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Cruising continues to soar

THE Australasian cruise industry has once again showed a significant outperformance, with the International Cruise Council Australasia this morning confirming a whopping 34% boost in cruise passenger numbers last year (**TD** breaking news).

Total pax numbers amounted to more than 620,000, and the figures saw an average annual growth rate for cruising in excess of 23% over the last five years.

ICCA chairman Gavin Smith said the result meant that the industry

was well on track for its 2020 target of one million passengers.

"Every year we are seeing more cruise ships based in Australia and more ships visiting our shores, taking the profile of cruising to new heights and prompting an unprecedented number of Australians to take to the seas for their holidays," he said.

River cruising grew more slowly than the overall market, but still saw a 22% increase in numbers to almost 35,000 for the year.

Estimated total days spent at sea rose 36% to almost 6.5 million indicating slightly longer cruises are being taken.

And Smith said the figures showed that 2.7% of the Australian population took a cruise in 2011, putting Australia second in the world in terms of market penetration.

Last day for New Cali

TRAVEL Daily subscribers have until COB today to enter our New Caledonia comp (**pg 8**), run in partnership with Aircalin, GLP Hotels & New Caledonia Tourism.

Eight pages of news

Travel Daily today has eight pages of news & photos, plus full pages from: (**click**)

- AA Appointments
- inPlace Recruitment jobs
- Travel Trade Recruitment
- Macau Govt Tourist Office

Learn about Macau

MACAU Govt Tourist Office is today promoting what visitors to Macau can see and do (**page 13**) and has produced a hand Fact File full of important things to know before you go (**see page 12**).

Don't forget to Swiss

TRAVEL agents wanting to participate in the upcoming Switzerland Tourism Mega Famil in Jun are being reminded to get their video entries into the 'Get Swissed Experts' competition.

The attempts created during last month's Get Swissed events are now on our website, so check them out for some inspiration.

Video entries are due by next week via the upload facility at www.getswissedexperts.com.au.

To view the entries so far click on the **Travel Daily** TV logo or see



www.traveldaily.com.au/videos.

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Aust too costly for biz

A NEW report by travel and expense management firm Concur has listed four Australian cities in the Top 10 "most expensive for business travel" category.

Sydney ranked 4th in the poll, with only Perth faring worse out of Aussie cities in 3rd, Brisbane polling in 7th and Melbourne 9th.

Aussie dining also polled poorly, with the report listing an average price of \$62.17 as the dearest of the cities for an average meal.

APT set for big season

THE new 200-page APT European River Cruise brochure has been launched today, with the company reporting a 92% increase in sales from the preview brochure compared to last year and a 40% increase in itineraries offered.



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GraysOnline acquires Ubid

ONLINE auction site GraysOnline has today announced it will enter the accommodation market with the purchase of hotel bidding website Ubid4rooms.com.

Set to be launched as early as next month, the site will maintain a similar concept to the current Ubid4rooms system, allowing Gray's 1.1-million unique monthly users & 500,000 email subscribers the ability to make offers on hotel rooms across more than 1,200 properties in Australia & NZ.

Major brands such as Rydges, Toga, Oaks, 8 Hotels, Best Western, Golden Chain, Chifley Hotels, Country Comfort, Choice Hotels and Leisure Inns will all continue to be represented on the new site.

Gary Berman, who launched the Ubid4rooms platform four years ago, will head up the new Travel Division at GraysOnline in the role as general manager.

Berman said the sale would take

Ubid "to the next level" and that major upgrades and rebranding were planned.

GraysOnline CEO Cameron Poolman said the power of the Grays brand will continue to help hotels fill rooms that could otherwise have remained empty.

Poolman revealed GraysOnline had been keen to expand into the accom market for some time and its acquisition of Ubid4 "provides us with a platform from which we can launch into this sector".

"Ubid's business model is fully scalable and would suit most tourism product, both domestically and internationally," he added.

Berman flagged a "major expansion" of the site via Twitter earlier this month (TD 05 Apr).

Malaysia roadshow

TOURISM Malaysia will hold its annual roadshow in Melbourne, Geelong, Launceston, Hobart, Brisbane and Sydney in May.

The 2012 event is themed 'affordable luxury' and features hotel, tour and airline suppliers promoting Peninsular Malaysia and Malaysian Borneo - register to attend at bit.ly/malayshows.

P&O Destination deals

P&O Cruises is offering fares priced from \$199pp quad share on a three-day cruise as part of its week-long 'Destinations Deals' promo - more at myccs.com.au.



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If you are not responded to within 2 weeks of applying, please assume you have been unsuccessful.

QF on A380 cracks


QANTAS has clarified it adheres to the directive of the European Aviation Safety Agency and has had its A380 superjumbo fleet inspected for minor cracking in wing brackets after 1,300 flights.

Group exec Olivia Wirth said: "Qantas has not been 'forced to ground' aircraft - like every other A380 operator, we are complying fully with regulatory requirements."

Palmer Titanic II plan


MINING magnate Clive Palmer has announced he plans to build a new cruise liner, to be named *Titanic II*, under his newly-established Blue Star Line Pty Ltd.

The ship will be as close as possible to the original, with only welding replacing rivets below the water line, *Yahoo!*7 reports.



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Travel Daily on location in Dubai

Today's issue of *TD* is coming to you from Dubai, where the annual Arabian Travel Market is taking place this week.

ARABIAN Travel Market 2012 promises to be the biggest ever in the event's 19 year history, and a strong contingent of hosted buyers from Australia and New Zealand are in attendance.

As the convenor of the event, the Dubai Department of Tourism and Commerce Marketing (DTCM) will be one of the biggest exhibitors and this year has more than 180 companies and organisations represented on its massive stand.

DTCM is expected to unveil a range of initiatives, including new checklists for all categories as part of the new Hotel Classification Scheme which aims to make it easier for the travel industry and consumers to understand the standards of each Dubai property.

Most of the Australasian contingent has been here since late last week and have experienced a range of Dubai highlights including the towering Burj Khalifa, the waterpark at the Atlantis The Palm, and Ski Dubai.

