- Michael Condon, Breakaway Travelclub, NSW
- Myra Doyle, Australian Holiday Centre Melbourne, VIC
- Paul Rickard, Harvey World Travel Caloundra, QLD
- Sandra Cosic, King William Travel, SA
- Sophie Brooks, Harvey World Travel Lane Cove, NSW
- Sophie Fitzgerald, Flight Centre Mt Hawthorn, WA
- Tania Verscharen, Armadale Travel, VIC
- Tiiu Marmont, Flight Centre Rouse Hill, NSW
- Trish White, Whitestar Travel, NSW
- Uschi Howard, The Travel Authority Northern Beaches, NSW

Category 9: Best Travel Consultant – Corporate

- Amy Spink, Corporate Travel Management, NSW
- Anna Chen Chow, Corporate Travel Management, NSW
- Anthony Browning, Executive Edge, VIC
- Ben Cochrane, World Travel Professionals, QLD
- Daryl Dickson, Globetrotter Corporate Travel, WA
- Karen Birch, World Travel Professionals, QLD
- Kathleen Nicholson, TTFN, WA
- Katrina Cook, Corporate Travel Management, QLD
- Laura Weatherstone, Corporate Traveller Canberra, ACT
- Morten Friis, Corporate Traveller, NSW
- Rebecca Normand, Show Group Enterprise, VIC
- Ric Pattaro, TravelManagers, NSW
- Richard French, Platinum Travel Corporation, VIC
- Robert Elias, Gilpin Travel Management, NSW
- Sharn Parker, The Travel Authority, NSW
- Simone King, Goldman Travel Corporation, NSW
- Trevor Stevens, Phil Hoffmann Travel - Glenelg, SA

Category 10: Rookie of the Year – Agent

- Angela Melotti, Flight Centre Macquarie, NSW
- Ben Wilson, Flight Centre Martin Place, NSW

- Jacky Sands, City Centre Travel, SA
- Karla Pruiti, Harvey World Travel Booragoon, WA
- Lyana Nguyen, Concierge Business Travel, NSW
- Masina Unasa, Breakaway Travelclub, NSW
- Nellie Haines, TravelView, NSW
- Rebecca Scaffidi, World Travel Professionals, WA
- Renee Cipollone, Show Group Enterprise, NSW
- Tim van Reede, Fair Flights, NSW
- Tina Grey, Flight Centre Currumbundi, QLD

Category 11: Best Domestic Airline

- Qantas Airways Limited
- Virgin Australia

Category 12: Best International Airline – On-Line

- Air Austral
- Air New Zealand
- Cathay Pacific
- Emirates
- Etihad Airways
- Garuda Indonesia
- Korean Air
- Malaysia Airlines
- Qantas Airways Limited
- Qatar Airways
- Singapore Airlines
- South African Airways
- Thai Airways
- Virgin Australia

Category 13: Best International Airline – Off-Line

- Air France
- Finnair
- Lufthansa German Airlines
- Olympic Air
- Swiss International Airlines
- Turkish Airlines
- US Airways

Category 14: Best Cruise Operator – Australian Based Operation

- Captain Cook Cruises
- Classic International Cruises
- Mike Ball Dive Expeditions
- North Star Cruises
- Orion Expeditions
- P&O Cruises Australia
- Princess Cruises
- Royal Caribbean Cruise Line

AFTA National Travel Industry Awards

2012 Nominees



Category 15: Best Cruise Operator – International Based Operation

- APT
- Captain Cook Cruises Fiji
- Carnival Cruises
- Celebrity Cruises
- Holland America Line
- Hurtigruten
- Oceania Cruises
- P&O Cruises World Cruising
- Regent Seven Seas Cruises
- Royal Caribbean Cruise Line
- Seabourn
- Silversea Cruises
- Uniworld Boutique River Cruises

Category 16: Best Tour Operator – Domestic

- AAT Kings
- APT
- East Kimberley Tours
- Fraser Island Adventure Tours
- Inspiring Journeys
- Sealink Travel Group
- Topdeck

