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Monday 20th August 2012

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No bonus for Joyce

QANTAS ceo Alan Joyce says he will forego any pay rise or bonus this year, with the *Financial Review* saying his total pay will fall to \$2.3 million this year.

The carrier will release its full year results this Thu, with Joyce having previously revealed that this will be a "statutory loss" - QF's first since it was privatised in 1995 - with the international operations expected to post an operating loss of \$450m.

Holiday intention steady

THE Australian tourism industry is being urged to "understand and engage with those Australians who can afford to travel and are optimistic about the future," with Roy Morgan Research figures showing holiday intention levels unchanged from a year ago.

Consumer confidence is still a key issue, with Roy Morgan's Jane Ianniello saying that despite the interest rate cuts over the last 12 months, holiday intention, at 67%, has declined from its historic high in Jan, when it was 72%.

The percentage of Australians intending to go abroad for their next holiday was at 9% in the Jun quarter, down slightly from a year ago but still significantly higher than five years ago.

54% said they intended to take

a domestic trip for their next holiday, with east coast capitals showing improved figures.

"Melbourne and Sydney are the standout performers in terms of holiday intention, with an increasing number of Australians seeking a short break experience in a cosmopolitan setting," she said.

Ianniello said the industry should target the more affluent 'Socially Aware' and 'Visible Achievement' sectors who are also more likely to be 'Trusted Advisors' - "those whose opinions are sought by others about travel destinations and experiences."

Living the Italian Dream

THE Hotel Connection is today promoting its new association with Italian Dream Incorporated - see the **last page** of *TD* today.

Seven pages of news

Travel Daily today has seven pages of news, plus full pages:

- AA Appointments
- Travel Trade Recruitment
- Italian Dream Incorporated

\$50 off Webjet hotels

ONLINE travel company Webjet is offering a \$50 discount on hotel stays in Australia when booking through Webjet Hotels by 23 Aug.

The deal applies to a minimum booking value of \$300 and is availed using the code 'VALUE'.

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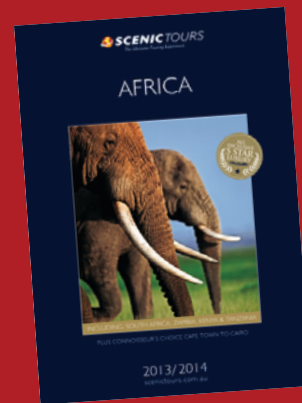
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Aircalin has a cure for the cold

"I was told to keep warm and drink plenty of liquids!"

Aircalin
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SQ final A380 delivery

SINGAPORE Airlines will take delivery of its 19th and final A380 superjumbo from aircraft manufacturer Airbus on 06 Sep.

SQ was the launch customer for the double-decker jumbo when it received its first in Sep 2007.

Now, five years later the order is complete, and to celebrate SIA is running a competition offering an opportunity to be on the historic final delivery flight - for info see www.SIAjourneys.com.

Jul SYD passenger record

THE advent of new LCC services by Scoot and AirAsiaX have driven Sydney Airport passenger figures to their highest Jul level ever.

Total SYD domestic numbers rose 2.6% for the month to 2.1 million, while international traffic was up 3.6% to 1.068 million.

Airport ceo Kerrie Mather said the result was also driven by boosts to EK capacity, adding that the recent trend of strong growth in Singaporean and Malaysian arrivals in Sydney continued, with "outstanding" increases of 54%

and 45% respectively.

Domestic growth was driven by a full month of Tiger services to Melbourne and the Gold Coast, while the three major domestic carriers also boosted capacity.

MEANWHILE, Melbourne also saw a strong Jul, with domestic numbers up 6% to 1.93 million.

MEL international traffic rose 1% to 587,000, with ceo Chris Woodruff saying the airport was "in ongoing discussions with our airline customers about introducing more direct services to Melbourne".

Butler to be sure at TI

DIANE Butler, formerly of Pinpoint Travel Group, has today commenced her new role as Tourism Ireland marketing manager for Australia & NZ.