They've also enjoyed tours of some of the luxury properties here such as the Westin Mina Seyahiset, hosted by Aussie DOSM Gavin Maloney.

For more from Arabian Travel Market see **page five**.

Vale Rob Howard

THE travel industry is mourning the loss of Rob Howard, who lost his four-year battle with Diffused Lewy Body Disease on Anzac Day.

Howard's final role was as Sales and Marketing Director for Egypt Air, retiring upon the carrier closing its Australian offices.

His funeral will be held on the Central Coast on 02 May, with details available through his daughter Jane on 0418 296 377.

Wong 2005 pricing

HELEN Wong's Tours is offering four tours to China and Vietnam in Jul and Aug 2012 at 2005 prices as part of its ongoing 25th Anniversary celebration.

The tours include the seven-day Beijing Bonanza or Shanghai Surprise itineraries, or the 14-day Anniversary Tour of China and 13-day Anniversary Tour of Vietnam.

Bookings made prior to 31 May on the two Anniversary trips will also receive a \$250pp discount.

New VN direct service

VIETNAM Airlines has launched twice-weekly direct services between Da Nang on the country's east-coast and fellow cruise port Macau, near Hong Kong, according to GDS displays.

CT buys into Garuda

TRANS Airways, a division of Indonesian business unit CT has purchased a 10.3% stake in Garuda Indonesia, becoming the carrier's biggest private shareholder.

More Greece options

EXCITE Holidays' reminder about the availability of Greek Island ferry tickets in Australia which are delivered to agents prior to client departure (**TD** Fri) has prompted a swift response from rival wholesalers Tempo Holidays and Sun Island Tours.

Tempo and Sun Island say that "given the frequency of schedule changes, inclement weather and other possible disruptions, agents and clients would be advised to leave ticket issuance as late as possible," with both of these wholesalers delivering tickets to clients' local hotels in Greece on the day before travel.

"We strongly recommend that agents use traditional Australian wholesalers when booking arrangements in Greece, given the potential operational complexities of Greek ferry travel," said Sun Island md Jon Polyviou.

Tempo Hols/C&K Australia md Steve Reynolds echoed the sentiments, saying agents should weigh up the value of their clients' time "should they be required to amend their arrangements locally or be inconvenienced by a schedule change".

Rocky Mtnr to the US

CANADA's Rocky Mountaineer will introduce a fifth route when it launches the Coastal Passage between Vancouver and Seattle on 24 and 25 Aug 2013, available northbound and southbound.

It's the first time the Rocky Mountaineer will depart the US.

JAL cans Narita-Osaka

JAPANESE flag carrier Japan Airlines is set to suspend its daily 737-800 flights between Tokyo Narita and Osaka Kansai from 01 Jul, currently operated under the JAL Express brand.

The cancellation of the route coincides with the launch of Jetstar Japan, which will operate daily flights between the airports from Jul, increasing to double daily effective Aug this year.

Window Seat



HAVE you ever seen so many water slides...on a cruise ship before?

The *Norwegian Breakaway* - the next in the Norwegian Cruise Line family of vessels, is set to feature a deck-top Aqua Park with five...count em...five waterslides, the most to be featured on a single ship.

Further, a three-storey sports complex will also be housed on the top level, featuring a rock climbing wall, mini-golf course and the largest ropes course at sea, which includes "The Plank", a platform that extends eight feet over the side of the ship for harness-wearing guests to try.

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Rydges adds QT & Art Series to hotel scheme

RYDGES Hotels & Resorts has added two hotel groups to its hotel loyalty and recognition program - The Art Series Hotel Group and QT Hotels & Resorts.

The change has seen Rydges rebrand its loyalty scheme to PriorityGUEST Rewards.

Guests staying at The Art Series' The Olsen, The Blackman or The Cullen in Melbourne, or QT Gold Coast and QT Sydney (opening in Sep 2012) will be eligible for discounts on room rates, meals and drinks, internet charges and other benefits thru the program.

In addition, the PriorityGUEST Rewards scheme has introduced a program for companies and bookers, rewarding them with points each time that reserve rooms for their own company.

Points are redeemable for gifts and companies can attain higher discounts based on rooms booked - see priorityrewards.com.au.

Awful Eiffel lift delays

THE French Travel Connection advises that lift waiting times for the iconic Eiffel Tower in Paris are now around 2.5hrs and likely to get worse until 31 Aug 2012.

Existing and new reservations on Paris tours that visit the landmark, including dinner at the restaurant, will be affected.

Due to a technical issue, only one lift is now operating so "regular access cannot be guaranteed."

PER upgrade begins

PERTH Airport has appointed Broad Construction Services to begin development work on the expansion of the international arrivals area at Terminal 1.

The project will see incoming duty free retail options boosted and a much larger immigration area located on the first floor.

Construction on the first stage of the \$300m transformation is scheduled to begin in May and completed in 2014.

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India's first 787 built

US AIRCRAFT manufacturer Boeing celebrated the assembly of its first 787 *Dreamliner* aircraft from its new Charleston, South Carolina facility late last week.

Boeing hopes to produce three 787-8s per month from the US east-coast production line.

The first four carbon-composite aircraft built in Charleston will go to Air India, with the maiden jet expected to go into service within three to four weeks.

To date, Boeing has delivered 11 *Dreamliners* from its Washington assembly plant.

Wendy Wu on USTOA

WENDY Wu Tours has become a member of the United States Tour Operators Association.

The USTOA is comparable to The Travel Compensation Fund, offering protection for customers up to \$1m if the travel business was to cease operation.

WWT has an office in New York.



Rd 10 Winner

CONGRATULATIONS

Angela Clarke

from *African Wildlife Safaris*

Angela is the top point scorer for Round 10 of *Travel Daily's* Super 15 Rugby industry footy tipping competition, and has won a complimentary pass for two people to Sydney Aquarium, courtesy of *Merlin Entertainments Group*.

