Friday 10th August 2012



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TN flight disruptions

AIR Tahiti Nui is advising pax industrial action by cabin crew is causing ongoing disruptions to its flights network-wide, including its Auckland-Papeete services.

A range of measures to mitigate disruption have been adopted, including cancelling/postponing flights over the next three days, such as TN102, with no penalty.

Agents & passengers are being advised to see airtahitinui.com.au for schedule updates and info.



TA urges one tourism voice

TOURISTS overseas are being confused by multiple Australian marketing messages coming from state tourism authorities, tour operators and airlines, with Tourism Australia chairman Geoff Dixon today renewing a call for a united marketing front.

Speaking at an event in Hobart, Dixon revealed that on recent visits to China, India and Indonesia both he and TA md Andrew McEvoy were "told point blank that Australia spoke with too many voices".

He said that most of these voices did not have sufficient resources to make a real impact, and urged collective promotion to promote Australia through "stronger and singular joint federal and state government

Six A330-300s for AAX

AIRASIA X is to boost its fleet of Airbus A330-300s after signing a Letter of Intent with International Lease Finance Corporation for the lease of six aircraft, scheduled for delivery between 2013 & 2014.

CEO Azran Osman-Rani said AirAsia X aims to use the leased jets (along with outstanding deliveries from Airbus) to become "the dominant market leader in the low-cost long-haul segment.

"We intend to deploy the additional capacity with a vision to solidify our positions in our identified core markets, including Australia, China, Taiwan, Korea and Japan," Ozman-Rani said.

Last month, he revealed plans to double capacity to Australia by as early as next year (*TD* 26 Jul).

The lease term of the six A330 deal with ILFC is 10 years.

backed foundation campaigns".

Dixon told tour operators that Australia will never be a "mass tourism destination" due to the tyranny of distance, which sees it rank 42nd in the world for total visitor arrivals.

However, on key expenditure measures, Australia is eighth overall for total tourism receipts - and number one in the world for average spend per visitor.

He said that the reality is with the high costs of operating in Australia, "our unique natural experiences must be accompanied by first class service and first class facilities and products and the very best in marketing and sales".

Dixon highlighted the success of new investment in tourism particularly Hobart's MONA which is already attracting almost 600,000 visitors annually.

Six pages of news

Travel Daily today has six pages of news and photos, plus a full page of jobs from **AA Appointments** (click)

HK Airlines kk's cuts

HONG Kong Airlines confirmed today it would suspend its all-Business Class flights from Hong Kong to London in Sep (*TD* Mon).

The carrier said it was reviewing its European strategy as a result of the continuing weak economic outlook, along with the strength of its regional business in Asia.

Travel agents in Australia whose clients' bookings are affected by the suspension, effective 10 Sep, are advised to call 1300 889 190 for more info.

Hong Kong Airlines is represented by JTG subsidiary World Aviation Services.





For more information visit www.qhv.com.au/agents *conditions apply.





Australia's Online Travel Supermarket – Book and Win!

All paid bookings made until 26 August will go into the draw to win 2 nights five star accommodation! Every booking is a valid entry so make as many bookings as you can to win. It's so ezee!

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Friday 10th August 2012





CLICK HERE

Qld apartment furore

THE Qld Office of Fair Trading is probing a holiday letting firm called Stay Mint, after complaints from apartment owners about alleged "financial irregularities".

The company manages the Broadbeach apartment complex "Carmel by the Sea", with a spokesperson quoted in yesterday's *Financial Review* as saying that "revenue may have been incorrectly allocated".

The owners who made the allegations say they had found that people had stayed in their apartments but the rent for the visits had not been recorded on monthly statements.

Skywest RPT spikes

SKYWEST Airlines has reported a 5.18% year-on-year increase in revenue pax kms (RPT) during Jul, as available seat kms surged 17.5% due to seven additional aircraft being added to its fleet.

However, passenger numbers slipped by about 3% to 36,000, coupling to pull load factors down 7.2% to 61.73%, according to XR's passenger operating statistics.

The WA-based carrier's charter traffic, measured by available charter seat kms, fell by 25% to 42,549,000.

China Southern office

CHINA Southern Airlines House (*TD* yesterday) is located at 120 Clarence Street (on the corner of King St) in Sydney's CBD.

Crown occupancy strong

THERE'S no wonder Crown Limited is planning new hotel developments in Perth and Sydney - the firm is continuing to see strong occupancies and profit across its existing portfolio.

