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First with the news

Wednesday 8th August 2012

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HWT getting flashy

HARVEY World Travel consultants rocked Auckland last weekend when they created a spontaneous Flash Mob in the atrium of the SkyCity hotel.

The stunt was part of the HWT Frontliners conference which brought together agents from both Australia and New Zealand.

It's being showcased in a special front full page of **TD** today - as well as a full page of photos which can be viewed on **page 7**.

Virgin anti JQ Asian agenda

VIRGIN Australia has expressed concern at Jetstar's proposed integrated Pan-Asian Strategy, telling the Australian Competition Consumer Commission the scope of the authorisation is "unclear."

In a new submission to the ACCC regarding the Joint Venture Coordination Agreement sought by Qantas and current (& future) Jetstar operations (**TD** 09 Jul), Virgin argues the extent of the authorisation is "unnecessarily broad and potentially uncertain."

General Counsel Adam Thatcher said the conduct of an "open-ended" JVCA is described in only general terms, doesn't provide

detail on how it will be adopted, & goes beyond what is necessary to achieve the commercial case as argued, Thatcher said.

He told the competition regulator it was unclear why the integration of local partner Full Service Airlines (JAL, Vietnam Airlines & China Eastern) was necessary to achieve the objectives of the proposal, or what benefit this would provide customers.

"Qantas/Jetstar is effectively seeking authorisation to fully cooperate (including by jointly making decisions in respect of scheduling, pricing & marketing) with its FSA competitors on unspecified actual or potentially overlapping services.

"This appears to go beyond the stated commercial rationale of the Jetstar Pan-Asia Strategy," he said, arguing such a level of coordination between rivals on routes would likely result in an adverse effect on competition.

He added the proposed conduct "has the potential to operate in an ambiguous and uncontrolled manner," and if approved, called for a less than 10-yr authorisation.

What an issue today!

Travel Daily today has eight pages of news including a full page of photos from last weekend's **Harvey World Travel Frontliners** conference in Auckland, a **HWT Flashmob front full page** and full pages of jobs from: (**click**)

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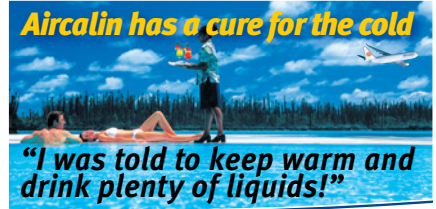
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Eagle Air flying again

AIR New Zealand's subsidiary Eagle Air has resumed operations this morning after late yesterday suspending services when a hair-line crack was found in the tail area of one of its aircraft.

Services will operate using four inspected & fully cleared Eagle Air aircraft, supplemented by planes from the Air New Zealand fleet.

Around 1,000 Eagle Air pax are likely to be inconvenienced due to unavoidable schedule changes.

Agents taxed by ATO guide

A NUMBER of *TD* readers have highlighted revised guidance from the Australian Taxation Office for travel agents on expenses which can be claimed as tax deductions.

The ATO document, which was revised on 28 Jun, clarifies that "travel expenses on educational, familiarisations and similar travel are usually for a holiday and not deductible".

It's also not possible to claim a deduction for travel insurance costs or passport fees because these "relate primarily to your personal right to travel".

The guidelines also provide a

range of examples which show that educationals where agents pay their own airfares are clearly considered to be a holiday and so the expenses are not deductible.

"While the knowledge and experience gained on any overseas, interstate or local trip undertaken by a travel consultant could be of benefit to, and may be utilised in their employment, that alone is not sufficient to make the expense deductible".

Taking a photo journal, keeping a trip diary and doing hotel inspections are "unlikely to result in the travel being other than a private expense," it says.

QF Manila flood policy

QANTAS is offering passengers with flights to Manila ticketed on/ before 07 Aug the ability to alter their travel plans due to adverse weather that's resulted in floods.

Pax with Qantas (081) issued tickets can either rebook to a different QF flight, up to and including 16 Aug, re-route travel, change destination or retain the value of the ticket in credit.

For details on the commercial policy, see qantas.com.au/agents.

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New Centara rep

ASIAN hospitality giant Centara Hotels & Resorts has appointed the newly formed Complete Travel Marketing as its regional sales office for Australia and NZ.

Complete Travel Marketing is headed up by Charlie Ridout and Jonathan Milburn, who were previously with Randall Marketing.

The new business also this week signed a new agreement with Berjaya Hotels & Resorts (*TD* Mon).

Etihad BNE dailies

ETIHAD will boost frequencies on its flights between Brisbane and Abu Dhabi to daily next year.