Alicia Hambly has taken Butler's former Pinpoint marketing director role, reporting to Vanessa Ligovich, who takes on an expanded portfolio to include the company's wholesale division.

Butler described her new role with Tourism Ireland as "an opportunity I could not pass by".

One stop OOL-Europe

A NEW partnership between Jetstar and Air France/KLM is set to provide a new option for travellers between the Gold Coast and Europe (**TD** breaking news).

The services will connect from Jetstar flights to Tokyo and Osaka, linking onward to Paris with Air France or Amsterdam with KLM.

On the Jetstar sectors, AF/KLM pax will receive food and beverages, pre-seating, pillows, blankets and baggage interlined.

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Travzy supplier flyers

ONLINE brochure portal Travzy has added a new 'Flyer' functionality which allows agents to brand supplier specials with their own logo and call to action.

Each flyer auto-generates the suppliers' special or unique product including description, conditions, validity and supplier logo, as well as agent details.

Over 200 supplier deals are currently on the site - register free at www.travzy.com.

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Monday 20th August 2012

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Australia objects to EU ETS

FEDERAL Transport Minister Anthony Albanese, along with National Party leader Warren Truss have united to voice their opposition to Europe's Emissions Trading Scheme being applied to Australian airlines.

In Parliament, the Labor govt is backing a "strongly-worded motion" from the opposition which cited widespread issues with the tax which took effect at

the beginning of this year.

A key gripe with the levy is that charges are to be imposed based on the carbon emissions generated by an entire flight, not just while over Europe, with the motion calling for the government to "use all political, diplomatic and legal tools at its disposal" to see that the levy is not applied to Australian airlines.

Albanese said the govt was actively doing its part to defend Australia's interests, adding that the matter should be dealt with by the International Air Transport Association (IATA).

The European Union has however held strong, saying it would not back down from the tax, which it says would result in a 20% carbon reduction by 2020, that costs to airlines would be manageable and would only see an increase to long-haul round-trip tickets by between \$5 & \$29.

There's been strong opposition to the ETS from other countries including the US, India and China.

Brinda fares changes

REGIONAL carrier Brindabella Airlines has adopted a new fare structure aimed at providing "greater flexibility, simpler choices and better value."

Three new fare types have been introduced - Super Saver, Maxi Saver and the Fully Flexible.

The Super Saver & Maxi Saver fares allow ticket changes up to 48 hours and 24 hours prior to departure respectively (at a fee), while Fully Flexible fares can be altered right up until one hour prior to departure.

See brindabellaairlines.com.au.

Miranda Kerr for QF

SUPERMODEL Miranda Kerr has been enlisted to represent Qantas in a new campaign promoting its network of Qantas Clubs.

Kerr is already a Qantas Global Ambassador, and QF said the new campaign aims to "engage with current members, attract new members and highlight the many benefits of Qantas Clubs for both business and leisure travellers".

Wotif Qld promo

TOURISM operators across Queensland are being invited to partner in a major joint promotion with Wotif.com and Godo.com.au which will take place from late next month, targeting Queenslanders wanting value for money short breaks close to home.

Activity will include a 30 second TV campaign across Brisbane and regional Qld, radio and social media activity as well as PR support, with participating operators asked to provide deals which are exclusive to Wotif.com, with prices at least \$10 per night off best available rates, and as much availability as possible in a six month booking window



Window Seat

AN unexpected Air France flight diversion to Syria last week left the flight crew caught a bit short - so they asked the passengers if they could help chip in for fuel.

AF562 from Paris to Beirut had to land at Damascus because of civil unrest in Lebanon, and apparently Syrian authorities declined to accept a credit card payment from the airline.

Air France doesn't fly to Syria and so didn't have an account set up with the airport - and financial sanctions meant credit cards weren't an option.

"As a precaution and in anticipation, the crew asked how much money the passengers had in cash to pay to fill up with fuel," an AF spokesperson told Reuters.

However fortunately another solution was found and the aircraft was refuelled without having to pass the hat around.

WHAT'S the next thing Bali could use to boost visitor numbers?

How about a V8 Supercar race?