According to the company's financial results released this week, Crown Towers in

QF rejigs SYD crew

QANTAS international crew at Sydney Airport will have their base relocated from its current airside position, under new requirements being imposed by the Australian Customs Service.

Effective from 01 Oct, crew will be barred from going airside to Terminal 1, and will need to clear customs, bringing Sydney into line with other ports.

A new base will be developed opposite Gate 24 - in the location of the former interim First Lounge.

Kennett ATEC address

THE Australian Tourism Export Council has announced former Victorian Premier Jeff Kennett as the keynote speaker for Meeting Place 2012 members conference.

Kennett will speak about his vision of Australia's place on the global stage.

Early bird registrations for the annual event, being held at Hilton Sydney from 27-29 Nov, will save \$250 per delegate - atec.net.au.

Melbourne recorded a 91.3% occupancy level last year, with an average room rate of \$294, nearby Crown Promenade was 88.1% full, while Crown Metropol reported occupancy rates of 83.2% for the year.

In Burswood, the Crown Promenade Perth saw 93.2% occupancy, while the former InterContinental - now Crown Metropol Perth - also did well.

The rebranding to Crown Perth will take place next month as refurbishment projects near completion, allowing Burswood to "utilise the internationally recognised Crown brand in order to increase the number of international and interstate visitors to Perth".

Crown's total profit after tax was \$513.3 million, up a hefty 52.8% on the previous year.

Goodbye & good luck

TOURISM Queensland ceo Anthony Hayes has announced his resignation effective today, after seven years with the firm, five of which in the top job.

Leanne Coddington has assumed acting ceo duties while the TQ board sources a replacement.

Fiji Casino on target

FIJI's first ever casino project is set to begin construction this month on Denarau Island after developers raised \$400 million for its first phase of development.

The builder, One Hundred Sands, told *Fiji Times* this week the firm had surpassed its target of \$290 million in funding for the complex - which includes a resort, 1,600-seat convention centre, a casino and pool - given the nod from the Fiji Govt last year (*TD* 22 Dec).

Phase one of the original plan covers a 190-room hotel, three restaurants and a sports grille.

The five-star casino is expected to open in Oct next year and employ between 600-850 staff.

Qatar Air/Porter deal

QATAR Airways has signed an interline agreement with regional Canadian carrier Porter Airlines.

The pact will allow an expansion to the number of destinations offered by Qatar Airways, with pax from Doha able to connect onto regional flights from Porter's Toronto and Montreal hubs following its debut on the route last year (TD 28 Feb 11).

QR flights to Dulles Airport in Washington DC will also permit connections onto Porter flights.





DIRECTOR OF SALES AUSTRALIA SYDNEY BASED

We are looking for an energetic, motivated Director of Sales to focus on Radisson Blu Edwardian Hotels in LONDON, GUILDFORD AND MANCHESTER and the 5 star May Fair Hotel in London. To be successful in this role you will need to have excellent communication and presentation skills. You will need to be able to negotiate key accounts, manage a sales & marketing budget and ideally have an existing established network of industry contacts and hotel experience. You will be responsible for developing all potential markets: retail, corporate, airline and global wholesale accounts. On the road sales experience is essential and some knowledge of London. You will be required to work some evenings and although Sydney based should be able to travel both interstate and overseas. You will assist in developing the Asian market.

Please send your details to Sarah Whitty on: whittys@radisson.com
Applications will be held in the strictest confidence.



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Travel Daily First with the news Friday 10th August 2012

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WHY? CLICK HERE TO FIND OUT

OTA's defy slowdown threats

ONLINE bookings in the Asia Pacific region, particularly China and Japan, continue to soar despite threats of an economic slowdown, according to the latest research from PhoCusWright.

A report by the firm due out next week will show that while APAC hotels continue to expand, new properties & room inventory generally increased across the market, changes in consumer behaviour are set to force yet another industry rethink.

Independent hotels are slowly disappearing from the region as global, regional and local chains boost their presence with new builds and investments into more

HA Auckland deals

HAWAIIAN Airlines has released a range of tactical special return fares starting from NZ\$1,075 for flights ex Auckland to Honolulu valid upon the start of services scheduled for Mar - while Business Class fares start from NZ\$3,316.

Seats to neighbouring islands of Maui, Kauai and the Big Island can be added for an additional NZ\$6.