A formal announcement of the move will take place next week, with the flights via Singapore to be operated using Etihad metal - contrary to previous plans which had Virgin Australia 777s also set to fly the route as part of the DJ/ EY partnership.

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Regional projects scoop T-QUAL Grants

THE Australian Government has handed out \$6.7m in funding to 77 quality tourism projects across the country in the 2012 round of the T-QUAL Grants program.

More than 8 in 10 of the grant recipients were regionally based, and 40% were T-QUAL accredited.

Federal Tourism Minister Martin Ferguson said the grants were key to "help destinations attract and retain visitors" while supporting local jobs by ensuring product &

experiences "remain fresh and of a high standard."

The successful applicants came from Queensland (15), Victoria (14), NSW (13), South Australia & Tasmania (12 each), Western Australia (7) and the NT (4).

Grants of \$110,000 (GST incl) were awarded to kick start 45 projects incl a honey mead cellar door experience in Beechworth, Victoria, a cooking school on King Island in Tasmania, a refurb of the Vine Inn Hotel in Nurioopta in SA to a 4-star standard, a luxury six-tent eco tourism project in Qld's Lockyer Valley, Yulara and Kings Creek tourism campsite upgrades in the NT and the redevelopment of 'Koala Country' at Featherdale Wildlife Park in Sydney's west.

Funding started at \$16,500. "Through the T-QUAL Grants program, the Australian Govt is demonstrating its commitment to improving productivity, quality & capacity within Australia's \$35b tourism sector," Ferguson said.

Applications for the 2013 round will launch early next year.

Bay South opening

SINGAPORE's Gardens by the Bay attraction has opened the 54-hectare 'Bay South' garden at the Marina Bay precinct.

The man-made botanical garden is 1 of 3 gardens, and features 18 futuristic 'Supertrees' that range from 25-50 metre tall, an elevated skywalk, and two conservatories - the Flower Dome & Cloud Dome.

General entry is free but there's a SGD\$5 (\$3.80) entry fee for the Skyway & a SGD\$28 (\$21.50) entry fee for the conservatories - more at www.gardensbythebay.com.sg.

Virgin Pilot cadetship

VIRGIN Australia is seeking candidates for its inaugural Pilot Cadetship Program that's been recently established in partnership with Skywest & Flight Training Adelaide (TD 31 Jul).

The program is open to Abinitio candidates who have successfully completed Year 12 with high level achievements, limited flying experience up to PPL level and have minimal flying hours.

Each candidate is assigned a mentor to provide guidance and advice, with the aim of becoming a First Officer of one of Virgin Australia's ATR aircraft.

More at www.bit.ly/DJcadets.

Jetstar China deal

JETSTAR fares are now available to consumers via China's largest online travel portal, Ctrip.

The move follows the recent addition of payment methods such as Alipay and China Union Pay credit cards, with Jetstar fares also fully accessible on the TravelSky GDS and LCC platforms as well as a new customised Chinese Jetstar trade site which offers direct bank debit in RMB.



Window Seat

STEP aside Olympic Games!

The Northern Territory has issued a challenge for the rest of Australia to see if they are able to match it with the best in a variety of...erm...shall we say, unique athletic events at the upcoming NT Outback Games.

Prospective competitors can get a taste for the events on offer via a series of videos available via a new Facebook app before applying, with the chosen few flown to Darwin for the big event from 01 Sep.

Events looking for Australia's best include "Camel Equestrian", which put simply is to try and control one of the stubborn beasts around a course; Thong Marathon, the art of mastering the balance between the flip and the flop; Sandbar Soccer, the beautiful game played amidst an incoming tide, and Waterhole Swimming, nothing more than the 50m freestyle - with a 3m croc chasing you up.

Videos at www.bit.ly/ntgames.



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perhr@malaysiaairlines.com. Applications close 21 August 2012.

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4 new Flight Centres

FLIGHT Centre has registered four new branch locations in the last two weeks, according to an update from the TCF yesterday.

These include Weber & Turner Travel Associates in Sylvania Waters NSW, an Escape Travel outlet in North Ipswich Qld, and Flight Centres at 240 Queen St Brisbane and Mount Sheridan Qld.

Qantas offshoot Tour East Australia has also registered a new location at Docklands, Vic, while the records also reflect the change in operations of Sunshine Coast visitor centres (**TD** 02 Aug).

The TCF has also registered five new head office locations including Aero Travel in Balmain East NSW; Timboon Travel Service in Timboon, Vic; and Hi5 Travel & Tours from Lindfield, NSW.