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1st Prize: 3-night holiday to New Zealand, courtesy of *Emirates & Novotel Hotels*



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Travel Daily

on location on
Route 66, USA

Today's issue of TD is coming to you from a post-Pow Wow famil, today "getting its kicks" on the iconic Route 66.

Travel Daily is on location from the iconic 'Route 66'.

To do it all, you need at least 2 weeks, but if you haven't the time, you can easily sample the Mother Road over 3-4 days.

The Pow Wow post famil we're on has taken us to Big Bear Lake (2hrs west of LA) in the San Bernardino County - a popular ski & summer resort with snow capped mountains.

On then to the Mojave Desert and Yucca Valley with its Pioneer town built in 1946 as a set for western films, with mock shoot-outs held on weekends.

Visit the stunning Joshua Tree National Park, so vast it's the size of Nevada and features the most incredible rock formations, known as the Wonderland of Rocks.

You'll also see the Desert Queen Ranch where one of the last shoot-outs of the wild west happened in 1943 when the owner shot and killed a Deputy.

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Monday 30th Apr 2012

Perth industry reunion

THE Travel Industry Reunion is making a comeback this year following successful events being staged in 2006 & 2009.

The reunion will be held in Perth on 02 Nov from 7pm, with a Dinner & Dance set for 8:30pm until midnight.

The organising committee is comprised of Lynelle Groom, Vicki Gordon, Clive Busch, Wilma Della Vedova, Jennie Rimmer, Adrian Boys, Anna Russocaronte, Ambra Marra, Heather Chipman, Clynton Chatfield and David Gould.

Cost to attend is \$150pp - see facebook.com/TravelReunionPerth.

Datai Hotels debut

HOTEL management group Archipelago Hotels & Resorts has launched a new luxury brand to be developed through Asia named Datai Hotels & Resorts.

Its flagship property is the already opened Datai Langkawi in Malaysia, with The Datai Desaru (also in Malaysia) slated to launch in 2014.

Fair ladies at the Fairmont Dubai



YESTERDAY hosted buyers from Australia and New Zealand visiting Arabian Travel Mart enjoyed a day checking out the newest accommodation highlights in Dubai.

The group also spent an hour or so experiencing sub-zero temperatures, schussing down the slopes at Ski Dubai.

The day included hard hat tours of the yet-to-be-completed JW Marriott Marquis Hotel - formerly known as the Emirates Park Towers which will now be managed by Marriott Hotels.

The first tower of the 1608-room property is scheduled to open in Oct this year.

Other hotels visited included the new Rixos Hotel on the Palm - a luxury property from the Turkish Rixos hotel group which

has a strong focus on wellness with a massive spa facility.

They also took in two very different Kempinski properties - the Kempinski Mall of the Emirates featuring "chalet" suites overlooking Ski Dubai, and the Kempinski The Palm which has huge ornate villas and apartments.

Hard hats were also required during a tour of the new 381-room Fairmont The Palm which is set to debut in Sep.

Pictured above on the massive balcony of one of the suites are, from left: Angelya Vassiladis-Balaguer, Dubai Tourism; Carolina Oriani, Adventure World; Lara Kamionka, Adventure World NZ; Nicole Serago, Corporate Travel Management; Alex Facy, Phil Hoffmann Travel; and Georgina Murray, The Travel Corporation.

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B6/SAA c's expanding

US CARRIER JetBlue Airways has been given a green light to extend its codeshare deal with South African Airways to permit the SA code on B6 flights beyond the US.

Royal Orchid Holidays branches out of AW

THAI Airways International will take over control of bookings from Adventure World for its Royal Orchid Holidays brand effective 01 May 2012.

In a joint statement over the weekend (**TD** breaking news Sat) THAI and AW said the businesses have shared a long & committed working relationship, starting out as an airline/wholesale pact before Adventure World took on representation for ROH back in the late 1990s.

Royal Orchid Holidays "will remain an important boutique product offering in THAI's portfolio," TG Australian general manager Viroj Sirihorachai said.

"We very much appreciate AW's help in maintaining the product in this market place over the years," Sirihorachai added.

AW general manager Andrew Mulholland said the wholesaler has streamlined processes that will enable it to develop a Thai product within its extended Asia program.

Agents with existing ROH land or air/land bookings departing before 01 May are being advised that Adventure World will finalise the booking process - contactable on 1300 369 747 or via email at sydes@awroh.com.au.

New ROH land stopover reservations for travel after 01 May will now be handled by THAI, available on 1300 651 960 or at ROH@thaiairways.com.au.

Agents with new holiday booking are advised to refer to THAI's website for other Thailand wholesale partners, at www.thaiairways.com.au.

WIN A MOVIE PASS

This week, **Village Roadshow Pictures, Warner Bros. Pictures** and **Travel Daily** are giving readers the chance to win a double pass to the movie "Dark Shadows"!

For your chance to win, be the first to answer the question to darkshadows@traveldaily.com.au

What's the name of the character played by Johnny Depp in the movie?



Check the Classification **Travel Daily** First with the news

Creative's Mauritian treat



ABOVE: Creative Holidays recently treated its top 18 agents on a trip to Mauritius, a yearly getaway that's part of the brand's commitment to saying thank you to its Star Performer sellers.

Travel from 26 Mar to 03 Apr, the group stayed at the Lux Belle Mare and Lux Grand Gaube, both with the stunning Mauritian beaches at their doorstep.

Highlights of the trip included sampling local rum and getting up close and personal with lions and tigers at the local zoo.

Pictured on the trip front row from left are: Paula Peterson, Jetset Tamworth; Bree Cooper, Escape Travel Whitfords; Sarah Keeley, Travelworld Rockingham; and Melissa Vitanza, Travel Focus Myaree.

Middle row: Vickie Hebbard Creative Holidays; Leanne Hatton, Flight Centre Mandurah; Jessica Casey, Flight Centre Rockingham; Lisa Farrugia, Escape Travel Tuggerah; Kelly Denton, Flight Centre Gateways; Carolyn Alexander, Flight Centre Maddington; Emma Wood, Flight Centre Miranda and Leisel Brown, Flight Centre Corrimal.