Fares are on sale until 31 Aug & valid for travel 16 Mar - 30 Jun.

upscale properties to attract highend business travellers and luxury seekers, according to the report and echoed by PhoCusWright senior researcher Douglas Quinby.

"As the hotel market's makeover continues unabated, all signs indicate that there is enormous headroom for very high growth rates in the region's online hotel market," Quinby said.

TripAdvisor like NT ad

TOURISM NT has been declared the winner of TripAdvisor's US\$1.5m Creative Ad Challenge, with US\$800,000 in click-based advertising media value awarded to the department.

The winning entry was created by Sydney's Visual Jazz Isobar, who designed Virtual Tour Guides to educate travellers of the region in a fun, informative way.

benefits of holidaying in the

PHILIPPINE

Airlines is revamping its onboard dining options across its domestic and int'l network, enlisting the efforts of five celebrated chefs to design a range of exciting new menus.

Each of the five foodies will use their expertise in a

variety of specialist cuisine from Filipino, Western, Chinese, Japanese and Thai to serve as their inspirations as they create the new offerings.

Last night saw the opening night of the annual "Flavours of the



Philippines" festival, which will be held at Sydney's Grace Hotel until 26 Aug, with a variety of delectable dishes whipped up by its own chefs and a number of guest cooks visiting from Manila.

The new menus will soon debut on the carrier's services between Sydney, Melbourne and its Manila hub on its new Boeing 777-300ER jets, already flying on the routes.

Pictured above at opening night of the Philippine Food Festival is Brett McDougall, Rakso Australia -GSA for Philippine Airlines; Anne Jalando-on Louis, Philippines Consul-General Sydney and Consuelo Garcia Jones, Tourism Attache to Australia, Philippines Department of Tourism.

Travel **Consultants**



We are currently expanding our Travel team and are seeking Travel Professionals for our Joondalup and Mandurah offices.

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- Discounted travel benefits and paid educational opportunities to some amazing destinations.
- Access to a range of exclusive RAC employee benefits

To apply email claire.steel@rac.com.au

Minor adds HKT hotel

BUNDARIKA Villas & Suites in Phuket has been acquired by the Minor Hotel Group, with a THB\$3-billion investment being delivered before the property is rebranded as the Anantara Phuket Layan Resort next year.



Window Seat

We have the affiliations

WHAT is one way for an airline to build brand loyalty to your customers in an image of being a hip, young, vibrant operation? Why, host an inflight bikini beauty pageant of course!

That's what Vietnamese lowcost carrier VietJet vesterday did in celebration of the launch of its new route between Saigon & the tourist town of Nha Trang, as it paraded a bevy of scantilyclad young women up the aisle of the jet in a Hawaiian theme.

Unfortunately, the buzzkills at the Civil Aviation Administration of Vietnam didn't take kindly to the inflight show, fining the carrier US\$1000 (AU\$945) for putting on inflight entertainment that had not first been approved.

The women, all candidates in a local beauty pageant, performed a three minute routine which was recorded by multiple camera phones and later posted online.

Scenic to Botswana

SCENIC Tours has introduced new Scenic Special Stays, a range of luxury hotels and lodges, plus a brand new destination to its just released Africa 2013 program.

Escorted tours travel to South Africa, Kenya, Zambia, Tanzania, and now Botswana, with early booking discounts of up to \$1,600 per couple available until 31 Dec.

Horizon fine dawns

US CARRIER Horizon Air is facing a civil fine of \$1,005,000 from the **US Federal Aviation Administration** for operating 186,189 flights that didn't meet regulations.

The FAA alleges 22 Bombardier turboprop aircraft of Horizon's were operated with the incorrect rivets on new security flight deck doors over a 3.5 year period.

The error was discovered by the FAA when another modified turboprop expereinced an inflight wiring damage incident.



Friday 10th August 2012



WELCOME to TD's

regular snow conditions update, providing info on the latest snow falls, depths and lifts in operation across key Australia and New Zealand ski-fields.