National Cruise Week

THE International Cruise Council Australasia today announced the first ever National Cruise Week 03-09 Sep (**TD** breaking news), which will see all ICCA 28 cruise line members offer exclusive deals via ICCA member agents.

Oman mega famil

SULTANATE of Oman Tourism, in partnership with Etihad Airways is staging a 'Side Trip of a Lifetime Agent Mega-Famil' which will take Aussie agents from Sydney, Melbourne and Brisbane to Oman, from 05-13 Nov.

To qualify for the famil, agents must complete and pass all three modules of the Oman online training program available at www.yourworkshops.com.au.

Tiger 2013 fares out

TIGER Airways has released New Year fares leading in at just \$19.95 for 01 Feb-30 Jun 2013 flights between Sydney and the Gold Coast, with a range of other bargain airfares also on offer.

Botanica river cruise

APT'S Botanica brand is offering 11 stunning garden excursions on a special 15-day Amsterdam-Budapest river cruise departing 27 Apr next year.

It's priced from \$8975ppts and a Fly Free to Europe offer applies to bookings made before 30 Sep.

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AA takes agents to the movies

LAST night some lucky travel agents walked the red carpet in Sydney for the premiere of the new *Bourne Legacy* movie.

They were the winners of a competition in **Travel Daily** last week courtesy of American Airlines.

The State Theatre premier was attended by writer and director Tony Gilroy and the star of the show, Jeremy Renner (playing Aaron Cross), who temporarily blocked off a Sydney street when he rode up on a motorcycle, to the accompaniment of screams from adoring fans.

Claire Griffin from Reho Travel in Melbourne (**pictured**) was one of the winners - and endured her own Bourne moment getting to the event, but just like Aaron Cross she still made it to where she needed to be.

"After a cancelled flight, running for trains and a express hotel check in, we made it!! Just!

New Saigon Novotel

ACCOR has announced the opening of the Novotel Saigon Centre - a newbuild in District 1 of Ho Chi Minh City.

The 247-room property is about 20 min from the airport and has four food and beverage outlets, five meeting rooms and a wellness centre.

Opening rates start at US\$100 to 30 Sep - H7965-re@accor.com.



"To see Jeremy speak was a highlight, well... the movie was a very close second", Griffin said.

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New Manila Ascott

ASCOTT will manage its 7th serviced residence complex in the Philippines in 2015 with the opening of the 210-unit Citadines Millennium Ortigas Manila.

Nepal solo trekker ban

A DECISION by the govt of Nepal to outlaw independent trekking in the Himalayas from Sep has been welcomed by the Trekking Agencies Association of Nepal.

The new policy means solo travellers will need to be escorted by at least one government-registered porter or guide (which is already the case for groups), & involves a nominal fee of \$10/day.

The move follows a recent spate of assaults, disappearances and deaths of tourists.

Contiki pre-program

CONTIKI has today launched a Pre-release sale for 2013 Europe & Britain tours, offering up to a 10% saving on summer tours if booked by the brochure's release.

New insolvency cover

CHI Travel Insurance has announced the addition of "travel service provider insolvency" to its offerings, with a supplementary PDS now available detailing the expanded offering.

CHI is a representative of Allianz Global Assistance, which issues and manages travel insurance for Allianz Australia Insurance Ltd.

CHI spokesperson Amanda Belcastro said the addition of insolvency protection was appropriate given "today's climate of widespread economic uncertainty across the globe".

Toasting Travel Counsellors



ABOVE: Travel Counsellors last week welcomed 30 of its members at its Melbourne head office to celebrate their respective anniversaries with the group.

The "birthdays" ranged from one to five years, with the lucky guests greeted with a champagne reception and linked via webcam to the company's international headquarters in the UK.

They were also part of the "live studio audience" for the weekly TCTV broadcast which goes out across the network, and met with a number of suppliers.

The day was rounded out with an office tour, a Q&A session with gm Deb Duncan and updates on the in-house Phenix dynamic packaging system.

They're all pictured toasting Travel Counsellors' success, which has seen the group up 32% on sales and 24% on yield in Australia.

EVA Air/UA codeshare

TAIWANESE carrier EVA Air is set to launch codeshare flights with United Airlines, initially covering six US domestic UA routes including LAX-Cleveland, LAX-Houston, SFO-Cleveland, SFO-Seattle, SFO-Houston and Seattle-Houston.

AA facing huge fines

AMERICAN Airlines is facing US Federal Aviation Administration fines of up to \$162 million, according to documents filed as part of its current bankruptcy proceedings.