Back row: Santo Scidone, Travelworld Armadale; Benjamin Westblade, Flight Centre Corrimal; Kristie Martin, Travelscene Padstow (obscured); Brett Helliwell, Flight Centre Midland Gate; Roberta Kytzia, Creative Holidays; Kirby Tilbury, Flight Centre Baldivis; Peter Douglas, Creative Holidays and Emin Jeka, Flight Centre Altona.

Supershow a smash

THIS year's NSW Caravan and Camping Supershow at Rosehill Gardens Racecourse wound up yesterday, with officials saying the event attracted around 77,000 people over nine days.

President of the Caravan and Camping Industry Association of NSW Theo Wilmont said the division is still the fastest growing tourism sector in the country, "because it has something for every lifestyle at any budget.

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AFL Rd 5 Winner

CONGRATULATIONS

Brenden Young

from *Virgin Australia*

Brenden is the top point scorer for Round 5 of *Travel Daily's* AFL industry footy tipping competition, and has won two bottles of wine, courtesy of **Compass Car Rental**.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of **Emirates** and **Holiday Inn**



2nd Prize: 5-night holiday to Vanuatu, courtesy of **Air Vanuatu** & **Iririki Island Resort & Spa**



Half-off for A&K tours

ABERCROMBIE & Kent is celebrating its 50th anniversary and its growth from small safari operator to luxury travel business by offering 50% off a selection of the company's tours to India & Egypt - more info at bit.ly/ak50off.

Regional security funds

AIRLINES operating services to small and remote destinations are being provided with grants of up to \$110,000 by the Federal Govt to assist in their preparation for new, increased security measures.

Small regional airports will be required to operate security screening of passengers and baggage from 01 Jul this year.

Some of the airports eligible for the funding include Kangaroo Island, Coober Pedy, Birdsville, Lake Eyre and Broken Hill.

Africa Safari winners

CONGRATULATIONS to the following agents who have each won a place on an upcoming 10-day educational trip to Africa.

The winners were all present at the recent Africa roadshows held throughout Australia.

Kudos to Kathy Thomaidis from Jetset Moonee Ponds; Tammy Alp, Northam Travel; Kaye Pridham, Jetset Hyde Park; Mary Kent, Travel Advantage Castle Hill and Jess Keene from World Travel Professionals, who are all being whisked off on safari in Africa.

Expedia profit down

ONLINE travel giant Expedia has reported a US\$3.3m nett loss for the first quarter of 2012 across all of its businesses, blaming yield decreases despite an increase in room nights booked.

The news is a major turnaround from a reported \$52m profit last year, especially as quarterly revenue for the company was up, to \$816.5m.

Expedia reported a 7% increase in air sales despite slight decreases in revenue per ticket souring the result somewhat, while car rentals, advertising revenue and corporate fees all grew by 15%.

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Brochures of the Week

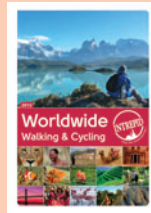


WELCOME to Brochures of the Week, *Travel Daily's* Mon feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including an image of the front cover plus contact details to brochures@traveldaily.com.au. **And don't forget our FREE brochure listing service at www.traveldaily.com.au/brochures.**



APT - Botanica Boutique Cruising 2013

Focusing on garden themed cruises of the British Isles, Europe and the Mekong River the brochure presents cruising combined with "great gardens". Botanica, a part of the APT Group, is using APT's *MS AmaVerde* for cruising through Europe's heartland and the *RV AmaLotus* for Vietnam-Cambodia cruises.



Intrepid Travel - Worldwide Walking & Cycling 2012

Intrepid Travel's new Worldwide Walking & Cycling brochure features 70 exciting trips created to inspire active adventurers and energetic world wanderers. From mountain biking in Morocco's High Atlas mountains to snorkelling in the Galapagos, trekking in Nepal and scaling Mt Kilimanjaro, Intrepid's walking and cycling trips offer challenges in some of the world's most incredible places.



APT - New Zealand 2012/13

The choice of local tours, local restaurants, and the different styles of "Premier Escorted" and "Premier Plus Escorted" tours spotlight the flexible nature of product in APT's New Zealand 2012-13 brochure. The brochure launches a range of early booking deals worth up to \$1700 a couple and half price single supplement on select tours, with six tours covering both islands, three on the South Island and one on the North Island.



Freestyle Holidays - South Pacific 2012/13

New for 2012/13, Freestyle has a number of South Pacific Destinations on offer. New Caledonia provides a great short break destination as well as dual stay holidays; Vanuatu offers a choice of excellent accommodation for every budget; the Cook Islands an "away-from-it-all" vacation; Samoa where tradition and Pacific Island landscapes delight the visitor; while Tahiti offers the island paradise we all dream of.



Tourism Western Australia - Cruise Western Australia. Eight Gateways to Extraordinary.

Unique coastal journeys, outback adventures, wine country tours and other great natural and cultural experiences are all showcased in Western Australia's new cruising brochure. This emerging cruise destination has eight extraordinary cruise ports on offer, and the Cruise WA brochure brings them all together, highlighting attractions and must do tours in each location.



Travel Indochina - Japan 2012

The first ever printed version of the Japan Handmade Holidays brochure has been released by Travel Indochina, featuring 28 pages compiling touring itineraries, accommodation options and day tours. Highlights in the 2012/13 brochure include new regional touring options, such as cycling tours and a new itinerary for Coastal Japan.



Adventure World - South America 2012/13

South America offers a number of experiences including the Inca Ruins, Amazon jungle, tango and Rio Carnival. The brochure features small group tours and independent itineraries in Peru, Bolivia, Ecuador, Chile, Patagonia, Antarctica, Argentina and Uruguay, Brazil, Venezuela, Colombia, Mexico, Guatemala, Costa Rica, Panama and Cuba.