Category 17: Best Tour Operator – International

- APT
- Contiki Holidays
- Globus & Cosmos
- G Adventures
- Insight Vacations
- Intrepid Travel
- Swagman Tours
- Tauck World Discovery
- Topdeck
- Trafalgar
- Travel Indochina
- Venture Holidays
- Wendy Wu Tours

Category 18: Best Car/Campervan Rental Operator

- Avis
- Europcar
- Hertz Australia
- thl Britz Maui

Category 19: Best Tourist Office – National

- Destination NSW
- Norfolk Island Tourism
- Tourism NT
- Tourism Queensland
- Tourism Tropical North Queensland
- Tourism Victoria
- Tourism WA

Category 20: Best Tourist Office – International

- Abu Dhabi Tourism and Culture Authority
- Austrian National Tourist Office
- Canadian Tourism Commission
- Fiji Visitors Bureau T/A Tourism Fiji
- France Tourism Development Agency
- Hong Kong Tourism Board
- Las Vegas Convention & Visitors Authority
- Singapore Tourism Board
- South African Tourism

- Sultanate of Oman Tourism
- Tourism Malaysia
- Tourism New Zealand

Category 21: Best Wholesaler – Australian Product

- Broome & The Kimberley Holidays
- Creative Holidays
- Excite Holidays
- Infinity Holidays
- Qantas Holidays & Viva! Holidays
- Sunlover Holidays
- The Kimberley Collection

Category 22: Best Wholesaler – International product

- Above and Beyond Holidays
- Adventure World
- Bench International
- CIT Holidays
- Creative Holidays
- DriveAway Holidays
- Elegant Resorts & Villas
- Excite Holidays
- Expedia (TAAP)
- Fiesta Holidays
- French Travel Connection
- Garuda Orient Holidays
- Harvey's Choice Holidays
- Infinity Holidays
- Pinpoint Travel Group
- Qantas Holidays & Viva! Holidays
- Rail Plus
- Sun Island Tours
- Tempo Holidays
- Wildlife Safari (Australia) Pty. Ltd.
- World Drive Holidays

Category 23: Best Agency Support Service

- AA Appointments
- Air Tickets
- Amadeus
- Avis Travel Agent Scholarship of Excellence
- Breakaway Travelclub
- C&M Travel Recruitment
- Consolidated Travel
- Cover-More Travel Insurance
- Express Ticketing
- inPlace Recruitment
- QIC & the Qantas Industry Sales Site
- roomsXML
- Sabre Pacific
- TMS Asia Pacific
- Toll Visas Direct
- Tramada Systems
- Travel Industry Mentoring Experience (TIME)
- Travelport (Galileo)

Category 24: Best Sales Executive – Industry Supplier

- Anastasia Agius, Uniworld Boutique River Cruise Collection, VIC
- Angela Tanis, Thai Airways, NSW
- Anna Powell, Finnair, QLD
- Bradley Ellis, Travel Indochina, NSW
- Brooke McQuilty, Contiki Holidays, QLD
- Christine Knight, Singapore Airlines, QLD
- Chris Le Roux, Globus Cosmos Avalon, NSW
- Christopher Ellis, Air Tickets, NSW

- Diana Adaman, Topdeck, VIC
- Dylan Hearne, Creative Holidays, SA
- Fabricio Leiva, Air Tickets, VIC
- Gary Manuel, Virgin Australia, NSW
- Helen Courias, Club Med, NSW
- Jamie Bunn, Etihad Airways, ACT
- Josephine Corry, Virgin Atlantic, NSW
- Justin La Grange, Malaysia Airlines, WA
- Karina Hill, Express Ticketing, NSW
- Kirsty Blows, Railplus, VIC
- Kristine Chippendale, Qantas Airways, NSW
- Laura Cuthbert, Trafalgar, NSW/ACT
- Lisa Kirwan, Insight Vacations, NSW
- Mara Smith, Insight Vacations, VIC
- Martin Edwards, Bench International, NSW
- Matt Symonds, Rail Plus, NSW
- Matt Wood, Kirra Holidays, NSW
- Melinda Robilliard, Globus, VIC
- Michael Poes, Qantas Airways, VIC
- Nathan Baber, Driveaway Holidays, QLD
- Pauline Walker, Rail Plus, WA
- Peter Lombardi, Contiki Holidays, NSW
- Rebecca Merlino, Pinpoint Travel Group, NSW
- Sabina Ziolkowski, Discover the World Marketing, NSW
- Scott Wallace, Thl Britz Maui, VIC
- Sharon Joseph, Garuda Orient Holidays, WA
- Stephen Farrelly, Insight Vacations, NSW
- Steve Alysandratos, Consolidated Travel, VIC
- Steve Richards, Inspiring Journeys, NSW
- Sue Burgess, Air New Zealand, VIC
- Suzy McPhail, Trafalgar, VIC