The *Wall Street Journal* has revealed the massive penalties which relate to the airline's maintenance practices.

The FAA didn't provide details of the infractions, but says the documents detail "both proposed and potential civil penalties in connection with ongoing enforcement cases" involving AA.

MEANWHILE, British Airways' parent company IAG is said to be looking at buying a stake in AA, to help "cement" the bankrupt airline's oneworld membership.

SKAL Melb luncheon

SKAL International Melbourne is hosting its Aug luncheon on 16 Aug at Como Hotel South from 12:30pm, featuring guest speaker, AFTA's ceo Jayson Westbury.

RSVP by 13 Aug by email to sandy@apartmentsonlygon.com.au.



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 **Supplier Updates**

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

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JTB Japanese courses

JTB Australia is offering clients who spend over \$1,000pp on accom or air/land packages free Basic Japanese Courses before they travel to Japan.

The 2-hour classes will be held in Melbourne and Sydney on 15 and 29 Aug from 4-6pm and include language translation.

A gorgeous centre

VISITORS to tropical North Queensland will now be able to visit the new Mossman Gorge Centre, which is a \$20 million eco tourism development which has been created by the Indigenous Land Corporation (TD 18 Jun).

The project is managed by Voyages Indigenous Tourism Australia and was officially opened by Indigenous Affairs minister Jenny Macklin yesterday.

A fleet of eco shuttles takes guests into the Gorge where they can gain an insight into the Kuku Yalanji culture and the stunning flora and fauna of the rainforest - www.mossmangorge.com.au.

Vale Dick Smith

DICK Smith, one of the icons of the Fijian tourism industry, died late last month aged 81.

Smith was a key driver of the development of a number of island resorts, which ultimately saw the Mamanuca islands become the hub of tourism activity that it is today.

VA industry special

BREAKAWAY Travel Club is offering short sale industry rates on Virgin Australia to Los Angeles.

Prices start at \$399 ex SYD/MEL/BNE plus taxes of around \$780, valid for travel agents and one companion - for more info call 02 9250 9400.

Amadeus DL comfort

DELTA Air Lines has expanded its commercial relationship with Amadeus to enable the sale of DL's Economy Comfort seats via the GDS.

Economy Comfort is a premium economy offering with expanded leg room, more recline on international flights along with complimentary beverages.

The agreement will also see Amadeus work with DL on initiatives to "further personalise and enhance the customer experience".



Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Construction is now well underway at the new \$25 million **Quest Wodonga**, with the property expected to be open for business prior to Easter next year. The property will consist of 48 studio, one-, two- and three-bedroom apartments & will be operated as a Quest Serviced Apartments.



Pullman Auckland has made the check-in process a truly moving experience with the all-new "in-car" check-in and personal chauffeur service. Guests are collected from the airport by a personal driver, with check-in formalities processed en-route, enabling guests to arrive with luggage and room key.



Crown Melbourne has launched its new premium buffet restaurant, **Conservatory**. Boasting panoramic views of Melbourne's Yarra River, the dining venue features an open kitchen allowing diners to watch a brigade of top-class chefs busily working away before your eyes. The reworked oyster, cheese, salad and dessert bars are works of collective art, brimming with tasty delicacies for adults and children alike.



A host of colourful inspirations combined with the talents of top Singapore designers have combined to unveil the spectacular new **Sofitel Plaza Hanoi** in Vietnam. Completed over the last year, the hotel has been given a total makeover, with all rooms and public facilities reimaged, revamped and revitalised. The new look combines traditional Oriental patterns with an old-world look and feel.



Accor adds another property in Russia with the opening of its first Mercure-branded property, the **Mercury Arbat Moscow**. The 109-room property includes 18 Privilege rooms and four Suites as well as meeting rooms and free wi-fi. Two more Mercure hotels are planned for Russia by year's end.



THE UNIQUE TOURISM COLLECTION IS LOOKING FOR AN ACCOUNT MANAGER

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The position is full time and based in Sydney. you must have a minimum of 5 years successful sales experience in the travel industry, flexible to travel interstate and overseas, highly organized with established trade relationships, excellent written and presentation skills, great computer skills and have a good knowledge of some of our international destinations.

If you are interested, please forward your cv and cover letter to svetlana@uniquetourism.com by Friday 17 August 2012 and tell us why you think this role is for you.

New HTA Euro/US reps

THE Hawaii Tourism Authority has appointed Aviareps Tourism GmbH as its marketing partner for the Western Europe market, from 01 Jan 2013 to 31 Dec 2014.