STB knows how to Get Lost



COMMUTERS walking around Melbourne's Southbank region on Fri morning were surprised to see a giant maze taking centre-stage next to the Yarra River.

The setup was a unique part of Singapore Tourism Board's popular 'Get Lost' campaign (**TD** 08 Mar), inviting locals to "Find the real Singapore," by entering the maze and enjoying a multitude of

LH 747-8 launch route

LUFTHANSA is to debut 747-8 Intercontinental aircraft between Frankfurt-Washington DC from 01 Jun, initially operating the route six times weekly, GDSs indicate.

Kimberley characters

AUSTRALIA's Northwest Tourism has named four local characters to represent the region in its latest promotion campaign.

They include former crocodile catcher Greg 'Hairy Dog' Harman, pearl farmer James Brown and localites Donny Woolagoodja and Larrissa White.

A campaign to promote the Kimberley region offering a chance to win an encounter with the characters has launched and runs through to 27 May - more at www.australiannorthwest.com.

DTW lands SAA role

DISCOVER the World Marketing has landed the sales & marketing development role for South African Airways in Cyprus from 01 May.

Air NZ yields improve

AIR New Zealand reported a 4% surge in group-wide yields for the financial year-to-date ending Mar compared to the corresponding period 12 months ago.

Improved yields were one of the few highlights the carrier recorded on Fri, with its Mar stats showing drops in passenger numbers on its core business operations, with short-haul down 0.2% (or around 3,000 pax) and domestic slipped 1.4% (about 12,000 less pax).

Air New Zealand's Asia/Japan/UK business leapt 12.2% on last year's figure, carrying 65,000 while capacity grew at 10.7%.

Tasman/Pacific pax numbers were up 3.6% to 277,000 & long-haul traffic was up 1% to 152,000.

North America/UK passenger counts fell 6.1% to 87,000.

LAST DAY TO ENTER TO WIN A TRIP TO NEW CALEDONIA!!!



Throughout April, **Travel Daily** is giving one lucky reader the chance a win an amazing holiday for two people to New Caledonia, courtesy of **New Caledonia Tourism, Aircalin** and **GLP Hotels**.

The prize includes Aircalin Return Airfares from SYD/BNE to Noumea, return airport transfers, three nights accommodation in a superior room at Le Novvata Hotel Noumea, one night accommodation in an overwater bungalow at L'Escapade Island Resort including return boat transfers and a day trip to Amedee Lighthouse.

Every day **Travel Daily** will ask a different New Caledonia-related question - just read the issue and email us your answer. There will be 18 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic holiday to New Caledonia.

Q.18: In 30 words or less, why would you like to visit New Caledonia?

Email your answers to: newcalcomp@traveldaily.com.au

Hint! Visit www.aircalin.com

Click here for terms & conditions and to view all questions



Topdeck Aus bargains

TOPDECK is offering a 10% discount on its three-day Top to Bottom and Southern Cross trips for departures until 30 Sep 2012.

interactive displays including fortune-tellers, colourful graffiti, authentic Singapore food hawkers and flower garland makers.

Aimed at challenging the dated perception that Singapore is little more than a stopover hub, the pitch shows the city as more than Singapore Slings and chilli crab.

Pictured above from left are: Yuemin Li, STB communications manager; Kenneth Lim, STB regional director; Mathew Webb, STB assistant manager regional office and Michelle Thoo, STB public relations manager.

MEANWHILE, Singapore Tourism has launched the next of its ultra-popular and successful television videos, which can now be viewed on **Travel Daily TV** ([click](#)).



MU after 20 777-300s

CHINA Eastern Airlines has agreed in principal to purchase a fleet of 20 Boeing 777-300ER (Extended Range) aircraft to cater for growing demand from the Asia Pacific and Chinese markets.

The order requires approval from the Chinese government before it's set in stone.

UPDATE **Supplier Updates**

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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HERE ARE MORE GREAT REASONS TO MEET THE TEAM AT AA EXECUTIVE

A GREAT TIME TO JOIN THIS GROWING BUSINESS DIRECTOR OF ACCOUNT MANAGEMENT SYDNEY – EXECUTIVE SALARY PACKAGE

In this senior role you will manage the Account Management team within a growing TMC, requiring extensive experience in corporate account management and a positive track record of developing retention & growth strategies. Your leadership skills will influence the development and performance of your team resulting in critical client satisfaction as the company continues to grow. A great time to be a part of their success.

SHAPE THE FUTURE OF THE COMPANY DIRECTOR OF FINANCE & PLANNING SYDNEY – EXECUTIVE SALARY PACKAGE

This senior finance role will partner the executive team in providing thought leadership in planning and strategic forecasting, while providing leadership and insight in directing all financial functions across the region to optimize business performance. You will be an agile problem solver, flexible to travel internationally as required, and be experienced in managing teams remotely. CA/CPA preferred.

THE BEST OF THE BEST IN CORPORATE SALES CORPORATE SALES MANAGER - LARGE MARKET SYDNEY & MELBOURNE – SALARY PACKAGES \$150K+

If you are a highly motivated results focused sales person with a track record of winning large market tenders you could be working for a dynamic, growing brand and helping them to achieve business objectives. You have the proven ability to open doors with C-level executives in Top 500 companies as well as having the capabilities to coach & develop the confidence in a growing sales team. Amazing benefits as well.

AVIATION SALES AT THE ELITE LEVEL AVIATION SENIOR CORPORATE BDM BRISBANE & MELBOURNE - SALARY PACKAGE \$110K+

This outstanding Airline has a place for you in their high performance sales team if you can tick all the right boxes. You will need to possess superb experience working in sales within the Aviation sector with thorough knowledge of preparing & delivering large market tenders. If your skills belong at the highest end of the corporate market and you have the results to prove it, you should apply for this role.