Category 25: Rookie of the Year – Supplier

- Candisse Blaney, New Horizons Holidays, WA
- Aaron Christian, AAT Kings, NSW
- Erin Williams, U Tracks (A Division of World Expeditions), NSW
- Christopher Jones, Excite Holidays, NSW

Category 26: Best Hotel/Resort – Australian Property

- Cable Beach Club Resort and Spa
- Crown Metropol
- Crown Promenade
- Crowne Plaza Melbourne
- Daydream Island Resort and Spa
- Hayman
- Hilton Melbourne South Wharf
- Hilton Sydney
- Hyatt Hotel Canberra - A Park Hyatt Hotel
- InterContinental Melbourne The Rialto
- Pullman Reef Hotel Casino, Cairns
- Saffire Freycinet
- Shangri-La Hotel Sydney
- Sheraton Mirage Resort Port Douglas
- Sofitel Melbourne on Collins
- Sofitel Sydney
- Swissotel Sydney
- The Darling, Sydney
- The Henry Jones Art Hotel, Hobart
- Wolgan Valley Resort & Spa

Category 27: Best Hotel/Resort Group

- Accor
- Club Med
- Four Seasons Hotels
- Hilton Hotels
- Hyatt Hotels and Resorts
- IHG
- Leading Hotels of the World
- Mantra Group
- Marriott International
- Shangri-La Hotels and Resorts
- Spicers Group
- Starwood Hotels

Category 28: Best Registered Travel Industry Training Institution

- Australian Tourism College & Recruitment Centre
- Australian Pacific Travel & Tourism
- Canberra Institute of Technology (CIT)
- Carrick Institute
- Group Colleges Australia
- TAFE NSW - Sydney Institute, Ultimo College
- TAFE SA Adelaide Institute
- Tropical North Institute of TAFE
- Victoria University
- William Angliss Institute

Category 29: Best Travel Writer

- Angela Saurine
- Brian Crisp
- Daniel Scott
- Eric J Goldring
- Garry Burns
- Julie Miller
- Kris Madden
- Mark Irving
- Max Llewelyn
- Rob McFarland
- Roderick Eime
- Roger Condon
- Stephen Scourfield

Category 30: Best Travel Agent Technology Innovation

- Name Your Own Price (NYOP), Air Tickets
- Express Marketing Tools, Express Ticketing
- Just Cruises Website, Just Cruises
- Sabre Red, Sabre Pacific
- Tramada Next Gen, Tramada Systems Australia
- SUDS/Forum/Disaster Recovery Alerts, TravelManagers Australia
- Amadeus "Offers", Amadeus
- Travelport Universal Desktop, Travelport



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PERTH (NORTH) – FANTASTIC SALARY OF OFFER**

This boutique agency is looking for the next piece of the puzzle to complete their team, if you have a minimum of 5 years industry experience and are looking for the perfect role then look no further, with No weekends, no late night trade and a 4 day working week – these roles are only ever dreamt about! With a focus on high end leisure and customer service, you will kick yourself if you miss this role! Apply today! Min 5 yrs exp.

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LEISURE TRAVEL CONSULTANT**

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TICKETING CONSULTANTS
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This is your chance to use your fabulous fares knowledge and travel industry experience in a support role. Located in CBD this head office is looking for motivated travel consultants to join them in their air team as ticketing consultants. You will be responsible for handling all aspects of ticketing along with checking for accuracy and adherence to fare rules. A strong salary pkg plus bonuses is on offer along with great industry training and benefits. Min 1 yr travel industry exp req’d.

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