Fox Sports is reporting the approach to the sport's decision makers by a consortium who last month pitched for the series to visit its idyllic shores as the headline act for a new circuit, under construction at a location about an hour from Denpasar.

Bali's government has so far responded favourably, and a Singaporean investment firm is backing the proposed event.

Should an event be approved, it would not join the calendar until 2015 at the earliest.



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a **REVOLUTIONARY** feature
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Walshe signs Naylor

JEFF Naylor has been appointed to the position of director of sales in Asia for The Walshe Group.

To be based in Hong Kong, Naylor will oversee business development for the group throughout the region, and brings more than 40 years experience in the aviation industry, 12 of which specialising in the Asian market.

Walshe Group ceo Jacqui Walshe said Naylor has "a wealth of experience of the airline industry, the Asian region and Walshe Group itself which makes him ideally suited to assisting our growth efforts in Asia".

Insight India fare deal

SINGAPORE Airlines has teamed up with Insight Vacations to offer a range of special return airfares to Delhi and Mumbai for bookings onto its 2013 India and Nepal escorted tours, valid for travel to 30 Nov and from 01 Feb to 31 Mar ex SYD, BNE, MEL, PER & ADL.

EK's Safety Sentinel

EMIRATES-owned IT services business Mercator has launched a new safety and compliance management system, replacing its former Sentinel product.

The launch customer is Emirates, with the software designed to manage safety information and compliance in an integrated and efficient manner.

JAL fleetwide fitouts

JAPAN Airlines has unveiled plans to upgrade the cabins in its flagship B777-300ER fleet.

New seats will feature enhanced comfort & functionality, with the carrier initially rolling out the new product on 13 aircraft.

The new cabins will debut from Jan next year on the Tokyo Narita to London Heathrow route and then services to New York JFK.

The carrier will subsequently fit fully-flat Business Class beds onto its B767-300ER aircraft prior to a total revamp of all other classes.

B-777 to MANILA

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A QF & Industry Olympic welcome



SYDNEY'S George Street will today come to a standstill as the public are given an opportunity to welcome home our Olympic heroes, fresh from their London Games campaigns with QF ceo Alan Joyce & PM Julia Gillard.

Last Wednesday, Qantas treated some key trade partners to

attend a more intimate ceremony at Qantas' Sydney hangar as the special 747 touched down with the weight of seven gold, 16 silver and 12 bronze on board.

Pictured above, from left, is Allen Rego, Qantas; Alan Wolf, Bay Travel; Adele Sheers, Qantas & Nathan Smeulders from Qantas.



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Stuckey talks tourism with SKAL



QUEENSLAND Minister for Tourism Jann Stuckey was the special guest speaker at last week's monthly SKAL meeting of the Gold Coast chapter, held at the Surfers Paradise Marriott.

A record 90 guests were in attendance to hear Ms Stuckey's topic of "Talking of Tourism" in

which she discussed the direction and the challenges of the industry in the state over coming years.

Minister Stuckey is pictured above with former Qld Tourism Minister Mick Viewers; former Chair of the QLD Tourist & Travel Corp. Sir Frank Moore and former Tas Deputy Premier Geoff Pearsall.

Air Mauritius agent fares from \$715
(Airfare inclusive of taxes and surcharges, further conditions apply)
[click here for more information](#)

AA Brussels out

AMERICAN Airlines has announced the cancellation of its New York JFK-Brussels route effective from 06 Nov this year.

"As a result American intends to close its operations in Belgium," the carrier said, with the consequent loss of 28 jobs.

The airline said the Brussels pullout was in light of "reviewed route performance, market forecasts and trends and the future outlook," but will continue to serve the Belgian market via its oneworld partners BA and Iberia through their hubs at London Heathrow and Madrid.

Traders Brisbane debut

SHANGRI-LA Hotels and Resorts has today officially taken over the 191-room Holiday Inn Brisbane (TD 27 Jun), with the centrally located hotel now the first property to operate under the Traders Brand in Australia.

Gungarre now open

KAKADU National Park has advised in its latest update that rainforest experience Gungarre Boardwalk is now fully open.