The Hawaii Tourism & Convention Bureau was also selected as HTA's North American partner.

AirAsia Asean office

AIRASIA has officially opened its new Jakarta AirAsia Asean base.

CEO Tony Fernandes will be based at the regional office, which will be the "nerve centre of the group's regional expansion" and prepare it for a proposed open skies regime in the region.

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HWT Frontliners form a fantastic flash mob

BELOW: Undoubtedly the highlight of the weekend was the 500-strong flash mob that wowed delegates, staff and general public lucky to witness the entertainment extravaganza.



BELOW: David Rivers, HWT md presenting the Paul Fleming Award for Top Seller to Anna Hockey, HWT Darwin.



Wednesday 8th Aug 2012

ALMOST 400 HWT agents from Australia and New Zealand attended the HWT National Frontliners Conference in Auckland last weekend.

Taking the "Challenge Yourself" mantra to the limit, 500 agents and suppliers staged a spectacular flash mob in the foyer of Skycity.

"It was undoubtedly the highlight, the adrenalin was pumping and Skycity was rocking," HWT managing director David Rivers said.

"We've had comments that it was one of the best things people have ever done in their lives, it really was incredible to be part of".

The vibe continued into the early hours at a Kiwi street party.

The Australian contingent continued on Day 2, culminating with the Gala Awards Dinner at Sky Grand.



LEFT: From left, Ronae Jennings, Qantas Holidays & Viva! Holidays; Steven Callaghan, Access Prepaid; Shirley Field, Qantas Airways; Harvey World Travel Consultant of the Year Alison Payne, HWT Mountain Gate, Vic; Kelley Matson & Cath Bisaro, Regional Business Managers HWT.



BELOW: HWT National Franchise Manager Chris Thistlethwaite addresses the delegates.



RIGHT: An NZ intervention consisted of this group of sky jumpers.



RIGHT: Cassandra Muhlhan of HWT Malvern accepts a prize from Alastair Fernie, GM Harvey's Choice Holidays.

RIGHT: Rewarding the hard work of her first year in the HWT group is the deserving winner of the New Talent Award, Courtney Dargie of HWT Karratha in WA.



BELOW: National Training Manager Kim Suter makes a compelling song and dance about OLA, HWT's new Online Learning Academy, which launched last month, with certificates presented to attending graduates.



ABOVE: Winners of the Team 100 award, which celebrates the Top 100 selling consultants in the Harvey World Travel network.



BELOW: Simply The Best was "Tina Turner" a.k.a Hertz National industry sales mgr Nick Zaferis.

Jetstar NZ goodwill

JETSTAR has pledged \$15,000 worth of flights and \$15,000 in cash from its Flying Start program to support the annual camp for kids run by Arthritis New Zealand.

Sea World's new giant

SEA World Resort & Water Park has released a special package of one night's accom in a Resort room and a whale watching cruise, starting at \$119pp and valid for stays up to 04 Nov.

For details, phone 1800 074 448.

IHG half year results

INTERCONTINENTAL Hotels Group has posted a 7.3% increase in total revenue in its half yearly report, announcing a total income of \$10.3 billion for the six months to Jun 30 this year.

Broken down, China saw the biggest revenue growth, up 9.7%, closely followed by Asia in general at 7.9% and the Americas at 7.1%.

Europe saw the weakest growth, achieving only 1.9% margin.

IHG chief executive Richard Solomans said the result was pleasing for the group as a whole.

"We have delivered good results in the first half with revenue growth from all regions through gains in both occupancy and rate".

CTM gunning for gold medals



THE travel industry is getting into the Olympic Spirit while the Games speed toward their conclusion in London.

Corporate Travel Management recently held an Olympics fun day in its offices in Brisbane and Sydney, challenging sales teams to decorate their "pods" of desks in the colours of a randomly selected Olympic nation.

Festivities were sponsored by Mantra Hotels, who substituted the customary gold medals with a

much more popular prize of a case of wine to the winning and most decorative team.

Judges Chris Day and Chris Swan from Mantra found themselves faced with a difficult decision in tight competition.

The judges are pictured above left with a very photoshopped company mascot in tennis legend Pat Rafter, with CTM Sydney team members Bradley Smith, Sarah Lane, Al Laird and Ben Wheeler hiding in the background.

Tee up with the Shark

ULTIMATE Sports Tours is offering up to 16 golf lovers the chance to play a round with Aussie golf legend Greg Norman as part of the 2013 Captains Choice Tour.