DON'T LET YOUR GDS SKILLS GO TO WASTE INDUSTRY ACCOUNT MANAGER SYDNEY – SALARY PACKAGE \$85K +

Bring your selling skills and travel consulting background to this leading company and stretch your wings out on the road. You'll be responsible for managing & expanding an extensive portfolio of clients in an allocated region., making contact with potential new clients as well as managing the commercial value of an existing client portfolio working towards achieving targets. A great team and a company to grow with.

SHARE YOUR AIRFARE KNOWLEDGE INDUSTRY ACCOUNT MANAGER SYDNEY – SALARY PACKAGE TO \$65k DOE

If you have experience in sales and ideally working out on the road, this new role will give you a targeted product of airlines to promote across the travel industry. You'll need very strong knowledge of air product & fares and be motivated to drive growth to reach sales targets. Working as part of a small team within a great environment, you'll be given scope for further development and great benefits.

MOTIVATED MANAGER WANTED TODAY WHOLESALE TEAM LEADER – NO CONSULTING MELBOURNE – SALARY PACKAGE TO \$80k

Expand your own career profile and take on this leadership opportunity where you will be overseeing a small wholesale team. In this role you will be developing staff through training, providing guidance and support while developing team performance, instigating changes and process improvements. This role is with a well established organisation and will offer you the chance to stretch your wings within a great team.

HIT THE EVENTS MARKET EVENTS & CONFERENCING - BDM /ACCOUNT MANAGER MELBOURNE – SALARY PACKAGE TO \$85k

This outstanding company is looking for the best in the business when it comes to account management within the events market. With a mix of Account Management and Sales you will be able to source new business leads, design & deliver compelling proposals and manage ongoing relationships. This large multi-faceted travel business is looking for a go-getter to drive their events team forward.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR
Ph: 02 9231 1299

Linda Green
NSW & ACT
Ph: 02 9231 2825

Anna Veitch
NSW & ACT
Ph: 02 9231 6377

Kathryn Hebenton
VIC, SA, WA, QLD
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com



New Travel Job Vacancies - 30 April 2012

Follow us on Twitter



Join us on LinkedIn



Account Manager - Travel Technology

- ▶ **Innovative, global company**
- ▶ Sydney CBD, state of the art offices
- ▶ Salary to \$95K inc OTE

This role combines your ability to nurture, develop and grow an existing client portfolio, whilst also allowing you the freedom to hunt for any new growth areas you uncover.

Call or **email** Ben Carnegie for more details

Ecommerce & Marketing Manager - Sydney

- ▶ **Well established and successful company**
- ▶ Products distributed globally
- ▶ Salary from \$90K + super

A newly created position due to a significant increase in business. Manage & drive the strategic direction of the online campaigns, oversee the offline campaigns and manage a small team.

Call or **email** Ben Carnegie for more details

Sales & Marketing Executive - Sydney

- ▶ **Australia's most successful Asia Travel Wholesaler**
- ▶ Salary up to \$55K + super
- ▶ Support the National Sales & Marketing Manager

Assist with development & implementation of promotional and sales campaigns, work closely with designers & assist with expos & events. World, Excel, Powerpoint, InDesign & Photoshop ess.

Call or **email** Ben Carnegie for more details

Online Customer Service - shift work at its best!

- ▶ **7 nights on 7 nights off!**
- ▶ No face to face, Sydney CBD
- ▶ Salary to \$46K package

Work with an online booking tool, servicing calls and emails from the direct public as well as travel agents. Your excellent worldwide travel knowledge will be rewarded, co. product training provided.

Call or **email** Kelly Wellsmore for more details

FIT Inbound Consultant - Sydney

- ▶ **Market leader in Australian Inbound Travel**
- ▶ No second language required
- ▶ Sydney CBD, close to train and buses

This role involves selling Australian land content including accommodation, tours, transfers and activities to overseas markets. Tourplan & knowledge of domestic suppliers ess.

Call or **email** Kristi Gomm for more details

Sandra's Top Job Perth is a hot spot for travel vacancies



Sandra Chiles

International Corporate Cons

- ▶ Boutique agency - 10mins from CBD
- ▶ Benefits, company paid educationals plus more
- ▶ Salary up to \$60K + super

Our client seeks a highly customer focussed travel professional from either corporate or retail travel.

Cruise Consultant

- ▶ Do you love worldwide cruises?
- ▶ Great offices, great product, great incentives!
- ▶ Salary to \$42K + incentives + super

If you have a retail or wholesale travel background & cruise experience take this next step in your career!

Leisure Consultant

- ▶ Thriving shopping centre location
- ▶ South Perth location
- ▶ Salary up to \$45K + incentives + super DOE

Join this well travelled and busy team that prides itself on their travel knowledge & excellent service.

Call or **email** Sandra Chiles for more details

Corporate Multi-skilled Consultant - Sydney

- ▶ **Award winning TMC**
- ▶ Be recognised and rewarded
- ▶ What are you worth? \$50K, \$55K, \$60K

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. Known for keeping their staff, security and career advancement are just some of the benefits.

Call or **email** Sandra Chiles for more details

Domestic Corporate Travel Consultant

- ▶ **Award winning SME agency, Sydney**
- ▶ Strong team and great work environment
- ▶ Salary up to \$50K + super

A highly regarded small-medium Australian owned agency who provide progression and believe in training and advancement. This role will open many doors for you!

Call or **email** Sandra Chiles for more details



Finding talent within the Australian Travel Industry

Customer Service Executive

Sydney - Up to \$42K + Super - Ref 0069

Are you an expert problem solver? Can you handle the pressure of incoming calls and know how to make a customer happy? This reputable global travel company is seeking a Customer Service Executive. Having previous call centre & travel industry experience, you will help agents and customers with their bookings and handle calls with a professional telephone manner. You can expect excellent training along with career opportunities.

For more information call Lisa on (02) 9113 7272 or email lisa@traveltraderecruitment.com.au

Corporate Travel Consultants

Sydney - \$55-60K - Ref 1546

We have a number of roles across Sydney's CBD & suburbs within leading travel management companies & niche independents. If you are an passionate & experienced travel professional with an international or corporate travel background, then we want to speak with you. Each opportunity offers something unique and different, so you'll be spoilt for choice when deciding which opportunity would be the right career step for you.