Here's the latest snow reports:

- Falls Creek 115cm / 4 lifts
- Perisher 165.5cm / 47 lifts
- Thredbo 165.5cm / 13 lifts
- Charlotte Pass 165cm / 7 lifts
- Mt Hotham 136cm / 11 lifts
- Mt Buller 59cm/ 15 lifts
- Coronet Peak 42cm / 8 lifts
- The Remarkables 66cm / 7 lifts
- Mt Hutt 120cm / 4 lifts
- Blue Mountains 2cm / TBA

Banksia goes bush

THE Travel Compensation Fund has this morning advised of the non-voluntary termination of Banksia Adventures of Parafield Airport of SA, effective 09 Aug, after liquidators were appointed.

Wind Star relaunch

WINDSTAR Cruises has completed the full renovation of Wind Star, the first of its three sailing yachts to receive upgrades as part of an \$18m fleet-wide enhancement project.

The work included a redesign of staterooms & owner's suites, and enhanced public areas.

The refit of Wind Surf and Wind Spirit is expected to be completed by the end of this year.

PAL Asia fare sale

PHILIPPINE Airlines has special fares priced from \$1,122 return to Beijing & Shanghai ex Melbourne as part of an Asian network sale, running until the end of Aug.

Lead-in fares start at \$1,118 in Economy class to Taipei.

The promotion includes free stopovers for Australian pax in Manila, with other destinations including Hong Kong, Bangkok, Nagoya, Fukuoka, Osaka, Macau, Ho Chi Minh City and Xiamen.

Lee, Sherry at TIA '12

TOURISM & Transport Forum chief John Lee has been named as part of the Australian contingent attending the 2012 Tourism Industry Association New Zealand Summit, to take place in the NZ capital of Wellington on 02 Oct.

Lee will speak on how Australia's industry leaders are responding to the future and if industry leaders are "thinking outside the square".

He will be joined by Carnival Australia ceo Ann Sherry, who will address the conference on why tourism must embrace the cruise industry and the opportunities it presents to the industry as a whole.

The underlying theme of the summit is "Think Differently", a message encouraged by new NZ Tourism chief Martin Sneddon.

MEL Airport Watch

MELBOURNE Airport and the Australian Federal Police have introduced the national 'Airport Watch' program this week.

The initiative debuted last month at Brisbane Airport (TD 25 Jul), and operates in a similar manner to the 'Neighbourhood Watch' scheme, allowing travellers & airport workers to more easily report suspicious behaviour.

Enta ticketing deal

CAIRNS Civic Theatre and its ticketing agency Ticketlink have signed up with Enta Ticketing Solutions to provide ticketing services for entertainment, sporting & other events in Cairns and North Queensland.

Swissotel portal rejig

SWISSOTEL Hotels & Resorts has relaunched its website with a fresh new look, improved navigation and functionality.

To entice online sales, guests booking Fully Flexible accom rates between 16-31 Aug for stays up until 31 Dec will be offered free breakfast with their stay.

See www.swissotel.com.

B-777 to MANILA 5 times each week

Click here for more details



DJ Isa making its presence felt



THE north-west Queensland town of Mt Isa now has a second choice of airline on travel to Brisbane after the debut Virgin Australia service landed in the mining town on Wed morning.

Services to the town come as a result of a recent deal between the carrier & mining giant Xstrata Mount Isa Mines to provide weekday Embraer E190 flights to the Qld capital city (TD 18 May).

DJ Group sales executive Judith

Crompton expressed her pleasure at the launch of services.

"Our weekday services provides for the business & leisure traveller with convenient connections onto the Virgin Australia domestic, international and partner networks," Crompton said.

Flight DJ1267 departs Brisbane daily at 0600, arriving into Mt Isa at 0840, with the return service DJ1268 leaving at 0910 and arriving back to BNE at 1115.





Business Development Manager QLD

We currently have an exciting opportunity for a talented Business Development Manager to come and join the team and drive the business

In this role you will be responsible for working closely with our members to increase preferred supplier sales and to assist them to grow their business through sales and marketing initiatives.

This position is a challenging role in a highly competitive market. A minimum of 3 year's sales experience in the Travel Industry is essential. You will need to be highly motivated & have the ability to work under pressure to meet & exceed targets coupled with drive & determination to

To be successful in this role you will need to possess the following attributes:

- · Achievement oriented and sales focused
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- · Ability to communicate effectively at all levels both internally and externally
- · Excellent written & oral communication skills
- · A team player

If you are looking for an exciting and high profile role within Travelscene American Express then this could be the position for you. To apply for this position please send your CV to careers@jtg.com.au by close of business Wednesday, 22 August 2012.