The tour takes in games at some of America's best courses and includes air travel & tickets to the US Masters - phone 1800 650 738.

WIN A TRIP FOR TWO TO MAURITIUS

Throughout August, *Travel Daily* is giving readers the chance to win a fabulous Mauritius holiday package for two valued at \$5300, courtesy of **Beachcomber** and **Air Mauritius**.

The prize includes two return economy class tickets flying Air Mauritius ex Perth; six nights twin share accommodation in a Superior room at the 4½ star Le Victoria Hotel; breakfast and dinner daily at the resort; selection of free water and land sports including water-skiing, sailing, wind-surfing, pedal boats, snorkelling & glass bottom boat trips, tennis, gymnasium; nightly entertainment; travel wallet and documentation.

Every day *Travel Daily* will ask a different Mauritius-related question – just read the issue and email us your answer. There will be 23 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Mauritius holiday.

Email your answers to: mauritiuscamp@traveldaily.com.au

Q.6: Air Mauritius flies beyond Mauritius to Europe, Africa and Asia. Which cities in Europe do they fly direct from Mauritius?

Hint! Visit www.beachcomber.com.au/airmauritiuscamp



Click here for more information



THE MAY FAIR
HOTEL

DIRECTOR OF SALES AUSTRALIA SYDNEY BASED

We are looking for an energetic, motivated Director of Sales to focus on Radisson Blu Edwardian Hotels in LONDON, GUILDFORD AND MANCHESTER and the 5 star May Fair Hotel in London. To be successful in this role you will need to have excellent communication and presentation skills. You will need to be able to negotiate key accounts, manage a sales & marketing budget and ideally have an existing established network of industry contacts and hotel experience. You will be responsible for developing all potential markets: retail, corporate, airline and global wholesale accounts. On the road sales experience is essential and some knowledge of London. You will be required to work some evenings and although Sydney based should be able to travel both interstate and overseas. You will assist in developing the Asian market.

Please send your details to Sarah Whitty on: whittys@radisson.com

Applications will be held in the strictest confidence.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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RECRUITMENT CONSULTANTS



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FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

WORK FOR THE BEST IN THE BUSINESS
UPMARKET LEISURE CONSULTANT
SYDNEY – SALARY PACKAGE \$50K

Do you prefer the finer things in life? Do you love free holidays? Have a passion for the world of touring? This award winning boutique company is looking for a talented retail consultant to join their successful team. You will be responsible for booking amazing travel itineraries for the discerning traveller. You will enjoy an attractive salary package with fantastic bonus. Don't hesitate – apply today for this great role.

STEP IT UP

CORPORATE GROUPS – ASSISTANT TEAM LEADER
NORTH SYDNEY – SALARY PACKAGE TO \$70K OTE

Are you an experienced corporate group's consultant looking to take the next step? We are searching for a superstar to join a small team within a global TMC. You will be handling groups of all sizes for the company's corporate clientele, from start to finish you will manage the group at all stages. Previous groups experience is a must and leadership experience is ideal. Excellent salary package and outstanding career prospects – make a move NOW!

SOUTH EASTERN DELIGHT
RETAIL TRAVEL CONSULTANT

MELBOURNE (STH EAST) - SALARY PACKAGE TO \$45K+ (DOE)

Love the rush of a busy shopping centre, yet hate the long hours? This fantastic new retail agency you will give just that with the advantage no late nights and no Sunday trade! You will sell exciting destinations from Europe to Asia to the USA and you will be a part of a national network with access to fantastic wholesalers and industry support! If you have a min 2 years industry experience then this could be your next role!

ARE YOU READY TO BE A HIGH ROLLER?
CORPORATE TRAVEL CONSULTANT

MELBOURNE (CBD) - SALARY PACKAGE TO \$75K (OTE)

Are you an experienced corporate consultant looking for your next challenge? This fast paced office will see you booking travel for the academic market of Melbourne. With the best commission structure in town this role could see you earning in excess of \$70K per year! Be a part of the next big thing in Melbourne and start earning what you are really worth! Min 2 years international experience req.

THE NEXT BIG THING IN PERTH!
CORPORATE TRAVEL CONSULTANTS

PERTH (CBD) - SALARY PACKAGE TO \$60K (DOE)

With a brand new office just opened in Perth, you will need to be quick to secure this role! This National corporate company will see you servicing the existing corporate clients of WA. Using Sabre to construct interesting fares and itineraries you will be a part of the next big thing in Perth! With top salaries being paid and a beautiful new office, you will be the envy of all your friends! Call us today to find out more!