For more information call Cliff on (02) 9113 7272 or email cliff@traveltraderecruitment.com.au

Retail Travel Consultant

Canberra - \$Competitive + Super + Incentives - Ref 3115

Travel professionals are needed in the Canberra region to join a much loved & award winning travel agency. An excellent opportunity to utilise your own personal travel experience and create tailor-made dream holidays for a loyal customer base. You will ideally have at least two years experience in the travel industry and have superb product knowledge. In return, a great package is offered within a friendly team environment.

For more information call Sarah on (02) 9113 7272 or email sarah@traveltraderecruitment.com.au

Wholesale Reservations Consultant

Melbourne - Up to \$50K + Commission - Ref 0011

Are you well travelled and have experience selling worldwide holidays? Do you want to work for a fun & dynamic company where opportunities are endless? Apply now to be a Worldwide Reservations Consultant for this small yet expanding wholesaler in Melbourne CBD. As a team member you will have Galileo or similar, great people skills and the ability to work to sales targets. Only those passionate about travel, enthusiastic and ready for a new challenge need apply!

For more information call Lisa on (02) 9113 7272 or email lisa@traveltraderecruitment.com.au

Luxury Travel Consultant

Sydney - \$DOE - Ref 1055

We are looking for the best of the best! Working in the centre of Sydney, you will bring your past agency experience and excellent customer service to this excellent role. Booking flights, cruises, hotels, and processing invoicing & payments, you will handle the booking from start to finish. The ability to multi task & build rapport would be advantageous. This company offers a supportive environment and career progression opportunities within the organization.

For more information call Natalie on (02) 9113 7272 or email natalie@traveltraderecruitment.com.au

Temp Assignments

Sydney & Brisbane - \$Excellent Hourly Rate - Ref 1589

Are you an experience Retail or International Consultant with Galileo or Sabre and looking for a role with flexibility? Or are you an ongoing Temp Consultant looking for an exciting change with a top hourly rate? We are looking for experienced Travel Consultants to join our busy teams in Brisbane and Sydney's CBD. Day to day duties includes booking flights, hotels and car hire both Domestic and International (Monday to Friday only). Call today, start tomorrow!

For more information call Natalie on (02) 9113 7272 or email natalie@traveltraderecruitment.com.au

Senior Travel Reservations Consultant

Gold Coast - \$40-50K + Super + Incentives - Ref 4667

Would you like to specialise in high end, off the beaten track itineraries & spend the time needed to piece together lucrative bookings? A niche travel agency is looking for a Senior Travel Consultant to join their experienced team in the Gold Coast. You will ideally have 5+ years in the travel industry, be extremely well travelled, and have the necessary skills & experience to flourish in this position. Call for a confidential discussion today.

For more information call Sarah on (02) 9113 7272 or email sarah@traveltraderecruitment.com.au

Corporate Travel Specialist

Melbourne - Salary \$55-60K + Super - Ref 1078

Are you an experienced Corporate Travel Specialist looking for a new challenge within a leading travel management company based in Melbourne. This company are looking for a number of talented travel professionals to join their ever growing and dynamic teams, who pride themselves on their exceptional travel service. The ideal candidate will be confident in going the extra mile to meet and exceed clients SLAs, and make the most of a great work/life balance.

For more information call Cliff on (02) 9113 7272 or email cliff@traveltraderecruitment.com.au



Find your ideal travel job at www.TravelTradeJobs.com.au
or download your FREE Travel Trade Jobs App

(Available on Apple & Android Smartphones)

TOUCHING MOMENTS EXPERIENCE **MACAU**

Fact File

Location

Ideally positioned in the Pearl River Delta region near China's Guangdong province, Macau is easily accessible by ferry from Hong Kong, 60kms away.

Entry

Visitors must hold a passport or a valid travel documents.

- Nationals of Andorra, Austria, Belgium, Bosnia and Herzegovina, Brazil, Bulgaria, Cape Verde, Croatia, Czech, Cyprus, Denmark, Dominica, Egypt, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Israel, Italy, Japan, Latvia, Lebanon, Liechtenstein, Lithuania, Luxembourg, Macedonia, Mali, Malta, Mexico, Mongolia, Montenegro, Netherlands, Norway, Poland, Portugal, Romania, Slovak, Slovenia, South Korea, Spain, Sweden, Switzerland, Tanzania and the United Kingdom(6 months) can stay in Macau for up to 90 days with no visa required.
- Nationals of Australia, Canada, Chile, India, Indonesia, Kiribati, Malaysia, Monaco, Namibia, New Zealand, Philippines, Samoa, Seychelles, Singapore, South Africa, Thailand, Turkey, the United States of America and Uruguay can stay in Macau for up to 30 days with no visa required.

Getting there

Major airlines to Hong Kong.

Sydney and Melbourne – 9hrs 30mins; Brisbane – 8hrs 50mins; Perth – 7hrs 50mins; Adelaide – 12hrs 10mins; Auckland – 11hrs 40mins (non direct flights to Macau International Airport via Asian hubs).

Ferry services

Regular high-speed services from Hong Kong Island and Kowloon from 7am until midnight, also from Hong Kong Airport between 10am and 10pm.
Details: www.turbojet.com.hk

TurboJet

When to go

Macau experiences a warm tropical climate, although it can get a little chilly in December and January. Annual average temperature is 20C and ranges from 16C in winter to 25C in summer.

Autumn (October to December) is pleasant, generally sunny and warm. Winter (January to March) can be chilly but sunny.

In April humidity increases and from May to September warms up. In summer, wear light cotton clothing. In winter, some woollen clothes are recommended as well as a thick jacket. From March to May as well as from September to November, nights are cooler and a jumper or sweater is useful.

Currency

The Pataca (MOP\$) is Macau's official currency, but the (HK\$) is also accepted in Macau. The Pataca is linked to the HK\$, exchange MOP\$1.032 = HK\$1, roughly 8 Patacas to AUD\$1. Foreign currency or travellers' cheques can be changed in hotels, banks and authorised exchange dealers located all around the city. Most credit cards are accepted in many hotels, shops and restaurants.