Following a recent 15% surge in website visitation over the last year, driven by a large increase in Facebook "likes" to 1,192 from 75 a year ago, the park has advised it will revamp its website to boost its capacity for higher traffic.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

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Quest unveils Studios

QUEST Serviced Apartments has this morning unveiled its first five dedicated studio apartment properties in Sydney and Melbourne.

Each of the first five Quest Studios properties offers hotel style rooms with apartment style facilities, including kitchenettes, wi-fi and dedicated work areas.

A sixth property, at Frankston in Melbourne's south, will open in early 2013, with four more Quest properties opening in Vic, SA, NSW and Qld in the next four months and two in New Zealand.

Peppers NZ growth

PEPPERS has announced the addition of New Zealand's The Carrington Resort to its portfolio.

To be known as Peppers Carrington Resort, the golf resort four hours north of Auckland, is the brand's third NZ addition this year, complementing the new Peppers Parehua Martinborough, Peppers Awaroa Lodge and four other NZ Peppers properties.

Sneak peek at China Southern 787 livery

IMAGES of China Southern Airlines' yet to be officially unveiled 787 Dreamliner livery have begun showing up on web-based airline forums (**pictured** below).

The aircraft's fuselage features what appears to be white and blue bird wings on its side - a step away from the traditional blue lines that run the length of most of its other planes.

CZ has ten 787s on order from Boeing, with talk the first delivery this year may be used on the Canton Route (**TD** 09 Aug).



MEANWHILE, China Southern will launch twice weekly services between Guangzhou and Kota Kinabalu, Sabah from 31 Oct.

It's also lifting frequencies to Kuala Lumpur from twice to thrice daily, effective 21 Sep.

Viegas sworn into ITF

PORTUGUESE national José Viegas has been sworn into office as the new secretary-general of the International Transport Forum following his election in May.

Sofitel's Indian/Indigenous initiative



IN AN effort to bring together two unique cultures, the Sofitel Gold Coast at Broadbeach commissioned an original artwork by local Indigenous artist Christine Slaab to welcome the visiting Head Master of India's Sikh religion, Master Satnam Singh Khurana.

Master Satnam connected with the finished artwork, noticing the links between the painting's reddish browns to the earth, white lines representing the ocean and the meeting of the two symbolising the ocean as the single greatest life source for all.

Water is also a theme of Sofitel's commitment, with the hotel recently becoming the first luxury property in Australia to sign a contract with local firm Yaru Water who provide water from the traditional lands in Budjalung country for all hotel rooms.

Pictured above from left at a special welcome is Sofitel Gold Coast general manager Amery

Burleigh (kneeling), Vishesh Singh, Master Satnam Singh Kharuna and Mrs Satnam, Singh Kharuna, Christine Slaab (kneeling), Karam Singh Bajaj, Vitesh Pratpal and K.S. Singh Bajaj.

Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.

Trafalgar - South America 2013
More of South America than ever before can be explored with Trafalgar with the company's guide to the continent hot off the printers and now on agent shelves. The new brochure includes 13 tours ranging from 8-16 days, expertly planned, with a further seven pre- and post-tour extensions. New this year is Panama and Patagonia among eight other countries, with many Trafalgar exclusives such as "Be My Guest", where tourers can literally taste the destination through authentic dining experience with local South American families welcoming guests into their homes.

MSC Cruises - Australian brochure
More than 150 itineraries across 250 different ports are featured in the new MSC Cruises guide, with highlights for the season including a brand new ship added to the fleet in the *MSC Preziosa* and new "super family cabins" boosting the popularity of cruising among families. Solo traveller supplements have been heavily discounted, including no extra charges at all on suites as well as selected voyages from Genoa and Venice this season.

Tempo Holidays - Latin America 2013
Packed with highlights including a \$200 discount on the "Best of Peru" itinerary if booked between 25 Aug and 30 Nov, the brochure features several new tours in addition to an extensive range of individual products. A 17-day Grand Tour of South America is tipped to be a hot-seller, in addition to a 7-day Luxury Lodge Trek, while for FIT travellers, Tempo has added the luxury hideaway of Mashpi Lodge in the Ecuadorian Andes, near Quito.