SHAKE YOUR MARACAS TO THIS ROLE
WHOLESALE TRAVEL CONSULTANT

MELBOURNE (CBD) - SALARY PACKAGE TO \$55K (DOE)

Do you have a real passion for the South America region? We have a fantastic new role for an experienced travel consultant who has sold the destination and travelled extensively through out. You will be helping construct high end leisure itineraries for agents and the general public using your previous expertise. With a fantastic high base wage and sensational famils.. Why don't you move across to wholesale?

SHOOT & SCORE!

INTERNATIONAL WHOLESALE CONSULTANT
BRISBANE – SALARY PACKAGE UP TO \$55K OTE

The atmosphere in this office is funky, vibrant and has some serious buzz about it. You will have the chance to earn some serious dollars as business is booming and shows no signs of slowing. This role is not for those wall flowers that like to sit still as you need to be motivated, passionate, hungry for success and above all really love selling travel. If you have 18 months experience selling international travel, vast destination knowledge and the right attitude call US today!!

A CHANGE IS AS GOOD AS A HOLIDAY
RETAIL TRAVEL CONSULTANT
MACKAY - \$50K PKG + BONUS

Ever thought of making a sea change and moving to regional QLD? If you are a talented travel consultant wanting to escape the hustle & bustle and high living costs of your capital city, this is the perfect opportunity to make the switch to a better lifestyle. Working within this successful travel office, you will enjoy being part of a friendly team, earning a top salary whilst organising worldwide itineraries for their loyal, happy clientele. Want to know more? Call us now.



TOP TEMP JOBS THAT WILL HELP HIT YOUR FINANCIAL TARGET \$

TOP TEMP BENEFITS INCLUDE

Best industry rates - paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

TEMP-TING OPPORTUNITY TEMPS RECRUITMENT CONSULTANT

MELBOURNE – SALARY PACKAGE \$65K + BONUSES

Are you passionate about the travel industry but desperate for a new challenge? Then have we got just the role for you! Having just won a major new account, AA Appointments Melbourne office is looking for a talented travel consultant to join our fun team in our Temps division. Your role will involve placing travel professionals in short and long term temporary assignments. You will enjoy Monday –Friday hours, a top salary + great bonuses including an international conference.

5 WEEK TEMP ASSIGNMENT –GET IN QUICK RETAIL TRAVEL CONSULTANTS

MELBOURNE (STH EAST) - TOP HOURLY RATE

We have a fantastic new retail temp assignment for an experienced travel consultant. Located in the South/South Eastern Suburbs of Melbourne this large successful retail agency requires a temp from mid August for a period of 5 weeks. You will be assisting customers book their dream holidays utilising Galileo & CCT and assisting with any overflow of work. If you have a minimum of 18 months international consulting experience and want to earn a fantastic hourly rate we want to hear from you!

NUMBER CRUNCHING YOUR THING?

TRAVEL ACCOUNTS - 3 MONTH TEMP ROLE
SYDNEY CBD - HOURLY RATE DOE

Do you come from a strong accounting and finance background within the travel industry? We are looking for a travel accounts clerk that is available to start ASAP, working Monday to Friday for a period of up to 3 months. This is a high volume, fast paced environment, so your attention to detail, efficiency and dedication is essential for this role. We offer an amazing hourly rate plus super plus temp rewards and other incentives. MYOB is essential for this role.

HIGH END LEISURE ESCAPE

FLEXIBLE HOURS, ON-GOING ASSIGNMENT
NEWCASTLE LOCATION – TOP HOURLY RATE

Want to work less and earn more CA\$H? Now you can. What's more, our client offers fantastic flexibility in the way of flexible working hours & days! This is a wonderful opportunity for a travel professional requiring flexibility in a part time temp role based in Newcastle. This is a high end leisure travel consulting roles, therefore your in depth leisure knowledge combined with your Sabre booking skills is essential. Back office system SAM skills are also desirable.

JUMP ON OVER TO THE OTHER SIDE

WHOLESALE TRAVEL TEMPS
BRISBANE CBD – TOP HOURLY RATE

We need experienced native calypso temps to come and assist in these international and domestic wholesale teams. You'll love working in these fast paced offices with friendly consultants and laughs galore throughout the day. There are possible temp to perm opportunities so this is the perfect way to see if this travel leader is for you. The only catch is you'll need min 12 months travel industry experience and strong NATIVE CALYPSO skills. Don't delay these assignment won't be around for long!