Electricity

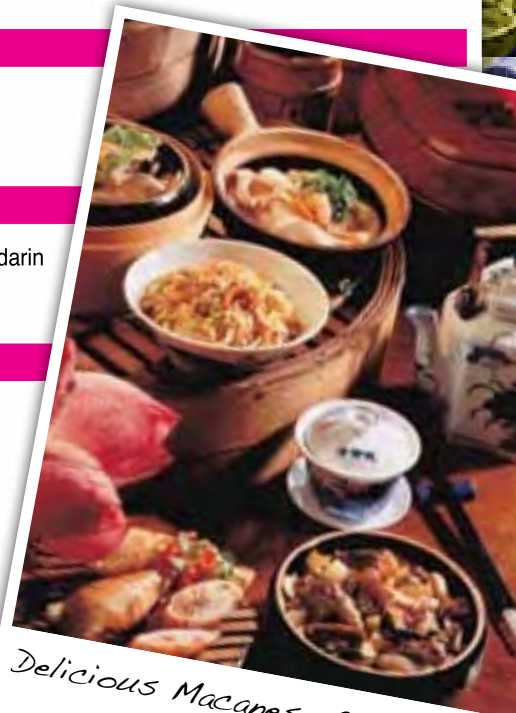
220V, 50Hz. adaptors are available in all hotels.

Language

English, Portuguese, Mandarin and Cantonese spoken.

Population

Estimated at around 560,000.



Delicious Macanese Cuisine





City of Festivals

About Macau...

From the bygone days when Portuguese traders established Macau as a gateway to the Orient, this famous centre has charmed the world with its east-meets-west attractions and cultural values.

Today, Macau thrives on old-meets-new characteristics, its recent contemporary additions complementing the peninsula's historic legacies, many of which are protected by UNESCO World Heritage status.

Things to see and do ...

Take a stroll along the narrow streets and through the colourful squares of old Macau and you will see beautiful Portuguese architecture alongside centuries-old Chinese temples and gardens. And shaping the newfound landscape of this fascinating centre are large neon-lit precincts, a majority found on reclaimed land, the Cotai Strip which links the Macau islands of Taipa and Coloane.

Barra Square, Lilau Square and the world famous Senado Square are among a host a districts which are as fascinating as the iconic Ruins of St Paul's, once the largest Catholic Church in Asia. Also arousing interest are the Chinese treasures of Na Tcha Temple, Lou Kau Mansion and the much photographed A-Ma Temple on the peninsula's waterfront. Dwarfing many of the historic sites are the shapes and figures of a new Macau with its soaring 338-metre Macau Tower, home to the highest Bungy Jump in the world and AJ Hackett recreation facilities.

Scattered throughout Macau are a growing number of sophisticated shopping centres, gigantic international hotels, ritzy restaurants and entertainment venues with colourful spectacular shows such as "The House of the Dancing Water" and the "Dragon's Treasure" at the City of Dreams.

At night many integrated resorts and hotels light up the night sky with neon lights and array of entertainment. Just outside the Wynn Hotel there is a water, fire and sound show called "Performance Lake", whilst just inside you have many different entertainment choices to choose from. Or visit the MGM Macau for the popular "Light and Sounds Show" and be entertained with live band performances and DJ's at the property's leading Night Club "Lions Bar".

Macau Fisherman's Wharf and the Science Centre are also among new additions along the peninsula. Large and small, Macau's museums are many, including the Wine Museum and adjacent Grand Prix Museum, the MJ Gallery (dedicated to original possessions of the late Michael Jackson) at Sofitel Macau Ponte 16, and the Macau Museum, a must. Interactive and adventures for travellers of all ages.

Romantic and historic Taipa Village and equally fascinating Coloane with its fishing village, offers green hills and valleys for trekking, a championship golf course at the Westin Hotel "The Macau Golf & Country Club", an internationally recognised go-kart circuit and A-Ma Cultural Village are also popular. So too the Giant Panda Pavilion with its two playful residents - Kai Kai and Xin Xin - and the zoo itself.

Whilst on the Cotai Strip, you will find giant precincts like the City of Dreams, home to the Crown, Grand Hyatt and Hard Rock Macau, the 3000 suites Venetian Hotel and Resort Macao, Four Seasons Macao, Galaxy Mega Resort which includes leading hotel brands Okura and Banyan Tree and home to the world's largest wave pool. If a bit of pampering is your holiday style, Macau is home to many internationally recognised day spas, at all major resorts.

The more recent addition to Cotai is the Sands Cotai Centre. This highly fashionable and integrated resort is shared between the Conrad, Holiday Inn and the Sheraton. These properties are the largest hotels for each of their brands.

One of the joys of visiting is to explore and sample the unique Macanese Cuisine, a tantalising mix of European and Asian delicacies, traditional or contemporary, including the famous egg tarts - a justifiable dessert to a wonderful menu of places to see and things to do in Macau.



Events



World class Attractions

Don't Miss ...

- ✓ Chinese New Year - Jan
- ✓ Easter Holidays & A-Ma Festival - Apr
- ✓ Macau International Dragon Boat Race - Jun
- ✓ Feast of Hungry Ghosts - Aug
- ✓ Macau Int'l Fireworks Contest - Sept
- ✓ Macau International Music Festival - Oct
- ✓ Macau Grand Prix - Nov
- ✓ Macau International Marathon - Dec
- ✓ Christmas Holidays - Dec



Contact Us

The Macau Government Tourist Office Australia and New Zealand can assist with travel plans to Macau. To order brochures in Australia including Guide Books, Maps & Itineraries, email the Australia Office at macau@worldtradetravel.com or call (02) 9264 1488.

In New Zealand please email macau@aviationandtourism.co.nz or call (64) 9308 5206.

For more information on Macau visit www.macautourism.gov.mo