THIS week's *Travel Specials* is brought to you by **Travel Industry Club**. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Jet off to the city of glitz, glamour, movie magic and style - Los Angeles, with **Travel Industry Club's** one-month only red hot sale fare, as seats start at \$399 return plus taxes. Phone TIC on (02) 9700 8711 for details.

Grand Mercure Mount Lofty House, along with a number of high-end Adelaide businesses, has launched a "Discover The Hills" package valid for stays until the end of Oct. Priced at \$299 per room, the package includes accom in a deluxe room, continental brekkie, lunch at the stylish Locavore Restaurant in Stirling, and a choice of either a Wine & Cheese tasting excursion, 18-hole round of golf at Mount Lofty Golf Course or two Adult tickets to Cleland Wildlife Park. Book by 31 Aug at (08) 8339 6777.

With Thailand's Phi Island Village Beach Resort set to be rebranded as an Outrigger property in Nov, the resort is throwing one last hurrah offer of 50% off room rates for stays in Sep and Oct this year, inclusive of brekkie and a 10% discount on spa treatments. To book, mention the codeword "Funfall" in an email to sales.phiphi@outrigger.co.th.

Thailand says thanks



REPRESENTATIVES from Thai hotelier Siam@Siam are visiting Australia and New Zealand this month to thank the local travel trade for their support, which has seen Aussies as one of the top markets for the group.

As well as the flagship Siam@Siam hotel in Bangkok, the group operates a high end luxury property at Crown Lanta about 85km from Krabi.

Siam@Siam also plans to open the new 201-room Mode Sathorn in Bangkok this Dec, as well as another 268-room property in Pattaya within two years and future developments in Hua Hin.

And it's not just hospitality, with the group also including a representative from the Siam Niramit attractions in Bangkok as well as Phuket. Australia is a key market, with Siam@Siam executive director, Sanya Saengboon, telling **TD** that he was very grateful for the support of groups such as Infinity Holidays, Jetset Travelworld Wholesale and Creative Holidays.

The Siam Niramit attractions present daily theatrical presentations of the history and culture of Thailand, with the Phuket Siam Niramit having opened earlier this year after a US\$66 million development.

Siam@Siam is represented in Australia by Randall Marketing, and **pictured** at a function yesterday are, from left, Randall Lui, Randall Marketing; Sanya Saengboon, Siam@Siam; Tourism Authority of Thailand PR manager Pongsak Kanittanon; and Suriya Songsomboon, Siam Niramit.



Friday 10th Aug 2012

IJ Kakadu cab promo

INSPIRING Journeys & Tourism NT this week teamed up to offer a unique promotional opportunity to unsuspecting Sydney commuters.

A special black taxi, dubbed the "Kakadu Cab" drove thru Sydney offering chances to win a three-day Inspiring Journeys Kakadu adventure holiday, with the catch being that winners had to be able to leave immediately.

Two winners were found in Erskineville and Rockdale, with both choosing to drop everything and head to the Top End on their Kakadu Adventures.

Alberta local website

THE Canadian province of Alberta has launched a new website in Australia showcasing packages and experiences, currently themed for winter.

The www.travelalberta.com.au portal features a three-minute 'remember to breathe' video of Alberta's tourism experiences.

IHG's Euro expansion

INTERCONTINENTAL Hotels Group added 2,337 rooms to its inventory under its Holiday Inn & Holiday Inn Express brands in the first half of 2012.

New properties within the group were opened in the UK, Germany, France, Spain, Turkey, Ukraine, Poland and Holland, with management deals signed for hotels in Algeria and Azerbaijan.

Russia solo savings

RUSSIAN Travel Centre is offering savings of up to \$984 for solo travellers by dropping the single supplement on select cruises, when booked by 29 Oct.

Phone RTC on 1300 668 844.

NCL Jackson tribute

NORWEGIAN Cruise Line will bring back a Michael Jackson tribute artist for its Legends in Concert show aboard *Norwegian Epic* from 03 Nov.

He joins a Donna Summer and Jimmy Buffet impersonator in the popular stage show.

Technology Update

Today's Technology Update is brought to you by Sabre Pacific.

AgentStream has the answer



With travel opening up every corner of the globe, every now and then,

even the most seasoned agent gets a curly question from a customer which will have them grasping for an answer. If only there was a way they could tap into a global community of travel agents to source the right information quickly and easily...