CITY LIVING

RETAIL TRAVEL CONSULTANT
BRISBANE CBD – TOP HOURLY RATE

Looking for some ongoing temping work? Happy to work one to two days per week or fulltime hours when required? Then these assignments are for you. We are currently looking for an experienced retail travel consultant to assist agencies in the CBD & inner suburbs. You'll need to be flexible to temp with short notice and work fulltime hours when required. Earn a top hourly rate and enjoy AA's temp team bonuses. If you have 2 years retail travel experience - call now!

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari

NSW & ACT

Ph: 02 9231 6377

Carmen Pugh

QLD & NT

Ph: 07 3229 9600

Krystle Egginton

VIC, WA & SA

Ph: 03 9670 2577

temps@aaappointments.com.au

carmen@aaappointments.com.au

meltemps@aaappointments.com.au

FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE www.aaappointments.com



New Travel Job Vacancies - 8 August 2012



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Travel Consultant - West Sydney

- ▶ **No face to face consulting!**
- ▶ Stay close to home - drive to work
- ▶ Salary up to \$60K OTE

Look after your clients from end to end, specialise in the Pacific, Fiji, Tahiti, Vanuatu, Samoa, Tonga, Hawaii and more! Book honeymoons, weddings, yacht charters & cruising.

Call or [email Kelly Wellmore](#) for more details

BDM - Sydney, Melbourne or Brisbane

- ▶ **Grow wholesale and corporate awareness**
- ▶ Growth & international travel opportunities
- ▶ Salary \$55K base + super + bonuses and extras!

Experience representing travel products to the industry ess. With offices all over the globe be a part of a huge family. Knowledge of Japan & a second language highly regarded.

Call or [email Kelly Wellmore](#) for more details

Luxury Retail Travel Consultant - Sydney

- ▶ **Work with high end leisure clients**
- ▶ Monday to Friday - Sydney CBD
- ▶ Salary from \$60K + super + benefits

Is it the passion for 6 star cruising and luxury travel that gets you out of bed every day? Enjoy tailoring itineraries based around luxury cruises for discerning independent travellers.

Call or [email Sandra Chiles](#) for more details

Head of Travel - Sydney

- ▶ **Salary \$100K + super + uncapped commission**
- ▶ Located in the Sydney CBD
- ▶ Market leading Online Travel Co.

Join an exciting new division of an existing online company that represents travel packages. Lead an existing team whilst driving the online strategy. Great employee benefits.

Call or [email Ben Carnegie](#) for more details

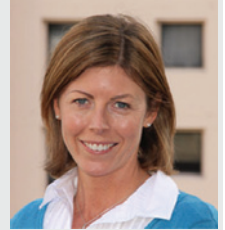
Food & Beverage Manager - Sydney

- ▶ **Boutique Sydney Hotel**
- ▶ Envious views of Sydney Harbour
- ▶ Salary to \$80K + super

This iconic property has a solid history of excellent cuisine and a strong client base within Conferencing & Events. Drive the team & work closely with all divisions to increase business.

Call or [email Ben Carnegie](#) for more details

Leisure Retail Travel Consultant in Hills District



Kristi Gomm

- ▶ Well established retail agency
- ▶ Sydney Hills District location
- ▶ Salary up to \$52K + super

If you are sick of travelling to the city and want a lifestyle change then here is that golden opportunity.

For over 20 years this well respected agency located in the hills area of Sydney has been servicing the local community with all their travel needs. Most of the clientele are affluent travellers so majority of the itineraries are lucrative, quality bookings.

They are looking for someone highly experienced in retail leisure travel, familiar with high end travel products including luxury cruises. Many of the client base are repeat clients, so upholding their reputation of superb customer service and extensive knowledge of the world is crucial. Galileo & Tramada preferred but not essential.

Call or [email Kristi Gomm](#) for more details

TEMP ROLES - IMMEDIATE START

▶ Market Coordinator - 1 - 2months

Compile adverts for print media, update agent collateral, assist with internal administration and compiling of documentation.

▶ Inbound Groups & FIT - 2 months

Assist with quotes & booking for Groups & FIT Australian land arrangements. Strong Australian geography & TourPlan ess.

Call or [email Kristi Gomm](#) for more details

Senior Retail Travel Consultant - Adelaide CBD

- ▶ **Hands on consulting at its best**
- ▶ Work for a company that cares about your ideas
- ▶ Great salary base with bonus to be earned

You will be in a busy dynamic store environment selling and booking leisure worldwide holiday packages. If you have over 2 years retail travel experience using Galileo apply today!

Call or [email Dana Peric](#) for more details