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AFL Rd 21 Winner

CONGRATULATIONS

Claire Kuzia

from *Peregrine Adventures*

Claire is the top point scorer for Round 21 of *Travel Daily's* AFL industry footy tipping competition, and has won a complimentary pass for two people to Madame Tussauds Sydney, courtesy of Merlin Entertainments Group.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of **Emirates** and **Holiday Inn**



2nd Prize: 5-night holiday to Vanuatu, courtesy of **Air Vanuatu** & **Iririki Island Resort & Spa**



VS launches LHR sale

VIRGIN Atlantic released discounted return air fares to the UK in a joint VisitBritain promotion on the weekend, with seats from Sydney to London Heathrow available from \$1591.

The fare is valid for sale until 31 Aug and for departures between 04 Oct and 25 Nov.

Premium Economy seats are also available from \$3088, with Business Class going from \$7326. See www.virginatlantic.com.au.

Travelodge hedge bet

NEW York banking & investment firm Goldman Sachs along with two other hedge funds have taken control of the UK Travelodge Group from Dubai International Capital (DIC), according to the UK *Daily Telegraph* newspaper.

The new ownership consortium will reportedly invest £75 million as part of a restructuring, with £55 million of this to be used for refurbishment of 175 older hotels.

New floating princess

PRINCESS Cruises has floated its new *Royal Princess* vessel for the first time, with the new liner rolling out of the Fincantieri shipyard ahead of its scheduled delivery in Jun next year.

More details in tomorrow's edition of *Cruise Weekly*.

Visitors Centre 90210

BEVERLY Hills Conference and Visitors Bureau has opened a new 500sq-ft Visitors Centre, offering interactive technology to provide a comprehensive suburb guide.

Located at 9400 Santa Monica Boulevard, two streets down from the famous Police Dept used in the "Beverly Hills Cop" series, the centre also highlights the history of the region, with photos and videos of iconic locations juxtaposed against modern views.

A smartphone application only downloadable when in the centre features special offers on dining, hotels, fashion and sightseeing, and there's also an office selling branded Beverly Hills merchandise.

UA joins fuel group

UNITED Airlines has joined the Sustainable Aviation Fuel Users group, which was formed in 2008 and now comprises 26 global carriers focused on the development of sustainable aviation biofuels.

Other members include Qantas, Cathay Pacific, Etihad, Virgin Australia, Air NZ, Singapore Airlines and British Airways.

Viva Italia for Hotel Connection!

IT HAS not taken long for the bookings to start rolling in, following last week's announcement of The Hotel Connection being appointed as Australia/NZ Sales Representatives for Italian Dream Incorporated (**TD** Thu).

IDI specialises in the creation of custom itineraries including hotels in major cities, luxury villas in remote and picturesque hideaway locations, ground transport, rail passes, car hire and day tours (see **last page**).



Pictured above toasting to the eagerly anticipated success and promotion of their exotic new client are Cecilia Fabian, Sarah Whitty and Katherine Heath from The Hotel Connection.

WIN A TRIP FOR TWO TO MAURITIUS

Throughout August, *Travel Daily* is giving readers the chance to win a fabulous Mauritius holiday package for two valued at \$5300, courtesy of **Beachcomber** and **Air Mauritius**.

The prize includes two return economy class tickets flying Air Mauritius ex Perth; six nights twin share accommodation in a Superior room at the 4½ star Le Victoria Hotel; breakfast and dinner daily at the resort; selection of free water and land sports including water-skiing, sailing, wind-surfing, pedal boats, snorkelling & glass bottom boat trips, tennis, gymnasium; nightly entertainment; travel wallet and documentation.

Every day *Travel Daily* will ask a different Mauritius-related question – just read the issue and email us your answer. There will be 23 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Mauritius holiday.

Email your answers to: mauritiustrip@traveldaily.com.au

Q. 14: Guests staying at Dinarobin Hotel Golf & Spa and the Paradis Hotel & Golf Club can use the facilities of both resorts including access to how many restaurants?