As chance would have it, there is. Recently launched in APAC, Sabre's AgentStream is the world's largest networking travel agent-only community.

Members can ask questions to obtain useful tips and insights, helping them provide the very best service to their customers.

Boasting over 10,000 members from over 150 countries across every GDS, AgentStream provides agents with unique value and differentiated customer service by allowing them to tap into the power of other travel agents around the

AgentStream now also allows agencies to create private groups to contact and communicate with others within their own group. We would like to welcome the Orient Express Travel Group as the first group to set up their own private subcommunity known as "Express Chat".

Join today and plug into the collective knowledge of 10,000 agents!

Sabre-connected agents can access AgentStream directly from the Sabre Red Workspace via a single sign on. Otherwise, all travel agents can join at www.agentstream.com.

Gai Tyrrell, CEO, Sabre Pacific





Friday 10th Aug 2012

Schoolies with a cause

SCHOOL leavers looking for a way to celebrate the end of their secondary education in a more meaningful way are being invited to sign up for a new TNQ venture through Journeys For A Cause.

The Schoolies Rainforest and Reef Rescue Adventure is set to run from 17-23 Nov & will include accom, meals, and a schedule full of social activities and guides.

Info at www.bit.ly/jfacschoolie.

Quark's new message

QUARK Expeditions has revealed early details about its upcoming Antarctica season for 2013/14, hinting at three new itineraries to debut for the year.

To be launched next month, the new brochure is tipped to include three new itineraries including a 22-day voyage which will host the first ever floating film festival, screening documentaries from the Hot Docs US film festival.

Other journeys have been renamed, while the Clipper Adventurer vessel will be renamed as the Sea Adventurer.

Earlybird deals of up to 25% off suites & 20% off other cabins for early booking made before 30 Sep.

More Aussie gold from Radisson



AUSTRALIA continues its late surge up the medal tally, with the most recent gold-medal efforts coming from Radisson Blu Edwardian as reward to its key sales partners for keeping its rooms full of happy customers.

The Olympic Games will this weekend wind down for another four years, before the world again gathers in Rio De Janeiro in 2016 when the pursuit of gold medals and world records resumes.

World records have been broken both inside and outside of the Olympic venues, with London Mayor Boris Johnson praising the rise in visitor numbers to tourist and shopping districts of the city.

Pictured above at their medal ceremony, representing FCm Travel Solutions & with "Advance Australia Fair" blaring in the background is Christie Grech, Holly McFarlane, Diane Selar and Benjamin Gregory.

WIN A TRIP FOR TWO TO MAURITIUS

Throughout August, *Travel Daily* is giving readers the chance to win a fabulous Mauritius holiday package for two valued at \$5300, courtesy of Beachcomber and Air Mauritius.

The prize includes two return economy class tickets flying Air Mauritius ex Perth; six nights twin share accommodation in a Superior room at the 41/2 star Le Victoria Hotel; breakfast and dinner daily at the resort; selection of free water and land sports including water-skiing, sailing, wind-surfing, pedal boats, snorkelling & glass bottom boat trips, tennis, gymnasium; nightly entertainment; travel wallet and documentation.

Every day Travel Daily will ask a different Mauritius-related question – just read the issue and email us your answer. There will be 23 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Mauritius holiday.

Email your answers to: mauritiuscomp@traveldaily.com.au

Q.8: Which Beachcomber hotel features a Penthouse. Presidential Suite and a Royal Suite?









Publisher/Managing Editor: Bruce Piper

Contributors: Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson Email: info@traveldaily.com.au

Travel Daily Group:

Editor: Guy Dundas





Advertising and Marketing: Christie-Lee

Lachance, Lisa Martin and Magda Herdzik

DAILY

AC rekindles LCC plan

AIR Canada has said it plans to launch its low-cost offshoot as soon as next year, slowly building to a 50 aircraft operation in an efforts to return to profit.

The company this week revealed weaker than expected financial results for the second quarter, posting a CAD\$96m (AU\$91m) loss, double that of one year earlier.

New cruise company

A NUMBER of former Pandaw River Cruises executives have jointly formed Haimark Travel, a competing river cruise operation in Myanmar and India, according to reports in the United States.

Based in Colorado in the US, the new operation will sell Ayravata Cruises to the North American market, with Ayravata owning three ships operating in Myanmar.

The new operation will also handle land operations for other Mekong River Cruise operations including Uniworld and Avalon.

Delano hitting Vegas

MANDALAY Bay's high-end Las Vegas sister property THEhotel will be rebranded as the Delano Las Vegas from late next year.

The deal comes following the signing of a licensing agreement between Mandalay Bay owners MGM Resorts Int'l and Delano owners Morgans Hotel Group.

Delano currently exists only via its flagship property on Miami's iconic South Beach in Florida.



Supplier **Updates**

WELCOME to Supplier Updates, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by CLICKING HERE.

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WORK FOR THE BEST IN THE BUSINESS RETAIL/TOURS OPS MIX SYDNEY – SALARY PACKAGE \$50K + BONUS

Are you a retail consultant looking for a new challenge?
Do you love free holidays? Have a passion for the world of touring? This award winning company is looking for a talented leisure consultant to join their successful team. You will be responsible for booking the wholesale product to direct passengers. You will enjoy an attractive salary package with fantastic bonus. If you have 2-3 years experience in the travel industry. Don't hesitate – this role won't last long.

ARE YOU A CRUISE ENCYCLOPAEDIA? WHOLESALE TRAVEL CONSULTANT MELBOURNE (INNER) - SALARY PACKAGE TO \$50K (DOE)

Are you looking at moving away from face to face consulting? This new online cruise specialist role will give you just that! Your daily role will involve selling worldwide cruises to online customers, via phone and email. Located in a funky warehouse environment, you will have access to a high base wage, commission and working Monday to Friday hours (the odd Saturday is required) Call us today to find out more!

HAVE YOU TRAVELLED THROUGH STH AMERICA? WHOLESALE TRAVEL AGENTS x 3 MELB & SYDNEY - SALARY PACKAGE TO \$55K (DOE)

Do you have a real passion for the South America region? We have a fantastic new role for an experienced travel consultant who has sold the destination and travelled extensively through out. You will be helping construct high end leisure itineraries for agents and the general public using your previous expertise. With a fantastic high base wage and sensational famils, this is a perfect time to move across to wholesale.

GET YOUR LIFE BACK RETAIL TRAVEL CONSULTANT BRISBANE EASTERN SUBURBS – SALARY PACKAGE \$45K+

Sick of doing that dreaded daily commute? Want to work closer to home? Our client is an established but progressive agency located in the leafy eastern suburbs. You will enjoy organising all aspects of travel, whilst delivering exceptional customer service. A generous salary & incentive structure, free car parking & a wealth of other benefits is waiting for you. You will need proven travel sales & ideally be proficient with Galileo. Get work/life Balance now!

BECOME A PRODUCT GURU PRODUCT ROLE

SYDNEY - SALARY PACKAGE \$52K + BONUS

Tired of providing endless quotes? Want a change from consulting and work behind the scenes? This award winning company has an exciting new role in their product department. Your role will include providing expert product knowledge to agents, building and maintaining supplier relationships, keeping up to date of new product information and inventory. If you have 3 years experience in the travel industry and are looking for a change apply today.

WORK CLOSER TO HOME LEISURE TRAVEL CONSULTANT PERTH (SOUTH) – SALARY PACKAGES \$50K (DOE)

This busy travel agency is looking for an experienced travel consultant to join their growing team. Located south of the river in a busy shopping centre you will be part of a privately owned and operated travel agency. Offering you fantastic famils, commission structure and a fun team environment you will be sure to succeed in your new role. If you have a min 12 months experience we want to hear from you.

JOIN THIS GROWING TMC IN PERTH CORPORATE TRAVEL CONSULTANTS PERTH (CBD) - SALARY PACKAGE TO \$65K (DOE)

This fantastic new office based in Perth's CBD is looking for their next superstar corporate travel consultant. You will be a part of a national team that is growing so much they have had to open a new office in Perth to service their clients! With fantastic career progression and a high base salary you will be the envy of all your friends! Be quick for this one, as this is the hottest corporate role in Perth!

ARE YOU A STAR? RETAIL TRAVEL AGENCY SUPERVISOR SUNSHINE COAST - \$60K PKG

Are you a travel superstar? Looking for your next big break in travel? Then don't let this starring role pass you by! This leading agency is a major industry player; they have a strong client base & fabulous reputation. This first class team is looking for an experienced manager to lead them to even further success. You must have a min. 3 years retail exp. Previous management exp is favourable. You will be rewarded with fabulous salary package & numerous benefits.