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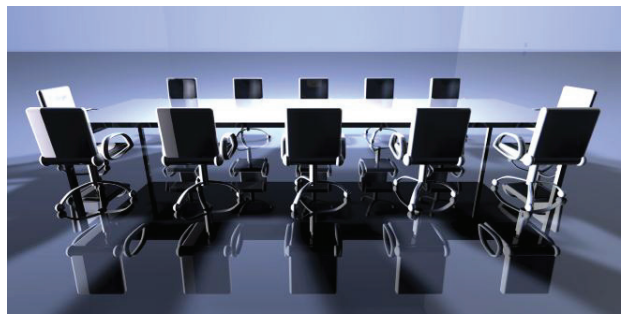
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WHERE RELATIONSHIP MATTERS

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Finding talent within the Australian Travel Industry

Corporate Travel Consultant

Sydney - \$55K + Targets + Super - Ref 219

This global corporate travel company are searching for a star to join their expanding team. Priding themselves on high levels of travel service, they are looking for a Senior Corporate Consultant to join their busy & dynamic team. If you have 2 years international travel consulting experience and want to step away from a transactional role then look no further. This company with not only offer you a rewarding package but a fantastic career opportunities as well.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Senior Travel Consultant

Gold Coast - \$40-50K + Super + Bonus - Ref 3117A

Do you have extensive travel industry experience with long haul, high end and luxury bookings? Yes, then this could be the role you have been waiting for. A niche travel agency on the Gold Coast is looking for an experienced Senior Travel Consultant to join their friendly team. High end, repeat clientele are the focus here with lucrative bookings waiting to be made. Call me confidentially to discuss your next career move and this rare opportunity in the Queensland travel market.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Luxury Travel Consultant

Brisbane - \$40-50K + Super + Bonus - Ref 82210

Take the next step in your travel career with this leading travel agency in the Brisbane area. Utilise your travel skills and receive the financial rewards you deserve with uncapped commission. We are looking for a Travel Consultant to join this much loved team & to take a hands on approach in the continued development of this busy store. Work with a wide variety of clients & reflect on your personal travel experience to provide the ideal solution to their travel needs.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Senior Travel Consultant

Adelaide - \$40-50K + Super + Bonus - Ref 2253

This is an amazing opportunity to utilise your exceptional fares and ticketing know-how, your past travel experience and your destination knowledge. You will have fantastic ability in building customer rapport and the drive to meet & exceed sales targets. You will be offered excellent support, career opportunities and training within this organisation. Working hours are Monday to Friday so you can claim back your weekends!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Sydney - \$40-50K + Super + Incentives - Ref 2129-NCR

A fantastic opportunity to join an award winning agency, offering amazing customer service and fabulous product with a great mix of cruise, hotels and tours. You will be an all-rounder with ticketing and fares skills, great destination and product knowledge, solid GDS skills and a passion for travel. This is an excellent opportunity to join a winning team. The ideal candidate would have at least 2 years experience and be well travelled.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Canberra - \$40-45K + Super + Targets - Ref 2116

We have an excellent opportunity to work with an award winning team with a fantastic reputation. You will offer an amazing service to repeat clientele as well as amazing experiences with cruise, hotel and tours. Worldwide product knowledge is a must! This is a close knit team, who is looking for someone who has a genuine passion for the industry. You will be sales focused and have minimum of 18 months experience with strong fares and ticketing skills.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Senior Travel Consultant

South Melbourne - \$50K + Super + Targets - Ref 198

Get more out of your retail agency career! This reputable and leading travel agency is looking for a Senior Travel Consultant to join their busy team. Located in South East Melbourne, you will book international and domestic travel for walk in clients and offer outstanding customer service skills. The ideal consultant will have solid CRS skills, good fares experience and have excellent worldwide destination knowledge. You can expect a competitive salary and rewards.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultant

Perth - \$DOE + Super + Bonus - Ref 999

An experienced Corporate Travel Consultant is needed for an expanding travel management company based in Perth's CBD. This much loved company is offering a competitive salary, solid training scheme, realistic career progression and a quarterly paid incentives for someone with multi-skilled corporate travel expertise. Call me directly today for a confidential discussion about this role or your next career move.

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